

ENBRIDGE GAS INC.

Answer to Interrogatory from  
HVAC Coalition ("HVAC")

Interrogatory

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Attached to these interrogatories is a spreadsheet, provided by the Company to HVAC Coalition, listing the 108 companies or other entities enrolled in the Open Bill program. With respect to those enrolled in the program:

- a. Please provide, for each month of 2018, the number of Billers:
  - i. Who had charges appearing on at least one of the Company's bills.
  - ii. Who added new charges on at least one of the Company's bills in that month.

When counting the number of Billers with charges or adding new charges, please count all companies or other entities that are Affiliates (as that term is defined in the revised OBA Contract) as a single Biller.

- b. Please provide a table of the top ten Billers (by number of charges on bills during 2018), with their number of charges billed, and the type of items being billed (e.g. service plans, monthly or other periodic payments to purchase equipment, monthly or other periodic rental payments, etc.), in each case grouping Affiliates together as one Biller. If the Company believes the identity of the top ten Billers should be confidential, please provide the information without information identifying the names of those Billers.
- c. With respect to all of the other Billers, not in the top ten, please provide a table showing the number of such Billers who in 2018 had a monthly average number of charges on bills of:
  - i. 0;
  - ii. 1-2;
  - iii. 2-5;
  - iv. 5-10;
  - v. 10-50;

vi. More than 50.

- d. Please provide details of all steps, if any, taken by the Company since the 2014 OBA Settlement to improve the ability of smaller companies to participate in OBA Services program.

Response

a)

i) The number of Billers each month in 2018 with charges on the Enbridge bill:

	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
# of Billers billing	84	84	85	86	88	88	88	88	89	89	89	89

ii) Number of new Billers who started billing:

	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
# of Biller(s) starti	-	-	1	1	2	-	-	-	1	-	-	-

b) Please see the table below.

Biller	# of Charges Billed	Type of Items
1	12,622,257	Water Heater, Humidifier, Furnace, Water Softener & Protection plans etc.
2	2,032,629	Water Heater, Humidifier, Furnace, AC & Water Softener etc.
3	432,059	Humidifier, Air Cleaner, Water Heater, Furnace & AC etc.
4	254,891	Air Cleaner, Water Heater, Furnace, AC & Water Softener etc.
5	188,816	Air Cleaner, Water Heater, Furnace, AC & Protection plans etc.
6	180,120	Water Softener, Drinking Water System & Filter Protection Plan
7	153,231	Window/Door, Water Softener, Water Heater, Furnace & AC etc.
8	147,222	Kitchen Appliances, Water Heater & Total Protection Plan
9	74,983	Air Cleaner, Water Heater, Furnace, AC & Drinking Water System etc.
10	73,027	Water Heater, Smart Thermostat, Furnace, AC & Water Softener etc.

c) Please see the table below.

	<b>Number of Charges</b>	<b>Number of billers</b>
i.	0	19
ii.	1-2	3
iii.	2-5	1
iv.	5-10	3
v.	10-50	14
vi.	More than 50	57

d) The Open Bill Program was designed to be open to qualifying interested parties that wish to participate in the program. Billers of any size are able to participate. At the time of the 2014 OBA Settlement, all interested parties (including HVAC) indicated their agreement (or did not oppose) the program design as contemplated at that time. The changes to the OBA Program since that time that the Company believes are necessary are set out in the updated OBA Contract. If further changes are proposed through this current regulatory process, the Company will consider such proposals and provide its position in response.