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Overview of Cooperative
Hydro Embrun's 2018 Cost of
Service Application –
Settlement Proposal

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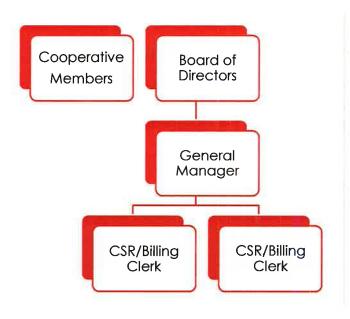
### Agenda

- Introduction
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- Substation
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#### Introduction

- Cooperative Hydro Embrun Inc. ("CHEI") filed a Cost of Service application with the Ontario Energy Board (the "OEB") on May 1, 2017. The application was returned as incomplete and accepted by the OEB on June 22, 2017.
- Interrogatory responses were filed on November 3, 2017
- On November 13, 2017 the OEB approved the list submitted by OEB staff as the final issues list (the "Issues List").
- The settlement conference was convened on November 27, 2017.
- CHEI, VECC and OEB staff participated in the settlement conference (collectively referred to as the "Parties").
- Full Settlement was reached.

#### Governance and Corporate Structure



- Utility is owned by its members.
- One time \$10 cost per member.
- Benefits are distributed in form of "patronage refund".
- \$400,000 given back since 2001.
- Approximately 1,455 members.

Year	Dividend
2001	\$8,025
2002	\$53,250
2003	\$31,350
2004	\$16,820
2005	\$12,775
2006	\$0.00
2007	\$34,155
2008	\$22,370
2009	\$24,610
2010	\$19,705
2011	\$24,018
2012	\$55,915
2013	\$42,870
2014	\$22,000
2015	\$20,000
2016	\$20,000

#### Settlement on Rate Base

Particulars	Application May 1 2017	IRR Nov 3 2017	Varianc e over Original Filing	Settlement Proposal Dec 22 2017	Variance over IRs	2014BA
Gross Fixed Assets (avg)	\$6,216,043	\$6,216,043	\$0	\$6,244,627	\$28,584	\$3,733,350
Accumulated Depreciation (avg)	-\$1,881,045	-\$1,881,045	\$0	-\$1,879,790	\$1,255	-\$1,360,666
Net Fixed Assets (avg)	\$4,334,999	\$4,334,999	\$0	\$4,364,837	\$29,838	\$2,372,683
Allowance for Working Capital	\$369,826	\$367,639	-\$2,187	\$315,570	-\$52,069	535,243
Total Rate Base	\$4,704,825	\$4,702,638	-\$2,187	\$4,680,407	-\$22,231	2,907,927

The Parties
accepted the
rate base
calculations, after
making the
adjustment to, inservice additions
for 2018, the
working capital a
(OM&A, Cost of
Power) as
reasonable.

### Settlement on Capital Additions

	Application May 1 2017	IRR Nov 3 2017	Variance over Original Filing	Settlement Proposal Dec 15 2017	Variance over IRs
Capital Additions					
System Access	\$34,500	\$34,500	\$0.00	\$83,200	\$48,700
System Renewal	\$110,005	\$110,005	\$0.00	\$115,780	\$5,775
System Service	<b>\$</b> O	\$0	\$0.00	\$0	<b>\$</b> O
General Plant	\$5,700	\$5,700	\$0.00	\$5,700	\$0
Total Expenditures	\$150,205	\$150,205	\$0.00	\$204,680	\$54,475
2018 Capital Contribution included in System Access	-\$5,200	-\$5,200	\$0.00	-\$132,000	-\$126,800

- Full Settlement on the following
  - Updated in service addition forecast for 2017
  - ▶ Rescheduling of two discrete projects in 2018 as opposed to their originally forecast in service dates of 2017
  - Addition of the new 44kV substation to provide redundancy for its existing distribution system and to meet the forecasted load growth.

#### 44KV Substation - Need and Timelines

Priorities and strategies for budget development include the following:

- The construction of a new transformer, which will come into service at the end of 2017, is ensuring that an adequate supply of electricity will continue to power the city's growth for years to come.
- Replacement of poles and transformers as they show sign of deterioration
- Installing distributions assets to power new subdivisions.

- Nov 2016: Project Specs and Design.
- ▶ Jan 2017: RFP issued.
- Jan 2017: Contract awarded to K-Line.
- Feb-June 2017: Stantec approves plans.
- July 2017: Civil works begins.
- Aug 31 2017: Substation is delivered.
- **Dec 12 2017:** In -Service.

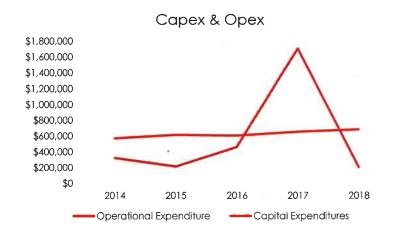
### Settlement on Operational Costs

	Application May 1 2017	IRR Nov 3 2017	Variance over Original Filing	Settlement Proposal Dec 22 2017	Variance over IRs	2014 BA
Operations	\$37,769	\$37,769	\$0	\$36,569	-\$1,200	\$20,900
Maintenance	\$56,215	\$56,215	\$0	\$53,115	-\$3,100	\$40,300
Billing and Collecting	\$209,970	\$209,970	\$0	\$199,982	-\$9,988	\$170,174
Community Relations	\$7,875	\$7,875	\$0	\$5,150	-\$2,725	\$4,000
Administration & General +LEAP	\$410,142	\$410,142	\$0	\$387,155	-\$22,987	\$320,905
Total	\$721,971	\$721,971	\$0	\$681,971	-\$40,00C	\$556,279

Subject to an envelope reduction of \$40,000 to the proposed 2018 OM&A budget, the parties agree that the proposed OMA budget is appropriate.

### Summary of Capital & OM&A Spending

	2014	2015	2016	2017	2018
Operational Expenditure	\$569,081	\$613,072	\$601,025	\$651,616	\$681,971
Capital Expenditures	\$319,706	\$213,115	\$458,645	\$1,708,342	\$204,680



#### Settlement on Customer and Load Forecast

Particulars	Application May 1 2017	IRR Nov 3 2017	Variance over Original Filing	Settlement Proposal Dec 22 2017	Variance over IRs
Residential	2,100	2,100	0	2,100	\$0
General Service < 50 kW	172	172	0	172	\$0
General Service > 50 to 4999 kW	9	9	0	9	\$0
Unmetered Scattered Load	17	17	0	17	\$0
Street Lighting	530	530	0	530	\$0
Total Energy (kWh)	29,963,504	29,220,175	-743,329	29,891,982	671,807
Total Demand (kW)	13,339	12,739	-600	13,376	637

#### The Parties agree to:

- the removal of the CDM weighting factor related to 2015 CDM,
- For the 2015-2020 CDM Program Table, CHE used the 2016 verified results persisting in 2018 along with annual savings from the CDM plan for 2017 and 2018 assuming a 100% persistence for 2018.
- A revised allocation of the manual CDM adjustment based on the 2016 verified results and the CDM plan savings for 2017 and 2018.

#### Settlement on Cost of Capital

Particulars	Application May 1 2017	Application May 1 2017	IR Nov 3 2017	IR Nov 3 2017	Variance over Original Filing	Settlement Proposal Dec 22 2017	Settlement Proposal Dec 22 2017	Variance over IRs
Debt								
Long-term Debt	2.90%	\$76,406	2.90%	\$76,371	-\$36	2.90%	\$76,010	-\$361
Short-term Debt	1.76%	\$3,312	1.76%	\$3,311	-\$2	2.29%	\$4,287	\$977
Total Debt	2.82%	\$79,719	2.72%	\$79,681	-\$37	2.86%	\$80,297	\$616
Equity								
Common Equity	8.78%	\$165,233	8.78%	\$165,157	-\$77	9.00%	\$168,495	\$3,338
Total Equity	8.78%	\$165,233	8.78%	<b>\$</b> 165,1 <i>57</i>	-\$77	9.00%	\$168,495	\$3,338
Total	5.71%	\$244,952	5.71%	\$244,838	-\$114	5.32%	\$248,792	\$3,954

The Parties agree to CHEI's proposed cost of capital parameters as updated to reflect the OEB's deemed cost of capital parameters for the 2018 test year. The long-term debt reflect the actual rate for the debt instrument related to the substation.

#### Settlement on Revenue Requirement

	Application May 1 2017	IRR Nov 3 2017	Variance over Original Filing	Settlement Proposal Dec 22 2017	Variance over IRs	2014BA
OM&A Expenses	\$721,971	\$721,971	\$0	\$681,971	-\$40,000	\$556,279
Amortization/Depreciation	\$165,121	\$165,121	\$0	\$162,155	-\$2,966	\$132,429
Income Taxes (Grossed up)	\$4,631	\$4,623	-\$8	\$4,076	-\$546	\$8,922
Deemed Interest Expense	\$79,719	\$79,681	-\$37	\$80,297	\$616	\$81,922
Return on Deemed Equity	\$165,233	\$165,157	-\$77	\$168,495	\$3,338	\$108,873
Service Revenue Requirement (before Revenues)	\$1,136,675	\$1,136,553	-\$122	\$1,096,994	-\$39,559	\$888,425
Revenue Offsets	\$29,789	\$29,658	-\$131	\$29,658	\$0	\$30,821
Base Revenue Requirement	\$1,106,886	\$1,106,895	\$9	\$1,067,336	-\$39,559	-\$858,144
Gross Revenue Deficiency (Suff)	\$198,507	\$210,224	\$11,717	\$191,647	-\$18,577	-\$4,996

OM&A: Envelope cut of 40K

Operation: -\$1k

Maintenance: -\$3k

Billing and Collect: -\$10k

Admin: -\$26k

Adjustment to depreciation expense as a result of using in-service addition forecast for 2017 and rescheduling of two discrete projects to 2018.

Adjustment to return as a result of new Cost of Capital parameters

Overall reduction of Revenue Deficiency of 18.5K

#### Settlement on Rate Design

Particulars		Application May 1 2017	Application May 1 2017	IRR Nov 3 2017	IRR Nov 3 2017	Settlement Proposal Dec 22 2017	Settlement Proposal Dec 22 2017
Customer Class Name	per	Fixed Rate	Variable Rate	Fixed Rate	Variable Rate	Fixed Rate	Variable Rate
Residential	kWh	\$31.99	\$0.0046	\$29.68	\$0.0060	\$27.84	\$0.0064
General Service < 50 kW	kWh	\$21.68	\$0.0112	\$21.68	\$0.0187	\$21.11	\$0.0176
General Service > 50 to 4999 kW	kW	\$199.45	\$3.9545	\$199.45	\$4.0489	\$199.45	\$4.2387
Unmetered Scattered Load	kW	\$21.16	\$0.0174	\$21.16	\$0.0182	\$21.16	\$0.0145
Street Lighting	kW	\$1.99	\$17.4164	\$1.99	\$20.8178	\$2.00	\$18.1857

- The Parties agree to that the Revenue-to-Cost ratios and Fixed to Variable Split have been correctly determined in accordance with OEB policies and practices. CHEI proposes to move the revenue to cost ratios for the General Service > 50 to 4999 kW class to the ceiling of 1.20 in its 2019 rate application.
- ▶ The parties agree that increasing the transition to the fixed rate design over a six-year transition period is necessary in order to mitigate the impact on low volume consumers. Extending the transition by two additional years for a total of six years brings the bill impact to 10.4% instead of 11%.

# Settlement on Deferral and Variance Balances

#### Group 1&2 Balances

Total of Group 1 Accounts (1550, 1551, 1584, 1586 and 1595)	\$288,919
Total of Account 1580 and 1588 (not allocated to WMPs)	-\$111,035
Balance of Account 1589 Allocated to Non-WMPs	-\$13,456

The Parties accept the deferral and variance accounts are appropriate.

#### LRAMVA Balances

Description	Residen tial	General Service < 50 kW	General Service > 50 to 4999 kW	Unmete red Scatter ed Load	Street Lighting	
	kWh	kWh	kW	kW	kWh	
Carrying Charges	\$31.01	\$116.06	(\$12.71)	(\$0.14)	(\$2.32)	\$131.91
Total LRAMVA Balance	\$4,476	\$13,736	-\$1,220	-\$13	-\$222	\$16,756
Rate Rider	\$0.0001	\$0.0010	-\$0.0318	-\$0.0001	- \$0.1225	

The Parties accept CHEI's proposal to dispose of all deferral and variances balances including LRAMVA balances, over a period of three years in order to mitigate the impact rate impacts. The parties agree that a longer disposal period is necessary in order to mitigate the impacts on low volume consumers' bill, which was over 11%. The resulting bill impact for the low volume consumers is 10.4%.

#### Settlement on Other issues

- ► The following other issues are agreed to be appropriate and have been correctly determined in accordance with OEB accounting policies and practices.
  - ▶ PILs in the amount of \$4,076
  - ▶ Other Revenues in the amount of \$29,658
  - Loss Factor of 1.0749 or 7.49%
  - ▶ LRAMVA Baseline of 1,405,902 kWh
  - RTSR and Low Voltage Rates

## Typical Bill Impacts

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RATE CLASSES / CATEGORIES	Units		F	4	В		С		A + B + C	
(e.g.: Residential TOU, Residential Retailer)			\$	%	\$	%	\$	%	\$	%
Residential service classification - RPP	kWh	750	\$5.66	20.7%	\$8.88	26.5%	\$8.97	20.4%	\$8.35	7.3%
GS less than 50 kw service classification - RPP	kWh	2000	\$10.81	22.8%	\$19.03	30.5%	\$18.81	21.5%	\$16.90	5.8%
GS 50 to 4,999 kw service classification - non- RPP (retailer)	kW	33000	\$45.98	9.3%	-\$3.50	-0.6%	-\$7.01	-0.8%	-\$23.15	-0.4%
Unmetered scattered load service classification - non-RPP (retailer)	kWh	400	\$3.64	165.5%	\$5.58	96.9%	\$5.53	51.3%	\$5.64	8.4%
Street lighting service classification - non-RPP (other)	kW	30000	\$495.66	35.7%	\$508.55	36.0%	\$506.97	32.0%	\$559.03	9.0%
Residential service classification - RPP	kWh	310	\$5.96	24.7%	\$6.51	24.0%	\$6.54	20.8%	\$6.43	10.4%
Residential service classification - non-RPP (retailer)	kWh	750	\$5.66	20.7%	\$7.68	22.0%	\$7.76	17.1%	\$7.08	5.1%
Residential service classification - non-RPP (retailer)	kWh	310	\$5.96	24.7%	\$6.33	22.9%	\$6.37	19.9%	\$6.25	8.8%

#### Performance & Scorecards

	2014	2015	2016	2017	2018
Actual Total Cost	1,052,237	1,097,457	1,068,722	1,094,591	1,068,610
Predicted Total Cost (using OEB metrics)	1,415,586	1,530,324	1,629,366	1,753,043	1,797,375
Difference	(363,350)	(432,867)	(560,644)	(658,452)	(728,765)
Percentage Difference (Cost Performance)	-29.7	-33.2%	-42.2%	-47.1%	-52.00%
Stretch Factor Cohort - Annual Result	2	1	1	1	1

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