



# Electricity Retailer Licence Application

## RGC Energy Inc. (ER)

### 1. Application Type

**1. (a) Application Type**

New     Renewal

### 2. The Applicant

**2. (a) Legal Name of the Applicant**

RGC Energy Inc. (ER)

**2. (b) Business Classification**

Sole Proprietorship     Partnership     Corporation     Other

**2. (c) Date of Formation or Incorporation**

September 14, 2022

**2. (d) Province/State of Formation or Incorporation**

Ontario

**2. (e) Country of Formation or Incorporation**

Canada

**2. (f) If the applicant is an individual, are they at least 18 years old?**

If the applicant is an individual, the applicant must be at least 18 years old.

Yes     No     Not Applicable

**2. (g) Head Office or Business Address of the Applicant**

<u>STREET ADDRESS</u>	<u>CITY</u>	<u>PROVINCE/STATE</u>	<u>COUNTRY</u>	<u>POSTAL/ZIP CODE</u>
401 Vaughan Valley Blvd	Woodbridge	Ontario	Canada	L4H 3B5

**WEBSITE**

<https://rinomatogroup.com/>

**Main Phone Number and Email Address**

<u>PHONE NUMBER</u>	<u>TOLL FREE</u>	<u>EMAIL ADDRESS</u>
905-851-6616	1-833-425-2446	grace.r@rinomatogroup.com

**2. (h) Please describe the applicant's current or intended line of business and business activities.**

The applicant intends to sell electricity from rooftop solar photovoltaic, renewable energy and enter into a PPA with its customers. It intends to work with its customers for a net-metering application with the local utility under the third-party ownership provisions.

### 3. Licence Primary Contact

The licensee shall designate a person who will act as a primary contact with the Ontario Energy Board (OEB) on matters related to the licence.

#### 3. (a) Licence Primary Contact

<u>SALUTATION</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>TITLE/POSITION</u>	<u>COMPANY</u>
Ms.	Russell	Grace	Director, Project Development	RGC Energy Inc.
<u>PHONE NUMBER</u>	<u>TOLL FREE</u>	<u>EMAIL ADDRESS</u>		
519-619-1457	1-833-425-2446	grace.r@rinomatogroup.com		

#### 3. (b) Is the Licence Primary Contact address the same as the Head Office or Business address?

Yes  No

**NOTE:** If the Licence Primary Contact Address is not in Ontario, the applicant must also provide the contact information for service purposes in Ontario. The applicant may provide the address of an agent (an individual who is a resident of Ontario and is at least 18 years old, or a corporation that has its head office or registered office in Ontario) as the contact for service.

#### 3. (c) Contact Information for Service in Ontario

##### Address for Service in Ontario

<u>PROVINCE/STATE</u>	<u>COUNTRY</u>
Ontario	Canada

### 4. Application Primary Contact

The primary contact for the licence application may be a person within the applicant's organization other than the licence primary contact noted above. An applicant may also choose to designate a consultant, lawyer, etc. to be the primary contact for the licence application. The OEB will communicate with this person during the course of the application review process, but with the licence primary contact after a licence is issued.

#### 4. (a) Is the Application Primary Contact the same as the Licence Primary Contact?

Yes  No

### 5. Customer Complaint or Inquiries Primary Contact

Provide contact information of the person to whom correspondence or communication regarding customer complaints or inquiries should be addressed. The mailing address should be in Ontario and the phone number should be listed in Ontario. If the applicant intends to retail electricity to low-volume consumers (annually consuming less than 150,000 kilowatt hours of electricity), the applicant should also provide a toll-free phone number for the general public to use.

#### 5. (a) Customer Complaint or Inquiries Primary Contact

<u>SALUTATION</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>TITLE/POSITION</u>	<u>COMPANY</u>
Ms.	Russell	Grace	Director, Project Development	RGC Energy Inc.
<u>PHONE NUMBER</u>	<u>TOLL FREE</u>	<u>EMAIL ADDRESS</u>		
519-619-1457	1-833-425-2446	grace.r@rinomatogroup.com		

**Customer Complaint or Inquiries Primary Contact Address**

<u>STREET ADDRESS</u>	<u>CITY</u>	<u>PROVINCE/STATE</u>	<u>COUNTRY</u>	<u>POSTAL/ZIP CODE</u>
401 Vaughan Valley Blvd	Woodbridge	Ontario	Canada	L4H 3B5

**WEBSITE**

https://rinomatogroup.com/

## 6. Trade Names

The electricity retailer licence authorizes the licensee to conduct business using the name under which the licence is held (i.e. the applicant's legal name). It also provides for the use of trade names by the licensee.

**6. (a) Does the applicant intend to use trade names?**

Yes  No

## 7. Applicant's Licensing Status and History

**7. (a) Has the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) ever been licensed by the OEB?**

Yes  No

The *Business Corporations Act* definition for "affiliate" can be found at [www.e-laws.gov.on.ca](http://www.e-laws.gov.on.ca).

**7. (b) Does the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) have any other application(s) before the OEB?**

Yes  No

**7. (c) Has the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) ever undertaken energy sector activity in any other jurisdiction within North America?**

Yes  No

**7. (d) Is the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) an Independent Electricity System Operator (IESO) market participant?**

Yes  No

## 8. Officers, Directors and Key Individuals

**8. (a) Please confirm the number of officers, directors and key individuals in your organization.**

4

**8. (b) In the table below, identify the key individuals that are responsible for executing the following functions for the applicant: matters related to regulatory requirements and conduct, financial matters and technical matters.**

Key individuals include the Chief Executive Officer, the Chief Financial Officer, other officers and directors, partners or proprietors.

**NOTES:**

1. List a minimum of 3 key individuals in the table below. Additional information about each key individual is required in Section 17.
2. One of the listed key individuals must sign the completed application. See Section 19 for signing authority details.

Name of Key Individual	Email	Title/Position within Applicant's Business (or identify company if not the Applicant's Business)
Christian Rinomato	christian@rinomatogroup.com	President, RGC Energy Inc.
Grace Russell	grace.r@rinomatogroup.com	Director, Project Development, RGC Energy Inc.
Corey McBurney	corey@rinomatogroup.com	Managing Director, Sustainability, RGC Energy Inc.
Richard Faccio	richard@rinomatogroup.com	Treasurer, RGC Energy Inc.

## 9. Intended Markets and Services

**9. (a) Identify the applicant's intended markets and services. Select all that apply.**

- To sell or offer to sell electricity to low-volume consumers (annually consuming less than 150,000 kilowatt hours of electricity) in Ontario.
- To sell or offer to sell electricity to large-volume consumers (annually consuming more than 150,000 kilowatt hours of electricity) in Ontario.
- To sell electricity generated by a renewable generation facility under a Power Purchase Agreement (i.e. retail contract) to a low-volume consumer who will be entering into a net metering arrangement with their distributor. To learn more, click [here](#).
- To sell electricity generated by a renewable generation facility under a Power Purchase Agreement (i.e. retail contract) to a large-volume consumer who will be entering into a net metering arrangement with their distributor. To learn more, click [here](#).
- To act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario.
- To act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to large-volume consumers, or as an agent or broker for large-volume consumers with respect to the sale or offering for sale of electricity in Ontario.

**9. (b) Is the applicant currently providing any of the above listed services?**

- Yes       No

**9. (b\_no) If no, indicate when the applicant intends to provide these services.**

First Quarter 2023

**9. (c) Wholesale Market Participation: Does the applicant intend to operate in the IESO-administered markets and settle bilateral contracts through the IESO?**

Yes  No

**9. (c\_no) If no, please explain how the applicant intends to participate.**

The applicant intends to retail electricity directly to end use consumers and settle retail contracts monthly directly with that electricity consumer.

**9. (d) Retail Market Participation: Does the applicant intend to settle the wholesale market cost of electricity consumed by its customers through a distributor's settlement system?**

Yes  No

**9. (d\_no) If no, please explain how the applicant intends to participate.**

The electricity consumer will settle any electricity consumed from the distributor directly with the distributor on its monthly electricity bill.

**9. (e) Describe in detail the applicant's current or intended business model and product offering(s). Include details of all products the applicant intends to offer to its customers and explain how the commodity pricing will be determined for each of the applicant's product offering.**

The applicant intends to sell electricity from rooftop solar photovoltaic, renewable energy and enter into a PPA with its customers. It intends to work with its customers for a net-metering application with the local utility under the third-party ownership provisions. The commodity pricing will be determined based upon costs plus a reasonable margin. Over the long term our customers are expected to save money.

**9. (f) Does the applicant intend to acquire any services from the third-party service providers (e.g. customer service, call centre, settlement services)?**

Yes  No

**9. (f\_yes) If yes, please provide the following information:**

- i. Describe functions to be provided by the third-party service providers and reasons for outsourcing these functions.
- ii. Provide detailed information on the third-party service providers.
- iii. Explain how the applicant's ability to comply with its legal and regulatory obligations will not be negatively impacted by using third-party service providers?

RGC Energy relies on external partnerships including regulatory consultants, operations and maintenance technicians, industry specific engineers, and contractors with years of experience for installation of PV Solar assets that perform for the required life-cycles.

There will be no negative impact utilizing third party contractors to support for installation, operations. RGC Energy rigorously vets its suppliers. RGC Energy will enter into detailed contracts with its third party suppliers that require compliance and meeting performance criteria and will perform regular audits. RGC Energy will be internally managing customer service and billing. RGC Energy will also manage the sales process internally.

Jim MacDougall (formally OEB employee) is a consultant working with the applicant and has experience in regulatory requirements for retailing in the Ontario electricity market and he will remain active working with the applicant to maintain highest levels of license compliance.

Caroline Jageman is RGC Energy's Regulatory counsel to assist with compliance and due diligence of its business model, customer service practices and sales.

**CONFIDENTIAL SECTIONS**

Information filed as part of or in support of sections 10 to 17 of this application will be treated as confidential and is not available for public view.

**18. Notice**

The OEB is authorized, under section 4.14 of the [OEB Act](#), to collect personal information for the purpose of carrying out its duties and exercising its powers under the OEB Act or any other Act.

The information provided both on this form and attached to this form is being collected by the OEB for the purpose of determining whether the applicant is qualified to receive the licence for which it is applying.

In order to verify the information on this form and/or determine whether the applicant is qualified to receive the licence for which it is applying, it may be necessary for the OEB to collect additional information from some or all of the following sources: federal, provincial/state, or municipal governments; licensing bodies; law enforcement agencies; credit bureaus; and banks. Only information relevant to the application or the OEB's determination of the application will be collected by the OEB.

The public official who can answer questions about the collection of the information is:

**Registrar**

**Ontario Energy Board**

P.O. Box 2319

2300 Yonge Street, 27th Floor

Toronto, ON M4P 1E4

Tel: 416-481-1967 or 1-888-632-6273

Applicants are reminded that the OEB is subject to the [Freedom of Information and Protection of Privacy Act](#) (FIPPA). FIPPA addresses circumstances in which the OEB may, upon request, be required to release information that is in its custody or under its control, and generally prohibits the OEB from releasing personal information. "Personal Information" has the meaning given to it under FIPPA.