



April 14, 2021

Ontario Energy Board
2300 Yonge Street, Suite 2700
Toronto M4P 1E4

Attention: Ms. Christine Long, Registrar

Dear Madam:

Subject: EB-2021-0118 - Framework for Energy Innovation: Distributed Resources and Utility Incentives

WSP is a global engineering and professional services firm. The Advisory & Consulting group of WSP Canada (“WSP”) provides technical and advisory services for power and utilities’ clients in Canada. WSP applauds the Ontario Energy Board (“OEB”) staff on the transparent consultation related to distributed energy resources (“DER”) even through the current challenging times.

The techno-economic developments in the energy technologies are enabling the value created by DERs to reach many participants across the power systems. WSP thanks OEB for the opportunity to participate in the consultations to date and would like to be engaged in future discussions, as this allows the firm to contribute to the conversations and support its clients in providing techno-economic solutions.

WSP is in agreement with the structuring of near-term workstreams to focus on DER usage and DER integration. With the experience in providing techno-economic solutions through DERs, WSP would like to participate in the Working Group, involved with workstream #1 (DER Usage). It is a self-nomination and a short bio is provided for your review.

WSP thanks OEB and we look forward to being involved in the next phase of consultation.

Yours sincerely,

Sagar Kancharla

Sagar Kancharla,
National Lead, Energy Transition & Investments
Services - Power

Appendix



Sagar Kancharla

National Lead – Energy Transition & Investments
Advisory & Consulting, Energy, Resources & Industry
WSP Canada

At WSP, Sagar is involved with advising public sector and private organizations in the energy, resources and industry sectors, navigate the energy transition. In particular - evaluating opportunities, enabling strategic decisions and guiding successful executions. He is an accomplished leader in the pipelines, power and utilities sector with many years of experience in the private sector and the public administration. His broad expertise is built from the roles he held in strategy, corporate development, finance, regulatory, energy economics and enterprise risk in organizations that include Ontario Energy Board, Ontario Ministry of Finance, Enbridge and GE.

He is an infrastructure enthusiast keeping a constant pulse and sharing his perspectives on the global developments. He has extensive experience of market analysis and investment reviews of opportunities across the energy infrastructure and services spectrum – utilities (gas/electric); gas mid-stream (storage, transmission, LNG/CNG/RNG); power generation (gas, renewable); energy technologies (hydrogen, district energy, fuel cell, distributed generation, smart meters); alternative transportation fuels and conservation programs.

He is a civil engineering undergraduate and an MBA graduate from Indian Institute of Management, Ahmedabad, India and McMaster University, Canada. He has attended the Harvard Business School's High Potential Leadership Program. He is also a Chartered Director from The Directors College, Canada. Member, Board of Directors, Geneva Centre for Autism, Toronto.