

## ISSUE 1: GENERAL

### Oral Argument References include 1-10

1. Hearing Exhibit 1 2013 from : Enersource\_Excel\_IRR3\_Issues General\_Board Staff\_Attachment2\_2013 Rev-Req\_Work\_Form\_20120723 / 2014 from: Enersource\_Excel\_IRR3\_Issues General\_Board Staff\_Attachment2\_2014 Rev-Req\_Work\_Form\_20120723
2. Technical Conference Transcript, Volume 1, July 30, 2012, pages 43-44
3. Exhibit I, Issue: 1.1, Board Staff, I.R. #8, Page 2 of 2
4. Exhibit 1, Tab 3, Schedule 5, Appendix 1, Page 1 of 7
5. Technical Conference July 30 & 31, 2012, Undertaking No. JT1.15, Page 1 of 1
6. 2008 & 2009: Exhibit 1, Tab 3, Schedule 1, Appendix 1, pages 3-4 / 2010 & 2011: Exhibit 1, Tab 3, Schedule 1, Appendix 3, pages 3-4
7. Argument-in-Chief, page 6
8. Exhibit I, Issue: 1.2, Board Staff, I.R. #11, Page 1 of 1
9. Enersource Argument-in-Chief, page 4
10. Issue: 1.4, Energy Probe, IR # 2, Page 3 of 3

### Additional References



TK VI

(2)

1 time rate increases for rebasing years under the current  
2 model and more accurately provides compensation for the  
3 cost of capital, and he asks, does Enersource agree that  
4 the 2014 increases as proposed by Enersource will be higher  
5 than they would be under third-generation IRM?

6 MR. MACUMBER: I think what you are asking is our  
7 approach is to have the PILs return on amortization through  
8 rates rather than using an IRM. I am not sure what  
9 inflation would be used or the stretch factor or other  
10 factors, so I cannot compare whether or not there would be  
11 more or less rate impact from our proposal.

12 MR. FAYE: So I think what I heard you say is you  
13 don't agree, because you don't know what the effect of an  
14 IRM would have been on the rates; is that right?

15 MR. MACUMBER: I think what we are suggesting is our  
16 way of setting rates, of adding in the capital for the  
17 following year, we believe is just and reasonable. I  
18 cannot comment on whether or not it's the ICR or our method  
19 is better or worse or...

20 MS. GIRVAN: Peter, can I just follow up? So just to  
21 be clear, you didn't do that analysis, I mean, in assessing  
22 your options? You didn't look at what 2014 would look like  
23 under IRM or IRM with an incremental capital module? You  
24 didn't do that analysis?

25 MS. DeJULIO: Ms. Girvan, you are right. We did not  
26 do that analysis. There were -- with respect to IRM there  
27 are unknowns, and we believed that the ICR proposal was,  
28 you know, the best proposal for ratepayers and

1 shareholders, and that's why we went -- that's why we made  
2 this proposal for the 2014.  
3 With respect to your question on ICM, that's correct,  
4 we did not run that model either. A big factor in that  
5 decision to not run that model was the -- one of the  
6 criterion, which is -- one of the criteria, which is a  
7 criterion to have the capital expenditures being non-  
8 discretionary, and our capital expenditures for 2014, most  
9 of them, if not all of them, do not fall into that  
10 category.

11 MS. GIRVAN: Okay. Thanks.

12 MR. FAYE: So then without an analysis of the IRM  
13 process -- and I apologize if it seems to be overlapping  
14 backwards here on something I just sort of closed off --  
15 what is the basis for your consideration of just and  
16 reasonable? For most people, I think, just and reasonable  
17 rates, from the customer's perspective, is lowest  
18 reasonable rates you can get while still getting reasonable  
19 reliability, and if you have not made that analysis from a  
20 customer's point of view, how would you be able to convince  
21 them that the rates are just and reasonable?

22 MR. VEGH: That's somewhat of a rhetorical question,  
23 Mr. Faye, and I think it relates to the discussion we had  
24 just a few minutes ago. Enersource has put in its evidence  
25 in support of its proposal, and that's described in the  
26 pre-filed evidence and the rationale for including the 2014  
27 ICR year, but we are not in a position to carry out a  
28 calculation which provides what the comparison would be if

**Response:**

- a) Enersource is not proposing an approach that makes use of the ICM. Instead, it seeks to recover the cost of capital expenditures for two years: the 2013 Test Year and the 2014 Incremental Capital and Return Year. Enersource is of the view that its proposed approach is just and reasonable because it smoothes the amount of one-time rate increases for rebasing years under the current model, and more accurately provides compensation for the cost of capital.
- No, Enersource did not prepare an analysis comparing the approach proposed in this Application, i.e., the ICR, with the existing IRM-ICM.
- b) Enersource is of the view that its proposed approach is just and reasonable, serving two primary purposes: it smoothes what are otherwise expected to be step rate increases to customers every rebasing year under the current cost of service rate setting model; and it more accurately provides compensation for the cost of capital.
- c) It is not possible to speculate on all of the permutations of what decisions may be made in the Renewed Regulatory Framework for Electricity ("RRFE") and how they may impact Enersource's 2015 rate application. As indicated in the evidence, if approved, Enersource's proposed approach can provide experience and information that may be helpful for the Board in finalizing the RRFE. In addition, the proposed approach does not address a multi-year solution that may interfere with the Board's timing horizon for implementing a new approach.
- d) At page 6, lines 19-22 of Exhibit 1 Tab 2 Schedule 1, Enersource states "However, unlike the Straw Man Model, if Enersource's proposed treatment of capital is approved, Enersource will hold flat OM&A levels in rates over the two years, with greater incentive for increased productivity and performance outcomes." Enersource is noting that OM&A is flat or unchanging over the two years 2013 (once adjusted) and 2014.

	SAIDI				
Distributors	2010	2009	2008	2007	2006
Enersource Hydro Mississauga Inc.	0.58	0.61	0.33	0.64	0.45
Horizon Utilities Corporation	1.24	1.18	1.49	1.01	0.94
Hydro One Brampton Networks Inc.	0.66	0.79	0.77	1.26	0.86
Hydro Ottawa Limited	1.36	1.50	0.98	1.40	1.51
London Hydro Inc.	0.88	0.89	2.29	1.69	1.25
PowerStream Inc.	0.81	1.97	0.88	2.17	5.49
Toronto Hydro-Electric System Limited	1.66	2.90	1.24	1.95	1.62
Veridian Connections Inc.	0.92	3.69	2.36	1.94	0.85
	SAIFI				
Distributors	2010	2009	2008	2007	2006
Enersource Hydro Mississauga Inc.	1.32	1.18	0.73	0.78	0.73
Horizon Utilities Corporation	1.80	1.81	1.80	1.59	1.44
Hydro One Brampton Networks Inc.	1.47	1.27	1.12	1.85	1.48
Hydro Ottawa Limited	1.39	1.15	1.02	1.21	1.19
London Hydro Inc.	1.12	1.59	2.39	2.46	2.14
PowerStream Inc.	0.92	1.23	0.92	1.54	2.64
Toronto Hydro-Electric System Limited	1.95	1.86	1.76	2.27	2.03
Veridian Connections Inc.	1.58	2.45	2.41	1.81	1.25
	CAIDI				
Distributors	2010	2009	2008	2007	2006
Enersource Hydro Mississauga Inc.	0.44	0.53	0.45	0.83	0.62
Horizon Utilities Corporation	0.69	0.65	0.83	0.64	0.65
Hydro One Brampton Networks Inc.	0.45	0.62	0.69	0.68	0.58
Hydro Ottawa Limited	0.97	1.30	0.97	1.15	1.27
London Hydro Inc.	0.79	0.56	0.96	0.69	0.59
PowerStream Inc.	0.88	1.60	0.95	1.40	2.08
Toronto Hydro-Electric System Limited	0.85	1.56	0.70	0.86	0.80
Veridian Connections Inc.	0.58	1.51	0.98	1.07	0.68

- c) The OEB publishes its Annual Yearbook which provides the reliability statistics, and other data, for all utilities in the Province. Enersource is unable to comment and compare on its reliability results to other LDCs on an "apples-to-apples" basis as the data capture and monitoring techniques may differ amongst each company.

Ag. Chief

is, in effect, a remedial power that the Board exercises where it is not satisfied with the way in which the utility has been managed. In other words, a good test for prudence is results based: a utility that produces high quality service at low cost should be presumed to have made prudential decisions.<sup>4</sup> A utility that produces low quality service at relatively high cost is not necessarily entitled to that presumption. In other words, the presumption of prudence is not an entitlement of all utilities – it is earned.

10. It is submitted that Enersource has earned the applicability of the presumption of prudence to its decisions.
11. Second, and related, any comparison of utility performance demonstrates that Enersource has consistently providing high quality low cost electricity distribution.

### Comparing Enersource's Performance to other Distributors

12. The quality of Enersource's service to its customers is second to none. As counsel for Energy Probe noted, Enersource's reliability performance has been "stellar".<sup>5</sup> Reliability is, of course, measured by the delivery of KWh and peak KW. The success of reliable delivery is by reference to the consistent delivery of KWh and peak KW.
13. In response to parties' questions in the technical conference, Enersource collected information recorded in the OEB's Yearbook of Distributors. This

---

<sup>4</sup> Regulatory disallowance has been recognized as a de facto exercise of utility management by a number of commentators. Thus, according to Alfred Kahn, "Effective regulation of operating expenses and capital outlays would require a detailed, day-by-day transaction-by-transaction, and decision-by-decision review of every aspect of the company's operation. Commissions could do so only if they were prepared completely to duplicate the role of management itself. This society has never been willing to have commissions fill the role of management, each with an equally pervasive role in its operations." (*The Economics of Regulation*, vol 1, pp. 27-28 (MIT, 1998). See also, Stephen Breyer, *Regulation and its Reform*, p. 49 (Harvard University Press, 1982). Both of these authorities, writing from an American perspective, emphasize the judicial oversight of disallowance decisions, which incorporate a clear presumption of prudence. While the Ontario *legal* restrictions on the presumption of prudence are less restrictive, the considerations respecting the practical limitations of simply disallowing costs without a strong factual or regulatory reason to do so are equally relevant here. In other words, when a Board disallows costs it is stepping into management's shoes. Although it may not be unlawful to do this, it should be done only when there is some reason to suppose that management is acting imprudently. Otherwise, the disallowance of cost has the risk of appearing to be impressionistic and even arbitrary second-guessing.

<sup>5</sup> See Transcript, vol. 1, p. 83.

## Rating Report

**Report Date:**  
April 14, 2011

**Previous Report:**  
April 15, 2010

# Enersource Corporation

## Analysts

**Robert Filippazzo**  
+1 416 597 7340  
rfilippazzo@dbrs.com

**Michael Caranci**  
+1 416 597 7304  
mcaranci@dbars.com

## The Company

Enersource Corporation is a holding company that owns Enersource Hydro Mississauga (EHM), a regulated electricity distribution company, and Enersource Services Inc., a non-regulated holding company. Enersource Corporation is 90% owned by the City of Mississauga, and 10% owned by BPC Energy Corporation, a subsidiary of Ontario Municipal Employees Retirement System.

### Recent Actions

**April 15, 2010**  
Confirmed

### Rating

Debt	Rating	Rating Action	Trend
Issuer Rating	A	Confirmed	Stable
Senior Unsecured Debentures	A	New Rating -- Provisional	Stable

### Rating Rationale

DBRS has confirmed the Issuer Rating of Enersource Corporation (Enersource or the Company) at “A” with a Stable trend, and has assigned a provisional rating of “A” with a Stable trend to Enersource’s expected \$320 million private placement senior unsecured debentures offering. The proceeds from the new issuance will be used to refinance the maturing \$290 million debt with Borealis Infrastructure Trust and for general corporate purposes.

Enersource continues to benefit from a low level of business risk stemming from its regulated electricity distribution operations, its solid financial profile and a strong franchise area with a favourable customer mix. The confirmation is also supported by the relatively stable regulatory environment in Ontario. On March 17, 2011, the Ontario Energy Board (OEB) announced electricity distribution rates for Enersource Hydro Mississauga Inc (EHM). The net impact of the new distribution rates, which were set using incentive regulation, will be an increase of 0.18% for residential customers using 800 kWh per month.

Enersource's financial metrics have remained stable over time, attributable to generally consistent earnings, cash flows and debt levels. For the year ending December 31, 2010, the Company witnessed an improvement in both financial and operating performance, with cash flow-to-debt of 22.4%, debt-to-capital of 55% and EBIT interest of 2.24 times.

DBRS believes that the Company will be able to fund capital expenditures and dividends with internally generated funds and cash balances on hand, and that Enersource's financial profile will continue to support the current rating.

### Rating Considerations

### Strengths

- (1) Low business risk owing to Enersource's predominantly regulated electricity distribution operations
- (2) Solid balance sheet and reasonable credit metrics
- (3) Strong franchise area and favourable customer mix

## Challenges

- (1) Approved ROE sensitive to long-term interest rates
- (2) Earnings sensitive to volume of electricity sold
- (3) Inability to access equity capital markets

## Financial Information

	For the 12 months ending				
	Dec. 31/10	Dec. 31/09	Dec. 31/08	Dec. 31/07	Dec. 31/06
EBIT interest coverage (times)	2.24	2.29	2.35	2.05	2.04
Total debt-to-capital	55.0%	55.7%	56.3%	57.5%	58.0%
Cash flow/total debt (times)	22.4%	18.5%	17.6%	18.0%	17.6%
Cash flow/capital expenditures (times)	1.54	0.95	1.08	1.11	1.42
Reported net income (\$ millions)	17.7	17.6	19.1	13.9	17.2
Cash flow from operations (\$ millions)	65.0	53.4	51.0	51.8	50.9
Return on average equity	7.6%	7.7%	8.8%	6.6%	8.4%
Electricity throughputs (millions kWh)	7,709	7,499	7,820	7,963	7,833



### Undertaking No. JT1.15

To provide the rate of return for the shareholder from 2009 to 2012, as well as the regulated rate, both the actual rate on the actual equity and the deemed rate on the deemed equity. P. 180

#### Response:

The actual and deemed regulated shareholder rate of return for 2009 to 2011 are shown in the table below. The actual rate of return for 2012 will not be known until year end.

Actual Shareholder Rate of Return			
	CGAAP 2009	CGAAP 2010	MIFRS 2011
Actual Net Income <sup>1</sup>	15,507	14,353	17,250
Actual Equity <sup>1,2</sup>	200,091	204,342	209,759
Actual RoR Shareholder	7.75%	7.02%	8.22%
<p>1. Net income and equity have been adjusted to exclude conservation and demand management revenue and expense, smart meter net income and other non-utility expenses</p> <p>2. Equity has been calculated using an average of opening and closing values</p>			
Deemed Shareholder Rate of Return			
	CGAAP 2009	CGAAP 2010	MIFRS 2011
Deemed Net Income	16,405	21,464	21,513
Deemed Equity	204,800	217,909	224,557
Deemed RoR Shareholder	8.01%	9.85%	9.58%

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #11**

**Board Staff**

**1. General**

**Issue 1.2: What is the appropriate approach to set rates for 2015 and 2016?**

Assuming the current four year rate cycle remains in place, please confirm that Enersource will apply for rates under IRM for the rate years 2015 and 2016?

**Response:**

Enersource anticipates that the Board's current initiative, the Renewed Regulatory Framework for Electricity ("RRFE"), will have been concluded by that time, but it is not possible to speculate on all of the permutations of what decisions may result from the RRFE and how they may impact Enersource's 2015 and 2016 rate applications. Enersource will review its options for 2015 and 2016 rate applications upon receiving the Board's decision in this Application. These options include an IRM filing for rate adjustments for those rate years.

## ISSUE 2: RATE BASE

### Issue 2: Rate Base notes 11

11. Energy Probe IR #3 Issue 2.1. /SEC IR # 13 Issue 2.1 /VECC IR # 6 Issue 2.1.

Additional References

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50  
51  
52  
53  
54  
55  
56  
57  
58  
59  
60  
61  
62  
63  
64  
65  
66  
67  
68  
69  
70  
71  
72  
73  
74  
75  
76  
77  
78  
79  
80  
81  
82  
83  
84  
85  
86  
87  
88  
89  
90  
91  
92  
93  
94  
95  
96  
97  
98  
99  
100

**Table 1: Net Capital Expenditures, CGAAP 2011 - 2014 (\$000s)**

Description	2011 CGAAP	2012 CGAAP	2013 CGAAP	2014 CGAAP
Land and Buildings	\$ 2,694	\$ 22,170	\$ 9,300	\$ 4,515
TS Primary Above 50	\$ -	\$ -	\$ -	\$ -
Distribution Station	\$ 8,364	\$ 6,666	\$ 3,242	\$ 3,473
Poles, Wires	\$ 25,501	\$ 23,922	\$ 24,329	\$ 26,555
Line Transformers	\$ 3,282	\$ 3,196	\$ 3,291	\$ 3,551
Services and Meters	\$ 2,749	\$ 4,191	\$ 2,273	\$ 2,875
General Plant	\$ -	\$ -	\$ -	\$ -
Equipment	\$ 2,284	\$ 2,839	\$ 3,175	\$ 3,660
IT Assets	\$ 5,615	\$ 5,464	\$ 4,351	\$ 4,388
Other Distribution Assets	\$ 1,358	\$ 1,523	\$ 1,919	\$ 2,320
CIP including CIAC	\$ (3,560)	\$ (101)	\$ -	\$ -
Customer Contributions	\$ (3,603)	\$ (2,907)	\$ (2,933)	\$ (2,960)
<b>Net Capital Expenditures</b>	<b>\$ 44,684</b>	<b>\$ 66,964</b>	<b>\$ 48,947</b>	<b>\$ 48,377</b>
Plus Borrowing cost	\$ 400	\$ 563	\$ 285	\$ 288
<b>Net Capital Additions</b>	<b>\$ 45,084</b>	<b>\$ 67,527</b>	<b>\$ 49,231</b>	<b>\$ 48,664</b>

- b) Figures presented in the Exhibit 2 Tab 2 Schedule 1 Table 1 are actual capital expenditures for 2011 in IFRS.

Figures presented in the above table for 2011 are actual capital expenditures in CGAAP.

All figures presented for 2012, 2013, and 2014 are forecasts.

- c) Enersource will provide year-to-date figures to June 2012 once the period is closed.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #13**

**School Energy Coalition (SEC)**

**2. Rate Base**

**Issue 2.1 – Is the proposed rate base for 2013 and 2014, including capital expenditures for 2013 and 2014, appropriate?**

**Reference: Ex. 1/2/1, p. 5**

Please provide a table showing actual capital contributions from developers or other third parties in each year from 2000 through 2011, both in dollars and as a percentage of total capital spending by the Applicant in the year, and forecasts of capital contributions (also dollars and percentage) for each of 2012 through 2016.

**Response:**

Please see the table below.

Year	Gross Capital Expenditures	Customer Contributions	Net Capital expenditures	Customer Contributions as % of Gross CapEx	
2000	\$ 28,577	\$ (4,223)	\$ 24,353	15%	<b>Average 2000-2005</b>  \$ (9,963) <b>32%</b>
2001	\$ 33,839	\$ (11,078)	\$ 22,760	38%	
2002	\$ 31,398	\$ (17,680)	\$ 13,718	56%	
2003	\$ 26,058	\$ (9,418)	\$ 16,641	36%	
2004	\$ 30,218	\$ (7,415)	\$ 22,803	25%	
2005	\$ 32,658	\$ (8,808)	\$ 23,850	27%	
2006	\$ 36,729	\$ (2,934)	\$ 33,796	8%	<b>Average 2006-2011</b>  \$ (4,417) <b>9%</b>
2007	\$ 47,628	\$ (9,947)	\$ 37,681	21%	
2008	\$ 57,653	\$ (6,916)	\$ 50,737	12%	
2009	\$ 52,033	\$ 6,277	\$ 58,310	12%	
2010	\$ 61,198	\$ (8,484)	\$ 52,714	14%	
2011	\$ 46,657	\$ (4,498)	\$ 42,159	10%	
2012	\$ 66,849	\$ (2,907)	\$ 63,942	4%	<b>Average 2012-2016</b>  \$ (2,939) <b>6%</b>
2012*	\$ 46,897	\$ (2,907)	\$ 43,990	6%	
2013	\$ 49,106	\$ (2,933)	\$ 46,173	6%	
2014	\$ 48,311	\$ (2,960)	\$ 45,351	6%	
2015	\$ 47,752	\$ (2,987)	\$ 44,766	6%	
2016	\$ 49,223	\$ (3,013)	\$ 46,209	6%	

2012\* Represents Capital expenditures excluding new administration building expenditures

**Table 6: System Expansion and Upgrades – Customer Driven Investment, 2007 - 2014 (\$000s)**

Major Capital Program	2007 CGAAP	2008 Board Approved	2008 CGAAP	2009 CGAAP	2010 CGAAP	2011 IFRS	2012 IFRS	2013 IFRS	2014 IFRS
Industrial and Commercial Services	\$ 5,897	\$4,450	\$ 4,729	\$ 5,634	\$ 3,372	\$ 3,452	\$ 2,926	\$ 2,560	\$ 2,560
New Subdivisions	\$ 9,029	\$5,575	\$ 3,761	\$ (4,461)	\$ 12,083	\$ 3,331	\$ 2,443	\$ 2,247	\$ 2,247
Road Projects	\$ 1,446	\$1,250	\$ 3,171	\$ 1,589	\$ 3,601	\$ 2,457	\$ 1,776	\$ 1,687	\$ 1,599
Metering Equipment	\$ (274)	\$889	\$ 462	\$ 408	\$ 356	\$ 658	\$ 952	\$ 695	\$ 760
Smart Metering in New Condos	\$ -	\$975	\$ 1,680	\$ 608	\$ 970	\$ 681	\$ 977	\$ 952	\$ 1,383
<b>Gross Total</b>	<b>\$ 16,098</b>	<b>\$13,139</b>	<b>\$ 13,804</b>	<b>\$ 3,778</b>	<b>\$20,382</b>	<b>\$ 10,579</b>	<b>\$ 9,074</b>	<b>\$ 8,142</b>	<b>\$ 8,549</b>
Industrial and Commercial Services	\$ (751)	-\$250	\$ (2,548)	\$ (3,162)	\$ (3,112)	\$ (1,911)	\$ (1,600)	\$ (1,600)	\$ (1,600)
New Subdivisions	\$ (8,826)	-\$3,000	\$ (1,980)	\$ 5,279	\$ (4,082)	\$ (933)	\$ (600)	\$ (600)	\$ (600)
Road Projects	\$ (370)	-\$500	\$ (2,388)	\$ (533)	\$ (1,289)	\$ (1,466)	\$ (600)	\$ (600)	\$ (600)
<b>Customer Contributions To</b>	<b>\$ (9,947)</b>	<b>-\$3,750</b>	<b>\$ (6,916)</b>	<b>\$ 1,584</b>	<b>\$ (8,484)</b>	<b>\$ (4,310)</b>	<b>\$ (2,800)</b>	<b>\$ (2,800)</b>	<b>\$ (2,800)</b>
<b>Net Total</b>	<b>\$ 6,151</b>	<b>\$9,389</b>	<b>\$ 6,888</b>	<b>\$ 5,363</b>	<b>\$11,899</b>	<b>\$ 6,269</b>	<b>\$ 6,274</b>	<b>\$ 5,342</b>	<b>\$ 5,749</b>

**Table 7: Non-System Requirements - Regulatory Driven Investments, 2007 - 2014 (\$000s)**

Major Capital Program	2007 CGAAP	2008 Board Approved	2008 CGAAP	2009 CGAAP	2010 CGAAP	2011 IFRS	2012 IFRS	2013 IFRS	2014 IFRS
Conservation & Demand Response	\$ 396	\$0	\$ (22)	\$ 43	\$ -	\$ -	\$ -	\$ -	\$ -
Wholesale Metering	\$ 509	\$145	\$ 75	\$ 974	\$ 518	\$ 700	\$ 2,779	\$ -	\$ -
Smart Metering	\$ 7,760	\$0	\$ 6,104	\$ 8,392	\$ 8,184	\$ 2,860	\$ 1,488	\$ -	\$ -
Green Energy – FIT/MicroFIT	\$ -	\$0	\$ -	\$ -	\$ 61	\$ 197	\$ 240	\$ 316	\$ 379
<b>Gross Total</b>	<b>\$ 8,665</b>	<b>\$145</b>	<b>\$ 6,157</b>	<b>\$ 9,410</b>	<b>\$ 8,763</b>	<b>\$ 3,747</b>	<b>\$ 4,507</b>	<b>\$ 316</b>	<b>\$ 379</b>
Green Energy – FIT/MicroFIT	\$ -	\$0	\$ -	\$ -	\$ -	\$ -	\$ (107)	\$ (133)	\$ (160)
<b>Customer Contributions To</b>	<b>\$ -</b>	<b>\$0</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (107)</b>	<b>\$ (133)</b>	<b>\$ (160)</b>
<b>Net Total</b>	<b>\$ 8,665</b>	<b>\$145</b>	<b>\$ 6,157</b>	<b>\$ 9,410</b>	<b>\$ 8,763</b>	<b>\$ 3,747</b>	<b>\$ 4,401</b>	<b>\$ 183</b>	<b>\$ 219</b>



**Enersource Hydro Mississauga Inc.  
 Response to Interrogatories by Issue**

**Interrogatory #14**

**School Energy Coalition (SEC)**

**2. Rate Base**

**Issue 2.1 – Is the proposed rate base for 2013 and 2014, including capital expenditures for 2013 and 2014, appropriate?**

**Reference: Ex. 1/2/1, p. 10**

Please provide a table comparing the actual and forecast increase in rate base each year from 2008 to 2014 to the actual and forecast inflation and customer growth for each of those years. Please explain any material growth in rate base that exceeds the combination of inflation and customer growth.

**Response:**

Please see the table below.

	2008 Board Approved	2009 Actual	2010 Actual	2011 Actual	2012 Forecast	2013 Forecast	2014 Forecast
Net Fixed Assets in Rate Base	\$ 410,637	\$ 429,395	\$ 448,899	\$ 463,784	\$ 492,663	\$ 519,647	\$ 536,143
Increase % (A)		4.57%	4.54%	3.32%	6.23%	5.48%	3.17%
PCI = Inflation - Productivity - Stretch factor		1.18%	0.18%	0.18%	0.88%	0.88%	0.88%
Customer Growth (based on E3-T1-S2 pg31, attachment6)		1.60%	1.60%	1.50%	1.30%	1.20%	1.40%
Combination of PCI & Customer Growth (B)		2.78%	1.78%	1.68%	2.18%	2.08%	2.28%
Difference (A) - (B)							

Please refer to Exhibit 2 Tab 1 Schedule 1, p. 3 for overall major drivers of net capital asset increases and Exhibit 2 Tab 1 Schedule 1 pages 7-10 for the details of these increases each year.



## ISSUE 3: OPERATING REVENUES

### Issue 3: Operating Revenues notes 12-28

- <sup>1</sup> Exhibit 3, Tab 1, Schedule 1, page 2
- <sup>1</sup> Exhibit 3, Tab 1, Schedule 2, page 16
- <sup>1</sup> Response to Issue 3.1, Board Staff #29 c)
- <sup>1</sup> Technical Conference Undertaking JT2.24
- <sup>1</sup> Exhibit 3 Tab 1, Schedule 2, page 6
- <sup>1</sup> Technical Conference Undertaking JT2.39 d)
- <sup>1</sup> Technical Conference, July 31, 2012, page 135
- <sup>1</sup> Response to Issue 3.1, VECC IR #20, Attachment #2
- <sup>1</sup> Technical Conference Undertaking JT2.36
- <sup>1</sup> EB-2008-0037, page 18
- <sup>1</sup> Exhibit 3, Tab 1, Schedule 2, page 6
- <sup>1</sup> Technical Conference, July 31, 2012, pages 147-148
- <sup>1</sup> Exhibit 3, Tab 1, Schedule 2, page 16
- <sup>1</sup> Exhibit 3, Tab 1, Schedule 1, page 7
- <sup>1</sup> Exhibit 3, Tab 1, Schedule 1, page 7 and Exhibit 3, Tab 1, Schedule 2, page 6
- <sup>1</sup> Exhibit 3, Tab 3, Schedule 1, page 2
- <sup>1</sup> Response to Issue 3.2, Energy Probe #3 (Updated)

### Additional References



1 short term energy consumption are also utilized for long term system planning  
2 requirements.

3 **Historical Data (1996-2011)**

4 Sixteen years of Enersource's actual energy purchases from the Ontario  
5 electricity wholesale market from 1996 to 2011 are used to establish  
6 relationships between analytic and econometric drivers to energy and peak  
7 demand. The annual energy purchases from the Independent Electricity System  
8 Operator ("IESO") have increased over the sixteen-year period at an average  
9 annual rate of 1.45%. When corrected for normal weather, the average annual  
10 consumption growth rate for that period was found to be 1.36%.

11 Table 1 below provides the annual energy purchases from 1997 to 2011, actual  
12 and weather-corrected, and identifies the annual growth rates. Figure 1 follows  
13 and provides the same annual energy purchase information in illustrative format.

# 1 Attachment A – Short Term System Load Energy Model Statistics

Regression Statistics	
Iterations	18
Adjusted Observations	191
Deg. of Freedom for Error	173
R-Squared	0.988
Adjusted R-Squared	0.987
AIC	17.914
BIC	18.221
Log-Likelihood	-1,963.83
Model Sum of Squares	790,516,390,955.78
Sum of Squared Errors	9,533,001,678.53
Mean Squared Error	55,104,055.95
Std. Error of Regression	7,423.21
Mean Abs. Dev. (MAD)	5,413.50
Mean Abs. % Err. (MAPE)	0.86%
Durbin-Watson Statistic	2.092
Ljung-Box Statistic	35.95
Prob (Ljung-Box)	0.0556
Skewness	-0.168
Kurtosis	3.291
Jarque-Bera	1.577
Prob (Jarque-Bera)	0.4546

2

Variable	Coefficient	StdErr	T-Stat	P-Value
Monthly.MonthlyTimeTrend	-18692.675	1373.18	-13.613	0.00%
Population.Population	-0.271	0.063	-4.323	0.00%
Employment.EmpLand	0.573	0.156	3.673	0.03%
Employment.MajOff	6.305	0.507	12.441	0.00%
Monthly.MonthlyGDP	2.849	0.77	3.698	0.03%
MonthlyWeather.MonthlyDBCubed	-0.239	0.081	-2.958	0.35%
MonthlyWeather.MonthlyBuildUp	137.917	39.549	3.487	0.06%
MonthlyWeather.MonthlyCDD	1042.732	93.13	11.196	0.00%
MonthlyWeather.MonthlyHDD	323.34	36.225	8.926	0.00%
Monthly.WorkingDays	2889.973	464.444	6.222	0.00%
MonthlyWeather.MonthlyDwPtCubed	0.15	0.04	3.759	0.02%
MonthlyCalTrans.Month_Feb	-37044.965	2849.082	-13.002	0.00%
MonthlyCalTrans.Month_Aug2003	-4312.616	635.232	-6.789	0.00%
MonthlyCalTrans.Month_Apr	-18234.514	2706.349	-6.738	0.00%
MonthlyCalTrans.Month_Nov1996	-24857.429	6776.573	-3.668	0.03%
MonthlyCalTrans.Month_Dec1999	24056.334	6797.63	3.539	0.05%
AR(1)	0.292	0.076	3.831	0.02%
SMA(1)	0.352	0.078	4.522	0.00%

3

4

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #29**

**Board Staff**

**3. Operating Revenue**

**Issue 3.1: Is the proposed load forecast for 2013 and 2014, including billing determinants, appropriate?**

**Reference: E3-T1-S1 p. 2 & 11**

At p. 2 Enersource states that sixteen years of Enersource's actual energy purchases from the Ontario electricity wholesale market from 1996 to 2011 are used to establish relationships between analytic and econometric drivers to energy and peak demand. At p. 11 Enersource also states that it developed multivariate regression models to determine energy consumption for each rate class and that the models capture the relationship between rate class sales and a number of explanatory variables including weather, calendar, econometric and other explanatory variables. The models were developed based on energy sales from 2004 to 2011 and include the same input variables such as weather, calendar, and econometric data as the system energy and peak demand models.

The models appear to utilize different historical periods, i.e. 15 years vs. 7 years.

- a) Which model underpins the forecasted load (consumption purchases), for 2012 and 2013.
- b) In the underpinning model, has Enersource made any adjustment to weight more recent years more heavily than earlier years? If so, please elaborate the details of the adjustment.
- c) For the residential and large uses classes, please provide a description the actual steps, including the trail numbers, that was used to generate the load forecast (billed/charge determinant volumes) for 2012 and 2013.

**Response:**

- a) Enersource created two independent forecasting models.

The first model is the load forecast model that captures purchases from the Ontario electricity wholesale market from 1996 to 2011 (i.e., sixteen years) based on weather, calendar, and econometric variables.

The second model was developed solely to determine a weather-correction normalization for rate classes and relied on seven years of actual energy sales data by customer class.

The load forecast model, which is the first model described above, underpins the energy purchase forecast, as addressed in Exhibit 3 Tab 1 Schedule 1 page 2.

- b) No. Enersource has not made any adjustments to weight more recent years more heavily.
- c) The following are the actual steps used to generate the load forecast, billed determinant volumes, for 2012 and 2013. The table below highlights these steps and the trail numbers used to generate the billed determinants for residential and large user classes.
1. Enersource developed a multivariate regression load forecast model to obtain total energy purchases for 2012 and 2013;
  2. Enersource developed multivariate regression models for weather sensitive rate classes to derive weather corrected energy sales by rate class;
  3. Enersource adjusted total purchases to incorporate projected incremental CDM activity in 2012 and 2013;
  4. Enersource adjusted total purchases to account for line losses to derive total billed consumption;
  5. Enersource converted billed consumption to billed demand for demand related classes (i.e., GS > 50 kW) by utilizing five year actual average load factors by class by average days per month and hours per day.



	Reference	2012	2013	
Step 1 -- Load Forecast	E3-T1-S2, p. 2 of 31	7,749,732,964	7,817,740,567	
Step 2 -- Weather normalization models	E3-T1-S2, p. 11 of 31			
Residential		1,498,238,071	1,510,959,264	
Large User			1,011,627,005	1,020,566,402
Step 3 - Remove CDM Impact				
Residential	E3-T1-S2, p. 6 of 31	(22,709,000)	(35,842,920)	
Large User	E3-T1-S2, p. 6 of 31 E3-T1-S2, p. 29 of 31, Attach. 2&3		(14,714,815) 996,912,190	(8,983,655) 1,011,582,747
Step 4 - Remove Line Losses to obtain metered billed kWh				
Residential	E3-T2-S1, p. 24-25 of 27, Attach. 10&11	1,424,255,860	1,423,857,475	
Large User (Note)			982,663,568	997,124,443
Step 5 -- Convert consumption classes to demand				
Load Factor			79%	79%
Average Days per month			30.4	30.4
Hours per Day			24	24
Billed/Charge Determinant Volumes	E3-T2-S1, p. 24-25 of 27, Attach. 10&11	1,424,255,860	1,712,059	1,737,267

2

### **Undertaking No. JT2.24**

To provide weather-corrected numbers and shares and average for each rate class for 2012 and 2013. P. 116

**Response:**

Enersource relied on the following methodology to develop the energy forecast by rate class before incremental CDM adjustments:

1. Enersource developed a multivariate regression load forecast model to obtain total forecasted energy purchases for 2012 and 2013 (7,749.7 GWh and 7,817.7 GWh, respectively).
2. Enersource developed multivariate regression models for weather-sensitive rate classes to derive weather-corrected energy sales (inclusive of losses) by rate class. The results can be found at Table 1 below. The explanatory variables used for the rate class models were provided in Undertaking JT2.29.
3. Enersource relied on the weather-corrected energy sales developed above in Step 2 to calculate an historical average weather-corrected energy sales percentage allocation for each rate class. The results can be found at Table 2 attached.

Table 1

Actuals								
All Data in GWh								
2005	8,316	1,703	13	702	2,500	2,379	981	39
2006	8,133	1,603	12	684	2,348	2,465	980	40
2007	8,276	1,633	12	691	2,363	2,508	1,032	40
2008	8,096	1,591	12	699	2,299	2,384	1,071	41
2009	7,747	1,555	11	677	2,188	2,252	1,024	41
2010	7,963	1,643	12	685	2,207	2,287	1,088	41
2011	7,878	1,641	12	674	2,209	2,247	1,053	41
Weather Corrected (30 year normal)								
All Data in GWh								
2005	7,956	1,434	13	679	2,427	2,364	1,000	39
2006	8,002	1,483	12	686	2,353	2,443	986	40
2007	8,097	1,480	12	680	2,332	2,505	1,048	40
2008	8,036	1,543	12	690	2,303	2,381	1,066	41
2009	7,801	1,548	11	674	2,222	2,267	1,039	41
2010	7,787	1,527	12	681	2,171	2,275	1,080	41
2011	7,738	1,535	12	667	2,187	2,240	1,055	41

**TABLE 2**  
**SUMMARY of 2007-2011 ACTUALS & FORECAST 2012 and 2013 BASED ON ACTUAL ALLOCATION**

[illegible]

SUMMARY kWh 2012		Weather Normal on 8 Year Actual Average		
		Jan	Feb	Mar
Madison's 2012 Forecast		661,144,746	614,121,408	661,371,323
		6.60	6.14	6.61
		6.60	6.14	6.61

[illegible]

5 YEAR AVERAGE (2007-2011) ENERGY SALES (INCLUDING LOSSES)						
Year	Jan	Feb	Mar	Apr	May	Total
2007	10,071.94	10,071.94	10,071.94	10,071.94	10,071.94	50,359.70
2008	10,071.94	10,071.94	10,071.94	10,071.94	10,071.94	50,359.70
2009	10,071.94	10,071.94	10,071.94	10,071.94	10,071.94	50,359.70
2010	10,071.94	10,071.94	10,071.94	10,071.94	10,071.94	50,359.70
2011	10,071.94	10,071.94	10,071.94	10,071.94	10,071.94	50,359.70

[illegible]

SUMMARY MAY 2011

	1976-77	1977-78	1978-79	1979-80	1980-81	1981-82	1982-83	1983-84	1984-85	1985-86	1986-87	1987-88	1988-89	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31	2031-32	2032-33	2033-34	2034-35	2035-36	2036-37	2037-38	2038-39	2039-40	2040-41	2041-42	2042-43	2043-44	2044-45	2045-46	2046-47	2047-48	2048-49	2049-50	2050-51	2051-52	2052-53	2053-54	2054-55	2055-56	2056-57	2057-58	2058-59	2059-60	2060-61	2061-62	2062-63	2063-64	2064-65	2065-66	2066-67	2067-68	2068-69	2069-70	2070-71	2071-72	2072-73	2073-74	2074-75	2075-76	2076-77	2077-78	2078-79	2079-80	2080-81	2081-82	2082-83	2083-84	2084-85	2085-86	2086-87	2087-88	2088-89	2089-90	2090-91	2091-92	2092-93	2093-94	2094-95	2095-96	2096-97	2097-98	2098-99	2099-00	2100-01	2101-02	2102-03	2103-04	2104-05	2105-06	2106-07	2107-08	2108-09	2109-10	2110-11	2111-12	2112-13	2113-14	2114-15	2115-16	2116-17	2117-18	2118-19	2119-20	2120-21	2121-22	2122-23	2123-24	2124-25	2125-26	2126-27	2127-28	2128-29	2129-30	2130-31	2131-32	2132-33	2133-34	2134-35	2135-36	2136-37	2137-38	2138-39	2139-40	2140-41	2141-42	2142-43	2143-44	2144-45	2145-46	2146-47	2147-48	2148-49	2149-50	2150-51	2151-52	2152-53	2153-54	2154-55	2155-56	2156-57	2157-58	2158-59	2159-60	2160-61	2161-62	2162-63	2163-64	2164-65	2165-66	2166-67	2167-68	2168-69	2169-70	2170-71	2171-72	2172-73	2173-74	2174-75	2175-76	2176-77	2177-78	2178-79	2179-80	2180-81	2181-82	2182-83	2183-84	2184-85	2185-86	2186-87	2187-88	2188-89	2189-90	2190-91	2191-92	2192-93	2193-94	2194-95	2195-96	2196-97	2197-98	2198-99	2199-00	2200-01	2201-02	2202-03	2203-04	2204-05	2205-06	2206-07	2207-08	2208-09	2209-10	2210-11	2211-12	2212-13	2213-14	2214-15	2215-16	2216-17	2217-18	2218-19	2219-20	2220-21	2221-22	2222-23	2223-24	2224-25	2225-26	2226-27	2227-28	2228-29	2229-30	2230-31	2231-32	2232-33	2233-34	2234-35	2235-36	2236-37	2237-38	2238-39	2239-40	2240-41	2241-42	2242-43	2243-44	2244-45	2245-46	2246-47	2247-48	2248-49	2249-50	2250-51	2251-52	2252-53	2253-54	2254-55	2255-56	2256-57	2257-58	2258-59	2259-60	2260-61	2261-62	2262-63	2263-64	2264-65	2265-66	2266-67	2267-68	2268-69	2269-70	2270-71	2271-72	2272-73	2273-74	2274-75	2275-76	2276-77	2277-78	2278-79	2279-80	2280-81	2281-82	2282-83	2283-84	2284-85	2285-86	2286-87	2287-88	2288-89	2289-90	2290-91	2291-92	2292-93	2293-94	2294-95	2295-96	2296-97	2297-98	2298-99	2299-00	2300-01	2301-02	2302-03	2303-04	2304-05	2305-06	2306-07	2307-08	2308-09	2309-10	2310-11	2311-12	2312-13	2313-14	2314-15	2315-16	2316-17	2317-18	2318-19	2319-20	2320-21	2321-22	2322-23	2323-24	2324-25	2325-26	2326-27	2327-28	2328-29	2329-30	2330-31	2331-32	2332-33	2333-34	2334-35	2335-36	2336-37	2337-38	2338-39	2339-40	2340-41	2341-42	2342-43	2343-44	2344-45	2345-46	2346-47	2347-48	2348-49	2349-50	2350-51	2351-52	2352-53	2353-54	2354-55	2355-56	2356-57	2357-58	2358-59	2359-60	2360-61	2361-62	2362-63	2363-64	2364-65	2365-66	2366-67	2367-68	2368-69	2369-70	2370-71	2371-72	2372-73	2373-74	2374-75	2375-76	2376-77	2377-78	2378-79	2379-80	2380-81	2381-82	2382-83	2383-84	2384-85	2385-86	2386-87	2387-88	2388-89	2389-90	2390-91	2391-92	2392-93	2393-94	2394-95	2395-96	2396-97	2397-98	2398-99	2399-00	2400-01	2401-02	2402-03	2403-04	2404-05	2405-06	2406-07	2407-08	2408-09	2409-10	2410-11	2411-12	2412-13	2413-14	2414-15	2415-16	2416-17	2417-18	2418-19	2419-20	2420-21	2421-22	2422-23	2423-24	2424-25	2425-26	2426-27	2427-28	2428-29	2429-30	2430-31	2431-32	2432-33	2433-34	2434-35	2435-36	2436-37	2437-38	2438-39	2439-40	2440-41	2441-42	2442-43	2443-44	2444-45	2445-46	2446-47	2447-48	2448-49	2449-50	2450-51	2451-52	2452-53	2453-54	2454-55	2455-56	2456-57	2457-58	2458-59	2459-60	2460-61	2461-62	2462-63	2463-64	2464-65	2465-66	2466-67	2467-68	2468-69	2469-70	2470-71	2471-72	2472-73	2473-74	2474-75	2475-76	2476-77	2477-78	2478-79	2479-80	2480-81	2481-82	2482-83	2483-84	2484-85	2485-86	2486-87	2487-88	2488-89	2489-90	2490-91	2491-92	2492-93	2493-94	2494-95	2495-96	2496-97	2497-98	2498-99	2499-00	2500-01	2501-02	2502-03	2503-04	2504-05	2505-06	2506-07	2507-08	2508-09	2509-10	2510-11	2511-12	2512-13	2513-14	2514-15	2515-16	2516-17	2517-18	2518-19	2519-20	2520-21	2521-22	2522-23	2523-24	2524-25	2525-26	2526-27	2527-28	2528-29	2529-30	2530-31	2531-32	2532-33	2533-34	2534-35	2535-36	2536-37	2537-38	2538-39	2539-40	2540-41	2541-42	2542-43	2543-44	2544-45	2545-46	2546-47	2547-48	2548-49	2549-50	2550-51	2551-52	2552-53	2553-54	2554-55	2555-56	2556-57	2557-58	2558-59	2559-60	2560-61	2561-62	2562-63	2563-64	2564-65	2565-66	2566-67	2567-68	2568-69	2569-70	2570-71	2571-72	2572-73	2573-74	2574-75	2575-76	2576-77	2577-78	2578-79	2579-80	2580-81	2581-82	2582-83	2583-84	2584-85	2585-86	2586-87	2587-88	2588-89	2589-90	2590-91	2591-92	2592-93	2593-94	2594-95	2595-96	2596-97	2597-98	2598-99	2599-00	2600-01	2601-02	2602-03	2603-04	2604-05	2605-06	2606-07	2607-08	2608-09	2609-10	2610-11	2611-12	2612-13	2613-14	2614-15	2615-16	2616-17	2617-18	2618-19	2619-20	2620-21	2621-22	2622-23	2623-24	2624-25	2625-26	2626-27	2627-28	2628-29	2629-30	2630-31	2631-32	2632-33	2633-34	2634-35	2635-36	2636-37	2637-38	2638-39	2639-40	2640-41	2641-42	2642-43	2643-44	2644-45	2645-46	2646-47	2647-48	2648-49	2649-50	2650-51	2651-52	2652-53	2653-54	2654-55	2655-56	2656-57	2657-58	2658-59	2659-60	2660-61	2661-62	2662-63	2663-64	2664-65	2665-66	2666-67	2667-68	2668-69	2669-70	2670-71	2671-72	2672-73	2673-74	2674-75	2675-76	2676-77	2677-78	2678-79	2679-80	2680-81	2681-82	2682-83	2683-84	2684-85	2685-86	2686-87	2687-88	2688-89	2689-90	2690-91	2691-92	2692-93	2693-94	2694-95	2695-96	2696-97	2697-98	2698-99	2699-00	2700-01	2701-02	2702-03	2703-04	2704-05	2705-06	2706-07	2707-08	2708-09	2709-10	2710-11	2711-12	2712-13	2713-14	2714-15	2715-16	2716-17	2717-18	2718-19	2719-20	2720-21	2721-22	2722-23	2723-24	2724-25	2725-26	2726-27	2727-28	2728-29	2729-30	2730-31	2731-32	2732-33	2733-34	2734-35	2735-36	2736-37	2737-38	2738-39	2739-40	2740-41	2741-42	2742-43	2743-44	2744-45	2745-46	2746-47	2747-48	2748-49	2749-50	2750-51	2751-52	2752-53	2753-54	2754-55	2755-56	2756-57	2757-58	2758-59	2759-60	2760-61	2761-62	2762-63	2763-64	2764-65	2765-66	2766-67	2767-68	2768-69	2769-70	2770-71	2771-72	2772-73	2773-74	2774-75	2775-76	2776-77	2777-78	2778-79	2779-80	2780-81	2781-82	2782-83	2783-84	2784-85	2785-86	2786-87	2787-88	2788-89	2789-90	2790-91	2791-92	2792-93	2793-94	2794-95	2795-96	2796-97	2797-98	2798-99	2799-00	2800-01	2801-02	2802-03	2803-04	2804-05	2805-06	2806-07	2807-08	2808-09	2809-10	2810-11	2811-12	2812-13	2813-14	2814-15	2815-16	2816-17	2817-18	2818-19	2819-20	2820-21	2821-22	2822-23	2823-24	2824-25	2825-26	2826-27	2827-28	2828-29	2829-30	2830-31	2831-32	2832-33	2833-34	2834-35	2835-36	2836-37	2837-38	2838-39	2839-40	2840-41	2841-42	2842-43	2843-44	2844-45	2845-46	2846-47	2847-48	2848-49	2849-50	2850-51	2851-52	2852-53	2853-54	2854-55	2855-56	2856-57	2857-58	2858-59	2859-60	2860-61	2861-62	2862-63	2863-64	2864-65	2865-66	2866-67	2867-68	2868-69	2869-70	2870-71	2871-72	2872-73	2873-74	2874-75	2875-76	2876-77	2877-78	2878-79	2879-80	2880-81	2881-82	2882-83	2883-84	2884-85	2885-86	2886-87	2887-88	2888-89	2889-90	2890-91	2891-92	2892-93	2893-94	2894-95	2895-96	2896-97	2897-98	2898-99	2899-00	2900-01	2901-02	2902-03	2903-04	2904-05	2905-06	2906-07	2907-08	2908-09	2909-10	2910-11	2911-12	2912-13	2913-14	2914-15	2915-16	2916-17	2917-18	2918-19	2919-20	2920-21	2921-22	2922-23	2923-24	2924-25	2925-26	2926-27	2927-28	2928-29	2929-30	2930-31	2931-32	2932-33	2933-34	2934-35	2935-36	2936-37	2937-38	2938-39	2939-40	2940-41	2941-42	2942-43	2943-44	2944-45	2945-46	2946-47	2947-48	2948-49	2949-50	2950-51	2951-52	2952-53	2953-54	2954-55	2955-56	2956-57	2957-58	2958-59	2959-60	2960-61	2961-62	2962-63	2963-64	2964-65	2965-66	2966-67	2967-68	2968-69	2969-70	2970-71	2971-72	2972-73	2973-74	2974-75	2975-76	2976-77	2977-78	2978-79	2979-80	2980-81	2981-82	2982-83	2983-84	2984-85	2985-86	2986-87	2987-88	2988-89	2989-90	2990-91	2991-92	2992-93	2993-94	2994-95	2995-96	2996-97	2997-98	2998-99	2999-00	3000-01	3001-02	3002-03	3003-04	3004-05	3005-06	3006-07	30
--	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	----



1 The impact of historical CDM programs on the load in future years is  
2 incorporated in the load forecast presented in Table 1 above as a CDM trending  
3 variable is utilized in the load forecast model. The load forecast model however  
4 does not incorporate projections of incremental energy savings from the  
5 aggressive CDM targets that Enersource will need to deliver in 2012 to 2013.  
6 Hence, Enersource has adjusted the forecast shown in Table 1 with the  
7 cumulative increases in CDM over and above those included in the load forecast  
8 model over the 2012 to 2013 period. The incremental CDM energy consumption  
9 savings are identified in Table 3 below.

10 **Table 3: CDM Adjustments by Customer Class, 2012 to 2013 (kWh)**

Rate Class	2012 CDM Adjustment	2013 CDM Adjustment
Residential	(22,709,000)	(35,842,920)
Small Commercial	-	-
Unmetered Scattered Load	-	-
GS < 50	(32,620,613)	(39,519,293)
GS 50-499	(4,349,853)	(6,718,613)
GS 500-4999	(4,648,053)	(7,166,687)
Large User	(14,714,815)	(8,983,655)
Street Lighting	(5,228,799)	(20,915,195)
Total	(84,271,133)	(119,146,362)

11 Table 3 highlights the adjustment made to the sales forecasts by customer class  
12 to reflect the load reductions in 2012 and 2013 as a result of the incremental  
13 CDM activities. A detailed monthly breakdown of the CDM adjustment shown on  
14 Table 3 is provided as Attachment 1 to this exhibit.

15 The net result of the CDM adjustments yields an overall consumption forecast as  
16 shown in Table 4 below. The forecast data on Table 4 is also shown at  
17 Attachment 2, which provides the actual and forecast sales by rate class, net of  
18 CDM impacts, from 2008 to 2013.

### **Undertaking No. JT2.39**

VECC Question No. 3 as provided in hard copy to Enersource.

**Reference Issue 3.1: VECC - #20 e),**

#### **Energy Probe # 5a)**

**Issue:** Clarifications that the CDM Adjustments represent the full impact of their CDM programs for 2012 – 2013.

#### **Question**

- a) Confirm that CDM Target is 417.22 GWh (per Ex 3/Tab 1/Sch 2, page 5)
- b) Confirm that 2011 CDM savings were 26.48 GWh from VECC # 20 Attachment 2 and that this is assumed to contribute 105.57 GWh towards their overall 2011-2014 cumulative energy target
- c) Refer to Energy Probe #5 – confirm that the 84.271 GWh represents the GWh savings in 2012 from 2012 programs.
- d) Also confirm that the 119.146 GWh savings for 2013 represent the savings in 2013 from both programs implemented in 2012 (where savings continue in 2013) as well as the savings in 2013 from 2013 programs.
- e) Confirm that the 155.317 GWh savings for 2014 represent the impact in 2014 of programs implemented in 2012 and 2013 as well the impact of 2014 programs.
- f) Confirm that overall all the cumulative 2011 -2014 energy savings from their planned CDM Programs are  $105.57 + 84.271 + 119.146 + 155.317 = 464.304$  which is well in excess of the actual target.
- g) Why is Enersource targeting for savings well in excess of the actual target.

#### **Response**

- a) Confirmed.

- b) Yes, the 2011 CDM unverified savings were 26.48 GWh based on the OPA's 2011 Q4 report released in March 2012 and this is assumed to contribute 105.57 GWh towards the overall 2011-2014 CDM cumulative energy target.
- c) The 84.271 GWh savings in 2012 represents the incremental savings from 2011 and 2012 programs.
- d) The 119.146 GWh savings in 2013 represents the incremental savings from 2011, 2012, and 2013 programs.
- e) The 155.317 GWh savings in 2014 represents the incremental savings from 2011, 2012, 2013s and 2014 programs.
- f) The 2011 – 2014 cumulative energy savings from the planned CDM programs are:  $58.486 + 84.271 + 119.146 + 155.317 = 417.22$  GWh.
- g) Enersource intends to meet its conservation targets for the 2011-2014 period, as shown in f).



TK V2

1 MR. HARPER: Right. That was the 26.48. And if you  
2 accumulate that over four years you come up with about  
3 105.57 gigawatt-hours, as that being the contribution from  
4 that to your overall target. Would that be a fair  
5 characterization?

6 MR. SULTANA: Yes.

7 MR. HARPER: Okay. And then if I look at Energy Probe  
8 No. 5 -- and I believe it's attachment A. Oh, no, no,  
9 actually, it's Table 3. It's response to Part A of Energy  
10 Probe No. 5, under issue 3.1, and Table 3, which is in the  
11 response to part (a), has your CDM adjustments for 2012,  
12 2013, and also has one for 2014.

13 MR. RAMTAHAL: Yes.

14 MR. HARPER: And I just want to make sure I understand  
15 what these numbers represent. The 2012 adjustment of  
16 roughly 84.3 gigawatt-hours is the impact of 2012 programs  
17 in 2012.

18 MR. RAMTAHAL: So this also includes the incremental  
19 savings from the 2011 programs.

20 MR. HARPER: So -- okay. So the 84,271 includes the  
21 incremental savings from -- includes the 26 -- excuse me,  
22 the -- yes, the 2,648 from 2011?

23 MR. RAMTAHAL: No, it wouldn't be the actual savings,  
24 it would be the plan -- original plan, which was 53  
25 gigawatt-hours.

26 MR. HARPER: So what you are telling me is the 84 is  
27 made up of 53 gigawatt hours from 2011 programs, and the  
28 balance of that, which is about 30-something gigawatt-hours



save energy™

## Ontario Power Authority Q4 2011 Conservation & Demand Management Status Report

January 1, 2011 to December 31, 2011

### Enersource Hydro Mississauga Inc.

The following tables show progress to OEB targets first: following the OPA reporting practice of 1 year persistence for demand response and second: assuming demand response remains in your territory until 2014.

Unverified 2014 Peak Demand Savings Target Achieved (%):	6.1%
Unverified 2011-2014 Cumulative Energy Target Achieved (%):	25.3%

Assuming Demand Response resources remain in your territory until 2014:	Standing:
Unverified 2014 Peak Demand Savings Target Achieved (%):	12.8% 20 of 77
Unverified 2011-2014 Cumulative Energy Target Achieved (%):	25.4% 9 of 77

#### Message from the Vice President

The OPA Conservation team is pleased to provide the Q4 2011 CDM Status Report. Province-Wide programs are showing success and we are well positioned to meet our 2011-14 targets, thanks to the efforts of the OPA and you, the LDCs. A "Standing" column has been included in this report (in the table above) which reflects your position based on the percent of target achieved. This is based on preliminary results and is intended to provide you with a snapshot of how your LDC is performing relative to the others in the province.

We have achieved 80% of our 2011 Province-Wide programs peak demand savings forecast - more data will be available as projects progress through the final stages of approval. We will continue to update preliminary 2011 data (which will be reflected in the "Program-to-Date" columns) until the results are verified later this year.

We invite you to continue to look for opportunities to improve this report to meet your needs and welcome your suggestions. Additionally, if you are having any concerns with roll-out or have a particular success to share, please contact the OPA Conservation Business Development team at [ldc.support@powerauthority.on.ca](mailto:ldc.support@powerauthority.on.ca).

- Andrew Pride  
Vice President, Conservation  
Ontario Power Authority



save energy™

#### About this Report

##### ***This report contains:***

- Peak demand and energy savings for OPA-Contracted Province-Wide programs (does not incl. Ontario Energy Board (OEB) approved CDM programs or other conservation efforts undertaken by an LDC).
- Unverified quarterly results discounted using forecasted net-to-gross ratios. Once full Evaluation, Measurement & Verification (EM&V) occurs in the following year, results will be identified as final (verified).
- Data presented in this report represents program activity (i.e. projects completed, appliances picked up) completed on or before December 31, 2011 and received and entered into the OPA processing systems as per the dates specified in table 5.
- Updates to the previous quarter's participation due to more data availability.

##### ***Future reports will contain:***

- More data for the Home Assistance Program
- **peaksaver PLUS** preliminary results representing all participants that are enrolled in **peaksaver PLUS**.
- Full, bar-code specific 2011 Coupon and Bi-Annual Retailer Event data (Retailers have until March 31, 2012 to submit coupons redeemed in 2011 to the OPA). Results are currently provincially allocated; once bar-code specific data is gathered, results can be attributed to a particular LDC. Data will be available to LDCs once retailers have submitted the coupons and QA/QC by the OPA is undertaken.

##### ***New this quarter based on LDC feedback:***

- Demand response is now reported only in the "YTD Incremental" column. This value represents the total demand response under contract in your LDC territory as of the end of the current reporting period.
- The allocation methodology used to attribute non-bar code specific coupon redemptions from the Instant Coupon Booklet and Bi-Annual Retailer Event to each LDC was updated to reflect each LDC's proportion of the average 2008 and 2009 residential throughput as per the OEB yearbook.
- Table 5 on the final page of this report is intended to assist the LDC in reconciling internal data sources with the data contained in this report by communicating: **1.** The date in which the OPA considers savings to 'start'; **2.** At what point the data becomes available to the OPA; **3.** The date in which the data was collected for reporting purposes; **4.** The expected probability and magnitude of updates to the data as more information becomes available.

#### Reporting Methodology (Consistent with reported results)

The OPA's policy on reporting preliminary results for prescriptive measures (i.e. standard technologies and items) is to determine the activity (i.e. appliances collected, projects completed, coupons redeemed, etc.) in the most detail possible and multiply these values by Prescriptive Input Assumptions (PIAs) and net-to-gross (NTG) ratios that were used to forecast the programs if available.

$$\text{Preliminary Net Savings} = \text{Activity} * \text{Gross per unit PIA} * \text{Net-to-gross ratio}$$

For engineered or custom projects, the calculated savings from each participant worksheet are summed and then multiplied by the forecasted net-to-gross ratio used for program planning purposes.



save energy

## 2011-2014 Summary

2011 Quarter 4

January 1, 2011 to December 31, 2011

This section provides a portfolio level view of net peak demand savings and net energy savings procured through Tier 1 programs to date.

Table 1 presents preliminary net peak demand savings results from 2011 to date by Implementation period. This table also presents the net annual peak demand savings that are expected to persist through to 2014 from program activity completed to date. Please note that demand response 1 and 3 have a persistence of 1 year.

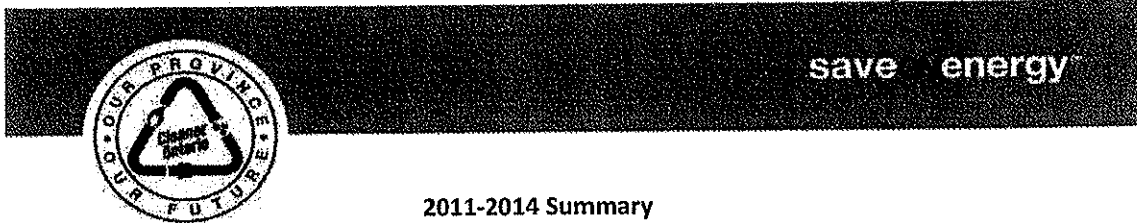
**Table 1: Net Peak Demand Savings at the End-User Level (MW)**

#	Implementation Period	Annual			
		2011	2012	2013	2014
1	2011 - Reported - Quarter 1	5.78	1.23	1.23	1.23
2	2011 - Reported - Quarter 2	7.48	1.57	1.57	1.57
3	2011 - Reported - Quarter 3	8.65	1.92	1.92	1.92
4	2011 - Reported - Quarter 4	7.15	0.93	0.93	0.93
5	2012				
6	2013				
7	2014				
Annual Reported (Unverified)		11.86			
Annual Final (Verified)		n/a			
Unverified Net Annual Peak Demand Savings to 2014					5.65
2014 Annual CDM Capacity Target					92.98
Unverified 2014 Peak Demand Savings Target Achieved (%)					6.1%

Table 2 presents preliminary net annual energy savings results from 2011 to date by implementation period. This table also presents 2011-2014 net cumulative energy savings expected in 2014 from program activity completed to date.

**Table 2: Net Energy Savings at the End-User Level (GWh)**

#	Implementation Period	Annual				Cumulative
		2011	2012	2013	2014	
1	2011 - Reported - Quarter 1	5.18	5.09	5.09	5.09	20.36
2	2011 - Reported - Quarter 2	6.74	6.64	6.64	6.64	26.54
3	2011 - Reported - Quarter 3	9.98	9.86	9.86	9.86	39.42
4	2011 - Reported - Quarter 4	4.90	4.78	4.78	4.78	19.24
5	2012					
6	2013					
7	2014					
Annual Reported (Unverified)		26.48				
Annual Final (Verified)		n/a				
Unverified Net Cumulative Energy Savings to 2014						105.57
2011-2014 Cumulative CDM Energy Target						417.22
Unverified 2014 Cumulative Energy Target Achieved (%)						25.3%



## 2011-2014 Summary

2011 Quarter 4

January 1, 2011 to December 31, 2011

Figure 1 presents unverified net annual peak demand savings achieved and expected persistence through to 2014 for program activity completed to date. The 2014 annual peak demand savings target as per OEB is also presented.

Figure 1: Net Peak Demand Savings (MW)

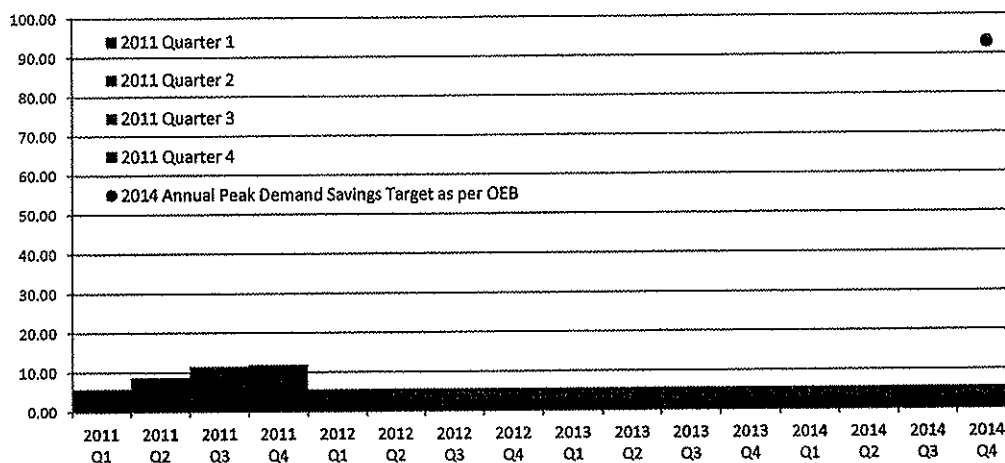


Figure 2 presents unverified net cumulative energy savings achieved including expected persistence to 2014 from program activity completed to date. The 2011-2014 cumulative energy savings target as per OEB is also presented.

Figure 2: Net Cumulative Energy Savings (GWh)

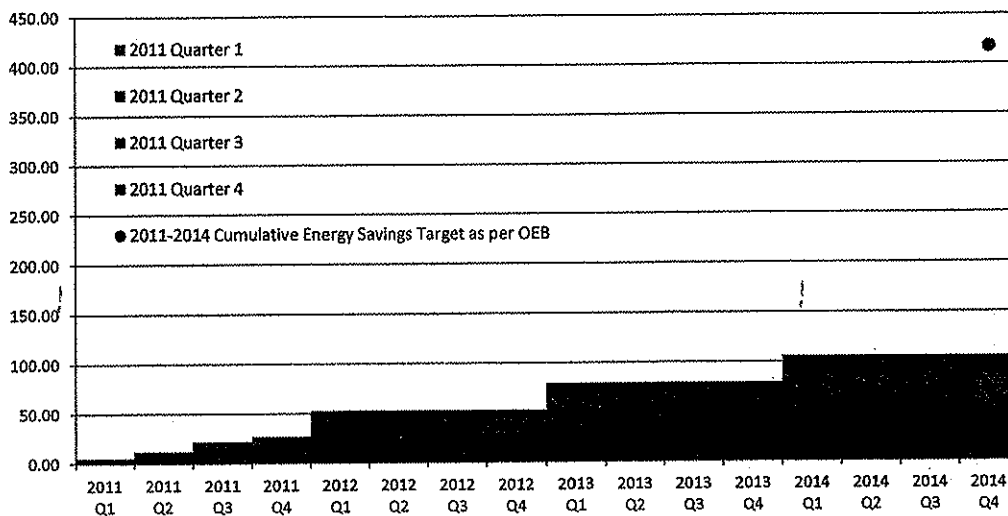


Table 3: Enersource Hydro Mississauga Inc. Initiative and Program Level Savings  
 Shaded areas indicate data is not yet available

Initiative	Unit	Activity		Net Peak Demand Savings (kW)		Net Energy Savings (kWh)	
		Program Description	Program Quantity	Program Description	Program Quantity	Program Description	Program Quantity
1 Appliance Retirement	Appliances	540	1,799	41	134	283,498	938,787
2 Appliance Exchange	Appliances	0	253	0	25	0	30,695
3 HVAC Incentives	Equipment	529	3,689	121	786	38,926	1,039,502
4 Conservation Instant Coupon Booklet	Coupons	3,538	4,383	11	14	279,348	345,310
5 BI-Annual Retailer Event	Coupons	7,677	9,882	25	21	473,058	622,850
6 Retailer Co-op	Items	0	5	0	0	0	1
7 Peak-saver extension	Devices	0	431	0	336	0	6,711
8 Midstream Electronics	Items	0	0	not in market	not in market	0	0
9 Midstream Pool Equipment	Items	0	0	not in market	not in market	0	0
10 Residential New Construction	Houses	0	0	0.00	0.00	0	0
<b>Equipment Replacement Incentive</b>							
11 Equipment Replacement Incentive	Projects	27	48	372	743	1,372,284	3,459,653
12 Direct Installed Lighting	Projects	388	2,918	215	1,463	1,589,773	10,848,211
13 Direct Service Space Cooling	Equipment	0	0	not in market	not in market	0	0
14 Building Commissioning	Buildings	0	0	0	0	0	0
15 New Construction	Buildings	0	0	0	0	0	0
16 Peak-saver extension	Devices	0	0	0	0	0	0
17 Demand Response 1	Facilities	0	0	0	0	0	0
18 Demand Response 3	Facilities	10	10	2,373	2,373	74,038	74,038
<b>Process &amp; System Upgrades</b>							
19 Process & System Upgrades	Projects	0	0	0	0	0	0
20 Monitoring & Targeting	Projects	0	0	0	0	0	0
21 Energy Manager	Managers	0	0	0	0	0	0
22 Equipment Replacement Incentive	Projects	3	12	24	130	101,608	525,081
23 Demand Response 1	Facilities	0	0	0	0	0	0
24 Demand Response 3	Facilities	8	8	3,840	3,840	39,936	39,936
<b>Home Assistance Program</b>							
25 Home Assistance Program	Units	0	0	0	0	0	0
<b>Electricity Retrofit Incentive Program</b>							
25 Electricity Retrofit Incentive Program	Projects	12	87	84	1,549	307,137	5,737,444
26 High Performance New Construction	Projects	2	17	51	369	336,404	2,598,650
27 Toronto Comprehensive	Projects	0	0	0	0	0	0
28 Multifamily Energy Efficiency Rebates	Projects	0	2	0	82	0	211,520
<b>2012 Programs Completed in 2012 Total</b>				939	11,863	4,792,036	26,778,389
<b>Ontario-wide Portfolio Total</b>						4,792,036	26,778,389

Table 4: Province-Wide Initiative and Program Level Savings

*Shaded areas indicate data is not yet available*

*All results are NET and presented at the end-user level*

Initiative	Activity		Net Peak Demand Savings (kW)			Net Energy Savings (kWh)		
	Units	Incremental (Current Quarter)	Incremental (Current Quarter)	Incremental (2011-2012)	Incremental (2011-2012)	Incremental (Current Quarter)	Incremental (2011-2012)	Incremental (2011-2012)
1 Appliance Retirement	Appliances	15,019	0	4,333	4,333	7,716,329	28,872,984	115,491,936
2 Appliance Exchange	Appliances	0	0	4,715	4,715	0	604,709	2,418,836
3 HVAC Incentives	Equipment	7,397	7,397	56,127	12,512	1,134,038	17,784,401	71,137,602
4 Conservation Instant Coupon Booklet	Coupons	90,106	90,106	144,467	468	7,114,454	11,358,484	45,433,938
5 Bi-Annual Retailer Event	Coupons	195,529	195,529	337,858	791	12,047,863	21,685,594	86,742,376
6 Retailer Co-op	Items	0	0	152	0	0	41	162
7 Peakserver extension	Devices	10	10	18,435	14,352	156	287,093	1,148,132
8 Midstream Electronics	Items							
9 Midstream Pool Equipment	Items							
10 Residential New Construction	Houses	5	5	5	0.04	557	557	2,227
11 Equipment Replacement Incentive	Projects	243	243	944	8,223	7,170,097	37,650,286	150,601,145
12 Direct Installed Lighting	Projects	2,422	2,422	18,667	10,407	11,414,663	77,311,193	309,244,770
13 Building Commissioning	Equipment	0	0	0	0	0	0	0
14 Building Service Space Cooling	Buildings	0	0	0	0	0	0	0
15 New Construction	Buildings	0	0	0	0	0	0	0
16 Peakserver extension	Devices	0	0	121	201	0	4,029	16,117
17 Demand Response 1	Facilities	0	0	0	0	0	0	0
18 Demand Response 3	Facilities	0	0	245	21,390	667,368	667,368	667,368
19 Process & System Upgrades	Projects	0	0	0	0	0	0	0
20 Monitoring & Targeting	Projects	0	0	0	0	0	0	0
21 Energy Manager	Managers	0	0	0	0	0	0	0
22 Equipment Replacement Incentive	Projects	35	35	179	1,636	2,056,245	7,800,798	31,203,192
23 Demand Response 1	Facilities	0	0	0	0	0	0	0
24 Demand Response 3	Facilities	0	0	125	67,276	699,670	699,670	699,670
25 Home Assistance Program	Units	494	494	494	1	18,047	18,047	72,188
26 High Performance New Construction	Projects	29	29	483	5,079	1,441,254	19,451,459	77,805,835
27 Toronto Comprehensive	Projects	28	28	220	4,723	4,306,415	33,266,180	133,064,719
28 Multifamily Energy Efficiency Rebates	Projects	27	27	576	13,774	13,405,628	83,570,866	334,283,463
29 2011 Programs Completed in 2011 Total	Projects	0	0	110	1,886	0	7,218,883	28,875,534
OPA Contracted Province-Wide Portfolio Total	Units	494	494	494	1	18,047	18,047	72,188



## Glossary

**Annual:** the peak demand or energy savings that occur in a given year (includes resource savings from new program activity in a given year and resource savings persisting from previous years).

**Cumulative Energy Savings:** represents the sum of the annual energy savings that accrue over a defined period (in the context of this report the defined period is 2011 - 2014). This concept does not apply to peak demand savings.

**Current Reporting Period:** the calendar quarter specified on page 1 of this report.

**End-User Level:** resource savings in this report are measured at the customer level as opposed to the generator level (the difference being line losses).

**Final Savings:** savings achieved that have undergone annual Evaluation, Measurement & Verification (EM&V) and thus have had activity audited and savings assumptions measured and verified.

**Implementation Period:** the particular calendar quarter or calendar year that conservation activity is achieved based on when the savings are considered to 'start' (please see table 5).

**Incremental:** the new resource savings attributable to activity procured in a particular reporting period based on when the savings are considered to 'start' (please see table 5).

**Initiative:** a Conservation & Demand Management offering focusing on a particular opportunity or customer end-use (i.e. Retrofit, Fridge & Freezer Pickup).

**Net Energy Savings (MWh):** energy savings attributable to conservation and demand management activities net of free-riders, etc.

**Net Peak Demand Savings (MW):** peak demand savings attributable to conservation and demand management activities net of free-riders, etc.

**Program-to-Date:** the reporting period from January 1, 2011 until the end of the Current Reporting Period.

**Program:** a group of initiatives that target a particular market sector (i.e. Consumer, Industrial).

**Reported Savings:** savings achieved that are based on reported activity and forecasted savings assumptions. These savings are not verified, i.e. have not undergone the Evaluation, Measurement & Verification processes.

**Unit:** for a specific initiative the relevant type of activity acquired in the market place (i.e. appliances picked up, projects completed, coupons redeemed).



**Table 5: Data Qualifiers for Initiatives currently in market**

**For Example:** Preliminary results for Retrofit are reported in this quarter if a project is completed on or before Dec. 31, 2011 and had the iCON status "Approved for payment by LDC" or "Released for Payment" as of Jan. 20, 2012. There is a high probability that there are more results coming in for this initiative.

Initiative	Savings 'start' Date	Data Available	As of:	Updates:
<b>Consumer Program</b>				
Conservation Instant Coupon Booklet	Invoice date from coupon clearinghouse	Once data is submitted to the OPA by retailers	Dec. 21, 2011	
Bi-Annual Retailer Event	Event date		Dec. 16, 2011	
Appliance exchange initiative	Will vary by specific project	Varies by specific project	Dec. 31, 2011	
Retailer co-op activities	Pick-up date	When database is queried	Jan. 11, 2012	
Appliance Retirement	Installation date	Customers submit rebate and invoices are processed	Oct. 31, 2011	
HVAC Incentives	Device installation date	Upon payment to LDC	Jan. 26, 2012	
peaksaver extension	Project completion	Preliminary Billing Report issued to LDC	Jan. 2, 2012	
New construction				
<b>Home Assistance Program</b>				
Home Assistance Program	Project Completion Date	TBD	Jan. 23, 2012	
<b>Business (Commercial &amp; Institutional) Program</b>				
Direct Installed Lighting		Work-order: invoiced, approved and paid to LDC	Dec. 1, 2011	
Equipment Replacement Incentive		"Approved for Payment by LDC" or "Released for Payment" status on iCON	Jan. 20, 2012	
Process & Systems Upgrades	Project Completion Date	Upon payment to LDC	Jan. 20, 2012	
Building Commissioning		Upon payment to LDC	Jan. 20, 2012	
New Construction		Upon payment to LDC	Jan. 20, 2012	
peaksaver extension	Device installation date	Upon payment to LDC	Jan. 26, 2012	
Demand Response (DR1, DR3)	Facility is available under contract	Facility under contract with aggregator	Dec. 31, 2011	
<b>Pre-2011 Projects Completed in 2011</b>				
High Performance New Construction			Jan. 16, 2012	
Electricity Retrofit Incentive Program			Jan. 13, 2012	
Multifamily Energy Efficiency Rebates		Upon payment to LDC	Nov. 2011	
Toronto Comprehensive	Project Completion Date		Jan. 11, 2012	
<b>Industrial Program</b>				
Equipment Replacement Incentive	Project Completion Date	"Approved for Payment by LDC" or "Released for Payment" status on iCON	Jan. 20, 2012	
Process & System Upgrades	In Service Date	Report submitted	Jan. 20, 2012	
Monitoring & Targeting	2nd year Report	Facility available under contract	Dec. 31, 2011	
Demand Response (DR1, DR3)	Facility is available under contract	Report submitted quarterly	Jan. 20, 2012	
Energy Manager	Quarterly Report Date			

**Undertaking No. JT2.36**

To provide an estimate of when each of the OPA programs gained traction with customers during the year. P. 138

**Response:**

**Reference Issue 3.1: VECC - #20 e),**

**Energy Probe # 5a)**

**Issue: 2011 CDM Adjustment as captured in Load Forecast**

Please see the table below which indicates when the OPA programs gained traction with customers, and provides a calculation of estimated 2011 savings. Due to delays in program implementation, i.e., gaining traction, the total estimated OPA CDM savings of 26,478,388 in 2011 is reduced for the purpose of determining Enersource's load forecast, resulting in only 27% or 7,175,686 kWh savings actually related to 2011.

It is important to note that this amount (7,175,686 kWh), which represents the CDM savings from OPA-related programs in 2011, must be incorporated in the context of the entire 16 years of actuals from which the load forecast was developed.

This amounts to a determination of a 2011 CDM savings effect of 448,480 kWh (7,175,686/16) which is reflected in the 2013 load forecast.

**Enersource response to JT2.36 - Estimate of when each of the OPA Programs Gained Traction with Customer during the year**

CDM Program	OPA 2011 CDM Savings (Vers. 2011 q4)	Load Forecast - 2011 Savings	Estimated Date Programs Gained Traction with Customers
Initiative name	kWh (12 months)	kWh (Pro-rated)	
1.01 Conservation Instant Coupon Booklet Initiative	345,310	115,103	Jun-11
1.02 HVAC Incentives Initiative (Heating and Cooling)	1,039,502	59,926	May-11
1.03 BI-Annual Retailer Event Initiative	622,850	311,425	Apr-11
1.04 Appliance Retirement Initiative - Fridge / Freezer	938,787	459,426	May-11
1.05 Appliance Exchange Initiative	30,695	20,463	Apr-11
1.06 Home Energy Assessment Tool Initiative	-	-	N/A
1.07 Residential and Commercial DR - Peaksaver	-	-	Aug-12
1.08 Midstream Electronics Initiative	-	-	N/A
1.09 Midstream Pool Equipment Initiative	-	-	N/A
1.10 Residential New Construction	-	-	N/A
1.11 Peaksaver 2011	6,711	3,356	Jun-11
1.12 Home Assistance Program	-	-	Jun-11
2.01 Efficiency: Equipment Replacement Incentive Initiative	3,459,653	311,369	Aug-11
2.02 Direct Install Lighting and Water Heating Initiative	10,848,211	3,062,014	Jun-11
2.03 Direct Service Space Cooling Initiative	-	-	N/A
2.04 Building Commissioning Initiative	-	-	Aug-11
2.05 New Construction Initiative	-	-	Aug-11
2.06 Residential and Small Commercial Demand Response	-	-	Aug-12
2.07 Demand Response 1 Initiative	-	-	N/A
2.08 Demand Response 3 Initiative	74,038	21,594	Jun-11
2.09 Efficiency: Energy Audit Initiative	-	-	Aug-11
2.10 ERIP + HPNC + MEER, 2010	8,547,614	2,752,105	Apr-11
3.01 PSUI: Preliminary Engineering Study Initiative	-	-	Aug-11
3.02 PSUI: Detailed Engineering Study Initiative	-	-	Aug-11
3.03 PSUI: Project Incentive Initiative	-	-	Aug-11
3.04 PSUI: Monitoring & Targeting Initiative	-	-	Aug-11
3.05 PSUI: Metering & Instrumentation Library	-	-	Aug-11
3.06 PSUI: Energy Manager Initiative	-	-	Aug-11
3.07 PSUI: Key Account Manager Initiative	-	-	Dec-11
3.08 Efficiency: Equipment Replacement Incentive Initiative	525,081	47,257	Aug-11
3.09 Building Commissioning Initiative	-	-	Aug-11
3.10 Efficiency Energy Audit	-	-	Aug-11
3.11 Demand Response 1 Initiative	-	-	N/A
3.12 Demand Response 3 Initiative	39,936	11,648	Jun-11
<b>Total</b>	<b>26,476,388</b>	<b>7,175,686</b>	<b>27%</b>

**Ontario Energy  
Board**

**Commission de l'énergie  
de l'Ontario**



**GUIDELINES FOR  
ELECTRICITY DISTRIBUTOR  
CONSERVATION AND DEMAND MANAGEMENT  
EB-2008-0037**

**Date: March 28, 2008**

## 5.0 LOST REVENUE ADJUSTMENT MECHANISM (LRAM)

Unforecasted CDM results can have the effect of eroding distributor revenues due to lower than forecast throughput. Distributors recover fixed distribution costs through both a fixed and a variable rate, which is set based on a forecast of consumption, including natural changes in energy efficiency. If actual consumption is less than the forecasted amount used for rate-setting purposes, the distributor earns less revenue than it otherwise would have, all other things being equal. Since the intention and effect of CDM activities is to reduce capacity and energy use, it also has the effect of reducing throughput and associated distributor revenues, which can result in a disincentive for distributors to deliver CDM programs.

A mechanism to compensate for distributor-induced lost revenues is intended to remove the disincentive. LRAM is a retrospective adjustment, which is designed to recover revenues lost from distributor supported CDM activities in a prior year. It is designed to compensate a distributor only for unforecasted lost revenues associated with CDM activities undertaken by the distributor within its licensed service area.

### 5.1 Eligible programs

LRAM is available regardless of whether the programs are funded by the OPA or through distribution rates. The LRAM applies to programs implemented by the distributor, within its licensed service area, including programs delivered by the distributor itself and/or programs delivered for the distributor by a third party (under contract with the distributor, either in relation to rate-funded programs, or where the distributor has contracted with the OPA but has outsourced CDM program delivery to a third party).

Distributors may undertake some programs in partnership with other entities, such as natural gas utilities or community agencies. In assessing the distributor's involvement in program delivery, and the resulting potential impacts on revenue, distributors should be guided by section 3.4.2, regarding the attribution of benefits. Distributors may only recover LRAM for revenue losses that can be attributed to the distributor's involvement in the program.

### 5.2 Calculation of LRAM

The LRAM is determined by calculating the energy savings by customer class and valuing those energy savings using the distributor's Board-approved variable distribution charge appropriate to the class. The calculation does not include any Regulatory Asset Recovery rate riders, as these funds are subject to their own independent true-up process. Lost revenues are only accruable until new rates (based on a new revenue requirement and load forecast) are set by the Board, as the savings would be assumed to be incorporated in the load forecast at that time.

1 The impact of historical CDM programs on the load in future years is  
2 incorporated in the load forecast presented in Table 1 above as a CDM trending  
3 variable is utilized in the load forecast model. The load forecast model however  
4 does not incorporate projections of incremental energy savings from the  
5 aggressive CDM targets that Enersource will need to deliver in 2012 to 2013.  
6 Hence, Enersource has adjusted the forecast shown in Table 1 with the  
7 cumulative increases in CDM over and above those included in the load forecast  
8 model over the 2012 to 2013 period. The incremental CDM energy consumption  
9 savings are identified in Table 3 below.

10 **Table 3: CDM Adjustments by Customer Class, 2012 to 2013 (kWh)**

Rate Class	2012 CDM Adjustment	2013 CDM Adjustment
Residential	(22,709,000)	(35,842,920)
Small Commercial	-	-
Unmetered Scattered Load	-	-
GS < 50	(32,620,613)	(39,519,293)
GS 50-499	(4,349,853)	(6,718,613)
GS 500-4999	(4,648,053)	(7,166,687)
Large User	(14,714,815)	(8,983,655)
Street Lighting	(5,228,799)	(20,915,195)
Total	(84,271,133)	(119,146,362)

11 Table 3 highlights the adjustment made to the sales forecasts by customer class  
12 to reflect the load reductions in 2012 and 2013 as a result of the incremental  
13 CDM activities. A detailed monthly breakdown of the CDM adjustment shown on  
14 Table 3 is provided as Attachment 1 to this exhibit.

15 The net result of the CDM adjustments yields an overall consumption forecast as  
16 shown in Table 4 below. The forecast data on Table 4 is also shown at  
17 Attachment 2, which provides the actual and forecast sales by rate class, net of  
18 CDM impacts, from 2008 to 2013.

1 staying constant, but we've got to be also mindful of the  
2 fact that there is other trends that will continue and to  
3 grow into the future.

4 So in response to your question, it wouldn't be  
5 appropriate to keep that trend variable constant over the  
6 forecasting period.

7 MR. HARPER: But on the other hand, one of the reasons  
8 -- is it fair to say that -- and I think in your evidence  
9 you characterize it at page 7, you know, of Exhibit 3, tab  
10 1, schedule 1, I believe. You -- when you are discussing  
11 this trending variable you specifically made reference to  
12 CDM, if I am not mistaken.

13 And so -- and is it fair to say that over that  
14 historical period the savings you have been getting from  
15 CDM have been increasing each year?

16 MR. BONADIE: I don't agree that that's true. I don't  
17 believe so.

18 MR. HARPER: You don't agree that the amount of  
19 savings that you were getting from the CDM programs in 2011  
20 in total from all the programs you implemented, starting  
21 with the third-tranche programs, is greater -- the  
22 cumulative effect is greater in 2011 than it was in 2005  
23 and 2006, and 2008?

24 MR. BONADIE: I can't comment.

25 MR. HARPER: Okay. We will leave it at that, then. I  
26 think Mr. Aiken covered one of my questions I was dealing  
27 with on the Board Staff No. 29 and how you come up with  
28 your individual customer class forecasts, so I don't think

1 we have to deal with that.

2 The next question that I have actually deals with  
3 change of the cost allocation, so it's issue 6.1. And I  
4 would like to look at Board Staff No. 27.

5 And here, you talk about the customer growth in the  
6 residential class due to new condos and retrofits of  
7 condos, and I guess when you say "retrofit" you mean from  
8 bulk meter to individual suite meter; is that fair?

9 MR. BONADIE: Sorry, I was going to ask for the  
10 reference again.

11 MR. HARPER: Okay. I am sorry. It's issue 6.1, Board  
12 Staff No. 27. It's page -- actually, I was looking  
13 specifically at the table on the third page.

14 MR. BONADIE: Is this in issue 6.1 or 3.1?

15 MR. HARPER: Sorry, issue 3.1. I apologize.

16 Right. Okay. Now, first of all, when you say  
17 "retrofits" I assume that means retrofits from bulk-metered  
18 condominiums or apartments to individual suite-metered  
19 condominiums and apartments?

20 MR. BONADIE: That is correct.

21 MR. HARPER: So you are showing an increase of 2,430  
22 customers in 2012 and 1,982 in 2013; right?

23 Can you tell me, do you have any estimate as to how  
24 many of your residential customers, say, on average in 2013  
25 would be suite-metered customers in either apartments or  
26 condos? Out of your total residential customer count  
27 forecast for 2013?

28 MR. BONADIE: I believe the answer to your question is

*ASAP Reporting Services Inc.*

*(613) 564-2727*

*(416) 861-8720*



Enersource Hydro Mississauga Inc.  
 EB-2012-0033  
 Filed: April 27, 2012  
 Exhibit 3  
 Tab 1  
 Schedule 2  
 Page 16 of 31

1 Attachment A – Short Term System Load Energy Model Statistics

Regression Statistics	
Iterations	18
Adjusted Observations	191
Deg. of Freedom for Error	173
R-Squared	0.988
Adjusted R-Squared	0.987
AIC	17.914
BIC	18.221
Log-Likelihood	-1,963.83
Model Sum of Squares	790,516,390,955.78
Sum of Squared Errors	9,533,001,678.53
Mean Squared Error	55,104,055.95
Std. Error of Regression	7,423.21
Mean Abs. Dev. (MAD)	5,413.50
Mean Abs. % Err. (MAPE)	0.86%
Durbin-Watson Statistic	2.092
Ljung-Box Statistic	35.95
Prob (Ljung-Box)	0.0556
Skewness	-0.168
Kurtosis	3.291
Jarque-Bera	1.577
Prob (Jarque-Bera)	0.4546

2

Variable	Coefficient	StdErr	T-Stat	P-Value
Monthly.MonthlyTimeTrend	-18692.675	1373.18	-13.613	0.00%
Population.Population	-0.271	0.063	-4.323	0.00%
Employment.EmpLand	0.573	0.156	3.673	0.03%
Employment.MajOff	6.305	0.507	12.441	0.00%
Monthly.MonthlyGDP	2.849	0.77	3.698	0.03%
MonthlyWeather.MonthlyDBCubed	-0.239	0.081	-2.958	0.35%
MonthlyWeather.MonthlyBuildUp	137.917	39.549	3.487	0.06%
MonthlyWeather.MonthlyCDD	1042.732	93.13	11.196	0.00%
MonthlyWeather.MonthlyHDD	323.34	36.225	8.926	0.00%
Monthly.WorkingDays	2889.973	464.444	6.222	0.00%
MonthlyWeather.MonthlyDwPtCubed	0.15	0.04	3.759	0.02%
MonthlyCalTrans.Month Feb	-37044.965	2849.082	-13.002	0.00%
MonthlyCalTrans.Month Aug2003	-4312.616	635.232	-6.789	0.00%
MonthlyCalTrans.Month Apr	-18234.514	2706.349	-6.738	0.00%
MonthlyCalTrans.Month Nov1996	-24857.429	6776.573	-3.668	0.03%
MonthlyCalTrans.Month Dec1999	24056.334	6797.63	3.539	0.05%
AR(1)	0.292	0.076	3.831	0.02%
SMA(1)	0.352	0.078	4.522	0.00%

3

4

- 1       • Hourly weather data from 1980 to 2011 (temperature, dew point) obtained
- 2       from Environment Canada for Lester B. Pearson International Airport;
- 3       • City of Mississauga demographic variables, including population and
- 4       employment from the City of Mississauga's Building and Planning
- 5       Department; and
- 6       • Econometric variables including GDP and CPI from the Conference Board
- 7       of Canada, dated November, 2011.

8   Actual historical energy consumption and peak demands are modelled to  
9   weather and calendar variables, and to econometric, binary, and trending  
10   variables in order to capture relationships. Binary variables are used to  
11   incorporate seasonal effects into the model. A trending variable is utilized in the  
12   models to capture impacts of time-related initiatives such as energy efficiency,  
13   including conservation and demand management savings implemented. It is  
14   important to note that trending variables only capture implemented initiatives with  
15   persistence and do not incorporate incremental projections of energy efficiency  
16   savings. Hence, future conservation and demand management energy savings  
17   are incorporated by adjustments to energy and peak demand forecasts. (The  
18   CDM adjustments are discussed in detail at Exhibit 3 Tab 1 Schedule 2).

## 19   **Weather**

20   Hot and cold weather are prominent factors in driving energy consumption in  
21   Mississauga. Figure 4 illustrates the impact of weather on the system load  
22   including the impact of workday (blue dots) from weekend and holidays (green  
23   dots). The scatter plot was utilized to derive appropriate heating, cooling, and  
24   extreme cooling degree splines at 10° C, 18° C, and 22° C, respectively. The  
25   system model is developed using actual system load data with actual weather

1 **Table 1: Other Revenue Summary, 2008 to 2013 (\$000s)**

Other Revenue Category	2008 Approved	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge	2013 Test
Specific Service Charges	1,282	1,330	1,311	1,283	1,347	1,330	1,335
Late Payment Charges	420	408	413	1,379	2,068	1,800	1,800
Retailer Service Charges	329	311	303	292	244	207	193
Other Regulated Revenues	1,260	1,189	1,124	1,608	1,212	1,464	1,452
Interest Revenue	2,049	1,957	284	187	735	377	50
<b>TOTAL</b>	<b>5,340</b>	<b>5,195</b>	<b>3,434</b>	<b>4,751</b>	<b>5,605</b>	<b>5,178</b>	<b>4,830</b>

2 Revenue offsets are deducted from the revenue requirement to derive the base  
 3 revenue requirement. Each of the categories in Table 1 is described below.

4 Exhibit 3 Tab 3 Schedule 1 Appendices 1 and 2 provide detail supporting other  
 5 revenues. Appendix 1 provides the number of transactions per year, from 2008  
 6 to 2013, for various types of other revenues including specific service charges,  
 7 retailer charges and the SSS administration charge. Appendix 2 provides a  
 8 detailed breakdown of the five other revenue categories shown in Table 1 from  
 9 the 2008 Board-approved amount to the 2013 Test Year.

#### 10 **Specific Service Charges**

11 Enersource charges user fees for certain services. Some of these services are  
 12 provided at a customer's request, such as an account setup. Others result from  
 13 Enersource's business operations, such as collection fees resulting from the non-  
 14 payment of a customer bill. Enersource does not propose any changes to these  
 15 specific service charges.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory # 3**

**Energy Probe Research Foundation  
(Energy Probe)**

**3. Operating Revenue**

**3.2 Is the proposed forecast of other regulated rates and charges for 2013 and 2014 appropriate?**

**Ref: Exhibit 3, Tab 3, Schedule 1, Appendix 2-C**

Please provide the most recent actual year-to-date figures for 2012 in the same level of detail as shown in the top table in Appendix 2-C. Please also provide the year-to-date figures for the corresponding year-to-date period in 2011.

**Response:**

Please see the table below.

USOA #	USOA Description	Approved 2008	Actual 2008	Actual 2009	Actual 2010	2011 YTD June	Actual 2011	2012 YTD June	Bridge 2012	Test Year 2013	Test Year 2014
4080	SSS Administration Charge	\$477,000	\$463,673	\$476,511	\$501,830	\$260,607	\$522,056	\$268,564	\$532,630	\$535,964	\$544,134
4082	Retail Services Revenues	\$315,000	\$297,697	\$293,110	\$279,105	\$125,325	\$236,687	\$100,953	\$200,554	\$186,631	\$186,631
4084	Service Transaction Requests	\$14,000	\$13,218	\$9,781	\$13,121	\$3,766	\$7,120	\$3,569	\$6,600	\$5,100	\$6,100
4210	Pole Rental	\$463,003	\$519,647	\$523,868	\$596,835	\$264,609	\$540,953	\$284,236	\$530,000	\$532,000	\$533,000
4225	Late Payment Charges	\$420,000	\$407,623	\$412,941	\$1,379,315	\$1,051,814	\$2,087,726	\$826,982	\$1,300,000	\$1,800,000	\$1,800,000
4235	Specific Service Charges	\$670,795	\$637,210	\$644,300	\$660,174	\$295,042	\$657,994	\$298,325	\$681,900	\$635,150	\$629,400
4235	Miscellaneous Service Revenues	\$358,000	\$246,630	\$274,207	\$492,053	\$141,425	\$272,046	\$155,320	\$449,161	\$433,633	\$434,657
4355	Gain on Disposition of Utility	\$425,000	\$144,509	\$178,952	\$167,312	\$92,988	\$156,927	\$57,323	\$161,000	\$161,000	\$161,000
4380	Misc Non-Operating Income	\$0	\$334,052	\$194,378	\$447,171	\$91,180	\$259,727	\$145,934	\$321,000	\$321,000	\$321,000
4405	Investment Interest Income	\$2,049,000	\$1,957,036	\$286,629	\$187,273	266,509	\$735,310	\$477,986	\$377,164	\$50,207	\$95,119
5330	Collection Charges	\$148,500	\$173,687	\$142,779	\$86,461	\$78,920	\$147,347	\$65,617	\$168,000	\$168,000	\$168,000
	Specific Service Charges	\$1,177,295	\$1,057,427	\$1,061,286	\$1,238,688	\$515,368	\$1,077,887	\$518,794	\$1,249,061	\$1,236,783	\$1,232,057
	Late Payment Charges	\$420,000	\$407,623	\$412,941	\$1,379,315	\$1,051,814	\$2,067,728	\$826,982	\$1,800,000	\$1,800,000	\$1,800,000
Other Distribution Revenue		\$1,269,003	\$1,294,235	\$1,303,270	\$1,330,891	\$654,807	\$1,307,619	\$657,323	\$1,269,784	\$1,260,695	\$1,269,865
	Other Income and Expenses	\$2,474,000	\$2,435,847	\$656,959	\$801,756	\$450,677	\$1,151,963	\$681,225	\$869,164	\$532,207	\$577,119
	Total	\$5,340,298	\$5,194,933	\$3,434,456	\$4,750,650	\$2,672,687	\$5,605,397	\$2,784,792	\$5,178,009	\$4,829,685	\$4,879,041



## ISSUE 4: OPERATING COSTS

### Issue 4: Operating Costs notes 29-46

- <sup>1</sup> Exhibit 4, Tab 1, Appendix 2-E, pages 2-3
- <sup>1</sup> Exhibit I, Issue: 2.1, SEC, IR # 14, Page 1 of 1
- <sup>1</sup> Exhibit K2.6
- <sup>1</sup> Exhibit I, Issue: 4.1, VECC, IR # 36
- <sup>1</sup> Technical Conference Vol.1, page 163-164).
- <sup>1</sup> Exhibit K1.1
- <sup>1</sup> Exhibit I, General, Board Staff, IR#5, Appendix 2-L, page 1
- <sup>1</sup> Issue: 4.1, Energy Probe, IR # 15, page 2 of 2
- <sup>1</sup> Exhibit 4, Tab 1, Schedule 3, page 14
- <sup>1</sup> Issue 4.1, Board Staff, I.R. #32, page 1 of 2
- <sup>1</sup> Hearing Transcript (SEC) Vol. 3 – Volume is missing page number – page 95 of Word Document
- <sup>1</sup> Exhibit 4, Tab 1, Table 2-H, page 1
- <sup>1</sup> Exhibit JT1.13
- <sup>1</sup> Exhibit 4, Tab 1, Schedule 10, page 4 of 4
- <sup>1</sup> Board Staff Issue 4.4 IR #42 /EP IR # 2 Issues 4.1
- <sup>1</sup> Hearing Transcript, Volume 2, page 158-159 / see also Technical Conference Transcript Volume, page 11-12
- <sup>1</sup> Exhibit I, Issue 4.4, Energy Probe; IR 3b – Attachment; Page 1 of 1 /see also Exhibit 4, Tab 3, Schedule 1, Appendix 2-K
- <sup>1</sup> Technical Conference Volume 2, page 13

Additional References





**Enersource Hydro Mississauga Inc.  
 Response to Interrogatories by Issue**

**Interrogatory #37**

**Board Staff**

**4. Operating Costs**

**Issue 4.1: Is the proposed 2013 and 2014 OM&A forecast appropriate?**

**Reference: E 4-T1 Appendix 2-1**

The table below sets out headcount numbers presented in the evidence.

Headcount	2008	2008	2009	2010	2011	2012	2013
	Brd Appr.	Actuals	Actuals	Actuals	Actuals	Actuals	Forecast
Appendix 2-I Number of FTEs (EHM & Corp)	368	360	378	383	377	383	391
Appendix 2-K Number of Employees ( FTEs including PT.)	318	310.74	325.92	327.66	325.25	331	339

- Please explain why Enersource appears to include Corporate Headcount in the OM&A/FTEE calculation while other schedules with headcount numbers do not appear to include the corporate portion i.e. E4-T3-S1 Appendix 2-K.
- Please explain why Enersource did not complete E4-T3-S1 Appendix 2-K using the headcount shown in E4-T1 Appendix 2-I.
- Please select the consistent headcount numbers that should be reflected in the evidence and update the affected appendix(ices) accordingly.

**Response:**

- Enersource's total OM&A costs include shared services costs from Enersource Corporation. In order to more accurately depict OM&A costs per FTEE, Enersource believed that it was important to include the

K 2.6

# 2010 Yearbook of Electricity Distributors

## Ontario Energy Board

Published on August 29, 2011

Utility	2010 OM&A per customer	2012 OM&A per customer
Enersource Hydro Mississauga Inc.	242.63	
Horizon Utilities Corporation	165.24	
Hydro Ottawa Limited	265.75	
London Hydro Inc.	203.97	
PowerStream Inc.	172.00	

### Appendix 2-L Recoverable OM&A Cost per Customer and per FTEE

	Last Rebasings Year (2008 Board- Approved)	Last Rebasings Year (2008 Actuals)	2009 Actuals	2010 Actuals	2011 Actuals	2012 Bridge Year	2013 Test Year
Reporting Basis	CGAAP	CGAAP	CGAAP	CGAAP	MIFRS	MIFRS	MIFRS
Number of Customers	187,763	185,314	188,335	191,350	194,172	196,727	199,187
Total Recoverable OM&A from Appendix 2-I	\$ 41,653,058	\$ 36,234,120	\$ 41,523,563	\$ 45,598,558	\$ 50,783,218	\$ 57,008,685	\$ 61,099,236
OM&A cost per customer	\$ 221.84	\$ 195.53	\$ 220.48	\$ 238.30	\$ 261.54	\$ 289.79	\$ 306.74
Number of FTEEs (EHM & Corp)	368	360	378	383	377	383	391
Customers/FTEEs	510	515	498	500	515	514	509
OM&A Cost per FTEE	\$ 113,188	\$ 100,650	\$ 109,851	\$ 119,056	\$ 134,703	\$ 148,848	\$ 156,264

**Notes:**

1

If it has been more than three years since the applicant last filed a cost of service application, additional years of historical actuals should be incorporated into the table, as necessary, to go back to the last cost of service application. If the applicant last filed a cost of service application less than three years ago, a minimum of three years of actual information is required.

2 The method of calculating the number of customers must be identified.

3 The method of calculating the number of FTEEs must be identified. See also Appendix 2-K

4 The number of customers and the number of FTEEs should correspond to mid-year or average of January 1 and December 31 figures.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #36**

**Vulnerable Energy Consumers Coalition (VECC)**

**4. Operating Costs**

**Issue 4.1 Is the proposed 2013 and 2014 OM&A forecast appropriate?**

Reference: Exhibit 4, Tab 1, Appendix 2-1, page 1

a) Please provide the OM&A cost per customer and per FTEE for Enersource's cohort of utilities as identified by the OEB.

**Response:**

Enersource does not maintain information on other distributors and therefore does not have the information requested.

**Table 1**

**OM&A Cost per Customer and per FTEE (EHM FTEE and Corp FTEE allocated to EHM)**

	LRV - 2008 Board Approved	LRV - 2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge Year	2013 Test Year
Number of Customers	187,763	185,314	188,335	191,350	194,172	196,727	199,187
Total OM&A from Appendix 2-G	\$ 41,653	\$ 36,234	\$ 41,524	\$ 45,599	\$ 50,783	\$ 57,009	\$ 61,099
OM&A cost per customer	\$ 221.84	\$ 195.53	\$ 220.48	\$ 238.30	\$ 261.54	\$ 289.79	\$ 306.74
Number of FTEEs (EHM & Corp)	360	352	373	380	374	380	388
Customers/FTEEs	522	526	505	503	518	518	514
OM&A Cost per FTEE	\$ 116	\$ 103	\$ 111	\$ 120	\$ 136	\$ 150	\$ 158

**Table 2**  
**Appendix 2-I revised per question**

	2008 COS	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge Year	2013 Test Year
Number FTEE's for Enersource Corporation							
Executive Management	5.00	4.00	4.00	3.00	4.00	5.00	5.00
Non Union	12.00	13.00	13.00	14.00	12.00	12.00	12.00
Union	18.00	17.08	18.33	22.42	20.50	20.00	20.00
	15.00	15.50	16.41	15.83	15.33	15.00	15.00
Total FTEE's for Enersource Corporation	50.00	49.58	51.74	55.25	51.83	52.00	52.00
Percentage Allocated to EHM	83.80%	83.80%	91.30%	95.00%	95.00%	93.40%	93.40%
Corp's FTEE's allocated to EHM	41.90	41.55	47.24	52.49	49.24	48.57	48.57
FTEE's for EHM (Exhibit 4 Tab 3, Schedule 1 Appendix 2-K)	318.00	310.74	325.92	327.66	325.25	331.00	339.00

1 MR. JANIGAN: I want to, finally, deal with issue 5 on  
2 shared services, and note that your evidence indicates that  
3 you've changed the allocation of costs from your affiliate  
4 from 83.8 to 93.4 percent. And as I understand it, it's  
5 coincident with a change in the business planning of the  
6 LDC, and in particular getting you out of businesses, other  
7 businesses.

8 Can you explain the reason for the change in the  
9 allocation of costs?

10 MR. MACUMBER: In 2006 we sold our water heater  
11 business and sold our Enersource telecom.

12 From 2006 to 2008, the intention was to grow our non-  
13 regulated business, which was agreed to in our shared  
14 services model about how much each of the non-regulated and  
15 regulated companies would pay.

16 During 2008, I believe, or at the end of 2007, it was  
17 determined that we were not going to be growing the  
18 business, and a more accurate reflection of who should pay  
19 for the services should be revenue or head count. And we  
20 changed that, changed our service agreements between the  
21 two companies and changed the percentage of allocation of  
22 costs.

23 MR. JANIGAN: But I take it there was no change in the  
24 business activity of either company?

25 MR. MACUMBER: There was no fundamental change in the  
26 activity.

27 If anything, I was requested in the technical  
28 conference: Do I believe that one overpaid or did not pay

1 it? I would, again, say that they agreed to pay it.

2 But since the non-regulated services company did not  
3 grow, in theory they overpaid.

4 MR. JANIGAN: I wonder if you could turn up appendix  
5 2N, in the shared services corporate allocation. It's  
6 Exhibit I, and it's actually from a Board Staff  
7 interrogatory, IR 5, appendix 2N, page 6 of 6. Sorry. Can  
8 that be located? It's not up on the screen. Sorry.

9 I wonder if you could share with us how that 93.4  
10 percent is calculated. When you look on this Appendix 2-N,  
11 it shows for 2008 a set of various percentages for services  
12 that are offered that range from 92 percent to 43 percent.  
13 In 2013 the range is 94 percent to 93.3 percent.

14 Can you tell me what the relationship between the  
15 allocation figure of 83.8 percent for 2008 and 93.4 percent  
16 for 2013 and what is shown on these tables?

17 MR. MACUMBER: When we filed our 2008 cost of service  
18 in 2007, the way we allocated shared services was either  
19 based on historical knowledge or amount they contributed or  
20 head count.

21 As I said before, due to the fact that we weren't  
22 growing our non-regulated company, we sat down and said,  
23 What's probably the appropriate method to allocate costs?  
24 And it was determined that a majority of the expenses for  
25 Enersource Corporation would be allocated based on budgeted  
26 revenue or head count, which, assuming that it's HR, was  
27 head count.

28 MR. JANIGAN: And how does that drive the percentages?

1 **Table 3: Bad Debt Expense and Late Payment Revenue, 2008 to 2013**  
 2 **(\$000s)**

Description	2008 Rates	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge	2013 Test
Late-Payment Revenue	(420)	(408)	(413)	(1,379)	(2,068)	(1,800)	(1,800)
Bad Debt Expense	1,575	1,270	1,253	2,802	3,706	3,600	3,550
Net Impact	\$1,155	\$ 862	\$ 840	\$1,423	\$1,638	\$1,800	\$ 1,750

3 In summary, the increase in Customer Care costs is attributable to:

- 4 • increased average compensation levels;
- 5 • increased employee benefits costs (mainly due to pension-related costs);
- 6 • increased call volume and bill delivery activities;
- 7 • increased activities levels due to added metering complexity and a
- 8 significant increase in doubtful accounts;
- 9 • staff transferred from the smart meter project;
- 10 • increase in printing, postage, and courier service costs to deliver bills;
- 11 • increased telecommunications expenses, including the costs related to toll
- 12 free telephone numbers; and
- 13 • increase in third-party contract costs for centralized payment processing.



**Enersource Hydro Mississauga Inc.  
 Response to Interrogatories by Issue**

**Interrogatory #32**

**Board Staff**

**4. Operating Costs**

**Issue 4.1: Is the proposed 2013 and 2014 OM&A forecast appropriate?**

**Reference: E 4-T1-S3 p13 and p. 14 Table 3**

Enersource indicates that it has hired an Accounts Receivable Manager and selected two new third party collection agencies to mitigate the growing trend in uncollectable accounts receivable. Table 3 presents the history and forecast of bad debt expense and late payment revenue.

**Table 3: Bad Debt Expense and Late Payment Revenue, 2008 to 2013  
 (\$000s)**

Description	2008 Budget	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Budget	2013 Est
Late-Payment Revenue	(420)	(408)	(413)	(1,379)	(2,068)	(1,800)	(1,800)
Bad Debt Expense	1,575	1,270	1,253	2,802	3,706	3,600	3,550
Net Impact	\$1,155	\$ 862	\$ 840	\$1,423	\$1,638	\$1,800	\$ 1,750

Please explain why 2013 shows no material improvement in bad debt expense and late payment revenue.

**Response:**

Enersource believes that hiring an Accounts Receivable Manager and selecting two new third party collection agencies will allow it to stop the significant increases in bad debt expense. The forecast anticipates a reduction to the number of accounts overdue, and a corresponding decrease in the amount of late payment revenue in 2013, than what would otherwise occur.

1 that correct?

2 MR. MACUMBER: That is correct.

3 MR. JANIGAN: I was wondering why there is such a  
4 small decrease in the amount of the bad-debt expense after  
5 you initiated these measures?

6 MR. MACUMBER: I provided that in one of the IR  
7 responses. Enersource believed at the time in 2011 when we  
8 hired the temporary manager, which was subsequently  
9 converted to a permanent, that our bad-debt expense would  
10 continue to climb to 4.3 million. And we have forecasted  
11 it with this additional manager and the collection  
12 agencies, that our forecast for 2013 is 3.5, rather  
13 than 4.3.

14 MR. JANIGAN: So the increase that you anticipated did  
15 not eventuate. Is that what you're saying?

16 MR. MACUMBER: No, what I'm saying is we anticipate by  
17 having these resources that it won't go to 4.3 million.

18 MR. JANIGAN: Why did you think it was going to go to  
19 4.3 million?

20 MR. MACUMBER: Just based on the trending that was  
21 occurring in 2011, or 2010/2011, we had a significant  
22 amount of accounts that were deemed uncollectible. I made  
23 a pitch to hire a temporary manager to see if we could put  
24 some more rigour around collecting the accounts, and then  
25 with -- through 2011, we saw improvements, and I reduced the  
26 forecast for 2013.

27 MR. JANIGAN: I mean, this is a rather steep increase  
28 from 2008 to 2012. Is there some reason for the relative

1 steepness of this?

2 MR. MACUMBER: We have stated that in our evidence as  
3 well. We believe some of it's due to the economy. We also  
4 believe that, due to the ever increasing electricity  
5 prices, that people are unable to pay.

6 MR. JANIGAN: You don't look at -- and I remember from  
7 the evidence you don't look at other utilities in relation  
8 to their O&M, but are you aware, even anecdotally, if this  
9 is occurring elsewhere?

10 MR. MACUMBER: All I can say is, from reading the  
11 paper of what has happened to the economy since 2008.

12 MR. JANIGAN: And you haven't done any empirical --

13 MR. MACUMBER: I have not looked at other utilities.  
14 I'm just assuming in our service territory that there is  
15 probably similar experiences with increases and bad debt.

16 MR. JANIGAN: Is this -- are these increases and bad  
17 debt leading to increased disconnections from the network?

18 MR. MACUMBER: We have increased our disconnection  
19 process. A lot of people that we disconnect have set up  
20 for payment plans. Sometimes, though, a majority is when  
21 people can't pay they simply move out of the service  
22 territory, and we aren't able to locate them.

23 MR. PASTORIC: In addition, I think one of the  
24 measures that the OEB has put to us as a performance  
25 measure is to ensure that we have the customer back  
26 reconnected once they have a payment plan, so it's been  
27 acknowledged within the industry and the OEB that there has  
28 been a change in this industry, because we have to meet

ENERSOURCE CORPORATION								
		2008 CO5	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge Year	2013 Test Year
<b>Number of Employees / ETE's Including Part time</b>								
Executive		5.00	4.00	4.00	3.00	4.00	5.00	5.00
Management		12.00	13.00	13.00	14.00	12.00	12.00	12.00
Non Union		18.00	17.08	18.33	22.42	20.50	20.00	20.00
Union		15.00	15.50	16.41	15.83	15.33	15.00	15.00
Total		50.00	49.58	51.74	55.25	51.83	52.00	52.00
<b>Number of Part Time Employees</b>								
Executive		-	-	-	-	-	-	-
Management		-	-	-	-	-	-	-
Non Union		-	-	-	-	-	-	-
Union		-	-	-	-	-	-	-
Total		-	-	-	-	-	-	-
<b>Total Salary and Wages</b>								
Executive		719,711	635,547	675,007	598,687	727,405	797,890	939,211
Management		1,107,160	1,065,583	1,304,406	1,411,106	1,245,496	975,942	1,199,765
Non Union		831,337	800,118	1,004,076	1,225,896	1,284,012	1,747,156	1,999,600
Union		759,166	715,434	704,864	786,406	790,026	840,856	838,511
Total		3,417,374	3,216,681	3,688,352	4,022,095	4,046,939	4,361,844	4,977,105
<b>Current Benefits</b>								
Executive		283,948	279,616	254,085	307,957	347,766	414,664	445,311
Management		473,457	464,381	449,475	721,869	589,870	522,495	550,783
Non Union		349,020	342,695	409,767	620,278	603,325	932,930	997,505
Union		306,296	286,477	259,014	392,265	366,444	443,033	500,491
Total		1,412,721	1,373,168	1,372,341	2,042,369	1,907,405	2,313,121	2,494,101
<b>Accrued Post-Retirement Benefits</b>								
Executive		2,359	2,190	1,675	2,972	2,813	2,894	3,082
Management		8,766	8,105	6,199	10,995	10,408	10,708	11,406
Non Union		13,069	12,082	9,241	16,391	15,516	15,963	17,002
Union		10,499	9,706	7,424	13,168	12,465	12,824	13,650
Retirees		18,457	17,064	13,052	23,150	21,914	22,546	24,013
Total		53,160	49,148	37,592	66,676	63,116	64,936	69,163
<b>Total Benefits (Current + Accrued)</b>								
Executive		286,317	251,806	255,760	310,929	350,579	417,558	448,394
Management		482,224	472,486	455,674	732,864	600,278	533,203	562,188
Non Union		362,088	354,777	419,008	636,669	618,841	948,893	1,014,511
Union		316,795	296,183	266,439	405,433	378,909	455,857	514,157
Total		1,447,424	1,405,252	1,396,881	2,085,895	1,948,607	2,355,511	2,539,250
<b>Total Compensation (Salary, Wages &amp; Benefits)</b>								
Executive		1,006,028	917,353	930,767	909,616	1,077,984	1,215,448	1,387,613
Management		1,589,384	1,538,069	1,760,080	2,143,970	1,845,774	1,509,145	1,761,953
Non Union		1,193,425	1,154,895	1,423,084	1,862,565	1,902,853	2,696,049	3,014,119
Union		1,075,961	1,011,617	971,302	1,191,898	1,168,935	1,296,713	1,352,674
Total		4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359
<b>Compensation - Average Yearly Base Wages</b>								
Executive		143,942	158,887	168,752	199,562	181,851	159,578	187,844
Management		92,263	81,968	100,339	100,793	103,791	81,328	99,980
Non Union		46,185	46,845	54,778	54,679	62,635	87,358	99,980
Union		50,611	46,157	42,953	49,678	51,535	56,057	55,901
Total		333,002	333,857	366,822	404,712	399,812	384,321	443,706
<b>Compensation - Average Yearly Overtime</b>								
Executive		-	-	-	-	-	-	-
Management		-	-	-	59	-	-	-
Non Union		-	87	191	305	431	-	-
Union		333	-	8	57	276	854	854
Total		333	87	199	420	708	854	854
<b>Compensation - Average Yearly Incentive Pay</b>								
Executive		36,364	38,472	48,397	87,276	63,565	63,159	65,212
Management		11,693	9,136	9,214	9,595	10,162	11,297	11,664
Non Union		4,367	3,895	4,428	2,708	3,451	3,761	3,883
Union		4,817	3,945	3,161	2,143	3,153	3,230	3,335
Total		57,241	55,448	65,200	101,721	80,331	81,447	84,094
<b>Compensation - Average Yearly Benefits</b>								
Executive		57,263	70,452	63,940	103,643	87,645	83,512	89,679
Management		40,185	36,345	35,052	52,347	50,023	44,434	46,849
Non Union		20,116	20,771	22,859	28,397	30,187	47,445	50,726
Union		21,120	19,109	16,236	25,612	24,717	30,390	34,277
Total		138,684	146,677	138,087	209,999	192,572	205,780	221,531
Total Compensation		4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359
Total Compensation charged to OM & A		4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359
Total Compensation Capitalized								
<b>Total Compensation charged to Enersource Hydro Mississauga</b>		4,076,701	3,873,180	4,642,817	5,602,590	5,695,768	6,274,010	7,020,380
<b>Percentages taken from Exhibit 4, Tab 4, Schedule 1, Appendix 2-L pages 1-8</b>		83.8%	83.8%	91.3%	95.0%	95.0%	93.4%	93.4%
1. Percentages used to allocate the portion of compensation charged by Enersource Corporation to Enersource Hydro Mississauga is based on the total percentage allocation from Exhibit 4, Tab 4, Schedule 1, Appendix 2-L pages 1-8								

## Appendix 2-H Regulatory Cost Schedule

Regulatory Cost Category	USoA Account	2008 Rates	2008 Actuals	2009 Actuals	2010 Actuals	2011 Actuals	2012 Bridge Year	2013 Test Year
(A)								
1 OEB Annual Assessment	5655	\$ 840,000	\$ 788,332	\$ 804,172	\$ 760,066	\$ 788,055	\$ 820,000	\$ 854,000
2 OEB Hearing Assessments (applicant-originated)								
3 OEB Section 30 Costs (OEB-initiated)								
4 Expert Witness costs for regulatory matters								
5 Legal costs for regulatory matters								
6 Consultants' costs for regulatory matters								
7 Operating expenses associated with staff resources allocated to regulatory matters	5615	\$ -	\$ -	\$ -	\$ 283,226	\$ 376,479	\$ 426,072	\$ 445,642
8 Operating expenses associated with other resources allocated to regulatory matters <sup>1</sup>	5615	\$ -	\$ -	\$ -	\$ 10,866	\$ 21,374	\$ 54,030	\$ 45,531
9 Other regulatory agency fees or assessments	5680	\$ 88,000	\$ 92,689	\$ 94,156	\$ 92,868	\$ 95,899	\$ 97,850	\$ 97,850
10 Any other costs for regulatory matters (please define)								
11 Intervenor and legal costs	5655	\$ 146,000	\$ 17,194	\$ 154,700	\$ 58,399	\$ 78,371	\$ 75,000	\$ 75,000
11 Intervenor and legal costs (One time costs)	5655	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 162,500
12 Sub-total - Ongoing Costs <sup>3</sup>		\$ 1,074,000	\$ 898,215	\$ 1,053,028	\$ 1,215,424	\$ 1,340,179	\$ 1,472,952	\$ 1,518,023
13 Sub-total - One-time Costs <sup>4</sup>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 162,500
14 Total		\$ 1,074,000	\$ 898,215	\$ 1,053,028	\$ 1,215,424	\$ 1,340,179	\$ 1,472,952	\$ 1,680,523

**Notes:**

- <sup>1</sup> Please identify the resources involved (conferences and publication of notices)
- <sup>2</sup> Where a category's costs include both one-time and ongoing costs, the applicant should provide a separate breakdown between one-time and ongoing costs.
- <sup>3</sup> Sum of all ongoing costs identified in rows 1 to 11 inclusive.
- <sup>4</sup> Sum of all one-time costs identified in rows 1 to 11 inclusive.

1 **Table 3: 2013 Cost of Service Application Expenses by Year (\$000s)**

	2012 Bridge	2013 Test	Total
Intervenor	\$ 50	\$ 120	\$ 170
Legal	125	75	200
OEB Hearing	150	75	225
Consulting Fees	50	5	55
Total 2013 Cost of Service Application Expenses (To Be Recovered Over Four Years)	\$ 375	\$ 275	\$650

### Undertaking No. JT1.13

To provide a breakdown of the \$200,000 in legal expenses. P. 54

#### Response

<b>Estimated Breakdown of Legal Expenses</b>	<b>\$000s</b>
Regulatory Strategy and Legal Advice	16
Drafting of Evidence, Review, and Editing	30
Assistance in Responding to IRs and Undertakings	14
Preparation for the Technical Conference	20
Preparation for the Settlement Negotiations	5
Drafting of the Settlement Agreement	20
Preparation for the Oral Hearing	5
Appearances at all OEB Proceeding Events	60
Drafting Argument	20
Final Submissions	10
<b>Total</b>	<b>\$200</b>

In addition, with respect to regulatory costs, at p. 39 of the transcript from the Technical Conference on July 31, 2012, the following exchange was recorded:

MR. SHEPHERD: Sorry, my question -- and again, I have obviously been inelegant -- my question is: What is the difference between the cost of this proceeding if there is an oral hearing and if there is not an oral hearing?

And I thought you said 225.

MR. MACUMBER: We have estimated the whole process to be 650,000, and the 225 of it is to go to a hearing.

By way of correction, Enersource advises that the estimated amount of \$225 captures costs for all proceeding days at the OEB, which are the Technical Conference, Settlement Conference, Presentation of Settlement Agreement, and Oral Hearing. See also the response to IR # 18, CCC, Issue 4.1.

\*\*\*AVERAGE YEARLY BENEFITS INCLUDES BOTH RETIREE AND CURRENT BENEFITS per JH



ENERSOURCE CORPORATION								
		2008 COS	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge Year	2013 Test Year
<b>Number of Employees ( FTE's including Part time)</b>								
Executive		5.00	4.00	4.00	3.00	4.00	5.00	5.00
Management		12.00	13.00	13.00	14.00	12.00	12.00	12.00
Non Union		18.00	17.08	18.33	22.42	20.50	20.00	20.00
Union		15.00	15.50	16.41	15.83	15.33	15.00	15.00
Total		50.00	49.58	51.74	55.25	51.83	52.00	52.00
<b>Number of Part Time Employees</b>								
Executive		-	-	-	-	-	-	-
Management		-	-	-	-	-	-	-
Non Union		-	-	-	-	-	-	-
Union		-	-	-	-	-	-	-
Total		-	-	-	-	-	-	-
<b>Total Salary and Wages</b>								
Executive		719,711	695,547	675,007	598,687	727,405	797,890	939,219
Management		1,107,160	1,065,583	1,304,406	1,411,106	1,245,496	975,942	1,189,765
Non Union		831,337	800,118	1,004,076	1,225,896	1,284,012	1,747,156	1,993,608
Union		759,166	715,434	704,864	786,408	790,026	840,856	838,517
Total		3,417,374	3,216,681	3,688,352	4,022,095	4,046,939	4,361,844	4,977,109
<b>Current Benefits</b>								
Executive		283,948	279,616	254,085	307,957	947,766	414,664	445,312
Management		473,457	464,381	449,475	721,869	589,870	522,495	550,783
Non Union		349,020	342,695	409,767	620,278	603,325	932,930	977,509
Union		306,256	286,477	259,014	392,265	366,444	443,033	500,498
Total		1,412,721	1,373,168	1,372,341	2,042,369	1,907,405	2,313,121	2,494,101
<b>Accrued Post-Retirement Benefits</b>								
Executive		2,369	2,190	1,675	2,972	2,813	2,894	3,082
Management		8,766	8,105	6,199	10,995	10,408	10,708	11,405
Non Union		13,069	12,082	9,241	16,391	15,516	15,963	17,002
Union		10,499	9,705	7,424	13,168	12,465	12,824	13,659
Retirees		18,457	17,054	13,057	23,150	21,914	22,546	24,013
Total		53,160	49,148	37,592	65,676	63,116	64,936	69,163
<b>Total Benefits (Current + Accrued)</b>								
Executive		286,317	281,806	255,760	310,929	350,579	417,558	448,394
Management		482,224	472,486	455,674	732,864	600,278	533,203	562,188
Non Union		362,088	354,777	419,008	636,569	618,841	948,893	1,014,511
Union		316,795	296,183	266,439	405,433	378,909	455,857	514,157
Total		1,447,424	1,405,252	1,396,881	2,085,895	1,948,607	2,355,511	2,539,250
<b>Total Compensation (Salary, Wages &amp; Benefits)</b>								
Executive		1,006,028	917,353	930,767	909,616	1,077,984	1,215,448	1,387,613
Management		1,589,384	1,538,069	1,760,080	2,143,970	1,845,774	1,509,145	1,761,953
Non Union		1,193,425	1,154,895	1,423,084	1,862,565	1,902,853	2,696,049	3,014,119
Union		1,075,961	1,011,617	971,302	1,191,838	1,168,935	1,296,713	1,352,674
Total		4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359
<b>Compensation - Average Yearly Base Wages</b>								

1 [REDACTED] Of the three packages that we were given  
2 yesterday, it's in the package that starts with AMPCO  
3 Interrogatory No. 16.  
4 That looks like it.  
5 If you can go right to the bottom, the yellow line and  
6 the following line, I just want to confirm that in the 2008  
7 actual, which is the second column of numbers, the total  
8 compensation charged to Inersource Hydro Mississauga is the  
9 \$38.8 million, and that's 85.8 percent of the Inersource  
10 corporation's costs, is that right?  
11 MR. MACNEIL: We allocate all the costs out to the  
12 regulated, non-regulated companies. The question asked how  
13 much of the salaries was allocated out.  
14 We used the same percentage of what the total  
15 compensation was, to show how much salaries would have been  
16 allocated.  
17 We allocate total costs.  
18 MR. ALTMAN: Okay. So that was -- the 85.8 is actually  
19 what you are referring to as the 85 percent, as a rough  
20 estimate?  
21 MR. MACNEIL: Rough estimate, yes.  
22 MR. ALTMAN: When that number, the percentage changes,  
23 and it goes up to 2019 it's now 93.4 percent, which we  
24 heard yesterday.  
25 And that's the 7 million that's being allocated?  
26 MR. MACNEIL: We allocate the corporation's cost to  
27 the regulated and non-regulated companies, and we have  
28 stated in the evidence that our current method is by

ENERSOURCE CORPORATION								
	2008 COS	2008 Actual	2009 Actual	2010 Actual	2011 Actual	2012 Bridge Year	2013 Test Year	
<b>Number of Employees ( FTE's Including Part time )</b>								
Executive	5.00	4.00	4.00	3.00	4.00	5.00	5.00	
Management	12.00	13.00	13.00	14.00	12.00	12.00	12.00	
Non Union	18.00	17.08	18.33	22.42	20.50	20.00	20.00	
Union	15.00	15.50	16.41	15.83	15.33	15.00	15.00	
Total	50.00	49.58	51.74	55.25	51.83	52.00	52.00	
<b>Number of Part Time Employees</b>								
Executive	-	-	-	-	-	-	-	
Management	-	-	-	-	-	-	-	
Non Union	-	-	-	-	-	-	-	
Union	-	-	-	-	-	-	-	
Total	-	-	-	-	-	-	-	
<b>Total Salary and Wages</b>								
Executive	719,711	635,547	675,007	598,687	727,405	797,890	939,219	
Management	1,107,160	1,065,583	1,304,406	1,411,106	1,245,496	975,942	1,199,765	
Non Union	831,337	800,118	1,004,076	1,225,896	1,284,012	1,747,156	1,999,608	
Union	789,166	715,434	704,864	786,406	790,026	840,856	838,517	
Total	3,417,374	3,216,681	3,688,352	4,022,095	4,046,939	4,361,844	4,977,109	
<b>Current Benefits</b>								
Executive	283,948	279,616	254,085	307,957	347,766	414,664	445,312	
Management	473,457	464,381	449,475	721,869	589,870	522,495	550,783	
Non Union	349,020	342,895	409,767	620,278	603,325	932,930	997,509	
Union	306,295	286,477	259,014	392,265	366,444	443,033	500,498	
Total	1,412,721	1,373,168	1,372,341	2,042,369	1,907,405	2,313,121	2,494,101	
<b>Accrued Post-Retirement Benefits</b>								
Executive	2,369	2,190	1,675	2,972	2,813	2,894	3,082	
Management	8,766	8,105	6,199	10,995	10,408	10,708	11,405	
Non Union	13,069	12,082	9,241	16,391	15,516	15,963	17,002	
Union	10,499	9,706	7,424	13,168	12,465	12,824	13,659	
Retirees	18,457	17,064	13,052	23,150	21,914	22,546	24,013	
Total	53,100	49,148	37,592	66,676	63,116	64,936	69,163	
<b>Total Benefits (Current + Accrued )</b>								
Executive	286,317	281,806	255,760	310,929	350,579	417,558	448,394	
Management	482,224	472,486	455,674	732,864	600,278	533,203	562,188	
Non Union	362,088	354,777	419,008	636,669	618,841	948,893	1,014,511	
Union	316,795	296,183	266,439	406,433	378,909	455,857	514,157	
Total	1,447,424	1,405,252	1,396,881	2,085,835	1,948,607	2,355,511	2,539,250	
<b>Total Compensation (Salary, Wages &amp; Benefits )</b>								
Executive	1,006,028	917,353	930,767	909,616	1,077,984	1,215,448	1,387,613	
Management	1,589,384	1,538,069	1,760,080	2,143,970	1,845,774	1,509,145	1,761,953	
Non Union	1,193,425	1,154,895	1,423,084	1,862,565	1,902,853	2,695,049	3,014,119	
Union	1,075,951	1,011,617	971,302	1,191,838	1,168,935	1,296,713	1,352,674	
Total	4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359	
<b>Compensation - Average Yearly Base Wages</b>								
Executive	143,942	158,887	168,752	199,562	181,851	159,578	187,844	
Management	92,263	81,968	100,339	100,793	103,791	81,328	99,980	
Non Union	46,185	46,845	54,778	54,679	62,635	87,358	99,980	
Union	50,611	46,157	42,953	49,678	51,535	56,067	55,901	
Total	333,002	333,857	366,822	404,712	399,812	384,321	443,706	
<b>Compensation - Average Yearly Overtime</b>								
Executive	-	-	-	-	-	-	-	
Management	-	-	-	\$9	-	-	-	
Non Union	-	87	191	305	431	-	-	
Union	333	-	8	57	276	854	854	
Total	333	87	199	420	708	854	854	
<b>Compensation - Average Yearly Incentive Pay</b>								
Executive	36,364	38,472	48,397	87,276	63,565	63,159	65,212	
Management	11,693	9,136	9,214	9,595	10,162	11,297	11,664	
Non Union	4,367	3,895	4,428	2,708	3,451	3,761	3,883	
Union	4,817	3,945	3,161	2,143	3,153	3,230	3,335	
Total	57,241	55,448	65,200	101,721	80,331	81,447	84,094	
<b>Compensation - Average Yearly Benefits</b>								
Executive	57,263	70,452	63,940	103,643	87,645	83,512	89,679	
Management	40,185	36,945	35,052	52,347	50,023	44,434	46,849	
Non Union	20,116	20,771	22,859	28,397	30,187	47,445	50,726	
Union	21,120	19,109	16,236	25,612	24,717	30,390	34,277	
Total	138,684	146,677	138,087	209,999	192,572	205,780	221,531	
Total Compensation	4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359	
Total Compensation charged to OM & A	4,864,798	4,621,933	5,085,232	6,107,989	5,995,546	6,717,355	7,516,359	
Total Compensation Capitalized								
<b>Total Compensation charged to Enersource Hydro Mississauga</b>								
	4,074,701	3,872,180	4,642,817	5,802,541	5,695,788	6,274,010	7,020,260	
<b>Percentages taken from Exhibit 4, Tab 4, Schedule 1, Appendix 2-L pages 1-8</b>								
	83.8%	83.8%	91.3%	95.0%	95.0%	93.4%	93.4%	
1. Percentages used to allocate the portion of compensation charged by Enersource Corporation to Enersource Hydro Mississauga is based on the total percentage allocation from Exhibit 4, Tab 4, Schedule 1, Appendix 2-L pages 1-8								

1 MR. JANIGAN: I want to, finally, deal with issue 5 on  
2 shared services, and note that your evidence indicates that  
3 you've changed the allocation of costs from your affiliate  
4 from 83.8 to 93.4 percent. And as I understand it, it's  
5 coincident with a change in the business planning of the  
6 LDC, and in particular getting you out of businesses, other  
7 businesses.

8 Can you explain the reason for the change in the  
9 allocation of costs?

10 MR. MACUMBER: In 2006 we sold our water heater  
11 business and sold our Enersource telecom.

12 From 2006 to 2008, the intention was to grow our non-  
13 regulated business, which was agreed to in our shared  
14 services model about how much each of the non-regulated and  
15 regulated companies would pay.

16 During 2008, I believe, or at the end of 2007, it was  
17 determined that we were not going to be growing the  
18 business, and a more accurate reflection of who should pay  
19 for the services should be revenue or head count. And we  
20 changed that, changed our service agreements between the  
21 two companies and changed the percentage of allocation of  
22 costs.

23 MR. JANIGAN: But I take it there was no change in the  
24 business activity of either company.

25 MR. MACUMBER: There was no fundamental change in the  
26 activity.

27 If anything, I was requested in the technical  
28 conference: Do I believe that one overpaid or did not pay

1 it? I would, again, say that they agreed to pay it.

2 But since the non-regulated services company did not  
3 grow, in theory they overpaid.

4 MR. JANIGAN: I wonder if you could turn up appendix  
5 2N, in the shared services corporate allocation. It's  
6 Exhibit I, and it's actually from a Board Staff  
7 interrogatory, IR 5, appendix 2N, page 6 of 6. Sorry. Can  
8 that be located? It's not up on the screen. Sorry.

9 I wonder if you could share with us how that 93.4  
10 percent is calculated. When you look on this Appendix 2-N,  
11 it shows for 2008 a set of various percentages for services  
12 that are offered that range from 92 percent to 43 percent.  
13 In 2013 the range is 94 percent to 93.3 percent.

14 Can you tell me what the relationship between the  
15 allocation figure of 83.8 percent for 2008 and 93.4 percent  
16 for 2013 and what is shown on these tables?

17 MR. MACUMBER: When we filed our 2008 cost of service  
18 in 2007, the way we allocated shared services was either  
19 based on historical knowledge or amount they contributed or  
20 head count.

21 As I said before, due to the fact that we weren't  
22 growing our non-regulated company, we sat down and said,  
23 What's probably the appropriate method to allocate costs?  
24 And it was determined that a majority of the expenses for  
25 Enersource Corporation would be allocated based on budgeted  
26 revenue or head count, which, assuming that it's HR, was  
27 head count.

28 MR. JANIGAN: And how does that drive the percentages?

1 MR. MACUMBER: It's around that number, yes.

2 MR. SHEPHERD: And in 2013 forecast you are allocating  
3 93.4; is that right?

4 MR. MACUMBER: Yes.

5 MR. SHEPHERD: So if you had 50 employees in  
6 Enersource Corporation in 2008, 85 percent of the cost of  
7 those people was allocated to Enersource Hydro Mississauga;  
8 right?

9 MR. MACUMBER: Yes, the costs would have been  
10 allocated that way.

11 MR. SHEPHERD: So from 2008 to 2013 you only added two  
12 people there; right? Because you are at 52 now; right?

13 MR. MACUMBER: Correct.

14 MR. SHEPHERD: But because the percentages increased,  
15 your actual number of employees effectively allocated to  
16 Enersource Hydro Mississauga has gone up more; right?  
17 Because it has gone up twice. It's gone up because there  
18 are more people and it's gone up because a higher  
19 percentage goes to the utility; true?

20 MR. MACUMBER: The higher cost has been allocated to  
21 the hydro company. The time spent by the people didn't --  
22 or the work that they performed did not change. It's the  
23 amount of cost that gets allocated.

24 MR. SHEPHERD: Well, why would the utility bear more  
25 cost if they are not getting more work for it?

26 MR. MACUMBER: I am saying that before the way we  
27 allocated costs was we were trying to grow our non-  
28 regulated business. As that was downsized the work

1 performed by the staff did not change. It's just the cost  
2 that was allocated to the hydro company did.

3 MR. SHEPHERD: So the hydro company is paying more for  
4 the same work now than it was before?

5 MR. MACIMBER: I would say that they were -- the non-  
6 regulated side of the company paid more than the work that  
7 they were receiving before.

8 MR. SHEPHERD: All right. So --

9 MR. AIKEN: Sorry, Jay, can I just jump in there for a  
10 minute?

11 MR. SHEPHERD: Sure.

12 MR. AIKEN: Can you go to attachment -- or the  
13 attachment to Energy Probe Interrogatory No. 3, under issue  
14 4.4? I think this deals with the numbers that we are  
15 talking about.

16 In Part B of that question we had asked -- yeah, 4.4,  
17 Energy Probe No. 3 -- we had asked to show the total  
18 compensation charts to OM&A from Enersource Corp., added to  
19 the bottom of the Enersource Hydro Mississauga schedule  
20 that shows the number of employees and all the wages.

21 So I see at the bottom --

22 MR. VEGH: Sorry, Randy, could you give the reference  
23 again?

24 MR. AIKEN: Yes, issue 4.4, Energy Probe IR 3(b)  
25 attachment. It was in one of these packages that you gave  
26 us yesterday. Number 3 under issue 4.4. It's a big table.  
27 MR. SHEPHERD: Okay. But the table that's shown there  
28 on the screen I don't have in 4.4.





## **ISSUE 5: CAPITAL STRUCTURE AND COST OF CAPITAL**

**Issue 5: Capital Structure and Cost Capital notes 47**

<sup>1</sup> Energy Probe Argument page 34

Additional References



**Ontario Energy Board**

**IN THE MATTER OF** the *Ontario Energy Board Act, 1998*,  
S.O. 1998, c. 15, (Schedule B);

**AND IN THE MATTER OF** an application by Enersource  
Hydro Mississauga Inc. for an order approving just and  
reasonable rates and other charges for electricity distribution to  
be effective January 1, 2013 and January 1, 2014.

---

**ENERGY PROBE RESEARCH FOUNDATION  
("ENERGY PROBE")**

**ARGUMENT**

**September 21, 2012**

---

(76)

Any changes in the level of taxable income as a result of the Board's decision in this proceeding should be reflected in the calculation of PILs.

**4.4 Is the proposed allocation of shared services and corporate costs appropriate?**

Energy Probe has made submissions with respect to the proposed level and allocation of shared services from Enersource Corporation as part of its submissions on Issue 4.1 relating to the specific adjustments to OM&A.

**5. Capital Structure and Cost of Capital**

**5.1 Is the proposed capital structure, rate of return on equity and short term debt cost for 2013 and 2014 appropriate?**

Energy Probe accepts the proposed capital structure as it follows the Board's policy in this area. Similarly, the rate of return on equity and short term debt rates will be set in compliance with the Board's policy.

**5.2 Is the proposed long term debt cost for 2013 and 2014 appropriate?**

Enersource has calculated the weighted average cost of its long term debt using the Internal Rate of Return ("IRR") function, as shown in Attachment 1 to Exhibit 5, Tab 1, Schedule 1. This calculation results in a long-term debt rate of 5.09%. Energy Probe submits that this is not appropriate and that the weighted average cost of the long term debt should be based on the interest costs for the 2013 test year.

As shown in Attachment 1, the interest costs in each year of the bond repayment schedules is \$11,123,700 (or a coupon rate of 5.297%) for the \$210 million issue and \$4,973,100 (or a coupon rate of 4.521%) for the \$110 million issue. The total interest payment is \$16,096,800 on a total principle of \$320 million, resulting in a long term debt rate of 5.03%. This is the figure that Energy Probe submits should be used in the calculation of the cost associated with the deemed long term debt.

While the differential is small at only 6 basis points, application of this differential to the deemed long term debt of \$351 million (Exhibit I, Issue General RRWF, Board Staff IR#3, Appendix 2-C(i)) results in a reduction in the revenue deficiency of more than \$210,000.

## ISSUE 6: COST ALLOCATION

### Issue 6: Cost Allocation notes 48-60

- <sup>1</sup> Exhibit 7, Tab 1, Schedule 1, page 4
- <sup>1</sup> Response to Issue 6.1, AMPCO IR #17
- <sup>1</sup> Appendix 2-O, Updated May 17, 2012
- <sup>1</sup> Exhibit 7, Tab 1, pages 9-10 (Updated May 17, 2012)
- <sup>1</sup> EB-2010-0219, pages 34 and 36
- <sup>1</sup> EB-2010-0125, page 5
- <sup>1</sup> Exhibit 7, Tab 1, pages 3 - 4
- <sup>1</sup> Board Report EB-2010-0219, page 26
- <sup>1</sup> Response to Issue 6.1, VECC IR 47 a)
- <sup>1</sup> EB-2010-0142, page 40
- <sup>1</sup> EB-2010-0131, page 43
- <sup>1</sup> EB-2010-0131, Response to Comments on DRO, July 28, 2011, page 13
- <sup>1</sup> EB-2010-0131, Board Decision and Order on Draft Rate Order, August 3, 2011

Additional References



1 application for 2012 distribution rates. The Board also released the staff report<sup>2</sup>  
2 that documents the changes resulting from the Cost Allocation Review as well as  
3 instructions for the Revised Cost Allocation Model.

4 Enersource has relied on the Cost Allocation Review and Revised Cost  
5 Allocation Model to complete this 2013 cost allocation submission. For the  
6 purposes of this Application, Enersource has updated the Cost Study (now "2013  
7 Cost Study") to reflect 2013 Test Year costs, annual loads, customer numbers,  
8 and hourly load profile demand values. The 2013 demand values were updated  
9 by Hydro One Networks Inc. ("Hydro One") for all customer classes.

10 During the course of the EB-2007-0706 proceeding, the cost allocation model  
11 was modified by removing the transformer ownership allowance, a change that  
12 has now been incorporated into the *Ontario Energy Board Chapter 2 of the Filing*  
13 *Requirements for Transmission and Distribution Applications* ("Filing  
14 Requirements")<sup>3</sup>.

#### 15 **Enersource's 2013 Cost Study**

16 This section of the evidence will describe the weighting factors, model runs, load  
17 and customer information, and cost information used in Enersource's 2013 Cost  
18 Study.

---

<sup>2</sup> EB 2010-0219 Staff Report to the Board – Implementation of Revisions to the Board's Electricity Distribution Cost Allocation Policy, August 4, 2011.

<sup>3</sup> *Ontario Energy Board Chapter 2 of the Filing Requirements for Transmission and Distribution Applications*, June 22, 2011, p.38.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory # 17**

**Association of Major Power Consumers in Ontario  
(AMPCO)**

**6. Cost Allocation**

**6.1: Is the proposed cost allocation methodology for 2013 and 2014 appropriate?**

**Reference 1: OEB Filing Requirements for Electricity Transmission and Distribution Applications, 2.10 Exhibit 7, Cost Allocation, Page 42**

Preamble: The Board's Filing Requirements states:

**2.10 Exhibit 7. Cost Allocation**

"Distributors should refer to section 2.6.4 of the March 31, 2011 report concerning weighting factors for allocation of certain costs. A description of the weighting factors is required, including an explanation of why the distributor has chosen to use the default placeholders if applicable."

**Reference 2: EB-2010-0219 Report of the Board, Review of Electricity Distribution Cost Allocation Policy, 2.6.4**

Preamble: The Board's Guideline EB-2010-0219 states:

"The Board is of the view that default weighting factors should be utilized only in exceptional circumstances. In general, distributors have had sufficient time since preparing their 2006 Cost Allocation Information Filings to have gained the experience necessary to enable them to propose appropriate distributor-specific weighting factors."

**Reference 3: Exhibit 7, Tab 1, Schedule 1**

Preamble: The evidence states:



Enersource Hydro Mississauga Inc.  
EB-2012-0033  
Filed: July 23, 2012  
Exhibit I  
Issue: 6.1  
AMPCO  
IR # 17  
Page 2 of 2

"Enersource has made no changes to the weighting factors used in prior cost studies and notes that these weighting factors are consistent with the default weighting factors for services and billings established in the "Staff Report to the Board – Implementation of the Revisions to the Board's Electricity Distributor Cost Allocation Policy, Aug 4, 2011"<sup>4</sup>. Enersource has no information that would lead it to depart from the previously-used weighting factors.

- a) Please explain further why Enersource does not have information to determine appropriate distributor-specific values.

**Response:**

- a) To determine appropriate, accurate and defensible distributor-specific weighting values for Enersource would require considerable data mining and analysis that was not feasible at this time. Enersource intends to do a more in- depth review of the weighting factors for services, billing and collections, and meter reading before filing its next cost allocation model.

## Appendix 2-O Cost Allocation

Enersource Mississauga Hydro's previous Cost Allocation was the 2008 Cost of Service Application.

### a) Allocated Costs

Small Commercial and Unmetered Scatter Load (UMSL) were combined into one rate class in the previous Cost Allocation Study. For purposes of comparison the combined total from previous study is split based on the number of customer accounts.

Classes	Costs Allocated from Previous Study	%	Costs Allocated in Test Year Study (Column 7A)	%
Residential	\$ 46,484,474	41.3%	\$ 59,831,172	44.6%
Small commercial	\$ 225,746	0.2%		0.0%
GS < 50 kW	\$ 14,982,784	13.3%	\$ 16,548,924	12.3%
GS > 50 kW	\$ 27,222,124	24.2%	\$ 30,328,404	22.6%
GS > 500 kW	\$ 16,965,654	15.1%	\$ 19,851,007	14.8%
Large User, if applicable	\$ 4,202,131	3.7%	\$ 5,476,286	4.1%
Street Lighting	\$ 2,123,429	1.9%	\$ 1,616,703	1.2%
UMSL	\$ 448,123	0.4%	\$ 465,398	0.3%
<b>Total</b>	<b>\$ 112,654,465</b>	<b>100.0%</b>	<b>\$ 134,116,893</b>	<b>100.0%</b>

Table a) Allocated Costs is restated below to reflect the changes in the rate classes - Small Commercial rate class is to be retired, current small commercial customers will migrate to GS < 50 kW, Unmetered Scattered Load will be split out from the formerly combined Small Commercial UMSL.

Classes	Costs Allocated from Previous Study	%	Costs Allocated in Test Year Study (Column 7A)	%
Residential	\$ 46,484,474	41.3%	\$ 59,831,172	44.6%
GS < 50 kW	\$ 15,208,530	13.5%	\$ 16,548,924	12.3%
GS > 50 kW	\$ 27,222,124	24.2%	\$ 30,328,404	22.6%
GS > 500 kW	\$ 16,965,654	15.1%	\$ 19,851,007	14.8%
Large User, if applicable	\$ 4,202,131	3.7%	\$ 5,476,286	4.1%
Street Lighting	\$ 2,123,429	1.9%	\$ 1,616,703	1.2%
UMSL	\$ 448,123	0.4%	\$ 465,398	0.3%
<b>Total</b>	<b>\$ 112,654,465</b>	<b>100.0%</b>	<b>\$ 134,116,893</b>	<b>100.0%</b>

- c) CA model sheet I8 rows labels DCP1, DCP4, DCP12, DNCP1, DNCP4 and DNCP12 were populated directly from the load data as provided by Hydro One Networks.

The TCP1, TCP4 and TCP12 rows were based on the respective DCP1, DCP4 and DCP12 row multiplied by SFLF factor since TCP is the load of the TS before the meter.

The Bulk Delivery CP (BCP1, BCP4, and BCP12) rows were made equal to the Total System CP (DCP1, DCP4, and DCP12).

The Primary NCP (PNCP1, PNCP4, and PNCP12) rows were based on the respective DNCP1, DNCP4 and DNCP12 divided by the SFLF factor.

The Line Transformer NCP (LTNCP1, LTNCP4 and LTNCP12) were based on the respective Primary NCP less the estimated primary loads (for each customer class and NCP level) divided by the DLF for non large users.

The Secondary NCP was made equal to the Line Transformer NCP.

- d) Row 50 from Sheet I6.1 of the Cost Allocation model represents the 2013 weather normalized load forecast, including the impact of the incremental CDM, which was provided to Hydro One to complete their analysis.



EB-2010-0142

**IN THE MATTER OF** the *Ontario Energy Board Act*,  
1998, S.O. 1998, c. 15, (Schedule B);

**AND IN THE MATTER OF** an application by Toronto  
Hydro-Electric System Limited for an order approving  
just and reasonable rates and other charges for  
electricity distribution to be effective May 1, 2011.

**BEFORE:** Ken Quesnelle  
Presiding Member

Marika Hare  
Member

Karen Taylor  
Member

## **PARTIAL DECISION & ORDER**

### **The Application and the Proceeding**

Toronto Hydro-Electric System Limited ("THESL" or the "Applicant") filed an application dated August 23, 2010 with the Ontario Energy Board (the "Board") under section 78 of the *Ontario Energy Board Act*, 1998, S.O. c.15, Schedule B) (the "Act"), for an order or orders approving just and reasonable rates and charges for the rate year commencing May 1, 2011.

The application included increases in operating expenses, increases in capital expenses, changes to the cost of debt and equity, as well as a smart grid plan. The

or whether improved cost allocation information is required to justify the movement of the revenue-to-cost ratio closer to one, within a range.

Finally as set out herein, the Board does not find it to be determinative in the context of this application that the methodology put forth by THESL was accepted by the Board and intervenors as part of the Settlement Agreement related to THESL's 2010 revenue requirement application (EB-2010-0139). Settlement Agreements accepted by the Board do not necessarily create a precedent for the Board. Moreover, Settlement Agreements usually reflect a number of trade-offs negotiated between the parties, and the Board believes it would be inappropriate to take one particular item in isolation, out of the context of the remainder of the Settlement Agreement.

#### Issue 7.4 – Revenue-to-Cost Ratios

The Board finds that the proposed revenue-to-cost ratios are not appropriate and are not consistent with the Board's revenue-to-cost policy report (EB-2007-0667). In that report, the Board set out that an incremental approach is appropriate and that a range approach is preferable to implementation of a specific revenue-to-cost ratio. The Board also stated that distributors should endeavour to move their revenue-to-cost ratios closer to one if this is supported by improved cost allocations. THESL did not file updated or improved cost allocation information and continues to rely on 2006 information to define the load profiles for certain customer classes.

Based on these findings and those set out above, the Board directs THESL to recalculate the starting revenue-to-cost ratios by customer class. For those customer classes with starting revenue-to-cost ratios greater than or less than the upper or lower end of the range provided by the Board in EB-2007-0667, THESL is directed to move the customer class ratio to the upper or lower boundary, as appropriate, and to adjust other class ratios only as required to reconcile with the overall approved revenue requirement.

#### Implementation Issues

On March 25, 2011, THESL filed a letter with the Board formally requesting an order of the Board making its existing distribution rates interim, effective May 1, 2011.

The Board granted this request during the first day of the oral hearing.



**EB-2010-0131**

**IN THE MATTER OF** the *Ontario Energy Board Act, 1998*,  
S.O. 1998, c. 15, (Schedule B);

**AND IN THE MATTER OF** an application by Horizon Utilities  
Corporation for an order approving just and reasonable rates  
and other charges for electricity distribution to be effective  
January 1, 2011.

**BEFORE:** Marika Hare  
Presiding Member

Cathy Spoel  
Member

Karen Taylor  
Member

## **DECISION AND ORDER**

### **BACKGROUND**

Horizon Utilities Corporation ("Horizon") filed an application (the "Application") with the Ontario Energy Board (the "Board") on August 27, 2010 under section 78 of the *Ontario Energy Board Act, 1998*, S.O. 1998, c. 15, (Schedule B), seeking approval for changes to the rates that Horizon charges for electricity distribution, to be effective January 1, 2011. The Board assigned the Application File Number EB-2010-0131.

principle, SEC believes that this should be as a result of a generic and principled Board policy and not just at the discretion of an individual utility. As such, SEC opposed Horizon's proposed adjusted R/C ratios.<sup>94</sup>

In reply, Horizon submitted that the cost allocation methodology and the data used has improved since the 2006 Informational filing used in Horizon's 2008 Cost of Service application. Horizon clarified that it had set the R/C ratio for the Residential class closer to unity, and then adjusted other classes.<sup>95</sup> It requested approval of the R/C ratios as proposed in its updated evidence of March 14, 2011.

### **Board Findings**

The Board accepts the results of Horizon's 2011 Cost Allocation Study and agrees that the results, as updated in the response to VECC IR # 44, represent an appropriate starting point for any consideration of adjustment to customer class revenue-to-cost ratios.

The Board finds, however, that the proposed revenue-to-cost ratios are not appropriate and not consistent with the Board's revenue to cost policy, which establishes ranges of tolerance around revenue-to-cost ratios of one and adopts an incremental approach, whereby changes to revenue-to-cost ratios within the range are to be supported by improvements to the cost allocation model.

The Board is of the view that updating the pre-existing cost allocation model with test year data is an insufficient "improvement" for the purpose of supporting the movement within class ranges, as the Board recognizes that the results will vary somewhat due to data limitations and volatility.

For those customer classes with starting revenue-to-cost ratios greater or less than the upper or lower end of the range provided by the Board in EB-2007-0667, Horizon is directed to move the customer class ratio to the upper or lower boundary, as appropriate, and to adjust the other class ratios only as required to reconcile with the overall approved revenue requirement

---

<sup>94</sup> *Ibid.*, pp. 44-45

<sup>95</sup> Horizon reply submission [EB-2010-0131], May 20, 2011, pp. 121-123



July 28, 2011

**By RESS and Courier**

Ms. Kirsten Walli  
Board Secretary  
Ontario Energy Board  
2300 Yonge Street  
27th Floor  
Toronto, ON M4P 1E4

Dear Ms. Walli;

**Re: EB-2010-0131 - Horizon Utilities Corporation Application to the Ontario Energy Board for Electricity Distribution Rates and Charges as of January 1, 2011**

On July 7, 2011, the Ontario Energy Board (the "Board") issued its Decision and Order in the above-captioned proceeding. On July 18, 2011, Horizon Utilities filed its draft Rate Order and Appendices thereto, which included Horizon Utilities' proposed rates and charges reflecting the Board's findings in the Decision. Horizon Utilities has received submissions on the draft Rate Order from Board Staff, Energy Probe, VECC, the School Energy Coalition and AMPCO.

Please find accompanying this letter Horizon Utilities' response to the submissions of the parties on its draft Rate Order. Two hard copies will be delivered to the Board. A text-searchable electronic version of the response and live Excel versions of the Revised Revenue Requirement Work Form (Revised Appendix C); the Revised Green Energy Act Rate Rider calculations (Revised Appendix E); and Deferral and Variance Account Rate Rider calculations are being filed using the Board's RESS system.

Should you have any questions or require further information, please do not hesitate to contact me.

Yours Truly,

***Original signed by Indy Butany-DeSouza***

Indy J. Butany-DeSouza  
Vice-President, Regulatory and Government Affairs  
Horizon Utilities Corporation

Encl.

cc. Keith Ritchie, Ontario Energy Board (electronic version only)  
Intervenors of Record (electronic version only)



...Given that the Residential class shows the highest R/C ratio next to Unmetered Scattered Load which is moved down to the class threshold of 120%, Board staff submits that Horizon's proposal to reduce the Residential class R/C ratio to reduce subsidization within that class is reasonable.

Horizon may wish to further address its proposal or to consider whether a more equitable allocation to all classes is appropriate under the circumstances."

*Horizon Utilities' Response:*

While Board staff have confirmed that the approach proposed by Horizon Utilities in its draft Rate Order is reasonable, Horizon Utilities has considered this matter further and has determined that it will adopt the approach suggested by Energy Probe and VECC. Accordingly, Horizon Utilities has prepared a revised version of Table 9 (Rate Design), below, which illustrates Horizon Utilities' adjustment of both the Residential and USL revenue-to-cost ratios to 108.4%. The revised Table 9 reflects the movement of the USL class from 120% down to the Residential starting ratio of 111.2%, followed by the reduction of the ratios for both of those classes in tandem until the revenue excess is eliminated at 108.4%. The revised Table 9 also illustrates the rates resulting from the adjustments to the revenue-to-cost ratios and other adjustments proposed by Horizon Utilities in this response. Horizon Utilities has provided a revised Schedule of Rates and Charges at Appendix A (Revised) to this response, and revised impact tables at Appendix B (Revised).

**Revised Table 9 – Rate Design**

Class	Revenue Requirement - 2011 Cost Allocation Model	2010 Base Revenue Allocated based on Proportion of Revenue at Existing Rates	Miscellaneous Revenue Allocated from 2011 Cost Allocation Model	Total Revenue	Starting Point Revenue to Cost Ratio	Revenue to Cost Ratio per Decision	Revenue per Decision	Miscellaneous Revenue	Base Revenue per Decision
Residential	\$ 58,034,239	\$ 60,811,098	\$ 3,726,717	\$ 64,537,815	111.2%	108.4%	\$ 62,881,084	(\$3,726,717)	\$ 59,154,377
GS < 50 kW	\$ 11,949,011	\$ 11,456,614	\$ 905,555	\$ 12,362,169	103.5%	103.6%	\$ 12,362,169	(\$905,555)	\$ 11,456,614
GS > 50	\$ 20,101,818	\$ 16,036,353	\$ 850,867	\$ 16,887,220	84.0%	84.0%	\$ 16,887,220	(\$850,867)	\$ 16,036,353
Large Use	\$ 8,066,771	\$ 4,845,995	\$ 256,630	\$ 5,102,624	63.3%	85.0%	\$ 6,856,755	(\$256,630)	\$ 6,600,125
Sentinel Lights	\$ 57,144	\$ 33,555	\$ 1,865	\$ 35,420	62.0%	80.0%	\$ 45,715	(\$1,865)	\$ 43,850
Street Lighting	\$ 2,963,843	\$ 2,136,477	\$ 86,671	\$ 2,223,148	75.0%	75.0%	\$ 2,223,148	(\$86,671)	\$ 2,136,477
USL	\$ 534,372	\$ 652,582	\$ 49,766	\$ 702,348	131.4%	108.4%	\$ 579,001	(\$49,766)	\$ 529,235
Standby Power	\$ 639,542	\$ 478,063	\$ 17,929	\$ 495,992	77.6%	80.0%	\$ 511,634	(\$17,929)	\$ 493,704
<b>TOTAL</b>	<b>\$ 102,346,736</b>	<b>\$ 96,450,735</b>	<b>\$ 5,896,000</b>	<b>\$102,346,735</b>	<b>100.0%</b>		<b>\$102,346,735</b>	<b>(\$5,896,000)</b>	<b>\$ 96,450,735</b>



EB-2010-0131

**IN THE MATTER OF** the *Ontario Energy Board Act, 1998*,  
S.O. 1998, c. 15, (Schedule B);

**AND IN THE MATTER OF** an application by Horizon  
Utilities Corporation for an order approving just and  
reasonable rates and other charges for electricity  
distribution to be effective January 1, 2011.

**BEFORE:** Marika Hare  
Presiding Member

Cathy Spoel  
Member

Karen Taylor  
Member

### **DECISION AND ORDER ON DRAFT RATE ORDER**

Horizon Utilities Corporation ("Horizon") filed an application, dated August 27, 2010, with the Ontario Energy Board (the "Board") under section 78 of the *Ontario Energy Board Act, S.O. 1998, c.15, Schedule B*, for an order or orders approving just and reasonable rates and charges for the rate year commencing January 1, 2011.

The Board issued its Decision on the application on July 7, 2011. In the Decision, the Board ordered Horizon to file a draft Rate Order ("DRO") reflecting the Board's findings in the Decision. The Board approved an implementation date of August 1, 2011 and an effective date of May 1, 2011.

Horizon filed its DRO and supporting material on July 18, 2011. Intervenor and Board staff comments on the DRO were due by July 25, 2011.

The Vulnerable Energy Consumers Coalition ("VECC"), Energy Probe Research Foundation ("Energy Probe"), the Association of Major Power Consumers in Ontario ("AMPCO"), the School Energy Coalition ("SEC") and Board staff filed submissions on the DRO. On July 28, 2011, Horizon filed a response to the parties' submissions as well as a revised DRO.

The Board notes that in Horizon's reply, Horizon did not agree with parties' submissions on the calculation of the forgone revenue rate rider. The Board has reviewed the submissions of all of the parties and Horizon's reply and is not persuaded by Horizon's argument that actual data for the May to July period should be used. VECC and Energy Probe noted that Horizon calculates the foregone revenue for the period May 1, 2011 to July 31, 2011 based on actual power purchases for this period. The recovery rate riders are then calculated using the approved 2011 load forecast and the percentage of the total 2010 load accounted for in the months of August to December.

The Board agrees with the intervenors and Board Staff that a consistent approach should be used to calculate both the foregone revenue and the rate riders. The most efficient way to accomplish this is to assume that the revenue requirement and the number of customers and demand is constant through the test year, as noted in Board staff's submission. The Board notes that it has been the Board's practice to employ the 1/12<sup>th</sup> approach in determining the level of forgone revenue rate riders in past applications. In other words, one month's revenue requirement is simply 1/12 of the estimated revenue requirement for the test year. Accordingly, the Board directs Horizon to revise the forgone revenue rate riders to reflect this approach.

The Board has reviewed the remaining information provided in support of the revised DRO and is satisfied that the remaining components of the revised DRO accurately reflect the Board's Decision.

Horizon shall file an updated DRO including an updated Tariff of Rates and Charges and all necessary supporting calculations and explanations reflecting the above finding. Once the calculations are confirmed by the Board, the Board will issue a final Rate Order.

**THE BOARD ORDERS THAT:**

1. Horizon shall file an updated draft Rate Order attaching an updated Tariff of Rates and Charges reflecting the Board's findings in this Decision on Draft Rate Order by Friday August 5, 2011.

All filings to the Board must quote file number EB-2010-0131, and be made through the Board's web portal at [www.errr.ontarioenergyboard.ca](http://www.errr.ontarioenergyboard.ca), and consist of two paper copies and one electronic copy in searchable / unrestricted PDF format. Filings must clearly state the sender's name, postal address and telephone number, fax number and e-mail address. Parties must use the document naming conventions and document submission standards outlined in the RESS Document Guideline found at [www.ontarioenergyboard.ca](http://www.ontarioenergyboard.ca). If the web portal is not available, parties may email their documents to the address below. Those who do not have internet access are required to submit all filings on a CD in PDF format, along with two paper copies. Those who do not have computer access are required to file 7 paper copies.

Ontario Energy Board  
P.O. Box 2319  
2300 Yonge Street, 27th Floor  
Toronto, ON M4P 1E4

Attention: Board Secretary

Filings: [www.errr.ontarioenergyboard.ca](http://www.errr.ontarioenergyboard.ca)  
E-mail: [boardsec@ontarioenergyboard.ca](mailto:boardsec@ontarioenergyboard.ca)

Tel : 1-888-632-6273  
Fax : 416-440-7656

**DATED** at Toronto, August 3, 2011

**ONTARIO ENERGY BOARD**

*Original signed by*

Kirsten Walli  
Board Secretary

## ISSUE 7: RATE DESIGN

### Issue 7: Rate Design notes 61-66

- <sup>1</sup> Exhibit 8, Tab 1, pages 4
- <sup>1</sup> Response to Issue 7.1, VECC #51 d)
- <sup>1</sup> Response to Issue 6.1, CCC IR #1
- <sup>1</sup> Enersource Argument-in-Chief, page 29
- <sup>1</sup> Enersource Argument-in-Chief, page 30
- <sup>1</sup> Exhibit 8, Tab 2, Schedule 1, page 3

Additional References



- 1 Enersource is not proposing to adjust the fixed/variable split for each class.  
2 Table 4 provides the fixed/variable split for each class after the adjustments for  
3 cost allocation.

4 **Table 4: Proposed 2013 Fixed/Variable Split**

	A	B	C	D	E
	Fixed \$000s	%	Variable \$000s	%	Total \$000
Residential	\$ 31,194	60.4%	\$ 20,489	39.6%	\$ 51,683
General Service < 50 kW <sup>1</sup>	\$ 9,492	53.9%	\$ 8,128	46.1%	\$ 17,620
Unmetered Scattered Load	\$ 323	64.1%	\$ 181	35.9%	\$ 504
General Service 50 kW - 499 kW	\$ 3,720	11.3%	\$ 29,195	88.7%	\$ 32,915
General Service 500 kW - 4999 kW	\$ 9,127	43.5%	\$ 11,838	56.5%	\$ 20,965
Large Use (> 5000 kW)	\$ 1,364	22.4%	\$ 4,719	77.6%	\$ 6,083
Street Lighting	\$ 911	60.2%	\$ 603	39.8%	\$ 1,514
<b>TOTAL</b>	<b>\$ 56,132</b>	<b>42.8%</b>	<b>\$ 75,153</b>	<b>57.2%</b>	<b>\$ 131,285</b>

<sup>1</sup> Columns C to E include small commercial as part of GS < 50 kW

- 5 Enersource is proposing to maintain the same monthly fixed rates for standby  
6 charges and for microFIT.
- 7 Standby charges consist of a monthly fixed charge of \$200 for simple metering  
8 arrangements, or \$500 for complex metering arrangements where Enersource  
9 provides distribution service on a standby basis as a back-up supply to an on-site  
10 generator.
- 11 Enersource currently uses the province-wide microFIT rate of \$5.25 per month  
12 per customer and proposes to continue charging this rate as reflected in the  
13 Proposed Tariff of Rates and Charges found at Appendix 1 of this exhibit.
- 14 As required in the OEB's Report of the Board on the Review of Electricity  
15 Distribution Cost Allocation Policy (EB-2010-0219), Table 5 below provides

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #51**

**Vulnerable Energy Consumers Coalition (VECC)**

**7. Rate Design**

**Issue 7.1 Are the fixed to variable splits for each class for 2013 and 2014 appropriate?**

**Reference: Exhibit 8, Tab 1, Schedule 1, pages 1-3**

a) With respect to Table 1, please confirm that:

- The 2012 smart meter adder was included in the fixed charge for each class for purposes of establishing revenue at current rates.
- The revenues for the GS 5-499, GS 500-499 and Large Use classes have not been reduced to reflect the transformer ownership allowance.

b) Please re-do Table 1 such that:

- In column A, the revenue for each customer class reconciles with that reported in Sheet O1 for revenue at current rates (Row 18),
- In column B, the revenue for each customer class reconciles with that reported in Sheet O1 based on the status quo (Row 24)
- Column E sets out Enersource's proposed allocation of the 2013 base revenue requirement, and
- For purposes of including the cost of the transformer ownership allowance, add another two columns where the first allocates the 2013 transformer allowance specifically to the classes receiving it (i.e., based on Cost Allocation Model, Sheet I6, row 40) and the second sets out the total revenues by class (before any transformer ownership discount is applied).

c) Please provide a table that sets out Enersource's calculation of the existing fixed-variable split for each customer class based on revenues at current rates.

d) Confirm whether or not Enersource's calculation of the existing fixed-variable



split:

- Included the smart meter funding adder in the calculation of the fixed portion of the split for each class
- Used revenues and rates for each class prior to any reductions for the transformer ownership allowance.

e) If the response to either bullet in part (d) is affirmative, please re-calculate the existing fixed variable split for each class where the fixed rates exclude the smart meter funding adder and the total revenues for each class are reduced by the applicable transformer ownership allowance discount.

f) Based on the results of part (e) please re-calculate Table 2.

g) Based on the results of part (e), please provide a schedule that calculates the variable rate before and after Cost Allocation (similar to Table 3) and then add a column that sets out the after Cost Allocation variable rate inclusive of recovering the cost of providing the transformer allowance to each respective class.

#### **Response:**

- a) Table 1 in Exhibit 8 Tab 1 Schedule 1 of the updated evidence filed May 17, 2012 excludes the 2012 smart meter funding adder as it was not approved for Enersource's 2012 distribution rates in the Board's decision on April 19, 2012. (EB-2011-0100)

Enersource confirms that the revenues received by the applicable customers in the GS 50 < 499, GS 500 < 4999, and Large Use classes have not been reduced to reflect the transformer ownership allowance discount.

- b) Table 1 is provided below, revised as per the interrogatory as follows:

- In column A, the revenue for each customer class reconciles with that reported in Sheet O1 for revenue at current rates (Row 18) (i.e. excludes the transformer ownership allowance revenue requirement);
- In column C (not B), the revenue for each customer class reconciles with that reported in Sheet O1 based on the status quo (Row 23 not Row 24) (i.e. excludes the transformer ownership allowance revenue requirement);
- Column E has been recomputed to exclude the revenue required for the transformer ownership allowance;

- Column G is equal to the Cost Allocation Model, Sheet I6, row 40; and
  - Column H is the sum of Column E and F, which is the required total revenues by class before any transformer ownership discount is applied.
- c) Please refer to CCC Issue 6.1 IR #1 for Enersource's calculation of the fixed-variable split for each customer class.
- d) The fixed variable split calculated by Enersource excludes the smart meter funding adder. Please refer to part a) of this interrogatory.
- The fixed variable split calculated by Enersource used revenues and rates for each class prior to any reductions for the transformer ownership allowance.
- e) The following Table 2 presents the fixed variable split after the revenue requirement is reduced by the transformer ownership allowance discount. (Column L is reduced to \$nil.)
- f) Please refer to part e) of this interrogatory.
- g) Please refer to part e) of this interrogatory.

Enersource has followed the Board's guidelines with respect to the exclusion of the transformer ownership allowance from the cost allocation model for the 2013 Test Year. For more information, please refer to Exhibit 7 Tab 1 Schedule 1 Page 4 Line 10.

Table 1

	A	B	C	D	E	F	G	H	I
	Distribution Revenue with Current Rates \$000s	%	2013 Distribution Revenue with Initial Rates before Cost Allocation \$000s	%	2013 Distribution Revenue after Cost Allocation \$000s	%	Per Cost Allocation Model (Sheet 16 row 40) \$000s	H = E + F \$000s	%
Residential	42,137	37.4%	48,336	37.4%	51,090	39.5%		51,090	38.9%
General Service < 50 kW	15,584	13.8%	17,877	13.8%	17,187	13.3%		17,187	13.1%
Unmetered Scattered Load	580	0.5%	665	0.5%	490	0.4%		490	0.4%
General Service 50 kW - 499 kW	28,965	25.7%	33,226	25.7%	32,134	24.9%	170	32,303	24.6%
General Service 500 kW - 4999 kW	18,246	16.2%	20,930	16.2%	20,940	16.2%	1,133	22,073	16.8%
Large Use (> 5000 kW)	5,879	5.2%	6,744	5.2%	5,946	4.6%	695	6,641	5.1%
Street Lighting	1,316	1.2%	1,509	1.2%	1,501	1.2%		1,501	1.1%
<b>Total Revenue to Recover in Rates</b>	<b>112,706</b>	<b>100.0%</b>	<b>129,287</b>	<b>100.0%</b>	<b>129,287</b>	<b>100.0%</b>	<b>1,998</b>	<b>131,285</b>	<b>100.0%</b>

(105)

A	B	C	D	$E = A^* C^{*12}$	$F = B^* D$	$\frac{E/(E+F)}{F/(E+F)}$	$H =$	$I = G^* I$	$K = H^* I$	$L$	$M = J$	$N = K + L$	$M/(M+N)$	$N/(M+N)$
---	---	---	---	-------------------	-------------	---------------------------	-------	-------------	-------------	-----	---------	-------------	-----------	-----------

	Q = C 2013 Billing Determinants		R = D		S = M		T = N		U = S/Q/12		V = T/R	
	Fixed	Variable	Fixed	Variable	Fixed	Variable	Fixed	Variable	Fixed	Variable	Fixed	Variable
	# of customers	kWh / kW	\$ 000s	\$ 000s	\$/month	\$/kWh or \$/kW						
Residential	176,865	~4,423,857,475	30,546	20,544	14.39	0.0144						
GS<50	17,703	612,188,101	9,321	7,866	43.88	0.0128						
USL	2,942	10,383,027	319	171	9.03	0.0165						
GS 50 < 499	3,950	6,142,022	3,652	28,481	77.05	4.6371						
GS 500 < 4999	464	5,154,338	9,255	11,685	1,662.15	2.2671						
Large Use	9	1,737,267	1,354	4,592	12,533.37	2.6434						
Street Lighting	49,986	49,889	917	584	1.53	11.7044						
			55,363	73,924								
				129,287								

(104)

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory # 1**

**The Consumers Council of Canada  
(CCC)**

**6 Cost Allocation**

**6.1: Is the proposed cost allocation methodology for 2013 and 2014 appropriate?**

**Reference: (7/T1/S1/p.11)**

How did Enersource arrive at the proposed monthly charges set out in Table 4 for each rate class?

**Response:**

The proposed monthly and variable charges were computed as follows:

[illegible]

EB-2012-0033

**Ontario Energy Board**

**IN THE MATTER OF** the *Ontario Energy Board Act*, 1998, S.O. 1998, c.15, Sched. B, as amended;

**AND IN THE MATTER OF** an Application by Enersource Hydro Mississauga Inc. for an Order or Orders approving just and reasonable rates and other service charges for the distribution of electricity, effective January 1, 2013, and for the distribution of electricity, effective January 1, 2014.

**Enersource Hydro Mississauga Inc.**

**Argument-In-Chief**

**September 17, 2012**

116. The revenue-to-cost ratios are shown in Table 3 below, from Exhibit 7 Tab 1 Schedule 1, updated May 17, 2012. As shown in the table, all of the proposed ratios are within the Board approved range:

**Table 3: Proposed 2013 Revenue-to-Cost Ratios**

Customer Class	Revenue-to-Cost Ratio 2013 Test Year at existing rates	Revenue-to-Cost Ratio 2013 Test Year at proposed rates
Residential	85%	90%
General Service Less Than 50 kW	113%	109%
General Service 50 kW - 499 kW	112%	109%
General Service 500 kW - 4999 kW	108%	108%
General Service Large Use (> 5000 kW)	124%	109%
Street Lighting	96%	96%
Unmetered Scattered Load	147%	109%

### **Rate Design**

**7.1 Are the fixed to variable splits for each class for 2013 and 2014 appropriate?**

117. Enersource is not proposing to adjust the fixed/variable split for each class from its current split. As per JT2.45, Enersource will allocate the transformer ownership allowance specifically to the customer class that is receiving the discount.

**7.2 Is the proposed implementation of a Low Voltage Service Rate, the introduction of the Unmetered Scattered Load class, and the merger of the Small Commercial < 50kw class into the General Service < 50kw class appropriate?**

### **Low Voltage Service Rate**

118. Enersource currently records all costs related to LV to account 1550 and is proposing to create an LV rate to recover Hydro One's LV charges to Enersource from customers for the 2013 Test Year. The revenue generated from this new LV rate will be recorded to account 1550 to offset the Hydro One LV charges that are currently recorded in the same account.
119. Exhibit 8 Tab 6 Schedule 1 describes the forecasted LV charges for 2012 and 2013. Enersource requests approval to create a new rate equal to the 2012 and 2013 forecasted LV charge.



### **Unmetered Scattered Load**

120. Enersource currently does not have a separate Unmetered Scattered Load ("USL") rate class. USL customers are currently included within the Small Commercial rate class. A new USL rate class has been included in the Revised Cost Allocation Model and proposed Tariff of Rates and Charges for the 2013 Test Year.

### **Merging of Classes**

121. The removal of the USL customers from the Small Commercial rate class left few remaining customers within the Small Commercial class. Enersource proposes merging the Small Commercial rate class (excluding USL customers) with the General Service less than 50 kW ("GS<50 kW") rate class as these remaining Small Commercial customers are similar to GS<50 kW customers and have the same quantity threshold. Further, they are not sufficiently different from GS<50 kW customers in service setup, billing, collections, or meter reading profiles to require a separate rate class.

### **7.3 Are the proposed Total Loss Adjustment Factors appropriate?**

122. Total distribution system losses are calculated by taking the total energy purchased over a year and dividing it by the total energy that was billed to customers during the same year.
123. Enersource's total loss factor ("TLF") for the past five years has averaged 1.0379. This TLF is higher than Enersource's current, and proposed, TLF of 1.0360. Enersource proposes excluding 2007 from the analysis as that year experienced an unusually high TLF. The more recent four years of historical actuals more accurately align with the current and proposed TLF.
124. As a result of this analysis, Enersource is proposing to continue with the current OEB-approved TLF of 1.0360 for Secondary Metered Customers <5000 kW for the 2013 Test Year. The TLF for Primary Metered Customers <5000 kW is calculated by multiplying the TLF for Secondary Metered Customers <5000 kW by 0.99.
125. Enersource proposes to continue to use a 1.0045 TLF for Primary Metered Customers >5000 kW and 1.0145 for Secondary Metered Customers >5000 kW.

### **7.4 Are the proposed retail transmission service rates appropriate?**

126. Enersource's current RTSR rates, effective May 1, 2012, are reflected in Table 2 below, from Exhibit 8 Tab 2 Schedule 1.

1    **2013 RTSR**

2    Enersource is not seeking to adjust its RTSR at this time. Enersource proposes  
3    to update its request for 2013 RTSR when the Board issues the updated  
4    Guideline and filing module to reflect the January 1, 2013 Uniform Transmission  
5    Rates.



## **ISSUE 8: DEFERRAL AND VARIANCE ACCOUNTS**



## ISSUE 9: MIFRS

**Issue 9: notes 75**

<sup>1</sup> Undertaking No. JT1.2

Additional References



## **ISSUE 10: SMART METERS**

### **Issue 10: notes**

#### **Additional References**

##### **Undertaking J1.2**

Exhibit I, Issue 4.1 Energy Probe IR #8

Exhibit I, Issue 4.1 VECC IR #36 (unmarked)

Exhibit I, Issue 4.1 Board Staff IR #36

Exhibit I, Issue 4.1, CCC IR #15

Exhibit I, Issue 10.1 Board Staff IR #67





### Undertaking No. JT1.2

To determine, if the response to the previous undertaking is that there is data in previous cost allocation studies that go to demonstrate the difference between the meter classes costs, would Enersource use that data in order to recalculate the rider, the stranded meter rider, and if not then provide a reason why that would not be a good methodology to use. P. 23

#### Response:

Enersource's proposal to allocate the stranded meter disposition rate rider to the applicable customer classes based on the number of smart meters installed is consistent with the allocation methodology approved by the Board in Guelph Hydro Electric System Inc.'s 2012 cost of service application (EB-2011-0123).

Based on the information provided in JT 1.1 and assuming Run 2 is used as the basis of the allocation, the stranded meter rate rider would be as follows:

Table 1: Stranded Meter Disposition Rate Rider Based on Cost Allocation Model  
Run 2

	Residential	GS < 50 kW	GS > 50 kW	Total
Smart Meters Forecasted Installed at May 1, 2012	167,525	17,627	1,410	186,562
Tab I7.1 Meter Weighting (2006 CA Model Tab I7.1 Run 2)	1	9.16	35.96	
Calculation	167,525	161,463	50,704	379,692
Weighting	44.1%	42.5%	13.4%	100.0%
Stranded Meters Balance to be Recovered (\$000s)	\$ 3,369	\$ 3,247	\$ 1,024	\$ 7,640
Number of Customers - 2013 Forecast	176,865	17,703	3,950	198,518
<b>Rate Rider (\$ per Customer/month)</b>	<b>\$ 1.59</b>	<b>\$ 15.28</b>	<b>\$ 21.60</b>	

**Enersource Hydro Mississauga Inc.  
 Response to Interrogatories by Issue**

**Interrogatory # 8**

**Energy Probe Research Foundation  
 (Energy Probe)**

**4. Operating Costs**

**4.1 Is the proposed 2013 and 2014 OM&A forecast appropriate?**

**Ref: Exhibit 4, Tab 1, Schedule 6**

- a) Please provide a table for 2008 through 2013 showing the actual/forecast number of bulk meters replaced by individual meter suites as a result of the suite metering retrofit project. Please also show the number of additional individual meter suites as a result of this program for each year.
- b) Please update the status of the installations of smart meters. Did Enersource complete installations for all eligible customers by the end of June 2012?
- c) Please provide the most recent year-to-date costs available in the same level of detail as shown in Table 4 for 2012, along with the corresponding costs for the same period in 2011.

**Response:**

- a) Please see table below which identifies the total cumulative number of actual / forecast individual suite meters and bulk meters removed.

**Individual Meter Suite  
 Retrofits**

<u>Class</u>	<u>2008 Actual</u>	<u>2009 Actual</u>	<u>2010 Actual</u>	<u>2011 Actual</u>	<u>2012 Bridge</u>	<u>2013 Test</u>
Residential Retrofits Added	0	0	796	127	250	250
Cumulative Residential Retrofits	192	192	988	1,115	1,365	1,615
Bulk Meters Replaced	0	0	3	0	1	1

- b) As of the end of June, 2012, Enersource stood at 99.9% installed and 94.8% converted to TOU. Also at that point, Enersource had 683 mechanical residential meters and 653 GS<50 kW meters remaining to be installed. These remaining meters are the result of refusals, and access issues that are continually being

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #41**

**Vulnerable Energy Consumers Coalition (VECC)**

**4. Operating Costs**

**Issue 4.1 Is the proposed 2013 and 2014 OM&A forecast appropriate?**

Reference: Exhibit 4, Tab 1, Schedule 6

a) Please identify all for 2008 through 2013 the OM&A costs that are related to suite metering.

b) Does Enersource account for suite metering costs separately?

**Response:**

(a) Enersource does not individually track OM&A costs relating to suite metering so it is not possible to provide the requested information. The only costs that are tracked separately related to suite metering are capital expenditures, which are provided in the table below.

Capital Program (\$000s)	2008	2009	2010	2011	2012	2013
Smart Metering in New Condos	\$ 1,680	\$ 608	\$ 970	\$ 681	\$ 977	\$ 952

(b) See answer a) above.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #36**

**Board Staff**

**4. Operating Costs**

**Issue 4.1: Is the proposed 2013 and 2014 OM&A forecast appropriate?**

**Reference: E 4-T1-S6 p.6**

Regarding the costs of inspecting (certifying) installed suite meters, Enersource notes that \$141k will be incurred in 2012 and \$211k in 2013. Enersource indicates that in the calculation of its 2013 revenue requirement, it excluded \$211k, from the 2013 Test Year OM&A costs, but included \$88k, representing one quarter of \$352k, the total one-time certification costs.

- a) Are the meter inspections or certification costs for newly installed meters normally charged to OM&A or to capital?
- b) Did Enersource request the establishment of a variance (or deferral) account to record the \$141k in costs which will be incurred in 2012 for future recovery in 2013 and 2014?
- c) Please explain why it is appropriate to charge ratepayers in 2013 and 2014 for meter inspection OM&A costs that were incurred in 2012?

**Response:**

- a) Meter inspections or certification costs for newly installed meters are normally charged to capital. However, Enersource has 26 existing IMS buildings that were not previously inspected, and the meter inspections have to be completed to achieve Measurement Canada's SE-04 certification. Since those meter inspection (certification) costs are "one-time" in nature, they are charged to OM&A.
- b) Enersource did not request the establishment of a variance account to record the one-time costs of \$141 that will be incurred in 2012. Enersource believes that the costs would be expensed under IFRS and that it would simply seek recovery of the costs in 2013. Since the recognition of the expense and

Enersource Hydro Mississauga Inc.  
EB-2012-0033  
Filed: July 23, 2012  
Exhibit I  
Issue 4.1  
Board Staff  
I.R. #36  
Page 2 of 2

recovery of the costs would be occurring very close together there would be no need to charge interest on the account.

However, Enersource is still negotiating the contract for the certification work and has not incurred any expenses year-to-date June 2012. Enersource has also received an extension from Measurement Canada to perform the work over a three-year period. Enersource will remove the request for recovery and will be seeking approval of a deferral account to track the expenses and will seek recovery during its next cost of service rate application.

- c) Prior to 2012, there were no clear rules or regulations explained to distributors regarding the need to inspect/certify installed suite meters. In 2012 Enersource was made aware by Measurement Canada that it was required to complete meter inspections to achieve SE-04 certification for existing IMS buildings.

As stated in response b) above, Enersource will be requesting a deferral account to track the expenses instead of seeking recovery at this time.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory # 15**

**The Consumers Council of Canada  
(CCC)**

**4 Operating Costs**

**4.1: Is the proposed 2013 and 2014 OM&A forecast appropriate?**

**Reference: (4/T1/S4/p. 4)**

Has the most recent Toronto Hydro-Electric System Limited Decision regarding suite meters impacted the way in which Enersource intends to deal with suite metering? If so, how? If not, why not?

**Response:**

Enersource is aware of the Board's recent decision relating to the creation of a new suite metering residential class for Toronto Hydro, however has not had enough time to fully undertake an in-depth analysis of this decision.

**Enersource Hydro Mississauga Inc.  
Response to Interrogatories by Issue**

**Interrogatory #67**

**Board Staff**

**10. Smart Meters**

**Issue: 10.1 - Is the proposed treatment of stranded meter costs appropriate?**

**Reference: E9/T2/S2 – Stranded Meters**

A copy of Table 3 from Exhibit 9/Tab 2/Schedule 2 is shown below:

	Residential	GS < 50 kW	GS > 50 kW	Total
Smart Meters Forecasted/Installed at May 1, 2012	167,525	17,827	1,410	186,762
Smart Meters Installed as a Percentage of Total	89.80%	9.40%	0.80%	100.00%
Stranded Meters Balance to be Recovered (\$000s)	6880	722	58	7660
Number of Customers - 2013 Forecast	176,865	17703	3950	198,518
Rate Rider (\$ per Customer/month)	\$3.23	\$3.40	\$1.22	

Enersource is proposing to recover the remaining net book value of stranded meters through class-specific stranded meter rate riders. For an allocator of the stranded meter costs, Enersource is using the number of smart meters installed in each class, as a percentage of total smart meters installed.

Table 4 of Exhibit 9/Tab 2/Schedule 1 shows that Residential Smart Meters capital costs are about \$160/meter, while those for GS < 50 kW customers and for GS > 50 kW customers average about \$500/meter and \$540/meter, respectively. Board staff acknowledges that these include installation costs as well as the costs of the meters.

- a) For the stranded conventional meters, please explain whether the cost per meter differs between Residential, GS < 50 kW and GS > 50 kW customer classes. This may be due, in part to the specifications and manufacture of meters (e.g., single-phase versus polyphase meters, maximum demand rating, etc.).
- b) What is Enersource's rationale for using the number of smart meters installed as the allocator for stranded meter costs?
- c) Please confirm whether the value of stranded meters by customer class is available, or a suitable proxy from, for example, Enersource's prior cost allocation studies.

