Ontario Energy Board

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Commission de l'énergie de l'Ontario

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BY E-MAIL

January 19, 2018

To all parties in EB-2016-0137 | EB-2016-0138 | EB-2016-0139:

Re: South Bruce Expansion Applications

Applications to serve the Municipality of Arran-Elderslie, the Municipality of Kincardine and the Township of Huron-Kinloss with Natural Gas Distribution Services

Board File Number EB-2016-0137 | EB-2016-0138 | EB-2016-0139

Attached is a summary table of metrics and CIP criteria based on submissions from EPCOR Southern Bruce Gas Inc. and Union Gas Limited in their CIP proposals and interrogatory responses. This table is being provided in advance of the submission deadline of January 25, 2018, to ensure parties have a common understanding of the proposals before they make submissions.

It is recognized that some comments on the comparability of the metric inputs accompanied the IR responses.

| Yours truly, | |
|----------------------------------|--|
| Original signed by | |
| Kirsten Walli Board Secretary | |

Encl.

Attachment: Summary of Metrics and CIP Criteria

| N | letric / Criteria | Case | EPCOR | Union Gas |
|----|---|---|----------------|------------------------|
| 1. | Net Present Value (NPV) of | a) CIPs as filed | \$59.1 million | \$55.3 million |
| | 10-year Revenue Requirement (\$) | b) Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | | c) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | \$56.2 million | \$54.6 million |
| 2. | Cumulative 10- year Revenue | a) CIPs as filed | \$75.6 million | \$70.1 million |
| | Requirement (\$) | b) Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | | c) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | \$72.0 million | \$69.3 million |
| 3. | NPV of 10-year | a) EPCOR IRR 2; Union Gas IRR 3. | \$190.62/m | \$171.76/m |
| | Revenue Requirement per metre (\$/m) | Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | | c) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | \$182.06/m | \$170.59/m |
| 4. | Forecasted Residential Customer Attachment Rate (%) | EPCOR CIP as filed; Union Gas IRR 1. | 60% | 71% |
| 5. | Forecasted Commercial Customer Attachment Rate (%) | EPCOR CIP as filed; Union Gas IRR 1. | 65% | 72% |
| 6. | Average Customers per | a) EPCOR in its IRR 2 and Union Gas in its IRR 3. | 17.0 | 21.3 |
| | kilometer | b) Assuming 60% residential and | N/Applic | Deemed not |

| Metric / Criteria | Case | EPCOR | Union Gas |
|--|--|-------------------------------|-------------------------------|
| (customers/km) | 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | | material |
| | c) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | 17.1 | 21.4 |
| 7. Cumulative 10- | a) EPCOR IRR 2; Union Gas IRR 3. | \$0.1766/m ³ | \$0.2444/m ³ |
| yr revenue requirement | b) Using NAC approach per EPCOR IRR 2. | \$0.2209/m ³ | N/Applic |
| per unit of volume (\$/m³) | c) Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | d) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | \$0.5633/m ³ | \$0.5290/m ³ |
| 8. Customer years (years) | a) CIPs as filed | 42,569 | 54,171 |
| | b) Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | c) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | 42,539 | 54,141 |
| 9. Cumulative 10- yr volume (m ³) | a) CIPs as filed | 428 million m ³ | 315 million m ³ |
| | b) Using NAC approach per EPCOR IRR 2. | 342 million m ³ | N/Applic |
| | c) Assuming 60% residential and 65% commercial customer attachment rates if materially different from CIP as filed, per Union Gas IRR 3. | N/Applic | Deemed not material |
| | d) Without industrial customers per EPCOR IRR 2 and Union Gas IRR 3. | 128 million m ³ | 131 million m ³ |
| 10. Total System Length (not including service lines) (km) | EPCOR IRR 2; Union Gas CIP as filed. | 309.9 km | 321.7 km |

| Metric / Criteria | Case | EPCOR | Union Gas |
|--|-------------------------------|----------|------------------------|
| 11.Total Estimated Market Size (customer | EPCOR IRR 2; Union Gas IRR 1. | 8739 | 9601 |
| count) | | | |
| 12. Time to File LTC (days) | EPCOR IRR 7; Union Gas IRR 8. | 100 days | 2 months (~60 days) |

Note: Further to Union Gas' IRR 4, all of Union's volume and volume dependent values above are based on their adjusted volumes using a 10-year period beginning at the inservice date. This allows for a more direct comparison with EPCOR's values.