EXHIBIT 5 - COST OF CAPITAL AND RATE OF RETURN

## Exhibit <br> 5 - Cost of Capital and

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## OVERVIEW

The purpose of this evidence is to summarize the method and cost of financing capital requirements for the 2017 Test Year.

## Capital Structure

E.L.K. has a current deemed capital structure of $56 \%$ long term debt with a return of $2.71 \%, 4 \%$ short term debt with a return of $2.08 \%$ and $40 \%$ equity with a return of $9.12 \%$ as approved in the 2012 cost of service ("COS") rate decision EB-2011-0099.
E.L.K. has prepared this 2017 COS Application in accordance with the Board's guidelines provided in the Report of the Board on Cost of Capital for Ontario's Regulated Utilities issued on December 11, 2009. For the purposes of preparing this Application, E.L.K. has used the cost of capital parameters issued by the Board on October 15, 2015, for 2016 cost of service rate applications for rates with effective dates in May 2016. E.L.K. understands that the OEB has now updated the ROE for 2017 Cost of Service Applications, and therefore commits to updating its Application to reflect the OEB's updated Cost of Capital Parameters for May 1, 2017 applications at a later date as E.L.K. is in the final review stages.

## Return on Equity

As outlined above, for the purposes of preparing this Application E.L.K. has used the cost of capital parameters issued by the Board on October 15, 2015 for 2016 COS rate applications which reflects a return on equity of $9.19 \%$. E.L.K. will update the return on equity to reflect the Board issued cost of capital parameters at a later date for E.L.K.'s May 1, 2017 application.

## Cost of Debt: Long Term

E.L.K. is requesting a return on long term debt for the 2017 Test Year of $2.95 \%$. This rate of return represents the weighted average cost of long term debt for the TD Bank Loan.

## Cost of Debt: Short Term

For the purposes of preparing this Application, E.L.K. has used the cost of capital parameters issued by the Board on October 15, 2015 for 2016 COS rate applications which reflect a deemed short term debt rate of $1.65 \%$. E.L.K. will update the deemed short term debt rate to reflect the Board issued cost of capital parameters at a later date for E.L.K.'s May 1, 2017 application and prior to the issuance of the Board's decision for its Application.
$\qquad$
$\qquad$
Appendix 2-OA Capital Structure and Cost of Capital

This table must be completed for the last Board-approved year and the test year.
Year: $\underline{\underline{2012}}$
(\%)

(\$)


Equity
Common Equity Preferred Shares
Total Equity
Total


Year: $\underline{2017}$

| $\begin{array}{r} \text { Line } \\ \text { No. } \\ \hline \end{array}$ | Particulars | Capitalization Ratio |  |  | Cost Rate |  |  | Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (\%) |  | (\$) |  | (\%) |  | (\$) |
|  | Debt |  |  |  |  |  |  |  |
| 1 | Long-term Debt | 56.00\% |  | \$6,720,373 |  | 2.95\% |  | \$198,251 |
| 2 | Short-term Debt | 4.00\% | (1) | \$480,027 |  | 1.65\% |  | \$7,920 |
| 3 | Total Debt | 60.0\% |  | \$7,200,400 |  | 2.86\% |  | \$206,171 |
|  | Equity |  |  |  |  |  |  |  |
| 4 | Common Equity | 40.00\% |  | \$4,800,266 |  | 9.19\% |  | \$441,144 |
| 5 | Preferred Shares | 0.00\% |  | \$ |  | 0.00\% |  | \$ |
| 6 | Total Equity | 40.0\% |  | \$4,800,266 |  | 9.19\% |  | \$441,144 |
| 7 | Total | 100.0\% |  | \$12,000,666 | - | 5.39\% |  | \$647,316 |

## Notes

(1) $4.0 \%$ unless an applicant has proposed or been approved for a different amount.

3 Outlined below is a reproduction of Appendix 2-OB listing E.L.K.'s long term debt instruments and weighted average cost of long term debt from 2012 to the 2017 test year.

## Appendix 2-OB <br> Debt Instruments

This table must be completed for all required historical years, the bridge year and the test year.

Year $\quad 2012$

| Row | Description | Lender | $\begin{gathered} \hline \text { Affiliated or Third- } \\ \text { Party Debt? } \\ \hline \end{gathered}$ | Fixed or Variable-Rate? | Start Date | $\begin{gathered} \hline \text { Term } \\ \text { (years) } \\ \hline \end{gathered}$ |  | Principal <br> (\$) | Rate (\%) ${ }^{2}$ | Interest (\$) ${ }^{1}$ |  | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-11 | 1 | \$ | 5,600,000 | 0.0214 | \$ | 119,840.00 |  |
| 2 | Shareholder Debt | Town of Essex | Affiliated | Fixed Rate | 2000 |  | \$ | 1,900,000 | 0.0441 | \$ | 83,790.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ | 7,500,000 | 0.0271507 | \$ | 203,630.00 |  |

Year $\quad 2013$

| Row | Description | Lender | $\begin{array}{\|c\|} \hline \text { Affiliated or Third- } \\ \text { Party Debt? } \\ \hline \end{array}$ | Fixed or Variable-Rate? | Start Date | $\begin{aligned} & \hline \text { Term } \\ & \text { (years) } \end{aligned}$ |  | Principal <br> (\$) | Rate (\%) ${ }^{2}$ | Interest (\$) ${ }^{1}$ |  | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-12 | 1 | \$ | 4,800,000 | 0.02 | \$ | 96,000.00 |  |
| 2 | Shareholder Debt | Town of Essex | Affiliated | Fixed Rate | 2000 |  | \$ | 1,900,000 | 0.0725 | \$ | 137,750.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ | 6,700,000 | 0.0348881 |  | 233,750.00 |  |

Year $\quad 2014$

| Row | Description | Lender | Affiliated or Third- <br> Party Debt? | Fixed or Variable-Rate? | Start Date | $\begin{gathered} \text { Term } \\ \text { (years) } \\ \hline \end{gathered}$ |  | Principal <br> (\$) | Rate (\%) ${ }^{2}$ | Interest (\$) ${ }^{1}$ |  | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-13 | 1 | \$ | 4,800,000 | 0.0204 | \$ | 97,920.00 |  |
| 2 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-13 | 1 | \$ | 1,100,000 | 0.0204 | \$ | 22,440.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ | 5,900,000 | 0.0204 | \$ | 120,360.00 |  |

Year $\quad 2015$

| Row | Description | Lender | $\begin{array}{\|c\|} \hline \text { Affiliated or Third- } \\ \text { Party Debt? } \\ \hline \end{array}$ | Fixed or Variable-Rate? | Start Date | $\begin{gathered} \hline \text { Term } \\ \text { (years) } \end{gathered}$ |  | Principal <br> (\$) | Rate (\%) ${ }^{2}$ | Interest (\$) ${ }^{1}$ |  | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-14 | 1 | \$ | 4,800,000 | 0.0159 | \$ | 76,320.00 |  |
| 2 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-14 | 1 | \$ | 300,000 | 0.0159 | \$ | 4,770.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ | 5,100,000 | 0.0159 | \$ | 81,090.00 |  |

Year $\quad 2016$

| Row | Description | Lender | $\begin{array}{\|c\|} \hline \text { Affiliated or Third- } \\ \text { Party Debt? } \\ \hline \end{array}$ | Fixed or <br> Variable-Rate? | Start Date | $\begin{gathered} \hline \text { Term } \\ \text { (years) } \\ \hline \end{gathered}$ |  | Principal (\$) | Rate (\%) ${ }^{2}$ |  | nterest (\$) ${ }^{1}$ | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-15 | 1 | \$ | 4,300,000 | 0.0295 | \$ | 126,850.00 |  |
| 2 |  |  |  |  |  |  |  |  |  | \$ | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ | 4,300,000 | 0.0295 | \$ | 126,850.00 |  |

Year $\quad 2017$

| Row | Description | Lender | $\begin{array}{\|c\|} \hline \text { Affiliated or Third- } \\ \text { Party Debt? } \\ \hline \end{array}$ | Fixed or <br> Variable-Rate? | Start Date | $\begin{gathered} \hline \text { Term } \\ \text { (years) } \end{gathered}$ | Principal <br> (\$) | Rate (\%) ${ }^{2}$ | Interest (\$) ${ }^{1}$ | Additional Comments, if any |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TD Term Loan | TD Bank | Third-Party | Fixed Rate | 30-Jun-16 | 1 | \$ 4,300,000 | 0.0295 | 126,850.00 |  |
| 2 |  |  |  |  |  |  |  |  | + |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  | \$ 4,300,000 | 0.0295 | \$ 126,850.00 |  |

1 If financing is in place only part of the year, separately calculate the pro-rated interest in the year and input in the cell.
2 Input actual or deemed long-term debt rate in accordance with the guidelines in The Report of the Board on the Cost of Capital for Ontario's Regulated Utilities, issued December 11, 2009, or with any subsequent update issued by the Board.
3 Add more lines above row 12 if necessary.

## PROFIT OR LOSS ON REDEMPTION OF DEBT OR PREFERRED SHARES

There is no profit or loss on redemption of debt or preferred shares.

## NOTIONAL DEBT

Notional debt is that portion of the deemed debt capitalization that results from differences between the distributor's actual debt and the deemed debt thickness of $60 \%$ ( $56 \%$ long-term debt and $4 \%$ short-term debt). E.L.K. has about $\$ 3.2$ million in notional debt in the test year (i.e. deemed debt portion of rate base of $\$ 7.5$ million minus actual debt of $\$ 4.3$ million). E.L.K. understands the notional debt should attract the weighted average cost of actual long-term debt on the $\$ 4.3$ million.

## NOT-FOR-PROFIT CORPORATIONS

E.L.K. is a for-profit corporation. As a result, the filing requirements associated with not-for-profit corporations are not applicable.

