

Exhibit 6 Contents

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Exhibit 6: Revenue Deficiency/Sufficiency

1. EPCOR has provided evidence related to its operating revenue (Exhibit 3), rate base (Exhibit 2) and Cost of Capital and Capital Structure (Exhibit 5). These values were determined using the common parameters that were approved by the Board as part of the process which proceeded the proponents submitting their respective CIPs. The Board established a CIP “as the CIP will act as a relative proxy or sample plan to allow the OEB to undertake a comparison of the stated revenue requirements on a set of common parameter.”¹ [*Emphasis added*]
2. A key component of the set of common parameters under which the proponents developed their CIPs was “a common construction schedule for gas mains, based on certain assumed timelines for OEB decisions.”² [*Emphasis added*] These assumed timelines for OEB decisions were developed in order to create a common starting point from which the proponents could develop their CIPs. This common starting point was necessary in order to allow the Board to directly compare the competitive elements of the plans, including capital costs, OM&A expenses, customer years, total volume. While the proponents explicitly accepted the risks associated with these competitive elements (supporting the calculation of a cost per m³ to deliver gas), the timing of OEB decisions was not a competitive element the proponents were taking the risk on, rather is was an assumption required by the Board in order to provide a common starting point on which the proponents would base their construction schedule. Using this common starting point, the construction schedule itself was then a competitive element that would impact the ability to connect customers during the 10-year rate stability period
3. The construction schedule agreed to as a common parameter is included in Table 6-1. This table also includes the dates at which the particular activity was actually, or is forecast to be, achieved.

¹ EB-2016-0137/0138/ 0139 – Partial Decision On The Issues List And Procedural Order No. 6, July 27, 2017, Page 4

² OEB Staff Progress Update: South Bruce Expansion Applications OEB File No: EB-2016-0137/0138/ 0139, July 20, 2017, Construction Schedule, Pages 5 - 6

Table 6-1 Common Construction Schedule in CIP vs Actual / Forecast

	Activity	Col 1 Common Parameter	Col 2 Actual / Forecast Date	Col 3 Difference (months)
Row 1	Decision on the elements of an appropriate bidding framework on which the competitors seek further direction from the OEB	August 2017	July 20, 2017 – OEB Staff Progress Update: South Bruce Expansion Applications OEB file No: EB-2016-0137/0138/ 0139	(1)
Row 2	Proposals for competition due	October 2017	October 16, 2017	0
Row 3	Decision for successful proponent	December 2017	April 12, 2018 - Decision and Order EB-2016-0137/0138/ 0139	3
Row 4	Filing of pre-filed evidence for LTC, rates, Franchise and Certificate application	March 2018	September 20, 2018 - LTC; October 2, 2018 ³ - Rates Application	5
Row 5	LTC approval	August 2018	June 2019 ⁴ - Forecast	10
Row 6	Construction begins in South Bruce	March 2019	July 2019 - Forecast	3

4. As noted in the above table, there are material changes between the assumed timelines for OEB decisions included as a common assumption in the CIP versus the actual / forecast dates. This includes an almost ten month delay expected in timing of receipt of a decision on the Southern Bruce leave to construct (“LTC”). While EPCOR has been able to mitigate some of that ten month adjustment it has driven a three month delay in the start of construction. The three month delay in beginning construction translates into losing a material portion of the 2019 construction season. This has pushed the ability of EPCOR to connect customers by up to a year, reshaping the customer connection profile as system availability is delayed.
5. Given the above, EPCOR is proposing that it true up to the \$75.6 million revenue requirement⁵ to address the impact of the change in timing of OEB decisions. In trueing up to that value, as detailed

³ As per EB-2016-0137/0138/ 0139 Decision And Order April 12, 2018, page 14, Section 5 Order, paragraph 4, EPCOR had until October 12, 2018 to file a leave to construct

⁴ On November 29, 2018 the OEB filed a letter with EPCOR indicating that the LTC and Rate Application for Southern Bruce was placed in abeyance. On March 21, 2019 the OEB issued a letter indicating that it will commence processing the LTC. See Exhibit 6, Tab 1, Schedule 2 for copies of the letters.

below, EPCOR is netting out certain costs that have also been reduced as a result of the change in timing of the OEB decisions.

6.1 Construction Schedules

1. Exhibit 6, Tab 1, Schedule 3 contains the construction schedule as included in EPCOR's CIP as well as the most recent revised construction schedule. The revised construction schedule includes prudent mitigation measures to address the impact of the change from the common parameters to one that reflects the expected timing of receipt of a decision on the LTC. Mitigation measures include ordering long lead time steel pipe necessary to support a compressed 2019 construction season⁶ and expanding construction effort including working into December 2019. Without these mitigation measures EPCOR would not be able to begin construction and connect customers at the Bruce Energy Center in 2019.
2. The change in timeline for OEB decision on the construction schedule, after the reasonable mitigation steps taken by EPCOR, has triggered a revenue deficiency of \$1.764 million on NPV basis compared to that included in EPCOR's CIP. This includes \$1.640 million in distribution revenue and \$0.124 million in upstream charges. A summary of the revenue deficiency is included in Table 6-2.

Table 6-2 Summary of Revenue Deficiency

		Col. 1
Description		NPV of Revenue Deficiency
Row 1	Change in Customer Connection Profile - Forgone Revenue	2,324
Row 2	Delay in Property Taxes - Forgone Cost	(224)
Row 3	Change in Capital Expenditure Profile - Forgone Cost	(460)
Row 4	<u>Deferred Recovery of Upstream Charges</u>	<u>124</u>
Row 5	Sum	1,764

⁵ EB-2016-0137/0138/0139 Decision And Order, April 12, 2018, Section 3.3 Route and Infrastructure Plan page 6. The NPV value is used as the intent is to address a change in timing of cash flows driven by the change in timeline for OEB decisions.

⁶ This included EPCOR taking the risk of ordering material in February 2019 while the LTC was held in abeyance.

6.2 Distribution Revenue Deficiency

6.2.1 Foregone Revenue - Change in Customer Connection Profile

1. Foregone revenue is the shortfall of revenue collected during the 10-year rate stability period versus that in the CIP. The foregone revenue identified is the direct result of the delay in connecting customers driven by the impact to the Construction Schedule resulting from the delayed OEB decision. This includes the two month delay in connecting the major industrial customers at the Bruce Energy Center as well as the approximately 13 month delay in providing service to Kincardine caused by the partial loss of the 2019 construction season. Based the revised construction schedule included in Exhibit 6, Tab 1, Schedule 3, Table 6-3 lists the delay in connecting population centers.

Table 6-3 Impact of Revised Construction Schedule on Connecting Population Centers

	Population Center	Col 1 Date Included in CIP	Col 2 Revised Schedule ⁷	Col 3 Difference (months)
Row 1	Bruce Energy Center	October 2019	December 2019	2
Row 2	Kincardine	December 2019	November 2020	12
Row 3	Ripley	August 2020	July 2021	11
Row 4	Lucknow	September 2020	November 2021	14
Row 5	Inverhuron	November 2020	July 2020	8
Row 6	Paisley	October 2020	November 2021	13
Row 7	Chesley	September 2020	November 2021	14
Row 8	Point Clark	November 2020	November 2021	12
Row 9	Lurgan Beach	November 2020	November 2021	13

2. As detailed in the construction schedules in Exhibit 6, Tab 1, Schedule 3, originally the 6 inch line from the Bruce Energy Center to Kincardine, as well as the plastic distribution lines within the town were to be installed in 2019 in addition to the connection of the Bruce Energy Center with Dornoch Meter and Regulator Station. Resources for 2019 are now focused on the connection of the Bruce Energy Center with the Dornoch Meter and Regulator Station. This was made possible within the

⁷ The revised schedule indicates that the initial phase of physically connecting customers to the distribution system would take place from October to December of 2020 and 2021. November has been used as it is the midpoint of that three month connection period.

condensed time available in 2019 as EPCOR pre ordered long led time material at its risk and has extended the construction season and effort. This mitigation action will enable EPCOR to provide service to the two large industrial customers at the Bruce Energy Center in 2019.

3. Table 6-4 details the number of customers that EPCOR is projecting it will connect under the revised construction schedule. In an effort to further mitigate the impact of the delay, EPCOR is accepting a more aggressive connection rate than detailed in the CIP (connecting 2,384 customers in 2021 versus 1,093 in the CIP). As a result EPCOR is projecting that it will catch up to CIP values in customer connections by the end of 2021.

Table 6-4 Customer Connections CIP vs New Construction Schedule

	Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9	Col. 10
Description	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Row 1 Customer Connections CIP	979	2,583	3,676	4,332	4,887	5,137	5,193	5,233	5,271	5,278
Row 1 New Construction Schedule	2	1,292	3,676	4,332	4,887	5,137	5,193	5,233	5,271	5,278

4. As a result of the shift in the customer connection profile, distribution revenue generated during the initial two years has dropped. Even though EPCOR is expecting to reach previous the customer connection factors by 2021, the accepted 10-year revenue has decreased by \$2.465 million (NPV of \$2.324 million). Table 6-5 details that reduction in distribution revenue.

Table 6-5 Forgone Distribution Revenue

(Thousands of Dollars)

[illegible]

6.2.2 Foregone Costs - Delay in Property Taxes

5. The changed construction schedule means that certain segments of the distribution system will have a delayed in service date. As property taxes are charged at the time that an asset is in service this has resulted in a reduction in payment of those taxes for 2019 and 2020. Table 6-6 details the change in property taxes paid as compared to the CIP.

Table 6-6 Change in Property Taxes Paid

(Thousands of Dollars)

[illegible]

6.2.3 Foregone Costs - Change in Capital Expenditure Profile

- Shifting the construction schedule has changed the capital expenditure profile of the project as even with the more aggressive construction schedule for 2019, certain capital expenditures have been delayed into 2020 and 2021. As detailed in Table 6-7, this has reduced the revenue requirement of the project as the cost to fund these capital expenditures is delayed.

Table 6-7 Change in Capital Expenditure Profile

(Thousands of Dollars)

		Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9	Col. 10	Col. 11	
	Description	Calculation	Var 1	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Row 1	CapEx as per Original Application			(57,346)	(25,030)	(3,023)	(1,791)	(1,576)	(872)	(413)	(344)	(838)	(197)
Row 2	CapEx with the Delay			(37,906)	(26,335)	(22,897)	(1,791)	(1,576)	(872)	(413)	(344)	(838)	(197)
Row 3	Change in CapEx	R1 - R2		(19,440)	1,305	19,874	-	-	-	-	-	-	-
Row 4													
Row 5	WACC		5.82%										
Row 6	PV Factor			1.00	0.94	0.89	0.84	0.80	0.75	0.71	0.67	0.64	0.60
Row 7	PV	R3 x R6		(19,440)	1,233	17,747	-	-	-	-	-	-	-
Row 8	NPV	Sum of R7		(460)									

6.3 Deferred Recovery of Upstream Charges

- This relates to the deferred recovery of upstream charges paid to Enbridge for the transportation of gas to the Southern Bruce distribution system, storage charges and deferred recovery of costs related to the CIAC paid to Enbridge for the Owen Sound Transmission Reinforcement and the Dornoch Meter and Regulator Station. The value deferred is calculated by taking the difference between the monthly upstream charges incurred by EPCOR less the value of monthly upstream charges collected by EPCOR. As detailed in Exhibit 9, EPCOR is requesting the establishment of a Regulatory Asset Deferral Account ("RADA") to collect this difference based on customer count as per the CIP. As customer connections will be directly impacted by the delay, the value of deferred costs will be higher than that collected in the RADA. The forecast change in the value of the deferred upstream costs is detailed in Table 6-8.

Table 6-8 Change in Deferred Upstream Costs due to Delay

(Thousands of Dollars)

			Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9	Col. 10	Col. 11
	Description	Calculation	Var 1	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Row 1	Distribution Revenue Requirement as per Original Application			49	239	310	366	403	467	460	452	443	435
Row 2	Distribution Revenue with the Delay			4	185	279	366	403	467	460	452	443	435
Row 3	Lost Revenue due to the Delay	R1 - R2		45	54	31	0	0	0	0	0	0	0
Row 4													
Row 5	WACC		5.82%										
Row 6	PV Factor			1.00	0.94	0.89	0.84	0.80	0.75	0.71	0.67	0.64	0.60
Row 7	PV	R3 x R6		45	51	28	-	-	-	-	-	-	-
Row 8	NPV	Sum of R7		124									

6.4 Mechanism for Recovery of Costs

1. EPCOR is proposing that the change in distribution revenue requirement adjustment due, distribution revenue deficiency of \$1.640 million (\$2.324 – \$0.224 – \$0.460), and deferred recovery of upstream charges of \$0.124 million, totaling \$1.764 million be recovered through a rate rider applied on a volumetric basis over the 10-year rate stability period.
2. The volumetric rate to be applied in each rate class was determined by calculating the NPV of the revenue shortfall in each rate class as against that included in EPCOR's CIP. (Using only the revenue shortfall generated as a result of the change in timing for OEB decisions.) The proportion of NPV of each rate class as against the total NPV of the revenue shortfall was then used to allocate the total shortfall to be recovered within each rate class. See below for additional details.
3. The 10 year recovery period is proposed due to the unique nature of this greenfield utility, including that EPCOR is mitigating the impact on a 10-year revenue requirement rather than that of any specific year. In addition, during the initial years as the system is built out, customer count starts at zero and builds rapidly to a sustainable number during the 10-year rate stability period. A shorter recovery period would impact customers connecting to the system early as there are fewer

of them and the shortfall would be collected over a shorter time. This would not only unfairly impact early connectors (paying a revenue shortfall that reflects a 10-year forecast period) but may encourage potential customers to delay connecting until the rate rider period had expired, thereby further impacting early connectors.

4. The proposed volumetric rate rider over the 10-year period for each rate class is shown in Table 6-9.

Table 6-9 Proposed Rate Rider

		Col. 1
Description		Rate Rider (cents / m3)
Row 1	Rate 1 - General Firm Service	2.1831
Row 2	Rate 6 - Large Volume General Firm Service	1.2153
Row 3	Rate 11 - Large Volume Seasonal Service	0.7385
Row 4	Rate 16 - Contracted Firm Service	0.0803

5. The costs associated with the delay are allocated to each of the rate classes in Table 6-10 based on the NPV of each rate class' delay in distribution and upstream recover revenues relative to that of all rate classes.

Table 6-10 Allocation of Costs due to Delay

(Thousands of Dollars)

		Col. 1	Col. 2
Description		% of Delay in Revenues	Allocation of Costs
Row 1	Rate 1 - General Firm Service	76.97%	1,358
Row 2	Rate 6 - Large Volume General Firm Service	12.62%	223
Row 3	Rate 11 - Large Volume Seasonal Service	3.09%	55
Row 4	Rate 16 - Contracted Firm Service	7.33%	129
Row 5	Sum	100.00%	1,764

6. Table 6-11 illustrates the calculation of the NPV of each rate class' delay in distribution and upstream recover revenues.

Table 6-13 Annual Bill Impact by Customer Type

(Thousands of Dollars)

	Col. 1	Col. 2	Col. 3	Col. 4	Col. 5
Customer Type	Average Annual Volume (m3 / year)	Rate Rider (cents / m3)	Rate Rider Revenue (\$ / year)	Bill Amount Excluding Rate Rider (\$ / year)	% Change due to Rate Rider
Row 1 Existing Residential		2.1831	46.92	1,243.15	3.77%
Row 2 New Residential	2,066	2.1831	45.10	1,207.03	3.74%
Row 3 Small Commercial	4,693	2.1831	102.45	2,341.85	4.37%
Row 4 Small Agricultural	4,720	2.1831	103.04	2,353.45	4.38%
Row 5 Medium Commercial	26,933	1.2153	327.30	13,290.09	2.46%
Row 6 Large Commercial	75,685	1.2153	919.76	34,443.61	2.67%
Row 7 Sample Dryer 1	101,499	0.7385	749.60	32,176.43	2.33%
Row 8 Sample Dryer 2	338,332	0.7385	2,498.68	103,398.40	2.42%
Row 9 Contracted Firm Service	10,000,000	0.0803	8,031.57	839,569.27	0.96%

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BY E-MAIL

November 29, 2018

Bruce Brandell
Director, Commercial Services
EPCOR Utilities Inc.
2000-10423 101 Street NW
Edmonton, AB T5H 0E8
bbrandell@epcor.com

Dear Mr. Brandell:

**Re: EPCOR Natural Gas Limited Partnership
Southern Bruce Leave to Construct (EB-2018-0263) and Southern Bruce
Rate Application (EB-2018-0264)**

This letter is to advise EPCOR Natural Gas Limited Partnership (EPCOR) that the Ontario Energy Board (OEB) is placing into abeyance the above-noted applications for the Southern Bruce project.

EPCOR filed an application for leave to construct on September 20, 2018, and a rate application on October 3, 2018, for the Southern Bruce project. The applications specifically refer to, and are underpinned by, funding under the Ontario Ministry of Infrastructure's Natural Gas Grant Program (NGGP).

On October 3, 2018, EPCOR filed a letter with the OEB stating that it had been informed by the Ministry of Infrastructure that it would not be receiving NGGP funding for the Southern Bruce project. EPCOR also noted that the Province has introduced Bill 32, the proposed *Access to Natural Gas Act, 2018*, which (if passed) would facilitate the expansion of natural gas in Ontario. EPCOR stated that it was working closely with local communities in the Southern Bruce region to confirm that the Southern Bruce project would receive funding through the Natural Gas Expansion Support Program that would be created by Bill 32. EPCOR also stated that it was prepared to continue supporting the project on its current schedule if it receives confirmation from the Province that such funding would be available at some time in the future.

The OEB recognizes the importance of the timing of any necessary OEB approvals for EPCOR's implementation plans. However, given that the applications as filed are currently underpinned by funding that will no longer be available under the Ontario Ministry of Infrastructure's NGGP, it appears that the applications cannot proceed as filed. The OEB will therefore hold each above-noted application in abeyance until such time as it is either withdrawn or amended to enable issuance of a Notice of Hearing that accurately reflects the underpinnings of the application. The OEB is committed to resuming the processing of any amended and complete applications in an expeditious manner.

Yours truly,

Original signed by

Rudra Mukherji
Acting Manager, Registrar
Office of the Registrar



Ontario
Energy
Board | Commission
de l'énergie
de l'Ontario

BY E-MAIL

March 21, 2019

Bruce Brandell
Director, Commercial Services
EPCOR Utilities Inc.
2000-10423 101 Street NW
Edmonton AB T5H 0E8
bbrandell@epcor.com

Dear Mr. Brandell:

**Re: EPCOR Natural Gas Limited Partnership (EPCOR)
Southern Bruce Leave to Construct Application
Ontario Energy Board File Number EB-2018-0263**

This acknowledges receipt of your updated application in the above referenced matter. For reasons stated in the Ontario Energy Board's (OEB) letter dated November 29, 2018, EPCOR's original application was placed in abeyance. The OEB has completed its preliminary view of your updated application and will commence processing the application. The next steps will be communicated in due course.

Please direct any questions relating to this application to Azalyn Manzano, Advisor at 416-544-5180 or Azalyn.Manzano@oeb.ca.

Yours truly,

Original signed by

Christine E. Long
Registrar
Office of the Registrar

CIP Construction Schedule - Submitted 2017-10-16

Task	Length (km)	Duration (days)	2018												2019												2020												2021					
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN												
2018 - Leave to Construct Application																																												
Conclude Environmental Report			<div></div>																																									
Submit LTC Application			<div></div>																																									
LTC Approval			<div></div>																																									
2019 - Commencement of Construction – Dornoch to Kincardine																																												
NPS 8 steel Dornoch to Bruce Energy Center	58.6	131	<div></div>												<div></div>																													
Dornoch Check Meter Station		40	<div></div>												<div></div>																													
NPS 6 steel from Bruce Energy Center to Kincardine	15.8	110	<div></div>												<div></div>																													
NPS 2 plastic distribution in Tiverton	10.8	80	<div></div>												<div></div>																													
Tiverton Pressure Regulating Station		15	<div></div>												<div></div>																													
NPS 2 plastic distribution in Kincardine	66.8	130	<div></div>												<div></div>																													
Kincardine Pressure Regulating Stations		15	<div></div>												<div></div>																													
NPS 6 plastic heading south along shore	7.1	90	<div></div>												<div></div>																													
Bruce Energy Centre Sales Meter Station		10	<div></div>												<div></div>																													
GFSA Sales Meter Station		10	<div></div>												<div></div>																													
Connection to Union Gas System			<div></div>												<div></div>																													
2020 - Construction – Kincardine to Lucknow																																												
NPS 6 plastic from Kincardine to Lucknow	36.6	150	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Ripley	6.4	48	<div></div>												<div></div>												<div></div>																	
NPS 4 plastic to Ripley	7.3	30	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Lucknow	11.6	110	<div></div>												<div></div>												<div></div>																	
NPS 4 & 2 plastic distribution in Inverhuron	12.1	100	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Paisley	11.9	90	<div></div>												<div></div>												<div></div>																	
Paisley Pressure Regulating Station		10	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Chesley	17.9	105	<div></div>												<div></div>												<div></div>																	
Chesley Pressure Regulating Station		10	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Point Clark	15.7	110	<div></div>												<div></div>												<div></div>																	
NPS 4 plastic from Lurgan Beach to Point Clark	2.1	45	<div></div>												<div></div>												<div></div>																	
NPS 2 plastic distribution in Lurgan Beach	15.0	110	<div></div>												<div></div>												<div></div>																	
2021 - Completion of all Construction																																												
Grain Dryer		15	<div></div>												<div></div>												<div></div>												<div></div>					

Construction Schedule - Revised April 2019

Task	Duration (days)	2018				2019				2020				2021															
		SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Leave to Construct Application																													
Construction Mobilization																													
Detail Design																													
2019 - Commencement of Construction – Dornoch to Bruce Industrial Park																													
NPS 8 steel Dornoch to Bruce Energy Center	131																												
Dornoch Check Meter Station	40																												
Bruce Energy Centre Sales Meter Station	10																												
GFSA Sales Meter Station	10																												
Connection to Union Gas System																													
2020 - Commencement of Construction – Bruce Industrial Park to Kincardine																													
NPS 6 steel from Bruce Energy Center to Kincardine	132																												
NPS 2 plastic distribution in Tiverton	50																												
Tiverton Pressure Regulating Station	15																												
NPS 6 Bypass to NPS 2 plastic distribution in Kincardine	120																												
Kincardine Pressure Regulating Stations	15																												
NPS 6 plastic heading south along shore	70																												
NPS 4 & 2 plastic distribution in Inverhuron	70																												
Installation of customer connections																													
2021 - Construction – Kincardine to Lucknow																													
NPS 6 plastic from Kincardine to Lucknow	135																												
NPS 2 plastic distribution in Ripley	48																												
NPS 4 plastic to Ripley	30																												
NPS 4 & 2 plastic distribution in Lucknow	65																												
NPS 4 & 2 plastic distribution in Paisley	88																												
NPS 2 plastic distribution in Point Clark	95																												
NPS 4 plastic from Lurgan Beach to Point Clark	45																												
NPS 2 plastic distribution in Chesley	111																												
NPS 2 plastic distribution in Lurgan Beach	80																												
Paisley Pressure Regulating Station	10																												
Chesley Pressure Regulating Station	10																												
Installation of customer connections																													
Completion of all Construction																													