



**PUC Distribution Inc.**  
**500 Second Line EAST, P.O. Box 9000**  
**SAULT STE. MARIE, ONTARIO, P6A 4K1**

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June 19, 2019

Kirsten Walli, Board Secretary  
Ontario Energy Board  
P.O. Box 2319, 27<sup>th</sup> Floor  
2300 Yonge Street  
Toronto, ON, M4P 1E4

Attention: Ms. Walli

**Re: PUC Distribution Inc. Interrogatory Response Correction**  
**Board File No. EB-2018-0219**

Please see attached corrections of IRR Staff-31 with the inclusion of Appendix 8 - the Smart Grid Overview SSM Council July 9 and CCC-16. PUC Distribution will review the correction at the beginning of the Technical Conference on June 19<sup>th</sup>, 2019.

Sincerely,

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Andrew Belsito, CPA, CMA  
Rates and Regulatory Affairs Officer  
PUC Distribution Inc.  
Sault Ste. Marie Ont.  
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PUC Distribution Inc.

EB-2018-0219

Revised Submission

Filed: June 19, 2019

1    **Table of Contents**

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1    **STAFF-31**

2    Reference:    EB-2018-0219, ICM Application, Page 14  
3                    EB-2018-0219, ICM Application, Appendix I  
4                    EB-2018-0219, ICM Application, Appendix D

5    Preamble:

6    PUC Distribution states that the SSG Project is being developed through a Special Purpose  
7    Vehicle called SSG Inc. and will be initially funded through the North American Grid  
8    Modernization Fund (Fund), currently managed by Stonepeak Infrastructure Partners  
9    (Stonepeak) and Infrastructure Energy LLC (IE).

10   Appendix I identifies six entities as part of the organization of the SSG Project.

11   Question:

- 12       (a) Please confirm that Stonepeak and/or IE, a private equity investment firm,  
13       contributed the funds that make up the Fund.
- 14       (b) Please confirm that Energizing Co (ECo), an energy infrastructure development  
15       company based in California, formed IE with Stonepeak and that IE is essentially a  
16       project financing platform for ECo's grid modernization projects.
- 17           i.    What is the role of ECo in the SSG Project? Please explain why it is not included  
18           in the organizational structure in Appendix I.
- 19           ii.   Will PUC Distribution pay ECo monthly payments for the duration of the Project  
20           (as referenced in the Navigant Report, Appendix D)? If so, what is the purpose of  
21           such payments and what are the amounts of the payments?
- 22       (c) Please provide all documents related to the establishment of SSG Inc., including  
23       information related to its officers, directors, governance structure as well as all  
24       agreements entered into by SSG Inc. with the Fund, Stonepeak, ECo and/or IE.
- 25       (d) Please provide all documents related to agreements between PUC Distribution and the  
26       Fund, Stonepeak, ECo and/or IE.
- 27       (e) Please elaborate on the organizational structure of the Project as noted in  
28       Appendix I and how Project funding flows to each company involved.

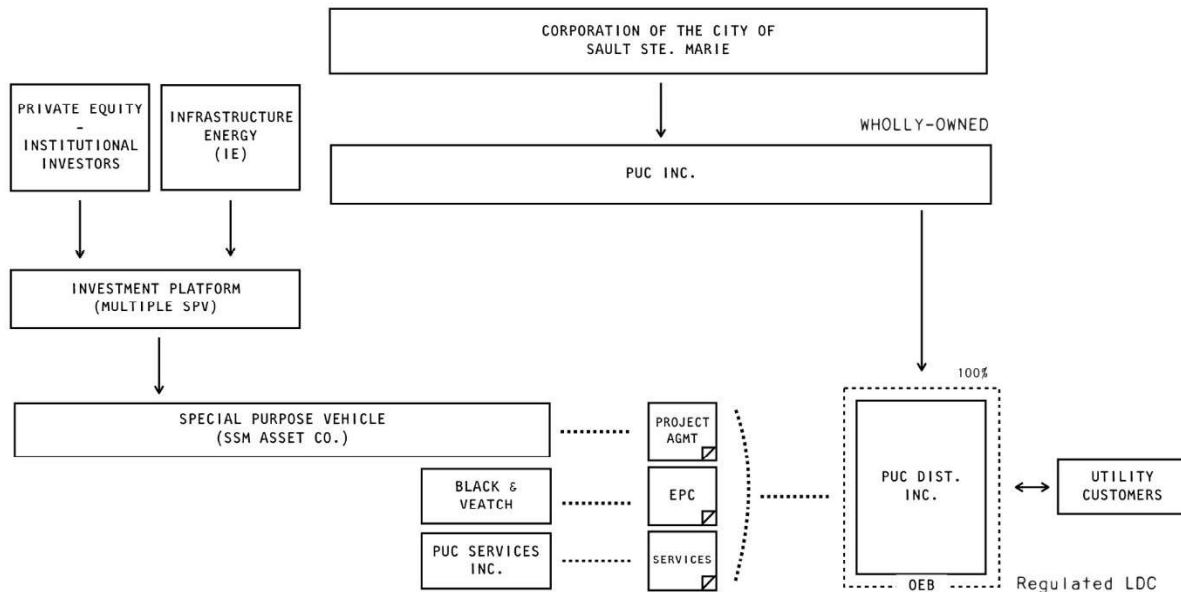
- 1 (f) Please explain why PUC Distribution chose to proceed with the organizational and  
2 financing structure as described in part (e). Why is this arrangement preferable to  
3 PUC Distribution securing loans and hiring consultants and contractors directly?  
4 (g) Please explain what alternatives, if any, PUC Distribution considered for the  
5 development and financing of the SSG Project, in addition to the arrangement with  
6 SSG Inc., the Fund, Stonepeak, ECo and/or IE. Please provide details of alternatives  
7 considered.

8 Response:  
9

- 10 (a) Stonepeak is no longer involved in the project. The project will be financed through a  
11 combination of long-term project finance debt and equity. The equity capital shall  
12 consist of (1) institutional investment funds managed by a joint-venture consisting of  
13 Diode Ventures LLC (an affiliate of Black & Veatch) and Alma Global Infrastructure  
14 LLC and (2) IE as the original developer.  
15  
16 (b) Energizing, LLC (aka 'Energizing Co.' or 'ECo') changed its name to Infrastructure  
17 Energy, LLC (IE). It is the same entity.  
18 i. ECo was not included in the organizational structure, as it is the same entity as  
19 IE.  
20 ii. No. PUC Distribution will make monthly payments directly to SPV SSG Inc.  
21 as will be detailed in the proposed Project Agreement (Appendix 12 & 13)  
22 between SSG, Inc. and PUC Distribution.  
23  
24 (c) SSG, Inc. has not been formed. It is intended to be a special purpose vehicle (SPV)  
25 formed at financial close of the Project, as is customary for projects of this type.  
26  
27 (d) Attached please find documents related to PUC Distribution and Eco/IE including  
28 four Letter of Intent related documents and amendments over the project feasibility  
29 period. In addition current working draft version of the main Project Agreement &  
30 Schedule 1 Definitions which will be between PUC Distribution and Project Co  
31 (SSG).  
32 i. LOI PUCD & Eco 2013 (Appendix 9)  
33 ii. ATP Letter 2014 (Appendix 10)  
34 iii. Amendment 2015 (Appendix 11)  
35 iv. Amendment 2016 (Appendix 14)  
36 v. Project Agreement v15 20190419 (Appendix 13)  
37 vi. Schedule 1 20190419 (Appendix 12)  
38

(e) Please see below (i) additional information on the organizational structure of the Project, and (ii) a description of how Project funding flows to each company involved.

CAPITAL FLOWS - SAULT SMART GRID



(i) A description of the organizational role of each company involved in the Project, as follows;

- PUC Distribution, Regulated Local Distribution Company and project proponent,
- Infrastructure Energy, Project development partner,
- Diode Ventures and Alma Global, Project investment partner,
- Black & Veatch, Project engineering, procurement and construction (EPC) partner,
- PUC Services, Project service provider (Services) partner, and
- SSG, Inc., special purpose vehicle (SPV) holding project assets during term of project.

(ii) A description of Project funding flows to each company involved, as follows:

- Infrastructure Energy provided funding for Pre-Feasibility Phase of Project, including finalization of Letter of Intent (2014) and presentation to Corporation of the City of Sault

1 Ste. Marie City Council for Project Support Resolution (2014) passed unanimously, as  
2 well as funding for Pre-Feasibility Study for Sault Smart Grid project (Project). PUC  
3 subsequently provided Project Authority to Proceed (2014) based on results of Pre-  
4 Feasibility Study.

- 5 - Infrastructure Energy provided funding for Governance Approvals and Due Diligence  
6 Phase of Project, including PUC Board Sub-Committee Review and Recommendation  
7 (2015), Navigant Independent Business Case Review (2015), and Navigant Independent  
8 Project Cost Review (2015) [see ICM Appendix D,E].

- 9  
10 - Corporation of the City of Sault Ste. Marie provided funding for Navigant Second  
11 Business Case Review (Appendix 7) for Corporation of City of Sault Ste. Marie (2016)  
12 which was considered in light of their efforts in socio-economic impacts to City and also  
13 as shareholder. Final Shareholder Approval Resolution (2018) (Appendix 8) for PUC  
14 Distribution to pursue project subject to key conditions.

- 15       ○ Final Shareholder Approval Resolution (Appendix 8)  
16       ○ SSM Navigant Report (Appendix 7)

- 17  
18 - All parties funding legal costs of negotiation of Project Agreement (PA), and two drop  
19 down contracts, the Design-Build Agreement (DBA) and Services Agreement (SA).

- 20 - Following satisfaction of final Conditions Precedent of PUC Board Approval and  
21 Shareholder Approval Resolution (Appendix 8), including NRCan approval and  
22 execution of Contribution Agreement (CA) (Appendix 1), and OEB regulatory approval,  
23 all Project documents are to be executed at Close of Financing (CoF), concurrent with  
24 formation of the special purpose vehicle SSG, Inc., and funding of all Project costs into  
25 SPV by Diode Ventures and Alma Global, and NRCan contributions through PUC  
26 Distribution.

- 27 - Project construction commences at CoF, subject to schedule and budget guarantees  
28 provided by EPC contractor, Black & Veatch. BV is funded directly by payments from  
29 SSG, Inc. during construction.

- 30 - Project payments will begin at Initial Operational Capability (IOC) of Project. At Full  
31 Operational Capability (FOC) of Project, title for assets of Project will be transferred to  
32 PUC Distribution from SPV. Benefits in increased distribution asset efficiency,  
33 reliability and resilience will commence in part concurrent with IOC, with full benefits  
34 delivered at FOC.

1 Project payments will continue on a monthly basis throughout the term of the Project,  
2 over 25 years. Project payments were negotiated directly by PUC with project  
3 development partner Infrastructure Energy to ensure reduction in overall bills for PUC  
4 customers.

5 (f) The organizational and financing structure described in part (e) was selected by PUC  
6 over traditional methods of securing loans and hiring consultants and contractors  
7 directly. PUC Distribution elected to consider this approach for a number of reasons.  
8 One of the significant factors was that the project conceptual approach, significant  
9 data analysis, early design engineering and third-party vetting, review and comment  
10 was conducted at the cost and risk of the developer Infrastructure Energy (formerly  
11 Energizing Co.). PUC Distribution would have been unable to assign available  
12 resources (people or budget) to have undertaken the significant level of engineering  
13 analysis to scope and justify, including independent consultant review, such a project  
14 at the expense level involved. It has allowed PUC Distribution to conceive and  
15 propose a community-scale smart grid project integrating a number of smart grid  
16 systems that will mutually reinforce each other and offer increasing returns to scale –  
17 over a compressed timeline of two years to implementation with mitigated financial  
18 and performance risk via risk transfer to project developer, financial and technical  
19 partners. PUC Distribution efforts consisted of staff time to support data requests and  
20 a lot of review and discussion of engineering analysis and reports to achieve a  
21 successful outcome and had no cost risk should the project evaluation result in a “no  
22 go” decision by PUC. A key additional factor of the proposed two-year project vs.  
23 the traditional approach over a longer time frame is not having all customers paying  
24 through rates but delay benefits for some of those customers over that longer period.  
25 PUC did not incur external costs until the project achieved a viable status in the sole  
26 determination of PUC at which point costs for mostly legal and regulatory support  
27 became needed. PUC Distribution analyzed using traditional procurement  
28 methodology and found that it would have required a substantially slower smart grid  
29 system deployment, increasing risk exposure for budget, schedule and system  
30 performance. The selected approach benefits PUC and most importantly customers,  
31 by having a complex project developed, constructed and financed on a turnkey and  
32 de-risked basis. PUC customers paying for benefits received more closely aligns with  
33 costs rather than a longer, slower implementation where all customers are paying but  
34 only some receive available benefit.

35  
36 During the Pre-Feasibility Phase, PUC Distribution and risk-sharing developer partner  
37 Infrastructure Energy assessed a number of different SSG technology architectures and financial



1 arrangements to arrive at the final project architecture and financing strategies. Strategy also  
2 includes integrating arrangement of external government financing from Natural Resources  
3 Canada (NRCan).

1 **CCC-16**

2 Reference: None

3 Question:

4 Please provide a detailed list of PUC Distribution's actual capital expenditures for the period  
5 2009-2019

6 Response:

7 Following are the Capital Projects Tables, Appendix 2-A from PUC Distribution's 2013 COS  
8 Rate Application EB-2012-0162 and Appendix 2-AA from PUC Distribution's 2018 COS Rate  
9 Application EB-2017-0071.

File Number: EB-2012-0162  
Exhibit:  
Tab:  
Schedule:  
Page:  
Date:

**Appendix 2-A  
Capital Projects Table**

| PROJECTS                                 | 2007    | 2008      | 2009      | 2010      | 2011      | 2012 Bridge<br>Year | 2013 Test<br>Year |
|--|---------|-----------|-----------|-----------|-----------|---------------------|-------------------|
| Reporting Basis                          | CGAAP   | CGAAP     | CGAAP     | CGAAP     | CGAAP     | CGAAP               | CGAAP             |
| <b>TRANSMISSION</b>                      |         |           |           |           |           |                     |                   |
| Reconstruct GLPT Line                    | 209,134 |           |           |           |           |                     |                   |
| Transmission station equipment           | 15,308  | 325,804   |           |           |           |                     |                   |
| Sub-Total                                | 224,442 | 325,804   | 0         | 0         | 0         | 0                   | 0                 |
| <b>RECONSTRUCT MANHOLES</b>              |         |           |           |           |           |                     |                   |
| Reconstruct undersized manholes/vault    | 73,460  |           |           |           |           | 161,164             | 159,833           |
| Sub-Total                                | 73,460  | 0         | 0         | 0         | 0         | 161,164             | 159,833           |
| <b>ROAD RECONSTRUCTION</b>               |         |           |           |           |           |                     |                   |
| New road reconstruction                  | 12,204  |           |           |           |           |                     |                   |
| Sub-Total                                | 12,204  | 0         | 0         | 0         | 0         | 0                   | 0                 |
| <b>LAND &amp; EASEMENTS</b>              |         |           |           |           |           |                     |                   |
| Easement purchases                       | 1,215   | 1,071     | 2,259     | 10,909    | 5,539     |                     |                   |
| Land purchases                           |         |           |           |           |           |                     |                   |
| Sub-Total                                | 1,215   | 1,071     | 2,259     | 10,909    | 5,539     | 0                   | 0                 |
| <b>LINES &amp; SWITCHES</b>              |         |           |           |           |           |                     |                   |
| Misc. Lines and Switches                 | 502,842 | 772,751   | 1,270,548 |           |           |                     |                   |
| Sub-Total                                | 502,842 | 772,751   | 1,270,548 | 0         | 0         | 0                   | 0                 |
| <b>METERS</b>                            |         |           |           |           |           |                     |                   |
| Upgrade Wholesale Meters                 | 65,150  | 81,885    |           | 10,495    | 37,058    |                     |                   |
| Wholesale Metering Points                | 81,873  | 70,635    | 72,189    | 137,654   | 1,282,316 |                     |                   |
| Meter Installations                      |         |           |           |           |           | 322,327             | 319,666           |
| Sub-Total                                | 147,023 | 152,520   | 72,189    | 148,149   | 1,319,374 | 322,327             | 319,666           |
| <b>INSTALL UNDERGROUND SERVICES</b>      |         |           |           |           |           |                     |                   |
| New Subdivision Underground Distribution | 270,694 | 602,805   | 268,633   | 103,321   | 105,480   |                     |                   |
| Sub-Total                                | 270,694 | 602,805   | 268,633   | 103,321   | 105,480   | 0                   | 0                 |
| <b>REPLACE WOOD POLES</b>                |         |           |           |           |           |                     |                   |
| Replace wood poles                       | 366,778 | 396,043   | 614,650   | 904,749   | 1,165,055 | 537,212             | 799,166           |
| Sub-Total                                | 366,778 | 396,043   | 614,650   | 904,749   | 1,165,055 | 537,212             | 799,166           |
| <b>NEW SERVICES</b>                      |         |           |           |           |           |                     |                   |
| Install Service - Customer demand        | 922,868 | 1,137,668 | 1,714,670 | 2,294,967 | 2,114,198 | 648,953             | 643,595           |
| Install Commercial Services              |         |           |           |           |           |                     |                   |
| Extend 35kV to Starwood SSM2 & SSM3      |         |           |           |           | 4,028,633 |                     |                   |
| Sub-Total                                | 922,868 | 1,137,668 | 1,714,670 | 2,294,967 | 6,142,831 | 648,953             | 643,595           |

|  |                  |                  |                  |                  |                  |                   |                  |
|--|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
| <b>VOLTAGE CONVERSION</b>                                |                  |                  |                  |                  |                  |                   |                  |
| Reconstruct Substation 10                                |                  |                  |                  |                  |                  | 2,847,226         |                  |
| Voltage Conversion Programs                              |                  |                  |                  |                  |                  |                   | 1,763,492        |
| Sub-Total  |                  |                  |                  |                  |                  | 2,847,226         | 1,763,492        |
| <b>UPGRADES</b>  |                  |                  |                  |                  |                  |                   |                  |
| Transporation Corridor                                   | 30,003           |                  |                  |                  |                  |                   |                  |
| Replace porcelain side-post insulators                   |                  |                  | 111,353          | 110,127          | 111,111          | 214,885           | 213,111          |
| Replace restricted wire                                  |                  |                  | 59,808           | 102,034          | 132,735          | 537,212           | 532,777          |
| Install reclosures and/or FCI's                          |                  | 3,829            | 58,066           | 13,876           |                  |                   |                  |
| Replace failure defective ceramic disconnects            |                  |                  |                  |                  |                  | 214,885           | 213,111          |
| Install Substation 15 Transformer                        |                  |                  |                  | 561,776          |                  |                   |                  |
| Underground Cables Remediation Program                   |                  |                  |                  |                  |                  | 537,212           | 958,998          |
| Replace distribution switches and padmount gear          |                  |                  |                  | 220,339          | 114,915          | 107,442           | 106,555          |
| Extend 35 kV to POD Generating Group                     |                  |                  |                  |                  |                  |                   |                  |
| PCB Removal Program                                      |                  |                  |                  |                  |                  | 161,164           | 159,833          |
| Sub-Total  | 30,003           | 3,829            | 229,227          | 1,008,152        | 358,761          | 1,772,800         | 2,184,385        |
| <b>CONSERVATION</b>                                      |                  |                  |                  |                  |                  |                   |                  |
| Demand Side Mangement Program                            | 50,812           | 2,684            |                  |                  |                  |                   |                  |
| Sub-Total  | 50,812           | 2,684            | 0                | 0                | 0                | 0                 | 0                |
| <b>RELOCATE POLE LINES</b>                               |                  |                  |                  |                  |                  |                   |                  |
| Relocate pole lines - Hudson Street                      | 7,441            |                  |                  |                  |                  |                   |                  |
| Sub-Total  | 7,441            | 0                | 0                | 0                | 0                | 0                 | 0                |
| <b>SUBSTATIONS</b>                                       |                  |                  |                  |                  |                  |                   |                  |
| Convert to 12 kV - Sub 5                                 | 437,969          | 337,521          |                  |                  |                  |                   |                  |
| Upgrade Sub Relays                                       | 43,007           |                  |                  |                  |                  |                   |                  |
| Purchase Substation Grounding Devices                    | 9,500            |                  | 34,382           | 101,491          |                  |                   |                  |
| Improvements at Substation 18                            | 62,046           | 210,046          |                  | 212,599          |                  |                   |                  |
| Replace substation switches and breakers                 |                  |                  |                  | 1,543            | 4,918            | 139,675           | 530,000          |
| Replace underground station cables                       |                  |                  |                  |                  |                  | 537,212           | 319,666          |
| Station Equipment  | 117,711          | 82,652           | 397,223          |                  |                  |                   | 988,415          |
| Replace SCADA system                                     |                  |                  |                  | 46,498           | 41,856           |                   | 266,389          |
| Convert to 12 kV in Sub 17                               |                  |                  | 419,712          | 131,379          |                  |                   |                  |
| TS1 upgrades and repairs                                 |                  |                  |                  |                  |                  |                   |                  |
| Replace 12 kV breakers                                   |                  |                  |                  | 71,041           | 1,838            |                   |                  |
| Replace cables at Sub 11                                 |                  |                  |                  | 160              | 7,555            |                   |                  |
| Install transfer-trip at TS1                             |                  |                  |                  | 961              | 112,430          |                   |                  |
| Upgrade sub 19 switching                                 |                  |                  |                  | 11,103           |                  |                   |                  |
| Purchase transformer for Sub 13                          |                  |                  |                  | 253,267          |                  |                   |                  |
| Convert to 12 kV in the Sub 14 area                      |                  |                  |                  |                  | 122,777          |                   |                  |
| Sub-Total  | 670,233          | 630,219          | 851,317          | 830,042          | 291,374          | 676,887           | 2,104,470        |
| <b>NEW BUILDINGS</b>                                     |                  |                  |                  |                  |                  |                   |                  |
| New Service Centre                                       |                  |                  |                  |                  |                  | 23,000,000        |                  |
| Sub-Total  | 0                | 0                | 0                | 0                | 0                | 23,000,000        | 0                |
| <b>MISCELLANEOUS CAPITAL WORKS</b>                       | 266,979          | 216,090          | 367,238          | 504,823          | 178,358          |                   |                  |
| Adjustment to actual 2012 expenditures as per settlement |                  |                  |                  |                  |                  | -355,398          |                  |
| <b>Total</b>   | <b>3,546,994</b> | <b>4,241,484</b> | <b>5,390,731</b> | <b>5,805,112</b> | <b>9,566,772</b> | <b>29,611,171</b> | <b>7,974,607</b> |

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File Number: EB-2017-0071  
Exhibit: 2  
Tab:   
Schedule: 51  
Page:   
Date: March 29, 2018

Appendix 2-AA  
Capital Projects Table

| Projects                                     | 2013 Board<br>Approved | 2013             | 2014             | 2015             | 2016             | 2017 Bridge<br>Year | 2017             | 2018 Test Year   |
|--|------------------------|------------------|------------------|------------------|------------------|---------------------|------------------|------------------|
| Reporting Basis                              | CGAAP                  | CGAAP            | MFRS             | MFRS             | MFRS             | MFRS                | MFRS             | MFRS             |
| <b>New Services &amp; Subdivisions</b>       |                        |                  |                  |                  |                  |                     |                  |                  |
| Land Rights (Formally known as Account 1906) |                        |                  | 3,411            |                  | 1,736            | 1,057               | 5,268            | 1,138            |
| <b>Buildings</b>                             |                        |                  |                  |                  |                  |                     |                  |                  |
| Transformer Station Equipment >50 kV         |                        | 10,633           |                  | 14,422           |                  | 5,143               |                  | 5,541            |
| Distribution Station Equipment <50 kV        |                        |                  | 41               |                  | 468              | 104                 | 524              | 113              |
| Poles, Towers & Fixtures                     | 799,166                | 256,877          | 401,663          | 184,799          | 274,915          | 229,541             | 95,521           | 247,298          |
| Overhead Conductors & Devices                |                        | 64,863           | 200,363          | 70,055           | 101,891          | 89,737              | 93,696           | 96,679           |
| Underground Conduit                          |                        | 114,781          | 177,913          | 39,290           | 37,655           | 75,874              | 85,536           | 81,744           |
| Underground Conductors & Devices             |                        | 107,784          | 171,551          | 209,801          | 94,176           | 119,734             | 142,631          | 128,997          |
| Line Transformers                            |                        | 238,554          | 367,159          | 418,565          | 279,567          | 267,636             | 216,824          | 288,341          |
| Services (Overhead & Underground)            | 643,595                | 810,182          | 527,136          | 357,901          | 347,857          | 419,376             | 365,987          | 451,820          |
| Meters                                       |                        | 799              | 76               | 10,431           | 1,376            | 2,603               | 15,530           | 2,805            |
| <b>Sub-Total</b>                             | <b>1,442,761</b>       | <b>1,604,473</b> | <b>1,849,313</b> | <b>1,305,264</b> | <b>1,139,641</b> | <b>1,210,805</b>    | <b>1,021,517</b> | <b>1,304,476</b> |
| <b>Joint Use</b>                             |                        |                  |                  |                  |                  |                     |                  |                  |
| Poles, Towers & Fixtures                     |                        | 1,132,205        | 1,010,215        | 74,737           | 35,201           | 86,257              | 105,436          | 123,906          |
| Overhead Conductors & Devices                |                        | 114,063          | 66,940           |                  | 28,962           | 8,042               | 37,263           | 11,552           |
| Line Transformers                            |                        | 19,507           | 10,386           | -4,856           | 8,696            | 1,292               |                  | 1,856            |
| <b>Sub-Total</b>                             | <b>0</b>               | <b>1,265,775</b> | <b>1,087,540</b> | <b>69,881</b>    | <b>72,879</b>    | <b>96,590</b>       | <b>142,699</b>   | <b>137,313</b>   |
| <b>Meters</b>                                |                        |                  |                  |                  |                  |                     |                  |                  |
| Transformer Station Equipment >50 kV         |                        |                  |                  |                  | 529              | 220                 |                  | 146              |
| Line Transformers                            |                        |                  |                  |                  | 11,410           | 4,740               | 12,473           | 3,157            |
| Services (Overhead & Underground)            |                        |                  | 561              |                  |                  | 233                 |                  | 155              |
| Meters                                       | 319,666                | 229,274          | 139,712          | 42,513           | 82,277           | 205,105             | 76,378           | 136,601          |
| <b>Sub-Total</b>                             | <b>319,666</b>         | <b>229,274</b>   | <b>140,273</b>   | <b>42,513</b>    | <b>94,217</b>    | <b>210,298</b>      | <b>88,851</b>    | <b>140,060</b>   |
| <b>City Projects</b>                         |                        |                  |                  |                  |                  |                     |                  |                  |
| Poles, Towers & Fixtures                     |                        |                  | 41,491           | 63,781           | 15,328           | 19,709              | 62,878           | 22,649           |
| Overhead Conductors & Devices                |                        |                  | 8,524            | 24,949           | 11,466           | 7,344               | 90,909           | 8,440            |
| Underground Conduit                          |                        | 12,345           | 78,700           | 120,026          | 86,962           | 48,705              | 9,373            | 55,971           |
| Underground Conductors & Devices             |                        | 213,579          | 348,298          | 379,454          | 41,381           | 180,597             | 2,585            | 184,556          |
| Line Transformers                            |                        |                  | 10,421           | -1,654           | -3,118           | 923                 |                  | 1,061            |
| Services (Overhead & Underground)            |                        |                  | 10,198           |                  | 180              | 1,696               |                  | 1,949            |
| <b>Sub-Total</b>                             | <b>0</b>               | <b>225,924</b>   | <b>497,632</b>   | <b>586,556</b>   | <b>152,196</b>   | <b>238,975</b>      | <b>165,745</b>   | <b>274,627</b>   |
| <b>Distribution Overhead Renewal</b>         |                        |                  |                  |                  |                  |                     |                  |                  |
| Land Rights (Formally known as Account 1906) |                        |                  | 3,387            |                  |                  | 450                 |                  | 483              |
| Distribution Station Equipment <50 kV        |                        |                  | 224              |                  | -96,685          | -12,806             |                  | -13,752          |
| Poles, Towers & Fixtures                     |                        | 166,342          | 631,378          | 644,093          | 355,614          | 238,631             | 409,840          | 256,256          |
| Overhead Conductors & Devices                |                        | 84,447           | 187,156          | 310,734          | 210,691          | 105,284             | 83,344           | 113,061          |
| Underground Conduit                          |                        | 48,061           | 515              |                  | 850              | 6,562               |                  | 7,047            |
| Underground Conductors & Devices             |                        |                  | 18,303           | 32,261           | 15,357           | 8,752               |                  | 9,398            |
| Line Transformers                            |                        | 30,758           | 122,900          | 40,144           | 128,906          | 42,844              | 60,225           | 46,008           |
| Services (Overhead & Underground)            |                        |                  |                  |                  | 1,465            | 195                 |                  | 209              |
| Meters                                       |                        | 13,967           |                  |                  |                  | 1,854               |                  | 1,991            |
| System Supervisor Equipment                  |                        | 1,154            |                  |                  |                  | 153                 |                  | 165              |
| <b>Sub-Total</b>                             | <b>0</b>               | <b>344,730</b>   | <b>963,864</b>   | <b>1,027,231</b> | <b>616,199</b>   | <b>391,918</b>      | <b>563,409</b>   | <b>420,865</b>   |
| <b>Distribution Underground Renewal</b>      |                        |                  |                  |                  |                  |                     |                  |                  |
| Land Rights (Formally known as Account 1906) |                        |                  |                  |                  | 4,740            | 940                 |                  |                  |
| Poles, Towers & Fixtures                     |                        | 106              | 6,556            | 2,026            | 21,084           | 5,905               | 1,319            |                  |
| Overhead Conductors & Devices                |                        | 923              |                  | 2,060            | 226              | 636                 | 7,594            |                  |
| Underground Conduit                          |                        | 50,542           | 17,968           | 128,515          | 86,025           | 56,141              |                  |                  |
| Underground Conductors & Devices             | 159,833                | 14,008           | 43,641.17        | 145,481.57       | 149,431.11       | 69,928              | 39,074           |                  |
| Line Transformers                            |                        |                  | 9,389.49         | 117,080.24       | 114,162.51       | 47,728              | 607              |                  |
| Services (Overhead & Underground)            |                        | 1,726            |                  |                  |                  | 342                 |                  |                  |
| <b>Sub-Total</b>                             | <b>159,833</b>         | <b>67,304</b>    | <b>77,555</b>    | <b>395,164</b>   | <b>375,669</b>   | <b>181,621</b>      | <b>48,594</b>    | <b>0</b>         |
| <b>Forced Overhead Renewal</b>               |                        |                  |                  |                  |                  |                     |                  |                  |
| Poles, Towers & Fixtures                     |                        | 174,753          | 145,135          | 107,906          | 155,818          | 177,116             | 265,935          | 190,818          |
| Overhead Conductors & Devices                |                        | 70,826           | 28,380           | 30,341           | 42,914           | 52,339              | 55,720           | 56,388           |
| Underground Conduit                          |                        |                  |                  | 46               | 2,390            | 740                 |                  | 797              |
| Underground Conductors & Devices             |                        |                  |                  | 1,075            | 3,834            | 1,490               |                  | 1,605            |
| Line Transformers                            |                        | 40,398           | 8,804            | 40,494           | 72,397           | 49,192              | 99,164           | 52,998           |
| Services (Overhead & Underground)            |                        | 1,572            | 3,662            |                  |                  | 1,588               | 781              | 1,711            |
| Meters                                       |                        | 12,886           | 1,300            |                  |                  | 4,305               |                  | 4,638            |
| <b>Sub-Total</b>                             | <b>0</b>               | <b>300,434</b>   | <b>187,280</b>   | <b>179,862</b>   | <b>277,353</b>   | <b>286,770</b>      | <b>421,600</b>   | <b>308,955</b>   |
| <b>Forced Underground Renewal</b>            |                        |                  |                  |                  |                  |                     |                  |                  |
| Overhead Conductors & Devices                |                        |                  |                  |                  | 2,011            | 1,299               |                  | 1,575            |
| Underground Conductors & Devices             |                        |                  |                  |                  | 23,637           | 15,271              | 92,560           | 18,509           |
| Line Transformers                            | 958,998                |                  |                  | 132,840          | 236,062          | 238,336             | 306,023          | 288,871          |
| <b>Sub-Total</b>                             | <b>958,998</b>         | <b>0</b>         | <b>0</b>         | <b>132,840</b>   | <b>261,710</b>   | <b>254,906</b>      | <b>398,583</b>   | <b>308,955</b>   |
| <b>Restricted Wire Replacement</b>           |                        |                  |                  |                  |                  |                     |                  |                  |
| Poles, Towers & Fixtures                     | 532,777                | 166,908          | 23,679           | 130,895          | 372,010          | 274,814             | 400,224          | 418,175          |
| Overhead Conductors & Devices                |                        | 195,224          | 59,650           | 90,998           | 371,776          | 284,386             | 408,070          | 432,741          |
| Line Transformers                            |                        | 15,436           | 12,128           | 36,009           | 133,426          | 78,066              | 81,726           | 118,790          |
| <b>Sub-Total</b>                             | <b>532,777</b>         | <b>377,568</b>   | <b>95,458</b>    | <b>257,902</b>   | <b>877,211</b>   | <b>637,266</b>      | <b>890,020</b>   | <b>969,706</b>   |



|                                       |                  |                   |                  |                  |                  |                  |                  |                  |
|---------------------------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Transformers</b>                   |                  |                   |                  |                  |                  |                  |                  |                  |
| Line Transformers                     |                  | 88,125            |                  |                  | 59,775           |                  |                  | 56,024           |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>88,125</b>     | <b>0</b>         | <b>0</b>         | <b>59,775</b>    | <b>0</b>         | <b>0</b>         | <b>56,024</b>    |
| <b>Substation 16</b>                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  | 19,871            |                  |                  | 35,585           | 73,445           | 186,746          |                  |
| Overhead Conductors & Devices         |                  | 14,420            |                  |                  |                  | 19,098           |                  |                  |
| Line Transformers                     |                  | 122,592           |                  |                  |                  | 162,362          |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>156,883</b>    | <b>0</b>         | <b>0</b>         | <b>35,585</b>    | <b>254,906</b>   | <b>186,746</b>   | <b>0</b>         |
| <b>Station Upgrades - Dx</b>          |                  |                   |                  |                  |                  |                  |                  |                  |
| Transformer Station Equipment >50 kV  |                  | 49,279            |                  |                  |                  | 12,288           |                  | 7,759            |
| Distribution Station Equipment <50 kV | 213,111          | 855,072           | 358,362          | 433,146          | 315,900          | 489,365          | 118,749          | 308,987          |
| Poles, Towers & Fixtures              |                  | 348               | 563              |                  | 850              | 439              |                  | 277              |
| Overhead Conductors & Devices         | 530,000          | 3,135             |                  |                  | 50,557           | 13,389           |                  | 8,454            |
| Underground Conduit                   | 1,308,081        |                   | 7,042            |                  |                  | 1,756            |                  | 1,109            |
| Services (Overhead & Underground)     |                  |                   |                  |                  | 51               | 13               |                  | 8                |
| System Supervisor Equipment           |                  |                   | 6,466            |                  | 9,708            | 4,033            |                  | 2,547            |
| <b>Sub-Total</b>                      | <b>2,051,192</b> | <b>907,833</b>    | <b>372,433</b>   | <b>433,146</b>   | <b>377,066</b>   | <b>521,283</b>   | <b>118,749</b>   | <b>329,140</b>   |
| <b>Station Upgrades - Tx</b>          |                  |                   |                  |                  |                  |                  |                  |                  |
| Transformer Station Equipment >50 kV  | 213,111          | 387,967           | 459,406          | 73,236           | 71,955           |                  | 126,406          | 105,163          |
| Distribution Station Equipment <50 kV |                  | 11,738            | 30,374           |                  | 21,672           |                  |                  | 6,758            |
| Poles, Towers & Fixtures              |                  | 995               |                  |                  |                  |                  |                  | 105              |
| Overhead Conductors & Devices         |                  |                   |                  |                  | 202              |                  | 8,951            | 21               |
| <b>Sub-Total</b>                      | <b>213,111</b>   | <b>400,700</b>    | <b>489,779</b>   | <b>73,236</b>    | <b>93,829</b>    | <b>0</b>         | <b>135,357</b>   | <b>112,048</b>   |
| <b>Voltage Conversion</b>             |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV | 2,728,887        | 935               |                  | 257,569          |                  | 86,788           | 2,998            | 81,568           |
| Poles, Towers & Fixtures              |                  | 20,689            |                  | 646,133          | 371,099          | 348,464          | 282,276          | 327,507          |
| Overhead Conductors & Devices         |                  | 30,175            | 45,055           | 336,557          | 457,601          | 291,882          | 464,974          | 274,327          |
| Underground Conduit                   |                  | 526               |                  | 51,597           | 163,259          | 72,311           | 22,367           | 67,962           |
| Underground Conductors & Devices      |                  | 5,787             |                  | 17,822           | 5,606            | 9,809            | 31,293           | 9,219            |
| Line Transformers                     |                  | 19,684            | 681              | 299,308          | 149,900          | 157,654          | 264,766          | 148,173          |
| Services (Overhead & Underground)     |                  | 5,170             |                  |                  |                  | 1,736            | 264              | 1,631            |
| <b>Sub-Total</b>                      | <b>2,728,887</b> | <b>82,976</b>     | <b>45,737</b>    | <b>1,608,986</b> | <b>1,147,466</b> | <b>968,644</b>   | <b>1,068,938</b> | <b>910,387</b>   |
| <b>Switch Replacement</b>             |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  |                   |                  |                  |                  |                  |                  |                  |
| Poles, Towers & Fixtures              |                  |                   | 13,236           |                  |                  |                  |                  |                  |
| Overhead Conductors & Devices         |                  | 66,736            | 105,123.07       | 99,881.12        |                  |                  |                  |                  |
| Underground Conductors & Devices      | 106,555          |                   | 18,71            |                  |                  |                  |                  |                  |
| Line Transformers                     |                  | 46,482            | 4,578.38         |                  |                  |                  |                  |                  |
| Services (Overhead & Underground)     |                  | 14,590            |                  |                  |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>106,555</b>   | <b>127,808</b>    | <b>122,957</b>   | <b>99,881</b>    | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Insulator Replacement</b>          |                  |                   |                  |                  |                  |                  |                  |                  |
| Poles, Towers & Fixtures              |                  | 291,484           | 4,489            |                  |                  |                  |                  |                  |
| Overhead Conductors & Devices         |                  | 10,491            | 242,586.42       | 185,049.10       |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>301,975</b>    | <b>247,076</b>   | <b>185,049</b>   | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>New Building</b>                   |                  |                   |                  |                  |                  |                  |                  |                  |
| Buildings                             |                  | 1,861,207         | 244,854          | 66,532           | 82,630           |                  | 8,109            |                  |
| Poles, Towers & Fixtures              |                  | 11                |                  |                  |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>1,861,219</b>  | <b>244,854</b>   | <b>66,532</b>    | <b>82,630</b>    | <b>0</b>         | <b>8,109</b>     | <b>0</b>         |
| <b>POD Generation</b>                 |                  |                   |                  |                  |                  |                  |                  |                  |
| Poles, Towers & Fixtures              |                  |                   | 2,726            |                  |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>0</b>          | <b>2,726</b>     | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>34.5 kV Expansion</b>              |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  |                   | 86               |                  |                  |                  |                  |                  |
| Transformer Station Equipment >50 kV  |                  |                   |                  |                  |                  |                  | 1,157            |                  |
| Underground Conductors & Devices      |                  |                   | 902.05           |                  |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>0</b>          | <b>988</b>       | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>1,157</b>     | <b>0</b>         |
| <b>Substation 19</b>                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  |                   | 163,164          |                  |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>0</b>          | <b>163,164</b>   | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Energy Storage Project</b>         |                  |                   |                  |                  |                  |                  |                  |                  |
| Transformer Station Equipment >50 kV  |                  |                   | 158,518          | -12,822          | 203,252.56       | 425,000          | 971,770          |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>0</b>          | <b>158,518</b>   | <b>-12,822</b>   | <b>203,253</b>   | <b>425,000</b>   | <b>971,770</b>   | <b>0</b>         |
| <b>PMH Replacement Program</b>        |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  |                   | 16,238           |                  |                  |                  |                  |                  |
| Poles, Towers & Fixtures              |                  |                   | 836.63           |                  |                  |                  |                  |                  |
| Overhead Conductors & Devices         |                  | 11,064            | 10,455.85        |                  |                  |                  |                  |                  |
| Underground Conductors & Devices      |                  | 1,976             |                  |                  |                  |                  |                  |                  |
| Line Transformers                     | 159,833          |                   | 99,485.92        | 49,302.52        | 87,999           |                  | 35,936           |                  |
| <b>Sub-Total</b>                      | <b>159,833</b>   | <b>13,040</b>     | <b>127,016</b>   | <b>49,303</b>    | <b>87,999</b>    | <b>0</b>         | <b>35,936</b>    | <b>0</b>         |
| <b>Substation 10</b>                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Distribution Station Equipment <50 kV |                  | 2,942,315         | 674,216          | 174,344          |                  |                  |                  |                  |
| Poles, Towers & Fixtures              |                  | 109,521           |                  |                  |                  |                  |                  |                  |
| Overhead Conductors & Devices         |                  | 97,288            | 5,815.08         | 236.68           |                  |                  |                  |                  |
| Underground Conductors & Devices      |                  | 57,863            | 6.34             |                  |                  |                  |                  |                  |
| Line Transformers                     |                  | 35,219            |                  |                  |                  |                  |                  |                  |
| System Supervisor Equipment           |                  | 32,153            | 21,741.08        | 4,349.42         |                  |                  |                  |                  |
| <b>Sub-Total</b>                      | <b>0</b>         | <b>3,274,360</b>  | <b>701,779</b>   | <b>178,930</b>   | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>SCADA</b>                          |                  |                   |                  |                  |                  |                  |                  |                  |
| Transformer Station Equipment >50 kV  |                  |                   |                  | 25,347           |                  |                  | 77,560           | 4,170            |
| Distribution Station Equipment <50 kV | 266,389          | 128,475           | 970              |                  |                  |                  | 1,853            | 21,297           |
| Overhead Conductors & Devices         |                  |                   |                  |                  |                  |                  | 148              |                  |
| System Supervisor Equipment           |                  | 2,498             | 128,386.27       | 201.65           | 33,359           |                  | 14,852           | 27,055           |
| <b>Sub-Total</b>                      | <b>266,389</b>   | <b>130,973</b>    | <b>129,357</b>   | <b>25,548</b>    | <b>33,359</b>    | <b>0</b>         | <b>94,413</b>    | <b>52,522</b>    |
| <b>Miscellaneous</b>                  |                  |                   |                  |                  |                  |                  |                  |                  |
|                                       |                  | 36,153            | 1,483            | 5,693            | 588              | 0                |                  | 63,099           |
| <b>Total</b>                          | <b>8,940,002</b> | <b>11,797,527</b> | <b>7,706,781</b> | <b>6,710,694</b> | <b>5,988,627</b> | <b>5,677,982</b> | <b>6,352,193</b> | <b>5,388,176</b> |



# Sault Smart Grid

*SSM City Council, July 9, 2018*



# Smart Grid & Regulation

- ❖ 1998 Electricity Act – some regulatory definition provided
- ❖ OEB Regulatory understanding & oversight developing
- ❖ 2009 - Green Energy & Green Economy Act
- ❖ Mar 25, 2010 – OEB Filing Requirements: Distribution Plans
  - Filing under Deemed Conditions of Licence
- ❖ Nov 23, 2010 – Min. of Energy Order in Council to OEB -  
...steps in relation to the establishment, implementation  
and promotion of a smart grid.
  - (objectives from Electricity Act + objectives from Green Energy Act)







# What is a Smart Grid?

- ❖ Sault Smart Grid has two main components:
  - Voltage Optimization (VVO)
    - Controls the voltage to increase efficiency and lower power consumption
    - <https://www.youtube.com/watch?v=7uco3UuHbVk>
  - Distribution Automation (DA)
    - Self-healing grid
    - Increases reliability of system
    - <https://www.youtube.com/watch?v=V6haWLM0Rrs>



# Other Smart Grid Benefits



- ❖ Grid Insight
  - Allows us to have greater understanding of the system and to make more effective data driven decisions
- ❖ Allows for increased Distributed Energy Resources (DERs)
  - E.g. Electric Vehicle, Small home generation
- ❖ Significant GHG emission reductions
  - Reduction of 2,804 tonnes CO<sub>2</sub> annually directly from Sault Smart Grid

# 2018 Project

- ❖ Timeframe:
  - Start fall 2018 (engineering work)
  - Construction starts spring 2019
  - Project completed early 2020





# 2018 Project Proposal



|                       |                |
|-----------------------|----------------|
| Project Cost (direct) | \$32,751,469   |
| Funding (approx.)     | \$(14,340,000) |
| Net Project Cost      | \$18,501,469   |



# Monthly Costs



| Item                | Monthly Payment          |
|---------------------|--------------------------|
| LEASE PAYMENT TOTAL | \$123,989 indexed        |
| Maintenance         | \$62,487 indexed         |
| <b>TOTAL</b>        | <b>\$186,476 indexed</b> |





# Monthly Benefits



| Item                         | Monthly Amount           |
|------------------------------|--------------------------|
| Energy Savings               | \$129,500 indexed        |
| Avoided CapEx                | \$28,559                 |
| LDC Efficiencies*            | \$2,568 indexed          |
| Depreciation Tax Benefit     | \$28,930                 |
| <b>TOTAL MONTHLY SAVINGS</b> | <b>\$189,557 indexed</b> |

\* Conservative



# Bill Impacts



| Residential                              | Fixed portion | Variable portion | Total    |
|--|---------------|------------------|----------|
| SSG cost                                 | \$0.66        | \$1.01           | \$1.67   |
| SSG Efficiency Gain                      |               |                  | \$(1.78) |
| Impact to bill (direct savings vs costs) |               |                  | \$(0.11) |
| Reliability gain (Leidos analysis)       |               |                  | \$(3.27) |
| Direct and Indirect Impact               |               |                  | \$(3.38) |



# Events to Date

- ❖ Financial Due Diligence completed by Navigant (2016) and PUC (2018)
  - Results included in this presentation
- ❖ Technical Due Diligence completed by Navigant
- ❖ PUC Board approval June 26<sup>th</sup>, 2018
- ❖ Legal Due Diligence underway
- ❖ Project Agreement
  - Draft completed
  - Final version subject to funding amounts/timing, OEB conditions





# Next Steps

- ❖ With Shareholder approval, next steps are:
  - Confirm funding amounts and negotiate agreements
    - Expect to have in place in early fall
  - Submit Interim Capital Module (ICM) to Ontario Energy Board (OEB)
    - Submission in early fall, decision in early 2019.



# Pre-Work Plan

- ❖ Prior to OEB approval, we will proceed with some engineering work to get the project underway



# Resolution

**WHEREAS** the PUC Services Board has approved the Smart Grid Proposal as presented on June 26, 2018 subject to the following conditions precedent:

- Federal/Provincial funding approved (>\$9 million)
- Shareholder approves the project
- OEB approval for the first of two consecutive ICMs in place

**AND WHEREAS** the PUC Services Inc. Board is required to seek Shareholder approval for a single capital expenditure in excess of \$5 million or any capital expenditure in aggregate in excess of \$10 million. An approval decision is now being requested for the Smart Grid Proposal by the Shareholder

**BE IT RESOLVED THAT** the Shareholder approves the Sault Smart Grid proposal as presented subject to the following remaining Conditions Precedent:

- Federal/Provincial funding approved (>\$9 million)
- OEB approval for the first of two consecutive ICMs in place





Questions?

