

Enbridge Gas Inc.  
2021 Rate Application – Incremental Capital Module Funding  
**EB-2020-0181**  
Quinte Manufacturers Association Interrogatories  
December 21, 2020

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**QMA 1.**

**Ex.C/T1/S1/Pg.6** – Enbridge Gas System Overview - *Strategic Priority 2*

The description of Strategic Priority is unclear. If the word “integration” in the following quote is referring to the amalgamation of legacy Enbridge Gas Distribution and Union Gas, please explain and clarify what is meant by the statement: “The integration also provides an opportunity for greater strategic focus and a stronger platform to face the challenges and opportunities in the Ontario Energy Sector”.

**QMA 2.**

**Ex.C/T1/S1/Pg.7** – Enbridge Gas System Overview - *Strategic Priority 3*

The evidence states: “It is therefore, a critical priority for the Company to engage proactively with communities and customers to understand customer preferences and challenges...”

Please explain how the Company undertakes this work with larger: a) general service customers on a regular basis; and b) specifically with manufacturers and processors in the Bay of Quinte region of Ontario.

**QMA 3.**

**Ex.C/T1/S1/Pg.8** – Enbridge Gas System Overview – *Strategic Priority 6*

The evidence states in Strategic Priority 6 that Enbridge is committed to being part of the transition to a lower carbon economy. Consideration is given to co-generation, CNG, RNG and hydrogen blending, etc. When planning for and considering future customer attachments (ref. paragraph 13, clause vi, pg. 12) and the cost to connect cogeneration for example, please explain how Enbridge engages with manufacturing and processing customers who may be considering alternatives for expanding facilities in industrial areas/campus developments where suitable gas pressures and volumes may be a concern going forward.

**QMA 4.**

**Ex.C/T1/S1/Pg.34** – Section 4.1.1 *Customer Needs and Overall System Planning Policy Objectives*

At paragraph 67, the evidence states, in part, that Enbridge has a “...robust ongoing market research program...” Please explain how this program surveys and gathers information from larger general service manufacturers and processors in the Bay of Quinte region to reflect customer interests and preferences.

**QMA 5.**

**Ex.C/T3/S1 and Ex.C/T1/S1/Pg.34-37** - Section 4.1.1 *Customer Needs and Overall System Planning Policy Objectives*

Enbridge Gas commissioned Ipsos Public Affairs to undertake a customer engagement survey. Did the survey include legacy Union North manufacturing and processing general service customers including manufacturers and processors specifically in the Bay of Quinte region?

**QMA 6.**

**Ex.C/T2/S1/Pg.60** – AMP - Section 4.1.6 *Strategy and Planning*

The evidence states that “EGI uses a governance framework to align Asset Management Plans and decision-making within the enterprise’s overall strategic objectives at the lowest total cost of ownership.” Please explain and clarify what this statement means within the context of “the lowest total cost of ownership” with appropriate examples.

**QMA 7.**

**Ex.C/T2/S1/AMP Appendix** - Investment Summary Report - *Low Carbon Energy Project TOC Hydrogen Blending Facility*

A leave to Construct application is required for the LCEP project which is part of the Growth Asset class of projects. Please explain in detail how the investment opportunity in the TOC Hydrogen Blending Facility (“HBF”) will advance the blending of hydrogen with natural gas across the distribution network. Is the HBF considered a demonstration project? if so, please indicate the proposed lifespan of the project and what form of evaluation reporting will be undertaken to determine the feasibility of expanding HBF’s in Ontario. Please confirm that this

project is not considered a core business investment given the Enbridge Gas commitment to a low carbon economy as indicated in the Company's Strategic Priority 6.