Responses to Horizon Utilities Technical Conference Undertakings EB-2014-0002

Delivered: August 22, 2014

UNDERTAKING NO. TCJ1.1:

TO PRODUCE A WRITTEN MERGER AND ACQUISITION STRATEGY, IF AVAILABLE, RE: CITY OF HAMILTON'S RESPONSE TO TECHNICAL CONFERENCE QUESTION 12(e).

Response:

- 1 Horizon Utilities' written response to Technical Conference Question 12(e) clarified a previously
- 2 submitted Interrogatory Response submitted by the City of Hamilton.
- 3 In its clarification, Horizon Utilities stated:
- 4 "Rate competitiveness is important to the shareholder to support its merger and acquisition
- 5 strategy through being an attractive merger partner".
- 6 During the Technical Conference, Mr. Basilio made a further clarification that this statement was
- 7 intended to convey the premise that if Horizon Utilities can maintain its position as a relatively
- 8 low-cost provider of distribution services, then from a merger and acquisition perspective this
- 9 makes Horizon an attractive partner for other utilities (Aug. 19 TC Transcript, p. 11, lines 13-16.)
- During the Technical Conference, Mr. Basilio also indicated that only in a very general way did
- 11 Horizon Utilities' M&A strategy have any impact on the structure of its Application (specifically in
- terms of rate levels and rate classes relative to other utilities) (Aug. 19, 2014 TC Transcript,
- 13 p.11, lines 6-12),
- 14 Given the context of the clarifications provided, Horizon Utilities submits that the information
- asked for in the undertaking is, at best, marginally relevant to the issues before the Board.
- 16 Notwithstanding, Horizon Utilities attaches the most recent information and corresponding
- 17 exhibits (as listed below) that generally describe the merger strategy including: shareholder and
- 18 customer benefits; utility considerations for being an attractive merger partner; implications of
- 19 Board ratemaking policy; transaction options analyses; and private equity investment and
- 20 constraints including the implications of transfer and PILs departure taxes.
- UNDERTAKING NO.TCJ1.1_ATTCH_1_MA Strategy Description
- UNDERTAKING NO.TCJ1.1_ATTCH_2_MA Strat Descr Exhibit 2.1-2.4
- UNDERTAKING NO.TCJ1.1_ATTCH_3_MA Strat Presentation

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings

Delivered: August 22, 2014

Page 2 of 2

- 1 As agreed during the Technical Conference, the attachments are filed on a confidential basis
- 2 and will be provided to counsel who have signed the Board's form of Declaration and
- 3 Undertaking.

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.2:

TO PROVIDE 2011 AND 2012 APPROVED FINANCIAL PLANS. (NOTE: REFUSED BY APPLICANT)

UNDERTAKING NO. TCJ1.3:

TO PROVIDE A FULL EXPLANATION OF WHAT TABLE 1 IN SEC 19 IS INTENDED TO PORTRAY AND WHERE THE NUMBERS CAME FROM.

Response:

- 1 Table 1 which was included in Horizon Utilities' response to Interrogatory 2-SEC 19 was
- 2 computed using actuals results for 2011-2012, and budgeted results for 2013 2014. The
- 3 actuals are stated on an IFRS basis.
- 4 The approximate Revenue Requirements shown in the above-mentioned Table 1 are the same
- 5 Revenue Requirements used in the DSP workbook which were presented to Horizon Utilities'
- 6 customers. These Revenue Requirements were used to demonstrate the shortfall between
- 7 Horizon Utilities' expenditure or anticipated expenditure in order to provide electricity service to
- 8 their customers as compared to the revenues earned from distribution rates.
- 9 As discussed within: Horizon Utilities' prefiled evidence; Interrogatory Responses; and
- 10 Technical Conference Responses (both written and oral), the needs of the utility exceed the
- inflationary increases granted through the IRM period. These Revenues Requirements were
- used to illustrate this point to Horizon Utilities' customers.

UNDERTAKING NO. TCJ1.4:

TO UPDATE TABLE IN SEC-71-TC.

Response:

- 1 Horizon Utilities would like to clarify that the request in Undertaking TCJ1.4 to update the table
- 2 in 2-SEC-71-TC is incorrect. The table to be updated is 2-EP-71-TC. Horizon Utilities provides
- a revised Table 1 below. Note that the revised Table 1 below includes an amount of \$55,000 for
- 4 2015 which was omitted from the original table in error. The savings of \$55,000 in each year as
- 5 identified originally in 2-EP-71-TC in 2016 to 2019 were correct. Horizon Utilities plans to
- 6 conduct corrective maintenance each year. The \$55,000 of savings is a cost avoidance and
- 7 represents a one-time reduction in corrective maintenance on certain assets in each year. The
- 8 savings from one year do not persist into the next year as the avoided cost is not a recurring
- 9 expenditure. Total savings from 2015 to 2019 is \$275,000.

10 Revised Table 1 – O&M Reductions from Distribution System Capital Investments

| Initiative | 2015 | 2016 | 2017 | 2018 | 2019 | Total |
|-------------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Station Decommissioning | \$ - | \$ 23,000 | \$ 82,000 | \$ 52,000 | \$ 178,000 | \$ 335,000 |
| Corrective Maintenance | \$ 55,000 | \$ 55,000 | \$ 55,000 | \$ 55,000 | \$ 55,000 | \$ 275,000 |
| Total OM&A Reduction | \$ 55,000 | \$ 78,000 | \$ 137,000 | \$ 107,000 | \$ 233,000 | \$ 610,000 |

- Horizon Utilities also corrects its response to Interrogatory 2-SEC-20 part c as follows.
- 13 c) Horizon Utilities has forecast aggregate O&M reductions from distribution system capital
- investments in the amount of \$610,000 for the 2015 to 2019 Test Years as identified below:
- 15 Station Decommissioning

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- Estimated O&M reductions of \$335,000 resulting from the decommissioning of nine substations in the 2015 to 2019 Test Years.
- o \$23,000 realized in 2016
- o \$82,000 realized in 2017
- 20 o \$52,000 realized in 2018
- 21 o \$178,000 realized in 2019
- 22 Corrective Maintenance

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings

Delivered: August 22, 2014

Page 2 of 2

- Forecasted O&M reductions of \$55,000 annually resulting from reduced reactive maintenance requirements anticipated due to the 4kV and 8kV Renewal Program investments as follows:
- 4 o \$55,000 realized in 2015;
- 5 o \$55,000 realized in 2016;
- o \$55,000 realized in 2018; and
- 8 o \$55,000 realized in 2019.
- 9 There are no further changes as a result of the change in the Undertaking.

UNDERTAKING NO. TCJ1.5:

TO PROVIDE A LIST OF THE LAST FIVE PROJECTS THAT WERE IMPLEMENTED UNDER HORIZON'S DEFINITION OF "DISCRETIONARY."

Response:

- 1 Horizon Utilities defines discretionary projects as follows:
- a. Distribution Plant projects: a score of 1 or 2 as identified in column 1 of Table 1 of
 Horizon Utilities' interrogatory response to 1-Staff-12.
- b. General Plant projects: a score of "Low" or "Medium" as identified in column 2 of Table 1
 Horizon Utilities' interrogatory response to 1-Staff-12.
- 6 Horizon Utilities implemented only four discretionary projects since 2008 as identified in Table 1
- 7 below. Horizon Utilities does not have records before 2008 which identify discretionary vs. non-
- 8 discretionary projects.

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9 Table 1 – Discretionary Projects since 2008

| Year | Project Name | Ex | penditure |
|-----------|---|----|-----------|
| 2010-2012 | E-mobile Work Order Management | \$ | 363,017 |
| 2011-2013 | Solid Concrete Pole Replacement | \$ | 531,000 |
| 2011-2012 | Activity Based Costing-Business Intelligence System | \$ | 119,000 |
| 2012-2013 | Financial Planning Solution | \$ | 494,000 |

- 11 The discretionary projects from Table 1 are described below:
 - E-mobile Work Order Management Horizon Utilities implemented e-mobile work order management in 2011 to replace manual paper-based service order management. This was a discretionary productivity initiative. As identified in the corrected Table 4-46 in Horizon Utilities response to VECC-64TC Attachment 5, Horizon Utilities has realized productivity savings of \$77,000, \$438,000 and \$636,000 in 2011, 2012 and 2013 respectively as a result of the implementation of e-mobile. These savings are expected to increase to \$965,000 in 2014 and provide sustained savings of \$1,112,000 in 2015 and \$1,117,000 annually in 2016 and beyond.

Horizon Utilities Corporation

Responses to Technical Conference Undertakings

Delivered: August 22, 2014

Page 2 of 2

• Solid Concrete Pole Replacements – Horizon Utilities has approximately 980 – 24' concrete poles that are on average 70 years old and require renewal. The sub-standard heights of these poles have the potential to cause minimum clearances issues for conductors that cross roadways. This project originally scored a two in the project prioritization process which would categorize this project as discretionary. In 2010, incidents with large trucks pulling secondary lines down prompted a review of this project and subsequently, 66 poles were selected for replacement over a three-year period. The 66 poles identified for replacement addressed locations where either primary or secondary conductor crossed a roadway. The remainder of the poles will be replaced as the areas are converted or if pole failures occur.

- Activity Base Costing ("ABC")-Business Intelligence System Horizon Utilities implemented an ABC-Business Intelligence System in 2012 to provide easy to use tools for performing financial analysis, variance analysis, and CoS preparation. Horizon plans to build on this initiative in 2015. As identified in Table 4-52 on page 37 of Exhibit 4, Tab 3, Schedule 4, Horizon Utilities has realized productivity and capacity savings of approximately \$20,000 in 2013 as a result of implementing the ABC-Business Intelligence System. These savings are expected to rise from \$100,000 in 2014, to \$200,000 per year from 2015 to 2019.
- Financial Planning Solution Horizon Utilities began the implementation of an integrated software solution for financial planning and budgeting in 2012 which has realized productivity savings through a reduction in time spent on the annual budgeting and quarterly forecasting processes. As identified in Table 4-52 on page 37 of Exhibit 4, Tab 3, Schedule 4, Horizon Utilities is expecting to realize annual savings of \$100,000 from 2014 onwards as a result of implementing the financial planning solution.

UNDERTAKING NO. TCJ1.6:

PROVIDE TOTAL O&M FOR STATIONS FOR 2011 THROUGH 2019, WITH FULL BREAKDOWN TO INDICATE WHERE SAVINGS ARE.

Response:

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- 1 Horizon Utilities provides the total O&M for the substation cost centre for 2011 to 2019 in Table
- 2 1 below. The substation cost centre includes costs for the inspection and maintenance of
- 3 Horizon Utilities' 28 Substations and 200 transformer rooms. The total O&M values provided in
- 4 Table 1 below are not attributable to substations only.

5 Table 1: Substation Department Total O&M

| | 2011 Actual | 2012 Actuals | 2013 Actuals | 2014 Bridge Year | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------------------------|----------------|-----------------|-----------------|------------------------|------------|------------|------------|------------|------------|
| O&M - Substation Cost Centre | \$ 769,133 | \$ 696,721 | \$ 490,902 | \$ 851,250 | \$ 657,270 | \$ 877,716 | \$ 900,006 | \$ 921,710 | \$ 943,131 |
| Number of Substations Maintained | 30 | 30 | 30 | 28 | 25 | 23 | 21 | 21 | 16 |

7 Total O&M by substation cannot be provided for 2014 to 2019; Horizon Utilities does not budget

8 on a by substation basis. Horizon Utilities provides the actual O&M by substation, where

available, for 2011 to 2013 in Table 2 below. Costs for outside service providers are not

10 recorded by substation and are included in unallocated substation costs.

Responses to Technical Conference Undertakings
Delivered: August 22, 2014

Page 2 of 3

Table 2: Total O&M per Substation

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| Substation | 20 | 11 Actual | 2 | 012 Actual | 2 | 013 Actual |
|------------------------------|----|-----------|----|------------|----|------------|
| Aberdeen | \$ | 1,952 | \$ | 14,686 | \$ | 8,504 |
| Bartonville | \$ | 11,635 | \$ | 787 | \$ | - |
| Baldwin | \$ | 24,960 | \$ | 12,217 | \$ | - |
| Bunting | \$ | 887 | \$ | 264 | \$ | - |
| Caroline | \$ | 12,547 | \$ | 1,890 | \$ | 964 |
| Central | \$ | 4,179 | \$ | 12,888 | \$ | 1,901 |
| Cope | \$ | 1,947 | \$ | 5,377 | \$ | 1,298 |
| Deerhurst | \$ | 1,333 | \$ | 8,255 | \$ | 15,953 |
| Dewitt | \$ | 10,637 | \$ | 19,351 | \$ | 3,537 |
| Eastmount | \$ | 3,047 | \$ | 3,475 | \$ | 10,703 |
| Elmwood | \$ | 2,436 | \$ | 28,082 | \$ | 146 |
| Galbraith | \$ | 17,435 | \$ | 3,868 | \$ | 21,162 |
| Grantham | \$ | 1,890 | \$ | 2,473 | \$ | - |
| Halson | \$ | 1,176 | \$ | 197 | \$ | - |
| Highland | \$ | 978 | \$ | 326 | \$ | 7,804 |
| Hughson | \$ | 35,617 | \$ | 349 | \$ | - |
| John | \$ | 2,645 | \$ | 22,535 | \$ | 2,542 |
| Kenilworth | \$ | 2,195 | \$ | 1,688 | \$ | 204 |
| Mohawk | \$ | 2,836 | \$ | 545 | \$ | 1,953 |
| Mountain | \$ | 10,617 | \$ | 7,895 | \$ | 3,526 |
| Ottawa | \$ | 26,122 | \$ | 732 | \$ | - |
| Parkdale | \$ | 5,156 | \$ | 602 | \$ | - |
| Spadina | \$ | 5,184 | \$ | 912 | \$ | 5,589 |
| Strouds | \$ | 22,645 | \$ | 9,542 | \$ | 577 |
| Vine | \$ | 14,980 | \$ | 8,044 | \$ | - |
| Taylor | \$ | 2,948 | \$ | 4,882 | \$ | - |
| Webster | \$ | 1,108 | \$ | 118 | \$ | - |
| Welland | \$ | 22,848 | \$ | 3,462 | \$ | 5,737 |
| Whitney | \$ | 3,282 | \$ | 8,283 | \$ | 542 |
| Wellington | \$ | 7,438 | \$ | 49,844 | \$ | 85 |
| Wentworth | \$ | 1,257 | \$ | 2,323 | \$ | 11,293 |
| York | \$ | 1,527 | \$ | 6,155 | \$ | 5,208 |
| Unallocated Substation Costs | \$ | 326,586 | \$ | 275,721 | \$ | 243,764 |
| | · | | | · | | |
| Total Substation O&M | \$ | 592,030 | \$ | 517,769 | \$ | 352,994 |

³ Horizon Utilities' provides a breakdown of estimated cost savings in 2015 to 2019 identified in

⁴ Horizon Utilities' response to 2-EP-71TC by substation in Table 3 below:

EB-2014-0002 Horizon Utilities Corporation

Responses to Technical Conference Undertakings
Delivered: August 22, 2014
Page 3 of 3

Table 3: Estimated O&M Savings by Substation for 2016-2019

| Substation | 2016 | 2017 | 2018 | 2019 | Total |
|------------|--------------|--------------|--------------|---------------|---------------|
| Baldwin | \$ - | \$ - | \$ - | \$ 17,120 | \$ 17,120 |
| Grantham | \$ - | \$ 29,215 | \$ 12,985 | \$ 34,540 | \$ 76,740 |
| Highland | \$ 11,685 | \$ 11,685 | \$ 12,985 | \$ 11,684 | \$ 48,039 |
| John | \$ - | \$ - | \$ - | \$ 17,120 | \$ 17,120 |
| Strouds | \$ - | \$ - | \$ - | \$ 17,120 | \$ 17,120 |
| Vine | \$ - | \$ 29,215 | \$ 12,985 | \$ 34,540 | \$ 76,740 |
| Welland | \$ 11,685 | \$ 11,685 | \$ 12,985 | \$ 11,684 | \$ 48,039 |
| Whitney | \$ - | \$ - | \$ - | \$ 17,120 | \$ 17,120 |
| York | \$ - | \$ - | \$ - | \$ 17,120 | \$ 17,120 |
| Total | \$ 23,370 | \$ 81,800 | \$ 51,940 | \$ 178,048 | \$ 335,158 |

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UNDERTAKING NO. TCJ1.7:

TO PROVIDE, FOR THE CDM PROGRAMS IMPLEMENTED IN THE YEARS 2005 THROUGH 2013, A TABLE INDICATING PERSISTING SAVINGS FROM EACH OF THOSE PROGRAMS IN EACH OF THOSE YEARS, THE SAVINGS THAT WILL PERSIST IN 2012 AND 2013, TO PROVIDE A TOTAL SAVINGS FOR 2012 AND A TOTAL SAVINGS FOR 2013, AND FOR THOSE YEARS WHERE THERE IS NO VALUE OF PERSISTENCE THROUGH TO 2012 OR 2013, TO USE THE LAST ACTUAL VALUE FOR PERSISTENCE AND ASSUME THAT VALUE CONTINUES THROUGHOUT THE BALANCE OF THE PERIOD.

Response:

- 1 Horizon Utilities provides the following Tables 1 5 below for illustrative purposes to
- 2 demonstrate the annual persistence of CDM programs implemented in the years 2005 through
- 3 2013 by customer class and on a total basis.
- 4 The persistent CDM savings values represented in the table below are verified net CDM
- 5 persistent savings for 2005 2012 and draft net CDM savings for 2013 based on three distinct
- 6 eras of CDM; third tranche programs 2005 2007, OPA contracted programs 2006 2010, and
- 7 the current OPA 2011 2014 Province-Wide CDM program framework.
- 8 For the third tranche programs (2005-2007), a report developed by a 3rd party contractor
- 9 retained by Horizon Utilities in 2009 to verify net CDM savings was utilized. For the 2006 -
- 10 2010 OPA Programs, the 2010 OPA reporting of verified net CDM savings was utilized. For the
- 11 years 2011 2013 OPA programs, upon request of Horizon Utilities the OPA provided a report
- on August 22, 2014, that includes draft savings for 2013, 2011 and 2012 verified savings
- utilized. It is anticipated the OPA will publish Horizon Utilities 2013 verified savings on
- 14 September 1, 2014.

Table 1: Residential CDM Persistence

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|
| 2005 Programs | 2,315,359 | 2,315,359 | 2,315,359 | 2,315,359 | 2,315,359 | 2,286,948 | 2,286,948 | 2,286,948 | 54,754 |
| 2006 Programs | | 21,530,654 | 21,530,654 | 21,530,654 | 21,530,654 | 21,523,650 | 21,302,130 | 21,302,130 | 21,283,419 |
| 2007 Programs | | | 10,618,801 | 7,896,749 | 7,561,978 | 7,561,978 | 7,560,633 | 7,338,336 | 7,338,336 |
| 2008 Programs | | | | 9,175,514 | 8,100,348 | 8,100,348 | 8,100,348 | 7,375,874 | 7,373,604 |
| 2009 Programs | | | | | 5,413,128 | 5,329,185 | 5,329,185 | 5,314,688 | 4,689,493 |
| 2010 Programs | | | | | | 4,406,679 | 4,310,864 | 4,288,727 | 4,280,387 |
| 2011 Programs | | | | | | | 5,885,658 | 5,882,828 | 5,882,828 |
| 2012 Programs | | | | | | | | 4,017,245 | 4,003,595 |
| 2013 Programs | | | | | | | | | 7,682,205 |

3 Table 2: GS < 50 kW CDM Persistence

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------|------|------|------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2005 Programs | - | - | • | - | • | | - | - | |
| 2006 Programs | | - | • | - | | - | | - | - |
| 2007 Programs | | | • | - | | - | | - | - |
| 2008 Programs | | | | 1,083,507 | 1,083,507 | 989,609 | 989,609 | 989,609 | 989,609 |
| 2009 Programs | | | | | 8,586,070 | 8,586,070 | 8,586,070 | 8,586,070 | 8,586,070 |
| 2010 Programs | | | | | | 4,979,114 | 4,979,114 | 4,979,114 | 4,979,114 |
| 2011 Programs | | | | | | | 1,754,193 | 1,754,193 | 1,675,426 |
| 2012 Programs | | | | | | | | 1,875,038 | 1,875,038 |
| 2013 Programs | | | | | | | | | 1,442,489 |

Table 3: GS > 50 kW CDM Persistence

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------|------|---------|-----------|-----------|-----------|------------|------------|------------|------------|
| 2005 Programs | - | • | - | - | - | - | - | - | - |
| 2006 Programs | | 157,037 | 157,037 | 157,037 | 157,037 | 157,037 | 157,037 | 157,037 | 157,037 |
| 2007 Programs | | | 3,193,108 | 3,193,108 | 3,193,108 | 3,193,108 | 3,070,650 | 2,999,577 | 2,999,577 |
| 2008 Programs | | | | 678,832 | 678,828 | 678,828 | 678,828 | 678,828 | 678,828 |
| 2009 Programs | | | | | 8,722,041 | 4,845,500 | 4,845,500 | 4,845,500 | 4,845,500 |
| 2010 Programs | | | | | | 15,701,712 | 9,856,128 | 9,856,128 | 9,856,128 |
| 2011 Programs | | | | | | | 14,564,347 | 14,543,411 | 14,543,411 |
| 2012 Programs | | | | | | | | 11,370,847 | 10,815,239 |
| 2013 Programs | | | | | | | | | 15,555,357 |

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Table 4: Large Use CDM Persistence

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------|------|------|------|---------|---------|---------|------------|------------|------------|
| 2005 Programs | - | - | - | - | • | - | - | - | - |
| 2006 Programs | | - | - | - | • | - | - | - | - |
| 2007 Programs | | | - | - | - | - | - | - | - |
| 2008 Programs | | | | 407,781 | 407,778 | 407,778 | 407,778 | 407,778 | 407,778 |
| 2009 Programs | | | | | 25,016 | 25,016 | 25,016 | 25,016 | 25,016 |
| 2010 Programs | | | | | | 206,948 | 206,948 | 206,948 | 206,948 |
| 2011 Programs | | | | | | | 12,351,504 | 12,146,158 | 12,146,158 |
| 2012 Programs | | | | | | | | 155,311 | 479,921 |
| 2013 Programs | | | | | | | | | 1,712,786 |

3 Table 5: Total Horizon Utilities CDM Persistence

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|
| 2005 Programs | 2,315,359 | 2,315,359 | 2,315,359 | 2,315,359 | 2,315,359 | 2,286,948 | 2,286,948 | 2,286,948 | 54,754 |
| 2006 Programs | | 21,687,691 | 21,687,691 | 21,687,691 | 21,687,691 | 21,680,687 | 21,459,167 | 21,459,167 | 21,440,456 |
| 2007 Programs | | | 13,811,908 | 11,089,857 | 10,755,086 | 10,755,086 | 10,631,283 | 10,337,913 | 10,337,913 |
| 2008 Programs | | | | 11,345,634 | 10,270,461 | 10,176,563 | 10,176,563 | 9,452,089 | 9,449,819 |
| 2009 Programs | | | | | 22,746,256 | 18,785,772 | 18,785,772 | 18,771,275 | 18,146,080 |
| 2010 Programs | | | | | | 25,294,453 | 19,353,054 | 19,330,917 | 19,322,577 |
| 2011 Programs | | | | | | | 34,555,703 | 34,326,590 | 34,247,823 |
| 2012 Programs | | | | | | | | 17,418,441 | 17,173,793 |
| 2013 Programs | | | | | | | | | 26,392,837 |

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Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.8:

TO PROVIDE BREAKDOWN OF LRAMVA EQUIVALENT NUMBERS IN TABLE 2 OF VECC TC 78.

Response:

- 1 Horizon Utilities has provided the threshold values for the LRAMVA account by rate class for
- 2 2014 through 2019 in Table 1 below.

3 Table 1: LRAMVA (kWh) by Rate Class

| Rate Class | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------|------------|------------|------------|------------|------------|------------|
| Residential | 12,575,666 | 3,350,520 | 3,103,523 | 3,027,867 | 3,027,867 | 3,027,867 |
| GS < 50 kW | 4,393,315 | 928,649 | 846,487 | 846,487 | 846,487 | 846,487 |
| GS > 50 kW | 11,173,019 | 15,255,036 | 15,255,036 | 15,255,036 | 15,255,036 | 15,255,036 |
| TOTAL | 28,142,000 | 19,534,205 | 19,205,046 | 19,129,390 | 19,129,390 | 19,129,390 |

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.9:

TO PROVIDE THE MOST RECENT VARIANCE ANALYSIS FOR 2014.

Response:

- 1 As requested, Horizon Utilities has provided a copy of the June 2014 year-to-date variance
- 2 analysis for Electricity Distribution Operations ("EDO"), as stated on an IFRS basis. Please
- 3 refer to UNDERTAKING NO.TCJ1.9_ATTCH_1.

UNDERTAKING NO.TCJ1.9_ATTCH_1_COVER



HORIZON UTILITIES CORPORATION

Electricity Distribution Operations ("EDO")

FOR THE QUARTER ENDED JUNE 30, 2014

BUDGET vs. ACTUAL

Net loss for the quarter was \$6,227, or \$8,153 unfavourable to the budgeted net income of \$1,926; principally explained as follows:

- Net electricity revenue for the quarter was \$11,946 or \$11,794 lower than budget. The variance is principally as a result of: (i) lower than budgeted net non-distribution electricity revenue of \$11,395; and (ii) lower distribution services and other revenue of \$399. Net non-distribution electricity revenue represents timing differences in regulatory assets and liabilities that are not recognized on the balance sheet under IFRS. These amounts comprise differences between: (i) the amounts billed to customers for cost of power and other flow-through costs; (ii) the amounts charged by third parties, including the IESO; and (iii) settlements of past accumulated variances.
- The unfavorable variance in **net non-distribution electricity revenue** of \$11,395 principally resulted from: (i) unfavourable rates for global adjustment (\$13,710); (ii) unfavourable network charges (\$777); (iii) unfavourable connection services (\$698); partially offset by (iv) favourable cost of power (\$2,201); and (v) favourable wholesale market service charges (\$1,617). While these variances are timing differences ultimately recoverable from ratepayers, they have a direct impact on cash, IFRS net income, and retained earnings with dilutive impact on debt: total capital until such recovery. The magnitude of this total variance at this time is not a cause for concern in these regards. However, management is concerned with the trend of these variances over the past few months and is monitoring such closely and investigating possible courses of proactive corrective action if these trends continue.

The global adjustment ("GA") is a component of electricity costs that pays for the cost of conservation programs and for the difference between the wholesale market price and the rates paid to regulated and contracted generators for electricity in Ontario. It is collected from all electricity ratepayers in Ontario. The GA can be positive or negative, depending on the level of prices in the wholesale electricity market. A lower wholesale market price is associated with a higher GA.

The GA rate used for billing purposes for a month is based on a corresponding forward estimate received from the IESO at the end of the preceding month. The rate used to accrue GA expense is based on a second estimate from the IESO for the month that is received on the last business day of the month.

The actual amount of GA for a month is not known until the IESO presents its invoice in the following month.

Differences between GA billed and invoices are tracked in regulatory variance accounts and cleared, based on an application to and order of the OEB, over a twelve month period commencing at the end of a fiscal year for balances as at the end of the prior fiscal year.

• Total distribution services and other revenue for the quarter of \$26,005 was \$399 lower than the budget of \$26,404; principally as a result of: (i) lower than anticipated fixed revenue in the Residential and GS > 50kW customer classes; and (ii) lower than budgeted variable revenue in the Residential customer class due to decreased consumption.



Residential consumption for the quarter was 1.0% lower than budget. The variance is attributable to weather. Although the heating degree days for the quarter were higher than budget, the cooling degree days for the quarter were 27.0% lower than the 20 year weather normalized cooling degree days underlying the budgeted load forecast. The average temperature for April to May 2014 was negative 2.5 degrees Celsius, compared to the average temperature in the prior period of 0.9 degrees Celsius.

GS < 50kW consumption was 0.9% higher than budget; principally attributable to the reclassification of customers from the GS > 50kW customer class. GS > 50kW consumption was 1.5% higher than budget.

The Large User consumption was 0.7% higher than budget.

Please refer to Exhibit 1 for a summary of distribution revenue variances by customer class.

- Other income for the quarter was \$115 higher than budget; principally as a result of: (i) higher than anticipated CDM performance incentives from prior year programs (\$75); (ii) higher than anticipated sale of scrap (\$64); and (iii) partially offset by lower than anticipated customer connection and collection charges (\$39).
- Total expenses for the quarter were \$667 lower than budget and are principally explained by:
 - Lower distribution and utilization expense variances aggregating \$568; primarily resulting from: (i) the timing of new hires and unanticipated retirements, resulting in a favourable variance in salaries and benefits (\$308); (ii) lower than anticipated contract labour supporting the Geographic Information System ("GIS") and Phase II of the ERP Upgrade project ("ERP") (\$106); (iii) higher allocation of wages and benefits charged to capital projects compared to operating project during the quarter (\$102); (iv) lower software license and maintenance expenses principally explained by lower than anticipated expenditures related to the GIS initiative (\$66); (v) lower repairs and maintenance expenditures primarily resulting from timing of reactive repairs within Construction and Maintenance (\$61); and (iii) partially offset by the timing on overtime (\$155).
 - Lower credit losses expense of \$126 is explained by lower realized net write-offs for residential and commercial accounts. The allowance for doubtful accounts as at June 30, 2014 of approximately 2.1% of total accounts receivable is consistent as compared to the prior period.
 - Higher general and administrative expense of \$144 is principally explained by: (i) lower allocation of wages and benefits to the planned ERP initiative during the quarter (\$129); (ii) higher than anticipated professional fees to support the ERP initiative (\$81); and (iii) partially offset by lower than anticipated software license and maintenance expenditures to support Information Systems Technology initiatives for the quarter (\$66).
 - Lower depreciation expense of \$147 is explained by lower than estimated depreciation on the prior year's asset base.
- Loss on sale and disposal of assets for the quarter was \$135 higher than anticipated;
 primarily explained by more assets removed from service than estimated in the budget.
- Net financing costs for the quarter were \$55 lower than budget; principally as a result of higher cash balances than anticipated. The budget anticipated that the obligation under capital cost recovery agreements owing to Hydro One Networks Inc. would be discharged at the end of the prior year.



2014 vs. 2013

Net income decreased \$6,621 over the prior period. Significant variances compared to the prior period include:

- Lower total net revenue of \$6,987; principally explained as follows:
 - Decrease in distribution services and other revenue of \$243; principally resulting from:

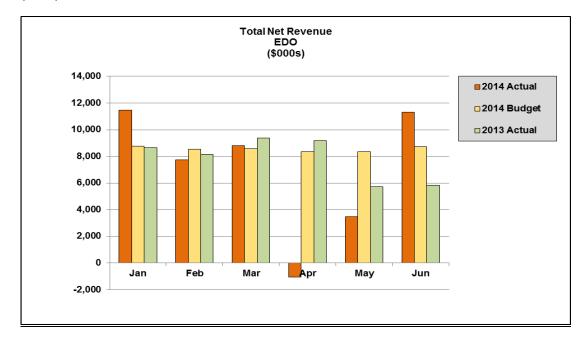
 (i) lower rate rider dispositions of regulatory asset and liability balances in the current period as compared to the prior period (\$419); and (ii) partially offset by higher fixed distribution services revenue across all customer classes (\$196).
 - Residential and GS < 50 kW consumption for the quarter was 0.8% and 2.7% lower than prior period respectively. The variance is principally attributable to weather. GS > 50 kW consumption was 0.7% higher than the prior period. Large User consumption was 0.5% lower than the prior period.
 - Decrease in **net non-distribution electricity revenue** of \$7,179, representing timing differences in regulatory assets and liabilities that are not recognized on the balance sheet under IFRS as previously explained. The decrease principally resulted from: (i) unfavourable global adjustment (\$7,995); (ii) settlements of past accumulated variances (\$1,320); and (iii) partially offset by favourable cost of power (\$1,648).
 - Increase in other income of \$435; principally resulting from: (i) higher sales of scrap (\$123); (ii) higher management fee recoveries from Customer Services (\$97); (iii) higher than anticipated CDM performance incentives from prior year programs (\$75); (iv) higher recognition of revenue related to customer contributed capital (\$51); and (v) higher pole and duct rental revenue (\$31).
- Increase in **operating costs** of \$1,662; principally explained as:
 - Increase in **distribution and utilization expenses** of \$271; primarily attributable to: (i) wage and benefit increases, and wage allocations between operating and capital projects (\$147); (ii) higher cable locates expenditures resulting from delays in customer requests due to colder weather in the first quarter as compared to the prior period (\$56); and (iii) higher janitorial and landscaping service expenditures (\$37).
 - Increase in billing and collecting expenses of \$101; principally due to an increase in management fees charged from Customer Services resulting from higher operating costs.
 - Increase in general and administrative expenses of \$1,084; primarily attributable to: (i) higher wages and benefits (\$607); (ii) higher expenditures related to the 2015 Cost of Service application (\$482); and (iii) higher professional service fees relating to Information Systems Technology and Supply Chain Management initiatives (\$138).
 - Increase in depreciation expense of \$232 arising from an increasing trend in the capital expenditure program.
- Loss on sale and disposal of assets was \$164 higher than the prior period; principally
 explained by more assets removed from service.
- Increase in net financing costs of \$66; principally explained by interest income on lower cash balances.



FOR THE SIX MONTHS ENDED JUNE 30, 2014

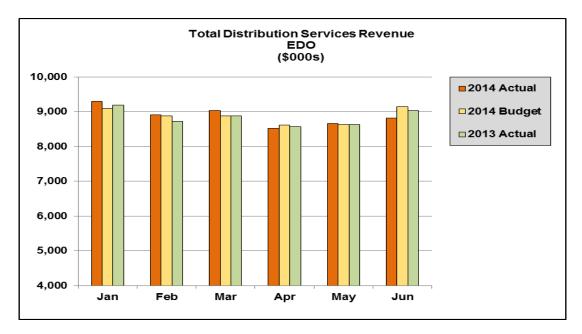
BUDGET vs. ACTUAL

Net loss for the period was \$1,818, or \$5,596 unfavourable to budgeted net income of \$3,778. Principal factors driving this result were: (i) unfavourable non-distribution electricity revenue variance (\$9,634); (ii) favourable operating expenses variance (\$1,833); (iii) favourable other income variance (\$125); and (iv) favourable net finance income and finance charges variance (\$112).



- **Net electricity revenue** for the period was \$38,276, or \$9,656 lower than budget. The variance is principally as a result of: (i) lower than budgeted net non-distribution electricity revenue of \$9,634; and (ii) lower distribution services and other revenue of \$22. Net non-distribution electricity revenue represents timing differences in regulatory assets and liabilities that are not recognized on the balance sheet under IFRS as explained for the quarter.
- The unfavorable variance in **net non-distribution electricity revenue** of \$9,634 principally resulted from: (i) unfavourable global adjustment (\$3,529); (ii) unfavourable wholesale market service charges (\$2,841); (iii) unfavourable network charges (\$1,486); (iv) unfavourable connection services (\$1,000); and (v) unfavourable cost of power (\$740).





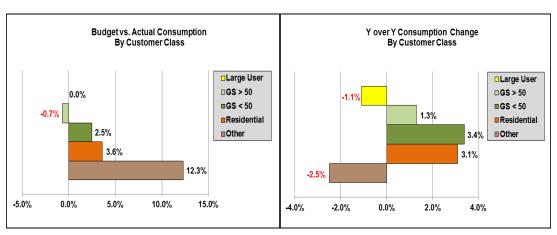
• Total distribution services and other revenue for the period of \$53,253 was \$22 lower than budget; principally as a result of higher than anticipated variable revenue in the Residential and GS < 50kW customer classes; partly offset by lower than budgeted fixed revenue for the GS > 50kW class due to customer reclassifications to the GS < 50kW class.

Residential consumption for the period was 3.6% higher than budget. The variance is principally attributable to weather, where the heating degree days for the period were 45.9% higher than the 20 year weather normalized heating degree days underlying the budgeted load forecast. The average temperature for January to May 2014 was negative 6.0 degrees Celsius, compared to the average temperature in the prior period of negative 1.3 degrees Celsius.

GS < 50kW consumption was 2.5% higher than budget. The GS < 50kW customers are similarly impacted by the weather. GS > 50kW consumption was 0.7% lower than budget; principally due to the reclassification of customers to the GS < 50kW customer class.

The Large User consumption was consistent with budget.

Please refer to Exhibit 1 for a summary of distribution revenue variances by customer class.





- Other income for the period was \$125 higher than budget; principally as a result of: (i) higher than anticipated sales of scrap (\$126); (ii) higher than anticipated CDM performance incentives from prior year programs (\$100); and (iii) partially offset by lower than anticipated customer connection and collection charges (\$90).
- Total expenses for the period were \$1,833 lower than budget. The following tables summarize significant variances that are expected to be: (i) permanent for the balance of the year; and (ii) timing differences.

Permanent variances

| Timing of recruitment | \$1,005 |
|--|---------|
| Depreciation | 276 |
| Software license and maintenance | 164 |
| Allocation of wages and benefits (capital versus operating projects) | (225) |
| Various other | (105) |
| Total | \$1,115 |

- Longer than expected timelines for recruitment have resulted in a permanent variance of \$1,005. As at June 30, 2014, there were approximately 14 net vacancies, as compared to approximately 2 net vacancies at the beginning of the year. The salaries and benefits permanent difference is principally explained by: (i) the timing of new hires and unanticipated retirements, resulting in a favourable variance in salaries and benefits (\$777); and (ii) lower than anticipated contract labour supporting the GIS initiative (\$228).
- Lower depreciation expense of \$276 is explained by lower than estimated depreciation on the asset base of the prior year.
- Lower software license and maintenance expense of \$164 is principally explained by: (i) lower than anticipated expenditures related to the GIS initiative (\$117); and (ii) lower than anticipated expenditures related to Human Resources initiatives (\$40).
- The allocation of wages and benefits charged to capital projects compared to operating projects during the period were lower than anticipated. The variance is a result of the timing of labour capitalization for the ERP initiative.

Timing differences

| Professional service fees | \$390 |
|---------------------------|-------|
| Credit losses | 176 |
| Repairs and maintenance | 137 |
| Various other | 15 |
| Total | \$718 |

The professional service fees timing difference corresponds to planned expenditures for: (i) 2015 Cost of Service application expenditures (\$258) - this variance is expected to reverse by the end of August; (ii) Construction and Maintenance expenditures corresponding to reactive substation repairs and Supply Chain Management expenditures corresponding to environmental audits (\$146); (iii) Human Resources expenditures corresponded to departmental action planning initiatives (\$53), employee development and leadership training (\$44), and legal counsel representation for investigations (\$50); and (iv) partially offset by higher than anticipated expenditures corresponding to the ERP initiative (\$92).



- Credit losses are lower than anticipated and principally explained by lower realized net write-offs for residential and commercial accounts. The allowance for doubtful accounts as at June 30, 2014 of approximately 2.1% of total accounts receivable is consistent as compared to the prior period.
- Repairs and maintenance expenditures are lower than anticipated and principally explained by: (i) lower than anticipated reactive repairs to substation buildings (\$83); and (ii) lower than anticipated reactive equipment repairs in substation equipment (\$46).
- Net financing costs for the period were \$112 lower than budget; principally as a result of higher
 cash balances than anticipated. The budget anticipated that the obligation under capital cost
 recovery agreements owing to Hydro One Networks Inc. would be discharged at the end of the
 prior year.

2014 vs. 2013

Net income for the period was \$6,198 lower than prior period; principally as a result of lower net non-distribution electricity revenue, and higher expenditures on operating activities.

Significant variances compared to the prior period include:

- Lower **total net revenue** of \$5,202; principally explained as follows:
 - Increase in **distribution services and other revenue** of \$203; principally resulting from:
 (i) higher consumption in the Residential and GS < 50kW customer classes in the current period; and (ii) partially offset by lower rate rider dispositions of regulatory asset and liability balances in the current period as compared to the prior period.
 - Residential and GS < 50kW consumption was 3.1% and 3.4% higher than prior period respectively. The increased consumption is principally attributable to weather. GS > 50kW consumption was 1.3% higher than the prior period. Large User consumption was 1.1% lower than the prior period.
 - Decrease in **net non-distribution electricity revenue** of \$6,003, representing timing differences in regulatory assets and liabilities that are not recognized on the balance sheet under IFRS as previously explained. The decrease principally resulted from: (i) unfavourable wholesale market service charges (\$5,675); (ii) settlements of past accumulated variances (\$2,638); and (iii) partially offset by favourable global adjustment (\$2,425).
 - Increase in other income of \$598; principally resulting from: (i) higher management fee recoveries from Customer Services (\$194); higher than anticipated CDM performance incentives from prior year programs (\$100); (iii) higher sales of scrap (\$99); (iv) higher recognition of revenue related to customer contributed capital (\$82); and (ii) higher pole and duct rental revenue (\$61).
- Increase in operating costs of \$2,887; principally explained as follows:
 - Increase in **distribution and utilization expenses** of \$798; primarily attributable to: (i) wage and benefit increases, and wage allocations between operating and capital projects (\$175); (ii) higher tree trimming expenditures for the scheduled grid maintenance plan (\$60); (iii) higher cable locate expenditures resulting from increases in customer requests (\$51); and (iv) various other increases in expenditures including Facilities and Information Systems Technology costs.



- Increase in billing and collecting expenses of \$193; principally due to an increase in management fees charged from Customer Services resulting from higher operating costs.
- Increase in general and administrative expenses of \$1,566; primarily attributable to: (i) higher wages and benefits (\$897); (ii) higher professional service fees relating to the 2015 Cost of Service application (\$642); (iii) higher Information Systems Technology expenditures related to the ERP initiative (\$98); and (iv) partially offset by lower service agreement expenses (\$51).
- Increase in depreciation expense of \$410 arising from an increasing trend in the capital expenditure program.
- Increase in net financing costs of \$152; principally explained by interest income on lower cash balances.

Capital Expenditures

| | | EDO \$000s) | | | | |
|--|--------------|----------------|-------------|--------------|--------------|---------------|
| | YTD Actual | YTD Budget | Variance | FY Forecast | FY Budget | Variance |
| Distribution System | \$ 13,603 | \$ 14,682 | \$ 1,079 | \$ 30,440 | \$ 28,987 | \$ (1,453) |
| Customer Contributions | (2,523) | (2,037) | 486 | (5,926) | (4,473) | 1,453 |
| Distribution System, net of Customer Contributions | 11,080 | 12,645 | 1,565 | 24,514 | 24,514 | - |
| Computer Hardware and Software | 1,944 | 2,720 | 776 | 4,654 | 4,436 | (218) |
| Buildings, Furniture and Fixtures | 2,044 | 2,301 | 257 | 4,551 | 4,318 | (233) |
| Meters | 1,497 | 1,670 | 174 | 2,840 | 2,930 | 90 |
| Tools, Shop and Garage Equipment | 322 | 248 | (74) | 514 | 511 | (3) |
| Transportation Equipment | 213 | 260 | 47 | 740 | 785 | 45 |
| Other | 85 | 328 | 243 | 690 | 710 | 20 |
| Total | \$ 17,185 | \$ 20,173 | \$ 2,988 | \$ 38,502 | \$ 38,204 | \$ (298 |

 Distribution system capital expenditures, net of customer contributions, were \$1,565 lower than budget. The following table summarizes the significant variances for the period that correspond to: (i) customer contributions; and (ii) distribution system capital project category.

| Customer contributions | \$486 |
|---------------------------------------|---------|
| Distribution System capital projects: | |
| Customer Demand | (1,007) |
| Renewal | 1,260 |
| Safety | 271 |
| Substation Renewal | 257 |
| Various other | 298 |
| Total | \$1,565 |

Customer contributions were \$486 higher than budget; principally attributable to: (i) the timing
of completed customer development projects; (ii) additional contributions for expansion
deposits for shortfalls in subdivision loads; and (iii) recognition of related customer capital
contributions during the period as compared to budget.



- Gross distribution system capital expenditures were \$1,079 lower than budget. The principal drivers of the variance are summarized as follows:
 - Total Customer Demand project expenditures were \$1,007 higher than budget. Customer Demand expenditures corresponding to Distribution Capital were \$1,274 higher than anticipated. The variance is principally a result of: (i) the timing of planned expenditures, and additional unplanned expenditures for Hamilton city road projects; and (ii) projects carried over from the prior year. Customer Demand expenditures corresponding to Customer Connections were \$267 lower than anticipated due to the timing of projects. Projects in this category are customer initiated, and the timing of these projects is largely controlled by the customer and outside of the control of Horizon Utilities. A review of Customer Connections projects indicates that total capital expenditures for the year are expected to be consistent with budget.
 - Renewal, Substations and Safety expenditures were \$1,788 lower than anticipated. This variance principally resulted from:
 - i.) Poor weather resulting in construction delays in the first quarter 2014;
 - ii.) Distribution system maintenance projects carried over from the prior year. This contributed to a higher operating versus capital expenditure ratio in the first quarter 2014 than budgeted;
 - iii.) Reactive Renewal projects were lower than anticipated. Outages in the first quarter 2014 were primarily driven by Loss of Supply from Hydro One, which did not require reactive capital expenditures by Horizon Utilities. Capital expenditures related to Reactive Renewal are typically highest in June, July, and August. This variance may yet reverse by the end of the summer depending on weather and other conditions requiring reactive renewal;
 - iv.) Certain projects have been rescheduled relative to the budget to accommodate crew and labour balancing. Examples include:
 - Stroud ST-6 Phase 2 (Hamilton): this 4kV and 8kV service Renewal project will be completed by external contractors as a result of project scheduling changes. The project was originally planned to be completed by Horizon Utilities crews at the time of the budget. The project will commence once the external contractors have completed the Whitney WH-1 (Hamilton) 4kV and 8kV service Renewal project, and is expected to be completed by the end of November;
 - Proactive Transformer Replacement Project: this project was planned to be completed in the first and second quarters of 2014 at the time of the budget. This project has been rescheduled and is expected to be completed by the end of the third quarter 2014 to accommodate the larger Renewal projects which were subject to construction delays resulting from weather conditions in the first quarter 2014, as previously identified;
 - Welland F4 (St. Catharines): this 13.8kV service Renewal project was planned to be substantially completed by the end of May at the time of the budget. However, Horizon Utilities crews were required to complete carry over work from the prior year before commencing this project;
 - Caroline CA-4 (Hamilton): this 13.8kV service Renewal project was planned to be completed by external crews at the time of the budget, but it has since been determined that the project will be completed by Horizon Utilities crews. The rescheduling of this project is dependent upon crew availability. This project will be completed in the fourth guarter 2014.
 - v.) Additional engineering was required to facilitate the removal of old substation transformers from the Hughson (Hamilton) substation. This project is expected to be completed by the end of November.



- It is expected that more contract labour than planned will be required to complete capital activity for the year. An over absorption of labour into operating expenditures is not expected to result. The lead time to execute contract work will result in higher than budgeted capital expenditures in the third quarter 2014. Actual gross distribution system capital expenditures for June were \$185 higher than budget. Planned gross distribution system capital expenditures for July are expected to be consistent with the budget of \$2,700. The capital expenditure variance is forecast to decrease commencing in the third quarter; principally as a result of additional contract work as previously identified, and carry over work from the prior year. The variance is forecast to fully reverse by year end.
- Computer hardware and software expenditures were \$776 lower than budget; principally as a result of:
 - i.) a permanent variance for the ERP initiative (\$308), resulting from: lower capitalized resource activity (\$178); the elimination of a planned contract resource (\$130); and timing of consultancy and internal labour corresponding to system modifications (\$207);
 - ii.) a change in the timing of software expenditures corresponding to the new GIS (\$174) expected to be realized by the end of July;
 - iii.) a permanent software variance for the Financial Reporting initiative corresponding to management's decision to implement a Cloud based solution (\$63). Cloud based solutions are generally procured under management contracts, which result in operating costs rather than capital expenditures;
 - iv.) partially offset by the permanent unfavourable variance relating to management's decision to upgrade the existing Planning and Scheduling software (\$267); and
 - v.) permanent hardware variance relating to the upgrade of meeting room projectors (\$44).
- Buildings, furniture and fixtures expenditures were \$257 lower than budget; principally as a result of:
 - i.) delays in the project start date corresponding to the replacement of the chillers and HVAC units at the Hamilton John Street facility (\$150), expected to be realized by the end of November;
 - ii.) the timing of emergency generator upgrade expenditures to the Hamilton John Street facility (\$120), expected to be realized by the end of September;
 - iii.) partially offset by the accelerated timing of the self-serve computer work stations to enable employee training (\$40); and
 - iv.) a permanent variance related to the replacement of the HVAC rooftop fan at the St. Catharines Vansickle Road facility (\$20).
- Meter expenditures were \$174 lower than budget; principally as a result of the timing of metering program expenditures. This variance is expected to reverse by August.
- Tools, shop and garage equipment expenditures were \$74 higher than budget, principally as a
 result of: (i) building security project expenditures (\$193); and (ii) partially offset by timing on
 Construction and Maintenance expenditures (\$148). The variance from budget for the building
 security project will be offset by the reduction of expenditures in the System supervisory
 equipment budget.
- Transportation equipment expenditures were \$47 lower than budget; principally as a result of the timing of the acquisition of two single bucket trucks expected to be acquired in November and December.
- System supervisory equipment expenditures were \$193 lower than budget; principally as a result of the reallocation of building security project expenditures to the tools, shop and garage equipment budget.



Total capital expenditures are forecast for the year at \$38,502, or \$298 higher than the budget of \$38,204. The variance is principally attributable to: (i) higher than anticipated expenditures relating to the upgrade of the planning and scheduling system (\$406); (ii) an increase in expenditures in respect of the building renovation projects at Hamilton Nebo Road (\$232); and (iii) partially offset by the elimination of planned system modifications relating to the ERP initiative (\$308).

FORECAST

The forecast provides for a net loss of (\$1,441), compared to budgeted net income of \$6,904; principally as a result of lower net revenue, partially offset by lower than anticipated operating expenses.

Significant forecast variances include:

- Decrease in **net electricity revenue** of \$12,315 arising from:
 - Higher variable distribution services revenue from increased consumption from the residential and GS < 50kW rate classes relative to budget (\$474);
 - Lower fixed distribution services revenue from the GS > 50kW rate classes as a result of customer reclassifications (\$323); and
 - o Decrease in net non-distribution electricity revenue (\$12,459).
- Increase in **other income from operations** of \$66; principally explained by; (i) higher than anticipated performance incentive revenue from conservation programs completed in prior years (\$250); (ii) higher than anticipated rental revenue from Hamilton John Street facility and Stoney Creek service centre (\$97); and (iii) partially offset by lower than expected recoveries of theft of power (\$93).
- Lower **operating expenses** of \$752; principally explained by:
 - Lower than anticipated salaries and benefits principally explained by: (i) the timing of new hires and unanticipated retirements; and (ii) lower than anticipated contract labour supporting the GIS and ERP initiatives (\$1,351);
 - Lower depreciation expense principally explained by: (i) lower than budgeted depreciation on the asset base of the prior year; (ii) the timing of capitalization of the GIS initiative; and (iii) the permanent capital expenditure variance for the ERP initiative (\$592);
 - Lower than anticipated software license and maintenance expenditures (\$228); principally explained by: (i) timing of the implementation of GIS (\$186); and (ii) lower than anticipated expenditures related to Human Resources initiatives (\$42);
 - Higher professional service fees (\$449); principally explained by: (i) higher than anticipated services to support the execution and sustainment of the GIS initiative (\$200); (ii) higher than anticipated expenditures in Information Systems Technology corresponding to Enterprise Information Management Strategy, ERP maintenance costs, and support staff to offset vacancies (\$175); (iii) higher than anticipated Construction and Maintenance costs related to restoration work and hydrovac excavation services in St. Catharines (\$66); (iv) support staff in Health and Safety to offset vacancies (\$58); and (v) partially offset by the elimination of planned Finance professional service expenditures (\$80);



- Lower than anticipated capitalization of labour (\$360); principally explained by: (i) elimination of system modifications relating to the ERP initiative (\$225); and (ii) reduction of labour relating to the construction of the distribution system (\$135);
- Higher than anticipated repairs and maintenance on buildings (\$284); principally explained by: (i) required building code improvements at the Hamilton John Street facility (\$208); (ii) maintenance at the Hamilton Nebo Road service centre to address necessary building improvements (\$107); and (iii) offset by elimination of maintenance expenditures relating to substation buildings (\$31);
- Higher janitorial, snow removal and landscaping expenditures related to the maintenance of the service centres (\$198); principally explained by the colder weather resulting in higher than anticipated snow removal services;
- Higher billing and collecting costs (\$73); principally explained by an increase in postage rates and corresponding charges effective March 31, 2014;
- Higher than anticipated property taxes relating to the St. Catharines Vansickle Road facility (\$71); and
- Higher than anticipated general and property insurance premiums (\$68).



Results of Electricity Distribution Operations (\$000s)

| - | | Qua | rter ended Jur | ne 30 | | | Six M | onths ended J | une 30 | | ١ | ear Ending | |
|---|-----------|-----------|----------------|-----------|----------|-----------|-----------|---------------|-----------|----------|-----------|------------|----------|
| - | | 2014 | | 2013 | Q over Q | | 2014 | | 2013 | Y over Y | | 2014 | |
| | Actual | Budget | Variance | Actual | Variance | Actual | Budget | Variance | Actual | Variance | Forecast | Budget | Variance |
| Distribution services revenue: | | | | | | | | | | | | | |
| Fixed | 14,743 | 15,058 | (315) | 14,547 | 196 | 29,697 | 30,086 | (389) | 29,205 | 492 | 59,973 | 60,296 | (323) |
| Variable | 10,102 | 10,183 | (81) | 10,122 | (20) | 21,242 | 20,869 | 373 | 20,563 | 679 | 43,613 | 43,139 | 474 |
| Total distribution services revenue | 24,845 | 25,241 | (396) | 24,669 | 176 | 50,939 | 50,955 | (16) | 49,768 | 1,171 | 103,586 | 103,435 | 151 |
| Other rider/adder revenue | 1,160 | 1,163 | (3) | 1,579 | (419) | 2,314 | 2,320 | (6) | 3,282 | (968) | 4,632 | 4,639 | (7) |
| Total distribution services and other revenue | 26,005 | 26,404 | (399) | 26,248 | (243) | 53,253 | 53,275 | (22) | 53,050 | 203 | 108,218 | 108,074 | 144 |
| Non-distribution electricity revenue: | | | | | | | | | <u></u> | <u></u> | | | |
| Electricity revenue | 112,208 | 118,382 | (6,174) | 115,054 | (2,846) | 254,163 | 246,574 | 7,589 | 229,672 | 24,491 | 505,346 | 503,621 | 1,725 |
| Electricity cost of sales | (123,648) | (118,376) | (5,272) | (120,635) | (3,013) | (263,899) | (246,563) | (17,336) | (236,043) | (27,856) | (517,856) | (503,594) | (14,262) |
| Settlements of past accumulated variances | (2,619) | (2,670) | 51 | (1,299) | (1,320) | (5,241) | (5,354) | 113 | (2,603) | (2,638) | (10,902) | (10,980) | 78 |
| Net non-distribution electricity revenue | (14,059) | (2,664) | (11,395) | (6,880) | (7,179) | (14,977) | (5,343) | (9,634) | (8,974) | (6,003) | (23,412) | (10,953) | (12,459) |
| Net electricity revenue | 11,946 | 23,740 | (11,794) | 19,368 | (7,422) | 38,276 | 47,932 | (9,656) | 44,076 | (5,800) | 84,806 | 97,121 | (12,315) |
| Other income from operations | 1,793 | 1,678 | 115 | 1,358 | 435 | 3,459 | 3,334 | 125 | 2,861 | 598 | 6,785 | 6,719 | 66 |
| Total net revenue | 13,739 | 25,418 | (11,679) | 20,726 | (6,987) | 41,735 | 51,266 | (9,531) | 46,937 | (5,202) | 91,591 | 103,840 | (12,249) |
| Expenses: | | | | | | | | | <u></u> | <u></u> | | | |
| Distribution and utilization | 8,011 | 8,579 | (568) | 7,740 | 271 | 16,636 | 17,843 | (1,207) | 15,838 | 798 | 36,538 | 36,969 | (431) |
| Billing and collecting | 2,018 | 1,988 | 30 | 1,917 | 101 | 4,036 | 3,976 | 60 | 3,843 | 193 | 8,025 | 7,952 | 73 |
| Credit losses | 260 | 386 | (126) | 286 | (26) | 521 | 772 | (251) | 601 | (80) | 1,468 | 1,543 | (75) |
| General and administrative | 4,584 | 4,440 | 144 | 3,500 | 1,084 | 8,703 | 8,862 | (159) | 7,137 | 1,566 | 18,101 | 17,828 | 273 |
| Depreciation and amortization | 5,153 | 5,300 | (147) | 4,921 | 232 | 10,205 | 10,481 | (276) | 9,795 | 410 | 21,125 | 21,717 | (592) |
| Total expenses | 20,026 | 20,693 | (667) | 18,364 | 1,662 | 40,101 | 41,934 | (1,833) | 37,214 | 2,887 | 85,257 | 86,009 | (752) |
| (Loss) income from operating activities | (6,287) | 4,725 | (11,012) | 2,362 | (8,649) | 1,634 | 9,332 | (7,698) | 9,723 | (8,089) | 6,334 | 17,831 | (11,497) |
| Loss on sale and disposal of assets | (478) | (343) | (135) | (314) | (164) | (707) | (687) | (20) | (655) | (52) | (1,179) | (1,373) | 194 |
| Finance income | 10 | 25 | (15) | 87 | (77) | 29 | 51 | (22) | 184 | (155) | 104 | 101 | 3 |
| Finance charges | (1,717) | (1,787) | 70 | (1,728) | 11 | (3,422) | (3,556) | 134 | (3,425) | 3 | (7,219) | (7,166) | (53) |
| (Loss) income before taxes | (8,472) | 2,620 | (11,092) | 407 | (8,879) | (2,466) | 5,140 | (7,606) | 5,827 | (8,293) | (1,960) | 9,393 | (11,353) |
| Payments in lieu of income taxes | 2,245 | (694) | 2,939 | (13) | 2,258 | 648 | (1,362) | 2,010 | (1,447) | 2,095 | 519 | (2,489) | 3,008 |
| Net (loss) income | (6,227) | 1,926 | (8,153) | 394 | (6,621) | (1,818) | 3,778 | (5,596) | 4,380 | (6,198) | (1,441) | 6,904 | (8,345) |



EXHIBIT 1

Distribution Services Revenue Analysis By Customer Class (\$000s)

| | _ | | Qua | arter ended Jun | e 30 | | | Six M | lonths ended Ju | | Year Ending | | | |
|-----------------|-----------------------|--------|--------|-----------------|----------|----------|--------|--------|-----------------|----------|-------------|----------|---------|----------|
| | - | 2014 | | 2013 | Q over Q | 2014 | | | 2013 | Y over Y | | 2014 | | |
| | _ | Actual | Budget | Variance | Actual | Variance | Actual | Budget | Variance | Actual | Variance | Forecast | Budget | Variance |
| Large Commer | rcial - Fixed | 2,661 | 2,765 | (104) | 2,631 | 30 | 5,352 | 5,285 | 67 | 5,325 | 27 | 10,851 | 10,851 | _ |
| | - Variable | 3,184 | 3,157 | 27 | 3,123 | 61 | 6,120 | 6,198 | (78) | 5,998 | 122 | 12,604 | 12,604 | - |
| | Sub-total | 5,845 | 5,922 | (77) | 5,754 | 91 | 11,472 | 11,483 | (11) | 11,323 | 149 | 23,455 | 23,455 | - |
| Small Commer | rcial - Fixed | 2,341 | 2,324 | 17 | 2,276 | 65 | 4,679 | 4,879 | (200) | 4,567 | 112 | 9,529 | 9,529 | - |
| | - Variable | 1,655 | 1,630 | 25 | 1,688 | (33) | 3,441 | 3,332 | 109 | 3,335 | 106 | 6,652 | 6,652 | - |
| | Sub-total | 3,996 | 3,954 | 42 | 3,964 | 32 | 8,120 | 8,211 | (91) | 7,902 | 218 | 16,181 | 16,181 | - |
| Residential | - Fixed | 9,741 | 9,969 | (228) | 9,640 | 101 | 19,666 | 19,922 | (256) | 19,313 | 353 | 39,593 | 39,916 | (323) |
| | - Variable | 5,263 | 5,396 | (133) | 5,311 | (48) | 11,681 | 11,339 | 342 | 11,230 | 451 | 24,357 | 23,883 | 474 |
| | Sub-total | 15,004 | 15,365 | (361) | 14,951 | 53 | 31,347 | 31,261 | 86 | 30,543 | 804 | 63,950 | 63,799 | 151 |
| Total distribut | tion services revenue | 24,845 | 25,241 | (396) | 24,669 | 176 | 50,939 | 50,955 | (16) | 49,768 | 1,171 | 103,586 | 103,435 | 151 |

UNDERTAKING NO. TCJ1.10:

TO PROVIDE UPDATED REVENUE REQUIREMENT WORK FORMS TO REFLECT ANY CHANGES AND/OR CORRECTIONS MADE FOR EACH OF THE YEARS, AND REDO THE COST ALLOCATION BASED ON ANY CHANGES IN REVENUE REQUIREMENTAND CHANGES AS TO WHAT COSTS SHOULD BE ALLOCATED TO SPECIFIC CUSTOMERS, AND CUSTOMER BILL IMPACTS.

Response:

- 1 Horizon Utilities has updated the Revenue Requirement Workform, Cost Allocation model, and
- 2 Appendix 2-W bill impacts for the following items:
- Working Capital Allowance reduced from 12.7% to 12.0% (2-Staff-23)
- LEAP adjusted to calculate based on Service Revenue (4-SIA-34TC)
- Number of USL bills calculated based on the number of customers rather than
 connections (7-VECC-53)
- Directly allocated depreciation assigned to LU (2) class (7-VECC-89TC)
- Updated the Load forecast for CDM impacts (3-VECC-78TC)
- 9 As requested, Horizon Utilities provides the following updated attachments:
- UNDERTAKING NO. TCJ1.10 ATTCH_1_Revenue Requirement Work Form 2015 (IR
 Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_2_Revenue Requirement Work Form 2016 (IR
 Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_3_Revenue Requirement Work Form 2017 (IR
 Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_4_Revenue Requirement Work Form 2018 (IR
 Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_5_Revenue Requirement Work Form 2019 (IR
 Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_6_RRWF 2015 (IR Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_7_RRWF 2016 (IR Revised)

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings

Delivered: August 22, 2014

Page 2 of 2

| 1 • | UNDERTAKING NO. TCJ1.10 ATTCH | _8_RRWF 2017 (| (IR Revised) |
|-----|-------------------------------|----------------|--------------|
|-----|-------------------------------|----------------|--------------|

- UNDERTAKING NO. TCJ1.10 ATTCH_9_RRWF 2018 (IR Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_10_RRWF 2019 (IR Revised)
- UNDERTAKING NO. TCJ1.10 ATTCH_11_5.1 Cost Allocation 2015
- UNDERTAKING NO. TCJ1.10 ATTCH_12_5.1 Cost Allocation 2016
- UNDERTAKING NO. TCJ1.10 ATTCH_13_5.1 Cost Allocation 2017
- UNDERTAKING NO. TCJ1.10 ATTCH_14_5.1 Cost Allocation 2018
- UNDERTAKING NO. TCJ1.10 ATTCH_15_5.1 Cost Allocation 2019
- UNDERTAKING NO. TCJ1.10 ATTCH_16_7.0 App.2-W_Bill Impacts

UNDERTAKING NO. TCJ1.10 ATTCH_1_Revenue Requirement Work Form 2015 (IR Revised)





Version 4.00

| Utility Name | Horizon Utilities Corporation |
|--------------------|---|
| Service Territory | Hamilton and St.Catharines |
| Assigned EB Number | EB-2014-0002 |
| Name and Title | Indy J. Butany-DeSouza, VP Regulatory Affairs |
| Phone Number | 905-317-4765 |
| Email Address | Indy.Butany@Horizonutilities.com |

This Workbook Model is protected by copyright and is being made available to you solely for the purpose of filing your application. You may use and copy this model for that purpose, and provide a copy of this model to any person that is advising or assisting you in that regard. Except as indicated above, any copying, reproduction, publication, sale, adaptation, translation, modification, reverse engineering or other use or dissemination of this model without the express written consent of the Ontario Energy Board is prohibited. If you provide a copy of this model to a person that is advising or assisting you in preparing the application or reviewing your draft rate order, you must ensure that the person understands and agrees to the restrictions noted above.

While this model has been provided in Excel format and is required to be filed with the applications, the onus remains on the applicant to ensure the accuracy of the data and



1. Info 6. Taxes_PILs

2. Table of Contents 7. Cost_of_Capital

3. Data_Input_Sheet 8. Rev_Def_Suff

4. Rate_Base 9. Rev_Reqt

5. Utility Income

Notes:

(1) Pale green cells represent inputs

(2) (3) Pale green boxes at the bottom of each page are for additional notes

Pale yellow cells represent drop-down lists

Please note that this model uses MACROS. Before starting, please ensure that macros have been enabled. (4)

(5) Completed versions of the Revenue Requirement Work Form are required to be filed in working Microsoft Excel



Data Input (1)

| | | Initial Application | (2) | Adjustments | | Interrogatory Responses | (6) | Adjustments | Per Board Decision |
|---|---|---|-----|---------------------------|------|--|--------------|-------------|--|
| 1 | Rate Base | | | | | | | | |
| | Gross Fixed Assets (average) Accumulated Depreciation (average) Allowance for Working Capital: | \$497,423,660 (\$87,829,090) | (5) | | | \$ 497,423,660 (\$87,829,090) | | | \$497,423,660 (\$87,829,090) |
| | Controllable Expenses Cost of Power Working Capital Rate (%) | \$62,632,679 \$520,162,944 12.70% | (0) | \$6,573 (\$746,247) | | \$ 62,639,252 \$ 519,416,697 12.00% | (0) | | \$62,639,252 \$519,416,697 12.00% (9) |
| | 3 . , , | 12.70% | (9) | | | 12.00% | (9) | | 12.00% (9) |
| 2 | Utility Income Operating Revenues: | | | | | | | | |
| | Distribution Revenue at Current Rates Distribution Revenue at Proposed Rates Other Revenue: | \$102,888,297 \$112,956,026 | | (\$82,219) (\$290,298) | | \$102,806,078 \$112,665,728 | (12) (13) | | |
| | Specific Service Charges Late Payment Charges Other Distribution Revenue | \$729,918 \$825,000 | | \$0 \$0 | | \$729,918 \$825,000 | | | |
| | Other Income and Deductions | \$3,922,997 | | \$0 | | \$3,922,997 | | | |
| | Total Revenue Offsets | \$5,477,916 | (7) | \$0 | | \$5,477,916 | | | |
| | Operating Expenses: | | | | | | | | |
| | OM+A Expenses Depreciation/Amortization Property taxes Other expenses | \$62,332,489 \$24,970,618 \$300,190 | | \$6,573 | (10) | \$ 62,339,062 \$ 24,970,618 \$ 300,190 | | | \$62,339,062 \$24,970,618 \$300,190 |
| 3 | Taxes/PILs | | | | | | | | |
| 3 | Taxable Income: | | | | | | | | |
| | Adjustments required to arrive at taxable income | (\$9,465,237) | (3) | | | (\$9,465,237) | | | |
| | Utility Income Taxes and Rates: Income taxes (not grossed up) | \$2,154,383 | | | | \$2,113,016 | | | |
| | Income taxes (grossed up) | \$2,915,069 | | | | \$2,858,808 | | | |
| | Federal tax (%) Provincial tax (%) | 15.00% 11.09% | | | | 15.00% 11.09% | | | |
| | Income Tax Credits | (\$100,511) | | | | (\$100,521) | | | |
| 4 | Capitalization/Cost of Capital Capital Structure: | | | | | | | | |
| | Long-term debt Capitalization Ratio (%) Short-term debt Capitalization Ratio (%) Common Equity Capitalization Ratio (%) Prefered Shares Capitalization Ratio (%) | 56.0% 4.0% 40.0% 0.0% 100.0% | (8) | | | 56.0% 4.0% 40.0% | (8) | | (8) |
| | Cost of Capital | | | | | | | | |
| | Long-term debt Cost Rate (%) Short-term debt Cost Rate (%) Common Equity Cost Rate (%) Prefered Shares Cost Rate (%) | 3.47% 2.11% 9.36% 0.00% | | | | 3.47% 2.11% 9.36% | | | |
| | (,,, | 0.5070 | | | | | | | |

Notes:

Data inputs are required on Sheets 3. Data from Sheet 3 will automatically complete calculations on sheets 4 through 9 (Rate Base through Revenue Requirement). General

Sheets 4 through 9 do not require any inputs except for notes that the Applicant may wish to enter to support the results. Pale green cells are available on sheets 4 through 9 to enter both footnotes beside key cells and the related text for the notes at the bottom of each sheet

- All inputs are in dollars (\$) except where inputs are individually identified as percentages (%)

 Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use (1)
- colimn M and Adjustments in column I
- (3) (4)
- Net of addbacks and deductions to arrive at taxable income. Average of Gross Fixed Assets at beginning and end of the Test Year
- Average of Accumulated Depreciation at the beginning and end of the Test Year. Enter as a negative amount.
- Select option from drop-down list by clicking on cell M10. This column allows for the application update reflecting the end of discovery or Argument-in-Chief. Also, the outcome of any Settlement Process can be reflected.
- (7) Input total revenue offsets for deriving the base revenue requirement from the service revenue requirement
- 4.0% unless an Applicant has proposed or been approved for another amount.

 Starting with 2013, default Working Capital Allowance factor is 13% (of Cost of Power plus controllable expenses). Alternatively, WCA factor based on lead-lag study or approved WCA factor for another distributor, with supporting rationale. Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23
- (10) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
 (11) Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
- (12) Change to Revenue at existing rates due to Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
- (13) Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23



Rate Base and Working Capital

Rate Base

| | Nate Base | | | | | | |
|-------------|------------------------------------|-----|---------------------|---------------|----------------------------|-------------|-----------------------|
| Line No. | Particulars | _ | Initial Application | Adjustments | Interrogatory Responses | Adjustments | Per Board Decision |
| 1 | Gross Fixed Assets (average) | (3) | \$497,423,660 | \$ - | \$497,423,660 | \$ - | \$497,423,660 |
| 2 | Accumulated Depreciation (average) | (3) | (\$87,829,090) | \$ - | (\$87,829,090) | \$ - | (\$87,829,090) |
| 3 | Net Fixed Assets (average) | (3) | \$409,594,570 | \$ - | \$409,594,570 | \$ - | \$409,594,570 |
| 4 | Allowance for Working Capital | (1) | \$74,015,044 | (\$4,168,330) | \$69,846,714 | \$ - | \$69,846,714 |
| 5 | Total Rate Base | _ | \$483,609,614 | (\$4,168,330) | \$479,441,284 | <u> </u> | \$479,441,284 |

(1) Allowance for Working Capital - Derivation

| Controllable Expenses | | \$62,632,679 | \$6,573 | (4) | \$62,639,252 | \$ - | \$62,639,252 |
|---------------------------|-----|---------------|---------------|-----|---------------|-------|---------------|
| Cost of Power | | \$520,162,944 | (\$746,247) | (5) | \$519,416,697 | \$ - | \$519,416,697 |
| Working Capital Base | | \$582,795,623 | (\$739,674) | . , | \$582,055,948 | \$ - | \$582,055,948 |
| Working Capital Rate % | (2) | 12.70% | -0.70% | (6) | 12.00% | 0.00% | 12.00% |
| Working Capital Allowance | | \$74,015,044 | (\$4,168,330) | | \$69,846,714 | \$ - | \$69,846,714 |

10 Notes (2)

- Some Applicants may have a unique rate as a result of a lead-lag study. The default rate for 2014 cost of service applications is 13%.
- (3) Average of opening and closing balances for the year.
- 4) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
 - Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
 - Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23



Utility Income

| Line No. | Particulars | Initial Application | Adjustments | | Interrogatory Responses | Adjustments | Per Board Decision |
|-----------------------|--|--|---|-----|---|--------------------------------------|---|
| 1 | Operating Revenues: Distribution Revenue (at Proposed Rates) | \$112,956,026 | (\$290,298) | (2) | \$112,665,728 | \$ - | \$112,665,728 |
| 2 | Other Revenue | (1) \$5,477,916 | \$ - | | \$5,477,916 | \$ - | \$5,477,916 |
| 3 | Total Operating Revenues | \$118,433,942 | (\$290,298) | | \$118,143,644 | \$ - | \$118,143,644 |
| 4 5 6 7 8 | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Capital taxes Other expense | \$62,332,489 \$24,970,618 \$300,190 \$ - \$ - | \$6,573 \$ - \$ - \$ - \$ - | (3) | \$62,339,062 \$24,970,618 \$300,190 \$- | \$ - \$ - \$ - \$ - \$ - | \$62,339,062 \$24,970,618 \$300,190 \$- |
| 9 | Subtotal (lines 4 to 8) | \$87,603,297 | \$6,573 | | \$87,609,870 | \$ - | \$87,609,870 |
| 10 | Deemed Interest Expense | \$9,809,232 | (\$84,548) | | \$9,724,684 | \$ - | \$9,724,684 |
| 11 | Total Expenses (lines 9 to 10) | \$97,412,529 | (\$77,975) | | \$97,334,554 | \$- | \$97,334,554 |
| 12 | Utility income before income taxes | \$21,021,413 | (\$212,323) | | \$20,809,089 | <u> </u> | \$20,809,089 |
| 13 | Income taxes (grossed-up) | \$2,915,069 | (\$56,261) | | \$2,858,808 | <u> </u> | \$2,858,808 |
| 14 | Utility net income | \$18,106,344 | (\$156,062) | | \$17,950,282 | \$ - | \$17,950,282 |
| <u>Notes</u> | Other Revenues / Reven | ue Offsets | | | | | |
| (1) | Specific Service Charges Late Payment Charges Other Distribution Revenue Other Income and Deductions Total Revenue Offsets | \$729,918 \$825,000 \$ - \$3,922,997 \$5,477,916 | \$ - \$ - \$ - | | \$729,918 \$825,000 \$- \$3,922,997 \$5,477,916 | \$ | \$729,918 \$825,000 \$- \$3,922,997 \$5,477,916 |
| | | | | | | | |

⁽²⁾ Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23 (3) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC



Taxes/PILs

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|----------------|--|----------------------------|----------------------------|----------------------------|
| | <u>Determination of Taxable Income</u> | | | |
| 1 | Utility net income before taxes | \$18,106,344 | \$17,950,282 | \$17,950,282 |
| 2 | Adjustments required to arrive at taxable utility income | (\$9,465,237) | (\$9,465,237) | (\$9,465,237) |
| 3 | Taxable income | \$8,641,107 | \$8,485,045 | \$8,485,045 |
| | Calculation of Utility income Taxes | | | |
| 4 | Income taxes | \$2,154,383 | \$2,113,016 | \$2,113,016 |
| 6 | Total taxes | \$2,154,383 | \$2,113,016 | \$2,113,016 |
| 7 | Gross-up of Income Taxes | \$760,686 | \$745,792 | \$745,792 |
| 8 | Grossed-up Income Taxes | \$2,915,069 | \$2,858,808 | \$2,858,808 |
| 9 | PILs / tax Allowance (Grossed-up Income taxes + Capital taxes) | \$2,915,069 | \$2,858,808 | \$2,858,808 |
| 10 | Other tax Credits | (\$100,511) | (\$100,521) | (\$100,521) |
| | Tax Rates | | | |
| 11 12 13 | Federal tax (%) Provincial tax (%) Total tax rate (%) | 15.00% 11.09% 26.09% | 15.00% 11.09% 26.09% | 15.00% 11.09% 26.09% |

Notes



Capitalization/Cost of Capital

| Line No. | Particulars | Capitaliz | zation Ratio | Cost Rate | Return |
|-------------|-------------------------|-------------|-------------------------------|-----------|--------------------------|
| | | Initial A | pplication | | |
| | | (%) | (\$) | (%) | (\$) |
| 1 | Debt Long-term Debt | 56.00% | ¢270 024 204 | 3.47% | \$9,401,065 |
| 2 | Short-term Debt | 4.00% | \$270,821,384 \$19,344,385 | 2.11% | \$9,401,065 \$408,167 |
| 3 | Total Debt | 60.00% | \$290,165,769 | 3.38% | \$9,809,232 |
| | Equity | | | | |
| 4 | Common Equity | 40.00% | \$193,443,846 | 9.36% | \$18,106,344 |
| 5 | Preferred Shares | 0.00% | \$- | 0.00% | \$. |
| 6 | Total Equity | 40.00% | \$193,443,846 | 9.36% | \$18,106,344 |
| 7 | Total | 100.00% | \$483,609,614 | 5.77% | \$27,915,576 |
| | | | | | |
| | | interrogato | ry Responses | | |
| | Date | (%) | (\$) | (%) | (\$) |
| 1 | Debt Long-term Debt | 56.00% | ¢260 407 440 | 3.47% | \$9,320,036 |
| 2 | Short-term Debt | 4.00% | \$268,487,119 \$19,177,651 | 2.11% | \$9,320,036 \$404,648 |
| 3 | Total Debt | 60.00% | \$287,664,770 | 3.38% | \$9,724,684 |
| | | | | | |
| 4 | Equity Common Equity | 40.00% | \$191,776,514 | 9.36% | ¢17.050.202 |
| 5 | Preferred Shares | 0.00% | \$191,770,514 | 0.00% | \$17,950,282 \$ |
| 6 | Total Equity | 40.00% | \$191,776,514 | 9.36% | \$17,950,282 |
| 7 | Total | 100.00% | \$479,441,284 | 5.77% | \$27,674,966 |
| , | Total | 100.00% | \$479,441,204 | 5.11% | \$27,074,900 |
| | | Per Boa | rd Decision | | |
| | P.I.I. | (%) | (\$) | (%) | (\$) |
| 8 | Debt Long-term Debt | 56.00% | \$268,487,119 | 3.47% | \$9,320,036 |
| 9 | Short-term Debt | 4.00% | \$19,177,651 | 2.11% | \$404,648 |
| 10 | Total Debt | 60.00% | \$287,664,770 | 3.38% | \$9,724,684 |
| | Equity | | | | |
| 11 | Common Equity | 40.00% | \$191,776,514 | 9.36% | \$17,950,282 |
| 12 | Preferred Shares | 0.00% | \$ - | 0.00% | \$ - |
| 13 | Total Equity | 40.00% | \$191,776,514 | 9.36% | \$17,950,282 |
| 14 | Total | 100.00% | \$479,441,284 | 5.77% | \$27,674,966 |
| Notes | Data in column F is for | | | | |

Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use colimn M and Adjustments in column I



Revenue Deficiency/Sufficiency

| | | Initial Appli | cation | Interrogatory I | Responses | Per Board | I Decision |
|----------------|---|--|------------------------------|---|------------------------------|---|------------------------------|
| Line No. | Particulars | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates |
| 1 | Revenue Deficiency from Below | | \$10,067,729 | | \$9,859,650 | | \$9,859,650 |
| 2 3 | Distribution Revenue Other Operating Revenue | \$102,888,297 \$5,477,916 | \$102,888,297 \$5,477,916 | \$102,806,078 \$5,477,916 | \$102,806,078 \$5,477,916 | \$102,806,078 \$5,477,916 | \$102,806,078 \$5,477,916 |
| 4 | Offsets - net Total Revenue | \$108,366,213 | \$118,433,942 | \$108,283,994 | \$118,143,644 | \$108,283,994 | \$118,143,644 |
| _ | 0 " - | | | | | | |
| 5 6 | Operating Expenses Deemed Interest Expense | \$87,603,297 \$9,809,232 | \$87,603,297 \$9,809,232 | \$87,609,870 \$9,724,684 | \$87,609,870 \$9,724,684 | \$87,609,870 \$9,724,684 | \$87,609,870 \$9,724,684 |
| 8 | Total Cost and Expenses | \$97,412,529 | \$97,412,529 | \$97,334,554 | \$97,334,554 | \$97,334,554 | \$97,334,554 |
| 9 | Utility Income Before Income Taxes | \$10,953,684 | \$21,021,413 | \$10,949,439 | \$20,809,089 | \$10,949,439 | \$20,809,089 |
| 10 | Tax Adjustments to Accounting Income per 2013 PILs model | (\$9,465,237) | (\$9,465,237) | (\$9,465,237) | (\$9,465,237) | (\$9,465,237) | (\$9,465,237) |
| 11 | Taxable Income | \$1,488,447 | \$11,556,176 | \$1,484,203 | \$11,343,853 | \$1,484,203 | \$11,343,853 |
| 12 13 | Income Tax Rate Income Tax on Taxable Income | 26.09% \$388,410 | 26.09% \$3,015,579 | 26.09% \$387,192 | 26.09% \$2,959,329 | 26.09% \$387,192 | 26.09% \$2,959,329 |
| 14 | Income Tax Credits | (\$100,511) | (\$100,511) | (\$100,521) | (\$100,521) | (\$100,521) | (\$100,521) |
| 15 | Utility Net Income | \$10,665,785 | \$18,106,344 | \$10,662,769 | \$17,950,282 | \$10,662,769 | \$17,950,282 |
| 16 | Utility Rate Base | \$483,609,614 | \$483,609,614 | \$479,441,284 | \$479,441,284 | \$479,441,284 | \$479,441,284 |
| 17 | Deemed Equity Portion of Rate Base | \$193,443,846 | \$193,443,846 | \$191,776,514 | \$191,776,514 | \$191,776,514 | \$191,776,514 |
| 18 | Income/(Equity Portion of Rate Base) | 5.51% | 9.36% | 5.56% | 9.36% | 5.56% | 9.36% |
| 19 | Target Return - Equity on Rate Base | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% |
| 20 | Deficiency/Sufficiency in Return on Equity | -3.85% | 0.00% | -3.80% | 0.00% | -3.80% | 0.00% |
| 21 | Indicated Rate of Return | 4.23% | 5.77% | 4.25% | 5.77% | 4.25% | 5.77% |
| 22 | Requested Rate of Return on Rate Base | 5.77% | 5.77% | 5.77% | 5.77% | 5.77% | 5.77% |
| 23 | Deficiency/Sufficiency in Rate of Return | -1.54% | 0.00% | -1.52% | 0.00% | -1.52% | 0.00% |
| 24 25 26 | Target Return on Equity Revenue Deficiency/(Sufficiency) Gross Revenue Deficiency/(Sufficiency) | \$18,106,344 \$7,440,559 \$10,067,729 (1) | \$18,106,344 \$ - | \$17,950,282 \$7,287,513 \$9,859,650 (1) | \$17,950,282 \$ - | \$17,950,282 \$7,287,513 \$9,859,650 (1 | \$17,950,282 \$- |

Notes: (1)

Revenue Deficiency/Sufficiency divided by (1 - Tax Rate)



Revenue Requirement

| Line No. | Particulars | Application | - | Interrogatory Responses | | Per Board Decision | |
|------------------|--|--|-----|--|-----|--|-----|
| 1 2 3 5 | OM&A Expenses Amortization/Depreciation Property Taxes Income Taxes (Grossed up) | \$62,332,489 \$24,970,618 \$300,190 \$2,915,069 | | \$62,339,062 \$24,970,618 \$300,190 \$2,858,808 | | \$62,339,062 \$24,970,618 \$300,190 \$2,858,808 | |
| 6 7 | Other Expenses Return Deemed Interest Expense Return on Deemed Equity | \$ - \$9,809,232 \$18,106,344 | | \$9,724,684 \$17,950,282 | | \$9,724,684 \$17,950,282 | |
| 8 | Service Revenue Requirement (before Revenues) | \$118,433,942 | | \$118,143,644 | | \$118,143,644 | |
| 9 10 | Revenue Offsets Base Revenue Requirement (excluding Tranformer Owership Allowance credit adjustment) | \$5,477,916 \$112,956,026 | - | \$5,477,916 \$112,665,728 | | \$ - \$118,143,644 | |
| 11 12 | Distribution revenue Other revenue | \$112,956,026 \$5,477,916 | | \$112,665,728 \$5,477,916 | | \$112,665,728 \$5,477,916 | |
| 13 | Total revenue | \$118,433,942 | _ | \$118,143,644 | | \$118,143,644 | |
| 14 | Difference (Total Revenue Less Distribution Revenue Requirement before Revenues) | <u> </u> | (1) | \$ - | (1) | \$- | (1) |
| Notes (1) | Line 11 - Line 8 | | | | | | |
| | | | | | | | |

UNDERTAKING NO. TCJ1.10 ATTCH_2_Revenue Requirement Work Form 2016 (IR Revised)





Version 4.00

| Utility Name | Horizon Utilities Corporation |
|--------------------|--|
| Service Territory | Hamilton & St Catharines |
| Assigned EB Number | EB-2014-0002 |
| Name and Title | Indy Butany-DeSouza, VP Regulatory Affairs |
| Phone Number | 905-317-4765 |
| Email Address | indy.butany@horizonutilities.com |

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While this model has been provided in Excel format and is required to be filed with the applications, the onus remains on the applicant to ensure the accuracy of the data and



1. Info 6. Taxes_PILs

2. Table of Contents 7. Cost_of_Capital

3. Data_Input_Sheet 8. Rev_Def_Suff

4. Rate_Base 9. Rev_Reqt

5. Utility Income

Notes:

- (1) Pale green cells represent inputs
- (2) (3) Pale green boxes at the bottom of each page are for additional notes
- Pale yellow cells represent drop-down lists
- Please note that this model uses MACROS. Before starting, please ensure that macros have been enabled. (4)
- (5) Completed versions of the Revenue Requirement Work Form are required to be filed in working Microsoft Excel



Data Input (1)

| | | Initial Application | (2) | Adjustments | | Interrogatory Responses | (6) | Adjustments | Per Board Decision | _ |
|---|--|---|-----|----------------------------|--------------|--|--------------|-------------|---|-----|
| 1 | Rate Base | | | | | | | | | |
| | Gross Fixed Assets (average) Accumulated Depreciation (average) Allowance for Working Capital: | \$535,997,407 (\$110,984,932) | (5) | | | \$ 535,997,407 (\$110,984,932) | | | \$535,997,407 (\$110,984,932 | |
| | Controllable Expenses Cost of Power Working Capital Rate (%) | \$64,394,131 \$541,395,015 12.70% | (9) | \$6,620 (\$721,368) | (10) (11) | \$ 64,400,751 \$ 540,673,647 12.00% | (9) | | \$64,400,751 \$540,673,647 12.00% | |
| 2 | Utility Income | | | | | | | | | |
| - | Operating Revenues: | | | | | | | | | |
| | Distribution Revenue at Current Rates Distribution Revenue at Proposed Rates Other Revenue: | \$113,328,920 \$118,628,501 | | (\$221,279) (\$301,505) | | \$113,107,641 \$118,326,996 | (12) (13) | | | |
| | Specific Service Charges Late Payment Charges Other Distribution Revenue | \$735,335 \$825,000 | | \$0 \$0 | | \$735,335 \$825,000 | | | | |
| | Other Income and Deductions | \$3,956,175 | | \$0 | | \$3,956,175 | | | | |
| | Total Revenue Offsets | \$5,516,509 | (7) | \$0 | | \$5,516,509 | | | | |
| | Operating Expenses: | | | | | | | | | |
| | OM+A Expenses Depreciation/Amortization Property taxes Other expenses | \$64,089,437 \$26,487,624 \$304,693 | | \$6,620 | (10) | \$ 64,096,057 \$ 26,487,624 \$ 304,693 | | | \$64,096,057 \$26,487,624 \$304,693 | |
| 3 | Taxes/PILs | | | | | | | | | |
| • | Taxable Income: | | | | | | | | | |
| | Adjustments required to arrive at taxable income | (\$6,329,306) | (3) | | | (\$6,329,306) | | | | |
| | Utility Income Taxes and Rates: | P2 404 F0F | | | | #2 424 626 | | | | |
| | Income taxes (not grossed up) Income taxes (grossed up) | \$3,164,565 \$4,289,143 | | | | \$3,121,636 \$4,230,747 | | | | |
| | Federal tax (%) | 15.00% | | | | 15.00% | | | | |
| | Provincial tax (%) Income Tax Credits | 11.22% (\$103,293) | | | | 11.22% (\$103,298) | | | | |
| 4 | Capitalization/Cost of Capital Capital Structure: | | | | | | | | | |
| | Long-term debt Capitalization Ratio (%) Short-term debt Capitalization Ratio (%) Common Equity Capitalization Ratio (%) Prefered Shares Capitalization Ratio (%) | 56.0% 4.0% 40.0% 0.0% | (8) | | | 56.0% 4.0% 40.0% | (8) | | | (8) |
| | Cost of Capital | | | | | | | | | |
| | Long-term debt Cost Rate (%) Short-term debt Cost Rate (%) Common Equity Cost Rate (%) Prefered Shares Cost Rate (%) | 3.47% 2.11% 9.36% 0.00% | | | | 3.47% 2.11% 9.36% | | | | |

Notes:

Data inputs are required on Sheets 3. Data from Sheet 3 will automatically complete calculations on sheets 4 through 9 (Rate Base through Revenue Requirement). General

Sheets 4 through 9 do not require any inputs except for notes that the Applicant may wish to enter to support the results. Pale green cells are available on sheets 4 through 9 to enter both footnotes beside key cells and the related text for the notes at the bottom of each sheet

- All inputs are in dollars (\$) except where inputs are individually identified as percentages (%)

 Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use (1)
- colimn M and Adjustments in column I
- (3) (4) Net of addbacks and deductions to arrive at taxable income. Average of Gross Fixed Assets at beginning and end of the Test Year
- Average of Accumulated Depreciation at the beginning and end of the Test Year. Enter as a negative amount.
- Select option from drop-down list by clicking on cell M10. This column allows for the application update reflecting the end of discovery or Argument-in-Chief. Also, the outcome of any Settlement Process can be reflected.
- (7) Input total revenue offsets for deriving the base revenue requirement from the service revenue requirement
- 4.0% unless an Applicant has proposed or been approved for another amount.

 Starting with 2013, default Working Capital Allowance factor is 13% (of Cost of Power plus controllable expenses). Alternatively, WCA factor based on lead-lag study or approved WCA factor for another distributor, with supporting rationale. Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23
- (10) Updated LEAP to be based on Service Revenue per 4-SIA-34TC
 (11) Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
- (12) Change to Revenue at existing rates due to Load Forecast impact of 3-VECC-17 (RE updated CDM appendix 2-I) and 3-VECC-78TC (removed 4 month CDM lag)
- (13) Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23



Rate Base and Working Capital

Rate Base

| | Nate Base | | | | | | |
|-------------|--|---------------------|---|----------------------|---|----------------------|---|
| Line No. | Particulars | _ | Initial Application | Adjustments | Interrogatory Responses | Adjustments | Per Board Decision |
| 1 2 3 | Gross Fixed Assets (average) Accumulated Depreciation (average) Net Fixed Assets (average) | (3) _(3) _(3) | \$535,997,407 (\$110,984,932) \$425,012,475 | \$ - \$ - \$ - | \$535,997,407 (\$110,984,932) \$425,012,475 | \$ - \$ - \$ - | \$535,997,407 (\$110,984,932) \$425,012,475 |
| 4 | Allowance for Working Capital | _(1) | \$76,935,221 | (\$4,326,294) | \$72,608,928 | \$ - | \$72,608,928 |
| 5 | Total Rate Base | _ | \$501,947,697 | (\$4,326,294) | \$497,621,403 | \$ - | \$497,621,403 |

(1) Allowance for Working Capital - Derivation

| Controllable Expenses Cost of Power | | \$64,394,131 \$541,395,015 | \$6,620 (\$721,368) | (4) (5) | \$64,400,751 \$540,673,647 | \$ - \$ - | \$64,400,751 \$540,673,647 |
|-------------------------------------|-----|-------------------------------|------------------------|------------|-------------------------------|--------------|-------------------------------|
| Working Capital Base | | \$605,789,145 | (\$714,748) | | \$605,074,398 | \$ - | \$605,074,398 |
| Working Capital Rate % | (2) | 12.70% | -0.70% | (6) | 12.00% | 0.00% | 12.00% |
| Working Capital Allowance | | \$76,935,221 | (\$4,326,294) | | \$72,608,928 | \$ - | \$72,608,928 |

Notes (2)

10

- Some Applicants may have a unique rate as a result of a lead-lag study. The default rate for 2014 cost of service applications is 13%.
- (3) Average of opening and closing balances for the year.
- (4) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
- (5) Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
 - Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23



Utility Income

| Line No. | Particulars | Initial Application | Adjustments | | Interrogatory Responses | Adjustments | Per Board Decision |
|-----------------------|--|--|---|-----|--|--------------------------------------|--|
| 1 | Operating Revenues: Distribution Revenue (at Proposed Rates) Other Revenue (1 | \$118,628,501)\$5,516,509_ | (\$301,505) | (2) | \$118,326,996 \$5,516,509 | \$ - \$ - | \$118,326,996 \$5,516,509 |
| 3 | Total Operating Revenues | \$124,145,010 | (\$301,505) | | \$123,843,505 | <u> </u> | \$123,843,505 |
| 4 5 6 7 8 | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Capital taxes Other expense | \$64,089,437 \$26,487,624 \$304,693 \$ - \$ - | \$6,620 \$ - \$ - \$ - \$ - | (3) | \$64,096,057 \$26,487,624 \$304,693 \$ - | \$ - \$ - \$ - \$ - \$ - | \$64,096,057 \$26,487,624 \$304,693 \$- |
| 9 | Subtotal (lines 4 to 8) | \$90,881,755 | \$6,620 | | \$90,888,375 | \$ - | \$90,888,375 |
| 10 | Deemed Interest Expense | \$10,181,190 | (\$87,752) | | \$10,093,438 | \$- | \$10,093,438 |
| 11 | Total Expenses (lines 9 to 10) | \$101,062,945 | (\$81,132) | | \$100,981,813 | \$- | \$100,981,813 |
| 12 | Utility income before income taxes | \$23,082,065 | (\$220,373) | | \$22,861,692 | <u> </u> | \$22,861,692 |
| 13 | Income taxes (grossed-up) | \$4,289,143 | (\$58,396) | | \$4,230,747 | \$ - | \$4,230,747 |
| 14 | Utility net income | \$18,792,922 | (\$161,976) | | \$18,630,945 | <u> </u> | \$18,630,945 |
| <u>Notes</u> | Other Revenues / Revenue | e Offsets | | | | | |
| (1) | Specific Service Charges Late Payment Charges Other Distribution Revenue Other Income and Deductions Total Revenue Offsets | \$735,335 \$825,000 \$ - \$3,956,175 \$5,516,509 | \$ - \$ - \$ - | | \$735,335 \$825,000 \$ - \$3,956,175 \$5,516,509 | \$- | \$735,335 \$825,000 \$ - \$3,956,175 |
| | Other Income and Deductions | \$3,956,175 | | | \$3,956,175 | \$- | |

⁽²⁾ Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23 (3) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC



Taxes/PILs

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|----------------|--|----------------------------|----------------------------|----------------------------|
| | Determination of Taxable Income | | | |
| 1 | Utility net income before taxes | \$18,792,922 | \$18,630,945 | \$18,630,945 |
| 2 | Adjustments required to arrive at taxable utility income | (\$6,329,306) | (\$6,329,306) | (\$6,329,306) |
| 3 | Taxable income | \$12,463,615 | \$12,301,639 | \$12,301,639 |
| | Calculation of Utility income Taxes | | | |
| 4 | Income taxes | \$3,164,565 | \$3,121,636 | \$3,121,636 |
| 6 | Total taxes | \$3,164,565 | \$3,121,636 | \$3,121,636 |
| 7 | Gross-up of Income Taxes | \$1,124,578 | \$1,109,111 | \$1,109,111 |
| 8 | Grossed-up Income Taxes | \$4,289,143 | \$4,230,747 | \$4,230,747 |
| 9 | PILs / tax Allowance (Grossed-up Income taxes + Capital taxes) | \$4,289,143 | \$4,230,747 | \$4,230,747 |
| 10 | Other tax Credits | (\$103,293) | (\$103,298) | (\$103,298) |
| | Tax Rates | | | |
| 11 12 13 | Federal tax (%) Provincial tax (%) Total tax rate (%) | 15.00% 11.22% 26.22% | 15.00% 11.22% 26.22% | 15.00% 11.22% 26.22% |

Notes



Capitalization/Cost of Capital

| Line No. | Particulars | Capitaliz | zation Ratio | Cost Rate | Return |
|--------------|-----------------------------------|---------------------------|--|----------------------|--------------------------|
| | | Initial A | Application | | |
| | | (%) | (\$) | (%) | (\$) |
| 1 | Long torm Dobt | 56.00% | ¢294 000 740 | 3.47% | ¢0.757.546 |
| 2 | Long-term Debt Short-term Debt | 4.00% | \$281,090,710 \$20,077,908 | 2.11% | \$9,757,546 \$423,644 |
| 3 | Total Debt | 60.00% | \$301,168,618 | 3.38% | \$10,181,190 |
| | Equity | | | | |
| 4 | Common Equity | 40.00% | \$200,779,079 | 9.36% | \$18,792,922 |
| 5 | Preferred Shares | 0.00% | \$ - | 0.00% | <u> </u> |
| 6 | Total Equity | 40.00% | \$200,779,079 | 9.36% | \$18,792,922 |
| 7 | Total | 100.00% | \$501,947,697 | 5.77% | \$28,974,112 |
| | | Interrogato | ory Responses | | |
| | | (%) | (\$) | (%) | (\$) |
| | Debt | (1-7) | (+) | (7-7) | (+) |
| 1 | Long-term Debt | 56.00% | \$278,667,986 | 3.47% | \$9,673,446 |
| 2 | Short-term Debt | 4.00% | \$19,904,856 | 2.11% | \$419,992 |
| 3 | Total Debt | 60.00% | \$298,572,842 | 3.38% | \$10,093,438 |
| 4 | Equity Common Equity | 40.00% | \$199,048,561 | 9.36% | \$18,630,945 |
| 5 | Preferred Shares | 0.00% | \$199,040,301 | 0.00% | \$10,030,943 |
| 6 | Total Equity | 40.00% | \$199,048,561 | 9.36% | \$18,630,945 |
| 7 | Total | 100.00% | \$497,621,403 | 5.77% | \$28,724,384 |
| | | Per Boa | rd Decision | | |
| | | (%) | (\$) | (%) | (\$) |
| _ | Debt | 50.000/ | #070 007 000 | 0.470/ | #0.070.440 |
| 8 9 | Long-term Debt Short-term Debt | 56.00% 4.00% | \$278,667,986 \$19,904,856 | 3.47% 2.11% | \$9,673,446 \$419,992 |
| 10 | Total Debt | 60.00% | \$298,572,842 | 3.38% | \$10,093,438 |
| | | | ************************************* | | |
| 11 | Equity Common Equity | 40.00% | \$199,048,561 | 9.36% | \$18,630,945 |
| 12 | Preferred Shares | 0.00% | \$199,040,001 | 0.00% | \$10,030,943 \$- |
| 13 | Total Equity | 40.00% | \$199,048,561 | 9.36% | \$18,630,945 |
| 14 | Total | 100.00% | \$497,621,403 | 5.77% | \$28,724,384 |
| Natas | | | | | |
| Notes (1) | Data in column F is for | Application as originally | filed. For updated revenue | requirement as a res | ult of interrogatory |
| 1.7 | | | etc., use colimn M and A | | an or intorrogatory |
| | | 33 | , , | , | |
| | | | | | |



Revenue Deficiency/Sufficiency

| | | Initial Appli | ication | Interrogatory Responses | | Per Board | Decision |
|----------------|---|---|-----------------------|---|-----------------------|--|-----------------------|
| Line No. | Particulars | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates |
| 1 | Revenue Deficiency from Below | | \$5,299,581 | | \$5,219,355 | | \$5,219,355 |
| 2 | Distribution Revenue | \$113,328,920 | \$113,328,920 | \$113,107,641 | \$113,107,641 | \$113,107,641 | \$113,107,641 |
| 3 | Other Operating Revenue Offsets - net | \$5,516,509 | \$5,516,509 | \$5,516,509 | \$5,516,509 | \$5,516,509 | \$5,516,509 |
| 4 | Total Revenue | \$118,845,429 | \$124,145,010 | \$118,624,151 | \$123,843,505 | \$118,624,151 | \$123,843,505 |
| 5 | Operating Expenses | \$90,881,755 | \$90,881,755 | \$90,888,375 | \$90,888,375 | \$90,888,375 | \$90,888,375 |
| 6 | Deemed Interest Expense | \$10,181,190 | \$10,181,190 | \$10,093,438 | \$10,093,438 | \$10,093,438 | \$10,093,438 |
| 8 | Total Cost and Expenses | \$101,062,945 | \$101,062,945 | \$100,981,813 | \$100,981,813 | \$100,981,813 | \$100,981,813 |
| 9 | Utility Income Before Income Taxes | \$17,782,484 | \$23,082,065 | \$17,642,338 | \$22,861,692 | \$17,642,338 | \$22,861,692 |
| 10 | Tax Adjustments to Accounting Income per 2013 PILs model | (\$6,329,306) | (\$6,329,306) | (\$6,329,306) | (\$6,329,306) | (\$6,329,306) | (\$6,329,306) |
| 11 | Taxable Income | \$11,453,178 | \$16,752,759 | \$11,313,031 | \$16,532,386 | \$11,313,031 | \$16,532,386 |
| 12 13 | Income Tax Rate Income Tax on Taxable Income | 26.22% \$3,002,930 | 26.22% \$4,392,436 | 26.22% \$2,965,766 | 26.22% \$4,334,045 | 26.22% \$2,965,766 | 26.22% \$4,334,045 |
| 14 | Income Tax Credits | (\$103,293) | (\$103,293) | (\$103,298) | (\$103,298) | (\$103,298) | (\$103,298) |
| 15 | Utility Net Income | \$14,882,848 | \$18,792,922 | \$14,779,870 | \$18,630,945 | \$14,779,870 | \$18,630,945 |
| 16 | Utility Rate Base | \$501,947,697 | \$501,947,697 | \$497,621,403 | \$497,621,403 | \$497,621,403 | \$497,621,403 |
| 17 | Deemed Equity Portion of Rate Base | \$200,779,079 | \$200,779,079 | \$199,048,561 | \$199,048,561 | \$199,048,561 | \$199,048,561 |
| 18 | Income/(Equity Portion of Rate Base) | 7.41% | 9.36% | 7.43% | 9.36% | 7.43% | 9.36% |
| 19 | Target Return - Equity on Rate Base | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% |
| 20 | Deficiency/Sufficiency in Return on Equity | -1.95% | 0.00% | -1.93% | 0.00% | -1.93% | 0.00% |
| 21 | Indicated Rate of Return | 4.99% | 5.77% | 5.00% | 5.77% | 5.00% | 5.77% |
| 22 | Requested Rate of Return on Rate Base | 5.77% | 5.77% | 5.77% | 5.77% | 5.77% | 5.77% |
| 23 | Deficiency/Sufficiency in Rate of Return | -0.78% | 0.00% | -0.77% | 0.00% | -0.77% | 0.00% |
| 24 25 26 | Target Return on Equity Revenue Deficiency/(Sufficiency) Gross Revenue Deficiency/(Sufficiency) | \$18,792,922 \$3,910,074 \$5,299,581 (1) | \$18,792,922 \$ - | \$18,630,945 \$3,851,075 \$5,219,355 (1) | \$18,630,945 \$ - | \$18,630,945 \$3,851,075 \$5,219,355 (1 | \$18,630,945 \$- |

Notes: (1)

Revenue Deficiency/Sufficiency divided by (1 - Tax Rate)



Revenue Requirement

| Line No. | Particulars | Application | | Interrogatory Responses | | Per Board Decision | |
|-------------|----------------------------------|-----------------------|-----|--|-----|--------------------|-----|
| 1 | OM&A Expenses | \$64,089,437 | | \$64,096,057 | | \$64,096,057 | |
| 2 | Amortization/Depreciation | \$26,487,624 | | \$26,487,624 | | \$26,487,624 | |
| 3 | Property Taxes | \$304,693 | | \$304,693 | | \$304,693 | |
| 5 | Income Taxes (Grossed up) | \$4,289,143 | | \$4,230,747 | | \$4,230,747 | |
| 6 | Other Expenses | \$ - | | ψ4,200,141 | | ψ+,200,7+7 | |
| 7 | Return | Ψ | | | | | |
| ' | Deemed Interest Expense | \$10,181,190 | | \$10,093,438 | | \$10,093,438 | |
| | Return on Deemed Equity | \$18,792,922 | | \$18,630,945 | | \$18,630,945 | |
| | Return on Beemed Equity | Ψ10,732,322 | | Ψ10,000,040 | | Ψ10,000,040 | |
| 8 | Service Revenue Requirement | | | | | | |
| Ū | (before Revenues) | \$124,145,010 | | \$123,843,505 | | \$123,843,505 | |
| | , | Ţ := :, : : : ; : : : | | — • • • • • • • • • • • • • • • • • • • | | *** | |
| 9 | Revenue Offsets | \$5,516,509 | | \$5,516,509 | | \$ - | |
| 10 | Base Revenue Requirement | \$118,628,501 | | \$118,326,996 | | \$123,843,505 | |
| | (excluding Tranformer Owership | | | | | | |
| | Allowance credit adjustment) | | | | | | |
| | • , | | | | | | |
| 11 | Distribution revenue | \$118,628,501 | | \$118,326,996 | | \$118,326,996 | |
| 12 | Other revenue | \$5,516,509 | | \$5,516,509 | | \$5,516,509 | |
| | | | | | | | |
| 13 | Total revenue | \$124,145,010 | | \$123,843,505 | | \$123,843,505 | |
| | | | | | | | |
| 14 | Difference (Total Revenue Less | | | | | | |
| | Distribution Revenue Requirement | | | | | | |
| | before Revenues) | \$- | (1) | \$- | (1) | <u> </u> | (1) |
| | | | | | | | |
| Notes | | | | | | | |
| (1) | Line 11 - Line 8 | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

UNDERTAKING NO. TCJ1.10 ATTCH_3_Revenue Requirement Work Form 2017 (IR Revised)





Version 4.00

| Utility Name | Horizon Utilities Corporation |
|--------------------|---|
| Service Territory | Hamilton and St. Catharines |
| Assigned EB Number | EB-2014-0002 |
| Name and Title | Indy J. Butany-DeSouza, VP Regulatory Affairs |
| Phone Number | 905-317-4765 |
| Email Address | indy.butany@horizonutilities.com |

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1. Info 6. Taxes_PILs

2. Table of Contents 7. Cost_of_Capital

3. Data_Input_Sheet 8. Rev_Def_Suff

4. Rate_Base 9. Rev_Reqt

5. Utility Income

Notes:

- (1) Pale green cells represent inputs
- (2) (3) Pale green boxes at the bottom of each page are for additional notes
- Pale yellow cells represent drop-down lists
- Please note that this model uses MACROS. Before starting, please ensure that macros have been enabled. (4)
- (5) Completed versions of the Revenue Requirement Work Form are required to be filed in working Microsoft Excel



Data Input (1)

| | | Initial Application | (2) | Adjustments | | Interrogatory Responses | (6) | Adjustments | Per Board Decision | |
|---|--|---|-----|----------------------------|--------------|--|--------------|-------------|---|-----|
| 1 | Rate Base | | | | | | | | | |
| | Gross Fixed Assets (average) Accumulated Depreciation (average) Allowance for Working Capital: | \$577,762,960 (\$134,451,262) | (5) | | | \$ 577,762,960 (\$134,451,262) | | | \$577,762,960 (\$134,451,262) | |
| | Controllable Expenses Cost of Power Working Capital Rate (%) | \$66,255,827 \$561,407,753 12.70% | (9) | \$6,667 (\$747,702) | (10) (11) | \$ 66,262,494 \$ 560,660,052 12.00% | (9) | | \$66,262,494 \$560,660,052 12.00% | (9) |
| 2 | Utility Income | | , | | | | | | | |
| 2 | Operating Revenues: | | | | | | | | | |
| | Distribution Revenue at Current Rates Distribution Revenue at Proposed Rates Other Revenue: | \$118,938,011 \$121,743,444 | | (\$247,346) (\$312,588) | | \$118,690,665 \$121,430,855 | (12) (13) | | | |
| | Specific Service Charges Late Payment Charges Other Distribution Revenue | \$741,093 \$825,000 | | \$0 \$0 | | \$741,093 \$825,000 | | | | |
| | Other Income and Deductions | \$3,989,844 | | \$0 | | \$3,989,844 | | | | |
| | Total Revenue Offsets | \$5,555,937 | (7) | \$0 | | \$5,555,937 | | | | |
| | Operating Expenses: | | | | | | | | | |
| | OM+A Expenses Depreciation/Amortization Property taxes Other expenses | \$65,946,564 \$26,379,676 \$309,263 | | \$6,667 | (10) | \$ 65,953,231 \$ 26,379,676 \$ 309,263 | | | \$65,953,231 \$26,379,676 \$309,263 | |
| 3 | Taxes/PILs | | | | | | | | | |
| • | Taxable Income: | | | | | | | | | |
| | Adjustments required to arrive at taxable income | (\$6,563,773) | (3) | | | (\$6,563,773) | | | | |
| | Utility Income Taxes and Rates: Income taxes (not grossed up) | \$3,299,765 | | | | \$3,255,286 | | | | |
| | Income taxes (not grossed up) | \$4,473,115 | | | | \$4,412,608 | | | | |
| | Federal tax (%) | 15.00% | | | | 15.00% | | | | |
| | Provincial tax (%) Income Tax Credits | 11.23% (\$115,079) | | | | 11.23% (\$115,085) | | | | |
| 4 | Capitalization/Cost of Capital Capital Structure: | | | | | | | | | |
| | Long-term debt Capitalization Ratio (%) Short-term debt Capitalization Ratio (%) Common Equity Capitalization Ratio (%) Prefered Shares Capitalization Ratio (%) | 56.0% 4.0% 40.0% 0.0% 100.0% | (8) | | | 56.0% 4.0% 40.0% | (8) | | | (8) |
| | Cost of Capital | | | | | | | | | |
| | Long-term debt Cost Rate (%) Short-term debt Cost Rate (%) Common Equity Cost Rate (%) Prefered Shares Cost Rate (%) | 3.47% 2.11% 9.36% 0.00% | | | | 3.47% 2.11% 9.36% | | | | |

Notes:

Data inputs are required on Sheets 3. Data from Sheet 3 will automatically complete calculations on sheets 4 through 9 (Rate Base through Revenue Requirement). General

Sheets 4 through 9 do not require any inputs except for notes that the Applicant may wish to enter to support the results. Pale green cells are available on sheets 4 through 9 to enter both footnotes beside key cells and the related text for the notes at the bottom of each sheet

- All inputs are in dollars (\$) except where inputs are individually identified as percentages (%)

 Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use (1)
- colimn M and Adjustments in column I
- Net of addbacks and deductions to arrive at taxable income. Average of Gross Fixed Assets at beginning and end of the Test Year
- (3) (4) (5)
- Average of Accumulated Depreciation at the beginning and end of the Test Year. Enter as a negative amount.
- Select option from drop-down list by clicking on cell M10. This column allows for the application update reflecting the end of discovery or Argument-in-Chief. Also, the outcome of any Settlement Process can be reflected.
- Input total revenue offsets for deriving the base revenue requirement from the service revenue requirement
- 4.0% unless an Applicant has proposed or been approved for another amount.

 Starting with 2013, default Working Capital Allowance factor is 13% (of Cost of Power plus controllable expenses). Alternatively, WCA factor based on lead-lag study or approved WCA factor for another distributor, with supporting rationale. Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23

 - (10) Updated LEAP to be based on Service Revenue per 4-SIA-34TC
 (11) Updated Cost of Power due to the Load Forecast impact of 3-VECC-17 (RE updated CDM appendix 2-I) and 3-VECC-78TC (removed 4 month CDM lag)
 - (12) Change to Revenue at existing rates due to Load Forecast impact 3-VECC-78TC (removed 4 month CDM lag)
 - (13) Changed to Revenue at proposed rates due to Load Forecast 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23



Rate Base and Working Capital

Rate Base

| Line No. | Particulars | _ | Initial Application | Adjustments | Interrogatory Responses | Adjustments | Per Board Decision |
|-------------|--|-------------------|---|----------------------|---|----------------------|---|
| 1 2 3 | Gross Fixed Assets (average) Accumulated Depreciation (average) Net Fixed Assets (average) | (3) (3) (3) | \$577,762,960 (\$134,451,262) \$443,311,698 | \$ - \$ - \$ - | \$577,762,960 (\$134,451,262) \$443,311,698 | \$ - \$ - \$ - | \$577,762,960 (\$134,451,262) \$443,311,698 |
| 4 | Allowance for Working Capital | (1) | \$79,713,275 | (\$4,482,569) | \$75,230,705 | \$ - | \$75,230,705 |
| 5 | Total Rate Base | = | \$523,024,973 | (\$4,482,569) | \$518,542,403 | <u> </u> | \$518,542,403 |

(1) Allowance for Working Capital - Derivation

| Controllable Expenses Cost of Power | | \$66,255,827 \$561,407,753 | \$6,667 (\$747,702) | (4) (5) | \$66,262,494 \$560,660,052 | \$ - \$ - | \$66,262,494 \$560,660,052 |
|---|-----|-------------------------------|------------------------|------------|-------------------------------|--------------|-------------------------------|
| Working Capital Base Working Capital Rate % | (2) | \$627,663,580 12.70% | (\$741,035) | (6) | \$626,922,545 12.00% | 0.00% | \$626,922,545 12.00% |
| Working Capital Allowance | (2) | \$79,713,275 | (\$4,482,569) | (0) | \$75,230,705 | \$ - | \$75,230,705 |

Notes (2)

9

- Some Applicants may have a unique rate as a result of a lead-lag study. The default rate for 2014 cost of service applications is 13%.
- (3) Average of opening and closing balances for the year.
- (4) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
- Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
 - Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23



Utility Income

| Line No. | Particulars | Initial Application | Adjustments | | rogatory ponses | Adjustments | Per Board Decision |
|-----------------------|---|---|---|-------------|---|--------------------------------------|--|
| 1 2 | Operating Revenues: Distribution Revenue (at Proposed Rates) Other Revenue | \$121,743,444 (1) \$5,555,937 | (\$312,588) | , , | 21,430,855 | \$ - \$ - | \$121,430,855 \$5,555,937 |
| 3 | Total Operating Revenues | \$127,299,380 | (\$312,588) | <u>\$12</u> | 26,986,792 | \$ - | \$126,986,792 |
| 4 5 6 7 8 | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Capital taxes Other expense | \$65,946,564 \$26,379,676 \$309,263 \$ - | \$6,667 \$ - \$ - \$ - \$ - | | 65,953,231 66,379,676 \$309,263 \$- | \$ - \$ - \$ - \$ - \$ - | \$65,953,231 \$26,379,676 \$309,263 \$- |
| 9 | Subtotal (lines 4 to 8) | \$92,635,503 | \$6,667 | \$9 | 92,642,170 | \$ - | \$92,642,170 |
| 10 | Deemed Interest Expense | \$10,608,708 | (\$90,922) | \$1 | 0,517,787 | \$ - | \$10,517,787 |
| 11 | Total Expenses (lines 9 to 10) | \$103,244,211 | (\$84,255) | \$10 | 03,159,956 | \$ - | \$103,159,956 |
| 12 | Utility income before income taxes | \$24,055,170 | (\$228,334) | \$2 | 23,826,836 | <u> </u> | \$23,826,836 |
| 13 | Income taxes (grossed-up) | \$4,473,115 | (\$60,506) | \$ | 64,412,608 | \$ - | \$4,412,608 |
| 14 | Utility net income | \$19,582,055 | (\$167,827) | \$1 | 9,414,228 | <u> \$ -</u> | \$19,414,228 |
| Notes | Other Revenues / Rever | nue Offsets | | | | | |
| (1) | Specific Service Charges Late Payment Charges Other Distribution Revenue Other Income and Deductions | \$741,093 \$825,000 \$ - \$3,989,844 | \$ - \$ - | \$ | \$741,093 \$825,000 \$ - \$3,989,844 | | \$741,093 \$825,000 \$ - \$3,989,844 |
| | Total Revenue Offsets | \$5,555,937 | <u> </u> | \$ | 65,555,937 | <u>\$ -</u> | \$5,555,937 |

⁽²⁾ Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23 (3) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC



Taxes/PILs

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|----------------|--|----------------------------|----------------------------|----------------------------|
| | Determination of Taxable Income | | | |
| 1 | Utility net income before taxes | \$19,582,055 | \$19,414,228 | \$19,414,228 |
| 2 | Adjustments required to arrive at taxable utility income | (\$6,563,773) | (\$6,563,773) | (\$6,563,773) |
| 3 | Taxable income | \$13,018,282 | \$12,850,454 | \$12,850,454 |
| | Calculation of Utility income Taxes | | | |
| 4 | Income taxes | \$3,299,765 | \$3,255,286 | \$3,255,286 |
| 6 | Total taxes | \$3,299,765 | \$3,255,286 | \$3,255,286 |
| 7 | Gross-up of Income Taxes | \$1,173,349 | \$1,157,323 | \$1,157,323 |
| 8 | Grossed-up Income Taxes | \$4,473,115 | \$4,412,608 | \$4,412,608 |
| 9 | PILs / tax Allowance (Grossed-up Income taxes + Capital taxes) | \$4,473,115 | \$4,412,608 | \$4,412,608 |
| 10 | Other tax Credits | (\$115,079) | (\$115,085) | (\$115,085) |
| | Tax Rates | | | |
| 11 12 13 | Federal tax (%) Provincial tax (%) Total tax rate (%) | 15.00% 11.23% 26.23% | 15.00% 11.23% 26.23% | 15.00% 11.23% 26.23% |

Notes



Capitalization/Cost of Capital

| Line No. | Particulare | Capitalization Ratio | | Cost Rate | Return |
|--------------|-------------------------|------------------------|--|----------------|----------------------|
| | | Initial | Application | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 1 | | 56.00% | \$292,893,985 | 3.47% | \$10,167,275 |
| 2 | Short-term Debt | 4.00% | \$20,920,999 | 2.11% | \$441,433 |
| 3 | Total Debt | 60.00% | \$313,814,984 | 3.38% | \$10,608,708 |
| | Equity | 10.000/ | # 000 000 000 | 0.000/ | 040 500 055 |
| 4 5 | | 40.00% 0.00% | \$209,209,989 \$ - | 9.36% 0.00% | \$19,582,055 \$ - |
| 6 | | 40.00% | \$209,209,989 | 9.36% | \$19,582,055 |
| 7 | Total | 100.00% | \$523,024,973 | 5.77% | \$30,190,763 |
| | | | | | |
| | | Interrogat | ory Responses | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 1 | | 56.00% | \$290,383,746 | 3.47% | \$10,080,137 |
| 2 | | 4.00% | \$20,741,696 | 2.11% | \$437,650 |
| 3 | Total Debt | 60.00% | \$311,125,442 | 3.38% | \$10,517,787 |
| | Equity | | | | |
| 4 | 1 - 7 | 40.00% | \$207,416,961 | 9.36% | \$19,414,228 |
| 5 6 | | <u>0.00%</u> 40.00% | <u>\$ -</u> \$207,416,961 | 9.36% | \$ - \$19,414,228 |
| • | Total Equity | 40.00% | \$207,410,901 | 9.30% | \$19,414,220 |
| 7 | Total | 100.00% | \$518,542,403 | 5.77% | \$29,932,014 |
| | | Per Bo | ard Decision | | |
| | | (%) | (\$) | (%) | (\$) |
| | Debt | (70) | (Ψ) | (70) | (Ψ) |
| 8 | | 56.00% | \$290,383,746 | 3.47% | \$10,080,137 |
| 9 | | 4.00% | \$20,741,696 | 2.11% | \$437,650 |
| 10 | Total Debt | 60.00% | \$311,125,442 | 3.38% | \$10,517,787 |
| 11 | Equity Common Equity | 40.00% | \$207,416,961 | 9.36% | \$19,414,228 |
| 12 | | 0.00% | \$207,416,961 | 0.00% | \$19,414,228 |
| 13 | | 40.00% | \$207,416,961 | 9.36% | \$19,414,228 |
| 14 | Total | 100.00% | \$518,542,403 | 5.77% | \$29,932,014 |
| Nation | _ | | | | |
| Notes (1) | Data in column E is for | | r filed. For updated revenue s, etc., use colimn M and Ad | | |
| | | | | | |



Revenue Deficiency/Sufficiency

| | | Initial Appli | ication | Interrogatory Responses | | Per Board [| Decision |
|----------------|---|---|---|---|-------------------------------|---|---|
| Line No. | Particulars | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates |
| 1 2 3 | Revenue Deficiency from Below Distribution Revenue Other Operating Revenue | \$118,938,011 \$5,555,937 | \$2,805,433 \$118,938,011 \$5,555,937 | \$118,690,665 \$5,555,937 | \$2,740,190 \$118,690,665 | \$118,690,665 \$5,555,937 | \$2,740,190 \$118,690,665 \$5,555,937 |
| 4 | Offsets - net Total Revenue | \$124,493,948 | \$127,299,380 | \$124,246,602 | \$5,555,937 \$126,986,792 | \$124,246,602 | \$126,986,792 |
| 5 | Operating Expenses | \$92,635,503 | \$92,635,503 | \$92,642,170 | \$92,642,170 | \$92,642,170 | \$92,642,170 |
| 6 8 | Deemed Interest Expense Total Cost and Expenses | \$10,608,708 \$103,244,211 | \$10,608,708 \$103,244,211 | \$10,517,787 \$103,159,956 | \$10,517,787 \$103,159,956 | \$10,517,787 \$103,159,956 | \$10,517,787 \$103,159,956 |
| 9 | Utility Income Before Income Taxes | \$21,249,737 | \$24,055,170 | \$21,086,646 | \$23,826,836 | \$21,086,646 | \$23,826,836 |
| 10 | Tax Adjustments to Accounting Income per 2013 PILs model | (\$6,563,773) | (\$6,563,773) | (\$6,563,773) | (\$6,563,773) | (\$6,563,773) | (\$6,563,773) |
| 11 | Taxable Income | \$14,685,964 | \$17,491,396 | \$14,522,872 | \$17,263,063 | \$14,522,872 | \$17,263,063 |
| 12 13 | Income Tax Rate Income Tax on Taxable Income | 26.23% \$3,852,297 | 26.23% \$4,588,194 | 26.23% \$3,809,006 | 26.23% \$4,527,693 | 26.23% \$3,809,006 | 26.23% \$4,527,693 |
| 14 15 | Income Tax Credits Utility Net Income | (\$115,079) \$17,512,519 | (\$115,079) \$19,582,055 | (\$115,085) \$17,392,724 | (\$115,085) \$19,414,228 | (\$115,085) \$17,392,724 | (\$115,085) \$19,414,228 |
| 16 | Utility Rate Base | \$523,024,973 | \$523,024,973 | \$518,542,403 | \$518,542,403 | \$518,542,403 | \$518,542,403 |
| 17 | Deemed Equity Portion of Rate Base | \$209,209,989 | \$209,209,989 | \$207,416,961 | \$207,416,961 | \$207,416,961 | \$207,416,961 |
| 18 | Income/(Equity Portion of Rate Base) | 8.37% | 9.36% | 8.39% | 9.36% | 8.39% | 9.36% |
| 19 | Target Return - Equity on Rate Base | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% |
| 20 | Deficiency/Sufficiency in Return on Equity | -0.99% | 0.00% | -0.97% | 0.00% | -0.97% | 0.00% |
| 21 22 | Indicated Rate of Return Requested Rate of Return on Rate Base | 5.38% 5.77% | 5.77% 5.77% | 5.38% 5.77% | 5.77% 5.77% | 5.38% 5.77% | 5.77% 5.77% |
| 23 | Deficiency/Sufficiency in Rate of Return | -0.40% | 0.00% | -0.39% | 0.00% | -0.39% | 0.00% |
| 24 25 26 | Target Return on Equity Revenue Deficiency/(Sufficiency) Gross Revenue Deficiency/(Sufficiency) | \$19,582,055 \$2,069,535 \$2,805,433 (1) | \$19,582,055 \$ - | \$19,414,228 \$2,021,503 \$2,740,190 (1) | \$19,414,228 \$ - | \$19,414,228 \$2,021,503 \$2,740,190 (1) | \$19,414,228 \$ - |

Notes: (1)

Revenue Deficiency/Sufficiency divided by (1 - Tax Rate)



Revenue Requirement

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|------------------|--|--|--|--|
| 1 2 3 5 | OM&A Expenses Amortization/Depreciation Property Taxes Income Taxes (Grossed up) | \$65,946,564 \$26,379,676 \$309,263 \$4,473,115 | \$65,953,231 \$26,379,676 \$309,263 \$4,412,608 | \$65,953,231 \$26,379,676 \$309,263 \$4,412,608 |
| 6 7 | Other Expenses Return | \$ - | ψ1,112,000 | ψ1,112,000 |
| | Deemed Interest Expense Return on Deemed Equity | \$10,608,708 \$19,582,055 | \$10,517,787 \$19,414,228 | \$10,517,787 \$19,414,228 |
| 8 | Service Revenue Requirement (before Revenues) | \$127,299,380 | \$126,986,792 | \$126,986,792 |
| 9 10 | Revenue Offsets Base Revenue Requirement (excluding Tranformer Owership Allowance credit adjustment) | \$5,555,937 \$121,743,444 | \$5,555,937 \$121,430,855 | \$ - \$126,986,792 |
| 11 12 | Distribution revenue Other revenue | \$121,743,444 \$5,555,937 | \$121,430,855 \$5,555,937 | \$121,430,855 \$5,555,937 |
| 13 | Total revenue | \$127,299,380 | \$126,986,792 | \$126,986,792 |
| 14 | Difference (Total Revenue Less Distribution Revenue Requirement before Revenues) | <u> </u> | (1)\$- | (1)\$ (1) |
| Notes (1) | Line 11 - Line 8 | | | |
| | | | | |

UNDERTAKING NO. TCJ1.10 ATTCH_4_Revenue Requirement Work Form 2018 (IR Revised)





Version 4.00

| Utility Name | Horizon Utilities Corporation |
|--------------------|---|
| Service Territory | Hamilton and St. Catharines |
| Assigned EB Number | EB-2014-0002 |
| Name and Title | Indy J. Butany-DeSouza, VP Regulatory Affairs |
| Phone Number | 905-317-4765 |
| Email Address | indy.butany@horizonutilities.com |

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While this model has been provided in Excel format and is required to be filed with the applications, the onus remains on the applicant to ensure the accuracy of the data and



1. Info 6. Taxes_PILs

2. Table of Contents 7. Cost_of_Capital

3. Data_Input_Sheet 8. Rev_Def_Suff

4. Rate_Base 9. Rev_Reqt

5. Utility Income

Notes:

(1) Pale green cells represent inputs

(2) (3) Pale green boxes at the bottom of each page are for additional notes

Pale yellow cells represent drop-down lists

Please note that this model uses MACROS. Before starting, please ensure that macros have been enabled. (4)

(5) Completed versions of the Revenue Requirement Work Form are required to be filed in working Microsoft Excel



Data Input (1)

| | | Initial Application | (2) | Adjustments | | Interrogatory Responses | (6) | Adjustments | Per Board Decision | _ |
|---|--|---|-----|----------------------------|--------------|--|--------------|-------------|---|-----|
| 1 | Rate Base | | | | | | | | | |
| | Gross Fixed Assets (average) Accumulated Depreciation (average) Allowance for Working Capital: | \$622,779,528 (\$157,863,151) | (5) | | | \$ 622,779,528 (\$157,863,151) | | | \$622,779,528 (\$157,863,15 | |
| | Controllable Expenses Cost of Power Working Capital Rate (%) | \$67,708,658 \$581,873,212 12.70% | (9) | \$6,799 (\$775,840) | (10) (11) | \$ 67,715,457 \$ 581,097,371 12.00% | (9) | | \$67,715,457 \$581,097,377 12.000 | |
| 2 | Utility Income | | | | | | | | | |
| _ | Operating Revenues: | | | | | | | | | |
| | Distribution Revenue at Current Rates Distribution Revenue at Proposed Rates Other Revenue: | \$122,174,673 \$123,920,317 | | (\$309,859) (\$327,878) | | \$121,864,814 \$123,592,439 | (12) (13) | | | |
| | Specific Service Charges Late Payment Charges Other Distribution Revenue | \$747,081 \$825,000 | | \$0 \$0 | | \$747,081 \$825,000 | | | | |
| | Other Income and Deductions | \$4,094,118 | | \$0 | | \$4,094,118 | | | | |
| | Total Revenue Offsets | \$5,666,198 | (7) | \$0 | | \$5,666,198 | | | | |
| | On another Eventure | | | | | | | | | |
| | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Other expenses | \$67,394,756 \$25,824,486 \$313,902 | | \$6,799 | (10) | \$ 67,401,555 \$ 25,824,486 \$ 313,902 | | | \$67,401,553 \$25,824,486 \$313,902 | 6 |
| 3 | Taxes/PILs | | | | | | | | | |
| • | Taxable Income: | | | | | | | | | |
| | Adjustments required to arrive at taxable income | (\$8,826,055) | (3) | | | (\$8,826,055) | | | | |
| | Utility Income Taxes and Rates: Income taxes (not grossed up) | \$2,917,091 | | | | \$2,871,053 | | | | |
| | Income taxes (not grossed up) | \$2,917,091 | | | | \$2,871,053 | | | | |
| | Federal tax (%) | 15.00% | | | | 15.00% | | | | |
| | Provincial tax (%) Income Tax Credits | 11.20% (\$140,220) | | | | 11.20% (\$140,228) | | | | |
| 4 | Capitalization/Cost of Capital Capital Structure: | | | | | | | | | |
| | Long-term debt Capitalization Ratio (%) Short-term debt Capitalization Ratio (%) Common Equity Capitalization Ratio (%) Prefered Shares Capitalization Ratio (%) | 56.0% 4.0% 40.0% 0.0% 100.0% | (8) | | | 56.0% 4.0% 40.0% | (8) | | | (8) |
| | Cost of Capital | | | | | | | | | |
| | Long-term debt Cost Rate (%) Short-term debt Cost Rate (%) Common Equity Cost Rate (%) Prefered Shares Cost Rate (%) | 3.64% 2.11% 9.36% 0.00% | | | | 3.64% 2.11% 9.36% | | | | |

Notes:

Data inputs are required on Sheets 3. Data from Sheet 3 will automatically complete calculations on sheets 4 through 9 (Rate Base through Revenue Requirement). General

Sheets 4 through 9 do not require any inputs except for notes that the Applicant may wish to enter to support the results. Pale green cells are available on sheets 4 through 9 to enter both footnotes beside key cells and the related text for the notes at the bottom of each sheet

- All inputs are in dollars (\$) except where inputs are individually identified as percentages (%)

 Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use (1)
- colimn M and Adjustments in column I
- (3) (4) (5) Net of addbacks and deductions to arrive at taxable income. Average of Gross Fixed Assets at beginning and end of the Test Year
- Average of Accumulated Depreciation at the beginning and end of the Test Year. Enter as a negative amount.
- Select option from drop-down list by clicking on cell M10. This column allows for the application update reflecting the end of discovery or Argument-in-Chief. Also, the outcome of any Settlement Process can be reflected.
- Input total revenue offsets for deriving the base revenue requirement from the service revenue requirement
- 4.0% unless an Applicant has proposed or been approved for another amount.

 Starting with 2013, default Working Capital Allowance factor is 13% (of Cost of Power plus controllable expenses). Alternatively, WCA factor based on lead-lag study or approved WCA factor for another distributor, with supporting rationale. Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23
- (10) Updated LEAP to be based on Service Revene per 4-SIA-34TC
 (11) Updated Cost of Power due to oad Forecast impact of 3-VECC-17 (RE updated CDM appendix 2-I) and 3-VECC-78TC (removed 4 month CDM lag)
- (12) Change to Revenue at existing rates due to Load Forecast impact of and 3-VECC-78TC (removed 4 month CDM lag)
- (13) Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23



Rate Base and Working Capital

Rate Base

| | Nate Base | | | | | | |
|-------------|------------------------------------|------|------------------------|---------------|----------------------------|-----------------|-----------------------|
| Line No. | Particulars | _ | Initial Application | Adjustments | Interrogatory Responses | Adjustments | Per Board Decision |
| 1 | Gross Fixed Assets (average) | (3) | \$622,779,528 | \$ - | \$622,779,528 | \$ - | \$622,779,528 |
| 2 | Accumulated Depreciation (average) | (3) | (\$157,863,151) | \$ - | (\$157,863,151) | \$ - | (\$157,863,151) |
| 3 | Net Fixed Assets (average) | (3) | \$464,916,377 | \$ - | \$464,916,377 | \$ - | \$464,916,377 |
| 4 | Allowance for Working Capital | _(1) | \$82,496,897 | (\$4,639,358) | \$77,857,539 | \$ - | \$77,857,539 |
| 5 | Total Rate Base | _ | \$547,413,274 | (\$4,639,358) | \$542,773,916 | <u> \$ -</u> | \$542,773,916 |

(1) Allowance for Working Capital - Derivation

| Controllable Expenses Cost of Power Working Capital Base | | \$67,708,658 \$581,873,212 \$649,581,870 | \$6,799 (\$775,840) (\$769,041) | (4) (5) | \$67,715,457 \$581,097,371 \$648,812,828 | \$ - \$ - \$ - | \$67,715,457 \$581,097,371 \$648,812,828 |
|--|-----|--|---------------------------------------|------------|--|----------------------|--|
| Working Capital Rate % | (2) | 12.70% | -0.70% | (6) | 12.00% | 0.00% | 12.00% |
| Working Capital Allowance | : | \$82,496,897 | (\$4,639,358) | | \$77,857,539 | \$ - | \$77,857,539 |

Notes

10

- Some Applicants may have a unique rate as a result of a lead-lag study. The default rate for 2014 cost of service applications is 13%.
- (3) Average of opening and closing balances for the year.
- (4) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
- (5) Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
 - Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23



Utility Income

| Line No. | Particulars | Initial Application | Adjustments | | Interrogatory Responses | Adjustments | Per Board Decision |
|-----------------------|---|---|---|-----|--|--------------------------------------|--|
| 1 | Operating Revenues: Distribution Revenue (at Proposed Rates) | \$123,920,317 | (\$327,878) | (2) | \$123,592,439 | \$ - | \$123,592,439 |
| 2 | Other Revenue | (1) \$5,666,198 | \$ - | | \$5,666,198 | \$ - | \$5,666,198 |
| 3 | Total Operating Revenues | \$129,586,516 | (\$327,878) | | \$129,258,638 | \$ - | \$129,258,638 |
| 4 5 6 7 8 | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Capital taxes Other expense | \$67,394,756 \$25,824,486 \$313,902 \$ - \$ - | \$6,799 \$ - \$ - \$ - \$ - | (3) | \$67,401,555 \$25,824,486 \$313,902 \$- | \$ - \$ - \$ - \$ - \$ - | \$67,401,555 \$25,824,486 \$313,902 \$- |
| 9 | Subtotal (lines 4 to 8) | \$93,533,143 | \$6,799 | | \$93,539,942 | \$ - | \$93,539,942 |
| 10 | Deemed Interest Expense | \$11,605,518 | (\$98,357) | | \$11,507,160 | \$ - | \$11,507,160 |
| 11 | Total Expenses (lines 9 to 10) | \$105,138,661 | (\$91,558) | | \$105,047,103 | \$ - | \$105,047,103 |
| 12 | Utility income before income taxes | \$24,447,854 | (\$236,319) | | \$24,211,535 | \$- | \$24,211,535 |
| 13 | Income taxes (grossed-up) | \$3,952,701 | (\$62,622) | | \$3,890,080 | \$ - | \$3,890,080 |
| 14 | Utility net income | \$20,495,153 | (\$173,698) | | \$20,321,455 | <u> </u> | \$20,321,455 |
| <u>Notes</u> | Other Revenues / Revenues | nue Offsets | | | | | |
| (1) | Specific Service Charges Late Payment Charges Other Distribution Revenue Other Income and Deductions | \$747,081 \$825,000 \$ - \$4,094,118 | \$ - \$ - \$ - | | \$747,081 \$825,000 \$ - \$4,094,118 | | \$747,081 \$825,000 \$ - \$4,094,118 |
| | Total Revenue Offsets | \$5,666,198 | <u> </u> | | \$5,666,198 | \$ - | \$5,666,198 |

⁽²⁾ Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23 (3) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC



Taxes/PILs

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|----------------|--|----------------------------|----------------------------|----------------------------|
| | Determination of Taxable Income | | | |
| 1 | Utility net income before taxes | \$20,495,153 | \$20,321,455 | \$20,321,455 |
| 2 | Adjustments required to arrive at taxable utility income | (\$8,826,055) | (\$8,826,055) | (\$8,826,055) |
| 3 | Taxable income | \$11,669,098 | \$11,495,401 | \$11,495,401 |
| | Calculation of Utility income Taxes | | | |
| 4 | Income taxes | \$2,917,091 | \$2,871,053 | \$2,871,053 |
| 6 | Total taxes | \$2,917,091 | \$2,871,053 | \$2,871,053 |
| 7 | Gross-up of Income Taxes | \$1,035,610 | \$1,019,027 | \$1,019,027 |
| 8 | Grossed-up Income Taxes | \$3,952,701 | \$3,890,080 | \$3,890,080 |
| 9 | PILs / tax Allowance (Grossed-up Income taxes + Capital taxes) | \$3,952,701 | \$3,890,080 | \$3,890,080 |
| 10 | Other tax Credits | (\$140,220) | (\$140,228) | (\$140,228) |
| | Tax Rates | | | |
| 11 12 13 | Federal tax (%) Provincial tax (%) Total tax rate (%) | 15.00% 11.20% 26.20% | 15.00% 11.20% 26.20% | 15.00% 11.20% 26.20% |

Notes



Capitalization/Cost of Capital

| Line No. | Particulars | Capitaliz | ation Ratio | Cost Rate | Return |
|-------------|-----------------------------------|-----------------|--|----------------|---------------------------|
| | | Initial A | pplication | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 1 | Long-term Debt | 56.00% | \$306,551,434 | 3.64% | \$11,143,501 |
| 2 | Short-term Debt | 4.00% | \$21,896,531 | 2.11% | \$462,017 |
| 3 | Total Debt | 60.00% | \$328,447,965 | 3.53% | \$11,605,518 |
| 4 | Equity Common Equity | 40.00% | \$218,965,310 | 9.36% | \$20,495,153 |
| 5 | Preferred Shares | 0.00% | \$- | 0.00% | Ψ20,430,130 \$ - |
| 6 | Total Equity | 40.00% | \$218,965,310 | 9.36% | \$20,495,153 |
| 7 | Total | 100.00% | \$547,413,274 | 5.86% | \$32,100,671 |
| | | Interrogato | ry Responses | | |
| | | (%) | (\$) | (%) | (\$) |
| | Debt | = 0.000/ | A | 0.040/ | . |
| 1 2 | Long-term Debt Short-term Debt | 56.00% 4.00% | \$303,953,393 \$21,710,957 | 3.64% | \$11,049,059 \$458,101 |
| 3 | Total Debt | 60.00% | \$325,664,350 | 2.11% 3.53% | \$11,507,160 |
| · | Total Bost | 00.0070 | Ψ020,001,000 | 0.0070 | Ψ11,007,100 |
| 4 | Equity Common Equity | 40.00% | \$217,109,567 | 9.36% | \$20,321,455 |
| 5 | Preferred Shares | 0.00% | \$ - | 0.00% | \$ - |
| 6 | Total Equity | 40.00% | \$217,109,567 | 9.36% | \$20,321,455 |
| 7 | Total | 100.00% | \$542,773,916 | 5.86% | \$31,828,616 |
| | | Per Boa | rd Decision | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 8 | Long-term Debt | 56.00% | \$303,953,393 | 3.64% | \$11,049,059 |
| 9 | Short-term Debt | 4.00% | \$21,710,957 | 2.11% | \$458,101 |
| 10 | Total Debt | 60.00% | \$325,664,350 | 3.53% | \$11,507,160 |
| | Equity | 40.000/ | 0047.400.507 | 0.000/ | # 00.004.455 |
| 11 12 | Common Equity Preferred Shares | 40.00% 0.00% | \$217,109,567 \$ - | 9.36% 0.00% | \$20,321,455 |
| 13 | Total Equity | 40.00% | \$217,109,567 | 9.36% | \$20,321,455 |
| 14 | Total | 100.00% | ¢542.772.046 | E 969/ | |
| 14 | Total | 100.00% | \$542,773,916 | 5.86% | \$31,828,616 |
| Notes | | | | | |
| (1) | | | filed. For updated revenue etc., use colimn M and Ac | | |
| | | | | | |
| | | | | | |



Revenue Deficiency/Sufficiency

| | | Initial Appli | cation | Interrogatory Responses | | Per Board Decision | | |
|----------------|---|---|-----------------------|---|-----------------------|--|-----------------------|--|
| Line No. | Particulars | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | |
| 1 | Revenue Deficiency from Below | | \$1,745,644 | | \$1,727,626 | | \$1,727,626 | |
| 2 | Distribution Revenue | \$122,174,673 | \$122,174,673 | \$121,864,814 | \$121,864,814 | \$121,864,814 | \$121,864,814 | |
| 3 | Other Operating Revenue Offsets - net | \$5,666,198 | \$5,666,198 | \$5,666,198 | \$5,666,198 | \$5,666,198 | \$5,666,198 | |
| 4 | Total Revenue | \$127,840,872 | \$129,586,516 | \$127,531,012 | \$129,258,638 | \$127,531,012 | \$129,258,638 | |
| 5 | Operating Expenses | \$93,533,143 | \$93,533,143 | \$93,539,942 | \$93,539,942 | \$93,539,942 | \$93,539,942 | |
| 6 | Deemed Interest Expense | \$11,605,518 | \$11,605,518 | \$11,507,160 | \$11,507,160 | \$11,507,160 | \$11,507,160 | |
| 8 | Total Cost and Expenses | \$105,138,661 | \$105,138,661 | \$105,047,103 | \$105,047,103 | \$105,047,103 | \$105,047,103 | |
| 9 | Utility Income Before Income Taxes | \$22,702,210 | \$24,447,854 | \$22,483,909 | \$24,211,535 | \$22,483,909 | \$24,211,535 | |
| 10 | Tax Adjustments to Accounting Income per 2013 PILs model | (\$8,826,055) | (\$8,826,055) | (\$8,826,055) | (\$8,826,055) | (\$8,826,055) | (\$8,826,055) | |
| 11 | Taxable Income | \$13,876,155 | \$15,621,799 | \$13,657,855 | \$15,385,480 | \$13,657,855 | \$15,385,480 | |
| 12 13 | Income Tax Rate Income Tax on Taxable Income | 26.20% \$3,635,561 | 26.20% \$4,092,921 | 26.20% \$3,577,747 | 26.20% \$4,030,308 | 26.20% \$3,577,747 | 26.20% \$4,030,308 | |
| 14 | Income Tax Credits | (\$140,220) | (\$140,220) | (\$140,228) | (\$140,228) | (\$140,228) | (\$140,228) | |
| 15 | Utility Net Income | \$19,206,869 | \$20,495,153 | \$19,046,391 | \$20,321,455 | \$19,046,391 | \$20,321,455 | |
| 16 | Utility Rate Base | \$547,413,274 | \$547,413,274 | \$542,773,916 | \$542,773,916 | \$542,773,916 | \$542,773,916 | |
| 17 | Deemed Equity Portion of Rate Base | \$218,965,310 | \$218,965,310 | \$217,109,567 | \$217,109,567 | \$217,109,567 | \$217,109,567 | |
| 18 | Income/(Equity Portion of Rate Base) | 8.77% | 9.36% | 8.77% | 9.36% | 8.77% | 9.36% | |
| 19 | Target Return - Equity on Rate Base | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | |
| 20 | Deficiency/Sufficiency in Return on Equity | -0.59% | 0.00% | -0.59% | 0.00% | -0.59% | 0.00% | |
| 21 | Indicated Rate of Return | 5.63% | 5.86% | 5.63% | 5.86% | 5.63% | 5.86% | |
| 22 | Requested Rate of Return on | 5.86% | 5.86% | 5.86% | 5.86% | 5.86% | 5.86% | |
| 23 | Rate Base Deficiency/Sufficiency in Rate of Return | -0.24% | 0.00% | -0.23% | 0.00% | -0.23% | 0.00% | |
| 24 25 26 | Target Return on Equity Revenue Deficiency/(Sufficiency) Gross Revenue Deficiency/(Sufficiency) | \$20,495,153 \$1,288,284 \$1,745,644 (1) | \$20,495,153 \$ - | \$20,321,455 \$1,275,065 \$1,727,626 (1) | \$20,321,455 \$ - | \$20,321,455 \$1,275,065 \$1,727,626 (| \$20,321,455 \$ - | |

Notes: (1)

Revenue Deficiency/Sufficiency divided by (1 - Tax Rate)



Revenue Requirement

| Line No. | Particulars | Application | | Interrogatory Responses | | Per Board Decision | |
|--------------|--|---------------|-----|----------------------------|-----|--------------------|-----|
| 1 | OM&A Expenses | \$67,394,756 | | \$67,401,555 | | \$67,401,555 | |
| 2 | Amortization/Depreciation | \$25,824,486 | | \$25,824,486 | | \$25,824,486 | |
| 3 | Property Taxes | \$313,902 | | \$313,902 | | \$313,902 | |
| 5 | Income Taxes (Grossed up) | \$3,952,701 | | \$3,890,080 | | \$3,890,080 | |
| 6 | Other Expenses | \$ - | | *-,, | | +2,222,222 | |
| 7 | Return | • | | | | | |
| - | Deemed Interest Expense | \$11,605,518 | | \$11,507,160 | | \$11,507,160 | |
| | Return on Deemed Equity | \$20,495,153 | | \$20,321,455 | | \$20,321,455 | |
| 8 | Service Revenue Requirement | | | | | | |
| | (before Revenues) | \$129,586,516 | | \$129,258,638 | | \$129,258,638 | |
| 9 | Revenue Offsets | \$5,666,198 | | \$5,666,198 | | \$ - | |
| 10 | Base Revenue Requirement | \$123,920,317 | | \$123,592,439 | | \$129,258,638 | |
| | (excluding Tranformer Owership Allowance credit adjustment) | | | | | | |
| 11 | Distribution revenue | \$123,920,317 | | \$123,592,439 | | \$123,592,439 | |
| 12 | Other revenue | \$5,666,198 | | \$5,666,198 | | \$5,666,198 | |
| | | 40,000,000 | | φο,σσο,τσο | | 40,000,100 | |
| 13 | Total revenue | \$129,586,516 | | \$129,258,638 | | \$129,258,638 | |
| 14 | Difference (Total Revenue Less Distribution Revenue Requirement before Revenues) | \$- | (1) | <u> </u> | (1) | <u> </u> | (1) |
| Notes (1) | Line 11 - Line 8 | | | | | | |
| | | | | | | | |

UNDERTAKING NO. TCJ1.10 ATTCH_5_Revenue Requirement Work Form 2019 (IR Revised)





Version 4.00

| Utility Name | Horizon Utilities Corporation |
|--------------------|---|
| Service Territory | Hamilton and St. Catharines |
| Assigned EB Number | EB-2014-0002 |
| Name and Title | Indy J. Butany-DeSouza, VP Regulatory Affairs |
| Phone Number | 905-317-4765 |
| Email Address | indy.butany@horizonutilities.com |

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While this model has been provided in Excel format and is required to be filed with the applications, the onus remains on the applicant to ensure the accuracy of the data and



1. Info 6. Taxes_PILs

2. Table of Contents 7. Cost_of_Capital

3. Data_Input_Sheet 8. Rev_Def_Suff

4. Rate_Base 9. Rev_Reqt

5. Utility Income

Notes:

- (1) Pale green cells represent inputs
- (2) (3) Pale green boxes at the bottom of each page are for additional notes
- Pale yellow cells represent drop-down lists
- Please note that this model uses MACROS. Before starting, please ensure that macros have been enabled. (4)
- (5) Completed versions of the Revenue Requirement Work Form are required to be filed in working Microsoft Excel



Data Input (1)

| | | Initial Application | (2) | Adjustments | | Interrogatory Responses | (6) | Adjustments | Per Board Decision |
|---|--|---|-----|----------------------------|--------------|--|--------------|-------------|--|
| 1 | Rate Base | | | | | | | | |
| | Gross Fixed Assets (average) Accumulated Depreciation (average) Allowance for Working Capital: | \$668,929,104 (\$180,591,646) | (5) | | | \$ 668,929,104 (\$180,591,646) | | | \$668,929,104 (\$180,591,646) |
| | Controllable Expenses Cost of Power Working Capital Rate (%) | \$69,140,489 \$600,222,979 12.70% | (0) | \$6,905 (\$803,732) | (10) (11) | \$ 69,147,394 \$ 599,419,247 12.00% | (0) | | \$69,147,394 \$599,419,247 12.00% (9) |
| _ | • | 12.7076 | (3) | | | 12.00 /8 | (3) | | 12.00% (9) |
| 2 | Utility Income Operating Revenues: | | | | | | | | |
| | Distribution Revenue at Current Rates Distribution Revenue at Proposed Rates Other Revenue: | \$124,313,123 \$127,881,899 | | (\$314,644) (\$341,473) | | \$123,998,479 \$127,540,425 | (12) (13) | | |
| | Specific Service Charges Late Payment Charges Other Distribution Revenue | \$752,724 \$825,000 | | \$0 \$0 | | \$752,724 \$825,000 | | | |
| | Other Income and Deductions | \$4,176,175 | | \$0 | | \$4,176,175 | | | |
| | Total Revenue Offsets | \$5,753,899 | (7) | \$0 | | \$5,753,899 | | | |
| | Operating Expenses: | | | | | | | | |
| | OM+A Expenses Depreciation/Amortization Property taxes Other expenses | \$68,821,878 \$26,490,670 \$318,611 | | \$6,905 | (10) | \$ 68,828,783 \$ 26,490,670 \$ 318,611 | | | \$68,828,783 \$26,490,670 \$318,611 |
| 3 | Taxes/PILs | | | | | | | | |
| • | Taxable Income: | | | | | | | | |
| | Adjustments required to arrive at taxable income | (\$9,641,214) | (3) | | | (\$9,641,214) | | | |
| | Utility Income Taxes and Rates: Income taxes (not grossed up) | \$2,927,388 | | | | \$2,879,940 | | | |
| | Income taxes (grossed up) | \$3,966,866 | | | | \$3,902,330 | | | |
| | Federal tax (%) Provincial tax (%) Income Tax Credits | 15.00% 11.20% (\$171,207) | | | | 15.00% 11.20% (\$171,217) | | | |
| | | (ψ171,207) | | | | (ψ171,217) | | | |
| 4 | Capitalization/Cost of Capital Capital Structure: | | | | | | | | |
| | Long-term debt Capitalization Ratio (%) Short-term debt Capitalization Ratio (%) Common Equity Capitalization Ratio (%) Prefered Shares Capitalization Ratio (%) | 56.0% 4.0% 40.0% 0.0% | (8) | | | 56.0% 4.0% 40.0% | (8) | | (8) |
| | | 100.076 | | | | 100.076 | | | |
| | Cost of Capital Long-term debt Cost Rate (%) Short-term debt Cost Rate (%) | 3.76% 2.11% | | | | 3.76% 2.11% | | | |
| | Common Equity Cost Rate (%) Prefered Shares Cost Rate (%) | 9.36% 0.00% | | | | 9.36% | | | |

Notes:

Data inputs are required on Sheets 3. Data from Sheet 3 will automatically complete calculations on sheets 4 through 9 (Rate Base through Revenue Requirement). General

Sheets 4 through 9 do not require any inputs except for notes that the Applicant may wish to enter to support the results. Pale green cells are available on sheets 4 through 9 to enter both footnotes beside key cells and the related text for the notes at the bottom of each sheet

- All inputs are in dollars (\$) except where inputs are individually identified as percentages (%)

 Data in column E is for Application as originally filed. For updated revenue requirement as a result of interrogatory responses, technical or settlement conferences, etc., use (1)
- colimn M and Adjustments in column I
- (3) (4) Net of addbacks and deductions to arrive at taxable income. Average of Gross Fixed Assets at beginning and end of the Test Year
- Average of Accumulated Depreciation at the beginning and end of the Test Year. Enter as a negative amount.
- Select option from drop-down list by clicking on cell M10. This column allows for the application update reflecting the end of discovery or Argument-in-Chief. Also, the outcome of any Settlement Process can be reflected.
- (7) Input total revenue offsets for deriving the base revenue requirement from the service revenue requirement
- 4.0% unless an Applicant has proposed or been approved for another amount.

 Starting with 2013, default Working Capital Allowance factor is 13% (of Cost of Power plus controllable expenses). Alternatively, WCA factor based on lead-lag study or approved WCA factor for another distributor, with supporting rationale. Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23
- (10) Updated LEAP to be based on Service Revenue per 4-SIA-34TC
 (11) Updated Cost of Power due to the Load Forecast impact of 3-VECC-17 (RE updated CDM appendix 2-I) and 3-VECC-78TC (removed 4 month CDM lag)
- (12) Change to Revenue at existing rates due to Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
- (13) Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23



Rate Base and Working Capital

Rate Base

| | Nate Base | | | | | | |
|-------------|------------------------------------|------|---------------------|---------------|----------------------------|-------------|-----------------------|
| Line No. | Particulars | _ | Initial Application | Adjustments | Interrogatory Responses | Adjustments | Per Board Decision |
| 1 | Gross Fixed Assets (average) | (3) | \$668,929,104 | \$ - | \$668,929,104 | \$ - | \$668,929,104 |
| 2 | Accumulated Depreciation (average) | (3) | (\$180,591,646) | \$ - | (\$180,591,646) | \$ - | (\$180,591,646) |
| 3 | Net Fixed Assets (average) | (3) | \$488,337,458 | \$ - | \$488,337,458 | \$ - | \$488,337,458 |
| 4 | Allowance for Working Capital | _(1) | \$85,009,160 | (\$4,781,163) | \$80,227,997 | <u> </u> | \$80,227,997 |
| 5 | Total Rate Base | _ | \$573,346,618 | (\$4,781,163) | \$568,565,455 | \$ - | \$568,565,455 |

(1) Allowance for Working Capital - Derivation

| Controllable Expenses | | \$69,140,489 | \$6,905 | (4) | \$69,147,394 | \$ - | \$69,147,394 |
|---------------------------|-----|---------------|---------------|-----|---------------|-------|---------------|
| Cost of Power | | \$600,222,979 | (\$803,732) | (5) | \$599,419,247 | \$ - | \$599,419,247 |
| Working Capital Base | | \$669,363,467 | (\$796,827) | . , | \$668,566,640 | \$ - | \$668,566,640 |
| Working Capital Rate % | (2) | 12.70% | -0.70% | (6) | 12.00% | 0.00% | 12.00% |
| Working Capital Allowance | | \$85,009,160 | (\$4,781,163) | | \$80,227,997 | \$ - | \$80,227,997 |

Notes (2)

9

- Some Applicants may have a unique rate as a result of a lead-lag study. The default rate for 2014 cost of service applications is 13%.
- (3) Average of opening and closing balances for the year.
- 4) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC
- Updated Cost of Power due to the Load Forecast impact of 3-VECC-78TC (removed 4 month CDM lag)
 - Horizon WC % updated from 12.7% to 12.0% per 2-Staff-23



Utility Income

| Line No. | Particulars | Initial Application | Adjustments | | Interrogatory Responses | Adjustments | Per Board Decision |
|-----------------------|---|---|---|-----|--|--------------------------------------|---|
| 1 | Operating Revenues: Distribution Revenue (at Proposed Rates) | \$127,881,899 | (\$341,473) | (2) | \$127,540,425 | \$ - | \$127,540,425 |
| 2 | Other Revenue | (1)\$5,753,899_ | \$- | | \$5,753,899 | <u> </u> | \$5,753,899 |
| 3 | Total Operating Revenues | \$133,635,798 | (\$341,473) | | \$133,294,324 | \$ - | \$133,294,324 |
| 4 5 6 7 8 | Operating Expenses: OM+A Expenses Depreciation/Amortization Property taxes Capital taxes Other expense | \$68,821,878 \$26,490,670 \$318,611 \$ - \$ - | \$6,905 \$ - \$ - \$ - \$ - | (3) | \$68,828,783 \$26,490,670 \$318,611 \$- | \$ - \$ - \$ - \$ - \$ - | \$68,828,783 \$26,490,670 \$318,611 \$ - |
| 9 | Subtotal (lines 4 to 8) | \$95,631,159 | \$6,905 | | \$95,638,064 | \$ - | \$95,638,064 |
| 10 | Deemed Interest Expense | \$12,571,676 | (\$104,836) | | \$12,466,840 | \$ - | \$12,466,840 |
| 11 | Total Expenses (lines 9 to 10) | \$108,202,835 | (\$97,931) | | \$108,104,904 | <u> </u> | \$108,104,904 |
| 12 | Utility income before income taxes | \$25,432,963 | (\$243,543) | | \$25,189,420 | \$- | \$25,189,420 |
| 13 | Income taxes (grossed-up) | \$3,966,866 | (\$64,536) | | \$3,902,330 | \$ - | \$3,902,330 |
| 14 | Utility net income | \$21,466,097 | (\$179,007) | | \$21,287,091 | <u> </u> | \$21,287,091 |
| <u>Notes</u> | Other Revenues / Revenues | nue Offsets | | | | | |
| (1) | Specific Service Charges Late Payment Charges Other Distribution Revenue Other Income and Deductions | \$752,724 \$825,000 \$ - \$4,176,175 | \$ - \$ - \$ - | | \$752,724 \$825,000 \$ - \$4,176,175 | | \$752,724 \$825,000 \$- \$4,176,175 |
| | Total Revenue Offsets | \$5,753,899 | <u> \$ -</u> | | \$5,753,899 | \$ - | \$5,753,899 |

⁽²⁾ Changed to Revenue at proposed rates due to Load Forecast impact of 3-VECC-78TC, as well as Revenue Requirement impact of 4-SIA-34TC and 2-Staff-23 (3) Updated LEAP amount to be based on Service Revenue per 4-SIA-34TC



Taxes/PILs

| Line No. | Particulars | Application | Interrogatory Responses | Per Board Decision |
|----------------|--|----------------------------|----------------------------|----------------------------|
| | Determination of Taxable Income | | | |
| 1 | Utility net income before taxes | \$21,466,097 | \$21,287,091 | \$21,287,091 |
| 2 | Adjustments required to arrive at taxable utility income | (\$9,641,214) | (\$9,641,214) | (\$9,641,214) |
| 3 | Taxable income | \$11,824,884 | \$11,645,877 | \$11,645,877 |
| | Calculation of Utility income Taxes | | | |
| 4 | Income taxes | \$2,927,388 | \$2,879,940 | \$2,879,940 |
| 6 | Total taxes | \$2,927,388 | \$2,879,940 | \$2,879,940 |
| 7 | Gross-up of Income Taxes | \$1,039,478 | \$1,022,389 | \$1,022,389 |
| 8 | Grossed-up Income Taxes | \$3,966,866 | \$3,902,330 | \$3,902,330 |
| 9 | PILs / tax Allowance (Grossed-up Income taxes + Capital taxes) | \$3,966,866 | \$3,902,330 | \$3,902,330 |
| 10 | Other tax Credits | (\$171,207) | (\$171,217) | (\$171,217) |
| | Tax Rates | | | |
| 11 12 13 | Federal tax (%) Provincial tax (%) Total tax rate (%) | 15.00% 11.20% 26.20% | 15.00% 11.20% 26.20% | 15.00% 11.20% 26.20% |

Notes



Capitalization/Cost of Capital

| Line No. | Particulars | Capitali | zation Ratio | Cost Rate | Return |
|-------------|--------------------------------|------------------------|---|----------------------|----------------------|
| | | Initial / | Application | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 1 | Long-term Debt | 56.00% | \$321,074,106 | 3.76% | \$12,087,771 |
| 2 | Short-term Debt | 4.00% | \$22,933,865 | 2.11% | \$483,905 |
| 3 | Total Debt | 60.00% | \$344,007,971 | 3.65% | \$12,571,676 |
| | Equity | | | | |
| 4 | Common Equity | 40.00% | \$229,338,647 | 9.36% | \$21,466,097 |
| 5 6 | Preferred Shares Total Equity | 0.00% 40.00% | <u>\$ -</u> \$229,338,647 | 9.36% | \$ - \$21,466,097 |
| Ū | rotal Equity | 40.0076 | ΨΖΖΘ,ΟΟΟ,ΟΨΙ | 9.3076 | Ψ21,400,091 |
| 7 | Total | 100.00% | \$573,346,618 | 5.94% | \$34,037,773 |
| | | Interrogate | ory Responses | | |
| | | (7.1) | | | |
| | Debt | (%) | (\$) | (%) | (\$) |
| 1 | Long-term Debt | 56.00% | \$318,396,655 | 3.76% | \$11,986,971 |
| 2 | Short-term Debt | 4.00% | \$22,742,618 | 2.11% | \$479,869 |
| 3 | Total Debt | 60.00% | \$341,139,273 | 3.65% | \$12,466,840 |
| | Equity | | • | | |
| 4 5 | Common Equity Preferred Shares | 40.00% 0.00% | \$227,426,182 \$ - | 9.36% 0.00% | \$21,287,091 \$ - |
| 6 | Total Equity | 40.00% | \$227,426,182 | 9.36% | \$21,287,091 |
| 7 | Total | 100.00% | \$568,565,455 | 5.94% | \$33,753,931 |
| | | Dor Dor | ard Decision | | |
| | | rei bua | iru Decision | | |
| | 5.17 | (%) | (\$) | (%) | (\$) |
| 8 | Debt Long-term Debt | 56.00% | \$318,396,655 | 3.76% | \$11,986,971 |
| 9 | Short-term Debt | 4.00% | \$22,742,618 | 2.11% | \$479,869 |
| 10 | Total Debt | 60.00% | \$341,139,273 | 3.65% | \$12,466,840 |
| | Equity | | | | |
| 11 | Common Equity | 40.00% | \$227,426,182 | 9.36% | \$21,287,091 |
| 12 13 | Preferred Shares Total Equity | <u>0.00%</u> 40.00% | <u>\$ -</u> \$227,426,182 | 9.36% | \$ - \$21,287,091 |
| 13 | | | ΨΖΖΙ,4ΖΟ,1ΟΖ | 3.30 /0 | ΨΖ1,201,091 |
| 14 | Total | 100.00% | \$568,565,455 | 5.94% | \$33,753,931 |
| | | | | | |
| Notes | | | | | |
| (1) | | | filed. For updated revenue, etc., use colimn M and Ad | | |
| | responses, technical of | semement contenences | , etc., use collilli ivi and Ac | gustinents in column | 11 |



Revenue Deficiency/Sufficiency

| | | Initial Appli | cation | Interrogatory Responses | | Per Board Decision | | |
|----------------|---|---|------------------------------|--|------------------------------|--|------------------------------|--|
| Line No. | Particulars | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | At Current Approved Rates | At Proposed Rates | |
| 1 | Revenue Deficiency from Below | | \$3,568,776 | | \$3,541,947 | | \$3,541,947 | |
| 2 | Distribution Revenue Other Operating Revenue | \$124,313,123 \$5,753,899 | \$124,313,123 \$5,753,899 | \$123,998,479 \$5,753,899 | \$123,998,479 \$5,753,899 | \$123,998,479 \$5,753,899 | \$123,998,479 \$5,753,899 | |
| 3 | Offsets - net | \$5,755,699 | \$5,755,699 | \$5,753,699 | \$5,755,699 | \$5,755,699 | \$5,753,699 | |
| 4 | Total Revenue | \$130,067,021 | \$133,635,798 | \$129,752,377 | \$133,294,324 | \$129,752,377 | \$133,294,324 | |
| 5 | Operating Expenses | \$95,631,159 | \$95,631,159 | \$95,638,064 | \$95,638,064 | \$95,638,064 | \$95,638,064 | |
| 6 | Deemed Interest Expense Total Cost and Expenses | \$12,571,676 | \$12,571,676 | \$12,466,840 | \$12,466,840 | \$12,466,840 | \$12,466,840 | |
| 8 | Total Cost and Expenses | \$108,202,835 | \$108,202,835 | \$108,104,904 | \$108,104,904 | \$108,104,904 | \$108,104,904 | |
| 9 | Utility Income Before Income Taxes | \$21,864,187 | \$25,432,963 | \$21,647,474 | \$25,189,420 | \$21,647,474 | \$25,189,420 | |
| 10 | Tax Adjustments to Accounting Income per 2013 PILs model | (\$9,641,214) | (\$9,641,214) | (\$9,641,214) | (\$9,641,214) | (\$9,641,214) | (\$9,641,214) | |
| 11 | Taxable Income | \$12,222,973 | \$15,791,749 | \$12,006,260 | \$15,548,207 | \$12,006,260 | \$15,548,207 | |
| 12 13 | Income Tax Rate Income Tax on Taxable Income | 26.20% \$3,202,910 | 26.20% \$4,138,072 | 26.20% \$3,145,576 | 26.20% \$4,073,547 | 26.20% \$3,145,576 | 26.20% \$4,073,547 | |
| 14 | Income Tax Credits | (\$171,207) | (\$171,207) | (\$171,217) | (\$171,217) | (\$171,217) | (\$171,217) | |
| 15 | Utility Net Income | \$18,832,484 | \$21,466,097 | \$18,673,115 | \$21,287,091 | \$18,673,115 | \$21,287,091 | |
| 16 | Utility Rate Base | \$573,346,618 | \$573,346,618 | \$568,565,455 | \$568,565,455 | \$568,565,455 | \$568,565,455 | |
| 17 | Deemed Equity Portion of Rate Base | \$229,338,647 | \$229,338,647 | \$227,426,182 | \$227,426,182 | \$227,426,182 | \$227,426,182 | |
| 18 | Income/(Equity Portion of Rate Base) | 8.21% | 9.36% | 8.21% | 9.36% | 8.21% | 9.36% | |
| 19 | Target Return - Equity on Rate Base | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | 9.36% | |
| 20 | Deficiency/Sufficiency in Return on Equity | -1.15% | 0.00% | -1.15% | 0.00% | -1.15% | 0.00% | |
| 21 | Indicated Rate of Return | 5.48% | 5.94% | 5.48% | 5.94% | 5.48% | 5.94% | |
| 22 | Requested Rate of Return on | 5.94% | 5.94% | 5.94% | 5.94% | 5.94% | 5.94% | |
| | Rate Base | | | | | | | |
| 23 | Deficiency/Sufficiency in Rate of Return | -0.46% | 0.00% | -0.46% | 0.00% | -0.46% | 0.00% | |
| 24 25 26 | Target Return on Equity Revenue Deficiency/(Sufficiency) Gross Revenue Deficiency/(Sufficiency) | \$21,466,097 \$2,633,614 \$3,568,776 (1) | \$21,466,097 \$ - | \$21,287,091 \$2,613,976 \$3,541,947 (1) | \$21,287,091 \$- | \$21,287,091 \$2,613,976 \$3,541,947 (1 | \$21,287,091 \$- | |

Notes: (1)

Revenue Deficiency/Sufficiency divided by (1 - Tax Rate)



Revenue Requirement

| Line No. | Particulars | Application | | Interrogatory Responses | | Per Board Decision | |
|--------------|--|---------------|-----|----------------------------|-----|--------------------|-----|
| 1 | OM&A Expenses | \$68,821,878 | | \$68,828,783 | | \$68,828,783 | |
| 2 | Amortization/Depreciation | \$26,490,670 | | \$26,490,670 | | \$26,490,670 | |
| 3 | Property Taxes | \$318,611 | | \$318,611 | | \$318,611 | |
| 5 | Income Taxes (Grossed up) | \$3,966,866 | | \$3,902,330 | | \$3,902,330 | |
| 6 | Other Expenses | \$ - | | \$0,00 <u>=</u> ,000 | | \$5,552,555 | |
| 7 | Return | * | | | | | |
| • | Deemed Interest Expense | \$12,571,676 | | \$12,466,840 | | \$12,466,840 | |
| | Return on Deemed Equity | \$21,466,097 | | \$21,287,091 | | \$21,287,091 | |
| 8 | Service Revenue Requirement | | | | | | |
| | (before Revenues) | \$133,635,798 | | \$133,294,324 | | \$133,294,324 | |
| 9 | Revenue Offsets | \$5,753,899 | | \$5,753,899 | | \$ - | |
| 10 | Base Revenue Requirement | \$127,881,899 | | \$127,540,425 | | \$133,294,324 | |
| | (excluding Tranformer Owership Allowance credit adjustment) | | | | | | |
| 11 | Distribution revenue | \$127,881,899 | | \$127,540,425 | | \$127,540,425 | |
| 12 | Other revenue | \$5,753,899 | | \$5,753,899 | | \$5,753,899 | |
| | | 40,100,000 | | φο,: σο,σσσ | | ψο,: σο,σσο | |
| 13 | Total revenue | \$133,635,798 | | \$133,294,324 | | \$133,294,324 | |
| 14 | Difference (Total Revenue Less Distribution Revenue Requirement before Revenues) | <u> </u> | (1) | <u> </u> | (1) | <u> \$ -</u> | (1) |
| Notes (1) | Line 11 - Line 8 | | | | | | |
| | | | | | | | |

UNDERTAKING NO. TCJ1.10 ATTCH_6_RRWF 2015 (IR Revised)

(Live Excel Filed)

EB-2014-0002 Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

UNDERTAKING NO. TCJ1.10 ATTCH_7_RRWF 2016 (IR Revised)

(Live Excel Filed)

UNDERTAKING NO. TCJ1.10 ATTCH_8_RRWF 2017 (IR Revised)

(Live Excel Filed)

UNDERTAKING NO. TCJ1.10 ATTCH_9_RRWF 2018 (IR Revised)

EB-2014-0002 Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

UNDERTAKING NO. TCJ1.10 ATTCH_10_RRWF 2019 (IR Revised)

UNDERTAKING NO. TCJ1.10 ATTCH_11_5.1 Cost Allocation 2015

UNDERTAKING NO. TCJ1.10 ATTCH_12_5.1 Cost Allocation 2016

UNDERTAKING NO. TCJ1.10 ATTCH_13_5.1 Cost Allocation 2017

UNDERTAKING NO. TCJ1.10 ATTCH_14_5.1 Cost Allocation 2018

UNDERTAKING NO. TCJ1.10 ATTCH_15_5.1 Cost Allocation 2019

UNDERTAKING NO. TCJ1.10 ATTCH_16_7.0 App.2-W_Bill Impacts

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.11:

TO PROVIDE SPREADSHEETS, IF PREPARED, RE: SEC-81-TC.

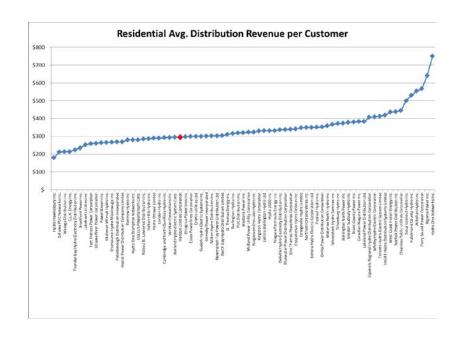
Response:

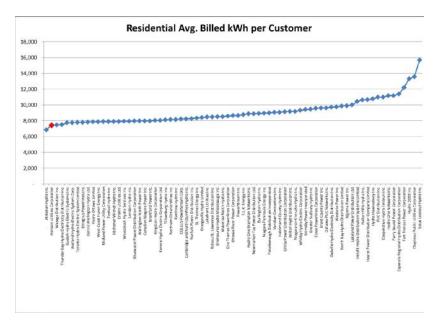
- 1 Horizon Utilities provides the supporting calculations for SEC-81-TC as UNDERTAKING
- 2 NO.TCJ1.11_ATTCH_1 Benchmarking and UNDERTAKING NO.TCJ1.11_ATTCH_2
- 3 Benchmarking Calculation.

UNDERTAKING NO.TCJ1.11_ATTCH_1 Benchmarking

6-SEC-81TC

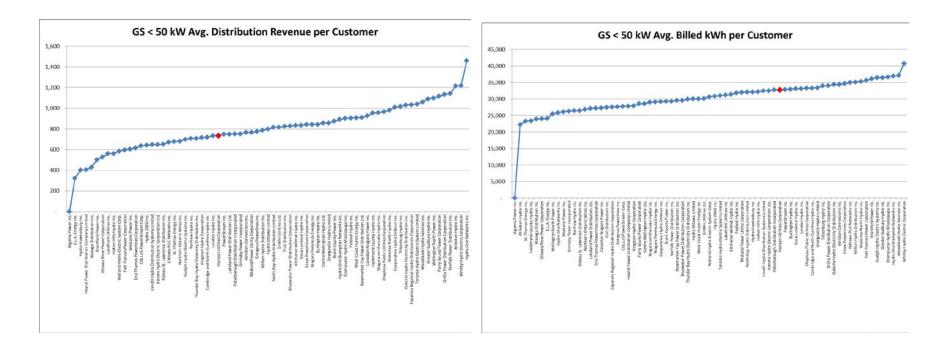
Residential





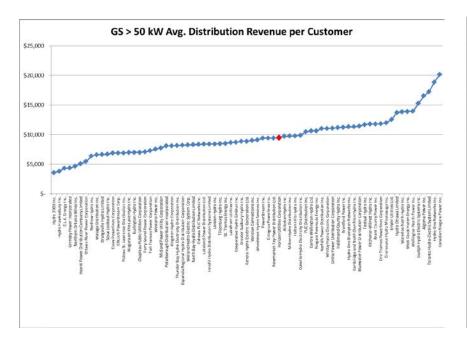
- Horizon ranks 25th lowest on average revenue per customer of 73 LDCs
- Horizon ranks 2nd lowest on billed kWh of 73 LDCs

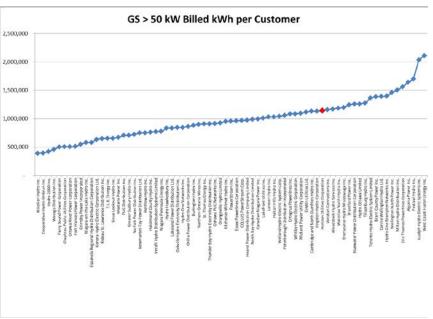
GS < 50 kW



- Horizon ranks 27th lowest on Revenue of 72 LDC with filed data
- Horizon ranks 49th on billed kWh of 72 with filed data
- Ranking lower on Revenue per customer than Billed kWh per customer against the sector suggests revenue need per customer is actually better than that represented in the ranking against other LDCs

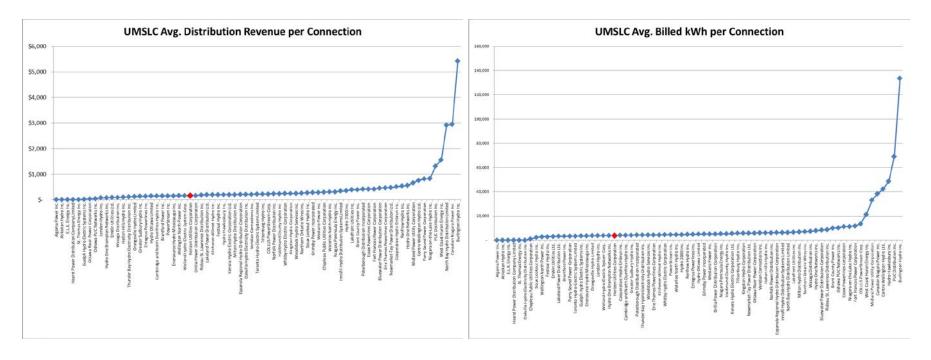
GS > 50 kW





- Horizon rank 43rd lowest on Revenue of 73 LDCs this ranking has the caveat that not all LDCs have Large users and Horizon has 11
- Horizon ranked 54th on Billed kWh of 73 LDCs
- Ranking lower on revenue than on consumption suggests Horizon's GS > 50 kW
 customers are larger on balance, which would explain higher revenue per customer
- In addition, this means that Horizon's average revenue per customer, which is in the middle of the pack of LDCs, is shaped by having larger customers on average than the class

UMSLC



- Ranked 20th lowest on Revenue of 68 LDCs with filed data
- Ranked 17th lowest on Billed kWh of 68 LDC with filed data

UNDERTAKING NO.TCJ1.11_ATTCH_2 Benchmarking Calculation

(Filed as Live Excel Document)

EB-2014-0002

Horizon Utilities Corporation

Responses to Technical Conference Undertakings Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.12:

TO CIRCULATE ATTACHMENT 1 TO EP-78-TC.

Response:

- 1 Horizon Utilities has provided Attachment 1 to EP-78-TC as UNDERTAKING NO.TCJ1.12_Attch
- 2 1_8-EP-78TC_Attch 1_DRH Schedule 11.2 to this response.

UNDERTAKING NO.TCJ1.12_Attch 1_8-EP-78TC_Attch 1_DRH Schedule 11.2

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|--|--|--|--|
| Specific Service Charge Description: | \$15 Specific Service Charge Calculation | | | |

Used For:

Arrears certificate

Statement of account

Pulling post dated cheques

Duplicate invoices for previous billing

Request for other billing information

Easement letter

Income tax letter

Notification charge

Account history

Credit reference/credit check (plus credit agency costs)

Returned cheque charge (plus bank charges)

Charge to certify cheque

Legal letter charge

| D. (A | | | | | |
|--|-------------|-------------|------------|-----------------|--|
| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost | |
| L Direct Labour (inside staff) Straight Time | 39.32 | 0.4 | | \$15.73 | |
| A Direct Labour (inside staff) Overtime | | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | | | | |
| O Direct Labour (field staff) Overtime | | | | | |
| U Other Labour (Specify) | | | | | |
| R Payroll Burden % | | | | \$0.00 | |
| Total Labour Cost | | | | \$15.73 | |
| O Small Vehicle Time | 3.65 | | | | |
| T Large Vehicle Time | 8.03 | | | | |
| H Other: Material | | | | | |
| E Contract | | | | | |
| R Other | 2.00 | | | \$2.00 | |
| Total Other | | | | \$2.00 | |
| Total Cost | | | | \$17.73 | |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$20.00 | |

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|--|--|--|--|
| Specific Service Charge Description: | \$30 Specific Service Charge Calculation | | | |
| · | • | | | |

Used For:

Account set up charge/change of occupancy charge (plus credit agency costs if applicable)

Special meter reads

Collection of account charge - no disconnection

Meter dispute charge plus Measurement Canada fees (if meter found correct)

Service call - customer-owned equipment

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | 0.5 | | \$19.66 |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 0.3 | | \$19.75 |
| O Direct Labour (field staff) Overtime | | | | |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$39.41 |
| O Small Vehicle Time | 3.65 | 0.3 | | \$1.10 |
| T Large Vehicle Time | 8.03 | | | |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 2.00 | | | \$2.00 |
| Total Other | | | | \$3.10 |
| Total Cost | | | | \$42.51 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$45.00 |

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|--|--|--|--|
| Specific Service Charge Description: | \$65 Specific Service Charge Calculation | | | |

Used For:

Disconnect/Reconnect at meter - during regular hours Install/Remove load control device - during regular hours

| | | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|------------------|--|-------------|-------------|------------|-----------------|
| L Direct Labour | (inside staff) Straight Time | 39.32 | 0.5 | | \$19.66 |
| A Direct Labour | (inside staff) Overtime | | | | |
| B Direct Labour | (field staff) Straight Time | 65.84 | 1.0 | | \$65.84 |
| O Direct Labour | (field staff) Overtime | | | | |
| U Other Labour (| Specify) | | | | |
| R Payroll Burden | % | | | | \$0.00 |
| | Total Labour Cost | | | | \$85.50 |
| O Small Vehicle | Time | 3.65 | 1.0 | | \$3.65 |
| T Large Vehicle | Time | 8.03 | | | |
| H Other: | Material | | | | |
| E | Contract | | | | |
| R | Other | 3.00 | | | \$3.00 |
| | Total Other | | | | \$6.65 |
| Total Cost | | | | | \$92.15 |
| Specific Servi | ce Charge Value Requested - Round to nearest \$5 | | | | \$90.00 |

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|---|--|--|--|
| Specific Service Charge Description: | \$165 Specific Service Charge Calculation | | | |

Used For:

Collection of account charge - no disconnection - after regular hours Service call - after regular hours

| | | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|-----|--|-------------|-------------|------------|-----------------|
| L | Direct Labour (inside staff) Straight Time | 39.32 | 0.6 | | \$23.59 |
| Α | Direct Labour (inside staff) Overtime | | | | |
| В | Direct Labour (field staff) Straight Time | 65.84 | | | |
| 0 | Direct Labour (field staff) Overtime | 65.84 | 2.0 | 2 | \$263.36 |
| U | Other Labour (Specify) | | | | |
| R | Payroll Burden % | | | | \$0.00 |
| | Total Labour Cost | | | | \$286.95 |
| 0 | Small Vehicle Time | 3.65 | 0.3 | | \$1.10 |
| T | Large Vehicle Time | 8.03 | | | |
| H | Other: Material | | | | |
| E | Contract | | | | |
| R | Other | 3.00 | | | \$3.00 |
| | Total Other | | | | \$4.10 |
| Tot | al Cost | | | | \$291.05 |
| | Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$290.00 |

Assumes 1 person - One visit on overtime & minimum 2 hr call out

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | |
|--|---|--|--|
| Specific Service Charge Description: | \$185 Specific Service Charge Calculation | | |

Disconnect/Reconnect at meter - after regular hours
Install/Remove load control device - after regular hours

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | 0.5 | | \$19.66 |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 0.5 | | \$32.92 |
| O Direct Labour (field staff) Overtime | 65.84 | 2.0 | 2 | \$263.36 |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$315.94 |
| O Small Vehicle Time | 3.65 | 1.0 | | \$3.65 |
| T Large Vehicle Time | 8.03 | | | |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 2.00 | | | \$2.00 |
| Total Other | | | | \$5.65 |
| Total Cost | | | | \$321.59 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$320.00 |

Assumes 1 person - One visit on overtime & minimum 2 hr call out

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|--|--|--|--|
| Specific Service Charge Description: \$185 Specific Service Charge Calculation- 2 Person Line Crew | | | | |

Disconnect/Reconnect at pole - during regular hours

| | | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|-----|--|-------------|-------------|------------|-----------------|
| L | Direct Labour (inside staff) Straight Time | 39.32 | 0.5 | | \$19.66 |
| Α | Direct Labour (inside staff) Overtime | | | | |
| В | Direct Labour (field staff) Straight Time | 65.84 | 3.0 | | \$197.52 |
| 0 | Direct Labour (field staff) Overtime | 65.84 | | 2 | |
| U | Other Labour (Specify) | | | | |
| R | Payroll Burden % | | | | \$0.00 |
| | Total Labour Cost | | | | \$217.18 |
| 0 | Small Vehicle Time | 3.65 | | | |
| T | Large Vehicle Time | 8.03 | 1.5 | | \$12.05 |
| Н | Other: Material | | | | |
| E | Contract | | | | |
| R | Other | 2.00 | | | \$2.00 |
| | Total Other | | | | \$14.05 |
| Tot | tal Cost | | | | \$231.23 |
| | Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$230.00 |

Assumes 2 person line crew

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | |
|--|---|--|--|
| Specific Service Charge Description: | \$415 Specific Service Charge Calculation | | |

Disconnect/Reconnect at pole - after regular hours

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | 0.5 | | \$19.66 |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 1.5 | | \$98.76 |
| O Direct Labour (field staff) Overtime | 65.84 | 4.0 | 2 | \$526.72 |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$645.14 |
| O Small Vehicle Time | 3.65 | | | |
| T Large Vehicle Time | 8.03 | 1.5 | | \$12.05 |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 2.00 | | | \$2.00 |
| Total Other | | | | \$14.05 |
| Total Cost | | | | \$659.19 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$660.00 |

Assumes 2 person line crew - One visit on overtime & minimum 2 hr call out

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | | |
|--|--|--|--|--|
| Specific Service Charge Description: \$300 Specific Service Charge Calculation | | | | |

Temporary service install & remove - underground - no transformer

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | | | |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 5.5 | | \$362.12 |
| O Direct Labour (field staff) Overtime | | | | |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$362.12 |
| O Small Vehicle Time | 3.65 | 1.5 | | \$5.48 |
| T Large Vehicle Time | 8.03 | 2.0 | | \$16.06 |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 3.00 | | | \$3.00 |
| Total Other | | | | \$24.54 |
| Total Cost | | | | \$386.66 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$385.00 |

Assumes 1.5 hours for engineering plus 2 people 2 hours each to install/remove

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | |
|--|---|--|--|
| Specific Service Charge Description: | \$500 Specific Service Charge Calculation | | |

Temporary service install & remove - overhead - no transformer

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | | | |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 7.5 | | \$493.80 |
| O Direct Labour (field staff) Overtime | | | | |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$493.80 |
| O Small Vehicle Time | 3.65 | 1.5 | | \$5.48 |
| T Large Vehicle Time | 8.03 | 3.0 | | \$24.09 |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 3.00 | | | \$3.00 |
| Total Other | | | | \$32.57 |
| Total Cost | | | | \$526.37 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$525.00 |

Assumes 1.5 hours for engineering plus 2 people 3 hours each to install/remove

Schedule 11-2: Specific Service Charges: Standard Formula and Amounts

| Derivation of Standard Rates and Model for Deriving Distributor Specific Rates | | | |
|--|--|--|--|
| Specific Service Charge Description: | \$1000 Specific Service Charge Calculation | | |

Temporary service install & remove - overhead - with transformer

| | Rate/Amount | Hours/Units | O/T Factor | Calculated Cost |
|--|-------------|-------------|------------|-----------------|
| L Direct Labour (inside staff) Straight Time | 39.32 | | | |
| A Direct Labour (inside staff) Overtime | | | | |
| B Direct Labour (field staff) Straight Time | 65.84 | 15.5 | | \$1,020.52 |
| O Direct Labour (field staff) Overtime | | | | |
| U Other Labour (Specify) | | | | |
| R Payroll Burden % | | | | \$0.00 |
| Total Labour Cost | | | | \$1,020.52 |
| O Small Vehicle Time | 3.65 | 1.5 | | \$5.48 |
| T Large Vehicle Time | 8.03 | 7.0 | | \$56.21 |
| H Other: Material | | | | |
| E Contract | | | | |
| R Other | 3.00 | | | \$3.00 |
| Total Other | | | | \$64.69 |
| Total Cost | | | | \$1,085.21 |
| Specific Service Charge Value Requested - Round to nearest \$5 | | | | \$1,085.00 |

Assumes 1.5 hours for engineering plus 2 people 7 hours each to install/remove

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 1

UNDERTAKING NO. TCJ1.13:

TO PROVIDE RESPONSES TO QUESTIONS 1 THROUGH 6 OF BOMA IN WRITING.

Response:

- 1 Horizon Utilities provides responses to the BOMA Technical Conference questions 1 6 in the
- 2 following pages.

EB-2014-0002 Horizon Utilities Corporation Responses to Technical Conference Undertakings Delivered: August 22, 2014

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 2

BOMA-1TC

Ref: BOMA #2 Attachment 2 Pages 9 and 11

- a) You state that converting to a higher voltage negatively affects the reliability statistics because a fault in any part of a 13.8kv or 27.6kv voltage level system would affect a larger number of customers. What is the cost of that loss in reliability? How does the Company propose to offset that likely increase. If it can't be offset what is the cost of the increased number of outages?
- b) Please provide the Cost Analysis Tool referenced on Page 11.
- c) Based on experience with the conversion program to date, what is the increase in the number of customers impacted y outages due to the conversion from 4/8kV to 13.8/2.6kV.
- d) Based on experience with the conversion program to date, what has been the reduction in maintenance costs due to converting to the 13.8/27.6kv circuits?

Response:

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- a. Horizon Utilities would like to correct this statement from Attachment 2 to Horizon Utilities' response to Interrogatory BOMA-2, which is the 2009 version of the 4kV and 8kV Renewal Plan. Converting to a higher voltage does not negatively affect the reliability statistics. The statement on page 9 of attachment 2 refers to the higher number of customers per feeder on the 13.8kV and 27.6kV distribution system relative to the 4kV and 8kV distributions. This does result in a higher number of customers affected for a feeder level outage but the impact is offset by a number of factors including:
 - Improved redundancy available on the 13.8kV and 27.6kV distributions as described on page 19 of the 2009 4kV and 8kV Renewal Plan;
 - Improved interoperability as described in on page 19 of Horizon Utilities response to interrogatory BOMA-2; and
 - The improved performance of Horizon Utilities' 13.8kV and 27.6kV distribution system relative to the 4kV and 8kV distribution system as illustrated in Figure 79 of the DSP filed as Appendix 2-4 of Exhibit 2. This figure illustrates the higher rate of

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 2 of 2

service interruptions per circuit km experienced by the 4kV and 8kV distribution system relative to the 13.8kV and 27.6kV distribution systems.

 There is no loss in reliability and as such there is no cost to a loss in reliability. One of the drivers for the 4kV and 8kV Renewal Program is the declining reliability of the distribution system. This program will contribute to improved service reliability to customers.

- b. Horizon Utilities will not be providing a copy of the Cost Analysis tool as described in the 2009 version of the 4kV and 8kV Renewal Plan. This tool is obsolete and has not been updated or used since 2009. It is not relevant to the current plan for 2015 – 2019. The methodology that Horizon Utilities uses to prioritize projects within the 4kV and 8kV Renewal Program is provided in Horizon Utilities' response to Interrogatory BOMA-2c.
- c. Horizon Utilities cannot demonstrate the impacts on outage frequency and duration for prior and post conversion. Pre-conversion outage information is available for a substation or substation feeder. Post-conversion outage information is not available. Substation connected feeders, when converted to a higher voltage system, are connected to multiple existing feeders on the higher voltage distribution system. A one to one mapping of data from pre to post conversion is not possible. Please refer to Horizon Utilities' response to Interrogatory BOMA-2 part d. viii. for further information on the ability to measure reliability pre and post conversion.

Horizon Utilities does not record maintenance costs (planned or unplanned) for the distribution system by operating area or by feeder. Horizon Utilities cannot quantify the actual reduction in maintenance costs for the distribution system resulting from the historical renewal of the 4kV and 8kV distribution systems. Horizon Utilities' capital investments will address the decreasing reliability levels but it will take multiple years before material reductions in maintenance expenditures are realized as identified on page 150 of the DSP filed as Appendix 2-4 of Exhibit 2. Horizon Utilities has estimated that the decreased corrective maintenance in 2015 to 2019 resulting from the renewal of distribution assets to be \$55,000 annually as identified in the response to Undertaking TJC1.4.

Horizon Utilities has estimated O&M reductions of \$335,000 in 2015 to 2019 resulting from the decommissioning of nine substations as identified in the response to Interrogatory 2-SEC-20 part (c).

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 1

BOMA-2TC

Ref: BOMA #2 Attachment 3

a) Page 3 - Do the expenditures reflect the introduction of the "nearly maintenance free" equipment, such as vacuum circuit breakers and electronic relays? What percentage of relays and circuit breakers are currently of their type? What will be the rate of adoption of the breakers and relays of the 12 month period.

Response:

- 1 Horizon Utilities' forecasted operating and maintenance costs for substations do reflect the
- 2 introduction of "nearly maintenance free" equipment as referenced on page 3 of Attachment 3 of
- 3 Horizon Utilities' response to Interrogatory BOMA-2 b): the 2010 Substation Asset Condition
- 4 Assessment.
- 5 In terms of "nearly maintenance free" equipment, approximately 40% of circuit breakers are new
- 6 vacuum circuit breakers, and 45% of relays are electronic.
- 7 No further installation of these types of breakers or relays is planned for the period 2015-2019,
- 8 unless an existing breaker or relay fails and requires replacement.

EB-2014-0002 Horizon Utilities Corporation Responses to Technical Conference Undertakings Delivered: August 22, 2014

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 1

BOMA-3TC

Ref: BOMA #2 Attachment 3 Page 17

Response:

- 1 Horizon Utilities received notification from Tom Brett, Counsel for BOMA on August 20, 2014
- 2 that a response was not required for this Technical Question.

EB-2014-0002 Horizon Utilities Corporation Responses to Technical Conference Undertakings Delivered: August 22, 2014

BOMA-4TC

Ref: BOMA #3

- a) Please provide copies of the feedback you and the company provided to KPMG.
- b) Page 2
 - i. What is "islanding"? What are the effects?
 - ii. Does Horizon Support the introduction of net-metering in its franchise for non-FIT/MicroFit embedded generation?
 - iii. Page 3 does the 1MW allocation to NEBO station to Horizon mean that Horizon can allow up to 1MW of Distributed Generation in that area.

Response:

- a. Horizon Utilities received confirmation from Tom Brett, Counsel for BOMA on August 20, 2014 that the reference for BOMA-4-TC part a) was BOMA-4 Attachment 1. Horizon Utilities has prepared its response accordingly. Horizon Utilities provided feedback to KPMG verbally and is therefore unable to provide copies of the feedback.
- 5 b.

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- i. Horizon Utilities received confirmation from Tom Brett, Counsel for BOMA on August 20, 2014 that the reference for BOMA-4-TC part b) part i. was page 2 of Interrogatory BOMA-5. Horizon Utilities has prepared its response accordingly.
- The term 'islanding' refers to the condition in which a distributed generator ("DG") continues to power a location even though supply from the electrical utilities' distribution system is no longer present. Islanding can be dangerous to utility workers, who may not realize that that a circuit is still energized. It may also prevent automatic re-connection of devices.
- ii. Horizon Utilities allows net metering as identified in Section 2.3.6.4.2 of Horizon Utilities' Conditions of Service which states:
- "Horizon Utilities will offer a net metering option to load customers who install a Generation Facility in accordance with Ontario Ministry of Energy Regulation 541/05, and who meet the following criteria:

EB-2014-0002 Horizon Utilities Corporation

Responses to BOMA Technical Questions
Delivered: August 22, 2014
Page 2 of 2

| 1 | the electricity generated by the Generating Facility is primarily for the Generator's |
|----|---|
| 2 | own use; and |
| 3 | the electricity generated by the Generating Facility is from a renewable energy |
| 4 | source as approved by the Ministry of Energy; and |
| 5 | the maximum accumulative output capacity of the Generating Facility does not |
| 6 | exceed 500 kW; and |
| 7 | the Generator conveys the electricity from the point of generation to the point of |
| 8 | consumption within the same service location without utilizing Horizon Utilities' |
| 9 | distribution system." |
| 10 | iii. Horizon Utilities has been allocated 1MW of DG capacity at Nebo TS which means |
| 11 | that 1MW of DG can be connected to the 27.6kV distribution system supplied by Nebo |

TS.

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 2

BOMA-5TC

Ref: BOMA-6 Page 2

"The total generation allowed is a function of the thermal and short circuit limitations of the feeders and the minimum feeder loading. The thermal and short circuit limitations vary per feeder and are not necessarily a function of the voltage".

Please explain how the thermal and short circuit limitations:

- a) Come to exist and are maintained and how and why they vary in magnitude from feeder to feeder
- b) Impact the ability of the feeder to accommodate generation
- c) Are a function of which the voltage level at which feeders operate, if at all, and to what extent.
- d) Affect as a practical matter impact the level of generation that can be accommodated on the feeds.

Response:

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- a. The thermal and short circuit limitations are limitations that exist on the Transformer Stations
 ("TS") circuit breakers and power transformers. All seventeen TSs that supply Horizon
 Utilities' service territory are owned by Hydro One Networks Incorporated ("HONI"). HONI is
 responsible for the determination of the thermal and short circuit limitations; Horizon Utilities
- is not able to comment on the determination of these limits.
- b. The thermal and short circuit limitations impact the ability of the feeder to accommodate
 generation as follows:
 - Short circuit limitations identify the maximum amount of fault current that the equipment at the TS is able to withstand during a fault. All sources of generation contribute to fault current and the total contribution from all sources must not exceed the limit for the feeder. The maximum fault current allowed from all Distributed Generators ("DGs") is calculated by taking the feeder limit and subtracting the fault current contributed by the transmission grid. A proposal to connect a DG would be denied if the fault current contribution from that DG would result in the total fault current exceeding the feeder limit.

Horizon Utilities Corporation

Responses to BOMA Technical Questions

Delivered: August 22, 2014

Page 2 of 2

The short circuit contribution of a generator depends on the generator technology (i.e. inverter based or rotating machine) and the distance from the station (the greater the distance the lower the short circuit contribution); and

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- Thermal limitations refer to the ability of the power transformers at the TS to withstand reverse power flow. HONI TSs have been designed, rated and operated as step-down substations with power flowing from higher system voltages to lower system voltages. A large accumulation of distributed generation on a substation could result in the reversal of normal power flows which, depending upon the design of the TS, may cause an excessive imbalance in the secondary windings of the power transformer which in turn causes overheating and a potential failure of the power transformer. The total amount of DG connected to the feeders supplied by a power transformer at the TS is limited to prevent the potential for reverse power flow. This limit is not static as it is dependent on the loading on the power transformer which changes over time.
- The thermal and short circuit limitations are not a function of the voltage levels at which the feeders operate.
- d. Please refer to the response to part (b) of the question for a discussion on how the thermal and short circuit limitations affect the level of generation that can be accommodated.

Horizon Utilities Corporation

Responses to BOMA Technical Questions Delivered: August 22, 2014

Page 1 of 2

BOMA-6TC

Ref: BOMA #1 (f) (i) and (ii)

- a) What is meant by "significant" at page 6 of 23.
- b) Please explain what is meant by primary and secondary replacement strategy. Please explain and provide examples of cases where the primary strategy would be proactive and the secondary strategy reactive.
- c) Define what you mean by a "prolonged outage" in 2 SEC 15 page 2.

Response:

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- a. Horizon Utilities considers an outage caused by equipment failure not to have "significant restoration costs" when replacement parts are readily available; generally a small number of customers is impacted; and restoration is relatively quick and straightforward. For example, overhead and underground transformers typically service up to fourteen customers and replacement transformers are readily available in inventory. As such restoration costs would not be significant.
- b. Primary replacement strategy refers to Horizon Utilities' preferred or default method of renewal for the asset category. Secondary replacement strategy refers to Horizon Utilities' alternative method of renewal for the asset category.
 - An example of an asset category for which the primary replacement strategy is proactive is XLPE Primary Cable. The high impact of failure combined with the higher reactive replacement cost versus proactive replacement has led Horizon Utilities to establish a Capital Investment Program to proactively replace XLPE primary cable; this program will be the primary vehicle for the replacement of XLPE cable. Please refer to pages 145-147 of Section 2.3.1 of the DSP filed as Appendix 2-4 of Exhibit 2 for further information.
 - Another example of an asset category for which the primary replacement strategy is proactive is Substation Transformers. Failure of the substation transformer can result in the entire substation being removed from service (for substations with a single transformer), or part of a substation being removed from service (for substations with multiple transformers) for extended periods of time. Substation transformers are

Horizon Utilities Corporation

Responses to BOMA Technical Questions

Delivered: August 22, 2014

Page 2 of 2

expensive and can have lead times for delivery in excess of twelve months.

Consequently, substation transformers are a critical component of a distribution system and Horizon Utilities employs proactive replacement as the primary renewal strategy. Please refer to pages 108-109 of the DSP filed as Appendix 2-4 of Exhibit 2 for further information.

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c. Horizon Utilities considers a "prolonged outage" as an outage exceeding four hours in duration.

UNDERTAKING NO. TCJ1.14:

TO EXPLAIN WHETHER THE \$1.180 MILLION RELATED TO SMART METER COSTS ARE THOSE INCREMENTAL, ONGOING COSTS, AND IF NOT, TO PROVIDE INCREMENTAL, ONGOING SMART METER COSTS FOR 2014 AS COMPARED TO BEFORE SMART METER IMPLEMENTATION OR TO EXPLAIN WHY THIS CANNOT BE PROVIDED

Response:

- 1 The \$1,180,103 related to Smart Meter costs identified in Table 4-19 is the total operating costs
- 2 associated with operating and administering Smart Meters in 2011. These costs were recorded
- in a deferral and variance account in 2011 and as such were excluded from reported OM&A in
- 4 the 2011 Board-Approved of \$42,136,201 and the 2011 Actuals of \$41,644,654. As a result of
- 5 the Board's Decision in Horizon Utilities' 2011 Smart Meter Prudence Application (EB-2011-
- 6 0417) ("the Decision") on May 1, 2012, ongoing Smart Meter OM&A costs incurred in 2012 and
- 7 future years are recorded in regular operating expense accounts, (as identified under
- 8 Implementation on page 9 of the Decision), and as such are embedded in OM&A. In order to
- 9 state OM&A on a comparable basis from 2011 onwards an adjustment was made to the 2011
- 10 reported OM&A in Table 4-19 to include Smart Meter costs.
- 11 The \$1,180,103 related to Smart Meter costs does not represent the incremental cost of
- operating and administering Smart Meters in 2011, nor does it net out the savings from
- 13 conventional meter reading. Horizon Utilities is unable to provide these savings which would
- 14 need to include a comparison of not only direct per meter reading costs but indirect and
- 15 allocated costs including but not limited to, employee salaries and benefits, licensing fees and
- information technology costs.
- 17 The implementation of Smart Meters was a public policy change mandated by the Ministry of
- 18 Energy. Horizon Utilities was obligated to replace conventional meters with Smart Meters for all
- 19 Residential and GS<50kW customers. Horizon Utilities did not undertake a cost/benefit
- 20 analysis nor did it keep records in a manner which would facilitate the comparison of Smart
- 21 Meter operating costs in 2014 to operating costs as if Smart Meters had not been implemented.
- 22 Additionally, Horizon Utilities did not record total Smart Meter costs separately from 2012
- 23 onwards.

EB-2014-0002 Horizon Utilities Corporation Responses to Technical Conference Undertakings Delivered: August 22, 2014