

March 19, 2019

Ms. Kirsten Walli  
Board Secretary  
Ontario Energy Board  
P.O. Box 2319  
2300 Yonge Street, 27th Floor  
Toronto ON M4P 1E4

Board File Numbers: EB-2018-0287  
EB-2018-0288

Dear Ms. Walli:

I am writing to you on behalf of Stem Energy Canada. Please accept this letter as an expression of intent for Stem to participate in the following consultations: "Utility Remuneration and Responding to Distributed Energy Resources Consultation Initiation" (Board File Numbers: EB-2018-0287 and EB-2018-0288).

Stem is a global leader in energy storage solutions for non-residential energy customers, delivering energy bill savings with utility and grid benefits. Stem combines artificial intelligence (AI) with batteries so commercial and institutional customers can automatically lower electricity costs without having to buy expensive equipment or change their operations. For the utility or grid operator, Stem's AI-powered distributed energy storage network delivers real-time, dispatchable capacity that enhances flexibility and reliability when and where the grid needs it most, with extra savings to participating customers. As Stem's network grows, so does the customer's ability to participate in new ways in the energy market.

Stem is very keen to work with the Ontario Energy Board introduce new energy cost savings opportunities for industrial customers that have distribution infrastructural deferral benefits, and to invest in growing our operations in the Province.

I would appreciate it if you included Utilia Amaral, Stem, in your distribution list. She can be reached by email at [utilia.amaral@stem.com](mailto:utilia.amaral@stem.com).

Sincerely,



Polly Shaw  
VP, Regulatory Affairs and Communications



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