

**REF: Ex. B, Tab 2, Sch. 2, p. 1**

- 1) How does EGI propose to manage the difference between forecast need and actual utilization? Please explain fully.
  - a) If through some form of variance account, who would be responsible for:
    - i) Positive variances?
    - ii) Negative variances?

**REF: Ex. B, Tab 2, Sch. 2, p. 2, Ex.B, Tab 2, Sch. 4, p. 1 and Ex. C, Tab 2 Sch.2**

Preamble: The second reference states: *“Forecast costs include marketing costs, billing processing costs, customer contact center costs, legal costs and the revenue requirement associated with capital costs required for upgrades to internal systems (Exhibit C, Tab 2, Schedule 2).*

*The Company will manage these **operating** costs within its existing budgets until rebasing in 2024.” **emphasis added***

The above reference delineates **operating** costs that will be managed within its existing budgets.

- 2) What costs will be recovered from the monthly \$2 from voluntary participants?
  - a) How will the costs and revenues be tracked?
  - b) How will 2020 expenditures be handled? Please explain fully.
  - c) How will the interest and revenue requirement be handled? Please explain fully.

**REF: Ex. C, Tab 2 Sch.1, pages 3-4**

Preamble: We would like to understand better how the researched programs work for their applicability to the Ontario context.

- 3) For DTE’s BioGreen Gas Program, please estimate the average monthly cost per residential customer based upon a \$2.5 US/Dth price.
- 4) Does Bullfrog Power offer it Green Natural Gas Program in Ontario?
  - a) If so, how has Bullfrog Power injected its customer’s RNG on to the legacy Union, EGD or current EGI systems. Please explain fully.
- 5) Within the research performed, what has EGI learned about programs to reach apartment owners who may or may not run their own sustainability programs?
  - a) Please explain the findings from the research.
  - b) With or without the findings, how does EGI view the opportunity to do outreach to apartment owners interested in sustainability?
  - c) Are these considerations part of the expected EGI program? Please explain fully.