



June 26<sup>th</sup>, 2017

**VIA EMAIL AND MAIL**

Ms.Kirsten Walli  
Board Secretary  
Ontario Energy Board  
P.O. Box 2319  
2300 Yonge Street 27<sup>th</sup> Floor  
Toronto, ON M4P 1E4

**Re: Response to OEB Staff Interrogatories from June 7<sup>th</sup>,2017**  
**Application for a Gas Marketer Licence OEB File Number EB-2017-0164**  
**Application for an Electricity Retailer Licence OEB File Number EB-2017-0165**

Dear Ms. Walli,

Energy Contracts Ontario Ltd. is only seeking a license under subsections (b) and (c) of Section 57(d) of the Ontario Energy Board Act, 1998 to act as a broker for a retailer and to offer to act as an agent or broker for a consumer. I have resubmitted section 9 for both gas and electricity. All other information from the original Application and Evidence is accurate.

The information below will answer all interrogatories based on acting as a broker for retailer and to offer to act as an agent or broker for a consumer.

- 1a) I am the sole-operator for Energy Contracts Ontario Ltd. I will be the only individual executing energy agreements with consumers.
- 1b) Through Energy Contracts Ontario Ltd.'s contracted vendors I will offer 1- 5 year electricity and natural gas fixed rate contracts.
- 1c) Through Energy Contracts Ontario Ltd.'s contracted vendors I will receive daily pricing to be offered to consumers.
- 1d) Energy Contracts Ontario Ltd. will acquire customers through referrals and conversations over the phone. All contract executions will be completed in person. Energy Contracts Ontario Ltd. only deals with commercial users of energy.
- 1e) Energy Contracts Ontario Ltd. does not have a marketing/advertising campaign. See answer 1d
2.  
Energy Contracts Ontario Ltd. is not in charge of compliance. Each one of my vendors has their own compliance department that ensures Energy Contracts Ontario ltd. is following all rules mandated by the OEB.
3.  
See answer for question 2.



4.

I am currently selling electricity and natural gas through a contracted vendor. I have an agent license through the vendor where I have completed conduct training and a test. I follow all OEB guidelines when completing contracts ensuring no complaints. As it stands currently, I have zero complaints.

5.

The contracted vendors are responsible for 3<sup>rd</sup> party services and verifications

Ai) not applicable

Aii) not applicable

Aiii) not applicable

Aiv) not applicable

Bi) not applicable

Bii) not applicable

Any questions regarding this matter please let me know.

Thank you,

Khalid Hakimjee  
President

## 9. Intended Services and Markets

(a) Intended Services: please identify which of the following services the applicant intends to offer. You may select as many as applicable.

- ☐ to sell or offer to sell electricity to low-volume consumers (annually consuming less than 150,000 kilowatt hours of electricity) in Ontario.
- ☐ to sell or offer to sell electricity to large-volume consumers (annually consuming more than 150,000 kilowatt hours of electricity) in Ontario.
- ☒ to act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to large-volume consumers, or as an agent or broker for large-volume consumers with respect to the sale or offering for sale of electricity in Ontario.
- ☒ to act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario.

Is the applicant currently providing any of the above listed services?

- ☒ Yes, provide a list of the services the applicant is currently providing.

I am selling electricity as a contracted vendor for energy retailers.

- ☐ No, indicate when the applicant intends to provide these services.

(b) Wholesale Market Participation: does the applicant intend to operate in the IESO-administered markets and settle bilateral contracts through the IESO?

☐ Yes

- ☒ No, please explain how the applicant intends to participate.

Only acting as an agent or broker for a retailer.

(c) Retail Market Participation: does the applicant intend to settle the wholesale market cost of electricity consumed by its customers through a distributor's settlement system?

☐ Yes

- ☒ No, please explain how the applicant intends to participate.

Only acting as an agent or broker for a retailer.



## 9. Intended Services

Intended Services: please identify which of the following services the applicant intends to offer.

- ☐ to sell or offer to sell gas to low-volume consumers (consuming 50,000m<sup>3</sup> or less of natural gas per year) in Ontario.
- ☒ to act as an agent or broker for a gas marketer with respect to the sale or offering for sale of natural gas to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of natural gas in Ontario.

Is the applicant currently providing any of the above listed services?

- ☒ Yes, provide a list of the services the applicant is currently providing.

I am selling gas to commercial users as a contracted vendor for gas marketers.

- ☐ No, indicate when the applicant intends to provide these services.



June 7<sup>th</sup>, 2017

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**Re: Application and Evidence error- amendment**  
**Application for a Gas Marketer Licence OEB File Number EB-2017-0164**  
**Application for an Electricity Retailer Licence OEB File Number EB-2017-0165**

Dear Ms. Walli,

After reviewing the interrogatory sent by e-mail on June 7<sup>th</sup>, 2017, I had an opportunity to review the application and evidence sent to the Ontario Energy Board. It looks like 'X' was erroneously marked for both gas and electricity applications under Intended Services and Markets section:

- to sell or offer to sell electricity to low-volume consumers (annually consuming less than 150,000 kwh of electricity) in Ontario
- to sell or offer to sell electricity to large-volume consumers (annually consuming more than 150,000 kilowatt hours of electricity) in Ontario
- to sell or offer to sell gas to low-volume consumers (consuming 50,000 m3 or less of natural gas per year) in Ontario

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- ☒ to act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to large-volume consumers, or as an agent or broker for large-volume consumers with respect to the sale or offering for sale of electricity in Ontario.
- ☒ to act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario.

Is the applicant currently providing any of the above listed services?

- ☒ Yes, provide a list of the services the applicant is currently providing.

I am selling electricity as a contracted vendor for energy retailers.

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(b) Wholesale Market Participation: does the applicant intend to operate in the IESO-administered markets and settle bilateral contracts through the IESO?

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