



EB-2013-0116

IN THE MATTER OF the *Ontario Energy Board Act, 1998*,
S.O. 1998, c. 15, (Schedule B);

AND IN THE MATTER OF an application by Cambridge and
North Dumfries Hydro Inc. for an order approving just and
reasonable rates and other charges for electricity distribution
to be effective May 1, 2014.

BEFORE: Christine Long
Presiding Member

Cathy Spoel
Member

DECISION AND ORDER
August 14, 2014

Cambridge and North Dumfries Hydro Inc. (“CND”) filed a complete cost of service application with the Ontario Energy Board (the “Board”) on October 28, 2013 under section 78 of the *Ontario Energy Board Act, 1998*, S.O. 1998, c. 15, (Schedule B), seeking approval for changes to the rates that CND charges for electricity distribution, to be effective May 1, 2014.

Energy Probe Research Foundation (“Energy Probe”), the Vulnerable Energy Consumers Coalition (“VECC”) and School Energy Coalition (“SEC”) were intervenors in the proceeding.

CND, Energy Probe, VECC and SEC reached a settlement of some of the issues in dispute. A Settlement Proposal was filed with the Board on April 2, 2014, and an oral

The interest income earned by CND is directly related to its cash reserves. Clearly CND should take reasonable steps to earn the most interest income possible, but there is no requirement in the Board's policy that CND maximize its cash reserves for the purpose of earning interest income.

Design of the GS 50 – 999 kW Rate

CND proposes to maintain the existing ratio between the fixed and variable components of the rate charged to this customer class at 19:81. This results in an increase in the fixed monthly charge from \$109.35 to \$126.44. The current rate already exceeds the "ceiling" of \$96.99 established in CND's cost allocation study.¹⁷

The basis for the proposal for this rate class is that as part of the settlement proposal, the ratio between fixed and variable was to remain the same.¹⁸ CND notes in its reply argument that the same issue of exceeding the ceiling also applies to the GS1000-4999 kW rate class and the Large Use rate class, but that no parties have objected. This may be because they are not represented at the hearing or because they have been consulted by CND and have no objection.

While the split between fixed and variable monthly charges should be revenue neutral for CND, it may have an impact on individual customers, especially those making efforts to reduce their consumption. SEC advanced that many of its member schools belong to the GS50-999 kW rate class. SEC has objected to the proposed change.

The Board's policy as set out in the *Report of the Board, Application of Cost Allocation for Electricity Distributors, EB-2007-0667* is that fixed charges are not allowed to move further from the ceiling if they are already above it.

¹⁷ Cost Allocation Model Worksheet O1

¹⁸ Reply Argument p. 33

“In the interim, the Board does not expect distributors to make changes to the MSC that result in a charge that is greater than the ceiling as defined in the Methodology for the MSC. Distributors that are currently above this value are not required to make changes to their current MSC to bring it to or below this level at this time.”¹⁹

Board staff pointed out that the fixed charge is moving further away from the ceiling. Energy Probe stated that there is no reason to mover further away. These positions were supported by SEC.

Board Findings

The Board has determined that it is appropriate for the fixed charge for this customer class to remain at \$109.35.

The fixed monthly charge proposed for other rate classes will remain as outlined in the Settlement Proposal. The Board notes that there was no evidence or argument on this issue except for CNL’s reply argument which supported that the other rate classes remain the same.

Removal Costs

Removal Costs refer to the costs incurred to remove existing assets which have been replaced by new assets.

Prior to 2012, CNL had added these costs to the capital cost of the new asset. In 2012, CNL changed its approach and started to charge these costs as expenses.

In keeping with the transition to IFRS, CNL recorded the differences between the two approaches for 2012 and 2013 in Account 1576. The differences amounted to \$333,253 in 2012 and \$639,000 in 2013.²⁰

²⁰ Exhibit 4 Tab 2 Schedule 1 Table 4-9

1 system plus PLCC?

2 MS. BUTANY-DeSOUZA: Yes.

3 MR. SHEPHERD: So what is your rationale for
4 increasing them?

5 MS. BUTANY-DeSOUZA: We were consistent in our
6 approach between the 2011 and 2015 application, in terms of
7 the fixed versus variable splits for the charges for each
8 of the classes, and that's been maintained in the 2015
9 custom IR application.

10 MR. SHEPHERD: Now, you're aware that recent Board
11 decisions have said that once a fixed charge is above the
12 maximum you're not allowed to increase it. Right? I know
13 you are aware of them --

14 MR. BASILIO: That's the Cambridge decision?

15 MR. SHEPHERD: Among others, yes.

16 MR. BASILIO: We're aware of that.

17 MR. SHEPHERD: Okay. And so why didn't you change
18 your application to be consistent with that?

19 MS. BUTANY-DeSOUZA: The Cambridge decision came out -
20 - now, somebody will correct my date timeline, but
21 certainly well after we filed, and potentially either after
22 we were through interrogatories as well and into the
23 settlement conference. So at that time we didn't consider
24 updating it.

25 And subject to check, I think the outcome from our
26 2011 application as well was that the -- that we were above
27 the ceiling.

28 MR. SHEPHERD: Yes.

1 the balance on the account would be disposed of either as a
2 recovery from other members of the large use class or to a
3 credit to those customers. And Horizon proposes that the
4 true-up, if any, would take place at the end of the five-
5 year rate plan; that is, at the next rebasing.

6 Horizon submits that this is a reasonable approach to
7 a very recent event which has potentially very significant
8 financial consequences for the utility.

9 And finally, number six, the maintenance of
10 fixed/variable splits. Horizon acknowledges that in
11 certain instances it has proposed increases in fixed
12 monthly service charges where those charges are already
13 above the ceiling established in Horizon's cost allocation
14 study.

15 We submit that there are cases in which the Board has
16 allowed increases in monthly service charges that are above
17 the ceiling where the increases are maintaining existing
18 fixed/variable splits, and those applications and the
19 corresponding decisions were made and issued after the
20 Board's 2007 report on the application of cost allocation
21 for electricity distributors.

22 Notably, the Board approved the maintenance of
23 fixed/variable splits in Horizon's 2011 cost-of-service
24 application, notwithstanding that the monthly service
25 charges for the residential, GS less than 50, and GS over
26 50, and the large-user class exceeded the Board's ceiling.

27 Horizon submits that it remains reasonable to allow
28 the maintenance of the fixed/variable splits in the current

1 case before you. Doing so allows for the possibility of
2 less volatility in revenue, and we submit that this is
3 particularly important where the settlement agreement
4 already involves reductions to Horizon's revenue
5 requirement from that originally proposed in the
6 application.

7 So now, Madam Chair, just moving back to the
8 outstanding issues, 1.4: Do any of Horizon's proposed
9 rates require rate smoothing or mitigation? In appendix H
10 to the settlement proposal, Horizon provided tables of
11 distribution, bill impacts, and total bill impacts based on
12 the settled revenue requirement and Horizon's approach to
13 cost allocation and rate design.

14 In response to Undertaking J2.2, Horizon provided
15 updated impact tables reflecting the movement of the
16 9 megawatt customer with dedicated assets from the LU1
17 class to the proposed LU2 class.

18 Horizon submits that no rate mitigation is necessary
19 for any of the years in the period covered by this
20 application, and we would note that total bill impacts are
21 far below 10 percent in each year for all customer classes.

22 The distribution component of the LU2 class appears to
23 increase significantly in 2016 and 2017 on a percentage
24 basis compared to 2015, 2016 respectively, but those
25 customers will have experienced significant decreases in
26 2015 due to the creation of the LU2 class, and the
27 increases that do occur in 2016 and 2017 reflect the
28 refurbishment of the Gage transmission station, and you

1 look at the table. And I understand that this isn't going
2 to be exactly right now, because things have happened since
3 August 1st, but it will still be indicative, won't it?

4 MS. BUTANY-DeSOUZA: Yes. Yes.

5 MR. SHEPHERD: Yes. So if you take a look at the
6 middle line here, it has the LU(2) class has \$5.9 million
7 less allocated to it because of direct allocation. Right?

8 MS. BUTANY-DeSOUZA: Yes.

9 MR. SHEPHERD: And then that's split up, residential
10 pays 2.1 million and so on, all the way across, right?
11 Basically we're all paying that because -- and this is the
12 subsidy amount that you were talking about, right?

13 MR. BASILIO: Correct.

14 MR. SHEPHERD: Okay. Then another thing that you did
15 is you identified secondary costs included in the US of A
16 accounts that were treated as primary, right?

17 MS. BUTANY-DeSOUZA: Yes.

18 MR. SHEPHERD: You, meaning you and Mr. Todd.

19 MS. BUTANY-DeSOUZA: We, meaning Elenchus have
20 performed that activity. We provided them with the data.

21 MR. SHEPHERD: That didn't actually help the large-
22 user class, and -- the LU(2) class, and the reason is
23 because they're not allocated any of that stuff anymore
24 anyway, right? Their allocation of that stuff is zero.

25 So that you can't -- whether you split up the classes
26 or not is irrelevant to them. Right?

27 MS. BUTANY-DeSOUZA: That's right.

28 MR. SHEPHERD: But it does help the large-user 1 class

1 because some of the things they were allocated as primary
2 now are treated as secondary and are allocated to other
3 classes, right?

4 MR. BASILIO: In addition to GS greater than 50 and
5 standby, yes.

6 MR. SHEPHERD: Oh, I was going to get there.

7 MR. BASILIO: Okay.

8 MR. SHEPHERD: We're the beneficiary of this, in fact,
9 right?

10 MS. BUTANY-DeSOUZA: Yes.

11 MR. SHEPHERD: Because that \$768,000 is, again, it is
12 primary -- things that you thought were primary that with
13 this more detailed calculation are now treated as
14 secondary, right?

15 MS. BUTANY-DeSOUZA: That's right.

16 MR. SHEPHERD: And secondary is more allocated to
17 residential and small commercial than it is to large
18 commercial and large user?

19 MS. BUTANY-DeSOUZA: That's correct.

20 MR. SHEPHERD: Okay. Now, there is one line in here
21 which is "replace LU class with the two other classes", and
22 I didn't understand how that had an impact separate from
23 the direct allocation and the identification of secondary
24 costs. Do you know the answer, or can we get Mr. Todd
25 back on the screen to tell us?

26 MS. BUTANY-DeSOUZA: I don't know the answer, but I do
27 know that Mr. Todd could assist with this answer.

28 MR. SHEPHERD: So Mr. Todd, did you hear that

1 MR. SHEPHERD: And so --

2 MR. TODD: Well, with the amended would be -- my
3 understanding is that with development that that had caused
4 at least some of those who did not have historic tracking
5 to initiate tracking of primary and secondary separately.

6 So in the future this should be less of an issue.
7 There is less need to do the estimation of...

8 MR. SHEPHERD: So -- and here's why I'm asking about
9 this, because this had nothing to do with creating the
10 large-user class, right? This is something you had to do
11 separately to get the allocations right. Right?

12 MS. ARSENEAU: That's correct.

13 MR. SHEPHERD: And what you were doing in essence is
14 correcting a -- I was going to say a flaw, but it is not a
15 flaw. A component of how cost allocation was being done
16 that was not as precise as it could be, and you were making
17 it better.

18 MS. BUTANY-DeSOUZA: I would offer that, yes, it is a
19 refinement. In our case -- and perhaps this is a case of
20 other LDCs -- I'm sure Mr. Todd will clarify as necessary.
21 But many LDCs started with the 2006 informational filing,
22 and that often became the basis of the first forward test
23 year cost-of-service filing.

24 And absent any further refinement or undertaking to
25 get more specific, for lack of a better term, the 2006
26 informational filing continued from that historical filing
27 to be the basis on which the cost allocation was made.

28 And so in Horizon's case, both in 2008, though I

1 wasn't there, I do know that that was the case, that the
2 2006 informational filing was the basis. I do know that it
3 was the case in the 2011 filing. The refinement and the
4 greater specificity is in the current filing.

5 MR. SHEPHERD: All right. And so if the --

6 MR. TODD: Excuse me, excuse me. Just to complete
7 that picture, I should point out that we were not
8 specifically asked to look at the primary and secondary
9 split.

10 The way this came about was that we were looking at
11 overall cost allocation model to say kind of what you
12 referred to, Mr. Shepherd: Does it make sense?

13 One of the things we observed was there was an
14 unusually high proportion of primary relative to secondary,
15 and that led us to wonder, compared to other LDCs -- we did
16 cost-allocation models that we've looked at. So that led
17 us to ask the question of them: Are you sure you got the
18 splits right? Can you go back and take a look at it?
19 Because either you simply have more primary than other --
20 electrical portion of the primary compared to other LDCs,
21 or you're not allocating things in a manner consistent with
22 those. And as they looked more closely they came up with
23 something that was closer to others.

24 MR. SHEPHERD: The reason I was spending a little bit
25 of time on this, more than I'd planned, but still, that --
26 it is important -- is if you turn to 7-SEC-45 -- and this
27 is -- and if you look at the table, this is not up-to-date,
28 right? But it is going to be fairly closely indicative of

1 MS. LONG: Please be seated.

2 Mr. Shepherd, please continue.

3 MR. SHEPHERD: Thank you. I hope to be finished in 15
4 minutes, which would be my 90 minutes, I think.

5 MS. LONG: Okay.

6 MR. SHEPHERD: I just want to finish off on the load
7 profile question, with two things.

8 First -- and we're still on 7-SEC-50, if we have it
9 around. At some point have you -- and this could be either
10 for Horizon or for Elenchus -- have you calculated the
11 dollar impact of this change, this load profile change?

12 MS. ARSENEAU: No, we have not.

13 MR. SHEPHERD: It's a zero-sum thing, right? You have
14 a certain pot of costs that are allocated, for example,
15 with 12 CP, and so if there's less -- a lower 12 CP for
16 large users, then everybody else pays more. Right?

17 MS. ARSENEAU: That's correct.

18 MR. SHEPHERD: Okay. So it is possible to calculate
19 the impact of using this load profile rather than the last
20 one, isn't it? It is just math?

21 MS. ARSENEAU: That's correct.

22 MR. SHEPHERD: Okay. Can you undertake to do that,
23 please?

24 [Witness panel confers]

25 MR. ROGER: Sorry, Mr. Shepherd, could you repeat what
26 the transcript undertaking would entail so I can try to
27 figure out how long it would take us to do it?

28 MR. SHEPHERD: In fact, I was going to clarify. What

1 indicated that they won't do this work anymore.

2 So the information that we had, though Mr. Todd
3 referred to it, the 2006 informational filing that is based
4 on 2004 data, effectively represented the best information
5 that we have -- that we've had at the time of preparing
6 this application, though generally I would offer that
7 perhaps this is a broader undertaking and one that more
8 than just Horizon is going to face as a challenge, as we
9 all point back to Hydro One as the source of the load
10 profile information or at least the previous source of the
11 load profile information.

12 So I am not sure that that will come up as a generic
13 proceeding before the Board, but it is certainly an issue
14 not limited to Horizon.

15 MR. SHEPHERD: Well, you actually reminded me of
16 something I forgot to ask you.

17 MS. BUTANY-DeSOUZA: Oh, no.

18 MR. SHEPHERD: Thank you so much.

19 What I don't understand with this is for all the other
20 classes you're using 2004 load profiles that are clearly
21 going to be wrong, and you rejected the possibility of
22 using three years of smart-meter data, which would at least
23 be more right than 2004 data, wouldn't it? Why wouldn't
24 you use the better wrong one rather than the worse wrong
25 one?

26 MS. BUTANY-DeSOUZA: I guess what I -- I'm sure Mr.
27 Todd will jump in as well from an expert standpoint, but
28 what I would offer from a Horizon standpoint is that, in

1 the world of "wrongness", perhaps, there is no way to
2 distinguish between whether the 2004 dated data versus the
3 limited sample set from the last three years of smart-meter
4 data is necessarily -- is necessarily correct -- whether
5 one is actually better than the other, where the 2004 data
6 that Hydro One has provided is the weather-normalized load
7 profiles that Mr. Todd had referred to.

8 MR. SHEPHERD: Well, you did have -- you have had in
9 the last ten years quite a significant push to reduce peak
10 loads in your conservation programs and elsewhere in the
11 industry, and now you have time-of-use rates, so presumably
12 those things have affected load shapes, right?

13 MS. BUTANY-DeSOUZA: Yes. They may have, but we did
14 respond to a technical question in this regard, and that
15 was 7-VECC-87 technical question.

16 And in that we also identified that, first, that we
17 need -- that a source would be the smart-meter data, but
18 that there is an access issue related to the data, meaning
19 that it's costly and -- well, it is cost-intensive is
20 probably the best way to put it, and we've estimated the
21 cost at between \$400,000 and a million dollars in order to
22 access and analyze the smart-meter data in order to create
23 the load profiles that would be required.

24 But this is where I go back to, as we've been thinking
25 about it, that this is broader than just a Horizon issue,
26 given that kind of related cost expenditure that will
27 likely be experienced by other LDCs as well.

28 With that, there might be something that Mr. Todd

Undertaking No. J1.3

Reference: Page 142 of Transcripts Volume 1

To take the load profile from 2011, the old load shape, and the new peak allocators from that, for 2015, then put in the new demand allocators and run it.

Response:

1 Horizon Utilities has filed a live excel version of the Cost Allocation model (based on the version
 2 filed with the Settlement Proposal) with the Load Profiles for the LU (1) and LU (2) customers
 3 based on the Load Profile from 2011, scaled to match the Load Forecast for 2015.

4 Tables 1 and 2 below provide a comparison of the Fully Allocated Costs, Proposed Distribution
 5 Revenues, Status Quo Revenue to Cost Ratios, and Proposed Revenue to Cost Ratios
 6 between the two scenarios.

7 **Table 1: Comparison of 2015 Fully Allocated Costs and Distribution Revenues**

	Fully Allocated Costs (Per Settlement Agreement)	Fully Allocated Costs (Per J1.3)	Variance	Distribution Revenues (Per Settlement Agreement)	Distribution Revenues (Per J1.3)	Variance
Residential	\$ 68,263,922	\$ 68,024,901	\$ (239,021)	\$ 66,927,936	\$ 66,931,078	\$ 3,141
GS < 50 kW	\$ 15,617,872	\$ 15,514,168	\$ (103,703)	\$ 14,825,036	\$ 14,555,095	\$(269,941)
GS >50 to 4999 kW	\$ 22,962,722	\$ 22,698,857	\$ (263,865)	\$ 20,614,214	\$ 20,247,974	\$(366,240)
Standby	\$ 1,452,849	\$ 1,424,543	\$ (28,305)	\$ 715,033	\$ 704,071	\$ (10,962)
Large Use (1)	\$ 1,919,882	\$ 2,554,787	\$ 634,905	\$ 2,067,358	\$ 2,761,481	\$ 694,123
Large Use (2)	\$ 440,080	\$ 440,618	\$ 538	\$ 487,871	\$ 488,463	\$ 592
Sentinel Lights	\$ 44,722	\$ 44,722	\$ (0)	\$ 44,838	\$ 42,621	\$ (2,217)
Street Lighting	\$ 3,342,981	\$ 3,342,966	\$ (16)	\$ 2,629,966	\$ 2,582,078	\$(47,888)
Unmetered and Scattered	\$ 393,301	\$ 392,768	\$ (532)	\$ 448,163	\$ 447,554	\$ (609)

9 **Table 2: Comparison of 2015 Status Quo and Proposed Revenue to Cost Ratios**

	Status Quo R:C Ratio (Per Settlement Agreement)	Status Quo R:C Ratio (Per J1.3)	Variance	Proposed R:C Ratio (Per Settlement Agreement)	Distribution Revenues Proposed R:C Ratio	Variance
Residential	103.1%	103.4%	0.3%	103.1%	103.4%	0.3%
GS < 50 kW	88.5%	89.1%	0.6%	99.6%	98.5%	(1.1%)
GS >50 to 4999 kW	83.9%	84.8%	0.9%	94.6%	94.1%	(0.6%)
Standby	59.7%	60.8%	1.1%	54.8%	55.0%	0.2%
Large Use (1)	162.7%	123.7%	(39.0%)	115.0%	115.0%	0.0%
Large Use (2)	896.1%	895.0%	(1.1%)	115.0%	115.0%	0.0%
Sentinel Lights	93.2%	93.2%	0.0%	105.0%	105.0%	0.0%
Street Lighting	73.7%	73.7%	0.0%	82.9%	81.4%	(1.4%)
Unmetered and Scattered	142.6%	142.8%	0.2%	120.0%	120.0%	0.0%

10
 11 Horizon Utilities submits that the Load Profiles that it has used were determined based on the
 12 best information available to the utility, and therefore provide a better input to the Cost
 13 Allocation Model. As discussed on pages 142 and 143 of Volume 1 of the Transcript for the
 14 Oral Hearing dated September 30th 2014, Horizon Utilities believes that issues relating to

- 1 updating Load Profiles in rebasing years are not limited to Horizon Utilities. It may be
- 2 appropriate that this issue is explored generically by the OEB.

1 allocation study and the changes that you're making that
2 affect large-user rates.

3 I am going to give you a list of what I think are the
4 four purposes and in what I think are the correct order,
5 and then I'm going to go through them individually, but
6 let's start with the list.

7 Your primary reason is to make sure that your rates
8 are fair, and so you wanted to get your cost allocation
9 right so that cost causality is tracked as closely as
10 possible. That is the first one.

11 The second is that you have some customers that could
12 stay where they are but choose to go -- connect to Hydro
13 One, as opposed to yourselves, and those would all be
14 large-user customers, because nobody in their right mind in
15 another class would want to be served by Hydro One because
16 they're so much more expensive.

17 The third is, you have a rate competitiveness issue,
18 which is sort of like an economic development issue, in the
19 sense -- I don't mean for the city, I mean for you --
20 because businesses, particularly industrial customers,
21 choose where they're going to locate, and costs are one of
22 the factors.

23 So if it's relatively more expensive to be in Hamilton
24 or in St. Catharines, they might be less likely to be
25 there, and therefore you wouldn't have their load.

26 And the fourth is that the four largest customers
27 represent individually your highest risk if they fail,
28 because you lose the most money, and to the extent that you

1 charge them less money, your risk is reduced.

2 So are those four the sort of, in the correct order,
3 the reasons why you're changing the large-user structure?
4 Accepting that it is a little bit oversimplified?

5 MR. BASILIO: Well, I'm glad you added the last point.
6 I think it is a little bit oversimplified, and I think, as
7 I tried to articulate to Mr. Warren, certainly we would
8 agree with number 1, that the principal motivating factor,
9 the reason we undertook the study, was to provide good
10 evidence with respect to cost allocation and rate design,
11 recognizing that we had some specific customer concerns as
12 well.

13 As I have articulated in the technical questions,
14 within the constraints or confines of Board policy -- which
15 aren't so entirely prescriptive -- there are strategies
16 that make sense for us to advance both in the interests of
17 customers and shareholders, and I have articulated those,
18 and I won't go into it again, but City of Hamilton
19 Technical Conference Question No. 12.

20 Now, with respect to 4, we really haven't discussed
21 this yet in the cross so far. I would agree with you,
22 certainly we've been here -- we're here now twice with
23 respect to one large-use customer, that a default is --
24 it's probably the -- that's the group that has, with the
25 exception of two that are direct-connects -- wholesale
26 market participants, sorry, certainly a credit default or
27 the prospect of a credit default is a very significant risk
28 issue, so there is no denying that.

1 That notwithstanding, you know, I wouldn't say it was
2 a principal -- certainly it is a benefit. It is sort of an
3 outcome that, you know, when you look at the whole thing,
4 hey, that's another benefit, but it wasn't a principal
5 driver, I suppose. I just want to clarify that for
6 undertaking the study. But certainly it does help with
7 that situation.

8 MR. SHEPHERD: That wouldn't motivate you. Charging
9 them less so that you have less risk if they default is not
10 a motivating factor.

11 MR. BASILIO: It's not a motivating factor. It's a --
12 certainly it is a benefit insofar as the outcome.

13 MR. SHEPHERD: Okay. Now, let me just ask --

14 MR. TODD: Before you ask -- do you hear me?

15 MR. SHEPHERD: Yes.

16 MR. TODD: Before you wrap up I would like to make it
17 clear that you were drawing the distinction between
18 purposes of Horizon Utilities' undertaking from their
19 perspective and the purpose as far as Elenchus and the
20 Elenchus Group. It is only the first of those four
21 purposes has any relevance to...

22 MR. SHEPHERD: Well, yeah, that is not entirely true,
23 now, is it, Mr. Todd? I am looking at your report at page
24 2, and the first phase of your work was, in fact, review of
25 customer classification.

26 So the first thing you were being paid to do, if I am
27 not mistaken, was to take a look and see whether the large
28 users should be split up or otherwise restructured; isn't

1 that right?

2 MR. TODD: That's correct. And the purpose of any
3 restructuring of the class is in order to have more fair
4 rates to the members of the class or classes, to divide
5 them up in a way that allows the cost allocation study to
6 better reflect cost causality.

7 MR. SHEPHERD: So your intention was to -- the
8 motivating factor in looking at Phase 1 of your work was
9 that the large-use customers were concerned about their
10 rates, and comparisons to other utilities had been done
11 that showed that they were relatively high, but once you've
12 started to do it, the only thing driving your answer is
13 going to be getting the right result from a cost causality
14 point of view; is that fair?

15 MR. TODD: Yes. And the initial part of your
16 sentence, your question, referred to Horizon's
17 considerations.

18 Our starting point is Horizon, for whatever reasons it
19 may have, is seeking to have us examine certain questions.
20 For example, often when we do cost-allocation work for
21 utilities, we're not asked to and we do not look at the
22 structure. That is something which a client may or may not
23 ask us to do. They asked us to do that, and to review it,
24 using the standard terms of the cost allocation which link
25 to classification as well as to the cost allocation once
26 you have your class distinguished.

27 But again, our review, or the purpose of our review,
28 as far as we're concerned, is simply to say, are we doing

1 it in what is the most appropriate way, and that's it.

2 MR. SHEPHERD: Thank you.

3 Now, I am back to the Horizon panel. The way that
4 you're proposing to this Board that you reduce the large-
5 user rates -- arising out of the cost study -- there is
6 three components.

7 The first is, for some of the customers you're saying,
8 we're only going to allocate -- we're going to directly
9 allocate the costs that they're responsible for, because
10 they're served in a particular way, and I am going to talk
11 about that in more detail in a second.

12 That appears to have a four-and-a-half-million-dollar
13 impact, that direct allocation. I am not sure whether that
14 is true, and I am going to come back to that in a second.

15 The second is that you did a -- or your consultant did
16 a deeper dive in the accounts, in the US of A accounts, and
17 concluded that some of them, which looked like they were
18 primary assets, actually included secondary assets. And as
19 a result, if secondary wasn't going to be allocated or was
20 going to be allocated differently to a class, you should
21 use sub-accounts rather than the US of A accounts, to be
22 more precise.

23 Then the third is that the load profiles for large
24 users were redone, and that resulted in flatter load
25 profiles, and therefore lower building determinants.

26 Are those three right, as a general thing? And then
27 we can go into details in a minute.

28 MS. BUTANY-DeSOUZA: On a general basis, yes, those

1 kilowatt customers that are served directly off the primary
2 distribution system.

3 My question is, why aren't you proposing a separate
4 rate class for those customers so they don't bear any of
5 the costs of the secondary system?

6 MR. TODD: Mr. Todd here. I think that is the
7 question of the principles, and therefore it could be for
8 me to step in on that one.

9 The one step of the overall cost allocation and rate
10 design process seeks to define customer classes. In this
11 particular process we started with the definition of
12 customer classes. There are principles for how you define
13 them. Essentially it's around demand usage features.

14 There is not a customer classification basis for
15 dividing that GS class in two. Once you have defined your
16 classes, if there is a categories asset, secondary, that
17 customers within that class use -- not necessarily every
18 one of them -- then the costs are allocated to the full
19 class and reaches that on a class basis.

20 You do not have subdivision of classes which place
21 customers within the class. Some customers within the
22 class are allocated to different classes than other
23 customers, based on the fact that some customers do not use
24 all of those assets.

25 That is generally in line with the postage stamp rate
26 concept, that just because some customers in a class may
27 not use particular assets or even a particular type of
28 asset doesn't mean that they, as a member of the class, do

1 not pay those, or share those costs equal to all the others
2 in the class.

3 So there is no basis for separating the class into two
4 in terms of distinguishing customers.

5 You would not make a -- it would not be normal to make
6 a -- two customers who are essentially the same, where one
7 is served off of the primary distribution system and others
8 off the secondary distribution system, which is kind of the
9 coincidence of where they're located in the system. I.e.,
10 a customer who is right near a primary facility may be
11 served that way, given their less demand within the class.

12 Other customers for whom it is most economic to serve
13 them off of secondary or serve them secondary, we don't
14 differentiate on that basis. We would serve all customers
15 in the class in the most economical way, and they all get
16 allocated to the costs on the primary and secondary portion
17 of it.

18 MR. AIKEN: So am I correct, Mr. Todd, then, that what
19 is driving the creation of a large use 2 class is the fact
20 that these are greater than 15,000 kilowatts, whereas the
21 large use 1 would be 5,000 to 15,000? And not the fact
22 that the large use class just happens to have all dedicated
23 assets serving them?

24 MR. TODD: That's correct. The division -- what we
25 did was we looked at the -- essentially the diagram, the
26 chart showing the loads of all of the existing LU
27 customers, their loads. And there was a clear bundling, if
28 you want, or consistency well below the 15 threshold and

1 clarification.

2 MR. SHEPHERD: So, Mr. Todd, is it direct allocation
3 that is the criteria, or is it 15 megawatts? Or both?

4 MR. TODD: In our recommendation, the criteria is 15
5 megawatts.

6 MR. SHEPHERD: I didn't hear you.

7 MR. TODD: I believe in Horizon's -- can you hear me
8 now?

9 MR. SHEPHERD: Yes.

10 MR. TODD: In our recommendation, the -- and I'm
11 sorry, my documents aren't quite as readily available as
12 they should be. Mike, correct me if I'm wrong, but our
13 recommendation, I believe, includes only the 15 megawatts,
14 and I believe that Horizon in its proposed tariff it
15 included meets the requirement that it's using dedicated
16 assets, which they all do, and on a forward-looking basis I
17 suppose that would mean that they similarly would qualify
18 would need the relevant load and they would need dedicated
19 facilities, which of course that would be a matter of
20 design. Given the difference between the LU(1) and LU(2)
21 customers, you would be talking about upgrading the
22 facilities. I would expect almost for certain for any new
23 addition to the LU(2) class.

24 MR. SHEPHERD: So simply put, although there is a 15-
25 megawatt criteria, the key criteria from the point of view
26 of cost allocation is dedicated assets? Because otherwise
27 you would have to allocate costs differently to that class,
28 right?

8-SEC-52

[8-3-1] In EB-2012-0047, Hamilton-Wentworth Catholic District School Board argued successfully to have its Bishop Ryan Collegiate Institute, a high school under construction, with a forecast 630 kW average monthly demand, served by the Applicant rather than Hydro One. Please confirm that the current Application proposes to increase the rates for Bishop Ryan school, now that it has been built and is being served by the Applicant, by 38% by 2019.

Response:

- 1 Horizon Utilities has calculated the distribution bill impact for this customer at 34.8% when
- 2 comparing proposed 2019 rates to 2014 existing rates.

1 that term than I do, but I would have thought that
2 particularly when one of them has been in financial
3 difficulty for several years, they would be relatively
4 high-maintenance.

5 I can recall applications where you filed detailed
6 information on this very customer.

7 MR. BASILIO: Beyond that filing, though, the
8 monitoring of their situation is largely by way of the
9 public record, articles in newspapers, corporate filings
10 that are public. And as most would know, public companies
11 really don't say a lot about those things until there, in
12 fact, is an insolvency.

13 So again, that is not a lot of maintenance.

14 I mean, if we have 12 meetings a year where two people
15 are present, and, you know, those meetings are an hour -- I
16 would be surprised if they're much more than an hour for a
17 regular customer. You know, if you had 24 meetings a year
18 where a couple of Horizon representatives are present at,
19 you know, the -- and I will just round to -- I hate to
20 throw out a figure here, but let's say \$50 an hour. It
21 ends up being a pretty small amount if you're trying to
22 directly allocate customer service costs to this class.

23 Again, most of the other elements that are here are
24 taken electronically.

25 MR. SHEPHERD: Thank you.

26 I wonder if you could turn to 8-SEC-52. Do you have
27 that?

28 MS. BUTANY-DeSOUZA: Yes, we do.

1 MR. SHEPHERD: This is a high school, a relatively
2 large high school on Hamilton Mountain; right? You're
3 familiar with the school?

4 MS. BUTANY-DeSOUZA: I am familiar with this school.

5 MR. SHEPHERD: And they may be one of the few
6 customers that actually fought to have Horizon serve them.

7 But it is true, isn't that, that you're proposing that
8 their distribution bill for 630 kilowatts now, 630
9 kilowatts, is \$23,000 a year in 2015, right? Will you
10 accept that, subject to check? 630 kilowatts?

11 MS. BUTANY-DeSOUZA: Subject to check, I will accept
12 that.

13 MR. SHEPHERD: Okay. At any point in this process,
14 did you look at customers like that -- and they're, by the
15 way, very close to a transformer station, right? They're
16 close to Nebo?

17 MS. BUTANY-DeSOUZA: Yes, they're relatively close to
18 Nebo Road. That's right.

19 MR. SHEPHERD: So did you at any time look at
20 customers like that and say: Well, if they're paying 23
21 and -- for their 630 kilowatts, how is that relative to the
22 108 that we want to charge this average 39-megawatt big
23 industrial customer? Did you ever do that analysis and
24 say: Is this fair?

25 [Witness panel confers]

26 MS. BUTANY-DeSOUZA: So we didn't specifically look at
27 the example provided in 8-SEC-52, but the distinction that
28 we've drawn here and the basis of the creation of the LU(2)

1 class, as we have previously identified, is about specific
2 load level and then dedicated assets.

3 So they're not -- the large use 2 customers are not
4 attracting other costs.

5 In the case of the other customer classes, because of
6 the pooling of assets, they are attracting other costs, and
7 that's the driver of -- that's amongst the drivers of the
8 costs...

9 MR. SHEPHERD: I understand. Okay. I am going to
10 come back to that in a second. I want to ask something
11 specific, though, and this may be for you and it may be for
12 Mr. Todd. I don't know.

13 I heard Mr. Todd say, I think, this morning that the
14 LU(2) class is not restricted to customers that are
15 directly served from the transmission system. It's not
16 ones that have -- that's not the criteria.

17 The criteria is 20 megawatts, and that if a customer
18 was over 20 megawatts and not served directly from the
19 transmission system, they would still be in that class; is
20 that right?

21 Maybe, Mr. Todd, maybe you could help us with that.

22 MS. BUTANY-DeSOUZA: Before he does, I would just like
23 to draw the distinction that the creation of that class is
24 predicated on a 15-megawatt level. Now, I know that you
25 quoted 20, but that's the load level that distinguishes
26 those customers, and then the presence of being fed by
27 dedicated assets.

28 Beyond that, I will leave it to Mr. Todd for

1 limited and, therefore, as we've positioned it, below
2 materiality, and we would --

3 MR. SHEPHERD: Okay, so --

4 MS. BUTANY-DeSOUZA: -- deal with it.

5 MR. SHEPHERD: -- is your answer actually simpler than
6 I expected, which is, going back to the point we talked
7 about right at the beginning of this cross, that one of the
8 -- maybe the least factor, but one of the factors in having
9 this new large-user class is it reduces the risk if you
10 lose a customer, and this is exactly that, right, it
11 reduces the risk because they're paying you less.

12 MR. BASILIO: From a distribution perspective, if we
13 do have an LU(2) class, the amount of distribution revenue
14 we would attract from the large users is much smaller than
15 the large users as a whole if we did not have the LU(2)
16 class.

17 And so the impact, if we don't have an LU(2) class, is
18 much greater from the large four customers that would
19 otherwise be in the LU(2) class.

20 So that is really the reason, is it is a relatively
21 insignificant -- our view -- we're happy to take a variance
22 account, frankly, either way. What we have proposed here
23 is that -- because in the -- if we get the LU(2) class, the
24 impact from a distribution revenue perspective is
25 relatively small and manageable across the five years, and
26 therefore, you know, we're not going to ask for the
27 variance account. But we're certainly open to having a
28 variance account in either scenario.

1 those -- I take it this is right -- the total of all of
2 those costs allocated to this class -- I'm back at 7-SEC-
3 47. All of the shared costs in this class are under
4 \$400,000? Because there's four customers and the average
5 is 96; is that right?

6 Anybody can answer that. I don't care.

7 MR. BASILIO: We're just trying to validate the 96.
8 When we look at the key drivers --

9 MR. SHEPHERD: 97, I'm sorry.

10 MR. BASILIO: Right. The demand-related and the
11 customer-related.

12 MR. SHEPHERD: Those are all shared costs, right?
13 Multiply by 4, that should be the total for the class,
14 right?

15 MR. BASILIO: That's correct.

16 MR. SHEPHERD: Okay. And at any point, did anybody go
17 to other customers and other classes and see what they were
18 paying for these same things, to see whether the balancing
19 was reasonable?

20 Like, I understand that the model is a complex beast.
21 I get that. But it is not a black box, right? You still
22 have to apply a sanity check to it; true?

23 MS. ARSENEAU: This particular analysis, no, was not
24 completed for each separate rate class, but we did evaluate
25 the rates and revenue-to-cost ratios as they resulted from
26 the cost allocation model, as compared to one another.

27 MR. SHEPHERD: Okay. Now, I want to turn to the issue
28 of diving down into the sub-accounts.

1 the customer classes that are outside the Board's approved
2 ranges.

3 We believe the approach taken by Horizon to be
4 consistent with Board policy.

5 We did not perform an audit related to the street
6 lighting -- that was not our task -- but we're of the view
7 that when more accurate information is available, it -- it
8 is appropriate for the company will base its cost
9 allocation on the best information available.

10 Elenchus recommended the rate for standby customers
11 should be set the same as the volumetric charge of the
12 corresponding customer class. That's consistent with what
13 was done in the last application and was accepted by the
14 Board at that time.

15 MR. RODGER: Mr. Todd, when you say "the last
16 application," I take it you mean the last Horizon
17 application?

18 MR. TODD: Yes. The last Horizon cost of service
19 application, of course.

20 MR. RODGER: Thank you, Mr. Todd.

21 Ms. Butany, Horizon has also very recently amended its
22 application by adding a proposal for a new variance account
23 in respect of US Steel. And this was recently filed as
24 Exhibit 10.

25 Could you please describe this request briefly for the
26 Board?

27 MS. BUTANY-DeSOUZA: Sure. Horizon learned through
28 news media reports on the morning of September 17th, 2014

1 that US Steel Canada had obtained a court order for
2 protection under the Company's Creditors Arrangement Act,
3 the CCAA.

4 We did not have advance notice about this, and we're
5 still continuing to assess the possible implications of
6 this announcement.

7 We know that we're exposed for a certain material
8 amount for the period up to September 16th, 2014, and we're
9 continuing to assess the longer-term implications of a
10 reduction or the discontinuance of US Steel Canada's
11 operations in Horizon Utilities' service territory.

12 At this time, we don't know the full implication of
13 the announcement and what that impact will be on future
14 revenues, but in our evidentiary update that we filed as
15 part of Exhibit 10, we have assessed our exposure if US
16 Steel Canada was to close their operations in Hamilton
17 completely.

18 We are not proposing a change to the filing of the
19 settlement proposal that was negotiated by the parties and
20 that we had filed as part of our settlement proposal on
21 September 22nd. We cannot discuss the numbers on the
22 public record, as we've talked briefly about, but I would
23 say that if the Board approves the creation of what I have
24 referenced as the LU(2) class, then the exposure to Horizon
25 Utilities, based on our current assessment, is well below
26 the materiality threshold. And at this time we believe
27 that we could manage the risk without a material impact on
28 our ability to deliver on our operations and our capital

1 MR. WARREN: Yes, you could do that. That is an
2 alternative, isn't it?

3 MS. BUTANY-DeSOUZA: That would be one alternative
4 that we could have requested; that is not the alternative
5 that we did request.

6 MR. WARREN: I understand that.

7 And the fourth alternative, I am going to suggest to
8 you, would be to deal with this loss of revenue by reducing
9 your own operating costs. Right?

10 MR. BASILIO: It would be. However, I think as a
11 result of the outcome of the settlement, we have largely
12 dealt with our capacity to do that already. And that is
13 why this is an issue for us now.

14 MR. WARREN: I understand that, Mr. Basilio, but just
15 in theory, absent the settlement agreement, one of the
16 options would be to reduce your costs of operating in order
17 to --

18 MR. BASILIO: It is not a practical option for us.

19 MR. WARREN: Those are my questions. Thank you,
20 panel.

21 MS. LONG: Mr. Warren, were you wanting to ask
22 questions on Undertaking J1.2? Board Staff was going to
23 get copies of that at the lunch break.

24 So I am just wondering, to the extent that you wanted
25 to, we would take our break now and you could ask questions
26 on that, or perhaps the number that you received in a
27 general sense was enough for your purposes?

28 MR. WARREN: For my purposes now, the number in a

1 mic issues.

2 MR. SHEPHERD: The last thing I want to ask about is
3 US Steel, and I have just a couple of questions on that.

4 The first is can you turn to Exhibit 10, tab 1,
5 schedule 1, page 4? I warned your counsel and asked him to
6 pass this on to you, that I was going to ask this question
7 because I wanted to clarify on the record, but I didn't
8 want it to be an unfair surprise.

9 Do we have that up? It is Exhibit 10, tab 1, schedule
10 1, page 4. There we go.

11 So at lines 6 through 9, you talk about what happens
12 if the Board doesn't approve the creation of the LU(2)
13 class. And it appears to say -- tell me whether this is
14 right -- that if the class isn't approved, then subject,
15 obviously, to the variance account that you're asking for,
16 you can't deliver on your distribution system plan.

17 And that suggests to me that you're saying -- and this
18 is the question -- that if they don't approve the LU(2)
19 class, then you're not willing to proceed with the
20 settlement agreement.

21 MR. BASILIO: Well, I just want to be clear. It has a
22 significant impact or material impact on our ability to
23 deliver, because it is a lot of money. It doesn't mean we
24 can't, but certainly that is going to be very challenging
25 to do so, was the question, I think, as a clarification.

26 Just restating the question, if we don't get this, are
27 we -- are we not going to continue with the settlement
28 proposal? The answer to that is no.

1 Board with that improved information. No evidence has been
2 filed by any other party in this proceeding that would
3 contradict Horizon's evidence on these matters.

4 Horizon's proposed creation of a new customer class,
5 its refinement of the way in which primary and secondary
6 assets are treated, and its updating of the device-to-
7 connection ratio for street lights represents a focus on
8 fairness by applying the principle of cost causality to its
9 allocation of costs across its customer classes.

10 Its use of updated information related to large users,
11 primary and secondary assets and device-to-connection
12 ratios for street lighting will help to ensure that its
13 revenue requirement is recovered from the appropriate
14 customer classes.

15 Fourth, the request for interim standby rates for
16 large user 1 and large user 2 customers that correspond to
17 the variable charges for each of those customer classes.

18 Horizon has historically had Board-approved standby
19 rates on an interim basis for its GS over-50-kilowatt
20 customers.

21 In this application, Horizon simply wishes to expand
22 the availability of standby rates to the large use 1 and
23 large use 2 classes.

24 Each rate class for which a standby rate is being
25 sought would have a standby rate set equal to the variable
26 rate that is determined for that class in this proceeding.

27 The proposal for interim rates is in keeping with
28 current Board policy on standby rates, and will enable