

**Ontario Energy Board**  
P.O. Box 2319  
27th. Floor  
2300 Yonge Street  
Toronto ON M4P 1E4  
Telephone: 416- 481-1967  
Facsimile: 416- 440-7656  
Toll free: 1-888-632-6273

**Commission de l'énergie de l'Ontario**  
C.P. 2319  
27e étage  
2300, rue Yonge  
Toronto ON M4P 1E4  
Téléphone: 416- 481-1967  
Télécopieur: 416- 440-7656  
Numéro sans frais: 1-888-632-6273



**BY E-MAIL**

March 13, 2018

Mohan Wang  
Vice President  
Polaron Solartech Corp.  
3761 Victoria Park Ave., Unit 9  
Toronto ON M1W 3S2

Dear Mr. Wang:

**Re: Application for an Electricity Retailer Licence  
OEB File Number EB-2018-0109**

The OEB has preliminary reviewed your application for an electricity retailer licence. Your application is currently incomplete and cannot be processed until the following has been filed:

1. Section 10. Intended Market Activity
  - i. Subsections (b) and (c) of this section require to provide a number of customers you intend to serve each year. Instead, you have provided the generation capacity in MW. Please provide a number of low and large volume customers you intend to serve each year as required in these sections.
  - ii. Subsection (d) of this section requires to provide the average number of kilowatt hours you intend to sell each month. Instead, you have provided the generation capacity in MW. Please provide the required information in kilowatt hours.
2. Section 11. Corporate Organization
  - i. In subsection (b) you have stated that "...Polaron is looking to expand its portfolio by becoming an energy retailer through the programs offered by the green energy fund."

- a. It is not clear what “green energy fund” you are referring to. Is it Green Ontario Fund? Please clarify.
  - b. Describe specific programs and how you intend to utilize these programs in your energy retailing business.
- ii. In subsection (b) you have also stated that “...Polaron is hoping to achieve this through two business models.”
    - a. Please outline all components of retailing business activities in your first business model, i.e. Polaron being a 3<sup>rd</sup> party owners of solar generating systems by financing the projects and selling the energy produced back to the grid. In your answer, provide a detailed description of the products you intend to offer your customers and describe how the commodity pricing will be determined.
    - b. As regulation to allow virtual net metering has not been amended yet, please explain how you intend to comply with existing regulation with respect to your second business model.
    - c. Provide a detailed description of the products you intend to offer your customers under the second business model and describe how the commodity pricing will be determined.

### 3. Section 13. Technical Resources

- i. In this section, the application requires to describe the Polaron personnel's technical qualifications and experience with relation to retailing electricity. Please provide the required information with respect to intended electricity retailing business activities for which licence is sought.
- ii. Describe Polaron's plan to ensure compliance with its legal and regulatory obligations with respect to electricity retailing in Ontario. In your response, describe the staff, policies, processes and procedures to be put in place to ensure compliance.
- iii. Describe the staff who will be accountable, directly or indirectly, for complaint handling and quality assurance.

The OEB will resume processing your application once the above information has been filed. If the above information is not filed within 30 days of the date of this letter, the OEB may close the file for this application.

Please file two paper copies of the additional material and an electronic version in Word and in searchable Adobe Acrobat (if available) with the Board Secretary. Electronic copies should be submitted by e-mail to [boardsec@oeb.ca](mailto:boardsec@oeb.ca).

Please direct any questions relating to this application to Irina Kuznetsova, Advisor at (416) 440-8138 or e-mail, [Irina.Kuznetsova@oeb.ca](mailto:Irina.Kuznetsova@oeb.ca).

Yours truly,

*Original signed by*

John Pickernell  
Manager, Applications Administration