



Ontario  
Energy  
Board | Commission  
de l'énergie  
de l'Ontario

BY EMAIL  
mgarine@dhontario.com

**September 13, 2023**

Mikhail Garine  
Director  
DeMark Home Ontario Inc.  
1183 Finch Ave. West  
Unit 610  
Toronto ON M3J 2G2

Dear Mr. Garine:

**Re: DeMark Home Ontario Inc.  
Application for Gas Marketer Licence  
OEB File Number EB-2023-0273**

The Ontario Energy Board (OEB) received DeMark Home Ontario Inc.'s application for an electricity retailer licence on September 05, 2023. The OEB has assigned file number EB-2023-0273 to the application. The application will be decided by an employee of the OEB who has been delegated this authority pursuant to section 6 of the *Ontario Energy Board Act, 1998* (Delegated Authority). The Delegated Authority intends to make a decision on the application without holding a hearing.

The OEB has preliminary reviewed your application. Your application is currently incomplete and cannot be processed until the following has been filed:

1. Your electricity retailer licence, ER-2018-0111, expired on July 18, 2023. On your licence application, you indicated under question 1. (e) that you have not conducted any electricity retailing activities after the licence expiry. However, in question 9. (b), you indicated that you are currently providing the service of acting as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario.

Please confirm if you have continued to provide, to-date, any of the authorized activities under your expired electricity retailer licence, ER-2018-0111, since July 18, 2023.

2. If the answer to the above (1.) is “Yes,” then please elaborate on the unlicensed activity and/or activities being conducted by the applicant, since the expiry of the above licence.
3. If the answer to the above (1.) is “Yes,” has the applicant taken steps to inform its customer(s) that it is retailing electricity, without a valid electricity retailer licence, since July 18, 2023?
4. Under question 9. (a), you indicated that your intended markets and services are to act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario. However, under questions 10. (a), (b), and (c), you put “N/A” when asked about how many low-volume and/or large-volume consumers the applicant expects to serve each year, and what is the average number of kilowatt hours the applicant plans to sell each month.

Please provide details on how many low-volume and/or large-volume consumers the applicant expects to serve each year, as well as what is the average number of kilowatt hours the applicant plans to sell each month.

5. You did not provide an answer to question 16. (b) (I), which asked to describe fully the policies, processes and procedures that are in place or will be put in place to ensure compliance. A licensed electricity retailer must have policies, processes and procedures in place to ensure compliance with its legal and regulatory obligations in Ontario. Please describe fully the policies, processes and procedures that are in place or will be put in place to ensure compliance.

The OEB will resume processing your application once the above information has been filed. If the above information is not filed within 30 days of the date of this letter, the OEB may close the file for this application.

Once your application is complete, the Delegated Authority expects to issue a final decision on your application within 60-90 days.

In the event the Delegated Authority decides to deny or otherwise modify the relief you requested in your application, you will be given an opportunity to provide comments. The Delegated Authority will consider your final comments, if any, prior to issuing a decision and order.

Please file an electronic version in Word and an electronically signed, searchable PDF version with the Registrar to [registrar@oeb.ca](mailto:registrar@oeb.ca).

Any questions relating to this letter or your application should be directed to Liza Cheryachukina, Analyst at [Liza.Cheryachukina@oeb.ca](mailto:Liza.Cheryachukina@oeb.ca). Please refer to the OEB file number noted above in all future correspondence to the OEB regarding your application.

Yours truly,

John Pickernell  
Manager, Applications Administration