Ontario Energy Board P.O. Box 2319 27th. Floor 2300 Yonge Street Toronto ON M4P 1E4 Telephone: 416- 481-1967 Facsimile: 416- 440-7656 Toll free: 1-888-632-6273

Commission de l'énergie de l'Ontario C.P. 2319 27e étage 2300, rue Yonge Toronto ON M4P 1E4 Téléphone: 416- 481-1967 Télécopieur: 416- 440-7656 Numéro sans frais: 1-888-632-6273



BY E-MAIL parker.tinsley@xoomenergy.com

## November 12, 2018

Parker Tinsley Regulatory Specialist XOOM Energy ONT, ULC 11208 Statesville Road, Suite 200 Huntersville NC 28078

Dear Mr. Tinsley:

Re: XOOM Energy ONT, ULC Application for an Electricity Retailer Licence OEB File Number EB-2018-0297; and Application for a Gas Marketer Licence OEB File Number EB-2018-0298

The Ontario Energy Board (OEB) received XOOM Energy ONT, ULC's (XOOM) applications for an electricity retailer licence and a gas marketer licence on October 18, 2018. The applications will be decided by an employee of the OEB who has been delegated this authority pursuant to section 6 of the Ontario Energy Board Act, 1998 (Delegated Authority). The Delegated Authority intends to make a decision on the applications without holding a hearing.

The OEB cannot start processing your applications until you file the following information:

- Section 14. Legal Proceedings, Question (g)
   This section requires the applicant to provide a number of customer complaints filed with the OEB within at least last two years. XOOM has provided information only for the 2<sup>nd</sup> Quarter of 2018.
  - a. Please confirm that there were no other complaints filed.

- b. Please describe how XOOM has resolved the customer complaint.
- Exhibit 11 (b), Section 2. (1) Contracting with Customers
   In this section XOOM stated that it "intends to enroll customers *primarily* [emphasis added] through electronic enrollment over the internet..."
   Please identify all sales channels that XOOM intends to use to enroll customers.
- 3. Describe how XOOM intends to ensure compliance with its legal and regulatory obligations in Ontario. In your response describe the staff, policies, processes and procedures in place or to be put in place to ensure compliance. Please provide the names and titles of all individuals that are or will be accountable for compliance, complaint handling and/or quality assurance and describe fully their expertise in each applicable area.

The OEB will resume processing your applications once the above information has been filed. If the above information is not filed within 30 days of the date of this letter, the OEB may close the files for these applications.

Once your applications are complete, the Delegated Authority expects to issue a final decision on your applications within 75-90 days.

In the event the Delegated Authority decides to deny or otherwise modify the relief you requested in your applications, you will be given an opportunity to provide comments. The Delegated Authority will consider your final comments, if any, prior to issuing a decision and order.

Any questions relating to this letter or your applications should be directed to Irina Kuznetsova, Advisor at +1 (416) 440-8138 or Irina.Kuznetsova@oeb.ca. Please refer to the OEB file numbers noted above in all future correspondence to the OEB regarding your applications.

Yours truly,

Original signed by

John Pickernell Manager, Applications Administration