

Direct Dial: (416) 216-2311 Direct Fax: (416) 216-3930 rking@ogilvyrenault.com

SENT BY E-FILING AND COURIER

February 6,2009

Ms. Kirsten Walli Board Secretary Ontario Energy Board 2300 Yonge Street, Suite 2700 Toronto, ON M4P 1E4

Dear Ms. Walli:

RE: Natural Resource Gas Limited (EB-2008-0413) Information Request Responses

Please find enclosed Natural Resource Gas Limited's Responses to Interrogatories filed by Board Staff, the Town of Aylmer and Integrated Grain Processors Co-Operative Inc. in the above-referenced matter. The Responses are also being filed on the Board's RESS system, and served on all parties to the proceeding.

Please note that Mr. Larry Thacker, of Lenczner Slaght Royce Smith Griffin LLP, will be acting as my co-counsel and should be copied on all future correspondence:

Larry Thacker Lenczner Slaght Royce Smith Griffin LLP 130 Adelaide Street West Suite 2600 Toronto, ON M5H 3P5

(416) 865-3097 lthacker@litigate.com



Page 2

Please do not hesitate to contact me should you have any questions or concerns.

Yours very trul **Richard King**

RJK/mnm Encl.

c.c. Mr. Mark Bristoll, President, NRG Mr. Philip Tunley, Stockwoods LLP Ms. Heather Adams, Town of Aylmer Mr. Patrick McMahon, Union Gas Limited Mr. Scott Stoll, Aird & Berlis Mr. Jim Grey, IGPC Ms. Suzanna Mantel, Municipality of Bayham Mr. Larry Thacker, Lenczner Slaght

NATURAL RESOURCE GAS LIMITED APPLICATION FOR FRANCHISE AGREEMENT RENEWAL WITH THE TOWN OF AYLMER

RESPONSES TO INTERROGATORIES FROM BOARD STAFF ("Board")

BOARD INTERROGATORY #1

Ref: Exh C/Tab 2/Existing Franchise Agreement –(expiry date February 27,2009)

Ouestions:

(i) Has the Town of Aylmer, or any other person or corporation, ever alleged to NRG that NRG has breached the terms of the existing Franchise Agreement? If so, please describe the nature of the dispute and provide all documentation regarding the allegations, from February 27,1984 to present time.

RESPONSE:

(i) To the best of NRG's knowledge, no person (including the Town) has alleged that NRG has breached the terms of the existing Franchise Agreement.

BOARD INTERROGATORY #2

Ref: Exh **D/Tab 4/pp.** 1-3 (Appropriate Terms of New Franchise Agreement)

Preamble:

In the noted Ref., NRG cited the impact of a shorter length of a franchise term and submitted that it would require NRG to refinance one of the two financing arrangements on or before early 2011. NRG went on to indicate that a shorter franchise term would not be viewed favourably by potential lenders. NRG also submitted that in addition, any major new facility requiring stand alone financing, as was the case with the IGPC ethanol plant, would also be compromised.

Questions:

- (i) What would be **NRG's** plans in regard to the first financing arrangement of the \$6.5 million Credit Facility, 5 year term, due March, 2011, assuming the franchise agreement to be a 20 year term?
- (ii) What would be **NRG's** plans in regard to the first financing arrangement of the \$6.5 million Credit Facility, 5 year term, due March, 2011, assuming the franchise agreement to be a 3 year term?
- (iii) Did NRG make any effort to quantify the implications a three year renewal term would have on their efforts to refinance the second financing arrangement i.e., the \$5.2 million Ethanol Credit Facility, 5-year term, due October 2013? If so, please provide all details.
- (iv) If the answer to (iii) above is no, will NRG make inquiries to quantify the implications of the required refinancing to take place early in 2011 of the \$5.2 million Ethanol Credit Facility, 5-year **term,** due October 2013.

RESPONSE:

- (i) NRG would attempt to refinance the credit facility on the best available terms.
- (ii) NRG would still attempt to refinance the credit facility on the best available terms. However, NRG is confident that its current lenders (and other potential lenders) would refuse to provide financing, and would call the loan. Without financing, NRG could no longer operate and its shareholder, employees and other stakeholders would incur a complete loss. The existing credit facility is a demand loan, and NRG does not need to be in default in order for the bank to call the loan.

That the bank will be concerned about the term of franchise renewal is demonstrated by the fact that, when the current financing was arranged, the bank sought a "comfort letter" from NRG's regulatory counsel regarding the regulatory process pertaining to franchise

agreements and certificates of public convenience and necessity. That letter is attached as **Appendix A**.

- (iii) See answer to (ii) immediately above. At the time of the financing, we did not believe that we would be faced with the Town taking the position that they were prepared to only grant a short-term franchise renewal. Despite repeated requests by NRG to meet with the Town during the process of negotiations with IGPC, the Town refused to meet. Effectively, the Town misled NRG until the credit facility was agreed to. It is our business judgment that in the current credit market, the current demand facility would be called, and it would have to be re-financed with a three year amortization schedule.
- (iv) No. We believe it would be premature and destructive to the utility, its employees and stakeholders to approach the bank and discuss the potential of a very short franchise renewal term.

BOARD INTERROGATORY #3

Ref: Exh **D/Tab 8/p 1/lines** 31-33

Preamble:

- (a) NRG in the noted Ref. quoted a portion of the Board's process for receiving and responding to complaints about utilities, and stated that: "This public process is easily accessible by consumers, and offers an impartial arbiter for any disputes. NRG supports the Board's complaint process, and thinks a company-specific process would not provide any value to customers.";
- (b) The portion quoted by NRG of the Board's process did not cover the necessary steps that precede having a customer contact the Board. For convenience pertinent excerpts of the Board's process is shown as Attachment 1 to this Board staff **interrogatorics**, and specifically the steps described under the heading:

"If you have a concern with a utility, retailer or marketer:

• The first step is to try to resolve your issue directly with the company involved''

Questions:

- (i) Please provide a description of the process that NRG follows when a customer follows the Board prescribed step of calling **NRG's** offices to deal with the problem first.
- (ii) Does NRG have on its web site, bill, or on the phone book contact information for customers to call when they have an issue or complaint to discuss with NRG?

RESPONSE:

- (i) NRG does not have a written procedure; however, this is the process followed by NRG staff: First, the customer would be put in contact with the NRG staff member best suited to answer the question or resolve the issue. In the event that NRG's General Manager is required, he would be involved in the resolution of the dispute. Information would be gathered from the complainant, from NRG's files and/or the Customer Information System computer, as required. Depending upon the nature of the problem, the time to gather this information will vary. If the problem cannot be solved immediately, NRG advises the client that it will be resolved in ten days or less. The customer is contacted by NRG with details of the resolution within ten days.
- (ii) Contact information is provided on the top and bottom of each bill (see sample at Appendix B), and in the yellow and white pages of the telephone book (see Appendix **C**).

BOARD INTERROGATORY #4

Ref: Gas Distribution Access Rule ("GDAR"), Amended December 11,2007 / Section 7.3.1 and Section 7.3.6

Preamble:

Section 7.3.1 of GDAR as it applies to NRG deals with Telephone Answering Performance and Section 7.3.6 as it applies to NRG deals with Customer Complaint Written Response.

Ouestions:

Section 2.3.1 of the GDAR requires a utility to maintain records documenting compliance with all aspects of the GDAR. Please provide the most recent documentation regarding **NRG's** performance with relation to sections 7.3.1 and **7.3.2**.

RESPONSE:

With respect to compliance with 7.3.1 (Call Answering Performance), the telephone system required to comply with the letter of section 7.3.1 would be uneconomic for a small utility of NRG's size. In other circumstances where this is the case, NRG complies with the principles in GDAR. For instance, calls to NRG during business hours are answered by a person as opposed to a message system. With respect to section 7.3.2 (Billing Performance) of GDAR, NRG performs a complete audit for every billing.

NATURAL RESOURCE GAS LIMITED APPLICATION FOR FRANCHISE AGREEMENT RENEWAL WITH THE TOWN OF AYLMER

RESPONSES TO INTERROGATORIES FROM TOWN OF AYLMER ("Aylmer")

AYLMER INTERROGATORY #1

Ref: Exh B, Tab 1, Pg. 1, Para. 3 (lines 12-18)

Questions:

- (i) Please provide copy of the Report of the Board on the Review of Franchise Agreements and Certificates of Public Convenience and Necessity, E.B.O. 125 (May 21, 1986), ss. 3.5 and 3.6.
- (ii) Please indicate which portions of the this Report substantiate the evidence referenced above and how they do so.

RESPONSE:

(i) Sections 3.5 and 3.6 of the Report of the Board on the Review of Franchise Agreements and Certificates of Public Convenience and Necessity state the following:

"3.5 An application is made under section 9 of the *Municipal Franchises Act* for a firsttime agreement, or on a renewal where the parties have reached agreement on the terms of the renewal. On a section 9 application the OEB has only the power to approve or reject the application. On a section 9 application the OEB may dispense with the assent of the electors.

3.6 Section 10 of the Act is used when the parties cannot agree on the terms of a renewal or extension. Again the OEB holds a hearing before it makes an order renewing or extending the right; the duration and terms and conditions are as prescribed by the Board. The OEB may refuse to renew or extend the right if the public convenience and necessity do not warrant the renewal or extension. This Ontario Energy Board order is deemed to be a valid by-law of the municipality consented to by its electors."

(ii) NRG's evidence referenced above is an accurate paraphrasing of sections 3.5 and 3.6.

Ref: Exh C, Tab 1, Pg. 1, para. 2, lines 13 • 17

Preamble:

In respect of proof of the claims made at lines 13-17, the Town has only ever received one map of pipelines detailing their size, date of construction and valves. The Town has no further evidence of the steps NRG claims to have taken in respect of investment, modernization and expansion, nor in respect of the various measures and programs it claims to have implemented.

Questions:

- (i) Please provide details as to the replacement and modernization of "virtually all of the original assets".
- (ii) Please provide documentation confirming all those steps and measures detailed in lines 13-17.

RESPONSE:

The following responds to Questions (i) and (ii):

At each of it's past rate cases, NRG has filed: (a) its capital plans; and (b) its current and forecast number of customers. As a result, the Board is well aware of the fact that NRG's asset base is quite new (particularly in comparison to Union's and Enbridge's). For example, in 1991, NRG's gross fixed assets were \$5.42 million and it served 2,348 customers, but by 2005 NRG's gross assets had nearly tripled to \$15.1 million and its customer base had grown to nearly 6,200 customers (see RP-2005-0544).

The Town of Aylmer would be aware of the extent to which NRG has replaced, expanded and modernized its assets if the Town had intervened in any NRG rate case. NRG has served the Town with Notice of every rate application it has made (in accordance with the Letters of Direction issued by the Board). However, despite receiving notices of each rate proceeding, the Town has never chosen to intervene. In addition to this, the Town will know of NRG's expansions in Aylmer because: (a) NRG gets municipal approval for its works in Aylmer; and (b) NRG's property taxes are based on size and length of pipeline.

A summary of NRG's rapid recent growth and massive asset expansion was explained at length in RP-2002-0147 (NRG rates for fiscal 2003 and 2004) by NRG's former general manager, Mr. Bill Blake (see Appendix D). More recently, the subject arose at the Public Forum in Aylmer on July 18, 2006 (part of NRG's last rate case), and was explained to the Board. In its decision, the Board acknowledged that "NRG also has newer plant ..." as one of the reasons why NRG's capital costs were relatively higher than other utilities.

Ref: Exh D, Tab 4, Pg. 1, para. 5

Preamble:

While the Town may be the "main urban centre in NRG's franchise area", the Town only holds one of eight of NRG's municipal franchises.

Questions:

- (i) Please explain how a short term renewal period would have an effect an NRG's current financing arrangements. Please provide evidence of any such effect.
- (ii) Does NRG have any written material from a chartered bank or credit union that indicates that the length of one of its franchise agreements is significant in determining their creditworthiness?
- (iii) Please provide evidence from prospective lenders that support's NRG's contention that a short renewal period would have a significant effect on its ability to **refinance/obtain** financing.

RESPONSE:

See response to Board Staff Interrogatory #2.

Ref: Exh D, Tab 1, Pg. 1

Preamble:

NRG's last rate hearing was in 2006. In the Town's view, a rate hearing is overdue for NRG. Further, the Board's ruling on Union Gas's application indicates that NRG's Class **"C"** retractable shares are not equity, but debt. This suggests that NRG's rates currently include an unwarranted "return on equity" on \$13 million from customers.

Questions:

- (i) Please provide details as to how long it would take NRG to prepare the necessary materials for a rate hearing.
- (ii) Please outline whether (and if so, how) NRG's cost of providing gas continues to be higher than Union's costs.
- (iii) Please explain whether it is NRG's view that its Class **"C"** retractable shares should still be considered equity and not debt, and if so, why.

RESPONSE:

- (i) For a small utility such as NRG, a cost-of-service rate filing is a major endeavour and requires a substantial portion of NRG staff time (separate and apart from external counsel and consultants). Consequently, the length of time will depend in part on NRG's other priorities and the availability of NRG's rates consultant (who is currently occupied with other Board proceedings). Since its last rates case, NRG has re-financed, overseen the connection of the ethanol facility (which tripled NRG's throughput), and dealt with an application by Union Gas Limited to discontinue service to NRG. At present, NRG is involved in two generic proceedings before the Board (related to long-term contracting and commodity pricing), and this contested franchise application. Further, the outcome of this proceeding could impact NRG's next rate application a short-term renewal could impact the depreciation schedule for NRG's capital assets.
- (ii) It is unclear whether the question refers to commodity charges or distribution charges, so both are addressed below.

It is important to note that the Board sets NRG's commodity and distribution rates on a "just and reasonable" standard. It does so not in relation to Union's and Enbridge's rates, but in accordance with traditional rate-setting methodologies accepted by the Board over many years.

<u>Gas Commodity</u>: At present, based on the most recent QRAM decisions, the gas commodity cost for NRG is 35.9292 cents, and the equivalent for Union is 34.9565 cents, so NRG is slightly higher. The EGD equivalent is about 30.365 cents.

<u>Distribution</u>: The distribution charges for NRG and EGD are virtually identical (for a residential customer using 2,000 m³ of gas). EGD's distribution rates are in the 14 to 15 cent range, with NRG in the 15 cent range as well. NRG has a fixed monthly charge of 11.50 compared to EGD's 14. Based on EGD's recent draft rate order, the annual distribution charge for a residential customer using 2,000 m³ annually would be about \$466. This is compared to about \$444 for NRG and about \$324 for Union, based on its recent draft rate order.

In NRG's last rate case, this issue was dealt with fully. In the Board's Decision with Reasons dated September 20, 2006 (EB-2005-0544), the Board summarized NRG's reasons for the rate differences:

NRG responded to customer concerns about dzerence in rates between Union and NRG at the oral hearing in Toronto and provided a detailed explanation. NRG's analysis indicated that its cost of providing gas to a residential customer is approximately 20% higher than a customer in Union's southern operations area and 8% higher than a customer in Union's eastern operations area. With respect to NRG's seasonal customers **such** as tobacco curing customers, the cost is 17% higher than for a similar Union customer.

The Company provided a number of reasons for the difference as outlined below:

- The volumes consumed by an average NRG customer are considerably less than the volumes consumed by an average Union customer. This is true for all classes of customers and essentially makes the NRG system a more costly system to operate.
- *NRG* has a higher return on equity as compared to Union.
- Union has embedded debt costs of 7.68% in its rates as compared to NRG's total debt cost of 8.45%.
- NRG has a relatively new rate base as compared to Union. This means that its meters, regulators and mains have not depreciated to the same extent as Union's. In other words, NRG is carrying a higher net book value in its rate base.
- NRG's franchise area is essentially **rural** with no urban centres while Union has large urban centres in its Southern Operations Zone including Hamilton, London and **Windsor**. This means that NRG has to put more pipes in the ground to get to the same number of customers. This is one of the reasons why Union's other operating areas that are sparsely populated reveal smaller differences in rates when compared to NRG.

The OEB was satisfied with NRG's explanations for the rate difference between NRG and Union:

With respect to differences in rates between Union and NRG which was raised at the town hall meeting, the Board instructed NRG to provide an analysis. That analysis explains the differences to the satisfaction of the Board.

Importantly, while rates (distribution and commodity) fluctuate over time (and the relative rates as between Union, Enbridge and NRG fluctuate relative to one another as well), what is consistent is that NRG's customers typically enjoy lower overall energy costs due to the fact that NRG's customers consume less. For example, NRG's average residential customers uses 2,000 cubic metres of gas annually, while Union and Enbridge's average residential customer use is much higher (2,600 cubic metres and 3,064 cubic metres). This is in part a function of the fact that NRG's system is much newer than Union's and Enbridge's, which means that NRG's customers are typically using higher efficiency gas appliances (which use less gas).

(iii) NRG considers these Class C retractable shares as equity for rate-setting purposes. The terms and conditions of the shares and the Postponement Agreement give them all the attributes of equity. In previous rate cases, the Board has also considered these to be equity for rate-setting purposes. There is no "unwarranted return on equity". That having been said, this question is irrelevant to this proceeding. It is a question for NRG's next rate proceeding.

Ref: Exh D, Tab 6, Pg. 1 & Exh D, Tab 7 & Exh D, Tab 8

Preamble:

The proposed provision that NRG seeks clarification is in respect of the Board's October 8, 2008 notice of proposed amendments to GDAR (EB-2008-0313). The Town has numerous concerns regarding NRG's customer service practices, which includes NRG's practices and policies concerning security deposits. The Town's concerns stem from complaints it has received from its citizens about NRG. It is the Town's position that NRG is deficient in this regard and more generally in the area of customer service and this is a key reason for the number of complaints from consumers about NRG. The Town believes any steps to improve customer service (including implementing the proposed amendments regarding security deposits) is a step in the right direction.

Ouestions:

- (i) Please set out NRG's current security deposit policies.
- (ii) Please answer whether NRG is willing to accept the proposed condition, namely whether it is willing to implement the proposed amendments to the GDAR (EB-2008-0313), whether or not the OEB has made them mandatory by such time.
- (iii) Please provide a description of how customer concerns are handled by NRG if a customer contacts them directly.
- (iv) How many (if any) employees does NRG have employed as customer service representatives? What kind of training is provided to such employees? What level of **oversight/management** are they subject to?
- (v) Please explain NRG's policies in respect of responding to a complaint made through the Board's process.
- (vi) How many (if any) employees does NRG employ that are responsible for responding to complaints made through the Board's process? What position do these employees hold? What kind of training have they received?
- (vii) How many customer complaints has NRG received in the past 4 years? How many of those complaints were resolved? Were any of the complaints referred to the police for investigation?
- (viii) Please outline the "customer service quality requirements" that NRG maintains it has in effect and please explain how these are implemented.
- (ix) Please explain how NRG communicates and educates its consumers on various issues concerning its services. What NRG's main method of communicating with

their customers? Please advise on the number and nature of customer communication methods used in the past year, 2 years.

- (x) Does NRG have a web site? What is the address?
- (xi) Please provide a copy of all of the written material NRG provides to its customers.
- (xii) Can NRG provide the mast recent documentation for the performance measurements under the GDAR sections 7.3.3 Meter Reading Performance, 7.3.4 Service Appointment Response Time, 7.3.5 Gas Emergency Response, 7.3.6 Customer Complaint Written Response, and 7.3.7 Reconnection Response Time?

RESPONSE:

- (i) See Appendix E.
- (ii) No. NRG will implement the Board's new security deposit policy in accordance with the timeline set by the Board. The Town provided its comments on the security deposit policy in the EB-2008-0313 proceeding.
- (iii) See response to Board Staff interrogatory #3.
- (iv) NRG does not have dedicated full-time customer service staff, for two reasons: (a) with just under 7,000 customers, there are very few complaints or customer service issues; and (b) as with any small company, staff have multiple roles. However, at all times, the General Manager is available to both NRG employees and customers to discuss and resolve customer service issues.
- (v) The first step in the Board complaint process is to contact the utility. For this, see response to Board Staff interrogatory #3. If the client remained dissatisfied and the Board complaint process was engaged, the General Manager would take its cue from the OEB.
- (vi) NRG has not received a complaint since November 3, 2008. These customer inquiries are handled directly by the General Manager or the President.
- (vii) NRG receives very few complaints (the last being on November 3, 2008). When NRG began to implement its security deposit policy in 2006 (in response to rising commodity prices and local economic and credit uncertainty), several customers requested return of their security deposits, contrary to the terms of NRG's security deposit policy. NRG reviewed and responded to all these requests. Some customers approached the OEB and the police. Attached as Appendix F are two emails from the Board's Chief Compliance Officer, the last of which is dated August 2008. The Board has not contacted NRG further on the matter. Also attached at Appendix F is correspondence from NRG's counsel to the Aylmer Police. (See Appendix F).
- (viii) See Appendix G.

- (ix) For "system-wide" issues, NRG communicates with its customers via bill inserts which are sent out quarterly at a minimum (for gas cost changes). For local or individual customer issues, contact is via telephone.
- (x) No.
- (xi) This question is without parameters either in terms of time or type of information (e.g., confidential customer information). If the request is for a sample bill insert or the Application for Gas Service form, please see **Appendix** H.
- (xii) The most recent performance measurements for the measures set out in the noted sections of the GDAR are as follows:

7.3.3.1 Meter Reading Performance Measurement:

- 4 out of 6800 meters have had no reading for 4 consecutive months
- 7.3.4.1 Appointments Met Within the Designated Time Period:
 - 360 appointments met within scheduled time1400 appointments per month
- 7.3.4.2 *Time to Reschedule a Missed Appointment:*
 - All customers are contacted within 2 hours of the missed appointment time
 - In most cases, customers are contacted hours prior to their appointment time to reschedule their service call
- 7.3.5.1 Percentage of Emergency Calls Responded to Within One Hour:
 - 147 emergency calls responded to within 60 minutes1156 calls per year
- 7.3.6.1 Number of Days to Provide a Written Response:
 - The current service coordinator has not received any written complaints to date, during her 7-month tenure with NRG Ltd.
 - The service manager has addressed all written complaints in a timely manner (within 10 days)
- 7.3.7.1 Number of Days to Reconnect a Customer:
 - NRG's policy is to immediately reconnect customers that bring their account into good standing

Ref: Exh D, Tab 9

Preamble:

This is the first time the Town as seen or learned of the **"NRG** Rules", despite having had discussions regarding **NRG's** approach to new customers.

Questions:

- (i) Please explain why NRG has never before advised the Town of the existence of or provided a copy of the **"NRG** Rules".
- (ii) Please explain why the **"NRG** Rules" are not publicly available to NRG customers.

RESPONSE:

The NRG Rules are filed, scrutinized and approved by the Board at every NRG rate proceeding. They are public documents. The Town thus far has chosen not to participate in NRG's rate cases.

Ref: Exh D, Tab 10

Questions:

- (i) Despite whether NRG thinks it is an unnecessary requirement, is NRG willing to give notice to the Town of any proceeding before the Board that NRG is a party to, particularly, but not limited to, any application to the Board made by NRG.
- (ii) Has one of its franchise holders or another person or corporation ever alleged to NRG that it has breached the terms of other agreements it has regarding the supply or provision of natural gas?
- (iii) Does NRG have any outstanding issues with the OEB?
- (iv) Does NRG have any outstanding law suits?

RESPONSE:

- (i) No. The OEB has well-established rules that ensure any parties potentially impacted by a proceeding are given adequate notice. For NRG rate applications, NRG already gives the Town notice because the OEB always directs NRG to provide the Town with Notice.
- i) With respect to franchise holders, the answer is no. With respect to other persons or corporations, the question is irrelevant. IGPC has repeatedly breached its contractual obligations to NRG and has made unproven allegations against NRG as a defence. In EB-2008-0273, Union Gas Limited alleged that NRG failed to provide financial assurance contrary to the terms of a gas supply contracts between Union and NRG. The Board found in that case that no financial assurance was required from NRG. Both the IGPC and Union cases were dispensed of by the OEB.
- (iii) This question is overly broad. See answer to question (iv) below. The only outstanding proceedings are this current proceeding, and two Board-convened proceedings related to commodity pricing and long-term contracting.
- (iv) NRG appealed an OEB compliance order (issued in June 2007) to Divisional Court. NRG perfected its appeal in August 2007. Since that time, the OEB and IGPC have failed to file any responding material.

NATURAL RESOURCE GAS LIMITED APPLICATION FOR FRANCHISE AGREEMENT RENEWAL WITH THE TOWN OF AYLMER <u>RESPONSES TO INTERROGATORIES FROM</u> INTEGRATED GRAIN PROCESSORS CO-OPERATIVE INC. (''IGPC'')

IGPC INTERROGATORY #1

Exhibit D, Tab 4, Page 1

Preamble:

NRG indicates that it has 2 credit facilities: the first a 5 year facility in the amount of \$6,500,000 that is due March 201 1 and the second facility in the amount of \$5,200,000 is due in October 201 3. NRG then goes on to state that an abnormally short franchise period would be detrimental to its financing and the financing of any "major new facility requiring stand-along financing (e.g. the ethanol plant) also would be compromised by having a short franchise agreement"

Questions:

- (a) Please confirm the second credit facility was used solely for the purpose of constructing the pipeline to serve the IGPC ethanol facility.
- (b) Was the remaining time period of the Aylmer franchise (or any other franchise) an issue for the lender of the first credit facility in **2006?** If so, provide supporting documentation that quantifies the magnitude or significance of the issue for the lender (i.e. premium, additional covenants).
- (c) Was the remaining time period of the Aylmer franchise an issue for the lender of the second credit facility in **2008?** If so, provide supporting documentation that quantifies the magnitude or significance of the issue for the lender (i.e. premium, additional covenants).
- (d) The second credit facility expires in October 2013 two years after the three year extension requested by the Town of Aylmer. Please provide details of the impact on the second credit facility if the Board were to grant the **Town's** request.
- (e) Please provide the evidence upon which NRG is relying to support the statement: "major new facility requiring stand-alone financing (e.g., the ethanol plant) also would be compromised by having a short franchise agreement"?

(f) Is NRG aware of any customers that have not located in NRG's franchise area where the limited time remaining in the current franchise agreement has been a factor? If so, provide the number of customers.

RESPONSE:

- (a) Confirmed.
- (b) Yes it was. See response to Board Staff interrogatory #2.
- (c) The Bank of Nova Scotia had already dealt with the fianchise term issue in the previous financing (see response to Board Staff interrogatory #2).
- (d) If only a three-year renewal renewal is granted, NRG believes that the second credit facility will be demanded and will have to be repaid immediately. If replacement financing is available, we believe that the financing would limited to the franchise term. NRG's next rate application would have to reflect the recovery of the balance of its assets over the remaining term of the fianchise renewal.
- (e) See response to Board Staff interrogatory #2. To be clear, the evidence quoted refers to a major new facility (not the existing ethanol plant) that would require stand-alone financing. We provide the ethanol plant as an example of a facility that required stand-alone financing.
- (f) Everybody believed that the fianchise (like all franchises) would be renewed in the customary manner for a typical renewal term. The Town of Aylmer refused to disclose to NRG and anyone else (including prospective customers) their intention to oppose the standard and customary renewal.

EB-2008-0413 Page 19 of 26

Appendix A – Budd Law Letter

p.2

Budd Law Strategic + Legal Advice

Peter Budd Barrister & Solicitor

166 High Park Avenue, Toromto, Ontario, Canada M6P 254 Mobile (4 16) 948-1334 Fax (4 16) 604-0638 Residence (4 16) 604-0858 peterb@buddlaw.ca www.buddlaw.ca

February 14, 2006

Mr. J. Robert Cowan Harrison Pensa llp 450 Talbot Street **P.O Box** 3237 London, ON N6A 4K3

Dear Sir:

Re: Natural Resource Gas Limited ("NRG") - Bank of Nova Scotia Credit Facilities

Thank you for your letter of **February** 8,2006 wherein you indicated that you would like me to confirm, inter *alia*, certain aspects of the Ontario Energy Board's ("OEB") regulatory process pertaining to franchise agreements and certificates of public convenience and necessity.

1. The Regulatory Processfor municipal franchise agreements and OEB certificates

The regulatory **process** for utilities to acquire a franchise agreement with a **municipality** is a balanced, supervised process, which relies on three main participant.: the utility, the elected municipal councilors and the OEB. The utility proposing to serve in the municipality must first propose a fi-anchise agreemen(OEB standardized) to the municipal councilors, who are to review it and, if it is **favorable**, they will pass a first and second reading of a by-law accepting the terms and **conditions** of the franchise agreement. Once passage and public comment has been **made** (if any), the utility **formally** applies to the OEB for approval of the draft franchise agreement. The OEB may or **may** not deem it **necessary** to hold a hearing, but **ultimately**, if the OEB agrees with the granting of the franchise to the utility, the OEB will approve the draft franchise agreement, ultimately will issue a certificate of public convenience and **necessity** (i.e. the OEB's legal order) once *the* utility has returned to the **municipality** for a third and final reading of the by-law, which completes the process.

2. Transfer of Utility Ownership regulated by the OEB

You also asked me to comment on the transferability or change in control and ownership of a utility and how the OEB looks at this situation. As a matter of administrative law, where there must always be the ability of an unfettered decision-

Budd Law

Strategic + Legal Advice

maker to **decide** on a **case-by-case** basis, one OEB panel or decision can never bind a future panel dealing with a transfer of ownership issue. That said, having recently completed a change in control application before the OEB for NRG, I am aware that the OEB allowed for that transfer of shares (change of ownership) on the basis of a straightforward paper hearing (not an **oral** proceeding), a one-time newspaper **advertising/publication** and minimal filing of evidence.

The main interests of the OEB in any change of control or ownership situation are primarily with the maintenance of appropriate utility financing, competent operatorship (i.e. safety and reliability) as a going concern as well as stability and continuity of service and minimization of rate impacts to customers. If these issues are adequately addressed, the OEB is likely to approve such change in control or ownership. The OEB's predominant interest is to ensure that customers continue to receive uninterrupted gas service at just and reasonable rates, which is the root of their public interest and statutory mandate.

3. Credit Facilities Agreement - page 5, second paragraph - Conditions Precedent

I have reviewed the second paragraph of the Conditions Precedent on page 5 to which you directed my attention. In my opinion, the February 8,2006 draft letter that you propose to write to the OEB secretary asking the OEB to confirm that the Certificates of Public Convenience and Necessity and the related Franchise Agreements with the related municipalities are all in good standing is appropriate to send to the OEB (subject to revising **your** request relating to the documents in 'plural' as there are several Certificates and Franchise Agreements). I believe the OEB would have a tracking system as would NRG in respect to the documents' terms and expiry dates. The OEB would also be able to indicate the gas distributor license status of NRG as you requested. Subject to there being n o surprises, the Bank should be satisfied with that reasonable due diligence effort and result in ensuring that NRG is in good standing with its regulator and with the municipalities in which it delivers gas service.

Contacting each individual municipality to ascertain the status of the current franchise agreement it has with NRG is likely to be an unnecessary, cumbersome and unproductive administrative task as with most municipalities, these agreements are long term and sometimes not even readily available in their files.' As in past financings, the preferred and recommended procedure is to require from the utility production of the. franchise files for legal review as to status, including perhaps writing the type of letter you drafted to the OEB secretary, but not to contact each clerk of each municipality. I am unaware of other Ontario utilities being required to get an individual response from each municipality in similar refinancing circumstances.

- 2 -

•

. . .

Budd Law Strategic + Legal Advice

I trust the above will assist you in your management of the file. If you have any questions, please contact me.

.

f ours truly. Inte Budd

Budd Law Counsel to NRG

a service a service of the service o Service of the service

-3-

PAGE 4/4 * R C M AT 14102120081:41:15 PM [Eastern Standard Time] * SVR:PENSA05/2 * DNI8:999 * CSID: * DURATION (mm<s):01-44

Appendix B – Sample Bill Showing Contact Information

Natural Res 39 BEE AYLME	SET BILLING PLAN) Source Gas Limited PO. BOX 307 ICH STREET EAST ER, ONT.ET EAST ER, ONT.ET EAST ER, ONT.STH 2S1 319) 773-5321	ACTUAL USE THIS MONTH AMOUNT DUE NOW	ACTUAL USE TO DATE AFTER 18-Feb-C	BUDGET BILLED TO DATE AMOUNT DUE	BALANCE AFTER CURRENT BILL PAID
BUDG					BALANCE AFTER CURRENT BILL PAID
しんが 立ちら 大声 しきしい ちちい きちいう					
	n an tha an t An tha an tha			n Standard († 1997) Standard († 1997) Standard († 1997)	
DEMAND CH/ add GST on r	ARGES egular gas charges ##1000000	•			Salassani Salassani
YOUR GAS S DELIVERY TO	SUPPLIED BY BLACKSTONE E	NERGY SERVICES INC 416	-628-2828		\$444, <u>44</u> 4
	·	0			
PRESENT	PREVIOUS	METER DIFFERENCE	FACTOR AY	M.E.K	AMOUNT USED CUBIC METRES
FROM JAN 01 2009	TO JAN31 2009	NUMBER , OF DAYS	SERVICE ADDRESS		ACCOUNT NUMBER
	N RENDERED. AFTER 16 DAYS, A L				
	ON WHEN MAILING PAYMENT	BRING ENTIRE BILL WHEN P	AYING IN PERSON		
				46	
-					BLE AT MOST CHARTERED BAI
_				_	S AMOUNT PAID
Supporting you	」 ur Natural Gas Lifestyle	Э			AMOUNT DUE
Ļ <u> </u>	AYLMER, ONT. N5H 2 (519) 773-5321			P02000-01	AFTER 18-Feb-09
	39 BEECH STREET E	AST			5 600

Appendix C – Contact Information as Shown in Telephone Book

Meesters—-Noland 402

Meesters R&J 13488 ImperiaRd	777.9690
Meeuse Cornellus RR2 Avimer	777-0604
Meeting Date (I Comparing	765-917
Meginnis Date 68 Farmington Meharg Bob 269 TalbotE	768.930
Mehani Brent (7 Seminated)	745-297
Mehany Down State Transciside	768.2820
Meharg Brent 67 FarmingtonAv Meharg Dave 5166 ImperialRd Meharg James A 57700 CaltonLine	966.3116
Menary values A. 3//00 Callulatine	000-3110
Meharg Ken Meharg Robert 46 Broadway Springfield	748-4041
Menarg Kobert 46 groadway Springheid	703"404/
Mellor M RR2 Ayimer	//3-233
Melville Verne 231 JohnS	1/3-/34/
Melvin V&B 49337 DexterLine Ayimer	/05-3405
Mennill David 51200 ViennaLine	773-8850
Modem Facsimile 51200 ViennaLine	773-883
Facsimile 51200 ViennaLine	773-3990
Mennill J L 412 TalbotE	773-982]
Menno Lodge 52-50 MalanieDr	765-1083
Facsimile	765-1094
Mennomex 49919 TaibotLine	773-2002
Mennonite Central Committee (Ontario) MCC Resource	
CEILIE TO ISIDUE.	103.3070
Mennonite Store 20 TalbotE	765-1350

MENNONITE FURNITURE GALLERY 10 Tathorw. 765-4386 MENTAL HEALTH SERVICE INFORMATION ONTARIO Four First Contact For Help No Charge Dial Web: www.mhsio.or.ca Mercer All, 138 Fath 765-1919 Mercz Lugene D/ Gavery. 773-5019 Mercz Eugene D/ Gavery. 773-5019 Mercz Eugene D/ Gavery. 773-5019 Mercker Michard 1054 PankRd. 866-5334 Mercker Michard 201 Stratrorvile 866-5334 Merrick Strata 201 Strata 201 Ortona ct. 773-7263 Merrick Strata 201 Strata 201 Ortona ct. 866-5391 Metale Merrick 201 Dial 201 Strata 201 Ortona ct. 866-5391 Merrick Challes Inperianced and Strata 201 Ortona ct. 866-5391 Merrick Dial 201 Dial 30 Strata 201 Ortona ct. 773-5386 Michaud Brana Betty 47 Dianett Stratarotrile 866-5303 Michaud Brana Betty 47 Dialet 31stratarotrile 866-5303 Michaud Brana Betty 201 Dialet 201 Dia

AYLMER-PORT BURWELL-STRAFFORDVILLE

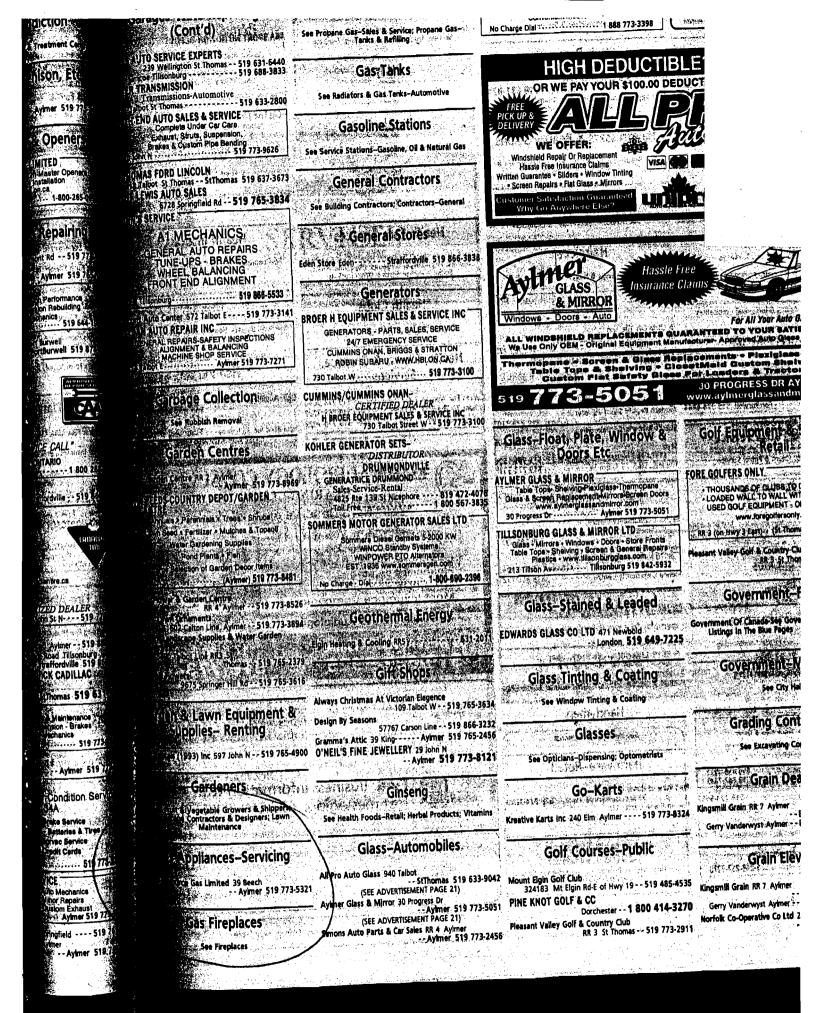
	541-116. W 108641 61	
	Miskelly Tom 49801 GlencolinLine	
	MISTER NATURAL HEALTH FOOD SI TRIDOLE, 773	-3223
	Debit Line	773-9283
	Mitchell A M 13 Fourth Mitchell G 5008/ CaltonLine Hitchell Gordon Mrs 35 Chatham PortBurwell	773-9073
	Mitchell Gordon Mrs 35 Chatham PortBurwell	874-4579 866-5607
	Mitchell Max RR1 Eden Mitchell N 55501 Arthur Straffordville Mitchell R&G Rr1	844-3015
	Mitchell Russell RR1 Straffordville. Mitchell S-32 Eim Vienna. Mitchell William 56711 HeritageLine	866-5586 874-40E1
	Mitchell William 56711 HeritageLine	866-3023
	Mitts D RR1 Straffordville. Mitts David RR4 Ayimer.	866-5340
	Mitts Russell RRA Aylmer Mizon George 1-186 SydenhamW Modem Line Kevin Sidaway 48149 Taibottine Modem: Beauty Salon 20 JohnStS	773-9675
į	Modern Beauty Salon 20 JohnStS	773-2103
	Tracy Moerman Dave 49588 ViennaLine	765-3681
	Moerman Erne Anny 140 Fourth Moerman Roger G 19704 ViennaLine Moffat Appliance Service	773-3504
Ì	Serrice 1800 No Charge-Dial 1800 Paris No Charge-Dial 1800 Moffat Sal 9514 QuakerRd. Mole Donal d' 4899 Pankko Vienna. Mole Donal d' 4899 Pankko Vienna. Molina Raul 47 Warren Molosn Canada Ontario West Region Consumer Service 1800 Web: www.molson.com Mommersteeg Mike 238 Tabole	263-0684
	Moffat S&I 9514 QuakerRd Moldowan Joseph 109 Dufferia	765-3239
	Mole Donald Jr 4899 PlankRd Vienna	874-4516 765-2530
	Moil Richard RR2 Avimer Moison Canada Ontario West Region	773-2198
4	Consumer Service	665-7661
	Mommersteeg Mike 258 TaibotE Monarch Propane Limited -See Class Products Ltd	765-1780
	Mona's On The Beach 3143 Colin MONCRIEF RUSS DR 101 SpruceW 772	773-7955 -81 84
1.	Moncriel Russell RR7 Aymer	765-4411 765-4411
	Monii Michael 11839 SpringfieldRd Monster Peter 112 Main Springfield	765-3314 765-4044
	Moison Canada Onlario West Region Consumer Service. 1900 Web: www.moison.com Mommersteeg Mike 758 Taibote Monarch Propane Limited — See Cigas Products Ltd Monarch Propane Limited — See Cigas Products Ltd Monarch Russett RV Anmer Mol MCREFE RUSS DR 110 SpruceW. 773 Moncref Russett RV Anmer Monte Michael 1139 SpringfieldRd Monterth Donald 2 Harey Monterth Donald 2 Harey Monterth Donald 3 Harey Monter Nong 4 BarryPy: Monter Russett RV Anmer Monter Strate R BarryPy: Monter Russett RV Anmer Monter Russett RV Anmer Monter Russett RV Anmer Moder Milan 7412 SpringwaterRd Moore RUS Broadwy. Springfield Fastimile Moore Bill Stratewy. Springfield	773-3942
4	Montetth Hugh 46 TarryPlot	773-2280
2	Modem Moon Allan 7412 SpringwaterRd	773-5774 773-5401
	Mooney Eugene RR2 Aylmer Moore Bill 51085 Broadway Serinofield	773-7395
	Facsimile Moore Bob 41 Harvey	765-2002
	Moore D 76 CaverlyRd Moore D 42 Oak Vienna	773-8572
	Moore Darrell 63 York	773-7346
	Moore Bill S103 Stradwuy Springfield Moore Bob 4 Harvey Moore D 7/ Covers/Ad Moore D 7/ Covers/Ad Moore Davies Vienna Moore Davies Red Vienna Moore Davies Red Vienna Moore Barvel Red Vienna Moore Barvel Red Vienna Moore Statistica Vienna Moore Johne Red Vienna Moore Johne Red Vienna Moore Max 23 Netson Springfield Facsimile Moore Red Red Vienna Moore Karvel Karvel Moore Karvel Karvel Moore Karvel Karvel Moore Karvel Moorek	765-3741 874-4131
	Moore Jean 226-49462 TalbotLine	705-2400 866-5127
	Moore John C RRJ StThomas Moore Max 23 Nelson Springfield	773-3830 765-4088
	Facsimile Moore Ray E RR2 Vienna	765-4181 874-4083
Ì	Moore William 13 Murray	866-5891 773-9239
	Moore's Flower&Garden Centre RR4 Aymer Moosberger Henry RR1 PortBurwell	773-8526 874-4382 874-4281
	Moosherger Todd 48871 CattonLine	874-4281 773-3868
5	Mooseberger Barb 221 TalbotE	765-4617 765-4381
	Morgan Tom 10 PartiviewHts Morgan Walter 49676 LyonsLine	773-2910 765-4152
	Morin Fern 54 Water Morin Roger RR4 Ayimer	765-1382 866-3067
	Moritz Heidi 125 Dufferin. Moritz Walter 74 TarryPky	773-3412 773-9426
	Morrey Norman Lot 32-3408 Bank Morreil Kevin 11078 SpringwaaterRd	773-2112
	Morris Brian 26 Cedar	765-4100 765-2715
	Morris Del. Morris Robert J 5175 ImperialRd	/05-4494 773-9428
	Morrison J RR6 Avimer	600-3799 773-3706
	Morrissey Tom RRI Ayimer	773-3579
	Morse David S1871 Church	009" 3/28 866-5229
	Morse Generates KRL Ayimer Morse John 134 Rutherforday	765-3414
	Morse Tom RRI Ayimer	866-3505
1	MORTGAGE ACTION CENTRE	1994
•	Noores Flower&Garden Centre Rek Aymer Modem Modem Modeserger Todd (887) CaltonLine Modeserger Bar 221 Tabot Norgan Tom Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan Bar 2010 Norgan 2010 Nor	-1950
	117 WellingtonSt	637-1850
/	Martina D. 38 Water	773-944
	Mossey Bill 3 Annew	773-8761
	Mossey M 75 MapleW	773-2561
	Mont D 138 Dufferin	773-3324
	Modem	765-3555
	6576 SpringfieldRd	773-8569
		112 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	Moura M 3511 Colen Mousseau 8&J 46696 JohnWiseLine	765-1911
	Mount salem etangeliczi Mennonte Church 65% Springleicka Moursa U 8&J 46% John Viseline Moger Ernest 48% Plankkoaf Moger William 2048% Plankkoaf Mudford Darryt 55873 Second Straffordvile	765-1911 874-4220 874-4156

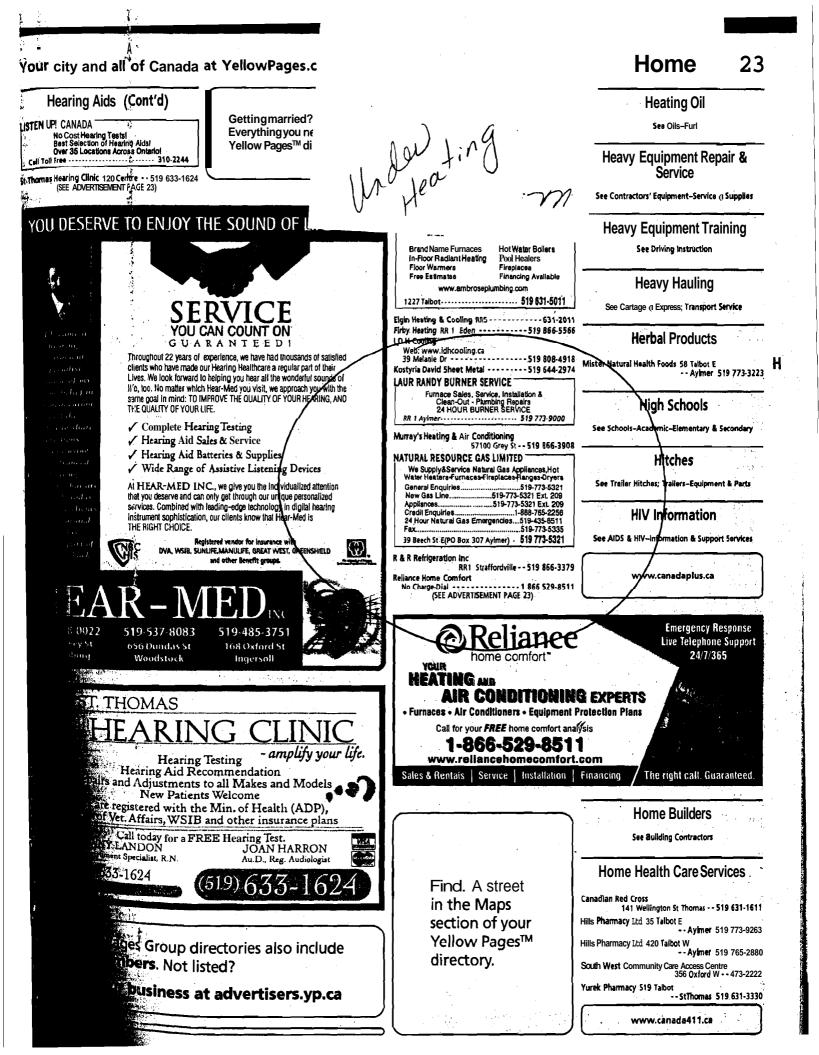
R-PORT BUR	WELL-STRAFFORDVILLE
	2 Mudford Family Food Town
ALTH FOODS	56302 HeritageLine Straffordville 866-5505 Facsimile 866-3004 Mueller Frank Jr RR1 Straffordville 866-3265
St Talbolf 773-3223	
	Mueller M 81 Moore
765-409 Burwell 874-457 866-560	MUFFLERMAN THE sou Talbot StThomas 631-7050
600-J3Y	
	5 Muir Andrew 55841 LightLine
	1 Mulder William 68 MelanieDr 765-2277
866-302 866-581 866-534	Mullett Ken (wr-9577 ReimontRd 765+1744
	n Mullins D KKI E001
866-318 773-967 boti_ine	5 Municipality Of Bayham 29 Weilington PortBurwell
	9344 Plank Rd Straffordville _ 866-5521
	Munro Donald G RRS Ayimer
	Murch David 32 Standrew
·····································	Murphy C 27 Pitt PortBurwell
	3 Yunicipality Of Bayham Garage 660-3321 4 Munch Donaid G RRS Aymer 765-1678 Munch David 13 Skhdrew 765-2254 Murch William 32 Skhdrew 765-2254 Murphy Corp RR Aymer 765-1263 Murphy C 27 Pitt PortSurveil 773-5678 Murphy Don RA Aymer 773-5678 Murphy Don RA 4yer 773-5678 Murphy Don RA 249075 DextarLine 773-572 Murphy Dona 12 Fridor 773-773-773
	6 Murphy J 318 TalbotE
765-323	Murray And Company 54033 EdenLine
773-957 874-451	6 Mulitay Man 7744 Covieko
	Murray David 10065 CullodenRd Eden
765-178	Modem 773-8014
as Products Ltd	Murray Ras RR7 Avinoer 773-8243 Murray Ryan 8732 TolifateRd Stratfordville 866-3048
	MINEDAVIC HEATING
765-441 765-441	Hurray Peter 34 Waterloo PortBurwell 674 - 4788 Murray Richard / McGregor 773 - 8014 Modem 773 - 8014 Modem 773 - 8014 Murray Risk RD Aviner 773 - 8036 Murray Ras RD Aviner 773 - 8036 Murray Ras RD Aviner 773 - 8036 Murray Ryan B722 TotGateRd Straftorovile 666 - 39008 Murray Rot Straftorovile 57100 Brivist Family 866 - 39008 Musciclow F 13 Standerew 765 - 3215 Mutch Robert&Susan 40 Alexanderon 773 - 7427 Myrot Barrit Murchelle Sovid Ecentilie 773 - 7427 Myrot Darrit Murchelle Sovid Ecentilie 560 - 5433 Murch Robert&Susan 40 Alexanderon 773 - 7427 Myrot Barrit Murchelle Sovid Ecentilie 560 - 5433 Murch Robert&Susan 40 Alexanderon 773 - 7427 Myrot Barrit Murchelle Sovid Ecentilie 560 - 5433 Muray Landerow 573 - 7427 Myrot Barrit Murchelle Sovid Ecentilie 560 - 5433
765-331	Mitching B 11 Standar
773-394	Mulch Robert&Susan 40 AlexanderDr
765-157	Mutch RoberteSusan 40 AlexanderDr 773-7427 Myers Louise 45131 TabotLine 773-2090
773-828	Myny Darryl& Michelle 56964 EdenLine
	$[\mathbf{N}]$
773-549 773-739 765-200 765-200 765-200 765-200 765-200 773-877 874-481 773-734	
765-200	2 NRG Ltd 39 Beech
773-857	Nagy Joseph J Sr 107-91 SpruceW 773-9714
773-734	Nagy S RR2 Springfield 773-7392 Nakonecznyl Steven 32 Pinew 773-2241
765-374 874-413	Nancekireli Lewis 50123 TalbotLine
715-14	
affordville	Na Stiwitter George SLI2) Taballine
	Naswetter R 30 Treefawn 773-9792 Naswetter Michael RR6 Aylmer
874-408	National Car And Truck Rental ForWordwideReservations
773-923	Natural Resource Gas Limited
Ayimer	A Hour Natural Gas Emergencies London 435-6511
	General Enguines
	Heiskivetter George ELLI Tablollite
773-291	Ney Ceneda-telecom East 6875 Certerkd
	Needham Robert E RR2 Aylmer
	Neff Ronald RR4 Avimer
	riesen Cornelius F Res 773-9520 773-9520
//3-20	Facsimile
765-410 765-271	Nell L J 26 Anne 773-3378 Nell L J 26 Anne 773-3378
765-449 773-942	Nelles Lee 36 CharlesCrt
866-379 773-370 773-370 773-390 773-337 866-372	Nelles Gerald A Straffordville
773-390	Nelson Rufus Ellen 9524 SpringwaterRd
	Nemetil Les 3136 Linde(72)X0
	Hesbitt Bill RR2 Springfield
765-341	Nexbitt Gary 28 Wellington Springfield
866-350	Nesbitt Jack 9891 PennaleRoad
ENTRE	Neshitt Jeffrey 15 Catherine Springfield
10100 044 alta 144	Nesbitt L 7 WillowDr
STThomas 637-1850	Nesbitt Gary 28 Wellington Springfiel
6(Thomas 631-222	Neshtt S J 81 Victorian
	Nesbitt TimāJulia RR1 Aylmer
	Nestie Foodservice
	- No Charge-Dial 1 800 387-4367 1 Neudorf C 6501 SpringfieldRd Aykmer 773-7189 2 Neudorf Herman 4654 SoperRd Vienna 874-4813
otE	Neudorf Margaret 216-29 Chestnutw 773-2702
lyimer	Neuteglise David 5757 Carter&d
Church	2 Neudorf Herman 654 Soper& Vienna 874-4813 4 Neudorf Margaret 216-29 ChestnutW 773-2702 5 Neufeglise David 575 CarterAd 765-2361 7 Neufeglise David 575 CarterAd 765-2361 7 Neufeglise Pater 4 9159 Planktd 866-5582 7 Neufeld A4 56 MetanieDr 765-2388 7 Neufeld A4 56 MetanieDr 773-2577 7 Neufeld A62 Gath REL Portforwall 773-2571 7 Neufeld Abe&Kathy Lower-1079 SpringerHildR 765-1087 9 Neufeld Abe 18 25 orest 773-5726 9 Neufeld Abram 4376 JohnWiseLine 773-5736 9 Neufeld Abram 4726 JohnWiseLine 773-7407
	/ Neuteld Abe&Cathy RRI PortBurweil. 773-2957
874-422	Neutoing Americany Construction 20 Springer (1006 - 2007
574-415 tvile 866-586	Neureid Abram 47/0 Jonnwiseune. 3000000000000000000000000000000000000

Please add the a Veuillez composer l'indicatif

Neufeld Abram B 50883 CaltonLine Ayimer	
Maufald Anna 15 37 Futher Viscos	m
Neufeld Anna 12-36 Fulton Vienna	
Neufeki Dave 2-6217 PlankRd Vienna Neufeki David&Katharina 53115 CaritonLn	8744
Nenneit Filzabeth 711-58 Myrtie	765
Neufeld G&S Neufeld Henry RR1 Straffordville Neufeld Henry 72-215 SouthW	17
	773
Neufeld Herman 48 St Andrew Facsimile	13
Neuteld Herman \$1001 Carboning	765.0
Neufeld Herman 12054 WhittakerRd Springfield	77-
Neufeld H&J 55 Chatham PortBurwell	
Neufeld Isaak 13570 ImperialRd Springfield	77.0
Neufeld Jacob 50075 DingleSt	
Neufold Jake 8 Snow Vienna	874
	7646) 874-1
Neufeld Johann 114 Myrtie	
Neufeld John 104 Fourth	/15/1 874(1
Neufeld John 5-1 HawthorneCres	77.4
Neufeld John 40 Linden Neufeld John 53 TarryPky Neufeld John & Mary R21 Aylmer	771
Neufeld John&Mary RR1 Aylmer	76
Neuteld M 54 Planks Straffordville	10.3
Neurela Jonnamary KRI Ayimer Neurela Untakonn 99 tarrypkwy Neurela M S4 Planks Straffordwile Neurela M 17 Sundrew Neurela Marybake 1-4 Oak Neurela Marybake 1-4 Oak	773-
Neufeld Mary&Jake 1-46 Oak	174-1
Neufeld N 156 Dufferin	765.5
Neufeld N 156 Dufferin Neufeld Nick 139 CaverlyRd Neufeld Nick Jr 345 Talbote	761-
Neufeld Padro&Elizabeth 37 Elm Vienna	174
Neufeld Peter B 68 SouthE	765-4
Neufeld Peter P 6494 SpringfieldRd	773- 775-
Neutrild Peter R 22 KyleCrt	765-3
Neufeld Peter&Susanna 7145 HaciendaRd Avimer	深:
Neufeld Wilhelm 49686 VanpatterLa	761-1
Neuried Abraham 3-14 RutherlordAve	76-1
Neufeid Wilhelm 4968 Vanpaterin Neufeid Wilhelm 4968 Vanpaterin Neufarm Emil RR1-AutherfordAve Neukarm Fred RR1 Ayimer	773-0
Facsimile Barn	m_{m}
Manual state Manual and Malla LF	74
Neustaeter George 385 Taloot. Neustaeter Henry 6710 HaciendaRd Neustaeter Henry 6710 HaciendaRd Deistafer Wilhelm 27 Talority	765-1
	745
Neusteter Henry 35 HawthorneCres	763-1 765-5
Neusteter JEA 17 WillowDr	773-
Nevill David 14 Oak Vienna	874-4 874-4
Nevili James R 49425 DexterLine	765-4
Nevili Mike Eden Nevili R&D 55716 Main	866-3 866-3
Nevili Rick RR2 Vienna	874-
Nevill Robert RR6 Tills Burger	866-1 866-1
Nevill Robert R& Tillsondrag Neville Conten J7 Buoghtmot Neville Cree J7 Stanfespeare PortBurvel Neville Gree J7 Stanfespeare PortBurvel Neville Agrify 36 Shatespeare PortBurvel Neville Jog 4 Arthur Straffordille	145-1
Neville Gree 37 Shakespeare PortBurwell Neville Harrey 36 Shakespeare PortBurwell	174
Neville Jod & Arthur Chromonikila	
Neville Maurice ir 45131 Talboti ine	866-3 765 ¹⁴
Consimila	866-3 765-4 765-4
Facsimile Neville Richard 51052 CaltonUne	566-1 76-1 77-1 77-1
Facsimile Neville Richard 51052 CaltonUne	773-5
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773-3866-4377785-5878868-587878777777778645-7777778645-77785645-7777778645-77777778645-7777778645-77777
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John San Springfied Newell John San Springfied Newell John San John Schmedite Newell John San John Schmedite Newerland Charles Balty Schmedited Newerland Charles Balty Schmedited Newerland Santes Balty Schmedited <	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John J Sab Presseytine Springfied Newell John J G Diptohterst 204 Firstav StThomes . Neweran L RR2 Ariner Newer L Sab	773
Facsimile Nevfile Rihhard 51052 CallonUne Nevfile Wig AlexanderDr. New England Varlety&Gas Bar New England Varlety&Gas Bar 1252 Plantigd Straffordville New England Varlety&Gas Bar New Ell Dawle R Astimer Newell Dawle R S1393 Presseytine Springfied Newell John RR Ayiner Newell John San Springfied Newell John J Sab Presseytine Springfied Newell John J G Diptohterst 204 Firstav StThomes . Neweran L RR2 Ariner Newer L Sab	773-765-866-5777777777777777777777777777777
Facsimile Neville Richard 51052 CaltonUne	773-765-866-5777777777777777777777777777777









Appendix D – Summary of NRG Growth from RP-2002-0147

Rep: OEB Doc: 12QQV Rev: 0

ONTARIO ENERGY BOARD

Volume: 1

26 MAY 2003

BEFORE:

P. VLAHOS PRESIDING MEMBER

S.F. ZERKER MEMBER

A. BIRCHENOUGH MEMBER

RP-2002-0147

IN THE MATTER OF the Ontario Energy Board Act, 1998, S.O. 1998, c.15 (Schedule B); AND IN THE MATTER OF an Application by Natural Resource Gas Limited for an Order or Orders approving or fixing just and reasonable rates and other charges for the sale, distribution and transmission of gas commencing October 1, 2002 and commencing October 1, 2003.

Т

3

4

5

б

RP-2002-0147 26 May 2003

HEARING HELD AT TORONTO, ONTARIO

APPEARANCES

MIKE LYLE Board Counsel

JAI **PRASHAD** Board staff

NEIL YOUNG Board Staff

RICHARD KING NRG Limited

8 TABLE OF CONTENTS 9 APPEARANCES: [19]U PRELIMINARY MATTERS:q[28]q NATURAL RESOURCE GAS LIMITED - panel 1; AIKEN BLAKE MCCALLUM:Ũ[60]q EXAMINATION BY MR. KING: [66] CROSS-EXAMINATION BY MR. LYLE: [127] QUESTIONS FROM THE BOARD: [223] FURTHER CROSS-EXAMINATION BY MR. LYLE: [369] FURTHER QUESTIONS FROM THE BOARD: [502] FURTHER CROSS-EXAMINATION BY MR. LYLE: [645] FURTHER QUESTIONS FROM THE BOARD: [782] 10 EXHIBITS 11 EXHIBIT K.l.l: PREVIO USLY FILED EVIDENCE FROM RP-2000-0126 AND RP-1999-00310[189] 12 Π UNDERTAKINGS 13 UNDERTAKING J.1.1: TO PROVIDE THE REVENUE REQUIREMENT IMPACT ON THE ASSUMPTION THAT THE NORFOLK EAST PROJECT DOES NOT MATERIALIZE IN FISCAL YEAR 2004[[315]] UNDERTAKING J.1.2: TO PROVIDE THE IMPACT IF THE Board WERE TO DISALLOW X PERCENTAGE OF THE PROPOSED BUDGET WITHOUT SPECIFYING A SPECIFIC PROJECT, ON THE DISCRETIONARY SIDE; PER 10 PERCENT OR \$100,000[318] UNDERTAKING J.1.3 TO OBTAIN COSTING INFORMATION FROM COURT REPORTING COMPANY0[844] 14 ... upon commencing at 9:30 a.m. 15 MR. VLAHOS: Good morning, everyone. 16 The Board is sitting today to hear evidence on NRG's obligation for wates fiscal years 2003-2004. 17 With me today are my colleagues Sally Zerker, and Arthur Derchenough. 18 For the record, my name is Paul Vlahos. Could I have appearances, please. 19 APPEARANCES: 20 MR. KING: My name is Richard King, I'm counsel for the applicant, Natural Resource Gas Limited. 21 MR. VLAHOS: Good morning, Mr. King. 22 MR. LYLE: Good morning, Mr. Chair, my name is Mike Lyle, counsel for Board Staff. With me is my colleague Jai Brashad. I'll spell that for the court reporter. It's J-a-i P-r-a-s-h-a-d. 23 MR. VLAHOS: Thank you, Mr. Lyle. 24 Mr. Lyle, are we properly constituted? 25 MR. LYLE: Yes, Mr. Chair, affidavits of service and publication have been filed with the Bo rd.

http://www.oeb.gov.on.ca/documents/cases/RP-2002-0147/Vol01_May2603.txt

MR. BLAKE: I just wanted to try and assist the Board and familiarize the Board with some of NRG's history. We have not appeared before the Board for a few years, and the company continues to evolve into a more mature gas utility operation.

99

The company and the gas utility started its operations in the early 1900s, largely as a gathering system from some local wells that were drilled at that time, and evolved over the years through one family's ownership until the mid-1970s. When that family sold it to another two individuals who were attempting to modernize the system and actually went into financial trouble and the company went into receivership in 1979.

100

So at that time in **1979** when it was taken over by our group, the company was in very, very bad shape, a lot of leaks, old steel line, non-temperature-compensated iron gas meters, everything was in bad shape, the buildings, facilities and everything.

101

And over the last 23 years, 24 years of ownership, we have virtually replaced everything. We have established, you know, new operating procedures, training, replaced pipelines, expanded pipelines, and this past year, we have sort of completed the final step which was building a new office and service facility in Aylmer.

102

So we currently have about 400 kilometres of pipeline, almost entirely plastic pipelines. We are serving about 5600 customers. We have, on average, around between 16 and 18, sometimes a few more, employees during some parts of the season.

103

We are actually operating with fewer employees now than we were probably ten years ago, largely through efficiencies in our office and in our physical plant operation.

104

We continue to add customers, although the years of sort of larger expansions sort of come to an end, we now have gas service in all the communities and on all of the streets in all of the communities; whereas, when we purchased the company, there were a number of communities that did not have gas service and a number of areas in those communities did not have gas service.

105

106

So we now have gas accessible to virtually every household and business in each community, and we also have quite a large number of the rural roads that have concentrations of homes and things, that we have gas lines on them.

And we brought a map, I am not sure that you can see it from where you are, but if I can maybe just describe briefly where the service area is. This would be the City of London in the top corner, and we actually have a couple of small lines that go into the newly amalgamated City of London. This is the highway 401 along here. Ingersoll is here, and I am not sure if you have seen the CAMI auto plant along the highway, along the 401 of Ingersoll.

107

And the rest of it is all south and east of London, this being the north shore of Lake Erie, and Tillsonburg would be here and St. Thomas over here.

108

So when we took the system over, it had a bare skeleton of pipeline. We had a line on Highway 74, a line down a country road, a couple of lines down through here, and one small line into the Houghton/Norfolk County area. A number of lines we built in the last couple of years to expand the service.

109

We are proud of our safety record for the company. We have never had any major incidents. We feel we have created a safe and reliable gas utility, and we think that's largely through some risk management that we have done, training, operating procedures, replacement of facilities, upgrading facilities and so forth.

110

One of the issues that -- one of the items that was on the issues list was the retention of the ancillary services, and I would like to just sort of speak about that for a moment.

111

Our company is unique in that we have a fully integrated service department, and those employees do work not only on the utilities side of the meter, but they also do work on the customer side of the meter.

112

And we think it is important that our company retain that ancillary business, that service and installation business, because it allows us the scope that we need that we can have the employees and the facilities to answer emergency calls and to take the sort of high points out of our service department needs. In other words, when we get a lot of service calls in the beginning of the winter or during an emergency or outages and that sort of thing, we have enough scope of operation that we can handle all those situations.

11

And the program has continued to produce positive returns. It earns greater than the rate of return from

http://www.oeb.gov.on.ca/documents/cases/RP-2002-0147/Vol01_May2603.txt

the Board, and so that it actually contributes to reducing gas rates.

114

The final thing that I would like to just go over was sort of the last major phase that we see in our development on the replacement of the old system, and that was the new building this year.

115

And the building, in the evidence we have given you some pictures of our old facility, which were World War II barracks from an air force base that was located north of Aylmer that were moved to the location that we were on Spruce Street, and they were moved there, I believe in the **1950s**, by the former owner.

116

And the site was about a 14- or 15-acre site, largely flood plain designated land, and we had about three or four acres on the high ground where the buildings were located.

117

And the buildings were in terrible condition. They were -- we made very few improvements on them over the years because we always anticipated that they would be replaced, so we just did the bare essential improvements over the years, a little bit of panelling, a little bit of drywall and replaced a carpet here or there, but the buildings were -- they had dirt floors in a crawl space under large portions of them. The roof on the building three where we kept our equipment was badly deteriorated and leaking. The building three was in such poor shape that the only thing you could consider it is almost outside storage for pipe.

118

And so when the opportunity arose that we could sell the buildings, we really had no choice other than we had to sell them and we had to move on to the new facility.

119 So our new location is on a two-acre site in Aylmer and in an industrial serviced -- a small industrial serviced area. It is right across the road from the police station, the Aylmer police station, so we get lots of exposure. We are not on the main street, we are only about two building lots off the main street, visible from the main street.

120

The footprint of the building is about 8500 square feet and it is a pre-engineered steel building, **Steelway** building, which might be similar -- you might be familiar with the Butler building, they are very similar.

121

So it is a steel building, and we have an office in one end and then our service department, and we have our trucks and equipment and so forth in the other end of the building, very functional. And so obviously, it gives us, you know, a much better working condition for our employees, and as well, it gives us an enhanced image in the community rather than operating out of the old facility.

122

We've had numerous, numerous comments about, I don't know how you ever lasted in the old building. You're new building looks so nice, and the company looks so much more professional, and so forth and so on.

123 And so anyway, I just wanted to sort of touch base on those items and sort of stress that the company is moving forward. We consider our company as becoming more mature in our evolution, and think we've positioned ourselves to go forward in the future and operate again in a safe and reliable utility operating in our area.

MR. BLAKE: Thank you very much.

EB-2008-0413 Page 23 of 26

Appendix E – Security Deposit Policy



TO OUR VALUED CUSTOMERS,

FOR YOUR INFORMATION ONLY, BELOW IS OUR CURRENT SECURITY DEPOSIT POLICY.

RESIDENTIAL SECURITY DEPOSIT POLICY

How does our Security Denosit aroeram work? Why does it exist?

Thank youfor choosing natural gas as your energy source! NRG takes great pride In being a financially responsible provider of natural gas in our community. Protection of rates and costs associated with servicing our community are our number one priority. As such, the introduction of security deposits is a necessary step to try to protect both NRG & our gas customers from increased rates resulting from non paying customers,

Security Deposits are not a prepayment of gas.

When do Security Deposits apply?

Security deposits are requested for **all** new customers – both commercial & residential. The amount of the deposit is determined based on usage history applicable to the **specific** address in which gas service is installed or will be installed. For all security deposits held, interest will be paid annually as a credit right on your October statement. Accounts with poor payment history with **NRG will** likely **require** a security deposit prior to the continuation of service.

Row do I apply?

Requests for a **refund** of security deposits can be made after I year of service for residential accounts by writing to our credit department. Your letter must include; address, account number and state that you are applying to have your **Security** Deposit refunded. Please include a copy of your original receipt. Our Credit Department can be contacted at:

Fax	519-773-5335
Email	<u>creditdept@nrgas.on.ca</u>
Mail	39 Beech Street E, PO Box 307, Aylmer, ON N5H 2S1

Once received, a thorough examination of the following criteria will be performed and a decision made.

- 1.) If the customer's payment history has no late payments within 12 months = 50% security deposit refund
- 2.) If the customer's payment history has no late payments within 24 months 100% security deposit refund
- 3.) If the customer has a disconnection notice within either **timeframe**, or a late payment, than 0% of the security deposit will be returned. The customer must then have a full 12 **months** of clean payment history in order to qualifyfor the 50% refund.

You will be notified in writing of our decision and at the discretion of NRG, a portion of your **deposit**, in whole, or in part, will be returned to you. Interest accrued (1% per year) will be applied directly to your account every October.

NRG believes that the security deposit **program** is in the best **interest** of all natural **gas** customers. These deposits **are** not a **prepayment** of **eas**, and are intended as an industry accepted best practice to help manage natural **gas** rates for our customers.

Please be advised that any future communication should be in writing.

• The Ontario Energy Board is currently developing a standardized framework or policy for collection and administering security deposits by **gas** distributors. The board has proposed to do this by means of amendments to the **gas** distribution access rule (**"GDAR"**) in **EB-2008-0313.** No final decision on these proposed changes has yet been established. NRG will comply when advised as to the date of commencement of these changes and you will be advised of any changes to our current policy.

If you have **any** questions, please feel **free** to send via mail to the address below, or via **email** at **creditdept@nrgas.on.ca**.



NATURAL RESOURCE GAS LIMITED

Supporting Your Natural Gas Lifestyle Security Deposit Procedure

Annual Reviews

Security deposits are reviewed on an annual basis

A report is run every month to **determine** customers who have placed a security Deposit with **Nautual** Resouces Gas Limited.

At time of review customers file is pulled, and a history of the customers transaction history is printed for review.

The account is reviewed by the Credit Department for the following citreria:

Lates(**more** than 16 days as states on billing) Missed or non payment NSF cheques Disconnection notice

After the **reviewis** completed, the Security Deposit form is filled out with the appropriate information.

The security Deposit form is tracked by sequence and account # on a master Spreadsheet for reference.

The Security Deposit form is signed and dated by Credit Department personal, and forwarded along with a copy of transaction history to General Manager for Approval. A letter is sent to the customer advising them of a fund or denial.

Copies of both the Security Deposit form and the letter sent to the customer are placed in customer file for reference.

The Security Deposit **form** is then forwarded to Billing where a credit to the account, or a request for a cheque will take place.

If customer requests a **refund** in form of cheque, the Security Deposit form is forwarded to Payables to have the cheque issued and sent to the customer.

Security Deposit Reauests

Security Deposit Requests are received in the following manner: Security Request form E-mail Regular letter mail Fax

All requests regarding Security Deposits are returned, the **same** day or the next business day.

All requests are required to be forwarded to the Credit Department in Writing.

The Security Deposit Requests are processed daily, and are processed in the same fashion as the Security Deposit Reviews.

2045

NATURAL RESOUR						
Supporting Your Natural Gas Lifestyle Example of security deposit form SECURITY DEPOSIT REFUND REQUEST #760						
DEP TO GAS	IT DEFUSIT REF	ANNIVERSARY REFUND				
FINAL BILL PROC	FINAL BILL PROCESSED					
		CREDIT TO ACCOUNT				
A/R TO CLEAR		ISSUE CHEQUE				
CUSTOMER NAME:	Susie Anyone					
HOME NUMBER:	519-123-4567					
ACCOUNT NUMBER:	F20690-01					
AMOUNT OF SECURI	TY DEPOSIT: 500.	00				
DATE SECURITY DEP						
DATE REFUND REQU		AN 2008 REVIEW				
PERSON REQUESTING		DEPARTMENT				
REASON FOR REFUN	D <u>1ST ANNIVERSA</u>	Y No lates				
CHEQUE MADE PAYA	BLE TO: Susie Anyo	 one				
	PO BOX 12	23				
	Anywhere, ON, A	1 B 2C3				
	250.00					
REFUND DUE DATE:						
REFUND CHEQUE #:						
CHEQUE DATE:						
DATE CHEQUE MAILE	D:					
C. EVELAND						
PREPARED BY CC CUSTOMER FILE CC Fo かっつつつ	APPROVED	PROCESSED				



NATURAL RESOURCE GAS LIMITED Supporting Your Natural Gas Lifestyle EXAMPLE OF DENIAL OF REFUND LETTER

CUSTOMER NAME ADDRESS DATE

Re: Deposit Refund Request/ Review Account #;

Dear Customer:

Recently, we have received a request for **consideration** to refund your security deposit held on your account by our company.

In reviewing security deposits, we require our customer's to meet the following requirements:

- 1.) The customer's payment history has no late payments within 12 months= 50% security deposit refund.
- 2.) If the customer's payment history has no late payments within 24 months= 100% security deposit refund.
- 3,) If the customer has a disconnection notice within either timeframe, or a late payment, than 0% of the security deposit will be returned. The customer must then have a full **12** months of clean payment history In order to qualify for the 50% refund,

We regret that we are unable to provide a refund of your security deposit at this time due to failure to meet the **criteria** for <u>one or all</u> of the above factors. Listed below **Is** a summary of details:

IE(Billing date of 05/26/08 no payment received *until* 08/25/09 *resulting* in 3 months of *missed payments*.

We will be happy to **review** written requests in the future <u>on the anniversary of</u> your account.

Should you require further help on this matter, we would request that all future **communications** be in writing. We appreciate your feedback and support as we continually strive for **utility service** excellence

Sincerely,

The NRG Credit Department c.c. Customer File

Y OF 5



NATURAL RESOURCE GAS LIMITED

Supporting Your Natural Gas Lifestyle EXAMPLE OF REVIEW LETTER

CUSTOMER NAME ADDRESS DATE

Dear Customer:

Re: SECURITY DEPOSIT REVIEW Account #:

Recently, we have reviewed your security deposit held on your account by our company.

In reviewing security deposits, we require our customer's to meet the **following** requirements:

- 1.) If the customer's payment history has no late payments within 12 months= 50% security deposit refund,
- 2.) If the customer's payment history has no late payments within 24 months= 100% security deposit refund.
- 3.) If the .customer has a **disconnection notice** within **either** timeframe, or a late payment, than 0% of the security deposit will be returned'. The customer must then have a full 12 months 'of clean payment history in order to qualify for the 50% refund,

A review of your account has been done resulting in a partial/ full refund in the amount of \$ ______. The Refund cheque will be mailed to you in 3 to 6 weeks. (Or will be credited to your account.)

We appreciate your support as we **continually** strive for utility service exceliencel Sincerely,

The NRG Credit Department c.c. Customer File



Security Deposit Refund Request Form

Date:	Account No:					
Service Address:						
Original Date of Hook Up:						
Reason for Request:						
Meiling Address Fre Defende						
Mailing Address For Refund:						
Phone Number:						
I would like my refund (circle on	e) 1) by cheque	2) credited to my account				
I, (name on account)		(please print) request				
to have my security deposit	revlewed for a possible re	efund.				
to have my security deposit	revlewed for a possible re	efund.				
		efund.				
to have my security deposit		efund.				
		efund.				
Customer Signature:						
Customer Signature:						
Customer Signature:						
Customer Signature:						
Customer Signature: For Office Use Only Amount of Deposit						
Customer Signature: For Office Use Only Amount of Deposit Date Applied						
Customer Signature: For Office Use Only Amount of Deposit Date Applied Refund Amount						
Customer Signature: For Office Use Only Amount of Deposit Date Applied Refund Amount Approved By						

PREPARED BY: _____ DATE: _____

5045

Appendix F – Letter re Security Deposit Policy Investigation

LENCZNER SLAGHT ROYCE SMITH GRIFFIN LLP BARRISTERS

Direct Line: (416) 865-3097 Email: lthacker@litigate.com

July 7,2008

VIA FACSIMILE

Bil Segui Chief of Police Town of Aylmer 46 Talbot Street West Aylmer, Ontario N5H 1J7

Dear Mr. Segui:

Re: Natural Resource Gas Limited ("NRG") and Integrated Grain Processors Co-operative Inc. ("IGPC") Franchise Renewal

I act for Natural Resource Gas Limited ("NRG").

On June 20, two police officers from the Aylmer Police Force attended at the office of NRG and spoke to Kevin Thompson. The police officers were Constable Gus Lagrandeur, Badge No. 47 and Constable Colbert Seuparsaud, Badge No. 59.

Constables Lagrandeur and Seuparsaud told Mr. Thompson that criminal charges have been or will soon be filed by a number of Aylmer residents concerning monies held on deposit by NRG pursuant to its security deposit program.

The officers asked Mr. Thompson if he was aware of a meeting held the previous week by individuals seeking to "file a petition" against NRG. Constables Lagrandeur and Seuparsaud then demanded that Mr. Thompson explained NRG's security deposit program and justify how the money held by NRG pursuant that program is managed.

Mr. Thompson explained the security deposit program fully to the officers and **asked** for a list of the specific people that Constables Lagrandeur and Seuparsaud were referring to when they said that criminal charges had been, or would be, laid against NRG.

Constables Lagrandeur and Seuparsaud also told Mr. Thompson that they wanted NRG to state its reasons for NRG's decision made with respect to each individual customer, which would require disclosing private and confidential information about those individuals, including their credit and payment history with NRG. Mr. Thompson said that he would certainly consider the request upon receiving from Constables Lagrandeur and Seuparsaud a list of the specific people for which they were requiring information, and a detailed written request for that specific information, Mr. Thompson stressed that NRG was willing to cooperate fully with any investigation and provide any information that it is able, and permitted by law, to provide.

Mr. Thompson noticed that neither of the two police officers made any notes during the meeting and did not leave their business cards. However, they were wearing uniforms for the Aylmer police force.

Neither Mr. Thompson nor anyone else at NRG has received any further response from Constables Lagrandeur and Seuparsaud. They did specifically agree to provide NRG with the names of the people that had laid, or would be laying, criminal charges against NRG, and the names of the people for whom they required credit and payment history information and the basis for NRG's decision with respect each of those people.

As I am sure you are aware, credit and payment history information, and the reasons why NRG makes a particular decision with respect to a security deposit for an individual person, is private and confidential information. It is protected by, among other things, applicable privacy legislation and NRG is not in a position to simply disclose it.

Accordingly, in order for NRG to determine whether it can provide the information that Constables Lagrandeur and Seuparsaud have demanded, we require a list of the people and a specific request from Constables Lagrandeur and Seuparsaud in their capacity as police officers of the Aylmer police force for all the information they are requesting. NRG will then able to determine whether or not it is in a position to cooperate and provide any such information.

The NRG security deposit is consistent with NRG's "Gas Service Rules & Regulations" (the "Rules") dated August 1, 1995 and revised December 20, 1995 (copy attached). These Rules were filed by NRG as evidence in the NRG's most recent rate case before the Ontario Energy Board ("OEB"). The OEB issued a decision that did not alter the Rules in any way. Accordingly, the OEB has approved NRG's Rules, including the security deposit policy NRG has implemented.

Moreover, the NRG security deposit is consistent with the security deposit policies followed by Union Gas and Enbridge. The Union Gas gas service guidelines (copy attached), in section 4.2, requires Union Gas customers to provide a security deposit. Enbridge has also implemented a security deposit policy similar to that implemented by NRG.

Accordingly, the NRG security deposit policy has been approved by the OEB, and is consistent with standard industry practice, including the security deposit policies implemented by Union Gas and Enbridge.

Yours truly,

Hawrence E. Thacker

and the second

LET/jb

Encl(s)

cc: Adrian Pye Brian Hewson

And the second second

Appendix G - Customer Service Quality Requirements

NRG Service Coordinator

Duties and Responsibilities

- Act as customer service contact for service department
- Schedule service calls and locates for technicians and line crew
- Address any issues/complaints customers have in a timely and efficient manner
- Ensure records are kept to meet both TSSA and OEB requirements
- Dispatch calls to service technicians throughout the day as they come in
- Answer inquiries related to service, parts, etc.
- During winter months, we receive an average of 20 calls related to service a day

Response Times for Service Calls

Furnace Calls

- No heat same day
- Cleaning/maintenance scheduled at customer's convenience (usually completed within 3 or 4 days of initial call)
- Noisy within 2 days of call usually

Water Heater Calls

- No hot water same day in most cases
- Water Leak same day
- Noisy within 2 or days or at customer's convenience
- Flashing Valve if water heater has to be reset often due to flashing valve, response time is usually within 2 or 3 days of initial call
- Replacement if service technician deems water heater should be replaced, NRG will usually replace it the same or next day

Air Conditioners

- No cold air usually same day depending on schedule and weather
- Water leak within 1 or 2 days
- Noisy within 2 days of call

All other appliances (i.e. ranges, space heaters, etc)

 Depending on the problem, most service requests are addressed within 1-3 days of initial call

Gas Leaks/ Fumes

- Meter Escape if someone reports smelling gas around a meter, an NRG technician will respond the same day (usually within 2 hours)
- Gas Line Break ASAP (if a gas line or main is reported broken, NRG will respond immediately)

- Gas Smell in house ASAP (if a customer reports smelling gas within their home, NRG usually responds within 2 or 3 hours of initial call)
- Carbon Monoxide ASAP

Locates

Most locate requests are completed within 3 business days of initial request

EB-2008-0413 Page 26 of 26

Appendix H – Sample Written Material



Natural Resource Gas Limited

NOTICE:

The Onlario Energy Board is currently developing a standardized framework or policy for collection and administering security deposits by gas distributions. The board has proposed to dutis by means of amendments to the gas distribution access rule ("GDAR") in EB-2008-0313. No final decision on these proposed changes has yet been established. NRG will comply when advised as to the date of commencement of these changes and you will be advised of any changes to our current policy. }

.

•



Natural Resource Gas Limited Application for Gas Service

Service Department Aylmer: 519-773-5321 Fax: 519-773-5335

(the 'premises")

PO Bax 307, 39 Beech St. E. Aylmer, Ont. N5H 2S1	20
IWE	(the 'Customer")
apply to Natural Resource Gas Limited ("the Company") for gas service at	

according to the following terms and conditions:

- 1. The Customer agrees to pay accounts when due.
- 2. Customer agrees that a meter connection will be established Immediately after the Installation of the **service** line and will be subject to the monthly fixed charge from that date.
- 3. Customers intending to vacate premises supplied with gas or to discontinue the use of gas shall give notice to the Company at 39 Beech Street E., Aylmer, Ontario or other such address as customer may be advised, fifteen (15) days before the Customer intends to discontinue service and In default of providing such notice, the Customer will remain liable for all gas which passes through the meter until such notice Is given. In the event accounts for natural gas, rentals or other services are not paid in accordance with this agreement and collection procedures are made by the Company and/or Its agent, Customers will be liable for collection costs incurred by the Company and/or its agent.
- 4, If the Customer discontinues service within ninety (90) days of application for gas service, there will be a charge for removal plus GST, or such charge as Is currently in effect by the Company which will be added to the final billing and/or deducted from the original deposit.
- 5. The Company may discontinue **service** and disconnect and remove the meter for repair, lack of supply **and/or non-payment** of bills (Including late penalty charges) when due. The **original** deposit **will** be refunded upon full payment of any outstanding amount
- 6. Gas will be supplied to a meter installed by the Company. If that meter should fall to register the quantity of gas consumed or if access to read the meter cannot be made, the account of the Customer will be estimated by the Company.
- 7. Customer agrees to give immediate notice at the office of the Company of any escape of gas. In case of a leak, the stopcock at the meter must be immediately closed and no light taken near the escape until after free and full ventilation.
- 8. Except In the case of an emergency, the Company **and/or** its authorized agent shall at all reasonable hours, have access to the premlses for the purposes of **examining**, **regulating** or repairing the gas apparatus installed, ascertaining the quantity of gas consumed or supplied **and/or** to discontinue or remove the meter. In the case of an emergency, the Company **and/or** its authorized agents shall have access to the premlses at any hour.
- 9. The Company shall not be liable for any damages or losses resulting from any failure to supply. The Customer agrees with the Company that the Company will not be held liable by the Customer for any loss, damage, injury or delay to any person or to any property resulting from the transportation, storing or any use of the gas supplied to the premises including any damage or loss from explosion or fire. Further the Customer agrees to Indemnify and save harmless the Company from and against all claims and demands arising out of the transportation, storing or use of the gas supplied to the Customer's premises including any loss or damage from explosion or fire made by any person and from and against all damages, losses, costs, charges and expenses which the Company may sustain or incur and be liable for as a consequence of any such claim or demand.
- 11. The Customer acknowledges that there will be a transfer/connection charge of \$30 plus GST, or as may be ordered by the ______X Ontario Energy Board, which will be charged on the first billing.

SIGNATURE OF APPLICANT		·
DEPOSIT RECEIVED: \$	DEPOSIT RECEIVED BY:	
PREMISES OWNED BY:		

SEE REVERSE FOR CREDIT APPLICATION

Х

X