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July 8, 2015

Ms. Kirsten Walli  
Board Secretary  
Ontario Energy Board  
P.O. Box 2319  
2300 Yonge Street, Suite 2700  
Toronto ON M4P 1E4

Dear Ms. Walli:

**Re: Onit Energy Ltd.  
Application for Electricity Retailer Licence  
Board File Number EB-2015-0157  
Application for Gas Marketer Licence  
Board File Number EB-2015-0158**

In accordance with the Notice of Application and Written Hearing, please find enclosed OEB staff submission with respect to the above mentioned applications.

Yours truly,

*Original signed by*

Irina Kuznetsova  
Case Manager

Attachment

**OEB Staff Submission**

**Onit Energy Ltd.**

**(“Onit Energy”)**

**Electricity Retailer & Gas Marketer  
Licence Applications**

**EB-2015-0157**

**EB-2015-0158**

**July 8, 2015**

## **BACKGROUND**

On April 16, 2015, Onit Energy Ltd. (Onit Energy) filed applications with the Ontario Energy Board (the OEB) under section 60 of the *Ontario Energy Board Act, 1998*, (the OEB Act) to renew its electricity retailer licence and under section 50 of the OEB Act to renew its gas marketer licence.

The OEB issued a combined Notice of Application and Written Hearing for the two applications on May 4, 2015, setting out the dates for the filing of interrogatories and submissions. OEB staff filed interrogatories on June 4, 2015. Onit Energy responded to OEB staff interrogatories on June 15, 2015.

Onit Energy currently retails electricity and markets natural gas in Ontario to both low-volume and large-volume commercial consumers. Onit Energy is not conducting door to door marketing campaigns and does not solicit residential customers. Onit Energy advised in their applications as well as through the interrogatory responses that it does not intend to retail electricity or market natural gas to residential customers in the future.

## **OEB STAFF SUBMISSION**

In assessing electricity retailer and gas marketer licence applications OEB staff considers the entire applications and in particular the financial viability, technical capability and past conduct of the applicant.

### **Financial Position**

Having reviewed the evidence filed and interrogatory responses, OEB staff submits that Onit Energy can reasonably be expected to be financially responsible in the conduct of its business.

### **Technical Capability**

OEB staff submits that according to the applications and interrogatory responses, Onit Energy employs technical personnel with experience and qualifications adequate to

provide responsive and quality support for systems and processes required to operate electricity retailing and gas marketing business. All key individuals listed in these applications reported extensive experience in the energy sector and knowledge of the legislative and regulatory requirements in Ontario.

### **Conduct**

Onit Energy has not been subject to any compliance or enforcement proceedings since the last renewal of the licences in 2013.

OEB staff reviewed Onit Energy's interrogatory responses respecting its compliance and customer service practices. OEB staff is of the view that Onit Energy has the appropriate systems, policies, procedures and controls in place to comply with its statutory and regulatory obligations as well as the provisions set out in the OEB Codes of Conduct for Electricity Retailers and Gas Marketers.

### **CONCLUSION**

In consideration of the evidence filed, OEB staff is of the view that Onit Energy has adequate technical and financial capabilities to operate effectively in the Ontario market. Board staff submits that there is no evidence to suggest that Onit Energy is not conducting itself in a manner consistent with the OEB Codes and Rules. OEB staff supports the renewal of Onit Energy's electricity retailer and gas marketer licences for a five year term.

All of which is respectfully submitted.