

### Message from the Vice President:

The IESO is pleased to provide the enclosed 2011-2014 Final Results Report. This report is designed to help populate LDC Annual Reports that will be submitted to the Ontario Energy Board (OEB) in September 2015.

### 2011-2014 Conservation Framework Highlights:

- LDCs have made significant achievements against dual energy and peak demand savings targets. Collectively, the LDCs have achieved 109% of the energy target and 70% of the peak demand target.
- Momentum has built as we transition to the Conservation First Framework. 2014 demonstrated an achievement of
  over 1 TWh of net incremental energy savings, positioning us well for average net incremental energy savings of 1.2
  TWh required in the new framework to meet our 2020 CDM targets.
- Throughout the past framework, program results have become more predictable year over year as noted in the increasingly smaller variance between quarterly preliminary results and verified final results.
- Customer engagement continued to increase in both the Consumer and Business Programs. Between 2011 2014
  consumers have purchased over 10 million energy efficient products through the saveONenergy COUPONS program.
  Customers in RETROFIT continue to declare a positive experience participating in the program with 86% likely to
  recommend.
- saveONenergy has seen a steady and significant increase in unaided brand awareness by 33% from 2011-2014
- Conservation is becoming even more cost-effective as programs become more efficient and effective. 2014 proved
  early investments in long lead time projects will pay off with the high savings now being realized in programs like
  PROCESS & SYSTEMS and RETROFIT. Within 4 cents per kWh, Conservation programs continue to be a valuable and
  cost effective resource for customers across the province.

The 2011-2014 Final Results within this report vary from the Draft 2011-2014 Final Results Report for the following reasons:

- Savings from Time of Use pricing are included in the Final Results Report. Overall the province saved 55 MWs from Time-of-Use pricing in 2014, or 0.73% of residential summer peak demand.
- Between August 4th and August 28th, the IESO and LDCs have worked collaboratively to reconcile projects from 2011-2014 Final Results Report to ensure every eligible project was captured and accurately reported.
- Verified savings from Innovation Fund pilots are also included for participating LDCs.

All results will be considered final for the 2011-2014 Conservation Framework. Any additional program activity not captured in the 2011-2014 Final Results Report will not be included as part of a future adjustment process.

Please continue to monitor saveONenergy E-blasts for future updates and should you have any other questions or comments please contact LDC.Support@ieso.ca.

We appreciate your collaboration and cooperation throughout the reporting and evaluation process and we look forward to the success ahead in the Conservation First Framework.

Sincerely,

Terry Young

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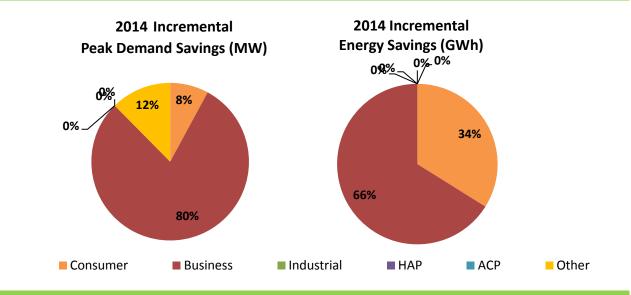
# IESO-Contracted Province-Wide CDM Programs: 2011-2014 Final Results Report

## LDC: Chapleau Public Utilities Corporation

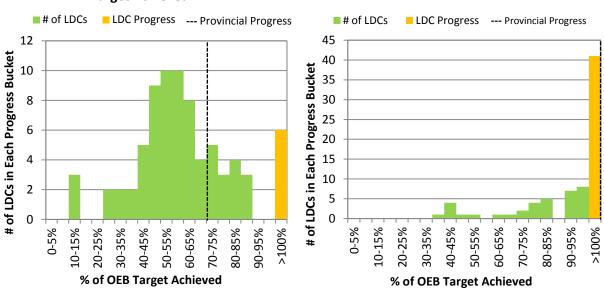
| Final 2014 Achievement Against Targets | 2014 Incremental | 2011-2014<br>Achievement Against<br>Target | % of Target Achieved |
|--|------------------|--|----------------------|
| Net Annual Peak Demand Savings (MW)    | 0.1              | 0.2  | 123.3%               |
| Net Energy Savings (GWh)               | 0.3              | 2.2  | 179.3%               |

Unless otherwise noted, results are presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

**Achievement by Sector** 



Comparison: LDC Achievement vs. LDC Community Achievement (Progress to Target)



# % of OEB Peak Demand Savings Target Achieved

# % of OEB Energy Savings Target Achieved

|   |             |           |       | tal Activity                    |              |             |                                 | Demand Saving                     |            |           | et Incremental E            |                                |              | Program-to-Date Verif<br>(exclud            |   |
|---|-------------|-----------|-------|---------------------------------|--------------|-------------|---------------------------------|-----------------------------------|------------|-----------|-----------------------------|--------------------------------|--------------|---|---|
| Initiative  | Unit        | (new prog |       | curring within th<br>ng period) | ie specified | (new peak o | demand saving<br>specified repo | s from activity<br>orting period) | within the | (new ener | gy savings from<br>reportir | activity within t<br>g period) | he specified | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|   |             | 2011*     | 2012* | 2013*                           | 2014         | 2011        | 2012                            | 2013                              | 2014       | 2011      | 2012                        | 2013                           | 2014         | 2014  | 2014  |
| Consumer Program  | - 1         |           | 1     | T                               |              |             | r                               | 1                                 | 1          |           | 1                           | )                              | T            |   |   |
| Appliance Retirement  | Appliances  | 21        | 6     | 0                               | 0            | 1           | 0                               | 0                                 | 0          | 9,009     | 2,419                       | 2                              | 2            | 2   | 43,300  |
| Appliance Exchange  | Appliances  | 13        | 0     | 0                               | 1            | 1           | 0                               | 0                                 | 0          | 1,039     | 37                          | 0                              | 369          | 0   | 3,619   |
| HVAC Incentives   | Equipment   | 0         | 0     | 2                               | 2            | 0           | 0                               | 1                                 | 0          | 292       | 133                         | 1,021                          | 629          | 1   | 4,239   |
| Conservation Instant Coupon Booklet                           | Items       | 191       | 12    | 132                             | 414          | 0           | 0                               | 0                                 | 1          | 7,037     | 529                         | 2,918                          | 11,384       | 2   | 46,954  |
| Bi-Annual Retailer Event                                      | Items       | 360       | 402   | 358                             | 1,826        | 1           | 1                               | 0                                 | 3          | 11,125    | 10,139                      | 6,504                          | 46,527       | 5   | 134,451   |
| Retailer Co-op  | Items       | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Residential Demand Response                                   | Devices     | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Residential Demand Response (IHD)                             | Devices     | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Residential New Construction                                  | Homes       | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Consumer Program Total  |             |           |       | -                               | _            | 4           | 1                               | 1                                 | 4          | 28,502    | 13,257                      | 10,445                         | 58,911       | 9   | 232,563   |
|   |             |           |       |                                 |              | -           |                                 |                                   | <u> </u>   |           |                             |                                |              | -   |   |
| Business Program<br>Retrofit                                  | Projects    | 0         | 5     | 1                               | 7            | 0           | 1                               | 1                                 | 38         | 0         | 3,086                       | 2,884                          | 92,052       | 40  | 107,078   |
| Direct Install Lighting                                       | -           | 21        | 18    | 18                              | 10           |             | 23                              | 19                                | 38         | 91,919    | 78,132                      |                                |              | 66  | 699,516   |
|   | Projects    |           |       |                                 |              | 33          |                                 |                                   |            |           |                             | 60,474                         | 22,856       |   |   |
| Building Commissioning  | Buildings   | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| New Construction  | Buildings   | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Energy Audit  | Audits      | 0         | 10    | 0                               | 0            | 0           | 41                              | 0                                 | 0          | 0         | 201,410                     | 0                              | 0            | 41  | 604,230   |
| Small Commercial Demand Response                              | Devices     | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Small Commercial Demand Response (IHD)                        | Devices     | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Demand Response 3   | Facilities  | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Business Program Total  |             |           |       |                                 |              | 33          | 66                              | 20                                | 45         | 91,919    | 282,628                     | 63,358                         | 114,908      | 147   | 1,410,824   |
| Industrial Program  |             |           |       |                                 |              |             |                                 |                                   |            |           |                             |                                |              |   |   |
| Process & System Upgrades                                     | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Monitoring & Targeting  | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Energy Manager  | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Retrofit  | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Demand Response 3   | Facilities  | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Industrial Program Total                                      |             |           |       | -                               | -            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Home Assistance Program                                       |             |           |       |                                 |              | Ū           | , v                             | Ů                                 | Ů          | •         | , v                         | l °                            |              |   |   |
| Home Assistance Program                                       | Homes       | 0         | 0     | 28                              | 0            | 0           | 0                               | 1                                 | 0          | 0         | 0                           | 18,413                         | 0            | 1   | 33,858  |
| Home Assistance Program Total                                 | nomes       | 0         | 0     | 20                              | 0            | 0           | 0                               | 1                                 | 0          | 0         | 0                           | 18,413                         | 0            | 1   | 33,858  |
|   |             |           |       |                                 |              | U           | U                               | 1                                 | U          | 0         | U                           | 18,413                         | 0            | 1   | 33,838  |
| Aboriginal Program  | 1           |           | T     | 1                               |              |             | 1                               | 1                                 | 1          |           | 1                           | T                              | 1            |   |   |
| Home Assistance Program                                       | Homes       | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Direct Install Lighting                                       | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Aboriginal Program Total                                      |             |           |       |                                 |              | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Pre-2011 Programs completed in 2011                           |             |           |       |                                 |              |             |                                 |                                   |            |           |                             |                                |              |   |   |
| Electricity Retrofit Incentive Program                        | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| High Performance New Construction                             | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 57        | 41                          | 0                              | 0            | 0   | 351   |
| Toronto Comprehensive   | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Multifamily Energy Efficiency Rebates                         | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
|   | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| LDC Custom Programs   |             | 0         | 0     | 0                               | 0            | 0           | 0                               |                                   |            | 57        | 41                          |                                | 0            |   |   |
| Pre-2011 Programs completed in 2011 Tota                      |             |           |       |                                 |              | U           | U                               | 0                                 | 0          | 57        | 41                          | 0                              | 0            | 0   | 351   |
| Other   |             |           | 1     |                                 |              |             |                                 |                                   | 1          |           |                             |                                | 1            |   |   |
| Program Enabled Savings                                       | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Time-of-Use Savings   | Homes       | 0         | 0     | 0                               | n/a          | 0           | 0                               | 0                                 | 7          | 0         | 0                           | 0                              | 0            | 7   | 0   |
| LDC Pilots  | Projects    | 0         | 0     | 0                               | 0            | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| Other Total   |             |           |       |                                 |              | 0           | 0                               | 0                                 | 7          | 0         | 0                           | 0                              | 0            | 7   | 0   |
| Adjustments to 2011 Verified Results                          |             |           |       |                                 |              |             | 0                               | 0                                 | 0          |           | 865                         | 0                              | 0            | 0   | 3,461   |
| Adjustments to 2011 Verified Results                          |             |           |       |                                 |              |             | U                               | 14                                |            | -         | 305                         | 61,626                         | 101,083      | 46  | 488,126   |
| -   |             |           |       |                                 |              |             |                                 | 14                                | 32         |           |                             | 01,626                         |              |   |   |
|   |             |           |       |                                 |              |             |                                 |                                   | 0          |           |                             |                                | 9            | 0   | 18  |
| Adjustments to 2013 Verified Results                          |             |           |       |                                 |              | 36          | 67                              | 22                                | 56         | 120,477   | 295,927                     | 92,216                         | 173,819      | 164   | 1,677,596   |
| Adjustments to 2013 Verified Results Energy Efficiency Total  |             |           |       |                                 |              |             |                                 |                                   |            |           | 1                           |                                |              |   |   |
| Energy Efficiency Total                                       |             |           |       |                                 |              | 0           | 0                               | 0                                 | 0          | 0         | 0                           | 0                              | 0            | 0   | 0   |
| -   | sults Total |           |       |                                 |              | 0           | 0                               | 0<br>14                           | 0 32       | 0         | 0<br>865                    | 0<br>61,626                    | 0 101,092    | 0<br>46                                     | 0<br>491,605  |
| Energy Efficiency Total<br>Demand Response Total (Scenario 1) |             |           |       |                                 |              | -           | -                               |                                   |            | -         |                             |                                |              |   |   |

### contracted since January 1, 2011 (reported cumulatively).

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

% of Full OEB Target Achieved to Date (Scenario 1):

io 1): 123.3%

179.3%

|   |            |              | Incremental A                       |       |          |      | nental Peak Den                      |      |         |      | cremental Energy                     |      | Program-to-Date Verif<br>(exclud | es DR)                                      |   |
|---|------------|--------------|-------------------------------------|-------|----------|------|--------------------------------------|------|---------|------|--------------------------------------|------|----------------------------------|---|---|
| Initiative                                | Unit       | (new progran | n activity occurrin<br>reporting pe |       | pecified |      | nand savings fro<br>ecified reportin |      | hin the |      | gy savings from<br>pecified reportir |      | the                              | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|   |            | 2011*        | 2012*                               | 2013* | 2014     | 2011 | 2012                                 | 2013 | 2014    | 2011 | 2012                                 | 2013 | 2014                             | 2014  | 2014  |
| Consumer Program                          |            |              |                                     |       |          |      |                                      |      |         |      |                                      |      |                                  |   |   |
| Appliance Retirement                      | Appliances | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Appliance Exchange                        | Appliances | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| HVAC Incentives                           | Equipment  | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | -66  | 3                                    | 0    |                                  | 0   | -253  |
| Conservation Instant Coupon Booklet       | Items      | 3            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 104  | 0                                    | 9    |                                  | 0   | 435   |
| Bi-Annual Retailer Event                  | Items      | 31           | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 827  | 0                                    | 0    |                                  | 0   | 3,306   |
| Retailer Co-op                            | Items      | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Residential Demand Response               | Devices    | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Residential Demand Response (IHD)         | Devices    | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Residential New Construction              | Homes      | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Consumer Program Total                    |            |              |                                     |       |          | 0    | 0                                    | 0    |         | 865  | 3                                    | 9    |                                  | 0   | 3,489   |
| Business Program                          |            |              |                                     |       |          |      |                                      | -    |         |      |                                      | •    |                                  |   |   |
| Retrofit                                  | Projects   | 0            | 4                                   | 0     |          | 0    | 30                                   | 0    |         | 0    | 92,542                               | 0    |                                  | 30  | 277,626   |
| Direct Install Lighting                   | Projects   | 0            | 2                                   | 0     |          | 0    | 4                                    | 0    |         | 0    | 11,270                               | 0    |                                  | 4   | 33,811  |
| Building Commissioning                    | Buildings  | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| New Construction                          | Buildings  | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Energy Audit                              | Audits     | 0            | 2                                   | 0     |          | 0    | 12                                   | 0    |         | 0    | 58,893                               | 0    |                                  | 12  | 176,679   |
| Small Commercial Demand Response          | Devices    | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Small Commercial Demand Response (IHD)    | Devices    | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Demand Response 3                         | Facilities | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Business Program Total                    |            |              |                                     | •     |          | 0    | 46                                   | 0    |         | 0    | 162,705                              | 0    |                                  | 46  | 488,116   |
| Industrial Program                        |            |              |                                     |       |          |      |                                      |      |         |      |                                      | •    | _                                | •   |   |
| Process & System Upgrades                 | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Monitoring & Targeting                    | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Energy Manager                            | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Retrofit                                  | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Demand Response 3                         | Facilities | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Industrial Program Total                  |            |              |                                     | 1     | -        | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Home Assistance Program                   |            |              |                                     |       |          |      |                                      |      |         |      |                                      |      |                                  |   |   |
| Home Assistance Program                   | Homes      | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Home Assistance Program Total             |            |              |                                     |       | 1        | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Aboriginal Program                        |            |              |                                     |       |          |      |                                      |      |         |      |                                      | •    |                                  |   |   |
| Home Assistance Program                   | Homes      | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Direct Install Lighting                   | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Aboriginal Program Total                  |            | -            | -                                   | -     | -        | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Pre-2011 Programs completed in 2011       |            |              |                                     |       |          |      |                                      |      |         |      |                                      |      |                                  |   |   |
| Electricity Retrofit Incentive Program    | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| High Performance New Construction         | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Toronto Comprehensive                     | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
|   |            | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Multifamily Energy Efficiency Rebates     | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| LDC Custom Programs                       | Projects   | 0            | 0                                   | 0     |          |      |                                      |      |         |      | -                                    | -    |                                  |   |   |
| Pre-2011 Programs completed in 2011 Total |            |              |                                     |       |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Other                                     |            |              |                                     | -     |          |      |                                      |      |         |      | 1                                    |      |                                  |   |   |
| Program Enabled Savings                   | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Time-of-Use Savings                       | Homes      | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| LDC Pilots                                | Projects   | 0            | 0                                   | 0     |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Other Total                               |            |              |                                     |       |          | 0    | 0                                    | 0    |         | 0    | 0                                    | 0    |                                  | 0   | 0   |
| Adjustments to 2011 Verified Results      |            |              |                                     |       |          | 0    |                                      |      |         | 865  |                                      |      |                                  | 0   | 3,461   |
| Adjustments to 2012 Verified Results      |            |              |                                     |       |          |      | 46                                   |      |         |      | 162,709                              |      |                                  | 46  | 488,126   |
| Adjustments to 2013 Verified Results      |            |              |                                     |       |          |      |                                      | 0    |         |      |                                      | 9    |                                  | 0   | 18  |

### Table 2: Adjustments to Chapleau Public Utilities Corporation Net Verified Results due to Variances

savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

Total Adjustments to Previous Years' Verified Results

46 Activity and savings for Demand Response resources for each year represent the Adjustments to previous years' results shown in this table will not align to adjustments shown in Table 1 as the information presented above is presented in the implementation year. Adjustements in Table 1 reflect persisted savings in the year in which that adjustment is verified.

0

865

162,709

Chapleau Public Utilities Corporation

0

491,605

46

## Table 3: Chapleau Public Utilities Corporation Realization Rate & NTG

|  |      |            |        | -    | nd Savings |            |          |      |      |            |         | Energy | Savings |            |           |      |
|--|------|------------|--------|------|------------|------------|----------|------|------|------------|---------|--------|---------|------------|-----------|------|
| Initiative                             |      | Realizatio | n Rate |      |            | Net-to-Gro | ss Ratio |      |      | Realizatio | on Rate |        |         | Net-to-Gro | oss Ratio |      |
|  | 2011 | 2012       | 2013   | 2014 | 2011       | 2012       | 2013     | 2014 | 2011 | 2012       | 2013    | 2014   | 2011    | 2012       | 2013      | 2014 |
| Consumer Program                       |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Appliance Retirement                   | 1.00 | 1.00       | n/a    | n/a  | 0.53       | 0.47       | n/a      | n/a  | 1.00 | 1.00       | n/a     | n/a    | 0.53    | 0.47       | n/a       | n/a  |
| Appliance Exchange                     | 1.00 | 1.00       | n/a    | 1.00 | 0.52       | 0.52       | n/a      | 0.53 | 1.00 | 1.00       | n/a     | 1.00   | 0.52    | 0.52       | n/a       | 0.53 |
| HVAC Incentives                        | 1.00 | 1.00       | n/a    | 1.00 | 0.60       | 0.50       | 0.48     | 0.51 | 1.00 | 1.00       | n/a     | 1.00   | 0.60    | 0.49       | 0.48      | 0.51 |
| Conservation Instant Coupon Booklet    | 1.00 | 1.00       | 1.00   | 1.00 | 1.14       | 1.00       | 1.11     | 2.37 | 1.00 | 1.00       | 1.00    | 1.00   | 1.11    | 1.05       | 1.13      | 2.57 |
| Bi-Annual Retailer Event               | 1.00 | 1.00       | 1.00   | 1.00 | 1.13       | 0.91       | 1.04     | 1.74 | 1.00 | 1.00       | 1.00    | 1.00   | 1.10    | 0.92       | 1.04      | 1.75 |
| Retailer Co-op                         | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential Demand Response            | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential Demand Response (IHD)      | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential New Construction           | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Business Program                       |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Retrofit                               | n/a  | 0.79       | 0.56   | 1.05 | n/a        | 0.73       | 0.64     | 0.71 | n/a  | 0.88       | 0.67    | 1.01   | n/a     | 0.75       | 0.65      | 0.71 |
| Direct Install Lighting                | 1.08 | 0.68       | 0.81   | 0.78 | 0.93       | 0.94       | 0.94     | 0.94 | 0.90 | 0.85       | 0.84    | 0.83   | 0.93    | 0.94       | 0.94      | 0.94 |
| Building Commissioning                 | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| New Construction                       | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Energy Audit                           | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Small Commercial Demand Response       | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Small Commercial Demand Response (IHD) | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Demand Response 3                      | 0.76 | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | 1.00 | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Industrial Program                     |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Process & System Upgrades              | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Monitoring & Targeting                 | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Energy Manager                         | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Retrofit                               |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Demand Response 3                      | 0.84 | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | 1.00 | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Home Assistance Program                |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Home Assistance Program                | n/a  | n/a        | 1.30   | n/a  | n/a        | n/a        | 1.00     | n/a  | n/a  | n/a        | 0.84    | n/a    | n/a     | n/a        | 1.00      | n/a  |
| Aboriginal Program                     |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           |      |
| Home Assistance Program                | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Direct Install Lighting                | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Pre-2011 Programs completed in 2011    |      |            |        |      |            |            |          |      |      |            |         |        |         |            |           | -    |
| Electricity Retrofit Incentive Program | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| High Performance New Construction      | 1.00 | 1.00       | 1.00   | 1.00 | 0.50       | 0.50       | 0.50     | 0.50 | 1.00 | 1.00       | 1.00    | 1.00   | 0.50    | 0.50       | 0.50      | 0.50 |
| Toronto Comprehensive                  | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Multifamily Energy Efficiency Rebates  | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| LDC Custom Programs                    | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Other                                  |      | ,          |        | , .  |            |            | ,.       |      |      | 1          | 1       |        | ,       |            | 1         |      |
| Program Enabled Savings                | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
| Time-of-Use Savings                    | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |
|  | n/a  | n/a        | n/a    | n/a  | n/a        | n/a        | n/a      | n/a  | n/a  | n/a        | n/a     | n/a    | n/a     | n/a        | n/a       | n/a  |

## Summary Achievement Against CDM Targets

Results are recognized using current IESO reporting policies. Energy efficiency resources persist for the duration of the effective useful life. Any upcoming code changes are taken into account. Demand response resources persist for 1 year (Scenario 1). Please see methodology tab for more detailed information.

# Table 4: Net Peak Demand Savings at the End User Level (MW) (Scenario 1)

| Implementation Period | Annual                 |                     |                        |        |  |  |  |  |  |  |  |
|-----------------------|------------------------|---------------------|------------------------|--------|--|--|--|--|--|--|--|
| Implementation Period | 2011                   | 2011 2012 2013      |                        |        |  |  |  |  |  |  |  |
| 2011 - Verified       | 0.036                  | 0.036               | 0.036                  | 0.019  |  |  |  |  |  |  |  |
| 2012 - Verified†      | 0.000                  | 0.067               | 0.067                  | 0.067  |  |  |  |  |  |  |  |
| 2013 - Verified†      | 0.000                  | 0.014               | 0.036                  | 0.036  |  |  |  |  |  |  |  |
| 2014 - Verified†      | 0.000                  | 0.032               | 0.032                  | 0.088  |  |  |  |  |  |  |  |
| Ve                    | rified Net Annual Pe   | eak Demand Savin    | gs Persisting in 2014: | 0.210  |  |  |  |  |  |  |  |
| Chapleau Pu           | blic Utilities Corpora | ation 2014 Annual   | CDM Capacity Target:   | 0.170  |  |  |  |  |  |  |  |
| Verified Por          | tion of Peak Demar     | nd Savings Target A | Achieved in 2014 (%):  | 123.5% |  |  |  |  |  |  |  |

## Table 5: Net Energy Savings at the End User Level (GWh)

| Implementation Period |  |                       | Cumulative            |                    |           |  |  |  |  |  |  |
|-----------------------|--|-----------------------|-----------------------|--------------------|-----------|--|--|--|--|--|--|
| implementation renou  | 2011   | 2012                  | 2013                  | 2014               | 2011-2014 |  |  |  |  |  |  |
| 2011 - Verified       | 0.120  | 0.120                 | 0.120                 | 0.073              | 0.433     |  |  |  |  |  |  |
| 2012 - Verified†      | 0.001  | 0.297                 | 0.297                 | 0.297              | 0.892     |  |  |  |  |  |  |
| 2013 - Verified†      | 0.000  | 0.062                 | 0.154                 | 0.151              | 0.367     |  |  |  |  |  |  |
| 2014 - Verified†      | 0.000  | 0.101                 | 0.101                 | 0.275              | 0.477     |  |  |  |  |  |  |
|                       |  | Verified N            | Net Cumulative Energy | Savings 2011-2014: | 2.169     |  |  |  |  |  |  |
|                       | Chapleau Public  | : Utilities Corporati | on 2011-2014 Annual   | CDM Energy Target: | 1.210     |  |  |  |  |  |  |
|                       | Verified Portion of Cumulative Energy Target Achieved in 2014 (% |                       |                       |                    |           |  |  |  |  |  |  |

*†Includes adjustments to previous years' verified results* 

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

|   |             |            |           | -                            |              | Incremental Activity Net Incremental Peak Demand Savings (kW) Net Incremental Energy Savings (kWh)<br>(new program activity occurring within the specified (new peak demand savings from activity within the (new energy savings from activity within the specified reporting |         |                                    |            |                |             |             | Program-to-Date Verif<br>(exclud |   |   |
|---|-------------|------------|-----------|------------------------------|--------------|---|---------|------------------------------------|------------|----------------|-------------|-------------|----------------------------------|---|---|
| Initiative                                  | Unit        | (new progr | -         | urring within t<br>g period) | he specified | (new peak   |         | gs from activity<br>orting period) | within the | (new energy sa | •           | riod)       | ecified reporting                | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|   |             | 2011*      | 2012*     | 2013*                        | 2014         | 2011  | 2012    | 2013                               | 2014       | 2011           | 2012        | 2013        | 2014                             | 2014  | 2014  |
| Consumer Program                            | T           |            | 1         | 1                            |              |   | T       | 1                                  | I          |                | 1           | 1           | 1                                |   |   |
| Appliance Retirement                        | Appliances  | 56,110     | 34,146    | 20,952                       | 22,563       | 3,299   | 2,011   | 1,433                              | 1,617      | 23,005,812     | 13,424,518  | 8,713,107   | 9,497,343                        | 8,221                                       | 159,100,415   |
| Appliance Exchange                          | Appliances  | 3,688      | 3,836     | 5,337                        | 5,685        | 371   | 556     | 1,106                              | 1,178      | 450,187        | 974,621     | 1,971,701   | 2,100,266                        | 2,973                                       | 10,556,192  |
| HVAC Incentives                             | Equipment   | 92,748     | 87,540    | 96,286                       | 113,002      | 32,037  | 19,060  | 19,552                             | 23,106     | 59,437,670     | 32,841,283  | 33,923,592  | 42,888,217                       | 93,755                                      | 447,009,930   |
| Conservation Instant Coupon Booklet         | Items       | 567,678    | 30,891    | 347,946                      | 1,208,108    | 1,344   | 230     | 517                                | 2,440      | 21,211,537     | 1,398,202   | 7,707,573   | 32,802,537                       | 4,531                                       | 137,258,436   |
| Bi-Annual Retailer Event                    | Items       | 952,149    | 1,060,901 | 944,772                      | 4,824,751    | 1,681   | 1,480   | 1,184                              | 8,043      | 29,387,468     | 26,781,674  | 17,179,841  | 122,902,769                      | 12,389                                      | 355,157,348   |
| Retailer Co-op                              | Items       | 152        | 0         | 0                            | 0            | 0   | 0       | 0                                  | 0          | 2,652          | 0           | 0           | 0                                | 0   | 10,607  |
| Residential Demand Response                 | Devices     | 19,550     | 98,388    | 171,733                      | 241,381      | 10,947  | 49,038  | 93,076                             | 117,513    | 24,870         | 359,408     | 390,303     | 8,379                            | 117,513                                     | 782,960   |
| Residential Demand Response (IHD)           | Devices     | 0          | 49,689    | 133,657                      | 188,577      | 0   | 0       | 0                                  | 0          | 0              | 0           | 0           | 0                                | 0   | 0   |
| Residential New Construction                | Homes       | 27         | 21        | 279                          | 2,367        | 0   | 2       | 18                                 | 369        | 743            | 17,152      | 163,690     | 2,330,865                        | 390   | 2,712,676   |
| Consumer Program Total                      |             |            |           | 1                            |              | 49,681  | 72,377  | 116,886                            | 154,267    | 133,520,941    | 75,796,859  | 70,049,807  | 212,530,376                      | 239,772                                     | 1,112,588,565                                       |
| Business Program                            |             |            |           |                              |              |   |         | · · ·                              | · · ·      |                | <u> </u>    |             |                                  |   |   |
| Retrofit                                    | Projects    | 2,828      | 6,481     | 9,746                        | 10,925       | 24,467  | 61,147  | 59,678                             | 70,662     | 136,002,258    | 314,922,468 | 345,346,008 | 462,903,521                      | 213,493                                     | 2,631,401,223                                       |
| Direct Install Lighting                     | Projects    | 2,828      | 18,691    | 17,833                       | 23,784       | 23,724  | 15,284  | 18,708                             | 23,419     | 61,076,701     | 57,345,798  | 64,315,558  | 84,503,302                       | 73,304                                      | 604,196,658   |
| Building Commissioning                      | Buildings   | 20,741     | 0         | 0                            | 23,784       | 0   | 0       | 0                                  | 988        | 01,076,701     | 0           | 04,515,558  | 1,513,377                        | 988   | 1,513,377   |
| New Construction                            | Buildings   | 25         | 98        | 158                          | 226          | 123   | 764     | 1,584                              | 6,432      | 411,717        | 1,814,721   | 4,959,266   | 20,381,204                       | 8,904                                       | 37,390,767  |
|   | Audits      | 25         | 357       | 589                          | 473          | 0   | 1,450   | 2,811                              | 6,323      | 411,717        | 7,049,351   | 4,959,266   | 20,381,204<br>30,874,399         | 8,904                                       | 82,934,042  |
| Energy Audit                                |             |            |           |                              |              |   |         | 1                                  |            |                |             |             |                                  |   |   |
| Small Commercial Demand Response            | Devices     | 132        | 294       | 1,211                        | 3,652        | 84  | 187     | 773                                | 2,116      | 157            | 1,068       | 373         | 319                              | 2,116                                       | 1,916   |
| Small Commercial Demand Response (IHD)      | Devices     | 0          | 0         | 378                          | 820          | 0   | 0       | 0                                  | 0          | 0              | 0           | 0           | 0                                | 0   | 0   |
| Demand Response 3                           | Facilities  | 145        | 151       | 175                          | 180          | 16,218  | 19,389  | 23,706                             | 23,380     | 633,421        | 281,823     | 346,659     | 0                                | 23,380                                      | 1,261,903   |
| Business Program Total                      |             |            |           |                              |              | 64,617  | 98,221  | 107,261                            | 133,319    | 198,124,253    | 381,415,230 | 430,423,659 | 600,176,121                      | 332,769                                     | 3,358,699,887                                       |
| Industrial Program                          |             |            |           |                              |              |   |         |                                    |            |                |             |             |                                  |   |   |
| Process & System Upgrades                   | Projects    | 0          | 0         | 5                            | 10           | 0   | 0       | 294                                | 9,692      | 0              | 0           | 2,603,764   | 72,053,255                       | 9,986                                       | 77,260,782  |
| Monitoring & Targeting                      | Projects    | 0          | 1         | 3                            | 5            | 0   | 0       | 0                                  | 102        | 0              | 0           | 0           | 502,517                          | 102   | 502,517   |
| Energy Manager                              | Projects    | 1          | 132       | 306                          | 379          | 0   | 1,086   | 3,558                              | 5,191      | 0              | 7,372,108   | 21,994,263  | 40,436,427                       | 8,384                                       | 95,324,998  |
| Retrofit                                    | Projects    | 433        | 0         | 0                            | 0            | 4,615   | 0       | 0                                  | 0          | 28,866,840     | 0           | 0           | 0                                | 4,613                                       | 115,462,282   |
| Demand Response 3                           | Facilities  | 124        | 185       | 281                          | 336          | 52,484  | 74,056  | 162,543                            | 166,082    | 3,080,737      | 1,784,712   | 4,309,160   | 0                                | 166,082                                     | 9,174,609   |
| Industrial Program Total                    |             |            |           | 1                            |              | 57,098  | 75,141  | 166,395                            | 181,066    | 31,947,577     | 9,156,820   | 28,907,187  | 112,992,199                      | 189,168                                     | 297,725,188   |
| Home Assistance Program                     |             |            |           |                              |              |   | · ·     | • •                                |            |                |             |             |                                  | · · ·                                       |   |
| Home Assistance Program                     | Homes       | 46         | 5,920     | 29,654                       | 25,424       | 2   | 566     | 2,361                              | 2,466      | 39,283         | 5,442,232   | 20,987,275  | 19,582,658                       | 5,370                                       | 77,532,571  |
| Home Assistance Program Total               |             |            | 3,5 = 5   |                              |              | 2   | 566     | 2,361                              | 2,466      | 39,283         | 5,442,232   | 20,987,275  | 19,582,658                       | 5,370                                       | 77,532,571  |
|   |             |            |           |                              |              | -   | 500     | 2,001                              | 2,100      | 00,200         | 3)112)202   | 20,507,275  | 15,502,050                       | 5,57.5                                      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,             |
| Aboriginal Program                          |             | -          |           | 747                          | 4.425        |   | 0       | 267                                | 5.40       |                |             | 4 600 202   | 2 404 207                        | 016   | 6 240 002   |
| Home Assistance Program                     | Homes       | 0          | 0         | 717                          | 1,125        | 0   | 0       | 267                                | 549        | 0              | 0           | 1,609,393   | 3,101,207                        | 816   | 6,319,993   |
| Direct Install Lighting                     | Projects    | 0          | 0         | 0                            | 0            | 0   | 0       | 0                                  | 0          | 0              | 0           | 0           | 0                                | 0   | 0   |
| Aboriginal Program Total                    |             |            |           |                              |              | 0   | 0       | 267                                | 549        | 0              | 0           | 1,609,393   | 3,101,207                        | 816   | 6,319,993   |
| Pre-2011 Programs completed in 2011         |             |            |           |                              |              |   | -       |                                    |            |                |             | -           |                                  |   |   |
| Electricity Retrofit Incentive Program      | Projects    | 2,028      | 0         | 0                            | 0            | 21,662  | 0       | 0                                  | 0          | 121,138,219    | 0           | 0           | 0                                | 21,662                                      | 484,552,876   |
| High Performance New Construction           | Projects    | 182        | 73        | 19                           | 3            | 5,098   | 3,251   | 772                                | 134        | 26,185,591     | 11,901,944  | 3,522,240   | 688,738                          | 9,255                                       | 148,181,415   |
| Toronto Comprehensive                       | Projects    | 577        | 15        | 4                            | 5            | 15,805  | 0       | 0                                  | 281        | 86,964,886     | 0           | 0           | 2,479,840                        | 16,086                                      | 350,339,385   |
| Multifamily Energy Efficiency Rebates       | Projects    | 110        | 0         | 0                            | 0            | 1,981   | 0       | 0                                  | 0          | 7,595,683      | 0           | 0           | 0                                | 1,981                                       | 30,382,733  |
| LDC Custom Programs                         | Projects    | 8          | 0         | 0                            | 0            | 399   | 0       | 0                                  | 0          | 1,367,170      | 0           | 0           | 0                                | 399   | 5,468,679   |
| Pre-2011 Programs completed in 2011 Tota    |             |            |           | _                            | -            | 44,945  | 3,251   | 772                                | 415        | 243.251.550    | 11,901,944  | 3,522,240   | 3,168,578                        | 49,382                                      | 1,018,925,088                                       |
|   |             |            |           |                              |              | 11,515  | 0,201   |                                    | 110        | 210,202,000    | 11,501,511  | 0,022,210   | 0,100,070                        | 10,002                                      | 1,010,010,000                                       |
| Juner                                       | Brojecto    | 33         | 71        | 46                           | 42           | 0   | 2 204   | 3 (0)                              | E 500      | -              | 1 109 202   | 4.075.393   | 10.025.227                       | 11.400                                      | 20 751 197  |
| Program Enabled Savings                     | Projects    |            | -         |                              | 43           | 0   | 2,304   | 3,692                              | 5,500      | 0              | 1,188,362   | 4,075,382   | 19,035,337                       | 11,496                                      | 30,751,187  |
| Time-of-Use Savings                         | Homes       | 0          | 0         | 0                            | n/a          | 0   | 0       | 0                                  | 54,795     | 0              | 0           | 0           | 0                                | 54,795                                      | 0   |
| .DC Pilots                                  | Projects    | 0          | 0         | 0                            | 1,174        | 0   | 0       | 0                                  | 1,170      | 0              | 0           | 0           | 5,061,522                        | 1,170                                       | 5,061,522   |
| Other Total                                 |             |            |           |                              |              | 0   | 2,304   | 3,692                              | 61,466     | 0              | 1,188,362   | 4,075,382   | 24,096,859                       | 67,462                                      | 35,812,709  |
| Adjustments to 2011 Verified Results        |             |            |           |                              |              |   | 1,406   | 641                                | 1,418      |                | 18,689,081  | 1,736,381   | 7,319,857                        | 3,215                                       | 110,143,550   |
| Adjustments to 2012 Verified Results        |             |            |           |                              |              |   |         | 6,260                              | 9,221      |                |             | 41,947,840  | 37,080,215                       | 15,401                                      | 238,780,637   |
| Adjustments to 2013 Verified Results        |             |            |           |                              |              |   |         |                                    | 24,391     |                |             | ,,          | 150,785,808                      | 24,391                                      | 296,465,211   |
| · ·   |             |            |           |                              |              |   |         |                                    |            |                |             |             |                                  |   |   |
| Energy Efficiency Total                     |             |            |           |                              |              | 136,610   | 109,191 | 117,536                            | 224,457    | 603,144,419    | 482,474,435 | 554,528,447 | 975,639,300                      | 575,647                                     | 5,896,382,612                                       |
| Demand Response Total (Scenario 1)          |             |            |           |                              |              | 79,733  | 142,670 | 280,099                            | 309,091    | 3,739,185      | 2,427,011   | 5,046,495   | 8,698                            | 309,091                                     | 11,221,389  |
| Adjustments to Previous Years' Verified Res |             |            |           |                              |              | 0   | 1,406   | 6,901                              | 35,030     | 0              | 18,689,081  | 43,684,221  | 195,185,880                      | 43,006                                      | 645,389,397   |
| OPA-Contracted LDC Portfolio Total (inc. Ac | ljustments) |            |           |                              |              | 216,343   | 253,267 | 404,536                            | 568,578    | 606,883,604    | 503,590,526 | 603,259,163 | 1,170,833,878                    | 927,745                                     | 6,552,993,397                                       |
|   |             |            |           |                              |              |   |         |                                    |            |                |             |             |                                  |   |   |

Activity and savings for Demand Response resources for ea contracted since January 1, 2011 (reported cumulatively).

% of Full OEB Target Achieved to Date (Scenario 1):

8

109%

70%

|  |            |         | Incremental A                        |  | Net Incre | mental Peak De                       |          |            |                   |                                     | gy Savings (kWł                         |          | Program-to-Date Veri<br>(exclue             |   |
|--|------------|---------|--------------------------------------|--|-----------|--------------------------------------|----------|------------|-------------------|-------------------------------------|---|----------|---|---|
| Initiative   | Unit       |         | gram activity oc<br>pecified reporti | curring within the ng period)                      |           | emand savings f<br>specified reporti | -        | ithin the  |                   | rgy savings fron<br>pecified report | n activity withir<br>ing period)        | the      | 2014 Net Annual Peak<br>Demand Savings (kW) | 2011-2014 Net<br>Cumulative Energy<br>Savings (kWh) |
|  |            | 2011*   | 2012*                                | 2013* 20   | 14 2011   | 2012                                 | 2013     | 2014       | 2011              | 2012                                | 2013                                    | 2014     | 2014  | 2014  |
| Consumer Program   |            |         |                                      |  |           |                                      |          |            |                   |                                     |   |          |   |   |
| Appliance Retirement   | Appliances | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Appliance Exchange   | Appliances | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| HVAC Incentives  | Equipment  | -18,839 | 2,319                                | 4,705  | -5,270    | 479                                  | 1,037    |            | -9,707,002        | 955,512                             | 1,838,408                               |          | -3,754                                      | -32,284,656   |
| Conservation Instant Coupon Booklet  | Items      | 8,216   | 0                                    | 1,050  | 16        | 0                                    | 2        |            | 275,655           | 0                                   | 23,571                                  |          | 18  | 1,149,763   |
| Bi-Annual Retailer Event   | Items      | 81,817  | 0                                    | 0  | 108       | 0                                    | 0        |            | 2,183,391         | 0                                   | 0                                       |          | 108   | 8,733,563   |
| Retailer Co-op   | Items      | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Residential Demand Response  | Devices    | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Residential Demand Response (IHD)  | Devices    | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Residential New Construction   | Homes      | 20      | 2                                    | 193  | 1         | 1                                    | 72       |            | 14,667            | 985                                 | 441,938                                 |          | 74  | 945,497   |
| Consumer Program Total   |            |         |                                      |  | -5,145    | 480                                  | 1,111    |            | -7,233,290        | 956,497                             | 2,303,917                               |          | -3,555                                      | -21,664,975   |
| Business Program   |            |         |                                      |  |           |                                      |          |            |                   |                                     |   |          |   |   |
| Retrofit   | Projects   | 312     | 876                                  | 961  | 3,208     | 7,233                                | 11,961   |            | 16,266,129        | 42,498,052                          | 78,146,280                              |          | 22,056                                      | 347,545,386   |
| Direct Install Lighting  | Projects   | 444     | 197                                  | 51   | 501       | 204                                  | 46       |            | 1,250,388         | 736,541                             | 164,667                                 |          | 620   | 7,158,143   |
| Building Commissioning   | Buildings  | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| New Construction   | Buildings  | 15      | 29                                   | 72   | 850       | 1,304                                | 2,241    |            | 3,604,553         | 4,825,774                           | 8,636,179                               |          | 4,401                                       | 46,187,216  |
| Energy Audit   | Audits     | 119     | 77                                   | 270  | 604       | 439                                  | 2,383    |            | 2,945,189         | 2,145,367                           | 13,100,635                              |          | 3,426                                       | 44,418,129  |
| Small Commercial Demand Response   | Devices    | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Small Commercial Demand Response (IHD)   | Devices    | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Demand Response 3  | Facilities | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Business Program Total   |            | -       |                                      |  | 5,162     | 9,181                                | 16,631   |            | 24,066,259        | 50,205,734                          | 100,047,761                             |          | 30,503                                      | 385,148,444   |
| Industrial Program   |            |         |                                      |  |           |                                      | <u>.</u> |            |                   | <u>.</u>                            | • · · · ·                               |          |   |   |
| Process & System Upgrades  | Projects   | 0       | 0                                    | 2  | 0         | 0                                    | 324      |            | 0                 | 0                                   | 968,659                                 |          | 324   | 1,937,318   |
| Monitoring & Targeting   | Projects   | 0       | 1                                    | 3  | 0         | 0                                    | 54       |            | 0                 | 528,000                             | 639,348                                 |          | 54  | 2,862,696   |
| Energy Manager   | Projects   | 1       | 93                                   | 101  | 27        | 1.067                                | 2,395    |            | 241.515           | 8.266.841                           | 25.814.853                              |          | 4.345                                       | 81,853,489  |
| Retrofit   | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Demand Response 3  | Facilities | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Industrial Program Total   |            | -       |                                      |  | 27        | 1,067                                | 2,774    |            | 241,515           | 8,794,841                           | 27,422,860                              |          | 4,723                                       | 61,215,516  |
| Home Assistance Program  |            |         |                                      |  |           | ,                                    |          |            |                   |                                     | , , ,                                   |          |   | ., .,   |
| Home Assistance Program  | Homes      | 0       | 887                                  | 2,898  | 0         | 222                                  | 791      |            | 0                 | 1,316,749                           | 4,321,794                               |          | 1,009                                       | 12,515,300  |
| Home Assistance Program Total  |            |         |                                      | ,  | 0         | 222                                  | 791      |            | 0                 | 1,316,749                           | 4,321,794                               |          | 1,009                                       | 8,581,177   |
| Aboriginal Program   |            |         |                                      |  |           |                                      |          | -          |                   | -,,                                 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -        |   | 0,000,000   |
| Home Assistance Program  | Homes      | 0       | 0                                    | 133  | 0         | 0                                    | 134      |            | 0                 | 0                                   | 563,715                                 |          | 134   | 1,127,430   |
| Direct Install Lighting  | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
|  | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 134      |            | 0                 | 0                                   | 563,715                                 |          | 134   | 1,127,430   |
| Aboriginal Program Total   |            |         |                                      |  | U         | U                                    | 134      |            | 0                 | U                                   | 565,715                                 |          | 134   | 1,127,430   |
| Pre-2011 Programs completed in 2011  |            | 10      |                                      |  | 100       |                                      |          |            |                   |                                     |   |          | 100   | 0.100.115   |
| Electricity Retrofit Incentive Program   | Projects   | 12      | 0                                    | 0  | 138       | 0                                    | 0        |            | 545,536           | 0                                   | 0                                       |          | 138   | 2,182,145   |
| High Performance New Construction  | Projects   | 37      | 4                                    | 15   | 1,507     | 363                                  | -184     |            | 2,398,941         | 2,832,533                           | -993,596                                |          | 1,686                                       | 16,106,171  |
| Toronto Comprehensive  | Projects   | 0       | 15                                   | 4  | 0         | 672                                  | 185      |            | 0                 | 4,523,517                           | 1,324,388                               |          | 857   | 16,219,327  |
| Multifamily Energy Efficiency Rebates  | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| LDC Custom Programs  | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Pre-2011 Programs completed in 2011 Total  |            |         |                                      |  | 1,645     | 1,035                                | 2        |            | 2,944,477         | 7,356,050                           | 330,792                                 |          | 2,682                                       | 11,104,528  |
| Other  |            |         |                                      |  |           |                                      |          |            |                   |                                     |   |          |   |   |
| Program Enabled Savings  | Projects   | 33      | 55                                   | 33   | 1,776     | 3,712                                | 2,020    |            | 7,727,573         | 11,481,687                          | 10,688,564                              |          | 7,509                                       | 86,732,481  |
| Time-of-Use Savings  | Homes      | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| DC Pilots  | Projects   | 0       | 0                                    | 0  | 0         | 0                                    | 0        |            | 0                 | 0                                   | 0                                       |          | 0   | 0   |
| Other Total  | 1 -        |         | ·                                    | · · · · ·  | 1,776     | 3,712                                | 2,020    |            | 7,727,573         | 11,481,687                          | 10,688,564                              |          | 7,509                                       | 86,732,481  |
| Adjustments to 2011 Verified Results   |            |         |                                      |  | 3,465     |                                      |          |            | 27,746,535        |                                     |   |          | 3.215                                       | 110,143,550   |
| Adjustments to 2011 Verified Results Adjustments to 2012 Verified Results  |            |         |                                      |  | 3,405     | 15,697                               |          |            | 27,740,535        | 80,111,558                          |   | -        | 3,215                                       | 238,780,637   |
| Adjustments to 2012 Verified Results Adjustments to 2013 Verified Results  |            |         |                                      |  |           | 15,697                               | 23,463   |            |                   | 80,111,558                          | 145,679,403                             |          | 15,401 24,391                               | 238,780,637<br>296,465,211                          |
|  | otal       |         |                                      |  | 3,465     | 15,697                               | 23,463   | _          | 27,746,535        | 90 111 559                          | 145,679,403                             | -        | 43,006                                      | 645,389,397   |
| Adjustments to Previous Years' Verified Results To   |            |         |                                      |  |           |                                      |          |            |                   | 80,111,558                          |   |          | 43,006                                      | 045,389,397   |
| Activity and savings for Demand Response resources for each<br>from all active facilities or devices contracted since January 1,<br>cumulatively). |            |         |                                      | sults shown in this tal<br>ersisted savings in the |           |                                      |          | informatio | n presented above | e is presented in t                 | the implementation                      | on year. |   |   |

Chapleau Public Utilities Corporation

## Table 8: Province-Wide Realization Rate & NTG

|  | Peak Demand Savings |          |          |      |      |           |           |      |      |            |        | Energy | Savings |            |           |      |
|--|---------------------|----------|----------|------|------|-----------|-----------|------|------|------------|--------|--------|---------|------------|-----------|------|
| Initiative                             |                     | Realizat | ion Rate |      |      | Net-to-Gr | oss Ratio |      |      | Realizatio | n Rate |        |         | Net-to-Gro | oss Ratio |      |
|  | 2011                | 2012     | 2013     | 2014 | 2011 | 2012      | 2013      | 2014 | 2011 | 2012       | 2013   | 2014   | 2011    | 2012       | 2013      | 2014 |
| Consumer Program                       |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Appliance Retirement                   | 1.00                | 1.00     | 1.00     | 1.00 | 0.51 | 0.46      | 0.42      | 0.45 | 1.00 | 1.00       | 1.00   | 1.00   | 0.46    | 0.47       | 0.44      | 0.47 |
| Appliance Exchange                     | 1.00                | 1.00     | 1.00     | 1.00 | 0.51 | 0.52      | 0.53      | 0.53 | 1.00 | 1.00       | 1.00   | 1.00   | 0.52    | 0.52       | 0.53      | 0.53 |
| HVAC Incentives                        | 1.00                | 1.00     | 1.00     | 1.00 | 0.60 | 0.50      | 0.48      | 0.48 | 1.00 | 1.00       | 1.00   | 1.00   | 0.50    | 0.49       | 0.48      | 0.48 |
| Conservation Instant Coupon Booklet    | 1.00                | 1.00     | 1.00     | 1.00 | 1.14 | 1.00      | 1.11      | 1.69 | 1.00 | 1.00       | 1.00   | 1.00   | 1.00    | 1.05       | 1.13      | 1.73 |
| Bi-Annual Retailer Event               | 1.00                | 1.00     | 1.00     | 1.00 | 1.12 | 0.91      | 1.04      | 1.74 | 1.00 | 1.00       | 1.00   | 1.00   | 0.91    | 0.92       | 1.04      | 1.75 |
| Retailer Co-op                         | 1.00                | n/a      | n/a      | n/a  | 0.68 | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential Demand Response            | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential Demand Response (IHD)      | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Residential New Construction           | 1.00                | 3.65     | 0.78     | 1.03 | 0.41 | 0.49      | 0.63      | 0.63 | 3.65 | 7.17       | 3.09   | 0.62   | 0.49    | 0.49       | 0.63      | 0.63 |
| Business Program                       |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Retrofit                               | 1.06                | 0.93     | 0.92     | 0.84 | 0.72 | 0.75      | 0.73      | 0.71 | 0.93 | 1.05       | 1.01   | 0.98   | 0.75    | 0.76       | 0.73      | 0.72 |
| Direct Install Lighting                | 1.08                | 0.69     | 0.82     | 0.78 | 1.08 | 0.94      | 0.94      | 0.94 | 0.69 | 0.85       | 0.84   | 0.83   | 0.94    | 0.94       | 0.94      | 0.94 |
| Building Commissioning                 | n/a                 | n/a      | n/a      | 1.97 | n/a  | n/a       | n/a       | 1.00 | n/a  | n/a        | n/a    | 1.16   | n/a     | n/a        | n/a       | 1.00 |
| New Construction                       | 0.50                | 0.98     | 0.68     | 0.71 | 0.50 | 0.49      | 0.54      | 0.54 | 0.98 | 0.99       | 0.76   | 0.79   | 0.49    | 0.49       | 0.54      | 0.54 |
| Energy Audit                           | n/a                 | n/a      | 1.02     | 0.96 | n/a  | n/a       | 0.66      | 0.68 | n/a  | n/a        | 0.97   | 1.00   | n/a     | n/a        | 0.66      | 0.67 |
| Small Commercial Demand Response       | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Small Commercial Demand Response (IHD) | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Demand Response 3                      | 0.76                | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Industrial Program                     |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Process & System Upgrades              | n/a                 | n/a      | 0.85     | 0.96 | n/a  | n/a       | 0.94      | 0.79 | n/a  | n/a        | 0.87   | 0.96   | n/a     | n/a        | 0.93      | 0.80 |
| Monitoring & Targeting                 | n/a                 | n/a      | n/a      | 0.59 | n/a  | n/a       | n/a       | 1.00 | n/a  | n/a        | n/a    | 0.36   | n/a     | n/a        | n/a       | 1.00 |
| Energy Manager                         | n/a                 | 1.16     | 0.90     | 0.91 | n/a  | 0.90      | 0.90      | 0.90 | 1.16 | 1.16       | 0.90   | 0.96   | 0.90    | 0.90       | 0.90      | 0.85 |
| Retrofit                               | 1.11                | n/a      | n/a      | n/a  | 0.72 | n/a       | n/a       | n/a  | 0.91 | n/a        | n/a    | n/a    | 0.75    | n/a        | n/a       | n/a  |
| Demand Response 3                      | 0.84                | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Home Assistance Program                |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Home Assistance Program                | 1.00                | 0.32     | 0.26     | 0.49 | 0.70 | 1.00      | 1.00      | 1.00 | 0.32 | 0.99       | 0.88   | 0.78   | 1.00    | 1.00       | 1.00      | 1.00 |
| Aboriginal Program                     |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Home Assistance Program                | n/a                 | n/a      | 0.05     | 0.15 | n/a  | n/a       | 1.00      | 1.00 | n/a  | n/a        | 0.95   | 0.97   | n/a     | n/a        | 1.00      | 1.00 |
| Direct Install Lighting                | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Pre-2011 Programs completed in 2011    |                     | 1        |          |      |      |           |           |      |      |            |        |        |         | •          |           |      |
| Electricity Retrofit Incentive Program | 0.80                | n/a      | n/a      | n/a  | 0.54 | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| High Performance New Construction      | 1.00                | 1.00     | 1.00     | n/a  | 0.49 | 0.50      | 0.50      | 0.50 | 1.00 | 1.00       | 1.00   | n/a    | 0.50    | 0.50       | 0.50      | 0.50 |
| Toronto Comprehensive                  | 1.13                | n/a      | n/a      | n/a  | 0.50 | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Multifamily Energy Efficiency Rebates  | 0.93                | n/a      | n/a      | n/a  | 0.78 | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| LDC Custom Programs                    | 1.00                | n/a      | n/a      | n/a  | 1.00 | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| Other                                  |                     |          |          |      |      |           |           |      |      |            |        |        |         |            |           |      |
| Program Enabled Savings                | n/a                 | 1.06     | 1.00     | 0.86 | n/a  | 1.00      | 1.00      | 1.00 | n/a  | 2.26       | 1.00   | 0.98   | n/a     | 1.00       | 1.00      | 1.00 |
| Time-of-Use Savings                    | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |
| LDC Pilots                             | n/a                 | n/a      | n/a      | n/a  | n/a  | n/a       | n/a       | n/a  | n/a  | n/a        | n/a    | n/a    | n/a     | n/a        | n/a       | n/a  |

# Provincial Progress Towards CDM Targets

# • Net Peak Demand Savings at the End User Level (MW)

|      | Implementation Period        | Annual |       |       |       |
|------|------------------------------|--------|-------|-------|-------|
|      |                              | 2011   | 2012  | 2013  | 2014  |
|      | 2011                         | 216.3  | 136.6 | 135.8 | 129.0 |
|      | 2012†                        | 1.4    | 253.3 | 109.8 | 108.2 |
|      | 2013†                        | 0.6    | 7.0   | 404.5 | 122.0 |
|      | 2014†                        | 1.4    | 10.8  | 34.2  | 568.6 |
| al P | Peak Demand Savings in 2014: |        |       |       | 927.7 |
| 14   | Annual CDM Capacity Target:  |        |       |       | 1,330 |
| gs   | Target Achieved in 2014 (%): |        |       |       | 69.8% |

# Vide Net Energy Savings at the End-User Level (GWh)

| Implementation Period            | Annual |       |       |         | Cumulative |
|----------------------------------|--------|-------|-------|---------|------------|
|                                  | 2011   | 2012  | 2013  | 2014    | 2011-2014  |
| 2011                             | 606.9  | 603.0 | 601.0 | 582.3   | 2,393.1    |
| 2012†                            | 18.7   | 503.6 | 498.4 | 492.6   | 1,513.3    |
| 2013†                            | 1.7    | 44.4  | 603.3 | 583.4   | 1,232.8    |
| 2014†                            | 7.3    | 44.8  | 191.0 | 1,170.8 | 1,413.9    |
| ative Energy Savings 2011-2014:  |        |       |       |         | 6,553.0    |
| Cumulative CDM Energy Target:    |        |       |       |         | 6,000      |
| rgy Target Achieved in 2014 (%): |        |       |       |         | 109.2%     |

*†Includes adjustments to previous years' verified results* 

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

# METHODOLOGY

All results are at the end-user level (not including transmission and distribution losses)

|   | EQUATIONS   |
|---|---|
| Prescriptive<br>Measures and<br>Projects              | Gross Savings = Activity * Per Unit Assumption<br>Net Savings = Gross Savings * Net-to-Gross Ratio<br>All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed)  |
| Engineered and<br>Custom Projects                     | Gross Savings = Reported Savings * Realization Rate<br>Net Savings = Gross Savings * Net-to-Gross Ratio<br>All savings are annualized (i.e. the savings are the same regardless of time of year a project was completed or measure installed)   |
| Demand Response                                       | Peak Demand: Gross Savings = Net Savings = contracted MW at contributor level * Provincial contracted to ex ante ratio<br>Energy: Gross Savings = Net Savings = provincial ex post energy savings * LDC proportion of total provincial contracted MW<br>All savings are annualized (i.e. the savings are the same regardless of the time of year a participant began offering DR) |
| Adjustments to<br>Previous Years'<br>Verified Results | All variances from the Final Annual Results Reports from prior years will be adjusted within this report. Any variances with regards to projects counts, data lag, and calculations etc., will be made within this report. Considers the cumulative effect of energy savings.   |

| Initiative              | Attributing Savings to LDCs                                       | Savings 'start' Date  | Calculating Resource Savings  |
|-------------------------|---|---|---|
| <b>Consumer Program</b> | n   |   |   |
| Appliance<br>Retirement | 2008 & 2009 residential throughput: Home                          | Savings are considered to begin in the year the appliance is picked up.       | Peak demand and energy savings are determined   |
| Appliance Exchange      | III)(* When nostal code is not available results                  | Savings are considered to begin in the year that the exchange event occurred. | using the verified measure level per unit assumption<br>multiplied by the uptake in the market (gross) taking<br>into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level. |
| HVAC Incentives         | Results directly attributed to LDC based on customer postal code. | Savings are considered to begin in the year that the installation occurred.   |   |

| Initiative                                | Attributing Savings to LDCs   | Savings 'start' Date   | Calculating Resource Savings   |
|---|---|--|--|
| Conservation<br>Instant Coupon<br>Booklet | LDC-coded coupons directly attributed to LDC.<br>Otherwise results are allocated based on<br>average of 2008 & 2009 residential<br>throughput.  | Savings are considered to begin in the year in which the coupon was redeemed.  | Peak demand and energy savings are determined<br>using the verified measure level per unit assumption  |
| Bi-Annual Retailer<br>Event               | Results are allocated based on average of 2008<br>& 2009 residential throughput.  | Savings are considered to begin in the year in which the event occurs.   | multiplied by the uptake in the market (gross) taking<br>into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level.  |
| Retailer Co-op                            | When postal code information is provided by<br>the customer, results are directly attributed. If<br>postal code information is not available, results<br>are allocated based on average of 2008 & 2009<br>residential throughput. | Savings are considered to begin in the year of<br>the home visit and installation date.  | Peak demand and energy savings are determined<br>using the verified measure level per unit assumption<br>multiplied by the uptake in the market (gross) taking<br>into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level.   |
| Residential Demand<br>Response            | Results are directly attributed to LDC based on<br>data provided to IESO through project<br>completion reports and continuing participant<br>lists.   | Savings are considered to begin in the year the<br>device was installed and/or when a customer<br>signed a peaksaver PLUS™ participant<br>agreement. | Peak demand savings are based on an ex ante<br>estimate assuming a 1 in 10 weather year and<br>represents the "insurance value" of the initiative.<br>Energy savings are based on an ex post estimate<br>which reflects the savings that occurred as a result of<br>activations in the year and accounts for any<br>"snapback" in energy consumption experienced after<br>the event. Savings are assumed to persist for only 1<br>year, reflecting that savings will only occur if the<br>resource is activated. |

| Initiative                              | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings  |
|---|---|---|---|
| Residential New<br>Construction         | system Initiative was not evaluated in 2011   | Savings are considered to begin in the year of the project completion date.                                 | Peak demand and energy savings are determined<br>using the verified measure level per unit assumption<br>multiplied by the uptake in the market (gross) taking<br>into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level.  |
| Business Program                        |   |   |   |
| Efficiency:<br>Equipment<br>Replacement | system. Projects in the Application Status:<br>"Post-Stage Submission" are included             | Savings are considered to begin in the year of<br>the actual project completion date in the iCON<br>system. | Peak demand and energy savings are determined by<br>the total savings for a given project as reported in the<br>iCON system (reported). A realization rate is applied to<br>the reported savings to ensure that these savings<br>align with EM&V protocols and reflect the savings that<br>were actually realized (i.e. how many light bulbs were<br>actually installed vs. what was reported) (gross). Net<br>savings takes into account net-to-gross factors such as<br>free-ridership and spillover (net). Both realization rate<br>and net-to-gross ratios can differ for energy and<br>demand savings and depend on the mix of projects<br>within an LDC territory (i.e. lighting or non-lighting<br>project, engineered/custom/prescriptive track). |
|   | Additional Note: project counts were derived by projects with an "Actual Project Completion Dat |   | ubmission - Payment denied by LDC) and only including   |

| Initiative   | Attributing Savings to LDCs  | Savings 'start' Date  | Calculating Resource Savings   |
|--|--|---|--|
|  | Results are directly attributed to LDC based on the LDC specified on the work order.   | Savings are considered to begin in the year of<br>the actual project completion date. | Peak demand and energy savings are determined<br>using the verified measure level per unit assumptions<br>multiplied by the uptake of each measure accounting<br>for the realization rate for both peak demand and<br>energy to reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>take into account net-to-gross factors such as free-<br>ridership and spillover for both peak demand and<br>energy savings at the program level (net). |
| Existing Building<br>Commissioning<br>Incentive          | Results are directly attributed to LDC based on LDC identified in the application.     | Savings are considered to begin in the year of the actual project completion date.    | Peak demand and energy savings are determined by<br>the total savings for a given project as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V   |
| New Construction<br>and Major<br>Renovation<br>Incentive | Results are directly attributed to LDC based on LDC identified in the application.     | Savings are considered to begin in the year of the actual project completion date.    | protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net).  |
| Energy Audit   | Projects are directly attributed to LDC based<br>on LDC identified in the application. | Savings are considered to begin in the year of<br>the audit date.                     | Peak demand and energy savings are determined by<br>the total savings resulting from an audit as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V<br>protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net).  |

| Initiative   | Attributing Savings to LDCs   | Savings 'start' Date   | Calculating Resource Savings   |
|--|---|--|--|
| linart of the  | Results are directly attributed to LDC based on<br>data provided to IESO through project<br>completion reports and continuing participant<br>lists  | Savings are considered to begin in the year the<br>device was installed and/or when a customer<br>signed a peaksaver PLUS™ participant<br>agreement. | Peak demand savings are based on an ex ante<br>estimate assuming a 1 in 10 weather year and<br>represents the "insurance value" of the initiative.<br>Energy savings are based on an ex post estimate<br>which reflects the savings that occurred as a result of<br>activations in the year. Savings are assumed to persist<br>for only 1 year, reflecting that savings will only occur if<br>the resource is activated.   |
| Demand Response 3<br>(part of the<br>Industrial program<br>schedule) | Results are attributed to LDCs based on the<br>total contracted megawatts at the contributor<br>level as of December 31st, applying the<br>provincial ex ante to contracted ratio (ex ante<br>estimate/contracted megawatts); Ex post<br>energy savings are attributed to the LDC based<br>on their proportion of the total contracted<br>megawatts at the contributor level. | Savings are considered to begin in the year in<br>which the contributor signed up to participate<br>in demand response.                              | Peak demand savings are ex ante estimates based on<br>the load reduction capability that can be expected for<br>the purposes of planning. The ex ante estimates factor<br>in both scheduled non-performances (i.e.<br>maintenance) and historical performance. Energy<br>savings are based on an ex post estimate which<br>reflects the savings that actually occurred as a results<br>of activations in the year. Savings are assumed to<br>persist for 1 year, reflecting that savings will not occur<br>if the resource is not activated and additional costs are<br>incurred to activate the resource. |
| Industrial Program   |   |  |  |
| -  | Results are directly attributed to LDC based on<br>LDC identified in application.   | Savings are considered to begin in the year in<br>which the incentive project was completed.   | Peak demand and energy savings are determined by<br>the total savings from a given project as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V<br>protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net).   |

| Initiative                | Attributing Savings to LDCs   | Savings 'start' Date   | Calculating Resource Savings   |
|---------------------------|---|--|--|
| Monitoring &<br>Targeting | Results are directly attributed to LDC based on<br>LDC identified in the application. | Savings are considered to begin in the year in<br>which the incentive project was completed.   | Peak demand and energy savings are determined by<br>the total savings from a given project as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V<br>protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net). |
| Energy Manager            | Results are directly attributed to LDC based on<br>LDC identified in the application. | Savings are considered to begin in the year in<br>which the project was completed by the energy<br>manager. If no date is specified the savings will<br>begin the year of the Quarterly Report<br>submitted by the energy manager. | Peak demand and energy savings are determined by<br>the total savings from a given project as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V<br>protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net). |

| Initiative  | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings  |
|---|---|---|---|
| Efficiency:<br>Equipment<br>Replacement<br>Incentive (part of<br>the C&I program<br>schedule) | Results are directly attributed to LDC based on<br>LDC identified at the facility level in the<br>saveONenergy CRM; Projects in the<br>Application Status: "Post-Stage Submission"<br>are included (excluding "Payment denied by<br>LDC"); Please see "Reference Tables" tab for<br>Building type to Sector mapping.  | Savings are considered to begin in the year of<br>the actual project completion date on the iCON<br>CRM system.         | Peak demand and energy savings are determined by<br>the total savings for a given project as reported in the<br>iCON CRM system (reported). A realization rate is<br>applied to the reported savings to ensure that these<br>savings align with EM&V protocols and reflect the<br>savings that were actually realized (i.e. how many light<br>bulbs were actually installed vs. what was reported)<br>(gross). Net savings takes into account net-to-gross<br>factors such as free-ridership and spillover (net). Both<br>realization rate and net-to-gross ratios can differ for<br>energy and demand savings and depend on the mix of<br>projects within an LDC territory (i.e. lighting or non-<br>lighting project, engineered/custom/prescriptive<br>track). |
| Demand Response 3   | Results are attributed to LDCs based on the<br>total contracted megawatts at the contributor<br>level as of December 31st, applying the<br>provincial ex ante to contracted ratio (ex ante<br>estimate/contracted megawatts); Ex post<br>energy savings are attributed to the LDC based<br>on their proportion of the total contracted<br>megawatts at the contributor level. | Savings are considered to begin in the year in<br>which the contributor signed up to participate<br>in demand response. | Peak demand savings are ex ante estimates based on<br>the load reduction capability that can be expected for<br>the purposes of planning. The ex ante estimates factor<br>in both scheduled non-performances (i.e.<br>maintenance) and historical performance. Energy<br>savings are based on an ex post estimate which<br>reflects the savings that actually occurred as a results<br>of activations in the year. Savings are assumed to<br>persist for 1 year, reflecting that savings will not occur<br>if the resource is not activated and additional costs are<br>incurred to activate the resource.  |

| Initiative                 | Attributing Savings to LDCs   | Savings 'start' Date   | Calculating Resource Savings   |
|----------------------------|---|--|--|
| Home Assistance Pro        | ogram   |  |  |
| Home Assistance<br>Program | Results are directly attributed to LDC based on<br>LDC identified in the application. | Savings are considered to begin in the year in<br>which the measures were installed. | Peak demand and energy savings are determined<br>using the measure level per unit assumption<br>multiplied by the uptake of each measure (gross),<br>taking into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level. |
| Aboriginal Program         |   |  |  |
| Aboriginal Program         | Results are directly attributed to LDC based on<br>LDC identified in the application. | Savings are considered to begin in the year in<br>which the measures were installed. | Peak demand and energy savings are determined<br>using the measure level per unit assumption<br>multiplied by the uptake of each measure (gross),<br>taking into account net-to-gross factors such as free-<br>ridership and spillover (net) at the measure level. |

| Initiative                                | Attributing Savings to LDCs  | Savings 'start' Date  | Calculating Resource Savings  |
|---|--|---|---|
| Pre-2011 Programs                         | completed in 2011  |   |   |
| Electricity Retrofit<br>Incentive Program | Results are directly attributed to LDC based on LDC identified in the application; Initiative was not evaluated in 2011, 2012, 2013 or 2014 assumptions as per 2010 evaluation.                            | Savings are considered to begin in the year in which a project was completed. | Peak demand and energy savings are determined by<br>the total savings from a given project as reported. A<br>realization rate is applied to the reported savings to   |
| High Performance<br>New Construction      | Results are directly attributed to LDC based on<br>customer data provided to the OPA from<br>Enbridge; Initiative was not evaluated in 2011,<br>2012, 2013 or 2014, assumptions as per 2010<br>evaluation. |   | ensure that these savings align with EM&V protocols<br>and reflect the savings that were actually realized (i.e.<br>how many light bulbs were actually installed vs. what<br>was reported) (gross). Net savings takes into account<br>net-to-gross factors such as free-ridership and<br>spillover (net). If energy savings are not available, an<br>estimate is made based on the kWh to kW ratio in the<br>provincial results from the 2010 evaluated results |
| Toronto<br>Comprehensive                  | Program run exclusively in Toronto Hydro-<br>Electric System Limited service territory;<br>Initiative was not evaluated in 2011, 2012,<br>2013 or 2014, assumptions as per 2010<br>evaluation.             | which a project was completed.  | (http://www.powerauthority.on.ca/evaluation-<br>measurement-and-verification/evaluation-reports).   |

| Initiative                               | Attributing Savings to LDCs   | Savings 'start' Date  | Calculating Resource Savings  |
|--|---|---|---|
| Multifamily Energy<br>Efficiency Rebates | Results are directly attributed to LDC based on<br>LDC identified in the application; Initiative was<br>not evaluated in 2011, 2012, 2013 or 2014,<br>assumptions as per 2010 evaluation. |   | Peak demand and energy savings are determined by<br>the total savings from a given project as reported<br>(reported). A realization rate is applied to the reported<br>savings to ensure that these savings align with EM&V   |
| Data Centre<br>Incentive Program         | Program run exclusively in PowerStream Inc.<br>service territory; Initiative was not evaluated in<br>2011, assumptions as per 2009 evaluation.  | Savings are considered to begin in the year in which a project was completed. | protocols and reflect the savings that were actually<br>realized (i.e. how many light bulbs were actually<br>installed vs. what was reported) (gross). Net savings<br>takes into account net-to-gross factors such as free-<br>ridership and spillover (net). If energy savings are not<br>available, an estimate is made based on the kWh to<br>kW ratio in the provincial results from the 2010 |
| EnWin Green Suites                       | Program run exclusively in ENWIN Utilities Ltd.<br>service territory; Initiative was not evaluated in<br>2011 or 2012, assumptions as per 2010<br>evaluation.                             |   | evaluated results<br>(http://www.powerauthority.on.ca/evaluation-<br>measurement-and-verification/evaluation-reports).  |

# Consumer Program Allocation Methodology

Results can be allocated based on average of 2008 & 2009 residential throughput for each LDC (below) when additional information is not available. Source: OEB Yearbook Data 2008 & 2009

| Local Distribution Company                       | Allocation |
|--|------------|
| Algoma Power Inc.                                | 0.2%       |
| Atikokan Hydro Inc.                              | 0.0%       |
| Attawapiskat Power Corporation                   | 0.0%       |
| Bluewater Power Distribution Corporation         | 0.6%       |
| Brant County Power Inc.                          | 0.2%       |
| Brantford Power Inc.                             | 0.7%       |
| Burlington Hydro Inc.                            | 1.4%       |
| Cambridge and North Dumfries Hydro Inc.          | 1.0%       |
| Canadian Niagara Power Inc.                      | 0.5%       |
| Centre Wellington Hydro Ltd.                     | 0.1%       |
| Chapleau Public Utilities Corporation            | 0.0%       |
| COLLUS Power Corporation                         | 0.3%       |
| Cooperative Hydro Embrun Inc.                    | 0.0%       |
| E.L.K. Energy Inc.                               | 0.2%       |
| Enersource Hydro Mississauga Inc.                | 3.9%       |
| ENTEGRUS   | 0.6%       |
| ENWIN Utilities Ltd.                             | 1.6%       |
| Erie Thames Powerlines Corporation               | 0.4%       |
| Espanola Regional Hydro Distribution Corporation | 0.1%       |
| Essex Powerlines Corporation                     | 0.7%       |
| Festival Hydro Inc.                              | 0.3%       |
| Fort Albany Power Corporation                    | 0.0%       |
| Fort Frances Power Corporation                   | 0.1%       |
| Greater Sudbury Hydro Inc.                       | 1.0%       |
| Grimsby Power Inc.                               | 0.2%       |
| Guelph Hydro Electric Systems Inc.               | 0.9%       |
| Haldimand County Hydro Inc.                      | 0.4%       |
| Halton Hills Hydro Inc.                          | 0.5%       |
| Hearst Power Distribution Company Limited        | 0.1%       |
| Horizon Utilities Corporation                    | 4.0%       |
| Hydro 2000 Inc.                                  | 0.0%       |
| Hydro Hawkesbury Inc.                            | 0.1%       |
| Hydro One Brampton Networks Inc.                 | 2.8%       |
| Hydro One Networks Inc.                          | 30.0%      |
| Hydro Ottawa Limited                             | 5.6%       |
| Innisfil Hydro Distribution Systems Limited      | 0.4%       |
| Kashechewan Power Corporation                    | 0.0%       |
| Kenora Hydro Electric Corporation Ltd.           | 0.1%       |
| Kingston Hydro Corporation                       | 0.5%       |
| Kitchener-Wilmot Hydro Inc.                      | 1.6%       |
| Lakefront Utilities Inc.                         | 0.2%       |

| Lakeland Power Distribution Ltd.                | 0.2%  |
|---|-------|
| London Hydro Inc.                               | 2.7%  |
| Middlesex Power Distribution Corporation        | 0.1%  |
| Midland Power Utility Corporation               | 0.1%  |
| Milton Hydro Distribution Inc.                  | 0.6%  |
| Newmarket - Tay Power Distribution Ltd.         | 0.7%  |
| Niagara Peninsula Energy Inc.                   | 1.0%  |
| Niagara-on-the-Lake Hydro Inc.                  | 0.2%  |
| Norfolk Power Distribution Inc.                 | 0.3%  |
| North Bay Hydro Distribution Limited            | 0.5%  |
| Northern Ontario Wires Inc.                     | 0.1%  |
| Oakville Hydro Electricity Distribution Inc.    | 1.5%  |
| Orangeville Hydro Limited                       | 0.2%  |
| Orillia Power Distribution Corporation          | 0.3%  |
| Oshawa PUC Networks Inc.                        | 1.2%  |
| Ottawa River Power Corporation                  | 0.2%  |
| Parry Sound Power Corporation                   | 0.1%  |
| Peterborough Distribution Incorporated          | 0.7%  |
| PowerStream Inc.                                | 6.6%  |
| PUC Distribution Inc.                           | 0.9%  |
| Renfrew Hydro Inc.                              | 0.1%  |
| Rideau St. Lawrence Distribution Inc.           | 0.1%  |
| Sioux Lookout Hydro Inc.                        | 0.1%  |
| St. Thomas Energy Inc.                          | 0.3%  |
| Thunder Bay Hydro Electricity Distribution Inc. | 0.9%  |
| Tillsonburg Hydro Inc.                          | 0.1%  |
| Toronto Hydro-Electric System Limited           | 12.8% |
| Veridian Connections Inc.                       | 2.4%  |
| Wasaga Distribution Inc.                        | 0.2%  |
| Waterloo North Hydro Inc.                       | 1.0%  |
| Welland Hydro-Electric System Corp.             | 0.4%  |
| Wellington North Power Inc.                     | 0.1%  |
| West Coast Huron Energy Inc.                    | 0.1%  |
| Westario Power Inc.                             | 0.5%  |
| Whitby Hydro Electric Corporation               | 0.9%  |
| Woodstock Hydro Services Inc.                   | 0.3%  |

## **Reporting Glossary**

Annual: the peak demand or energy savings that occur in a given year (includes resource savings from new program activity and resource savings persisting from previous years).

Cumulative Energy Savings: represents the sum of the annual energy savings that accrue over a defined period (in the context of this report the defined period is 2011 - 2014). This concept does not apply to peak demand savings.

End-User Level: resource savings in this report are measured at the customer level as opposed to the generator level (the difference being line losses).

Free-ridership: the percentage of participants who would have implemented the program measure or practice in the absence of the program.

Incremental: the new resource savings attributable to activity procured in a particular reporting period based on when the savings are considered to 'start'.

Initiative: a Conservation & Demand Management offering focusing on a particular opportunity or customer end-use (i.e. Retrofit, Fridge & Freezer Pickup).

Net-to-Gross Ratio: The ratio of net savings to gross savings, which takes into account factors such as free-ridership and spillover

Net Energy Savings (MWh): energy savings attributable to conservation and demand management activities net of free-riders, etc.

Net Peak Demand Savings (MW): peak demand savings attributable to conservation and demand management activities net of free-riders, etc.

Program: a group of initiatives that target a particular market sector (e.g. Consumer, Industrial).

Realization Rate: A comparison of observed or measured (evaluated) information to original reported savings which is used to adjust the gross savings estimates.

Settlement Account: the grouping of demand response facilities (contributors) into one contractual agreement

Spillover: Reductions in energy consumption and/or demand caused by the presence of the energy efficiency program, beyond the program-related gross savings of the participants. There can be participant and/or non-participant spillover.

Unit: for a specific initiative the relevant type of activity acquired in the market place (i.e. appliances picked up, projects completed, coupons redeemed).

### Attachment\_N\_2011-2014 Final Results Report\_HC\_CPUC.xlsx

### Table 11: Chapleau Public Utilities Corporation Initiative and Program Level Gross Savings by Year

| Initiative   | Unit          | (new pea | Gross Incremental Pea<br>ak demand savings from activit | k Demand Savings (kW)<br>ty within the specified repor | ting period) | Gross Incremental Energy Savings (kWh)<br>(new energy savings from activity within the specified reporting period) |                |                   |                    |  |
|--|---------------|----------|---|--|--------------|--|----------------|-------------------|--------------------|--|
|  |               | 2011     | 2012  | 2013   | 2014         | 2011   | 2012           | 2013              | 2014               |  |
| Consumer Program   |               |          |   |  |              |  |                |                   |                    |  |
| Appliance Retirement**   | Appliances    | 2        | 0   | 0  | 0            | 17,240   | 2,419          | 5                 | 5                  |  |
| Appliance Exchange**   | Appliances    | 2        | 0   | 0  | 0            | 2,017  | 37             | 0                 | 702                |  |
| HVAC Incentives  | Equipment     | 0        | 0   | 1  | 1            | 489  | 272            | 2,179             | 1,322              |  |
| Conservation Instant Coupon Booklet  | Items         | 0        | 0   | 0  | 1            | 6,386  | 502            | 2,590             | 6,605              |  |
| Bi-Annual Retailer Event   | Items         | 1        | 1   | 0  | 2            | 10,183   | 11,063         | 6,224             | 26,596             |  |
| Retailer Co-op   | Items         | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Residential Demand Response  | Devices       | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Residential Demand Response (IHD)  | Devices       | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Residential New Construction   | Homes         | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Consumer Program Total   |               | 6        | 1   | 2  | 3            | 36,315   | 14,292         | 10,998            | 35,230             |  |
| Business Program   |               |          |   | 1  |              |  | 1              | 1                 |                    |  |
| Retrofit   | Projects      | 0        | 2   | 1  | 54           | 0  | 4,598          | 4,406             | 129,993            |  |
| Direct Install Lighting  | Projects      | 31       | 31  | 21   | 8            | 98,993   | 93,903         | 64,070            | 24,215             |  |
| Building Commissioning   | Buildings     | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| New Construction   | Buildings     | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Energy Audit   | Audits        | 0        | 41  | 0  | 0            | 0  | 201,410        | 0                 | 0                  |  |
| Small Commercial Demand Response   | Devices       | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Small Commercial Demand Response (IHD)                                       | Devices       | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Demand Response 3  | Facilities    | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Business Program Total   |               | 31       | 74  | 22   | 61           | 98,993   | 299,911        | 68,476            | 154,207            |  |
| Industrial Program   |               |          |   |  |              |  |                |                   |                    |  |
| Process & System Upgrades  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Monitoring & Targeting   | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Energy Manager   | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Retrofit   | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Demand Response 3  | Facilities    | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Industrial Program Total   |               | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Home Assistance Program  |               |          |   |  |              |  |                |                   |                    |  |
| Home Assistance Program  | Homes         | 0        | 0   | 1  | 0            | 0  | 0              | 18,413            | 0                  |  |
| Home Assistance Program Total  |               | 0        | 0   | 1  | 0            | 0  | 0              | 18,413            | 0                  |  |
| Aboriginal Program   |               |          |   |  |              |  |                |                   |                    |  |
| Home Assistance Program  | Homes         | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Direct Install Lighting  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Aboriginal Program Total   |               | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Pre-2011 Programs completed in 2011  |               |          |   |  |              |  |                |                   |                    |  |
| Electricity Retrofit Incentive Program                                       | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| High Performance New Construction  | Projects      | 0        | 0   | 0  | 0            | 113  | 83             | 0                 | 0                  |  |
| Toronto Comprehensive  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Multifamily Energy Efficiency Rebates  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| LDC Custom Programs  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Pre-2011 Programs completed in 2011 To                                       |               | 0        | 0   | 0  | 0            | 113  | 83             | 0                 | 0                  |  |
| Other  |               |          |   |  |              |  |                |                   |                    |  |
| Program Enabled Savings  | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Time-of-Use Savings  | Homes         | 0        | 0   | 0  | 7            | 0  | 0              | 0                 | 0                  |  |
| LDC Pilots   | Projects      | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Other Total  | riojects      | 0        | 0   | 0  | 7            | 0  | 0              | 0                 | 0                  |  |
|  |               | 0        |   |  |              |  |                |                   |                    |  |
| Adjustments to 2011 Verified Results   |               |          | 0   | 0  | 0            |  | 886            | 0                 | 0                  |  |
| Adjustments to 2012 Verified Results<br>Adjustments to 2013 Verified Results |               |          |   | 14   | 47<br>0      |  |                | 62,323            | 139,704<br>8       |  |
| -  |               | 36       | 76  | 24   | 71           | 125 434  | 214.300        | 97,888            |                    |  |
| Energy Efficiency Total  |               |          |   |  |              | 135,421  | 314,286        |                   | 189,437            |  |
| Demand Response Total  | Deculto Total | 0        | 0   | 0  | 0            | 0  | 0              | 0                 | 0                  |  |
| Adjustments to Previous Years' Verified R                                    |               | 0 36     | 0 76  | 14<br>39   | 47           | 0 135,421  | 886<br>315,172 | 62,323<br>160,210 | 139,712<br>329,149 |  |
| OPA-Contracted LDC Portfolio Total (inc.                                     | Aujustments)  | 30       | /b  | 39   | 118          | 155,421  | 515,1/2        | 100,210           | 329,149            |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

\*Includes adjustments after Final Reports were issued

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1 year

Gross results are presented for informational purposes only and are not considered official 2014 Final Verified Results \*\*Net results substituted for gross results due to unavailability of data

### Attachment\_N\_2011-2014 Final Results Report\_HC\_CPUC.xlsx

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## Table 12: Adjustments to Chapleau Public Utilities Corporation Gross Verified Results due to Variances

| Initiative   | Unit                                      |      | Gross Incremental Peak Demand Savings (kW) Gross Incremental Energy Savings (kWh)<br>(new peak demand savings from activity within the specified reporting period) (new energy savings from activity within the specified reporting period) |      |      |         |         |      |      |
|--|---|------|---|------|------|---------|---------|------|------|
|  |   | 2011 | 2012  | 2013 | 2014 | 2011    | 2012    | 2013 | 2014 |
| Consumer Program   |   |      |   |      |      |         |         |      |      |
| Appliance Retirement   | Appliances                                | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Appliance Exchange   | Appliances                                | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| HVAC Incentives  | Equipment                                 | 0    | 0   | 0    |      | -110    | 6       | 0    |      |
| Conservation Instant Coupon Booklet  | Items                                     | 0    | 0   | 0    |      | 97      | 0       | 8    |      |
| Bi-Annual Retailer Event   | Items                                     | 0    | 0   | 0    |      | 899     | 0       | 0    |      |
| Retailer Co-op   | Items                                     | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Residential Demand Response  | Devices                                   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Residential Demand Response (IHD)  | Devices                                   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Residential New Construction   | Homes                                     | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Consumer Program Total   |   | 0    | 0   | 0    |      | 886     | 6       | 8    |      |
| Business Program   |   |      |   | •    |      |         |         |      |      |
| Retrofit   | Projects                                  | 0    | 0   | 0    |      | 0       | 127,119 | 0    |      |
| Direct Install Lighting  | Projects                                  | 0    | 4   | 0    |      | 0       | 11,964  | 0    |      |
| Building Commissioning   | Buildings                                 | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| New Construction   | Buildings                                 | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Energy Audit   | Audits                                    | 0    | 10  | 0    |      | 0       | 62,938  | 0    |      |
| Small Commercial Demand Response   | Devices                                   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Small Commercial Demand Response (IHD)   | Devices                                   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Demand Response 3  | Facilities                                | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Business Program Total   |   | 0    | 14  | 0    |      | 0       | 202,020 | 0    |      |
| Industrial Program   |   |      |   |      |      |         |         |      |      |
| Process & System Upgrades  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Monitoring & Targeting   | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Energy Manager   | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Retrofit   | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Demand Response 3  | Facilities                                | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Industrial Program Total   |   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Home Assistance Program  |   |      |   |      |      |         | -       | -    |      |
| Home Assistance Program  | Homes                                     | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Home Assistance Program Total  |   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Aboriginal Program   |   |      |   | -    |      |         | -       | -    |      |
| Home Assistance Program  | Homes                                     | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Direct Install Lighting  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
|  | riojects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Aboriginal Program Total   |   | Ū    | U   | , v  |      | Ū       |         | , v  |      |
| Pre-2011 Programs completed in 2011  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Electricity Retrofit Incentive Program   | Projects                                  |      |   |      |      |         |         | -    |      |
| High Performance New Construction  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Toronto Comprehensive  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Multifamily Energy Efficiency Rebates  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| LDC Custom Programs  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| <b>\$</b>  | Pre-2011 Programs completed in 2011 Total |      | 0   | 0    |      | 0       | 0       | 0    |      |
| Other  | •   |      |   |      | 1    |         | T       | 1    |      |
| Program Enabled Savings  | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Time-of-Use Savings  | Homes                                     | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| LDC Pilots   | Projects                                  | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Other Total  |   | 0    | 0   | 0    |      | 0       | 0       | 0    |      |
| Adjustments to 2011 Verified Results   | 0   |      |   |      | 886  |         |         |      |      |
| Adjustments to 2012 Verified Results   |   | 14   |   |      |      | 202,027 |         |      |      |
| Adjustments to 2013 Verified Results   |   |      |   | 0    |      |         |         | 8    |      |
| Total Adjustments to Previous Years' Verified Results                          |   | 0    | 14  | 0    |      | 886     | 202,027 | 8    |      |
| Activity and savings for Demand Response resources for each year represent the |   |      |   |      |      |         |         |      |      |

Activity and savings for Demand Response resources for each year represent the Gross results are presented for informational purposes only and savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively).

are not considered official 2014 Final Verified Results

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| Cancer former<br>Control feature chargesOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOrder<br>PartialOr  | Initiative                              | Unit       | (new peak de | Gross Incremental Pea<br>mand savings from activit | k Demand Savings (kW)<br>ty within the specified re | porting period) | (new ener   | Gross Incremental Energy Savings (kWh)<br>(new energy savings from activity within the specified reporting period) |             |               |  |
|---|---|------------|--------------|--|---|-----------------|-------------|--|-------------|---------------|--|
| phone7935.41.202.2087.3497.4337.4637.46ACK condurefigure53.3933.3440.1544.4759.31337.45.0137.45.01Grane short fright Cogon Rootfigure1.201.2146.401.40.201.59.20.0137.45.01Grane short fright Cogon Rootfigure1.201.211.2046.201.59.20.011.50.20.0137.40.10Short fright Cogon Rootfigurefigure1.201.211.204.62.001.20.20.011.60.1037.37Short fright Cogon Rootfigurefigurefigure1.201.201.20.00<   |   |            | 2011         | 2012   | 2013  | 2014            | 2011        | 2012   | 2013        | 2014          |  |
| Appliance of the space of a space of   | onsumer Program                         |            |              | •  |   |                 |             |  |             |               |  |
| which conversionpupped<br>pupped<br>scares into strate decays<br>is scares into strate decays<br>   | ppliance Retirement**                   | Appliances | 6,750        | 2,011  | 3,151   | 3,579           | 45,971,627  | 13,424,518   | 18,616,239  | 20,315,770    |  |
| Concentration channel networkIndiaInd  | ppliance Exchange**                     | Appliances | 719          | 556  | 2,101   | 2,238           | 873,531     | 974,621  | 3,746,106   | 3,990,372     |  |
| binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne<br>binne <br< td=""><td>VAC Incentives</td><td>Equipment</td><td>53,209</td><td>38,346</td><td>40,418</td><td>48,467</td><td>99,413,430</td><td>66,929,213</td><td>71,225,037</td><td>90,274,814</td></br<>  | VAC Incentives                          | Equipment  | 53,209       | 38,346   | 40,418  | 48,467          | 99,413,430  | 66,929,213   | 71,225,037  | 90,274,814    |  |
| Return CoopHum<br>Barlar Coop000000000Bisderial Dervand Regone (HO)DevcesD00 <td< td=""><td>onservation Instant Coupon Booklet</td><td>Items</td><td>1,184</td><td>231</td><td>464</td><td>1,442</td><td>19,192,453</td><td>1,325,898</td><td>6,842,244</td><td>19,000,254</td></td<>   | onservation Instant Coupon Booklet      | Items      | 1,184        | 231  | 464   | 1,442           | 19,192,453  | 1,325,898  | 6,842,244   | 19,000,254    |  |
| RealeCo000033700Readerial Derand Regione (RoyDevices0.0000.00   | i-Annual Retailer Event                 | Items      | 1,504        | 1,622  | 1,142   | 4,626           |             |  | 16,441,329  | 70,254,471    |  |
| Readeral lorenant Response (int)<br>Genume tragem TotalΘn<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>0 </td <td>etailer Co-op</td> <td>Items</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td>0</td>  | etailer Co-op                           | Items      | 0            | 0  | 0   | 0               |             |  |             | 0             |  |
| Readeral low-and lapone (int)<br>low lower (signame low-and lapone)<br>matched low low lower (signame low lower (signame low lower)<br>lower (signame lower)<br>lo   | esidential Demand Response              | Devices    | 10,390       | 49,038   | 93,076  | 117,513         | 23,597      | 359,408  | 390,303     | 8,379         |  |
| <table-container>Consume frogen79,78791,90091,903107,842912,97,931912,246,01171,252,461171,25</table-container>   | esidential Demand Response (IHD)        | Devices    | 0            | 0  | 0   | 0               | 0           | 0  | 0           | 0             |  |
| Summer Server         Process         Server         Server        Server         Server   | esidential New Construction             | Homes      | 0            | 1  | 29  | 587             | 1,813       | 4,884  | 259,826     | 3,699,786     |  |
| Shames beauen         Topics         Source inset lyping         Source inse  |   |            | 73,757       | 91,805   | 140,380   | 178,452         | 192,379,633 | 112,240,615  | 117,521,084 | 207,543,846   |  |
| Direct notal<br>upding conversion<br>upding co  | usiness Program                         |            |              | • · ·  |   | •               |             |  |             |               |  |
| pirect solution<br>pirect solution<br>paiding consistoning<br>paiding consi   | etrofit                                 | Projects   | 34,201       | 78,965   | 82,896  | 98.849          | 184.070.265 | 387.817.248  | 478.410.896 | 642,515,421   |  |
| balding conversioningbuilding building009880000building building01,5562,3341,1111823,4343,755,699,183,8361Energ AuditAudits01,4504,2839,37701,3131,0883,755,699,183,8361Small Connercial Derand ResponseDevices000<   |   |            |              |  |   |                 |             |  |             | 89,528,509    |  |
| New Contractionalulong<br>corps Audit2271.5962.2341.191182.34243.275.8699.183.8689.183.868Forey AuditAddis01.4504.3839.96707.045.5142.33.6081Small Command ResponseDevices5.51.877732.1161.311.0.683731Small Command Response (HM)Devices2.1.39019.3902.3.7002.3.300613.4212.81.8.22346.659Bainess ProgramProjects7.043.13.2370613.4212.81.8.23346.659346.650Bainess ProgramProjects00000000Bronge Response JProjects001.020002.790,746Bronge Response JProjects001.02000000Bronge Response JProjects001.0200<  |   | -          | -            |  |   |                 |             |  |             | 1,513,377     |  |
| İncrey Audit Audit Audits01,4804,4839,30707,049,3512,338,168Small Commercial Dermand RegioneDevices000  |   | -          |              |  |   |                 |             |  | -           | 37,742,970    |  |
| Small commercial Demand Regiones (D)Devices<br>Parallel5513777.32.161311.08373373Demand Regiones (H)Devices<br>Parallel21.39019.38022.7062.33000  |   |            |              |  |   |                 |             |  |             | 46,012,517    |  |
| Small Connurant depronse (inv)<br>Denvices A prodict S<br>Resultes Program Total00<   |   |            |              |  |   |                 |             |  |             | 319           |  |
| Demand Response 3Fieldlies22,30013,39023,70623,380633,42128,823346,6501Balnies Program<br>TotalT122,066134,399171,060231,3484470,0400757,468,110TBalnies Program<br>TotalProjects0031312,237002,299,7661Montoring & TargetingProjects001020002,299,7661000  | •                                       |            |              |  |   |                 |             |  |             | 0             |  |
| basines Pargam Total78,948122,056134,399171,405231,304,448467,801,906579,468,110Dimental LandardConstant  |   |            |              |  |   |                 |             |  | -           | 0             |  |
| Antimital Partonia         Non-book         Non-book<  |   | racincies  |              |  |   |                 |             |  |             | 817,313,113   |  |
| Nonloging & TargetingProjects0001020000Energy ManagerProjects6,3720003,8,12.408000Bernand Response 3Facilites170,18074,056166,2543166,0824,24,35581,784,1124,309,1000Industrial Program TotalT182,55275,000166,609184,2844,256,8668,852,24734,64,6761Home Assistance ProgramHomes41,7772,3612,46655,1195,524,23020,987,2750Home Assistance ProgramMones0026754900000Direct natil lightingProjects0000000000Aborginal Projects000<   |   |            | 78,048       | 122,030  | 134,339   | 1/1,405         | 231,304,448 | 407,801,400  | 575,400,111 | 817,313,113   |  |
| Nonloging & TargetingProjects0001020000Energy ManagerProjects6,3720003,8,12.408000Bernand Response 3Facilites170,18074,056166,2543166,0824,24,35581,784,1124,309,1000Industrial Program TotalT182,55275,000166,609184,2844,256,8668,852,24734,64,6761Home Assistance ProgramHomes41,7772,3612,46655,1195,524,23020,987,2750Home Assistance ProgramMones0026754900000Direct natil lightingProjects0000000000Aborginal Projects000<   | ndustrial Program                       | Ducients   | 0            | 1 0  | 242   | 42.207          | 0           |  | 2 700 746   | 00.462.647    |  |
| Energy Manager         Projects         0         1,034         3,953         5,767         0         7,067,535         24,438,070           Retrofit         Projects         6,372         0         0         0         38,412,408         0         0           Berofit         Projects         6,372         0         0         0         38,412,408         0         0           Mome Assistance Program Total         Tot.180         74,056         16,5,543         166,609         184,238         1,744,712         4,309,160         24,438,970         24,438,070         24,630,516         24,438,070         24,630,516         24,438,070         24,630,516         24,438,070         24,630,516         24,434,930         24,438,070         24,610,610,610         24,241,598         1,740,712         4,051,516         24,741,513,515,515,563         26,517         26,511         24,438,777 <t< td=""><td></td><td>-</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td>90,463,617</td></t<>   |   | -          | -            |  |   |                 |             |  |             | 90,463,617    |  |
| Retroit         Projects         6.372         0         0         0         38,12.408         0         0           Demand Response 3         facilities         176,180         74,056         162,543         116,082         4,243,938         1,784,712         4,309,160           Home Assistance Program         Homes         4         6,777         6,261         42,656,66         8,82,247         31,546,976         1           Home Assistance Program         Homes         4         1,777         2,361         2,466         56,119         5,524,230         20,987,275         1           Home Assistance Program         Homes         4         1,777         2,361         2,466         56,119         5,524,230         20,987,275         1           Home Assistance Program         Homes         0         0         0         0         0         0         0         0         0,9393         1           Home Assistance Program         Projects         0  |   | -          |              |  |   |                 |             |  | ů           | 502,517       |  |
| Demand Response 3         Facilities         176,180         74,056         162,543         160,802         4,243,958         1,788,712         4,309,160           Industrial Program<br>Nome Assistance Program<br>Nome Assistan |   | -          |              |  |   |                 |             |  |             | 44,929,364    |  |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$   |   |            |              |  |   |                 |             | -  | -           | 0             |  |
| Nume Assistance Program         Homes         A         1,777         2,361         2,466         56,119         5,524,230         20,987,275         L           Home Assistance Program Total         4         1,777         2,361         2,466         56,119         5,524,230         20,987,275         L           Mome Assistance Program Total         0         0         267         549         0         0         1,609,393         L         D         Aborginal Program Total         0   |   | Facilities |              |  |   |                 |             |  |             | 0             |  |
| Home Assistance Program Otal         Homes         4         1,777         2,361         2,466         56,119         5,524,230         20,987,275         N           Home Assistance Program Otal         A         1,777         2,361         2,466         56,119         5,524,230         20,987,275         0           Aborginal Program         Homes         O         O         2,667         549         O         0         0,603,333         0           Aborginal Program Total         O         O         O         O         O         O         0         0         0         0,603,333         0           Aborginal Program Total         O         O         O         O         O         O         O         O         O         0 <td colspan="2">Industrial Program Total</td> <td>182,552</td> <td>75,090</td> <td>166,809</td> <td>184,238</td> <td>42,656,366</td> <td>8,852,247</td> <td>31,546,976</td> <td>135,895,498</td>  | Industrial Program Total                |            | 182,552      | 75,090   | 166,809   | 184,238         | 42,656,366  | 8,852,247  | 31,546,976  | 135,895,498   |  |
| Home Assistance Program Total41,7772,3612,46656,1195,524,23020,987,275 $\land$ Aborigant Program<br>Home Assistance Program<br>Direct Instal LightingHomes00267549001,609,393 $\land$ <   |   |            |              |  | 1   | -               |             | 1  | 1           |               |  |
| Aboriginal Program         Homes         0         0         267         549         0         0         1,609,393         D           Aboriginal Program         0   | -                                       | Homes      |              |  |   |                 |             |  |             | 19,582,658    |  |
| Direct Install Lighting         Projects         0 <t< td=""><td>Iome Assistance Program Total</td><td></td><td>4</td><td>1,777</td><td>2,361</td><td>2,466</td><td>56,119</td><td>5,524,230</td><td>20,987,275</td><td>19,582,658</td></t<>  | Iome Assistance Program Total           |            | 4            | 1,777  | 2,361   | 2,466           | 56,119      | 5,524,230  | 20,987,275  | 19,582,658    |  |
| Direct Install Lighting         Projects         0 <t< td=""><td>boriginal Program</td><td></td><td></td><td>1</td><td>1</td><td>-</td><td></td><td>Î.</td><td>T</td><td>r</td></t<>  | boriginal Program                       |            |              | 1  | 1   | -               |             | Î.   | T           | r             |  |
| Aborginal Program Total00267549001,609,393PPre-2011 Programs completed in 2011Electricity Retrofit Incentive ProgramProjects40,418000223,956,390000High Performance New ConstructionProjects10,1976,50177226852,371,18323,803,8883,522,24000Toronto ComprehensiveProjects33,4670009,774,7920000Multifamily Energy Efficiency RebatesProjects2,5330009,774,79200000Dre-2011 Programs completed in 2011 Total87,1696,5017721,070460,82,07923,803,8883,522,2400  | ome Assistance Program                  | Homes      | 0            | 0  | 267   | 549             | 0           | 0  | 1,609,393   | 3,101,207     |  |
| Description         Projects         40,418         0         0         0         0         223,956,390         0         0         0           High Performance New Construction         Projects         10,197         6,501         772         268         52,371,183         23,803,888         3,522,240         10         0         10         10,197         6,501         772         268         52,371,183         23,803,888         3,522,240         10         0         0         10         10,197         6,501         772         268         52,371,183         23,803,888         3,522,240         10         0         0         10         10,207,07,47         0         0         0         0         10         10,207,07,47         0         0         0         0         10         10,207,07,47         0         0         0         0         10         10,207,07,479,20            | irect Install Lighting                  | Projects   | 0            | 0  | 0   | 0               | 0           | 0  | 0           | 0             |  |
| High Performance New ConstructionProjects10,1976,50177226852,371,18323,803,8883,522,40 $\$ Toronto ComprehensiveProjects33,46700802174,070,574000Multfamily Energy Efficiency RebatesProjects2,5530009,774,7920.000LDC Custom ProgramsProjects534000649,1400000Pre-2011 Programs completed in 2011 Totat87,1696,5017721,070460,822,07923,803,8883,522,4000Other5340000649,1400000Other02,1773,6925,5000525,0114,075,38200DC PilotsProjects0001,17000000Other Total02,1773,69260,296000 <td< td=""><td>boriginal Program Total</td><td></td><td>0</td><td>0</td><td>267</td><td>549</td><td>0</td><td>0</td><td>1,609,393</td><td>3,101,207</td></td<>   | boriginal Program Total                 |            | 0            | 0  | 267   | 549             | 0           | 0  | 1,609,393   | 3,101,207     |  |
| High Performance New ConstructionProjects10,1976,50177226852,371,18323,803,8883,522,40 $\$ Toronto ComprehensiveProjects33,46700802174,070,574000Multfamily Energy Efficiency RebatesProjects2,5530009,774,7920.000LDC Custom ProgramsProjects534000649,1400000Pre-2011 Programs completed in 2011 Totat87,1696,5017721,070460,822,07923,803,8883,522,4000Other5340000649,1400000Other02,1773,6925,5000525,0114,075,38200DC PilotsProjects0001,17000000Other Total02,1773,69260,296000 <td< td=""><td>re-2011 Programs completed in 2011</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>  | re-2011 Programs completed in 2011      |            |              |  |   |                 |             |  |             |               |  |
| High Performance New ConstructionProjects10,1976,50177226852,371,18323,803,8883,522,40 $\$ Toronto ComprehensiveProjects33,46700802174,070,574000Multfamily Energy Efficiency RebatesProjects2,5530009,774,7920.000LDC Custom ProgramsProjects534000649,1400000Pre-2011 Programs completed in 2011 Totat87,1696,5017721,070460,822,07923,803,8883,522,4000Other5340000649,1400000Other02,1773,6925,5000525,0114,075,38200DC PilotsProjects0001,17000000Other Total02,1773,69260,296000 <td< td=""><td>lectricity Retrofit Incentive Program</td><td>Projects</td><td>40,418</td><td>0</td><td>0</td><td>0</td><td>223,956,390</td><td>0</td><td>0</td><td>0</td></td<>  | lectricity Retrofit Incentive Program   | Projects   | 40,418       | 0  | 0   | 0               | 223,956,390 | 0  | 0           | 0             |  |
| Toronto Comprehensive         Projects         33,467         0         0         802         174,070,574         0         0         0           Multifamily Energy Efficiency Rebates         Projects         2,553         0         0         0         9,774,792         0         0         0           DC Custom Programs         Projects         534         0         0         0         649,140         0         0         0           Pre-2011 Programs completed in 2011 Total         87,169         6,501         772         1,070         460,822,079         23,803,888         3,522,240         0           Other         Projects         0         2,177         3,692         5,500         0         525,011         4,075,382         0   |   |            |              | 6,501  | 772   | 268             |             | 23,803,888   | 3,522,240   | 1,377,475     |  |
| Multifamily Energy Efficiency Rebates         Projects $2,553$ 0         0         0 $9,774,792$ 0         0           LDC Custom Programs         Projects $534$ 0         0         0         649,140         0         0         0           Pre-2011 Programs completed in 2011 Total $87,169$ $6,501$ $772$ $1,070$ $460,822,079$ $23,803,888$ $3,522,240$ 0           Other $772$ $1,070$ $460,822,079$ $23,803,888$ $3,522,240$ 0         0         0         0         0 $460,822,079$ $23,803,888$ $3,522,240$ 0         0 <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>7,085,257</td>   | -                                       |            |              |  |   |                 |             |  |             | 7,085,257     |  |
| LDC Custom Programs         Projects         534         0         0         0         649,140         0         0         0           Pre-2011 Programs completed in 2011 Total         87,169         6,501         772         1,070         460,822,079         23,803,888         3,522,240         0           Other $2000000000000000000000000000000000000$  |   | -          |              |  |   |                 |             |  |             | 0             |  |
| Pre-2011 Programs completed in 2011 Total         87,169         6,501         772         1,070         460,822,079         23,803,888         3,522,240           Other         Projects         0         2,177         3,692         5,500         0         525,011         4,075,382         5           Time-of-Use Savings         Homes         0         0         0         5,500         <  |   |            |              |  |   | -               |             |  |             | 0             |  |
| Other         Other         Other         Other         Other           Program Enabled Savings         Projects         0         2,177         3,692         5,500         0         525,011         4,075,382           Time-of-Use Savings         Homes         0         0         0         54,795         0<  |   |            |              | -  |   | -               |             |  | -           | 8,462,733     |  |
| Homes         0         0         0         54,795         0         0         0         0           LDC Pilots         Projects         0         0         0         1,170         0 <td< td=""><td>re-2011 Programs completed in 2011 Tota</td><td>1</td><td>87,169</td><td>6,501</td><td>112</td><td>1,070</td><td>460,822,079</td><td>23,803,888</td><td>3,522,240</td><td>8,402,733</td></td<>  | re-2011 Programs completed in 2011 Tota | 1          | 87,169       | 6,501  | 112   | 1,070           | 460,822,079 | 23,803,888   | 3,522,240   | 8,402,733     |  |
| Homes         0         0         0         54,795         0         0         0         0           LDC Pilots         Projects         0         0         0         1,170         0 <td< td=""><td>rogram Enabled Savings</td><td>Projects</td><td>0</td><td>2 177</td><td>2 602</td><td>5 500</td><td>0</td><td>525.011</td><td>4 075 282</td><td>19,035,337</td></td<>   | rogram Enabled Savings                  | Projects   | 0            | 2 177  | 2 602   | 5 500           | 0           | 525.011  | 4 075 282   | 19,035,337    |  |
| DC Pilots         Projects         0         0         0         1,170         0         0         0         0           Other Total         0         2,177         3,692         60,296         0         525,011         4,075,382         0           Adjustments to 2011 Verified Results         Image: Constraint of the sults         Image: Constraint of the sults         13,266         645         1,601         48,705,294         20,581         0   |   |            |              |  |   |                 |             |  |             |               |  |
| Other Total         0         2,177         3,692         60,296         0         525,011         4,075,382            Adjustments to 2011 Verified Results         13,266         645         1,601         48,705,294         20,581         20,593         20,993   | -                                       |            |              |  |   |                 |             |  | -           | 0             |  |
| Adjustments to 2011 Verified Results         13,266         645         1,601         48,705,294         20,581           Adjustments to 2012 Verified Results          8,632         13,449          54,301,893            Adjustments to 2013 Verified Results           34,727           54,301,893            Energy Efficiency Total         213,515         156,735         168,583         289,384         942,317,539         616,320,385         753,683,966            Demand Response Total         208,015         142,670         280,099         309,091         4,901,107         2,427,011         5,046,495  |   | Projects   |              |  | -   |                 |             |  | ÷           | 5,061,522     |  |
| Adjustments to 2012 Verified Results         Image: Constraint of the second secon  |   |            | 0            | 2,177  | 3,692   |                 | 0           | 525,011  | 4,075,382   | 19,035,337    |  |
| Adjustments to 2013 Verified Results         Image: Constraint of the system of th  | Adjustments to 2011 Verified Results    |            |              | 13,266   | 645   | 1,601           |             | 48,705,294   | 20,581      | 6,028         |  |
| Energy Efficiency Total         213,515         156,735         168,583         289,384         942,317,539         616,320,385         753,683,966           Demand Response Total         208,015         142,670         280,099         309,091         4,901,107         2,427,011         5,046,495   | Adjustments to 2012 Verified Results    |            |              |  | 8,632   |                 |             |  | 54,301,893  | 59,098,939    |  |
| Demand Response Total         208,015         142,670         280,099         309,091         4,901,107         2,427,011         5,046,495   | djustments to 2013 Verified Results     |            |              |  |   | 34,727          |             |  |             | 206,413,158   |  |
| Demand Response Total         208,015         142,670         280,099         309,091         4,901,107         2,427,011         5,046,495   | nergy Efficiency Total                  |            | 213.515      | 156.735  | 168.583   | 289.384         | 942.317.539 | 616.320.385  | 753.683.966 | 1,210,925,694 |  |
|   |   |            |              |  |   |                 |             |  |             | 8,698         |  |
|   | · · · · · · · · · · · · · · · · · · ·   |            |              |  |   |                 | · · · · ·   |  |             | 265,518,125   |  |
| Ope-Contracted LDC Portfolio Total (inc. Adjustments)         421,530         312,671         457,958         648,252         947,218,646         667,452,690         813,052,934   |   |            |              |  |   |                 | •           |  |             | 1,476,452,516 |  |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported cumulatively). Gross results substituted for gross results due to unavailability of data

Table 14: Adjustments to Province-Wide Gross Verified Results due to Variances

| Initiative  | Unit       | Gross Incremental Peak Demand Savings (kW)<br>(new peak demand savings from activity within the specified reporting period)<br>Gross Incremental Energy Savings (kWh)<br>(new energy savings from activity within the specified reporting period) |          |        |      |                                 |               | riod)                                   |        |
|---|------------|---|----------|--------|------|---------------------------------|---------------|---|--------|
|   |            | 2011  | 2012     | 2013   | 2014 | 2011                            | 2012          | 2013                                    | 2014   |
| Consumer Program  |            |   |          |        |      |                                 |               |   |        |
| Appliance Retirement  | Appliances | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Appliance Exchange  | Appliances | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| HVAC Incentives   | Equipment  | -8,759  | 1,091    | 2,157  |      | -16,241,086                     | 1,952,473     | 3,873,449                               |        |
| Conservation Instant Coupon Booklet                             | Items      | 15  | 0        | 1      |      | 255,975                         | 0             | 20,668                                  |        |
| Bi-Annual Retailer Event  | Items      | 117   | 0        | 0      |      | 2,373,616                       | 0             | 0                                       |        |
| Retailer Co-op  | Items      | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Residential Demand Response                                     | Devices    | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Residential Demand Response (IHD)                               | Devices    | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Residential New Construction                                    | Homes      | 1   | 1        | 115    |      | 330,093                         | 2,009         | 701,488                                 |        |
| Consumer Program Total  |            | -8,628  | 1,092    | 2,273  |      | -13,281,402                     | 1,954,483     | 4,595,605                               |        |
| Business Program  |            |   |          | •      |      |                                 | •             | •                                       |        |
| Retrofit  | Projects   | 4,511   | 10,114   | 16,584 |      | 22,046,931                      | 58,528,789    | 108,677,566                             |        |
| Direct Install Lighting   | Projects   | 541   | 217      | 49     |      | 1,346,618                       | 781,858       | 174,460                                 |        |
| Building Commissioning  | Buildings  | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| New Construction  | Buildings  | 3,287   | 2,673    | 4,151  |      | 11,323,593                      | 9,884,305     | 15,992,924                              |        |
| Energy Audit  | Audits     | 656   | 488      | 3,631  |      | 2,391,744                       | 2,386,374     | 19,822,524                              |        |
| Small Commercial Demand Response                                | Devices    | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Small Commercial Demand Response (IHD)                          | Devices    | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Demand Response 3   | Facilities | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Business Program Total  |            | 8,996   | 13,491   | 24,414 |      | 37,108,886                      | 71,581,326    | 144,667,473                             |        |
| Industrial Program  |            |   |          | · · ·  |      |                                 | ,,.           | ,,                                      |        |
| Process & System Upgrades                                       | Projects   | 0   | 0        | 426    |      | 0                               | 0             | 1,232,785                               |        |
| Monitoring & Targeting  | Projects   | 0   | 0        | 54     |      | 0                               | 528,000       | 639,348                                 |        |
| Energy Manager  | Projects   | 29  | 1,071    | 2,687  |      | 0                               | 8,968,007     | 28,893,596                              |        |
| Retrofit  | Projects   | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Demand Response 3   | Facilities | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Industrial Program Total  |            | 29  | 1,071    | 3,168  |      | 0                               | 9,496,007     | 30,765,729                              |        |
| Home Assistance Program   |            |   |          | 0,200  |      |                                 | 0,000,000     |   | -      |
| Home Assistance Program   | Homes      | 0   | 222      | 791    |      | 0                               | 1,316,749     | 4,321,794                               |        |
| Home Assistance Program Total                                   |            | 0   | 222      | 791    |      | 0                               | 1,316,749     | 4,321,794                               |        |
| Aboriginal Program  |            |   |          | 701    |      |                                 | 2,020,715     | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _      |
| Home Assistance Program   | Homes      | 0   | 0        | 134    |      | 0                               | 0             | 563,715                                 |        |
| Direct Install Lighting   | Projects   | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Aboriginal Program Total  | riojecta   | 0   | 0        | 134    |      | 0                               | 0             | 563,715                                 |        |
|   |            | U   | U        | 134    |      | U                               | v             | 505,715                                 |        |
| Pre-2011 Programs completed in 2011                             | Den in sta | 200   | <u>^</u> | 0      |      | 1.040.100                       | 0             |   |        |
| Electricity Retrofit Incentive Program                          | Projects   | 266   | 0        | 0      |      | 1,049,108                       | 0             | 0                                       |        |
| High Performance New Construction                               | Projects   | 13,072  | 727      | 405    |      | 23,905,663                      | 5,665,066     | 1,535,048                               |        |
| Toronto Comprehensive   | Projects   | 0   | 1,920    | 529    |      | 0                               | 12,924,335    | 3,783,965                               |        |
| Multifamily Energy Efficiency Rebates                           | Projects   | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| LDC Custom Programs   | Projects   | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Pre-2011 Programs completed in 2011 Total                       |            | 13,337  | 2,647    | 934    |      | 24,954,771                      | 18,589,400    | 5,319,013                               |        |
| Other   |            |   |          | 1      |      |                                 |               | 1                                       |        |
| Program Enabled Savings   | Projects   | 1,776   | 3,712    | 2,020  |      | 1,673,712                       | 11,481,687    | 10,688,564                              |        |
| Time-of-Use Savings   | Homes      | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| LDC Pilots  | Projects   | 0   | 0        | 0      |      | 0                               | 0             | 0                                       |        |
| Other Total   |            | 1,776   | 3,712    | 2,020  |      | 1,673,712                       | 11,481,687    | 10,688,564                              |        |
| Adjustments to 2011 Verified Results                            |            | 15,511  |          |        |      | 50,455,967                      |               |   |        |
| Adjustments to 2011 Verified Results                            |            |   | 22,235   |        |      |                                 | 114,419,652   |   |        |
| Adjustments to 2012 Verified Results                            |            |   |          | 33,734 |      |                                 | 22.1, 125,052 | 200,921,892                             |        |
| Adjustments to Previous Years' Verified Results Tota            | al         | 15,511  | 22,235   | 33,734 |      | 50,455,967                      | 114,419,652   | 200,921,892                             |        |
| Activity and savings for Demand Response resources for each ver |            | *Includes adjustments after Fin   |          | 30,70. |      | Gross results are presented for |               |   | 04.4.5 |

Activity and savings for Demand Response resources for each year represent the savings from all active facilities or devices contracted since January 1, 2011 (reported Results presented using scenario 1 which assumes that cumulatively).

Results presented using scenario 1 which assumes that demand response resources have a persistence of 1  $\ensuremath{\mathsf{ver}}$