

UNDERTAKING NO. J2.12: TO ADVISE WHETHER, WHEN YOU WERE GOING THROUGH THE RFP PROCESS FOR NOT JUST THE HARDWARE AND SOFTWARE BUT ALSO THE SYSTEM INTEGRATOR AND ALL THIS ASPECT, YOU HAD ANY OUTSIDE HELP HELPING YOU DETERMINE WHAT QUALIFICATIONS YOU WOULD NEED, WHAT TYPE OF REQUIREMENTS YOU WOULD NEED FOR A SYSTEM. ALSO, TO ADVISE WHETHER THEY WOULDN'T HAVE ANY EXPERIENCE SETTING OUT THE SPECIFIC AND THE TECHNICAL REQUIREMENTS FOR AN RFP AND WHAT IS THE BEST WAY TO STRUCTURE THE RFP FOR AN IT PROJECT WITH THE RISKS THAT THEY INEVITABLY BRING.

RESPONSE:

PowerStream retained the assistance of Kaihen, a leading CIS system implementation specialist, to support the RFP document development, including; the objectives and scope, timelines, submission process, instructions, evaluation and negotiation process, and RFP terms and conditions. Kaihen further supported the RFP Response evaluation and contract negotiation process.

Osler, Hoskin & Harcourt LLP also supported this process and performed an extensive legal review in support of the contract development.