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APPRO

ASSOCIATION OF
POWER PRODUCERS
OF ONTARIO

May 19, 2016

VIA EMAIL AND COURIER

Ontario Energy Board
2300 Yonge Street
27th Floor
Toronto, Ontario
M4P 1 E4

**Attention: Kirsten Walli,
Board Secretary**

RE: OEB, Natural Gas Market Review; Board File No. EB-2015-0237

Dear Ms. Walli,

Please find enclosed APPRO's cost claim for the above matter.

Yours truly,

A handwritten signature in blue ink, appearing to read 'Karla Martinez', with a stylized flourish at the end.

Karla Martinez
Operations Manager

Ontario Energy Board
COST CLAIM FOR CONSULTATIONS



Affidavit and Summary of Fees and Disbursements

This form should be used by a party (defined in the Practice Direction on Cost Awards as including a participant in a consultation process) in a consultation before the Board to identify the fees and disbursements that form the party's cost claim. Paper and electronic copies of this form and itemized receipts must be filed with the Board and served on one or more other parties as directed by the Board in the applicable Board Notice of Hearing for Cost Awards. Please ensure all required fields are filled in and the Affidavit portion is signed and sworn or affirmed.

Instructions

- Required data input is indicated by yellow-shaded fields. Formulas are present in the document to assist with the calculation of the cost claim.

- All claims must be in Canadian dollars. If applicable, state exchange rate and country of initial currency.

Rate: \$330.00

Country: Canada

- A separate "Statement of Disbursements Being Claimed" is required for each consultant or lawyer/articling student/paralegal. However only one "Statement of Fees Being Claimed" and one "Summary of Fees and Disbursements Being Claimed" covering the whole of the party's cost claim should be provided.

- The cost claim must be supported by a completed Affidavit signed by a representative of the party.

- A CV for each consultant must be attached unless, for a given consultant, a CV has been provided to the Board in another process within the last 24 months.

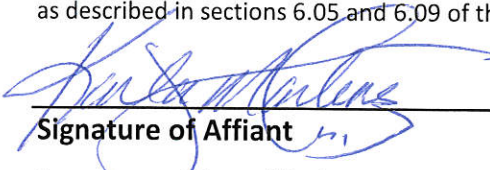
- Except as provided in section 7.03 of the Practice Direction on Cost Awards, itemized receipts must be provided.

File # EB- <u>2015-0237</u>	Process: <u>Natural Gas Market Review</u>
Party: <u>Association of Power Producers of Ontario</u>	Affiant's Name: <u>Karla Martinez</u>
HST Number: <u>12598802 RT0001</u>	HST Rate Ontario: <u>13.0%</u>
Full Registrant <input checked="" type="checkbox"/>	Qualifying Non-Profit <input type="checkbox"/>
Unregistered <input type="checkbox"/>	Tax Exempt <input type="checkbox"/>
Other <input type="checkbox"/>	

Affidavit

I, Karla Martinez, of the City/Town of Toronto
in the Province/State of Ontario, swear or affirm that:

1. I am a representative of the above-noted party (the "Party") and as such have knowledge of the matters attested to herein.
2. I have examined all of the documentation in support of this cost claim, including the attached "Summary of Fees and Disbursements Being Claimed", "Statement of Fees Being Claimed" and "Statement(s) of Disbursements Being Claimed".
3. The attached "Summary of Fees and Disbursements Being Claimed", "Statement of Fees Being Claimed" and "Statement(s) of Disbursements Being Claimed" include only costs incurred and time spent directly for the purposes of the Party's participation in the Ontario Energy Board process referred to above.
4. This cost claim does not include any costs for work done, or time spent, by a person that is an employee or officer of the Party as described in sections 6.05 and 6.09 of the Board's Practice Direction on Cost Awards.

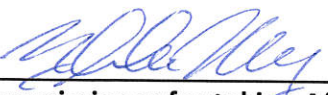

Signature of Affiant

Sworn or affirmed before me at the City/Town of Toronto,
in the Province/State of Ontario, on May 19, 2016
(date)

Ontario Energy Board
COST CLAIM FOR CONSULTATIONS



Affidavit and Summary of Fees and Disbursements


Commissioner for taking Affidavits
Jonathan Blake McClung
Barrister & Solicitor
Notary Public & Commissioner of Oaths
for the Province of Ontario
My Commission is of unlimited duration.
No Legal Advice was given

RED SEAL NOTARY INC.
25 Adelaide St. East #100
Toronto, ON M5C 3A1
(888) 922-7325
www.redsealnotary.com

File # EB- 2015-0237

Process: Natural Gas Market Review

Party: Association of Power Producers of Ontario



Summary of Fees and Disbursements Being Claimed

Legal/consultant fees	\$3,547.50
Disbursements	\$189.91
HST	\$485.86
Total Cost Claim	\$4,223.27

Payment Information

Make cheque payable to: Association of Power Producers of Ontario

Send payment to this address: 25 Adelaide St. East, Ste. 1601

Toronto, ON

M5C 3A1

Detail of Fees and Disbursements Being Claimed

Statement of Fees Being Claimed

Statement of Fees being claimed for Eligible Activity is found on the third tab of this workbook.

Statement(s) of Disbursements Being Claimed

Statement of Disbursements being claimed is found on the fourth tab of this workbook.

Ontario Energy Board

COST CLAIM FOR CONSULTATIONS

Affidavit and Summary of Fees and Disbursements



Individual Whose Costs are Being Claimed

Name: John Wolnik - Elenchus

Counsel/Articling Student/Paralegal: ☐

Analyst/Consultant: ☒

CV attached: ☒

Year Called
to Bar

Completed Years
Practicing/Years of Relevant
Experience

42

CV not required: ☐

Name: _____

Counsel/Articling Student/Paralegal: ☐

Analyst/Consultant: ☐

CV attached: ☐

Year Called
to Bar

Completed Years
Practicing/Years of relevant
experience

CV not required: ☐

Name: _____

Counsel/Articling Student/Paralegal: ☐

Analyst/Consultant: ☐

CV attached: ☐

Year Called
to Bar

Completed Years
Practicing/Years of relevant
experience

CV not required: ☐

Name: _____

Counsel/Articling Student/Paralegal: ☐

Analyst/Consultant: ☐

CV attached: ☐

Year Called
to Bar

Completed Years
Practicing/Years of relevant
experience

CV not required: ☐

Name: _____

Counsel/Articling Student/Paralegal: ☐

Analyst/Consultant: ☐

CV attached: ☐

Year Called
to Bar

Completed Years
Practicing/Years of relevant
experience

CV not required: ☐



Ontario Energy Board
COST CLAIM FOR CONSULTATIONS
Statement of Fees Being Claimed

File # EB- 2015-0237

Process Natural Gas Market Review

Party Association of Power Producers of Ontario

HST Rate: 13%

Individual Whose Fees are Being Claimed	Hourly rate	Hours			Subtotal	HST	Total
		Stakeholder Conference (preparation, attendance & reporting) <i>Up to 11 hours</i>	Written Comments on Stakeholder Conference Issues <i>Up to 25 hours</i>	Preparation of a Separate Expert Submission for the Stakeholder Conference <i>Up to 40 hours + 20 hours per additional eligible participant</i>			
John Wolnik - Elechus	\$330.00		10.75		\$3,547.50	\$461.18	\$4,008.68
					\$0.00	\$0.00	\$0.00
					\$0.00	\$0.00	\$0.00
					\$0.00	\$0.00	\$0.00
					\$0.00	\$0.00	\$0.00
Total:		0.00	10.75	0.00	\$3,547.50	\$461.18	
Total legal/consultant fees:							\$4,008.68

Ontario Energy Board
COST CLAIM FOR CONSULTATIONS
Statement of Disbursements Being Claimed



File # EB- <u>2015-0237</u>	Process: <u>Natural Gas Market Review</u>
Party: <u>Association of Power Producers of Ontar</u>	

Name of individual whose disbursements are being claimed: John Wolnik - Elenchus

HST Rate Ontario: 13.0%

	Net Cost	HST	Total
Scanning/Photocopy		\$0.00	\$0.00
Printing		\$0.00	\$0.00
Courier		\$0.00	\$0.00
Telephone/Fax		\$0.00	\$0.00
Transcripts		\$0.00	\$0.00
Travel: Air		\$0.00	\$0.00
Travel: Car	\$9.91	\$1.29	\$11.20
Travel: Rail	\$180.00	\$23.40	\$203.40
Travel (Other):		\$0.00	\$0.00
Parking		\$0.00	\$0.00
Taxi		\$0.00	\$0.00
Accommodation		\$0.00	\$0.00
Meals		\$0.00	\$0.00
Other:		\$0.00	\$0.00
Other:		\$0.00	\$0.00
Other:		\$0.00	\$0.00
TOTAL DISBURSEMENTS:	\$189.91	\$24.69	\$214.60

1/

ASSOCIATE, NATURAL GAS

John Wolnik is an Associate of Elenchus Research Associates Inc., and President of GSA Energy Company. He has 40 years of experience in many sectors of the natural gas and power industries working both as an independent consultant and in senior management roles for Union Gas and Westcoast Energy.

As a consultant, he has provided services for a number of companies in the areas of:

- Regulatory support for utility rate, facility and other regulatory applications before provincial and federal regulators
- Project development support for natural gas pipelines
- Development of procurement strategies for new customers requiring natural gas, distribution, transmission and storage services
- Commercial and regulatory advice on natural gas supply, transmission, storage and distribution related matters.

As Director of Business Development for Westcoast Energy with responsibility for underground gas storage and gas pipeline project evaluation and development, he acted as project manager on numerous pipeline and underground gas storage projects. John has business development experience in Canada and the US as well as international experience. Responsible for acquiring all of the Union Gas' system gas supply, John developed a strong foundation of knowledge in gas supply and transportation matters within Canada and the US. He was also instrumental in restructuring Union Gas' supply portfolio and transitioning to the market based environment upon deregulation of the industry. He is experienced in utility field operations, and engineering.

John has a Master's Degree in Business Administration and a degree in Civil Engineering both from McMaster University in Hamilton.

PROFESSIONAL OVERVIEW

Consulting Focus

Natural gas regulatory and commercial matters in transmission and distribution sectors of all the natural gas industry including pipeline and storage assessment and development

Consulting

2004 - Present

Examples of recent assignments include:

- Actively participated for the client since 2006, in most major Ontario LDC natural gas rate, facility, and other applications in front of the Provincial regulator, including assessing customer impact, developing case strategy, cross examination and final argument
- Provided technical support for client to assess the impact and alternative rate strategies for TCPL rate case applications in front of the National Energy Board
- Effectively participated, including leading and supporting evidence in a variety of Ontario Energy Board sponsored initiatives on behalf of customers including:
 - Storage & Transportation Access Rule
 - Service Process Improvements
 - Storage Allocation Proceeding
 - Natural Gas Electricity Interface Review
 - Natural Gas Forum
- Provided support for several large volume customers to confirm the utility proposed pipeline sizing and development plan as well as assessed the potential for capital cost overrun risk
- Provided supported for a large volume industrial customer to negotiate commercial agreements with the natural gas utility to develop a new 60 km pipeline required to serve the customer with gas service. This included technical review of the proposed pipelines and the proposed cost estimate, as well support for the regulatory strategy and assistance to audit the costs after construction was complete
- Developed a direct purchase seminar for an LDC that was transitioning to an open market
- Actively participated in TransCanada Tolls Task force to evaluate rate and service proposals
- Advised gas fired generators on development and operating strategies including load balancing requirements
- Acted as an expert witness for litigation support
- Developed a commercial value for the acquisition of over 200 bcf of underground natural gas storage in Western Canada and the United States
- Assessed the expansion criteria for pipelines nearing capacity
- Assessed commercial feasibility of new underground storage projects
- Developed natural gas supply, transportation and storage strategies, and risk analysis for new gas fired generators and industrial customers

- Provided site evaluation and permitting support for new generators
- Provided marketing and strategic support for new pipeline and underground storage development
- Evaluated markets and strategic value of storage for European client
- Provided support for landfill gas company to sell and transport processed landfill gas into Canadian marketplace

Union Gas

2003

- Functioned as marketing lead on a team to dispose of specific major capital assets
- Provided strategic regulatory support in the area of upstream transportation issues
- Provided marketing support for development of new products and services

Westcoast Energy

1999 - 2002

Director, Business Development

- Project Managed Westcoast's involvement in the development and construction of two major natural gas pipeline projects. Specific responsibilities included:
 - Project origination and commercial feasibility
 - Negotiation of all ownership and major development agreements
 - Company representative on partnership management committees
 - Responsible for the leadership of a team for the evaluation of a \$175 million new pipeline project, including engineering design, marketing, regulatory approvals land acquisition, and environmental considerations
- Assessed commercial and technical feasibility to develop underground compressed air energy storage
- Functioned as the commercial and technical lead on feasibility analysis of two new underground natural gas storage opportunities in Canada. Each project had an expected development cost of CDN \$100-150 million.
- Led a technical and commercial team to identify feasibility of a storage opportunity in North Western Europe.
- Facilitated stakeholder and First Nations consultations

St. Clair Pipelines (Westcoast)

1993 - 1998

Manager, Storage Business Development

- Identified and managed the evaluation of potential storage projects in Michigan and New York States as well as other storage projects that supported Westcoast initiatives including projects in the Pacific Northwest area of the US, Alberta and the East Coast of Canada.

- Leadership of a multi-disciplinary team consisting of internal personnel and outside consultants to competitively bid and subsequently evaluate the conversion of four gas fields to underground storage in Australia. This included a full technical and commercial review, and development recommendations. These fields were developed and are currently in operation today based on the work completed.
- Managed the company's interests in a New York State based storage project and also recommended that the company exit the project when the development risks exceeded the corporate risk appetite.

Union Gas

1991 - 1993

Manager, Storage Business Developments

- Led a team in evaluating commercial and technical aspects of new storage opportunities in Michigan and New York States, including developing "go/no-go" criteria, ownership structures and potential partners.

Union Gas

1987 - 1991

Manager, Gas Purchasing

- Negotiated new and re-negotiated pricing and volume terms in existing gas supply and transportation contracts for up to 250 bcf annually (annual value over \$500 million), resulting in reduced gas supply costs each year and defended the results before the Ontario Energy Board.
- Managed a commercial arbitration with one supplier resulting in a cost reduction of approximately \$6 million annually.
- Instituted a new program to acquire competitive alternate supplies in an era when this had not been accomplished before.

Union Gas

1984 - 1987

Manager, Engineering Project Analysis

- Project managed Union's interest in a large growth phase for expansion of storage and transportation activities
- Identified the potential, and managed the opening of a mothballed interconnect with a US pipeline. This resulted in significant new competitive opportunities and continued savings of gas supply costs.
- Developed the first Ontario based deregulated gas sales into the US.

Union Gas**1976 - 1984****Operation Management Roles Manager**

- Held various management positions in Chatham, Hamilton and Halton Divisions
- Managed operating group of approximately 75 employees, including unionized staff.
- Managed pipeline, engineering and construction program.
- Successfully managed a new operating division for the company in Halton to create regionalized customer service and plant maintenance functions.

Union Gas**1974 - 1976****Engineering Roles**

- Various design responsibilities

ACADEMIC ACHIEVEMENTS

May 1984	Masters of Business Administration, McMaster University, Hamilton
May 1974	Bachelor of Engineering (Civil), McMaster University, Hamilton



34 King St East
6th Floor
Toronto, Ontario
M5C 2X8

Invoice

Date	Invoice #
31/01/2016	2016026

Invoice To
APPrO 25 Adelaide St. East Suite 1602 Toronto, ON M5C 3A1 Attn: Karla Martinez

P.O. No.	Terms
	Net 30

Project					
EB-2015-0237 NGMR					
Date	Item	Description	Hours	Rate	Amount
11/01/2016	Other Conf-Preparation	Correspondence	0.5	330.00	165.00
19/01/2016	Other Conf-Preparation	Download and review PPT	0.75	330.00	247.50
21/01/2016	Other Conf-Preparation	Preparation	0.5	330.00	165.00
21/01/2016	Other Conf-Attendance	Attendance	6.25	330.00	2,062.50
22/01/2016	Argument - Preparation	Submissions	0.5	330.00	165.00
26/01/2016	Argument - Preparation	Submissions	1.25	330.00	412.50
27/01/2016	Argument - Preparation	Submissions	1	330.00	330.00
		Subtotal			3,547.50
31/01/2016	Client Costs	Train tickets for John Wolnik London-Toronto-London on Jan 21, 2016	1	203.40	203.40
31/01/2016		Mileage for John Wolnik Jan 21, 2016	1	11.20	11.20
					214.60
		HST on Sales		13.00%	461.18
			Subtotal \$3,762.10		
Make Cheque Payable to: Elenchus Research Associates Inc. Billing Inquiries: Rachel Chua 416-348-9917 x30 rchua@elenchus.ca			HST#861367431 \$461.18		
			Total \$4,223.28		

Itinerary

1WV2016 026

LONDON - TORONTO UNION STATION , Thursday Jan 21, 2016		
Departs: 06:25 AM	Arrives: 08:35 AM	Train : 82
Class: Business Plus		
TORONTO UNION STATION - LONDON , Thursday Jan 21, 2016		
Departs: 17:30 PM	Arrives: 19:55 PM	Train : 75
Class: Business Plus		

Full Fare Economy Equivalent

LONDON - TORONTO UNION STATION , Thursday Feb 4, 2016			› Modify this trip
Departs: 06:25 AM	Arrives: 08:35 AM	Train : 82	
Class: Economy Plus			
TORONTO UNION STATION - LONDON , Thursday Feb 4, 2016			
Departs: 17:30 PM	Arrives: 19:55 PM	Train : 75	› Modify this trip
Class: Economy Plus			
FARE DETAILS		Shop for Fares	
Passenger 1 (Adult)		\$203.40	
Fare: \$180.00 G.S.T./H.S.T.: \$23.40 P.S.T.: \$0.00		TOTAL CAD\$: \$203.40	
REFUNDS AND EXCHANGES			

John Wolnik