

January 8, 2016

Kirsten Walli Board Secretary Ontario Energy Board, 2300 Yonge St. Suite 2700, P.O. Box 2319 Toronto, Ontario, M4P 1E4

Dear Ms. Walli:

Re: Guelph Hydro Electric Systems Inc. ("Guelph Hydro") Conservation and Demand Management ("CDM") Performance Incentive Payment Application

Please find enclosed Guelph Hydro's application for a CDM Performance Incentive Payment.

Per Section 7 of the CDM Code for Electricity Distributors (EB-2010-0215), a distributor may apply for such an incentive if it has achieved 80% or greater of each its peak-demand and cumulative energy savings CDM targets within the 2011 to 2014 CDM framework. Guelph Hydro has achieved 119.8% of its Peak Demand and 164.6% of its Energy targets.

In addition to submission via RESS, two paper copies of this application will follow by courier.

Please contact me if you have any questions in this matter.

Sincerely,

Moweng

Matt Weninger O Director of Metering and Conservation Guelph Hydro Electric Systems Inc.

395 Southgate Drive, Guelph, ON N1G 4Y1 Telephone - (519) 837-4720 Email – mweninger@guelphhydro.com



Performance Incentive Application

for

2011 – 2014 Conservation and Demand

Management Programs

IN THE MATTER OF

the Ontario Energy Board Act, 1998, Sections 27.1 and 27.2

AND IN THE MATTER OF

an application by Guelph Hydro Electric Systems Inc. to the Ontario Energy Board for the Payment of Performance Incentives in accordance with Section 7.1.1 of the Conservation and Demand Management Code for Electricity Distributors (EB-2010-0215)

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CONTACT INFORMATION

Applicant's Name: Guelph Hydro Electric Systems Inc.

Applicant's Address for Service:

395 Southgate Drive Guelph, Ontario N1G 4Y1

Attention:

Matt Weninger Director of Metering & Conservation Phone: 519-837-4720 Email: <u>mweninger@guelphhydro.com</u>

MANAGER'S SUMMARY

1 Introduction

Guelph Hydro Electric Systems Inc. ("Guelph Hydro") is a licensed electricity distributor (ED-2002-0565) that owns and operates an electricity distribution system that provides service within the City of Guelph and Village of Rockwood. Guelph Hydro offers Province-wide Conservation and Demand Management Programs to its customers as directed in the Ontario Energy Board's ("the Board") Conservation and Demand Management Code for Electricity Distributors ("the CDM Code"), Board File No. EB-2010-0215 issued September 16, 2010. The CDM Code sets out the obligations and requirements that licensed distributors must comply with in relation to the CDM targets set out in their licences.

With its Decision and Order issued on November 12, 2010 and March 14, 2011, the OEB assigned distributors specific summer Net Peak Demand reduction and Cumulative Net Energy Savings Targets to be met by the end of the 2011-2014 period, as a condition of their distributor's licence. Guelph Hydro was assigned targets of 16.71 MW and 79.53 GWh, respectively.

Guelph Hydro is applying to the Board for an order approving the Payment of a Performance Incentive in accordance with Section 7.1.1 of CDM Code, having exceeded 80% of its CDM demand and energy targets, as documented in the IESO Final Verified Results Report for 2011-2014 CDM Programs, attached as Appendix A.

This Manager's Summary will address the following items:

- Performance Incentives under the CDM Code
- Target Achievement
- Performance Incentive Calculation

2 Performance Incentives under the CDM Code

Section 7 of the CDM Code relates to performance incentives and states that a distributor may claim incentives in relation to its contribution to CDM Programs. Performance incentives are calculated across the distributor's entire portfolio of Board-Approved CDM Programs and IESO-Contracted Province-Wide CDM Programs and in the manner set out in the CDM Code, including Appendix D.

The Board will consider applications for performance incentives and make a determination on the appropriate incentive amount based on the methodology established by the CDM Code. Performance incentives approved by the Board will include a determination regarding the amount and timing of payments to be made by the IESO under section 78.5 of the *Ontario Energy Board Act, 1998.*

Appendix D of the CDM Code provides a detailed description of 6 ranges of performance tiers and incentives and is summarized in Table 1.

| | Performance Tie | rs | Performan | ce Incentive |
|-------|-----------------|---------------|-----------|--------------|
| Range | Range Begins | Range Ends | ¢/kWh | \$/kW |
| 1 | 80% | up to 100% | 0.30 | 13.50 |
| 2 | 100% | up to 110% | 0.45 | 20.25 |
| 3 | 110% | up to 120% | 0.75 | 33.75 |
| 4 | 120% | up to 130% | 1.05 | 47.25 |
| 5 | 130% | up to 140% | 1.35 | 60.75 |
| 6 | 140% | up to 150% | 1.80 | 81.00 |

Table 1: Performance Incentive Calculation

3 Target Achievement

On September 30, 2015, Guelph Hydro submitted a report to the Board on its final progress under the 2011-2014 CDM Programs, in accordance with the filing requirements set out in the CDM Code. The report highlights Guelph Hydro's CDM activities, successes and challenges, and summarizes its overall achievements in net peak demand and net energy savings. Guelph Hydro did not offer any Board-Approved CDM Programs.

Guelph Hydro's IESO 2011-2014 CDM Final Verified Results Report is attached as Appendix A. As noted in the report, Guelph Hydro achieved 119.8% of its Demand Reduction Target and 164.6% of its Energy Savings Target for the 2011-2014 CDM Framework, summarized in the following Tables 2 and 3.

| Implementation Period | Annual | | | | | | | | | | | |
|-----------------------|---|------|------|------|--|--|--|--|--|--|--|--|
| Implementation Period | 2011 | 2012 | 2013 | 2014 | | | | | | | | |
| 2011 - Verified | 3.4 | 3.0 | 3.0 | 2.9 | | | | | | | | |
| 2012 - Verified† | 0.1 | 5.1 | 4.0 | 4.0 | | | | | | | | |
| 2013 - Verified+ | 13 - Verified ⁺ 0.0 0.1 6.1 | | | | | | | | | | | |
| 2014 - Verified† | 11.7 | | | | | | | | | | | |
| Ve | gs Persisting in 2014: | 20.0 | | | | | | | | | | |
| Guelph Hy | CDM Capacity Target: | 16.7 | | | | | | | | | | |
| Verified Po | Verified Portion of Peak Demand Savings Target Achieved in 2014 (%): 119.8% | | | | | | | | | | | |

Table 2: Net Peak Demand Savings (MW)

| Implementation Period | | F | Annual | | Cumulative | | | | | | | | |
|-----------------------|--|--------------------|-----------------------|--------------------|------------|--|--|--|--|--|--|--|--|
| Implementation Period | 2011 | 2012 | 2013 | 2014 | 2011-2014 | | | | | | | | |
| 2011 - Verified | 14.4 | 14.4 | 14.4 | 14.2 | 57.4 | | | | | | | | |
| 2012 - Verified† | 0.9 | 8.9 | 8.9 | 8.8 | 27.5 | | | | | | | | |
| 2013 - Verified† | 0.0 | 0.3 | 8.1 | 8.0 | 16.4 | | | | | | | | |
| 2014 - Verified† | 0.4 | 1.6 | 8.74 | 18.8 | 29.6 | | | | | | | | |
| | | Verified | Net Cumulative Energy | Savings 2011-2014: | 130.9 | | | | | | | | |
| | Guelph Hydr | o Electric Systems | Inc. 2011-2014 Annual | CDM Energy Target: | 79.5 | | | | | | | | |
| | Verified Portion of Cumulative Energy Target Achieved in 2014 (%): | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

Table 3: Net Cumulative Energy Savings (GWh)

Includes adjustments to previous years' verified results

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

4 Performance Incentive Calculation

Guelph Hydro used the CDM Performance Incentive Calculator in Appendix D of the CDM Code to calculate the performance incentive it may be entitled to under Section 7 of the CDM Code. As shown in Table 4, a \$611,350 CDM performance incentive results from the calculation.

CDM Performance Incentive Calculator User Inputs LDC Guelph Hydro Electric Systems Inc. Calculated Cells **CDM Targets** Energy Peak Demand (GWh) (MW) 16.71 Target 79.53 130.87 20.02 Actual* 164.56% 119.79% Percentage ¢/kWh Bonus (\$) \$/kW Bonus (\$) Bonus 1 (80%-100%) 0.30 47,718 \$13.50 45,117 \$ \$ Bonus 2 (100%-110%) 0.45 \$ 35,789 \$20.25 \$ 33,838 0.75 \$ 59,647 \$33.75 \$ 55,215 Bonus 3 (110%-120%) \$ Bonus 4 (120%-130%) 1.05 \$ 83,507 \$47.25 Bonus 5 (130%-140%) 1.35 \$ 107,366 \$60.75 \$ \$ \$ Bonus 6 (140%-150%) 1.80 143,154 \$81.00 \$ \$ **Bonus SubTotals** 477,180 134,170 \$ Bonus Total 611,350 A "FALSE" reading in the Bonus Total cell *Actual = Final Results of OPA (IESO) indicates your results do not qualify for a Province-Wide CDM Programs + Final performance incentive. A distributor must Results of Board-Approved CDM Programs meet at least 80% of each CDM Target to be eligible for a performance incentive. NOTE: Board-Approved CDM Programs results must be evaluated in accordance with Section 6 of the CDM Code.

Table 4: Ontario Energy Board CDM Performance Incentive Calculator

5 Summary

Guelph Hydro believes that it has followed the methodology established by the CDM Code, that Guelph Hydro meets the eligibility criteria as established under section 7.1 of the CDM Code, and that Guelph Hydro has properly calculated the total claim of \$611,350 using the Appendix D CDM Performance Incentive Calculator.

Guelph Hydro requests that the Board consider this application filed under section 7.1 of the CDM Code and make a determination on the appropriate performance incentive based on the methodology established by this Code.

Respectfully submitted this 8th day of January, 2016.

Matt Weninger, P.Eng. Director of Metering & Conservation Guelph Hydro Electric Systems Inc. Guelph Hydro Electric Distribution Systems Inc. Performance Incentive Application 2011-2014 CDM Programs Filed: January 8, 2016 Page 8 of 8

Appendix A: IESO Final Verified CDM Results Report



Message from the Vice President:

The IESO is pleased to provide the enclosed 2011-2014 Final Results Report. This report is designed to help populate LDC Annual Reports that will be submitted to the Ontario Energy Board (OEB) in September 2015.

2011-2014 Conservation Framework Highlights:

- LDCs have made significant achievements against dual energy and peak demand savings targets. Collectively, the LDCs have achieved 109% of the energy target and 70% of the peak demand target.
- Momentum has built as we transition to the Conservation First Framework. 2014 demonstrated an achievement of
 over 1 TWh of net incremental energy savings, positioning us well for average net incremental energy savings of 1.2
 TWh required in the new framework to meet our 2020 CDM targets.
- Throughout the past framework, program results have become more predictable year over year as noted in the
 increasingly smaller variance between quarterly preliminary results and verified final results.
- Customer engagement continued to increase in both the Consumer and Business Programs. Between 2011 2014 consumers have purchased over 10 million energy efficient products through the saveONenergy COUPONS program. Customers in RETROFIT continue to declare a positive experience participating in the program with 86% likely to recommend.
- saveONenergy has seen a steady and significant increase in unaided brand awareness by 33% from 2011-2014
- Conservation is becoming even more cost-effective as programs become more efficient and effective. 2014 proved
 early investments in long lead time projects will pay off with the high savings now being realized in programs like
 PROCESS & SYSTEMS and RETROFIT. Within 4 cents per kWh, Conservation programs continue to be a valuable and
 cost effective resource for customers across the province.

The 2011-2014 Final Results within this report vary from the Draft 2011-2014 Final Results Report for the following reasons:

- Savings from Time of Use pricing are included in the Final Results Report. Overall the province saved 55 MWs from Time-of-Use pricing in 2014, or 0.73% of residential summer peak demand.
- Between August 4th and August 28th, the IESO and LDCs have worked collaboratively to reconcile projects from 2011-2014 Final Results Report to ensure every eligible project was captured and accurately reported.
- Verified savings from Innovation Fund pilots are also included for participating LDCs.

All results will be considered final for the 2011-2014 Conservation Framework. Any additional program activity not captured in the 2011-2014 Final Results Report will not be included as part of a future adjustment process.

Please continue to monitor saveONenergy E-blasts for future updates and should you have any other questions or comments please contact LDC.Support@ieso.ca.

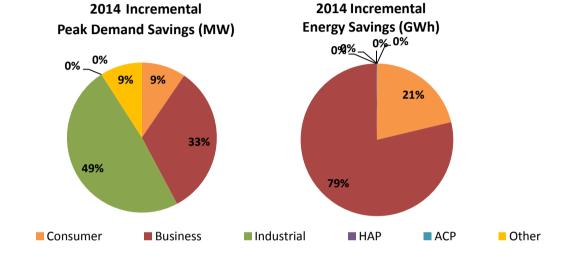
We appreciate your collaboration and cooperation throughout the reporting and evaluation process and we look forward to the success ahead in the Conservation First Framework.

Sincerely,

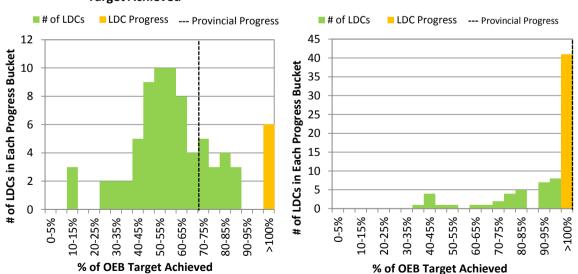
Terry Young

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| | | LDC-Specific Performance (LDC Level Results) | |
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| Table 2 | LDC Adjustments to Net Verified Results | Provides LDC-specific initiative level adjustments from previous years' (activity, net peak demand and energy savings). | <u>5</u> |
| Table 3 | LDC Realization Rates & NTGs | Provides LDC-specific initiative-level realization rates and net-to-gross ratios. | <u>6</u> |
| Table 4 | LDC Net Peak Demand Savings (MW) | Provides a portfolio level view of LDC achievement of net peak demand savings against OEB target. | Z |
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| Table 9 | Provincial Net Peak Demand Savings (MW) | Provides a portfolio level view of provincial achievement of net peak demand savings against the OEB target. | <u>11</u> |
| Table 10 | Provincial Net Energy Savings (GWh) | Provides a portfolio level view of achievement of provincial net energy savings against the OEB target. | <u>11</u> |
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| - | Reference Tables | Consumer Program allocation methodology. | <u>22 to 23</u> |
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| Table 14 | Provincial Adjustments to Gross Verified Results | Provides province-wide initiative level adjustments from previous years (gross peak demand and energy savings). | <u>28</u> |





Comparison: LDC Achievement vs. LDC Community Achievement (Progress to Target)



% of OEB Peak Demand Savings Target Achieved

% of OEB Energy Savings Target Achieved

| | | Table 1: Guel | | tric Systems In | ic. Initiative and | | remental Peak I | | s (kW) | Ne | et Incremental E | nergy Savings (k\ | Wh) | Program-to-Date Verif (exclud | |
|---|--------------|-----------------------|-----------------------|--------------------------------|--------------------|------------------------|---------------------------------|---------|------------|------------|------------------|-------------------|-------------------|---|---|
| Initiative | Unit | | reportir | curring within t ng period) | he specified | (new peak | demand saving specified repo | | within the | | vings from activ | | ecified reporting | 2014 Net Annual Peak Demand Savings (kW) | 2011-2014 Net Cumulative Energy Savings (kWh) |
| | | 2011* | 2012* | 2013* | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2014 | 2014 |
| Consumer Program | | | | | | | | | | | | | | | |
| Appliance Retirement | Appliances | 794 | 426 | 208 | 199 | 43 | 23 | 14 | 13 | 312,750 | 167,643 | 88,261 | 86,630 | 92 | 2,016,578 |
| Appliance Exchange | Appliances | 24 | 21 | 54 | 67 | 3 | 3 | 11 | 14 | 3,328 | 5,639 | 19,950 | 24,752 | 29 | 93,653 |
| HVAC Incentives | Equipment | 1,216 | 1,093 | 1,379 | 1,720 | 450 | 253 | 287 | 351 | 861,567 | 449,783 | 503,633 | 650,307 | 1,341 | 6,453,191 |
| Conservation Instant Coupon Booklet | Items | 4,634 | 278 | 3,126 | 10,100 | 11 | 2 | 5 | 20 | 171,748 | 12,560 | 69,239 | 271,895 | 38 | 1,135,048 |
| Bi-Annual Retailer Event | Items | 8,553 | 9,530 | 8,487 | 43,342 | 15 | 13 | 11 | 72 | 263,995 | 240,587 | 154,331 | 1,104,068 | 111 | 3,190,472 |
| Retailer Co-op | Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Residential Demand Response | Devices | 222 | 0 | 0 | 717 | 124 | 0 | 0 | 251 | 0 | 0 | 0 | 0 | 251 | 0 |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | 456 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Residential New Construction | Homes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Consumer Program Total | | | | | | 645 | 294 | 328 | 722 | 1,613,390 | 876,212 | 835,414 | 2,137,653 | 1,863 | 12,888,942 |
| Business Program | | | | | | | | | | | | | | | |
| Retrofit | Projects | 26 | 107 | 116 | 103 | 110 | 1,055 | 939 | 1,107 | 549,202 | 5,028,199 | 6,406,519 | 7,229,048 | 3,173 | 37,181,423 |
| Direct Install Lighting | Projects | 225 | 160 | 76 | 87 | 313 | 156 | 105 | 108 | 778,995 | 553,506 | 361,892 | 384,907 | 624 | 5,699,283 |
| Building Commissioning | Buildings | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New Construction | Buildings | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 20,616 | 2 | 20,616 |
| Energy Audit | Audits | 0 | 19 | 119 | 4 | 0 | 83 | 9 | 53 | 0 | 402,820 | 48,451 | 261,094 | 145 | 1,566,456 |
| Small Commercial Demand Response | Devices | 3 | 0 | 0 | 6 | 2 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 3 | 0 |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Demand Response 3 | Facilities | 5 | 6 | 6 | 7 | 307 | 1,069 | 1,064 | 1,204 | 11,993 | 15,535 | 14,560 | 0 | 1,204 | 42,089 |
| Business Program Total | | | | | | 732 | 2,363 | 2,117 | 2,477 | 1,340,190 | 6,000,060 | 6,831,422 | 7,895,666 | 5,151 | 44,509,867 |
| Industrial Program | | | | | | | | | | | | | | | |
| Process & System Upgrades | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Monitoring & Targeting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Energy Manager | Projects | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Retrofit | Projects | 13 | 0 | 0 | 0 | 596 | 0 | 0 | 0 | 3,704,027 | 0 | 0 | 0 | 596 | 14,816,107 |
| Demand Response 3 | Facilities | 0 | 0 | 22 | 22 | 0 | 0 | 3,576 | 3,686 | 0 | 0 | 81,439 | 0 | 3,686 | 81,439 |
| Industrial Program Total | | | | | | 596 | 0 | 3,576 | 3,686 | 3,704,027 | 0 | 81,439 | 0 | 4,282 | 14,897,546 |
| Home Assistance Program | | | | | | | | | | | | | | | |
| Home Assistance Program | Homes | 0 | 0 | 0 | 52 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 20,414 | 1 | 20,414 |
| Home Assistance Program Total | | | | | | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 20,414 | 1 | 20,414 |
| Aboriginal Program | | | 1 | - | | | | | | | - | | | | |
| Home Assistance Program | Homes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Install Lighting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Aboriginal Program Total | | | | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pre-2011 Programs completed in 2011 | | | | | | | | | | | | | | | |
| Electricity Retrofit Incentive Program | Projects | 52 | 0 | 0 | 0 | 1,385 | 0 | 0 | 0 | 7,431,466 | 0 | 0 | 0 | 1,385 | 29,725,863 |
| High Performance New Construction | Projects | 4 | 0 | 0 | 0 | 62 | 1 | 0 | 0 | 317,091 | 983 | 0 | 0 | 63 | 1,271,313 |
| Toronto Comprehensive | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LDC Custom Programs | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pre-2011 Programs completed in 2011 Tot | - | | · · · · | · · · · | | 1,447 | 1 | 0 | 0 | 7,748,556 | 983 | 0 | 0 | 1,448 | 30,997,176 |
| Othor | | | | | | _, | | , v | | ., | | | | _, | ,,12.0 |
| Program Enabled Savings | Projects | 0 | 6 | 1 | 0 | 0 | 2,304 | 16 | 0 | 0 | 1,188,362 | 96,000 | 0 | 2,320 | 3,757,086 |
| | Homes | 0 | 0 | 0 | n/a | 0 | 2,304 | 0 | 688 | 0 | 0 | 96,000 | 0 | 688 | 0 |
| Time-of-Use Savings | | 0 | | 0 | | 0 | | 0 | | 0 | 0 | 0 | | 0 | 0 |
| LDC Pilots | Projects | 0 | 0 | 0 | 0 | 0 | 0 2,304 | 0 16 | 0 688 | 0 | - | 96,000 | 0 | 0 3,008 | |
| Other Total | | | | | | U | | | | U | 1,188,362 | | | | 3,757,086 |
| Adjustments to 2011 Verified Results | | | | | | | 104 | 0 | 119 | | 883,018 | 0 | 449,226 | 221 | 5,321,576 |
| Adjustments to 2012 Verified Results | | | | | | | | 54 | 2,649 | | | 257,548 | 1,127,247 | 2,702 | 4,153,844 |
| Adjustments to 2013 Verified Results | | | | | | | | | 1,339 | | | | 7,160,336 | 1,339 | 14,324,462 |
| Energy Efficiency Total | | | _ | | | 2,986 | 3,894 | 1,396 | 2,430 | 14,394,170 | 8,050,082 | 7,748,276 | 10,053,733 | 10,609 | 106,947,504 |
| Demand Response Total (Scenario 1) | | | | | | 433 | 1,069 | 4,640 | 5,145 | 11,993 | 15,535 | 95,999 | 0 | 5,145 | 123,527 |
| Adjustments to Previous Years' Verified Re | esults Total | | | | | 0 | 104 | 54 | 4,108 | 0 | 883,018 | 257,548 | 8,736,809 | 4,263 | 23,799,882 |
| OPA-Contracted LDC Portfolio Total (inc. A | | | | | | 3,419 | 5,067 | 6,091 | 11,683 | 14,406,163 | 8,948,635 | 8,101,823 | 18,790,542 | 20,017 | 130,870,914 |
| Activity and savings for Demand Response resources f | | nt the savings from a | all active facilities | or devices | *Includes adjustme | nts after Final Report | ts were issued | | | | | | Full OEB Target: | 16,710 | 79,530,000 |
| contracted since January 1, 2011 (reported cumulative | | 0 | | | | sing connels 1 which | | | | | | | oro .u.get. | 10,710 | 73,330,000 |

Table 1: Guelph Hydro Electric Systems Inc. Initiative and Program Level Net Savings by Year

contracted sing sources to the sources to the sources of the sourc

persistence of 1 year

% of Full OEB Target Achieved to Date (Scenario 1):

119.8%

164.6%

Table 2: Adjustments to Guelph Hydro Electric Systems Inc. Net Verified Results due to Variances

| | Table 2: Adjustments to Guelph Hydro Incremental Activity Incremental Ac | | | | | ems Inc. Net Ve | rified Results d | ue to Variance | 25 | | | | | Program-to-Date Verified Progress to Target | | |
|---|--|-------------------|---------------------|--------------------|--------------|----------------------|--|--------------------|-------------|---------------------|--|-------------------|------|---|--|--|
| Initiative | Unit | (new program | | ng within the sp | pecified | (new peak de | mental Peak Der mand savings fro pecified reportir | om activity with | | | remental Energy avings from activ reporting pe | vity within the s | | (exclud 2014 Net Annual Peak | es DR) 2011-2014 Net Cumulative Energy | |
| | | 2011* | 2012* | 2013* | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | Demand Savings (kW) 2014 | Savings (kWh) 2014 | |
| Consumer Program | | | | | | | | | | | | | | | | |
| Appliance Retirement | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Appliance Exchange | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| HVAC Incentives | Equipment | -244 | 34 | 69 | | -71 | 7 | 15 | | -134,078 | 14,803 | 27,299 | | -48 | -437,308 | |
| Conservation Instant Coupon Booklet | Items | 74 | 0 | 9 | | 0 | 0 | 0 | | 2,476 | 0 | 212 | | 0 | 10,329 | |
| Bi-Annual Retailer Event | Items | 735 | 0 | 0 | | 1 | 0 | 0 | | 19,614 | 0 | 0 | | 1 | 78,456 | |
| Retailer Co-op | Items | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Residential Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Residential New Construction | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Consumer Program Total | 1 | | · · · · | | | -70 | 7 | 15 | | -111,988 | 14,803 | 27,511 | | -47 | -348,523 | |
| Business Program | | | | | | | | | | | | <u> </u> | | | | |
| Retrofit | Projects | 5 | 15 | 15 | | 135 | 38 | 282 | | 1,002,941 | 283,829 | 1,402,288 | | 454 | 7,663,497 | |
| Direct Install Lighting | Projects | 27 | 0 | 0 | | 40 | 0 | 0 | | 92,924 | 0 | 0 | | 38 | 364,297 | |
| Building Commissioning | Buildings | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| New Construction | Buildings | 0 | 0 | 1 | | 0 | 0 | 2 | | 0 | 0 | 2,845 | | 2 | 5,690 | |
| Energy Audit | Audits | 0 | 3 | 118 | | 0 | 19 | 1,041 | | 0 | 91,756 | 5,721,015 | | 1,059 | 11,717,297 | |
| Small Commercial Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Business Program Total | rucincies | | | 0 | - | 176 | 56 | 1,325 | | 1,095,865 | 375,585 | 7,126,148 | | 1,553 | 19,750,782 | |
| Industrial Desgram | | | | | | 170 | 30 | 1,525 | | 1,055,005 | 373,303 | 7,120,140 | | 1,555 | 15,750,762 | |
| Process & System Upgrades | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Monitoring & Targeting | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Energy Manager | Projects | 0 | 0 | 1 | | 0 | 0 | 0 | | 0 | 0 | 10.468 | | 0 | 20,935 | |
| Retrofit | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Industrial Program Total | racintics | 0 | 0 | 0 | - | 0 | 0 | 0 | | 0 | 0 | 10,468 | | 0 | 20,935 | |
| Home Assistance Program | | - | | | | | | | | | <u> </u> | 10,100 | | - | 20,555 | |
| Home Assistance Program | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Home Assistance Program Total | | - | - | | 1 | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Aboriginal Program | | | | | | | | | | - | | | _ | | - | |
| Home Assistance Program | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Direct Install Lighting Aboriginal Program Total | FIOJECIS | 0 | 0 | 0 | - | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| | | | | | | • | | U | _ | 0 | | , v | | 0 | Ū | |
| Pre-2011 Programs completed in 2011 Electricity Retrofit Incentive Program | Brojects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| | Projects | 0 | 0 | 0 | | -1 | 0 | 0 | | -100,859 | 0 | 0 | | -1 | | |
| High Performance New Construction | Projects | - | - | - | | | - | - | | - | - | - | | | -403,438 | |
| Toronto Comprehensive | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| LDC Custom Programs | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | _ | 0 | 0 | 0 | _ | 0 | 0 | |
| Pre-2011 Programs completed in 2011 Total | | | | | | -1 | 0 | 0 | | -100,859 | 0 | 0 | | -1 | -403,438 | |
| Other | | | | | | | 1 | 1 | | | 1 | 1 | | | | |
| Program Enabled Savings | Projects | 1 | 2 | 0 | | 119 | 2,639 | 0 | | 449,226 | 994,407 | 0 | | 2,758 | 4,780,126 | |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| LDC Pilots | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | |
| Other Total | | | | | | 119 | 2,639 | 0 | | 449,226 | 994,407 | 0 | | 2,758 | 4,780,126 | |
| Adjustments to 2011 Verified Results | | | | | | 224 | | | | 1,332,244 | | | | 221 | 5,321,576 | |
| Adjustments to 2012 Verified Results | | | | | | | 2,703 | | | | 1,384,795 | | | 2,702 | 4,153,844 | |
| Adjustments to 2013 Verified Results | | | | | | | | 1,340 | | | | 7,164,126 | | 1,339 | 14,324,462 | |
| Total Adjustments to Previous Years' Verified Re | sults | | | | | 224 | 2,703 | 1,340 | | 1,332,244 | 1,384,795 | 7,164,126 | | 4,263 | 23,799,882 | |
| Activity and savings for Demand Response resources for each | year represent the | Adjustments to p | evious years' resu | Its shown in this | table will n | ot align to adjustme | ents shown in Table | e 1 as the informa | ation prese | nted above is prese | ented in the implem | nentation year. | | | | |
| savings from all active facilities or devices contracted since Jan | uary 1, 2011 | Adjustements in T | able 1 reflect pers | isted savings in t | he year in v | which that adjustme | ent is verified. | | | | | | | | | |

Activity and savings for Demain Response resources for each year represent of savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Table 3: Guelph Hydro Electric Systems Inc. Realization Rate & NTG

| | | | | | nd Savings | | | | | | | Energy | Savings | | | |
|--|------|------------|---------|------|------------|------------|-----------|------|------|------------|---------|--------|--------------------|------|------|------|
| Initiative | | Realizatio | on Rate | | | Net-to-Gro | oss Ratio | | | Realizatio | on Rate | | Net-to-Gross Ratio | | | |
| | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 |
| Consumer Program | | | | | | | | | | | | | | | | |
| Appliance Retirement | 1.00 | 1.00 | n/a | n/a | 0.50 | 0.46 | 0.42 | 0.42 | 1.00 | 1.00 | n/a | n/a | 0.50 | 0.46 | 0.44 | 0.44 |
| Appliance Exchange | 1.00 | 1.00 | 1.00 | 1.00 | 0.52 | 0.52 | 0.53 | 0.53 | 1.00 | 1.00 | 1.00 | 1.00 | 0.52 | 0.52 | 0.53 | 0.53 |
| HVAC Incentives | 1.00 | 1.00 | n/a | 1.00 | 0.60 | 0.49 | 0.48 | 0.51 | 1.00 | 1.00 | n/a | 1.00 | 0.60 | 0.49 | 0.48 | 0.51 |
| Conservation Instant Coupon Booklet | 1.00 | 1.00 | 1.00 | 1.00 | 1.14 | 1.00 | 1.11 | 1.67 | 1.00 | 1.00 | 1.00 | 1.00 | 1.11 | 1.05 | 1.13 | 1.71 |
| Bi-Annual Retailer Event | 1.00 | 1.00 | 1.00 | 1.00 | 1.13 | 0.91 | 1.04 | 1.74 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 0.92 | 1.04 | 1.75 |
| Retailer Co-op | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential Demand Response | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential Demand Response (IHD) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential New Construction | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Business Program | | | | | | | | | | | | | | | | |
| Retrofit | 0.93 | 0.86 | 0.91 | 0.92 | 0.74 | 0.76 | 0.68 | 0.72 | 1.15 | 1.06 | 0.98 | 0.98 | 0.76 | 0.77 | 0.68 | 0.72 |
| Direct Install Lighting | 1.08 | 0.68 | 0.81 | 0.78 | 0.93 | 0.94 | 0.94 | 0.94 | 0.90 | 0.85 | 0.84 | 0.83 | 0.93 | 0.94 | 0.94 | 0.94 |
| Building Commissioning | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| New Construction | n/a | n/a | n/a | 0.37 | n/a | n/a | n/a | 0.54 | n/a | n/a | n/a | 0.52 | n/a | n/a | n/a | 0.54 |
| Energy Audit | n/a | n/a | 1.02 | 0.96 | n/a | n/a | 0.66 | 0.68 | n/a | n/a | 0.97 | 1.00 | n/a | n/a | 0.66 | 0.67 |
| Small Commercial Demand Response | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Small Commercial Demand Response (IHD) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Demand Response 3 | 0.76 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Industrial Program | | | | | | | | | | | | | | | | |
| Process & System Upgrades | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Monitoring & Targeting | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Energy Manager | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Retrofit | | | | | | | | | | | | | | | | |
| Demand Response 3 | 0.84 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Home Assistance Program | | | | | | | | | | | | | | | | |
| Home Assistance Program | n/a | n/a | n/a | 0.75 | n/a | n/a | n/a | 1.00 | n/a | n/a | n/a | 0.69 | n/a | n/a | n/a | 1.00 |
| Aboriginal Program | | | | | | | | | | | | | | | | |
| Home Assistance Program | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Direct Install Lighting | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Pre-2011 Programs completed in 2011 | | | | | | | | | | | | | | | | |
| Electricity Retrofit Incentive Program | 0.77 | n/a | n/a | n/a | 0.52 | n/a | n/a | n/a | 0.77 | n/a | n/a | n/a | 0.52 | n/a | n/a | n/a |
| High Performance New Construction | 1.00 | 1.00 | 1.00 | 1.00 | 0.50 | 0.50 | 0.50 | 0.50 | 1.00 | 1.00 | 1.00 | 1.00 | 0.50 | 0.50 | 0.50 | 0.50 |
| Toronto Comprehensive | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Multifamily Energy Efficiency Rebates | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LDC Custom Programs | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Other | | | | | | | | | | | | | | | | |
| Program Enabled Savings | n/a | 1.06 | 1.00 | n/a | n/a | 1.00 | 1.00 | n/a | n/a | 2.26 | 1.00 | n/a | n/a | 1.00 | 1.00 | n/a |
| Time-of-Use Savings | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| LDC Pilots | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

Summary Achievement Against CDM Targets

Results are recognized using current IESO reporting policies. Energy efficiency resources persist for the duration of the effective useful life. Any upcoming code changes are taken into account. Demand response resources persist for 1 year (Scenario 1). Please see methodology tab for more detailed information.

Table 4: Net Peak Demand Savings at the End User Level (MW) (Scenario 1)

| Implementation Period | | 4 | Annual | | | | | | | | | |
|-----------------------|--|---------------------|-----------------------|--------|--|--|--|--|--|--|--|--|
| Implementation Period | 2011 | 2012 | 2013 | 2014 | | | | | | | | |
| 2011 - Verified | 3.4 | 3.0 | 3.0 | 2.9 | | | | | | | | |
| 2012 - Verified† | 2012 - Verified† 0.1 5.1 4.0 | | | | | | | | | | | |
| 2013 - Verified† | 0.0 | 0.1 | 6.1 | 1.4 | | | | | | | | |
| 2014 - Verified† | 2014 - Verified† 0.1 2.8 4.1 | | | | | | | | | | | |
| Ve | Verified Net Annual Peak Demand Savings Persisting in 2014: | | | | | | | | | | | |
| Guelph Hy | Guelph Hydro Electric Systems Inc. 2014 Annual CDM Capacity Target | | | | | | | | | | | |
| Verified Por | rtion of Peak Demar | nd Savings Target A | Achieved in 2014 (%): | 119.8% | | | | | | | | |

Table 5: Net Energy Savings at the End User Level (GWh)

| Implementation Period | | Cumulative | | | | | | | | | | | |
|-----------------------|--|------------|------|------|-----------|--|--|--|--|--|--|--|--|
| implementation Period | 2011 | 2012 | 2013 | 2014 | 2011-2014 | | | | | | | | |
| 2011 - Verified | | | | | | | | | | | | | |
| 2012 - Verified† | 2012 - Verified† 0.9 8.9 8.9 8.8 | | | | | | | | | | | | |
| 2013 - Verified† | 16.4 | | | | | | | | | | | | |
| 2014 - Verified† | 2014 - Verified† 0.4 1.6 8.74 18.8 | | | | | | | | | | | | |
| | Verified Net Cumulative Energy Savings 2011-2014 | | | | | | | | | | | | |
| | Guelph Hydro Electric Systems Inc. 2011-2014 Annual CDM Energy Targe | | | | | | | | | | | | |
| | hieved in 2014 (%): | 164.6% | | | | | | | | | | | |

†Includes adjustments to previous years' verified results

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

| Initiative | Unit | | Incremen ram activity occ | tal Activity curring within th g period) | ogram Level Net | Net In | cremental Peak k demand savin | | | | avings from activ | Energy Savings (k vity within the sp eriod) | Wh) ecified reporting | Program-to-Date Verif (exclud 2014 Net Annual Peak Demand Savings (kW) | |
|--|---|----------------------|------------------------------|--|--|---|---|-----------------------------|------------------------------|----------------|-------------------------|---|--|---|---------------------------|
| | | 2011* | 2012* | 2013* | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2014 | 2014 |
| Consumer Program | | | | | | | | | | | | | | | |
| Appliance Retirement | Appliances | 56,110 | 34,146 | 20,952 | 22,563 | 3,299 | 2,011 | 1,433 | 1,617 | 23,005,812 | 13,424,518 | 8,713,107 | 9,497,343 | 8,221 | 159,100,415 |
| Appliance Exchange | Appliances | 3,688 | 3,836 | 5,337 | 5,685 | 371 | 556 | 1,106 | 1,178 | 450,187 | 974,621 | 1,971,701 | 2,100,266 | 2,973 | 10,556,192 |
| HVAC Incentives | Equipment | 92,748 | 87,540 | 96,286 | 113,002 | 32,037 | 19,060 | 19,552 | 23,106 | 59,437,670 | 32,841,283 | 33,923,592 | 42,888,217 | 93,755 | 447,009,930 |
| Conservation Instant Coupon Booklet | Items | 567,678 | 30,891 | 347,946 | 1,208,108 | 1,344 | 230 | 517 | 2,440 | 21,211,537 | 1,398,202 | 7,707,573 | 32,802,537 | 4,531 | 137,258,436 |
| Bi-Annual Retailer Event | Items | 952,149 | 1,060,901 | 944,772 | 4,824,751 | 1,681 | 1,480 | 1,184 | 8,043 | 29,387,468 | 26,781,674 | 17,179,841 | 122,902,769 | 12,389 | 355,157,348 |
| Retailer Co-op | Items | 152 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,652 | 0 | 0 | 0 | 0 | 10,607 |
| Residential Demand Response | Devices | 19,550 | 98,388 | 171,733 | 241,381 | 10,947 | 49,038 | 93,076 | 117,513 | 24,870 | 359,408 | 390,303 | 8,379 | 117,513 | 782,960 |
| Residential Demand Response (IHD) | Devices | 0 | 49,689 | 133,657 | 188,577 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Residential New Construction | Homes | 27 | 21 | 279 | 2,367 | 0 | 2 | 18 | 369 | 743 | 17,152 | 163,690 | 2,330,865 | 390 | 2,712,676 |
| Consumer Program Total | | | 1 | | | 49,681 | 72,377 | 116,886 | 154,267 | 133,520,941 | 75,796,859 | 70,049,807 | 212,530,376 | 239,772 | 1,112,588,565 |
| Rusiness Drogram | | | | | | | , | | | | | , | | | |
| Retrofit | Projects | 2,828 | 6,481 | 9,746 | 10,925 | 24,467 | 61,147 | 59,678 | 70,662 | 136,002,258 | 314,922,468 | 345,346,008 | 462,903,521 | 213,493 | 2,631,401,223 |
| | Projects | 2,828 | 18.691 | 17,833 | 23,784 | 24,407 | 15,284 | 18,708 | 23,419 | 61,076,701 | 57,345,798 | 64.315.558 | 84,503,302 | 73,304 | 604,196,658 |
| Direct Install Lighting Building Commissioning | Buildings | 20,741 | 18,691 | 0 | 23,784 | 23,724 | 0 | 18,708 | 988 | 01,076,701 | 0 | 04,315,558 | 1,513,377 | 988 | 1,513,377 |
| | - | - | - | - | | | | | | - | | | | | |
| New Construction | Buildings | 25 | 98 | 158 | 226 | 123 | 764 | 1,584 | 6,432 | 411,717 | 1,814,721 | 4,959,266 | 20,381,204 | 8,904 | 37,390,767 |
| Energy Audit | Audits | 222 | 357 | 589 | 473 | 0 | 1,450 | 2,811 | 6,323 | 0 | 7,049,351 | 15,455,795 | 30,874,399 | 10,583 | 82,934,042 |
| Small Commercial Demand Response | Devices | 132 | 294 | 1,211 | 3,652 | 84 | 187 | 773 | 2,116 | 157 | 1,068 | 373 | 319 | 2,116 | 1,916 |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 378 | 820 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Demand Response 3 | Facilities | 145 | 151 | 175 | 180 | 16,218 | 19,389 | 23,706 | 23,380 | 633,421 | 281,823 | 346,659 | 0 | 23,380 | 1,261,903 |
| Business Program Total | | | | | | 64,617 | 98,221 | 107,261 | 133,319 | 198,124,253 | 381,415,230 | 430,423,659 | 600,176,121 | 332,769 | 3,358,699,887 |
| Industrial Program | | | | | | | | | | | | 1 | | | |
| Process & System Upgrades | Projects | 0 | 0 | 5 | 10 | 0 | 0 | 294 | 9,692 | 0 | 0 | 2,603,764 | 72,053,255 | 9,986 | 77,260,782 |
| Monitoring & Targeting | Projects | 0 | 1 | 3 | 5 | 0 | 0 | 0 | 102 | 0 | 0 | 0 | 502,517 | 102 | 502,517 |
| Energy Manager | Projects | 1 | 132 | 306 | 379 | 0 | 1,086 | 3,558 | 5,191 | 0 | 7,372,108 | 21,994,263 | 40,436,427 | 8,384 | 95,324,998 |
| Retrofit | Projects | 433 | 0 | 0 | 0 | 4,615 | 0 | 0 | 0 | 28,866,840 | 0 | 0 | 0 | 4,613 | 115,462,282 |
| Demand Response 3 | Facilities | 124 | 185 | 281 | 336 | 52,484 | 74,056 | 162,543 | 166,082 | 3,080,737 | 1,784,712 | 4,309,160 | 0 | 166,082 | 9,174,609 |
| Industrial Program Total | | | | | | 57,098 | 75,141 | 166,395 | 181,066 | 31,947,577 | 9,156,820 | 28,907,187 | 112,992,199 | 189,168 | 297,725,188 |
| Home Assistance Program | | | | | | | | | | | | | | | |
| Home Assistance Program | Homes | 46 | 5,920 | 29,654 | 25,424 | 2 | 566 | 2,361 | 2,466 | 39,283 | 5,442,232 | 20,987,275 | 19,582,658 | 5,370 | 77,532,571 |
| Home Assistance Program Total | | | | | | 2 | 566 | 2,361 | 2,466 | 39,283 | 5,442,232 | 20,987,275 | 19,582,658 | 5,370 | 77,532,571 |
| Aboriginal Program | | | | | | | • | • | | | • | • | | | |
| Home Assistance Program | Homes | 0 | 0 | 717 | 1,125 | 0 | 0 | 267 | 549 | 0 | 0 | 1,609,393 | 3,101,207 | 816 | 6,319,993 |
| Direct Install Lighting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Aboriginal Program Total | 110,000 | | <u> </u> | - · | Ů | 0 | 0 | 267 | 549 | 0 | 0 | 1,609,393 | 3,101,207 | 816 | 6,319,993 |
| Aboriginal Program Total | | | | | | Ū | U U | 207 | 545 | U | U | 1,009,393 | 3,101,207 | 810 | 0,319,993 |
| Pre-2011 Programs completed in 2011 | 1 | | - | - | - | | - | - | | | - | | - | | |
| Electricity Retrofit Incentive Program | Projects | 2,028 | 0 | 0 | 0 | 21,662 | 0 | 0 | 0 | 121,138,219 | 0 | 0 | 0 | 21,662 | 484,552,876 |
| High Performance New Construction | Projects | 182 | 73 | 19 | 3 | 5,098 | 3,251 | 772 | 134 | 26,185,591 | 11,901,944 | 3,522,240 | 688,738 | 9,255 | 148,181,415 |
| Toronto Comprehensive | Projects | 577 | 15 | 4 | 5 | 15,805 | 0 | 0 | 281 | 86,964,886 | 0 | 0 | 2,479,840 | 16,086 | 350,339,385 |
| Multifamily Energy Efficiency Rebates | Projects | 110 | 0 | 0 | 0 | 1,981 | 0 | 0 | 0 | 7,595,683 | 0 | 0 | 0 | 1,981 | 30,382,733 |
| LDC Custom Programs | Projects | 8 | 0 | 0 | 0 | 399 | 0 | 0 | 0 | 1,367,170 | 0 | 0 | 0 | 399 | 5,468,679 |
| Pre-2011 Programs completed in 2011 To | | | | | | 44,945 | 3,251 | 772 | 415 | 243,251,550 | 11,901,944 | 3,522,240 | 3,168,578 | 49,382 | 1,018,925,088 |
| Other | | | | | | | | | | | | | | | |
| Program Enabled Savings | Projects | 33 | 71 | 46 | 43 | 0 | 2,304 | 3,692 | 5,500 | 0 | 1,188,362 | 4,075,382 | 19,035,337 | 11,496 | 30,751,187 |
| | Homes | 0 | 0 | 40 | n/a | 0 | 2,304 | 0 | 54,795 | 0 | 0 | 4,073,382 | 0 | 54,795 | 0 |
| Time-of-Use Savings | | 0 | 0 | 0 | | | - | | | - | | - | | | |
| LDC Pilots | Projects | 0 | U | U U | 1,174 | 0 | 0 | 0 | 1,170 | 0 | 0 | 0 | 5,061,522 | 1,170 | 5,061,522 |
| Other Total | | | | | | 0 | 2,304 | 3,692 | 61,466 | 0 | 1,188,362 | 4,075,382 | 24,096,859 | 67,462 | 35,812,709 |
| | | | | | | | 1,406 | 641 | 1,418 | | 18,689,081 | 1,736,381 | 7,319,857 | 3,215 | 110,143,550 |
| Adjustments to 2011 Verified Results | | | | | | | | 6,260 | 9,221 | | | 41,947,840 | 37,080,215 | 15,401 | 238,780,637 |
| Adjustments to 2011 Verified Results Adjustments to 2012 Verified Results | | | | | | | | | 24,391 | | | | 150,785,808 | 24,391 | 296,465,211 |
| | | | | | | | | | | | | | | | |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results | | | | | | 136 610 | 109 191 | 117 536 | 224 457 | 603 144 419 | 482 474 425 | 554 528 447 | | 575 647 | 5 896 382 612 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results Energy Efficiency Total | | | | | | 136,610 | 109,191 | 117,536 | 224,457 | 603,144,419 | 482,474,435 | 554,528,447 | 975,639,300 | 575,647 | 5,896,382,612 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results Energy Efficiency Total Demand Response Total (Scenario 1) | loculte Total | | | | | 79,733 | 142,670 | 280,099 | 309,091 | 3,739,185 | 2,427,011 | 5,046,495 | 975,639,300 8,698 | 309,091 | 11,221,389 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results Energy Efficiency Total Demand Response Total (Scenario 1) Adjustments to Previous Years' Verified F | | | | | | 79,733 0 | 142,670 1,406 | 280,099 6,901 | 309,091 35,030 | 3,739,185 0 | 2,427,011 18,689,081 | 5,046,495 43,684,221 | 975,639,300 8,698 195,185,880 | 309,091 43,006 | 11,221,389 645,389,397 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results Energy Efficiency Total Demand Response Total (Scenario 1) Adjustments to Previous Years' Verified P OPA-Contracted LDC Portfolio Total (inc. | Adjustments) | | | | | 79,733 0 216,343 | 142,670 1,406 253,267 | 280,099 | 309,091 | 3,739,185 | 2,427,011 | 5,046,495 43,684,221 603,259,163 | 975,639,300 8,698 195,185,880 1,170,833,878 | 309,091 | 11,221,389 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results Energy Efficiency Total Demand Response Total (Scenario 1) Adjustments to Previous Years' Verified F | Adjustments) for each year represent | the savings from all | active facilities of | r devices | *Includes adjustmen Results presented u | 79,733 0 216,343 tts after Final Repor | 142,670 1,406 253,267 ts were issued | 280,099 6,901 404,536 | 309,091 35,030 568,578 | 3,739,185 0 | 2,427,011 18,689,081 | 5,046,495 43,684,221 603,259,163 | 975,639,300 8,698 195,185,880 | 309,091 43,006 | 11,221,389 645,389,397 |

Table 6: Province-Wide Initiatives and Program Level Net Savings by Year (Scenario 1)

Table 7: Adjustments to Province-Wide Net Verified Results due to Variances

| | | Table 7: Adjus | stments to Pro | ovince-Wide Ne | t Verifi | ed Results due | to Variances | | | | | | | | |
|--|-----------------------|------------------|--------------------|-----------------------|------------|---------------------|------------------------------------|--------------------|------------|---|--------------------|-----------------|--|--------------------------|------------------------------------|
| Initiative | Unit | (new program | | ng within the spe | ecified | (new peak der | nental Peak Der mand savings fr | om activity wi | | Net Incremental Energy Savings (kWh) (new energy savings from activity within the specified reporting period) | | | Program-to-Date Verif (exclud 2014 Net Annual Peak | les DR) 2011-2014 Net | |
| | | | reporting pe | eriod) | | sp | pecified reportion | ng period) | | S | specified report | ing period) | | Demand Savings (kW) | Cumulative Energy Savings (kWh) |
| | | 2011* | 2012* | 2013* | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2014 | 2014 |
| Consumer Program | | | - | | | | | | | | | | | | |
| Appliance Retirement | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Appliance Exchange | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| HVAC Incentives | Equipment | -18,839 | 2,319 | 4,705 | | -5,270 | 479 | 1,037 | | -9,707,002 | 955,512 | 1,838,408 | | -3,754 | -32,284,656 |
| Conservation Instant Coupon Booklet | Items | 8,216 | 0 | 1,050 | | 16 | 0 | 2 | | 275,655 | 0 | 23,571 | | 18 | 1,149,763 |
| Bi-Annual Retailer Event | Items | 81,817 | 0 | 0 | | 108 | 0 | 0 | | 2,183,391 | 0 | 0 | | 108 | 8,733,563 |
| Retailer Co-op | Items | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Residential Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Residential New Construction | Homes | 20 | 2 | 193 | | 1 | 1 | 72 | | 14,667 | 985 | 441,938 | | 74 | 945,497 |
| Consumer Program Total | | | | | | -5,145 | 480 | 1,111 | | -7,233,290 | 956,497 | 2,303,917 | | -3,555 | -21,664,975 |
| Business Program | | | | | | | | | | | | | | | |
| Retrofit | Projects | 312 | 876 | 961 | | 3,208 | 7,233 | 11,961 | | 16,266,129 | 42,498,052 | 78,146,280 | | 22,056 | 347,545,386 |
| Direct Install Lighting | Projects | 444 | 197 | 51 | | 501 | 204 | 46 | | 1,250,388 | 736,541 | 164,667 | | 620 | 7,158,143 |
| Building Commissioning | Buildings | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| New Construction | Buildings | 15 | 29 | 72 | | 850 | 1,304 | 2,241 | | 3,604,553 | 4,825,774 | 8,636,179 | | 4,401 | 46,187,216 |
| Energy Audit | Audits | 119 | 77 | 270 | | 604 | 439 | 2,383 | | 2,945,189 | 2,145,367 | 13,100,635 | | 3,426 | 44,418,129 |
| Small Commercial Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Business Program Total | | | | | | 5,162 | 9,181 | 16,631 | | 24,066,259 | 50,205,734 | 100,047,761 | | 30,503 | 385,148,444 |
| Industrial Program | | | | | | | | | | | | | | | |
| Process & System Upgrades | Projects | 0 | 0 | 2 | | 0 | 0 | 324 | | 0 | 0 | 968,659 | | 324 | 1,937,318 |
| Monitoring & Targeting | Projects | 0 | 1 | 3 | | 0 | 0 | 54 | | 0 | 528,000 | 639,348 | | 54 | 2,862,696 |
| Energy Manager | Projects | 1 | 93 | 101 | | 27 | 1,067 | 2,395 | | 241,515 | 8,266,841 | 25,814,853 | | 4,345 | 81,853,489 |
| Retrofit | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Industrial Program Total | | | | | | 27 | 1,067 | 2,774 | | 241,515 | 8,794,841 | 27,422,860 | | 4,723 | 61,215,516 |
| Home Assistance Program | | | | | | | | | | | | | | | |
| Home Assistance Program | Homes | 0 | 887 | 2,898 | | 0 | 222 | 791 | | 0 | 1,316,749 | 4,321,794 | | 1,009 | 12,515,300 |
| Home Assistance Program Total | | | | | | 0 | 222 | 791 | | 0 | 1,316,749 | 4,321,794 | | 1,009 | 8,581,177 |
| Aboriginal Program | | | | | | | | | | | | | | | |
| Home Assistance Program | Homes | 0 | 0 | 133 | | 0 | 0 | 134 | | 0 | 0 | 563,715 | | 134 | 1,127,430 |
| Direct Install Lighting | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Aboriginal Program Total | | | 1 | | | 0 | 0 | 134 | | 0 | 0 | 563,715 | | 134 | 1,127,430 |
| Pre-2011 Programs completed in 2011 | | | | | | | | | | | | | | | |
| Electricity Retrofit Incentive Program | Projects | 12 | 0 | 0 | | 138 | 0 | 0 | | 545,536 | 0 | 0 | | 138 | 2,182,145 |
| High Performance New Construction | Projects | 37 | 4 | 15 | | 1,507 | 363 | -184 | | 2,398,941 | 2,832,533 | -993,596 | | 1,686 | 16,106,171 |
| Toronto Comprehensive | Projects | 0 | 15 | 4 | | 0 | 672 | 185 | | 0 | 4,523,517 | 1,324,388 | | 857 | 16,219,327 |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| LDC Custom Programs | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Pre-2011 Programs completed in 2011 Total | Projects | 0 | U | | | 1,645 | 1,035 | 2 | | 2,944,477 | 7,356,050 | 330,792 | | 2,682 | 11,104,528 |
| Pre-2011 Programs completed in 2011 Total | | | | | | 1,645 | 1,035 | Z | | 2,944,477 | 7,356,050 | 330,792 | | 2,682 | 11,104,528 |
| Other | | | 1 | r r | | | 1 | r | | | 1 | r | _ | | |
| Program Enabled Savings | Projects | 33 | 55 | 33 | | 1,776 | 3,712 | 2,020 | | 7,727,573 | 11,481,687 | 10,688,564 | | 7,509 | 86,732,481 |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| LDC Pilots | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 | 0 | | 0 | 0 |
| Other Total | | | | | | 1,776 | 3,712 | 2,020 | | 7,727,573 | 11,481,687 | 10,688,564 | | 7,509 | 86,732,481 |
| Adjustments to 2011 Verified Results | | | | | | 3,465 | | | | 27,746,535 | | | | 3,215 | 110,143,550 |
| Adjustments to 2012 Verified Results | | | | | | | 15,697 | | | | 80,111,558 | | | 15,401 | 238,780,637 |
| Adjustments to 2013 Verified Results | | | | | | | | 23,463 | | | | 145,679,403 | | 24,391 | 296,465,211 |
| Adjustments to Previous Years' Verified Results Tota | .l l. | | | | | 3,465 | 15,697 | 23,463 | | 27,746,535 | 80,111,558 | 145,679,403 | | 43,006 | 645,389,397 |
| Activity and savings for Demand Response resources for each year | represent the savings | Adjustments to p | revious years' res | sults shown in this t | table will | not align to adjust | ments shown in T | able 1 as the info | prmation p | resented above is | presented in the i | mplementation y | ear. | | |
| from all active facilities or devices contracted since January 1, 2011 | | | | rsisted savings in tl | | | | | | | | | | | |

Table 8: Province-Wide Realization Rate & NTG

| | Peak Demand Savings | | | | Energy Savings | | | | | | | | | | | |
|---|------------------------------|---------------------------|---------------------------|--------------------------|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Initiative | | Realizat | ion Rate | | | Net-to-Gr | oss Ratio | | | Realizatio | n Rate | | | Net-to-Gro | ss Ratio | |
| | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 |
| Consumer Program | | | | | | | | | | | | | | | | |
| Appliance Retirement | 1.00 | 1.00 | 1.00 | 1.00 | 0.51 | 0.46 | 0.42 | 0.45 | 1.00 | 1.00 | 1.00 | 1.00 | 0.46 | 0.47 | 0.44 | 0.47 |
| Appliance Exchange | 1.00 | 1.00 | 1.00 | 1.00 | 0.51 | 0.52 | 0.53 | 0.53 | 1.00 | 1.00 | 1.00 | 1.00 | 0.52 | 0.52 | 0.53 | 0.53 |
| HVAC Incentives | 1.00 | 1.00 | 1.00 | 1.00 | 0.60 | 0.50 | 0.48 | 0.48 | 1.00 | 1.00 | 1.00 | 1.00 | 0.50 | 0.49 | 0.48 | 0.48 |
| Conservation Instant Coupon Booklet | 1.00 | 1.00 | 1.00 | 1.00 | 1.14 | 1.00 | 1.11 | 1.69 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.05 | 1.13 | 1.73 |
| Bi-Annual Retailer Event | 1.00 | 1.00 | 1.00 | 1.00 | 1.12 | 0.91 | 1.04 | 1.74 | 1.00 | 1.00 | 1.00 | 1.00 | 0.91 | 0.92 | 1.04 | 1.75 |
| Retailer Co-op | 1.00 | n/a | n/a | n/a | 0.68 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential Demand Response | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential Demand Response (IHD) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Residential New Construction | 1.00 | 3.65 | 0.78 | 1.03 | 0.41 | 0.49 | 0.63 | 0.63 | 3.65 | 7.17 | 3.09 | 0.62 | 0.49 | 0.49 | 0.63 | 0.63 |
| Business Program | | | | | | | | | | | | | | | | |
| Retrofit | 1.06 | 0.93 | 0.92 | 0.84 | 0.72 | 0.75 | 0.73 | 0.71 | 0.93 | 1.05 | 1.01 | 0.98 | 0.75 | 0.76 | 0.73 | 0.72 |
| Direct Install Lighting | 1.08 | 0.69 | 0.82 | 0.78 | 1.08 | 0.94 | 0.94 | 0.94 | 0.69 | 0.85 | 0.84 | 0.83 | 0.94 | 0.94 | 0.94 | 0.94 |
| Building Commissioning | n/a | n/a | n/a | 1.97 | n/a | n/a | n/a | 1.00 | n/a | n/a | n/a | 1.16 | n/a | n/a | n/a | 1.00 |
| New Construction | 0.50 | 0.98 | 0.68 | 0.71 | 0.50 | 0.49 | 0.54 | 0.54 | 0.98 | 0.99 | 0.76 | 0.79 | 0.49 | 0.49 | 0.54 | 0.54 |
| Energy Audit | n/a | n/a | 1.02 | 0.96 | n/a | n/a | 0.66 | 0.68 | n/a | n/a | 0.97 | 1.00 | n/a | n/a | 0.66 | 0.67 |
| Small Commercial Demand Response | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Small Commercial Demand Response (IHD) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Demand Response 3 | 0.76 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Industrial Program | | | | | | | | | | | | | | | | |
| Process & System Upgrades | n/a | n/a | 0.85 | 0.96 | n/a | n/a | 0.94 | 0.79 | n/a | n/a | 0.87 | 0.96 | n/a | n/a | 0.93 | 0.80 |
| Monitoring & Targeting | n/a | n/a | n/a | 0.59 | n/a | n/a | n/a | 1.00 | n/a | n/a | n/a | 0.36 | n/a | n/a | n/a | 1.00 |
| Energy Manager | n/a | 1.16 | 0.90 | 0.91 | n/a | 0.90 | 0.90 | 0.90 | 1.16 | 1.16 | 0.90 | 0.96 | 0.90 | 0.90 | 0.90 | 0.85 |
| Retrofit | 1.11 | n/a | n/a | n/a | 0.72 | n/a | n/a | n/a | 0.91 | n/a | n/a | n/a | 0.75 | n/a | n/a | n/a |
| Demand Response 3 | 0.84 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Home Assistance Program | | | | | | | | | | 1 | | | | | | |
| Home Assistance Program | 1.00 | 0.32 | 0.26 | 0.49 | 0.70 | 1.00 | 1.00 | 1.00 | 0.32 | 0.99 | 0.88 | 0.78 | 1.00 | 1.00 | 1.00 | 1.00 |
| Aboriginal Program | | | | | | | | | | | | | | | | |
| Home Assistance Program | n/a | n/a | 0.05 | 0.15 | n/a | n/a | 1.00 | 1.00 | n/a | n/a | 0.95 | 0.97 | n/a | n/a | 1.00 | 1.00 |
| Direct Install Lighting | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D. 2011 D | | | | | | 1 | | | | 1 | | | | 1 | | |
| Pre-2011 Programs completed in 2011 | | | | | | | | | | | | | | | | |
| Pre-2011 Programs completed in 2011 Electricity Retrofit Incentive Program | 0.80 | n/a | n/a | n/a | 0.54 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| | 0.80 | n/a 1.00 | n/a 1.00 | n/a n/a | 0.54 | n/a 0.50 | n/a 0.50 | n/a 0.50 | n/a 1.00 | n/a 1.00 | n/a 1.00 | n/a n/a | n/a 0.50 | n/a 0.50 | n/a 0.50 | n/a 0.50 |
| Electricity Retrofit Incentive Program | | | | | | | , | | | | | | | | | |
| Electricity Retrofit Incentive Program High Performance New Construction Toronto Comprehensive | 1.00 | 1.00 n/a | 1.00 | n/a n/a | 0.49 | 0.50 | 0.50 | 0.50 n/a | 1.00 | 1.00 n/a | 1.00 n/a | n/a n/a | 0.50 n/a | 0.50 n/a | 0.50 n/a | 0.50 n/a |
| Electricity Retrofit Incentive Program High Performance New Construction | 1.00 1.13 | 1.00 | 1.00 n/a | n/a | 0.49 | 0.50 n/a | 0.50 n/a | 0.50 | 1.00 n/a | 1.00 | 1.00 | n/a | 0.50 | 0.50 | 0.50 | 0.50 |
| Electricity Retrofit Incentive Program High Performance New Construction Toronto Comprehensive Multifamily Energy Efficiency Rebates LDC Custom Programs | 1.00 1.13 0.93 | 1.00 n/a n/a | 1.00 n/a n/a | n/a n/a n/a | 0.49 0.50 0.78 | 0.50 n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a | 1.00 n/a n/a | 1.00 n/a n/a | 1.00 n/a n/a | n/a n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a |
| Electricity Retrofit Incentive Program High Performance New Construction Toronto Comprehensive Multifamily Energy Efficiency Rebates LDC Custom Programs Other | 1.00 1.13 0.93 1.00 | 1.00 n/a n/a | 1.00 n/a n/a | n/a n/a n/a | 0.49 0.50 0.78 1.00 | 0.50 n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a | 1.00 n/a n/a n/a | 1.00 n/a n/a | 1.00 n/a n/a | n/a n/a n/a | 0.50 n/a n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a |
| Electricity Retrofit Incentive Program High Performance New Construction Toronto Comprehensive Multifamily Energy Efficiency Rebates LDC Custom Programs | 1.00 1.13 0.93 | 1.00 n/a n/a n/a | 1.00 n/a n/a n/a | n/a n/a n/a n/a | 0.49 0.50 0.78 | 0.50 n/a n/a n/a | 0.50 n/a n/a n/a | 0.50 n/a n/a n/a | 1.00 n/a n/a | 1.00 n/a n/a n/a | 1.00 n/a n/a n/a | n/a n/a n/a n/a | 0.50 n/a n/a | 0.50 n/a n/a n/a | 0.50 n/a n/a n/a | 0.50 n/a n/a n/a |

Summary Provincial Progress Towards CDM Targets

Table 9: Province-Wide Net Peak Demand Savings at the End User Level (MW)

| Implementation Deried | Annual | | | | | | | |
|--------------------------|------------------|-----------------|------------------|-------|--|--|--|--|
| Implementation Period | 2011 | 2012 | 2013 | 2014 | | | | |
| 2011 | 216.3 | 136.6 | 135.8 | 129.0 | | | | |
| 2012† | 1.4 | 253.3 | 109.8 | 108.2 | | | | |
| 2013† | 0.6 | 7.0 | 404.5 | 122.0 | | | | |
| 2014† | 1.4 | 10.8 | 34.2 | 568.6 | | | | |
| Ver | ified Net Annua | l Peak Demand S | Savings in 2014: | 927.7 | | | | |
| | Capacity Target: | 1,330 | | | | | | |
| Verified Portion of Peak | 69.8% | | | | | | | |

Table 10: Province-Wide Net Energy Savings at the End-User Level (GWh)

| Implementation Period | | Cumulative | | | |
|-----------------------|---------|------------|-------|---------|-----------|
| Implementation Period | 2011 | 2012 | 2013 | 2014 | 2011-2014 |
| 2011 | 606.9 | 603.0 | 601.0 | 582.3 | 2,393.1 |
| 2012† | 18.7 | 503.6 | 498.4 | 492.6 | 1,513.3 |
| 2013† | 1.7 | 44.4 | 603.3 | 583.4 | 1,232.8 |
| 2014† | 7.3 | 44.8 | 191.0 | 1,170.8 | 1,413.9 |
| | 6,553.0 | | | | |
| | 6,000 | | | | |
| Ver | 109.2% | | | | |

†Includes adjustments to previous years' verified results

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

METHODOLOGY

All results are at the end-user level (not including transmission and distribution losses)

| | EQUATIONS | | | | | | | |
|---|---|--|--|--|--|--|--|--|
| Prescriptive Measures and Projects | Gross Savings = Activity * Per Unit Assumption Net Savings = Gross Savings * Net-to-Gross Ratio All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed) | | | | | | | |
| Engineered and Custom Projects | Gross Savings = Reported Savings * Realization Rate Net Savings = Gross Savings * Net-to-Gross Ratio All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed) | | | | | | | |
| Demand Response | Peak Demand: Gross Savings = Net Savings = contracted MW at contributor level * Provincial contracted to ex ante ratio Energy: Gross Savings = Net Savings = provincial ex post energy savings * LDC proportion of total provincial contracted MW All savings are annualized (i.e. the savings are the same regardless of the time of year a participant began offering DR) | | | | | | | |
| Adjustments to Previous Years' Verified Results | All variances from the Final Annual Results Reports from prior years will be adjusted within this report. Any variances with regards to projects counts, data lag, and calculations etc., will be made within this report. Considers the cumulative effect of energy savings. | | | | | | | |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|-------------------------|---|---|---|
| Consumer Program | n | | |
| Appliance Retirement | 2008 & 2009 residential throughout. Home | Savings are considered to begin in the year the appliance is picked up. | Peak demand and energy savings are determined |
| Appliance Exchange | IDC When postal code is not available results | Savings are considered to begin in the year that | using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. |
| HVAC Incentives | | Savings are considered to begin in the year that the installation occurred. | |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---|---|--|--|
| Conservation Instant Coupon Booklet | LDC-coded coupons directly attributed to LDC. Otherwise results are allocated based on average of 2008 & 2009 residential throughput. | Savings are considered to begin in the year in which the coupon was redeemed. | Peak demand and energy savings are determined using the verified measure level per unit assumption |
| Bi-Annual Retailer Event | Results are allocated based on average of 2008 & 2009 residential throughput. | Savings are considered to begin in the year in which the event occurs. | multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. |
| | When postal code information is provided by the customer, results are directly attributed. If postal code information is not available, results are allocated based on average of 2008 & 2009 residential throughput. | Savings are considered to begin in the year of the home visit and installation date. | Peak demand and energy savings are determined using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. |
| | Results are directly attributed to LDC based on data provided to IESO through project completion reports and continuing participant lists. | Savings are considered to begin in the year the device was installed and/or when a customer signed a peaksaver PLUS™ participant agreement. | Peak demand savings are based on an ex ante estimate assuming a 1 in 10 weather year and represents the "insurance value" of the initiative. Energy savings are based on an ex post estimate which reflects the savings that occurred as a result of activations in the year and accounts for any "snapback" in energy consumption experienced after the event. Savings are assumed to persist for only 1 year, reflecting that savings will only occur if the resource is activated. |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---------------------------------|--|---|---|
| Residential New Construction | Results are directly attributed to LDC based on LDC identified in application in the iCon system. Initiative was not evaluated in 2011, reported results are presented with forecast assumptions as per the business case. | Savings are considered to begin in the year of the project completion date. | Peak demand and energy savings are determined using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. |
| Business Program | | | |
| Efficiency: Equipment | Results are directly attributed to LDC based on LDC identified at the facility level in the iCon system. Projects in the Application Status: "Post-Stage Submission" are included (excluding "Payment denied by LDC"); Please see page for Building type to Sector mapping. | Savings are considered to begin in the year of the actual project completion date in the iCON system. | Peak demand and energy savings are determined by the total savings for a given project as reported in the iCON system (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). Both realization rate and net-to-gross ratios can differ for energy and demand savings and depend on the mix of projects within an LDC territory (i.e. lighting or non-lighting project, engineered/custom/prescriptive track). |
| | Additional Note: project counts were derived by projects with an "Actual Project Completion Da | | ubmission - Payment denied by LDC) and only including |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|--|--|---|--|
| Direct Installed Lighting | Results are directly attributed to LDC based on the LDC specified on the work order. | Savings are considered to begin in the year of the actual project completion date. | Peak demand and energy savings are determined using the verified measure level per unit assumptions multiplied by the uptake of each measure accounting for the realization rate for both peak demand and energy to reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings take into account net-to-gross factors such as free- ridership and spillover for both peak demand and energy savings at the program level (net). |
| Existing Building Commissioning Incentive | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year of the actual project completion date. | Peak demand and energy savings are determined by the total savings for a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align |
| New Construction and Major Renovation Incentive | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year of the actual project completion date. | with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |
| Energy Audit | Projects are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year of the audit date. | Peak demand and energy savings are determined by the total savings resulting from an audit as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---|--|---|--|
| Commercial Demand Response (part of the Residential program schedule) | Results are directly attributed to LDC based on data provided to IESO through project completion reports and continuing participant lists | device was installed and/or when a customer | Peak demand savings are based on an ex ante estimate assuming a 1 in 10 weather year and represents the "insurance value" of the initiative. Energy savings are based on an ex post estimate which reflects the savings that occurred as a result of activations in the year. Savings are assumed to persist for only 1 year, reflecting that savings will only occur if the resource is activated. |
| 3 (part of the Industrial program schedule) | estimate/contracted megawattsi: Fy nost | Savings are considered to begin in the year in which the contributor signed up to participate in demand response. | Peak demand savings are ex ante estimates based on the load reduction capability that can be expected for the purposes of planning. The ex ante estimates factor in both scheduled non-performances (i.e. maintenance) and historical performance. Energy savings are based on an ex post estimate which reflects the savings that actually occurred as a results of activations in the year. Savings are assumed to persist for 1 year, reflecting that savings will not occur if the resource is not activated and additional costs are incurred to activate the resource. |
| Industrial Program | | | |
| Process & System Upgrades | Results are directly attributed to LDC based on LDC identified in application. | Savings are considered to begin in the year in which the incentive project was completed. | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---------------------------|---|--|---|
| Monitoring & Targeting | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the incentive project was completed. | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |
| Energy Manager | Results are directly attributed to LDC based on LDC identified in the application. | | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---|---|---|---|
| Efficiency: Equipment Replacement Incentive (part of the C&I program schedule) | Application Status: "Post-Stage Submission" | Savings are considered to begin in the year of the actual project completion date on the iCON CRM system. | Peak demand and energy savings are determined by the total savings for a given project as reported in the iCON CRM system (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). Both realization rate and net-to-gross ratios can differ for energy and demand savings and depend on the mix of projects within an LDC territory (i.e. lighting or non- lighting project, engineered/custom/prescriptive track). |
| Demand Response 3 | Results are attributed to LDCs based on the total contracted megawatts at the contributor level as of December 31st, applying the provincial ex ante to contracted ratio (ex ante estimate/contracted megawatts); Ex post energy savings are attributed to the LDC based on their proportion of the total contracted megawatts at the contributor level. | Savings are considered to begin in the year in which the contributor signed up to participate in demand response. | Peak demand savings are ex ante estimates based on the load reduction capability that can be expected for the purposes of planning. The ex ante estimates factor in both scheduled non-performances (i.e. maintenance) and historical performance. Energy savings are based on an ex post estimate which reflects the savings that actually occurred as a results of activations in the year. Savings are assumed to persist for 1 year, reflecting that savings will not occur if the resource is not activated and additional costs are incurred to activate the resource. |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings | | |
|---------------------|---|--|--|--|--|
| Home Assistance Pro | ogram | | | | |
| | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the measures were installed. | Peak demand and energy savings are determined using the measure level per unit assumption multiplied by the uptake of each measure (gross), taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. | | |
| Aboriginal Program | | | | | |
| Anoriginal Program | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the measures were installed. | Peak demand and energy savings are determined using the measure level per unit assumption multiplied by the uptake of each measure (gross), taking into account net-to-gross factors such as free- ridership and spillover (net) at the measure level. | | |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings |
|---|--|---|---|
| Pre-2011 Programs | completed in 2011 | | |
| Electricity Retrofit Incentive Program | Results are directly attributed to LDC based on LDC identified in the application; Initiative was not evaluated in 2011, 2012, 2013 or 2014 assumptions as per 2010 evaluation. | Savings are considered to begin in the year in which a project was completed. | Peak demand and energy savings are determined by the total savings from a given project as reported. A realization rate is applied to the reported savings to |
| High Performance New Construction | Results are directly attributed to LDC based on customer data provided to the OPA from Enbridge; Initiative was not evaluated in 2011, 2012, 2013 or 2014, assumptions as per 2010 evaluation. | Savings are considered to begin in the year in | ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). If energy savings are not available, an estimate is made based on the kWh to kW ratio in the provincial results from the 2010 evaluated results |
| Toronto Comprehensive | Program run exclusively in Toronto Hydro- Electric System Limited service territory; Initiative was not evaluated in 2011, 2012, 2013 or 2014, assumptions as per 2010 evaluation. | which a project was completed. | (http://www.powerauthority.on.ca/evaluation- measurement-and-verification/evaluation-reports). |

| Initiative | Attributing Savings to LDCs | Savings 'start' Date | Calculating Resource Savings | | |
|--|---|---|--|--|--|
| Multifamily Energy Efficiency Rebates | Results are directly attributed to LDC based on LDC identified in the application; Initiative was not evaluated in 2011, 2012, 2013 or 2014, assumptions as per 2010 evaluation. | | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align | | |
| Data Centre | Program run exclusively in PowerStream Inc. service territory; Initiative was not evaluated in 2011, assumptions as per 2009 evaluation. | Savings are considered to begin in the year in which a project was completed. | with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). If energy savings are not available, an estimate is made based on the kWh to kW ratio in the provincial results from the 2010 | | |
| EnWin Green Suites | Program run exclusively in ENWIN Utilities Ltd. service territory; Initiative was not evaluated in 2011 or 2012, assumptions as per 2010 evaluation. | | evaluated results (http://www.powerauthority.on.ca/evaluation- measurement-and-verification/evaluation-reports). | | |

Consumer Program Allocation Methodology

Results can be allocated based on average of 2008 & 2009 residential throughput for each LDC (below) when additional information is not available. Source: OEB Yearbook Data 2008 & 2009

| Local Distribution Company | Allocation |
|--|------------|
| Algoma Power Inc. | 0.2% |
| Atikokan Hydro Inc. | 0.0% |
| Attawapiskat Power Corporation | 0.0% |
| Bluewater Power Distribution Corporation | 0.6% |
| Brant County Power Inc. | 0.2% |
| Brantford Power Inc. | 0.7% |
| Burlington Hydro Inc. | 1.4% |
| Cambridge and North Dumfries Hydro Inc. | 1.0% |
| Canadian Niagara Power Inc. | 0.5% |
| Centre Wellington Hydro Ltd. | 0.1% |
| Chapleau Public Utilities Corporation | 0.0% |
| COLLUS Power Corporation | 0.3% |
| Cooperative Hydro Embrun Inc. | 0.0% |
| E.L.K. Energy Inc. | 0.2% |
| Enersource Hydro Mississauga Inc. | 3.9% |
| ENTEGRUS | 0.6% |
| ENWIN Utilities Ltd. | 1.6% |
| Erie Thames Powerlines Corporation | 0.4% |
| Espanola Regional Hydro Distribution Corporation | 0.1% |
| Essex Powerlines Corporation | 0.7% |
| Festival Hydro Inc. | 0.3% |
| Fort Albany Power Corporation | 0.0% |
| Fort Frances Power Corporation | 0.1% |
| Greater Sudbury Hydro Inc. | 1.0% |
| Grimsby Power Inc. | 0.2% |
| Guelph Hydro Electric Systems Inc. | 0.9% |
| Haldimand County Hydro Inc. | 0.4% |
| Halton Hills Hydro Inc. | 0.5% |
| Hearst Power Distribution Company Limited | 0.1% |
| Horizon Utilities Corporation | 4.0% |
| Hydro 2000 Inc. | 0.0% |
| Hydro Hawkesbury Inc. | 0.1% |
| Hydro One Brampton Networks Inc. | 2.8% |
| Hydro One Networks Inc. | 30.0% |
| Hydro Ottawa Limited | 5.6% |
| Innisfil Hydro Distribution Systems Limited | 0.4% |
| Kashechewan Power Corporation | 0.0% |
| Kenora Hydro Electric Corporation Ltd. | 0.1% |
| Kingston Hydro Corporation | 0.5% |
| Kitchener-Wilmot Hydro Inc. | 1.6% |
| Lakefront Utilities Inc. | 0.2% |

| Lakeland Power Distribution Ltd. | 0.2% |
|---|-------|
| London Hydro Inc. | 2.7% |
| Middlesex Power Distribution Corporation | 0.1% |
| Midland Power Utility Corporation | 0.1% |
| Milton Hydro Distribution Inc. | 0.6% |
| Newmarket - Tay Power Distribution Ltd. | 0.7% |
| Niagara Peninsula Energy Inc. | 1.0% |
| Niagara-on-the-Lake Hydro Inc. | 0.2% |
| Norfolk Power Distribution Inc. | 0.3% |
| North Bay Hydro Distribution Limited | 0.5% |
| Northern Ontario Wires Inc. | 0.1% |
| Oakville Hydro Electricity Distribution Inc. | 1.5% |
| Orangeville Hydro Limited | 0.2% |
| Orillia Power Distribution Corporation | 0.3% |
| Oshawa PUC Networks Inc. | 1.2% |
| Ottawa River Power Corporation | 0.2% |
| Parry Sound Power Corporation | 0.1% |
| Peterborough Distribution Incorporated | 0.7% |
| PowerStream Inc. | 6.6% |
| PUC Distribution Inc. | 0.9% |
| Renfrew Hydro Inc. | 0.1% |
| Rideau St. Lawrence Distribution Inc. | 0.1% |
| Sioux Lookout Hydro Inc. | 0.1% |
| St. Thomas Energy Inc. | 0.3% |
| Thunder Bay Hydro Electricity Distribution Inc. | 0.9% |
| Tillsonburg Hydro Inc. | 0.1% |
| Toronto Hydro-Electric System Limited | 12.8% |
| Veridian Connections Inc. | 2.4% |
| Wasaga Distribution Inc. | 0.2% |
| Waterloo North Hydro Inc. | 1.0% |
| Welland Hydro-Electric System Corp. | 0.4% |
| Wellington North Power Inc. | 0.1% |
| West Coast Huron Energy Inc. | 0.1% |
| Westario Power Inc. | 0.5% |
| Whitby Hydro Electric Corporation | 0.9% |
| Woodstock Hydro Services Inc. | 0.3% |

Reporting Glossary

Annual: the peak demand or energy savings that occur in a given year (includes resource savings from new program activity and resource savings persisting from previous years).

Cumulative Energy Savings: represents the sum of the annual energy savings that accrue over a defined period (in the context of this report the defined period is 2011 - 2014). This concept does not apply to peak demand savings.

End-User Level: resource savings in this report are measured at the customer level as opposed to the generator level (the difference being line losses).

Free-ridership: the percentage of participants who would have implemented the program measure or practice in the absence of the program.

Incremental: the new resource savings attributable to activity procured in a particular reporting period based on when the savings are considered to 'start'.

Initiative: a Conservation & Demand Management offering focusing on a particular opportunity or customer end-use (i.e. Retrofit, Fridge & Freezer Pickup).

Net-to-Gross Ratio: The ratio of net savings to gross savings, which takes into account factors such as free-ridership and spillover

Net Energy Savings (MWh): energy savings attributable to conservation and demand management activities net of free-riders, etc.

Net Peak Demand Savings (MW): peak demand savings attributable to conservation and demand management activities net of free-riders, etc.

Program: a group of initiatives that target a particular market sector (e.g. Consumer, Industrial).

Realization Rate: A comparison of observed or measured (evaluated) information to original reported savings which is used to adjust the gross savings estimates.

Settlement Account: the grouping of demand response facilities (contributors) into one contractual agreement

Spillover: Reductions in energy consumption and/or demand caused by the presence of the energy efficiency program, beyond the program-related gross savings of the participants. There can be participant and/or non-participant spillover.

Unit: for a specific initiative the relevant type of activity acquired in the market place (i.e. appliances picked up, projects completed, coupons redeemed).

Table 11: Guelph Hydro Electric Systems Inc. Initiative and Program Level Gross Savings by Year

| Initiative | Unit | Gross Incremental Peak Demand Savings (kW) Gross Incremental Energy Savings (kW) (new peak demand savings from activity within the specified reporting period) (new energy savings from activity within the specified | | | | | | | | |
|---|---------------|---|-------|-------|---------|------------|-----------|------------|------------|--|
| | | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | |
| Consumer Program | | | - | | | | 1 | 1 | | |
| Appliance Retirement** | Appliances | 90 | 23 | 31 | 29 | 655,595 | 167,643 | 188,160 | 183,922 | |
| Appliance Exchange** | Appliances | 5 | 3 | 21 | 26 | 6,458 | 5,639 | 37,903 | 47,028 | |
| HVAC Incentives | Equipment | 750 | 512 | 595 | 736 | 1,443,975 | 919,724 | 1,058,632 | 1,368,959 | |
| Conservation Instant Coupon Booklet | Items | 10 | 2 | 4 | 12 | 155,757 | 11,911 | 61,466 | 157,636 | |
| Bi-Annual Retailer Event | Items | 14 | 15 | 10 | 42 | 241,643 | 262,510 | 147,697 | 631,114 | |
| Retailer Co-op | Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Residential Demand Response | Devices | 124 | 0 | 0 | 251 | 0 | 0 | 0 | 0 | |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Residential New Construction | Homes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Consumer Program Total | | 992 | 555 | 661 | 1,096 | 2,503,429 | 1,367,426 | 1,493,857 | 2,388,659 | |
| Business Program | | | | | | | | | | |
| Retrofit | Projects | 149 | 1,469 | 1,375 | 1,631 | 722,494 | 6,072,548 | 9,432,736 | 10,596,137 | |
| Direct Install Lighting | Projects | 292 | 210 | 111 | 114 | 838,947 | 665,227 | 383,413 | 407,797 | |
| Building Commissioning | Buildings | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| New Construction | Buildings | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 38,178 | |
| Energy Audit | Audits | 0 | 83 | 13 | 79 | 0 | 402,820 | 73,311 | 389,112 | |
| Small Commercial Demand Response | Devices | 2 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Demand Response 3 | Facilities | 307 | 1,069 | 1,064 | 1,204 | 11,993 | 15,535 | 14,560 | 0 | |
| Business Program Total | | 750 | 2,830 | 2,564 | 3,035 | 1,573,434 | 7,156,131 | 9,904,020 | 11,431,223 | |
| Industrial Program | | | | | | | | | | |
| Process & System Upgrades | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Monitoring & Targeting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Energy Manager | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Retrofit | Projects | 836 | 0 | 0 | 0 | 4,941,627 | 0 | 0 | 0 | |
| Demand Response 3 | Facilities | 0 | 0 | 3,576 | 3,686 | 0 | 0 | 81,439 | 0 | |
| Industrial Program Total | | 836 | 0 | 3,576 | 3,686 | 4,941,627 | 0 | 81,439 | 0 | |
| Home Assistance Program | | | | * | | | | • | | |
| Home Assistance Program | Homes | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 20,414 | |
| Home Assistance Program Total | • | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 20,414 | |
| Aboriginal Program | | | | | • | L | | • | | |
| Home Assistance Program | Homes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Direct Install Lighting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Aboriginal Program Total | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Pro 2011 Programs completed in 2011 | | · · · | · · · | · · · | · · | | , v | , v | v | |
| Fie-2011 Programs completed in 2011 | Projects | 2,663 | 0 | 0 | 0 | 14,283,325 | 0 | 0 | 0 | |
| Electricity Retrofit Incentive Program | Projects | 123 | 2 | 0 | 0 | 634,181 | 1,967 | 0 | 0 | |
| High Performance New Construction | Projects | | | | 0 | - | | | | |
| Toronto Comprehensive | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| LDC Custom Programs | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Pre-2011 Programs completed in 2011 To | tal | 2,787 | 2 | 0 | 0 | 14,917,506 | 1,967 | 0 | 0 | |
| Other | | | | | | | | | | |
| Program Enabled Savings | Projects | 0 | 2,177 | 16 | 0 | 0 | 525,011 | 96,000 | 0 | |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | 688 | 0 | 0 | 0 | 0 | |
| LDC Pilots | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Other Total | | 0 | 2,177 | 16 | 688 | 0 | 525,011 | 96,000 | 0 | |
| | | | 237 | 0 | 119 | | | 0 | 449,226 | |
| Adjustments to 2011 Verified Results | | | 237 | | | | 1,381,355 | • | | |
| Adjustments to 2012 Verified Results | | | | 72 | 2,654 | | | 321,642 | 1,179,428 | |
| Adjustments to 2013 Verified Results | | | | | 2,021 | | | | 10,682,311 | |
| Energy Efficiency Total | | 4,932 | 4,495 | 2,177 | 3,363 | 23,924,002 | 9,035,000 | 11,479,317 | 13,840,296 | |
| Demand Response Total | | 433 | 1,069 | 4,640 | 5,145 | 11,993 | 15,535 | 95,999 | 0 | |
| Adjustments to Previous Years' Verified I | Results Total | 0 | 237 | 72 | 4,794 | 0 | 1,381,355 | 321,642 | 12,310,965 | |
| ajustinentis to ricerious realis reinicu. | | 5,365 | 5,801 | 6,889 | -17.5-1 | 23,935,996 | 1,001,000 | 521,0-12 | 12,010,000 | |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Gross results are presented for informational purposes only and are not considered official 2014 Final Verified Results

**Net results substituted for gross results due to unavailability of data

| Table 12: Adjustments to Guelph Hydro Electric Syster | ns Inc. Gross Verified Results | due to Variances |
|---|--------------------------------|------------------|
|---|--------------------------------|------------------|

| Initiative | Unit | (new peak demand | oss Incremental Pea I savings from activit | y within the specifie | ed reporting period) | | vings from activity w | inergy Savings (kWh) vithin the specified re | porting period) |
|--|------------|------------------|---|-----------------------|----------------------|-----------|-----------------------|---|-----------------|
| | | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 |
| Consumer Program | | | | | | | | | |
| Appliance Retirement | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Appliance Exchange | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | |
| HVAC Incentives | Equipment | -119 | 14 | 32 | | -224,647 | 30,322 | 57,441 | |
| Conservation Instant Coupon Booklet | Items | 0 | 0 | 0 | | 2,299 | 0 | 186 | |
| Bi-Annual Retailer Event | Items | 1 | 0 | 0 | | 21,323 | 0 | 0 | |
| Retailer Co-op | Items | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Residential Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Residential New Construction | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Consumer Program Total | | -118 | 14 | 32 | | -201,025 | 30,322 | 57,627 | |
| Business Program | | | | | | | | | |
| Retrofit | Projects | 190 | 42 | 401 | | 1,304,130 | 376,900 | 1,956,625 | |
| Direct Install Lighting | Projects | 43 | 0 | 0 | | 100,075 | 0 | 0 | |
| Building Commissioning | Buildings | 0 | 0 | 0 | | 0 | 0 | 0 | |
| New Construction | Buildings | 0 | 0 | 3 | | 0 | 0 | 5,269 | |
| Energy Audit | Audits | 0 | 16 | 1,585 | | 0 | 99,441 | 8,656,447 | |
| Small Commercial Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Business Program Total | | 234 | 58 | 1,990 | | 1,404,206 | 476,341 | 10,618,341 | |
| Industrial Program | | | | · · · · · | | | | | |
| Process & System Upgrades | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Monitoring & Targeting | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Energy Manager | Projects | 0 | 0 | 0 | | 0 | 0 | 11,631 | |
| Retrofit | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Industrial Program Total | ruenties | 0 | 0 | 0 | | 0 | 0 | 11,631 | |
| Home Assistance Program | | - | | | | | | 11,001 | |
| Home Assistance Program | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Home Assistance Program Total | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | |
| - | | | Ū | Ů | | | | Ů | |
| Aboriginal Program | Uemee | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Home Assistance Program | Homes | | | | | | | | |
| Direct Install Lighting | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Aboriginal Program Total | | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Pre-2011 Programs completed in 2011 | | | | | | | | | |
| Electricity Retrofit Incentive Program | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| High Performance New Construction | Projects | 122 | 0 | 0 | | 178,174 | 0 | 0 | |
| Toronto Comprehensive | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| LDC Custom Programs | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Pre-2011 Programs completed in 2011 Total | | 122 | 0 | 0 | | 178,174 | 0 | 0 | |
| Other | | | | | | | | | |
| Program Enabled Savings | Projects | 0 | 0 | 0 | | 0 | 994,407 | 0 | |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | |
| LDC Pilots | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Other Total | riojecis | 0 | 0 | 0 | | 0 | 994,407 | 0 | |
| | | | 0 | U | | | 554,407 | 0 | |
| Adjustments to 2011 Verified Results | | 237 | | | | 1,381,355 | | | |
| Adjustments to 2012 Verified Results | | | 72 | | | | 1,501,070 | | |
| Adjustments to 2013 Verified Results | | | | 2,022 | | | | 10,687,599 | |
| Total Adjustments to Previous Years' Verified Resu | lts | 237 | 72 | 2,022 | | 1,381,355 | 1,501,070 | 10,687,599 | |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Table 13: Province-Wide Initiatives and Program Level Gross Savings by Year

| Initiative | Unit | (new peak de | Gross Incremental Pea emand savings from activi | k Demand Savings (kW) ty within the specified rej | porting period) | (new ener | Gross Incremental E gy savings from activity w | inergy Savings (kWh) vithin the specified report | ing period) |
|--|---------------|--------------|--|--|------------------|-------------|---|---|---------------------------|
| | | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 |
| Consumer Program | | | | | | | | | |
| Appliance Retirement** | Appliances | 6,750 | 2,011 | 3,151 | 3,579 | 45,971,627 | 13,424,518 | 18,616,239 | 20,315,770 |
| Appliance Exchange** | Appliances | 719 | 556 | 2,101 | 2,238 | 873,531 | 974,621 | 3,746,106 | 3,990,372 |
| HVAC Incentives | Equipment | 53,209 | 38,346 | 40,418 | 48,467 | 99,413,430 | 66,929,213 | 71,225,037 | 90,274,814 |
| Conservation Instant Coupon Booklet | Items | 1,184 | 231 | 464 | 1,442 | 19,192,453 | 1,325,898 | 6,842,244 | 19,000,254 |
| Bi-Annual Retailer Event | Items | 1,504 | 1,622 | 1,142 | 4,626 | 26,899,265 | 29,222,072 | 16,441,329 | 70,254,471 |
| Retailer Co-op | Items | 0 | 0 | 0 | 0 | 3,917 | 0 | 0 | 0 |
| Residential Demand Response | Devices | 10,390 | 49,038 | 93,076 | 117,513 | 23,597 | 359,408 | 390,303 | 8,379 |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Residential New Construction | Homes | 0 | 1 | 29 | 587 | 1,813 | 4,884 | 259,826 | 3,699,786 |
| Consumer Program Total | | 73,757 | 91,805 | 140,380 | 178,452 | 192,379,633 | 112,240,615 | 117,521,084 | 207,543,846 |
| Business Program | | | , | | | | , ,,,,, | | . ,, |
| Retrofit | Projects | 34,201 | 78,965 | 82,896 | 98,849 | 184,070,265 | 387,817,248 | 478,410,896 | 642,515,421 |
| Direct Install Lighting | Projects | 22,155 | 20,469 | 19,807 | 24,794 | 65,777,197 | 68,896,046 | 68,140,249 | 89,528,509 |
| Building Commissioning | Buildings | 0 | 0 | 0 | 988 | 0 | 0 | 0 | 1,513,377 |
| New Construction | Buildings | 247 | 1,596 | 2,934 | 11,911 | 823,434 | 3,755,869 | 9,183,826 | 37,742,970 |
| Energy Audit | Audits | 0 | 1,350 | 4.283 | 9.367 | 0 | 7,049,351 | 23,386,108 | 46,012,517 |
| Small Commercial Demand Response | Devices | 55 | 187 | 773 | 2,116 | 131 | 1,068 | 373 | 319 |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Demand Response 3 | Facilities | 21,390 | 19,389 | 23,706 | 23,380 | 633,421 | 281,823 | 346,659 | 0 |
| Business Program Total | i acincies | 78,048 | 122,056 | 134,399 | 171,405 | 251,304,448 | 467,801,406 | 579,468,111 | 817,313,113 |
| Business Program Total | | 78,048 | 122,050 | 134,399 | 1/1,405 | 251,504,448 | 407,801,400 | 579,400,111 | 817,515,115 |
| Industrial Program | Dualaata | 0 | 0 | 212 | 12 207 | 0 | 0 | 2 700 746 | 00.462.617 |
| Process & System Upgrades | Projects | 0 | 0 | 313 | 12,287 | 0 | 0 | 2,799,746 | 90,463,617 |
| Monitoring & Targeting | Projects | 0 | | 0 | 102 | 0 | 0 | - | 502,517 |
| Energy Manager | Projects | 0 | 1,034 | 3,953 | 5,767 | 0 | 7,067,535 | 24,438,070 | 44,929,364 |
| Retrofit | Projects | 6,372 | 0 | 0 | 0 | 38,412,408 | 0 | 0 | 0 |
| Demand Response 3 | Facilities | 176,180 | 74,056 | 162,543 | 166,082 | 4,243,958 | 1,784,712 | 4,309,160 | 0 |
| Industrial Program Total | | 182,552 | 75,090 | 166,809 | 184,238 | 42,656,366 | 8,852,247 | 31,546,976 | 135,895,498 |
| Home Assistance Program | | | | T | | | | | 1 |
| Home Assistance Program | Homes | 4 | 1,777 | 2,361 | 2,466 | 56,119 | 5,524,230 | 20,987,275 | 19,582,658 |
| Home Assistance Program Total | | 4 | 1,777 | 2,361 | 2,466 | 56,119 | 5,524,230 | 20,987,275 | 19,582,658 |
| Aboriginal Program | | | | 1 | | | | | 1 |
| Home Assistance Program | Homes | 0 | 0 | 267 | 549 | 0 | 0 | 1,609,393 | 3,101,207 |
| Direct Install Lighting | Projects | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Aboriginal Program Total | | 0 | 0 | 267 | 549 | 0 | 0 | 1,609,393 | 3,101,207 |
| Pre-2011 Programs completed in 2011 | | | | | | | | | |
| Electricity Retrofit Incentive Program | Projects | 40,418 | 0 | 0 | 0 | 223,956,390 | 0 | 0 | 0 |
| High Performance New Construction | Projects | 10,197 | 6,501 | 772 | 268 | 52,371,183 | 23,803,888 | 3,522,240 | 1,377,475 |
| Toronto Comprehensive | Projects | 33,467 | 0 | 0 | 802 | 174,070,574 | 0 | 0 | 7,085,257 |
| Multifamily Energy Efficiency Rebates | Projects | 2,553 | 0 | 0 | 0 | 9,774,792 | 0 | 0 | 0 |
| LDC Custom Programs | Projects | 534 | 0 | 0 | 0 | 649,140 | 0 | 0 | 0 |
| Pre-2011 Programs completed in 2011 To | | 87,169 | 6,501 | 772 | 1,070 | 460,822,079 | 23,803,888 | 3,522,240 | 8,462,733 |
| Other | tai | 87,109 | 6,501 | 112 | 1,070 | 460,822,075 | 23,003,000 | 5,522,240 | 8,402,735 |
| Program Enabled Savings | Projects | 0 | 2,177 | 3,692 | 5,500 | 0 | 525,011 | 4,075,382 | 19,035,337 |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | 54,795 | 0 | 0 | 0 | 0 |
| LDC Pilots | Projects | 0 | 0 | 0 | 1,170 | 0 | 0 | 0 | 5,061,522 |
| Other Total | | 0 | 2,177 | 3,692 | 60,296 | 0 | 525,011 | 4,075,382 | 19,035,337 |
| | | | | 645 | | - | | | |
| Adjustments to 2011 Verified Results | | | 13,266 | | 1,601 | | 48,705,294 | 20,581 | 6,028 |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results | | | | 8,632 | 13,449 34,727 | | | 54,301,893 | 59,098,939 206,413,158 |
| Energy Efficiency Total | | 213,515 | 156,735 | 168,583 | 289,384 | 942,317,539 | 616,320,385 | 753,683,966 | 1,210,925,694 |
| Demand Response Total | | 208,015 | 142,670 | 280,099 | 309,091 | 4,901,107 | 2,427,011 | 5,046,495 | 8,698 |
| Adjustments to Previous Years' Verified R | lesults Total | 208,015 | 142,670 | 9,277 | 49,777 | 4,901,107 | 48,705,294 | 54,322,474 | 265,518,125 |
| OPA-Contracted LDC Portfolio Total (inc. / | | 421,530 | 312,671 | 457,958 | 648,252 | 947,218,646 | 667,452,690 | 813,052,934 | 1,476,452,516 |
| Activity and savings for Demand Response resources | | | | 457,958 are not considered official 2014 | | 547,210,040 | 007,432,090 | 013,032,934 | 1,470,432,310 |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 **Net results substituted for gross results due to unavailability of data

(reported cumulatively).

Table 14: Adjustments to Province-Wide Gross Verified Results due to Variances

| Initiative | Unit | | Incremental Peak Deman vings from activity within | | g period) | Gross Incremental Energy Savings (kWh) (new energy savings from activity within the specified reporting period) | | | | |
|---|---------------------------------|------------------------|--|--------|---------------------------------|--|--------------------------------|-------------|------|--|
| | | 2011 | 2012 | 2013 | 2014 | 2011 | 2012 | 2013 | 2014 | |
| Consumer Program | | | | | | | | | | |
| Appliance Retirement | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Appliance Exchange | Appliances | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| HVAC Incentives | Equipment | -8,759 | 1,091 | 2,157 | | -16,241,086 | 1,952,473 | 3,873,449 | | |
| Conservation Instant Coupon Booklet | Items | 15 | 0 | 1 | | 255,975 | 0 | 20,668 | | |
| Bi-Annual Retailer Event | Items | 117 | 0 | 0 | | 2,373,616 | 0 | 0 | | |
| Retailer Co-op | Items | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Residential Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Residential Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Residential New Construction | Homes | 1 | 1 | 115 | | 330,093 | 2,009 | 701,488 | | |
| Consumer Program Total | Homes | -8,628 | 1,092 | 2,273 | | -13,281,402 | 1,954,483 | 4,595,605 | | |
| | | -8,628 | 1,092 | 2,2/3 | | -13,281,402 | 1,954,483 | 4,595,605 | _ | |
| Business Program | | | 10.111 | 46.804 | | | 50 500 700 | 100 677 566 | | |
| Retrofit | Projects | 4,511 | 10,114 | 16,584 | | 22,046,931 | 58,528,789 | 108,677,566 | | |
| Direct Install Lighting | Projects | 541 | 217 | 49 | | 1,346,618 | 781,858 | 174,460 | | |
| Building Commissioning | Buildings | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| New Construction | Buildings | 3,287 | 2,673 | 4,151 | | 11,323,593 | 9,884,305 | 15,992,924 | | |
| Energy Audit | Audits | 656 | 488 | 3,631 | | 2,391,744 | 2,386,374 | 19,822,524 | | |
| Small Commercial Demand Response | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Small Commercial Demand Response (IHD) | Devices | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Business Program Total | | 8,996 | 13,491 | 24,414 | | 37,108,886 | 71,581,326 | 144,667,473 | | |
| Industrial Program | | | | | | | | | | |
| Process & System Upgrades | Projects | 0 | 0 | 426 | | 0 | 0 | 1,232,785 | | |
| Monitoring & Targeting | Projects | 0 | 0 | 54 | | 0 | 528,000 | 639,348 | | |
| Energy Manager | Projects | 29 | 1,071 | 2,687 | | 0 | 8,968,007 | 28,893,596 | | |
| Retrofit | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Demand Response 3 | Facilities | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Industrial Program Total | 1 | 29 | 1,071 | 3,168 | | 0 | 9,496,007 | 30,765,729 | | |
| Home Assistance Program | | | | · · | | | | | | |
| Home Assistance Program | Homes | 0 | 222 | 791 | | 0 | 1,316,749 | 4,321,794 | | |
| Home Assistance Program Total | | 0 | 222 | 791 | | 0 | 1,316,749 | 4,321,794 | | |
| Aboriginal Program | | | | ,,,, | - | | 1,010,710 | 1,022,751 | - | |
| | Homes | 0 | 0 | 134 | | 0 | 0 | 563,715 | | |
| Home Assistance Program | | | - | | | | | | | |
| Direct Install Lighting | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Aboriginal Program Total | | 0 | 0 | 134 | | 0 | 0 | 563,715 | | |
| Pre-2011 Programs completed in 2011 | | | | | | | | | | |
| Electricity Retrofit Incentive Program | Projects | 266 | 0 | 0 | | 1,049,108 | 0 | 0 | | |
| High Performance New Construction | Projects | 13,072 | 727 | 405 | | 23,905,663 | 5,665,066 | 1,535,048 | | |
| Toronto Comprehensive | Projects | 0 | 1,920 | 529 | | 0 | 12,924,335 | 3,783,965 | | |
| Multifamily Energy Efficiency Rebates | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| LDC Custom Programs | Projects | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| Pre-2011 Programs completed in 2011 Total | | 13,337 | 2,647 | 934 | | 24,954,771 | 18,589,400 | 5,319,013 | | |
| Other | | | | | | | | | | |
| Program Enabled Savings | Projects | 1,776 | 3,712 | 2,020 | | 1,673,712 | 11,481,687 | 10,688,564 | | |
| Time-of-Use Savings | Homes | 0 | 0 | 0 | | 0 | 0 | 0 | | |
| | | | 0 | 0 | | | 0 | 0 | | |
| LDC Pilots | Projects | 0 | | | | 0 | - | - | | |
| Other Total | | 1,776 | 3,712 | 2,020 | | 1,673,712 | 11,481,687 | 10,688,564 | | |
| Adjustments to 2011 Verified Results | | 15,511 | | | | 50,455,967 | | | | |
| Adjustments to 2012 Verified Results | | | 22,235 | | | | 114,419,652 | | | |
| Adjustments to 2013 Verified Results | | | | 33,734 | | | | 200,921,892 | | |
| Adjustments to Previous Years' Verified Results Total | | 15,511 | 22,235 | 33,734 | | 50,455,967 | 114,419,652 | 200,921,892 | | |
| Activity and savings for Demand Response resources for each year repres | *Includes adjustments after Fin | al Reports were issued | | | Gross results are presented for | informational purposes only and | are not considered official 20 | 014 Final | | |

Activity and savings for Demand Response resources for each year represent the savings *Includes adjustments after Final Reports were issued from all active facilities or devices contracted since January 1, 2011 (reported

1 year

Gross results are presented for informational purposes only and are not considered official 2014 Final

cumulatively).

Results presented using scenario 1 which assumes that demand response resources have a persistence of

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