

Anna Fitzpatrick

Anna has worked in the electrical industry for 15+ years as an operations and market analyst. For the last ten (10) + years, she has excelled as a Canadian electricity rate analyst and market specialist, gaining a diverse skill set including invoice reconciliations, rate analysis and contract administration. She regularly performs load profiling, settlement & verification services, annual client budget and delivered cost forecasts and regulated rate class analysis. Anna continues to provide E2 clients with steadfast back-office support, performing accurate and timely delivery of key accounts' monthly delivered electricity cost and consumption verification reports. Client sensitive and responsive, Anna is a valuable and dedicated team player, responsible for ensuring the development of client load profiles, as well as providing analytical support for the Director of Electricity and other company management personnel, inclusive of evaluating supplier futures' pricing, market pricing and other relevant market analysis.

Work History:

E2 Energy Inc. - May 2005 to Current: Sr. Energy (Electricity) Analyst (2012) / Energy (Electricity) Analyst (2006), Jr. Energy (Electricity) Analyst (2005)

Ontario Energy Savings Corp / Just Energy - February 2000-April 2005: Operations Analyst & Customer Relations Representative

Work Experience (including but not limited to):

- ✓ Extensive experience in tracking and analyzing market demand in order to provide clients with the necessary information to successfully and efficiently manage their peak demand levels resulting in lower electricity commodity and delivery rates.
- ✓ Skilled detailed analysis is provided to Ontario clients regarding Class A and Class B Global Adjustment to assist in the determination of proper eligibility and provision of optimal cost avoidance, annually.
- ✓ Detailed review and dispute resolution of utility and supplier invoices to identify billing discrepancies on behalf of the client thus ensuring both accurate and proper monthly invoicing on a monthly basis.
- ✓ An in depth understanding of electricity market dynamics including utility rate structure, market conditions, hedge positions, and regulatory changes allows for skillful preparation of multi-year client budgets which has allowed them to successfully manage their annual commodity budgets and delivered electricity costs.
- ✓ Ongoing regulated utility rate analysis performed for clients by province, utility and accounts to ensure that they are in the optimal rate class for their usage levels.
- ✓ A comprehensive review and scrutiny of all electrical utility rate filings in all applicable Canadian jurisdictions on a frequent basis in order to provide management with the necessary information to intervene on the clients' behalf as needed with the utilities and regulators (as required) and as needed.
- ✓ Intimate understanding of utility and IESO client data-account interfaces, required for monthly utility cost and usage data transfers for invoicing verification and payment remittance advice
- ✓ Intimate knowledge of the various Canadian demand response compliance and reporting requirements for the company's key client accounts, including for example, responsibility for regular weekly interface with the IESO for associated Ontario clients "Demand Response (3)", or DR3, data and reporting

- ✓ Development of strong working relationships with both utility and supplier personnel as well as clients allows for swift resolution of client issues and complaint resolution.
- ✓ Regular communication and relationship management with clients.
- ✓ Preparation of monthly reports to provide clients with an analysis and commentary on market developments and trends including market power price tracking for Ontario, Alberta, and adjacent power markets including major trading hubs such as NYISO, NEPOOL, and PJM (US North East).
- ✓ Oversight of all client and personal preparation of the key-accounts' monthly actual to budget, delivered- electricity-cost, variance reports.
- ✓ Extensive experience and intimate knowledge of the company's electricity portfolio profiling models and software, including least-cost optimization of the various hedging instruments against index-price forecasts and load profile analysis.
- ✓ Necessarily intimate with all types of contracts including both Contract for Differences and Distributor Consolidator Billing and financial and accounting reconciliations of each.
- ✓ Provides contract administration and evaluation support throughout clients' RFQ processes, including analytical support, in company's continual issuance of competitive client tenders to the supply community.
- ✓ Ad hoc analytical support for management's consulting work related to clients' cogeneration assessments, long-term energy optimization and other demand reduction projects.