

# EB-2022-0219 : 1 : Cathy Galler

COST CLAIM NUMBER 707	SUBMISSION DEADLINE DATE October 04, 2022	CLAIM STATUS Approved by Finance
EB# EB-2022-0219: Rates: QRAM: Enbridge Gas Inc.	OTHER EB#S	PHASE #* 1
INTERVENOR Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	INTERVENOR COMPANY* Industrial Gas Users Association, Ottawa: Corporation	INTERVENOR TYPE Full Registrant
HST RATE ONTARIO 13.00	EXCHANGE RATE	COUNTRY Canada
HST NUMBER 89659 3323 RT0001	LATE SUBMISSION ALLOWED No	EXTENSION DEADLINE DATE

**PARTICIPANTS**

New	Non-Filing Participant First, Last Name	Filing Participant	Participant Total (\$)	Participant Claim Status
No	,	Mondrow, Ian; +1 (416) 369-4670 ian.mondrow@gowlingwlg.com	1,193.28	Submitted
No	,	Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	22.60	Submitted
No	,	Ott, Brandon ; + 1 (905) 904-0286 Brandon.ott@utilisconsulting.ca	1,039.60	Submitted

**ATTACHMENTS**

Attachment	Attachment Date	Participant	Document Type	Claim Type	Import Message
IGUA EB-2022-0219 Cost Claim 100420221017.pdf					

TOTAL LEGAL/CONSULTANT/OTHER FEES 1,996.00	TOTAL DISBURSEMENTS 0.00	TOTAL HST 259.48
TOTAL CLAIM 2,255.48	TOTAL AMOUNT AWARDED	
REASON FOR DISALLOWANCE	REASON FOR DISALLOWANCE - 2	REASON FOR DISALLOWANCE - 3

MAKE CHEQUE PAYABLE TO  
Industrial Gas Users Association

SEND PAYMENT TO ADDRESS  
851 Industrial Avenue, P.O. Box 30  
Ottawa, ON  
K1G 4L3

ATTENTION

**SUBMIT SECTION**

I am a representative of the Party. I have examined all of the documentation in support of this cost claim. The costs incurred and time spent are directly related to the Party's participation in the OEB Process referred to above.

This cost claim does not include any costs for work done, or time spent, by a person that is an employee or officer of the Party as described in section 6.05 and 6.09 of the OEB's Practice Direction on Cost Awards.

The information (fees and disbursements) filed in this cost claim is complete and accurate and in accordance with the OEB's Practice Direction for Cost Awards and Appendix A, the Cost Awards Tariff.

SUBMITTED BY  
Ian Mondrow

DATE SUBMITTED  
October 04, 2022

**Ian Mondrow**

<b>CASE</b> EB-2022-0219: Rates: QRAM: Enbridge Gas Inc.	<b>COST CLAIM</b> EB-2022-0219 : 1 : Cathy Galler	<b>INTERVENOR NAME</b> Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	<b>PARTICIPANT CLAIM STATUS</b> Submitted
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<b>FILING PARTICIPANT</b> Mondrow, Ian; +1 (416) 369-4670 ian.mondrow@gowlingwlg.com	<b>NEW PARTICIPANT</b> No	<b>NON-FILING PARTICIPANT F. NAME</b>	<b>NON-FILING PARTICIPANT L. NAME</b>
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<b>SERVICE PROVIDER TYPE</b> Legal Counsel	<b>YEAR CALLED TO BAR</b> 1991	<b>COMPLETED YEARS PRACTICING/YEARS OF RELEVANT EXPERIENCE</b> 31	<b>HOURLY RATE</b> 330
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<b>CV STATUS (FOR CONSULTANT/ANALYST)</b> CV Required	<b>LAST CV DATE</b>	<b>HST RATE CHARGED</b> 13.00
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<b>HEARINGS</b> Yes	<b>CONSULTATIONS</b> No	<b>DISBURSEMENTS</b> No
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**HEARINGS**

<u>Name</u>	<u>Hours</u>	<u>Hourly Rate</u>	<u>Sub Total</u>	<u>HST Rate</u>	<u>HST</u>	<u>Total</u>
<b>Review Application and Evidence</b>						
Review Application and Evidence	1.70	330	561.00	13.00	72.93	633.93
<b>Discovery</b>						
Preparation of Interrogatories		330		13.00		
Review Interrogatory Responses	0.80	330	264.00	13.00	34.32	298.32
Technical Conference Preparation		330		13.00		
Technical Conference Attendance		330		13.00		
Technical Conference Follow Up		330		13.00		
<b>Issues List</b>						
Preparation		330		13.00		
Attendance at Issues Conference		330		13.00		
<b>Intervenor Evidence</b>						
Preparation		330		13.00		
Interrogatory Responses		330		13.00		
Preparation of Witness(es) for Attendance at Hearing		330		13.00		
<b>Settlement Conference / ADR</b>						
Preparation		330		13.00		
Attendance		330		13.00		
Preparation of Settlement Proposal		330		13.00		
Attendance at Presentation to Panel		330		13.00		
<b>Oral Hearing</b>						
Preparation		330		13.00		
Attendance at Oral Hearing		330		13.00		
<b>Submissions</b>						
Written Submissions	0.50	330	165.00	13.00	21.45	186.45
Oral Submissions		330		13.00		
Attendance at Oral Submissions		330		13.00		
<b>Other Attendance</b>						
Other Attendance		330		13.00		
<b>Communication</b>						
With Client		330		13.00		
With Other Parties		330		13.00		
<b>Motions</b>						
Preparation of Motion(s) Materials		330		13.00		
Prepare Submissions on the Motion(s)		330		13.00		
Attendance at Hearing on Motion(s)		330		13.00		
<b>Confidentiality</b>						

Preparation of Application for Confidentiality		330		13.00		
Prepare Submissions on Confidentiality		330		13.00		
Attendance at Hearing on Confidentiality		330		13.00		
<b>Decision</b>						
Review	0.20	330	66.00	13.00	8.58	74.58
<b>Rate Order</b>						
Review		330		13.00		
Prepare Submission on Rate Order		330		13.00		
<b>Total Service Provider Fees</b>						
Total Service Provider Fees:			1,056.00		137.28	1,193.28

## Attachments

<u>Attachment</u>	<u>Document Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Mondrow_TimeDocket_20221004.pdf	Time Docket	

## Hearings, Consultations, Disbursements Attachments

<u>Attachment</u>	<u>Related Disbursement Claim</u>	<u>Document Type</u>	<u>Claim Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Mondrow_TimeDocket_20221004.pdf		Time Docket	Hearings	



**Client Code** 190123  
**Client Name** Industrial Gas Users Association  
**Nature of Client Business** Oil & Gas  
  
**Matter Code** T986728  
**Matter Name** EGI QRAM (IGUA22-ON-EGI-1)  
**Client Reference Code**  
**Practice Area of Work**  
**Status** Open Open and Active  
**Open Date**  
**Close Date**  
**Billing Professional** Mondrow, Ian (1760)  
**Nature of Work**  
**Tax Jurisdiction** Ontario HST (ONT)

WIP Fees Detail

	Date	Timekeeper	Remarks	Hours
RAE	Sep 12, 2022	Mondrow, Ian 1760	Note to B. Ott (Utilis) regarding review and comment on EGI October, 2022 application;	0.3
RAE	Sep 12, 2022	Mondrow, Ian 1760	Review QRAM filing and note to S. Rahbar to brief and confirm instructions;	0.6
RAE-0.4 SUB-0.5	Sep 13, 2022	Mondrow, Ian 1760	Review Utilis report on October, 2022 QRAM; <u>review and revise draft IGUA comment letter</u> ;	0.9
SUB	Sep 13, 2022	Galler, Cathy 8440	Formatting and filing EGI October 1, 2022 QRAM letter of comment;	0.2
IRR	Sep 14, 2022	Mondrow, Ian 1760	Review FRPO questions filed and note to Utilis requesting additional information regarding impact (if any) on IGUA member rates based thereon;	0.2
RAE	Sep 15, 2022	Mondrow, Ian 1760	Review supplemental Utilis report on LVC impacts of load balancing cost changes proposed;	0.4
IRR	Sep 17, 2022	Mondrow, Ian 1760	Review FRPO submission and note to B. Ott (Utilis) for comment from IGUA member perspective; review EGI reply submission and IRRs to FRPO and additional note to B. Ott (Utilis) regarding derivation of load balancing cost increase;	0.4
IRR	Sep 19, 2022	Mondrow, Ian 1760	Review EGI reply to FRPO questions;	0.2
DR	Sep 27, 2022	Mondrow, Ian 1760	Retrieve and review October 2022 QRAM decision;	0.2
<b>Total</b>				<b>3.4</b>

<https://gowlinks.gowlings.corp/site/rex/matterDesc/wipdetail.asp?matteruno=1096016> | Cathy Galler

**Cathy Galler**

<b>CASE</b>	<b>COST CLAIM</b>	<b>INTERVENOR NAME</b>	<b>PARTICIPANT CLAIM STATUS</b>
EB-2022-0219: Rates: QRAM: Enbridge Gas Inc.	EB-2022-0219 : 1 : Cathy Galler	Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	Submitted

<b>FILING PARTICIPANT</b>	<b>NEW PARTICIPANT</b>	<b>NON-FILING PARTICIPANT F. NAME</b>	<b>NON-FILING PARTICIPANT L. NAME</b>
Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	No		

<b>SERVICE PROVIDER TYPE</b>	<b>YEAR CALLED TO BAR</b>	<b>COMPLETED YEARS PRACTICING/YEARS OF RELEVANT EXPERIENCE</b>	<b>HOURLY RATE</b>
Articling Student/Paralegal			100

<b>CV STATUS (FOR CONSULTANT/ANALYST)</b>	<b>LAST CV DATE</b>	<b>HST RATE CHARGED</b>
CV Required		13.00

<b>HEARINGS</b>	<b>CONSULTATIONS</b>	<b>DISBURSEMENTS</b>
Yes	No	No

**HEARINGS**

<u>Name</u>	<u>Hours</u>	<u>Hourly Rate</u>	<u>Sub Total</u>	<u>HST Rate</u>	<u>HST</u>	<u>Total</u>
<b>Review Application and Evidence</b>						
Review Application and Evidence		100		13.00		
<b>Discovery</b>						
Preparation of Interrogatories		100		13.00		
Review Interrogatory Responses		100		13.00		
Technical Conference Preparation		100		13.00		
Technical Conference Attendance		100		13.00		
Technical Conference Follow Up		100		13.00		
<b>Issues List</b>						
Preparation		100		13.00		
Attendance at Issues Conference		100		13.00		
<b>Intervenor Evidence</b>						
Preparation		100		13.00		
Interrogatory Responses		100		13.00		
Preparation of Witness(es) for Attendance at Hearing		100		13.00		
<b>Settlement Conference / ADR</b>						
Preparation		100		13.00		
Attendance		100		13.00		
Preparation of Settlement Proposal		100		13.00		
Attendance at Presentation to Panel		100		13.00		
<b>Oral Hearing</b>						
Preparation		100		13.00		
Attendance at Oral Hearing		100		13.00		
<b>Submissions</b>						
Written Submissions	0.20	100	20.00	13.00	2.60	22.60
Oral Submissions		100		13.00		
Attendance at Oral Submissions		100		13.00		
<b>Other Attendance</b>						
Other Attendance		100		13.00		
<b>Communication</b>						
With Client		100		13.00		
With Other Parties		100		13.00		
<b>Motions</b>						
Preparation of Motion(s) Materials		100		13.00		
Prepare Submissions on the Motion(s)		100		13.00		
Attendance at Hearing on Motion(s)		100		13.00		
<b>Confidentiality</b>						

Preparation of Application for Confidentiality	100	13.00		
Prepare Submissions on Confidentiality	100	13.00		
Attendance at Hearing on Confidentiality	100	13.00		
<b>Decision</b>				
Review	100	13.00		
<b>Rate Order</b>				
Review	100	13.00		
Prepare Submission on Rate Order	100	13.00		
<b>Total Service Provider Fees</b>				
Total Service Provider Fees:		20.00	2.60	22.60

## Attachments

<u>Attachment</u>	<u>Document Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Galler_Tim eDocket_20221004.pdf	Time Docket	

## Hearings, Consultations, Disbursements Attachments

<u>Attachment</u>	<u>Related Disbursement Claim</u>	<u>Document Type</u>	<u>Claim Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Galler_TimeDocket_20221004.pdf		Time Docket	Hearings	



**Client Code** 190123  
**Client Name** Industrial Gas Users Association  
**Nature of Client Business** Oil & Gas  
  
**Matter Code** T986728  
**Matter Name** EGI QRAM (IGUA22-ON-EGI-1)  
**Client Reference Code**  
**Practice Area of Work**  
**Status** Open Open and Active  
**Open Date**  
**Close Date**  
**Billing Professional** Mondrow, Ian (1760)  
**Nature of Work**  
**Tax Jurisdiction** Ontario HST (ONT)

WIP Fees Detail

	Date	Timekeeper	Remarks	Hours
RAE	Sep 12, 2022	Mondrow, Ian 1760	Note to B. Ott (Utilis) regarding review and comment on EGI October, 2022 application;	0.3
RAE	Sep 12, 2022	Mondrow, Ian 1760	Review QRAM filing and note to S. Rahbar to brief and confirm instructions;	0.6
RAE-0.4 SUB-0.5	Sep 13, 2022	Mondrow, Ian 1760	Review Utilis report on October, 2022 QRAM; review and revise draft IGUA comment letter;	0.9
SUB	Sep 13, 2022	Galler, Cathy 8440	Formatting and filing EGI October 1, 2022 QRAM letter of comment;	0.2
IRR	Sep 14, 2022	Mondrow, Ian 1760	Review FRPO questions filed and note to Utilis requesting additional information regarding impact (if any) on IGUA member rates based thereon;	0.2
RAE	Sep 15, 2022	Mondrow, Ian 1760	Review supplemental Utilis report on LVC impacts of load balancing cost changes proposed;	0.4
IRR	Sep 17, 2022	Mondrow, Ian 1760	Review FRPO submission and note to B. Ott (Utilis) for comment from IGUA member perspective; review EGI reply submission and IRRs to FRPO and additional note to B. Ott (Utilis) regarding derivation of load balancing cost increase;	0.4
IRR	Sep 19, 2022	Mondrow, Ian 1760	Review EGI reply to FRPO questions;	0.2
DR	Sep 27, 2022	Mondrow, Ian 1760	Retrieve and review October 2022 QRAM decision;	0.2
<b>Total</b>				<b>3.4</b>

<https://gowlinks.gowlings.corp/site/rex/matterDesc/wipdetail.asp?matteruno=1096016> | Cathy Galler

**Brandon Ott**

<b>CASE</b>	<b>COST CLAIM</b>	<b>INTERVENOR NAME</b>	<b>PARTICIPANT CLAIM STATUS</b>
EB-2022-0219: Rates: QRAM: Enbridge Gas Inc.	EB-2022-0219 : 1 : Cathy Galler	Galler, Cathy ; +1 (416) 369-4570 cathy.galler@gowlingwlg.com	Submitted

<b>FILING PARTICIPANT</b>	<b>NEW PARTICIPANT</b>	<b>NON-FILING PARTICIPANT F. NAME</b>	<b>NON-FILING PARTICIPANT L. NAME</b>
Ott, Brandon ; + 1 (905) 904-0286 Brandon.ott@utilisconsulting.ca	No		

<b>SERVICE PROVIDER TYPE</b>	<b>YEAR CALLED TO BAR</b>	<b>COMPLETED YEARS PRACTICING/YEARS OF RELEVANT EXPERIENCE</b>	<b>HOURLY RATE</b>
Consultant		12	230

<b>CV STATUS (FOR CONSULTANT/ANALYST)</b>	<b>LAST CV DATE</b>	<b>HST RATE CHARGED</b>
CV Attached	October 04, 2022	13.00

<b>HEARINGS</b>	<b>CONSULTATIONS</b>	<b>DISBURSEMENTS</b>
Yes	No	No

**HEARINGS**

<u>Name</u>	<u>Hours</u>	<u>Hourly Rate</u>	<u>Sub Total</u>	<u>HST Rate</u>	<u>HST</u>	<u>Total</u>
<b>Review Application and Evidence</b>						
Review Application and Evidence	4.00	230	920.00	13.00	119.60	1,039.60
<b>Discovery</b>						
Preparation of Interrogatories		230		13.00		
Review Interrogatory Responses		230		13.00		
Technical Conference Preparation		230		13.00		
Technical Conference Attendance		230		13.00		
Technical Conference Follow Up		230		13.00		
<b>Issues List</b>						
Preparation		230		13.00		
Attendance at Issues Conference		230		13.00		
<b>Intervenor Evidence</b>						
Preparation		230		13.00		
Interrogatory Responses		230		13.00		
Preparation of Witness(es) for Attendance at Hearing		230		13.00		
<b>Settlement Conference / ADR</b>						
Preparation		230		13.00		
Attendance		230		13.00		
Preparation of Settlement Proposal		230		13.00		
Attendance at Presentation to Panel		230		13.00		
<b>Oral Hearing</b>						
Preparation		230		13.00		
Attendance at Oral Hearing		230		13.00		
<b>Submissions</b>						
Written Submissions		230		13.00		
Oral Submissions		230		13.00		
Attendance at Oral Submissions		230		13.00		
<b>Other Attendance</b>						
Other Attendance		230		13.00		
<b>Communication</b>						
With Client		230		13.00		
With Other Parties		230		13.00		
<b>Motions</b>						
Preparation of Motion(s) Materials		230		13.00		
Prepare Submissions on the Motion(s)		230		13.00		
Attendance at Hearing on Motion(s)		230		13.00		
<b>Confidentiality</b>						



Preparation of Application for Confidentiality	230	13.00	
Prepare Submissions on Confidentiality	230	13.00	
Attendance at Hearing on Confidentiality	230	13.00	
<b>Decision</b>			
Review	230	13.00	
<b>Rate Order</b>			
Review	230	13.00	
Prepare Submission on Rate Order	230	13.00	
<b>Total Service Provider Fees</b>			
Total Service Provider Fees:	920.00	119.60	1,039.60

## Attachments

<u>Attachment</u>	<u>Document Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_Invoice_20221004.pdf	Invoice	
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_TimeDocket_20221004.pdf	Time Docket	
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_CV_20221004.pdf	CV	

## Hearings, Consultations, Disbursements Attachments

<u>Attachment</u>	<u>Related Disbursement Claim</u>	<u>Document Type</u>	<u>Claim Type</u>	<u>Import Message</u>
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_Invoice_20221004.pdf		Invoice	Hearings	
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_TimeDocket_20221004.pdf		Time Docket	Hearings	
IGUA_EB-2022-0219_CostClaim_Ott_Utilis_CV_20221004.pdf		CV	Hearings	

# STATEMENT OF HOURS

**Utilis Consulting Inc**

**Monthly Time Sheet - Brandon Ott**

283 Reach St.  
Uxbridge  
Ontario L9P 0N2

Contractor:  
Client:  
Contractor phone:  
Contractor e-mail:

Brandon Ott  
Industrial Gas Users Association  
905-904-0286  
[andrew.mandyam@utilisconsulting.ca](mailto:andrew.mandyam@utilisconsulting.ca)  
[brandon.ott@utilisconsulting.ca](mailto:brandon.ott@utilisconsulting.ca)

Month : Sep-22

Brandon Ott						
Day	Date	Client Code	Work Description	Billable Hours	Rate Per Hour	Total
Thursday	01-09-22	IGUA			230.00	
Friday	02-09-22	IGUA			230.00	
Saturday	03-09-22	IGUA			230.00	
Sunday	04-09-22	IGUA			230.00	
Monday	05-09-22	IGUA			230.00	
Tuesday	06-09-22	IGUA			230.00	
Wednesday	07-09-22	IGUA			230.00	
Thursday	08-09-22	IGUA			230.00	
Friday	09-09-22	IGUA			230.00	
Saturday	10-09-22	IGUA			230.00	
Sunday	11-09-22	IGUA			230.00	
Monday	12-09-22	IGUA			230.00	
Tuesday	13-09-22	IGUA	Full Review of Enbridge Gas Oct.1, 2022 QRAM Application 9:30-12:30	3	230.00	690.00
Wednesday	14-09-22	IGUA	Deep Review of Load Balancing Rate Impacts 12:00-13:00	1	230.00	230.00
Thursday	15-09-22	IGUA			230.00	
Friday	16-09-22	IGUA			230.00	
Saturday	17-09-22	IGUA			230.00	
Sunday	18-09-22	IGUA			230.00	
Monday	19-09-22	IGUA			230.00	
Tuesday	20-09-22	IGUA			230.00	
Wednesday	21-09-22	IGUA			230.00	
Thursday	22-09-22	IGUA			230.00	
Friday	23-09-22	IGUA			230.00	
Saturday	24-09-22	IGUA			230.00	
Sunday	25-09-22	IGUA			230.00	
Monday	26-09-22	IGUA			230.00	
Tuesday	27-09-22	IGUA			230.00	
Wednesday	28-09-22	IGUA			230.00	
Thursday	29-09-22	IGUA			230.00	
Friday	30-09-22	IGUA			230.00	
<b>Totals</b>				<b>4.00</b>		<b>920.00</b>

Utilis Consulting Inc.  
283 Reach St  
Uxbridge ON L9P 0N2  
www.utilisconsulting.ca  
GST/HST Registration No.: 708151733



# INVOICE

## BILL TO

Industrial Gas Users  
Association  
851 Industrial Ave, PO Box 30  
Ottawa, ON  
K1G 4L3

INVOICE # 1170  
DATE 30/09/2022  
DUE DATE 30/10/2022  
TERMS Net 30

DATE	ACTIVITY	DESCRIPTION	TAX	QTY	RATE	AMOUNT
	<b>Regulatory Consulting Services</b>	Brandon Ott Hours (Sep.13-14, 2022)	HST ON	4	230.00	920.00

Technical Support & Review for IGUA's intervention in Enbridge Gas  
October 1, 2022 QRAM proceeding EB-2022-0219

SUBTOTAL 920.00  
HST (ON) @ 13% 119.60  
TOTAL 1,039.60  
BALANCE DUE **\$1,039.60**

## TAX SUMMARY

RATE	TAX	NET
HST (ON) @ 13%	119.60	920.00

Experienced energy professional with expertise in the areas of regulatory affairs, business development and utility management, with a reputation for strategic problem solving and clear communication. Skilled in gas supply, energy efficiency, stakeholder relations and entrepreneurship. A demonstrated ability to work with experts and professionals to unpack complex and obscure issues, cut to the core of challenges, and lead diverse teams toward shared success.

## **Professional Experience**

### **Utilis Consulting Inc. (October 2020 – Present)**

#### **President & Partner**

- Consulting services include rate modelling and rate design, special research and analysis studies/reports, development of regulatory strategy and pre-filed evidence, liaison between business and regulatory departments and execution of stakeholder relationships to support company leadership in their regulatory process to achieve OEB approvals of their applications.

### **Enbridge Gas Inc., Toronto, Ontario, Canada (January 2013 – August 2020)**

#### **Manager, Regulatory Applications (September 2018 – August 2020)**

##### ***Case Manager for various Ontario Energy Board applications.***

- Led development, submission, and successful approval of Enbridge Gas's first 5 Year Gas Supply Plan, securing funding for upstream costs in excess of \$10 billion CAD over the course of the Plan.
- Led development, submission, and successful approval of Enbridge Gas's Renewable Natural Gas procurement application, incorporating renewable natural gas into a natural gas distributor's system supply for the first time in Ontario.
- Led development, submission, and successful approval of various leave to construct infrastructure applications (e.g. Bathurst Reinforcement of ~\$12 million CAD, Owen Sound Reinforcement of ~\$60 million CAD).
- Led development, submission, and defence of a new Rate application specific to embedded distributors. Rate was approved with little to no variation relative to proposal.
- Led Quarterly Rate Adjustment Mechanism applications from 2019 to 2020, including integration of legacy utilities' applications post-amalgamation, updating rates quarterly for changes in upstream costs and other rate riders.

#### **Supervisor, Gas Supply Regulatory Affairs (September 2017 – August 2018)**

##### ***Management of upstream CER/NEB regulatory affairs, gas supply participation in OEB applications and other initiatives.***

- Led Enbridge Gas Distribution's analysis for settlement negotiations with TC Energy regarding the Mainline Mid-Term Review, as well as regulatory participation before the NEB/CER. Efforts led to a settlement regarding 3 years of TC Energy's tolls with a revenue requirement of over \$1.5 billion.
- Led Enbridge Gas Distribution's RNG procurement RFP in 2018; the first of its kind by a natural gas distributor in the Province of Ontario.

**Brandon Ott, M.A.**  
**President, Utilis Consulting Inc.**



**Supervisor, Demand Side Management Policy & Business Development (March 2015 – August 2017)**  
*Leadership of Demand Side Management policy and strategy team, as well as leadership of various business development initiatives.*

- Working with Sr. Management, led the development and regulatory defence of the largest natural gas conservation plan in Canadian history at that time. This DSM Plan received regulatory approval for \$359 million from 2015 to 2020 in pursuit of over 7 billion m<sup>3</sup> in natural gas reductions; the equivalent of removing 2.6 million homes from the natural gas system for an entire year.
- Created, reviewed and revised excel-based models of varying complexity to ensure analysis used as basis for internal decision-making and external presentation was both accurate and intuitive.
- Regularly met with representatives of the Independent Electricity System Operator (IESO), Local Distribution Companies, Ontario Energy Board Staff, and intervenor interest groups in order to establish partnerships and further a collaborative approach to conservation and energy efficiency in Ontario.

**Senior Analyst, Demand Side Management (January 2013 – February 2015)**  
*Active participant in preparation and defence of DSM OEB applications, as well as ongoing strategic and compliance support to DSM business.*

- Prepared formal and informal submissions to the Ontario Energy Board on a wide variety of topics related to DSM. Contributions to the development of the regulator's 2015 DSM Framework allowed for a doubling of budgets, and the exploration of a variety of new lines of business.
- Provided key analysis and strategic input for Enbridge's approved Leave to Construct application for the Greater Toronto Area Project, with estimated capital expenditures exceeding \$500 million CAD.

**Just Energy, Mississauga, Ontario, Canada (September 2011 – December 2012)**

**Manager, Regulatory Affairs & Government Relations**

*Responsible for regulatory submissions, relationships, compliance, and Open Bill Access participation.*

- Accountable for all regulatory submissions and meaningful relations with Regulators in Canada, including the Ontario Energy Board, British Columbia Utilities Commission, Manitoba Public Utilities Board, SaskEnergy/SaskPower, and Alberta Utilities Commission.
- Led Just Energy / National Home Services participation in settlement conference and negotiation with Enbridge Gas Distribution regarding Open Bill Access.
- Regulatory leader for partnership with Red Ventures LLC (Charlotte, NC, U.S.A.) for marketing of energy supply in over a dozen North American jurisdictions.

**Blackstone Energy Solutions, Toronto, Ontario, Canada (May 2010 – August 2011)**

**Business Development**

*Responsible for analysis of Government and Electricity System Operator policies and renewable energy business development initiatives*

- Prepared and submitted responses to RFP's, RFQ's and RFI's independently and working in a team environment to municipalities, social housing corporations, and real estate investment firms.
- Secured \$1,624,000 CAD in revenue between January and August of 2011.

## Education

**University of Toronto, Master of Arts: Political Science & Environmental Studies, 2010**

**University of Guelph, Honours Bachelor of Arts: Political Science & Geography, 2009**