

**EB-2021-0002**

**Enbridge Gas Inc.**

**Multi-Year Demand Side Management Plan  
(2022 to 2027)**

**FRPO COMPENDIUM**

**Oral Hearing**

**EGI PANEL 2**

**Exhibit I.8.EGI.STAFF.18**

**Adding 2015 & Total from I.5.EGI.FRPO.4**

Filed: 2021-11-15

EB-2021-0002 Exhibit I.8.EGI.STAFF.18

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e) Please discuss the impact of shifting the majority of the percentage of net benefits shared to savings in the higher ranges in an effort to provide an incentive for Enbridge Gas to pursue significantly greater net benefits, f

Net Benefit Range	% of Net Benefits Shared	Max Annual Incentive By Range
\$0-100M	0.00%	\$0
\$100-200M	0.25%	\$250,000
\$200-300M	0.25%	\$250,000
\$300-400M	0.50%	\$500,000
\$400-500M	2.50%	\$2,500,000
\$500M+	3.75%	\$3,130,000
<b>TOTAL</b>		<b>\$6,630,000</b>

Response

a) Please see the following tables displaying the annual shareholder incentives for the requested scenarios. For the benefit of the reader, the 2016-2020 original actual shareholder incentives achieved in the respective years are pre

Historical DSMI with Current (2015-2020 Framework) Method	2016	2017	2018	2019	2020 <sup>1</sup>
<b>LEG</b>	\$6,365,751	\$2,120,130	\$3,982,872	\$6,717,372	\$3,586,470
<b>LUG</b>	\$4,120,731	\$5,519,140	\$6,366,226	\$5,950,363	\$2,726,196
<b>Total DSMI</b>	<b>\$10,486,482</b>	<b>\$7,639,270</b>	<b>\$10,349,098</b>	<b>\$12,667,735</b>	<b>\$6,312,667</b>
<b>% of maximum shareholder incentive</b>	<b>50.2%</b>	<b>36.6%</b>	<b>49.5%</b>	<b>60.6%</b>	<b>30.2%</b>

2015 *	TOTAL 2015-2020
\$10,077,695	\$32,850,290
\$7,472,480	\$32,155,136

\*Totals from FRPO.4

<sup>1</sup>. 2020 calculations are based on are draft audit results.

i)

Historical DSMI Recalculated with Proposed 2023+ Hybrid Method (66.7% Annual Scorecard & 33.3% Net Benefits shared savings)	2016	2017	2018	2019	2020 <sup>1</sup>
EGD Annual Scorecard	\$4,474,354	\$2,081,735	\$3,271,039	\$4,656,529	\$3,092,722
Union Annual Scorecard	\$3,145,609	\$4,010,523	\$4,469,683	\$4,172,206	\$2,511,067
<b>Annual Scorecard DSMI</b>	<b>\$7,619,963</b>	<b>\$6,092,259</b>	<b>\$7,740,722</b>	<b>\$8,828,735</b>	<b>\$5,603,789</b>
<b>Net Benefits Shared Savings</b>	<b>\$1,774,981</b>	<b>\$1,543,661</b>	<b>\$1,490,472</b>	<b>\$2,627,210</b>	<b>\$1,178,443</b>
<b>Total DSMI</b>	<b>\$9,394,944</b>	<b>\$7,635,919</b>	<b>\$9,231,194</b>	<b>\$11,455,945</b>	<b>\$6,782,231</b>

<sup>1</sup>. 2020 calculations are based on are draft audit results.

ADDED BY FRPO