



**uniongas**

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December 19, 2012

Ms. Kirsten Walli  
Board Secretary  
Ontario Energy Board  
2300 Yonge Street, 27<sup>th</sup> Floor  
Toronto, ON M4P 1E4

Dear Ms. Walli:

**RE: EB-2012-0441 – New and Updated DSM Measures  
Joint Submission from Enbridge Gas Distribution Inc. and Union Gas Ltd.**

Enbridge Gas Distribution Inc. (“Enbridge”) and Union Gas Ltd. (“Union”) request the approval of the Ontario Energy Board (the “Board”) for the new and updated DSM measures.

In the DSM Guidelines for Natural Gas Utilities (EB-2008-0346), the Board directed the utilities to make an annual application to update approved input assumptions and encouraged the utilities to file a joint application.

Also, per the Joint Terms of Reference on Stakeholder Engagement for DSM Activities by Enbridge Gas Distribution and Union Gas Limited dated November 4, 2011, one of the Technical Evaluation Committee (“TEC”) major tasks is the development of a Technical Reference Manual for natural gas DSM activities. It is envisioned that the Technical Reference Manual will eventually replace the common Table of Measure Assumptions and Substantiation Documents which the utilities filed with their 2012-2014 Plans. Until the Technical Reference Manual is completed and filed with the Board, the common Table of Measure Assumptions and Substantiation Documents will continue to document the Board approved measure assumptions.

This joint application is made, in consultation with the TEC, to update the common Table of Measure Assumptions and Substantiation Documents. The TEC supports the updates to the specific measure assumptions per this application.

The application includes updated assumptions to existing measures as per 2010 and 2011 Audit recommendations, corrections to clerical errors or omissions in the 2012 Plan submission, new measures, updated measures based on new information and additional notes of clarification for Effective Useful Life (“EUL”) Tables.

The application contains the following exhibits:

|                              |                                          |
|------------------------------|------------------------------------------|
| Exhibit A, Tab 1, Schedule 1 | Table of Contents                        |
| Exhibit B, Tab 1, Schedule 1 | Background and Introduction              |
| Exhibit B, Tab 1, Schedule 2 | Updated Table of Measure Assumptions     |
| Exhibit B, Tab 1, Schedule 3 | Notes for EUL Tables                     |
| Exhibit B, Tab 1, Schedule 4 | New and Updated Substantiation Documents |

This application was prepared jointly by Enbridge and Union. Please direct correspondence on this file to both Enbridge and Union representatives:

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Enbridge and Union requests the Board's approval of new and updated DSM measures.

Sincerely,

*[Original signed by]*

Marian Redford  
Manager, Regulatory Initiatives

c.c: Alexander Smith (Torys)  
EB-2012-0337 Intervenors

Dennis M. O'Leary  
EB-2011-0295 Intervenors

TEC Members:  
Ted Kesik – Independent Member  
Bob Wirtshafter – Independent Member  
Jay Shepherd – School Energy Coalition  
Julie Girvan – Consumers Council of Canada  
Chris Neme – Green Energy Coalition  
Ravi Sigurdson – Enbridge Gas Distribution  
Melinda Clarke – Union Gas

APPLICATION FOR NEW AND UPDATED DSM MEASURES

| <u>Exhibit</u> | <u>Tab</u> | <u>Schedule</u> | <u>Contents of Schedule</u>              | <u>Witnesses</u>         |
|----------------|------------|-----------------|------------------------------------------|--------------------------|
| B              | 1          | 1               | Background and Introduction              | L. Kulperger/R.Sigurdson |
| B              | 1          | 2               | Updated Table of Measure Assumptions     | L. Kulperger/R.Sigurdson |
| B              | 1          | 3               | Notes for EUL Tables                     | L. Kulperger/R.Sigurdson |
| B              | 1          | 4               | New and Updated Substantiation Documents | L. Kulperger/R.Sigurdson |

## BACKGROUND AND INTRODUCTION

1. In June of 2011 the Ontario Energy Board released the *“Demand Side Management Guidelines for Natural Gas Utilities”* (“DSM Guidelines”).
2. In response to the Guidelines, Union Gas Limited (“Union”) and Enbridge Gas Distribution (“Enbridge”) submitted DSM plans for the period 2012 to 2014. In preparing their DSM plan submissions, Union and Enbridge worked together to develop a common set of reference documents for the prescriptive measure assumptions to be included in their respective DSM plans. As a result, both utilities filed a common Table of Measure Assumptions together with a common set of Substantiation Documents providing detailed information and savings calculations for each of the measures listed.
3. In preparing their 2012-2014 Plans, Union and Enbridge consulted extensively with members of the DSM Consultative. One result was an agreement with the utilities and intervenors on the Terms of Reference for Stakeholder Engagement for the Multi-year plan period. Both utilities filed this Agreement with their 2012-2014 Plan submission.
4. The Terms of Reference for Stakeholder Engagement called for the establishment of a Technical Evaluation Committee.

Witnesses: L. Kulperger  
R. Sigurdson

“There will be one Technical Evaluation Committee for both natural gas utilities which will act as an independent body. ...The goal of the TEC is to establish DSM technical and evaluation standards for natural gas utilities in Ontario.”<sup>1</sup>

5. In the first few months of 2012 the utilities have worked with members of the DSM Consultative to establish the Technical Evaluation Committee. The Committee consists of three representatives of the DSM Consultative, two independent technical experts and a representative from each of the utilities.
6. As noted in the Terms of Reference for the Technical Evaluation Committee, one of the Committee's major tasks is the development of a Technical Reference Manual for natural gas DSM activities. It is envisioned that the Technical Reference Manual will eventually replace the common Table of Measure Assumptions and Substantiation Documents which the utilities filed with their 2012-2014 Plans. Until the Technical Reference Manual is completed and filed with the Board, the common Table of Measure Assumptions and Substantiation Documents will continue to document the Board approved measure assumptions. With respect to this Update to the measure assumptions, the TEC comments speak only to the new measures and to specific changes to the individual assumptions as noted for existing measures as described in the attached substantiation documents. The TEC has not reviewed the remaining assumptions for existing measures in the Update or the assumptions for other measures listed on the Measure Assumption Table.

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<sup>1</sup> Joint Terms of Reference on Stakeholder Engagement for DSM Activities by Enbridge Gas Distribution and Union Gas Limited, EB-2011-0295, Exhibit B, Tab 2, Schedule 9, Appendix A, November 4, 2011, page 9.

Witnesses: L. Kulperger  
R. Sigurdson

7. The Guidelines also provided for updates to the measure assumptions and directed the utilities to work together in preparing the required annual Update submissions.

“The input assumptions may change over time based on more accurate and up-to-date information, resulting from the annual evaluation and audit process and other research undertaken as required. ... The natural gas utilities should cooperate in preparing their individual applications for updates and/or additions to the set of approved input assumptions, and are encouraged to file a joint application. The application should be made as soon as practical after, but not prior to, the completion of the auditor’s final report (i.e., the Audit Report) on the natural gas utilities’ Draft Evaluation Report.” The application should be made annually, whether or not the natural gas utilities are requesting any changes to their set of input assumptions. The natural gas utilities’ annual application will provide a Board forum for stakeholders that will allow them to, among other things, request updates and/or additions to the set of input assumptions that may not have been identified by the natural gas utilities.”<sup>2</sup>

8. Following the Board Guidelines and the Terms of Reference for the Technical Evaluation Committee, the utilities and the Committee have worked together to prepare this Update submission to the Measure Assumptions for the Union and Enbridge 2012-2014 DSM Plans. This Update is submitted with the full endorsement of the Technical Evaluation Committee.
9. The Update includes the following elements:

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<sup>2</sup> Demand Side Management Guidelines for Natural Gas Utilities, EB-2008-0346, Ontario Energy Board, June 30, 2011, page 19.

Witnesses: L. Kulperger  
R. Sigurdson

| Update Element                                                                      | Measure(s)                                                                                                                                                                                                                                                                        | Utility  |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Updated assumptions to existing measures as per 2010 and 2011 Audit recommendations | <ul style="list-style-type: none"> <li>- Infrared Heaters</li> <li>- Condensing Make Up Air Units</li> <li>- Prescriptive High Efficiency Boilers over 300 MBTU</li> <li>- Prescriptive Boilers: Elementary Schools</li> <li>- Prescriptive Boilers: Secondary Schools</li> </ul> | Both     |
| Corrections to clerical errors or omissions in the 2012 Plan submission             | - Table of Measure Assumptions re: Low-Income Measures free ridership                                                                                                                                                                                                             | Both     |
|                                                                                     | Low-Income Showerheads in Multi-residential buildings                                                                                                                                                                                                                             | Enbridge |
|                                                                                     | Low-Income Multi-Family Space Heating Measures                                                                                                                                                                                                                                    | Both     |
| New Measures                                                                        | Low-Income Multi and Single Family Measures <ul style="list-style-type: none"> <li>- Showerheads</li> <li>- Aerators</li> </ul>                                                                                                                                                   | Union    |
| Updates to Measures based on new information                                        | <ul style="list-style-type: none"> <li>- High Efficiency Boilers under 300 MBTU</li> <li>- Condensing Boilers under 300 MBTU</li> </ul>                                                                                                                                           | Both     |
| Additional Notes of Clarification                                                   | - Note added to Table of EUL for Custom Project Technologies                                                                                                                                                                                                                      | Both     |

10. This submission is comprised of the following Exhibits

Witnesses: L. Kulperger  
R. Sigurdson

- Exhibit B, Tab 1, Schedule 2 presents the Updated Table of Measure Assumptions.
- Exhibit B, Tab 1, Schedule 3 presents the Notes to be added to the Union Table of Effective Useful Life (EUL) for Custom Project Measures and the Enbridge Table of Measure Life for Custom Project Measures.
- Exhibit B, Tab 1, Schedule 4 presents the New and Updated Substantiation Documents as listed below.

| MEASURE                                  | Utility | Assumption Update<br>Endorsed by TEC                                                          |
|------------------------------------------|---------|-----------------------------------------------------------------------------------------------|
| Infrared Heaters                         | Both    | Two-stage infrared heater savings presented separate from the high-intensity and single-stage |
| Condensing Make Up Air Units             | Both    | Electricity savings have been updated for units that have variable frequency drives           |
| Prescriptive High Efficiency Boilers     | Both    | Updated savings calculation based on results of Boiler Baseline Study.                        |
| Prescriptive Boilers: Elementary Schools | Both    | Updated savings calculation based on results of Boiler Baseline Study.                        |
| Prescriptive Boilers: Secondary Schools  | Both    | Updated savings calculation based on results of Boiler Baseline Study.                        |

Witnesses: L. Kulperger  
R. Sigurdson



|                                                                                                                |          |                                                                                                                                                      |
|----------------------------------------------------------------------------------------------------------------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Low Flow Showerheads (Residential, Multi-residential, Low-Income Residential and Low-Income Multi-residential) | Enbridge | Addition of line in substantiation document to record application of multi-residential savings calculation to low-income multi-residential buildings |
| Low-Income Multi-Family Bath Aerator                                                                           | Union    | Existing measure added to the Low-Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Kitchen Aerator                                                                        | Union    | Existing measure added to the Low Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Showerhead (distributed)                                                               | Union    | Existing measure added to the Low-Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Showerhead (replacing 2.0-2.5GPM)                                                      | Union    | Existing measure added to the Low-Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Showerhead (replacing 2.6+GPM)                                                         | Union    | Existing measure added to the Low-Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Showerhead (replacing 1.5GPM)                                                          | Union    | Existing measure added to the Low-Income Multi-Family segment.                                                                                       |
| Low-Income Multi-Family Showerhead (replacing 2.0GPM)                                                          | Union    | Existing measure added to the Low-Income Multi-Family                                                                                                |

Witnesses: L. Kulperger  
R. Sigurdson

|                                                   |      |                                                                                                                                                  |
|---------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                   |      | segment.                                                                                                                                         |
| Low-Income Showerhead (replacing 2.0GPM)          | Both | Existing measure added to the Low Income Multi-family segment.                                                                                   |
| High Efficiency Boilers under 300 MBTU            | Both | Update savings calculation to reflect new federal standards in boiler baseline efficiency                                                        |
| High Efficiency Condensing Boilers under 300 MBTU | Both | Update savings calculation to reflect new federal standards in boiler baseline efficiency                                                        |
| OTHER                                             |      |                                                                                                                                                  |
| Free Ridership for all Low-Income Measures        | Both | Documenting in the Measure Assumption Table low-income free ridership for prescriptive and custom measures resulting from 2012 plan negotiations |
| Low-Income Multi-Family Space Heating             | Both | Documenting in the Measure Assumption Table existing space heating measures applicable to the Low-Income Multi-Family segment.                   |

Witnesses: L. Kulperger  
R. Sigurdson

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details   |                                |                |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |               |
|---------------|--------------|---------------------|--------------------------------|----------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|---------------|
| Sector        | New/Existing | Efficient Equipment | Details of Efficient Equipment | Base Equipment | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type |

**Residential Space Heating**

|             |          |                                                   |                                                                                                                    |                                    |                       |      |      |   |    |         |     |     |             |
|-------------|----------|---------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------------------|-----------------------|------|------|---|----|---------|-----|-----|-------------|
| Residential | Existing | Attic Insulation                                  | upgrade to R-40                                                                                                    | R-10                               |                       | 105  | 105  | 0 | 20 | \$580   | 33% | UG  | Retrofit    |
| Residential | Existing | Basement Wall Insulation                          | upgrade to R-12                                                                                                    | R-1                                |                       | 261  | 145  | 0 | 25 | \$1654  | 33% | UG  | Retrofit    |
| Residential | Existing | Draft Proofing Kit                                | (1) Spray Foam, can<br>(1) Caulk, tube<br>(30 ft) Foam Tape<br>(4) Energy Saver Gasket with 2 child safety inserts | No Draft Proofing Kit              |                       | 236  | 27   | 0 | 1  | \$20    | 55% | UG  | Retrofit    |
| Residential | New      | Energy Star Home                                  | version 3                                                                                                          | Home built to OBC 2006             |                       | 1018 | 1450 | 0 | 25 | \$3200  | 48% | EGD | New         |
| Residential | Existing | Fireplace intermittent ignition control retrofit  |                                                                                                                    | Natural gas fireplace with a pilot |                       | 104  | -31  | 0 | 8  | \$150   | 1%  | UG  | Retrofit    |
| Residential | Existing | High Efficiency Condensing Furnace                | AFUE 96                                                                                                            | High-Efficiency Furnace            | AFUE 90               | 129  | 0    | 0 | 18 | \$1767  | 0%  | EGD | Replacement |
| Residential | New      | High Efficiency Fireplace with Pilotless Ignition | Freestanding, Minimum 70% EnerGuide Rating                                                                         | Freestanding fireplace             | 65% median efficiency | 110  | -31  | 0 | 20 | \$135   | 17% | EGD | New         |
| Residential | New      | High Efficiency Fireplace with Pilotless Ignition | Insert, Minimum 60% EnerGuide Rating                                                                               | Insert                             | 55% median efficiency | 109  | -31  | 0 | 20 | \$135   | 17% | EGD | New         |
| Residential | New      | High Efficiency Fireplace with Pilotless Ignition | Zero Clearance, >= 40 kBtu.h<br>=Minimum 60% EnerGuide Rating                                                      | Zero Clearance                     |                       | 122  | -31  | 0 | 20 | \$135   | 17% | EGD | New         |
| Residential | New      | High Efficiency Fireplace with Pilotless Ignition | Zero Clearance, < 40 kBtu.h<br>=Minimum 70% EnerGuide Rating                                                       | Zero Clearance                     |                       | 108  | -31  | 0 | 20 | \$135   | 17% | EGD | New         |
| Residential | Existing | High Efficiency Fireplace with Pilotless Ignition | Freestanding, Minimum 70% EnerGuide Rating                                                                         | Freestanding fireplace             | 65% median efficiency | 110  | -31  | 0 | 20 | \$135   | 17% | EGD | Replacement |
| Residential | Existing | High Efficiency Fireplace with Pilotless Ignition | Insert, Minimum 60% EnerGuide Rating                                                                               | Insert                             | 55% median efficiency | 109  | -31  | 0 | 20 | \$135   | 17% | EGD | Replacement |
| Residential | Existing | High Efficiency Fireplace with Pilotless Ignition | Zero Clearance, >= 40 kBtu.h<br>=Minimum 60% EnerGuide Rating                                                      | Zero Clearance                     |                       | 122  | -31  | 0 | 20 | \$135   | 17% | EGD | Replacement |
| Residential | Existing | High Efficiency Fireplace with Pilotless Ignition | Zero Clearance, < 40 kBtu.h<br>=Minimum 70% EnerGuide Rating                                                       | Zero Clearance                     |                       | 108  | -31  | 0 | 20 | \$135   | 17% | EGD | Replacement |
| Residential | New      | Programmable Thermostat                           |                                                                                                                    | Standard Thermostat                |                       | 53   | 54   | 0 | 15 | \$25    | 10% | UG  | New         |
| Residential | Existing | Programmable Thermostat                           |                                                                                                                    | Standard Thermostat                |                       | 53   | 54   | 0 | 15 | \$25    | 43% | UG  | Retrofit    |
| Residential | New      | Programmable Thermostat                           |                                                                                                                    | Standard Thermostat                |                       | 53   | 54   | 0 | 15 | \$53.22 | 10% | EGD | New         |
| Residential | Existing | Programmable Thermostat                           |                                                                                                                    | Standard Thermostat                |                       | 53   | 54   | 0 | 15 | \$50    | 43% | EGD | Retrofit    |
| Residential | Existing | Reflector Panels                                  |                                                                                                                    | No reflector panels                |                       | 143  | 0    | 0 | 18 | \$229   | 0%  | UG  | Retrofit    |
| Residential | Existing | Reflector Panels                                  |                                                                                                                    | Radiant heat w/o reflector panels  |                       | 143  | 0    | 0 | 18 | \$238   | 0%  | EGD | Retrofit    |

**Residential Water Heating**

|             |              |                |                                 |                            |         |    |   |        |    |        |     |     |              |
|-------------|--------------|----------------|---------------------------------|----------------------------|---------|----|---|--------|----|--------|-----|-----|--------------|
| Residential | New          | Faucet Aerator | Bathroom, 1.5 GPM, (3) aerators | Average Existing Stock     | 2.2 GPM | 18 | 0 | 6012   | 10 | \$2.72 | 31% | EGD | New          |
| Residential | New          | Faucet Aerator | Bathroom, 1.0 GPM               | Ontario Building Code 2006 | 2.2 GPM | 10 | 0 | 3,435  | 10 | \$0.59 | 33% | UG  | New          |
| Residential | Existing     | Faucet Aerator | Bathroom, 1.0 GPM               | Average existing stock     | 2.2 GPM | 10 | 0 | 3,435  | 10 | \$0.59 | 33% | UG  | Retrofit     |
| Residential | Existing     | Faucet Aerator | Bathroom, 1.0 GPM               | Replace existing 1.5 GPM   | 1.5 GPM | 4  |   | 1,432  | 10 | \$0.59 | 33% | UG  | Retrofit     |
| Residential | New/Existing | Faucet Aerator | Bathroom, 1.5 GPM               | Average existing stock     | 2.2 GPM | 6  | 0 | 2,004  | 10 | \$0.49 | 33% | UG  | New/Retrofit |
| Residential | New          | Faucet Aerator | Kitchen, 1.0 GPM                | Ontario Building Code 2006 | 2.2 GPM | 32 | 0 | 10,631 | 10 | \$1.59 | 33% | UG  | New          |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details                          |                                |                                  |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |               |
|---------------|--------------|--------------------------------------------|--------------------------------|----------------------------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|---------------|
| Sector        | New/Existing | Efficient Equipment                        | Details of Efficient Equipment | Base Equipment                   | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type |
| Residential   | Existing     | Faucet Aerator                             | Kitchen, 1.0 GPM               | Average existing stock           | 2.5 GPM                   | 35                      | 0                 | 11,694    | 10    | \$1.59                | 33%            | UG                         | Retrofit      |
| Residential   | Existing     | Faucet Aerator                             | Kitchen, 1.5 GPM               | Average existing stock           | 2.5 GPM                   | 23                      | 0                 | 7,797     | 10    | \$1.29                | 33%            | UG                         | Retrofit      |
| Residential   | New          | Faucet Aerator                             | Kitchen, 1.5 GPM               | Ontario Building Code 2006       | 2.2 GPM                   | 19                      | 0                 | 6,201     | 10    | \$1.29                | 33%            | UG                         | New           |
| Residential   | New          | Faucet Aerator (Distributed)               | Bathroom, 1.0 GPM              | Ontario Building Code 2006       | 2.2 GPM                   | 10                      | 0                 | 3435      | 10    | \$0.55                | 31%            | EGD                        | New           |
| Residential   | Existing     | Faucet Aerator (Distributed)               | Bathroom, 1.0 GPM              | Average Existing Stock           | 2.2 GPM                   | 10                      | 0                 | 3435      | 10    | \$0.55                | 31%            | EGD                        | Retrofit      |
| Residential   | Existing     | Faucet Aerator (Distributed)               | Bathroom, 1.5 GPM              | Average Existing Stock           | 2.2 GPM                   | 6                       | 0                 | 2004      | 10    | \$1                   | 31%            | EGD                        | Retrofit      |
| Residential   | New          | Faucet Aerator (Distributed)               | Kitchen, 1.0 GPM               | Ontario Building Code 2006       | 2.2 GPM                   | 32                      | 0                 | 10631     | 10    | \$1                   | 31%            | EGD                        | New           |
| Residential   | Existing     | Faucet Aerator (Distributed)               | Kitchen, 1.0 GPM               | Average Existing Stock           | 2.5 GPM                   | 35                      | 0                 | 11694     | 10    | \$1                   | 31%            | EGD                        | Retrofit      |
| Residential   | New          | Faucet Aerator (Distributed)               | Kitchen, 1.5 GPM               | Average Existing Stock           | 2.5 GPM                   | 23                      | 0                 | 7797      | 10    | \$1.65                | 31%            | EGD                        | New           |
| Residential   | Existing     | Faucet Aerator (Distributed)               | Kitchen, 1.5 GPM               | Average Existing Stock           | 2.5 GPM                   | 23                      | 0                 | 7797      | 10    | \$1                   | 31%            | EGD                        | Retrofit      |
| Residential   | New          | Low-flow showerhead                        | 1.25 & 1.5 GPM (Per Household) | Average Existing Stock           | 2.5 GPM                   | 48                      | 0                 | 14391     | 10    | \$16.76               | 10%            | EGD                        | New           |
| Residential   | Existing     | Low-flow showerhead                        | 1.25 GPM                       | Replace existing 2.0 GPM         | 2.0 GPM                   | 33                      |                   | 11,584    | 10    | \$3.79                | 10%            | UG                         | Retrofit      |
| Residential   | New          | Low-flow showerhead                        | 1.25 GPM (Per household)       | Average Existing Stock           | 2.5 GPM                   | 53                      | 0                 | 17187     | 10    | \$4.26                | 10%            | EGD                        | New           |
| Residential   | New          | Low-flow showerhead                        | 1.5 GPM (Per Household)        | Average Existing Stock           | 2.5 GPM                   | 43                      | 0                 | 11596     | 10    | \$12.5                | 10%            | EGD                        | New           |
| Residential   | Existing     | Low-flow showerhead (Contractor Installed) | 1.25 GPM                       | 2.0 -2.5 GPM Showerhead          | 2.25 GPM                  | 46                      | 0                 | 14294     | 10    | \$3.79                | 10%            | UG                         | Retrofit      |
| Residential   | Existing     | Low-flow showerhead (Contractor Installed) | 1.25 GPM                       | 2.6 + GPM Showerhead             | 3.0 GPM                   | 88                      | 0                 | 22580     | 10    | \$3.79                | 10%            | UG                         | Retrofit      |
| Residential   | Existing     | Low-flow showerhead (Distributed)          | 1.25 GPM                       | 2.6 + GPM Showerhead             | 3.07 GPM                  | 82                      | 0                 | 23374     | 10    | \$4.26                | 10%            | EGD                        | Retrofit      |
| Residential   | Existing     | Low-flow showerhead (Distributed)          | 1.25 GPM                       | 2.0 -2.5 GPM Showerhead          | 2.45 GPM                  | 50                      | 0                 | 16631     | 10    | \$4.26                | 10%            | EGD                        | Retrofit      |
| Residential   | New/Existing | Low-flow showerhead (Distributed)          | 1.25 GPM                       | Average existing stock           | 2.2 GPM                   | 44                      | 0                 | 13,885    | 10    | \$3.79                | 10%            | UG                         | New/Retrofit  |
| Residential   | Existing     | Low-flow showerhead (Installed)            | 1.25 GPM                       | 2.0 -2.5 GPM Showerhead          | 2.45 GPM                  | 50                      | 0                 | 16631     | 10    | \$19                  | 10%            | EGD                        | Retrofit      |
| Residential   | Existing     | Low-flow showerhead (Installed)            | 1.25 GPM                       | 2.6 + GPM Showerhead             | 3.07 GPM                  | 82                      | 0                 | 23374     | 10    | \$19                  | 10%            | EGD                        | Retrofit      |
| Residential   | Existing     | Pipe Insulation                            |                                | Water Heater w/o pipe insulation |                           | 18                      | 0                 | 0         | 10    | \$2/\$4               | 4%             | EGD                        | Retrofit      |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details     |                                |                              |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |                 |
|---------------|--------------|-----------------------|--------------------------------|------------------------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|-----------------|
| Sector        | New/Existing | Efficient Equipment   | Details of Efficient Equipment | Base Equipment               | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type   |
| Residential   | Existing     | Pipe Wrap (R-4)       | Insulation for DWH outlet pipe | Uninsulated DHW outlet pipes | R-1                       | 18                      | 0                 | 0         | 10    | \$0.98                | 4%             | UG                         | Retrofit        |
| Residential   | Existing     | Solar Pool Heaters    |                                | Natural gas pool heater      |                           | 1,116                   | -57               | 0         | 20    | \$1,450               | 10%            | Both                       | Retrofit        |
| Residential   | New/Existing | Tankless Water Heater | EF 0.82                        | Storage Tank Water Heater    |                           | 142                     | 0                 | 0         | 18    | \$750                 | 2%             | UG                         | New/Replacement |
| Residential   | Existing     | Tankless Water Heater |                                | Storage Tank Water Heater    |                           | 130                     | 0                 | 0         | 18    | \$750                 | 2%             | EGD                        | Replacement     |

Low-Income Space Heating

|            |          |                                      |                  |                            |  |     |    |   |    |         |    |     |          |
|------------|----------|--------------------------------------|------------------|----------------------------|--|-----|----|---|----|---------|----|-----|----------|
| Low-Income | Existing | Early Furnace Replacement - 60% AFUE | 90% AFUE Furnace | 60% AFUE Furnace           |  | 781 |    |   | 3  | \$518   | 0% | UG  | Retrofit |
| Low-Income | Existing | Early Furnace Replacement - 70% AFUE | 90% AFUE Furnace | 70% AFUE Furnace           |  | 466 |    |   | 3  | \$518   | 0% | UG  | Retrofit |
| Low-Income | Existing | Programmable Thermostat              |                  | Standard manual thermostat |  | 53  | 54 | 0 | 15 | \$26.95 | 1% | UG  | Retrofit |
| Low Income | Existing | Programmable Thermostat              |                  | Standard Thermostat        |  | 53  | 54 | 0 | 15 | \$69.18 | 0% | EGD | Retrofit |

Low-Income Water Heating

|            |          |                                                       |                      |                                    |          |    |   |        |    |          |    |     |          |
|------------|----------|-------------------------------------------------------|----------------------|------------------------------------|----------|----|---|--------|----|----------|----|-----|----------|
| Low-Income | Existing | Early Hot Water Heater Replacement (0.575 to 0.62 EF) | 0.62 EF Water Heater | 0.575 EF Water Heater              |          | 80 |   |        | 3  | \$168.00 | 0% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                        | Bathroom, 1.0 GPM    | Average existing stock             | 2.2 GPM  | 10 | 0 | 3,435  | 10 | \$0.59   | 1% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                        | Bathroom, 1.0 GPM    | Replace existing 1.5 GPM           | 1.5 GPM  | 4  | 0 | 1,432  | 11 | \$0.59   | 1% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                        | Bathroom, 1.5 GPM    | Average existing stock             | 2.2 GPM  | 6  | 0 | 2,004  | 10 | \$0.49   | 1% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                        | Kitchen, 1.0 GPM     | Average existing stock             | 2.5 GPM  | 35 | 0 | 11,694 | 10 | \$1.59   | 1% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                        | Kitchen, 1.5 GPM     | Average existing stock             | 2.5 GPM  | 23 | 0 | 7,797  | 10 | \$1.29   | 1% | UG  | Retrofit |
| Low Income | Existing | Faucet Aerator                                        | Bathroom, 1.0 GPM    | Average Existing Stock             | 2.2 GPM  | 10 | 0 | 3435   | 10 | \$0.55   | 0% | EGD | Retrofit |
| Low Income | Existing | Faucet Aerator                                        | Bathroom, 1.5 GPM    | Average Existing Stock             | 2.2 GPM  | 6  | 0 | 2004   | 10 | \$0.46   | 0% | EGD | Retrofit |
| Low Income | Existing | Faucet Aerator                                        | Kitchen, 1.0 GPM     | Average Existing Stock             | 2.5 GPM  | 35 | 0 | 11694  | 10 | \$1      | 0% | EGD | Retrofit |
| Low Income | Existing | Faucet Aerator                                        | Kitchen, 1.5 GPM     | Average Existing Stock             | 2.5 GPM  | 23 | 0 | 7797   | 10 | \$0.94   | 0% | EGD | Retrofit |
| Low Income | Existing | Low-flow showerhead                                   | 1.25 GPM (Installed) | 2.0 -2.5 GPM Showerhead            | 2.45 GPM | 50 | 0 | 16631  | 10 | \$18.71  | 0% | EGD | Retrofit |
| Low Income | Existing | Low-flow showerhead                                   | 1.25 GPM (Installed) | 2.6 + GPM Showerhead               | 3.07 GPM | 82 | 0 | 23374  | 10 | \$18.71  | 0% | EGD | Retrofit |
| Low-Income | Existing | Low-flow showerhead (Contractor installed)            | 1.25 GPM             | Average existing stock             | 2.25 GPM | 46 | 0 | 14,294 | 10 | \$3.79   | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead (Contractor installed)            | 1.25 GPM             | Average existing stock             | 3.0 GPM  | 88 | 0 | 22,580 | 10 | \$3.79   | 1% | UG  | Retrofit |
| Low-Income | Existing | Pipe insulation for DHW outlet pipe                   | R-4 insulation       | Uninsulated DHW outlet pipes (R-1) | R-1      | 18 | 0 | 0      | 10 | \$0.98   | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead                                   | 1.25 GPM             | Replace existing 2.0 GPM           | 2.0 GPM  | 33 | 0 | 11,584 | 10 | \$3.79   | 1% | UG  | Retrofit |

Low-Income Multi-Family Water Heating

|            |          |                                                |                   |                             |          |    |   |        |    |        |    |     |          |
|------------|----------|------------------------------------------------|-------------------|-----------------------------|----------|----|---|--------|----|--------|----|-----|----------|
| Low-Income | Existing | Faucet Aerator                                 | Kitchen, 1.5 GPM  | Average existing stock      | 2.5 GPM  | 16 | 0 | 5,377  | 10 | \$1.14 | 1% | UG  | Retrofit |
| Low-Income | Existing | Faucet Aerator                                 | Bathroon, 1.0 GPM | Average existing stock      | 2.2 GPM  | 7  |   | 2,371  | 10 | \$0.56 | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead (Distributed)              | 1.25 GPM          | Average existing stock      | 2.21 GPM | 32 | 0 | 9,585  | 10 | \$3.79 | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead                            | 1.25 GPM          | 2.0-2.5 GPM showerhead      | 2.25 GPM | 33 | 0 | 9,892  | 10 | \$3.79 | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead                            | 1.25 GPM          | > 2.6 GPM showerhead        | 3.0 GPM  | 64 | 0 | 15,549 | 10 | \$3.79 | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead                            | 1.25 GPM          | Replace existing 1.5 GPM    | 1.5 GPM  | 8  | 0 | 3,846  | 10 | \$3.79 | 1% | UG  | Retrofit |
| Low-Income | Existing | Low-flow showerhead                            | 1.25 GPM          | Replace existing 2.0 GPM    | 2.0 GPM  | 24 | 0 | 7,933  | 10 | \$3.79 | 1% | UG  | Retrofit |
| Low Income | Existing | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM           | 2.0 -2.5 GPM showerhead     | 2.25 GPM | 21 | 0 | 5931   | 10 | \$12.5 | 0% | EGD | Retrofit |
| Low Income | Existing | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM           | 2.6 -3.0 GPM GPM showerhead | 2.8 GPM  | 40 | 0 | 10036  | 10 | \$12.5 | 0% | EGD | Retrofit |
| Low Income | Existing | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM           | 3.1 - 3.5 GPM showerhead    | 3.3 GPM  | 58 | 0 | 13621  | 10 | \$12.5 | 0% | EGD | Retrofit |
| Low Income | Existing | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM           | 3.6 GPM and above           | 3.6 GPM  | 69 | 0 | 15705  | 10 | \$12.5 | 0% | EGD | Retrofit |

Low-Income Multi-Family Space Heating

|            |          |                                                       |          |                       |          |                 |   |   |    |         |                  |      |             |
|------------|----------|-------------------------------------------------------|----------|-----------------------|----------|-----------------|---|---|----|---------|------------------|------|-------------|
| Low income | New      | Condensing Boiler - Space Heating (<100 Mbtu/h)       | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$1,475 | Union 5%, EDG 0% | Both | New         |
| Low income | New      | Condensing Boiler - Space Heating (100 to 199 Mbtu/h) | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$2,414 | Union 5%, EDG 0% | Both | New         |
| Low income | New      | Condensing Boiler - Space Heating (200 to 299 Mbtu/h) | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$3,227 | Union 5%, EDG 0% | Both | New         |
| Low income | Existing | Condensing Boiler - Space Heating (<100 Mbtu/h)       | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$2,045 | Union 5%, EDG 0% | Both | Replacement |
| Low income | Existing | Condensing Boiler - Space Heating (100 to 199 Mbtu/h) | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$2,984 | Union 5%, EDG 0% | Both | Replacement |
| Low income | Existing | Condensing Boiler - Space Heating (200 to 299 Mbtu/h) | 90% AFUE | Non-condensing Boiler | 82% AFUE | 0.01019 /Btu/hr | 0 | 0 | 25 | \$3,797 | Union 5%, EDG 0% | Both | Replacement |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details                                          |                                |                       |                                   | Annual Resource Savings |                   |           | Other |                       |                  |                            |                 |
|---------------|--------------|------------------------------------------------------------|--------------------------------|-----------------------|-----------------------------------|-------------------------|-------------------|-----------|-------|-----------------------|------------------|----------------------------|-----------------|
| Sector        | New/Existing | Efficient Equipment                                        | Details of Efficient Equipment | Base Equipment        | Details of Base Equipment         | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%)   | Utility Measure Applies to | Decision Type   |
| Low income    | New/Existing | Condensing Boilers - Space Heating, 300 and above MBTUH    | 88% seasonal efficiency        | Non-condensing boiler | 76% estimated seasonal efficiency | 0.0104 m3/Btu/hr        | 0                 | 0         | 25    | \$12/Kbtu/hr          | 5%               | UG                         | New/Replacement |
| Low income    | New          | High Efficiency Boiler - Space Heating (<100 Mbtu/h)       | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,238               | Union 5%, EDG 0% | Both                       | New             |
| Low income    | New          | High Efficiency Boiler - Space Heating (100 to 199 Mbtu/h) | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,544               | Union 5%, EDG 0% | Both                       | New             |
| Low income    | New          | High Efficiency Boiler - Space Heating (200 to 299 Mbtu/h) | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,388               | Union 5%, EDG 0% | Both                       | New             |
| Low income    | Existing     | High Efficiency Boiler - Space Heating (<100 Mbtu/h)       | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,808               | Union 5%, EDG 0% | Both                       | Replacement     |
| Low income    | Existing     | High Efficiency Boiler - Space Heating (100 to 199 Mbtu/h) | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$2,114               | Union 5%, EDG 0% | Both                       | Replacement     |
| Low income    | Existing     | High Efficiency Boiler - Space Heating (200 to 299 Mbtu/h) | 85% AFUE                       | Non-condensing Boiler | 82% AFUE                          | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,958               | Union 5%, EDG 0% | Both                       | Replacement     |
| Low income    | Existing     | Prescriptive Higher Efficiency Boiler - Space Heating      | 83-84% Efficient, 300-2000 MBH | Space Heating Boiler  | 80.5% Thermal Efficiency          | 2,474-19,340            | 0                 | 0         | 25    | \$3900-\$4950         | Union 5%, EDG 0% | Both                       | Replacement     |
| Low income    | Existing     | Prescriptive Higher Efficiency Boiler - Space Heating      | 85-88% Efficient, 300-2000 MBH | Space Heating Boiler  | 80.5% Thermal Efficiency          | 3,496-27,325            | 0                 | 0         | 25    | \$4,500-\$7,050       | Union 5%, EDG 0% | Both                       | Replacement     |
| Low income    | New          | Prescriptive Higher Efficiency Boiler - Space Heating      | 83-84% Efficient, 300-2000 MBH | Space Heating Boiler  | 80.5% Thermal Efficiency          | 2,474-19,340            | 0                 | 0         | 25    | \$3900-\$4950         | Union 5%, EDG 0% | Both                       | New             |
| Low income    | New          | Prescriptive Higher Efficiency Boiler - Space Heating      | 85-88% Efficient, 300-2000 MBH | Space Heating Boiler  | 80.5% Thermal Efficiency          | 3,496-27,325            | 0                 | 0         | 25    | \$4,500-\$7,050       | Union 5%, EDG 0% | Both                       | New             |

Commercial Cooking

|            |              |                                          |             |                                  |  |      |     |       |    |            |     |      |                 |
|------------|--------------|------------------------------------------|-------------|----------------------------------|--|------|-----|-------|----|------------|-----|------|-----------------|
| Commercial | New/Existing | Energy Star Fryer                        | Energy Star | Standard fryer                   |  | 1083 | 17  | 0     | 12 | \$1,028    | 20% | Both | New/Replacement |
| Commercial | New/Existing | Energy Star Convection Ovens - Full Size | Energy Star | Standard Convection Oven         |  | 847  | 1   |       | 12 | \$875      | 20% | Both | New/Replacement |
| Commercial | New/Existing | Energy Star Steam Cookers                | Energy Star | Standard Efficiency Steam Cooker |  | 3224 | 162 | 42812 | 10 | \$2,000.00 | 20% | Both | New/Replacement |
| Commercial | New/Existing | High Efficiency Under-Fired Broilers     |             | Standard Efficiency Broiler      |  | 1677 |     |       | 12 | \$1,270    | 20% | Both | New/Replacement |

Commercial Space Heating

|            |              |                                                         |                                        |                                            |                                   |                          |                       |   |    |                              |     |      |                 |
|------------|--------------|---------------------------------------------------------|----------------------------------------|--------------------------------------------|-----------------------------------|--------------------------|-----------------------|---|----|------------------------------|-----|------|-----------------|
| Commercial | Existing     | Air Curtains                                            | Double door                            | Non-air curtain doors                      |                                   | 1,529                    | 1,023                 | 0 | 15 | \$2,500                      | 5%  | Both | Retrofit        |
| Commercial | New/Existing | Air Curtains                                            | Shipping and Receiving Doors (10 x 10) | Non-air curtain doors                      |                                   | 20605                    | -936                  |   | 15 | \$10,170                     | 5%  | Both | New/Retrofit    |
| Commercial | New/Existing | Air Curtains                                            | Shipping and Receiving Doors (8 x 10)  | Non-air curtain doors                      |                                   | 9457                     | -5220                 |   | 15 | \$8,242                      | 5%  | Both | New/Retrofit    |
| Commercial | New/Existing | Air Curtains                                            | Shipping and Receiving Doors (8 x 8)   | Non-air curtain doors                      |                                   | 7565                     | -5380                 |   | 15 | \$8,242                      | 5%  | Both | New/Retrofit    |
| Commercial | Existing     | Air Curtains                                            | Single door                            | Non-air curtain doors                      |                                   | 667                      | 172                   | 0 | 15 | \$1,650                      | 5%  | Both | Retrofit        |
| Commercial | New          | Condensing Boiler - Space Heating (<100 Mbtu/h)         | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$1,475                      | 5%  | Both | New             |
| Commercial | New          | Condensing Boiler - Space Heating (100 to 199 Mbtu/h)   | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$2,414                      | 5%  | Both | New             |
| Commercial | New          | Condensing Boiler - Space Heating (200 to 299 Mbtu/h)   | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$3,227                      | 5%  | Both | New             |
| Commercial | Existing     | Condensing Boiler - Space Heating (<100 Mbtu/h)         | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$2,045                      | 5%  | Both | Replacement     |
| Commercial | Existing     | Condensing Boiler - Space Heating (100 to 199 Mbtu/h)   | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$2,984                      | 5%  | Both | Replacement     |
| Commercial | Existing     | Condensing Boiler - Space Heating (200 to 299 Mbtu/h)   | 90% AFUE                               | Non-condensing Boiler                      | 82% AFUE                          | 0.01019 /Btu/hr          | 0                     | 0 | 25 | \$3,797                      | 5%  | Both | Replacement     |
| Commercial | New/Existing | Condensing Boilers - Space Heating, 300 and above MBTUH | 88% seasonal efficiency                | Non-condensing boiler                      | 76% estimated seasonal efficiency | 0.0104 m3/Btu/hr         | 0                     | 0 | 25 | \$12/Kbtu/hr                 | 5%  | UG   | New/Replacement |
| Commercial | New/Existing | Condensing Make Up Air Unit - MR and LTC                |                                        | Conventional MUA with constant speed drive |                                   | .84 m3/cfm - 2.92 m3/cfm | (0.00-1.48) kwh/cfm   |   | 15 | \$870 + (.66 - 1.02) per cfm | 5%  | Both | New/Replacement |
| Commercial | New/Existing | Condensing Make Up Air Unit - Retail and Comm           |                                        | Conventional MUA with constant speed drive |                                   | .41 m3/cfm - 2.07 m3/cfm | (0.00-1.09) kwh/cfm   |   | 15 | \$870 + (.66 - 1.02) per cfm | 5%  | Both | New/Replacement |
| Commercial | New/Existing | Condensing Unit Heater                                  |                                        | % Sales Weighted Average model             | 78% Annually Efficient            | 0.00631 m3/Btu/hr        | (-)0.00186 kwh/Btu/hr | 0 | 18 | \$0.0129 /Btu/hr             | 0%  | Both | New/Replacement |
| Commercial | New/Existing | Demand Control Kitchen Ventilation                      | 0 - 4,999 CFM                          | Kitchen ventilation without DCKV           |                                   | 4,801                    | 13,521                | 0 | 15 | \$10,000                     | 5%  | Both | New/Replacement |
| Commercial | New/Existing | Demand Control Kitchen Ventilation                      | 10,000 - 15,000 CFM                    | Kitchen ventilation without DCKV           |                                   | 18,924                   | 49,102                | 0 | 15 | \$20,000                     | 5%  | Both | New/Replacement |
| Commercial | New/Existing | Demand Control Kitchen Ventilation                      | 5,000 - 9,999 CFM                      | Kitchen ventilation without DCKV           |                                   | 11,486                   | 30,901                | 0 | 15 | \$15,000                     | 5%  | Both | New/Replacement |
| Commercial | New/Existing | Destratification Fans                                   |                                        | No destratification fans                   |                                   | 0.5 m3/ft²               | (-)0.0034 kwh/ft²     | 0 | 15 | \$7,021                      | 10% | Both | New/Retrofit    |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details                                                     |                                              |                                               |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |                 |
|---------------|--------------|-----------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|-----------------|
| Sector        | New/Existing | Efficient Equipment                                                   | Details of Efficient Equipment               | Base Equipment                                | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type   |
| Commercial    | New          | Energy Recovery Ventilation (Multi-Family, Health Care, Nursing Home) | Ventilation with ERV                         | Ventilation without ERV                       |                           | 5.77 m3/CFM             | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Energy Recovery Ventilation (Multi-Family, Health Care, Nursing Home) | Ventilation with ERV                         | Ventilation without ERV                       |                           | 6.12 m3/CFM             | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | Energy Recovery Ventilation (Hotel, Restaurant, Retail)               | Ventilation with ERV                         | Ventilation without ERV                       |                           | 3.21 m3/CFM             | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Energy Recovery Ventilation (Hotel, Restaurant, Retail)               | Ventilation with ERV                         | Ventilation without ERV                       |                           | 3.4 m3/CFM              | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | Energy Recovery Ventilation (Office, Warehouse, School)               | Ventilation with ERV                         | Ventilation without ERV                       |                           | 2.05 m3/CFM             | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Energy Recovery Ventilation (Office, Warehouse, School)               | Ventilation with ERV                         | Ventilation without ERV                       |                           | 2.17 m3/CFM             | 0                 | 0         | 14    | \$3.18/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | Heat Recovery Ventilation (Multi-Family, Health Care, Nursing Home)   | Ventilation with HRV                         | Ventilation without HRV                       |                           | 4.28 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Heat Recovery Ventilation (Multi-Family, Health Care, Nursing Home)   | Ventilation with HRV                         | Ventilation without HRV                       |                           | 4.70 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | Heat Recovery Ventilation (Hotel, Restaurant, Retail)                 | Ventilation with HRV                         | Ventilation without HRV                       |                           | 2.38 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Heat Recovery Ventilation (Hotel, Restaurant, Retail)                 | Ventilation with HRV                         | Ventilation without HRV                       |                           | 2.61 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | Heat Recovery Ventilation (Office, Warehouse, School)                 | Ventilation with HRV                         | Ventilation without HRV                       |                           | 1.52 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | New             |
| Commercial    | Existing     | Heat Recovery Ventilation (Office, Warehouse, School)                 | Ventilation with HRV                         | Ventilation without HRV                       |                           | 1.67 m3/CFM             | 0                 | 0         | 14    | \$3.61/CFM            | 5%             | Both                       | Retrofit        |
| Commercial    | New          | High Efficiency Boiler - Space Heating (<100 Mbtu/h)                  | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,238               | 5%             | Both                       | New             |
| Commercial    | New          | High Efficiency Boiler - Space Heating (100 to 199 Mbtu/h)            | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,544               | 5%             | Both                       | New             |
| Commercial    | New          | High Efficiency Boiler - Space Heating (200 to 299 Mbtu/h)            | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,388               | 5%             | Both                       | New             |
| Commercial    | Existing     | High Efficiency Boiler - Space Heating (<100 Mbtu/h)                  | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,808               | 5%             | Both                       | Replacement     |
| Commercial    | Existing     | High Efficiency Boiler - Space Heating (100 to 199 Mbtu/h)            | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$2,114               | 5%             | Both                       | Replacement     |
| Commercial    | Existing     | High Efficiency Boiler - Space Heating (200 to 299 Mbtu/h)            | 85% AFUE                                     | Non-condensing Boiler                         | 82% AFUE                  | 0.00318 /Btu/hr         | 0                 | 0         | 25    | \$1,958               | 5%             | Both                       | Replacement     |
| Commercial    | Existing     | High Efficiency Condensing Furnace                                    | 96% AFUE                                     | AFUE 90%                                      |                           | 1.7/kBtu/hr             | 0                 | 0         | 18    | \$8.4/kBtu/hr         | 17.5%          | Both                       | Replacement     |
| Commercial    | New/Existing | Single Stage & High Intensity Infrared Heaters                        | 0 - 49,999 BTU/hr                            | Regular Unit Heater                           |                           | 0.0144 /Btu/hr          | 16                | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | New/Existing | 2-Stage Infrared Heaters                                              | 0 - 49,999 BTU/hr                            | Regular Unit Heater                           |                           | 0.0242 /Btu/hr          | 16                | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Single Stage & High Intensity Infrared Heaters                        | 165,000 - 300,000 BTU/hr                     | Regular Unit Heater                           |                           | 0.0144 /Btu/hr          | 873               | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | New/Existing | 2-Stage Infrared Heaters                                              | 165,000 - 300,000 BTU/hr                     | Regular Unit Heater                           |                           | 0.0242 /Btu/hr          | 873               | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Single Stage & High Intensity Infrared Heaters                        | 50,000 - 164,999 BTU/hr                      | Regular Unit Heater                           |                           | 0.0144 /Btu/hr          | 409               | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | New/Existing | 2-Stage Infrared Heaters                                              | 50,000 - 164,999 BTU/hr                      | Regular Unit Heater                           |                           | 0.0242 /Btu/hr          | 409               | 0         | 20    | \$0.0122 /BTUh        | 33%            | Both                       | New/Replacement |
| Commercial    | Existing     | Prescriptive High Efficiency Boiler - Space Heating                   | 83-84% Efficient, 300-2000 MBH               | Space Heating Boiler                          | 80.5% Thermal Efficiency  | 2,474-19,340            | 0                 | 0         | 25    | \$3900-\$4950         | 10/12/20%      | Both                       | Replacement     |
| Commercial    | Existing     | Prescriptive High Efficiency Boiler - Space Heating                   | 85-88% Efficient, 300-2000 MBH               | Space Heating Boiler                          | 80.5% Thermal Efficiency  | 3,496-27,325            | 0                 | 0         | 25    | \$4,500-\$7,050       | 10/12/20%      | Both                       | Replacement     |
| Commercial    | New          | Prescriptive High Efficiency Boiler - Space Heating                   | 83-84% Efficient, 300-2000 MBH               | Space Heating Boiler                          | 80.5% Thermal Efficiency  | 2,474-19,340            | 0                 | 0         | 25    | \$3900-\$4950         | 10/12/20%      | Both                       | New             |
| Commercial    | New          | Prescriptive High Efficiency Boiler - Space Heating                   | 85-88% Efficient, 300-2000 MBH               | Space Heating Boiler                          | 80.5% Thermal Efficiency  | 3,496-27,325            | 0                 | 0         | 25    | \$4,500-\$7,050       | 10/12/20%      | Both                       | New             |
| Commercial    | Existing     | Prescriptive Schools - Elementary                                     | hydronic boiler with 83%+ thermal efficiency | hydronic boiler with 80.5% thermal efficiency |                           | 12,217                  | 0                 | 0         | 25    | \$8,646               | 27%            | UG                         | Replacement     |
| Commercial    | Existing     | Prescriptive Schools - Elementary                                     | hydronic boiler with 83%+ thermal efficiency | hydronic boiler with 80.5% thermal efficiency |                           | 12,217                  | 0                 | 0         | 25    | \$8,646               | 12%            | EGD                        | Replacement     |
| Commercial    | Existing     | Prescriptive Schools - Secondary                                      | hydronic boiler with 83%+ thermal efficiency | hydronic boiler with 80.5% thermal efficiency |                           | 49,476                  | 0                 | 0         | 25    | \$14,470              | 27%            | UG                         | Replacement     |
| Commercial    | Existing     | Prescriptive Schools - Secondary                                      | hydronic boiler with 83%+ thermal efficiency | hydronic boiler with 80.5% thermal efficiency |                           | 49,476                  | 0                 | 0         | 25    | \$14,470              | 12%            | EGD                        | Replacement     |
| Commercial    | Existing     | Programmable Thermostat                                               |                                              | Standard thermostat                           |                           | 13 - 108**              | 15 - 77**         | 0         | 15    | \$110                 | 20%            | UG                         | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat                                               | Educational - School                         | Standard thermostat                           |                           | 65                      | 8                 | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details       |                                  |                           |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |                 |
|---------------|--------------|-------------------------|----------------------------------|---------------------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|-----------------|
| Sector        | New/Existing | Efficient Equipment     | Details of Efficient Equipment   | Base Equipment            | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type   |
| Commercial    | Existing     | Programmable Thermostat | Educational - University/College | Standard thermostat       |                           | 58                      | 57                | 0         | 0     | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Food Service - Restaurant/Tavern | Standard thermostat       |                           | 69                      | 77                | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Hotel/Motel                      | Standard thermostat       |                           | 10                      | 11                | 0         | 0     | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Large Hotel                      | Standard thermostat       |                           | 10                      | 14                | 0         | 0     | \$110                 | 20%            | EGD                        | Retrofit        |
| MultiFamily   | Existing     | Programmable Thermostat | Multi Family                     | Standard thermostat       |                           | 15                      | 13                | 0         | 15    | \$80                  | 20%            | Both                       | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Recreation - Small Fitness / Spa | Standard thermostat       |                           | 35                      | 87                | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Retail - Food                    | Standard thermostat       |                           | 22                      | 16                | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Retail - Mall                    | Standard thermostat       |                           | 14                      | 19                | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Retail - Strip Mall              | Standard thermostat       |                           | 11                      | 19                | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Small Office                     | Standard thermostat       |                           | 39                      | 43                | 0         | 0     | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | Existing     | Programmable Thermostat | Warehouse / Wholesale            | Standard thermostat       |                           | 132                     | 9                 | 0         | 15    | \$110                 | 20%            | EGD                        | Retrofit        |
| Commercial    | New/Existing | Rooftop Unit            | Two-stage rooftop unit           | Single stage rooftop unit |                           | 255                     | 0                 | 0         | 15    | \$375                 | 5%             | Both                       | New/Replacement |

**Commercial Water Heating**

|            |              |                                                 |                                             |                                                    |                               |                          |                    |               |    |                                |    |      |                 |
|------------|--------------|-------------------------------------------------|---------------------------------------------|----------------------------------------------------|-------------------------------|--------------------------|--------------------|---------------|----|--------------------------------|----|------|-----------------|
| Commercial | New/Existing | Commercial Laundry Washing Equipment with Ozone | Washer extractor – 60 lbs                   | Commercial Laundry Washing Equipment without Ozone |                               | 0.0328 m3/lbs/yr         | 0.00219 kwh/lbs/yr | 2.01 L/lbs/yr | 15 | \$10,970                       | 8% | Both | New/Retrofit    |
| Commercial | New/Existing | Commercial Laundry Washing Equipment with Ozone | Washer extractor – 500 lbs                  | Commercial Laundry Washing Equipment without Ozone |                               | 0.0328 m3/lbs/yr         | 0.00219 kwh/lbs/yr | 2.01 L/lbs/yr | 15 | \$30,270                       | 8% | Both | New/Retrofit    |
| Commercial | New/Existing | Commercial Laundry Washing Equipment with Ozone | Tunnel Washer – 120 lbs                     | Commercial Laundry Washing Equipment without Ozone |                               | 0.0240 m3/lbs/yr         | 0.00152 kwh/lbs/yr | 1.22 L/lbs/yr | 15 | \$49,667                       | 8% | Both | New/Retrofit    |
| Commercial | New/Existing | Commercial Laundry Washing Equipment with Ozone | Tunnel Washer – 500 lbs                     | Commercial Laundry Washing Equipment without Ozone |                               | 0.0240 m3/lbs/yr         | 0.00152 kwh/lbs/yr | 1.22 L/lbs/yr | 15 | \$160,065                      | 8% | Both | New/Retrofit    |
| Commercial | Existing     | Condensing Boiler - DHW (<100 Mbtu/h)           | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.02170 /Btu/hr          | 0                  | 0             | 25 | \$2,045                        | 5% | Both | Replacement     |
| Commercial | Existing     | Condensing Boiler - DHW (100 to 199 Mbtu/h)     | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.01332 /Btu/hr          | 0                  | 0             | 25 | \$2,984                        | 5% | Both | Replacement     |
| Commercial | Existing     | Condensing Boiler - DHW (200 to 299 Mbtu/h)     | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.00996 /Btu/hr          | 0                  | 0             | 25 | \$3,797                        | 5% | Both | Replacement     |
| Commercial | New          | Condensing Boiler - DHW (<100 Mbtu/h)           | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.02170 /Btu/hr          | 0                  | 0             | 25 | \$1,475                        | 5% | Both | New             |
| Commercial | New          | Condensing Boiler - DHW (100 to 199 Mbtu/h)     | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.01332 /Btu/hr          | 0                  | 0             | 25 | \$2,414                        | 5% | Both | New             |
| Commercial | New          | Condensing Boiler - DHW (200 to 299 Mbtu/h)     | 90% or greater AFUE                         | Non-condensing Boiler                              | 82% AFUE                      | 0.00996 /Btu/hr          | 0                  | 0             | 25 | \$3,227                        | 5% | Both | New             |
| Commercial | New/Existing | Condensing Gas Water Heater (1,000gal/day)      | 95% thermal efficiency                      | Conventional storage tank water heater             | 80% efficiency, 91 gal. tank. | 1,551                    | 0                  | 0             | 13 | \$2,230                        | 5% | Both | New/Replacement |
| Commercial | New/Existing | Condensing Gas Water Heater (100gal/day)        | 95% thermal efficiency                      | Conventional storage tank water heater             | 80% efficiency, 91 gal. tank. | 332                      | 0                  | 0             | 13 | \$2,230                        | 5% | Both | New/Replacement |
| Commercial | New/Existing | Condensing Gas Water Heater (500gal/day)        | 95% thermal efficiency                      | Conventional storage tank water heater             | 80% efficiency, 91 gal. tank. | 873                      | 0                  | 0             | 13 | \$2,230                        | 5% | Both | New/Replacement |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | Laundromat                                  | No DWHR                                            |                               | 49735                    | 0                  | 0             | 25 | \$37,211.00                    | 5% | Both | New             |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | Entertainment, Arena                        | No DWHR                                            |                               | 394 per Showerhead       | 0                  | 0             | 25 | \$776 per Showerhead           | 5% | Both | New             |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | University/College Cafeterias - Dishwashing | No DWHR                                            |                               | 4.6 per Meal Served/Day  | 0                  | 0             | 25 | \$3.41 per Meal Served/Day     | 5% | Both | New             |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | Hospital - Dishwashing                      | No DWHR                                            |                               | 12 per Bed               | 0                  | 0             | 25 | \$11.88 per Bed                | 5% | Both | New             |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | Hospital - Laundry                          | No DWHR                                            |                               | 295 Per Bed              | 0                  | 0             | 25 | \$250 per Bed                  | 5% | Both | New             |
| Commercial | New          | Drain Water Heat Recovery (DWHR)                | Nursing Home - Dishwashing                  | No DWHR                                            |                               | 12 per Bed               | 0                  | 0             | 25 | \$16.54 per Bed                | 5% | Both | New             |
| Commercial | Existing     | Drain Water Heat Recovery (DWHR)                | Laundromat                                  | No DWHR                                            |                               | 49735                    | 0                  | 0             | 25 | \$40,811.00                    | 5% | Both | Retrofit        |
| Commercial | Existing     | Drain Water Heat Recovery (DWHR)                | Entertainment, Arena                        | No DWHR                                            |                               | 394 per Showerhead       | 0                  | 0             | 25 | \$1209 per Showerhead          | 5% | Both | Retrofit        |
| Commercial | Existing     | Drain Water Heat Recovery (DWHR)                | University/College Cafeterias - Dishwashing | No DWHR                                            |                               | 11.6 Meal Served per Day | 0                  | 0             | 25 | \$6.26 per Meal Served per day | 5% | Both | Retrofit        |



Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details                                |                                                                 |                                        |                           | Annual Resource Savings |                   |                    | Other |                       |                |                            |                 |
|---------------|--------------|--------------------------------------------------|-----------------------------------------------------------------|----------------------------------------|---------------------------|-------------------------|-------------------|--------------------|-------|-----------------------|----------------|----------------------------|-----------------|
| Sector        | New/Existing | Efficient Equipment                              | Details of Efficient Equipment                                  | Base Equipment                         | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L)          | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type   |
| Commercial    | Existing     | Drain Water Heat Recovery (DWHR)                 | Hospital - Dishwashing                                          | No DWHR                                |                           | 31 per Bed              | 0                 | 0                  | 25    | \$18.19 per Bed       | 5%             | Both                       | Retrofit        |
| Commercial    | Existing     | Drain Water Heat Recovery (DWHR)                 | Hospital - Laundry                                              | No DWHR                                |                           | 295 per Bed             | 0                 | 0                  | 25    | \$274 per Bed         | 5%             | Both                       | Retrofit        |
| Commercial    | Existing     | Drain Water Heat Recovery (DWHR)                 | Nursing Home - Dishwashing                                      | No DWHR                                |                           | 31 per Bed              | 0                 | 0                  | 25    | \$25.33 per Bed       | 5%             | Both                       | Retrofit        |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Undercounter – High Temperature                                 | Non-Energy Star Dishwasher             |                           | 801                     | 3,754             | 112,795            | 10    | (-) \$13              | 40%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Undercounter – Low Temperature                                  | Non-Energy Star Dishwasher             |                           | 326                     | 559               | 45,891             | 10    | (-) \$13              | 40%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Stationary Rack, (Door type, or Single rack) – High Temperature | Non-Energy Star Dishwasher             |                           | 619                     | 3,553             | 87,119             | 15    | (-) \$350             | 20%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Stationary Rack, (Door type, or Single rack) – Low Temperature  | Non-Energy Star Dishwasher             |                           | 841                     | 855               | 118,369            | 15    | (-) \$350             | 20%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Rack Conveyor, Single (Tank) – High Temperature                 | Non-Energy Star Dishwasher             |                           | 2,203                   | 9,811             | 310,271            | 20    | \$2,375               | 27%            | Both                       | New/Replacement |
| Commercial    | New/Existing | Energy Star Dishwasher                           | Rack Conveyor, Multi (Tank) – High Temperature                  | Non-Energy Star Dishwasher             |                           | 3,708                   | 15,822            | 522,192            | 20    | \$288                 | 27%            | Both                       | New/Replacement |
| Commercial    | Existing     | High Efficiency Boiler - DHW (<100 Mbtu/h)       | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00468 /Btu/hr         | 0                 | 0                  | 25    | \$1,808.00            | 5%             | Both                       | Replacement     |
| Commercial    | Existing     | High Efficiency Boiler - DHW (100 to 199 Mbtu/h) | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00287 /Btu/hr         | 0                 | 0                  | 25    | \$2,114.00            | 5%             | Both                       | Replacement     |
| Commercial    | Existing     | High Efficiency Boiler - DHW (200 to 299 Mbtu/h) | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00215 /Btu/hr         | 0                 | 0                  | 25    | \$1,958.00            | 5%             | Both                       | Replacement     |
| Commercial    | New          | High Efficiency Boiler - DHW (<100 Mbtu/h)       | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00468 /Btu/hr         | 0                 | 0                  | 25    | \$1,238.00            | 5%             | Both                       | New             |
| Commercial    | New          | High Efficiency Boiler - DHW (100 to 199 Mbtu/h) | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00287 /Btu/hr         | 0                 | 0                  | 25    | \$1,544.00            | 5%             | Both                       | New             |
| Commercial    | New          | High Efficiency Boiler - DHW (200 to 299 Mbtu/h) | 85% or greater AFUE                                             | Non-Condensing Boiler                  | 82% AFUE                  | 0.00215 /Btu/hr         | 0                 | 0                  | 25    | \$1,388.00            | 5%             | Both                       | New             |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle                           | 1.24 GPM                                                        | Standard pre-rinse spray nozzle        | 3.0 GPM                   | 190 - 886**             | 0                 | 36,484 - 170,326** | 5     | \$60                  | 12.40%         | UG                         | Retrofit        |
| Commercial    | New          | Pre-Rinse Spray Nozzle (Full Service)            | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 1286                    | 0                 | 252000             | 5     | \$150                 | 0%             | EGD                        | New             |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Full Service)            | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 1286                    | 0                 | 252000             | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Full Service)            | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 1.6 GPM                   | 457                     | 0                 | 97,292             | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | New          | Pre-Rinse Spray Nozzle (Limited)                 | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 339                     | 0                 | 66400              | 5     | \$150                 | 0%             | EGD                        | New             |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Limited)                 | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 339                     | 0                 | 66400              | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Limited)                 | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 1.6 GPM                   | 90                      | 0                 | 19,197             | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | New          | Pre-Rinse Spray Nozzle (Other)                   | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 318                     | 0                 | 62200              | 5     | \$150                 | 0%             | EGD                        | New             |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Other)                   | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 3.0 GPM                   | 318                     | 0                 | 62200              | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | Existing     | Pre-Rinse Spray Nozzle (Other)                   | 0.64 GPM                                                        | Pre-rinse spray nozzle                 | 1.6 GPM                   | 109                     | 0                 | 23,166             | 5     | \$150                 | 0%             | Both                       | Retrofit        |
| Commercial    | New          | Prescriptive Higher Efficiency Boiler - DWH      | 83-84% Efficient, 300-1500 MBH                                  | DWH Boiler                             | 80.5% Thermal Efficiency  | 1,168-4,693             | 0                 | 0                  | 25    | \$3900 - \$5900       | 10/12/20%      | Both                       | New             |
| Commercial    | New          | Prescriptive Higher Efficiency Boiler - DWH      | 85-88% Efficient, 300-1500 MBH                                  | DWH Boiler                             | 80.5% Thermal Efficiency  | 1,861-7,475             | 0                 | 0                  | 25    | \$4500 - \$7400       | 10/12/20%      | Both                       | New             |
| Commercial    | Existing     | Prescriptive Higher Efficiency Boiler - DWH      | 83-84% Efficient, 300-1500 MBH                                  | DWH Boiler                             | 80.5% Thermal Efficiency  | 1,168-4,693             | 0                 | 0                  | 25    | \$3900 - \$5900       | 10/12/20%      | Both                       | Replacement     |
| Commercial    | Existing     | Prescriptive Higher Efficiency Boiler - DWH      | 85-88% Efficient, 300-1500 MBH                                  | DWH Boiler                             | 80.5% Thermal Efficiency  | 1,861-7,475             | 0                 | 0                  | 25    | \$4500 - \$7400       | 10/12/20%      | Both                       | Replacement     |
| Commercial    | New          | Tankless Water Heater                            | 100 USG/day, 84% thermal efficiency                             | Conventional Storage Tank Water Heater | 80% thermal efficiency    | 154                     | 0                 | 0                  | 18    | (-) \$1,102           | 2%             | Both                       | New             |
| Commercial    | Existing     | Tankless Water Heater                            | 100 USG/day, 84% thermal efficiency                             | Conventional Storage Tank Water Heater | 80% thermal efficiency    | 154                     | 0                 | 0                  | 18    | (-) \$1,102           | 2%             | Both                       | Replacement     |

Multi-Family Water Heating

|              |              |                                          |                  |                                                        |                    |     |     |        |    |       |     |      |                 |
|--------------|--------------|------------------------------------------|------------------|--------------------------------------------------------|--------------------|-----|-----|--------|----|-------|-----|------|-----------------|
| Multi-Family | New/Existing | CEE Tier 2 Front-Loading Clothes Washer  | MEF=2.20, WF=5.1 | Conventional top-loading, vertical axis clothes washer | MEF=1.26, WF=9.5   | 117 | 396 | 58,121 | 11 | \$600 | 10% | Both | New/Replacement |
| Multi-Family | New/Existing | Energy Star Front-Loading Clothes Washer | MEF=1.72 ,WF=8.0 | Conventional top loading vertical axis washers         | MEF = 1.26, WF=9.5 | 76  | 201 | 19,814 | 11 | \$150 | 48% | UG   | New/Replacement |

| Indicates an update (December 2012) from the Board approved list of input assumptions                                                                       |              |                                                |                                |                            |                           |                         |                   |           |       |                       |                |                            |               |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------------------------------------------|--------------------------------|----------------------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|---------------|--|
| Target Market                                                                                                                                               |              | Equipment Details                              |                                |                            |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |               |  |
| Sector                                                                                                                                                      | New/Existing | Efficient Equipment                            | Details of Efficient Equipment | Base Equipment             | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type |  |
| MultiFamily                                                                                                                                                 | Existing     | Faucet Aerator                                 | Bathroom, 1.0 GPM              | Average Existing Stock     |                           | 7                       | 0                 | 2371      | 10    | \$1.5                 | 10%            | EGD                        | Retrofit      |  |
| MultiFamily                                                                                                                                                 | Existing     | Faucet Aerator                                 | Bathroom, 1.5 GPM              | Average Existing Stock     |                           | 4                       | 0                 | 1382      | 10    | \$2.                  | 10%            | EGD                        | Retrofit      |  |
| MultiFamily                                                                                                                                                 | Existing     | Faucet Aerator                                 | Kitchen, 1.0 GPM               | Average Existing Stock     |                           | 24                      | 0                 | 8072      | 10    | \$2.                  | 10%            | EGD                        | Retrofit      |  |
| Multi-Family                                                                                                                                                | New          | Faucet Aerator                                 | Kitchen, 1.0 GPM               | Ontario Building Code 2006 | 2.2 GPM                   | 22                      | 0                 | 7,337     | 10    | \$1.59                | 10%            | UG                         | New           |  |
| MultiFamily                                                                                                                                                 | Existing     | Faucet Aerator                                 | Kitchen, 1.5 GPM               | Average Existing Stock     |                           | 16                      | 0                 | 5377      | 10    | \$2.                  | 10%            | EGD                        | Retrofit      |  |
| Multi-Family                                                                                                                                                | New          | Faucet Aerator                                 | Bathroom, 1.0 GPM              | Ontario Building Code 2006 | 2.2 GPM                   | 7                       | 0                 | 2,371     | 10    | \$0.59                | 10%            | UG                         | New           |  |
| Multi-Family                                                                                                                                                | Existing     | Faucet Aerator                                 | Bathroom, 1.0 GPM              | Average existing stock     | 2.2 GPM                   | 7                       | 0                 | 2,371     | 10    | \$0.59                | 10%            | UG                         | Retrofit      |  |
| Multi-Family                                                                                                                                                | New          | Faucet Aerator                                 | Bathroom, 1.5 GPM              | Ontario Building Code 2006 | 2.2 GPM                   | 4                       | 0                 | 1,382     | 10    | \$0.49                | 10%            | UG                         | New           |  |
| Multi-Family                                                                                                                                                | Existing     | Faucet Aerator                                 | Bathroom, 1.5 GPM              | Average existing stock     | 2.2 GPM                   | 4                       | 0                 | 1,382     | 10    | \$0.49                | 10%            | UG                         | Retrofit      |  |
| Multi-Family                                                                                                                                                | New          | Faucet Aerator                                 | Kitchen, 1.5 GPM               | Ontario Building Code 2006 | 2.2 GPM                   | 13                      | 0                 | 4,280     | 10    | \$1.29                | 10%            | UG                         | New           |  |
| Multi-Family                                                                                                                                                | Existing     | Faucet Aerator                                 | Kitchen, 1.0 GPM               | Average existing stock     | 2.5 GPM                   | 24                      | 0                 | 8,072     | 10    | \$1.59                | 10%            | UG                         | Retrofit      |  |
| Multi-Family                                                                                                                                                | Existing     | Faucet Aerator                                 | Kitchen, 1.5 GPM               | Average existing stock     | 2.5 GPM                   | 16                      | 0                 | 5,377     | 10    | \$1.29                | 10%            | UG                         | Retrofit      |  |
| Multi-Family                                                                                                                                                | New/Existing | Low-Flow Showerhead - (MF ONLY)                | 1.25 GPM                       | Replace existing 2.0 GPM   | 2.0 GPM                   | 24                      | 0                 | 7,933     | 10    | \$3.79                | 10%            | UG                         | New/Retrofit  |  |
| Multi-Family                                                                                                                                                | New          | Low-flow showerhead (Distributed)              | 1.25 GPM                       | Average existing stock     | 2.2 GPM                   | 32                      | 0                 | 9,585     | 10    | \$3.79                | 10%            | UG                         | New           |  |
| Multi-Family                                                                                                                                                | Existing     | Low-flow showerhead (Distributed)              | 1.25 GPM                       | Average existing stock     | 2.2 GPM                   | 32                      | 0                 | 9,585     | 10    | \$3.79                | 10%            | UG                         | Retrofit      |  |
| Multi-Family                                                                                                                                                | New          | Low-flow showerhead (Distributed)              | 1.5 GPM                        |                            | 2.2 GPM                   | 33                      | 0                 | 5,228     | 10    | \$6                   | 10%            | UG                         | New           |  |
| Multi-Family                                                                                                                                                | Existing     | Low-flow showerhead (Distributed)              | 1.5 GPM                        | Average existing stock     | 2.2 GPM                   | 33                      | 0                 | 5,228     | 10    | \$6                   | 10%            | UG                         | Retrofit      |  |
| MultiFamily                                                                                                                                                 | New          | Low-Flow Showerhead (Per household, Installed) | 1.25 GPM                       |                            | 2.5 GPM                   | 36                      | -                 | 11587     | 10    | \$12.5                | 10%            | EGD                        | New           |  |
| MultiFamily                                                                                                                                                 | New          | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM                        |                            | 2.5 GPM                   | 29                      | -                 | 7818      | 10    | \$12.5                | 10%            | EGD                        | New           |  |
| MultiFamily                                                                                                                                                 | Existing     | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM                        | 2.0 -2.5 GPM showerhead    | 2.25 GPM                  | 21                      | 0                 | 5931      | 10    | \$12.5                | 10%            | EGD                        | Retrofit      |  |
| MultiFamily                                                                                                                                                 | Existing     | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM                        | 2.6 -3.0 GPM showerhead    | 2.8 GPM                   | 40                      | 0                 | 10036     | 10    | \$12.5                | 10%            | EGD                        | Retrofit      |  |
| MultiFamily                                                                                                                                                 | Existing     | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM                        | 3.1 - 3.5 GPM showerhead   | 3.3 GPM                   | 58                      | 0                 | 13621     | 10    | \$12.5                | 10%            | EGD                        | Retrofit      |  |
| Multi-Family                                                                                                                                                | Existing     | Low-Flow Showerhead (Per household, Installed) | 1.5 GPM                        | 3.6 GPM and above          | 3.6 GPM                   | 69                      | 0                 | 15705     | 10    | \$12.5                | 10%            | EGD                        | Retrofit      |  |
| * Efficiency ratings and natural gas savings will vary by fireplace type. Please see substantiation sheet for type specific efficiency ratings and savings. |              |                                                |                                |                            |                           |                         |                   |           |       |                       |                |                            |               |  |
| ** Savings will vary for different segments. Please see substantiation sheet for segment specific savings.                                                  |              |                                                |                                |                            |                           |                         |                   |           |       |                       |                |                            |               |  |

Indicates an update (December 2012) from the Board approved list of input assumptions

| Target Market |              | Equipment Details   |                                |                |                           | Annual Resource Savings |                   |           | Other |                       |                |                            |               |
|---------------|--------------|---------------------|--------------------------------|----------------|---------------------------|-------------------------|-------------------|-----------|-------|-----------------------|----------------|----------------------------|---------------|
| Sector        | New/Existing | Efficient Equipment | Details of Efficient Equipment | Base Equipment | Details of Base Equipment | Natural Gas (m3)        | Electricity (kWh) | Water (L) | EUL   | Incremental Cost (\$) | Free Rider (%) | Utility Measure Applies to | Decision Type |

| Union Gas Custom Projects   |                |
|-----------------------------|----------------|
| Sector                      | Free Rider (%) |
| Agriculture                 | 54%            |
| Industrial                  | 54%            |
| Commercial                  | 54%            |
| Multi-Residential           | 54%            |
| New Construction            | 54%            |
| Low-Income - Weatherization | 0%             |
| Low-Income - Custom         | 5%             |

| Enbridge Custom Projects    |                |
|-----------------------------|----------------|
| Sector                      | Free Rider (%) |
| Agriculture                 | 40%            |
| Industrial                  | 50%            |
| Commercial                  | 12%            |
| Multi-Residential           | 20%            |
| New construction            | 26%            |
| Low-Income - Weatherization | 0%             |
| Low-Income - Custom         | 0%             |

NOTE FOR EUL TABLES

1. The following note will be added to the Union Table of Effective Useful Life (EUL) for Custom Project Measures and the Enbridge Measure Life Table for Custom Project Measures.

“Where site specific information or a relevant prescriptive EUL is available to support an alternate EUL value for a specific custom project (Union / Enbridge) will use the alternate value for that custom project.”

2. The purpose of the note is to clarify that the EUL values listed in the tables are provided as guidelines for the utilities in calculating energy savings and project benefits. As stated in the note, the utilities may use an alternate EUL value for specific custom projects where the alternate value is supported by information specific to that custom project or where the alternate value has been approved for a prescriptive technology.

Witnesses: L. Kulperger  
R. Sigurdson

Filed: 2012-12-19  
EB-2012-0441  
Exhibit B  
Tab 1  
Schedule 4

NEW AND UPDATED  
SUBSTANTIATION DOCUMENTS

# Infrared Heaters, UG & EGD

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

| Efficient Equipment and Technologies Description |
|--------------------------------------------------|
| Infrared heater (up to 255,000 Btu/hour)         |
| Base Equipment and Technologies Description      |
| Regular unit heater                              |

| Decision Type | Target Market(s)                  | End Use       |
|---------------|-----------------------------------|---------------|
| New/Retrofit  | New/Existing Commercial buildings | Space Heating |

## Codes, Standards, and Regulations

|                                                         |
|---------------------------------------------------------|
| The old code CAN 1-2.16-M81 (R1996) has been withdrawn. |
|---------------------------------------------------------|

## Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings    |                      |              | Equipment & O&M Costs of<br>Conservation Measure<br><br>(\$/Btu/hour) | Equipment & O&M<br>Costs of Base Measure<br><br>(\$) |
|-----------------|-------------------------------------------|----------------------|--------------|-----------------------------------------------------------------------|------------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> /Btu/hour) | Electricity<br>(kWh) | Water<br>(L) |                                                                       |                                                      |
| 1               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0.0122                                                                | 0                                                    |
| 2               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 3               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 4               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 5               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 6               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 7               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 8               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 9               | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 10              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 11              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 12              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 13              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 14              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 15              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 16              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 17              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 18              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 19              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| 20              | 0.0144 - 0.0242                           | 16 - 873             | 0            | 0                                                                     | 0                                                    |
| <b>TOTALS</b>   | <b>0.288 – 0.484</b>                      | <b>326 – 17,469</b>  | <b>0</b>     | <b>0.0122</b>                                                         | <b>0</b>                                             |

## Resource Savings Assumptions

|                            |                               |                              |
|----------------------------|-------------------------------|------------------------------|
| Annual Natural Gas Savings | Single Stage & High Intensity | 0.0144 m <sup>3</sup> /Btu/h |
|                            | 2-Stage Heaters               | 0.0242 m <sup>3</sup> /Btu/h |

The infrared heater gas savings were based on the analysis procedures previously created by Agviro Inc. for Union Gas.<sup>1</sup>

Savings in the Agviro report are provided in three bins, corresponding to the input rating (Btu/hour) of the 0% over-sized conventional draft hood unit heater to be replaced. Agviro explicitly notes that over-sizing was not taken into account in the calculation of savings.

Agviro also notes that the efficient technology, the infrared heater “has been downsized by the infrared adjustment factor” and that “[when/if] the conventional system is 75,000 btu/h input... the infrared heater is [approximately] 64,000 Btu/h input...”

Put another way, an IR heater replacing a 0% over-sized conventional draft hood heater will have an input in btu/h that is 85% (the IR adjustment factor) that of the conventional unit.

Rather than using input range bins for the conventional draft hood heater, Navigant recommends using the corresponding input range bins for the efficient technology. This is for two reasons:

1. It will likely be much simpler to determine the input (btu/h) of the replacement/efficient technology than of the old conventional heater to be replaced.
2. The savings will not be overstated regardless of whether or not the conventional unit is over-sized, so long as the IR heater is appropriately sized for the heating load to be served. If in fact the conventional unit is over-sized the savings estimated will likely be understated given that an oversized draft hood heater operating at partial capacity is likely to consume more gas for a given heating load than a 0% oversized draft hood heater operating at optimal capacity.

In summary: the input heater range bins (and the attendant savings) shown below correspond to the input of *the efficient measure*.

| Location | Heater Range (Btu/h) | Annual Gas Savings (m <sup>3</sup> /year) |         |                |
|----------|----------------------|-------------------------------------------|---------|----------------|
|          |                      | Single Stage                              | 2-Stage | High Intensity |
| London   | 0 – 63,750           | 898                                       | 1,508   | 898            |
|          | 64,600 – 127,500     | 1,786                                     | 3,017   | 1,786          |
|          | 128,350 - 255,000    | 3,591                                     | 6,033   | 3,591          |
| Sudbury  | 0 – 63,750           | 971                                       | 1,631   | 971            |
|          | 64,600 – 127,500     | 1,942                                     | 3,262   | 1,942          |
|          | 128,350 - 255,000    | 3,883                                     | 6,524   | 3,883          |

Annual gas savings were determined by taking the difference in the annual natural gas consumption of a conventional system and the annual natural gas consumption of the efficient technology as in equation (1) below.

<sup>1</sup> Assessment of Average Infrared Heater Savings, Agviro, December 1, 2004

$$\Delta GasUse = \left( \frac{AnnualHeatLoss_{Conv}}{Eff_{Conv}} - \frac{AnnualHeatLoss_{EE}}{Eff_{EE}} \right) \times \frac{1}{35,300} \quad (1)$$

Where:

*AnnualHeatLoss* = Annual heat loss of conventional heater and EE infrared heater (as defined by subscript).

*Eff* = The combustion efficiency of the heater (%).  
35,300 = The energy value of natural gas (Btu/m<sup>3</sup>)

The annual heat loss is calculated by Agviro as the sum of unit heat losses in a variety of outdoor temperature bins each of which is multiplied by the number of hours in which the temperature, on average falls into a given bin<sup>2</sup>.

An average rate of savings of 0.0159 m<sup>3</sup>/Btu/hour was determined by taking a weighted average of the savings from both locations: 70% of Union Gas South (London) and 30% of Union Gas North (Sudbury) based on customer population distribution in Union Gas service territories. Navigant, in determining the average rate of savings from the information in the Agviro report has conservatively assumed that the Btu/h is the highest possible for a given range. For example, a single-stage infrared heater saves on average 920 m<sup>3</sup> of natural gas per year (see table directly below) for Infrared heaters in the 0 – 63,750 Btu/h range – the weighted average between Union's two territories. Assuming that the average Btu/h within this range is in fact the highest possible value in this range (in this case 63,750 Btu/h) this results in savings of 0.0144 m<sup>3</sup>/Btu/hr/year as shown in the table below.

| Capacity (Btu/h) | Single stage        | 2 Stage | High Intensity |
|------------------|---------------------|---------|----------------|
| 63,750           | 920                 | 1,545   | 920            |
| 127,500          | 1,833               | 3,091   | 1,833          |
| 250,000          | 3,679               | 6,180   | 3,679          |
|                  |                     |         |                |
| Infrared Tier    | Revised Calculation |         |                |
| 63,750           | 0.0144              | 0.0242  | 0.0144         |
| 127,500          | 0.0144              | 0.0242  | 0.0144         |
| 255,000          | 0.0144              | 0.0242  | 0.0144         |

The savings for 2-stage units will be accounted for separately as per the 2011 Union Gas DSM Audit<sup>2</sup>

## Annual Electricity Savings

**16 - 873 kWh**

Both infrared heaters and conventional draft-hood unit heaters require an electrically powered circulating fan. Infrared heaters typically use a fan of a much lower horse-power than those used by a conventional draft-hood heater.

Navigant has estimated the base measure's fan load by converting the average fan horse-power of a representative sample of conventional draft-hood heaters into kilowatts.<sup>3</sup> Fan loads for infrared heaters were obtained by Navigant by contacting several manufacturers by and requesting the horse-power of the fan/blower on the most popular units in a given btu/hr input range<sup>5</sup>.

<sup>2</sup> ECONorthwest, "Audit Report on Union Gas Draft DSM 2011 Annual Report – Final Report", June 15, 2012, pg 10-11

<sup>3</sup> Horse-power values were drawn from Trane's specifications sheet for that company's line of conventional draft-hood heaters: <http://www.trane.com/Commercial/Uploads/Pdf/1024/uh-ts-1.pdf>



As with the natural gas savings shown above, the electricity savings correspond to the input range bin in which the input (btu/h) of the efficient technology falls, not the base technology.

| Heater Range (Btu/h) | Fan load (kW)                  |                 | Operating Hours per Year       |                 | Electricity Savings |
|----------------------|--------------------------------|-----------------|--------------------------------|-----------------|---------------------|
|                      | Conventional draft-hood heater | Infrared Heater | Conventional draft-hood heater | Infrared Heater |                     |
| < 50,000             | 0.02                           | 0.02            | 2509                           | 2133            | 16                  |
| 50,000 - 165,000     | 0.19                           | 0.04            | 2509                           | 2133            | 409                 |
| > 165,000            | 0.43                           | 0.09            | 2509                           | 2133            | 873                 |

#### Annual Water Savings

0 L

N/A

### Other Input Assumptions

#### Effective Useful Life (EUL)

20 Years

Infrared heaters have an estimated service life of 20 years<sup>6</sup>.

#### Base & Incremental Conservation Measure Equipment and O&M Costs

\$ 0.0122 / Btu / h

An incremental cost of \$350 was used based on past input assumptions filed by Union<sup>7</sup>. Local retailers reported an average of \$0.009 / Btu/hr incremental cost. Navigant Consulting therefore is estimating an average of \$0.0122 / Btu/hour.

### Measure Assumptions Used by Other Jurisdictions

| Source                                                                                                             | Annual Natural Gas Savings (m3) | Effective Useful Life (Years) | Incremental Cost (\$) | Penetration/Market Share |
|--------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------|-----------------------|--------------------------|
| Questar Gas <sup>8</sup>                                                                                           | 32.64                           | 17                            | 1,391                 | N/A                      |
| <b>Comments</b><br>Specifications for infrared heaters are not provided in the report or the baseline assumptions. |                                 |                               |                       |                          |

<sup>5</sup> Navigant contacted Spaceray ([www.spaceray.com](http://www.spaceray.com)), Schwank ([www.schwankgroup.com](http://www.schwankgroup.com)) and Calcana ([www.Calcana.com](http://www.Calcana.com)) and also consulted the online specifications published by Solaronics ([http://solaronics.thomasnet.com/Asset/SSTG-SSTU-GB\\_200010\\_Spec\\_Sheet.pdf](http://solaronics.thomasnet.com/Asset/SSTG-SSTU-GB_200010_Spec_Sheet.pdf)). The infrared heaters produced by Solaronics, Schwank and Spaceray all use the same horse-power fan, regardless of btu/hr input, whereas the Calcana heater fan horse-power varies by input range. Navigant has conservatively assumed that the fan load of the 0 – 75,000 btu/hr range will be the average of all those reported to Navigant, whereas the fan-load for the other two buckets will be those reported by Calcana.

<sup>6</sup> "Prescriptive Incentives for Selected Natural Gas Technologies", Prepared for Enbridge Consumers Gas and Union Gas Ltd., Prepared by: Jacques Whitford Environment Limited, Agviro Inc., and Engineering Interface Ltd., September 27, 2000.

<sup>7</sup> EB-2005-0211, Union Gas Settlement Agreement, April 7, 2005

<sup>8</sup> Questar Gas, DSM Market Characterization Report, by Nexant, August 9, 2006

# Condensing Make-Up Air (MUA) Unit, UG & EGD

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

## Efficient Equipment and Technologies Description

Condensing Make-up air unit (MUA) with:

- Improved Efficiency (91%)
- Improved Efficiency (91%) and 2 speed motor
- Improved Efficiency (91%) and a variable frequency drive (VFD)

## Base Equipment and Technologies Description

Conventional MUA unit with constant speed drive

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| New, Existing | Commercial       | Space heating |

## Codes, Standards, and Regulations

|   |
|---|
| • |
|---|

## Resource Savings Table

| Year<br>(EUL=) | Electricity and Other Resource Savings |                          |              | Equipment & O&M<br>Costs of Conservation<br>Measure | Equipment & O&M Costs of<br>Base Measure |
|----------------|----------------------------------------|--------------------------|--------------|-----------------------------------------------------|------------------------------------------|
|                | Natural Gas<br>(m <sup>3</sup> /cfm)   | Electricity<br>(kWh/cfm) | Water<br>(L) | (\$)                                                | (\$)                                     |
| 1              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 2              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 3              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 4              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 5              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 6              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 7              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 8              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 9              | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 10             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 11             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 12             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 13             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 14             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| 15             | 0.41-2.92                              | 0.54-1.48                |              |                                                     |                                          |
| <b>TOTALS</b>  | <b>6.15-43.8</b>                       | <b>8.1-22.2</b>          | <b>0</b>     | <b>\$(0.66-1.02) per cfm<br/>+\$870</b>             |                                          |

## Resource Savings Assumptions

|                                   |                                                                                                                                                    |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Annual Natural Gas Savings</b> | <b>MR &amp; LTC 0.84 m<sup>3</sup>/cfm – 2.92 m<sup>3</sup>/cfm</b><br><br><b>Retail &amp; Comm 0.41 m<sup>3</sup>/cfm– 2.07 m<sup>3</sup>/cfm</b> |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|

To estimate the gas savings for this measure, Navigant relied on the results of evaluations, completed by Agviro Inc., of 18 projects in which condensing MUA with improved efficiencies and in some cases 2 speed or variable frequency drives were installed in commercial applications<sup>1</sup>. 14 of these projects were multi-residential, 1 for long term care, 2 for retail and 1 for other commercial.

The analysis considered several heating input ranges based on the available Make-up air (MUA) models.

The efficiency for the base case and for condensing MUA's is provided by manufacturers<sup>1</sup> for the various heating input ranges as shown below:

| Input Range (MBH) | Combustion Efficiency (%) |            |
|-------------------|---------------------------|------------|
|                   | Base Case (@ High Fire)   | Condensing |
| 100-200           | 82                        | 91         |
| 200-400           | 82                        | 91         |
| 450-600           | 80.5                      | 91         |
| 600-1,000         | 80                        | 91         |
| 1,100-1,400       | 80                        | 91         |

Gas savings for each of the 18 projects were estimated by Agviro by applying project-specific inputs (e.g., air-flow, indoor set-point temperature, hours of operation, etc.) to the proprietary Enbridge ETools calculator<sup>2</sup>.

The ETools calculator estimates gas savings in the following manner:

The annual heat requirement to maintain the set-point air temperature is the sum of the annual heat requirement to maintain the set-point temperature between midnight and 8am, 8am and 4pm and 4pm and midnight:

$$q_{vent} = q_{vent00-08} + q_{vent08-16} + q_{vent16-24} \quad (1)$$

Where:

- $q_{vent}$  = Annual heat requirement (Btu)
- $q_{vent00-08}$  = Annual heat requirement (Btu) between midnight and 8am
- $q_{vent08-16}$  = Annual heat requirement (Btu) between 8am and 4pm
- $q_{vent16-24}$  = Annual heat requirement (Btu) between 4pm and midnight

Note that in the base case, when the circulating fan runs at a constant speed the above equation is equivalent to:

$$q_{vent} = q_{vent00-24} \quad (2)$$

The savings for three types of condensing MUA units have been evaluated:

1. A unit with improved efficiency (91%)
2. A unit with improved efficiency (91%) and a 2 speed motor
3. A unit with improved efficiency (91%) and a VFD.

<sup>1</sup> Prescriptive Condensing MUA Program Prescriptive Savings Analysis, Agviro Inc., Oct. 25, 2010 (Rev. 21-Jan-11).

<sup>2</sup> An external review of Enbridge's program processes, data tracking, and oversight activities has indicated that the development and continual improvement of the ETools custom project screening tool is reflective of industry best practices. The Cadmus Group, *Independent Audit of 2008 DSM Program Results*, June 2009. Report filed with the OEB in connection with Enbridge's application to clear DSM deferral accounts for 2008, EB-2009-0341.

The condensing MUAs with 2 speed motors and VFDs do not run at a constant speed. Schedules of the percent airflow for Multi-Res, LTC and Other Commercial applications are included in Appendix A of this document.

The annual heating requirement,  $q_{vent}$ , is calculated as shown below:

$$q_{vent} = \sum_{-5}^{T_i} 1.08QH(T_i - T_o) \quad (3)$$

Where:

|              |                                                                                                                           |
|--------------|---------------------------------------------------------------------------------------------------------------------------|
| $q_{vent}$ = | Annual heat requirement (Btu)                                                                                             |
| $Q$ =        | Ventilation rate (cfm)                                                                                                    |
| $1.08$ =     | Energy required to raise the temperature of 1 ft <sup>3</sup> of air 1°F (Btu/°F/hour)                                    |
| $T_i$ =      | Desired supply air temperature (°F)                                                                                       |
| $T_o$ =      | Outside temperature (°F)                                                                                                  |
| $H$ =        | Total number of hours in a year which occur inside a specific 5° temperature range (as determined by average of 30 years) |

The summation indicates that the equation above is calculated for a number of different outdoor temperature buckets each of five degrees C (e.g., -5 to 0, 0 to 5, etc.)

$T_o$  and  $H$  vary with each term of the summation, where  $T_o$  is the mid-point of the given temperature bucket (e.g., for -5 to 0,  $T_o$  would be -2.5) and where  $H$  is the average number of hours in the year in which the temperature falls in the given bucket.

Gas savings are driven by the change in the annual heating requirement and the change in efficiency of the condensing MUA. The annual heating requirement for a condensing MUA with a VFD or with a 2 Speed motor can be calculated as follows:

$$q_{vent,VFD / 2Speed} = (\%AirFlow_{VFD / 2speed}) \times q_{vent} \quad (4)$$

Where:

$$\%AirFlow_{VFD / 2speed}$$

= The average airflow following the installation of the VFD or 2 speed motor expressed as a percentage of the airflow when the base technology was in place found in Appendix A.

It should be noted that when a conventional MUA is replaced with a condensing MUA that has neither a 2 speed or VFD-controlled motor, there will not be a change in airflow. In this case equation 4 will not be required in order to estimate the annual heat requirements.

Gas savings for the condensing MUA are then determined using the following equation:

$$NG_E = \left( \frac{q_{vent}}{NG_{cal} (Eff_{Base} / 100)} - \frac{q_{vent, VFD / 2speed}}{NG_{cal} (Eff_{VFD / 2speed} / 100)} \right) \times \%FA \quad (1)$$

Where:

- $NG_E$  = Annual gas consumption ( $m^3$ )
- $q_{vent}$  = Annual heat requirement of the ventilation system (Btu)
- $NG_{cal}$  = Calorific value of Natural Gas (35,000 Btu/ $m^3$ )
- $Eff$  = Equipment efficiency (%)
- $\%FA$  = % of Fresh Air (for make-up air units this value will always be 100%)

Note that for the condensing MUA without a VFD or 2 speed fan,  $q_{vent} = q_{vent, VFD / 2speed}$ , and gas saving are driven only by the increase in efficiency.

The savings obtained by Agviro<sup>1</sup> from the ETools calculator for the various cases are given below:

| MUA Inputs                     |       | NG Savings m <sup>3</sup> |               |        |
|--------------------------------|-------|---------------------------|---------------|--------|
| Airflow (cfm)                  | MBH   | Improved Efficiency       | 2 Speed Motor | VFD    |
| <b>Multi-Residential</b>       |       |                           |               |        |
| 1,700                          | 150   | 1,249                     | 3,124         | 4,791  |
| 3,300                          | 300   | 2,424                     | 6,064         | 9,300  |
| 6,000                          | 525   | 5,238                     | 11,855        | 17,740 |
| 9,000                          | 800   | 8,282                     | 18,208        | 27,036 |
| 14,000                         | 1,250 | 12,884                    | 28,324        | 42,055 |
| <b>Long Term Care</b>          |       |                           |               |        |
| 1,700                          | 150   | 1,269                     | 3,167         | 4,868  |
| 3,300                          | 300   | 2,539                     | 6,335         | 9,735  |
| 6,000                          | 525   | 5,229                     | 11,810        | 17,704 |
| 9,000                          | 800   | 8,269                     | 18,139        | 26,980 |
| 14,000                         | 1,250 | 12,934                    | 28,372        | 42,200 |
| <b>Retail/Other Commercial</b> |       |                           |               |        |
| 1,700                          | 150   | 616                       | 2,047         | 3,425  |
| 3,300                          | 300   | 1,197                     | 3,974         | 6,649  |
| 6,000                          | 525   | 2,586                     | 7,635         | 12,499 |
| 9,000                          | 800   | 4,089                     | 11,663        | 18,958 |
| 14,000                         | 1,250 | 6,361                     | 18,143        | 29,491 |

| MUA Inputs                                                    |       | Annual NG Savings m <sup>3</sup> /cfm |               |             |
|---------------------------------------------------------------|-------|---------------------------------------|---------------|-------------|
| Airflow (cfm)                                                 | MBH   | Improved Efficiency                   | 2 Speed Motor | VFD         |
| <b>Multi-Residential</b>                                      |       |                                       |               |             |
| 1,700                                                         | 150   | 0.73                                  | 1.84          | 2.82        |
| 3,300                                                         | 300   | 0.73                                  | 1.84          | 2.82        |
| 6,000                                                         | 525   | 0.87                                  | 1.98          | 2.96        |
| 9,000                                                         | 800   | 0.92                                  | 2.02          | 3.00        |
| 14,000                                                        | 1,250 | 0.92                                  | 2.02          | 3.00        |
| <b>Long Term Care</b>                                         |       |                                       |               |             |
| 1,700                                                         | 150   | 0.75                                  | 1.86          | 2.86        |
| 3,300                                                         | 300   | 0.77                                  | 1.92          | 2.95        |
| 6,000                                                         | 525   | 0.87                                  | 1.97          | 2.95        |
| 9,000                                                         | 800   | 0.92                                  | 2.02          | 3.00        |
| 14,000                                                        | 1,250 | 0.92                                  | 2.03          | 3.01        |
| <b>MR &amp; LTC Average</b>                                   |       |                                       |               |             |
| 1,700                                                         | 150   | 0.74                                  | 1.84          | 2.82        |
| 3,300                                                         | 300   | 0.74                                  | 1.84          | 2.83        |
| 6,000                                                         | 525   | 0.87                                  | 1.98          | 2.96        |
| 9,000                                                         | 800   | 0.92                                  | 2.02          | 3.00        |
| 14,000                                                        | 1,250 | 0.92                                  | 2.02          | 3.00        |
| <b>MR &amp; LTC Annual Gas Savings m<sup>3</sup>/cfm</b>      |       | <b>0.84</b>                           | <b>1.94</b>   | <b>2.92</b> |
| <b>Retail/Other Commercial</b>                                |       |                                       |               |             |
| 1,700                                                         | 150   | 0.36                                  | 1.20          | 2.01        |
| 3,300                                                         | 300   | 0.36                                  | 1.20          | 2.01        |
| 6,000                                                         | 525   | 0.43                                  | 1.27          | 2.08        |
| 9,000                                                         | 800   | 0.45                                  | 1.30          | 2.11        |
| 14,000                                                        | 1,250 | 0.45                                  | 1.30          | 2.11        |
| <b>Retail/Commercial Annual Gas Savings m<sup>3</sup>/cfm</b> |       | <b>0.41</b>                           | <b>1.25</b>   | <b>2.07</b> |

In the case of the multi-residential and long term care sectors, the savings were averaged based on the number of cases in each sector to obtain the final gas savings in m<sup>3</sup>/(cfm) for each type of condensing MUA. Enbridge has informed Navigant that the distribution of projects by sector is anticipated to be the same going forward as it has been in the past. Following program implementation if Enbridge finds the distribution of projects has changed in any significant way the savings should be re-calculated to reflect the actual distribution.

## Annual Electricity Savings

**MR & LTC (0.54-1.48) kWh per cfm**

**Retail & Comm (0.54-1.09) kWh per cfm**

The electricity savings for each of the 18 projects were estimated by Agviro<sup>1</sup> by applying project-specific inputs (e.g., air-flow, indoor set-point temperature, hours of operation, etc.) to the proprietary Enbridge ETools calculator.

No electricity savings are achieved by replacing a conventional MUA with a condensing MUA of improved efficiency. The annual electricity savings attained from installing a condensing MUA with a 2 speed motor or with a VFD is simply the difference between the electricity consumed by the constant speed drive and the 2 speed motor or the VFD.

The annual electricity consumed by the MUA motor is calculated in the following manner:

$$Motor kWh = \sum_{\%Flow_{Partial}}^{\%Flow_{Peak}} kW_{Peak,Partial} \times Operation_{Peak,Partial} (hrs / yr) \quad (6)$$

Where:

The annual electricity consumed by the motor is calculated in the following manner:

Where:

$kW_{Peak,Partial}$  = The electrical demand (kW) of the motor at peak or partial air-flow. This is itself a function of the motor's horse-power, percent motor loading, motor efficiency and control factor.

$Operation_{Peak,Partial}$  = The number of hours per year at which the motor/VFD operates at peak or partial airflow.

The summation indicates that the equation above is calculated for peak and partial airflow. Appendix 1 includes scheduling of the Base Case, 2-Stage and VFD motors for Multi-Res, LTC and Commercial applications.

The annual energy savings may then be calculated as the difference in motor energy use between the Base Case and 2-Stage or VFD.

The electricity savings achieved by either a condensing MUA with a 2 speed motor or a condensing MUA with a VFD as reported by Agviro presented below. The Commercial savings were updated to take into account the fan law as recommended in the Union Gas ECONorthwest 2011 Audit.

| MUA Inputs                                             |          |             | Annual Electricity Savings by Condensing MUA Type (kWh) |               |             |
|--------------------------------------------------------|----------|-------------|---------------------------------------------------------|---------------|-------------|
| Airflow (cfm)                                          | Motor HP | Input (MBH) | Improved Efficiency                                     | 2 Speed Motor | VFD         |
| <b>Multi-Residential</b>                               |          |             |                                                         |               |             |
| 1,700                                                  | 1        | 150         | -                                                       | 953           | 2,597       |
| 3,300                                                  | 2        | 300         | -                                                       | 1,906         | 5,195       |
| 6,000                                                  | 3        | 525         | -                                                       | 2,859         | 7,792       |
| 9,000                                                  | 5        | 800         | -                                                       | 4,765         | 12,987      |
| 14,000                                                 | 8.5      | 1,250       | -                                                       | 8,101         | 22,077      |
| <b>Long Term Care</b>                                  |          |             |                                                         |               |             |
| 1,700                                                  | 1        | 150         | -                                                       | 953           | 2,597       |
| 3,330                                                  | 2        | 300         | -                                                       | 1,906         | 5,195       |
| 6,000                                                  | 3        | 525         | -                                                       | 2,859         | 7,792       |
| 9,000                                                  | 5        | 800         | -                                                       | 4,765         | 12,987      |
| 14,000                                                 | 8.5      | 1,250       | -                                                       | 8,101         | 22,077      |
| <b>MR &amp; LTC Average</b>                            |          |             |                                                         |               |             |
| 1,700                                                  | 1        | 150         | -                                                       | 953           | 2,597       |
| 3,330                                                  | 2        | 300         | -                                                       | 1,906         | 5,195       |
| 6,000                                                  | 3        | 525         | -                                                       | 2,859         | 7,792       |
| 9,000                                                  | 5        | 800         | -                                                       | 4,765         | 12,987      |
| 14,000                                                 | 8.5      | 1,250       | -                                                       | 8,101         | 22,077      |
| <b>MR &amp; LTC Annual Electricity Savings kWh/cfm</b> |          |             | -                                                       | <b>0.54</b>   | <b>1.48</b> |
| <b>Retail/Other Commercial</b>                         |          |             |                                                         |               |             |
| 1,700                                                  | 1        | 150         | -                                                       | 1,035         | 2,069       |
| 3,300                                                  | 2        | 300         | -                                                       | 1,938         | 3,877       |
| 6,000                                                  | 3        | 525         | -                                                       | 2,822         | 5,644       |
| 9,000                                                  | 5        | 800         | -                                                       | 4,564         | 9,128       |
| 14,000                                                 | 8.5      | 1,250       | -                                                       | 7,561         | 15,121      |
| <b>Retail/Comm Annual Electricity Savings kWh/cfm</b>  |          |             | -                                                       | <b>0.54</b>   | <b>1.09</b> |



These savings were averaged based on the number of cases in each sector to obtain the final electricity savings in kWh for each type of condensing MUA. Enbridge has informed Navigant that the distribution of projects by sector is anticipated to be the same going forward as it has been in the past. Following program implementation if Enbridge finds the distribution of projects has changed in any significant way the savings should be re-calculated to reflect the actual distribution.

#### Annual Water Savings

0 L

N/A

### Other Input Assumptions

#### Effective Useful Life (EUL)

15 Years

Measure life estimates for condensing MUAs are not currently available. It is expected that these units may last longer than conventional MUAs, but until robust estimates of condensing MUA EULs are available, the EUL of a conventional MUA will be used. The Iowa Utility association<sup>3</sup> and Puget Sound Energy<sup>4</sup> estimated the EUL for a conventional gas MUA to be 15 years.

#### Incremental Costs

\$870 + (\$0.66 to \$1.02) per cfm

The total incremental costs versus the base case for the different units are included in the table below as given in the Agviro Inc. report<sup>1</sup>. The condensing MUA requires a neutralizer tank to adjust the pH of the condensate before going to the drain. The condensate must then have access to a drain. Drainage can be accomplished by a number of methods including plumbing to a roof drain or plumbing through the roof and into an interior drain. Costs for the neutralizer and plumbing to drain the condensate have also been included.

| cfm              | Incremental Costs vs. Base Case |        |                     |                                     |                           |
|------------------|---------------------------------|--------|---------------------|-------------------------------------|---------------------------|
|                  | Neutralizer                     | Drain  | Improved Efficiency | Improved Efficiency & 2 Speed Motor | Improved Efficiency & VFD |
| 1,700            | \$ 120                          | \$ 750 | \$ 2,007            | \$ 3,060                            | \$ 3,102                  |
| 3,300            | \$ 120                          | \$ 750 | \$ 2,250            | \$ 3,734                            | \$ 3,793                  |
| 6,000            | \$ 120                          | \$ 750 | \$ 3,167            | \$ 4,615                            | \$ 4,673                  |
| 9,000            | \$ 120                          | \$ 750 | \$ 4,196            | \$ 6,325                            | \$ 6,410                  |
| 14,000           | \$ 120                          | \$ 750 | \$ 6,418            | \$ 8,764                            | \$ 8,858                  |
| Average \$/cfm   |                                 |        | \$ 0.66             | \$ 1.01                             | \$ 1.02                   |
| Incremental Cost |                                 |        | \$870 + \$0.66*cfm  | \$870 + \$1.01*cfm                  | \$870 + \$1.02*cfm        |

<sup>3</sup> Summit Blue Consulting et al, Prepared for the Iowa Utility Association, *Assessment of Energy and Capacity Savings Potential in Iowa*, February, 2008.

<sup>4</sup> Quantec, Prepared for Puget Sound Energy, *Comprehensive Assessment of Demand Side Resource Potentials*, May, 2007.

## Appendix A:

(Taken from the Prescriptive Condensing MUA Program Prescriptive Savings Analysis, Agviro Inc., Oct.25, 2010(Rev. 21-Jan-11)

### Base Case, 2 Speed, VFD

These inputs calculate the energy and electrical savings comparing the base case unit having a single speed motor to a condensing MUA having a 2-speed motor for multi-residential, long term care, and retail/other commercial facility types. Tables of the inputs are included in Appendix B & C of the Agviro report. A schedule of hourly percent of airflow for Multi-Res and LTC are shown in Table 6.

Table 7 shows the modeled airflow schedules for Retail and Other Commercial applications. This type of facility is considered to require MUA for 12 hrs/day, 6 days/week at 72F. The Base Case unit provides 100% airflow during this period. The 2-Speed Condensing unit is considered to operate on high-speed for half the time and low-speed for the remaining; resulting in an average of 75% of the airflow over the entire operational period versus the base case. The VFD calculation assumes 50% airflow versus the Base Case.

The fan law states that when an electric motor is powering a fan under ideal conditions, the fractional power use is equal to the fractional fan speed, raised to the third power. However, due to inefficiencies, savings are more accurately modeled by raising the fractional fan speed to the 2.7 power.

$$\frac{Power_{New}}{Power_{Baseline}} = \left( \frac{Fan Speed_{New}}{Fan Speed_{Baseline}} \right)^{2.7}$$

The fan law was used to calculate power requirements for each of the flow rate values from the tables below. ECONorthwest/Cascades Energy also applied a motor load of 65%<sup>1</sup>, and motor efficiencies of 0.742, 0.792, 0.816, 0.841, 0.863 for the 1, 2, 3, 5, and 8.5 hp motors, respectively.<sup>2</sup> The Multi-Res and LTC savings were not in need of adjustment because the values were already very similar (within ~3%).

**Table 6: Schedule of Multi-Res & LTC Applications**

| Hr of Day                | Multi-Res & LTC |             |             |
|--------------------------|-----------------|-------------|-------------|
|                          | Base Case       | 2 Stage     | VFD*        |
| 0                        | 100             | 50          | 50          |
| 1                        | 100             | 50          | 50          |
| 2                        | 100             | 50          | 50          |
| 3                        | 100             | 50          | 50          |
| 4                        | 100             | 50          | 50          |
| 5                        | 100             | 50          | 50          |
| 6                        | 100             | 100         | 100         |
| 7                        | 100             | 100         | 100         |
| 8                        | 100             | 100         | 70          |
| 9                        | 100             | 100         | 70          |
| 10                       | 100             | 100         | 70          |
| 11                       | 100             | 100         | 100         |
| 12                       | 100             | 100         | 100         |
| 13                       | 100             | 100         | 70          |
| 14                       | 100             | 100         | 70          |
| 15                       | 100             | 100         | 70          |
| 16                       | 100             | 100         | 100         |
| 17                       | 100             | 100         | 100         |
| 18                       | 100             | 100         | 100         |
| 19                       | 100             | 100         | 100         |
| 20                       | 100             | 50          | 50          |
| 21                       | 100             | 50          | 50          |
| 22                       | 100             | 50          | 50          |
| 23                       | 100             | 50          | 50          |
| <b>Weighted Ave (%):</b> | <b>100.0</b>    | <b>79.2</b> | <b>71.7</b> |

<sup>1</sup> a conservative value based on Cascade Energy's experience with MUA systems (Craig Phillips, Aug 2, 2012)

<sup>2</sup> Calculated from data from NEMA motor selection tool - U.S. Department of Energy

[http://www1.eere.energy.gov/manufacturing/tech\\_deployment/software\\_motormaster.html](http://www1.eere.energy.gov/manufacturing/tech_deployment/software_motormaster.html)

Table 7: Schedule of Commercial Applications

| Hr of Day | Commercial |         |     |
|-----------|------------|---------|-----|
|           | Base Case  | 2 Stage | VFD |
| 0         | 0          | 0       | 0   |
| 1         | 0          | 0       | 0   |
| 2         | 0          | 0       | 0   |
| 3         | 0          | 0       | 0   |
| 4         | 0          | 0       | 0   |
| 5         | 0          | 0       | 0   |
| 6         | 0          | 0       | 0   |
| 7         | 0          | 0       | 0   |
| 8         | 100        | 75      | 50  |
| 9         | 100        | 75      | 50  |
| 10        | 100        | 75      | 50  |
| 11        | 100        | 75      | 50  |
| 12        | 100        | 75      | 50  |
| 13        | 100        | 75      | 50  |
| 14        | 100        | 75      | 50  |
| 15        | 100        | 75      | 50  |
| 16        | 100        | 75      | 50  |
| 17        | 100        | 75      | 50  |
| 18        | 100        | 75      | 50  |
| 19        | 100        | 75      | 50  |
| 20        | 0          | 0       | 0   |
| 21        | 0          | 0       | 0   |
| 22        | 0          | 0       | 0   |
| 23        | 0          | 0       | 0   |

## HIGHER EFFICIENCY BOILERS –SPACE HEATING

Existing and New Commercial and Multi- Residential

(Updated December 2012)

| Efficient Technology & Equipment Description  |
|-----------------------------------------------|
| Hydronic Boilers for space (Seasonal)         |
| Base Technology & Equipment Description       |
| 80.5% Thermal Efficiency Space Heating Boiler |

### Resource Savings Assumptions

| Natural Gas (Updated) | Space Heating<br>(Seasonal)<br>M3 Savings by<br>Thermal Efficiency |               |
|-----------------------|--------------------------------------------------------------------|---------------|
|                       | Boiler Size                                                        | 83-84% 85-88% |
|                       | 300 MBH                                                            | 2,474 3,496   |
|                       | 600 MBH                                                            | 4,695 6,633   |
|                       | 1,000 MBH                                                          | 8,594 12,141  |
|                       | 1,500 MBH                                                          | 13,582 19,189 |
|                       | 2,000 MBH                                                          | 19,340 27,325 |

Source: Prescriptive Commercial Boiler Program – Prescriptive Savings Analysis – AMEC Environmental & Infrastructure dated November 7, 2012. The original report dated Sep 10th, 2012 has been updated as per recommendations from the Commercial Hydronic Boiler System Baseline Study by ICF Marbek dated Sep 16th, 2011.

An iterative approach was used to determine the annual savings in the commercial sector. The following steps were taken:

- The Rate 6 accounts were subdivided into bins of annual gas use. This provided the annual average gas use, number of accounts, seasonal, non-seasonal and total gas use.
- The seasonal portion of the annual gas use was normalized to 30 year weather data. This normalized gas use was correlated to a seasonal boiler size required for gas consumption.
- Categories of boiler sizes were selected to provide a suitable range of boilers available within the sector.
- The Rate 6 accounts were subdivided using the normalized average seasonal gas use for the respective categories of boilers selected. This provided the annual average gas use, number of accounts, and total gas use per seasonal boiler size category.
- Seasonal annual gas use normalization of the boiler size category accounts was completed.
- Annual seasonal efficiency of the boiler size categories for each of the thermal efficiency ranges was determined.
- Boiler costs for the boiler size categories was compiled.
- A TRC/CCM analysis was completed for each of the boiler size categories.
- A similar approach was used for the non-seasonal gas use with the exception of normalizing the data.
- The new base case boiler efficiency changed from 81% combustion efficiency to 80.5% Thermal Efficiency. This reduced the seasonal efficiency from 62.6% to 60.9% for seasonal boilers and 65.6% to 64.9% for non-seasonal boilers. All other conditions remain the same as original.

|                              |            |
|------------------------------|------------|
| <b>Electricity (Updated)</b> | <b>kWh</b> |
|                              |            |
| <b>Water</b>                 | <b>L</b>   |
|                              |            |

### Other Input Assumptions

|                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|---------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--|----------------------------------------------------------------------------------------|--|--|--------------------|------------------------|--|---------|--------------------|--|---------|--------------------|--|-----------|--------------------|--|-----------|--------------------|--|-----------|--------------------|
| <b>Equipment Life</b>                                                                                         | <b>25</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>years</b>           |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
| As per EB 2008-0384 & 0385                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
| <b>Incremental Cost (Contr. Install)</b>                                                                      | <table> <tr> <td></td><td colspan="2"><b>Space Heating<br/>(Seasonal)<br/>Incremental Cost<br/>by Thermal<br/>Efficiency</b></td></tr> <tr> <td></td><td><b>Boiler Size</b></td><td><b>83-84%   85-88%</b></td></tr> <tr> <td></td><td>300 MBH</td><td>\$3,900   \$ 4,500</td></tr> <tr> <td></td><td>600 MBH</td><td>\$5,800   \$ 6,000</td></tr> <tr> <td></td><td>1,000 MBH</td><td>\$7,400   \$10,300</td></tr> <tr> <td></td><td>1,500 MBH</td><td>\$5,900   \$ 7,400</td></tr> <tr> <td></td><td>2,000 MBH</td><td>\$4,950   \$ 7,050</td></tr> </table> |                        |  | <b>Space Heating<br/>(Seasonal)<br/>Incremental Cost<br/>by Thermal<br/>Efficiency</b> |  |  | <b>Boiler Size</b> | <b>83-84%   85-88%</b> |  | 300 MBH | \$3,900   \$ 4,500 |  | 600 MBH | \$5,800   \$ 6,000 |  | 1,000 MBH | \$7,400   \$10,300 |  | 1,500 MBH | \$5,900   \$ 7,400 |  | 2,000 MBH | \$4,950   \$ 7,050 |
|                                                                                                               | <b>Space Heating<br/>(Seasonal)<br/>Incremental Cost<br/>by Thermal<br/>Efficiency</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                        |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | <b>Boiler Size</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>83-84%   85-88%</b> |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | 300 MBH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$3,900   \$ 4,500     |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | 600 MBH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$5,800   \$ 6,000     |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | 1,000 MBH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$7,400   \$10,300     |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | 1,500 MBH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$5,900   \$ 7,400     |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
|                                                                                                               | 2,000 MBH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$4,950   \$ 7,050     |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |
| Source: Prescriptive Commercial Boiler Program – Prescriptive Savings Analysis – Agviro Report Sept 10, 2008. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        |  |                                                                                        |  |  |                    |                        |  |         |                    |  |         |                    |  |           |                    |  |           |                    |  |           |                    |

## PREScriptive SCHOOL BOILERS - ELEMENTARY

Commercial Existing Buildings  
(Updated December 2012)

| Efficient Technology & Equipment Description                            |
|-------------------------------------------------------------------------|
| Space Heating, Hydronic Boiler with Thermal Efficiency of 83% or higher |
| Base Technology & Equipment Description                                 |
| Space Heating, Hydronic Boiler with Thermal Efficiency of 80.5%.        |

### Resource Savings Assumptions

| Natural Gas                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 12,217 m <sup>3</sup> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| Source: Updated "Elementary Schools Prescriptive Savings Analysis Report", AMEC Environmental & Infrastructure dated November 5, 2012 from original report by Agviro Inc., dated November 23, 2007.<br>The new base case boiler efficiency changed from 81% combustion efficiency to 80.5% Thermal Efficiency. This reduced the base case seasonal efficiency from 63.89% to 62.21% thus the increase in gas savings. All other conditions remain the same as original. |                       |
| Electricity                                                                                                                                                                                                                                                                                                                                                                                                                                                             | N/A kWh               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                       |
| Water                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | N/A L                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                       |

### Other Input Assumptions

| Equipment Life                                                                                                          | 25 years |
|-------------------------------------------------------------------------------------------------------------------------|----------|
| As recommended by Navigant and approved in EB-2008-0384 / 0385.                                                         |          |
| Incremental Cost (Contractor Install)                                                                                   | \$8,646  |
| Incremental costs are based on the weighted average of boiler types as noted above. As approved in EB-2008-0384 & 0385. |          |

## PREScriptive SCHOOL BOILERS - SECONDARY

Commercial Existing Buildings  
(Updated December 2012)

| Efficient Technology & Equipment Description -                          |
|-------------------------------------------------------------------------|
| Space Heating, Hydronic Boiler with Thermal Efficiency of 83% or higher |
| Base Technology & Equipment Description                                 |
| Space Heating, Hydronic Boiler with Thermal Efficiency of 80.5%         |

### Resource Savings Assumptions

| Natural Gas                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 49,476 m <sup>3</sup> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| Source: Updated "Secondary Schools Prescriptive Savings Analysis Report", AMEC Environmental & Infrastructure dated November 5, 2012 from original report by Agviro Inc., dated November 23, 2007.<br>The new base case boiler efficiency changed from 81% combustion efficiency to 80.5% Thermal Efficiency. This reduced the base case seasonal efficiency from 63.89% to 62.21% thus the increase in gas savings. All other conditions remain the same as original. |                       |
| Electricity                                                                                                                                                                                                                                                                                                                                                                                                                                                            | N/A kWh               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                       |
| Water                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | N/A L                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                       |

### Other Input Assumptions

| Equipment Life                                                                                                          | 25 years |
|-------------------------------------------------------------------------------------------------------------------------|----------|
| As recommended by Navigant and approved in EB-2008-0384 / 0385.                                                         |          |
| Incremental Cost (Contractor Install)                                                                                   | \$14,470 |
| Incremental costs are based on the weighted average of boiler types as noted above. As approved in EB-2008-0384 & 0385. |          |

# Low-Flow Showerhead (Various GPM, Enbridge TAPS, ESK and Multi-Family)

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

## Efficient Equipment and Technologies Description

Low-flow Showerhead (1.25 or 1.5 GPM) – distributed to participants under Enbridge's TAPS program, Enbridge's ESK program, Enbridge's Multi-Family program and Enbridge's Low-Income program.

## Base Equipment and Technologies Description

|                                                          |                                                                |
|----------------------------------------------------------|----------------------------------------------------------------|
| Enbridge TAPS (existing only)                            | – 2.45 GPM or<br>– 3.07 GPM <sup>1</sup>                       |
| Enbridge ESK (new only)                                  | – Maximum allowable by OBC (2.5 GPM)                           |
| Enbridge Multi-Family (MF) (existing only)               | – 2.25 GPM<br>– 2.8 GPM<br>– 3.3 GPM<br>– 3.6 GPM <sup>2</sup> |
| Enbridge Multi-Family (MF) (new only)                    | – Maximum allowable by OBC (2.5 GPM)                           |
| Enbridge Low-Income                                      | – 2.45 GPM or<br>– 3.07 <sup>3</sup>                           |
| Enbridge Multi-Family (MF)<br>Low Income (existing only) | – 2.25 GPM<br>– 2.8 GPM<br>– 3.3 GPM<br>– 3.6 GPM <sup>4</sup> |

| Decision Type                                                                                       | Target Market(s)                      | End Use       |
|-----------------------------------------------------------------------------------------------------|---------------------------------------|---------------|
| Enbridge TAPS - Existing,<br>Enbridge ESK – New Only, Enbridge MF – New and Existing and Low Income | Residential, Low-Income, Multi-family | Water heating |

<sup>1</sup> Enbridge load research indicates that the average bag-tested flow rate for showerheads that fall within the 2.0 – 2.5 GPM bucket is 2.45 GPM and that the average bag-tested flow rate for showerheads that fall within the >2.5 GPM bucket is 3.07.

<sup>2</sup> Enbridge contractors install the showerheads as part of the Enbridge Multi-Family program. The base measure is reported as falling in one of four buckets, 2.0 – 2.5 GPM, 2.6 – 3.0 GPM, 3.1 – 3.5 GPM and greater than 3.6 GPM. Navigant has assumed that in each case the average base technology GPM for each of the first three buckets is the mid-point and that the average GPM for the fourth bucket is the lowest possible value; 3.6 GPM

<sup>3</sup> The average GPM of low-income households' showerheads is assumed by Navigant to be no different than that of standard single family households'.

<sup>4</sup> Enbridge contractors install the showerheads as part of the Enbridge Multi-Family program. The base measure is reported as falling in one of four buckets, 2.0 – 2.5 GPM, 2.6 – 3.0 GPM, 3.1 – 3.5 GPM and greater than 3.6 GPM. Navigant has assumed that in each case the average base technology GPM for each of the first three buckets is the mid-point and that the average GPM for the fourth bucket is the lowest possible value; 3.6 GPM



## Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>5</sup> requires shower heads to have a maximum flow of 2.5 GPM (9.5 L/min).

## Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |                             | Equipment & O&M Costs of<br>Conservation Measure<br><br>(\$)                                                                                                                                                                                                | Equipment & O&M<br>Costs of Base<br>Measure<br><br>(\$) |
|-----------------|----------------------------------------|----------------------|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)                |                                                                                                                                                                                                                                                             |                                                         |
| 1               | 21 – 82                                | 0                    | 5,931 – 23,374              | 6                                                                                                                                                                                                                                                           | 0                                                       |
| 2               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 3               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 4               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 5               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 6               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 7               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 8               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 9               | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| 10              | 21 – 82                                | 0                    | 5,931 – 23,374              | 0                                                                                                                                                                                                                                                           | 0                                                       |
| <b>TOTALS</b>   | <b>215 - 815</b>                       | <b>0</b>             | <b>59,307 –<br/>233,744</b> | EG TAPS 1.25 GPM = \$19.00<br>EG LI 1.25 GPM = \$18.71<br>EG ESK 1.25 GPM = \$4.26<br>EG ESK 1.5 GPM = \$12.50<br>EG ESK 1.5 & 1.25 GPM = \$16.76<br>EG Multi-Fam 1.5 GPM = \$12.50<br>EG Multi-Fam 1.25 GPM = \$12.50<br>EG Multi-Fam LI 1.5 GPM = \$15.50 | <b>0</b>                                                |

## Resource Savings Assumptions

### Annual Natural Gas Savings

**21 – 82 m<sup>3</sup>**

Enbridge Gas commissioned a study by the SAS Institute (Canada)<sup>6</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>7</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>8</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

<sup>5</sup> Ontario Regulations 350/06, 2006 Building Code

<sup>6</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>7</sup> Where no low-flow showerheads were ever installed

<sup>8</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

**Table 1 - SAS Study Results**

| Bucket for Base Showerhead | Average Flow Rate of SAS Sample (GPM) | Annual Natural Gas Savings (m <sup>3</sup> ) |
|----------------------------|---------------------------------------|----------------------------------------------|
| 2.0 to 2.5 GPM             | 2.36                                  | 46                                           |
| > 2.5 GPM                  | 3.19                                  | 88                                           |

To extrapolate the savings estimates reported in the SAS study to the base technologies under consideration several steps are required.

**1. Estimate the “as-used” flow of the base and efficient technologies.**

In its report on showerhead savings, Summit Blue<sup>9</sup>, notes that the actual flow-rate as used in showers has been found to differ somewhat from the nominal flow-rate. Citing a 1994 California study, they provide an equation for calculating the “as-used” flow:

$$\text{As-used flow rate (GPM)} = 0.691 + 0.542 \times \text{Nominal flow rate (GPM)}$$

Navigant notes that applying this equation to a showerhead with a 1.25 GPM flow rate would result in an as-used flow rate that is greater than the nominal flow rate. Navigant has therefore applied a somewhat modified version of the equation above to determine the as-used flow rate. The as-used flow rate is estimated to be the minimum of either the result of the equation above or the nominal flow rate.

Applying the modified equation to Table 1, above, we obtain the following:

**Table 2 - As-Used Flow**

| Nominal Flow (GPM) |                   | As-Used Flow (GPM) |                   | Delta As-Used Flow (GPM) | Observed Savings (m <sup>3</sup> ) |
|--------------------|-------------------|--------------------|-------------------|--------------------------|------------------------------------|
| Base Technology    | Efficient Measure | Base Technology    | Efficient Measure |                          |                                    |
| 2.36               | 1.25              | 1.97               | 1.25              | 0.72                     | 46                                 |
| 3.19               | 1.25              | 2.42               | 1.25              | 1.17                     | 88                                 |

**2. Estimate the average annual natural gas consumption of a 1.25 GPM showerhead.**

Based on the values above, Navigant has estimated that the annual natural gas consumption of the 1.25 GPM showerhead is 87 m<sup>3</sup> per year.

**Table 3 - Annual Natural Gas Consumption of a 1.25 GPM Showerhead**

| Delta As-Used Flow (GPM) | Observed Savings (m <sup>3</sup> ) | Efficient Technology As-Used Flow (GPM) | Implied Annual Gas Consumption of Efficient Technology (m <sup>3</sup> ) | Average (m <sup>3</sup> ) |
|--------------------------|------------------------------------|-----------------------------------------|--------------------------------------------------------------------------|---------------------------|
| A                        | B                                  | C                                       | D = (C/A)*B                                                              | E = Average(D)            |
| 0.72                     | 46                                 | 1.25                                    | 80                                                                       | 87                        |
| 1.17                     | 88                                 | 1.25                                    | 94                                                                       |                           |

<sup>9</sup> Summit Blue, *Resource Savings Values in Selected Residential DSM Prescriptive Programs*, prepared for Union Gas and Enbridge Gas Distribution, June 2008

**3. Extrapolate the implied annual natural gas consumption of showerheads in both buckets identified by the SAS Institute.**

Extrapolating these values is simply a matter of adding the estimated savings by bucket to the estimated annual consumption of the 1.25 GPM showerhead.

**Table 4 - Implied Annual Natural Gas Consumption by Showerhead Flow Rate**

| Nominal Flow Rate (GPM) | Implied Annual Natural Gas Consumption (m3) |
|-------------------------|---------------------------------------------|
| 1.25                    | 87                                          |
| 2.36                    | 133                                         |
| 3.19                    | 175                                         |

**4. Estimate an equation from which the annual natural gas consumption of showerheads with flow rates different to those above may be extrapolated.**

Fitting a polynomial equation to the three data-points in Table 4 above delivers the following equation which may be used to extrapolate the annual natural gas consumption of a given showerhead:

$$y = 49.06 + 24.39x + 4.72x^2$$

Where:

y = Annual natural gas consumption (m<sup>3</sup>)  
x = Nominal GPM of showerhead

Navigant notes that given the manner in which this equation was derived, and the values of the parameters, it may be inappropriate to use this equation to extrapolate the annual natural gas consumption of showerheads with a nominal flow rate that is less than 1.25 GPM.

In multi-family homes, Navigant has adjusted savings based on number of occupants per household to reflect differences in patterns of use. The adjustment factor is the fraction of average number of occupants per household in an apartment building over the average number of occupants per household in a single-detached house<sup>10</sup>. This factor is (2/2.9) = 69% for buildings over 5 stories and (1.9/2.9) = 66% for buildings of five stories or less. The average of these two factors, weighted by the number of each type of household is 68%.

It should be noted that the savings below are per household and predicated on the assumption that all showers taken in that household are taken using a shower with the low-flow showerhead. In the program measurement and verification stage, Enbridge will undertake to determine what proportion of showers per household were taken with the efficient measure and apply this factor to previously calculated savings.

<sup>10</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data* (Table) Census 2006. Last updated Dec 6, 2008.  
<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DI M=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=8 8971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

**Table 5 - Natural Gas Savings**

| Program               | Applicable Customer Group | Base Flow Rate | Efficient Measure Flow Rate | Annual Gas Savings(m3) | Lifetime Gas Savings (m3) |
|-----------------------|---------------------------|----------------|-----------------------------|------------------------|---------------------------|
| EG TAPS               | Standard Res              | 2.45           | 1.25                        | 50                     | 502                       |
| EG TAPS               | Standard Res              | 3.07           | 1.25                        | 82                     | 815                       |
| EG Low-Income         | LI                        | 2.45           | 1.25                        | 50                     | 502                       |
| EG Low -Income        | LI                        | 3.07           | 1.25                        | 82                     | 815                       |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.25                        | 53                     | 526                       |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.50                        | 43                     | 433                       |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.25 & 1.5                  | 48                     | 480                       |
| EG ESK (New Only)     | Multi-Family              | 2.50           | 1.25                        | 36                     | 358                       |
| EG ESK (New Only)     | Multi-Family              | 2.50           | 1.50                        | 29                     | 294                       |
| EG MF & MF Low Income | Multi-Family & LI         | 2.25           | 1.50                        | 21                     | 215                       |
| EG MF & MF Low Income | Multi-Family & LI         | 2.80           | 1.50                        | 40                     | 395                       |
| EG MF & MF Low Income | Multi-Family & LI         | 3.30           | 1.50                        | 58                     | 576                       |
| EG MF & MF Low Income | Multi-Family & LI         | 3.60           | 1.50                        | 69                     | 692                       |

*\*Participants in Enbridge's ESK program receive both a 1.25 and 1.5 GPM showerhead. Navigant has assumed that both are used equally and that resultant household savings are equivalent to the average savings of a household that receives only 1.5 GPM showerheads and a household that receives only 1.25 GPM showerheads. Enbridge has indicated that in the future new households may receive either only 1.5 or 1.25 FPM showerheads. These households would attain the corresponding savings shown above.*

|                                   |              |
|-----------------------------------|--------------|
| <b>Annual Electricity Savings</b> | <b>0 kWh</b> |
|-----------------------------------|--------------|

N/A

|                             |                         |
|-----------------------------|-------------------------|
| <b>Annual Water Savings</b> | <b>5,931 – 23,374 L</b> |
|-----------------------------|-------------------------|

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base and efficient equipment:

| Base Technology |         | Efficient Technology |         |
|-----------------|---------|----------------------|---------|
| Nominal         | As-Used | Nominal              | As-Used |
| GPM             | GPM     | GPM                  | GPM     |
| 2.45            | 2.02    | 1.25                 | 1.25    |
| 3.07            | 2.35    | 1.5                  | 1.50    |
| 2.5             | 2.05    |                      |         |
| 2.25            | 1.91    |                      |         |
| 2.8             | 2.21    |                      |         |
| 3.3             | 2.48    |                      |         |
| 3.6             | 2.64    |                      |         |

  

- Average household size: 3.1 persons (Standard Res and LIA)<sup>11</sup>, 2.09 persons (Multi-family)<sup>12</sup>
- Showers per capita per day: 0.75<sup>13</sup>
- Average showering time per capita per day with base and efficient equipment<sup>14</sup>:

| Base Technology |           | Efficient Technology |           |
|-----------------|-----------|----------------------|-----------|
| As-Used         | Showering | As-Used              | Showering |
| GPM             | Time      | GPM                  | Time      |
| 2.02            | 7.28      | 1.25                 | 7.62      |
| 2.35            | 7.13      | 1.5                  | 7.51      |
| 2.05            | 7.27      |                      |           |
| 1.91            | 7.33      |                      |           |
| 2.21            | 7.20      |                      |           |
| 2.48            | 7.08      |                      |           |
| 2.64            | 7.01      |                      |           |

  

Annual water savings calculated as follows:

$$Savings = Ppl * Sh * 365 * (T_{base} * Fl_{base} - T_{eff} * Fl_{eff})$$

Where:

Ppl = Number of people per household  
Sh = Showers per capita per day  
365 = Days per year  
T<sub>base</sub> = Showering time with base equipment (minutes)  
T<sub>eff</sub> = Showering time with efficient equipment (minutes)  
Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)  
Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

<sup>11</sup> Summit Blue (2008).

<sup>12</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment (1.96) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=8971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>13</sup> Summit Blue (2008), based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>14</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

**Table 6 - Annual Water Savings**

| Program               | Applicable Customer Group | Base Flow Rate | Efficient Measure Flow Rate | Base Flow Rate (as used) | Efficient Measure Flow Rate (as used) | Annual Water Savings (L) | Lifetime water Savings (L) |
|-----------------------|---------------------------|----------------|-----------------------------|--------------------------|---------------------------------------|--------------------------|----------------------------|
| EG TAPS               | Standard Res              | 2.45           | 1.25                        | 2.02                     | 1.25                                  | 16,631                   | 166,309                    |
| EG TAPS               | Standard Res              | 3.07           | 1.25                        | 2.35                     | 1.25                                  | 23,374                   | 233,744                    |
| EG Low-Income         | LI                        | 2.45           | 1.25                        | 2.02                     | 1.25                                  | 16,631                   | 166,309                    |
| EG Low -Income        | LI                        | 3.07           | 1.25                        | 2.35                     | 1.25                                  | 23,374                   | 233,744                    |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.25                        | 2.05                     | 1.25                                  | 17,187                   | 171,866                    |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.50                        | 2.05                     | 1.50                                  | 11,596                   | 115,958                    |
| EG ESK (New Only)     | Standard Res              | 2.50           | 1.25 & 1.5                  | 2.05                     | 1.38                                  | 14,391                   | 143,912                    |
| EG ESK (New Only)     | Multi-Family              | 2.50           | 1.25                        | 2.05                     | 1.25                                  | 11,587                   | 115,871                    |
| EG ESK (New Only)     | Multi-Family              | 2.50           | 1.50                        | 2.05                     | 1.50                                  | 7,818                    | 78,178                     |
| EG MF & MF Low Income | Multi-Family & LI         | 2.25           | 1.50                        | 1.91                     | 1.50                                  | 5,931                    | 59,307                     |
| EG MF & MF Low Income | Multi-Family & LI         | 2.80           | 1.50                        | 2.21                     | 1.50                                  | 10,036                   | 100,362                    |
| EG MF & MF Low Income | Multi-Family & LI         | 3.30           | 1.50                        | 2.48                     | 1.50                                  | 13,621                   | 136,214                    |
| EG MF & MF Low Income | Multi-Family & LI         | 3.60           | 1.50                        | 2.64                     | 1.50                                  | 15,705                   | 157,054                    |

*\*Participants in Enbridge's ESK program receive both a 1.25 and 1.5 GPM showerhead. Navigant has assumed that both are used equally and that resultant household savings are equivalent to the average savings of a household that receives only 1.5 GPM showerheads and a household that receives only 1.25 GPM showerheads. Enbridge has indicated that in the future new households may receive either only 1.5 or 1.25 FPM showerheads. These households would attain the corresponding savings shown above.*

## Other Input Assumptions

| Effective Useful Life (EUL)                                                                                                                                                        | 10 Years                                                                                                                                                                                                                                                    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                                                                                                                                                                                                                                                             |
| Incremental Costs                                                                                                                                                                  | EG TAPS 1.25 GPM = \$19.00<br>EG LI 1.25 GPM = \$18.71<br>EG ESK 1.25 GPM = \$4.26<br>EG ESK 1.5 GPM = \$12.50<br>EG ESK 1.5 & 1.25 GPM = \$16.76<br>EG Multi-Fam 1.5 GPM = \$12.50<br>EG Multi-Fam 1.25 GPM = \$12.50<br>EG Multi-Fam LI 1.5 GPM = \$15.50 |
| Incremental cost for EG TAPS, ESK, Low Income, Multi-Family, and Multi-Family Low Income based on utility bulk purchase costs and installation costs where applicable.             |                                                                                                                                                                                                                                                             |

## **1.0 GAL/MIN FAUCET AERATOR (BATHROOM)**

*Low-Income Multi-Family, UG (Updated December 2012)*

| <b>Efficient Technology &amp; Equipment Description</b> |
|---------------------------------------------------------|
| 1.0 GPM Faucet Aerator                                  |
| <b>Base Technology &amp; Equipment Description</b>      |
| Average existing stock / 2.2 GPM Faucet Aerator         |

### **Resource Savings Assumptions**

| <b>Natural Gas (Updated)</b>                                       | <b>7 m<sup>3</sup></b> |
|--------------------------------------------------------------------|------------------------|
| Based on Navigant savings calculation adjusted for a 1.0 GPM unit. |                        |
| <b>Electricity</b>                                                 | <b>n/a kWh</b>         |
|                                                                    |                        |
| <b>Water (Updated)</b>                                             | <b>2,371 L</b>         |
| Based on Navigant savings calculation adjusted for a 1.0 GPM unit. |                        |

### **Other Input Assumptions**

| <b>Equipment Life</b>                        | <b>10 years</b> |
|----------------------------------------------|-----------------|
| As recommended by Navigant.                  |                 |
| <b>Incremental Cost (Contractor Install)</b> | <b>\$0.56</b>   |
| As per utility program costs.                |                 |

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# Faucet Aerator (Low-Income Multi-Family Kitchen), UG

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

## Efficient Equipment and Technologies Description

Faucet Aerator (kitchen) (1.5 GPM)

## Base Equipment and Technologies Description

Average existing stock (2.5 GPM)<sup>1</sup>

| Decision Type | Target Market(s)        | End Use       |
|---------------|-------------------------|---------------|
| Retrofit      | Multi-Family (existing) | Water heating |

## Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>2</sup> requires bathroom and kitchen faucets to have a maximum flow of 2.2 GPM (8.35 L/min).

## Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |               | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M Costs of<br>Base Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|---------------|-------------------------------------------------------------|--------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)  |                                                             |                                                  |
| 1               | 16                                     | 0                    | 5,377         | 1.14                                                        |                                                  |
| 2               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 3               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 4               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 5               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 6               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 7               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 8               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 9               | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| 10              | 16                                     | 0                    | 5,377         | 0                                                           | 0                                                |
| <b>TOTALS</b>   | <b>160</b>                             | <b>0</b>             | <b>53,770</b> | <b>1.14</b>                                                 |                                                  |

<sup>1</sup> From on-site audit data. Resource Management Strategies, Inc. *Regional Municipality of York Water Efficiency Master Plan Update*, 2007. Cited in: Summit Blue, *Resource Savings Values in Selected Residential DSM Prescriptive Programs*, June 2008.

<sup>2</sup> Ontario Regulations 350/06, 2006 Building Code



## Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 16 m <sup>3</sup> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p>Assumptions and inputs:</p> <ul style="list-style-type: none"> <li>• Average faucet water temperature: 30 °C (86 F)<sup>3</sup></li> <li>• Average water inlet temperature: 9.33 °C (48.8 F)<sup>4</sup></li> <li>• Average water heater energy factor: 0.76<sup>5</sup></li> </ul> <p>Annual gas savings calculated as follows:</p> $\text{Savings} = W * 8.33 * (T_{out} - T_{in}) * \frac{1}{EF} * 10^{-6} * 27.8$ <p>Where:</p> <p>W = Water savings (gallons)<br/>             8.33 = Energy content of water (Btu/gallon/°F)<br/>             T<sub>out</sub> = Faucet water temperature (°F)<br/>             T<sub>in</sub> = Water inlet temperature (°F)<br/>             EF = Water heater recovery efficiency<br/>             10<sup>-6</sup> = Factor to convert Btu to MMBtu<br/>             27.8 = Factor to convert MMBtu to m<sup>3</sup></p> <p>Gas savings were determined to be 20% over base case:</p> $\text{Percent Savings} = \frac{(G_{base} - G_{new})}{G_{base}}$ <p>Where:</p> <p>G<sub>eff</sub> = Annual natural gas use with efficient equipment, 64 m<sup>3</sup><br/>             G<sub>base</sub> = Annual natural gas use with base equipment, 80 m<sup>3</sup></p> |                   |
| Annual Electricity Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 0 kWh             |
| N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| Annual Water Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 5,377 L           |
| <p>Assumptions and inputs:</p> <ul style="list-style-type: none"> <li>• Average household size: 2.14 persons<sup>6</sup></li> <li>• Baseline faucet use (all faucets) per capita per day: 53 litres (14 gallons)<sup>7</sup></li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |

<sup>3</sup> Average of findings in two studies, adjusted for Toronto water inlet temperature. Mayer, P. W. et al, *Residential Indoor Water Conservation Study: Evaluation of High Efficiency Indoor Plumbing Fixture Retrofits in Single-Family Homes in East Bay Municipal Utility District Service Area*, 2003 and Skeel, T. and Hill, S. *Evaluation of Savings from Seattle's "Home Water Saver" Apartment/Condominium Program*, 1994. Both cited in: Summit Blue (2008).

<sup>4</sup> Cited in the following as personal communication with City of Toronto Works Dept.  
 VEIC, *Comments on Navigant's Draft Gas Measure Characterizations*, March 2009

<sup>5</sup> Assumption used by Energy Center of Wisconsin, citing GAMA, [www.doa.state.wi.us/docs\\_view2.asp?docid=2249](http://www.doa.state.wi.us/docs_view2.asp?docid=2249)

<sup>6</sup> Summit Blue (2008) and Census 2006. To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTY=PE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>7</sup> Ibid.

- Kitchen faucet use as a percentage of total faucet use: 65%<sup>8</sup>
- Point estimate of quantity of water that goes straight down the drain: 50%<sup>9</sup>

Annual water savings calculated as follows:

$$Savings = Fu * Ppl * 365 * Ba * \left( \frac{Fl_{base} - Fl_{eff}}{Fl_{base}} \right) * Dr$$

Where:

Fu = Faucet use per capita (gallons)  
Ppl = Number of people per household  
365 = Days per year  
Dr = Percentage of water that goes straight down the drain  
Ki = Kitchen faucet use as a percentage of total faucet use  
Fl<sub>base</sub> = Flow rate of base equipment (GPM)  
Fl<sub>eff</sub> = Flow rate of efficient equipment (GPM)

Water savings was determined to be 20% over base case:

$$PercentSavings = \frac{(W_{base} - W_{eff})}{W_{base}}$$

Where:

W<sub>eff</sub> = Annual water use with efficient equipment: 21,509 litres (5,681gallons)  
W<sub>base</sub> = Annual water use with base equipment: 26,887litres (7,101 gallons)

## Other Input Assumptions

|                                                                                                              |                 |
|--------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                           | <b>10 Years</b> |
| The U.S. DOE assumes a 10 year life for faucet aerators <sup>10</sup> .                                      |                 |
| <b>Base &amp; Incremental Conservation Measure Equipment and O&amp;M Costs</b>                               | <b>\$1.14</b>   |
| Average equipment cost based on utility bulk purchase order costs. This does not include installation costs. |                 |

<sup>8</sup> DeOreo, W. and P. Mayer, *The End Uses of Hot Water in Single Family Homes from Flow Trace Analysis*, 1999 cited in Summit Blue (2008).

<sup>9</sup> Summit Blue (2008).

<sup>10</sup> U.S. Department of Energy, Federal Energy Management Program, *FEMP Designated Product: Lavatory Faucets*  
[http://www1.eere.energy.gov/femp/procurement/eeep\\_faucets.html](http://www1.eere.energy.gov/femp/procurement/eeep_faucets.html)

## Low-Flow Showerhead (1.25 GPM, Low-Income Multi-Family, per Household), UG

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

### Efficient Equipment and Technologies Description

One Low-flow Showerhead (1.25 Gpm) – distributed to participants

### Base Equipment and Technologies Description

Average existing stock (2.21 GPM)<sup>1</sup>.

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| New/Retrofit  | Multi-Family     | Water heating |

### Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>2</sup> requires showerheads to have a maximum flow of 2.5 GPM (9.5 L/min)

### Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |               | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M<br>Costs of Base<br>Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|---------------|-------------------------------------------------------------|-----------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)  |                                                             |                                                     |
| 1               | 32                                     | 0                    | 9,585         | 3.79                                                        | 0                                                   |
| 2               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 3               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 4               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 5               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 6               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 7               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 8               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 9               | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| 10              | 32                                     | 0                    | 9,585         | 0                                                           | 0                                                   |
| <b>TOTALS</b>   | <b>320</b>                             | <b>0</b>             | <b>95,850</b> | <b>3.79</b>                                                 | <b>0</b>                                            |

<sup>1</sup> Shower-heads distributed under Union Gas's ESK program are installed by homeowners rather than Union contractors. No observation is made of the base equipment's GPM. It is therefore assumed to be the full-on flow rate corresponding to the as-used flow from York Region monitoring study calculated using the equation cited below. Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007. Cited by: Summit Blue, *Resource Savings Values in Selected Residential DSM Prescriptive Programs*, June 2008.

<sup>2</sup> Ontario Regulations 350/06, 2006 Building Code

## Resource Savings Assumptions

### Annual Natural Gas Savings

32 m<sup>3</sup>

Enbridge Gas commissioned a study by the SAS Institute (Canada)<sup>3</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>4</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>5</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>6</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>7</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}
 \text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\
 &= 40.29 * (2.21 - 1.25) + 5.71 * (2.21 - 1.25)^2 \\
 &= 44
 \end{aligned}$$

<sup>3</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>4</sup> where no low-flow showerheads were ever installed

<sup>5</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>6</sup> Average of 2.0 GPM and 2.5 GPM

<sup>7</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

However, to reflect the fact that there are fewer occupants in apartments than in single family homes (average of 2.1 persons for apartments vs. 2.9 persons for fully detached homes)<sup>8</sup> the savings will be adjusted as follows:

$$44 \text{ m}^3 \times (2.1 \text{ persons per household} / 2.9 \text{ persons per household}) = 44 \times 72\% = 32 \text{ m}^3/\text{yr}$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

|                                   |                |
|-----------------------------------|----------------|
| <b>Annual Electricity Savings</b> | <b>0 kWh</b>   |
| N/A                               |                |
| <b>Annual Water Savings</b>       | <b>9,585 L</b> |

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 1.89 GPM<sup>9</sup>
- Average household size: 2.14 persons<sup>10</sup>
- Showers per capita per day: 0.75<sup>11</sup>
- Average showering time per capita per day with base equipment: 7.32 minutes
- Average showering time per capita per day with new technology: 7.61 minutes<sup>12</sup>

Annual water savings calculated as follows:

$$Savings = Ppl * Sh * 365 * (T_{base} * Fl_{base} - T_{eff} * Fl_{eff})$$

Where:

Ppl = Number of people per household.

Sh = Showers per capita per day.

<sup>8</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>9</sup> As-used flow is calculated as a function of "full-on" or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008). Summit Blue uses the equation without assuming that it is a min function, implicitly assuming that participants will have the expertise or desire to make minor adjustments to the house water pressure to compensate for reduced shower flow.

<sup>10</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>11</sup> Ibid, based on data from: Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007

<sup>12</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

365 = Days per year.

$T_{base}$  = Showering time with base equipment (minutes)

$T_{eff}$  = Showering time with efficient equipment (minutes).

$Fl_{base}$  = As-used flow rate with base equipment (GPM)

$Fl_{eff}$  = As-used flow rate with efficient equipment (GPM)

Savings = 2,532 gallons or 9,585 litres

### Other Input Assumptions

|                                                                                                                                                                                    |                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                                                                                                 | <b>10 Years</b> |
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                 |
| <b>Incremental Costs</b>                                                                                                                                                           | <b>\$3.79</b>   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |                 |

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<sup>13</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

## Low-Flow Showerhead (1.25 GPM Installed, Replacing 2.0-2.5GPM, Low-Income Multi-Family, per Household), UG

|  |                       |  |
|--|-----------------------|--|
|  | Updated December 2012 |  |
|--|-----------------------|--|

| Efficient Equipment and Technologies Description            |
|-------------------------------------------------------------|
| One Low-flow Showerhead (1.25 Gpm) - Installed              |
| Base Equipment and Technologies Description                 |
| Existing showerhead between 2.0GPM and 2.5GPM (avg 2.25GPM) |

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| Retrofit      | Multi-Family     | Water heating |

### Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>1</sup> requires showerheads to have a maximum flow of 2.5 GPM (9.5 L/min)

### Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |               | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M<br>Costs of Base<br>Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|---------------|-------------------------------------------------------------|-----------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)  |                                                             |                                                     |
| 1               | 33                                     | 0                    | 9892          | 3.79                                                        | 0                                                   |
| 2               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 3               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 4               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 5               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 6               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 7               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 8               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 9               | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| 10              | 33                                     | 0                    | 9892          | 0                                                           | 0                                                   |
| <b>TOTALS</b>   | <b>330</b>                             | <b>0</b>             | <b>98,920</b> | <b>3.79</b>                                                 | <b>0</b>                                            |

### Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                            | <b>33 m<sup>3</sup></b> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Enbridge Gas commissioned a study by the SAS Institute (Canada) <sup>2</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until |                         |

<sup>1</sup> Ontario Regulations 350/06, 2006 Building Code

August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>3</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>4</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>5</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>6</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}
 \text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\
 &= 40.29 * (2.25 - 1.25) + 5.71 * (2.25 - 1.25)^2 \\
 &= 46
 \end{aligned}$$

However, to reflect the fact that there are fewer occupants in apartments than in single family homes (average of 2.1 persons for apartments vs. 2.9 persons for fully detached homes)<sup>7</sup> the savings will be adjusted as follows:

<sup>2</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>3</sup> where no low-flow showerheads were ever installed

<sup>4</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>5</sup> Average of 2.0 GPM and 2.5 GPM

<sup>6</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

<sup>7</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>



$$46 \text{ m}^3 \times (2.1 \text{ persons per household} / 2.9 \text{ persons per household}) = 46 \times 72\% = 33 \text{ m}^3$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

### Annual Electricity Savings

**0 kWh**

N/A

### Annual Water Savings

**9,892 L**

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 1.91 GPM<sup>8</sup>
- Average household size: 2.14 persons<sup>9</sup>
- Showers per capita per day: 0.75<sup>10</sup>
- Average showering time per capita per day with base equipment: 7.31 minutes<sup>12</sup>
- Average showering time per capita per day with new technology: 7.61 minutes<sup>11</sup>

Annual water savings calculated as follows:

$$\text{Savings} = Ppl * Sh * 365 * \left( C_{base} * Fl_{base} - T_{eff} * Fl_{eff} \right)$$

Where:

Ppl = Number of people per household.

Sh = Showers per capita per day.

365 = Days per year.

T<sub>base</sub> = Showering time with base equipment (minutes)

T<sub>eff</sub> = Showering time with efficient equipment (minutes).

Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)

Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

Savings = 2,613 gallons or 9,892 litres

<sup>8</sup> As-used flow is calculated as a function of "full-on" or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008). Summit Blue uses the equation without assuming that it is a min function, implicitly assuming that participants will have the expertise or desire to make minor adjustments to the house water pressure to compensate for reduced shower flow.

<sup>9</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>10</sup> Ibid, based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>11</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

## Other Input Assumptions

|                                                                                                                                                                                    |                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                                                                                                 | <b>10 Years</b> |
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                 |
| <b>Incremental Costs</b>                                                                                                                                                           | <b>\$3.79</b>   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |                 |

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<sup>12</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

## Low-Flow Showerhead (1.25 GPM Installed, Replacing 2.6+GPM, Low-Income Multi-Family, per Household), UG

|  |                       |  |
|--|-----------------------|--|
|  | Updated December 2012 |  |
|--|-----------------------|--|

| Efficient Equipment and Technologies Description     |
|------------------------------------------------------|
| One Low-flow Showerhead (1.25 Gpm) - Installed       |
| Base Equipment and Technologies Description          |
| Existing showerhead greater than 2.6GPM (avg 3.0GPM) |

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| Retrofit      | Multi-Family     | Water heating |

### Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>1</sup> requires showerheads to have a maximum flow of 2.5 GPM (9.5 L/min)

### Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |                | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M<br>Costs of Base<br>Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|----------------|-------------------------------------------------------------|-----------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)   |                                                             |                                                     |
| 1               | 64                                     | 0                    | 15549          | 3.79                                                        | 0                                                   |
| 2               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 3               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 4               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 5               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 6               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 7               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 8               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 9               | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| 10              | 64                                     | 0                    | 15549          | 0                                                           | 0                                                   |
| <b>TOTALS</b>   | <b>640</b>                             | <b>0</b>             | <b>155,490</b> | <b>3.79</b>                                                 | <b>0</b>                                            |

### Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                            | 64 m <sup>3</sup> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Enbridge Gas commissioned a study by the SAS Institute (Canada) <sup>2</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until |                   |

<sup>1</sup> Ontario Regulations 350/06, 2006 Building Code

August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>3</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>4</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>5</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>6</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}
 \text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\
 &= 40.29 * (3.0 - 1.25) + 5.71 * (3.0 - 1.25)^2 \\
 &= 88
 \end{aligned}$$

However, to reflect the fact that there are fewer occupants in apartments than in single family homes (average of 2.1 persons for apartments vs. 2.9 persons for fully detached homes)<sup>7</sup> the savings will be adjusted as follows:

<sup>2</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>3</sup> where no low-flow showerheads were ever installed

<sup>4</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>5</sup> Average of 2.0 GPM and 2.5 GPM

<sup>6</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

<sup>7</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

$$88 \text{ m}^3 \times (2.1 \text{ persons per household} / 2.9 \text{ persons per household}) = 88 \times 72\% = 64 \text{ m}^3$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

### Annual Electricity Savings

**0 kWh**

N/A

### Annual Water Savings

**15,549 L**

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 2.32 GPM<sup>8</sup>
- Average household size: 2.14 persons<sup>9</sup>
- Showers per capita per day: 0.75<sup>10</sup>
- Average showering time per capita per day with base equipment: 7.13 minutes<sup>12</sup>
- Average showering time per capita per day with new technology: 7.61 minutes<sup>11</sup>

Annual water savings calculated as follows:

$$\text{Savings} = Ppl * Sh * 365 * (C_{base} * Fl_{base} - T_{eff} * Fl_{eff})$$

Where:

Ppl = Number of people per household.

Sh = Showers per capita per day.

365 = Days per year.

T<sub>base</sub> = Showering time with base equipment (minutes)

T<sub>eff</sub> = Showering time with efficient equipment (minutes).

Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)

Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

Savings = 4,108 gallons or 15,549 litres

<sup>8</sup> As-used flow is calculated as a function of "full-on" or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008). Summit Blue uses the equation without assuming that it is a min function, implicitly assuming that participants will have the expertise or desire to make minor adjustments to the house water pressure to compensate for reduced shower flow.

<sup>9</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>10</sup> Ibid, based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>11</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

## Other Input Assumptions

|                                                                                                                                                                                    |                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                                                                                                 | <b>10 Years</b> |
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                 |
| <b>Incremental Costs</b>                                                                                                                                                           | <b>\$3.79</b>   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |                 |

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<sup>12</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

## Low-Flow Showerhead (1.25 GPM, Low-Income Multi-Family, per Household), UG

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

### Efficient Equipment and Technologies Description

One Low-flow Showerhead (1.25 Gpm)

### Base Equipment and Technologies Description

1.5 GPM (Participants who previously received a 1.5gpm showerhead from Union)

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| Retrofit      | Multi-Family     | Water heating |

### Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>1</sup> requires showerheads to have a maximum flow of 2.5 GPM (9.5 L/min)

### Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |               | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M<br>Costs of Base<br>Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|---------------|-------------------------------------------------------------|-----------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)  |                                                             |                                                     |
| 1               | 8                                      | 0                    | 3846          | 3.79                                                        | 0                                                   |
| 2               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 3               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 4               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 5               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 6               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 7               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 8               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 9               | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| 10              | 8                                      | 0                    | 3846          | 0                                                           | 0                                                   |
| <b>TOTALS</b>   | <b>80</b>                              | <b>0</b>             | <b>38,460</b> | <b>3.79</b>                                                 | <b>0</b>                                            |

### Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                            | 8 m <sup>3</sup> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| Enbridge Gas commissioned a study by the SAS Institute (Canada) <sup>2</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until |                  |

<sup>1</sup> Ontario Regulations 350/06, 2006 Building Code

August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>3</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>4</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>5</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>6</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}
 \text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\
 &= 40.29 * (1.5 - 1.25) + 5.71 * (1.5 - 1.25)^2 \\
 &= 10.4
 \end{aligned}$$

However, to reflect the fact that there are fewer occupants in apartments than in single family homes (average of 2.1 persons for apartments vs. 2.9 persons for fully detached homes)<sup>7</sup> the savings will be adjusted as follows:

<sup>2</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>3</sup> where no low-flow showerheads were ever installed

<sup>4</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>5</sup> Average of 2.0 GPM and 2.5 GPM

<sup>6</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

<sup>7</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>



$$10.4 \text{ m}^3 \times (2.1 \text{ persons per household} / 2.9 \text{ persons per household}) = 10.4 \times 72\% = 8 \text{ m}^3$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

### Annual Electricity Savings

**0 kWh**

N/A

### Annual Water Savings

**3,846 L**

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 1.5 GPM<sup>8</sup>
- Average household size: 2.14 persons<sup>9</sup>
- Showers per capita per day: 0.75<sup>10</sup>
- Average showering time per capita per day with base equipment: 7.50 minutes<sup>12</sup>
- Average showering time per capita per day with new technology: 7.61 minutes<sup>11</sup>

Annual water savings calculated as follows:

$$\text{Savings} = Ppl * Sh * 365 * \left( C_{base} * Fl_{base} - T_{eff} * Fl_{eff} \right)$$

Where:

Ppl = Number of people per household.

Sh = Showers per capita per day.

365 = Days per year.

T<sub>base</sub> = Showering time with base equipment (minutes)

T<sub>eff</sub> = Showering time with efficient equipment (minutes).

Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)

Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

Savings = 1,016 gallons or 3846 litres

<sup>8</sup> As-used flow is calculated as a function of "full-on" or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008). Summit Blue uses the equation without assuming that it is a min function, implicitly assuming that participants will have the expertise or desire to make minor adjustments to the house water pressure to compensate for reduced shower flow.

<sup>9</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>10</sup> Ibid, based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>11</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

## Other Input Assumptions

|                                                                                                                                                                                    |                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                                                                                                 | <b>10 Years</b> |
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                 |
| <b>Incremental Costs</b>                                                                                                                                                           | <b>\$3.79</b>   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |                 |

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<sup>12</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

# Low-Flow Showerhead (1.25 GPM replacing 2.0 GPM, Low-Income, per Household), UG

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

## Efficient Equipment and Technologies Description

Low-flow Showerhead (1.25 GPM)

## Base Equipment and Technologies Description

2.0 GPM (Participants who previously received a 2.0gpm showerhead from Union)

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| Retrofit      | Residential      | Water heating |

## Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |                | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M Costs of<br>Base Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|----------------|-------------------------------------------------------------|--------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)   |                                                             |                                                  |
| 1               | 33                                     | 0                    | 11,584         | 3.79                                                        | 0                                                |
| 2               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 3               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 4               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 5               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 6               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 7               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 8               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 9               | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| 10              | 33                                     | 0                    | 11,584         | 0                                                           | 0                                                |
| <b>TOTALS</b>   | <b>330</b>                             | <b>0</b>             | <b>115,840</b> | <b>3.79</b>                                                 | <b>0</b>                                         |

## Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 33 m <sup>3</sup> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p>Enbridge Gas commissioned a study by the SAS Institute (Canada)<sup>1</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.</p> <p>To calculate the gas savings, three different models were used to analyze the gas consumption data</p> <ol style="list-style-type: none"> <li>1) a comparison made during the same time frame (post-installation) between a control set of households<sup>2</sup> and households that had them installed</li> <li>2) a Pre &amp; Post installation analysis on the same households, and</li> <li>3) a complex time trend model analysis that factored in many household characteristics over the whole Pre &amp; Post time period.</li> </ol> <p>All three analyses agreed well with each other.<sup>3</sup></p> |                   |

<sup>1</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>2</sup> where no low-flow showerheads were ever installed

<sup>3</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models I and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>4</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>5</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}\text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\ &= 40.29 * (2.0 - 1.25) + 5.71 * (2.0 - 1.25)^2 \\ &= 33\end{aligned}$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

|                                   |                 |
|-----------------------------------|-----------------|
| <b>Annual Electricity Savings</b> | <b>0 kWh</b>    |
| N/A                               |                 |
| <b>Annual Water Savings</b>       | <b>11,584 L</b> |

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 1.78 GPM<sup>6</sup>
- Average household size: 3.1 persons<sup>7</sup>
- Showers per capita per day: 0.75<sup>8</sup>
- Average showering time per capita per day with base equipment: 7.37 minutes
- Average showering time per capita per day with new technology: 7.61 minutes<sup>9</sup>

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>4</sup> Average of 2.0 GPM and 2.5 GPM

<sup>5</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

<sup>6</sup> As-used flow is calculated as a function of “full-on” or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008).

<sup>7</sup> Summit Blue (2008).

<sup>8</sup> Ibid, based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>9</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)

Annual water savings calculated as follows:

$$Savings = Ppl * Sh * 365 * (T_{base} * Fl_{base} - T_{eff} * Fl_{eff})$$

Where:

Ppl = Number of people per household

Sh = Showers per capita per day

365 = Days per year

T<sub>base</sub> = Showering time with base equipment (minutes)

T<sub>eff</sub> = Showering time with efficient equipment (minutes)

Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)

Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

Savings = 3,060 gallons or 11,584 litres

## Other Input Assumptions

| Effective Useful Life (EUL)                                                                                                                                                        | 10 Years |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |          |
| Incremental Costs                                                                                                                                                                  | \$3.79   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |          |

<sup>10</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

## Low-Flow Showerhead (1.25 GPM, Low-Income Multi-Family, per Household), UG

| Revision # | Description/Comment | Date Revised  |
|------------|---------------------|---------------|
|            |                     | December 2012 |

### Efficient Equipment and Technologies Description

One Low-flow Showerhead (1.25 Gpm)

### Base Equipment and Technologies Description

2.0 GPM (Participants who previously received a 2.0gpm showerhead from Union)

| Decision Type | Target Market(s) | End Use       |
|---------------|------------------|---------------|
| Retrofit      | Multi-Family     | Water heating |

### Codes, Standards, and Regulations

Ontario Building Code (2006)<sup>1</sup> requires showerheads to have a maximum flow of 2.5 GPM (9.5 L/min)

### Resource Savings Table

| Year<br>(EUL= ) | Electricity and Other Resource Savings |                      |               | Equipment & O&M<br>Costs of Conservation<br>Measure<br>(\$) | Equipment & O&M<br>Costs of Base<br>Measure<br>(\$) |
|-----------------|----------------------------------------|----------------------|---------------|-------------------------------------------------------------|-----------------------------------------------------|
|                 | Natural Gas<br>(m <sup>3</sup> )       | Electricity<br>(kWh) | Water<br>(L)  |                                                             |                                                     |
| 1               | 24                                     | 0                    | 7933          | 3.79                                                        | 0                                                   |
| 2               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 3               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 4               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 5               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 6               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 7               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 8               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 9               | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| 10              | 24                                     | 0                    | 7933          | 0                                                           | 0                                                   |
| <b>TOTALS</b>   | <b>240</b>                             | <b>0</b>             | <b>79,330</b> | <b>3.79</b>                                                 | <b>0</b>                                            |

### Resource Savings Assumptions

| Annual Natural Gas Savings                                                                                                                                                                            | 24 m <sup>3</sup> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Enbridge Gas commissioned a study by the SAS Institute (Canada) <sup>2</sup> to estimate natural gas savings for low-flow showerheads in Enbridge territory. Data was collected August 31, 2007 until |                   |

<sup>1</sup> Ontario Regulations 350/06, 2006 Building Code

August 31, 2009 for both treatment and control groups. Low flow showerheads were installed in treatment households between August 13, 2008 and October 30, 2008. There were 54 households with low-flow showerheads and 124 households without low-flow showerheads.

To calculate the gas savings, three different models were used to analyze the gas consumption data

- 1) a comparison made during the same time frame (post-installation) between a control set of households<sup>3</sup> and households that had them installed
- 2) a Pre & Post installation analysis on the same households, and
- 3) a complex time trend model analysis that factored in many household characteristics over the whole Pre & Post time period.

All three analyses agreed well with each other.<sup>4</sup>

Three buckets for pre-existing showerheads were originally proposed. However, the lowest flow bucket (2.0 GPM or less) had too few observations and are rare in the population of households. The natural gas savings for the other two buckets are estimated to be as follows:

| Baseline Flow rate (GPM) | Energy Efficient Flow Rate (GPM) | Change in GPM | Annual Natural Gas Savings (m <sup>3</sup> ) | Annual Natural Gas Savings (m <sup>3</sup> per GPM) |
|--------------------------|----------------------------------|---------------|----------------------------------------------|-----------------------------------------------------|
| 2.25 <sup>5</sup>        | 1.25                             | 1.0           | 46                                           | 46                                                  |
| 3 <sup>6</sup>           | 1.25                             | 1.75          | 88                                           | 50                                                  |

For base flow/efficient flow showerhead types not explicitly tested in the SAS study, gas savings have been extrapolated in the following manner:

1. The results of the SAS institute study indicate that gas savings increase at an increasing rate as the difference between efficient and base GPM increases.
2. Fitting a polynomial function with no intercept (no change in GPM = no gas savings) delivers the following function (where  $\Delta\text{GPM} = \text{Base GPM} - \text{Efficient GPM}$ ):

$$\begin{aligned}
 \text{Annual Gas Savings (m}^3\text{)} &= 40.29 * \Delta\text{GPM} + 5.71 * \Delta\text{GPM}^2 \\
 &= 40.29 * (2.0 - 1.25) + 5.71 * (2.0 - 1.25)^2 \\
 &= 33
 \end{aligned}$$

However, to reflect the fact that there are fewer occupants in apartments than in single family homes (average of 2.1 persons for apartments vs. 2.9 persons for fully detached homes)<sup>7</sup> the savings will be adjusted as follows:

<sup>2</sup> Rothman, Lorne, SAS® PHASE II Analysis for Enbridge Gas Distribution Inc.: Estimating the Impact of Low-Flow Showerhead Installation; April 5, 2010

<sup>3</sup> where no low-flow showerheads were ever installed

<sup>4</sup> Model 1 – a blended rate of 71.3 m<sup>3</sup>/yr (only models II and II provided bucketed savings estimates)

Model 2 – a blended rate of 67.4 m<sup>3</sup>/yr (45.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.8 m<sup>3</sup>/yr for over 2.5 GPM), and

Model 3 – a blended rate of 77.2 m<sup>3</sup>/yr (46.4 m<sup>3</sup>/yr for 2 to 2.5 GPM bucket and 87.9 m<sup>3</sup>/yr for over 2.5 GPM).

<sup>5</sup> Average of 2.0 GPM and 2.5 GPM

<sup>6</sup> Assumed average low flow showerhead which is greater than 2.5 GPM.

<sup>7</sup> Statistics Canada. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

$$33 \text{ m}^3 \times (2.1 \text{ persons per household} / 2.9 \text{ persons per household}) = 33 \times 72\% = 24 \text{ m}^3/\text{yr}$$

These savings values assume that 100% of household showering is reduced to 1.25 gpm. A survey determining the percentage of showering affected by the program should be used to adjust the year end program results.

|                                   |                |
|-----------------------------------|----------------|
| <b>Annual Electricity Savings</b> | <b>0 kWh</b>   |
| N/A                               |                |
| <b>Annual Water Savings</b>       | <b>7,933 L</b> |

Since the SAS report did not look at water savings, Navigant Consulting proposes the following method for calculating resulting water savings:

Assumptions and inputs:

- As-used flow rate with base equipment: 1.78 GPM<sup>8</sup>
- Average household size: 2.14 persons<sup>9</sup>
- Showers per capita per day: 0.75<sup>10</sup>
- Average showering time per capita per day with base equipment: 7.37 minutes<sup>12</sup>
- Average showering time per capita per day with new technology: 7.61 minutes<sup>11</sup>

Annual water savings calculated as follows:

$$\text{Savings} = Ppl * Sh * 365 * \left( C_{base} * Fl_{base} - T_{eff} * Fl_{eff} \right)$$

Where:

Ppl = Number of people per household.

Sh = Showers per capita per day.

365 = Days per year.

T<sub>base</sub> = Showering time with base equipment (minutes)

T<sub>eff</sub> = Showering time with efficient equipment (minutes).

Fl<sub>base</sub> = As-used flow rate with base equipment (GPM)

Fl<sub>eff</sub> = As-used flow rate with efficient equipment (GPM)

Savings = 2,096 gallons or 7933 litres

<sup>8</sup> As-used flow is calculated as a function of "full-on" or label flow: as-used flow = min{ 0.691+0.542\*full-on flow, full-on flow}. Proctor, J. Gavelis, B. and Miller, B. *Savings and Showers: It's All in the Head*, (PGE) Home Energy Magazine, July/Aug 1994. Cited in Summit Blue (2008). Summit Blue uses the equation without assuming that it is a min function, implicitly assuming that participants will have the expertise or desire to make minor adjustments to the house water pressure to compensate for reduced shower flow.

<sup>9</sup> To maintain consistency with Summit Blue number but to reflect the fact that apartments are generally occupied by fewer people than houses, the Summit Blue number was degraded by the ratio of the average number of inhabitants per apartment in an Ontario building over five stories (2) to the average number of inhabitants of a fully detached house in Ontario (2.9). Statistics Canada. No date. *Structural Type of Dwelling (10) and Household Size (9) for Occupied Private Dwellings of Canada, Provinces, Territories, Census Metropolitan Areas and Census Agglomerations, 2006 Census - 100% Data (Table) Census 2006*. Last updated Dec 6, 2008.

<http://www12.statcan.ca/english/census06/data/topics/RetrieveProductTable.cfm?ALEVEL=3&APATH=3&CATNO=&DETAIL=0&DIM=&DS=99&FL=0&FREE=0&GAL=0&GC=99&GID=837983&GK=NA&GRP=1&IPS=&METH=0&ORDER=1&PID=89071&PTYPE=88971&RL=0&S=1&SUB=0&ShowAll=No&StartRow=1&Temporal=2006&Theme=69&VID=0&VNAMEE=&VNAMEF=>

<sup>10</sup> Ibid, based on data from: Resource Management Strategies, Inc., Regional Municipality of York Water Efficiency Master Plan Update, April 2007

<sup>11</sup> Relationship modeled as: Average shower length = 8.17 – 0.448 \* as-used GPM. From Energy Center of Wisconsin Analysis of data from Resource Management Strategies, Inc., *Regional Municipality of York Water Efficiency Master Plan Update*, April 2007. Cited in Summit Blue (2008)



## Other Input Assumptions

|                                                                                                                                                                                    |                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Effective Useful Life (EUL)</b>                                                                                                                                                 | <b>10 Years</b> |
| Summit Blue (2008) suggests an EUL of 10 years based on a survey of five studies of showerheads in other jurisdictions (California – two studies, New England, Vermont, Arkansas). |                 |
| <b>Incremental Costs</b>                                                                                                                                                           | <b>\$3.79</b>   |
| As per utility program costs, bulk purchase of showerheads.                                                                                                                        |                 |

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<sup>12</sup> “Residential Measure Free Ridership And Inside Spillover Study - Final Report”, Summit Blue Consulting, June 2008.

## CONDENSING BOILERS UNDER 300 MBH

Small Commercial – New/Existing, EGD & UG

(Updated December 2012)

| Efficient Technology & Equipment Description                                                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Condensing boilers having annual fuel utilization efficiency (AFUE) of 90% or greater. Boiler input size is under 300,000 Btu/hr. Application is for seasonal or non-seasonal use.<br>MBH is defined throughout this document as 1,000 Btu/hr. |
| Base Technology & Equipment Description                                                                                                                                                                                                        |
| Non-condensing boiler having an AFUE of 82% for either seasonal or non-seasonal use. Boiler input size is under 300,000 Btu/hr.                                                                                                                |

### Resource Savings Assumptions

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Natural Gas Annual Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <u>Seasonal</u><br><br><b><math>0.01019 \text{ m}^3 /(\text{Btu/hr Boiler Input})</math></b>                                                                                                                                                                                                                                                        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <u>Non-Seasonal</u><br><b>Boiler Input Under 100 MBH = <math>0.02170 \text{ m}^3 /(\text{Btu/hr Boiler Input})</math></b><br><b>Boiler Input 100 To Under 200 MBH = <math>0.01332 \text{ m}^3 /(\text{Btu/hr Boiler Input})</math></b><br><b>Boiler Input 200 To Under 300 MBH = <math>0.00996 \text{ m}^3 /(\text{Btu/hr Boiler Input})</math></b> |
| <u>Estimation Based on AMEC Study for Enbridge</u> <ul style="list-style-type: none"> <li>Based on AMEC's report<sup>1</sup>, the energy analysis compares use of a condensing boiler having an average AFUE of 94.4%<sup>2</sup> versus a base case non-condensing boiler having an AFUE of 82%<sup>3</sup>.</li> <li>The normalized gas use for a seasonal base case boiler is determined by the relationship<sup>4</sup>:           <div style="margin-left: 40px;"> <math display="block">\text{Seasonal Normalized Gas Use} = 77.575 \times \text{BoilerIP}</math> <p style="margin-left: 80px;">BoilerIP = seasonal boiler input size (MBH)<br/>             Normalized Gas Use = normalized annual seasonal gas use (m3/yr)</p> </div> </li> <li>The gas savings for a non-seasonal base case boiler is determined by the</li> </ul> |                                                                                                                                                                                                                                                                                                                                                     |

<sup>1</sup> AMEC, Prescriptive Savings Analysis – Condensing Boilers Under 300MBH, Oct 19, 2012

<sup>2</sup> Average Condensing Boiler AFUE from AHRI Certification Directory as of September 2012

<sup>3</sup> Canada Gazette - Minimum Boiler Efficiency - <http://canadagazette.gc.ca/rp-pr/p2/2011/2011-10-12/pdf/g2-14521.pdf>, PDF pg 94

<sup>4</sup> Trend equation from billing data analysis (AMEC, Prescriptive Savings Analysis – Condensing Boilers Under 300MBH, Oct 19 2012, pg 3)

relationship<sup>5</sup>:

$$NonSeasonal\ GasUse = 36.282 \times BoilerIP + 9256.9$$

where:

BoilerIP = seasonal boiler input size (MBH)

Non Seasonal Gas Use = annual non-seasonal gas use (m3/yr)

- The gas savings of the condensing versus the base case boiler is determined by the relationship:

Seasonal:

$$GasSavings = GasUse \times \left(1 - \frac{\%AFUE_{BC}}{\%AFUE_{CE}}\right)$$

where:

GasUse = seasonal gas use (m3)

$\%AFUE_{BC}$ <sup>6</sup> = AFUE of the Base Case boiler at 82%

$\%AFUE_{CE}$  = AFUE of the Condensing boiler at 94.4%

GasSavings = annual gas savings (m3/yr)

Non-Seasonal:

$$GasSavings = GasUse \times \left(1 - \frac{\%ASE_{BC}}{\%ASE_{CE}}\right)$$

where:

GasUse = non-seasonal gas use (m3)

$\%ASE_{BC}$ <sup>7</sup> = ASE of the Base Case boiler at 72.88%

$\%ASE_{CE}$  = ASE of the Condensing boiler at 84.34%

GasSavings = annual gas savings (m3/yr)

- For Non-Seasonal loads, boiler sizes were selected to provide a reasonable range of categories for energy and costing analysis purposes.
  - Under 100 MBH uses a 75 MBH boiler size for analysis. This is used to provide average values for boilers ranging in size between 50 to under 100 MBH. Although there are boilers available under 50 MBH they are considered to make up a negligible part of the market.
  - 100 to under 200 MBH uses 150 MBH as the boiler size for analysis.
  - 200 to under 300 MBH uses 250 MBH.

<sup>5</sup> Non-Seasonal trend equation from consumption data analysis of boilers from NYSERDA, EGD, and EP&G (AMEC, Prescriptive Savings Analysis – Condensing Boilers Under 300MBH, Oct 19 2012, pg 9)

<sup>6</sup> AFUE is the Annual Fuel Utilization Efficiency as outlined in CSA P2 Standard with minimum requirements from NRCan

<sup>7</sup> ASE is the Annual Seasonal Efficiency calculated using eTools and based on rated boiler thermal efficiency

|             |       |
|-------------|-------|
| ▪           |       |
| Electricity | 0 kWh |
|             |       |
| Water       | 0 L   |

#### Other Input Assumptions

| Equipment Life   |                              | 25 yrs                |
|------------------|------------------------------|-----------------------|
| •                |                              |                       |
| Incremental Cost | <u>Existing Construction</u> |                       |
|                  | Boiler Input (MBH)           | Incremental Cost (\$) |
|                  | Under 100                    | \$2,045               |
|                  | 100 To Under 200             | \$2,984               |
|                  | 200 To Under 300             | \$3,797               |
|                  | <u>New Construction</u>      |                       |
|                  | Boiler Input (MBH)           | Incremental Cost (\$) |
|                  | Under 100                    | \$1,475               |
|                  | 100 To Under 200             | \$2,414               |
|                  | 200 To Under 300             | \$3,227               |

Incremental costs account for differences in venting, controls and labour.

#### Incremental Cost – Existing Construction

- Boiler Input Under 100 MBH = \$2,045
- Boiler Input 100 To Under 200 MBH = \$2,984
- Boiler Input 200 To Under 300 MBH = \$3,797

#### Incremental Cost – New Construction

- Boiler Input Under 100 MBH = \$1,475
- Boiler Input 100 To Under 200 MBH = \$2,414
- Boiler Input 200 To Under 300 MBH = \$3,227

## HIGH EFFICIENCY BOILERS UNDER 300 MBH

Small Commercial – New/Existing, EGD & UG  
(Update December 2012)

| Efficient Technology & Equipment Description                                                                                                                                                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| High Efficiency non-condensing boilers having annual fuel utilization efficiency (AFUE) of 85% or greater. Boiler input size is under 300,000 Btu/hr. Application is for seasonal or non-seasonal use.<br>MBH is defined throughout this document as 1,000 Btu/hr. |
| Base Technology & Equipment Description                                                                                                                                                                                                                            |
| Non-condensing boiler having an AFUE of 82% for either seasonal or non-seasonal use. Boiler input size is under 300,000 Btu/hr.                                                                                                                                    |

### Resource Savings Assumptions

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Natural Gas Annual Savings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <p><b>Seasonal</b><br/>0.00318 m<sup>3</sup> /(Btu/hr Boiler Input)</p> <p><b>Non-Seasonal</b><br/>Boiler Input Under 100 MBH = 0.00468 m<sup>3</sup> /(Btu/hr Boiler Input)<br/>Boiler Input 100 To Under 200 MBH =0.00287 m<sup>3</sup> /(Btu/hr Boiler Input)<br/>Boiler Input 200 To Under 300 MBH =0.00215 m<sup>3</sup> /(Btu/hr Boiler Input)</p> |
| <p><b><u>Estimation Based on AMEC Study for Enbridge</u></b></p> <ul style="list-style-type: none"> <li>Based on AMEC's report<sup>1</sup>, the energy analysis compares use of a high efficiency boiler having an average AFUE of 85.5%<sup>2</sup> versus a base case non-condensing boiler having an AFUE of 82%<sup>3</sup>.</li> <li>The normalized gas use for a seasonal base case boiler is determined by the relationship<sup>4</sup>:<br/> <math display="block">\text{Seasonal Normalized Gas Use} = 77.575 \times \text{BoilerIP}</math>           where:<br/>           BoilerIP = seasonal boiler input size (MBH)<br/>           Normalized Gas Use = normalized annual seasonal gas use (m3/yr)         </li> <li>The gas savings for a non-seasonal base case boiler is determined by the relationship<sup>5</sup>:</li> </ul> |                                                                                                                                                                                                                                                                                                                                                          |

<sup>1</sup> AMEC, Prescriptive Savings Analysis – High Efficiency Boilers Under 300MBH, , Oct 19, 2012

<sup>2</sup> Average High Efficiency Boiler AFUE from AHRI Certification Directory as of September 2012

<sup>3</sup> Canada Gazette - Minimum Boiler Efficiency - <http://canadagazette.gc.ca/rp-pr/p2/2011/2011-10-12/pdf/g2-14521.pdf>, PDF pg 94

<sup>4</sup> Trend equation from billing data analysis (AMEC, Prescriptive Savings Analysis – HE Boilers Under 300MBH, Oct 19 2012, pg 4)

$$NonSeasonal\ GasUse = 36.282 \times BoilerIP + 9256.9$$

where:

BoilerIP = seasonal boiler input size (MBH)

Non Seasonal Gas Use = annual non-seasonal gas use (m3/yr)

- The gas savings of the high efficiency boiler versus the base case boiler is determined by the relationship:
- Seasonal:

$$GasSavings = GasUse \times \left(1 - \frac{\%AFUE_{BC}}{\%AFUE_{CE}}\right)$$

where:

GasUse = seasonal gas use (m3)

$\%AFUE_{BC}$ <sup>6</sup> = AFUE of the Base Case boiler of 82%

$\%AFUE_{HE}$  = AFUE of the High Efficiency boiler of 85.5%

GasSavings = annual gas savings (m3/yr)

Non-Seasonal

$$GasSavings = GasUse \times \left(1 - \frac{\%ASE_{BC}}{\%ASE_{CE}}\right)$$

where:

GasUse = non-seasonal gas use (m3)

$\%ASE$ <sup>7</sup> = ASE of the Base Case boiler of 72.88%

$\%ASE$  = ASE of the High Efficiency boiler of 75.08%

GasSavings = annual gas savings (m3/yr)

- For Non-Seasonal loads, boiler sizes were selected to provide a reasonable range of categories for energy and costing analysis purposes.
  - Under 100 MBH uses a 75 MBH boiler size for analysis. This is used to provide average values for boilers ranging in size between 50 to under 100 MBH. Although there are boilers available under 50 MBH they are considered to make up a negligible part of the market.
  - 100 to under 200 MBH uses 150 MBH as the boiler size for analysis.
  - 200 to under 300 MBH uses 250 MBH.

■

<sup>5</sup> Non-Seasonal trend equation from consumption data analysis of boilers from NYSERDA, EGD, and EP&G (AMEC, Prescriptive Savings Analysis – High Efficiency Boilers Under 300MBH, Oct 19 2012, pg 9)

<sup>6</sup> AFUE is the Annual Fuel Utilization Efficiency as outlined in CSA P2 Standard with minimum requirements from NRCan

<sup>7</sup> ASE is the Annual Seasonal Efficiency calculated using eTools and based on rated boiler thermal efficiency

|                    |              |
|--------------------|--------------|
| <b>Electricity</b> | <b>0 kWh</b> |
|                    |              |
| <b>Water</b>       | <b>0 L</b>   |

#### Other Input Assumptions

| Equipment Life   |                           | 25 yrs                |
|------------------|---------------------------|-----------------------|
| •                |                           |                       |
| Incremental Cost | <u>Existing</u>           |                       |
|                  | <u>Construction</u>       | Incremental Cost (\$) |
|                  | Boiler Input (MBH)        |                       |
|                  | Under 100                 | \$1,808               |
|                  | 100 To Under 200          | \$2,114               |
|                  | 200 To Under 300          | \$1,958               |
|                  | <u>New Construction</u>   | Incremental Cost (\$) |
|                  | <u>Boiler Input (MBH)</u> |                       |
|                  | Under 100                 | \$1,238               |
|                  | 100 To Under 200          | \$1,544               |
|                  | 200 To Under 300          | \$1,388               |

Incremental costs account for differences in venting, controls and labour.

#### Incremental Cost – Existing Construction

- Boiler Input Under 100 MBH = \$1,808
- Boiler Input 100 To Under 200 MBH = \$2,114
- Boiler Input 200 To Under 300 MBH = \$1,958

#### Incremental Cost – New Construction

- Boiler Input Under 100 MBH = \$1,238
- Boiler Input 100 To Under 200 MBH = \$1,544
- Boiler Input 200 To Under 300 MBH = \$1,388

## HIGHER EFFICIENCY BOILERS – DOMESTIC WATER HEATING

Existing and New Commercial and Multi- Residential

Updated December 2012

| <b>Efficient Technology &amp; Equipment Description</b> |
|---------------------------------------------------------|
| Hydronic Boilers for water heating (Non Seasonal)       |
| <b>Base Technology &amp; Equipment Description</b>      |
| 80.5% Thermal Efficiency Domestic Water Heating Boiler  |

### Resource Savings Assumptions

| <b>Natural Gas (Updated)</b> | <b>Domestic Water Heating (Non Seasonal) M3 Savings by Thermal Efficiency</b> |                      |
|------------------------------|-------------------------------------------------------------------------------|----------------------|
|                              | <b>Boiler Size</b>                                                            | <b>83-84% 85-88%</b> |
|                              | 300 MBH                                                                       | 1,168 1,861          |
|                              | 600 MBH                                                                       | 1,931 3,076          |
|                              | 1,000 MBH                                                                     | 3,409 5,431          |
|                              | 1,500 MBH                                                                     | 4,693 7,475          |

Source: Prescriptive Commercial Boiler Program – Prescriptive Savings Analysis – AMEC Environmental & Infrastructure dated November 5, 2012. The original report dated Sep 10th, 2012 has been updated as per recommendations from the Commercial Hydronic Boiler System Baseline Study by ICF Marbek dated Sep 16th, 2011.

An iterative approach was used to determine the annual savings in the commercial sector. The following steps were taken:

- The Rate 6 accounts were subdivided into bins of annual gas use. This provided the annual average gas use, number of accounts, seasonal, non-seasonal and total gas use.
- The seasonal portion of the annual gas use was normalized to 30 year weather data. This normalized gas use was correlated to a seasonal boiler size required for gas consumption.
- Categories of boiler sizes were selected to provide a suitable range of boilers available within the sector.
- The Rate 6 accounts were subdivided using the normalized average seasonal gas use for the respective categories of boilers selected. This provided the annual average gas use, number of accounts, and total gas use per seasonal boiler size category.
- Seasonal annual gas use normalization of the boiler size category accounts was completed.
- Annual seasonal efficiency of the boiler size categories for each of the thermal efficiency ranges was determined.
- Boiler costs for the boiler size categories was compiled.
- A TRC/CCM analysis was completed for each of the boiler size categories.
- A similar approach was used for the non-seasonal gas use with the exception of normalizing the data.
- The new base case boiler efficiency changed from 81% combustion efficiency to 80.5% Thermal Efficiency. This reduced the seasonal efficiency from 62.6% to 60.9% for seasonal boilers and 65.6% to 64.9% for non-seasonal boilers. All other conditions remain the same as original.



|                              |            |
|------------------------------|------------|
| <b>Electricity (Updated)</b> | <b>kWh</b> |
|                              |            |
| <b>Water</b>                 | <b>L</b>   |
|                              |            |

### Other Input Assumptions

|                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
|---------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|---------------------------|----------------------|----------------------|---------|---------|----------|---------|---------|----------|-----------|---------|----------|-----------|---------|----------|
| <b>Equipment Life</b>                                                                                         | <b>25</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>years</b>         |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| As per EB 2008-0384 & 0385                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| <b>Incremental Cost (Contr. Install)</b>                                                                      | <b>Domestic Water Heating (Non Seasonal) Incremental Cost by Thermal Efficiency</b><br><table> <tr> <td><b><u>Boiler Size</u></b></td><td><b><u>83-84%</u></b></td><td><b><u>85-88%</u></b></td></tr> <tr> <td>300 MBH</td><td>\$3,900</td><td>\$ 4,500</td></tr> <tr> <td>600 MBH</td><td>\$5,800</td><td>\$ 6,000</td></tr> <tr> <td>1,000 MBH</td><td>\$7,400</td><td>\$10,300</td></tr> <tr> <td>1,500 MBH</td><td>\$5,900</td><td>\$ 7,400</td></tr> </table> |                      | <b><u>Boiler Size</u></b> | <b><u>83-84%</u></b> | <b><u>85-88%</u></b> | 300 MBH | \$3,900 | \$ 4,500 | 600 MBH | \$5,800 | \$ 6,000 | 1,000 MBH | \$7,400 | \$10,300 | 1,500 MBH | \$5,900 | \$ 7,400 |
| <b><u>Boiler Size</u></b>                                                                                     | <b><u>83-84%</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b><u>85-88%</u></b> |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| 300 MBH                                                                                                       | \$3,900                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 4,500             |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| 600 MBH                                                                                                       | \$5,800                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 6,000             |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| 1,000 MBH                                                                                                     | \$7,400                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$10,300             |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| 1,500 MBH                                                                                                     | \$5,900                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 7,400             |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |
| Source: Prescriptive Commercial Boiler Program – Prescriptive Savings Analysis – Agviro Report Sept 10, 2008. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |                           |                      |                      |         |         |          |         |         |          |           |         |          |           |         |          |