Presentation to the OEB regarding: Enbridge's DSM Plan for Ontario (2023-27)

March 24, 2022



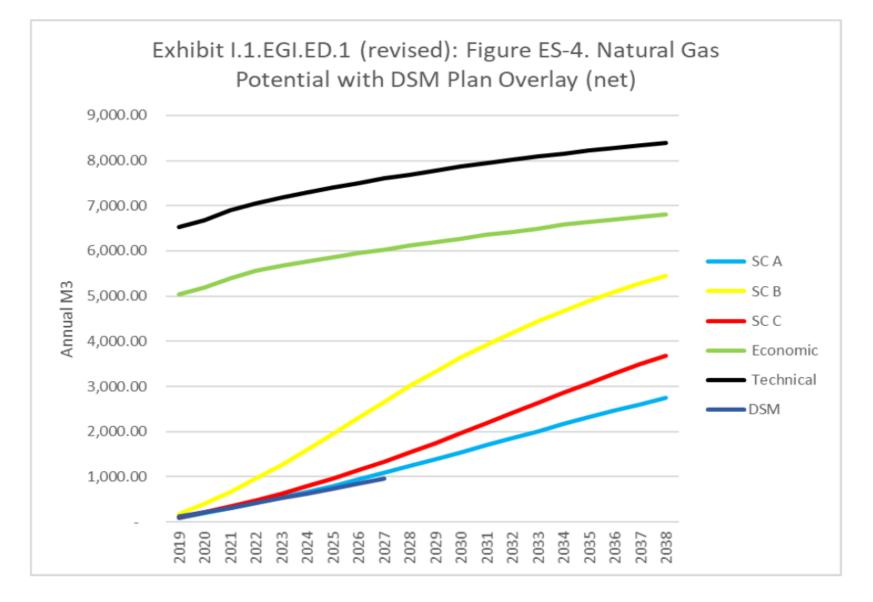
Context

- OEB-approved DSM portfolios have been delivering results for almost 3 decades, but innovation and progress have stagnated.
- Now is the time DSM innovation, programs, budgets, partnerships and results are needed more than ever and this will continue to 2027 and beyond.
- Ontario was a best practice jurisdiction, but is now not even delivering the minimal expectations outlined by the (conservative) 2019 Potential Study.
- Ontario Ontario's Made-in-Ontario Environmental Plan has enhanced natural gas reducing emissions by 3.2 Mt by 2030.
- Per Provincial Policy, Communities across Ontario are developing and delivering community energy plans and/or climate action plans.
- The OEB DSM Decision will set the direction for the next 5 years ... and beyond



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2019 Potential Study Benchmarking



OEB Specific Context

OEB Mandate Letter – November 15, 2021

I expect to see the establishment of multi-year natural gas Demand Side Management (DSM) programming and the implementation of the OEB's Integrated Resource Planning framework for assessing demand-side and supply-side alternatives to pipeline infrastructure in meeting natural gas system needs. I would like to express my strong interest in a framework that delivers increased natural gas conservation savings and reduces greenhouse gas emissions. Conservation is a strong driver for cost savings for ratepayers, and with the introduction of carbon pricing, conservation can also transform homes and help protect ratepayers from the impact of the carbon tax. Natural gas conservation programs have delivered continued value for money for ratepayers – <u>based on OEB-verified results for 2019, every dollar spent on natural gas DSM has resulted in up to \$3 in participant and social benefits</u>.

OEB Directive – March 2014

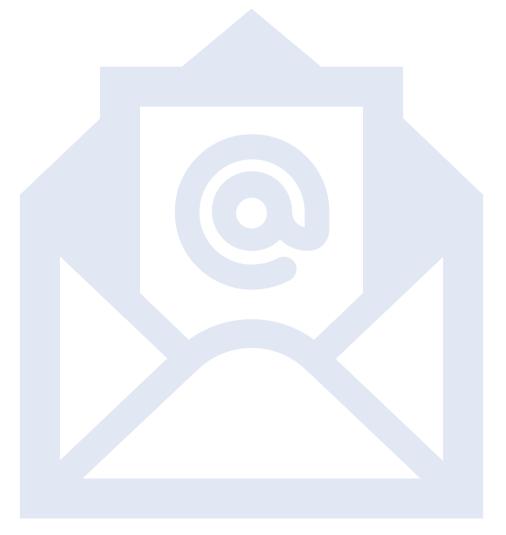
that the DSM Framework shall enable the achievement of all cost-effective DSM and more closely align DSM efforts with CDM efforts, as far as is appropriate and reasonable having regard to the respective characteristics of the natural gas and electricity sectors;



Sample Opportunities for Improvement

- Require all cost-effective partnerships and joint programs with IESO, municipalities, other levels of governments, delivery channels, etc.
- Require DSM plans to specifically acknowledge and align with municipal energy and emissions plan objectives.
- Increased spending and programs to align with the Made-in Ontario Environment Plan and Cost-effective DSM opportunities outlined in the OEB/IESO Energy Efficiency Potential Study.
- Targeted DSM (synergies and cost savings not included by Enbridge in DSM Plan).
- Require meaningful stakeholder consultation and information sharing (similar to OEB mandate in IRP Decision)
- Specific opportunities and issues identified by municipalities and other stakeholders.
- Better alignment between DSM and gas (IRP) options planning (e.g. like IESO does with CDM auctions, etc).





Thank you! & Questions

2019 Potential Study Benchmarking (gross)

