

**Board Staff Submission**

**Powered Connections Inc. DBA PCI Energy  
("PCI Energy")**

**Gas Marketer Licence Application  
EB-2014-0045**

**June 12, 2014**

## THE PROCEEDING

On February 14, 2014 Powered Connections Inc. DBA PCI Energy (“PCI Energy”) filed an application with the Ontario Energy Board under section 50 of the *Ontario Energy Board Act, 1998* (the “Act”) for a gas marketer licence. PCI Energy filed additional information to complete the application on April 3, 2014.

On April 24, 2014, the Board issued a Notice of Application and Written Hearing (the “Notice”) which included dates for filing of interrogatories and submissions. No parties responded to the Notice. In accordance with the timelines set out in the Notice, on May 15, 2014, Board staff filed interrogatories on the application in order to gather additional information required for the Board’s final determination of the licence application. On May 29, 2014, PCI Energy filed responses to Board staff interrogatories.

## THE APPLICANT

As stated in the application, PCI Energy intends to operate as a gas marketer in Ontario. [REDACTED]

[REDACTED]  
[REDACTED] PCI Energy has not been previously licensed as a gas marketer in Ontario. PCI Energy is licensed to retail electricity in Ontario (ER-2013-0214).

[REDACTED]  
[REDACTED]  
[REDACTED]

- I [REDACTED]
- I [REDACTED]
- I [REDACTED]
- I [REDACTED]

## **STAFF SUBMISSION**

In assessing electricity retailer and gas marketer licence applications, and licence renewal applications, the Board considers the entire applications and in particular financial viability, technical capability and past conduct of the applicant considering the Licence Requirements for electricity retailers and gas marketers set out in Ontario Regulation 90/99. These requirements include:

1. Having regard to the financial position of the applicant, the applicant can reasonably be expected to be financially responsible in the conduct of business.
2. The past conduct of the applicant affords reasonable grounds for belief that the applicant will carry on business in accordance with law and with integrity and honesty.
3. If the applicant is a corporation, the past conduct of its officers and directors affords reasonable grounds for belief that its business will be carried on in accordance with law and with integrity and honesty.
4. The applicant is not carrying on activities that are, or will be, if the applicant is licensed, in contravention of the Act or the regulations or the codes, orders or rules issued or made by the Board.

In assessing PCI Energy's gas marketer licence application, Board staff considered the entire application and in particular the financial viability, technical capability, and past conduct of the applicant.

### Financial Viability

According to the evidence provided with the application, Board staff submits that PCI Energy can reasonably be expected to be financially responsible in the conduct of its business.

### Technical Capability

Board staff submits that according to the application PCI Energy has adequate technical resources with appropriate qualifications to market natural gas.

Conduct

[REDACTED]

[REDACTED]

Board staff submits that PCI Energy have provided a detailed description of the policies, processes and procedures in place or to be put in place to ensure compliance.

**CONCLUSION**

PCI Energy's responses to the interrogatories reasonably addressed Board staff's concerns. PCI Energy has not previously been licensed as a gas marketer in Ontario.

Based on the evidence provided with the application, Board staff supports the granting of a gas marketer licence to PCI Energy and is not recommending any restrictions or conditions on the gas marketer licence.

All of which is respectfully submitted.