



August 10, 2016

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
P.O. Box 2319, 27th Floor
2300 Yonge Street
Toronto, ON M4P 1E4

Re: Ontario Power Generation Inc. (OPG) 2017 to 2021 Payments Amount Application
AMPCO Request to Add a Consultant
Board File No. EB-2016-0152

Dear Ms. Walli:

I am writing to request that an additional Consultant be added to AMPCO's Request for Intervenor Status. AMPCO's letter was filed on July 26, 2016.

AMPCO has retained Mr. David Goldsmith to provide consulting services in this proceeding. AMPCO asks that all correspondence pertaining to this proceeding also be provided to Mr. Goldsmith as follows:

Mr. David Goldsmith, P. Eng., ICD.D
9 Bajan
Nepean, Ontario K2J 2E5
P: 514-975-6230
F: 416-260-0442
Email: david@goldsmith.ca

A resume for Mr. Goldsmith is attached.

Please do not hesitate to contact me if you have any questions or require further information.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Mark Passi".

Mark Passi, Chair
Association of Major Power Consumers in Ontario

Copy to: Ontario Power Generation Inc.

Association of Major Power Consumers in Ontario

www.ampco.org

65 Queen Street West, Suite 1510
Toronto, Ontario M5H 2M5

P. 416-260-0280
F. 416-260-0442

EXECUTIVE SUMMARY

Bilingual, seasoned Chief Executive, association and corporate director with experience in industry, utilities and government relations. Successful in turnaround situations, moving government policy, a leader and communicator. Instrumental in convincing the government of Ontario to create a market for electricity and in influencing policy decisions as the rules were created. Involved in establishing and developing relationships with First Nations across Canada with a view to creating business partnerships for development of resources. Able to see the big picture, create new organizations, and identify the weak spots in existing ones. Strategic thinker and excellent judge of character endowed with good interpersonal skills and an engaging personality.

• P&L RESPONSIBILITY	• BOARD MEMBERSHIPS AND CHAIRMANSHIP
• DETERMINED VISIONARY	• GOVERNMENT RELATIONS EXPERTISE
• ASSOCIATION MANAGEMENT	• VERY STRONG COMMUNICATION SKILLS
• GOVERNANCE AND BOARD-MANAGEMENT RELATIONS	• COMPLEX, MULTI-STAKEHOLDER ENVIRONMENTS

PROFESSIONAL EXPERIENCE AND ACCOMPLISHMENTS

RECENT BOARD WORK

- ❑ **Unitarian House of Ottawa**
 - Member, Board of Directors 2016-Present
- ❑ **Crohn's and Colitis Canada**
 - Member, Board of Directors and Chair, Governance Committee 2012-Present
 - Member, Finance, Audit and Risk Committee 2013-Present
 - Président, Conseil consultatif pour la région du Québec 2011-2013
 - Member, National Advisory Council 2011-2012

DAVID GOLDSMITH CONSULTING (Ottawa, ON)

2007-Present

Specializing in strategic business management, governance and international trade.

Principal

- ❑ Established business relationships with First Nations communities across Canada
- ❑ Consulted to US counsel for Canadian steel in sunset review process for an anti-dumping order against wire rod from Canada, providing advice in the preparation of strategy, arguments and briefs
 - Testified at International Trade Commission as expert witness, with the result that Canada was excluded from the case while six other countries remained subject to sanctions

HEICO 2004 MEMBER INC. (Montreal, QC)**2004 – 2007**

Vertically integrated steel company with electric-arc furnace steelmaking, rod rolling, wire and wire product manufacturing, bolt manufacturing, and an international distribution network. Nine operating plants, twelve distribution warehouses, and \$900mm in annual revenues.

President & CEO

2006 – 2007

Senior Vice President & General Manager

2004 – 2006

- ❑ Chief Executive from 2006 of a vertically integrated steel company with nine operating plants in Ontario and Quebec, responsible for all melting, rolling, wire drawing, bolt making and distribution network operations
 - ❑ Maintained position as company representative to industry associations
- ❑ Appointed to Board of Directors in December 2004, and accepted an enlarged role as new owners took over the company

IVACO INC. (Montreal, QC)**2003 – 2004**

Vertically integrated steel company with electric-arc furnace steelmaking, rod rolling, wire and wire product manufacturing, bolt manufacturing, and an international distribution network. Eight operating plants, twelve distribution warehouses, and \$900mm in annual revenues.

Senior Vice President

- ❑ Represented company on boards of American Iron and Steel Institute (AISI), Steel Manufacturers Association (SMA), Canadian Steel Trade and Employment Congress (CSTEC), and Canadian Steel Producers Association (CSPA), including a period as Chair of CSPA.
 - ❑ Active in influencing federal government policy on trade and security issues with the US as well as industrial and environmental policy
- ❑ Helped manage company through CCAA process to successful sale to new owner

IVACO ROLLING MILLS (L'Orignal, ON)**1975 – 2003**

Electric-arc furnace steelmaking and wire rod rolling with annual rolling capacity of 900,000 tons and revenues of \$550m. Largest single-point electricity customer in Ontario east of Kingston.

- ❑ Lead responsibility for government relations, environmental management and international trade
- ❑ Represented the company at the Association of Major Power Consumers in Ontario (AMPCO) from 1979-2003; instrumental in influencing government energy policy to move in new directions on several occasions
 - ❑ Convinced the Ontario government to move to the creation of an electricity market in 1996 with the creative use of polling and strategic alliances; invited by government and other market participants to participate in energy policy formulation over the period of 1996-2002
 - ❑ Appointed to the Ontario government's Electricity Market Design Committee; member of the Market Commissioning Task Force (IMO); member of the Minister of Energy's Electricity Transition Committee (Hon. John Baird); and elected by all stakeholders to represent them as co-Chair on the Market Advisory Council of the Independent Market Operator
- ❑ In parallel with these activities, managed many aspects of the business, including conceiving a complete redesign of plant facilities; presenting concept and budget to Board of Directors; and gaining approval to proceed
- ❑ Managed Company strategy in five trade cases in the USA and testified on several occasions at the International Trade Commission (ITC) in Washington, DC
- ❑ Reporting directly to the Board of Directors, managed large research project undertaken with a Swedish company (Boliden AB) to develop a use for waste product from steelmaking
- ❑ Acted as advisor to Board of Directors on major IT project for other division of company (ERP system for operating plant manufacturing approximately 4,000 SKUs)

LANGUAGES

- ❑ English (fluent), French

INDUSTRY ASSOCIATION ACTIVITIES

- ❑ Represented Company on Board of Directors of Association of Major Power Consumers in Ontario (AMPCO) (1979-2003) and Industrial Gas Users Association (IGUA) (1987-1988)
- ❑ Elected Chairman of AMPCO in two critical periods when his leadership yielded breakthroughs for Ontario industries in complex political and regulatory environments.
- ❑ Represented Company on Board of Directors of the Canadian Steel Producers Association (CSPA) (2003-2007); elected Chairman of CSPA in 2007
- ❑ Represented Company on Boards of Directors of Canadian Steel Trades Employment Congress (CSTEC); Steel Manufacturers Association (SMA); and American Iron and Steel Institute (AISI) (all 2003-2007)

EDUCATION

Massachusetts Institute of Technology

S.B. and S.M. Degrees in Electrical Engineering

ADDITIONAL TRAINING

- 2009 Directors' Education Program, Rotman School of Business, University of Toronto
- 2009 Financial Literacy Program, Rotman School of Business, University of Toronto
- 2013 Governance for Not-for-profit Organizations, Desautels School of Business, McGill University