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March 18, 2016 Ontario Energy Board 2300 Yonge St, 27<sup>th</sup> Floor P.O. Box 2319 Toronto ON M4P 1E4

Attention: Kirsten Walli, Board Secretary

Dear Ms. Walli:

Re: Hydro 2000 Inc.

Application for a Payment of Performance Incentive 2011-2014 CDM Programs

Please find accompanying this letter two (2) hard copies of Hydro 2000 Inc.'s Application for a Performance Incentive - 2011-2014 CDM Programs, which has also been electronically e-mailed to the Board's Secretary.

Hydro 2000 Inc. is requesting an order approving the payment of a Performance Incentive in accordance with Section 7.1.1 of the Conservation and Demand Management (CDM) Code for Electricity Distributors dated September 16, 2010.

We would be pleased to provide any further information or details that you may require relative to this application.

Respectfully submitted,

René Beaulne Manager

# **HYDRO 2000 INC.**

# Performance Incentive Application 2011–2014 Conservation and Demand Management Programs

IN THE MATTER OF the Ontario Energy Board Act, 1998, Sections 27.1 and 27.2

AND IN THE MATTER OF an application by
Hydro 2000 Inc. to the Ontario Energy Board
for the Payment of Performance Incentives in accordance with Section
7.1.1 of the Conservation and Demand Management Code for
Electricity Distributors (EB-2010-0215)

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# **APPENDICES**

A. IESO Final Verified CDM Results

# **CONTACT INFORMATION**

Applicant's Name: Hydro 2000 Inc.

Applicant's Address for Service:

440 rue St-Philippe St.,

C.P. 370

Alfred, Ontario K0B 1A0

Attention: René Beaulne, Manager

Telephone: (613) 679-4093

aphydro@hawk.igs.net

# MANAGER'S SUMMARY

### 1 Introduction

Hydro 2000 Inc. is a licensed electricity distributor (ED-2002-0542) that owns and operates an electricity distribution system that provides service within the Township of Alfred and Plantagenet. Hydro 2000 Inc. offers Province-wide Conservation and Demand Management Programs to its customers as directed in the Ontario Energy Board's ("the Board") Conservation and Demand Management Code for Electricity Distributors ("the CDM Code"), Board File No. EB-2010-0215 issued September 16, 2010.

The CDM Code sets out the obligations and requirements that licensed distributors must comply with in relation to the CDM targets set out in their licenses.

With its Decision and Order issued on November 12, 2010 and March 14, 2011, the OEB assigned distributors specific Peak Demand and Energy Targets to be met by the end of the 2011-2014 period as a condition of their distribution licence. Hydro 2000 Inc. was assigned targets of 190 KW and 1.040 GWh, respectively.

Hydro 2000 Inc. is applying to the Board for an order or orders approving the Payment of a Performance Incentive in accordance with Section 7.1.1 of CDM Code, having met 80% of its CDM targets, as documented in the IESO Final Verified Results for the 2011-2014 CDM Programs attached as Appendix A.

This Manager's Summary will address the following items:

- Performance Incentives under the CDM Code
- Target Achievement
- Performance Incentive Calculation

#### 2 Performance Incentives under the CDM Code

Section 7 of the CDM Code states that a distributor may claim incentives in relation to its contribution to CDM Programs. Performance incentives are calculated across the distributor's entire portfolio of Board-Approved CDM Programs and IESO-Contracted Province-Wide CDM Programs and in the manner set out in the CDM Code including Appendix D.

The Board will consider applications for performance incentives and make a determination on the appropriate incentive amount based on the methodology established by the CDM Code. Performance incentives approved by the Board will include a determination regarding the amount and timing of payments to be made by the IESO under section 78.5 of the *Ontario Energy Board Act*, 1998.

Appendix D of the CDM Code provides a detailed description of 6 ranges of performance tiers and incentives and is summarized in Table 1.

**Table 1: Performance Incentive Calculation** 

| -     | Performance Tier | Performance Incentive |       |       |  |  |
|-------|------------------|-----------------------|-------|-------|--|--|
| Range | Range<br>Begins  | Range<br>Ends         | ¢/kWh | \$/kW |  |  |
| 1     | 80%              | up to 100%            | 0.30  | 13.50 |  |  |
| 2     | 100%             | up to 110%            | 0.45  | 20.25 |  |  |
| 3     | 110%             | up to 120%            | 0.75  | 33.75 |  |  |
| 4     | 120%             | up to 130%            | 1.05  | 47.25 |  |  |
| 5     | 130%             | up to 140%            | 1.35  | 60.75 |  |  |
| 6     | 140%             | up to 150%            | 1.80  | 81.00 |  |  |

## 3 Target Achievement

On September 30, 2015, Hydro 2000 Inc. submitted a report to the Board on its final progress under the 2011-2014 CDM Programs in accordance with the filing requirements set out in the CDM Code. The report highlights Hydro 2000 Inc.'s CDM activities, successes and challenges and summarizes its overall achievements in net peak demand and net energy savings. Hydro 2000 Inc. did not apply for any Board-approved CDM programs.

Hydro 2000 Inc. achieved over 80% of both its Demand and Energy Savings Targets for the 2011-2014 CDM Framework as summarized as % of Target Achieved and Achievement by Sector in Table 2.

Table 2: Target Achievement

LDC: Hydro 2000 Inc.

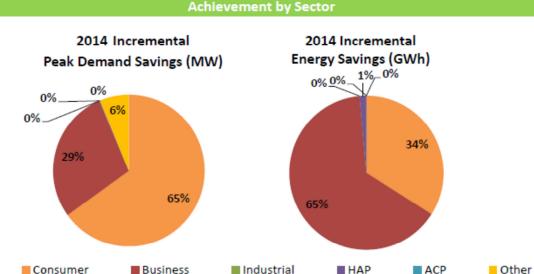
Final 2014 Achievement Against Targets

Net Annual Peak Demand Savings (MW)

Net Energy Savings (GWh)

Unless otherwise noted, results are presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

IESO-Contracted Province-Wide CDM Programs: 2011-2014 Final Results Report



Hydro 2000 Inc. made every effort to achieve both its Demand and Energy targets. Customer engagement and education, a strong marketing campaign and channel partner engagement were all employed in order to encourage participation in the full suite of 2011-2014 CDM programs.

Main drivers of energy savings for the Consumer Program were HVAC and Coupons, particularly with the revamp of the Coupon program in 2014 with a strong LED offer. The Board approved Time-of-Use (TOU) program resulted in a shift in residential demand, contributing to Hydro 2000 Inc.'s achieved peak demand target.

Interest in Business Programs, Direct Installed Lighting ("DIL") and Equipment Retrofit Incentive Initiative ("ERII"), remained strong throughout 2011-2014, renewed by the introduction of LEDs in 2014. The ERII program was a large contributor to overall energy savings.

The IESO Final Verified Results Report is attached as Appendix A. The report shows that Hydro 2000 Inc. achieved 108.9% of its Demand target and 159.6% of its Energy Savings target over the 2011-2014 framework as shown by year in Tables 3 and 4 for Peak Demand Savings and Energy Savings, respectively.

Table 3: Net Peak Demand Savings (MW)

| Implementation Period    |                  |               |                |        |
|--------------------------|------------------|---------------|----------------|--------|
| implementation Feriod    | 2011             | 2012          | 2013           | 2014   |
| 2011 – Verified by IESO  | 0.0              | 0.0           | 0.0            | 0.0    |
| 2012 – Verified by IESO† |                  | 0.0           | 0.0            | 0.0    |
| 2013 – Verified by IESO† |                  |               | 0.0            | 0.0    |
| 2014 – Verified by IESO† |                  |               |                | 0.1    |
| Verifi                   | 0.2              |               |                |        |
| Hydro                    | 0.2              |               |                |        |
| Verified Portion of Peak | Demand Savings T | arget Achieve | d in 2014 (%): | 108.9% |

†Includes adjustments to previous years' verified results

Table 4: Net Energy Savings (GWh)

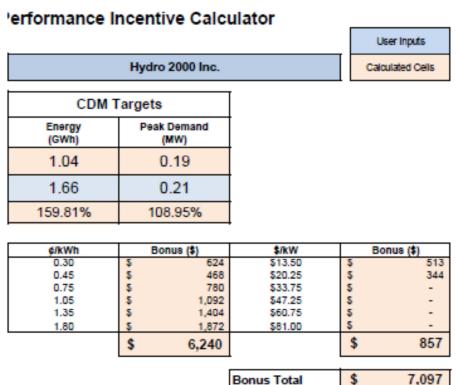
| Implementation Period    |             | Annual       | Cumulative (GWh) |           |           |
|--------------------------|-------------|--------------|------------------|-----------|-----------|
| implementation renou     | 2011        | 2012         | 2013             | 2014      | 2011-2014 |
| 2011 – Verified by IESO  | 0.1         | 0.1          | 0.1              | 0.1       | 0.3       |
| 2012 – Verified by IESO† |             | 0.2          | 0.2              | 0.2       | 0.5       |
| 2013 – Verified by IESO† |             |              | 0.4              | 0.4       | 0.7       |
| 2014 – Verified by IESO† |             |              |                  | 0.2       | 0.2       |
| Verif                    | 1.7         |              |                  |           |           |
| Hydro 2000 I             | 1.0         |              |                  |           |           |
| Verified Portion of C    | umulative E | nergy Target | Achieved in      | 2014 (%): | 159.6%    |

†Includes adjustments to previous years' verified results

## 4 Performance Incentive Calculation

Hydro 2000 Inc. has applied the methodology using Appendix D of the CDM Code and the calculator provided by the Board to calculate the performance incentive it may be entitled to under Section 7 of the CDM Code. Hydro 2000 Inc. has calculated a performance incentive of \$7,097 and has confirmed this amount using the performance incentive calculator available on the Board's website. The Board's calculator populated with Hydro 2000 Inc.'s actual achievements in Energy and Peak Demand Targets, 1.04 GWh and 0.19 MW, respectively, is shown in Table 5.

Table 5: Ontario Energy Board's CDM Performance Incentive Calculator



## 5 Summary

Hydro 2000 Inc. asks the Board, in accordance with the Direction of the Minister of Energy and as prescribed in the CDM Code, to consider its application for a performance incentive of \$7,097 in respect of 2011-2014 CDM Programs and, if approved, to determine appropriate amounts to be paid by the IESO in respect of the Board's decision. Hydro 2000 Inc. acknowledges that it must enter into an agreement with the IESO to receive performance incentive payments relating to IESO-Contracted Province-Wide 2011-2014 CDM Programs in the amount determined appropriate by the Board.

All of which is respectfully submitted this 18<sup>th</sup> day of March, 2016.

# **APPENDIX A – IESO Final Verified CDM Results**

# 'erformance Incentive Calculator

User Inputs

Hydro 2000 Inc.

Calculated Cells

| CDM Targets     |                     |  |  |  |  |  |  |  |
|-----------------|---------------------|--|--|--|--|--|--|--|
| Energy<br>(GWh) | Peak Demand<br>(MW) |  |  |  |  |  |  |  |
| 1.04            | 0.19                |  |  |  |  |  |  |  |
| 1.66            | 0.21                |  |  |  |  |  |  |  |
| 159.81%         | 108.95%             |  |  |  |  |  |  |  |

| ¢/kWh | Bonus (\$) | Bonus (\$) |        |  |
|-------|------------|------------|--------|--|
| 0.30  | \$ 624     | \$13.50    | \$ 513 |  |
| 0.45  | \$ 468     | \$20.25    | \$ 344 |  |
| 0.75  | \$ 780     | \$33.75    | \$ -   |  |
| 1.05  | \$ 1,092   | \$47.25    | \$ -   |  |
| 1.35  | \$ 1,404   | \$60.75    | \$ -   |  |
| 1.80  | \$ 1,872   | \$81.00    | \$ -   |  |
|       | \$ 6,240   |            | \$ 857 |  |

| Bonus Total | \$<br>7,097 |
|-------------|-------------|
|             |             |



#### Message from the Vice President:

The IESO is pleased to provide the enclosed 2011-2014 Final Results Report. This report is designed to help populate LDC Annual Reports that will be submitted to the Ontario Energy Board (OEB) in September 2015.

#### 2011-2014 Conservation Framework Highlights:

- LDCs have made significant achievements against dual energy and peak demand savings targets. Collectively, the LDCs have achieved 109% of the energy target and 70% of the peak demand target.
- Momentum has built as we transition to the Conservation First Framework. 2014 demonstrated an achievement of over 1 TWh of net incremental energy savings, positioning us well for average net incremental energy savings of 1.2 TWh required in the new framework to meet our 2020 CDM targets.
- Throughout the past framework, program results have become more predictable year over year as noted in the
  increasingly smaller variance between quarterly preliminary results and verified final results.
- Customer engagement continued to increase in both the Consumer and Business Programs. Between 2011 2014
  consumers have purchased over 10 million energy efficient products through the saveONenergy COUPONS program.
  Customers in RETROFIT continue to declare a positive experience participating in the program with 86% likely to
  recommend
- saveONenergy has seen a steady and significant increase in unaided brand awareness by 33% from 2011-2014
- Conservation is becoming even more cost-effective as programs become more efficient and effective. 2014 proved
  early investments in long lead time projects will pay off with the high savings now being realized in programs like
  PROCESS & SYSTEMS and RETROFIT. Within 4 cents per kWh, Conservation programs continue to be a valuable and
  cost effective resource for customers across the province.

The 2011-2014 Final Results within this report vary from the Draft 2011-2014 Final Results Report for the following reasons:

- Savings from Time of Use pricing are included in the Final Results Report. Overall the province saved 55 MWs from Time-of-Use pricing in 2014, or 0.73% of residential summer peak demand.
- Between August 4th and August 28th, the IESO and LDCs have worked collaboratively to reconcile projects from 2011-2014 Final Results Report to ensure every eligible project was captured and accurately reported.
- Verified savings from Innovation Fund pilots are also included for participating LDCs.

All results will be considered final for the 2011-2014 Conservation Framework. Any additional program activity not captured in the 2011-2014 Final Results Report will not be included as part of a future adjustment process.

Please continue to monitor saveONenergy E-blasts for future updates and should you have any other questions or comments please contact LDC.Support@ieso.ca.

We appreciate your collaboration and cooperation throughout the reporting and evaluation process and we look forward to the success ahead in the Conservation First Framework.

Sincerely,

Terry Young

|          |  | Table of Contents   |                 |
|----------|--|---|-----------------|
|          | Summary  | Provides a summary of the LDC specific IESO-Contracted Province-Wide Program performance to date: achievement against target using scenerio 1, sector breakdown and progress to target for the LDC community. | <u>3</u>        |
|          |  | LDC-Specific Performance (LDC Level Results)  |                 |
| Table 1  | LDC Initiative and Program Level<br>Net Savings          | Provides LDC-specific initiative-level results (activity, net peak demand and energy savings, and how each initiative contributes to targets).  | 4               |
| Table 2  | LDC Adjustments to Net Verified<br>Results               | Provides LDC-specific initiative level adjustments from previous years' (activity, net peak demand and energy savings).   | <u>5</u>        |
| Table 3  | LDC Realization Rates & NTGs                             | Provides LDC-specific initiative-level realization rates and net-to-gross ratios.   | <u>6</u>        |
| Table 4  | LDC Net Peak Demand Savings<br>(MW)                      | Provides a portfolio level view of LDC achievement of net peak demand savings against OEB target.   | <u>7</u>        |
| Table 5  | LDC Net Energy Savings (GWh)                             | Provides a portfolio level view of LDC achievement of net energy savings against OEB target.  | 7               |
|          | F  | Province-Wide Data - (LDC Performance in Aggregate)   |                 |
| Table 6  | Provincial Initiative and Program<br>Level Net Savings   | Provides province-wide initiative-level results (activity, net peak demand and energy savings, and how each initiative contributes to targets).   | <u>8</u>        |
| Table 7  | Provincial Adjustments to Net<br>Verified Results        | Provides province-wide initiative level adjustments from previous years (activity, net peak demand and energy savings).   | <u>9</u>        |
| Table 8  | Provincial Realization Rates & NTGs                      | Provides province-wide initiative-level realization rates and net-to-gross ratios.  | <u>10</u>       |
| Table 9  | Provincial Net Peak Demand<br>Savings (MW)               | Provides a portfolio level view of provincial achievement of net peak demand savings against the OEB target.  | <u>11</u>       |
| Table 10 | Provincial Net Energy Savings<br>(GWh)                   | Provides a portfolio level view of achievement of provincial net energy savings against the OEB target.   | <u>11</u>       |
|          |  | Appendix  |                 |
| -        | Methodology  | Detailed descriptions of methods used for results.  | <u>12 to 21</u> |
| -        | Reference Tables   | Consumer Program allocation methodology.  | 22 to 23        |
| -        | Glossary   | Definitions for terms used throughout the report.   | <u>24</u>       |
| Table 11 | LDC Initiative and Program Level<br>Gross Savings        | Provides LDC-specific initiative-level results (gross peak demand and energy savings).  | <u>25</u>       |
| Table 12 | LDC Adjustments to Gross Verified<br>Results             | Provides LDC-specific initiative level adjustments from previous years (gross peak demand and energy savings).  | <u>26</u>       |
| Table 13 | Provincial Initiative and Program<br>Level Gross Savings | Provides province-wide initiative-level results (gross peak demand and energy savings).   | <u>27</u>       |
| Table 14 | Provincial Adjustments to Gross<br>Verified Results      | Provides province-wide initiative level adjustments from previous years (gross peak demand and energy savings).   | <u>28</u>       |

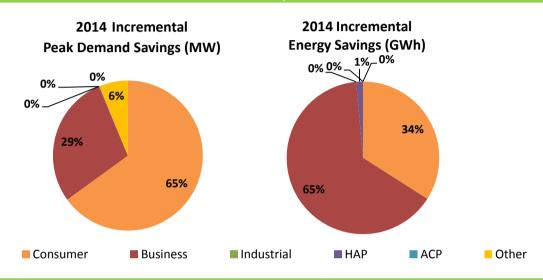
## **IESO-Contracted Province-Wide CDM Programs: 2011-2014 Final Results Report**

LDC: Hydro 2000 Inc.

| Final 2014 Achievement Against Targets | 2014 Incremental | 2011-2014<br>Achievement Against<br>Target | % of Target Achieved |
|--|------------------|--|----------------------|
| Net Annual Peak Demand Savings (MW)    | 0.1              | 0.2  | 109.0%               |
| Net Energy Savings (GWh)               | 0.2              | 1.7  | 159.8%               |

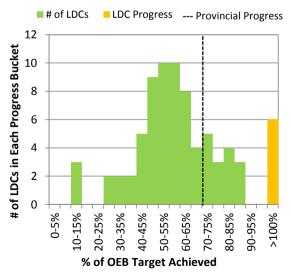
Unless otherwise noted, results are presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

## **Achievement by Sector**

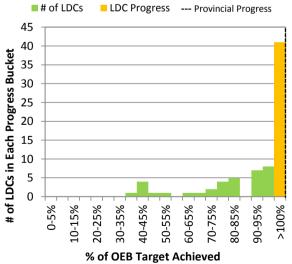


**Comparison: LDC Achievement vs. LDC Community Achievement (Progress to Target)** 

## % of OEB Peak Demand Savings Target Achieved



#### % of OEB Energy Savings Target Achieved



|   |              | Table 1: Hydro 2000 Inc. Initiative and Program Level Net Savings by Year  Incremental Activity (new program activity occurring within the specified (new peak demand savings from activity within the |                       |            |                    |                             |      |        | Net Incremental Energy Savings (kWh) (new energy savings from activity within the specified reporting |         |         |         | Program-to-Date Verified Progress to Target (excludes DR) |   |   |
|---|--------------|--|-----------------------|------------|--------------------|-----------------------------|------|--------|---|---------|---------|---------|---|---|---|
| Initiative  | Unit         | (new progr   |                       | g period)  | пе ѕресітіеа       | specified reporting period) |      |        |   | period) |         |         |   | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|   |              | 2011*  | 2012*                 | 2013*      | 2014               | 2011                        | 2012 | 2013   | 2014  | 2011    | 2012    | 2013    | 2014  | 2014  | 2014  |
| Consumer Program  |              |  |                       |            |                    |                             |      |        |   |         |         |         |   |   |   |
| Appliance Retirement  | Appliances   | 17   | 17                    | 21         | 5                  | 1                           | 1    | 2      | 0   | 6,931   | 6,532   | 8,224   | 2,331   | 4   | 66,000  |
| Appliance Exchange  | Appliances   | 5  | 2                     | 0          | 1                  | 0                           | 0    | 0      | 0   | 433     | 567     | 0       | 369   | 1   | 3,392   |
| HVAC Incentives   | Equipment    | 6  | 13                    | 8          | 11                 | 3                           | 3    | 2      | 3   | 6,378   | 5,433   | 3,215   | 5,317   | 11  | 53,558  |
| Conservation Instant Coupon Booklet   | Items        | 1,397  | 12                    | 136        | 402                | 2                           | 0    | 0      | 1   | 41,915  | 545     | 3,003   | 10,970  | 3   | 186,269   |
| Bi-Annual Retailer Event  | Items        | 371  | 413                   | 368        | 1,880              | 1                           | 1    | 0      | 3   | 11,449  | 10,434  | 6,693   | 47,883  | 5   | 138,369   |
| Retailer Co-op  | Items        | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Residential Demand Response   | Devices      | 10   | 0                     | 1          | 241                | 6                           | 0    | 0      | 74  | 15      | 0       | 0       | 0   | 74  | 15  |
| Residential Demand Response (IHD)   | Devices      | 0  | 0                     | 0          | 212                | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Residential New Construction  | Homes        | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Consumer Program Total  |              |  |                       |            |                    | 13                          | 5    | 4      | 82  | 67,121  | 23.511  | 21.135  | 66.871  | 98  | 447.602   |
| Rucinoss Brogram  |              |  |                       |            |                    |                             |      |        |   |         |         |         | 55,512  |   | ,   |
| Retrofit  | Projects     | 0  | 0                     | 1          | 1                  | 0                           | 0    | 0      | 7   | 0       | 0       | 202,654 | 23,567  | 7   | 428,875   |
| Direct Install Lighting   | Projects     | 0  | 35                    | 23         | 13                 | 0                           | 36   | 26     | 27  | 0       | 131,388 | 97,488  | 103,224   | 89  | 692,363   |
|   |              | 0  | 0                     | 1          | 0                  | 0                           | 0    | 0      | 0   | 0       |         | 97,488  |   | 0   |   |
| Building Commissioning  | Buildings    |  |                       | 0          |                    |                             |      | -      |   |         | 0       |         | 0   |   | 0   |
| New Construction  | Buildings    | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Energy Audit  | Audits       | 0  | 0                     | 0          | 0                  | 0                           | _    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Small Commercial Demand Response  | Devices      | 7  | 0                     | 0          | 4                  | 4                           | 0    | 0      | 2   | 16      | 0       | 0       | 0   | 2   | 16  |
| Small Commercial Demand Response (IHD)  | Devices      | 0  | 0                     | 0          | 4                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Demand Response 3   | Facilities   | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Business Program Total  |              |  |                       |            |                    | 4                           | 36   | 26     | 36  | 16      | 131,388 | 300,142 | 126,791   | 98  | 1,121,254   |
| Industrial Program  |              |  |                       |            |                    |                             |      |        |   |         |         |         |   |   |   |
| Process & System Upgrades   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Monitoring & Targeting  | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Energy Manager  | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Retrofit  | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Demand Response 3   | Facilities   | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Industrial Program Total  |              |  |                       |            |                    | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Home Assistance Program   |              |  |                       |            |                    |                             |      |        |   |         |         |         |   |   |   |
| Home Assistance Program   | Homes        | 0  | 0                     | 100        | 2                  | 0                           | 0    | 4      | 0   | 0       | 0       | 44,592  | 2,811   | 4   | 91,497  |
| Home Assistance Program Total   | Homes        |  |                       | 100        | _                  | 0                           | 0    | 4      | 0   | 0       | 0       | 44,592  | 2,811   | 4   | 91,497  |
| Home Assistance Program Total   |              |  |                       |            |                    |                             |      |        |   |         |         | 44,332  | 2,011   | -   | 31,437  |
| Aboriginal Program  | lusassa      | 0  | 0                     |            | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Home Assistance Program   | Homes        |  |                       | 0          |                    |                             |      | -      |   |         |         |         |   |   |   |
| Direct Install Lighting   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Aboriginal Program Total  |              |  |                       |            |                    | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Pre-2011 Programs completed in 2011   |              |  |                       |            |                    |                             |      |        |   |         |         |         |   |   |   |
| Electricity Retrofit Incentive Program  | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| High Performance New Construction   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 43      | 43      | 0       | 0   | 0   | 301   |
| Toronto Comprehensive   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Multifamily Energy Efficiency Rebates   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| LDC Custom Programs   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Pre-2011 Programs completed in 2011 To  |              |  |                       |            |                    | 0                           | 0    | 0      | 0   | 43      | 43      | 0       | 0   | 0   | 301   |
| Pre-2011 Programs completed in 2011 To  | lai          |  |                       |            |                    | U                           | U    | U      | U   | 45      | 43      | U       | U   | U   | 201   |
| Other   |              |  |                       | 1          |                    |                             |      | 1      | 1   |         | 1       |         |   |   |   |
| Program Enabled Savings   | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Time-of-Use Savings   | Homes        | 0  | 0                     | 0          | n/a                | 0                           | 0    | 0      | 8   | 0       | 0       | 0       | 0   | 8   | 0   |
| LDC Pilots  | Projects     | 0  | 0                     | 0          | 0                  | 0                           | 0    | 0      | 0   | 0       | 0       | 0       | 0   | 0   | 0   |
| Other Total   |              |  |                       |            |                    | 0                           | 0    | 0      | 8   | 0       | 0       | 0       | 0   | 8   | 0   |
| Adjustments to 2011 Verified Results  |              |  |                       |            |                    |                             | -1   | 0      | 0   | i       | -629    | 0       | 0   | -1  | -2,516  |
| •   |              |  |                       |            |                    |                             | -1   |        |   |         | -629    |         |   |   |   |
| Adjustments to 2012 Verified Results  |              |  |                       |            |                    |                             |      | 0      | 0   |         |         | 3       | 0   | 0   | 10<br>3,584   |
| Adjustments to 2013 Verified Results  |              |  |                       |            |                    |                             |      |        |   |         |         |         | 1,779   |   | -   |
| Energy Efficiency Total   |              |  |                       | 7          | 41                 | 34                          | 50   | 67,149 | 154,941   | 365,869 | 196,472 | 131     | 1,660,624   |   |   |
| Demand Response Total (Scenario 1)  |              |  | 10                    | 0          | 0                  | 76                          | 31   | 0      | 0   | 0       | 76      | 31      |   |   |   |
| Adjustments to Previous Years' Verified F   | esults Total |  |                       |            |                    | 0                           | -1   | 0      | 0   | 0       | -629    | 3       | 1,779   | -1  | 1,077   |
| OPA-Contracted LDC Portfolio Total (inc.  |              |  |                       |            |                    | 18                          | 40   | 34     | 126   | 67,180  | 154,312 | 365,872 | 198,251   | 207   | 1,661,732   |
|   |              | t the savings from :   | all active facilities | or devices | *Includes adjustme |                             |      |        |   | -       |         |         | Full OEB Target:  |   | 1,040,000   |
| Activity and savings for Demand Resnonse recourses  |              |  |                       |            |                    |                             |      |        |   |         |         |         |   |   |   |
| Activity and savings for Demand Response resources<br>contracted since January 1, 2011 (reported cumulation |              | it the savings from  | an active racinges    | or devices |                    | using scenario 1 whic       |      |        |   |         |         |         | Date (Scenario 1):  | 190<br>109.0%                               | 159.8%  |

|  |            | Table 2: Adjustments to Hydro 2000 Inc. Net Verified I |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      | Program-to-Date Verified Progress to Target |  |  |
|--|------------|--|-----------------------------------|-----------------|----------|--------------|--------------------|--------------------|------|--------|---------------------------------------|-----------------|------|---|--|--|
| Initiative   | Unit       | (new program   | Incremental A<br>activity occurri | ng within the s | pecified | (new peak de | mental Peak Der    | om activity wit    |      |        | ncremental Energ<br>savings from acti | vity within the |      | (exclud                                     | es DR)<br>2011-2014 Net                    |  |
|  |            | 2011*  | reporting pe                      | 2013*           | 2014     | 2011         | pecified reportion | ng period)<br>2013 | 2014 | 2011   | reporting po                          | eriod)<br>2013  | 2014 | Demand Savings (kW)                         | Cumulative Energy<br>Savings (kWh)<br>2014 |  |
| Consumer Program   |            | 2011   | 2012                              | 2013            | 2014     | 2011         | 2012               | 2013               | 2014 | 2011   | 2012                                  | 2013            | 2014 | 2014  | 2014                                       |  |
| Appliance Retirement                                     | Appliances | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  | 1    | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Appliance Exchange                                       | Appliances | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| HVAC Incentives  | Equipment  | -2   | 0                                 | 0               |          | -1           | 0                  | 0                  |      | -1,587 | 3                                     | 0               |      | -1  | -6,338                                     |  |
| Conservation Instant Coupon Booklet                      | Items      | 3  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 107    | 0                                     | 9               |      | 0   | 448  |  |
| Bi-Annual Retailer Event                                 | Items      | 32   | 0                                 | 0               |          | 0            | 0                  | 0                  | _    | 851    | 0                                     | 0               |      | 0   | 3,403                                      |  |
| Retailer Co-op   | Items      | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Residential Demand Response                              | Devices    | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Residential Demand Response (IHD)                        | Devices    | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Residential New Construction                             | Homes      | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  | _    | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Consumer Program Total                                   | riones     | 0  |                                   |                 | _        | -1           | 0                  | 0                  |      | -629   | 3                                     | 9               |      | -1  | -2,488                                     |  |
|  |            |  |                                   |                 |          | -1           | U                  | U                  |      | -029   | 3                                     | 9               |      | -1  | -2,400                                     |  |
| Business Program   | Duningto   | 0  |                                   |                 |          | 0            | 1 0                |                    |      | 0      | 1 0                                   | 1 0             |      | 0   | 0  |  |
| Retrofit   | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Direct Install Lighting                                  | Projects   |  |                                   |                 |          | 0            | 0                  |                    |      |        | 0                                     | 0               |      |   |  |  |
| Building Commissioning                                   | Buildings  | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| New Construction   | Buildings  | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Energy Audit   | Audits     | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Small Commercial Demand Response                         | Devices    | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Small Commercial Demand Response (IHD)                   | Devices    | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Demand Response 3  | Facilities | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Business Program Total                                   |            |  |                                   |                 |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Industrial Program                                       |            |  |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      |   |  |  |
| Process & System Upgrades                                | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Monitoring & Targeting                                   | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Energy Manager   | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Retrofit   | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Demand Response 3  | Facilities | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Industrial Program Total                                 |            |  |                                   |                 |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Home Assistance Program                                  |            |  |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      |   |  |  |
| Home Assistance Program                                  | Homes      | 0  | 0                                 | 3               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 1,796           |      | 0   | 3,566                                      |  |
| Home Assistance Program Total                            |            |  |                                   | •               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 1,796           |      | 0   | 3,566                                      |  |
| Aboriginal Program                                       |            |  |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      |   |  |  |
| Home Assistance Program                                  | Homes      | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Direct Install Lighting                                  | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Aboriginal Program Total                                 | rrojects   |  |                                   |                 | -        | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
|  |            |  |                                   |                 |          |              |                    |                    |      | - U    |                                       |                 |      | •   |  |  |
| Pre-2011 Programs completed in 2011                      | Desirate   | 0  |                                   |                 | 1        | 0            |                    |                    |      | 0      | 0                                     | 1 0             |      | 0   | 0  |  |
| Electricity Retrofit Incentive Program                   | Projects   | 0  | 0                                 | 0               |          |              | 0                  | 0                  |      | 0      |                                       | 0               |      | 0   | 0  |  |
| High Performance New Construction                        | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Toronto Comprehensive                                    | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Multifamily Energy Efficiency Rebates                    | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| LDC Custom Programs                                      | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Pre-2011 Programs completed in 2011 Total                |            |  |                                   |                 |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Other  |            |  |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      |   |  |  |
| Program Enabled Savings                                  | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Time-of-Use Savings                                      | Homes      | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| LDC Pilots   | Projects   | 0  | 0                                 | 0               |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
| Other Total  | riojetts   | U  |                                   |                 |          | 0            | 0                  | 0                  |      | 0      | 0                                     | 0               |      | 0   | 0  |  |
|  |            |  |                                   |                 |          |              | U                  | U                  |      |        | U                                     |                 |      |   |  |  |
| Adjustments to 2011 Verified Results                     |            |  |                                   |                 |          | -1           |                    |                    |      | -629   |                                       |                 |      | -1  | -2,516                                     |  |
| Adjustments to 2012 Verified Results                     |            |  |                                   |                 |          |              | 0                  |                    |      |        | 3                                     |                 |      | 0   | 10   |  |
| Adjustments to 2013 Verified Results                     |            |  |                                   |                 |          |              |                    | 0                  |      |        |                                       | 1,805           |      | 0   | 3,584                                      |  |
| <b>Total Adjustments to Previous Years' Verified Res</b> | sults      |  |                                   |                 |          | -1           | 0                  | 0                  |      | -629   | 3                                     | 1,805           |      | -1  | 1,077                                      |  |
|  |            |  |                                   |                 |          |              |                    |                    |      |        |                                       |                 |      |   |  |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Adjustments to previous years' results shown in this table will not align to adjustments shown in Table 1 as the information presented above is presented in the implementation year. Adjustments in Table 1 reflect persisted savings in the year in which that adjustment is verified.

Table 3: Hvdro 2000 Inc. Realization Rate & NTG

|  | Table 3: Hydro 2000 Inc. Realization Rate & NTG |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
|--|---|------------|--------|----------|------------|------------|----------|------|----------------|------------|--------|------|------|------------|----------|------|
|  |   |            | Pe     | eak Dema | nd Savings |            |          |      | Energy Savings |            |        |      |      |            |          |      |
| Initiative                             |   | Realizatio | n Rate |          |            | Net-to-Gro | ss Ratio |      |                | Realizatio | n Rate |      |      | Net-to-Gro | ss Ratio |      |
|  | 2011  | 2012       | 2013   | 2014     | 2011       | 2012       | 2013     | 2014 | 2011           | 2012       | 2013   | 2014 | 2011 | 2012       | 2013     | 2014 |
| Consumer Program                       |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Appliance Retirement                   | 1.00  | 1.00       | n/a    | n/a      | 0.51       | 0.45       | 0.42     | 0.42 | 1.00           | 1.00       | n/a    | n/a  | 0.52 | 0.47       | 0.44     | 0.44 |
| Appliance Exchange                     | 1.00  | 1.00       | n/a    | 1.00     | 0.52       | 0.52       | n/a      | 0.53 | 1.00           | 1.00       | n/a    | 1.00 | 0.52 | 0.52       | n/a      | 0.53 |
| HVAC Incentives                        | 1.00  | 1.00       | n/a    | 1.00     | 0.59       | 0.49       | 0.48     | 0.51 | 1.00           | 1.00       | n/a    | 1.00 | 0.59 | 0.49       | 0.48     | 0.51 |
| Conservation Instant Coupon Booklet    | 1.00  | 1.00       | 1.00   | 1.00     | 1.14       | 1.00       | 1.11     | 1.69 | 1.00           | 1.00       | 1.00   | 1.00 | 1.12 | 1.05       | 1.13     | 1.73 |
| Bi-Annual Retailer Event               | 1.00  | 1.00       | 1.00   | 1.00     | 1.13       | 0.91       | 1.04     | 1.74 | 1.00           | 1.00       | 1.00   | 1.00 | 1.10 | 0.92       | 1.04     | 1.75 |
| Retailer Co-op                         | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential Demand Response            | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential Demand Response (IHD)      | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential New Construction           | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Business Program                       |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Retrofit                               | n/a   | n/a        | n/a    | 0.91     | n/a        | n/a        | n/a      | 0.72 | n/a            | n/a        | 1.30   | 1.21 | n/a  | n/a        | 0.72     | 0.73 |
| Direct Install Lighting                | n/a   | 0.71       | 0.81   | 0.78     | n/a        | 0.94       | 0.94     | 0.94 | n/a            | 0.85       | 0.84   | 0.83 | n/a  | 0.94       | 0.94     | 0.94 |
| Building Commissioning                 | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| New Construction                       | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Energy Audit                           | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Small Commercial Demand Response       | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Small Commercial Demand Response (IHD) | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Demand Response 3                      | 0.76  | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | 1.00           | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Industrial Program                     |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Process & System Upgrades              | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Monitoring & Targeting                 | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Energy Manager                         | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Retrofit                               |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Demand Response 3                      | 0.84  | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | 1.00           | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Home Assistance Program                |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Home Assistance Program                | n/a   | n/a        | 0.98   | 0.93     | n/a        | n/a        | 1.00     | 1.00 | n/a            | n/a        | 0.85   | 0.86 | n/a  | n/a        | 1.00     | 1.00 |
| Aboriginal Program                     |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Home Assistance Program                | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Direct Install Lighting                | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Pre-2011 Programs completed in 2011    |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Electricity Retrofit Incentive Program | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| High Performance New Construction      | 1.00  | 1.00       | 1.00   | 1.00     | 0.50       | 0.50       | 0.50     | 0.50 | 1.00           | 1.00       | 1.00   | 1.00 | 0.50 | 0.50       | 0.50     | 0.50 |
| Toronto Comprehensive                  | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Multifamily Energy Efficiency Rebates  | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| LDC Custom Programs                    | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Other                                  |   |            |        |          |            |            |          |      |                |            |        |      |      |            |          |      |
| Program Enabled Savings                | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Time-of-Use Savings                    | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| LDC Pilots                             | n/a   | n/a        | n/a    | n/a      | n/a        | n/a        | n/a      | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |

### **Summary Achievement Against CDM Targets**

Results are recognized using current IESO reporting policies. Energy efficiency resources persist for the duration of the effective useful life. Any upcoming code changes are taken into account. Demand response resources persist for 1 year (Scenario 1). Please see methodology tab for more detailed information.

Table 4: Net Peak Demand Savings at the End User Level (MW) (Scenario 1)

| Implementation Period |   | Į.               | Annual                 |      |  |  |  |  |  |
|-----------------------|---|------------------|------------------------|------|--|--|--|--|--|
| implementation renou  | 2011  | 2012             | 2013                   | 2014 |  |  |  |  |  |
| 2011 - Verified       | 0.0   | 0.0              | 0.0                    | 0.0  |  |  |  |  |  |
| 2012 - Verified†      | 0.0   | 0.0              | 0.0                    | 0.0  |  |  |  |  |  |
| 2013 - Verified†      | 0.0   | 0.0              | 0.0                    | 0.0  |  |  |  |  |  |
| 2014 - Verified†      | 0.0   | 0.0              | 0.0                    | 0.1  |  |  |  |  |  |
| Ve                    | erified Net Annual Po                           | eak Demand Savin | gs Persisting in 2014: | 0.2  |  |  |  |  |  |
|                       | Hydro 2000 Inc. 2014 Annual CDM Capacity Target |                  |                        |      |  |  |  |  |  |
| Verified Po           | Achieved in 2014 (%):                           | 108.9%           |                        |      |  |  |  |  |  |

Table 5: Net Energy Savings at the End User Level (GWh)

| Implementation Period |   | Cumulative |      |      |           |  |  |  |  |  |
|-----------------------|---|------------|------|------|-----------|--|--|--|--|--|
| implementation Period | 2011  | 2012       | 2013 | 2014 | 2011-2014 |  |  |  |  |  |
| 2011 - Verified       | 0.1   | 0.1        | 0.1  | 0.1  | 0.3       |  |  |  |  |  |
| 2012 - Verified†      | 0.0   | 0.2        | 0.2  | 0.2  | 0.5       |  |  |  |  |  |
| 2013 - Verified†      | 0.0   | 0.0        | 0.4  | 0.4  | 0.7       |  |  |  |  |  |
| 2014 - Verified†      | 0.0   | 0.0        | 0.00 | 0.2  | 0.2       |  |  |  |  |  |
|                       | Verified Net Cumulative Energy Savings 2011-2014: |            |      |      |           |  |  |  |  |  |
|                       | CDM Energy Target:                                | 1.0        |      |      |           |  |  |  |  |  |
|                       | hieved in 2014 (%):                               | 159.6%     |      |      |           |  |  |  |  |  |

<sup>†</sup>Includes adjustments to previous years' verified results

 $Results\ presented\ using\ scenario\ 1\ which\ assumes\ that\ demand\ response\ resources\ have\ a\ persistence\ of\ 1\ year$ 

|   |               | ,                    |                              | tal Activity                  |                     |                           | cremental Peak                   |                                    |              |  |             | nergy Savings (k\ |                   | Program-to-Date Verif                       | es DR)  |
|---|---------------|----------------------|------------------------------|-------------------------------|---------------------|---------------------------|----------------------------------|------------------------------------|--------------|--|-------------|-------------------|-------------------|---|---|
| Initiative  | Unit          | (new progr           | ram activity occ<br>reportin | urring within ti<br>g period) | ne specified        | (new pea                  | k demand saving<br>specified rep | gs from activity<br>orting period) | within the   | e (new energy savings from activity within the specified reporting period) |             |                   | ecified reporting | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|   |               | 2011*                | 2012*                        | 2013*                         | 2014                | 2011                      | 2012                             | 2013                               | 2014         | 2011   | 2012        | 2013              | 2014              | 2014  | 2014  |
| Consumer Program Appliance Retirement                 | Appliances    | 56,110               | 34,146                       | 20,952                        | 22,563              | 3,299                     | 2,011                            | 1,433                              | 1,617        | 23,005,812   | 13,424,518  | 8,713,107         | 9,497,343         | 8,221                                       | 159,100,415   |
| Appliance Exchange                                    | Appliances    | 3.688                | 3,836                        | 5,337                         | 5,685               | 371                       | 556                              | 1,106                              | 1,178        | 450,187  | 974,621     | 1,971,701         | 2,100,266         | 2,973                                       | 10,556,192  |
| HVAC Incentives                                       | Equipment     | 92,748               | 87,540                       | 96,286                        | 113,002             | 32,037                    | 19,060                           | 19,552                             | 23,106       | 59,437,670   | 32,841,283  | 33,923,592        | 42,888,217        | 93,755                                      | 447,009,930   |
| Conservation Instant Coupon Booklet                   | Items         | 567,678              | 30,891                       | 347,946                       | 1,208,108           | 1,344                     | 230                              | 517                                | 2,440        | 21,211,537   | 1,398,202   | 7,707,573         | 32,802,537        | 4,531                                       | 137,258,436   |
| Bi-Annual Retailer Event                              | Items         | 952,149              | 1,060,901                    | 944,772                       | 4,824,751           | 1,681                     | 1,480                            | 1,184                              | 8,043        | 29,387,468   | 26,781,674  | 17,179,841        | 122,902,769       | 12,389                                      | 355,157,348   |
| Retailer Co-op  | Items         | 152                  | 0                            | 0                             | 0                   | 0                         | 0                                | 0                                  | 0            | 2,652  | 0           | 0                 | 0                 | 0   | 10,607  |
| Residential Demand Response                           | Devices       | 19,550               | 98,388                       | 171,733                       | 241,381             | 10,947                    | 49,038                           | 93,076                             | 117,513      | 24,870   | 359,408     | 390,303           | 8,379             | 117,513                                     | 782,960   |
| Residential Demand Response (IHD)                     | Devices       | 0                    | 49,689                       | 133,657                       | 188,577             | 0                         | 0                                | 0                                  | 0            | 0  | 0           | 0                 | 0                 | 0   | 0   |
| Residential New Construction                          | Homes         | 27                   | 21                           | 279                           | 2,367               | 0                         | 2                                | 18                                 | 369          | 743  | 17,152      | 163,690           | 2,330,865         | 390   | 2,712,676   |
| Consumer Program Total                                |               |                      |                              |                               |                     | 49,681                    | 72,377                           | 116,886                            | 154,267      | 133,520,941  | 75,796,859  | 70,049,807        | 212,530,376       | 239,772                                     | 1,112,588,565                                       |
| Business Program                                      |               |                      |                              |                               |                     |                           |                                  |                                    |              |  |             |                   |                   |   |   |
| Retrofit  | Projects      | 2,828                | 6,481                        | 9,746                         | 10,925              | 24,467                    | 61,147                           | 59,678                             | 70,662       | 136,002,258  | 314,922,468 | 345,346,008       | 462,903,521       | 213,493                                     | 2,631,401,223                                       |
| Direct Install Lighting                               | Projects      | 20,741               | 18,691                       | 17,833                        | 23,784              | 23,724                    | 15,284                           | 18,708                             | 23,419       | 61,076,701   | 57,345,798  | 64,315,558        | 84,503,302        | 73,304                                      | 604,196,658   |
| Building Commissioning                                | Buildings     | 0                    | 0                            | 0                             | 5                   | 0                         | 0                                | 0                                  | 988          | 0  | 0           | 0                 | 1,513,377         | 988   | 1,513,377   |
| New Construction                                      | Buildings     | 25                   | 98                           | 158                           | 226                 | 123                       | 764                              | 1,584                              | 6,432        | 411,717  | 1,814,721   | 4,959,266         | 20,381,204        | 8,904                                       | 37,390,767  |
| Energy Audit  | Audits        | 222                  | 357                          | 589                           | 473                 | 0                         | 1,450                            | 2,811                              | 6,323        | 0  | 7,049,351   | 15,455,795        | 30,874,399        | 10,583                                      | 82,934,042  |
| Small Commercial Demand Response                      | Devices       | 132                  | 294                          | 1,211                         | 3,652               | 84                        | 187                              | 773                                | 2,116        | 157  | 1,068       | 373               | 319               | 2,116                                       | 1,916   |
| Small Commercial Demand Response (IHD)                | Devices       | 0                    | 0                            | 378                           | 820                 | 0                         | 0                                | 0                                  | 0            | 0  | 0           | 0                 | 0                 | 0   | 0   |
| Demand Response 3                                     | Facilities    | 145                  | 151                          | 175                           | 180                 | 16,218                    | 19,389                           | 23,706                             | 23,380       | 633,421  | 281,823     | 346,659           | 0                 | 23,380                                      | 1,261,903   |
| Business Program Total                                |               |                      |                              |                               |                     | 64,617                    | 98,221                           | 107,261                            | 133,319      | 198,124,253  | 381,415,230 | 430,423,659       | 600,176,121       | 332,769                                     | 3,358,699,887                                       |
| Industrial Program                                    |               |                      |                              |                               |                     |                           |                                  |                                    |              |  |             |                   |                   |   |   |
| Process & System Upgrades                             | Projects      | 0                    | 0                            | 5                             | 10                  | 0                         | 0                                | 294                                | 9,692        | 0  | 0           | 2,603,764         | 72,053,255        | 9,986                                       | 77,260,782  |
| Monitoring & Targeting                                | Projects      | 0                    | 1                            | 3                             | 5                   | 0                         | 0                                | 0                                  | 102          | 0  | 0           | 0                 | 502,517           | 102   | 502,517   |
| Energy Manager  | Projects      | 1                    | 132                          | 306                           | 379                 | 0                         | 1,086                            | 3,558                              | 5,191        | 0  | 7,372,108   | 21,994,263        | 40,436,427        | 8,384                                       | 95,324,998  |
| Retrofit  | Projects      | 433                  | 0                            | 0                             | 0                   | 4,615                     | 0                                | 0                                  | 0            | 28,866,840   | 0           | 0                 | 0                 | 4,613                                       | 115,462,282   |
| Demand Response 3                                     | Facilities    | 124                  | 185                          | 281                           | 336                 | 52,484                    | 74,056                           | 162,543                            | 166,082      | 3,080,737  | 1,784,712   | 4,309,160         | 0                 | 166,082                                     | 9,174,609   |
| Industrial Program Total                              |               |                      |                              |                               |                     | 57,098                    | 75,141                           | 166,395                            | 181,066      | 31,947,577   | 9,156,820   | 28,907,187        | 112,992,199       | 189,168                                     | 297,725,188   |
| Home Assistance Program                               | l             |                      |                              |                               |                     | _                         |                                  |                                    |              |  |             |                   |                   |   |   |
| Home Assistance Program                               | Homes         | 46                   | 5,920                        | 29,654                        | 25,424              | 2                         | 566                              | 2,361                              | 2,466        | 39,283   | 5,442,232   | 20,987,275        | 19,582,658        | 5,370                                       | 77,532,571  |
| Home Assistance Program Total                         |               |                      |                              |                               |                     |                           | 566                              | 2,361                              | 2,466        | 39,283   | 5,442,232   | 20,987,275        | 19,582,658        | 5,370                                       | 77,532,571  |
| Aboriginal Program                                    |               | _                    |                              |                               |                     | _                         |                                  |                                    |              | _  |             |                   |                   |   |   |
| Home Assistance Program                               | Homes         | 0                    | 0                            | 717                           | 1,125               | 0                         | 0                                | 267                                | 549          | 0  | 0           | 1,609,393         | 3,101,207         | 816   | 6,319,993   |
| Direct Install Lighting                               | Projects      | 0                    | 0                            | 0                             | 0                   | 0                         | 0                                | 0                                  | 0            | 0  | 0           | 0                 | 0                 | 0   | 0   |
| Aboriginal Program Total                              |               |                      |                              |                               |                     | 0                         | 0                                | 267                                | 549          | 0  | 0           | 1,609,393         | 3,101,207         | 816   | 6,319,993   |
| Pre-2011 Programs completed in 2011                   |               |                      | 1                            | 1                             |                     |                           |                                  | 1                                  | 1            |  | ı           | 1                 |                   |   |   |
| Electricity Retrofit Incentive Program                | Projects      | 2,028                | 0                            | 0                             | 0                   | 21,662                    | 0                                | 0                                  | 0            | 121,138,219  | 0           | 0                 | 0                 | 21,662                                      | 484,552,876   |
| High Performance New Construction                     | Projects      | 182                  | 73                           | 19                            | 3                   | 5,098                     | 3,251                            | 772                                | 134          | 26,185,591   | 11,901,944  | 3,522,240         | 688,738           | 9,255                                       | 148,181,415   |
| Toronto Comprehensive                                 | Projects      | 577                  | 15                           | 4                             | 5                   | 15,805                    | 0                                | 0                                  | 281          | 86,964,886   | 0           | 0                 | 2,479,840         | 16,086                                      | 350,339,385   |
| Multifamily Energy Efficiency Rebates                 | Projects      | 110                  | 0                            | 0                             | 0                   | 1,981                     | 0                                | 0                                  | 0            | 7,595,683  | 0           | 0                 | 0                 | 1,981                                       | 30,382,733  |
| LDC Custom Programs                                   | Projects      | 8                    | 0                            | 0                             | 0                   | 399                       | 0                                | 0                                  | 0            | 1,367,170  | 0           | 0                 | 0                 | 399   | 5,468,679   |
| Pre-2011 Programs completed in 2011 To                | tal           |                      |                              |                               |                     | 44,945                    | 3,251                            | 772                                | 415          | 243,251,550  | 11,901,944  | 3,522,240         | 3,168,578         | 49,382                                      | 1,018,925,088                                       |
| Other   |               |                      |                              |                               |                     |                           |                                  |                                    |              |  |             |                   |                   |   |   |
| Program Enabled Savings                               | Projects      | 33                   | 71                           | 46                            | 43                  | 0                         | 2,304                            | 3,692                              | 5,500        | 0  | 1,188,362   | 4,075,382         | 19,035,337        | 11,496                                      | 30,751,187  |
| Time-of-Use Savings                                   | Homes         | 0                    | 0                            | 0                             | n/a                 | 0                         | 0                                | 0                                  | 54,795       | 0  | 0           | 0                 | 0                 | 54,795                                      | 0   |
| LDC Pilots  | Projects      | 0                    | 0                            | 0                             | 1,174               | 0                         | 0                                | 0                                  | 1,170        | 0  | 0           | 0                 | 5,061,522         | 1,170                                       | 5,061,522   |
| Other Total   |               |                      |                              |                               |                     | 0                         | 2,304                            | 3,692                              | 61,466       | 0  | 1,188,362   | 4,075,382         | 24,096,859        | 67,462                                      | 35,812,709  |
| Adjustments to 2011 Verified Results                  |               |                      |                              |                               |                     |                           | 1,406                            | 641                                | 1,418        |  | 18,689,081  | 1,736,381         | 7,319,857         | 3,215                                       | 110,143,550   |
| Adjustments to 2012 Verified Results                  |               |                      |                              |                               |                     |                           |                                  | 6,260                              | 9,221        |  |             | 41,947,840        | 37,080,215        | 15,401                                      | 238,780,637   |
| Adjustments to 2013 Verified Results                  |               |                      |                              |                               |                     |                           |                                  |                                    | 24,391       |  |             |                   | 150,785,808       | 24,391                                      | 296,465,211   |
| Energy Efficiency Total                               |               |                      |                              |                               |                     | 136,610                   | 109,191                          | 117,536                            | 224,457      | 603,144,419  | 482,474,435 | 554,528,447       | 975,639,300       | 575,647                                     | 5,896,382,612                                       |
| Demand Response Total (Scenario 1)                    |               |                      |                              |                               |                     | 79,733                    | 142,670                          | 280,099                            | 309,091      | 3,739,185  | 2,427,011   | 5,046,495         | 8,698             | 309,091                                     | 11,221,389  |
| Adjustments to Previous Years' Verified F             | tesults Total |                      |                              |                               |                     | 0                         | 1,406                            | 6,901                              | 35,030       | 0  | 18,689,081  | 43,684,221        | 195,185,880       | 43,006                                      | 645,389,397   |
| OPA-Contracted LDC Portfolio Total (inc.              |               |                      |                              |                               |                     | 216.343                   | 253.267                          | 404.536                            | 568,578      | 606,883,604  | 503,590,526 | 603,259,163       | 1,170,833,878     | 927,745                                     | 6,552,993,397                                       |
| Activity and savings for Demand Response resources    |               | the savings from all | active facilities            | devices                       | *Includes adjustme  | .,                        |                                  | .0 1,550                           | 555,576      | 000,000,004  | 203,330,320 |                   |                   |   |   |
|   |               | the savings moth all | active facilities of         | ac vices                      | ciuues aujustine    | arter i mai itebol        | C CI E ISSUEU                    |                                    |              |  |             |                   | full OEB Target:  | 1,330,000                                   | 6,000,000,000                                       |
| contracted since January 1, 2011 (reported cumulative | rely).        |                      |                              |                               | Results presented u | sing seems -! - * · · · · | h necumner +1 -+ -               | and seens                          | urene haue - |  |             |                   | te (Scenario 1):  |   |   |

|   | Table 7: Adjustments to Province  Incremental Activit (new program activity occurring wit |         |              |         |      |                 | nental Peak Dei |            |      |  |              | gy Savings (kWh |   | Program-to-Date Verified Progress to Targe<br>(excludes DR)<br>2011-2014 Net |                                     |  |
|---|---|---------|--------------|---------|------|-----------------|-----------------|------------|------|--|--------------|-----------------|---|--|-------------------------------------|--|
| Initiative  | Unit  |         | reporting pe | eriod)  | 2014 | sp              | ecified reporti | ng period) |      | (new energy savings from activity within the specified reporting period)  2011 2012 2013 2014  |              |                 | 2014 Net Annual Peak<br>Demand Savings (kW) | Cumulative Energy<br>Savings (kWh)   |                                     |  |
| C   |   | 2011*   | 2012*        | 2013*   | 2014 | 2011            | 2012            | 2013       | 2014 | 2011   | 2012         | 2013            | 2014  | 2014   | 2014                                |  |
| Appliance Retirement  | Appliances  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Appliance Exchange  | Appliances  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| HVAC Incentives   | Equipment   | -18,839 | 2,319        | 4,705   |      | -5,270          | 479             | 1,037      |      | -9,707,002   | 955,512      | 1,838,408       |   | -3,754   | -32,284,656                         |  |
| Conservation Instant Coupon Booklet   | Items   | 8,216   | 0            | 1,050   |      | 16              | 0               | 2          |      | 275,655  | 0            | 23,571          |   | 18   | 1,149,763                           |  |
| Bi-Annual Retailer Event  | Items   | 81,817  | 0            | 0       |      | 108             | 0               | 0          |      | 2,183,391  | 0            | 0               |   | 108  | 8,733,563                           |  |
| Retailer Co-op  | Items   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Residential Demand Response   | Devices   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Residential Demand Response (IHD)   | Devices   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Residential New Construction  | Homes   | 20      | 2            | 193     |      | 1               | 1               | 72         |      | 14,667   | 985          | 441,938         |   | 74   | 945,497                             |  |
| Consumer Program Total  | Homes   | 20      | _            | 133     |      | -5,145          | 480             | 1,111      |      | -7,233,290   | 956,497      | 2,303,917       |   | -3,555   | -21,664,975                         |  |
| Purinose Program  |   | 1       |              |         |      | 3,2-13          | 100             |            | 1    | 7,233,230  | 330,137      | 2,000,517       |   | 0,000  | 22,004,575                          |  |
| Retrofit  | Projects  | 312     | 876          | 961     |      | 3,208           | 7,233           | 11,961     |      | 16,266,129   | 42,498,052   | 78,146,280      |   | 22,056   | 347,545,386                         |  |
| Direct Install Lighting   | Projects  | 444     | 197          | 51      |      | 501             | 204             | 46         |      | 1,250,388  | 736,541      | 164,667         |   | 620  | 7,158,143                           |  |
| Building Commissioning  | Buildings   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| New Construction  | Buildings   | 15      | 29           | 72      |      | 850             | 1,304           | 2,241      |      | 3,604,553  | 4,825,774    | 8,636,179       |   | 4,401  | 46,187,216                          |  |
| Energy Audit  | Audits  | 119     | 77           | 270     |      | 604             | 439             | 2,383      |      | 2,945,189  | 2,145,367    | 13,100,635      |   | 3,426  | 44,418,129                          |  |
| Small Commercial Demand Response  | Devices   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Small Commercial Demand Response (IHD)  | Devices   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Demand Response 3   | Facilities  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Business Program Total  |   |         |              |         |      | 5,162           | 9,181           | 16,631     |      | 24,066,259   | 50,205,734   | 100,047,761     |   | 30,503   | 385,148,444                         |  |
| Industrial Program  |   |         |              |         |      | 5,252           | -,              |            |      | _ 1,000,000  |              |                 |   | 20,000   | 200,210,111                         |  |
| Process & System Upgrades   | Projects  | 0       | 0            | 2       |      | 0               | 0               | 324        |      | 0  | 0            | 968,659         |   | 324  | 1,937,318                           |  |
| Monitoring & Targeting  | Projects  | 0       | 1            | 3       |      | 0               | 0               | 54         |      | 0  | 528,000      | 639,348         |   | 54   | 2,862,696                           |  |
| Energy Manager  | Projects  | 1       | 93           | 101     |      | 27              | 1,067           | 2,395      |      | 241,515  | 8,266,841    | 25,814,853      |   | 4,345  | 81,853,489                          |  |
| Retrofit  | Projects  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Demand Response 3   | Facilities  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Industrial Program Total  | ,   |         |              | •       |      | 27              | 1,067           | 2,774      |      | 241,515  | 8,794,841    | 27,422,860      |   | 4,723  | 61,215,516                          |  |
| Home Assistance Program   |   |         |              |         |      |                 | <u> </u>        |            | •    |  |              |                 |   |  |                                     |  |
| Home Assistance Program   | Homes   | 0       | 887          | 2,898   |      | 0               | 222             | 791        |      | 0  | 1,316,749    | 4,321,794       |   | 1,009  | 12,515,300                          |  |
| Home Assistance Program Total   |   |         | •            | •       |      | 0               | 222             | 791        |      | 0  | 1,316,749    | 4,321,794       |   | 1,009  | 8,581,177                           |  |
| Aboriginal Program  |   |         |              |         |      |                 |                 |            |      |  | •            | •               |   |  |                                     |  |
| Home Assistance Program   | Homes   | 0       | 0            | 133     |      | 0               | 0               | 134        |      | 0  | 0            | 563,715         |   | 134  | 1,127,430                           |  |
| Direct Install Lighting   | Projects  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Aboriginal Program Total  |   |         | _            |         |      | 0               | 0               | 134        |      | 0  | 0            | 563,715         |   | 134  | 1,127,430                           |  |
| Pre-2011 Programs completed in 2011   |   | 1       |              |         |      | - U             |                 | 204        | 1    | , and the second |              | 303), 13        |   | 20-7   | 1,12.,1400                          |  |
| Electricity Retrofit Incentive Program  | Projects  | 12      | 0            | 0       |      | 138             | 0               | 0          | 1    | 545,536  | 0            | 0               |   | 138  | 2,182,145                           |  |
| High Performance New Construction   |   | 37      | 4            | 15      |      | 1,507           | 363             | -184       |      | 2,398,941  | 2,832,533    | -993,596        |   | 1,686  | 16,106,171                          |  |
|   | Projects  | 0       | 15           | 4       |      | 0               | 672             | 185        |      | 2,596,941  | 4,523,517    | 1,324,388       |   | 857  | 16,219,327                          |  |
| Toronto Comprehensive   | Projects  |         |              |         |      | -               |                 |            |      | _  |              |                 |   |  |                                     |  |
| Multifamily Energy Efficiency Rebates   | Projects  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| LDC Custom Programs   | Projects  | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
|   |   |         |              |         |      | 1,645           | 1,035           | 2          |      | 2,944,477  | 7,356,050    | 330,792         |   | 2,682  | 11,104,528                          |  |
| Pre-2011 Programs completed in 2011 Total   |   |         |              |         |      |                 |                 |            |      |  |              | ,               |   |  |                                     |  |
| Other   |   |         |              |         |      | 1,776           | 3,712           | 2,020      |      | 7,727,573  | 11,481,687   | 10,688,564      | 1   |  | 86,732,481                          |  |
| Pre-2011 Programs completed in 2011 Total  Other  Program Enabled Savings                                     | Projects  | 33      | 55           | 33      |      |                 | -               | -          |      |  |              | 10,000,501      |   | 7,509  |                                     |  |
| Other   | Projects<br>Homes   | 33      | 55<br>0      | 33<br>0 |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 7,509  | 0                                   |  |
| Other<br>Program Enabled Savings  |   | 1       |              |         |      |                 | -               | -          |      | 0  | 0            |                 |   |  |                                     |  |
| Other Program Enabled Savings Time-of-Use Savings   | Homes   | 0       | 0            | 0       |      | 0               | 0               | 0          |      |  | _            | 0               |   | 0  | 0                                   |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots Other Total                                      | Homes   | 0       | 0            | 0       |      | 0               | 0               | 0          |      | 0  | 0            | 0               |   | 0  | 0                                   |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots Other Total Adjustments to 2011 Verified Results | Homes   | 0       | 0            | 0       |      | 0<br>0<br>1,776 | 0               | 0          |      | 0<br><b>7,727,573</b>  | 0            | 0               |   | 0<br>0<br>7,509  | 0<br>0<br><b>86,732,481</b>         |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots Other Total                                      | Homes   | 0       | 0            | 0       |      | 0<br>0<br>1,776 | 0<br>0<br>3,712 | 0          |      | 0<br><b>7,727,573</b>  | 0 11,481,687 | 0               |   | 0<br>0<br>7,509<br>3,215   | 0<br>0<br>86,732,481<br>110,143,550 |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Adjustments to previous years' results shown in this table will not align to adjustments shown in Table 1 as the information presented above is presented in the implementation year. Adjustments in Table 1 reflect persisted savings in the year in which that adjustment is verified.

Table 8: Province-Wide Realization Rate & NTG

|  |      |          |          | Peak Dema | nd Savings |           |           |      | Energy Savings |            |        |      |      |            |          |      |
|--|------|----------|----------|-----------|------------|-----------|-----------|------|----------------|------------|--------|------|------|------------|----------|------|
| Initiative                             |      | Realizat | ion Rate |           |            | Net-to-Gr | oss Ratio |      |                | Realizatio | n Rate |      |      | Net-to-Gro | ss Ratio |      |
|  | 2011 | 2012     | 2013     | 2014      | 2011       | 2012      | 2013      | 2014 | 2011           | 2012       | 2013   | 2014 | 2011 | 2012       | 2013     | 2014 |
| Consumer Program                       |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Appliance Retirement                   | 1.00 | 1.00     | 1.00     | 1.00      | 0.51       | 0.46      | 0.42      | 0.45 | 1.00           | 1.00       | 1.00   | 1.00 | 0.46 | 0.47       | 0.44     | 0.47 |
| Appliance Exchange                     | 1.00 | 1.00     | 1.00     | 1.00      | 0.51       | 0.52      | 0.53      | 0.53 | 1.00           | 1.00       | 1.00   | 1.00 | 0.52 | 0.52       | 0.53     | 0.53 |
| HVAC Incentives                        | 1.00 | 1.00     | 1.00     | 1.00      | 0.60       | 0.50      | 0.48      | 0.48 | 1.00           | 1.00       | 1.00   | 1.00 | 0.50 | 0.49       | 0.48     | 0.48 |
| Conservation Instant Coupon Booklet    | 1.00 | 1.00     | 1.00     | 1.00      | 1.14       | 1.00      | 1.11      | 1.69 | 1.00           | 1.00       | 1.00   | 1.00 | 1.00 | 1.05       | 1.13     | 1.73 |
| Bi-Annual Retailer Event               | 1.00 | 1.00     | 1.00     | 1.00      | 1.12       | 0.91      | 1.04      | 1.74 | 1.00           | 1.00       | 1.00   | 1.00 | 0.91 | 0.92       | 1.04     | 1.75 |
| Retailer Co-op                         | 1.00 | n/a      | n/a      | n/a       | 0.68       | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential Demand Response            | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential Demand Response (IHD)      | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Residential New Construction           | 1.00 | 3.65     | 0.78     | 1.03      | 0.41       | 0.49      | 0.63      | 0.63 | 3.65           | 7.17       | 3.09   | 0.62 | 0.49 | 0.49       | 0.63     | 0.63 |
| Business Program                       |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Retrofit                               | 1.06 | 0.93     | 0.92     | 0.84      | 0.72       | 0.75      | 0.73      | 0.71 | 0.93           | 1.05       | 1.01   | 0.98 | 0.75 | 0.76       | 0.73     | 0.72 |
| Direct Install Lighting                | 1.08 | 0.69     | 0.82     | 0.78      | 1.08       | 0.94      | 0.94      | 0.94 | 0.69           | 0.85       | 0.84   | 0.83 | 0.94 | 0.94       | 0.94     | 0.94 |
| Building Commissioning                 | n/a  | n/a      | n/a      | 1.97      | n/a        | n/a       | n/a       | 1.00 | n/a            | n/a        | n/a    | 1.16 | n/a  | n/a        | n/a      | 1.00 |
| New Construction                       | 0.50 | 0.98     | 0.68     | 0.71      | 0.50       | 0.49      | 0.54      | 0.54 | 0.98           | 0.99       | 0.76   | 0.79 | 0.49 | 0.49       | 0.54     | 0.54 |
| Energy Audit                           | n/a  | n/a      | 1.02     | 0.96      | n/a        | n/a       | 0.66      | 0.68 | n/a            | n/a        | 0.97   | 1.00 | n/a  | n/a        | 0.66     | 0.67 |
| Small Commercial Demand Response       | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Small Commercial Demand Response (IHD) | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Demand Response 3                      | 0.76 | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Industrial Program                     |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Process & System Upgrades              | n/a  | n/a      | 0.85     | 0.96      | n/a        | n/a       | 0.94      | 0.79 | n/a            | n/a        | 0.87   | 0.96 | n/a  | n/a        | 0.93     | 0.80 |
| Monitoring & Targeting                 | n/a  | n/a      | n/a      | 0.59      | n/a        | n/a       | n/a       | 1.00 | n/a            | n/a        | n/a    | 0.36 | n/a  | n/a        | n/a      | 1.00 |
| Energy Manager                         | n/a  | 1.16     | 0.90     | 0.91      | n/a        | 0.90      | 0.90      | 0.90 | 1.16           | 1.16       | 0.90   | 0.96 | 0.90 | 0.90       | 0.90     | 0.85 |
| Retrofit                               | 1.11 | n/a      | n/a      | n/a       | 0.72       | n/a       | n/a       | n/a  | 0.91           | n/a        | n/a    | n/a  | 0.75 | n/a        | n/a      | n/a  |
| Demand Response 3                      | 0.84 | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Home Assistance Program                |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Home Assistance Program                | 1.00 | 0.32     | 0.26     | 0.49      | 0.70       | 1.00      | 1.00      | 1.00 | 0.32           | 0.99       | 0.88   | 0.78 | 1.00 | 1.00       | 1.00     | 1.00 |
| Aboriginal Program                     |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Home Assistance Program                | n/a  | n/a      | 0.05     | 0.15      | n/a        | n/a       | 1.00      | 1.00 | n/a            | n/a        | 0.95   | 0.97 | n/a  | n/a        | 1.00     | 1.00 |
| Direct Install Lighting                | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Pre-2011 Programs completed in 2011    |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Electricity Retrofit Incentive Program | 0.80 | n/a      | n/a      | n/a       | 0.54       | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| High Performance New Construction      | 1.00 | 1.00     | 1.00     | n/a       | 0.49       | 0.50      | 0.50      | 0.50 | 1.00           | 1.00       | 1.00   | n/a  | 0.50 | 0.50       | 0.50     | 0.50 |
| Toronto Comprehensive                  | 1.13 | n/a      | n/a      | n/a       | 0.50       | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Multifamily Energy Efficiency Rebates  | 0.93 | n/a      | n/a      | n/a       | 0.78       | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| LDC Custom Programs                    | 1.00 | n/a      | n/a      | n/a       | 1.00       | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |
| Other                                  |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Program Enabled Savings                | n/a  | 1.06     | 1.00     | 0.86      | n/a        | 1.00      | 1.00      | 1.00 | n/a            | 2.26       | 1.00   | 0.98 | n/a  | 1.00       | 1.00     | 1.00 |
|  |      |          |          |           |            |           |           |      |                |            |        |      |      |            |          |      |
| Time-of-Use Savings                    | n/a  | n/a      | n/a      | n/a       | n/a        | n/a       | n/a       | n/a  | n/a            | n/a        | n/a    | n/a  | n/a  | n/a        | n/a      | n/a  |

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# **Summary Provincial Progress Towards CDM Targets**

Table 9: Province-Wide Net Peak Demand Savings at the End User Level (MW)

| Implementation Deried    | Annual   |                 |                  |       |  |  |  |  |  |  |  |
|--------------------------|--|-----------------|------------------|-------|--|--|--|--|--|--|--|
| Implementation Period    | 2011   | 2012            | 2013             | 2014  |  |  |  |  |  |  |  |
| 2011                     | 216.3  | 136.6           | 135.8            | 129.0 |  |  |  |  |  |  |  |
| 2012†                    | 1.4  | 253.3           | 109.8            | 108.2 |  |  |  |  |  |  |  |
| 2013†                    | 0.6  | 7.0             | 404.5            | 122.0 |  |  |  |  |  |  |  |
| 2014†                    | 1.4  | 10.8            | 34.2             | 568.6 |  |  |  |  |  |  |  |
| Ver                      | ified Net Annua  | l Peak Demand S | Savings in 2014: | 927.7 |  |  |  |  |  |  |  |
|                          | 2014 Annual CDM Capacity Target: 1,330                                     |                 |                  |       |  |  |  |  |  |  |  |
| Verified Portion of Peak | Verified Portion of Peak Demand Savings Target Achieved in 2014 (%): 69.8% |                 |                  |       |  |  |  |  |  |  |  |

Table 10: Province-Wide Net Energy Savings at the End-User Level (GWh)

| Implementation Period |  | Cumulative |       |         |           |  |  |  |  |  |
|-----------------------|--|------------|-------|---------|-----------|--|--|--|--|--|
| implementation Period | 2011   | 2012       | 2013  | 2014    | 2011-2014 |  |  |  |  |  |
| 2011                  | 606.9  | 603.0      | 601.0 | 582.3   | 2,393.1   |  |  |  |  |  |
| 2012†                 | 18.7   | 503.6      | 498.4 | 492.6   | 1,513.3   |  |  |  |  |  |
| 2013†                 | 1.7  | 44.4       | 603.3 | 583.4   | 1,232.8   |  |  |  |  |  |
| 2014†                 | 7.3  | 44.8       | 191.0 | 1,170.8 | 1,413.9   |  |  |  |  |  |
|                       | Verified Net Cumulative Energy Savings 2011-2014 |            |       |         |           |  |  |  |  |  |
|                       | l Energy Target:                                 | 6,000      |       |         |           |  |  |  |  |  |
| Ver                   | 109.2%   |            |       |         |           |  |  |  |  |  |

<sup>†</sup>Includes adjustments to previous years' verified results

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

# **METHODOLOGY**

All results are at the end-user level (not including transmission and distribution losses)

|   | EQUATIONS   |  |  |  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|--|--|
| Prescriptive<br>Measures and<br>Projects              | Gross Savings = Activity * Per Unit Assumption  Net Savings = Gross Savings * Net-to-Gross Ratio  All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed)  |  |  |  |  |  |  |  |  |  |
| Engineered and<br>Custom Projects                     | Gross Savings = Reported Savings * Realization Rate  Net Savings = Gross Savings * Net-to-Gross Ratio  All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed)   |  |  |  |  |  |  |  |  |  |
| Demand Response                                       | Peak Demand: Gross Savings = Net Savings = contracted MW at contributor level * Provincial contracted to ex ante ratio Energy: Gross Savings = Net Savings = provincial ex post energy savings * LDC proportion of total provincial contracted MW All savings are annualized (i.e. the savings are the same regardless of the time of year a participant began offering DR) |  |  |  |  |  |  |  |  |  |
| Adjustments to<br>Previous Years'<br>Verified Results | All variances from the Final Annual Results Reports from prior years will be adjusted within this report. Any variances with regards to projects counts, data lag, and calculations etc., will be made within this report. Considers the cumulative effect of energy savings.   |  |  |  |  |  |  |  |  |  |

| Initiative              | Attributing Savings to LDCs                     | Savings 'start' Date  | Calculating Resource Savings  |
|-------------------------|---|---|---|
| <b>Consumer Progran</b> | n   |   |   |
| Appliance<br>Retirement | 12008 & 2009 residential throughout. Home       | Savings are considered to begin in the year the appliance is picked up.     | Peak demand and energy savings are determined   |
| Appliance Exchange      | III)( When nostal code is not available results | Is a vinge are concidered to begin in the vear that                         | using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free-ridership and spillover (net) at the measure level. |
| HVAL INCENTIVES         | 1   | Savings are considered to begin in the year that the installation occurred. |   |

| Initiative                                | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings  |
|---|---|---|---|
| Conservation<br>Instant Coupon<br>Booklet | LDC-coded coupons directly attributed to LDC. Otherwise results are allocated based on average of 2008 & 2009 residential throughput.   | Savings are considered to begin in the year in which the coupon was redeemed.   | Peak demand and energy savings are determined using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking  |
|   | Results are allocated based on average of 2008 & 2009 residential throughput.   | Savings are considered to begin in the year in which the event occurs.  | into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level.  |
| Retailer Co-op                            | When postal code information is provided by the customer, results are directly attributed. If postal code information is not available, results are allocated based on average of 2008 & 2009 residential throughput. | Savings are considered to begin in the year of the home visit and installation date.  | Peak demand and energy savings are determined using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free-ridership and spillover (net) at the measure level.   |
| Residential Demand                        | Results are directly attributed to LDC based on data provided to IESO through project completion reports and continuing participant lists.  | Savings are considered to begin in the year the device was installed and/or when a customer signed a peaksaver PLUS™ participant agreement. | Peak demand savings are based on an ex ante estimate assuming a 1 in 10 weather year and represents the "insurance value" of the initiative. Energy savings are based on an ex post estimate which reflects the savings that occurred as a result of activations in the year and accounts for any "snapback" in energy consumption experienced after the event. Savings are assumed to persist for only 1 year, reflecting that savings will only occur if the resource is activated. |

| Initiative                              | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings  |
|---|---|---|---|
| Residential New<br>Construction         | Results are directly attributed to LDC based on LDC identified in application in the iCon system. Initiative was not evaluated in 2011, reported results are presented with forecast assumptions as per the business case.  | Savings are considered to begin in the year of the project completion date.                           | Peak demand and energy savings are determined using the verified measure level per unit assumption multiplied by the uptake in the market (gross) taking into account net-to-gross factors such as free-ridership and spillover (net) at the measure level.   |
| Business Program                        |   |   |   |
| Efficiency:<br>Equipment<br>Replacement | Results are directly attributed to LDC based on LDC identified at the facility level in the iCon system. Projects in the Application Status: "Post-Stage Submission" are included (excluding "Payment denied by LDC"); Please see page for Building type to Sector mapping. | Savings are considered to begin in the year of the actual project completion date in the iCON system. | Peak demand and energy savings are determined by the total savings for a given project as reported in the iCON system (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). Both realization rate and net-to-gross ratios can differ for energy and demand savings and depend on the mix of projects within an LDC territory (i.e. lighting or non-lighting project, engineered/custom/prescriptive track). |
|   | Additional Note: project counts were derived by projects with an "Actual Project Completion Da  |   | ubmission - Payment denied by LDC) and only including   |

| Initiative   | Attributing Savings to LDCs  | Savings 'start' Date   | Calculating Resource Savings   |
|--|--|--|--|
| Direct Installed<br>Lighting                             | Results are directly attributed to LDC based on the LDC specified on the work order. | Savings are considered to begin in the year of the actual project completion date. | Peak demand and energy savings are determined using the verified measure level per unit assumptions multiplied by the uptake of each measure accounting for the realization rate for both peak demand and energy to reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings take into account net-to-gross factors such as free-ridership and spillover for both peak demand and energy savings at the program level (net). |
| Existing Building<br>Commissioning<br>Incentive          | Results are directly attributed to LDC based on LDC identified in the application.   | Savings are considered to begin in the year of the actual project completion date. | Peak demand and energy savings are determined by the total savings for a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align  |
| New Construction<br>and Major<br>Renovation<br>Incentive | Results are directly attributed to LDC based on LDC identified in the application.   | Savings are considered to begin in the year of the actual project completion date. | with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net).   |
| Energy Audit   |  | Savings are considered to begin in the year of the audit date.                     | Peak demand and energy savings are determined by the total savings resulting from an audit as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net).   |

| Initiative  | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings   |
|---|---|---|--|
| Commercial Demand Response (part of the Residential program schedule) | Results are directly attributed to LDC based on data provided to IESO through project completion reports and continuing participant lists | Savings are considered to begin in the year the device was installed and/or when a customer signed a peaksaver PLUS™ participant agreement. | Peak demand savings are based on an ex ante estimate assuming a 1 in 10 weather year and represents the "insurance value" of the initiative. Energy savings are based on an ex post estimate which reflects the savings that occurred as a result of activations in the year. Savings are assumed to persist for only 1 year, reflecting that savings will only occur if the resource is activated.  |
| Demand Response<br>3 (part of the<br>Industrial program<br>schedule)  | provincial ex ante to contracted ratio (ex ante   | Savings are considered to begin in the year in which the contributor signed up to participate in demand response.                           | Peak demand savings are ex ante estimates based on the load reduction capability that can be expected for the purposes of planning. The ex ante estimates factor in both scheduled non-performances (i.e. maintenance) and historical performance. Energy savings are based on an ex post estimate which reflects the savings that actually occurred as a results of activations in the year. Savings are assumed to persist for 1 year, reflecting that savings will not occur if the resource is not activated and additional costs are incurred to activate the resource. |
| Industrial Program  |   |   |  |
| Process & System<br>Upgrades  | Results are directly attributed to LDC based on LDC identified in application.  | Savings are considered to begin in the year in which the incentive project was completed.   | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net).  |

| Initiative                | Attributing Savings to LDCs  | Savings 'start' Date   | Calculating Resource Savings  |
|---------------------------|--|--|---|
| Monitoring &<br>Targeting | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the incentive project was completed.  | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |
| Energy Manager            | Results are directly attributed to LDC based on                                    | Savings are considered to begin in the year in which the project was completed by the energy manager. If no date is specified the savings will begin the year of the Quarterly Report submitted by the energy manager. | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). |

| Initiative           | Attributing Savings to LDCs  | Savings 'start' Date  | Calculating Resource Savings  |
|----------------------|--|---|---|
| Incantiva (nart of   | Results are directly attributed to LDC based on LDC identified at the facility level in the saveONenergy CRM; Projects in the Application Status: "Post-Stage Submission" are included (excluding "Payment denied by LDC"); Please see "Reference Tables" tab for Building type to Sector mapping.   | Savings are considered to begin in the year of<br>the actual project completion date on the iCON<br>CRM system.   | Peak demand and energy savings are determined by the total savings for a given project as reported in the iCON CRM system (reported). A realization rate is applied to the reported savings to ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). Both realization rate and net-to-gross ratios can differ for energy and demand savings and depend on the mix of projects within an LDC territory (i.e. lighting or non-lighting project, engineered/custom/prescriptive track). |
| Demand Response<br>3 | Results are attributed to LDCs based on the total contracted megawatts at the contributor level as of December 31st, applying the provincial ex ante to contracted ratio (ex ante estimate/contracted megawatts); Ex post energy savings are attributed to the LDC based on their proportion of the total contracted megawatts at the contributor level. | Savings are considered to begin in the year in which the contributor signed up to participate in demand response. | Peak demand savings are ex ante estimates based on the load reduction capability that can be expected for the purposes of planning. The ex ante estimates factor in both scheduled non-performances (i.e. maintenance) and historical performance. Energy savings are based on an ex post estimate which reflects the savings that actually occurred as a results of activations in the year. Savings are assumed to persist for 1 year, reflecting that savings will not occur if the resource is not activated and additional costs are incurred to activate the resource.  |

| Initiative                 | Attributing Savings to LDCs  | Savings 'start' Date  | Calculating Resource Savings  |
|----------------------------|--|---|---|
| Home Assistance Pro        | ogram  |   |   |
| Home Assistance<br>Program | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the measures were installed. | Peak demand and energy savings are determined using the measure level per unit assumption multiplied by the uptake of each measure (gross), taking into account net-to-gross factors such as free-ridership and spillover (net) at the measure level. |
| Aboriginal Program         |  |   |   |
| I Anoriginal Program       | Results are directly attributed to LDC based on LDC identified in the application. | Savings are considered to begin in the year in which the measures were installed. | Peak demand and energy savings are determined using the measure level per unit assumption multiplied by the uptake of each measure (gross), taking into account net-to-gross factors such as free-ridership and spillover (net) at the measure level. |

| Initiative                                | Attributing Savings to LDCs  | Savings 'start' Date                           | Calculating Resource Savings   |
|---|--|--|--|
| Pre-2011 Programs                         | completed in 2011  |  |  |
| Electricity Retrofit<br>Incentive Program | Results are directly attributed to LDC based on LDC identified in the application; Initiative was not evaluated in 2011, 2012, 2013 or 2014 assumptions as per 2010 evaluation.                |  | Peak demand and energy savings are determined by the total savings from a given project as reported. A realization rate is applied to the reported savings to  |
| High Performance<br>New Construction      | Results are directly attributed to LDC based on customer data provided to the OPA from Enbridge; Initiative was not evaluated in 2011, 2012, 2013 or 2014, assumptions as per 2010 evaluation. | Savings are considered to begin in the year in | ensure that these savings align with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). If energy savings are not available, an estimate is made based on the kWh to kW ratio in the provincial results from the 2010 evaluated results |
| Toronto<br>Comprehensive                  | Program run exclusively in Toronto Hydro-<br>Electric System Limited service territory;<br>Initiative was not evaluated in 2011, 2012,<br>2013 or 2014, assumptions as per 2010<br>evaluation. | which a project was completed.                 | (http://www.powerauthority.on.ca/evaluation-measurement-and-verification/evaluation-reports).  |

| Initiative                               | Attributing Savings to LDCs  | Savings 'start' Date  | Calculating Resource Savings   |
|--|--|---|--|
| Multifamily Energy<br>Efficiency Rebates | Results are directly attributed to LDC based on LDC identified in the application; Initiative was not evaluated in 2011, 2012, 2013 or 2014, assumptions as per 2010 evaluation. |   | Peak demand and energy savings are determined by the total savings from a given project as reported (reported). A realization rate is applied to the reported savings to ensure that these savings align   |
| Data Centre<br>Incentive Program         | Program run exclusively in PowerStream Inc. service territory; Initiative was not evaluated in 2011, assumptions as per 2009 evaluation.   | Savings are considered to begin in the year in which a project was completed. | with EM&V protocols and reflect the savings that were actually realized (i.e. how many light bulbs were actually installed vs. what was reported) (gross). Net savings takes into account net-to-gross factors such as free-ridership and spillover (net). If energy savings are not available, an estimate is made based on the kWh to kW ratio in the provincial results from the 2010 |
| EnWin Green Suites                       | Program run exclusively in ENWIN Utilities Ltd. service territory; Initiative was not evaluated in 2011 or 2012, assumptions as per 2010 evaluation.                             |   | evaluated results (http://www.powerauthority.on.ca/evaluation- measurement-and-verification/evaluation-reports).   |

# **Consumer Program Allocation Methodology**

Results can be allocated based on average of 2008 & 2009 residential throughput for each LDC (below) when additional information is not available. Source: OEB Yearbook Data 2008 & 2009

| Local Distribution Company                       | Allocation |
|--|------------|
| Algoma Power Inc.                                | 0.2%       |
| Atikokan Hydro Inc.                              | 0.0%       |
| Attawapiskat Power Corporation                   | 0.0%       |
| Bluewater Power Distribution Corporation         | 0.6%       |
| Brant County Power Inc.                          | 0.2%       |
| Brantford Power Inc.                             | 0.7%       |
| Burlington Hydro Inc.                            | 1.4%       |
| Cambridge and North Dumfries Hydro Inc.          | 1.0%       |
| Canadian Niagara Power Inc.                      | 0.5%       |
| Centre Wellington Hydro Ltd.                     | 0.1%       |
| Chapleau Public Utilities Corporation            | 0.0%       |
| COLLUS Power Corporation                         | 0.3%       |
| Cooperative Hydro Embrun Inc.                    | 0.0%       |
| E.L.K. Energy Inc.                               | 0.2%       |
| Enersource Hydro Mississauga Inc.                | 3.9%       |
| ENTEGRUS   | 0.6%       |
| ENWIN Utilities Ltd.                             | 1.6%       |
| Erie Thames Powerlines Corporation               | 0.4%       |
| Espanola Regional Hydro Distribution Corporation | 0.1%       |
| Essex Powerlines Corporation                     | 0.7%       |
| Festival Hydro Inc.                              | 0.3%       |
| Fort Albany Power Corporation                    | 0.0%       |
| Fort Frances Power Corporation                   | 0.1%       |
| Greater Sudbury Hydro Inc.                       | 1.0%       |
| Grimsby Power Inc.                               | 0.2%       |
| Guelph Hydro Electric Systems Inc.               | 0.9%       |
| Haldimand County Hydro Inc.                      | 0.4%       |
| Halton Hills Hydro Inc.                          | 0.5%       |
| Hearst Power Distribution Company Limited        | 0.1%       |
| Horizon Utilities Corporation                    | 4.0%       |
| Hydro 2000 Inc.                                  | 0.0%       |
| Hydro Hawkesbury Inc.                            | 0.1%       |
| Hydro One Brampton Networks Inc.                 | 2.8%       |
| Hydro One Networks Inc.                          | 30.0%      |
| Hydro Ottawa Limited                             | 5.6%       |
| Innisfil Hydro Distribution Systems Limited      | 0.4%       |
| Kashechewan Power Corporation                    | 0.0%       |
| Kenora Hydro Electric Corporation Ltd.           | 0.1%       |
| Kingston Hydro Corporation                       | 0.5%       |
| Kitchener-Wilmot Hydro Inc.                      | 1.6%       |
| Lakefront Utilities Inc.                         | 0.2%       |

| Lakeland Power Distribution Ltd.                | 0.2%  |
|---|-------|
| London Hydro Inc.                               | 2.7%  |
| Middlesex Power Distribution Corporation        | 0.1%  |
| Midland Power Utility Corporation               | 0.1%  |
| Milton Hydro Distribution Inc.                  | 0.6%  |
| Newmarket - Tay Power Distribution Ltd.         | 0.7%  |
| Niagara Peninsula Energy Inc.                   | 1.0%  |
| Niagara-on-the-Lake Hydro Inc.                  | 0.2%  |
| Norfolk Power Distribution Inc.                 | 0.3%  |
| North Bay Hydro Distribution Limited            | 0.5%  |
| Northern Ontario Wires Inc.                     | 0.1%  |
| Oakville Hydro Electricity Distribution Inc.    | 1.5%  |
| Orangeville Hydro Limited                       | 0.2%  |
| Orillia Power Distribution Corporation          | 0.3%  |
| Oshawa PUC Networks Inc.                        | 1.2%  |
| Ottawa River Power Corporation                  | 0.2%  |
| Parry Sound Power Corporation                   | 0.1%  |
| Peterborough Distribution Incorporated          | 0.7%  |
| PowerStream Inc.                                | 6.6%  |
| PUC Distribution Inc.                           | 0.9%  |
| Renfrew Hydro Inc.                              | 0.1%  |
| Rideau St. Lawrence Distribution Inc.           | 0.1%  |
| Sioux Lookout Hydro Inc.                        | 0.1%  |
| St. Thomas Energy Inc.                          | 0.3%  |
| Thunder Bay Hydro Electricity Distribution Inc. | 0.9%  |
| Tillsonburg Hydro Inc.                          | 0.1%  |
| Toronto Hydro-Electric System Limited           | 12.8% |
| Veridian Connections Inc.                       | 2.4%  |
| Wasaga Distribution Inc.                        | 0.2%  |
| Waterloo North Hydro Inc.                       | 1.0%  |
| Welland Hydro-Electric System Corp.             | 0.4%  |
| Wellington North Power Inc.                     | 0.1%  |
| West Coast Huron Energy Inc.                    | 0.1%  |
| Westario Power Inc.                             | 0.5%  |
| Whitby Hydro Electric Corporation               | 0.9%  |
| Woodstock Hydro Services Inc.                   | 0.3%  |

#### **Reporting Glossary**

Annual: the peak demand or energy savings that occur in a given year (includes resource savings from new program activity and resource savings persisting from previous years).

Cumulative Energy Savings: represents the sum of the annual energy savings that accrue over a defined period (in the context of this report the defined period is 2011 - 2014). This concept does not apply to peak demand savings.

End-User Level: resource savings in this report are measured at the customer level as opposed to the generator level (the difference being line losses).

Free-ridership: the percentage of participants who would have implemented the program measure or practice in the absence of the program.

Incremental: the new resource savings attributable to activity procured in a particular reporting period based on when the savings are considered to 'start'.

Initiative: a Conservation & Demand Management offering focusing on a particular opportunity or customer end-use (i.e. Retrofit, Fridge & Freezer Pickup).

Net-to-Gross Ratio: The ratio of net savings to gross savings, which takes into account factors such as free-ridership and spillover

Net Energy Savings (MWh): energy savings attributable to conservation and demand management activities net of free-riders, etc.

Net Peak Demand Savings (MW): peak demand savings attributable to conservation and demand management activities net of free-riders, etc.

Program: a group of initiatives that target a particular market sector (e.g. Consumer, Industrial).

Realization Rate: A comparison of observed or measured (evaluated) information to original reported savings which is used to adjust the gross savings estimates.

Settlement Account: the grouping of demand response facilities (contributors) into one contractual agreement

Spillover: Reductions in energy consumption and/or demand caused by the presence of the energy efficiency program, beyond the program-related gross savings of the participants. There can be participant and/or non-participant spillover.

Unit: for a specific initiative the relevant type of activity acquired in the market place (i.e. appliances picked up, projects completed, coupons redeemed).

|   |                      | Table 11: Hydro 2000 Inc | . Initiative and Program Lev                           | el Gross Savings by Year                                |              | 1                |               |   |                 |  |  |
|---|----------------------|--------------------------|--|---|--------------|------------------|---------------|---|-----------------|--|--|
| Initiative  | Unit                 | (new pe                  | Gross Incremental Pea<br>ak demand savings from activi | ok Demand Savings (kW)<br>ty within the specified repor | ting period) | (new             |               | Energy Savings (kWh) within the specified reporting | period)         |  |  |
|   |                      | 2011                     | 2012   | 2013  | 2014         | 2011             | 2012          | 2013  | 2014            |  |  |
| Consumer Program  | Analianaa            | 2                        | 1  |   | 1 1          | 12.270           | 6.522         | 17.071  | 4.004           |  |  |
| Appliance Retirement**  | Appliances           | 2                        | 1  | 4   | 1            | 13,378           | 6,532         | 17,971  | 4,881           |  |  |
| Appliance Exchange**  | Appliances           | 5                        | 0  | 0 4   | 0            | 839<br>10,735    | 567<br>11,181 | 6,832   | 702<br>11,210   |  |  |
| HVAC Incentives   | Equipment            |                          | 0  |   |              |                  | · ·           | ·   | ·               |  |  |
| Conservation Instant Coupon Booklet<br>Bi-Annual Retailer Event | Items                | 2                        | 1  | 0   | 0 2          | 37,541<br>10,480 | 517<br>11,385 | 2,666<br>6,406                                      | 6,354<br>27,371 |  |  |
| Retailer Co-op  | Items<br>Items       | 0                        | 0  | 0   | 0            | 0                | 0             | 0,406   | 0               |  |  |
| Residential Demand Response                                     | Devices              | 6                        | 0  | 0   | 74           | 15               | 0             | 0   | 0               |  |  |
| Residential Demand Response (IHD)                               | Devices              | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Residential New Construction                                    | Homes                | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Consumer Program Total  | rionies              | 16                       | 8  | 8   | 84           | 72,987           | 30,182        | 33,874  | 50,519          |  |  |
|   |                      | 10                       | 0  | 0   | 04           | 72,367           | 30,182        | 33,674  | 50,519          |  |  |
| Business Program<br>Retrofit                                    | Projects             | 0                        | 0  | 0   | 9            | 0                | 0             | 279,712   | 32,118          |  |  |
| Direct Install Lighting   | Projects             | 0                        | 47   | 27  | 29           | 0                | 157,450       | 103,285   | 109,362         |  |  |
| Building Commissioning  | Buildings            | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| New Construction  | Buildings            | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Energy Audit  | Audits               | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Small Commercial Demand Response                                | Devices              | 4                        | 0  | 0   | 2            | 16               | 0             | 0   | 0               |  |  |
| Small Commercial Demand Response (IHD)                          | Devices              | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Demand Response 3   | Facilities           | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Business Program Total  | i demeres            | 4                        | 47   | 27  | 40           | 16               | 157,450       | 382,997   | 141,480         |  |  |
| Industrial Program  |                      |                          |  |   |              | 20               | 137,130       | 302,337   | 111,100         |  |  |
| Process & System Upgrades                                       | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Monitoring & Targeting  | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Energy Manager  | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Retrofit  | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Demand Response 3   | Facilities           | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Industrial Program Total  | i demeres            | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Home Assistance Program   |                      | -                        |  | -   |              |                  |               |   |                 |  |  |
| Home Assistance Program   | Homes                | 0                        | 0  | 4   | 0            | 0                | 0             | 44,592  | 2,811           |  |  |
| Home Assistance Program Total                                   |                      | 0                        | 0  | 4   | 0            | 0                | 0             | 44,592  | 2,811           |  |  |
| Aboriginal Program  |                      |                          |  |   | -            |                  |               | 1.,552  |                 |  |  |
| Home Assistance Program   | Homes                | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Direct Install Lighting   | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Aboriginal Program Total  | riojects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Pre-2011 Programs completed in 2011                             |                      |                          |  |   |              |                  |               |   |                 |  |  |
| Electricity Retrofit Incentive Program                          | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| High Performance New Construction                               | Projects<br>Projects | 0                        | 0  | 0   | 0            | 87               | 85            | 0   | 0               |  |  |
|   |                      | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Toronto Comprehensive   | Projects             | 0                        | 0  | 0   | 0            | 0                | ·             | 0   |                 |  |  |
| Multifamily Energy Efficiency Rebates                           | Projects             |                          |  |   |              | 4 L              | 0             |   | 0               |  |  |
| LDC Custom Programs   | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Pre-2011 Programs completed in 2011 Tot                         | tai                  | 0                        | 0  | 0   | 0            | 87               | 85            | 0   | 0               |  |  |
| Other   |                      |                          |  |   |              |                  |               |   |                 |  |  |
| Program Enabled Savings   | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Time-of-Use Savings   | Homes                | 0                        | 0  | 0   | 8            | 0                | 0             | 0   | 0               |  |  |
| LDC Pilots  | Projects             | 0                        | 0  | 0   | 0            | 0                | 0             | 0   | 0               |  |  |
| Other Total   |                      | 0                        | 0  | 0   | 8            | 0                | 0             | 0   | 0               |  |  |
| djustments to 2011 Verified Results                             |                      |                          | -1   | 0   | 0            |                  | -1,647        | 0   | 0               |  |  |
| Adjustments to 2012 Verified Results                            |                      |                          |  | 0   | 0            |                  |               | 7   | 0               |  |  |
| Adjustments to 2013 Verified Results                            |                      |                          |  |   | 0            |                  |               |   | 1,778           |  |  |
| Energy Efficiency Total   |                      | 11                       | 56   | 40  | 56           | 73,059           | 187,717       | 461,463   | 194,809         |  |  |
| Demand Response Total   |                      | 10                       | 0  | 0   | 76           | 31               | 0             | 0   | 0               |  |  |
| Adjustments to Previous Years' Verified R                       | esults Total         | 0                        | -1   | 0   | 0            | 0                | -1,647        | 7   | 1,778           |  |  |
| OPA-Contracted LDC Portfolio Total (inc. A                      |                      | 21                       | 54   | 40  | 132          | 73,090           | 186,071       | 461,469   | 196,587         |  |  |
| OF A-CONTRACTED EDG POFTIONO TOTAL (INC. A                      | -ujustinefits)       |                          | 54   | 40  | 132          | 73,090           | 100,071       | 401,403   | 190,307         |  |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

\*Includes adjustments after Final Reports were issued
Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

Gross results are presented for informational purposes only and are not considered official 2014 Final Verified

<sup>\*\*</sup>Net results substituted for gross results due to unavailability of data

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|---|----|----|---|---|----|----|-----|----|---|---|---|----|----|---|---|---|---|----|----|-----|---|---|---|-----|---|---|---|----|----|----|----|---|----|----|----|---|---|---|----|----|----|----|----|---|---|---|----|----|----|----|----|--|
|   |    |    |   |   |    |    |     |    |   |   |   |    |    |   |   |   |   |    |    |     |   |   |   |     |   |   |   |    |    |    |    |   |    |    |    |   |   |   |    |    |    |    |    |   |   |   |    |    |    |    |    |  |

|   |                   | Table 12: Adjustm         | ents to Hydro 2000         | Inc. Gross Verified   | Results due to Variar | nces  |      |       |      |  |
|---|-------------------|---------------------------|----------------------------|-----------------------|-----------------------|---|------|-------|------|--|
| Initiative  | Unit              | (new peak demand          |                            | ty within the specifi | ed reporting period)  | Gross Incremental Energy Savings (kWh) (new energy savings from activity within the specified reporting period) |      |       |      |  |
|   |                   | 2011                      | 2012                       | 2013                  | 2014                  | 2011  | 2012 | 2013  | 2014 |  |
| Consumer Program  |                   |                           | 1                          | <u> </u>              |                       |   | T.   | 1     | ı    |  |
| Appliance Retirement  | Appliances        | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Appliance Exchange  | Appliances        | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| HVAC Incentives   | Equipment         | -1                        | 0                          | 0                     |                       | -2,671  | 7    | 0     |      |  |
| Conservation Instant Coupon Booklet                           | Items             | 0                         | 0                          | 0                     |                       | 100   | 0    | 8     |      |  |
| Bi-Annual Retailer Event                                      | Items             | 0                         | 0                          | 0                     |                       | 925   | 0    | 0     |      |  |
| Retailer Co-op  | Items             | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Residential Demand Response                                   | Devices           | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Residential Demand Response (IHD)                             | Devices           | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Residential New Construction                                  | Homes             | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Consumer Program Total  |                   | -1                        | 0                          | 0                     |                       | -1,647  | 7    | 8     |      |  |
| Business Program  |                   |                           |                            |                       |                       |   |      |       |      |  |
| Retrofit  | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Direct Install Lighting                                       | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Building Commissioning  | Buildings         | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| New Construction  | Buildings         | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Energy Audit  | Audits            | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Small Commercial Demand Response                              | Devices           | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Small Commercial Demand Response (IHD)                        | Devices           | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Demand Response 3   | Facilities        | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Business Program Total  |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Industrial Program  |                   |                           |                            |                       |                       |   |      |       |      |  |
| Process & System Upgrades                                     | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Monitoring & Targeting  | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Energy Manager  | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Retrofit  | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Demand Response 3   | Facilities        | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Industrial Program Total                                      |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Home Assistance Program                                       |                   |                           |                            |                       |                       |   |      |       |      |  |
| Home Assistance Program                                       | Homes             | 0                         | 0                          | 0                     |                       | 0   | 0    | 1,796 |      |  |
| Home Assistance Program Total                                 |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 1,796 |      |  |
| Aboriginal Program  |                   |                           |                            |                       |                       |   |      |       |      |  |
| Home Assistance Program                                       | Homes             | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Direct Install Lighting                                       | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Aboriginal Program Total                                      |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Pre-2011 Programs completed in 2011                           |                   |                           |                            |                       |                       |   |      |       |      |  |
| Electricity Retrofit Incentive Program                        | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| High Performance New Construction                             | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Toronto Comprehensive   | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Multifamily Energy Efficiency Rebates                         | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| LDC Custom Programs   | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Pre-2011 Programs completed in 2011 Total                     |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
|   |                   | •                         |                            |                       |                       | ,   |      |       |      |  |
| Other  Degree English Serings                                 | Droicata          | ^                         |                            |                       |                       |   |      |       |      |  |
| Program Enabled Savings                                       | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Time-of-Use Savings   | Homes             | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| LDC Pilots  | Projects          | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Other Total   |                   | 0                         | 0                          | 0                     |                       | 0   | 0    | 0     |      |  |
| Adjustments to 2011 Verified Results                          |                   | -1                        |                            |                       |                       | -1,647  |      |       |      |  |
| Adjustments to 2012 Verified Results                          |                   |                           | 0                          |                       |                       |   | 7    |       |      |  |
| Adjustments to 2013 Verified Results                          |                   |                           |                            | 0                     |                       |   |      | 1,804 |      |  |
| <b>Total Adjustments to Previous Years' Verified Resu</b>     | lts               | -1                        | 0                          | 0                     |                       | -1,647  | 7    | 1,804 |      |  |
| Activity and savings for Demand Response resources for each y | ear represent the | Gross results are present | ed for informational purpo | oses only and         | ·                     |   |      |       |      |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011

Gross results are presented for informational purposes only and are not considered official 2014 Final Verified Results (reported cumulatively).

|  |              | Table 13: Province-Wid | le Initiatives and Progra                          | m Level Gross Savings b | y Year            |   |                           |                         |                      |  |
|--|--------------|------------------------|--|-------------------------|-------------------|---|---------------------------|-------------------------|----------------------|--|
| Initiative                                 | Unit         | (new peak de           | Gross Incremental Pea<br>mand savings from activit |                         | orting period)    | Gross Incremental Energy Savings (kWh) (new energy savings from activity within the specified reporting period) |                           |                         |                      |  |
|  |              | 2011                   | 2012   | 2013                    | 2014              | 2011  | 2012                      | 2013                    | 2014                 |  |
| Consumer Program                           |              |                        |  |                         |                   |   |                           |                         |                      |  |
| Appliance Retirement**                     | Appliances   | 6,750                  | 2,011  | 3,151                   | 3,579             | 45,971,627  | 13,424,518                | 18,616,239              | 20,315,770           |  |
| Appliance Exchange**                       | Appliances   | 719                    | 556  | 2,101                   | 2,238             | 873,531   | 974,621                   | 3,746,106               | 3,990,372            |  |
| HVAC Incentives                            | Equipment    | 53,209                 | 38,346   | 40,418                  | 48,467            | 99,413,430  | 66,929,213                | 71,225,037              | 90,274,814           |  |
| Conservation Instant Coupon Booklet        | Items        | 1,184                  | 231  | 464                     | 1,442             | 19,192,453  | 1,325,898                 | 6,842,244               | 19,000,254           |  |
| Bi-Annual Retailer Event                   | Items        | 1,504                  | 1,622  | 1,142                   | 4,626             | 26,899,265  | 29,222,072                | 16,441,329              | 70,254,471           |  |
| Retailer Co-op                             | Items        | 0                      | 0  | 0                       | 0                 | 3,917   | 0                         | 0                       | 0                    |  |
| Residential Demand Response                | Devices      | 10,390                 | 49,038   | 93,076                  | 117,513           | 23,597  | 359,408                   | 390,303                 | 8,379                |  |
| Residential Demand Response (IHD)          | Devices      | 0                      | 0  | 0                       | 0                 | 0   | 0                         | 0                       | 0                    |  |
| Residential New Construction               | Homes        | 0                      | 1  | 29                      | 587               | 1,813   | 4,884                     | 259,826                 | 3,699,786            |  |
| Consumer Program Total                     |              | 73,757                 | 91,805   | 140,380                 | 178,452           | 192,379,633   | 112,240,615               | 117,521,084             | 207,543,846          |  |
| Business Program                           |              |                        |  |                         |                   |   |                           |                         |                      |  |
| Retrofit                                   | Projects     | 34,201                 | 78,965   | 82,896                  | 98,849            | 184,070,265   | 387,817,248               | 478,410,896             | 642,515,421          |  |
| Direct Install Lighting                    | Projects     | 22,155                 | 20,469   | 19,807                  | 24,794            | 65,777,197  | 68,896,046                | 68,140,249              | 89,528,509           |  |
| Building Commissioning                     | Buildings    | 0                      | 0  | 0                       | 988               | 0   | 0                         | 0                       | 1,513,377            |  |
| New Construction                           | Buildings    | 247                    | 1,596  | 2,934                   | 11,911            | 823,434   | 3,755,869                 | 9,183,826               | 37,742,970           |  |
| Energy Audit                               | Audits       | 0                      | 1,450  | 4,283                   | 9,367             | 0   | 7,049,351                 | 23,386,108              | 46,012,517           |  |
| Small Commercial Demand Response           | Devices      | 55                     | 187  | 773                     | 2,116             | 131   | 1,068                     | 373                     | 319                  |  |
| Small Commercial Demand Response (IHD)     | Devices      | 0                      | 0  | 0                       | 0                 | 0   | 0                         | 0                       | 0                    |  |
| Demand Response 3                          | Facilities   | 21,390                 | 19,389   | 23,706                  | 23,380            | 633,421   | 281,823                   | 346,659                 | 0                    |  |
| Business Program Total                     |              | 78,048                 | 122,056  | 134,399                 | 171,405           | 251,304,448   | 467,801,406               | 579,468,111             | 817,313,113          |  |
| Industrial Program                         |              |                        |  |                         |                   |   |                           |                         |                      |  |
| Process & System Upgrades                  | Projects     | 0                      | 0  | 313                     | 12,287            | 0   | 0                         | 2,799,746               | 90,463,617           |  |
| Monitoring & Targeting                     | Projects     | 0                      | 0  | 0                       | 102               | 0   | 0                         | 0                       | 502,517              |  |
| Energy Manager                             | Projects     | 0                      | 1,034  | 3,953                   | 5,767             | 0   | 7,067,535                 | 24,438,070              | 44,929,364           |  |
| Retrofit                                   | Projects     | 6,372                  | 0  | 0                       | 0                 | 38,412,408  | 0                         | 0                       | 0                    |  |
| Demand Response 3                          | Facilities   | 176,180                | 74,056   | 162,543                 | 166,082           | 4,243,958   | 1,784,712                 | 4,309,160               | 0                    |  |
| Industrial Program Total                   |              | 182,552                | 75,090   | 166,809                 | 184,238           | 42,656,366  | 8,852,247                 | 31,546,976              | 135,895,498          |  |
| Home Assistance Program                    |              |                        |  |                         |                   |   |                           |                         |                      |  |
| Home Assistance Program                    | Homes        | 4                      | 1,777  | 2,361                   | 2,466             | 56,119  | 5,524,230                 | 20,987,275              | 19,582,658           |  |
| Home Assistance Program Total              |              | 4                      | 1,777  | 2,361                   | 2,466             | 56,119  | 5,524,230                 | 20,987,275              | 19,582,658           |  |
| Aboriginal Program                         |              | 1                      |  |                         |                   |   |                           |                         |                      |  |
| Home Assistance Program                    | Homes        | 0                      | 0  | 267                     | 549               | 0   | 0                         | 1,609,393               | 3,101,207            |  |
| Direct Install Lighting                    | Projects     | 0                      | 0  | 0                       | 0                 | 0   | 0                         | 0                       | 0                    |  |
| Aboriginal Program Total                   |              | 0                      | 0  | 267                     | 549               | 0   | 0                         | 1,609,393               | 3,101,207            |  |
| Pre-2011 Programs completed in 2011        |              |                        |  |                         |                   |   |                           |                         |                      |  |
| Electricity Retrofit Incentive Program     | Projects     | 40,418                 | 0  | 0                       | 0                 | 223,956,390   | 0                         | 0                       | 0                    |  |
| High Performance New Construction          | Projects     | 10,197                 | 6,501  | 772                     | 268               | 52,371,183  | 23,803,888                | 3,522,240               | 1,377,475            |  |
| Toronto Comprehensive                      | Projects     | 33,467                 | 0,501  | 0                       | 802               | 174,070,574   | 0                         | 0                       | 7,085,257            |  |
|  | Projects     | 2,553                  | 0  | 0                       | 0                 | 9,774,792   | 0                         | 0                       | 0                    |  |
| Multifamily Energy Efficiency Rebates      |              | 534                    |  |                         | 0                 | 649,140   |                           |                         |                      |  |
| LDC Custom Programs                        | Projects     | 4                      | 0  | 0                       |                   |   | 0                         | 0                       | 0                    |  |
| Pre-2011 Programs completed in 2011 Total  | aı           | 87,169                 | 6,501  | 772                     | 1,070             | 460,822,079   | 23,803,888                | 3,522,240               | 8,462,733            |  |
| Other                                      |              |                        | 1  |                         |                   |   | <u> </u>                  | 1                       | <u> </u>             |  |
| Program Enabled Savings                    | Projects     | 0                      | 2,177  | 3,692                   | 5,500             | 0   | 525,011                   | 4,075,382               | 19,035,337           |  |
| Time-of-Use Savings                        | Homes        | 0                      | 0  | 0                       | 54,795            | 0   | 0                         | 0                       | 0                    |  |
| LDC Pilots                                 | Projects     | 0                      | 0  | 0                       | 1,170             | 0   | 0                         | 0                       | 5,061,522            |  |
| Other Total                                |              | 0                      | 2,177  | 3,692                   | 60,296            | 0   | 525,011                   | 4,075,382               | 19,035,337           |  |
| Adjustments to 2011 Verified Results       |              |                        | 13,266   | 645                     | 1,601             |   | 48,705,294                | 20,581                  | 6,028                |  |
| Adjustments to 2012 Verified Results       |              |                        |  | 8,632                   | 13,449            |   |                           | 54,301,893              | 59,098,939           |  |
| Adjustments to 2013 Verified Results       |              |                        |  |                         | 34,727            |   |                           | ,                       | 206,413,158          |  |
| Energy Efficiency Total                    |              | 212 515                | 156 725  | 160 503                 | 289,384           | 042 217 520   | 616 220 205               | 752 692 066             |                      |  |
|  |              | 213,515                | 156,735  | 168,583                 |                   | 942,317,539   | 616,320,385               | 753,683,966             | 1,210,925,694        |  |
| Demand Response Total                      | aculte Total | 208,015                | 142,670<br>13,266                                  | 280,099<br>9,277        | 309,091<br>49,777 | 4,901,107<br>0  | 2,427,011<br>48,705,294   | 5,046,495<br>54,322,474 | 8,698<br>265,518,125 |  |
| Adjustments to Previous Years' Verified Re |              | 421,530                | 312,671  | 9,277<br>457,958        | 49,777<br>648,252 | 947,218,646   | 48,705,294<br>667,452,690 | 813,052,934             | 1,476,452,516        |  |
| OPA-Contracted LDC Portfolio Total (inc. A | lujustments) | 421,530                | 312,6/1  | 457,958                 | 048,252           | 947,218,040   | 007,452,090               | 813,052,934             | 1,4/0,452,516        |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Gross results are presented for informational purposes only and are not considered official 2014 Final Verified Results \*\*Net results substituted for gross results due to unavailability of data

| Initiative  | Unit       | Table 14: Adjustments to Province-Wide Gross Verified Results due to Variances  Gross Incremental Peak Demand Savings (kW)  (new peak demand savings from activity within the specified reporting period) |                 |        |      | Gross Incremental Energy Savings (kWh)  (new energy savings from activity within the specified reporting period) |                 |                                       |      |  |
|---|------------|---|-----------------|--------|------|--|-----------------|---------------------------------------|------|--|
|   |            | 2011  | 2012            | 2013   | 2014 | 2011   | 2012            | 2013                                  | 2014 |  |
| Consumer Program  |            |   |                 |        |      |  |                 |                                       |      |  |
| Appliance Retirement  | Appliances | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Appliance Exchange  | Appliances | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| HVAC Incentives   | Equipment  | -8,759  | 1,091           | 2,157  |      | -16,241,086  | 1,952,473       | 3,873,449                             |      |  |
| Conservation Instant Coupon Booklet   | Items      | 15  | 0               | 1      |      | 255,975  | 0               | 20,668                                |      |  |
| Bi-Annual Retailer Event  | Items      | 117   | 0               | 0      |      | 2,373,616  | 0               | 0                                     |      |  |
| Retailer Co-op  | Items      | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Residential Demand Response   | Devices    | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Residential Demand Response (IHD)   | Devices    | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Residential New Construction  | Homes      | 1   | 1               | 115    |      | 330,093  | 2,009           | 701,488                               |      |  |
| Consumer Program Total  |            | -8,628  | 1,092           | 2,273  |      | -13,281,402  | 1,954,483       | 4,595,605                             |      |  |
| Business Program  |            |   |                 |        |      |  |                 |                                       |      |  |
| Retrofit  | Projects   | 4,511   | 10,114          | 16,584 |      | 22,046,931   | 58,528,789      | 108,677,566                           |      |  |
| Direct Install Lighting   | Projects   | 541   | 217             | 49     |      | 1,346,618  | 781,858         | 174,460                               |      |  |
| Building Commissioning  | Buildings  | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| New Construction  | Buildings  | 3,287   | 2,673           | 4,151  |      | 11,323,593   | 9,884,305       | 15,992,924                            |      |  |
| Energy Audit  | Audits     | 656   | 488             | 3,631  |      | 2,391,744  | 2,386,374       | 19,822,524                            |      |  |
| Small Commercial Demand Response  | Devices    | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Small Commercial Demand Response (IHD)  | Devices    | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Demand Response 3   | Facilities | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Business Program Total  |            | 8,996   | 13,491          | 24,414 |      | 37,108,886   | 71,581,326      | 144,667,473                           |      |  |
| Industrial Program  |            | _   |                 | T      |      | -  |                 |                                       |      |  |
| Process & System Upgrades   | Projects   | 0   | 0               | 426    |      | 0  | 0               | 1,232,785                             |      |  |
| Monitoring & Targeting  | Projects   | 0   | 0               | 54     |      | 0  | 528,000         | 639,348                               |      |  |
| Energy Manager  | Projects   | 29  | 1,071           | 2,687  |      | 0  | 8,968,007       | 28,893,596                            |      |  |
| Retrofit  | Projects   | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Demand Response 3   | Facilities | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Industrial Program Total  |            | 29  | 1,071           | 3,168  |      | 0  | 9,496,007       | 30,765,729                            |      |  |
| Home Assistance Program   | Hamas      | 0   | 222             | 791    |      | 0  | 1,316,749       | 4,321,794                             | _    |  |
| Home Assistance Program Total   | Homes      | 0   | 222             |        |      |  |                 |                                       |      |  |
| Home Assistance Program Total   |            | U   | 222             | 791    |      | 0  | 1,316,749       | 4,321,794                             |      |  |
| Aboriginal Program  | lucas      | 0   | 0               | 134    |      | 0  | 0               | 563,715                               |      |  |
| Home Assistance Program   | Homes      | 0   | 0               | 0      |      | 0  |                 | · · · · · · · · · · · · · · · · · · · |      |  |
| Direct Install Lighting   | Projects   | 0   | 0               | 134    |      | 0  | 0<br><b>0</b>   | 0                                     |      |  |
| Aboriginal Program Total  |            | U   | U               | 134    |      | U  | 0               | 563,715                               |      |  |
| Pre-2011 Programs completed in 2011   | Destants   | 200   | 0               | 0      |      | 4.040.400  | 0               | 0                                     |      |  |
| Electricity Retrofit Incentive Program  | Projects   | 266   |                 |        |      | 1,049,108  |                 |                                       |      |  |
| High Performance New Construction   | Projects   | 13,072  | 727             | 405    |      | 23,905,663   | 5,665,066       | 1,535,048                             |      |  |
| Toronto Comprehensive   | Projects   | 0   | 1,920           | 529    |      | 0  | 12,924,335      | 3,783,965                             |      |  |
| Multifamily Energy Efficiency Rebates   | Projects   | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| LDC Custom Programs   | Projects   | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
|   |            | 13,337  | 2,647           | 934    |      | 24,954,771   | 18,589,400      | 5,319,013                             |      |  |
| Pre-2011 Programs completed in 2011 Total   |            |   | 1               | T      |      |  | T.              |                                       |      |  |
| Other   |            |   | 3,712           | 2,020  |      | 1,673,712  | 11,481,687      | 10,688,564                            |      |  |
| Other<br>Program Enabled Savings  | Projects   | 1,776   |                 |        |      | 0  |                 | 0                                     |      |  |
| Other Program Enabled Savings Time-of-Use Savings   | Homes      | 0   | 0               | 0      |      |  | 0               |                                       | _    |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots  |            | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Other Program Enabled Savings Time-of-Use Savings   | Homes      | 0   | 0               |        |      |  |                 |                                       |      |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots  | Homes      | 0   | 0               | 0      |      | 0  | 0               | 0                                     |      |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots Other Total                                      | Homes      | 0<br>0<br><b>1,776</b>  | 0               | 0      |      | 0<br><b>1,673,712</b>  | 0               | 0                                     |      |  |
| Other Program Enabled Savings Time-of-Use Savings LDC Pilots Other Total Adjustments to 2011 Verified Results | Homes      | 0<br>0<br><b>1,776</b>  | 0<br>0<br>3,712 | 0      |      | 0<br><b>1,673,712</b>  | 0<br>11,481,687 | 0                                     |      |  |

Results presented using scenario 1 which assumes that demand response resources have a persistence of Verified Results

1 year

from all active facilities or devices contracted since January 1, 2011 (reported

cumulatively).

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