



Exhibit 3

Load and Other Revenue Forecast

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2.3.1 Load and Revenue Forecast

2.3.1.1 Introduction

The evidence presented in this exhibit provides information supporting the revenues derived from activities regulated by the Ontario Energy Board. Actual operating revenues from regulated operations are derived mainly from fixed and variable tariff charges as well as pass through charges and specific service charges. Niagara-on-the-Lake Hydro Inc. (NOTL Hydro) revenues are collected from five (5) customer classes:

1. Residential;
2. General Service less than 50 kW;
3. General Service 50 – 4,999 kW;
4. Unmetered Scattered Load (USL); and
5. Street Lighting.

In this Application, NOTL Hydro requests approval of a new Large User customer class to accommodate a customer that is expected to grow beyond 5,000 kW in the near future.

This exhibit also describes NOTL Hydro's load and customer forecasts. The load forecast methodology and assumptions are described in detail within this Exhibit.

The evidence herein is organized according into the following topics;

1. Revenue and Load Forecast;
2. Accuracy of Load Forecast and Variance Analysis, and
3. Other Revenues

2.3.1.2 Economic Overview

The Town of Niagara-on-the-Lake is a community in the Niagara region of Ontario. The community is located approximately one hour from Toronto. NOTL is bordered by St. Catharines to the west, Niagara Falls to the south, the Niagara River to the east and Lake Ontario to the north. The Queen Elizabeth Way (QEW) runs through the south west corner of NOTL and is the primary access. There is also a small airport which provides daily flights to Toronto as well as charter flights.

1 The primary industries are agriculture, hospitality and tourism. The agricultural industry is
2 dominated by wineries, fruit farms and greenhouses. The hospitality industry includes the White
3 Oaks Resort & Spa, many hotels and numerous inns and bed and breakfast establishments. In
4 addition to the above the tourism industry includes the Shaw Festival, the historic Olde Town
5 (Capital of Upper Canada from 1792-1797) and the new Outlet Mall. In addition, NOTL is home
6 to a Niagara College campus and has a large and growing retirement community. There is almost
7 no manufacturing in NOTL.

8 **2.3.1.3 Overview of Revenue Forecast**

9 Table 3.1 below shows estimated revenues from NOTL Hydro's current 2018 distribution charges
10 applied to the 2019 Test Year load forecast. Distribution Revenues are derived through a
11 combination of fixed monthly charges and volumetric charges applied to the utility's proposed
12 Load Forecast. Fixed rate revenues are determined by applying the current fixed monthly charge
13 to the number of customers or connections in each of the customer classes in each month.
14 Variable rate revenue is based on a volumetric rate applied to metered consumption or demand
15 volume. NOTL Hydro's 2019 forecasted revenues recovered through its currently approved
16 distribution rates, and including the ICM rate rider, is projected at \$5,494,023.

17

18

Table 3.1: Revenues at Current Rates

Customer Class	Variable Distribution Rate	per	Test Year Volume	Gross Variable Revenue
Residential	\$ 0.0033	kWh	73,998,981	\$ 244,197
GS < 50 kW	\$ 0.0118	kWh	41,877,513	\$ 494,155
GS > 50 kW	\$ 2.2226	kW	212,896	\$ 473,182
Large User	\$ 2.2226	kW	60,000	\$ 133,356
USL	\$ 0.0064	kWh	251,508	\$ 1,610
Streetlighting	30.6934	kW	2,475	\$ 75,958
				\$ 1,422,457
Customer Class	Fixed Distribution Rate		Test Year # Customers	Gross Fixed Revenue
Residential	\$ 26.86		8,152	\$ 2,627,674
GS < 50 kW	\$ 39.41		1,338	\$ 632,609
GS > 50 kW	\$ 281.65		131	\$ 442,754
Large User	\$ 281.65		1	\$ 3,380
USL	\$ 21.20		26	\$ 6,614
Streetlighting	\$ 7.85		2,187	\$ 205,993
				\$ 3,919,024
less transformer allowance				\$ (44,686)
Customer Class	ICM Rate Rider	per	Test Year Volume	Gross ICM Revenue
Residential	\$ 0.0007	kWh	73,998,981	\$ 51,799
GS < 50 kW	\$ 0.0012	kWh	41,877,513	\$ 50,253
GS > 50 kW	\$ 0.3483	kW	212,896	\$ 74,152
Large User	\$ 0.3483	kW	60,000	\$ 20,898
USL	\$ 0.0005	kWh	251,508	\$ 126
				\$ 197,228
Total 2019 Distribution Revenue at Current Rates				\$ 5,494,023

Forecast revenue for the 2019 Test Year at the proposed rates is calculated below:

Table 3.2: 2019 Forecast Revenues at Proposed Rates

Customer Class	Variable Distribution Rate	per	Test Year Volume	Gross Variable Revenue
Residential	\$ -	kWh	73,998,981	\$ -
GS < 50 kW	\$ 0.0133	kWh	41,877,513	\$ 556,971
GS > 50 kW	\$ 2.6132	kW	212,896	\$ 556,339
Large User	\$ 2.6132	kW	60,000	\$ 156,792
USL	\$ 0.0085	kWh	251,508	\$ 2,138
Streetlighting	17.7609	kW	2,475	\$ 43,954
				\$ 1,316,193
Customer Class	Fixed Distribution Rate		Test Year # Customers	Gross Fixed Revenue
Residential	\$ 30.24		8,152	\$ 2,958,334
GS < 50 kW	\$ 39.41		1,338	\$ 632,609
GS > 50 kW	\$ 281.65		131	\$ 442,754
Large User	\$ 4,538.81		1	\$ 54,466
USL	\$ 20.15		26	\$ 6,287
Streetlighting	\$ 6.87		2,187	\$ 180,277
				\$ 4,274,726
				\$ (44,686)
Customer Class	ICM Rate Rider	per	Test Year Volume	Gross ICM Revenue
Residential	\$ -	kWh	73,998,981	\$ -
GS < 50 kW	\$ -	kWh	41,877,513	\$ -
GS > 50 kW	\$ -	kW	212,896	\$ -
Large User	\$ -	kW	60,000	\$ -
USL	\$ -	kWh	251,508	\$ -
				\$ -
Total 2019 Distribution Revenue at Proposed Rates				\$ 5,546,234

Forecast revenue for the 2018 Bridge Year at current rates is provided in Table 3.3:

Table 3.3: 2018 Forecast Revenues at Current Rates

Customer Class	Variable Distribution Rate	per	Bridge Year Volume	Gross Variable Revenue
Residential	\$ 0.0033	kWh	73,760,865	\$ 243,411
GS < 50 kW	\$ 0.0118	kWh	42,306,679	\$ 499,219
GS > 50 kW	\$ 2.2226	kW	221,277	\$ 491,810
Large User	\$ 2.2226	kW	-	\$ -
USL	\$ 0.0064	kWh	251,508	\$ 1,610
Streetlighting	30.6934	kW	2,439	\$ 74,859
				\$ 1,310,908
Customer Class	Fixed Distribution Rate		Bridge Year Volume	Gross Fixed Revenue
Residential	\$ 26.86		7,976	\$ 2,570,945
GS < 50 kW	\$ 39.41		1,335	\$ 631,191
GS > 50 kW	\$ 281.65		131	\$ 441,089
Large User	\$ 281.65		-	\$ -
USL	\$ 21.20		26	\$ 6,614
Streetlighting	\$ 7.85		2,155	\$ 203,012
				\$ 3,852,851
				\$ (11,086)
Customer Class	ICM Rate Rider	per	Bridge Year Volume	Gross ICM Revenue
Residential	\$ 0.0007	kWh	73,760,865	\$ 51,633
GS < 50 kW	\$ 0.0012	kWh	42,306,679	\$ 50,768
GS > 50 kW	\$ 0.3483	kW	221,277	\$ 77,071
Large User	\$ 0.3483	kW	-	\$ -
USL	\$ 0.0005	kWh	251,508	\$ 126
				\$ 179,471
Total 2018 Distribution Revenue at Current Rates				\$ 5,332,144

Table 3.4 provides a trend analysis of actual and forecast revenues:

Table 3.4: Revenue Trend Analysis (\$000's)

	2014	2015	2016	2017	2018F	2019F
Service Revenue	\$4,729	\$4,693	\$4,844	\$5,019	\$5,153	\$5,546
Annual Growth		-0.76%	3.22%	3.61%	2.67%	7.63%

The reduction in revenue in 2015 is the result of the rebasing following the 2014 Cost of Service application. The years 2016-2018 do not include the ICM rate rider as revenue as that is all

1 booked to the variance account. In 2019, the ICM is gone and revenue includes the portion of
2 rates required to support the transformer installed in 2015. If this is backed out the growth in
3 revenue from 2018 becomes 3.96% which is more consistent with historical growth.

4 5 **2.3.1.4 Proposed Load Forecast**

6 The following section of the application covers the approach taken to determine the Load Forecast.
7 This section also covers economic assumptions and data sources for customer and load forecasts.
8 It explains wholesale purchases and subsequent adjustments to the wholesale purchases. It also
9 provides the rationale behind each variable used in the regression analysis. Lastly, it presents the
10 regression results and explains how they were used to determine the forecast for the 2018 Bridge
11 Year and the 2019 Test Year.

12
13 Table 3.5 below presents the actual and forecast trends for customer/connection counts, kWh
14 consumption and billed kW demand.
15

Table 3.5: Customer and Volume Trend Table

	Year	2011	2012	2013	2014	2015	2016	2017	2018	2019
Residential	Cust/Conn	6,594	6,716	6,912	7,110	7,389	7,661	7,838	7,976	8,152
	kWh	66,976,830	67,086,975	68,126,809	68,599,528	69,624,978	74,189,661	71,017,299	73,760,865	73,998,981
	kW									
General Service < 50 kW	Cust/Conn	1,235	1,269	1,221	1,312	1,322	1,333	1,332	1,335	1,338
	kWh	34,321,035	35,374,878	35,291,131	39,288,460	41,172,288	43,510,841	40,733,064	42,306,679	41,877,513
	kW									
General Service > 50 kW - 4999 kW	Cust/Conn	120	118	118	129	128	122	129	131	131
	kWh	78,632,457	77,993,648	77,896,093	80,076,899	81,848,511	83,681,624	84,099,297	85,961,669	82,705,771
	kW	199,918	202,738	204,593	208,043	213,949	211,155	211,534	221,277	212,896
Unmetered Scattered Load	Cust/Conn	22	22	21	22	20	18	21	26	26
	kWh	225,362	226,394	234,467	230,817	224,901	224,075	250,759	251,508	251,508
	kW									
Street Lights	Cust/Conn	1,946	1,947	1,949	2,051	2,081	2,120	2,124	2,155	2,187
	kWh	1,153,888	1,163,464	1,160,024	1,160,025	974,371	861,899	858,844	873,782	886,616
	kW	3,222	3,239	3,257	3,239	2,743	2,373	2,400	2,439	2,475
Large User	Cust/Conn	-	-	-	-	-	-	-	-	1
	kWh	-	-	-	-	-	-	-	-	23,308,825
	kW	-	-	-	-	-	-	-	-	60,000
Total	Cust/Conn	9,917	10,072	10,222	10,624	10,940	11,253	11,444	11,623	11,835
	kWh	181,309,571	181,845,359	182,708,524	189,355,729	193,845,050	202,468,101	196,959,263	203,154,504	223,029,214
	kW	203,139	205,977	207,850	211,281	216,692	213,529	213,934	223,716	275,370

2.3.1.5 Overview of Load Forecast Methodology (OEB Ref 2.3.1.1)

NOTL Hydro's forecast is based on a multi-variate regression model developed based on monthly wholesale purchased kWh from January 2011 to December 2017 as measured at the wholesale points of delivery (exclusive of losses; i.e., not loss adjusted) with the addition of the renewable generation within the NOTL Hydro service territory. The multi-variate regression model was chosen as it has a strong correlation (r-squared) and is, intuitively, the most suitable model.

The methodology proposed in this application predicts wholesale consumption using a regression analysis that relates historical monthly wholesale kWh usage to monthly historical heating degree days and cooling degree days. Heating degree-day provides a measure of how much (in degrees), and for how long (in days), the outside temperature was below that base temperature. Cooling degree-day figures also come with a base temperature, and provide a measure of how much, and for how long, the outside temperature was above that base temperature. For degree days, daily observations as reported at Environment Canada's weather station at Port Weller (*latitude: 43°15'00.000" N; longitude: 79°13'00.000" W, elevation 79.00 metres*) are used. Seven years of heating and cooling data was used to match the available customer load data.

The other variables used are total customer count, daylight hours, days per month, a spring/fall flag and cost of power. Each variable is discussed in detail later in this section.

2.3.1.6 Customer Count

NOTL Hydro is projecting customer numbers to steadily increase (growth) in all customer classes as illustrated in the table below:

Table 3.6: Customer / Connection Projections

Residential			GS<50 kW			GS>50 kW	
Year	Count	Growth Rate	Count	Growth Rate	Count	Growth Rate	
2011	6,594		1,235		120		
2012	6,716	1.0185	1,269	1.0278	118	0.9806	
2013	6,912	1.0292	1,221	0.9622	118	1.0014	
2014	7,110	1.0286	1,312	1.0744	129	1.0976	
2015	7,389	1.0392	1,322	1.0074	128	0.9894	
2016	7,661	1.0368	1,333	1.0084	122	0.9492	
2017	7,838	1.0232	1,332	0.9992	129	1.0614	
Geomean		1.0292		1.0127		1.0120	
2018	7,976	1.0176	1,335	1.0023	131	1.0120	
2019	8,152	1.0221	1,338	1.0022	131	1.0038	
Large User			USL		Streetlights		
Year	Count	Growth Rate	Count	Growth Rate	Count	Growth Rate	
2011	-		22		1,946		
2012	-	0.0000	22	0.9962	1,947	1.0004	
2013	-	0.0000	21	0.9716	1,949	1.0010	
2014	-	0.0000	22	1.0117	2,051	1.0526	
2015	-	0.0000	20	0.9345	2,081	1.0143	
2016	-	0.0000	18	0.8763	2,120	1.0189	
2017	-	0.0000	21	1.2000	2,124	1.0018	
Geomean		0.0000		0.9936		1.0147	
2018	-	0.0000	26	1.2235	2,155	1.0147	
2019	1	100.0000	26	1.0000	2,187	1.0147	

Residential Customer Count Forecast

NOTL Hydro operates within the Town of Niagara-on-the-Lake and serves the entire Town with the exception of around 50 customers served by neighbouring LDCs due to load transfers. Upon reviewing the latest Census data (2016), Statistics Canada notes the following about Niagara-on-the-Lake:

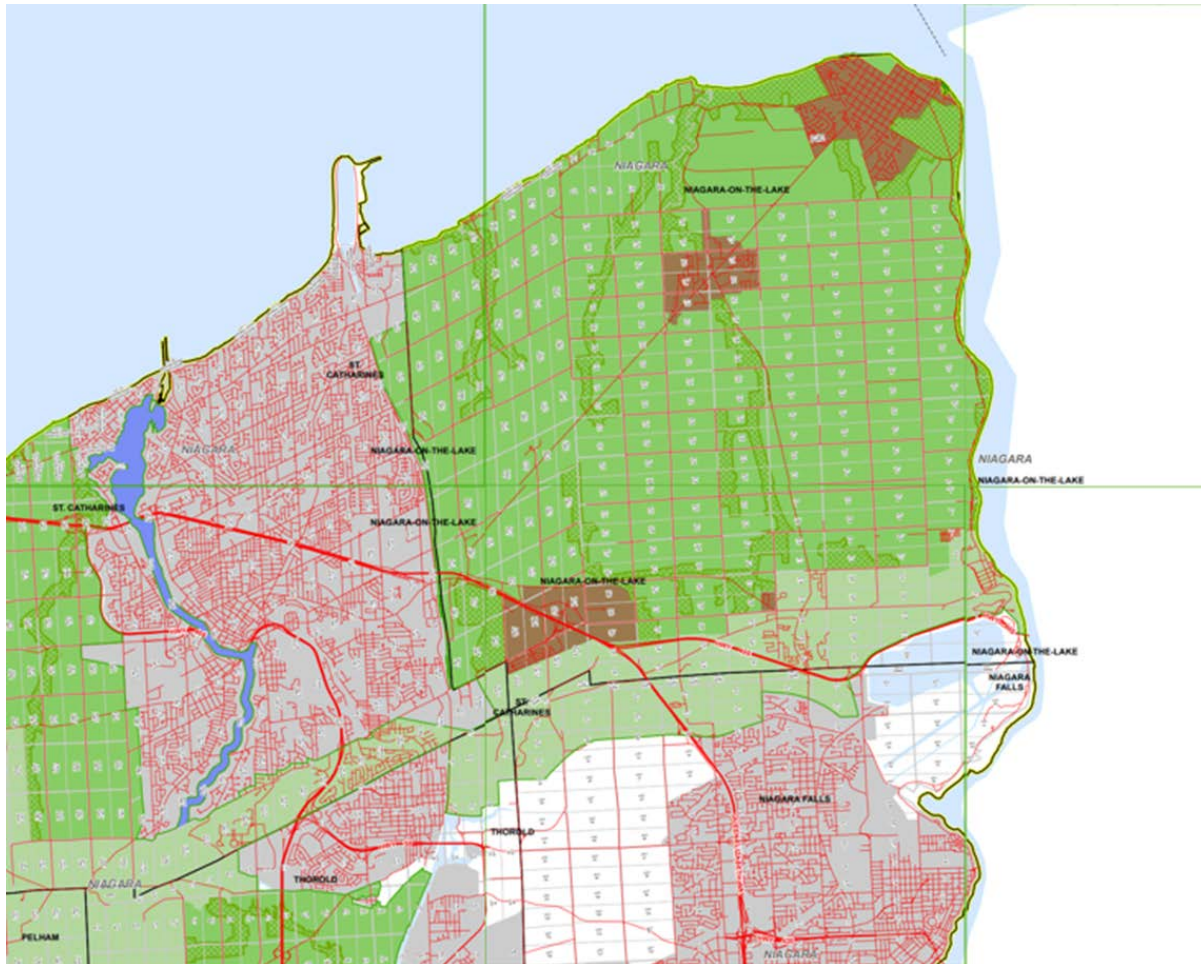
1
2 *In 2016, the enumerated population of Niagara-on-the-Lake (Town) was 17,511,*
3 *which represents a change of 13.7% from 2011. This compares to the provincial*
4 *average of 4.6% and the national average of 5.0%.*

5 *Source: Statistics Canada*
6

7 The growth reported by Statistics Canada is consistent with the growth seen in NOTL Hydro's
8 residential customer count and, to a lesser degree, the growth in NOTL Hydro's General Service
9 < 50 kW customer count.

10 Most of Niagara-on-the-Lake is protected by the Greenbelt legislation with only the towns and
11 villages of Niagara-on-the-Lake (Olde Town), Virgil, Glendale and St. David's available for
12 development. Future development will therefore be largely driven by infill and small developments.
13 This is consistent with the nature of the growth seen since 2011 with two significant exceptions.
14

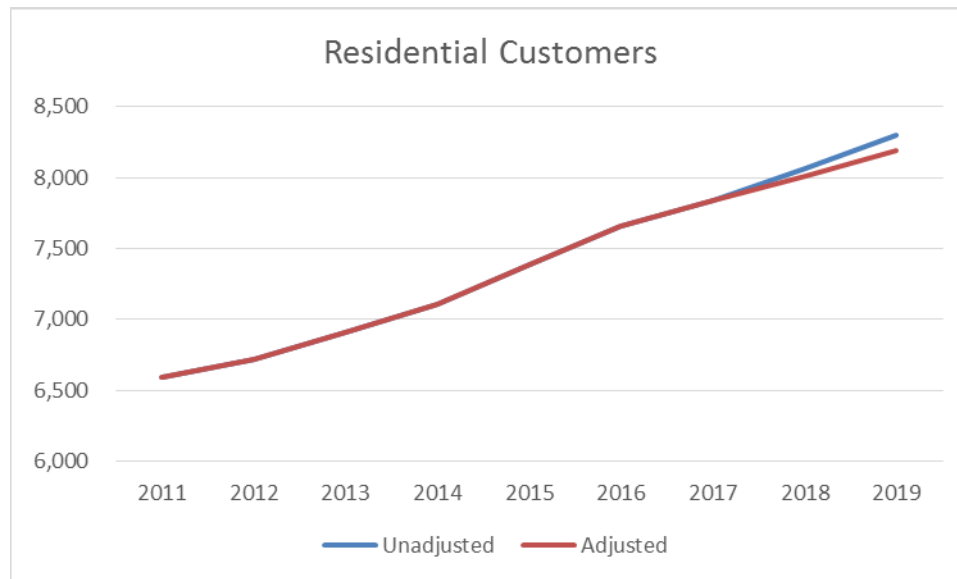
Table 3.7: Map of Greenbelt Designated Land in Niagara-on-the-Lake



Areas in green are designated Greenbelt land with restricted development

In 2015/2016, the Cannery Park residential development was completed. A total of 187 residential customers were added in these two years just from this development. There are no developments of this scale planned for 2018-2019 or even for the next five years. As a result, a regression analysis of 2011-2017 overstates future growth. Forecasted growth in residential customers has been reduced to 176 new customers each year to remove the impact of the Cannery Park development from the forecast.

Table 3.8: Forecast Residential Customers adjusted for Cannery Park Development

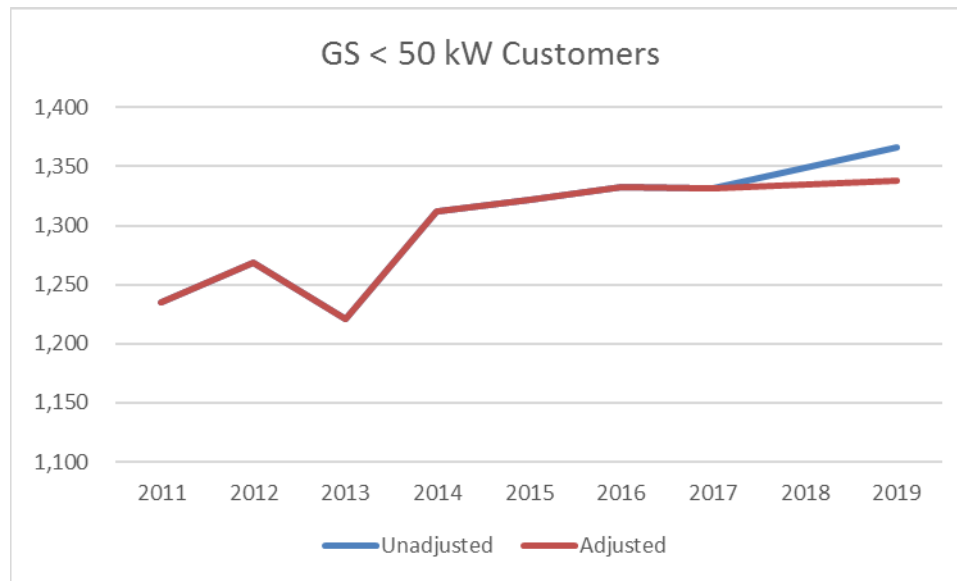


In late 2017, NOTL Hydro completed the transfers of loads with its neighbouring utilities, Alectra and Niagara Peninsula Energy Inc. As a result of these load transfers, a net of 38 residential customers were transferred to these other LDCs. The number of forecast residential customers in 2018 has been reduced by these 38 customers.

GS > 50 kW Customer Count Forecast

In 2014, the Outlet Mall at the intersection of Glendale Avenue and the QEW was completed. The impact of this Mall had been included in our 2014 Cost of Service application as an upward adjustment in our forecast. Almost, one hundred new General Service < 50 kW were added that year as each retail outlet in the Mall has its own account.

Growth in commercial activities in Niagara-on-the-Lake is entirely in service sectors with growth in the retail, tourism and winery industries. There are no developments of this scale planned for 2018-2019 or even for the next five years. As a result, a regression analysis of 2011-2017 overstates future growth. Forecasted growth in GS<50 kW customers has been reduced to 3 new customers each year to remove the impact of the Outlet Mall from the forecast.

Table 3.9: Forecast GS < 50 kW Customers Adjusted for Outlet Mall

Other Rate Classes Forecasted Customer Counts

Two other adjustments have been made to the forecasted customer counts:

- The number of unmetered loads has been increased to 26 to reflect the actual count in 2018,
- The Large User class with one customer has been created in 2019,
- The GS > 50 kW was reduced by one customer in 2019 due to the transfer to the Large User class,
- The streetlight count is forecast to grow at the historical rate.

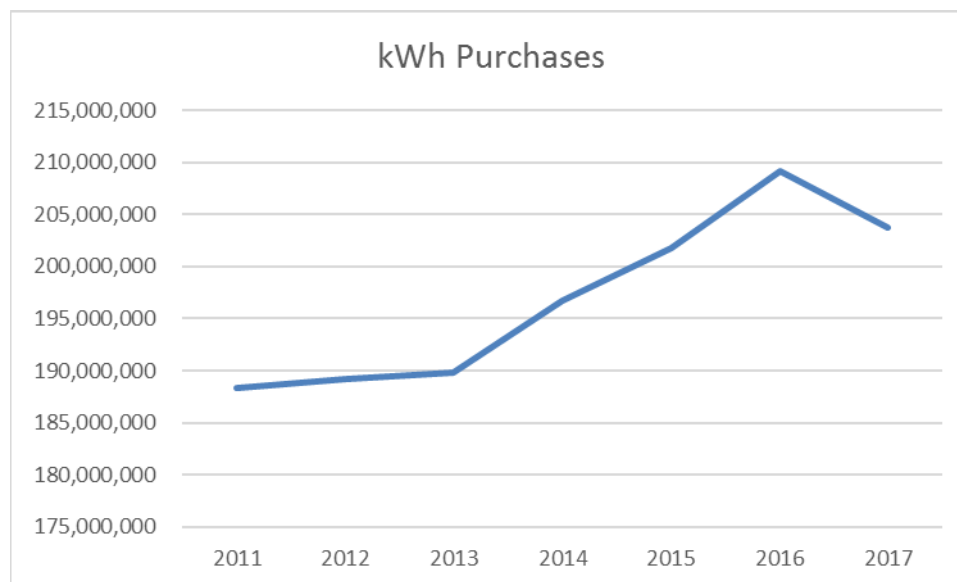
2.3.1.7 Overview of Wholesale Purchases

NOTL Hydro purchases its power from the Independent Electricity Systems Operator (IESO) and from over 140 renewable energy generators located in Niagara-on-the-Lake. The following tables summarize the kWh wholesale purchases:

Table 3.10: Wholesale kWh Purchases 2011-2017

	2011	2012	2013	2014	2015	2016	2017
IESO	172,952,898	175,015,278	174,453,179	182,267,235	186,601,102	194,519,543	190,337,392
SOP	15,095,889	12,668,908	13,566,559	12,179,335	12,739,289	12,038,127	10,971,592
FIT	3,911	598,435	650,444	851,260	866,605	895,000	867,723
MicroFIT	245,823	886,451	1,152,871	1,453,817	1,566,819	1,736,631	1,608,060
Total	188,298,521	189,169,073	189,823,053	196,751,647	201,773,815	209,189,302	203,784,767

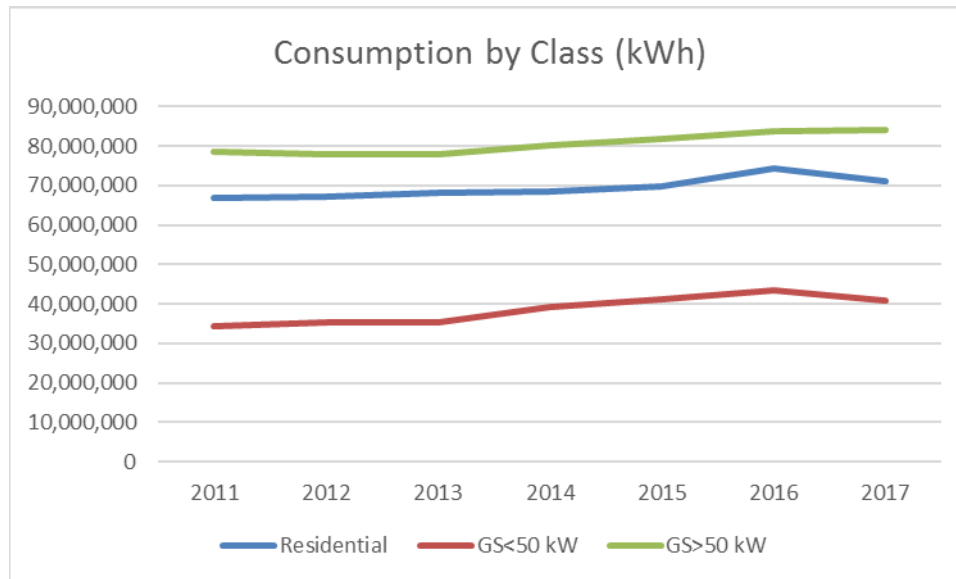
Table 3.11: Trend of Wholesale kWh Purchases 2011-2017



NOTL Hydro's load has been steadily rising over the six year period (2011 to 2017) with wholesale purchases increasing by 8% between 2011 and 2017. The reduction in wholesale purchases in 2017 is not the result of changes in specific customers or customer classes. Wholesale purchases were much higher than expected in 2016 due to the hotter summer and where lower than expected in 2017 due to cooler weather.

The table below illustrates NOTL Hydro's billed kWh energy volume by major customer class for 2011-2017:

Table 3.12: 2011-2017 Customer Billed kWh

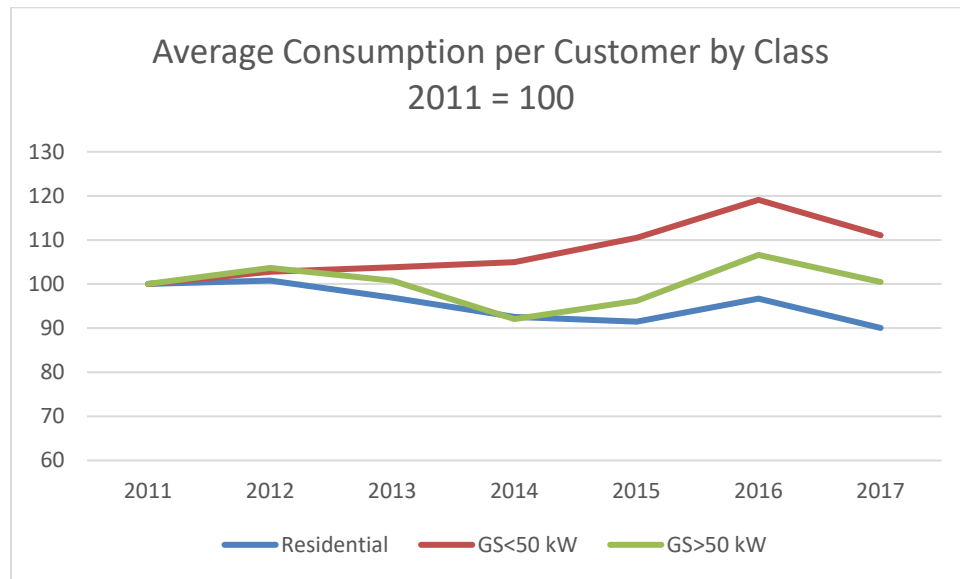


Consumption for all three classes has risen in aggregate during the last six years. Both the residential and GS<50 kW customer classes show the weather derived drop in consumption from 2016 to 2017.

Table 3.13: 2011-2017 Growth in Consumption by Class

Class	% Increase	kWh Increase
Residential	6.0%	4,040,469
GS<50 kW	18.7%	6,412,029
GS>50 kW	7.0%	5,466,840

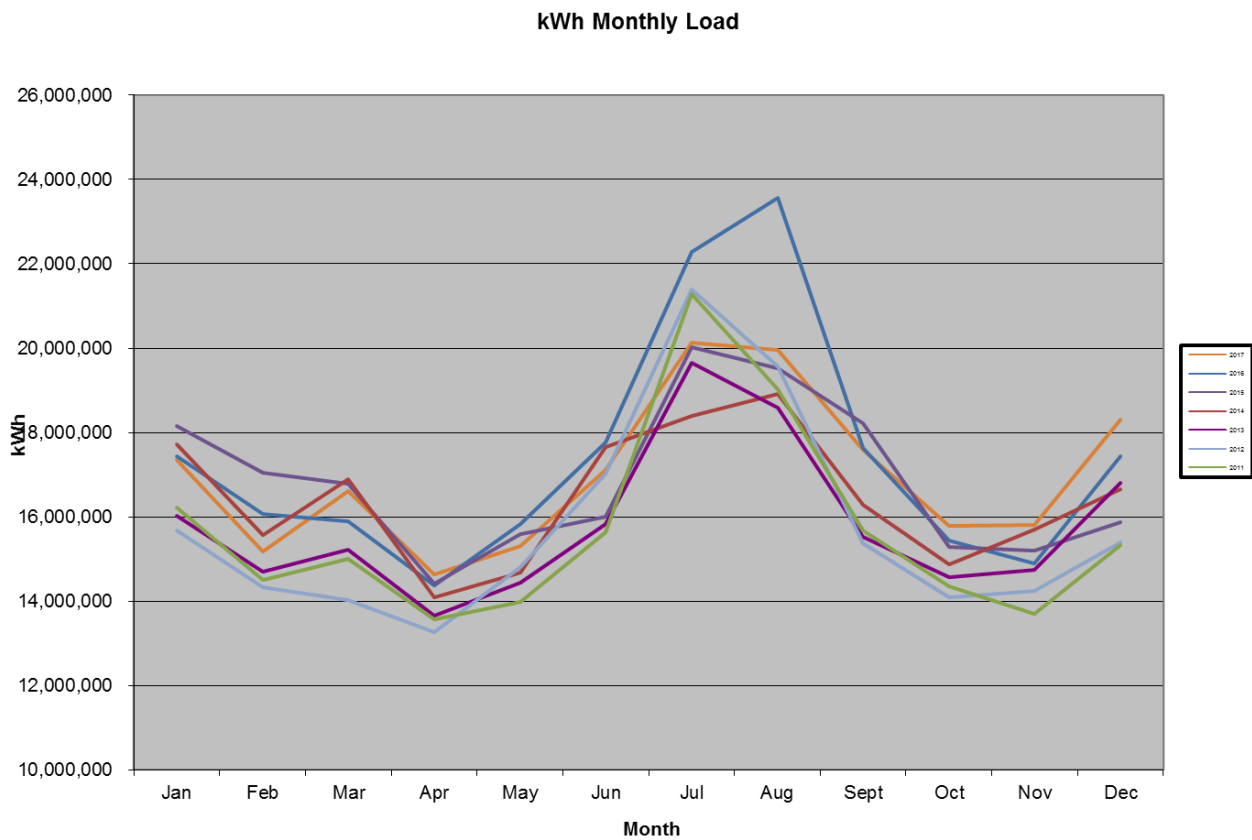
The customer class with the most growth in both percentage terms and in kWh has been the GS<50 kWh class.

Table 3.14: 2011-2017 Customer Billed kWh

The average consumption by the GS<50 kWh Customer Class is growing rather than declining and has done so every year other than in 2017 which was due to the weather. The most likely explanation for this is economic growth as 2011-2017 have been growth years economically. Average consumption for residential customers during the same time period has fallen from 846 kWh per month in 2011 to 761 kWh. This is consistent with trends seen across Ontario. Average consumption per customer in the GS>50 kW Customer Class will be affected by unrelated variables specific to each customer so no general conclusions can be made. No one customer in this class is large enough to have a significant impact on the average consumption.

The chart below illustrates the monthly kWh purchases and shows the variances month-by-month over the 5-year period:

Table 3.15: kWh Wholesale Purchases by Month for 2011 - 2017



Purchases follow a regular monthly seasonal pattern with a general overall trend of higher purchases each year. The very high volume purchases in the summer of 2016 due to the unusually hot weather stand out as an outlier.

2.3.1.8 Overview of Variables Used

In addition to number of customers and monthly purchases of electricity, NOTL Hydro used the following factors in their analysis to estimate future demand:

- Weather (e.g. heating and cooling) which is by far the most dominant effect for most systems;
- Number of days per month;
- Daylight hours.

Specifics relating to each variable used in the regression analysis are presented at the next section.

a) Weather - Heating and Cooling:

In order to determine the relationship between observed weather and energy consumption, monthly weather observations describing the extent of heating or cooling required within the month are necessary. Environment Canada publishes monthly observations on heating degree days (HDD) and cooling degree days (CDD) for selected weather stations across Canada. Heating degree-days for a given day are the number of Celsius degrees that the mean temperature is below 18°C. Cooling degree-days for a given day are the number of Celsius degrees that the mean temperature is above 18°C. For NOTL Hydro, the monthly HDD and CDD as reported at Environment Canada's weather station at Port Weller (*latitude: 43°15'00.000" N; longitude: 79°13'00.000" W, elevation 79.00 metres*) was used.

NOTL Hydro has adopted the 7 year average from 2011 to 2017 as the definition of weather normal in order to remain consistent with the other variables used in this analysis. The proposed normal weather methodology was chosen as the last seven years captures the impact of increasing temperatures from climate change and NOTL Hydro has no grounds for making any non-normal assumptions.

The following table outlines the monthly weather data used in the regression analysis.

Table 3.16: HDD and CDD as reported at Port Weller, ON. Weather Station

	Heating Degree Days						
	2011	2012	2013	2014	2015	2016	2017
Jan	678.00	554.40	556.40	727.80	696.25	597.25	556.50
Feb	578.50	482.40	565.90	648.10	776.40	537.40	468.50
Mar	527.45	366.70	508.70	636.20	596.90	444.60	528.40
Apr	342.60	296.30	341.30	356.60	325.90	373.25	273.05
May	187.10	99.50	150.35	174.70	131.80	157.95	181.80
Jun	21.90	18.90	44.30	27.00	61.20	19.10	27.00
Jul	-	-	3.20	0.60	2.60	-	-
Aug	-	-	-	0.90	2.20	-	0.30
Sep	26.90	37.90	51.60	46.40	17.10	14.40	25.10
Oct	185.70	191.90	159.95	173.70	186.05	141.90	94.70
Nov	284.90	381.90	416.30	416.00	284.45	270.50	383.85
Dec	463.70	462.50	608.50	509.75	372.95	540.90	617.20

	Cooling Degree Days						
	2011	2012	2013	2014	2015	2016	2017
Jan	-	-	-	-	-	-	-
Feb	-	-	-	-	-	-	-
Mar	-	-	-	-	-	-	-
Apr	-	-	-	-	-	-	-
May	4.10	22.40	12.15	3.00	9.75	31.00	2.80
Jun	41.80	105.60	47.50	39.10	19.50	67.10	62.80
Jul	196.90	203.50	139.50	78.40	121.20	166.60	111.60
Aug	146.30	148.70	106.40	88.10	104.30	198.85	102.00
Sep	39.90	50.30	34.40	42.30	84.00	88.80	59.50
Oct	4.20	2.60	4.80	5.70	1.80	12.35	14.90
Nov	-	-	-	-	-	-	-
Dec	-	-	-	-	-	-	-

b) Number of Days per Month:

NOTL Hydro also used a “Days per Month” variable because this identifies seasonal peaks and less/more days in calendar months.

c) Customer Count

Results of analysis in section 2.3.1.5. Variable captures growth in demand.

d) Daylight Hours

Average daylight hours per month to capture variation in demand between months due to need for lighting.

	Daylight Hours						
	2011	2012	2013	2014	2015	2016	2017
Jan	9.12	9.12	9.12	9.12	9.12	9.12	9.12
Feb	10.20	10.20	10.20	10.20	10.20	10.20	10.20
Mar	11.50	11.50	11.50	11.50	11.50	11.50	11.50
Apr	13.26	13.26	13.26	13.26	13.26	13.26	13.26
May	14.47	14.47	14.47	14.47	14.47	14.47	14.47
Jun	15.30	15.30	15.30	15.30	15.30	15.30	15.30
Jul	15.11	15.11	15.11	15.11	15.11	15.11	15.11
Aug	14.00	14.00	14.00	14.00	14.00	14.00	14.00
Sep	12.27	12.27	12.27	12.27	12.27	12.27	12.27
Oct	10.52	10.52	10.52	10.52	10.52	10.52	10.52
Nov	9.31	9.31	9.31	9.31	9.31	9.31	9.31
Dec	8.50	8.50	8.50	8.50	8.50	8.50	8.50

e) Spring/Fall Flag.

Building on the heating/cooling days to capture the seasonality of demand across a year.

f) Blended RPP Rates.

Capturing the impact of higher and lower rates on the demand for electricity:

	Blended RPP Rates						
	2011	2012	2013	2014	2015	2016	2017
Jan	6.50	7.57	7.94	8.89	9.50	10.59	11.00
Feb	6.50	7.57	7.94	8.89	9.50	10.59	11.00
Mar	6.50	7.57	7.94	8.89	9.50	10.59	11.00
Apr	6.50	7.57	7.94	8.89	9.50	10.59	11.00
May	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Jun	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Jul	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Aug	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Sep	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Oct	7.30	8.07	9.10	9.25	10.21	11.00	9.80
Nov	7.57	7.94	8.89	9.50	10.59	11.00	8.00
Dec	7.57	7.94	8.89	9.50	10.59	11.00	8.00

The table below shows the sources of data used for the variables used in NOTL Hydro's Load Forecast:

Table 3.17: Origin of Variables:

Variable	Source of Data
a) Heating and Cooling Days:	Environment Canada (http://climate.weather.gc.ca/) for Port Weller weather station
b) Number of Days per Month:	Used actual count of days per month for 2011 to 2017
c) Customer Count	Actual Customer / Connection count per Customer Class
d) Daylight Hours	http://www.climateps.com/index.php
e) Spring/Fall Flag	"0" for March, April, May, September October, November "1" for January, February, June, July, August, December
f) Blended RPP Rates	www.ontario-hydro.com

NOTL Hydro initially ran the regression analysis with only the first three variables. The result of was a 92% confidence level. By adding the additional variables NOTL Hydro was able to further improve the confidence level.

2.3.1.9 Regression Results

The table below presents the regression results used to determine the load forecast:

Table 3.18: Correlation/Regression Results

<i>Regression Statistics</i>	
Multiple R	0.974758942
R Square	0.950154995
Adjusted R Square	0.945564008
Standard Error	496748.1233
Observations	84

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	7	3.57486E+14	5.10694E+13	206.9609294	8.55432E-47
Residual	76	1.87537E+13	2.46759E+11		
Total	83	3.7624E+14			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	-10069379.72	2636179.515	-3.819686659	0.000271105	-15319786.26	-4818973.19	-15319786.26	-4818973.19
HDD	2942.139967	438.8822824	6.703710962	3.15793E-09	2068.030147	3816.249788	2068.030147	3816.249788
CDD	38923.64305	1817.701881	21.41365614	6.30975E-34	35303.376	42543.91009	35303.376	42543.91009
Daylight Hours	-41009.18644	36754.5207	-1.115758978	0.268040817	-114212.1586	32193.78571	-114212.1586	32193.78571
# Customers	1237.68037	222.5686342	5.560893046	3.82703E-07	794.3965176	1680.964222	794.3965176	1680.964222
Day per Month	446850.1022	70391.69102	6.348051819	1.44381E-08	306652.8993	587047.3052	306652.8993	587047.3052
Spring/Fall Flag	794263.8073	139065.0508	5.711455196	2.06731E-07	517291.7545	1071235.86	517291.7545	1071235.86
Blended Rate	25419.38343	82044.09536	0.309825872	0.757541318	-137985.5941	188824.3609	-137985.5941	188824.3609

The resulting regression equation yields an adjusted R-squared of 94.56%. An R-squared of over 90% indicates the regression analysis is significant.

The prediction formula has the following statistical results:

Table 3.19: Regression Results

Statistic	Value
R Square	95.02%
Adjusted R Square	94.56%
F Test	248.68
T-stats by Coefficient:	
a) Intercept	(3.8197)
b) Heating Degree Days	6.7037
c) Cooling Degree Days	21.413
d) Number of Days in Month	6.3481
e) Customer Count	5.5609
f) Daylight Hours	-1.1158
g) Spring/Fall flag	5.7115
h) Blended RPP Rate	0.3098

Once a successful regression analysis has been run, the predicted wholesale purchases can be compared to the actual wholesale purchases. The table below provides this comparison.

Table 3.20: Actual Purchased kWh versus Predicted kWh

Year	kWh Purchased (Actual)	Forecast	
2011	188,298,521.00	190,530,219.37	1.19%
2012	189,169,072.93	195,964,358.13	3.59%
2013	189,823,053.14	191,903,721.59	1.10%
2014	196,751,647.39	193,844,611.69	1.48%
2015	201,773,815.26	200,603,195.60	0.58%
2016	209,189,301.69	212,828,670.71	1.74%
2017	203,784,766.55	207,071,865.40	1.61%

Mean Average Percentage Error (Mape) :

1.61%

Median

1.48%

To use the regression analysis to project for the 2018 bridge year and the 2019 test year the variables of heating and cooling days, customer counts and days in a month are required. The days in the month is a given but the other three input variables must be estimated.

2.3.1.10 Determination of Customer Count Forecast

As described above, NOTL Hydro has used a simple geometric mean function to determine the forecasted number of customers for the 2018 Bridge Year and 2019 Test Year. However, because there were anomalies in the growth rates of several of the customer classes this calculation has had to be adjusted. The table below provides the updated forecasts with the adjusted expectations in customer growth:

Table 3.21: Customer Forecast

Adjusted Forecasted Customer Counts

Residential			GS<50 kW		GS>50 kW	
Year	Count	Growth Rate	Count	Growth Rate	Count	Growth Rate
2011	6,594		1,235		120	
2012	6,716	1.0185	1,269	1.0278	118	0.9806
2013	6,912	1.0292	1,221	0.9622	118	1.0014
2014	7,110	1.0286	1,312	1.0744	129	1.0976
2015	7,389	1.0392	1,322	1.0074	128	0.9894
2016	7,661	1.0368	1,333	1.0084	122	0.9492
2017	7,838	1.0232	1,332	0.9992	129	1.0614
Geomean		1.0292		1.0127		1.0120
2018	7,976	1.0176	1,335	1.0023	131	1.0120
2019	8,152	1.0221	1,338	1.0022	131	1.0038
Large User			USL		Streetlights	
Year	Count	Growth Rate	Count	Growth Rate	Count	Growth Rate
2011	-		22		1,946	
2012	-	0.0000	22	0.9962	1,947	1.0004
2013	-	0.0000	21	0.9716	1,949	1.0010
2014	-	0.0000	22	1.0117	2,051	1.0526
2015	-	0.0000	20	0.9345	2,081	1.0143
2016	-	0.0000	18	0.8763	2,120	1.0189
2017	-	0.0000	21	1.2000	2,124	1.0018
Geomean		0.0000		0.9936		1.0147
2018	-	0.0000	26	1.2235	2,155	1.0147
2019	1	100.0000	26	1.0000	2,187	1.0147

Note:

Number of customers / connections is based on the count at the year-end (i.e. 31st December).
Year average customer counts have been used for this analysis.

Residential Customers:

NOTL Hydro's residential customer count has been growing at a mean average of 2.92% per year. This growth rate is overstated due to the Cannery Park development in 2015-2016 which added almost 187 customers over what would normally be expected. The expected growth rate has been adjusted by reducing the growth rate to 2.21%; the historical growth rate without Cannery Park. In addition, in 2018, the expected growth was reduced by 38 customers as these were transferred to Alectra under load transfer arrangements.

General Service <50kW:

NOTL Hydro's General Service < 50 kW class has been growing at a mean average of 1.27% per year. This growth rate is overstated due to the Outlet Mall which opened in 2014 and added almost 90 new customers over what would normally be expected. The expected growth rate has been adjusted by reducing the growth rate to 1.00%; the historical growth rate without the Outlet Mall.

General Service 50-4999kW:

NOTL Hydro has used the geomean average of 1.012 to determine the expected growth of this class. However, in 2019 one customer has been removed from this class and added to the newly created Large User class.

Street Lighting:

NOTL Hydro has used the geomean average of 1.0147 to determine the expected growth of this class.

Unmetered Scattered Load:

NOTL Hydro has increased the expected Customer Count of this class to 26 based on the actual count in early 2018.

Large User:

NOTL Hydro has created a new Large User class based on the expected growth in demand from one of its customer.

To adjust its model to reflect the difference between the expected customer counts based on the last six years of actual growth and NOTL Hydro's expected customer counts adjusting for non-repeating factors over the past six years, NOTL Hydro has incorporated a Customer Count Adjustment Factor into its determination of Customer Count for the regression model.

2.3.1.11 Determination of Heating and Cooling Degree Days

The average of the past seven years has been used to determine the heating and cooling degree days for the 2018 bridge year and the 2019 test year. There are no grounds to make any assumptions as to whether either of those years will be any cooler or hotter than the average. It is noted that many of the recent years have been the hottest on record due to global warming. Using seven years of data rather than ten or twenty years is more relevant in this case as would more accurately reflect the increased average temperature.

2.3.1.12 Determination of Remaining Variables

Daylights hours, the Spring/Fall flag, and the number of days in the month would be unchanged in 2018 and 2019 from previous years. For the Blended RPP Rate the current rate has been assumed to remain in effect for the next two years.

2.3.1.13 Load Forecast

Based on the inputs for the 2018 bridge year and the 2019 test year described above the resulting wholesale purchases are estimated as follows:

Table 3.22: Forecast Wholesale Purchases

Month	HDD	CDD	Daylight Hours	# Customers	Day per Month	Spring/Fall Flag	Blended Rate	Weather Normalized
2018-January	623.80	0.00	9.12	9375.63	31.00	1.00	8.00	18,436,841
2018-February	579.60	0.00	10.20	9387.59	28.29	1.00	8.00	17,064,434
2018-March	515.56	0.00	11.50	9399.56	31.00	0.00	8.00	16,461,876
2018-April	329.86	0.00	13.26	9411.52	30.00	0.00	8.00	15,411,279
2018-May	154.74	12.17	14.47	9423.48	31.00	0.00	8.00	15,781,858
2018-June	31.34	54.77	15.30	9435.44	30.00	1.00	8.00	18,199,390
2018-July	0.91	145.39	15.11	9447.40	31.00	1.00	8.00	22,106,350
2018-August	0.49	127.81	14.00	9459.37	31.00	1.00	8.00	21,481,192
2018-September	31.34	57.03	12.27	9471.33	30.00	0.00	8.00	16,867,391
2018-October	161.99	6.62	10.52	9483.29	31.00	0.00	8.00	15,823,152
2018-November	348.27	0.00	9.31	9495.25	30.00	0.00	8.00	15,731,077
2018-December	510.79	0.00	8.50	9507.21	31.00	1.00	8.00	18,292,616
2019-January	623.80	0.00	9.12	9524.72	31.00	1.00	8.00	18,621,369
2019-February	579.60	0.00	10.20	9542.24	28.29	1.00	8.00	17,255,831
2019-March	515.56	0.00	11.50	9559.75	31.00	0.00	8.00	16,660,142
2019-April	329.86	0.00	13.26	9577.26	30.00	0.00	8.00	15,616,414
2019-May	154.74	12.17	14.47	9594.77	31.00	0.00	8.00	15,993,862
2019-June	31.34	54.77	15.30	9612.28	30.00	1.00	8.00	18,418,263
2019-July	0.91	145.39	15.11	9629.80	31.00	1.00	8.00	22,332,092
2019-August	0.49	127.81	14.00	9647.31	31.00	1.00	8.00	21,713,804
2019-September	31.34	57.03	12.27	9664.82	30.00	0.00	8.00	17,106,872
2019-October	161.99	6.62	10.52	9682.33	31.00	0.00	8.00	16,069,502
2019-November	348.27	0.00	9.31	9699.84	30.00	0.00	8.00	15,984,296
2019-December	510.79	0.00	8.50	9717.35	31.00	1.00	8.00	18,552,705

Year	Forecast Purchases
2018	211,657,455
2019	214,325,151

2.3.1.14 Load Forecast by Class

The wholesale purchases are allocated at this point based on historical weightings.

Table 3.23: Forecast Consumption – Residential Class







Residential							
Year	 Residential Metered kWh	 Wholesale Purchases	 Weather Normalized	Ratio% *	Weather Normal	Average # Customers	Per customer
2011	66,976,830	188,298,521	190,530,219	35.57%	67,770,634	6,594	10,277
2012	67,086,975	189,169,073	195,964,358	35.46%	69,496,857	6,716	10,348
2013	68,126,809	189,823,053	191,903,722	35.89%	68,873,553	6,912	9,964
2014	68,599,528	196,751,647	193,844,612	34.87%	67,585,959	7,110	9,505
2015	69,624,978	201,773,815	200,603,196	34.51%	69,221,039	7,389	9,368
2016	74,189,661	209,189,302	212,828,671	35.47%	75,480,375	7,661	9,853
2017	71,017,299	203,784,767	207,071,865	34.85%	72,162,825	7,838	9,206
2018			211,657,456	34.85%	73,760,865	7,976	9,247
2019			214,325,152	34.85%	74,690,535	8,152	9,162

Table 3.24: Forecast Consumption – GS < 50 kW Class

General Service < 50 kW							
Year	 GS<50 Metered kWh	 Wholesale Purchases	 Weather Normalized	Ratio% *	Weather Normal	Average # Customers	Per customer
2011	34,321,035	188,298,521	190,530,219	18.23%	34,727,805	1,235	28,127
2012	35,374,878	189,169,073	195,964,358	18.70%	36,645,606	1,269	28,878
2013	35,291,131	189,823,053	191,903,722	18.59%	35,677,960	1,221	29,219
2014	39,288,460	196,751,647	193,844,612	19.97%	38,707,967	1,312	29,507
2015	41,172,288	201,773,815	200,603,196	20.41%	40,933,421	1,322	30,974
2016	43,510,841	209,189,302	212,828,671	20.80%	44,267,820	1,333	33,216
2017	40,733,064	203,784,767	207,071,865	19.99%	41,390,099	1,332	31,081
2018			211,657,456	19.99%	42,306,679	1,335	31,698
2019			214,325,152	19.99%	42,839,906	1,338	32,026

For both residential and GS<50 kW classes the forecast loads have been weather normalized as load is influenced by variable weather significantly more than demand. The impact of this can be seen in the above comparison of historical actual purchases and weather normalized purchases.

As previously mentioned, there is one customer moving from the GS>50 kW class to the Large User class. The load of this customer from 2017 of 2,700,000 kWh, which under the regression, would not have changed too much by 2019 has been removed from the 2019 total volume for GS>50 kW.

To forecast demand (kW), the average of the ratio of demand to load (kW / kWh) over the seven year period has been calculated. This average has been applied to the 2018 and 2019 forecast loads to determine the forecast demand.

Table 3.25: Forecast Consumption and Demand – GS > 50 kW Class

General Service > 50 kW - 4999 kW								
Year	kWh	Adjusted kWh	kWh	kW	Customer/ Connection	kWh per connection	KW per connection	KW/kWh Ratio
2011	78,632,457		78,632,457	199,918	120	655,043.03	1,665.401	0.00254
2012	77,993,648		77,993,648	202,738	118	662,600.90	1,722.374	0.00260
2013	77,896,093		77,896,093	204,593	118	660,836.42	1,735.676	0.00263
2014	80,076,899		80,076,899	208,043	129	618,951.87	1,608.058	0.00260
2015	81,848,511		81,848,511	213,949	128	639,441.49	1,671.473	0.00261
2016	83,681,624		83,681,624	211,155	122	688,737.64	1,737.904	0.00252
2017	84,099,297		84,099,297	211,534	129	652,143.18	1,640.328	0.00252
2018	85,961,669		85,961,669	221,277	131	658,671.99	1,695.509	
2019	87,045,116	- 2,700,000	84,345,116	217,115	131	643,855.85	1,657.370	
Avg - Years =			7.00			653,964.93	1,683.03	0.00257

To estimate the load for this customer a monthly demand of 5,000 kW was assumed. The estimates of load from this customer vary from 4 MW to 20 MW but NOTL Hydro does not have any indication when their load will ramp up, how fast and how consistently. The 5 MW or 5,000 kW is therefore the proposed load above and below which NOTL Hydro is seeking approval to establish and use a variance account to capture the revenue implications of the actual load for this customer as presented in Exhibit 9, section 2.9.4. Using the same kW/kWh ratio as calculated below for all GS>50 W customers NOTL Hydro has calculated the load for this large user customer to be 23,308,825 kWh.

Table 3.26: Forecast Consumption – Large User Class

Large User								
Year	kWh	Adjusted kWh	kWh	kW	Customer/ Connection	kWh per connection	KW per connection	KW/kWh Ratio
2011	0		0	0	0	-	-	-
2012	0		0	0	0	-	-	-
2013	0		0	0	0	-	-	-
2014	0		0	0	0	-	-	-
2015	0		0	0	0	-	-	-
2016	0		0	0	0	-	-	-
2017	0		0	0	0	-	-	-
2018	0		0	0	0	-	-	
2019	23,308,825		23,308,825	60,000	1	23,308,825	60,000.000	0.00257

To convert the forecast demand into forecast consumption, the average kW/kWh ration from the GS>50 rate class from 2011-2017 has been used.

In the case of Unmetered Scattered Load, the load has been determined based on the actual load as determined in early 2018. Due to the increase in the number of customers this estimate was considered to be more accurate than the regression analysis.

Table 3.27: Forecast Consumption - Unmetered Scattered Load

Unmetered Scattered Load								
Year	kWh	Adjusted kWh	kWh	kW	Customer/ Connection	kWh per connection	KW per connection	KW/kWh Ratio
2011	225,362		225,362		22	10,205.08	-	-
2012	226,394		226,394		22	10,290.63	-	-
2013	234,467		234,467		21	10,969.23	-	-
2014	230,817		230,817		22	10,673.61	-	-
2015	224,901		224,901		20	11,129.13	-	-
2016	224,075		224,075		18	12,653.66	-	-
2017	250,759		250,759		21	11,800.44	-	-
2018	251,508		251,508		26	9,673.38	-	-
2019	251,508		251,508		26	9,673.38	-	-

For Street Lighting, the load has been determined based on the average usage in 2016 - 2017. Most of the streetlights in Niagara-on-the-Lake have been converted to LED streetlights with a resulting significant drop in energy consumption. The average energy consumption per connection for 2016-2017 has been used as estimate for 2018-2019 as it is considered a better estimate than the regression analysis. Demand has been forecast by applying the average of the historical load to demand ratios to the forecast load.

1

Table 3.28: Forecast Load and Demand - Street Lighting

Streetlighting								
Year	kWh	Adjusted kWh	kWh	kW	Customer/ Connection	kWh per connection	KW per connection	KW/kWh Ratio
2011	1,153,888		1,153,888	3,222	1,946	592.95	1.656	0.00279
2012	1,163,464		1,163,464	3,239	1,947	597.64	1.664	0.00278
2013	1,160,024		1,160,024	3,257	1,949	595.27	1.671	0.00281
2014	1,160,025		1,160,025	3,239	2,051	565.50	1.579	0.00279
2015	974,371		974,371	2,743	2,081	468.28	1.318	0.00282
2016	861,899		861,899	2,373	2,120	406.52	1.119	0.00275
2017	858,844		858,844	2,400	2,124	404.37	1.130	0.00279
2018	873,782		873,782	2,439	2,155	405.45	1.132	
2019	886,616		886,616	2,475	2,187	405.45	1.132	
Avg - Years =			7.00			405	1.1247	0.00279

2

2.3.1.15 Final Normalized Load Forecast

The table below illustrates the historical and projected Load Forecast by customer class before any adjustments for Conservation and Demand Management:

Table 3.29: Final Load Forecast (not CDM adjusted)

	Year	2011	2012	2013	2014	2015	2016	2017	2018	2019
Residential	Cust/Conn	6,594	6,716	6,912	7,110	7,389	7,661	7,838	7,976	8,152
	kWh	66,976,830	67,086,975	68,126,809	68,599,528	69,624,978	74,189,661	71,017,299	73,760,865	74,690,535
	kW									
General Service < 50 kW	Cust/Conn	1,235	1,269	1,221	1,312	1,322	1,333	1,332	1,335	1,338
	kWh	34,321,035	35,374,878	35,291,131	39,288,460	41,172,288	43,510,841	40,733,064	42,306,679	42,839,906
	kW									
General Service > 50 kW - 4999 kW	Cust/Conn	120	118	118	129	128	122	129	131	131
	kWh	78,632,457	77,993,648	77,896,093	80,076,899	81,848,511	83,681,624	84,099,297	85,961,669	84,345,116
	kW	199,918	202,738	204,593	208,043	213,949	211,155	211,534	221,277	217,115
Unmetered Scattered Load	Cust/Conn	22	22	21	22	20	18	21	26	26
	kWh	225,362	226,394	234,467	230,817	224,901	224,075	250,759	251,508	251,508
	kW									
Street Lights	Cust/Conn	1,946	1,947	1,949	2,051	2,081	2,120	2,124	2,155	2,187
	kWh	1,153,888	1,163,464	1,160,024	1,160,025	974,371	861,899	858,844	873,782	886,616
	kW	3,222	3,239	3,257	3,239	2,743	2,373	2,400	2,439	2,475
Large User	Cust/Conn	-	-	-	-	-	-	-	-	1
	kWh	-	-	-	-	-	-	-	-	23,308,825
	kW	-	-	-	-	-	-	-	-	60,000
Total	Cust/Conn	9,917	10,072	10,222	10,624	10,940	11,253	11,444	11,623	11,835
	kWh	181,309,571	181,845,359	182,708,524	189,355,729	193,845,050	202,468,101	196,959,263	203,154,504	226,322,506
	kW	203,139	205,977	207,850	211,281	216,692	213,529	213,934	223,716	279,590

2.3.1.16 CDM Adjustment for the Load Forecast (OEB Ref 2.3.1.3)

While the forecast as presented in the previous section assumes some level of embedded “natural conservation”, it does not take into account the impacts on energy purchases arising from CDM programs undertaken by NOTL Hydro’s customers. The load forecast is a projection of the expected level of electricity purchases that would occur over the specified period in the absence of any CDM initiatives. Therefore, in accordance with the filing requirements, the forecasted energy purchases are further adjusted to reflect CDM reductions.

The schedule below provides NOTL Hydro’s actual results for 2015-2017 and forecast results for 2017-2020. As can be seen NOTL Hydro expects to exceed its 2015-2020 CDM plan. Full details of NOTL Hydro’s CDM results are available in the latest report from the IESO in Appendix 3A.

Table 3.30: 2015-2020 CDM Program

6 Year (2015-2020) kWh Target:							
	11,680,000						
	2015	2016	2017	2018	2019	2020	Total
	%						
2015 CDM Programs	5.20%	5.19%	5.19%	5.11%	5.11%	5.11%	30.92%
2016 CDM Programs		6.72%	6.72%	6.72%	6.71%	6.65%	33.50%
2017 CDM Programs			6.21%	5.75%	5.75%	5.74%	23.44%
2018 CDM Programs				2.56%	2.54%	2.53%	7.62%
2019 CDM Programs					1.74%	1.73%	3.47%
2020 CDM Programs						1.04%	1.04%
Total in Year	5.20%	11.91%	18.12%	20.13%	21.85%	22.80%	100.00%
	kWh						
2015 CDM Programs	3,119,882.00	3,115,781.00	3,115,689.00	3,066,757.00	3,065,932.00	3,063,490.00	18,547,531.00
2016 CDM Programs		4,029,459.00	4,029,459.00	4,028,659.00	4,022,774.00	3,988,118.00	20,098,469.00
2017 CDM Programs			3,722,902.00	3,448,140.00	3,447,680.00	3,445,057.00	14,063,779.00
2018 CDM Programs				1,533,536.37	1,524,390.03	1,515,298.24	4,573,224.64
2019 CDM Programs					1,045,247.50	1,039,013.42	2,084,260.91
2020 CDM Programs						625,490.86	625,490.86
Total in Year	3,119,882.00	7,145,240.00	10,868,050.00	12,077,092.37	13,106,023.53	13,676,467.52	59,992,755.42

Table 3.31: Weight Factor Applied to 2017-2019 due to CDM

Weight Factor for Inclusion in CDM Adjustment to 2018 Load Forecast						
	2014	2015	2016	2017	2018	2019
Weight Factor for each year's CDM program impact on 2018 load forecast	0	0	0	0.5	1	0.5

Table 3.32: Effect of CDM Activity to be accounted for in 2019 Load Forecast

	2014	2015	2016	2017	2018	2019	Total for 2019
Amount used for CDM threshold for LRAMVA	1,320,428.00	1,320,428.00	1,320,428.00				3,961,284.00
Amount used for CDM threshold for LRAMVA (2019)				3,447,680.00	1,524,390.03	1,045,247.50	6,017,317.53
Total Manual Forecast to Load Forecast				1,723,840.00	1,524,390.03	522,623.75	3,770,853.78

The values entered in the 2015 - 2020 originate from the “Conservation First Framework LDC Tool Kit” published July 1, 2014 which shows NOTL Hydro’s target to be 11.68 GWh.

2.3.1.17 Allocation of CDM Results

NOTL Hydro's CDM target is 11,680,000 kWh between 2015 and 2020.

The overall CDM adjustment is shown in Table 3.33 and is calculated by:

- 2014 to 2016 are given no weighting as these CDM efforts are already built into the forecast through actual results.
- 2017 has been given a 50% weighting based on half the CDM efforts being already incorporated but recognizing the future impact of these conservation initiatives.
- The 2018 Bridge Year has been given a full weighting as CDM initiatives this year will have a full impact on the 2019 Test year.
- The 2019 Test Year CDM reduction is 50% as half the CDM initiatives are assumed not to have any impact in that year due to timing.

The manual adjustment used for the load forecast is allocated on pro-rata basis using the 2019 kWh forecast. The table below presents the pro-rata share and corresponding CDM reduction in consumption by rate class:

Table 3.33: CDM Adjustments to Load Forecast

kWh	Year	2019	2017-2018 Plan	Share	Target	Manual Reallocation	Final Adjusted (kWh)
Residential	kWh	74,690,535	691,555	21%	691,555		73,998,981 0
General Service < 50 kW	kWh	42,839,906	962,392	29%	962,392		41,877,513 -
General Service > 50 kW - 4999 kW	kWh kW	84,345,116 217,115	1,639,345 4,220	50%	1,639,345 4,220		82,705,771 212,896
Unmetered Scattered Load	kWh	251,508	-	0%	0		251,508 -
Street Lights	kWh kW	886,616 2,475	-	0%	0		886,616 2,475
Large User	kWh kW	23,308,825 60,000	-	0%	0		23,308,825 60,000
Total kWh		226,322,506	3,293,292	100%	3,293,292	-	223,029,214
Total kW		279,590	4,220				

2.3.1.18 Final Weather Adjusted Load Forecast

The table below provides details of the Final Customer and Volume Load Forecast for each of the years. This summary of the billing determinants by rate class has been used to develop NOTL Hydro's proposed rates:

Table 3.34: Final Customer and Volume Load Forecast

	Year	2011	2012	2013	2014	2015	2016	2017	2018	2019
Residential	Cust/Conn	6,594	6,716	6,912	7,110	7,389	7,661	7,838	7,976	8,152
	kWh	66,976,830	67,086,975	68,126,809	68,599,528	69,624,978	74,189,661	71,017,299	73,760,865	73,998,981
	kW									
General Service < 50 kW	Cust/Conn	1,235	1,269	1,221	1,312	1,322	1,333	1,332	1,335	1,338
	kWh	34,321,035	35,374,878	35,291,131	39,288,460	41,172,288	43,510,841	40,733,064	42,306,679	41,877,513
	kW									
General Service > 50 kW - 4999 kW	Cust/Conn	120	118	118	129	128	122	129	131	131
	kWh	78,632,457	77,993,648	77,896,093	80,076,899	81,848,511	83,681,624	84,099,297	85,961,669	82,705,771
	kW	199,918	202,738	204,593	208,043	213,949	211,155	211,534	221,277	212,896
Unmetered Scattered Load	Cust/Conn	22	22	21	22	20	18	21	26	26
	kWh	225,362	226,394	234,467	230,817	224,901	224,075	250,759	251,508	251,508
	kW									
Street Lights	Cust/Conn	1,946	1,947	1,949	2,051	2,081	2,120	2,124	2,155	2,187
	kWh	1,153,888	1,163,464	1,160,024	1,160,025	974,371	861,899	858,844	873,782	886,616
	kW	3,222	3,239	3,257	3,239	2,743	2,373	2,400	2,439	2,475
Large User	Cust/Conn	-	-	-	-	-	-	-	-	1
	kWh	-	-	-	-	-	-	-	-	23,308,825
	kW	-	-	-	-	-	-	-	-	60,000
Total	Cust/Conn	9,917	10,072	10,222	10,624	10,940	11,253	11,444	11,623	11,835
	kWh	181,309,571	181,845,359	182,708,524	189,355,729	193,845,050	202,468,101	196,959,263	203,154,504	223,029,214
	kW	203,139	205,977	207,850	211,281	216,692	213,529	213,934	223,716	275,370

2.3.1.19 Normalized Average Use per Customer ("NAC") Model

NOTL Hydro did not use the Normalized Average Use per Customer ("NAC") Model as the multi-variant regression analysis yielded a strong correlation and is considered the superior tool for this type of analysis.

2.3.2 Accuracy of Load Forecast and Variance Analysis

2.3.2.1 Variance Analysis of Load Forecast

As per section 2.3.2 of the OEB Filing Requirements Applicants must demonstrate the historical accuracy of the load forecast approach. NOTL Hydro has provided revenue, customer/connection

count by rate class and total system load in kWh and variances. Appendix 2-1B is also provided as part of the Chapter 2 Appendices with its analysis.

The table below shows the yearly change in consumption and distribution revenue for the Residential class:

Table 3.35: Residential Variance

Year	Customers	# Change	% Change	kWh*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2011	6,594			66,976,830		846	\$ 2,279,685	
2012	6,716	122	1.9%	67,086,975	0.2%	832	\$ 2,327,154	2.1%
2013	6,912	196	2.9%	68,126,809	1.5%	821	\$ 2,397,641	3.0%
2014	7,110	198	2.9%	68,599,528	0.7%	804	\$ 2,395,040	-0.1%
2014 Board Approved	7,083	(27)	-0.4%	67,753,410	-1.2%	797	\$ 2,378,521	-0.7%
2015	7,389	279	3.9%	69,624,978	1.5%	785	\$ 2,502,343	4.5%
2016	7,661	272	3.7%	74,189,661	6.6%	807	\$ 2,663,094	6.4%
2017	7,838	178	2.3%	71,017,299	-4.3%	755	\$ 2,728,047	2.4%
2018 - Bridge	7,976	138	1.8%	73,760,865	3.9%	771	\$ 2,814,356	3.2%
2019 - Test	8,152	176	2.2%	74,690,535	1.3%	763	\$ 2,958,334	5.1%
Average			2.7%		1.4%			3.3%

* 2018 and 2019 kWh are weather normalized and do not include CDM adjustments

** Includes Service Charge and Variable Distribution Rate

The residential customer class count has been growing steadily since 2011 at a rate of 2.7% per annum. As discussed above, this growth rate is inflated by the Cannery Park development in 2015 and 2016. Once this is adjusted for the growth rate becomes an average of 2.2%. In 2017, NOTL Hydro lost 38 residential customers to Alectra as part of a load transfer.

The residential consumption has been growing less slowly at 1.4% per annum as our residential customers have become more efficient in their use of electricity. This is consistent with the pattern seen across Ontario. 2016 was substantially higher than would otherwise have been expected due to warmer weather.

Distribution revenue has been growing quicker than both number of customers and kWh load as it also reflects changes in rates.

The table below shows the yearly change in consumption and distribution revenue for the General Service <50 kW class:

Table 3.36: General Service < 50kW Variance

Year	Customers	# Change	% Change	kWh*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2011	1,235			34,321,035		2,316	\$ 1,138,672	
2012	1,269	34	2.8%	35,374,878	3.1%	2,323	\$ 1,181,294	3.7%
2013	1,221	-48	-3.8%	35,291,131	-0.2%	2,409	\$ 1,160,593	-1.8%
2014	1,312	91	7.4%	39,288,460	11.3%	2,496	\$ 1,026,893	-11.5%
2014 Board Approved	1,291	-21	-1.6%	37,260,698	-5.2%	2,405	\$ 994,862	-3.1%
2015	1,322	10	0.7%	41,172,288	4.8%	2,596	\$ 1,064,064	3.6%
2016	1,333	11	0.8%	43,510,841	5.7%	2,721	\$ 1,115,126	4.8%
2017	1,332	-1	-0.1%	40,733,064	-6.4%	2,549	\$ 1,100,756	-1.3%
2018 - Bridge	1,335	3	0.2%	42,306,679	3.9%	2,642	\$ 1,130,409	2.7%
2019 - Test	1,338	3	0.2%	42,839,906	1.3%	2,669	\$ 1,202,380	6.4%
Average			1.0%		2.9%			0.8%

* 2018 and 2019 kWh are weather normalized and do not include CDM adjustments

** Includes Service Charge and Variable Distribution Rate

The number of customers in the GS<50 kW class has been slowly increasing with the exception of the large increase in 2014 due to the opening of the Outlet Mall. Excluding the Outlet Mall, growth has been around 1 customer a year though for the forecast 3 new customers each year has been assumed. The actual number of customers also varies from year to year due to customers shifting to and from the GS>50 kW rate class depending on demand.

Consumption has been growing at a strong rate at almost 3% due to the addition of the Outlet Mall and the increase in average consumption per customer. NOTL Hydro believes the growth in the Ontario economy and tourist traffic in Niagara-on-the-Lake has been the reason for this.

Distribution revenue for this class has only slightly increased despite the growth in number of customers and kWh load. This is due to the decrease in rates during this time period. In 2011, the fixed and variable rates were \$45.35 and \$0.0136 respectively while in 2019 the fixed rate has decreased to \$39.41 and the variable rate to \$0.133.

The table below shows the yearly change in consumption and distribution revenue for the General Service 50-4,999kW class:

Table 3.37: General Service 50-4,999kW Variance

Year	Customers	# Change	% Change	kW*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2011	120			199,918		139	\$ 972,859	
2012	118	-2	-1.9%	202,738	1.4%	144	\$ 979,474	0.7%
2013	118	0	0.1%	204,593	0.9%	145	\$ 989,603	1.0%
2014	129	12	9.8%	208,043	1.7%	134	\$ 851,026	-14.0%
2014 Board Approved	125	-4	-3.4%	201,178	-3.3%	134	\$ 822,607	-3.3%
2015	128	-1	-1.1%	213,949	2.8%	139	\$ 870,203	2.3%
2016	122	-7	-5.1%	211,155	-1.3%	145	\$ 858,377	-1.4%
2017	129	7	6.1%	211,534	0.2%	137	\$ 897,936	4.6%
2018 - Bridge	131	2	1.2%	221,277	4.6%	141	\$ 932,899	3.9%
2019 - Test	131	0	0.4%	217,115	-1.9%	138	\$ 1,010,120	8.3%
Average			1.2%		1.1%			0.7%

* 2018 and 2019 kW do not include CDM adjustments

** Includes Service Charge and Variable Distribution Rate

The customer count for the GS>50 kW class has grown very slowly at an average of one customer per year. Most of this growth is also accounted for by the addition of the larger outlets in the Outlet Mall. Niagara-on-the-Lake has almost no industry so growth in this class is driven by growth in service industries such as retail, wineries and hotels. Year to year variations are also affected by customers shifting to the GS<50 kW class and vice versa.

Consumption has also been growing slowly. These customers have been the biggest beneficiaries of NOTL Hydro's conservation services. Average use per customer has been steady with the forecast decline in 2019 solely due to the transfer of the one customer to the Large User class with a resulting drop in consumption of 2,700,000 kWh.

Distribution revenue increases in the test year due to proposed rate changes. When compared to 2011, the number of customers has increase by 11. In 2011, the fixed and variable rates were \$323.99 and \$2.5318 respectively while in 2019 the fixed rate has decreased to \$281.65 while the variable rate has increased to \$2.6132. The 2019 revenue also reflects the impact of the transfer of the one customer to the large user class.

The table below shows the yearly change in consumption and distribution revenue for the Large User class:

Table 3.38: Large User Variance

Year	Customers	# Change	% Change	kW*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2019 - Test	1	1	100.0%	60,000	100.0%	5,000	\$ 211,258	100.0%

* 2018 and 2019 kW do not include CDM adjustments

** Includes Service Charge and Variable Distribution Rate

The Large User class is a new class NOTL Hydro is proposing to create based on growth intentions provided by our largest and fastest growing customer. This customer has invested significantly to upgrade their electrical capabilities including paying for a largely dedicated feeder line. They are also substantially expanding their premises and production.

As NOTL Hydro does not have a reliable forecast for consumption or demand the forecast above has been created assuming a 5,000 kW a month demand. NOTL Hydro is proposing a variance account to capture the revenue implications of actual demand above or below this level. As a result of this variance account, the benefit of the expansion to 5,000 kW is captured in rates of all customers and the variance account will provide further benefits if demand exceeds the 5,000 kW.

Table 3.39: Street Lighting Variance

Year	Connections	# Change	% Change	kW*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2011	1,946			3,222		0	\$ 176,808	
2012	1,947	1	0.0%	3,239	0.5%	0	\$ 178,659	1.0%
2013	1,949	2	0.1%	3,257	0.6%	0	\$ 179,898	0.7%
2014	2,051	103	5.3%	3,239	-0.6%	0	\$ 276,685	53.8%
2014 Board Approved	2,031	-20	-1.0%	3,377	4.3%	0	\$ 278,887	0.8%
2015	2,081	29	1.4%	2,743	-15.3%	0	\$ 268,442	-3.0%
2016	2,120	39	1.9%	2,373	-13.5%	0	\$ 265,947	-0.9%
2017	2,124	4	0.2%	2,400	1.1%	0	\$ 271,290	2.0%
2018 - Bridge	2,155	31	1.5%	2,439	1.6%	0	\$ 277,870	2.4%
2019 - Test	2,187	32	1.5%	2,475	1.5%	0	\$ 224,231	-19.3%
Average			1.5%		-3.0%			4.6%

* 2018 and 2019 kW do not include CDM adjustments

** Includes Service Charge and and Variable Distribution Rate

The number of streetlights has been growing but not consistently as it is based on new developments within Niagara-on-the-Lake. NOTL Hydro used the historical rate of increase to forecast and increase of 32 streetlights for 2019.

Streetlight consumption has fallen significantly due to the installation of LED streetlights in 2015-2016. NOTL Hydro also supported this with a CDM payment of over \$200k.

Distribution revenue will decrease significantly in 2019 due to a change allocation of costs as per the OEB letter dated June 12, 2015 (EB-2012-0383).

Table 3.40: Unmetered Scattered Load

Year	Customers	# Change	% Change	kWh*	% Change	Average kWh / Customer / Month	Distribution Revenue**	% Change
2011	22			225,362		850	\$ 17,827	
2012	22	0	-0.4%	226,394	0.5%	858	\$ 17,937	0.6%
2013	21	-1	-2.8%	234,467	3.6%	914	\$ 17,752	-1.0%
2014	22	0	1.2%	230,817	-1.6%	889	\$ 6,588	-62.9%
2014 Board Approved	22	0	1.7%	240,322	4.1%	910	\$ 6,735	2.2%
2015	20	-1	-6.6%	224,901	-2.6%	927	\$ 6,297	-4.4%
2016	18	-3	-12.4%	224,075	-0.4%	1,054	\$ 5,784	-8.2%
2017	21	4	20.0%	250,759	11.9%	983	\$ 6,937	19.9%
2018 - Bridge	26	5	22.4%	251,508	0.3%	806	\$ 8,193	18.1%
2019 - Test	26	0	0.0%	251,508	0.0%	806	\$ 8,425	2.8%
Average			2.7%		1.5%			-4.4%

* 2018 and 2019 kWh are weather normalized and do not include CDM adjustments

** Includes Service Charge and and Variable Distribution Rate

NOTL Hydro has a small number of Unmetered Scattered Load Accounts that provide a small amount of revenue. The revenue from this class is expected to remain consistent in 2018 and 2019.

2.3.3 Other Revenues

2.3.3.1 Overview of Other Revenue

Other Distribution Revenues are revenues that are distribution related but are sourced from means other than distribution rates. For this reason, other revenues are deducted from NOTL Hydro's proposed Revenue Requirement. Further details on the derivation of the Revenue Requirement are presented at Exhibit 6.

Other Distribution Revenues includes items such as:

- Specific Service Charges
- Late Payment Charges
- Other Distribution Revenues
- Other Income and Expenses

Other Operating Revenues

A detailed breakdown of Other Operating Revenue by USoA account is shown in the table below.

These balance are consistent with those shown in Appendix 2-H:

Table 3.41: Specific Service Charges

	Actual	Actual	Actual	2017	Forecast	Forecast	Forecast
	CGAAP	CGAAP	MIFRS	MIFRS	MIFRS	MIFRS	MIFRS
	2014	2015	2016	2017	2018	2019	2019 (new rates)
	Total	Total	Total	Total	Total	Total	Total
Specific Service Charges							
Misc Revenue - microFIT service charge	\$7,511.40	\$7,819.20	\$8,683.20	\$8,758.80	\$9,169.20	\$9,266.40	\$17,160.00
Misc Revenue Meter Reading	\$0.00	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Misc Revenue Account History	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Misc Revenue Stale Dated Cheques	(\$13,152.00)	\$710.59	\$670.91	\$0.00	\$0.00	\$0.00	\$0.00
Misc Rev Suppliers Discounts	\$851.12	\$401.54	\$1,666.68	\$148.51	\$148.51	\$148.51	\$148.51
Misc Revenue Bank & Clerical Errors	\$0.00	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FIT charge	\$2,815.64	\$2,256.00	\$2,292.80	\$2,331.20	\$3,310.44	\$3,310.44	\$3,310.44
Arrears Certificate	\$598.27	\$613.27	\$855.00	\$675.00	\$685.39	\$685.39	\$685.39
Statement of Account	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pulling post-dated cheques	\$0.00	\$45.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Duplicate invoices for previous billing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Request for other billing information	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Easement Letter	\$75.00	\$60.00	\$30.00	\$105.00	\$67.50	\$67.50	\$67.50
Account history	\$375.00	\$270.00	\$300.00	\$95.00	\$260.00	\$260.00	\$260.00
Credit reference/credit check (plus credit agency costs)	\$1,035.00	\$930.00	\$1,139.11	\$480.00	\$896.03	\$896.03	\$896.03
Returned Cheque charge (plus bank charges)	\$1,260.00	\$1,527.35	\$1,050.00	\$795.00	\$1,158.09	\$1,158.09	\$1,158.09
Charge to certify cheque	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Account set up charge / change of occupancy charge	\$29,130.00	\$34,230.00	\$31,650.00	\$31,080.00	\$31,522.50	\$31,522.50	\$31,522.50
Special Meter reads	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Meter dispute charge plus Measurement Canada fees (if meter found correct)	\$0.00	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Collection of account charge – no disconnection	\$24,720.00	\$16,230.00	\$25,650.00	\$30,150.00	\$24,187.50	\$24,187.50	\$24,187.50
Disconnect/Reconnect at meter – during regular hours	\$2,970.00	\$2,200.00	\$1,940.00	\$2,395.00	\$2,376.25	\$2,376.25	\$3,472.98
Disconnect/Reconnect at meter – after regular hours	\$0.00	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Disconnect/Reconnect at pole – during regular hours	\$555.00	\$740.00	\$185.00	\$1,110.00	\$555.00	\$555.00	\$555.00
Disconnect/Reconnect at pole – after regular hours	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service call – customer-owned equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service call – after regular hours	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Install / remove load control device – during regular hours	\$0.00	\$0.00	\$65.00	\$65.00	\$0.00	\$0.00	\$0.00
Install / remove load control device – after regular hours	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Temporary service install and remove – overhead – no transformer	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Temporary service install and remove – underground – no transformer	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Temporary service install and remove – overhead – with transformer	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MARKUP	\$3,652.56	\$4,007.64	\$4,436.95	\$4,352.27	\$4,112.36	\$4,112.36	\$4,112.36
Total Specific Service Charges	\$62,396.99	\$72,345.62	\$80,629.65	\$82,555.78	\$78,463.76	\$78,560.96	\$87,551.29

Table 3.42: Late Payment Charges

	Actual	Actual	Actual	2017	Forecast	Forecast	Forecast
	CGAAP	CGAAP	MIFRS	MIFRS	MIFRS	MIFRS	MIFRS
	2014	2015	2016	2017	2018	2019	2019 (new rates)
	Total	Total	Total	Total	Total	Total	Total
Late Payment Charges							
Late Payment - per month	\$46,082.97	\$60,801.81	\$64,838.15	\$45,412.42	\$54,283.84	\$54,283.84	\$54,283.84
Total Late Payment Charges	\$46,082.97	\$60,801.81	\$64,838.15	\$45,412.42	\$54,283.84	\$54,283.84	\$54,283.84

Table 3.43: Other Distribution Revenue

	Actual	Actual	Actual	2017	Forecast	Forecast	Forecast
	CGAAP	CGAAP	MIFRS	MIFRS	MIFRS	MIFRS	MIFRS
	2014	2015	2016	2017	2018	2019	2019 (new rates)
	Total	Total	Total	Total	Total	Total	Total
Other Distribution Revenue							
Retailer Service Agreement -- monthly fixed charge (per retailer)	\$6,932.50	\$7,287.70	\$6,962.00	\$7,099.60	\$7,099.60	\$7,099.60	\$7,099.60
Service Transaction Request - request fee, per request, applied to the requesting party	\$174.50	\$81.25	\$48.75	\$39.25	\$39.25	\$39.25	\$39.25
Standard Supply Service -- Administrative Charge - Residential	\$21,108.54	\$21,910.36	\$22,689.35	\$23,577.21	\$23,929.13	\$24,457.13	\$24,457.13
Standard Supply Service -- Administrative Charge - USL	\$72.60	\$51.41	\$37.62	\$75.08	\$78.00	\$78.00	\$78.00
Standard Supply Service -- Administrative Charge - Streetlights	\$15.25	\$15.30	\$15.15	\$15.30	\$15.00	\$15.00	\$15.00
Standard Supply Service -- Administrative Charge - GS<50	\$3,735.42	\$3,714.43	\$3,711.48	\$3,744.05	\$4,004.00	\$4,013.00	\$4,013.00
Standard Supply Service -- Administrative Charge - GS>50	\$323.69	\$296.28	\$282.20	\$302.68	\$391.52	\$393.00	\$393.00
Standard Supply Service -- Administrative Charge - Large User	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.00	\$3.00
Specific Charge for Access to the Power Poles -- per pole/year	\$72,168.06	\$72,017.20	\$74,062.22	\$73,363.79	\$73,363.79	\$73,363.79	\$143,215.31
ROOM RENTAL P.O.P. SITE	\$5,531.97	\$4,700.62	\$4,174.49	\$4,234.75	\$4,234.75	\$4,234.75	\$4,234.75
ROOF RENTAL FIT	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.00	\$2,800.00	\$2,800.00
Deferred Revenue Recognized (IFRS)	\$0.00	\$0.00	\$44,490.55	\$65,651.69	\$89,470.28	\$123,821.84	\$123,821.84
Total Other Distribution Revenues	\$110,062.53	\$110,074.55	\$156,473.81	\$178,103.40	\$205,425.32	\$240,318.35	\$310,169.87

Table 3.44: Other Income and Expenses

	Actual	Actual	Actual	2017	Forecast	Forecast	Forecast
	CGAAP	CGAAP	MIFRS	MIFRS	MIFRS	MIFRS	MIFRS
	2014	2015	2016	2017	2018	2019	2019 (new rates)
	Total	Total	Total	Total	Total	Total	Total
Other Income and Expenses							
Regulatory Debit	(\$223,973.78)	-\$18,904.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4305 CGAAP Accounting Changes	(\$96,075.39)	-\$145,981.35	-\$200,949.82	-\$239,781.83	-\$277,138.39	-\$92,379.46	\$0.00
REVENUE FROM JOBS	\$28,107.64	\$30,384.92	\$139,972.87	\$37,213.35	\$37,213.35	\$37,213.35	\$37,213.35
PROFIT/LOSS ON INVESTMENT	\$45,452.00	\$36,133.00	\$62,352.00	\$46,137.00	\$0.00	\$0.00	\$0.00
GAIN ON DISP OF PROPERTY	(\$3,380.74)	\$0.00	\$0.00	\$9,413.44	\$0.00	\$0.00	\$0.00
Loss on Disposal of Property	\$0.00	\$0.00	\$0.00	-\$19,023.31	\$0.00	\$0.00	\$0.00
REVENUES NON-UTILITY OPERATIO	\$644,642.68	\$3,723.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EXPENSES NON-UTILITY OPERATIO	(\$674,289.75)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CDM REV	\$0.00	\$956,195.28	\$371,343.55	\$597,786.59	\$500,000.00	\$300,000.00	\$300,000.00
CDM EXP	\$0.00	-\$875,823.97	-\$381,147.39	-\$512,228.80	-\$500,000.00	-\$300,000.00	-\$300,000.00
MISC INCOME SALE OF SCRAP	\$4,754.10	\$0.00	\$6,254.50	\$3,019.50	\$3,507.03	\$3,507.03	\$3,507.03
MISC INCOME ADMIN EXP RECOVER	\$5,572.56	\$6,783.72	\$6,962.58	\$4,377.96	\$5,924.21	\$5,924.21	\$5,924.21
INT & DIV INCOME MISCELLANEOUS	\$0.00	\$3,679.73	\$9,779.83	\$0.00	\$0.00	\$0.00	\$0.00
INT & DIV INCOME CIBC T-BILLS	\$0.00	\$0.00	\$0.00	\$1,170.23	\$1,170.23	\$1,170.23	\$1,170.23
INT & DIV INCOME CIBC 69-0211	\$6,208.41	\$9,503.40	\$2,362.55	\$3,119.19	\$3,119.19	\$3,119.19	\$3,119.19
					\$0.00		
Total Other Income and Expenses	(\$262,982.27)	\$5,693.18	\$16,930.67	-\$68,796.68	-\$226,204.39	-\$41,445.46	\$50,934.00
Total Other Revenue	-\$44,439.78	\$248,915.16	\$318,872.28	\$237,274.92	\$111,968.52	\$331,717.68	\$502,939.00

2.3.3.2 Other Revenue Variance Analysis

The tables below provide year over year variances of other operating revenues. Due to the high number of individual accounts only the summary level of balances are provided with written explanations as to the cause of the variance. The details are the same as those provided above:

**Table 3.45: Variance Analysis of Other Operating Revenues:
– 2014 Board Approved to 2014 Actual**

	Board Approved Actual			
	CGAAP		CGAAP	
	2014	2014	\$ Variance	% Variance
Specific Service Charges	\$ 76,330	\$ 62,397	\$ (13,933)	-18%
Late Payment Charges	\$ 38,000	\$ 46,083	\$ 8,083	21%
Other Distribution Revenue	\$ 112,847	\$ 110,063	\$ (2,784)	-2%
Other Income and Expenses	\$ 55,700	\$ (262,982)	\$ (318,682)	-572%
Total	\$ 282,877	\$ (44,440)	\$ (327,317)	-116%

Actual Service Charge revenue was lower than the approved amount due to a debit of \$13k due to reversing stale dated cheques that had been written-off to revenue in 2013. Late Payment revenue was higher as the number of late payment accounts was higher than expected. This will vary from year to year based on customer behavior. Other Distribution Revenue is largely as Board approved. The variation in Other Income and Expenses is entirely due to the Regulatory

Debit (Account 4305-0000) and CGAAP Accounting Changes (Account 4305-1576); otherwise the revenue was as Board approved. The CGAAP Accounting Change was the expense booked to offset the reduction in the depreciation expense from lengthening the expected life of many of the assets under IFRS until the new rates came into effect:

Table 3.46: Variance Analysis of Other Operating Revenues – 2014 to 2015

	Actual	Actual		
	CGAAP	CGAAP		
	2014	2015	\$ Variance	% Variance
Specific Service Charges	\$ 62,397	\$ 72,346	\$ 9,949	16%
Late Payment Charges	\$ 46,083	\$ 60,802	\$ 14,719	32%
Other Distribution Revenue	\$ 110,063	\$ 110,075	\$ 12	0%
Other Income and Expenses	\$ (262,982)	\$ 5,693	\$ 268,675	-102%
Total	\$ (44,440)	\$ 248,915	\$ 293,355	-660%

The increase in Specific Services revenues is the lack of the \$13k write-off in 2014. Late payment charges fluctuated significantly upward for no reason other than customer behavior. Other Distribution Revenue was unchanged. Significant changes in Other Income and Expenses included a \$155k reduction in the Regulatory Debit (Account 4305-0000) and CGAAP Accounting Changes (Account 4305-1576); the removal of water billing services to an affiliated company as it had a loss of \$30k in 2014 and \$84k of CDM revenue.

Table 3.47: Variance Analysis of Other Operating Revenues – 2015 to 2016

	Actual	Actual		
	CGAAP	CGAAP		
	2015	2016	\$ Variance	% Variance
Specific Service Charges	\$ 72,346	\$ 80,630	\$ 8,284	11%
Late Payment Charges	\$ 60,802	\$ 64,838	\$ 4,036	7%
Other Distribution Revenue	\$ 110,075	\$ 156,474	\$ 46,399	42%
Other Income and Expenses	\$ 5,693	\$ 16,931	\$ 11,237	197%
Total	\$ 248,915	\$ 318,872	\$ 69,957	28%

The increase in Specific Service Charges is due to the increase in collection charges which grew by \$9,420 due to an increase in the number of charges from 541 to 855. Late payment charges fluctuated significantly upward for no reason other than customer behavior. Other Distribution

Revenue grew by Deferred Revenue of \$44k which is the amortization of contributed capital under IFRS. Other Income and Expenses had the following significant variations:

Table 3.48: Variance Analysis of Other Income and Expenses – 2015 to 2016

Variation (000's)	Cause
\$109	Increase in job revenue with close of Outlet Mall job
-\$55	Increase in CGAAP adjustment for change in depreciation
-\$91	Lower net CDM revenue in 2016 vs 2015
\$26	Higher mark-to-market valuation on interest rate swaps
\$19	No regulatory debit in 2016
\$3	Other
\$11	Total Variation

Table 3.49: Variance Analysis of Other Operating Revenues – 2016 to 2017

	Actual		Actual	
	CGAAP		CGAAP	
	2016	2017	\$ Variance	% Variance
Specific Service Charges	\$ 80,630	\$ 82,556	\$ 1,926	2%
Late Payment Charges	\$ 64,838	\$ 45,412	\$ (19,426)	-30%
Other Distribution Revenue	\$ 156,474	\$ 178,103	\$ 21,630	14%
Other Income and Expenses	\$ 16,931	\$ (68,797)	\$ (85,727)	-506%
Total	\$ 318,872	\$ 237,275	\$ (81,597)	-26%

No significant change in Specific Service Charges. Late payment charges fluctuated significantly downward for no reason other than customer behavior. Other Distribution Revenue grew due to growth in Deferred Revenue of \$21k. Other Income and Expenses had the following significant variations:

Table 3.50: Variance Analysis of Other Income and Expenses – 2016 to 2017

Variation (000's)	Cause
-\$102	Job revenues returned to normal annual levels
\$95	Increase in CDM revenue
-\$39	Increase in CGAAP adjustment for change in depreciation
-\$18	Lower mark-to-market valuation increase on interest rate swaps
-\$19	Loss on disposal of load transfer assets
-\$3	Other
\$-86	Total Variation

Table 3.51: Variance Analysis of Other Operating Revenues – 2017 to 2018 Bridge Year

	Actual		Forecast	
	CGAAP		CGAAP	
	2017	2018	\$ Variance	% Variance
Specific Service Charges	\$ 82,556	\$ 78,464	\$ (4,092)	-5%
Late Payment Charges	\$ 45,412	\$ 54,284	\$ 8,871	20%
Other Distribution Revenue	\$ 178,103	\$ 205,425	\$ 27,322	15%
Other Income and Expenses	\$ (68,797)	\$ (226,204)	\$ (157,408)	229%
Total	\$ 237,275	\$ 111,969	\$ (125,306)	-53%

Specific Service Charges are lower due to an expected drop in connection charges of \$6k based on average connection charges since 2014. Late payment Charges are expected to increase by \$9K based on average connection charges since 2014. Other Distribution Revenue is expected to remain largely unchanged with the exception of continued growth in Deferred Revenue. Other Income and Expenses had the following significant variations:

Table 3.52: Variance Analysis of Other Income and Expenses – 2017 to 2018

Variation (000's)	Cause
-\$85	Lower net CDM revenue as none assumed for 2018
-\$38	Increase in CGAAP adjustment for change in depreciation
-\$36	No gains or losses on assets sales or swap mark-to-market assumed
\$2	Other
\$-157	Total Variation

Table 3.53: Variance Analysis of Other Operating Revenues – 2018 Bridge Year to 2019 Test Year

	Forecast		Forecast	
	CGAAP		CGAAP	
	2018	2019	\$ Variance	% Variance
Specific Service Charges	\$ 78,464	\$ 87,551	\$ 9,088	12%
Late Payment Charges	\$ 54,284	\$ 54,284	\$ -	0%
Other Distribution Revenue	\$ 205,425	\$ 310,170	\$ 104,745	51%
Other Income and Expenses	\$ (226,204)	\$ 50,934	\$ 277,138	-123%
Total	\$ 111,969	\$ 502,939	\$ 390,970	349%

Specific Service Charges are higher due to a proposed increase in the monthly charge for MicroFIT contracts from \$5.40 to \$10.00. Late payment Charges are expected to remain constant. Other Distribution Revenue is \$70k higher due to the OEB approved increase in pole connection costs to \$43.63 per pole and \$34k higher due to continued growth in Deferred Revenue. Other Income and Expenses is \$277k higher as the CGAAP Accounting Change has been removed as

this rate rider and accounting adjustment will no longer be necessary after this cost of service application.

2.3.3.3 Proposed Specific Service Charges

NOTL Hydro proposes to change the current monthly Service Charge for the utility's MicroFIT customer class to \$10.00 per month. NOTL Hydro incurs a \$8.00 monthly fee per MicroFIT meter point from the utility's settlement provider, UtiliSmart. This \$8.00 per month per MicroFIT meter point settlement fee pays for the collation of daily interval 15-minute data and calculating the total kWh generated that needs to be deducted from IESO kWh purchases. As the settlement cost is a recoverable expense, in NOTL Hydro's opinion, the cost for this specific charge associated with MicroFIT data should be recovered directly from the MicroFIT rate class. The remaining \$2.00 is required to pay for the labour required to prepare and send the monthly statements, prepare and remit the monthly payments and make changes to the MicroFIT accounts as requested from time to time.

A number of LDCs have received approval for a \$10.00 or higher monthly MicroFIT fee including St. Thomas Energy Inc., Wellington North Power Inc. and Centre Wellington Hydro Ltd.

NOTL Hydro proposes that this charge should be passed onto the utility's MicroFIT customers effective from May 1, 2019.

NOTL Hydro is also proposing to amend the following current Specific Service Charges:

Table 3.54: Proposed Specific Service Charges

Specific Service Charge	Current Charge	Proposed
Meter dispute charge plus meter testing fees (if meter found correct)	\$30.00	\$190.00
Disconnect/Reconnect at meter – during regular hours	\$65.00	\$95.00
Disconnect/Reconnect at meter – after regular hours	\$185.00	\$315.00
Disconnect/Reconnect at pole – after regular hours	\$415.00	\$610.00
Install / remove load control device – during regular hours	\$65.00	\$95.00
Install / remove load control device – after regular hours	\$185.00	\$315.00
Service call – after regular hours	\$165.00	\$315.00

It should be noted that other than the charge for Disconnect/Reconnect at meter – during regular hours, for which the incremental revenue from the change is \$1,097, these charges are almost never incurred by our customers. NOTL Hydro does not currently use load control devices and in the period from 2014-2017 did not charge any customers for meter disputes, after hours service calls or after hour disconnects/reconnects at the pole. Nevertheless, NOTL Hydro believes it is important that posted charges fairly reflect the costs to be incurred by NOTL Hydro should these services be requested in the future.

Table 3.55: Determination of Proposed Specific Service Charges

Staff / Truck	Rate	# Hours	Calculation	Proposed Fee
Meter dispute charge plus meter testing fees (if meter found correct)				
Sr. Technologist	\$74.76	2		
Service Truck	\$22.45	2	\$194.42	\$190.00
Disconnect/Reconnect at meter – during regular hours				
Sr. Technologist	\$74.76	1		
Service Truck	\$22.45	1	\$97.21	\$95.00
Disconnect/Reconnect at meter – after regular hours				
Journeyman Lineman	\$69.88	4		
Service Truck	\$22.45	2	\$324.42	\$315.00
Disconnect/Reconnect at pole – after regular hours				
Lead hand	\$74.76	4		
Journeyman Lineman	\$69.88	4		
Line Truck	\$46.54	1	\$625.10	\$610.00
Install / remove load control device – during regular hours				
Sr. Technologist	\$74.76	1		
Service Truck	\$22.45	1	\$97.21	\$95.00
Install / remove load control device – after regular hours				
Journeyman Lineman	\$69.88	4		
Service Truck	\$22.45	2	\$324.42	\$315.00
Service call – after regular hours				
Journeyman Lineman	\$69.88	4		
Service Truck	\$22.45	2	\$324.42	\$315.00

NOTL Hydro proposes that these updated Specific Service Charges come into effect May 1, 2019. There are no discrete customer groups that will be materially affected by these changes.

2.3.3.4 Affiliate Service Charges

NOTL Hydro has two affiliates; Niagara-on-the-Lake Energy Inc. (NOTL Energy) and Energy Services Niagara Inc. (ESNI).

NOTL Energy is a holding company that has no active operations or revenue. Its only expenses are those it directly incurs as a corporate entity: corporate insurance and auditor charges for the preparation of the annual tax return.

ESNI is a subsidiary of NOTL Energy and a sister company to NOTL Hydro. The non-regulated activities of NOTL Energy are conducted within ESNI. During the period from 2014-2019 these have included: a water heater rental business, water billing services on behalf of the Town of Niagara-on-the-Lake and solar generation. ESNI has no direct employees so all services supplied by NOTL Hydro staff are billed to ESNI on a cost plus basis.

The following is a breakdown of the services supplied to ESNI by year:

Table 3.56: Services to ESNI (2014-2019)

Year: 2014

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service	% Allocation
From	To			\$	\$	
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$89,478.97	\$74,791.81	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable, Account Reconciliations, Payroll	Cost-Base	\$2,229.83	\$1,880.76	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable, Account Reconciliations, Payroll	Cost-Base	\$2,993.78	\$2,496.64	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$37,441.89	\$34,038.08	# of bills printed/cancelled * proportion related to water bills * cost of bill print plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance	Cost-Base	\$6,129.81	\$5,572.55	0.0483% on mtce of building, property taxes, property insurance plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00	2 members x \$250 + 2 @ \$100 per meeting

Year: 2015

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service	Allocation
From	To			\$	\$	
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$78,748.12	\$65,755.40	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$385.97	\$321.64	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$813.71	\$679.75	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$38,403.77	\$34,912.52	# of bills printed/cancelled * proportion related to water bills* cost of bill print plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Meter Installs- Verifying meter installs, water reads/billing for water # meters installs	Cost-Base	\$28,716.66	\$24,190.30	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance, Audit Fees, Office Supplies	Cost-Base	\$7,462.07	\$6,783.70	0.0543% on mtce of building, property taxes, property insurance plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00	2 members x \$250 + 2 @ \$100 per meeting

Year: 2016

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service	Allocation
From	To			\$	\$	
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$82,471.07	\$69,251.08	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$921.18	\$767.61	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$753.98	\$628.31	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$41,844.14	\$38,040.13	# of bills printed/cancelled * proportion related to water bills* cost of bill print plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Meter Installs- Verifying meter installs, water reads/contractor charges # meters installs	Cost-Base	\$14,013.00	\$12,573.76	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance, Audit Fees, Office Supplies	Cost-Base	\$7,595.49	\$6,904.99	0.0543% on mtce of building, property taxes, property insurance plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00	2 members x \$250 + 2 @ \$100 per meeting

Year: 2017

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service	Allocation
From	To			\$	\$	
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$81,313.67	\$68,029.88	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$147.14	\$122.61	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll/Solar Panel- Engineering Consulting	Cost-Base	\$7,358.83	\$6,132.68	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$43,059.47	\$39,144.97	# of bills printed/cancelled * proportion related to water bills* cost of bill print plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Meter Installs- Contractor charges for #Meter Installed	Cost-Base	\$17,435.20	\$15,850.19	Service Cost is marked up as follows: Labour 20%, Truck 10%, Material 10%, Contractor 10% Accounts Payable Misc 10%
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance, Audit Fees, Office Supplies	Cost-Base	\$4,815.75	\$4,377.95	0.0337% on mtce of building, property taxes, property insurance plus 10% mark-up
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00	2 members x \$250 + 2 @ \$100 per meeting

Year: 2018

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service
From	To			\$	\$
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$82,741.94	\$69,221.61
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$0.00	\$0.00
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll/Solar Panel- Engineering Consulting	Cost-Base	\$3,863.69	\$3,219.74
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$43,554.03	\$39,594.58
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Meter Installs- Contractor charges for #Meter Installed	Cost-Base	\$12,078.00	\$10,980.00
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance, Audit Fees, Office Supplies	Cost-Base	\$6,516.63	\$5,924.21
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00

1

Year: 2019

Shared Services

Name of Company		Service Offered	Pricing Methodology	Price for the Service	Cost for the Service
From	To			\$	\$
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Billing- Customer Service- Billing/collecting/Account Inquiries/Reports/Water reads	Cost-Base	\$83,991.64	\$70,263.03
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Gas Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll	Cost-Base	\$0.00	\$0.00
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Electric Water Heaters- Finance-Accounts Payable/Receivable,Account Reconciliations, Payroll/Solar Panel- Engineering Consulting	Cost-Base	\$2,893.26	\$2,411.05
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Bills- Printed/Cancelled bills	Cost-Base	\$44,076.65	\$40,069.68
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Water Meter Installs- Contractor charges for #Meter Installed	Cost-Base	\$12,078.00	\$10,980.00
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Administrative Expenses- Mtce General Plant, Property Taxes, Property Insurance, Audit Fees, Office Supplies	Cost-Base	\$6,516.63	\$5,924.21
Niagara-on-the-Lake Hydro Inc	Energy Services Inc	Board Of Directors-Payroll	Cost-Base	\$8,400.00	\$8,400.00

2

The following table provides a comparison of shared services between the OEB approved 2014, the actual 2017 and the test year 2019:

Table 3.57: Services to ESNI Comparisons

Service	2014 OEB Approved	2017 Actual	2019 Proposed
Water heaters rental support	\$4,200	\$7,505	\$2,103
Water and waste water billing	\$110,500	\$141,808	\$141,871
Administration	\$5,800	\$4,816	\$6,517
Board of Directors	-	\$8,400	\$8,400
Total	\$120,500	\$162,530	\$158,891

The water heater support business was sold in 2014. Some administrative services are still being provided to the purchaser but these are declining over time.

The water and wastewater billing services have increased over time with the growth in the number of customers. Beginning in 2015, the Town of Niagara-on-the-Lake began installing transmitters to remotely read the water readers in a manner similar to electric smart meters. This initially increased the costs being charged for this service but as the transition problems are being resolved and the benefits of the remote reading realized the costs are expected to decline.

Administration is an allocation of overhead including premises, insurance and other similar charges.

Two of the Board members are on the Board of ESNI. Technically they are paid by ESNI but as ESNI has no employees and no payroll system the costs flow through NOTL Hydro.

Appendix

List of Appendices

Appendix 3A	IESO Final Results Report for NOTL Hydro (CDM) for 2015 to 2017
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APPENDIX

3A

2019 NIAGARA-ON-THE-LAKE HYDRO
**COST OF SERVICE
RATE APPLICATION**
EB-2018-0056



2017 Final Verified Annual LDC CDM Program Results Report

Letter from the Vice-President, Policy, Engagement & Innovation

June 29, 2018

To: Ontario's Local Distribution Companies

At the mid-way point of the Conservation First Framework (CFF) Ontario's Local Distribution Companies (LDCs) along with the IESO have shown significant progress towards the 2020 CFF 7.0 TWh target. The province has achieved 1.8 TWh of persisting energy savings in 2017, the highest performing year on record. Approximately 20% (\$364M) of the allocated \$1.835B CFF LDC Conservation Demand Management (CDM) budget was accounted for in 2017. From 2015, LDCs have achieved 4.8 TWh of energy savings, representing 69% of the CFF 7.0 TWh target. The savings realized to date demonstrate the significant efforts made by LDCs and the IESO in delivering and promoting conservation programs across the province.

Key highlights from the 2017 results include:

- The share of residential portfolio savings increased for the third consecutive year, accounting for 46% of 2017 results, while the business portfolio program contributed to 45%, and local/pilot/centrally delivered programs accounting for 9% of 2017 savings.
- The Coupon & Instant Discount residential retail program produced a record achievement of 740 GWh of persisting energy savings, increasing by over 53% of the results from 2016. LED light bulbs remained the most common measure accounting 91% of savings.
- The Retrofit program achieved 663 GWh of persisting energy savings in 2017, which represents a small reduction in savings despite completing approximately half the number projects compared to 2016 results (including adjustments). Lighting continues to represent the majority of results, representing 79% of savings in 2017.
- The Process and Systems Upgrades Program achieved 15 GWh in 2017, but also verified an additional 65 GWh in 2016 completed projects and 11 GWh in 2015 completed projects as part of this year's evaluation. Behind-the-meter generation projects account for 82% of program savings-to-date.
 - o The data lag associated with unreported (yet completed) 2017 projects for the Retrofit and Process and Systems Upgrade programs remain an ongoing challenge. Together with the Heating & Cooling program, these programs have approximately 723 GWh in unverified savings yet to be reported by LDCs for which is anticipated to be reported a future verified annual results reports as 2017 adjustments.

Minor revisions were made to the final 2017 results relative to the preliminary 2017 results issued to LDCs on June 1, 2018. Details on the revisions between the 2017 preliminary and final verified results can be found in the 2017 Frequently Asked Questions (FAQs) along with key 2017 evaluation findings and province-wide and local program cost effectiveness test results posted alongside LDC results.

Consistent with prior year evaluation cycles, all 2017 final verified annual results reports will be posted on the IESO website in early July. LDC-specific cost effectiveness test results (program- and portfolio-level) will be available by September 15, 2017. Finally, 2017 EM&V reports will be available later this summer along with key program recommendations to be shared with the Joint Program Operations Committee (JPOC) and associated committees.

I look forward to the continued collaboration with LDCs and stakeholders building off lessons learned and implementing feedback from the mid-term review process to enhance current programs and future efforts.

Sincerely,

Terry Young
Vice-President, Policy, Engagement & Innovation
Independent Electricity System Operator

2017 Final Verified Annual LDC CDM Program Results Report

Table of Contents

#	Worksheet Name	Worksheet Description
1	How to Use This Report	Describes the contents and structure of this report
2	Report Summary	<p>A high level summary of the Final 2017 Annual Verified Results Report, including:</p> <ol style="list-style-type: none"> 1) progress toward the LDC's: <ol style="list-style-type: none"> a) Allocated 2020 Annual Energy Savings Target; b) Allocated 2015-2020 LDC CDM Plan Budget; c) CDM Plan 2015-2020 Forecasts; 3) annual savings and spending; 4) Annual FCR Progress; 5) annual LDC CDM Plan spending progress; 6) graphs describing: <ol style="list-style-type: none"> a) contribution to 2020 Target Achievement by program; b) 2017 LDC CDM Plan Budget Spending by Sector; c) annual energy savings persistence to 2020 by year; d) your Allocated Target achievement progress relative to your peers; and e) your LDC CDM Plan Budget Spending progress relative to your peers;
3	LDC Rankings	A comprehensive report of each LDC's performance rankings against all other LDCs in major performance categories.
4	LDC Progress	<p>A comprehensive report of 2017 conservation results including:</p> <ol style="list-style-type: none"> 1) activity; 2) savings including: <ol style="list-style-type: none"> a) energy and peak demand; b) net and gross; c) CDM Plan forecasts, verified actuals and relative progress; d) Allocated Target and Target achievement; and 3) spending, including participant incentives and administrative expenses and IESO Value Added Services Costs. <p>Data is grouped by category and summarized at the LDC level.</p>
5	Province-Wide Progress	<p>A comprehensive report of 2016 conservation results including:</p> <ol style="list-style-type: none"> 1) activity; 2) savings including: <ol style="list-style-type: none"> a) energy and peak demand; b) net and gross; c) CDM Plan forecasts, verified actuals and relative progress; d) Allocated Target and Target achievement; and 3) spending, including participant incentives and administrative expenses and IESO Value Added Services Costs. <p>Data is grouped by category and summarized at the province wide level.</p>
6	LDC Savings Persistence	A report detailing the gross and net energy and peak demand savings persistence by program and implementation year (2015, 2015 Adjustment, 2016, 2016 Adjustment and 2017) at the LDC Level.
7	Province-Wide Savings Persistence	A report detailing the gross and net energy and peak demand savings persistence by program and implementation year (2015, 2015 Adjustment, 2016, 2016 Adjustment and 2017) at the province wide Level.
8	Methodology	A description of the methods used to calculate energy savings, financial results and cost-effectiveness.
9	Reference Table	Provides detailing how Province wide Consumer Program results were allocated to specific LDCs.
10	Glossary	Definitions for the terms used throughout this report.

2017 Final Verified Annual LDC CDM Program Results Report Summary

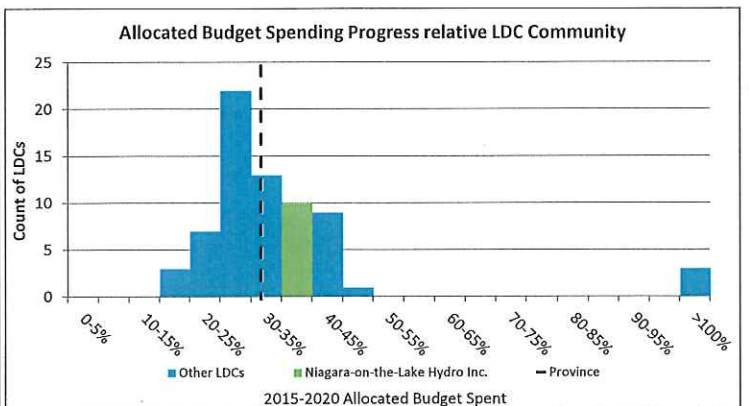
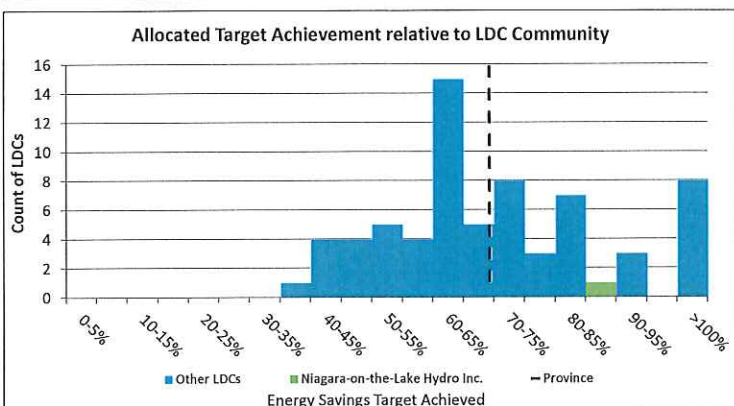
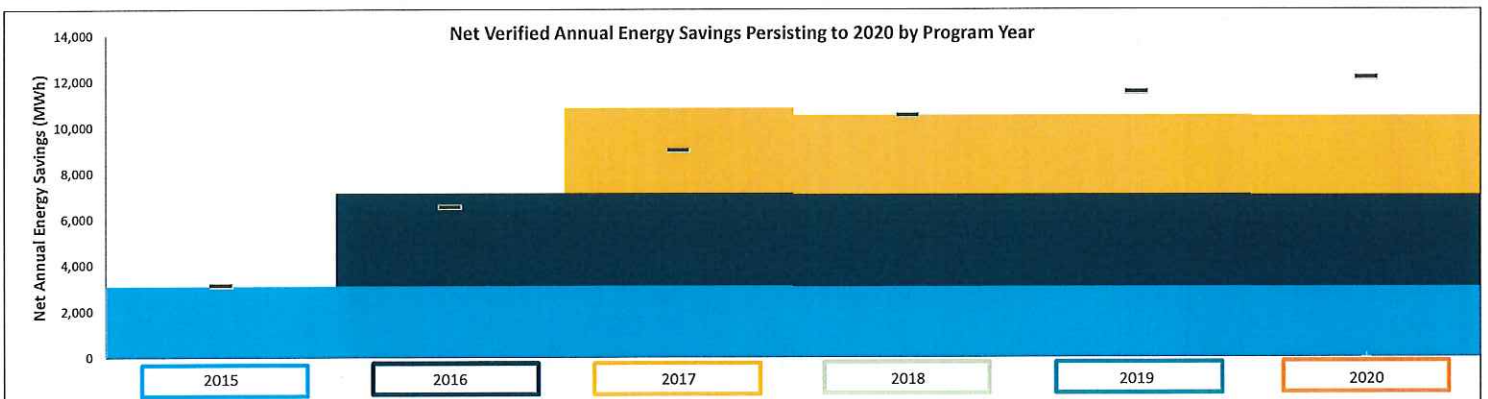
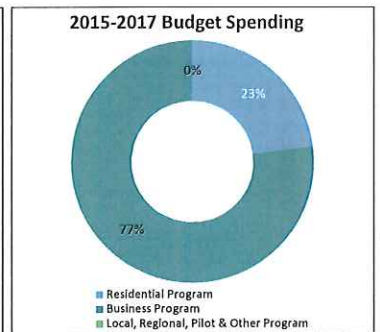
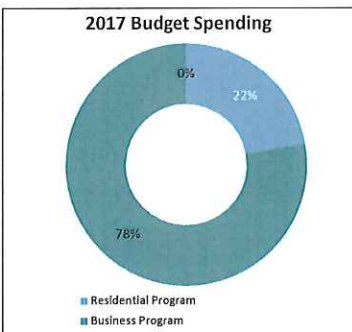
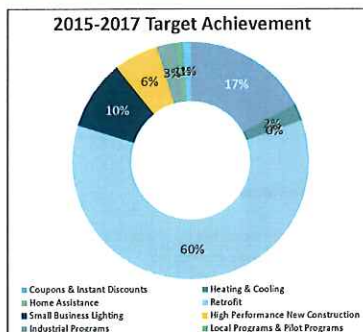
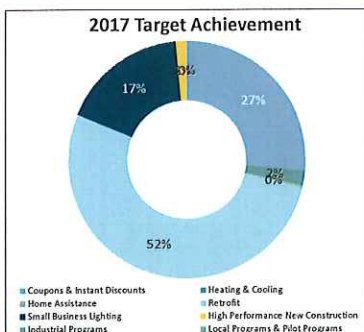
For: Niagara-on-the-Lake Hydro Inc.

Results

#	Metric	2015 Verified Results	2016 Verified Results	2017 Verified Results	2015-2017 Verified Results	Allocated Target / Budget	2015-2017 Progress versus Allocated Target / Budget	2015-2020 LDC CDM Plan Forecast	2015-2017 Progress versus 2015-2020 LDC CDM Plan Forecast	2017 LDC CDM Plan Forecast	2017 Progress versus 2017 LDC CDM Plan Forecast	2015-2017 LDC CDM Plan Forecast	2015-2017 Progress versus 2015-2017 LDC CDM Plan Forecast
1	Net Verified Annual Energy Savings Persisting to 2020	3,063 MWh	3,988 MWh	3,445 MWh	10,497 MWh	11,680 MWh	90 %	12,188 MWh	86 %	2,472 MWh	139 %	9,028 MWh	116 %
2	LDC Ranking - Net Verified Annual Energy Savings Persisting to 2020	38	36	40	38	43	12	43	8	37	30	37	46
3	Total Spending (\$)	\$ 0	\$ 425,446	\$ 647,548	\$ 1,072,994	\$ 2,993,633	36 %	\$ 2,721,857	48 %	\$ 674,316	96 %	\$ 1,099,317	98 %
4	LDC Ranking - Total Spending (\$)	41	41	41	40	43	22	46	4	39	29	40	17

Annual FCR Progress

#	Metric	2015 Program Year	2016 Program Year	2017 Program Year	Total 2015-2017 Framework-to-Date
1	Net Verified 2020 Annual Energy Savings from Full Cost Recovery Programs	18 MWh	3,988 MWh	3,445 MWh	7,451 MWh
2	CDM Plan Forecasted Net 2020 Annual Energy Savings from Full Cost Recovery Programs	2,607 MWh (2015 Annual Milestone from FCR Programs)	2,729 MWh (2016 Annual Milestone from FCR Programs)	2,184 MWh (2017 Annual Milestone from FCR Programs)	7,520 MWh (Cumulative FCR Milestone)
FCR Progress					99.1 %



2017 Final Verified Annual LDC CDM Program Results Report

LDC Rankings

#	LDC	Net Verified Annual Energy Savings Persisting to 2020																		Allocated Savings Target	
		2015 Verified Savings (kWh)	2016 Verified Savings (kWh)	2017 Verified Savings (kWh)	2015 Adjustment Savings (kWh)	2016 Adjustment Savings (kWh)	2017 Adjustment Savings (kWh)	2015 Total Verified Savings (kWh)	2016 Total Verified Savings (kWh)	2017 Total Verified Savings (kWh)	2015 LDC Ranking (#)	2016 LDC Ranking (#)	2017 LDC Ranking (#)	2015 Value (kWh)	2016 Value (kWh)	2017 Value (kWh)	2015 LDC Ranking (#)	2016 LDC Ranking (#)	2017 LDC Ranking (#)		
44	Niagara-on-the-Lake Hydro Inc.	2,599,018	39	369,192	37	96,276	30	3,063,486	38	3,401,852	33	586,267	38	3,988,119	36	3,445,058	40	10,496,663	38	11,680,000	43
LDC Total		1,117,211,477		372,759,951		68,785,651		1,558,757,080		1,152,109,308		357,805,953		1,509,915,261		1,790,833,794		4,859,506,135		6,999,990,000	
Independent Electricity System Operator		278,348		16,467		0		294,815		2,045,490		35,884		2,081,374		1,773,007		4,149,196		n/a	
Province-Wide Total		1,117,489,826		372,776,418		68,785,651		1,559,051,895		1,154,154,798		357,841,837		1,511,996,635		1,792,606,801		4,863,655,331		6,999,990,000	

[illegible]

LDC Ranking (#)	2017 Verified 2017 Spending		Total Verified 2015-2017 Spending	Allocated Budget		2017 Progress Spending versus Allocated Budget		2015-2017 Progress Spending versus Allocated Budget		2015-2020 LDC CDM Plan Spending Forecast		2017 Progress versus LDC CDM Plan Spending Forecast		2015-2017 Progress versus LDC CDM Plan Spending Forecast		2017 Progress versus LDC CDM Plan Spending Forecast		2015-2017 Progress versus LDC CDM Plan Spending Forecast		2015-2017 Progress versus LDC CDM Plan Spending Forecast						
	Value (\$)	LDC Ranking (#)		Value (\$)	LDC Ranking (#)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)	Value (\$)	LDC Ranking (%)					
12	425,446	41	647,548	41	1,072,994	40	2,993,633	43	22	23	36	22	2,221,857	46	29	5	48	4	674,316	39	96	29	1,099,317	40	98	17
	205,505,376	362,798,888	593,092,486	1,835,264,933	20	32	1,800,344,744	n/a	n/a	20	20	33	400,311,151	n/a	91	n/a	n/a	n/a	400,311,151	n/a	n/a	91	724,466,399	n/a	82	
	0	0	0	n/a	n/a	n/a	1,835,264,933	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	724,466,399	n/a	82	
	205,505,376	362,798,888	593,092,486	1,835,264,933	20	32	1,800,344,744	n/a	20	20	33	33	400,311,151	n/a	91	n/a	n/a	n/a	400,311,151	n/a	91	91	724,466,399	n/a	82	

Savings Persistence Report
For: Niagara-on-the-Lake Hydro Inc.

#	Program / Initiative Name	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Gross Verified Annual Energy Savings (kWh)													
2015 Verified 2015 Results													
67	Appliance Retirement Initiative	7,121	7,121	7,121	5,247	-	-	-	-	-	-	-	-
68	Coupon Initiative	52,483	51,998	51,998	51,998	51,998	51,998	51,987	51,987	51,987	51,987	48,253	48,092
69	Bi-Annual Retailer Event Initiative	89,393	87,804	87,804	87,804	87,804	87,804	87,758	87,758	87,758	87,758	80,925	80,925
70	HVAC Incentives Initiative	145,547	145,547	145,547	145,547	145,547	145,547	145,547	145,547	145,547	145,547	145,547	145,547
72	Energy Audit Initiative	82,968	82,968	82,968	-	-	-	-	-	-	-	-	-
73	Efficiency: Equipment Replacement Incentive Initiative	2,399,823	2,399,823	2,392,286	2,392,286	2,392,286	2,327,844	2,327,844	2,327,844	2,224,911	2,011,032	1,472,863	1,446,146
74	Direct Install Lighting and Water Heating Initiative	126,937	107,703	80,330	80,330	80,330	80,330	80,330	80,330	80,330	80,330	80,330	17,532
75	New Construction and Major Renovation Initiative	851,700	851,700	414,612	414,612	414,612	414,612	414,612	414,612	414,612	414,612	414,612	414,612
76	Existing Building Commissioning Initiative	60,772	60,772	-	-	-	-	-	-	-	-	-	-
78	Process and Systems Upgrades Initiatives - Energy Manager Initiative	378,412	378,412	378,412	378,412	378,412	378,412	378,412	129,968	17,448	17,448	-	-
80	Low Income Initiative	2,983	2,510	2,418	2,326	2,326	2,326	2,326	2,326	1,614	1,614	1,461	-
82	Program Enabled Savings	40,750	40,750	40,750	40,750	40,750	40,750	40,750	40,750	40,750	40,750	40,750	-
Subtotal: 2015 Verified 2015 Results		4,238,889	4,217,108	3,745,018	3,684,154	3,599,312	3,594,065	3,528,623	3,281,122	3,064,957	2,851,078	2,284,741	2,150,149
2016 Verified 2015 Results Adjustments													
89	Save on Energy Retrofit Program	17,921	17,921	17,921	17,921	17,921	17,921	17,921	17,921	17,921	17,921	-	-
150	Coupon Initiative	14,137	14,006	14,006	14,006	14,006	14,006	14,006	14,002	14,002	14,002	13,804	13,796
151	Bi-Annual Retailer Event Initiative	925	914	914	914	914	914	914	912	912	912	773	767
152	HVAC Incentives Initiative	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428	1,428
154	Energy Audit Initiative	5,583	5,583	5,583	88,551	88,551	88,551	88,551	88,551	88,551	88,551	88,551	88,551
155	Efficiency: Equipment Replacement Incentive Initiative	41,677	41,677	41,677	41,677	41,677	41,677	41,677	41,677	41,677	41,677	41,677	12,149
157	New Construction and Major Renovation Initiative	-	-	437,089	437,089	437,089	437,089	437,089	437,089	437,089	437,089	437,089	437,089
Subtotal: 2016 Verified 2015 Results Adjustments		81,671	81,529	518,618	601,586	601,586	601,586	601,586	601,580	601,580	601,580	583,322	553,780
2017 Verified 2015 Results Adjustments													
197	Conservation Cultivator LDC Innovation Fund Pilot Program	90,118	90,118	90,118	90,118	90,118	90,118	90,118	90,118	90,118	90,118	90,118	78,912
237	Efficiency: Equipment Replacement Incentive Initiative	-9,650	-9,650	-2,113	158	158	64,599	64,599	74,662	59,472	6,017	158	158
238	Direct Install Lighting and Water Heating Initiative	-46,441	-27,207	166	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	7,003
Subtotal: 2017 Verified 2015 Results Adjustments		34,027	53,261	88,171	98,348	98,348	162,789	162,789	162,789	172,852	157,662	104,207	86,073

Gross
Verified
Energy
Savings

2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
48,092	47,940	47,940	47,921	17,365	17,365	17,365	17,365	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
76,759	75,108	75,108	74,932	27,760	27,760	27,760	27,760	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
145,547	145,547	145,547	145,547	145,547	145,547	138,539	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
484,394	484,394	484,394	415,995	344,646	344,646	344,646	344,646	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
367,612	367,612	367,612	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,461	1,461	561	479	479	479	479	479	479	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,123,865	1,122,062	1,121,162	684,874	535,797	535,797	528,789	390,250	479	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13,796	13,778	13,778	13,764	4,932	4,932	4,932	4,932	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
767	743	743	740	309	309	309	309	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
88,551	61,986	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12,149	12,149	12,149	10,031	2,285	2,285	2,285	2,285	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
116,691	90,084	26,098	25,963	8,954	8,954	8,954	7,526	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
78,912	78,912	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-7,087	-7,087	-7,087	-7,271	-7,943	-7,943	-7,943	-7,943	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
71,825	71,825	71,825	-7,271	-7,943	-7,943	-7,943	-7,943	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
371,489	371,489	369,535	316,752	137,774	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
150,667	150,667	150,667	150,667	150,667	150,667	150,667	147,614	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2,256	2,206	2,206	2,206	2,206	2,206	2,206	2,206	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,692,513	511,763	511,763	396,834	1,464	1,464	1,464	1,464	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15,622	4,223	4,223	4,223	4,223	4,223	4,223	4,223	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
237,108	237,108	237,108	237,108	206,743	189,715	64,403	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2,469,655	1,277,456	1,275,502	1,107,790	682,055	488,049	222,963	155,507	5,045	784	784	784	784	784	784	-	-	-	-	-	-	-	-	-
43,228	43,228	43,120	37,244	37,244	14,561	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2,797	2,797	2,797	2,797	2,797	2,797	2,797	2,734	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
333,382	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7,180	2,009	2,009	2,009	2,009	2,009	2,009	2,009	662	382	382	382	382	382	382	-	-	-	-	-	-	-	-	-
386,587	48,034	47,926	42,050	42,050	19,467	4,806	4,743	662	382	382	382	382	382	382	-	-	-	-	-	-	-	-	-
376,548	376,488	376,488	376,459	320,009	320,009	37,478	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
305,446	305,066	305,066	255,395	255,395	195,047	164,316	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
87,201	87,201	87,201	87,201	87,201	87,201	87,201	87,201	86,436	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9,340	9,340	9,340	9,340	9,081	8,926	8,926	8,926	8,926	8,926	3,584	3,584	3,584	3,584	3,584	-	-	-	-	-	-	-	-	-
1,901,476	1,699,446	697,261	592,374	178,261	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
48,835	30,430	19,553	8,218	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
93,636	93,636	93,636	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2,822,482	2,601,607	1,588,545	1,328,987	849,947	611,183	297,921	96,127	95,362	8,926	3,584	3,584	3,584	3,584	3,584	-	-	-	-	-	-	-	-	-
6,991,105	5,211,068	4,133,058	3,182,393	2,110,860	1,653,507	1,055,450	646,210	101,548	10,092	4,750	4,750	4,750	4,750	3,584	0	0	0	0	0	0	0	0	0

2015	2016	2017	2018	2019	2020	2021	2022
Gross Verified Annual Peak Demand Savings (kW)							
1	1	1	1	1	-	-	-
3	3	3	3	3	3	3	3
6	6	6	6	6	6	6	6
77	77	77	77	77	77	77	77
18	18	18	18	-	-	-	-
367	367	365	365	365	365	352	352
30	25	18	18	18	18	18	18
132	132	68	68	68	68	68	68
20	20	20	-	-	-	-	-
54	54	54	54	54	54	54	13
-	-	-	-	-	-	-	-
5	5	5	5	5	5	5	5
713	708	635	615	597	596	583	542
5	5	5	5	5	5	5	5
1	1	1	1	1	1	1	1
-	-	-	-	-	-	-	-
1	1	1	1	1	1	1	1
1	1	1	1	1	19	19	19
12	12	12	12	12	12	12	12
-	-	64	64	64	64	64	64
20	20	84	84	102	102	102	102
12	12	12	12	12	12	12	12
-3	-3	-	-	-	-	13	13
-11	-7	-	2	2	2	2	2
-2	2	12	14	14	14	27	27
-	25	25	25	25	25	25	25
-	44	44	44	44	44	44	44
-	-	-	-	-	-	-	-
-	410	398	398	398	398	385	385
-	61	61	61	60	57	54	44
-	57	57	57	57	57	57	57
-	597	585	585	584	581	565	555
-	3	3	3	3	3	3	3
-	1	1	1	1	1	1	1
-	46	57	57	57	57	57	57
-	13	13	13	13	12	11	9
-	63	74	74	74	73	72	70
-	-	33	27	27	27	27	27
-	-	29	21	21	21	21	21
-	-	24	24	24	24	24	24
-	-	1	1	1	1	1	1
-	-	375	376	376	376	376	370
-	-	176	176	176	175	175	169
-	-	18	18	18	18	18	18
-	-	656	643	643	642	642	630
731	1,390	2,046	2,015	2,014	2,008	1,991	1,926

Gross Verified Peak Demand Savings		Gross Verified Savings	
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2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	3	3	3	3	3	3	3	3	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	6	5	5	5	5	5	5	2	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
77	77	77	77	77	77	77	77	77	77	69	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
318	275	161	152	137	137	137	126	111	111	111	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
18	18	18	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
68	68	68	68	61	61	61	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	5	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
497	454	337	309	283	283	283	211	191	191	183	114	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1	1	1	1	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1	1	1	1	1	1	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	19	19	19	19	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	12	12	2	2	2	2	2	2	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
64	64	64	64	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
102	102	97	87	23	17	4	4	3	3	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	12	12	8	8	8	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
18	14	2	-	-2	-2	-2	-2	-2	-2	-2	-2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	2	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
32	28	16	10	6	6	6	-2	-2	-2	-2	-2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25	25	25	24	24	24	24	20	20	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
44	44	44	44	44	44	44	44	44	44	44	41	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
385	385	385	385	275	93	93	86	1	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
35	16	10	7	6	2	2	2	2	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
57	57	57	57	57	57	57	57	46	39	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
546	527	521	517	406	220	220	209	113	95	60	44	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	3	3	3	3	3	3	3	2	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1	1	1	1	1	1	1	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
57	57	57	57	36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	4	3	3	3	3	1	1	1	1	1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-
68	65	64	64	43	5	5	4	4	3	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
27	27	27	27	25	25	25	25	21	21	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	21	21	21	20	20	20	17	17	13	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	24	24	24	24	24	24	24	24	24	24	24	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1	1	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
370	370	370	370	357	318	82	52	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
156	136	86	46	14	9	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
18	18	18	18	18	18	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
617	597	547	507	458	414	174	120	77	58	38	24	23	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,862	1,773	1,582	1,494	1,219	945	692	546	386	348	284	184	24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Net Verified Annual Energy Savings (kWh)						Gross Verified Peak Demand Savings		Gross Verified Savings	
2015	2016	2017	2018	2019	2020	2023	2024	2025	2026
3,267	3,267	3,267	3,267	3,267	2,442	-	-	-	-
85,913	85,119	85,119	85,119	85,119	85,119	-	-	-	-
146,333	143,732	143,732	143,732	143,732	143,732	-	-	-	-
65,698	65,698	65,698	65,698	65,698	65,698	-	-	-	-
71,357	71,357	71,357	71,357	71,357	-	-	-	-	-
1,703,597	1,703,597	1,697,753	1,697,753	1,697,753	1,697,753	-	-	-	-
113,027	95,901	71,527	71,527	71,527	71,527	-	-	-	-
425,850	425,850	207,306	207,306	207,306	207,306	-	-	-	-
57,642	57,642	-	-	-	-	-	-	-	-
283,809	283,809	283,809	283,809	283,809	283,809	-	-	-	-
2,983	2,510	2,326	2,326	2,326	2,326	-	-	-	-
40,750	40,750	40,750	40,750	40,750	40,750	-	-	-	-
3,000,226	2,979,232	2,750,378	2,672,644	2,600,462	2,598,020	-	-	-	-
17,921	17,921	17,921	17,921	17,921	17,921	-	-	-	-
23,142	22,927	22,927	22,927	22,927	22,927	-	-	-	-
1,514	1,496	1,496	1,496	1,496	1,496	-	-	-	-
645	645	645	645	645	645	-	-	-	-
4,802	4,802	4,802	4,802	4,802	4,802	-	-	-	-
31,501	31,501	31,501	31,501	31,501	31,501	-	-	-	-
-	-	218,544	218,544	218,544	218,544	-	-	-	-
79,525	79,292	297,836	297,836	369,193	369,193	-	-	-	-
90,118	90,118	90,118	90,118	90,118	90,118	-	-	-	-
-8,635	-8,635	-2,791	-1,029	-1,029	-1,029	-	-	-	-
-41,352	-24,226	148	7,188	7,188	7,188	-	-	-	-
40,151	57,257	87,475	96,277	96,277	96,277	-	-	-	-
-	566,176	566,176	566,176	566,176	566,176	-	-	-	-
-	106,387	106,387	106,387	106,387	106,387	-	-	-	-
-	2,661	2,661	2,661	2,661	2,661	-	-	-	-
-	2,356,545	2,303,157	2,303,157	2,303,157	2,303,157	-	-	-	-
-	304,897	304,897	304,325	299,799	271,274	-	-	-	-
-	152,197	152,197	152,197	152,197	152,197	-	-	-	-
-	3,488,863	3,435,475	3,434,903	3,430,377	3,401,852	-	-	-	-
-	64,552	64,552	64,552	64,552	64,552	-	-	-	-
-	1,977	1,977	1,977	1,977	1,977	-	-	-	-
-	411,613	465,001	465,001	465,001	465,001	-	-	-	-
-	62,454	62,454	62,226	60,867	54,736	-	-	-	-
-	540,596	593,984	593,756	592,397	586,266	-	-	-	-
-	-	618,234	497,523	497,523	497,523	-	-	-	-
-	-	577,532	418,242	418,242	418,242	-	-	-	-
-	-	67,894	67,894	67,894	67,894	-	-	-	-
-	-	10,395	10,395	10,395	10,395	-	-	-	-
-	-	1,798,912	1,804,151	1,804,151	1,804,151	-	-	-	-
-	-	596,919	596,919	596,919	596,919	-	-	-	-
-	-	53,016	53,016	53,016	53,016	-	-	-	-
-	-	3,722,902	3,448,140	3,447,680	3,445,057	-	-	-	-
3,119,882	7,145,240	10,868,050	10,549,556	10,536,386	10,496,665	-	-	-	-

**Net
Verified
Energy
Savings**

Net Verified Savings	
Net Verified Peak Demand Savings	

[illegible]

Progress Report

For: Niagara-on-the-Lake Hydro Inc.

[illegible][illegible]

Participation

[illegible]

[illegible]

