

Financial Statements of

**ENWIN UTILITIES LTD.**

Year ended December 31, 2018



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## INDEPENDENT AUDITORS' REPORT

To the Shareholder of EnWin Utilities Ltd.

### ***Opinion***

We have audited the financial statements of EnWin Utilities Ltd. (the Entity), which comprise:

- the balance sheet as at December 31, 2018
- the statement of income for the year then ended
- the statement of comprehensive income for the year then ended
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2018, and its results of operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

### ***Basis for Opinion***

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "***Auditors' Responsibilities for the Audit of the Financial Statements***" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Financial Reporting Standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with International Financial Reporting Standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.  

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, stylized font. Below the signature is a horizontal line that starts under the 'K' and ends under the 'P'.

Chartered Professional Accountants, Licensed Public Accountants

Windsor, Canada

April 17, 2019

# ENWIN UTILITIES LTD.

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Year ended December 31, 2018

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# ENWIN UTILITIES LTD.

## Balance Sheet

(In thousands of Canadian dollars)

December 31, 2018, with comparative information for 2017

|   | Notes | 2018              | 2017              |
|---|-------|-------------------|-------------------|
| <b>Assets</b>                               |       |                   |                   |
| <b>Current assets:</b>                      |       |                   |                   |
| Cash and cash equivalents                   | 4     | \$ 34,928         | \$ 26,205         |
| Accounts receivable                         | 5     | 48,625            | 46,772            |
| Payments in lieu of income taxes receivable | 16    | -                 | 1,410             |
| Due from related parties                    | 22    | 2,326             | 3,260             |
| Inventory                                   | 6     | 3,749             | 4,097             |
| Other assets                                |       | 767               | 1,767             |
|   |       | <b>90,395</b>     | <b>83,511</b>     |
| <b>Non-current assets:</b>                  |       |                   |                   |
| Property, plant and equipment               | 7     | 229,572           | 220,934           |
| Intangible assets                           | 8     | 4,922             | 8,698             |
| Investment                                  | 9     | -                 | 6,530             |
| Work in progress                            |       | 297               | 330               |
| Due from related party                      | 22    | 2,055             | 2,877             |
| Deferred income taxes                       | 16    | 6,501             | 9,998             |
|   |       | <b>243,347</b>    | <b>249,367</b>    |
| <b>Total assets</b>                         |       | <b>\$ 333,742</b> | <b>\$ 332,878</b> |
| <b>Liabilities</b>                          |       |                   |                   |
| <b>Current liabilities:</b>                 |       |                   |                   |
| Accounts payable and accruals               | 10    | \$ 25,770         | \$ 30,430         |
| Payments in lieu of income taxes payable    | 16    | 858               | -                 |
| Due to related parties                      | 22    | 5,660             | 12,092            |
| Current portion of customer deposits        | 11    | 919               | 1,211             |
| Deferred revenue                            |       | 8,752             | 2,172             |
|   |       | <b>41,959</b>     | <b>45,905</b>     |
| <b>Non-current liabilities:</b>             |       |                   |                   |
| Customer deposits                           | 11    | 5,919             | 7,434             |
| Note payable to shareholder                 | 22    | 29,032            | -                 |
| Deferred revenue - customer contributions   | 12    | 14,447            | 12,681            |
| Long-term borrowings                        | 13    | 50,470            | 50,457            |
| Employee future benefits                    | 14    | 64,397            | 68,392            |
|   |       | <b>164,265</b>    | <b>138,964</b>    |
| <b>Total liabilities</b>                    |       | <b>206,224</b>    | <b>184,869</b>    |
| <b>Equity</b>                               |       |                   |                   |
| Common shares                               | 17    | 31,008            | 62,008            |
| Contributed surplus                         |       | 516               | 516               |
| Retained earnings                           |       | 98,677            | 93,521            |
| Accumulated other comprehensive loss        |       | (2,683)           | (8,036)           |
|   |       | <b>127,518</b>    | <b>148,009</b>    |
| Commitments and contingencies               | 24    |                   |                   |
| <b>Total liabilities and equity</b>         |       | <b>\$ 333,742</b> | <b>\$ 332,878</b> |

The accompanying notes are an integral part of these financial statements.

On behalf of the Board:

Director

Director

# ENWIN UTILITIES LTD.

Statement of Income  
(In thousands of Canadian dollars)

Year ended December 31, 2018, with comparative information for 2017

|   | Notes | 2018            | 2017            |
|---|-------|-----------------|-----------------|
| <b>Revenue from sale of electricity:</b>          |       |                 |                 |
| Sale of electricity                               |       | \$ 249,432      | \$ 254,223      |
| Distribution revenue                              | 18    | 51,866          | 49,795          |
|   |       | 301,298         | 304,018         |
| Cost of electricity purchased                     |       | 252,700         | 255,421         |
| <b>Gross profit</b>                               |       | <b>48,598</b>   | <b>48,597</b>   |
| <b>Other revenue:</b>                             |       |                 |                 |
| Services provided to Windsor Utilities Commission | 22    | 20,004          | 19,336          |
| Services provided to Enwin Energy Ltd.            | 22    | 138             | 168             |
| Other income                                      | 19    | 5,377           | 5,888           |
|   |       | <b>25,519</b>   | <b>25,392</b>   |
| <b>Operating expenses:</b>                        |       |                 |                 |
| Operating and distribution expenses               |       | 32,529          | 32,297          |
| Billing, collecting and administrative expenses   |       | 14,761          | 15,327          |
| Depreciation and amortization                     | 7,8   | 14,009          | 13,461          |
|   |       | <b>61,299</b>   | <b>61,085</b>   |
| <b>Income from operating activities</b>           |       | <b>12,818</b>   | <b>12,904</b>   |
| <b>Finance expense (income):</b>                  |       |                 |                 |
| Finance income                                    | 21    | (651)           | (456)           |
| Finance expense                                   | 21    | 2,457           | 2,387           |
|   |       | <b>1,806</b>    | <b>1,931</b>    |
| <b>Income before tax</b>                          |       | <b>11,012</b>   | <b>10,973</b>   |
| <b>Income taxes:</b>                              |       |                 |                 |
| Provision for payments in lieu of corporate taxes | 16    | 1,288           | 3,740           |
| Deferred income taxes                             | 16    | 1,568           | (339)           |
|   |       | <b>2,856</b>    | <b>3,401</b>    |
| <b>Income for the year</b>                        |       | <b>\$ 8,156</b> | <b>\$ 7,572</b> |

The accompanying notes are an integral part of these financial statements.

# ENWIN UTILITIES LTD.

Statement of Comprehensive Income  
(In thousands of Canadian dollars)

Year ended December 31, 2018, with comparative information for 2017

|   | Notes | 2018             | 2017            |
|---|-------|------------------|-----------------|
| <b>Income for the year</b>                                      |       | <b>\$ 8,156</b>  | <b>\$ 7,572</b> |
| <b>Other comprehensive income (loss):</b>                       |       |                  |                 |
| Items that will not be reclassified to the statement of income: |       |                  |                 |
| Remeasurement of employee future benefits income (loss)         | 14    | 7,283            | (5,758)         |
| Related tax   | 16    | (1,930)          | 1,526           |
| <b>Other comprehensive income (loss)</b>                        |       | <b>5,353</b>     | <b>(4,232)</b>  |
| <b>Total comprehensive income for the year</b>                  |       | <b>\$ 13,509</b> | <b>\$ 3,340</b> |

The accompanying notes are an integral part of these financial statements.



# ENWIN UTILITIES LTD.

Statement of Changes in Equity  
(In thousands of Canadian dollars)

Year ended December 31, 2018, with comparative information for 2017

|                              | Share<br>capital | Contributed<br>surplus | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>loss | Total      |
|------------------------------|------------------|------------------------|----------------------|---|------------|
| Balance at January 1, 2017   | \$ 62,008        | \$ 516                 | \$ 89,949            | \$ (3,804)                                    | \$ 148,669 |
| Income for the year          | -                | -                      | 7,572                | -   | 7,572      |
| Dividends declared           | -                | -                      | (4,000)              | -   | (4,000)    |
| Other comprehensive loss     | -                | -                      | -                    | (4,232)                                       | (4,232)    |
| Balance at December 31, 2017 | \$ 62,008        | \$ 516                 | \$ 93,521            | \$ (8,036)                                    | \$ 148,009 |
| Income for the year          | -                | -                      | 8,156                | -   | 8,156      |
| Dividends declared           | -                | -                      | (3,000)              | -   | (3,000)    |
| Share capital reduction      | (31,000)         | -                      | -                    | -   | (31,000)   |
| Other comprehensive income   | -                | -                      | -                    | 5,353   | 5,353      |
| Balance at December 31, 2018 | \$ 31,008        | \$ 516                 | \$ 98,677            | \$ (2,683)                                    | \$ 127,518 |

The accompanying notes are an integral part of these financial statements.

# ENWIN UTILITIES LTD.

## Statement of Cash Flows

(In thousands of Canadian dollars)

Year ended December 31, 2018, with comparative information for 2017

|  | Notes | 2018             | 2017             |
|--|-------|------------------|------------------|
| Cash flows from operating activities:                              |       |                  |                  |
| Total comprehensive income for the year                            |       | \$ 13,509        | \$ 3,340         |
| Adjustments for:   |       |                  |                  |
| Depreciation and amortization                                      | 7, 8  | 14,009           | 13,461           |
| Amortization of deferred revenue customer contribution             |       | (354)            | (317)            |
| Amortization of debt issuance costs                                | 13    | 13               | 12               |
| Remeasurement of employee future benefits                          | 14    | (7,283)          | 5,758            |
| Loss/(gain) on sale of property, plant and equipment               | 19    | 361              | (66)             |
| Net finance expense  | 21    | 1,806            | 1,931            |
| Income tax expense   | 16    | 1,288            | 3,740            |
|  |       | 23,349           | 27,859           |
| Changes in:  |       |                  |                  |
| Accounts receivable  |       | (1,853)          | 9,571            |
| Due from related parties   | 22    | 934              | 507              |
| Inventory  |       | 348              | 1,098            |
| Other assets   |       | 1,000            | 51               |
| Work in progress   |       | 33               | 96               |
| Deferred income taxes  |       | 3,497            | (1,865)          |
| Accounts payable and accruals                                      |       | (4,660)          | (1,891)          |
| PIL of income taxes  |       | 4,644            | (1,666)          |
| Due to related parties   |       | (6,432)          | (1,885)          |
| Deferred revenue   | 12    | 6,580            | (1,384)          |
| Customer deposits  |       | (1,807)          | 1,172            |
| Employee future benefits   |       | 3,288            | 3,159            |
|  |       | 5,572            | 6,963            |
| Interest paid  |       | (2,457)          | (2,387)          |
| Interest received  |       | 651              | 456              |
| Income taxes paid  |       | (3,664)          | (4,393)          |
| <b>Net cash from operating activities</b>                          |       | <b>23,451</b>    | <b>28,498</b>    |
| Cash flows from investing activities:                              |       |                  |                  |
| Acquisition of property, plant and equipment and intangible assets | 7, 8  | (19,592)         | (15,582)         |
| Deferred revenue - customer contributions                          |       | 2,120            | 2,189            |
| Acquisition of investment  | 9     | (1,200)          | (1,200)          |
| Gain on investment   | 9     | (89)             | (197)            |
| Proceeds on disposition of investment                              | 9     | 7,819            | -                |
| Proceeds on sale of property, plant and equipment                  |       | 360              | 531              |
| <b>Net cash used in investing activities</b>                       |       | <b>(10,582)</b>  | <b>(14,259)</b>  |
| Cash flows from financing activities:                              |       |                  |                  |
| Issuance of note payable to shareholder                            | 22    | 29,032           | -                |
| Decrease in due from related parties                               | 22    | 822              | 822              |
| Common share capital reduction                                     | 17    | (31,000)         | -                |
| Dividends paid   |       | (3,000)          | (4,000)          |
| <b>Net cash used in financing activities</b>                       |       | <b>(4,146)</b>   | <b>(3,178)</b>   |
| <b>Net increase in cash and cash equivalents</b>                   |       | <b>8,723</b>     | <b>11,061</b>    |
| Cash and cash equivalents at January 1                             |       | 26,205           | 15,144           |
| <b>Cash and cash equivalents at December 31</b>                    |       | <b>\$ 34,928</b> | <b>\$ 26,205</b> |

The accompanying notes are an integral part of these financial statements.

# ENWIN UTILITIES LTD.

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# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 1. Reporting entity:

ENWIN Utilities Ltd. (the "Corporation") is a local distribution company that owns and operates the electricity distribution grid in the City of Windsor. In accordance with the Electricity Act, 1998, the Corporation was incorporated in December of 1999 under the Business Corporations Act (Ontario). The address of the Corporation's registered office is 787 Ouellette Avenue, Windsor, Ontario, Canada. The Corporation is 100% owned by Windsor Canada Utilities Ltd. ("WCUL"), which is in turn 100% owned by the Corporation of the City of Windsor (the "City").

On November 6, 2012, the Corporation and the Windsor Utilities Commission (the "Commission") entered into a Water System Operating Agreement ("WSOA"), whereby the Corporation agreed to provide services to the Commission with respect to operating the water treatment and distribution system as well as District Energy. The services include: management, administrative services, construction operations, and maintenance services. The Corporation is responsible for providing all personnel required to operate the water system and District Energy. Pursuant to the terms of the WSOA and the associated Employee Arrangement Agreement, also dated November 6, 2012, the Commission transferred all non-unionized employees and all unionized employees of the Commission to the Corporation. The Commission is a local board of the City.

The Corporation provides billing, credit, financial, and customer service on behalf of the City in relation to waste water.

The Corporation also provides billing, credit, financial, customer service and other support services on behalf of ENWIN Energy Ltd. ("Energy") in relation to sentinel lighting and street light maintenance.

The Corporation's arrangements with these affiliates are subject to the Ontario Energy Board's (OEB's) Affiliate Relationships Code, which is a code prescribed by and issued pursuant to the Ontario Energy Board Act, 1998.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 2. Basis of preparation:

### (a) Statement of compliance:

The Corporation's financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the International Accounting Standards Board ("IASB") and interpretations as issued by the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB.

### (b) Approval of the financial statements:

The financial statements were approved by the Board of Directors on April 17, 2019.

### (c) Basis of measurement:

The financial statements have been prepared on the historical cost basis except for the following:

- (i) Where held, financial instruments at fair value through profit or loss, are measured at fair value.
- (ii) The accrued benefit related to the Corporation's unfunded defined benefit plan is actuarially determined and is measured at the present value of the defined benefit obligation.

### (d) Functional and presentation currency:

These financial statements are presented in Canadian dollars, which is the Corporation's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand dollars.

### (e) Use of estimates and judgements:

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Actual results may differ from those estimates.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 2. Basis of preparation (continued):

### (e) Use of estimates and judgements (continued):

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future periods affected.

In particular, significant areas where upon estimation was required that have the most significant effect on the amounts recognized in these financial statements, include:

- (i) Note 3(j) – Deferred revenue: determination of the performance obligation for contributions from customers and the related amortization period;
- (ii) Note 5 – Trade accounts receivables: allowance for impairment. Unbilled revenue: measurement of revenues not yet billed;
- (iii) Note 7 – Property, plant and equipment: useful lives and the identification of significant components of property, plant and equipment;
- (iv) Note 14 – Employee future benefits: measurement of the defined benefit obligation;
- (v) Note 23 – Financial instruments and risk management: valuation of financial instruments.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements, include:

- (i) the Corporation's determination that they are acting as a principal for electricity distribution and therefore have presented the electricity revenues on a gross basis.

### (f) Rate regulation:

Effect of rate-setting regulations on the Corporation's activities and on these financial statements:

The Corporation is regulated by the Ontario Energy Board ("OEB"). In its capacity to approve or set rates, the OEB has the authority to specify regulatory accounting treatments that differ from IFRS. The OEB's regulatory accounting treatments require the recognition of regulatory assets and liabilities which do not meet the definition of an asset or liability under IFRS and, as a result, these regulatory assets and liabilities have not been recorded in these IFRS financial statements.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 2. Basis of preparation (continued):

### (f) Rate regulation (continued):

The Ontario Energy Board Act, 1998 conferred on the OEB powers and responsibilities to regulate the electricity industry in Ontario. These powers and responsibilities include approving or fixing rates for the distribution of electricity and ensuring that distribution companies fulfill obligations to connect and service customers. The OEB may also prescribe license requirements and conditions of service to local distribution companies ("LDCs"), such as the Corporation, which may include, among other things, record keeping, regulatory accounting principles, separation of accounts for distinct business, and filing and process requirements for rate setting purposes.

### (i) Rate setting:

The electricity distribution rates and other regulated charges of the Corporation are determined by the OEB. This regulated rate-setting provides LDCs with the opportunity to recover the revenue requirement associated with owning and operating the LDC. The revenue requirement represents the forecasted prudent costs, including the cost of capital, that will be reasonably necessary for the LDC to invest in the electricity grid, operate the electricity grid, and serve customers in its licenced service area.

### (ii) Rate Applications:

As set out in the OEB's Report of the Board: Renewed Regulatory Framework for Electricity Distributors: A Performance-Based Approach, dated October 18, 2012, the OEB performs its rate-setting function using a combination of incentive rate-setting and cost of service rate-setting. Both rate-setting techniques are based on applications made by LDCs to the OEB. Provided an LDC meets OEB-specified performance parameters, the LDC can select from one of three rate-setting streams: 4th Generation Incentive Rate-setting, Custom Incentive Rate-setting, or Annual Incentive Rate-setting Index. Each of these streams entails different rate-setting schedules and substantive filing requirements. For all streams, the revenue requirement is established through a cost of service rate-setting application. The selection of stream determines the number of years that cost of service rate-setting application pertains to, and the number of years thereafter that the LDC is expected to file incentive rate-setting applications.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 2. Basis of preparation (continued):

### (f) Rate regulation (continued):

#### (ii) Rate Applications (continued):

Cost of service rate-setting applications recalculate the revenue requirement through a comprehensive review of an LDC's forecasted costs for a prospective test year. The OEB reviews the costs through a rigorous process and ultimately decides on the recovery of allowed forecasted costs through rates. Incentive rate-setting applications mechanistically adjust the revenue requirement using an OEB-prescribed formula. That formula was established on November 21, 2013, in the OEB's Report of the Board on Rate Setting Parameters and Benchmarking under the Renewed Regulatory Framework for Ontario's Electricity Distributors.

The OEB last used the cost of service technique to set the Corporation's electricity distribution rates for rates effective May 1, 2009. Since that time, the Corporation's rates have been mechanistically adjusted by the OEB through incentive rate-setting. The Corporation is on the Annual Incentive Rate-setting Index stream. The Corporation may apply for rates using the cost of service technique at a time of its own choosing, provided that the Corporation continues to meet OEB-specified performance parameters. If the Corporation does not continue to meet those parameters, the OEB may mandate the Corporation to file a cost of service rate-setting application.

#### (iii) Conservation and Demand Management:

New LDC Licence Requirements – Conservation and Demand Management ("CDM") Targets:

On March 26, 2014, the Ontario Energy Board was directed to amend the licenses of electricity distributors to include requirements for achieving certain CDM targets over a six year period commencing January 1, 2015. These targets specify that electricity distributors will make CDM programs (Province-Wide Programs, Local Distributor CDM Programs, or a combination of) available in their licensed service area to all customer segments; that CDM programs will be designated to achieve reductions in



# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 2. Basis of preparation (continued):

(f) Rate regulation (continued):

(iii) Conservation and Demand Management (continued):

electricity consumption; that each distributor shall meet its CDM requirements by making Province-Wide CDM programs; and provide details and results of Local Distributor CDM Programs available to other Distributors upon request, while having regard to any confidentiality and privacy constraints.

On March 31, 2014, the Independent Electricity System Operator ("IESO") was directed to coordinate, support and fund the delivery of CDM programs through electricity distributors to achieve a total of 7 TWh of reductions in electricity consumption over a six year period commencing January 1, 2015. The Corporation's contribution to the provincial target of 7 TWh is 151.3 GWh.

## 3. Significant accounting policies:

The accounting policies set out below have been applied consistently to all years presented in these financial statements.

(a) Cash and cash equivalents:

Cash and cash equivalents consist of balances with banks and investments with a maturity of approximately three months or less at the date of purchase, unless they are held for investment rather than liquidity purposes, in which case they are classified as an investment.

(b) Financial instruments:

The Corporation adopted IFRS 9 *Financial Instruments* on January 1, 2018. There were no material adjustments required to the Corporation's financial results; however the Corporation has reclassified its financial instruments.

All financial assets and liabilities of the Corporation are classified into one of the following categories: amortized cost; fair value through other comprehensive income; or fair value through profit or loss.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 3. Significant accounting policies (continued):

### (b) Financial instruments (continued):

The Corporation has classified its financial instruments as follows:

|                               |                |
|-------------------------------|----------------|
| Cash and cash equivalents     | Amortized cost |
| Accounts receivable           | Amortized cost |
| Due from related parties      | Amortized cost |
| Accounts payable and accruals | Amortized cost |
| Due to related parties        | Amortized cost |
| Long-term borrowings          | Amortized cost |

Financial instruments are recognized initially at amortized cost plus any directly attributable transaction costs.

Subsequent to initial recognition, financial instruments classified as fair value through profit and loss are measured at fair value. The Corporation does not use derivative instruments.

The Corporation derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred.

The Corporation derecognizes a financial liability when its contractual obligations are discharged, cancelled or expire.

### (c) Fair value:

Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

Level 1: unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset, either directly or indirectly; and

Level 3: inputs for assets and liabilities that are based on observable market data.

### (d) Inventory:

Inventory is measured at the lower of cost and net realizable value. The cost of inventory is determined on a weighted average basis. Net realizable value is determined on a replacement cost basis.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 3. Significant accounting policies (continued):

### (e) Property, plant and equipment:

#### (i) Recognition and measurement:

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Borrowing costs on qualifying assets are capitalized as part of the cost of the asset and are based on the Corporation's average cost of borrowing.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

#### (ii) Subsequent costs:

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Corporation and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in the statement of income as incurred.

#### (iii) Depreciation:

Depreciation is recognized in the statement of income on a straight-line basis over the estimated useful life of each part or component of an item of property, plant and equipment. Land is not depreciated.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

(e) Property, plant and equipment (continued):

(iii) Depreciation (continued):

The estimated useful lives for the current and comparative years are as follows:

---

|                                     |               |
|-------------------------------------|---------------|
| Buildings                           | 10 – 50 years |
| Distribution and metering equipment | 8 – 80 years  |
| Other assets                        | 5 – 20 years  |

---

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognized within other income in the statement of income.

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

(f) Intangible assets:

(i) Computer software:

Computer software that is acquired or developed by the Corporation, including software that is not integral to the functionality of equipment purchased, which have finite useful lives, are measured at cost less accumulated amortization and accumulated impairment losses.

(ii) Amortization:

Amortization is recognized in the statement of income on a straight-line basis over the estimated useful lives of the intangible assets, from the date that they are available for use. The estimated useful lives for the current and comparative years are:

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|                   |              |
|-------------------|--------------|
| Computer software | 5 - 10 years |
|-------------------|--------------|

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Amortization methods and useful lives of all intangible assets are reviewed at each reporting date.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

#### (g) Work in progress:

Work in progress is recorded at cost, with cost being determined based on material purchased services, internal labour and overhead, as applicable.

#### (h) Impairment:

##### (i) Financial assets:

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

A loss allowance for expected credit losses on financial assets measured at amortized cost is recognized at the reporting date. The loss allowance is measured at an amount equal to the lifetime expected credit losses for the asset.

All impairment losses are recognized in the statement of income. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost, the reversal is recognized in the statement of income.

##### (ii) Non-financial assets:

The carrying amounts of the Corporation's non-financial assets, other than inventory, work-in-progress and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

#### (h) Impairment (continued):

##### (ii) Non-financial assets (continued):

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit"). The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in the statement of income and are allocated to reduce the carrying amount of the assets in the cash-generating unit on a pro-rata basis.

#### (i) Employee future benefits:

##### (i) Pension plan:

The Corporation provides a pension plan for all its full-time employees through Ontario Municipal Employees Retirement System ("OMERS"). OMERS is a multi-employer, contributory, defined benefit pension plan established in 1962 by the Province of Ontario for employees of municipalities, local boards and school boards in Ontario. Both participating employers and employees are required to make plan contributions based on participating employees' contributory earnings.

OMERS is a defined benefit plan. However, as OMERS does not segregate its pension assets and liabilities information by individual employer, there is not sufficient information to enable the Corporation to account for the plan as a defined benefit plan. The plan has been accounted for as a defined contribution plan. Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in income when they are due. At December 31, 2018, the OMERS plan is in a deficit position.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

(i) Employee future benefits (continued):

(ii) Post-employment benefits, other than pension:

The Corporation pays certain health, dental and life insurance benefits, under unfunded defined benefit plans, on behalf of its retired employees. These benefits are provided through a group defined benefit plan. The Corporation is the legal sponsor of the plan. There is a policy in place to allocate the net defined benefit cost to the entities participating in the group plan. The allocation is based on the obligation attributable to the plan participants. The Corporation has reflected its share of the defined benefit costs and related liabilities, as calculated by the actuary, in these financial statements.

The Corporation accrues the cost of these employee future benefits over the periods in which the employees earn the benefits. The accrued benefit obligations and the current service costs are actuarially determined by applying the projected unit credit method and reflect management's best estimate of certain underlying assumptions. The current service cost for a period is equal to the actuarial present value of benefits attributed to that period in which employees rendered their services.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, are recognized immediately in other comprehensive income. The Corporation determines the net interest expense on the net defined benefit liability for the period by applying the discount rate used to measure the defined benefit liability at the beginning of the annual period, taking into account any changes in the net benefit liability during the period as a result of benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in the statement of income.

Gains and losses on account of curtailment or settlement of these employee future benefits are recognized immediately in income.

In accordance with the WSOA and Employee Arrangement Agreement between the Commission and the Corporation, the Plan was amended such that all active Commission management and union employees were included as part of the Plan, and have their coverage sponsored by the Corporation. A date of December 31, 2012 was assumed by the actuary to reflect this event in the Plan.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 3. Significant accounting policies (continued):

### (j) Deferred revenue:

Certain customers are also required to contribute towards the capital cost of construction of distribution assets in order to provide ongoing service. These contributions fall within the scope of IFRS 15 *Revenue from Contracts with Customers*. The contributions are received to obtain a connection to the distribution system in order to receive ongoing access to electricity. The Corporation has concluded that the performance obligation is the supply of electricity over the life of the relationship with the customer which is satisfied over time as the customer receives and consumes the electricity. Revenue is recognized on a straight-line basis over the useful life of the related asset.

### (k) Customer deposits:

Customer deposits include cash collections from customers, which are applied against any unpaid portion of individual customer accounts. Effective January 1, 2011, the OEB required that a customer's deposit be applied to the customer's account prior to the severance process commencing. OEB rules also specify that customer deposits in excess of unpaid account balances must be refunded to customers. Customer deposits are also refundable at the Corporation's discretion when a customer demonstrates an acceptable level of credit risk. The Corporation only retains commercial deposits. Customer deposits also include monies received from developers and distribution customers for services that are recorded as construction in progress and, once the assets are put into service, will be accounted for through a capital contribution.

### (l) Revenue recognition:

IFRS 15 *Revenue from contracts with customers* became effective January 1, 2018. This standard established a comprehensive framework for determining whether, how much and when revenue is recognized. Based on the new revenue recognition criteria, there was no material adjustment to the Corporation's revenue.

The performance obligations for the sale and distribution of electricity are recognized over time using an output method to measure the satisfaction of the performance obligation. The value of the electricity services transferred to the customer is determined on the basis of cyclical meter readings plus estimated customer usage since the last meter reading date to the end of the year and represents the amount that the Corporation has the right to bill. Revenue includes the cost of electricity supplied, distribution, and any other regulatory charges. The related cost of power is recorded on the basis of power used.



# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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## 3. Significant accounting policies (continued):

### (l) Revenue recognition (continued):

For customer billings related to electricity generated by third parties and the related costs of providing electricity service, such as transmission services and other services provided by third parties, the Corporation has determined that it is acting as a principal for these electricity charges and, therefore, has presented electricity revenue on a gross basis.

Revenue for the Corporation is recognized when the Corporation satisfies the performance obligations within the contract(s) for conditions of service, which is when the distribution and delivery of electricity is achieved or specific services are performed.

Revenue includes an estimate of unbilled revenue. Unbilled revenue represents an estimate of electricity consumed by customers since the date of each customer's last meter reading. Actual electricity usage could differ from those estimates.

Revenue is measured at the fair value of the consideration received or receivable, net of any taxes which may be applicable.

Other income for work orders is recorded on a net basis as the Corporation is acting as an agent for this revenue stream. All other amounts in other income are recorded on a gross basis and are recognized when services are rendered.

### (m) Finance costs:

Finance costs comprise interest expense on borrowings and unwinding of the discount rate on provisions.

### (n) Income taxes:

The income tax expense comprises current and deferred tax. Income tax expense is recognized in the statement of income except to the extent that it relates to items recognized directly in equity, in which case, it is recognized in equity.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

#### (n) Income taxes (continued):

Under the Electricity Act 1998, the Corporation makes payments in lieu of corporate taxes to Ontario Electricity Financial Corporation ("OEFC"). These payments are calculated in accordance with the rules for computing taxable income and taxable capital and other relevant amounts contained in the Income Tax Act (Canada) and the Corporation Tax Act (Ontario) as modified by the Electricity Act, 1998 and related regulations. Payments in lieu of taxes ("PILS") are referred to as income taxes.

Current tax is the expected PILs payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the statement of income in the year that includes the date of enactment or substantive enactment.

#### (o) Set-off and reporting on a net basis:

Assets and liabilities and income and expenses are not offset and reported on a net basis unless required or permitted by IFRS. For financial assets and financial liabilities, offsetting is permitted when, and only when, the Corporation has a legally enforceable right to set-off and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

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### 3. Significant accounting policies (continued):

#### (p) New standards and interpretations not yet adopted:

The following standards, which are not yet effective for the year ended December 31, 2018, have not been applied in preparing these financial statements.

##### IFRS 16 Leases

IFRS 16, issued on January 13, 2016, introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease. Transitional provisions have been provided.

IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019. IFRS 16 will replace IAS 17. The Corporation has assessed the potential impacts on its financial statements and determined that IFRS 16 will not impact the Corporation in 2019.

##### IFRIC 23 Uncertainty over Income Tax Treatments

IFRIC 23 intends to clarify how to apply the recognition and measurement requirements in IAS 12 *Income Taxes*. The IFRIC is effective for annual periods beginning on or after January 1, 2019.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 4. Cash and cash equivalents:

|                           | 2018      | 2017      |
|---------------------------|-----------|-----------|
| Cash and cash equivalents | \$ 34,928 | \$ 26,205 |
| Cash and cash equivalents | \$ 34,928 | \$ 26,205 |

The Corporation and WCUL have an agreement with a Canadian chartered bank for an operating line of credit in the amount of \$75,000 (2017 - \$75,000) bearing interest at prime minus 0.25%. The line of credit restricts the availability of the Corporation to lien assets. As of December 31, 2018, the outstanding balance in the line of credit was \$nil (2017 - \$nil).

## 5. Accounts receivable:

|                                 | 2018      | 2017      |
|---------------------------------|-----------|-----------|
| Trade receivables               | \$ 23,722 | \$ 21,169 |
| Unbilled revenue                | 25,888    | 26,641    |
| Allowance for doubtful accounts | (985)     | (1,038)   |
| Accounts receivable             | \$ 48,625 | \$ 46,772 |

## 6. Inventory:

Inventory consists of parts and supplies acquired for capital, internal construction, maintenance or recoverable work.

The amount of inventory consumed by the Corporation during 2018 was \$5,625 (2017 - \$5,164).

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 7. Property, plant and equipment:

### (a) Cost:

|                              | Land<br>and<br>buildings | Distribution<br>and metering<br>equipment | Other<br>assets | Construction<br>-in-<br>progress | Total      |
|------------------------------|--------------------------|---|-----------------|----------------------------------|------------|
| Balance at January 1, 2017   | \$ 20,739                | \$ 222,623                                | \$ 18,414       | \$ 3,380                         | \$ 265,156 |
| Additions                    | 364                      | 13,019                                    | 1,405           | (368)                            | 14,420     |
| Disposals/retirements        | (22)                     | (600)                                     | -               | -                                | (622)      |
| Balance at December 31, 2017 | \$ 21,081                | \$ 235,042                                | \$ 19,819       | \$ 3,012                         | \$ 278,954 |
| Balance at January 1, 2018   | \$ 21,081                | \$ 235,042                                | \$ 19,819       | \$ 3,012                         | \$ 278,954 |
| Additions                    | 229                      | 15,523                                    | 4,473           | (1,121)                          | 19,104     |
| Disposals/retirements        | (13)                     | (823)                                     | -               | -                                | (836)      |
| Balance at December 31, 2018 | \$ 21,297                | \$ 249,742                                | \$ 24,292       | \$ 1,891                         | \$ 297,222 |

### (b) Accumulated depreciation:

|                                  | Land<br>and<br>buildings | Distribution<br>and metering<br>equipment | Other<br>assets | Construction<br>-in-<br>progress | Total     |
|----------------------------------|--------------------------|---|-----------------|----------------------------------|-----------|
| Balance at January 1, 2017       | \$ 5,211                 | \$ 33,292                                 | \$ 10,433       | \$ -                             | \$ 48,936 |
| Depreciation charge for the year | 918                      | 6,659                                     | 1,664           | -                                | 9,241     |
| Disposals/retirements            | -                        | (157)                                     | -               | -                                | (157)     |
| Balance at December 31, 2017     | \$ 6,129                 | \$ 39,794                                 | \$ 12,097       | \$ -                             | \$ 58,020 |
| Balance at January 1, 2018       | \$ 6,129                 | \$ 39,794                                 | \$ 12,097       | \$ -                             | \$ 58,020 |
| Depreciation charge for the year | 931                      | 6,896                                     | 1,918           | -                                | 9,745     |
| Disposals/retirements/transfers  | (2)                      | (207)                                     | 94              | -                                | (115)     |
| Balance at December 31, 2018     | \$ 7,058                 | \$ 46,483                                 | \$ 14,109       | \$ -                             | \$ 67,650 |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 7. Property, plant and equipment (continued):

(c) Carrying amounts:

|                   | Land<br>and<br>buildings | Distribution<br>and metering<br>equipment | Other<br>assets | Construction<br>-in-<br>progress | Total      |
|-------------------|--------------------------|---|-----------------|----------------------------------|------------|
| December 31, 2017 | \$ 14,952                | \$ 195,248                                | \$ 7,722        | \$ 3,012                         | \$ 220,934 |
| December 31, 2018 | \$ 14,239                | \$ 203,259                                | \$10,183        | \$ 1,891                         | \$ 229,572 |

## 8. Intangible assets

(a) Cost or deemed cost:

|                              | Computer<br>software |
|------------------------------|----------------------|
| Balance at January 1, 2017   | \$ 28,327            |
| Additions                    | 1,162                |
| Balance at December 31, 2017 | \$ 29,489            |
| Balance at January 1, 2018   | \$ 29,489            |
| Additions                    | 488                  |
| Balance at December 31, 2018 | \$ 29,977            |

(b) Accumulated amortization:

|                                  | Computer<br>software |
|----------------------------------|----------------------|
| Balance at January 1, 2017       | \$ 16,571            |
| Amortization charge for the year | 4,220                |
| Balance at December 31, 2017     | \$ 20,791            |
| Balance at January 1, 2018       | \$ 20,791            |
| Amortization charge for the year | 4,264                |
| Balance at December 31, 2018     | \$ 25,055            |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 8. Intangible assets (continued):

(c) Carrying amounts:

|                   | Computer software |
|-------------------|-------------------|
| December 31, 2017 | \$ 8,698          |
| December 31, 2018 | \$ 4,922          |

## 9. Investment:

In 2014, a sinking fund was established with the intent to ensure sufficient funds are available to settle the long-term borrowings issued November 6, 2012, with a maturity date of November 6, 2042, in the amount of \$51,000. Effective December 31, 2018, the sinking fund balance of \$7,819 was transferred to WCUL as partial consideration against a promissory note. See Note 17 for additional details.

The investment was recorded at market value and was invested in fixed income and equity markets as established by the Corporation's investment policy.

|                    | Fixed income | Equity   | Total    |
|--------------------|--------------|----------|----------|
| December 31, 2017: |              |          |          |
| Investment         | \$ 5,023     | \$ 1,507 | \$ 6,530 |
|                    | 5,023        | 1,507    | 6,530    |
| December 31, 2018: |              |          |          |
| Investment         | -            | -        | -        |
|                    | \$ -         | \$ -     | \$ -     |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 10. Accounts payable and accruals:

|                  | 2018             | 2017             |
|------------------|------------------|------------------|
| Trade payables   | \$ 22,019        | \$ 22,630        |
| Accrued expenses | 3,751            | 7,800            |
|                  | <u>\$ 25,770</u> | <u>\$ 30,430</u> |

Information about the Corporation's exposure to currency and liquidity risk is included in Note 23.

## 11. Customer deposits:

Customer deposits represent cash deposits from electricity distribution commercial customers and construction deposits.

Customer deposits comprise:

|                       | 2018            | 2017            |
|-----------------------|-----------------|-----------------|
| Customer deposits     | \$ 5,114        | \$ 6,770        |
| Construction deposits | 1,724           | 1,875           |
|                       | <u>6,838</u>    | <u>8,645</u>    |
| Less: current portion | 919             | 1,211           |
|                       | <u>\$ 5,919</u> | <u>\$ 7,434</u> |

## 12. Deferred revenue – customer contributions:

Deferred revenue relates to the capital contributions received from customers and others. The amount of deferred revenue received from customers is \$14,447 (2017 - \$12,681). Deferred revenue is recognized as revenue on a straight-line basis over the life of the asset for which the contribution was received.



# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 13. Long-term borrowings:

Long-term borrowings comprise:

|                           | 2018      | 2017      |
|---------------------------|-----------|-----------|
| Promissory note payable   | \$ 51,000 | \$ 51,000 |
| Less: debt issuance costs | (530)     | (543)     |
|                           | \$ 50,470 | \$ 50,457 |

The promissory note payable is due to WCUL, the parent company of the Corporation. On November 12, 2012 WCUL issued a \$103,000 debenture from which proceeds of \$51,000 were advanced to the Corporation under this unsecured promissory note. The note has terms consistent with the WCUL debenture including a maturity date of November 6, 2042, and bears interest at a rate of 4.134% per annum. Interest is payable in equal semi-annual instalments of \$1,054, in arrears, on May 6 and November 6 each year commencing May 6, 2013. In order to put the debt in place, the Corporation incurred debt issuance costs in the amount of \$601.

The Corporation incurred interest expense in respect of the promissory note payable of \$2,108 (2017 - \$2,108), which is included in finance expense on the statement of income.

## 14. Employee future benefits:

The Corporation pays certain health, dental and life insurance benefits on behalf of its retired employees. Significant assumptions underlying the actuarial valuation include management's best estimate of the interest (discount) rate, mortality decrement, the average retirement age of employees, employee turnover and expected health and dental care costs.

The plan was amended such that all active Commission management and union employees covered under the Commission collective agreement from July 1, 2012, would be included as part of the Plan and have their coverage sponsored by the Corporation. The December 31, 2012, date was chosen to reflect this event in the Plan. Reference note 1 for further information.

The Corporation measures its accrued benefit liability for accounting purposes as at December 31 each year. A valuation date of December 31, 2016, with extrapolation to December 31, 2018, has been used to calculate the current obligation.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 14. Employee future benefits (continued):

The Corporation's employee future benefit liability consists of the following:

|  | 2018      | 2017      |
|--|-----------|-----------|
| Defined benefit liability              | \$ 64,397 | \$ 68,392 |
| Defined benefit liability, end of year | \$ 64,397 | \$ 68,392 |

Information about the Corporation's unfunded defined benefit plan is as follows:

Changes in the present value of the defined benefit obligation:

|  | 2018      | 2017      |
|--|-----------|-----------|
| Defined benefit liability, beginning of year                                   | \$ 68,392 | \$ 59,475 |
| Current service cost   | 2,528     | 2,358     |
| Interest cost  | 2,297     | 2,289     |
| Actuarial (gain) losses, on liability recognized in other comprehensive income | (7,283)   | 5,758     |
| Benefits paid for the year   | (1,537)   | (1,488)   |
| Defined benefit liability, end of year   | \$ 64,397 | \$ 68,392 |

Components of net benefit expense recognized are as follows:

|                                | 2018     | 2017     |
|--------------------------------|----------|----------|
| Current service cost           | \$ 2,528 | \$ 2,358 |
| Interest cost                  | 2,297    | 2,289    |
| Net benefit expense recognized | \$ 4,825 | \$ 4,647 |

Net benefit expense for the year is recognized as administrative expense on the statement of income.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 14. Employee future benefits (continued):

The main actuarial assumptions underlying the valuation are as follows:

### (a) Health care cost trend rates:

The health care cost trend for prescription drugs is estimated to increase at 6.5% in 2018 grading down to 4.5% by 2027. Other health expenses are estimated to increase at 5.83% grading down to 4.5% by 2027. Dental expenses are estimated to increase at 4.0% per year.

### (b) Financial instruments:

The liabilities at the period end and the present value of future liabilities were determined using a discount rate of 4.0% (2017 - 3.4%) representing an estimate of the yield on high quality corporate bonds as at the valuation date.

### (c) Mortality decrement:

The rates applicable to public sector retirees in the 2014 Canadian Pensioners Mortality table ("CPM 2014") produced by the Canadian Institute of Actuaries ("CIA") were used as the basis of these assumptions.

A 1% or one year change in actuarial assumptions, assuming all other factors remain constant, has the following impact on the defined benefit liability carrying amount:

|                                       | December 31, 2018 |            | December 31, 2017 |             |
|---------------------------------------|-------------------|------------|-------------------|-------------|
|                                       | Increase          | Decrease   | Increase          | Decrease    |
| Health care trend rate (1% change) \$ | 12,236            | \$ (9,605) | \$ 12,993         | \$ (10,199) |
| Discount rate (1% change)             | (10,312)          | 13,390     | (10,950)          | 14,219      |
| Mortality (1 year)                    | 2,817             | (2,721)    | 2,992             | (2,890)     |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
(in thousands of Canadian dollars)

Year ended December 31, 2018

## 15. Pension plan:

The Corporation participates in the Ontario Municipal Employees Retirement Fund ("OMERS"), a multi-employer plan, on behalf of its employees. The plan has been accounted for as a defined contribution plan. Contributions during the year were 9.0% (2017 - 9.0%) for employee earnings below the year's maximum pensionable earnings and 14.6% (2017 - 14.6%) thereafter. During 2018, the Corporation expensed contributions totalling \$2,937 (2017 - \$2,887) made to OMERS in respect of the employer's required contributions to the plan. Estimated contributions for 2019 are \$3,030.

## 16. Income taxes (provision for payment in lieu of corporate taxes):

|  | 2018     | 2017     |
|--|----------|----------|
| Current tax expense:                                     |          |          |
| Current year   | \$ 4,126 | \$ 3,798 |
| Adjustments for prior years                              | (2,838)  | (58)     |
| Deferred tax expense:                                    |          |          |
| Origination and reversal of temporary differences        | 3,498    | (2,343)  |
| Adjustments for prior years                              | -        | 478      |
| Tax related to remeasurement of employee future benefits | (1,930)  | 1,526    |
| Total income taxes expense                               | \$ 2,856 | \$ 3,401 |

The provision for income taxes varies from amounts which would be computed by applying the Corporation's combined statutory income tax rate as follows:

|  | 2018    | 2017   |
|--|---------|--------|
| Basic rate applied to total comprehensive income before income tax | 26.50%  | 26.50% |
| Change in income tax resulting from:                               |         |        |
| Items not deductible for tax purposes and other                    | (0.54%) | 4.49%  |
| Effective rate applied to comprehensive income before income taxes | 25.96%  | 30.99% |

# ENWIN UTILITIES LTD.

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## 16. Income taxes (provision for payment in lieu of corporate taxes) (continued):

The components of the deferred income tax assets and liabilities are summarized as follows:

|                               | 2018      | 2017      |
|-------------------------------|-----------|-----------|
| Deferred tax assets:          |           |           |
| Employee benefits             | \$ 10,747 | \$ 11,589 |
| Regulatory assets             | 428       | -         |
| Other                         | 250       | 309       |
| Deferred tax liabilities:     |           |           |
| Property, plant and equipment | 4,824     | 1,034     |
| Regulatory liabilities        | -         | 748       |
| Other                         | 100       | 118       |
| Net deferred income tax asset | \$ 6,501  | \$ 9,998  |

At December 31, 2018, a deferred tax asset of \$6,501 (2017 - \$9,998) has been recorded. The utilization of this tax asset is dependent on future taxable income in excess of income arising from the reversal of existing taxable temporary differences. The Corporation believes that this asset should be recognized as it will be recovered through future rates.

## 17. Share capital

On November 13, 2018, the Corporation authorized a reduction in the stated capital of its outstanding common shares of \$31,000. Proceeds from the stated capital reduction were loaned back to the Corporation. See note 22 for additional information.

|                         | 2018      | 2017      |
|-------------------------|-----------|-----------|
| Authorized:             |           |           |
| Unlimited common shares |           |           |
| Issued:                 |           |           |
| 11,000 common shares    | \$ 31,008 | \$ 62,008 |

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## 18. Distribution revenue:

The Corporation generates revenue primarily from the sale and distribution of electricity to its customers. Other revenue consists of services provided to related parties and other income. Additional information is provided in Note 19 with components of other income.

In the following table, distribution revenue is disaggregated by type of customer:

|                                      | 2018      | 2017      |
|--------------------------------------|-----------|-----------|
| Residential                          | \$ 25,910 | \$ 24,490 |
| General service – small distribution | 19,525    | 19,025    |
| General Service – large distribution | 4,638     | 4,565     |
| Street lighting distribution         | 1,793     | 1,715     |
| Total distribution revenue           | \$ 51,866 | \$ 49,795 |

## 19. Other income:

Other income comprises:

|  | 2018     | 2017     |
|--|----------|----------|
| Change in occupancy                                      | \$ 372   | \$ 403   |
| Late payment and collection charges                      | 378      | 366      |
| Other operating revenues                                 | 1,221    | 1,462    |
| (Loss)/gain on disposal of property, plant and equipment | (361)    | 66       |
| Pole rental  | 775      | 618      |
| Sale of scrap  | 116      | 82       |
| Sewer surcharge billing and collecting                   | 2,876    | 2,891    |
| Total other income                                       | \$ 5,377 | \$ 5,888 |

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## 20. Employee benefits:

|   | Note | 2018      | 2017      |
|---|------|-----------|-----------|
| Salaries and benefits                     |      | \$ 24,893 | \$ 23,976 |
| Contributions to multi-employer plan      | 15   | 2,937     | 2,887     |
| Expenses related to defined benefit plans | 14   | 4,825     | 4,647     |
|   |      | \$ 32,655 | \$ 31,510 |

## 21. Finance expense (income):

|  | 2018     | 2017     |
|--|----------|----------|
| Finance income:                          |          |          |
| Interest income on bank balances         | \$ (556) | \$ (259) |
| Income on investment                     | (89)     | (197)    |
| Interest income on PILs refund           | (6)      | -        |
|  | (651)    | (456)    |
| Finance expense:                         |          |          |
| Interest expense on long-term borrowings | 2,108    | 2,108    |
| Interest expense on related party debt   | 233      | 207      |
| Interest expense on customer deposits    | 103      | 60       |
| Discount on long-term borrowings         | 13       | 12       |
|  | 2,457    | 2,387    |
| Net finance expense                      | \$ 1,806 | \$ 1,931 |

## 22. Related party transactions:

(a) Parent and ultimate controlling party:

The parent is WCUL. The parent of WCUL and the ultimate controlling party of the Corporation is the Corporation of the City of Windsor ("City"). WCUL and the City produce financial statements that are available for public use.

# ENWIN UTILITIES LTD.

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## 22. Related party transactions (continued):

### (b) Key management personnel:

The key management personnel of the Corporation has been defined as members of its board of directors and executive management team members.

Key management compensation:

|  | 2018     | 2017     |
|--|----------|----------|
| Salaries and other short-term benefits | \$ 1,050 | \$ 1,015 |
| Post-employment benefits               | 14       | 12       |
|  | \$ 1,064 | \$ 1,027 |

### (c) Transactions with parent and ultimate controlling party:

The Corporation provides waste water billing and related services for the City, for which the Corporation charges a fee. The total amount charged to the City for the year ended December 31, 2018, was \$2,876 (2017 - \$2,891). The fee charged for the waste water billing and related services is recognized as other income from operations on the statement of income.

The Corporation collects and remits the waste water billing amounts on behalf of the City. The total amount owing to the City at December 31, 2018, relating to waste water billing was \$5,649 (2017 - \$5,219).

### (d) Transactions with entities under common control:

On November 6, 2012, the Corporation and the Commission entered into a WSOA, whereby the Corporation agreed to provide services to the Commission with respect to the operation of the Commission's water system and District Energy. The total amount charged to the Commission for the year ended December 31, 2018, was \$20,004 (2017 - \$19,336).

Under a Management Services Agreement effective January 1, 2000, the Corporation provides certain finance, administration, human resources, management and other support services to its affiliate, Energy. The total amount charged to Energy for the year ended December 31, 2018, was \$138 (2017 - \$168).



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## 22. Related party transactions (continued):

(e) Amounts due from (to) related parties:

The current amounts due from related parties consist of:

|  | 2018            | 2016            |
|--|-----------------|-----------------|
| Due from companies under common control: |                 |                 |
| Due from Windsor Utilities Commission    | \$ 2,308        | \$ 3,145        |
| Due from ENWIN Energy Ltd.               | -               | 115             |
| Due from Windsor Canada Utilities Ltd.   | 18              | -               |
|  | <u>\$ 2,326</u> | <u>\$ 3,260</u> |

The amounts due from the Commission and WCUL are due on demand and are non-interest bearing. These amounts have no specified repayment terms.

The non-current amounts due from related parties consist of:

|                                       | 2018            | 2017            |
|---------------------------------------|-----------------|-----------------|
| Due from Windsor Utilities Commission | \$ 2,877        | \$ 3,699        |
| Less: current portion                 | 822             | 822             |
|                                       | <u>\$ 2,055</u> | <u>\$ 2,877</u> |

This long term receivable resulted from the Employee Arrangement Agreement and is amortized over the estimated average remaining service life at the time of the agreement which was 9.5 years, payable each November.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
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## 22. Related party transactions (continued):

(e) Amounts due from (to) related parties (continued):

The current amounts due to related parties consist of:

|   | 2018            | 2017             |
|---|-----------------|------------------|
| Due to companies under common control:        |                 |                  |
| Due to ENWIN Energy Ltd.                      | \$ 11           | \$ -             |
| Note payable to Windsor Canada Utilities Ltd. | -               | 6,873            |
| Due to ultimate parent:                       |                 |                  |
| Due to the Corporation of the City of Windsor | 5,649           | 5,219            |
|   | <u>\$ 5,660</u> | <u>\$ 12,092</u> |

The non-current amounts due to related parties consist of:

|  | 2018             | 2017        |
|--|------------------|-------------|
| Due to companies under common control:                   |                  |             |
| Promissory note payable to Windsor Canada Utilities Ltd. | \$ 29,032        | \$ -        |
|  | <u>\$ 29,032</u> | <u>\$ -</u> |

The promissory note payable to WCUL is unsecured, due on the earlier of 375 days from the date of demand or December 31, 2028. This note has an initial interest rate of 4.16%, but is adjustable to the OEB's deemed long term debt rate that is in effect for ENWIN. This note has no specified repayment terms.

The amounts due to Energy and the City are unsecured and are non-interest bearing.

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## 23. Financial instruments and risk management:

The carrying values of cash and cash equivalents, accounts receivable, amounts due from (to) related parties, accounts payable and accruals approximate fair values because of the short maturity of these instruments.

The following table illustrates the classification of the Corporation's financial instruments using the fair value hierarchy as at December 31:

| Assets                    | 2018    |         |       | 2017     |          |          |
|---------------------------|---------|---------|-------|----------|----------|----------|
|                           | Level 1 | Level 2 | Total | Level 1  | Level 2  | Total    |
| Investment – fixed income | \$ -    | \$ -    | \$ -  | \$ -     | \$ 5,023 | \$ 5,023 |
| Investment – equity       | -       | -       | -     | 1,507    | -        | 1,507    |
|                           | \$ -    | \$ -    | \$ -  | \$ 1,507 | \$ 5,023 | \$ 6,530 |

The investment was transferred to WCUL during the year and, therefore, the fair value of the investment is \$nil (2017 - \$6,530). The fair value is calculated based on the quoted market price in the active markets.

The Corporation's activities provide for a variety of financial risks, particularly credit risk, market risk and liquidity risk.

### (i) Credit risk:

The aging of accounts receivables at the reporting date was:

|                       | 2018      | 2017      |
|-----------------------|-----------|-----------|
| Not past due          | \$ 43,544 | \$ 42,432 |
| Past due 0 – 30 days  | 2,383     | 2,182     |
| Past due 31 – 60 days | 893       | 593       |
| Greater than 60 days  | 1,805     | 1,565     |
|                       | \$ 48,625 | \$ 46,772 |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
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Year ended December 31, 2018

## 23. Financial instruments and risk management (continued):

### (i) Credit risk (continued):

Financial assets carry credit risk that a counter-party will fail to discharge an obligation which would result in a financial loss. Financial assets held by the Corporation, such as accounts receivable, expose it to credit risk. The Corporation earns its revenue from a broad base of customers located in the City of Windsor. No single customer accounts for greater than 8.1% (2017 – 9%) of revenues.

The carrying amount of accounts receivable is reduced through the use of an allowance for impairment and the amount of the related impairment loss is recognized in the statement of income. Subsequent recoveries of receivables previously provisioned are credited to the statement of income. The balance of the allowance for impairment at December 31, 2018, is \$985 (2017 - \$1,038).

A continuity of the allowance for doubtful accounts is as follows:

|  | 2018     | 2017     |
|--|----------|----------|
| Balance, beginning of year                 | \$ 1,038 | \$ 1,251 |
| Accounts receivable balances written off   | (385)    | (590)    |
| Change in provisions for doubtful accounts | 332      | 377      |
| Balance, end of year                       | \$ 985   | \$ 1,038 |

The Corporation's credit risk associated with accounts receivable is primarily related to payments from customers. At December 31, 2018, approximately \$1,805 (2017 - \$1,565) is considered 60 days past due. Credit risk is managed through collection of security deposits from customers in accordance with OEB regulation. As of December 31, 2018, the Corporation holds security deposits in the amount of \$5,114 (2017 - \$6,770).

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
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Year ended December 31, 2018

## 23. Financial instruments and risk management (continued):

### (ii) Liquidity risk:

Liquidity risk is the risk that the Corporation will not be able to meet its obligations associated with financial liabilities. The Corporation monitors its liquidity risk to ensure access to sufficient funds to meet operational and investing requirements. The Corporation's objective is to ensure that sufficient liquidity is on hand to meet obligations as they fall due while minimizing interest expense. The Corporation has access to a line of credit and monitors cash balances to ensure that sufficient levels of liquidity are on hand to meet financial commitments as they come due.

The following are the contractual maturities of financial liabilities:

| December 31, 2018                | 6<br>Months<br>or less | 6-12<br>Months | 1-2<br>years | More<br>than 2<br>years | Other<br>non cash<br>adjustments | Carrying<br>amount |
|----------------------------------|------------------------|----------------|--------------|-------------------------|----------------------------------|--------------------|
| Accounts payable<br>and accruals | \$ 25,658              | \$ 112         | \$ -         | \$ -                    | \$ -                             | \$ 25,770          |
| Due to related parties           | 5,660                  | -              | -            | 29,032                  | -                                | 34,692             |
| Customer deposits                | 460                    | 459            | 919          | 5,000                   | -                                | 6,838              |
| Long-term borrowings             | -                      | -              | -            | 51,000                  | (530)                            | 50,470             |
|                                  | \$ 31,778              | \$ 571         | \$ 919       | \$ 85,032               | \$ (530)                         | \$ 117,770         |

| December 31, 2017                | 6<br>Months<br>or less | 6-12<br>Months | 1-2<br>years | More<br>than 2<br>years | Other<br>non cash<br>adjustments | Carrying<br>amount |
|----------------------------------|------------------------|----------------|--------------|-------------------------|----------------------------------|--------------------|
| Accounts payable<br>and accruals | \$ 30,287              | \$ 143         | \$ -         | \$ -                    | \$ -                             | \$ 30,430          |
| Due to related parties           | 5,719                  | 500            | 1,000        | 4,873                   | -                                | 12,092             |
| Customer deposits                | 601                    | 601            | 1,211        | 6,232                   | -                                | 8,645              |
| Long-term borrowings             | -                      | -              | -            | 51,000                  | (543)                            | 50,457             |
|                                  | \$ 36,607              | \$ 1,244       | \$ 2,211     | \$ 62,105               | \$ (543)                         | \$ 101,624         |

# ENWIN UTILITIES LTD.

Notes to the Financial Statements  
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## 23. Financial instruments and risk management (continued):

### (iii) Market risk:

Market risks primarily refer to the risk of loss that results from changes in commodity prices, foreign exchange rates, and interest rates. The Corporation is exposed to market risks within the investment portfolio. A portion of the portfolio is invested in equities which are subject to market forces. For sensitivity purposes, a 1% change in equities would result in a change of \$nil (2017 - \$15) on the balance sheet and the statement of income.

### (iv) Capital disclosures:

The main objectives of the Corporation when managing capital are to ensure ongoing access to funding to maintain and improve the electricity distribution system, compliance with covenants related to its credit facilities, prudent management of its capital structure with regard for recoveries of financing charges permitted by the OEB on its regulated electricity distribution business, and to deliver the appropriate financial returns.

The Corporation's definition of capital includes shareholder's equity and long-term debt. As at December 31, 2018, shareholder's equity amounts to \$127,518 (2017 - \$148,009) and long-term debt amounts to \$50,470 (2017 - \$50,457).

Through rate-setting, the OEB determines the prudent costs of capital that are recoverable by the Corporation in relation to the distribution business. These costs of capital are the interest on debt and return on equity. The OEB permits recovery on the basis of a deemed capital structure of 60% debt and 40% equity. The actual capital structure for the Corporation may differ from the OEB deemed structure.

The Corporation has customary covenants typically associated with long-term debt. The Corporation is in compliance with all credit agreement covenants and limitations associated with its long-term debt.

### (v) Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Corporation is subject to variable interest rate cash flow risk with respect to its investments. The Corporation has addressed this risk by entering into fixed interest rates on invested funds and debts.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
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Year ended December 31, 2018

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## **23. Financial instruments and risk management (continued):**

(vi) Currency risk:

Currency risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate due to changes in foreign exchange rates. The Corporation is exposed to currency risk through its foreign currency denominated bank and investment accounts. A weakening or strengthening of the Canadian dollar can affect the cash flows. This risk is monitored by investment managers and the exposure is limited to these accounts. For sensitivity purposes, a 1% change in the Canadian dollar would result in a change of \$nil (2017 - \$9) on the balance sheet and statement of income.

## **24. Commitments and contingencies:**

### **Contingencies**

#### *General*

From time to time, the Corporation is involved in various litigation matters arising in the ordinary course of its business. The Corporation has no reason to believe that the disposition of any such current matter could reasonably be expected to have a materially adverse impact on the Corporation's financial position, results of operations or its ability to carry on any of its business activities.

#### *General liability insurance*

The Corporation is a member of the Municipal Electrical Reciprocal Insurance Exchange ("MEARIE"), a self-insurance plan that pools the liability risks of all the Municipal Electric Utilities in Ontario. Members of MEARIE would be assessed on a pro-rata basis should losses be experienced by MEARIE for the years in which the Corporation was a member.

To December 31, 2018, the Corporation has not been made aware of any additional assessments that have not been accrued.

# ENWIN UTILITIES LTD.

Notes to the Financial Statements (continued)  
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## 25. Regulatory balances:

Under IFRS, there is no recognition of regulatory assets or liabilities, and therefore, the impacts of these transactions are reflected on the statement of income, as applicable. As a result of not recognizing rate-regulated assets and liabilities, the effect was to increase (decrease) comprehensive income as follows:

|   | 2018       | 2017     |
|---|------------|----------|
| Gross income:                                   |            |          |
| Retail settlement variance                      | \$ (19)    | \$ 1,144 |
| Expenses:                                       |            |          |
| Retail cost variance                            | 164        | (142)    |
| Property, plant and equipment (Mist Meters)     | (203)      | 96       |
| PILS  | (1,170)    | -        |
| Future PILS                                     | (1,568)    | 339      |
| Regulatory adjustment for IFRS conversion       | 2,374      | 2,280    |
| Disposition and recovery of regulatory balances | (4,413)    | (3,445)  |
| Interest expense (net of interest revenue)      | (52)       | 61       |
| Other   | 89         | -        |
| Change in comprehensive income (loss)           | \$ (4,798) | \$ 333   |

## 26. Comparative figures:

Certain reclassifications have been made to the prior year's financial statements to enhance comparability with the current year's financial statements. As a result, certain line items have been amended in the balance sheet, statement of income and other comprehensive income, statement of changes in equity and statement of cash flow and the related notes to the financial statements. There was no impact on current or prior year's net income. Comparative figures have been adjusted to conform to the current year's presentation.