REF: Exhibit A, Tab 3, Page 25 of 73 and tables

- 1) For each of the years 2012 to 2014, please provide the annual expenditure on DSM programs for:
 - a) Social and Assisted Multi Family
 - b) Market Rate Multi Family

REF: Exhibit A, Tab 3, Appendix A, Page 84 of 117

- 2) Using the criteria 1 a), b), c) and d) to determine a high propensity of low income tenants, please provide the number of multi-family buildings in Union's South franchise area.
 - a) How many of the buildings are market rate?
 - b) How many of the buildings are social and assisted housing?

REF: Exhibit A, Tab 2, Appendix C, page 20 of 34

- 3) How does the no DSM scenarios that change the portfolio of DSM programs removed from the demand forecast take into account seasonal variations in load as a result of the DSM program?
 - a) Please explain how the storage impact is interpreted and applied
 - b) Please describe how the impact of fixed and potentially stranded assets is evaluated in the determination of savings.

REF: Exhibit A, Tab 2, Appendix C, page 22 of 34

Union's evidence states: "Based on current Union Gas load calculations, a DSM program targeting weather sensitive load will reduce the need for storage capacity by about 3 GJ's for every 10 GJ of demand reduction.

- 4) Please provide the supporting calculations.
 - a) Please ensure an attribution of the calculation to the respective programs i.e., load reduction versus peak shaving.

REF: Exhibit A, Tab 2, Appendix C, Page 32 of 34

- 5) Please provide the supporting calculations and underlying assumptions for Exhibits 14 and 15.
- 6) Please provide the price forecast and source of the data in the forecast.