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November 12, 2015

Ontario Energy Board P.O. Box 2319 2300 Yonge Street, 27<sup>th</sup> Floor Toronto, ON M4P 1E4 Filed Electronically Original by Courier

**Attention:** Ms. Kirsten Walli

**Board Secretary** 

Dear Ms. Walli:

Subject: Union Gas Limited (Union) & Enbridge Gas Distribution Inc. (Enbridge)

**NEXUS Proceeding** 

OEB File No. EB-2015-0166 / EB-2015-0175 TransCanada PipeLines Limited (TransCanada)

**Aids to Cross Examination** 

Attached are two Aids to Cross Examination to which TransCanada intends to refer at the oral hearing commencing November 13, 2015. The Aids to Cross Examination were served to Enbridge counsel on November 11, 2015.

If there are any questions, please contact the undersigned at your earliest convenience.

Yours Truly,

#### TransCanada PipeLines Limited

#### Original signed by

Matthew D. Ducharme Counsel Law, Canadian Pipelines

cc: All Parties in EB-2015-0166 / EB-2015-0175

Encl.



Marcellus and Utica Shale Access via TransCanada PipeLines and Tennessee Gas Pipeline June, 2013





# **Key Messages**





- TransCanada (TCPL) will be holding a New Capacity Open Season in mid-June, and will be offering select paths from Niagara with an inservice date as early as Nov. 1, 2015
- Tennessee Gas Pipeline (TGP) is able to provide up to 150,000
   Dth/day of firm transportation to the U.S./Canadian border effective date
- Under fixed toll model, TransCanada is unable to recover costs of capital expansion in its tolls; risk of cost disallowance





# **Key Messages (Cont.)**





- TCPL and TGP provide an economic link between Marcellus and Utica production and key Eastern Canadian markets
  - TransCanada has filed for lower and more certain rates decision expected Q1 2013
- Significant liquidity along the path between Niagara / Chippawa and key markets
  - Customers can access Dawn Storage, major Canadian markets including Toronto and Montreal, and growing gas-fired power plant load
  - arbitrage opportunities
- TransCanada and TGP can add system capacity where required to ensure Marcellus supply can access key markets in a timely fashion
  - Greater certainty of meeting in-service requirements



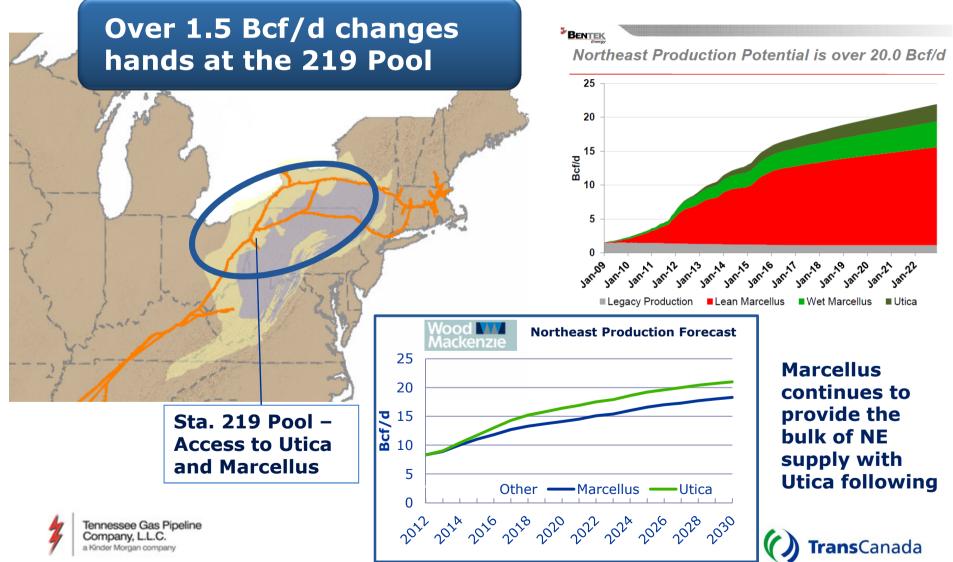


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# **Tennessee Access to Utica & Marcellus**





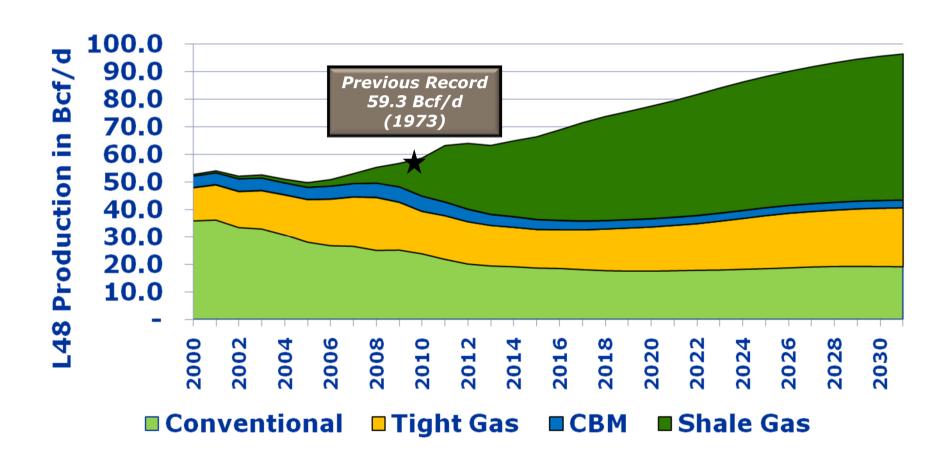


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# **Shale Gas Boom**











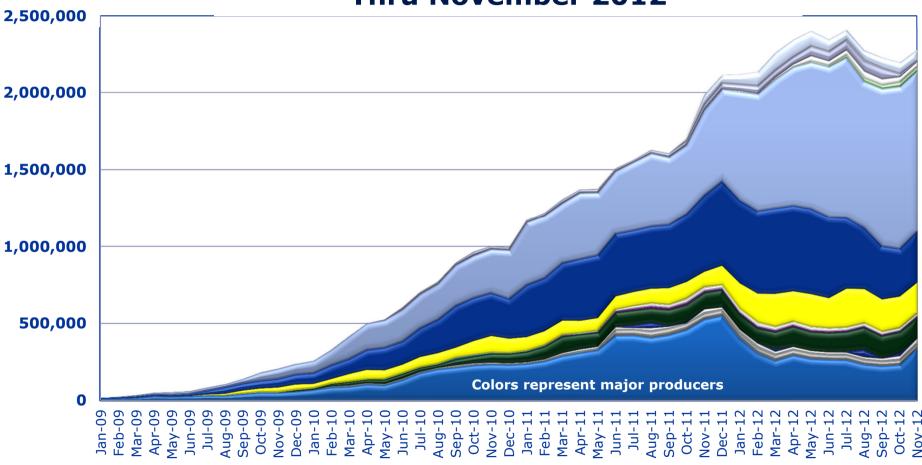
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# **Tennessee Gas Pipeline Marcellus**





# TGP Marcellus Avg Day Flows (Dth) Thru November 2012





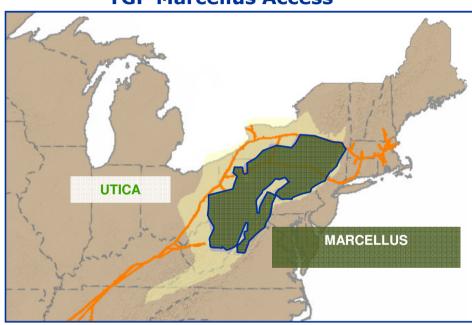


# TGP Advantage: Unmatched Access to Marcellus





#### **TGP Marcellus Access**



#### **Marcellus Shale**

- 8.9 Bcf/d Receipt access
- 38 Producer Interconnections
- 2.3 Bcf/d Avg. Daily Receipts (Aug)
- ~1.0 Bcf/d receipt access added in 2012 = continued growth

#### **Marcellus Receipts by Pipeline**

Pipeline	% of Total	YTD 2012 (MDth/d)
TGP	43%	2,360
Transco	18%	982
Stagecoach	8%	413
TETCO	7%	401
Dominion	6%	352
Columbia Gas	6%	333
Equitrans	4%	224
National Fuel	3%	168
Millennium	2%	129
National Fuel Prod	2%	109
TOTAL	100%	5,470

**Source: Bentek** 





#### **TGP Unmatched Access to Marcellus Producers**





- 38 Marcellus producer interconnects on TGP totaling 8.9 Bcf/d Marcellus receipt point access
- ~ 1 Bcf/d receipt access added on 2012
- Chesapeake Anadarko
- Seneca Resources Cabot
- Shell Total
- Chevron BP
- Range Resources Sierra Buckeye
- Magnum Hunter Enervest
- ExxonMobil Southwestern
- EOG
- Hess
- Consol





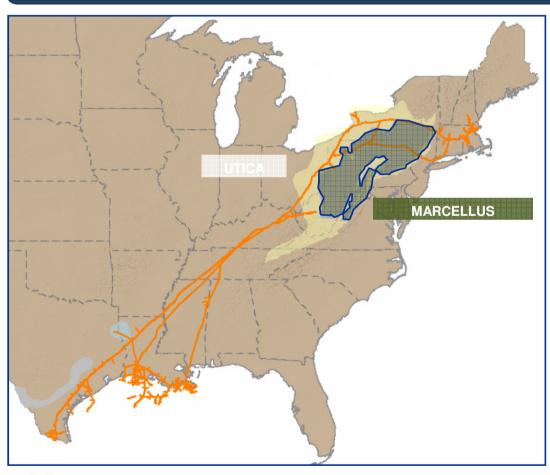
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#### **The Next Act - Utica Access**

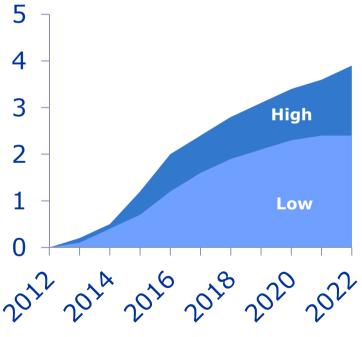




# Utica projected to be 1.5 - 2.5 Bcf/d by 2017



# **Utica Projections**





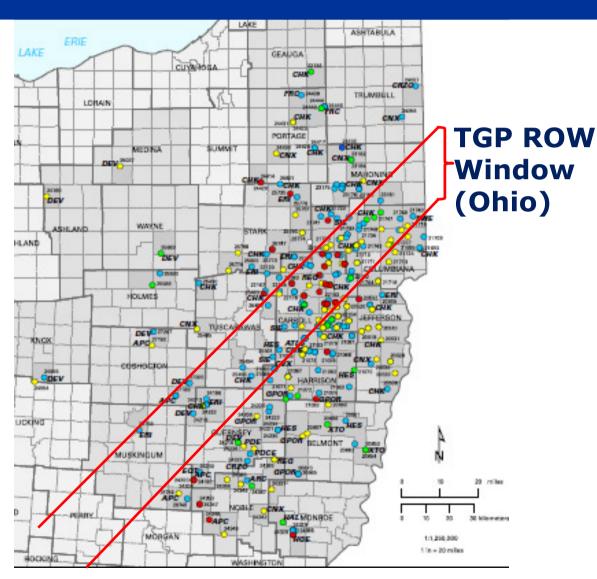


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# **Utica Producer Activity**







Operator	Net Acres
Chesapeake/ Total	1,300,000
Enervest	700,000
Chevron	623,000
Anadarko	390,000 (g)
Hess	200,000
Range	190,000
Halcon	140,000
Consol	100,000
Xon	90,000
ВР	84,000
Rex	72,200
Gulfport	62,500
Antero	56,000
Shell	undisclosed
Hilcorp	private
Sierra	private
TOTAL	4,007,700

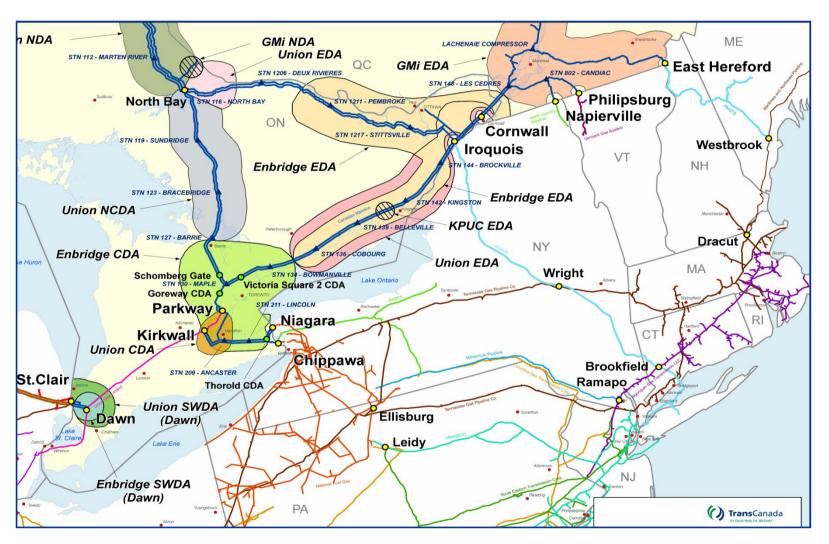




# **Canadian Mainline - Eastern Triangle**











#### **Marcellus and the Mainline**





- To date, TransCanada has executed firm transportation contracts for approximately <u>410,000 GJ/d</u> of long-term service between Niagara Falls and Eastern Canadian markets
  - Facilities installed to move gas from Niagara effective November 1, 2012
  - TransCanada expects to be able to install additional capacity from Niagara/Chippawa to Kirkwall for November 1, 2014 and for November 1, 2016 to markets downstream of Parkway (e.g. Toronto, Montreal, Iroquois, PNGTS)





#### **Access to Canadian Mainline Markets**



- Dawn Hub (Dawn is the 3<sup>rd</sup> largest trading hub in North America access to storage, liquidity)
- Large LDC's
  - Enbridge Gas Distribution, Union Gas, Gaz Metro (Quebec)
- Gas-Fired Power Generators
  - 4800 MW of gas-fired generation sourcing gas supply at Dawn
  - 1000 MW of new gas-fired generation expected in service by 2016/17
    - Greenfield South Power Corp., TransCanada Energy
- Marketers/Banks/Brokers
  - BP, Emera, J. Aron, JP Morgan, Tenaska, etc.
- Industrials
  - Vale Inco, Xstrata, Nova Chemical, GM, Ford, etc.





### **Incremental Capacity to Key Markets**





- TCPL and TGP can expand system capacity as required to enable
   Marcellus and Utica supply to reach Canadian markets
  - TGP put the Niagara Spur Loop Line Bi-directional Flow Project and its NSD Project in-service 11-1-12 for delivery capacity at Niagara, operational capacity ~ 725,000 - 800,000 Mcf/d
  - Most recent TCPL expansion (Niagara to Kirkwall and Parkway to Maple)
    put into service November 2012 (current Niagara receipt point capacity is
    ~ 425 TJ
  - TCPL's Q2 2012 open season resulted in approximately 300 TJ/d of incremental service requests from Parkway for November 2015
- Utilizing existing infrastructure, both TCPL and TGP are able to achieve the lowest cost expansion solutions by offering scalable (various range of volumes) projects to suit producer/market needs and timing of in-service dates

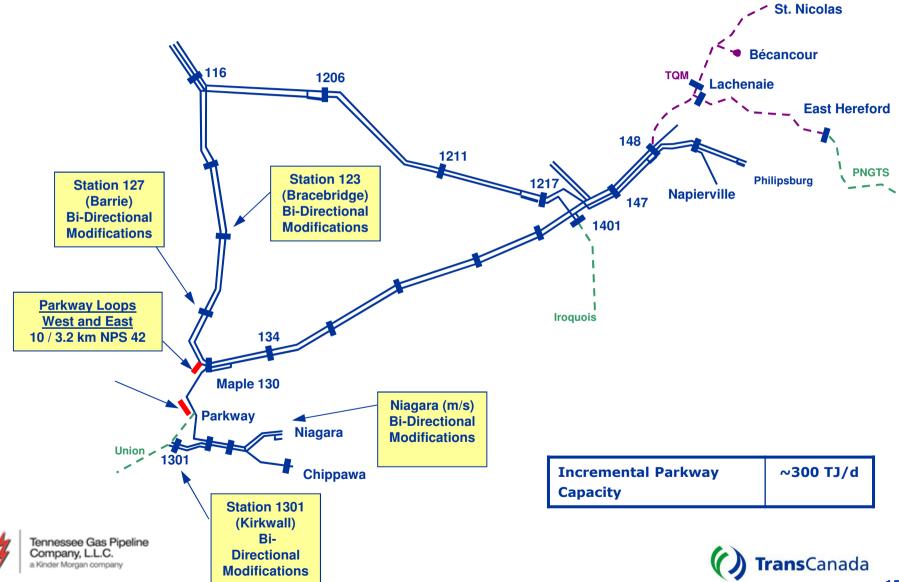




# **2012 Mainline Expansion Facilities**



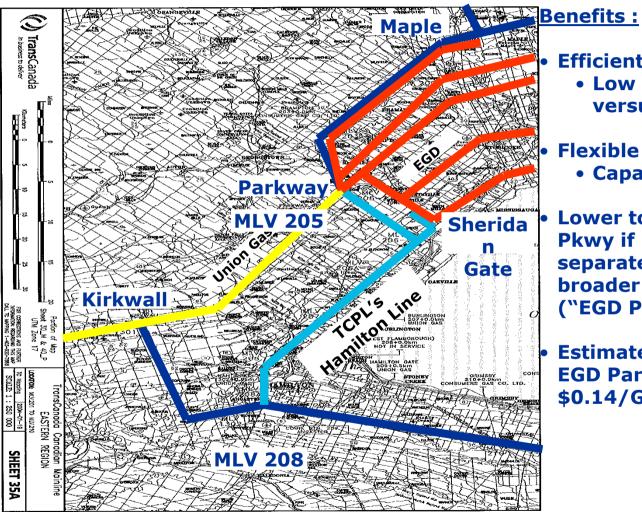




# **Niagara to Toronto via Hamilton Line**







- **Efficient** 
  - Low capital versus capacity
- **Flexible** 
  - Capacity ramp-up
- Lower toll to EGD at Pkwy if meter tolled separately from broader EGD CDA ("EGD Parkway")
- **Estimated Niagara to EGD Parkway DDA =** \$0.14/GJ





# Price Comparison: Nexus vs TGP/TCPL Marcellus to Dawn (400,000 Dth/d)





Nexus		TGP/TCPL	
Gas Price Dominion S	\$3.32	\$3.085	Gas Price TGP Marcellus
Nexus rate	\$0.80	\$0.50 - \$0.60	TGP rate
Gathering / OPEN rate??	\$??	\$0.13	TCPL rate to Kirkwall*
		\$0.10	Union Gas M12X rate
TOTAL DELIVERED COST	\$4.12	\$3.81 - \$3.91	TOTAL DELIVERED COST

<sup>\*</sup>TC Rates are 2013 Restructuring Rates





# Price Comparison: Nexus vs TGP/TCPL Marcellus to Toronto (Enbridge CDA)





Nexus		TGP/TCPL	
Gas Price Dominion S	\$3.32	\$3.085	Gas Price TGP Marcellus
Nexus rate	\$0.80	\$0.35 - \$0.38	TGP rate
Gathering / OPEN rate??	\$??	\$0.15	TCPL rate to EGD Parkway CDA
Union Gas M12X Rate	\$0.10		Union Gas M12X rate
TOTAL DELIVERED COST	\$4.22	\$3.74 - \$3.84	TOTAL DELIVERED COST





<sup>\*</sup>TC Rates are 2013 Restructuring Rates

### **Conclusions & Next Steps**





#### **Access to Marcellus Supply**

TransCanada's Mainline connects suppliers to premium markets within
 Ontario and Quebec via Tennessee Gas Pipeline and other interstate pipeline connections

#### **Competitive Option**

 TransCanada's seamless service provides a competitive option to markets looking to access Marcellus and Utica supplies at Niagara

#### **Operational Excellence (TCPL & TGP)**

- Secure and reliable annual firm service
- Flexible and easy to use transactional systems
- Strong record of meeting project in-service dates

#### **Next Steps**

Meetings with Producers and Markets Jan/Feb, 2013 to assess customer interest and timing of infrastructure needs





### **Contact Information:**





#### • TransCanada Pipeline

- Tim Stringer
- (416) 869-2177 office
- (416) 606-4092 cell
- <u>Tim stringer@transcanada.com</u>

### • Tennessee Gas Pipeline

- Lorraine Lindberg
- (713) 420-3622 office
- (713) 206-1242 cell
- Lorraine lindberg@kindermorgan.com





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Subject: Location:	Fw: TGP Meeting (Conference Call In Info Below) ES&P Room
Start: End:	Wed 6/12/2013 10:00 AM Wed 6/12/2013 11:30 AM
Recurrence:	(none)
Meeting Status:	Accepted
Organizer: Required Attendees:	Jamie LeBlanc Lisa DeAbreu
Can you make this meeting tomo	rrow?
Tim, Please forward this call in informa	ation Lorraine.
Join online meeting < https://meet	.gazifere.com/jamie.leblanc/KLV24SYW>
https://meet.gazifere.com/jamie.le	blanc/KLV24SYW
Join by Phone  *CONF (*2663) - EGD Cisco Phone +1-647-317-0410 Toronto - GTA +1-705-417-2002 Barrie, ON +1-289-323-0803 Brampton, ON +1-587-794-3128 Calgary +1-587-786-3131 Edmonton +1-819-317-1182 Gazifere / Hull, +1-713-904-7540 Houston +1-315-842-4088 Massena, NY / S +1-506-801-0017 Moncton, NB +1-289-316-1224 Oshawa, ON (D +1-613-916-6059 Ottawa +1-705-201-5390 Peterborough, S +1-289-434-4245 Thorold +1-519-491-2900 Tecumseh Gas / +1-855-343-5962 Toll-Free Find a local number < https://dialing	QC St. Lawrence Gas urham Region) ON / Sarnia .egd.enbridge.com>   First online meeting?
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[!OC([1033])!]	
Hi Joel,	
I am sending you this to get it on	your calendar even though we do not have a specific time yet. Feel free to invite

others from your group.

Lucy,

Once we know a time we will need to book the	e room.	EB-2015-0166 / EB-2015-0175 Exhibit	
TransCanada PipeLines Ltd. (TCPL) Aid to Cross Jamie		Page 2 of 2	
Tim, Please forward this call in information Lorraine	e.		
Join online meeting < https://meet.gazifere.com	n/jamie.leblanc/KLV24SYW>		
https://meet.gazifere.com/jamie.leblanc/KLV24	SYW		
Join by Phone  *CONF (*2663) - EGD Cisco Phone +1-647-317-0410 Toronto - GTA +1-705-417-2002 Barrie, ON +1-289-323-0803 Brampton, ON +1-587-794-3128 Calgary +1-587-786-3131 Edmonton +1-819-317-1182 Gazifere / Hull, QC +1-713-904-7540 Houston +1-315-842-4088 Massena, NY / St. Lawrence +1-506-801-0017 Moncton, NB +1-289-316-1224 Oshawa, ON (Durham Region +1-613-916-6059 Ottawa +1-705-201-5390 Peterborough, ON +1-289-434-4245 Thorold +1-519-491-2900 Tecumseh Gas / Sarnia +1-855-343-5962 Toll-Free Find a local number < https://dialin.egd.enbridge	n)		
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[IOC([1033])I]			
	Hi Joel,		
I am sending you this to get it on your calenda others from your group.	r even though we do not have a specific t	ime yet. Feel free to invite	
	Lucy,		
	Once we know a time we will need to b	ook the room.	

Jamie