

**IN THE MATTER OF** the *Ontario Energy Board Act, 1998*,  
being Schedule B to the *Energy Competition Act, 1998 S.O.*  
1998, c. 15;

**AND IN THE MATTER OF** an Application by Horizon Utilities  
Corporation to the Ontario Energy Board for an Order or  
Orders approving or fixing just and reasonable rates and  
other service charges for the distribution of electricity as of  
January 1, 2011.

**HORIZON UTILITIES CORPORATION (“HORIZON UTILITIES”)  
RESPONSE TO  
ONTARIO ENERGY BOARD STAFF INTERROGATORY #4(b)  
ON THE PRELIMINARY ISSUE**

**DELIVERED NOVEMBER 8, 2010**

**Question 4 b**

**Reference:** E1/T2/S1 and the Board’s Decision on Hydro Ottawa Limited’s 2011 Cost  
of Service Application (Board File No. EB-2010-0133)

Please identify any aspects of the Board’s Decision with respect to Horizon’s Z-factor  
application dealt with under File No. EB-2009-0332, and of subsequent load reductions  
or growth, that would support an early rebasing Application.

**Response:**

Horizon Utilities submits that there are specific aspects of the Board’s March 24th, 2010  
Z-factor Decision (EB-2009-0332) that support an early rebasing.

In at least three places in the Z-factor Decision, the Board explicitly stated that the  
appropriate regulatory mechanism to address the relief sought by Horizon Utilities’  
circumstances is a cost of service application. Below are the Board’s statements in the  
Z-factor Decision and the page references.

“The Board has concluded that the application should not be granted, and that the  
appropriate venue for seeking relief is a full cost of service application.” Page 5

And

1 "... [Horizon Utilities] plans to deal with any long-term effects of these losses through  
2 the filing of a cost of service application." Page 10

3 And

4 "In making these findings, the Board is mindful of the need to provide guidance to  
5 distributors as to the appropriate approach to take when confronted with such revenue  
6 losses. The Board notes the importance of assessing the actions taken by a distributor  
7 to deal with customer load loss in the context of their overall impact on the utility,  
8 including the overall financial impacts on the utility. The Board believes that the most  
9 appropriate approach for a distributor to take under such circumstances is to file a cost  
10 of service application." Page 16

11 Such statements in the Board's Z-factor Decision along with the continuing pressures of  
12 load loss have been reasonably interpreted by Horizon Utilities to support the  
13 advancement of the cost of service application for 2011. As demonstrated in its Z-  
14 Factor Application, Horizon Utilities' customer load and related distribution revenue  
15 declined materially, largely due to significant reductions in consumption by commercial  
16 and industrial customers. Actual customer loads have been far lower than the forecasts  
17 on which rates were based in Horizon Utilities' 2008 forward test year cost of service  
18 application.

19 Further, since the time of filing this Cost of Service application, there have been  
20 discussions with one of Horizon Utilities' Large Use customers, a release from the Large  
21 Use customer and media coverage of a previously unanticipated shutdown, the effects  
22 of which will be a further significant reduction in load and revenue. In a recent October  
23 release of Q3 results, it was stated that:

24 "We expect to operate at an overall lower raw steel capability utilization rate than in the third quarter as  
25 our Hamilton Works blast furnace was idled in October in response to reduced order rates in Canada  
26 and the United States and we have completed some scheduled maintenance work in October. While  
27 the labor agreement covering our Hamilton Works operations has expired and we have not reached a

1 successor agreement, we continue to operate the coke battery, cold mill and one galvanizing line at  
2 Hamilton Works.”

3 A copy of the Q3 announcement containing this statement is attached as Appendix 1.

4 A copy of an article that appeared in the *Globe and Mail* on October 1, 2010, related to  
5 this announcement, is attached as Appendix 2. Such shutdown may have a cascading  
6 effect and cause further material reductions in load for other customers (including  
7 customers in the General Service > 50kW and Large User classes) that are dependent  
8 on the primary customer.

9 This current rebasing application will enable Horizon Utilities to address, among other  
10 matters set out in the application, past cost deferrals and ongoing revenue risks  
11 associated with load losses.

12 Finally, the Z-factor Decision very clearly indicates that any requests for load loss  
13 recoveries would be defended in the context of the overall business. Horizon Utilities  
14 believes that an evaluation of its circumstances in the context of the overall business is  
15 only possible through a full rebasing application.

16 ::ODMA\PCDOCS\TOR01\4494093\2

## Appendix 1

1 **United States Steel Corporation Reports 2010 Third Quarter Results**

2 <http://www.prnewswire.com/news-releases/united-states-steel-corporation-reports-2010-third->  
 3 [quarter-results-105758568.html](http://www.prnewswire.com/news-releases/united-states-steel-corporation-reports-2010-third-)

4 PITTSBURGH, Oct. 26 /PRNewswire-FirstCall/ --

- 5 • **Net loss of \$51 million, or \$0.35 per diluted share, including \$139 million, or \$0.96**  
 6 **per diluted share, of net foreign currency gains, primarily from the remeasurement**  
 7 **of intercompany loans**
- 8 • **Loss from operations of \$138 million, including \$86 million for inspection and**  
 9 **repairs of critical structures, primarily at our Flat-rolled facilities**
- 10 • **Shipments of 5.6 million tons, a decrease of five percent from second quarter 2010**
- 11 • **Net sales of \$4.5 billion, a decrease of four percent from second quarter 2010**
- 12 • **Operating results, net sales and shipments reflect a significant improvement from**  
 13 **the third quarter of 2009**
- 14 • **Maintained strong liquidity position with \$643 million of cash and \$2.2 billion of**  
 15 **total liquidity**

16 United States Steel Corporation (NYSE: [X](#)) reported a third quarter 2010 net loss of \$51 million,  
 17 or \$0.35 per diluted share, compared to a net loss of \$25 million, or \$0.17 per diluted share, in  
 18 the second quarter of 2010 and a net loss of \$303 million, or \$2.11 per diluted share, in the third  
 19 quarter of 2009.

20 -----

21 **Earnings Highlights**

22 -----

23 (Dollars in millions except per share data) 3Q 2010 2Q 2010 3Q 2009

24 -----

25 Net sales	\$4,497	\$4,681	\$2,81
26 Segment (loss) income from operations			
27 Flat-rolled	\$(174)	\$98	\$(370)
28 U. S. Steel Europe	(25)	19	7

1	Tubular	112	96	(21)	
2	Other Businesses	7	28	5	
3	-----				
4	Total segment (loss) income from operations	\$(80)	\$241	\$(379)	
5	Retiree benefit expenses	(43)	(43)	(33)	
6	Other items not allocated to segments	(15)	-	-	
7	-----				
8	(Loss) Income from operations	\$(138)	\$198	\$(412)	
9	-----				
10	-----				
11	Net interest and other financial				
12	(income) costs	(78)	150	25	
13	-----				
14	Income tax (benefit) provision	(9)	72	(130)	
15	-----				
16	-----				
17	Net income (loss) attributable to				
18	noncontrolling interests	-	1	(4)	
19	-----				
20	Net loss attributable to	\$(51)	\$(25)	\$(303)	
21	United States Steel Corporation				
22	-----				
23	- Per basic share	\$(0.35)	\$(0.17)	\$(2.11)	

1        - Per diluted share                      \$(0.35) \$(0.17) \$(2.11)

2        -----

3        Commenting on results, U. S. Steel Chairman and CEO John P. Surma said, "Results for the  
4        quarter were lower than the second quarter as all three of our segments had lower shipments  
5        and production as activity in most of our markets slowed. Results were also affected by higher  
6        facility repair and maintenance costs, most notably for inspection and repairs of critical  
7        structures at our Flat-rolled facilities, lower Flat-rolled average realized prices, and higher raw  
8        materials costs in our Flat-rolled and European operations. Our Tubular operations benefitted  
9        from increased average realized prices and had improved income from operations for the fifth  
10       consecutive quarter."

11       The company reported a third quarter 2010 loss from operations of \$138 million, compared with  
12       income of \$198 million in the second quarter of 2010 and a loss from operations of \$412 million  
13       in the third quarter of 2009.

14       Other items not allocated to segments in the third quarter 2010 consisted of a loss from the sale  
15       of the majority of the assets of Fintube Technologies, which decreased net income by \$15  
16       million, or 11 cents per diluted share. There were no other items not allocated to segments  
17       during the second quarter of 2010 or the third quarter of 2009.

18       Net interest and other financial costs in the third quarter of 2010 included a foreign currency  
19       gain that increased net income by \$139 million, or 96 cents per diluted share. The net gain  
20       primarily resulted from the accounting remeasurement of a \$1.6 billion U.S. dollar-denominated  
21       intercompany loan to a European subsidiary, partially offset by losses on euro-U.S. dollar  
22       derivatives activity. This compares to a foreign currency loss that decreased net income by \$96  
23       million, or 62 cents per diluted share, in the second quarter of 2010 and a foreign currency gain  
24       that increased net income by \$24 million, or 16 cents per diluted share, in the third quarter of  
25       2009.

26       For the nine months ended September 30, 2010, we recorded a tax provision of \$56 million on  
27       our pre-tax loss of \$177 million. In accordance with accounting guidance, the tax provision does  
28       not reflect any tax benefit for pre-tax losses in Canada and Serbia, which are jurisdictions where  
29       we have recorded a full valuation allowance on deferred tax assets. Third quarter 2010 results

1 included a \$29 million, or 20 cents per diluted share, favorable catch-up adjustment as a result  
2 of a decrease in the estimated annual effective tax rate.

3 As of September 30, 2010, U. S. Steel had \$643 million of cash and \$2.2 billion of total liquidity  
4 as compared to \$947 million of cash and \$2.5 billion of total liquidity at June 30, 2010.

### 5 **Reportable Segments and Other Businesses**

6 Management believes segment income from operations is a key measure in evaluating  
7 company performance. U. S. Steel's reportable segments and Other Businesses reported a  
8 loss from operations of \$80 million, or \$14 per ton, in the third quarter of 2010, compared to  
9 income of \$241 million, or \$41 per ton, in the second quarter of 2010 and a loss from operations  
10 of \$379 million, or \$91 per ton, in the third quarter of 2009.

11 Income from operations for Flat-rolled was lower than the second quarter 2010 primarily due to  
12 decreased shipments and production volumes, decreased average realized prices, increased  
13 costs for facility repair and maintenance, and consumption of higher cost coal, coke and iron ore  
14 purchased to support earlier facility restarts. Facility repair and maintenance costs were  
15 significantly higher than the second quarter primarily due to more extensive structural inspection  
16 and repair activities as well as normal scheduled outage work at both Gary Works and Great  
17 Lakes Works. Following a structural failure at our Gary Works facility in July, in consideration of  
18 our employees' safety and commitments to our customers, we accelerated inspections of other  
19 critical structures across our North American facilities in connection with our existing inspection  
20 program. Costs associated with expedited repairs from previously completed and current  
21 inspection activities were \$80 million in the third quarter, an increase of \$60 million over the  
22 second quarter. Approximately half of the amount incurred in the third quarter related to blast  
23 furnace raw material transportation system structures at Gary Works, including the section that  
24 failed, as well as similar structures at Great Lakes Works. The balance related to numerous  
25 items across all of our major operating facilities that otherwise would have occurred in future  
26 periods. We also incurred approximately \$30 million relating to operating inefficiencies due to  
27 disruptions caused by the structural failure at Gary Works. Average realized prices in the third  
28 quarter of 2010 were \$688 per net ton, a \$12 per ton decrease from the second quarter of 2010  
29 as decreased spot market prices more than offset the benefits of increased contract prices.

30 Shipments decreased by six percent to 3.8 million tons due to lower order rates, reflecting the



1 lack of recovery in the construction markets and normal seasonal patterns. The raw steel  
2 capability utilization rate was 77 percent for the Flat-rolled segment, lower than the second  
3 quarter.

4 Third quarter results for U. S. Steel Europe (USSE) were lower than the second quarter as the  
5 benefits of higher euro-based transaction prices were more than offset by higher raw materials  
6 costs and increased facility repair and maintenance costs. Costs associated with structural  
7 inspection and repair activities at USSE totaled \$3 million in the third quarter, an increase of \$2  
8 million from the second quarter. Reported average realized prices increased by \$61 per ton to  
9 \$748 per ton. Shipments decreased by four percent to 1.3 million tons due to reduced order  
10 rates from our spot market customers and normal seasonal patterns. USSE operated at 77  
11 percent of raw steel capability for the third quarter as we idled a blast furnace at U. S. Steel  
12 Serbia for part of the quarter in response to lower order rates and completed planned  
13 maintenance work on a blast furnace at U. S. Steel Kosice.

14 Third quarter 2010 results for Tubular improved over the second quarter as the benefits of  
15 higher average realized prices and decreased costs for steel substrate were only partially offset  
16 by slightly lower shipments, primarily carbon OCTG and welded line pipe, and increased facility  
17 repair and maintenance costs. Costs associated with structural inspection and repair activities  
18 totaled \$3 million in the third quarter compared to an immaterial amount in the second quarter.  
19 Shipments decreased by three percent to 422 thousand tons, and the reported average  
20 realized price for the segment increased by \$63 per ton to \$1,559 per ton.

21 Third quarter 2010 results for Other Businesses were lower than the second quarter of 2010  
22 primarily due to the impact of a land sale by our real estate operations in the second quarter.

### 23 **Outlook**

24 Commenting on U. S. Steel's outlook, Surma said, "Our current order entry rates reflect the  
25 uncertain economic situation in North America and Europe, with spot customers reducing  
26 inventory levels in light of short lead times, while our contractual customers' order rates are  
27 consistent with traditional downtime taken late in the fourth quarter."

28 Fourth quarter results for Flat-rolled are expected to be in line with the third quarter as reduced  
29 spending for facility repair and maintenance, including structural inspections and repairs, and

1 the absence of operating inefficiencies at Gary Works due to the structural failure will be offset  
2 by decreased average realized prices and lower shipments and production volumes. We expect  
3 to continue to incur costs for structural repairs, but anticipate they will be lower than the third  
4 quarter by approximately \$40 million, as much of the significant repair work was completed in  
5 the third quarter. The expected decrease in average realized prices is a result of lower spot  
6 market and index-based contract prices. We expect a decrease in shipments as a result of  
7 normal seasonal patterns and will adjust our blast furnace configuration to coincide with order  
8 rates. **We expect to operate at an overall lower raw steel capability utilization rate than in**  
9 **the third quarter as our Hamilton Works blast furnace was idled in October in response**  
10 **to reduced order rates in Canada and the United States and we have completed some**  
11 **scheduled maintenance work in October. While the labor agreement covering our**  
12 **Hamilton Works operations has expired and we have not reached a successor**  
13 **agreement, we continue to operate the coke battery, cold mill and one galvanizing line at**  
14 **Hamilton Works.**

15 We expect fourth quarter results for USSE to be comparable to the third quarter as lower raw  
16 materials costs and reduced spending on facility repair and maintenance are offset by lower  
17 shipments. While we expect lower euro-based transaction prices in the fourth quarter, the  
18 overall euro-based average price is expected to be higher as a result of a higher mix of value-  
19 added contract shipments. We expect raw steel capability utilization rates to be lower than the  
20 third quarter as we idled a blast furnace at U. S. Steel Serbia in response to reduced order  
21 rates. The blast furnace configuration in USSE will continue to be adjusted to coincide with our  
22 customers' order rates.

23 We expect our Tubular segment to remain profitable in the fourth quarter, but expect lower  
24 results as compared to the third quarter. Customer inventory levels are at the high end of the  
25 normal range. Our program customers and distributors are actively controlling their inventory  
26 levels going into year end. In addition, imports, particularly from South Korea, have increased.  
27 As a result, we expect lower shipments and average realized prices, partially offset by lower  
28 costs for steel substrate.

29 This release contains forward-looking statements with respect to market conditions, operating  
30 costs, shipments, prices, capital spending, and employee benefit costs and payments. Although

1 we believe that we are in the early stages of a gradual economic recovery, U. S. Steel cannot  
2 control or predict the extent and timing of economic recovery. As the recovery occurs, U. S.  
3 Steel is incurring and may continue to incur costs to rebuild working capital, but we cannot  
4 accurately forecast the amount of such costs. Other more normal factors that could affect  
5 market conditions, costs, shipments and prices for both North American operations and USSE  
6 include: (a) foreign currency fluctuations and related activities; (b) global product demand,  
7 prices and mix; (c) global and company steel production levels; (d) plant operating performance;  
8 (e) natural gas, electricity, raw materials and transportations prices, usage and availability; (f)  
9 international trade developments, including agency decisions on petitions and sunset reviews;  
10 (g) the impact of fixed prices in energy and raw materials contracts (many of which have terms  
11 of one year or longer) as compared to short-term contract and spot prices of steel products; (h)  
12 changes in environmental, tax, pension and other laws; (i) the terms of collective bargaining  
13 agreements, including any successor to the labor agreement covering our Hamilton Works  
14 operations; (j) employee strikes or other labor issues; and (k) U.S. and global economic  
15 performance and political developments. Domestic steel shipments and prices could be  
16 affected by import levels and actions taken by the U.S. Government and its agencies, including  
17 those related to CO<sub>2</sub> emissions and climate change. Economic conditions and political factors  
18 in Europe and Canada that may affect USSE's and U. S. Steel Canada's results include, but are  
19 not limited to: (l) taxation; (m) nationalization; (n) inflation; (o) government instability; (p) political  
20 unrest; (q) regulatory actions; and (r) quotas, tariffs, and other protectionist measures. Factors  
21 that may affect our decisions on strategic initiatives include, among other things: (s) the cost  
22 and availability of capital; (t) the anticipated cost of additional facilities (whether built or  
23 acquired); (u) current and anticipated product demand in the automotive and shale natural gas  
24 markets and availability of alternative products for such applications. Factors that may affect  
25 our ability to construct new facilities include: (v) levels of cash flow from operations; (w) general  
26 economic conditions; (x) business conditions; (y) cost and availability of capital; (z) receipt of  
27 necessary permits; and (aa) unforeseen hazards such as contractor performance, material  
28 shortages, weather conditions, explosions or fires. The tax provision for the first nine months  
29 ended September 30, 2010, is based on an estimated annual effective rate, which requires  
30 management to make its best estimate of annual pretax income or loss. During the year,  
31 management regularly updates forecasted annual pretax results for the various countries in

1 which we operate based on changes in factors such as prices, shipments, product mix, plant  
2 operating performance and cost estimates. To the extent that actual 2010 pretax results for  
3 U.S. and foreign income or loss vary from estimates applied at the end of the most recent  
4 interim period, the actual tax provision or benefit recognized in 2010 could be materially different  
5 from the forecasted amount used to estimate the tax provision for the nine months ended  
6 September 30, 2010. In accordance with "safe harbor" provisions of the Private Securities  
7 Litigation Reform Act of 1995, cautionary statements identifying important factors, but not  
8 necessarily all factors, that could cause actual results to differ materially from those set forth in  
9 the forward-looking statements have been included in U. S. Steel's Annual Report on Form 10-K  
10 for the year ended December 31, 2009, and in subsequent filings for U. S. Steel.

11 A Consolidated Statement of Operations (Unaudited), Consolidated Cash Flow Statement  
12 (Unaudited), Condensed Consolidated Balance Sheet (Unaudited) and Preliminary  
13 Supplemental Statistics (Unaudited) for U. S. Steel are attached.

14 The company will conduct a conference call on third quarter earnings on Tuesday, October 26,  
15 at 2 p.m. EDT. To listen to the webcast of the conference call, visit the U. S. Steel website,  
16 [www.ussteel.com](http://www.ussteel.com), and click on "Overview" then "Current Information" under the "Investors"  
17 section.

18 For more information on U. S. Steel, visit its website at [www.ussteel.com](http://www.ussteel.com).

19

## Appendix 2

## U.S. Steel shutting Hamilton works

Close comes Monday amid slumping demand, labour dispute and battle with Ottawa

Greg Keenan Globe and Mail Update  
Friday, Oct. 01, 2010 12:30PM EDT



U.S. Steel plant in Ontario

[Single page view](#)



United States Steel Corp. will shut its steel making operations indefinitely in Hamilton, starting Monday blaming slumping demand.

The move comes amid a battle between the Pittsburgh-based giant and the federal government over promises the steel maker made when it took over what was then Stelco Inc. in 2007 and also while it's in a contract dispute with the union representing the remaining 900 workers at the plant, who have been without a contract since July 31.

Among the company's proposals for a new contract include replacing a defined benefit pension plan with a defined contribution plan for newly hired employees, elimination of pension indexing and a reduction in vacation time to five weeks from seven, said Rolf Gerstenberger, president of local 1005 of the United Steelworkers.

The shutdown might be related to negotiations, Mr. Gerstenberger said, with the company's view being "why don't we just shut it down that will bring things to a head real quick."

Although the contract expired, the union won't be in a strike position and the company won't be able to lock employees out 17 days after a provincially appointed conciliator issues what is called a no-board reporter.

So far, a conciliator has not been appointed.

U.S. Steel Canada spokesman Trevor Harris would not comment on negotiations or offer any information on what sectors of the economy are ordering less steel.

There will be no layoffs because of the shutdown, Mr. Harris said. Workers will be reassigned to other duties.