



Shell Canada Products
Sarnia Manufacturing Centre
P.O. Box 160, 150 St. Clair Parkway
Corunna, Ontario N0N 1G0
Internet www.shell.ca

July 10, 2017

Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, Ontario M4P 1E4

RECEIVED
JUL 27 2017
ONTARIO ENERGY BOARD

Dear Sir or Madame:

EB-2017-0276

Re: Ontario Energy Board Application for Electricity Wholesaler License

Please find enclosed two (2) copies of the Ontario Energy Board Application for Electricity Wholesaler License. Attached with two (2) copies of each to this application are three (3) appendices: organizational information for Section 9, selected financial data for Section 10, and Penalties and Charges Report for Section 12 (e).

We are also requesting an Interim License be granted while the Wholesaler License application is being processed. We apologize for this request and the untimely renewal of this application after the expiry date.

Lastly, the License application purchase order in the amount of \$200.00 is enclosed to process this license payable to the Ontario Energy Board.

Should you have any questions regarding the enclosed, please do not hesitate to call.

Sincerely,

Karen Miller
General Manager

Encl.

cc. Stan R. Jackson, Shell Oil US
Lesley Lawrence, Shell Legal Counsel
Andrew Robertson, Shell Canada Products SMC
Sebastien Robert, Shell Canada Products SMC
Phil Lasek, Shell Canada Products SMC

Ontario Energy
Board
P.O. Box 2319
2300 Yonge Street
27th Floor
Toronto ON M4P 1E4
Telephone: 1-888-632-6273
Facsimile: (416) 440-7656

Commission de l'énergie
l'Ontario
C.P. 2319
2300, rue Yonge
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Toronto ON M4P 1E4
Téléphone: 1-888-632-6273
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Application for an Electricity Wholesaler Licence

For Office Use Only	
Application Number	EB- 2017-0276
Date Received	July 27/17

1. The Applicant

Legal Name of the Applicant : Shell Canada Products

Business Classification:

☐ Sole Proprietor

☒ Partnership

☐ Corporation

☐ Other (describe) _____

Date of formation or incorporation: December 29, 2000

Place of formation or incorporation:

Province/State Ontario

Country Canada

If the applicant is an individual, the applicant must be at least 18 years old. If the applicant is an individual, is he or she at least 18 years old?

☐ Yes

☐ No

☒ Not Applicable - not an individual

Head Office or Business Address of Applicant

150 St. Clair Parkway

City	Province/State	Country	Postal/Zip Code
<u>Corunna</u>	<u>Ontario</u>	<u>Canada</u>	<u>N0N 1G0</u>

Phone Number

Toll Free (if available)

E-mail Address

+1-519-481-1100

Website Address www.shell.ca

2. Application Type

☐ New

☒ Renewal, provide the licence number and expiry date of the current licence.

Licence Number EW-2012-0189

Expiry Date July 18, 2017

3. Licence Primary Contact

The licensee shall designate a person who will act as primary contact with the OEB on matters related to the licence.

Mr. <input checked="" type="radio"/>	Mrs. <input type="radio"/>	Last Name	First Name	Initial
Miss <input type="radio"/>	Ms. <input type="radio"/>	Jackson	Stan	R
Other <input type="radio"/>		Title/Position		
		Category Manager - Energy		
		Company Name		
		Shell Oil Company		

Licence Primary Contact Address:

910 Louisiana, OSP 1400, PO Box 2463

City	Province/State	Country	Postal/Zip Code
Houston	Texas	USA	77252

Phone Number	Toll Free (if available)	E-mail Address
+1-713-241-0650		s.jackson@shell.com

4. Application Primary Contact

☐ Indicate if same as above. Proceed to section 5.

The primary contact for the licence application may be a person within the applicant's organization other than the licence primary contact noted above. An applicant may also choose to designate a consultant, lawyer, etc. to be the primary contact for the licence application. The OEB will communicate with this person during the course of the application review process but with the licence primary contact after a licence is issued.

Mr. <input checked="" type="radio"/>	Mrs. <input type="radio"/>	Last Name	First Name	Initial
Miss <input type="radio"/>	Ms. <input type="radio"/>	Lasek	Phil	
Other <input type="radio"/>		Title/Position		
		Sr Electrical Engineer		
		Company Name		
		Shell Canada Products		

Application Primary Contact Address:			
150 St. Clair Parkway			
City	Province/State	Country	Postal/Zip Code
Corunna	Ontario	Canada	N0N 1G0
Phone Number	Toll Free (if available)	E-mail Address	
519-481-1221		phil.lasek@shell.com	

5. Trade Names

The electricity wholesaler licence authorizes the licensee to conduct business using the name under which the licence is held (i.e. the applicant's legal name). It also provides for the use of trade names by the licensee.

Does the applicant intend to use trade names?

- ☐ Yes, provide a list of trade names the applicant intends to use in the space provided below.
- ☒ No, proceed to section 6.

6. Applicant's Licensing Status and History

- (a) Has the applicant, an affiliate of the applicant, or an associated entity (e.g., a partnership or limited partnership), ever been licensed by the OEB? (The *Business Corporations Act* definition for affiliate can be found at www.e-laws.gov.on.ca)

- ☒ Yes, provide details of current and expired licences in the table below.
- ☐ No, proceed to 6(b).

Licensee Name	Relation to the Applicant (e.g., applicant itself, affiliate, partner...etc.)	Licence Number
Shell Canada Products	Applicant Itself	EW-2012-0189
Shell Canada Products	Applicant Itself	EW-2006-0289
Shell Energy North America (Canada) Inc	Affiliate	EW-2015-0348
Shell Energy North America (Canada) Inc	Affiliate	EW-2014-0383
Shell Energy North America (Canada) Inc	Affiliate	GM-2013-0390

(b) Does the applicant, an affiliate of the applicant, or an associated entity have any other application(s) before the OEB?

☐ Yes, provide details in the table below.

☒ No, proceed to 6(c).

Applicant Name	Relationship to this Applicant	Type of Application	OEB File Number

(c) Has the applicant, an affiliate of the applicant, or an associated entity ever undertaken energy sector activity in any other jurisdiction within North America?

☒ Yes, provide details in the table below.

☐ No

Company Name	Relation to the Applicant	Jurisdiction	Business Activity	Name of Licensing Body and Licence/Registration No. (if applicable)
Shell Energy North America (Canada) Inc.	Affiliate	Alberta, Nova Scotia, and Others	Trading and Marketing	AB 302005, NS NG-SHE-GML-01(01)
Shell Energy north America (US), L.P.	Affiliate	Many US organized markets	Trading and Marketing	

7. Key Individuals

In the table below, identify the key individuals that are responsible for executing the following functions for the applicant: matters related to regulatory requirements and conduct, financial matters, and technical matters. Key individuals include the Chief Executive Officer, the Chief Financial Officer, other officers and directors, partners or proprietors.

Name of Key Individual	Title/Position within Applicant's Business (or identify company if not the Applicant's Business)
Karen Miller	General Manager
Andrew Robertson	Finance Manager

8. Intended Markets and Services

Identify the applicant's intended markets and services. Select any that apply.

- ☒ To purchase electricity or ancillary services in the IESO-administered markets.
- ☐ To purchase electricity or ancillary services directly from a generator.
- ☐ To sell electricity or ancillary services in the IESO-administered markets.
- ☐ To sell electricity or ancillary services to wholesalers.
- ☐ To sell electricity or ancillary services to distributors (i.e., standard supply services).
- ☐ To sell electricity or ancillary services to electricity retailers.
- ☐ To sell electricity or ancillary services to persons outside of the Ontario market.
- ☐ To sell electricity to consumers, defined as a person who uses for the person's own consumption, electricity that the person did not generate. If the applicant selects this item, the applicant may require a retailer licence.
The application form can be found at www.ontarioenergyboard.ca.