



ENERGY+ INC.

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April 23, 2018

Mr. Bill Fantin, CPA, CMA
Purchasing Manager
Toyota Motor Manufacturing Canada
1055 Fountain Street North, P.O. Box 5002
Cambridge, Ontario, N3H 5K2

Via email

Dear Mr. Fantin:

Re: Energy+ 2019 Cost of Service Application

We acknowledge receipt of your letter dated April 19, 2018 wherein Toyota Motor Manufacturing Canada Ltd. ("TMMC") has raised a number of concerns with respect to the proposals that Energy+ Inc. ("Energy+") intends to put forward in its 2019 Cost of Service Application.

We appreciate and respect the concerns identified by TMMC. As communicated at our meetings on October 18, 2017 and January 19, 2018, Energy+ specifically requested feedback from TMMC with regard to various elements of the proposals being considered by Energy+ that would impact the operations of TMMC. It was our understanding, at the meeting held on January 19, 2018, that TMMC would provide us with feedback by mid-February in an effort to assist Energy+ with its proposals. At that time, Energy+ did advise TMMC the importance of their feedback and the required timing of the feedback given the steps required to complete the Application.

Energy+ directly, and through its consultant Innovative Research Group, Inc. ("IRG"), followed up with TMMC throughout February and March to solicit such feedback. On February 27, 2018, Energy+ also responded to a series of questions that it received on February 16, 2018.

Based on the concerns raised by TMMC, and given there are a number of questions that TMMC continues to have with respect to this Application, Energy+ invites TMMC to participate in the Application process as an Intervenor. This will provide TMMC with the opportunity to express its concerns before the OEB, where those concerns will be weighted against the interests of all of Energy+'s customers and the OEB's preferred policy direction.

Energy+ will file a copy of the TMMC letter, and all other relevant materials, including questions and responses prepared as part of the augmented customer engagement process, as attachments to the Application, including a summary of the feedback received from TMMC.

Ultimately, Energy+ will follow the direction of the OEB based on its final Decision and Order for this Application.

Yours truly,

ENERGY+ INC.

A handwritten signature in black ink, appearing to be 'SH' followed by a stylized flourish.

Sarah Hughes, CPA, CA, C. Dir.
Chief Financial Officer

cc: Mr. Peter Leonard
Facilities Manager, Cambridge/Woodstock
Toyota Motor Manufacturing Canada, Inc.

Mr. Scott Mackenzie
Manager, Business Planning and Government Affairs
Toyota Motor Manufacturing Canada, Inc.