



August 19, 2019

Ontario Energy Board
P.O. Box 2319
2300 Yonge Street
27th Floor
Toronto, ON M4P 1E4
Attention: Ms. Kirsten Walli, Board Secretary

Dear Ms. Walli:

**Re: EB-2019-0032
ENWIN Utilities Ltd. Application for Approval of Distribution Rates and Other
Charges Effective January 1, 2020 (the "Application")
ENWIN's Proposal on Elimination of the Large Use Ford Annex Rate Class**

Pursuant to the list of requested approvals contained at section 1.4.14 of Exhibit 1 with respect to the proposed elimination of the Large Use Ford Annex Rate Class contained at section 7.2.2 of Exhibit 7 of ENWIN Utilities Ltd.'s ("ENWIN's") Application, please find enclosed a letter in support of ENWIN's proposal received from Ford Motor Company.

Background

ENWIN contacted Ford Motor Company ("Ford") directly on or about July 31, 2019 to seek support of its proposal to eliminate the Large Use Ford Annex rate class.

The proposed elimination of the Large Use Ford Annex rate class will result in the movement of the sole customer in this class to the Large Use – 3TS rate class. This elimination allows ENWIN to align its remaining three Large Use customers served by dedicated transformer stations into a single consistent rate class.

Interrogatory Response to AMPCO 40

In order to provide Ford with some additional context surrounding potential bill impact simulations, the draft response to interrogatory AMPCO-40 was provided. Subsequently, Ford requested an additional bill impact simulation using a different average quantity of both kilowatt hours ("kWh") and kilowatts ("kW") than what was used in the bill impact simulation contained in the draft response to interrogatory AMPCO-40. ENWIN provided the additional bill impact simulation to Ford, and is summarized below.

Additional Bill Impact Simulation

Estimated monthly rates:

LU – Ford Annex Rate Class (prior to class consolidation):

Assumed 8,000 kw demand and 6,000,000 kwh/month consumption

Distribution charges: \$101,607.59

Total Bill: \$926,324.55

Customer Class:	LARGE USE - FORD ANNEX SERVICE CLASSIFICATION						
RPP / Non-RPP:	Non-RPP (Other)						
Consumption	6,000,000	kWh					
Demand	8,000	kW					
Current Loss Factor	1.0045						
Proposed/Approved Loss Factor	1.0045						

	Current OEB-Approved			Proposed			Impact	
	Rate (\$)	Volume	Charge (\$)	Rate (\$)	Volume	Charge (\$)	\$ Change	% Change
Monthly Service Charge	\$ 109,654.73	1	\$ 109,654.73	\$ 115,062.79	1	\$ 115,062.79	\$ 5,408.06	4.93%
Distribution Volumetric Rate	\$ -	8000	\$ -	\$ -	8000	\$ -	\$ -	-
Fixed Rate Riders	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Volumetric Rate Riders	\$ 0.1680	8000	\$ (1,344.00)	\$ 1.6819	8000	\$ (13,455.20)	\$ (12,111.20)	901.13%
Sub-Total A (excluding pass through)			\$ 108,310.73			\$ 101,607.59	\$ (6,703.14)	-6.19%
Line Losses on Cost of Power	\$ -	-	\$ -	\$ -	-	\$ -	\$ -	-
Total Deferral/Variance Account Rate Riders	\$ 0.3646	8,000	\$ 2,916.80	\$ 0.4795	8,000	\$ (3,836.00)	\$ (6,752.80)	-231.51%
CBR Class B Rate Riders	\$ -	8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
GA Rate Riders	\$ -	6,000,000	\$ -	\$ -	6,000,000	\$ -	\$ -	-
Low Voltage Service Charge	\$ -	8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
Smart Meter Entry Charge (if applicable)	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Additional Fixed Rate Riders	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Additional Volumetric Rate Riders		8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
Sub-Total B - Distribution (includes Sub-Total A)			\$ 111,227.53			\$ 97,771.59	\$ (13,455.94)	-12.10%
RTSR - Network	\$ 3.5270	8,000	\$ 28,216.00	\$ 3.6214	8,000	\$ 28,971.20	\$ 755.20	2.68%
RTSR - Connection and/or Line and Transformation Connection	\$ 0.7426	8,000	\$ 5,940.80	\$ 0.7419	8,000	\$ 5,935.20	\$ (5.60)	-0.09%
Sub-Total C - Delivery (including Sub-Total B)			\$ 145,384.33			\$ 132,677.99	\$ (12,706.34)	-8.74%
Wholesale Market Service Charge (WMSC)	\$ 0.0034	6,027,000	\$ 20,491.80	\$ 0.0034	6,027,000	\$ 20,491.80	\$ -	0.00%
Rural and Remote Rate Protection (RRRP)	\$ 0.0005	6,027,000	\$ 3,013.50	\$ 0.0005	6,027,000	\$ 3,013.50	\$ -	0.00%
Standard Supply Service Charge	\$ 0.25	1	\$ 0.25	\$ 0.25	1	\$ 0.25	\$ -	0.00%
Average IESO Wholesale Market Price	\$ 0.1101	6,027,000	\$ 663,572.70	\$ 0.1101	6,027,000	\$ 663,572.70	\$ -	0.00%
Total Bill on Average IESO Wholesale Market Price			\$ 832,462.58			\$ 819,756.24	\$ (12,706.34)	-1.53%
HST	13%		\$ 108,220.14	13%		\$ 106,568.31	\$ (1,651.82)	-1.53%
Total Bill on Average IESO Wholesale Market Price			\$ 940,682.72			\$ 926,324.55	\$ (14,358.16)	-1.53%

Large Use – 3TS Rate Class (after class consolidation):
 Assumed 8,000 kw demand and 6,000,000 kwh/month consumption
 Distribution charges: \$60,768.02
 Total Bill: \$878,976.23

Customer Class:	LARGE USE - 3TS SERVICE CLASSIFICATION
RPP / Non-RPP:	Non-RPP (Other)
Consumption:	6,000,000 kWh
Demand:	8,000 kW
Current Loss Factor:	1.0045
Proposed/Approved Loss Factor:	1.0045

	Current OEB-Approved			Proposed			Impact	
	Rate (\$)	Volume	Charge (\$)	Rate (\$)	Volume	Charge (\$)	\$ Change	% Change
Monthly Service Charge	\$ 28,953.80	1	\$ 28,953.80	\$ 36,890.42	1	\$ 36,890.42	\$ 7,936.62	27.41%
Distribution Volumetric Rate	\$ 2.9416	8000	\$ 23,532.80	\$ 3.5331	8000	\$ 28,264.80	\$ 4,732.00	20.11%
Fixed Rate Riders	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Volumetric Rate Riders	\$ 0.2858	8000	\$ 2,286.40	\$ 0.5484	8000	\$ (4,387.20)	\$ (6,673.60)	-291.88%
Sub-Total A (excluding pass through)			\$ 54,773.00			\$ 60,768.02	\$ 5,995.02	10.95%
Line Losses on Cost of Power	\$ -	-	\$ -	\$ -	-	\$ -	\$ -	-
Total Deferral/Variance Account Rate Riders	\$ 0.6817	8,000	\$ (5,453.60)	\$ 0.6122	8,000	\$ (4,897.60)	\$ 556.00	-10.20%
CBR Class B Rate Riders	\$ -	8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
GA Rate Riders	\$ -	6,000,000	\$ -	\$ -	6,000,000	\$ -	\$ -	-
Low Voltage Service Charge	\$ -	8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
Smart Meter Entity Charge (if applicable)	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Additional Fixed Rate Riders	\$ -	1	\$ -	\$ -	1	\$ -	\$ -	-
Additional Volumetric Rate Riders	\$ -	8,000	\$ -	\$ -	8,000	\$ -	\$ -	-
Sub-Total B - Distribution (includes Sub-Total A)			\$ 49,319.40			\$ 55,870.42	\$ 6,551.02	13.28%
RTSR - Network	\$ 3.5270	8,000	\$ 28,216.00	\$ 3.6214	8,000	\$ 28,971.20	\$ 755.20	2.68%
RTSR - Connection and/or Line and Transformation Connection	\$ 0.7426	8,000	\$ 5,940.80	\$ 0.7419	8,000	\$ 5,935.20	\$ (5.60)	-0.09%
Sub-Total C - Delivery (including Sub-Total B)			\$ 83,476.20			\$ 90,776.82	\$ 7,300.62	8.75%
Wholesale Market Service Charge (WMS)	\$ 0.0034	6,027,000	\$ 20,491.80	\$ 0.0034	6,027,000	\$ 20,491.80	\$ -	0.00%
Rural and Remote Rate Protection (RRRP)	\$ 0.0005	6,027,000	\$ 3,013.50	\$ 0.0005	6,027,000	\$ 3,013.50	\$ -	0.00%
Standard Supply Service Charge	\$ 0.25	1	\$ 0.25	\$ 0.25	1	\$ 0.25	\$ -	0.00%
Average IESO Wholesale Market Price	\$ 0.1101	6,027,000	\$ 663,572.70	\$ 0.1101	6,027,000	\$ 663,572.70	\$ -	0.00%
Total Bill on Average IESO Wholesale Market Price			\$ 770,554.45			\$ 777,855.07	\$ 7,300.62	0.95%
HST	13%		\$ 100,172.08	13%		\$ 101,121.16	\$ 949.08	0.95%
Total Bill on Average IESO Wholesale Market Price			\$ 870,726.53			\$ 878,976.23	\$ 8,249.70	0.95%

Ford responded by providing the letter of support for ENWIN's proposal which is appended as Attachment 1.

Should you have any questions, please do not hesitate to contact the undersigned.

Yours very truly,

ENWIN Utilities Ltd.



Per: Paul J. Gleason, BA, LLM
 Director, Regulatory Affairs & Corporate Secretary

Cc: EB-2019-0032 parties
Tina Li (OEB)
Ian Richler (OEB)

Attachment (1): Ford Motor Company letter dated August 12, 2019



August 12, 2019

Helga Reidel
President & CEO
ENWIN Utilities Limited
787 Ouellette Ave,
Windsor, ON
N9A 4J4

330 Town Center Dr #1100
Dearborn, MI 48126

Dear Ms. Reidel:

Re: ENWIN's Proposal on Transfer to Large Use – 3TS Rate Class

I am writing to you on behalf of Ford Motor Company ("Ford") in respect of ENWIN's proposal to eliminate the Large Use – Ford Annex rate class and the movement of Ford into the Large Use – 3TS rate class ("Proposal").

ENWIN Utilities Ltd. ("ENWIN") contacted us on July 31, 2019 regarding their 2020 Cost of Service Application ("Application") filed on April 26, 2019 to seek support of the Proposal. We understand from the evidence in their Application at Exhibit 7 page 4¹ that ENWIN proposes to eliminate the Large Use – Ford Annex rate class and transfer Ford Annex to the Large Use – 3TS rate class. In effect, our total monthly distribution bill would be reduced from approximately \$102,000 per month to approximately \$61,000 per month. We have also reviewed the relevant draft response to interrogatory AMPCO-40. We are supportive of ENWIN's proposal.

In addition, the communications between ENWIN and Ford included in the Attachments to AMPCO-40 should be kept confidential as it is related to our previous negotiations and could affect our competitive position in the market if it is disclosed to the public.

Sincerely,

John Rohlf

Electricity Supply Manager

Ford Motor Co.

¹ EB-2019-0032 – ENWIN Utilities Ltd. 2020 COS Application, Exhibit 7
<http://www.rds.ontario.ca/HPECMWebDrawer/Record/640411/File/document>