

UNDERTAKING. No -8

Field, Greg

From: Field, Greg
Sent: June 3, 2009 12:54 PM
To: Pawlowicz, Stan
Subject: FW: Potential Costs for ERP

Hi Stan,

Further to Matthew's email below, here are our numbers:

Let me know if you require anything else.

Greg

ERP Maintenance Cost Estimate

	quantity	per		Annual Maintenance (22%)
Professional Users	20	\$7,200	\$144,000	
Employee Users	34	\$900	\$30,600	
	54		\$174,600	\$38,412
Additional ERP modules not part of IS-U				
Payroll			\$10,000	\$2,200
Treasury Management			\$100,000	\$22,000
Total				\$62,612

-----Original Message-----

From: Pakula, Matthew [mailto:matthew.pakula@sap.com]
Sent: June 3, 2009 12:41 PM
To: Field, Greg
Subject: Potential Costs for ERP

Greg

SAP Enterprise Support (on going annual fee) is priced at 22 % of the net lic spend.

If Sudbury were to add ERP to their deployed SAP landscape, you would have to add Professional users as required.

The list price for a Professional Named User is \$7200 each. To do some rough budgetary costing for support . . . Multiply the amount of additional user by \$7200 and then calculate 22 percent of that number to understand roughly the addition annual support costs if Sudbury were to add SAP ERP.

Please note that the adding named users for CORE ERP usage does not include various modules, such as Treasury Management or Payroll.

Please let me know if you have any questions.

Thanks
 Matt

Field, Greg

From: minal.kanungo@wipro.com
Sent: June 3, 2009 12:19 PM
To: Field, Greg
Cc: sridhar.marthineni@wipro.com
Subject: ERP support costs

Dear Greg,

For budgetary purposes for an ERP support approximately \$100,000 in a shared support model and shared ERP template is a reasonable starting figure.

Typically for a large ERP product like SAP the annual maintenance in a stand alone mode requires 8-12 resources in a combination of technical and functional roles.

Kindly let me know if you have any more questions in this regard.

Warm regards
Minal Kanungo
Sr. Manageri Canada - Utilities
Wipro Technologies
Toronto
Ph: 647-404-2799

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