

B9 - Square footage of home

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Up to 1500	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1500 through 2500	24%	100%			21%	29%	18%	23%	25%	24%	23%	23%	23%	28%	27%	27%	20%	24%	27%	24%	25%	18%	37%	23%	16%
More than 2500	50%		100%		40%	51%	61%	48%	49%	47%	56%	52%	47%	50%	53%	46%	49%	49%	49%	50%	50%	36%	37%	52%	62%
Don't know	19%			100%	27%	14%	18%	24%	16%	22%	10%	21%	23%	10%	15%	19%	22%	18%	20%	21%	14%	9%	12%	20%	21%
	8%				11%	5%	4%	4%	9%	6%	11%	4%	8%	12%	5%	8%	9%	9%	4%	4%	11%	36%	14%	6%	

B10 - Age of Home

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Over 100 years	31%	27%	25%	45%	100%			35%	28%	34%	28%	27%	32%	36%	31%	27%	33%	31%	33%	29%	39%	27%	30%	33%	26%
40 to 100 Years	39%	48%	40%	29%		100%		34%	43%	39%	39%	40%	36%	42%	39%	46%	35%	44%	29%	41%	36%	27%	40%	35%	44%
Less than 40 years	28%	21%	34%	26%			100%	27%	27%	24%	33%	31%	29%	22%	31%	25%	28%	23%	38%	29%	20%	45%	23%	30%	30%
Don't know	2%	4%						3%	1%	2%		3%	3%			2%	3%	2%		1%	5%	7%	2%		

B13 - CODED - What is the primary energy source for heat in your home?

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Propane	46%	44%	44%	58%	52%	40%	45%	100%		65%	15%	68%	43%	16%	25%	38%	62%	42%	71%	52%	32%	9%	37%	44%	52%
Oil	14%	17%	12%	11%	18%	17%	5%		28%	19%	5%	3%	11%	34%	24%	19%	4%	16%	11%	12%	18%	9%	23%	17%	7%
Electricity	7%	13%	5%	3%	3%	8%	9%		14%	4%	10%	3%	5%	14%	8%	8%	4%	9%	2%	6%	7%	9%	12%	2%	7%
Wood	21%	15%	25%	13%	21%	23%	20%		44%	4%	61%	17%	23%	24%	32%	29%	10%	22%	13%	17%	30%	45%	23%	20%	21%
Geothermal	7%	6%	5%	13%	2%	5%	13%		14%		3%	1%	13%	4%	5%	2%	10%	7%	2%	6%	9%	9%	2%	9%	8%
Natural Gas	5%	4%	6%	3%	2%	6%	7%			8%		3%	5%	8%	5%	2%	6%	2%		6%		9%	2%	8%	3%
mixed Wood with Propane / Oil / Electricity / Geothermal	2%	2%	2%		3%	1%	2%				7%	5%				2%	3%	3%		1%	5%	9%		2%	2%

B14 - What type of system provides the primary source of heat for your home? Is it...?
01 = Forced Air Heating

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
Yes	95%	96%	95%	89%	98%	96%	89%	100%	88%	100%	100%	99%	88%	98%	97%	98%	91%	94%	98%	96%	91%	91%	98%	92%	93%

B14 - What type of system provides the primary source of heat for your home? Is it...?
02 = Boiler (Hot Water Radiators)

	SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME			
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
No	28%	27%	30%	16%	24%	31%	29%		58%	8%	70%	20%	28%	38%	41%	38%	14%	30%	16%	23%	36%	55%	35%	21%	28%
Yes	67%	69%	65%	74%	74%	65%	61%	100%	31%	92%	30%	79%	60%	60%	56%	60%	77%	64%	82%	73%	55%	36%	63%	71%	66%

B14 - What type of system provides the primary source of heat for your home? Is it...?
03 = Electric Baseboards

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
No	80%	75%	82%	82%	90%	79%	70%	100%	73%	88%	80%	88%	76%	74%	81%	85%	76%	79%	96%	81%	80%	64%	84%	80%	80%
Yes	15%	21%	13%	8%	8%	17%	20%		16%	12%	20%	11%	12%	24%	15%	13%	15%	15%	2%	14%	11%	27%	14%	12%	13%

B14 - What type of system provides the primary source of heat for your home? Is it...?

04 = Heat pump

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
No	80%	75%	82%	82%	90%	79%	70%	100%	73%	88%	80%	88%	76%	74%	81%	85%	76%	79%	96%	81%	80%	64%	84%	80%	80%
Yes	15%	21%	13%	8%	8%	17%	20%		16%	12%	20%	11%	12%	24%	15%	13%	15%	15%	2%	14%	11%	27%	14%	12%	13%

B14 - What type of system provides the primary source of heat for your home? Is it...?

05 = Wood Stoves / Fireplace

	SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME			
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
No	66%	73%	62%	71%	73%	64%	59%	100%	42%	88%	30%	73%	59%	64%	58%	65%	71%	66%	84%	71%	57%	27%	72%	62%	66%
Yes	29%	23%	33%	18%	26%	32%	30%		46%	12%	70%	25%	29%	34%	39%	33%	20%	28%	13%	25%	34%	64%	26%	30%	28%

B14 - What type of system provides the primary source of heat for your home? Is it...?

88 = Other [SPECIFY]

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
Yes	95%	96%	95%	89%	98%	96%	89%	100%	88%	100%	100%	99%	88%	98%	97%	98%	91%	94%	98%	96%	91%	91%	98%	92%	93%

B14 - What type of system provides the primary source of heat for your home? Is it...?
98 = Don't Know [DO NOT READ]

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Missing	6%	4%	5%	11%	2%	4%	11%		12%			1%	12%	2%	3%	2%	9%	6%	2%	4%	9%	9%	2%	8%	7%
Yes	95%	96%	95%	89%	98%	96%	89%	100%	88%	100%	100%	99%	88%	98%	97%	98%	91%	94%	98%	96%	91%	91%	98%	92%	93%

B14 - CODED - What type of system provides the primary source of heat for your home?

		SQUARE FOOTAGE			AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	189	46	94	34	61	75	50	91	84	125	61	74	66	49	57	47	85	133	44	139	40	10	42	61	57
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	11	2	5	4	1	3	6	-	11	-	-	1	9	1	2	1	8	8	1	6	4	1	1	5	4
Forced Air Heating	66%	65%	63%	82%	70%	65%	60%	89%	40%	100%		66%	70%	61%	51%	66%	76%	65%	66%	72%	53%	40%	60%	70%	68%
Boiler (Hot Water Radiators)	5%	4%	6%	6%	3%	3%	12%	8%	4%		16%	9%	5%		5%	6%	5%	2%	18%	6%	3%		7%	7%	4%
Electric Baseboards	3%	7%	3%		2%	5%	2%		6%		10%	1%	2%	8%	5%		4%	5%		2%	8%		5%		4%
Heat pump	2%	2%	1%	3%		1%	4%		4%		5%	1%	2%	2%	2%		2%	2%		1%		10%		2%	2%
Wood Stoves / Fireplace	20%	15%	23%	9%	18%	21%	22%		42%		62%	18%	20%	24%	30%	26%	11%	23%	14%	15%	30%	50%	21%	21%	19%
Space heater/portable	2%	4%	1%		2%	3%		1%	2%				3%	2%	2%	2%	1%	2%	2%	1%	3%		5%		
Other	2%	2%	2%		3%	1%		2%	1%		5%	4%			4%		1%	2%		1%	5%				4%
Don't Know	1%				2%				1%		2%			2%	2%			1%		1%			2%		

B15 - How old is your heating system? If you are not sure please provide your best guess.

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	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
5 years old or less	38%	35%	39%	42%	32%	38%	41%	56%	19%	39%	41%	100%			24%	23%	54%	34%	51%	40%	30%	36%	19%	38%	39%
6 to 10 years old	22%	25%	24%	21%	27%	18%	23%	25%	20%	22%	18%		59%		25%	21%	20%	21%	24%	23%	23%	9%	28%	21%	21%
11 to 15 years old	16%	10%	11%	24%	11%	17%	16%	10%	21%	15%	11%		41%		12%	23%	14%	17%	9%	13%	25%	9%	16%	12%	23%
16 to 25 years old	16%	15%	20%	8%	18%	15%	16%	4%	26%	17%	16%			64%	22%	23%	9%	19%	7%	15%	16%	27%	23%	15%	15%
Over 25 years old	8%	13%	5%	5%	10%	10%	4%	4%	12%	6%	11%				32%	15%	8%	3%	8%	9%	8%	7%	9%	14%	2%
Don't know	1%	2%			2%	1%			2%	1%	2%			4%	2%	2%		1%		1%		9%	5%		

B16 - How likely are you to replace your home heating system in the next 5 years? Would you say you ...?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Definitely will replace it	30%	33%	31%	24%	29%	29%	32%	16%	43%	23%	44%	19%	29%	46%	100%			29%	29%	35%	18%		28%	36%	26%
Will likely replace it	24%	27%	22%	24%	21%	28%	21%	20%	29%	25%	25%	15%	28%	32%		100%		28%	16%	23%	32%	9%	35%	20%	20%
Will not likely replace it	24%	19%	27%	18%	32%	18%	23%	26%	20%	25%	15%	27%	28%	14%			52%	22%	24%	19%	36%	45%	19%	21%	34%
Definitely will not replace it	19%	15%	17%	32%	16%	19%	21%	33%	4%	24%	13%	36%	11%	6%			41%	18%	22%	20%	9%	45%	9%	21%	18%
Don't know [DON'T READ]	4%	6%	2%	3%	2%	5%	2%	4%	3%	3%	3%	4%	4%	2%			8%	2%	9%	3%	5%		9%	2%	2%

B17 - CODED - What is the main fuel source for your water heater?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Propane	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Oil	17%	19%	16%	18%	19%	9%	25%	34%	2%	19%	13%	24%	16%	6%	14%	8%	23%		73%	19%	9%	9%	14%	17%	23%
Electricity	6%	6%	6%	3%	5%	6%	5%	1%	11%	4%	10%	7%	3%	8%	8%	6%	3%		24%	6%	7%		7%	8%	3%
Wood	71%	71%	70%	66%	71%	79%	57%	65%	79%	69%	74%	64%	71%	80%	69%	83%	65%	100%		67%	80%	82%	77%	64%	66%
Geothermal	3%		3%	5%	5%		4%		5%	2%	3%	4%	3%		3%	2%	2%			2%	2%	9%		3%	3%
Natural Gas	1%	2%		3%			2%		2%				3%		2%		1%			1%	2%			3%	
Don't Know	4%	2%	5%	3%		4%	7%			6%		1%	4%	6%	3%		5%			5%			2%	6%	3%
	1%			3%			1%		1%					1%			1%		2%	1%					2%

B18 - And how old is your water heater?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
5 years or less	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
6 to 10 years old	32%	33%	30%	39%	32%	32%	34%	36%	31%	33%	31%	48%	19%	28%	29%	29%	35%	27%	49%	34%	25%	36%	40%	27%	30%
11 to 15 years old	30%	25%	31%	37%	31%	28%	32%	25%	32%	27%	34%	20%	45%	20%	29%	29%	30%	28%	31%	30%	32%	18%	16%	35%	38%
16 to 25 years old	19%	19%	20%	13%	18%	21%	14%	23%	17%	21%	15%	16%	27%	12%	17%	31%	14%	22%	11%	19%	23%	9%	28%	14%	20%
Over 25 years old	10%	13%	6%	8%	6%	9%	14%	5%	11%	10%	8%	5%	7%	20%	15%	4%	9%	10%	4%	10%	2%	27%	5%	12%	8%
Don't know [DON'T READ]	7%	4%	9%	3%	10%	6%	4%	5%	8%	6%	8%	5%	3%	14%	8%	2%	8%	9%	2%	4%	14%	9%	2%	9%	5%
	4%	6%	3%		3%	4%	2%	4%	2%	4%	3%	5%		6%	2%	4%	4%	4%	2%	3%	5%		9%	3%	

B19 - Is your water heater owned or rented?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Owned	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rented	86%	85%	85%	92%	85%	81%	93%	88%	91%	83%	89%	95%	81%	80%	86%	81%	88%	87%	91%	83%	93%	91%	86%	86%	85%
Don't know [DON'T READ]	14%	15%	15%	8%	15%	18%	7%	12%	9%	16%	11%	5%	19%	18%	14%	19%	11%	13%	9%	17%	7%		14%	14%	15%
	1%					1%				1%				2%			1%	1%				9%			

B20 - Estimated total spent to heat both home and water

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Less than \$2000	25%	35%	25%	16%	18%	22%	39%	22%	23%	25%	26%	20%	29%	26%	19%	25%	29%	24%	20%	23%	27%	45%	44%	23%	16%
\$2000 to \$3000	42%	42%	47%	37%	40%	47%	34%	45%	41%	43%	43%	53%	33%	38%	47%	40%	40%	46%	36%	44%	39%	27%	30%	48%	43%
More than \$3000	22%	15%	20%	45%	27%	19%	20%	23%	23%	21%	20%	17%	28%	20%	25%	23%	19%	18%	33%	25%	18%	12%	18%	36%	36%
Don't know	11%	8%	7%	3%	15%	12%	7%	10%	13%	11%	11%	9%	9%	16%	8%	13%	12%	12%	11%	8%	16%	27%	14%	11%	5%

C21 - Are you aware that Brockton is looking to work with natural gas suppliers to bring natural gas service into unserved areas your community?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	94%	96%	93%	92%	95%	91%	96%	96%	92%	96%	87%	89%	93%	100%	93%	90%	96%	91%	100%	94%	93%	91%	98%	92%	92%
No	6%	4%	6%	8%	3%	9%	4%	4%	8%	4%	11%	9%	7%		7%	10%	3%	8%		6%	7%	9%	2%	6%	8%
Don't know [DON'T READ]	1%		1%		2%						2%	1%					1%	1%		1%			2%		

C22 - Let's talk about what's involved in converting a home heating system to natural gas. People who sign up for natural gas have two costs, the cost of converting their heating systems to natural gas and the cost of the natural gas they use.

Thinking first about the conversion costs, there are two options. The upfront cost to convert a [SYSTEM NAME] heating system to natural gas would be approximately [UP FRONT COST]. Alternatively financing could be arranged, secured by a lien against your house, which would typically cost [FINANCED COST] per month for 10 years. Given these options, if you chose to convert your home heating to natural gas, would you be more likely to...

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Pay the full cost of conversion up front	82%	73%	84%	89%	89%	77%	80%	96%	67%	90%	69%	85%	79%	80%	81%	77%	84%	77%	93%	87%	73%	45%	70%	85%	90%
Finance the conversion over 10 years	10%	17%	10%	5%	2%	14%	13%	2%	19%	4%	16%	8%	12%	10%	12%	15%	6%	11%	7%	7%	20%	9%	19%	11%	7%
I wouldn't convert to natural gas [DON'T READ].	2%	2%	1%		2%	1%	2%	1%	2%	1%	3%	1%		4%			3%	2%			2%	18%	5%		
Don't know [DON'T READ]	7%	8%	5%	5%	8%	8%	5%	1%	12%	5%	11%	5%	9%	6%	7%	8%	6%	9%		6%	5%	27%	7%	5%	3%

C23 - In addition to the conversion costs above, natural gas also means that you are paying a different amount for the energy you use in your home heating system. Over the last five years the cost of has been approximately the price of natural gas.

Thinking about both this price difference and the conversion costs, how likely would be to convert your home heating system to natural gas when it became available? Would you say you ...

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Definitely would convert	73%	73%	74%	82%	68%	76%	75%	84%	62%	80%	61%	77%	69%	70%	86%	69%	66%	69%	82%	100%			53%	76%	85%
Would likely convert	16%	19%	16%	13%	16%	18%	13%	10%	22%	11%	26%	12%	19%	18%	14%	25%	13%	18%	11%		73%		30%	15%	10%
It would depend	6%	4%	6%	3%	11%	3%	4%	5%	7%	6%	3%	5%	9%	2%		4%	11%	6%	4%		27%		7%	5%	3%
Likely would not convert	2%	2%	2%		2%	1%	4%	1%	3%	1%	3%	1%	3%	2%			4%	2%	2%			36%	2%	3%	2%
Definitely would not convert	2%		2%	3%	3%		4%		4%	1%	5%	3%		4%			4%	2%				36%	5%	2%	
Don't know [DO NOT READ]	2%	2%				3%	2%		1%	2%	2%	1%		4%		2%	2%	2%				27%	2%		

C24a - CODED - And what's the main reason why you would not convert?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
	8	1	4	1	3	1	4	1	7	2	5	3	2	3	-	-	8	6	1	-	-	8	3	3	1
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%			100%	100%	100%			100%	100%	100%	100%
NO ANSWER	192	47	95	37	59	77	52	90	88	123	56	72	73	47	59	48	85	135	44	145	44	3	40	63	60
Cost	13%	100%					25%		14%		20%		50%				13%	17%				13%	33%		
Moving/change locations/seasonal	25%		25%	100%	33%		25%		29%	50%	20%	67%					25%	17%				25%		33%	
Use geothermal	13%				33%				14%		20%			33%			13%	17%				13%	33%		
Heat with wood	13%		25%				25%		14%		20%			33%			13%	17%				13%	33%		
Don't want natural gas	13%				33%			100%		50%				33%			13%		100%			13%		33%	
It's new	25%		50%			100%	25%		29%		20%	33%	50%				25%	33%				25%		33%	100%

C24b - CODED - And what's the main reason why you would convert?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	177	44	89	36	52	73	49	85	80	114	53	67	66	44	59	45	73	123	42	145	32	-	36	60	58
NO ANSWER	23	4	10	2	10	5	7	6	15	11	8	8	9	6	-	3	20	18	3	12	11	7	6	3	
Cost	77%	75%	79%	81%	75%	73%	84%	92%	60%	88%	57%	79%	77%	73%	69%	78%	82%	74%	86%	79%	66%		67%	85%	74%
Convenience	6%	5%	7%	6%	2%	8%	8%		14%	1%	17%	7%	8%	2%	10%	9%	1%	7%	2%	7%	3%		3%	7%	7%
Reliable	3%	5%	2%	3%	4%	4%		1%	5%	1%	8%	3%	2%	5%	5%	2%	1%	3%	2%	3%			3%	2%	3%
Efficient	1%	2%	1%			3%		1%	1%	2%		1%		2%	2%		1%	2%		1%			3%		2%
Cleaner	2%		3%		2%	3%		1%	1%	2%	2%	3%		2%	3%		1%	2%	2%	1%	6%			3%	2%
Prefer natural gas	1%		1%			1%			1%		2%			2%			1%	1%		1%					2%
Have to change/replace system anyway	4%	7%		6%	8%	4%		1%	8%	4%	4%		5%	9%	5%	4%	3%	5%		3%	6%		8%	3%	2%
Too old to handle wood	1%	2%	1%		2%		2%		3%		4%		2%	2%		4%		2%			6%		3%		2%
Don't like propane/easy to convert to natural gas	1%				2%				1%		2%			2%	2%			1%		1%			3%		
Moving here/seasonal	1%			3%	2%			1%		1%			2%				1%	1%		1%			3%		
Other	5%	5%	6%	3%	4%	4%	6%	2%	6%	3%	6%	6%	6%		3%	2%	7%	4%	7%	3%	13%		8%		9%

C24c - CODED - And what does it depend on?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	12	2	6	1	7	2	2	5	7	7	2	4	7	1	-	2	10	9	2	-	12	-	3	3	2
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	188	46	93	37	55	76	54	86	88	118	59	71	68	49	59	46	83	132	43	145	32	11	40	63	59
Cost	75%	50%	83%	100%	86%	100%		80%	71%	86%	50%	75%	71%	100%		100%	70%	78%	50%		75%		100%	67%	
Age	8%						50%		14%	14%			14%				10%		50%		8%			33%	
Other	17%	50%	17%		14%		50%	20%	14%		50%	25%	14%				20%	22%			17%				100%

C25 - If it was going to take years for your monthly savings from converting to natural gas to add up to the cost of conversion, would that leave you feeling more or less likely to convert to natural gas, or would it make no difference?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Much more likely	18%	17%	19%	13%	13%	17%	25%	22%	14%	22%	10%	17%	21%	12%	19%	23%	14%	16%	20%	22%	7%		12%	21%	16%
Somewhat more likely	6%	2%	7%	5%	5%	5%	7%	3%	8%	5%	3%	4%	8%	4%	5%	4%	6%	6%	7%	2%	16%	9%	12%	5%	3%
Makes no difference	71%	77%	69%	71%	74%	72%	66%	71%	68%	70%	79%	72%	64%	80%	73%	65%	73%	71%	73%	74%	61%	73%	72%	70%	77%
Somewhat less likely	3%	2%	3%	3%	2%	4%		1%	4%	1%	3%	3%	4%		2%		4%	2%			9%	9%	2%	2%	3%
Much less likely	1%		1%		2%				1%			2%			2%			1%			2%			2%	
Don't know [DO NOT READ]	3%	2%	1%	8%	5%	3%	2%	2%	4%	3%	3%	4%	3%	2%	2%	6%	2%	4%		2%	5%	9%	2%	2%	
LIKELY	23%	19%	26%	18%	18%	22%	32%	25%	22%	26%	13%	21%	29%	16%	24%	27%	20%	22%	27%	24%	23%	9%	23%	26%	20%
LESS LIKELY	3%	2%	4%	3%	3%	4%		1%	5%	1%	5%	3%	4%	2%	2%	2%	4%	3%			11%	9%	2%	3%	3%
NET LIKELIHOOD	20%	17%	22%	16%	15%	18%	32%	24%	17%	26%	8%	19%	25%	14%	22%	25%	16%	19%	27%	24%	11%	-	21%	23%	16%

C31 - There are a number of reasons why homeowners would consider converting to natural gas. For you, which of the following reasons is the most important?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	177	44	89	36	52	73	49	85	80	114	53	67	66	44	59	45	73	123	42	145	32	-	36	60	58
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	23	4	10	2	10	5	7	6	15	11	8	8	9	6	-	3	20	18	3	-	12	11	7	6	3
Cost savings	76%	68%	79%	83%	77%	71%	82%	82%	69%	80%	64%	76%	76%	75%	71%	78%	78%	72%	86%	77%	69%		61%	80%	78%
Reliability	10%	16%	8%	6%	13%	8%	8%	8%	13%	10%	9%	6%	12%	11%	7%	13%	10%	12%	5%	10%	9%		25%		12%
Convenience	9%	2%	12%	6%	8%	11%	8%	5%	14%	6%	17%	7%	11%	9%	17%	2%	7%	9%	7%	8%	16%		6%	12%	9%
Safety	4%	9%	1%	3%		7%	2%	2%	5%	3%	8%	7%		5%	5%	7%	1%	4%	2%	4%	3%		6%	8%	
Another reason [SPECIFY]	2%	5%		3%	2%	3%		2%		2%	2%	3%	2%				4%	2%		1%	3%		3%		2%

C32 - CODED - And which reason is the second most important?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	177	44	89	36	52	73	49	85	80	114	53	67	66	44	59	45	73	123	42	145	32	-	36	60	58
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	23	4	10	2	10	5	7	6	15	11	8	8	9	6	-	3	20	18	3	-	12	11	7	6	3
Cost savings	14%	20%	11%	6%	15%	15%	8%	12%	16%	14%	13%	13%	12%	16%	10%	16%	15%	15%	10%	12%	19%		22%	10%	17%
Reliability	40%	34%	42%	44%	37%	41%	43%	48%	28%	40%	40%	39%	44%	34%	36%	42%	41%	37%	40%	38%	47%		36%	50%	31%
Convenience	29%	32%	31%	25%	29%	27%	33%	24%	38%	29%	26%	33%	20%	39%	34%	22%	30%	28%	33%	34%	9%		19%	27%	33%
Safety	10%	9%	11%	8%	6%	15%	8%	8%	13%	9%	13%	7%	15%	7%	14%	11%	7%	11%	10%	9%	16%		14%	3%	16%
Efficiency	2%	2%	1%	3%	2%	1%	2%	2%	1%	3%		1%		5%	2%	2%	1%	2%	2%	2%			3%	3%	
Resale property value	1%			3%	2%			2%		1%	2%		3%			2%	1%	1%	2%	1%	3%		3%		2%
Other	1%			3%	2%				1%	1%			2%			2%		1%			3%			2%	
Don't Know	4%	2%	3%	8%	8%		6%	4%	4%	4%	6%	6%	5%		5%	2%	4%	5%	2%	4%	3%		3%	5%	2%

C33 - I am going to read you a list of appliances that could be powered by natural gas. For each appliance, please tell me if you would be definitely interested - Fireplace

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Definitely interested	44%	46%	43%	55%	35%	51%	45%	53%	33%	47%	36%	43%	45%	42%	46%	46%	41%	43%	42%	50%	32%	100%	37%	45%	49%
Probably interested	16%	15%	17%	11%	19%	10%	20%	13%	17%	14%	20%	15%	15%	18%	14%	15%	17%	16%	18%	10%	32%	27%	16%	14%	13%
Probably not interested	12%	10%	13%	5%	6%	17%	9%	8%	18%	9%	15%	11%	13%	12%	10%	17%	11%	13%	9%	12%	11%	9%	9%	14%	13%
Definitely not interested	24%	21%	23%	21%	31%	17%	25%	20%	28%	24%	25%	23%	25%	22%	27%	23%	22%	24%	20%	23%	20%	45%	33%	18%	23%
Don't know [DON'T READ]	6%	8%	3%	8%	8%	5%	2%	7%	4%	6%	5%	9%	1%	6%	3%		10%	4%	11%	5%	5%	18%	5%	9%	2%
INTERESTED	59%	60%	61%	66%	55%	62%	64%	66%	49%	61%	56%	57%	60%	60%	59%	60%	58%	59%	60%	60%	64%	27%	53%	59%	62%
NOT INTERESTED	36%	31%	36%	26%	37%	33%	34%	27%	46%	33%	39%	33%	39%	34%	37%	40%	32%	38%	29%	35%	32%	55%	42%	32%	36%
NET INTERESTED	24%	29%	24%	39%	18%	28%	30%	38%	3%	28%	16%	24%	21%	26%	22%	21%	26%	21%	31%	25%	32%	-27%	12%	27%	26%

C34 - I am going to read you a list of appliances that could be powered by natural gas. For each appliance, please tell me if you would be definitely interested - Oven, range or stove

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Definitely interested	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Probably interested	35%	31%	41%	32%	24%	37%	45%	36%	36%	34%	33%	33%	41%	28%	34%	44%	31%	34%	40%	39%	30%		35%	33%	41%
Probably not interested	29%	40%	25%	26%	32%	29%	21%	33%	25%	30%	30%	27%	37%	20%	27%	29%	30%	28%	29%	31%	27%	9%	23%	35%	31%
Definitely not interested	22%	19%	23%	26%	26%	18%	25%	21%	23%	22%	20%	24%	19%	24%	22%	19%	24%	21%	27%	20%	30%	18%	26%	21%	21%
Don't know [DON'T READ]	14%	10%	10%	13%	18%	14%	9%	9%	16%	13%	18%	15%	3%	28%	17%	8%	14%	16%	4%	9%	14%	73%	16%	11%	7%
INTERESTED	1%			3%		1%		1%		1%		1%					1%	1%		1%					
NOT INTERESTED	64%	71%	67%	58%	56%	67%	66%	69%	61%	65%	62%	60%	79%	48%	61%	73%	61%	62%	69%	70%	57%	9%	58%	68%	72%
NET INTERESTED	36%	29%	33%	39%	44%	32%	34%	30%	39%	34%	38%	39%	21%	52%	39%	27%	38%	37%	31%	29%	43%	91%	42%	32%	28%
NET INTERESTED	29%	42%	33%	18%	13%	35%	32%	40%	22%	30%	25%	21%	57%	-4%	22%	46%	24%	26%	38%	41%	14%	-82%	16%	36%	44%

C35 - I am going to read you a list of appliances that could be powered by natural gas. For each appliance, please tell me if you would be definitely interested - Clothes dryer

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Definitely interested	27%	23%	31%	26%	18%	28%	36%	25%	29%	21%	33%	24%	31%	24%	37%	23%	22%	25%	33%	32%	16%		21%	26%	38%
Probably interested	32%	42%	28%	34%	29%	32%	30%	41%	26%	38%	23%	37%	35%	20%	27%	38%	32%	31%	38%	34%	30%	18%	40%	29%	36%
Probably not interested	22%	13%	28%	21%	29%	21%	18%	18%	25%	21%	26%	21%	20%	26%	19%	25%	23%	23%	20%	19%	36%	9%	14%	29%	15%
Definitely not interested	17%	23%	11%	11%	19%	15%	16%	13%	17%	17%	16%	15%	12%	26%	15%	10%	20%	17%	9%	14%	14%	64%	23%	15%	10%
Don't know [DON'T READ]	3%		1%	8%	5%	4%		3%	2%	4%	2%	3%	3%	4%	2%	4%	3%	4%		2%	5%	9%	2%	2%	2%
INTERESTED	59%	65%	60%	61%	47%	60%	66%	66%	56%	58%	56%	61%	65%	44%	64%	60%	54%	56%	71%	66%	45%	18%	60%	55%	74%
NOT INTERESTED	39%	35%	39%	32%	48%	36%	34%	31%	42%	38%	43%	36%	32%	52%	34%	35%	43%	40%	29%	32%	50%	73%	37%	44%	25%
NET INTERESTED	20%	29%	20%	29%	-2%	24%	32%	35%	14%	21%	13%	25%	33%	-8%	31%	25%	11%	16%	42%	33%	-5%	-55%	23%	11%	49%

C36 - I am going to read you a list of appliances that could be powered by natural gas. For each appliance, please tell me if you would be definitely interested - BBQ

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
Definitely interested	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Probably interested	43%	33%	51%	50%	35%	42%	54%	48%	38%	41%	43%	40%	48%	38%	42%	42%	43%	40%	51%	52%	23%		28%	39%	61%
Probably not interested	21%	31%	21%	8%	19%	22%	21%	20%	19%	23%	18%	24%	20%	16%	24%	21%	18%	20%	22%	19%	27%	18%	26%	23%	18%
Definitely not interested	17%	15%	15%	24%	21%	14%	13%	16%	17%	17%	11%	11%	21%	18%	8%	23%	18%	14%	20%	12%	32%	9%	19%	21%	10%
Don't know [DON'T READ]	18%	21%	12%	13%	21%	18%	13%	14%	22%	18%	23%	23%	8%	26%	22%	13%	18%	23%	4%	14%	18%	73%	28%	14%	10%
INTERESTED	3%		1%	5%	3%	4%		1%	4%	2%	5%	3%	3%	2%	3%	2%	2%	2%	3%	2%	3%		3%	3%	2%
NOT INTERESTED	63%	65%	72%	58%	55%	64%	75%	68%	57%	64%	61%	64%	68%	54%	66%	63%	61%	60%	73%	70%	50%	18%	53%	62%	79%
NET INTERESTED	35%	35%	27%	37%	42%	32%	25%	31%	39%	34%	34%	33%	29%	44%	31%	35%	37%	37%	24%	26%	50%	82%	47%	35%	20%
NET INTERESTED	29%	29%	44%	21%	13%	32%	50%	37%	18%	30%	26%	31%	39%	10%	36%	27%	25%	23%	49%	44%	-	-64%	7%	27%	59%

C37 - The cost savings from natural gas can depend on a number of factors. However, if your bill were less per month than it currently is, how likely would you be to convert to natural gas?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Definitely would convert	64%	75%	61%	66%	58%	71%	63%	77%	54%	71%	54%	72%	64%	52%	81%	58%	56%	61%	73%	81%	23%		51%	77%	67%
Would likely convert	21%	19%	24%	18%	18%	21%	23%	14%	26%	19%	25%	13%	21%	32%	15%	29%	20%	22%	16%	13%	48%	18%	35%	12%	20%
It would depend	9%	4%	11%	5%	18%	4%	5%	8%	8%	6%	10%	9%	8%	8%		8%	14%	10%	7%	2%	25%	27%	7%	8%	7%
Likely would not convert	4%	2%	3%	3%	2%	4%	5%		7%	2%	8%	3%	7%		3%	2%	4%	4%	4%	2%	5%	18%	2%	2%	7%
Definitely would not convert	2%		1%	3%	3%		2%		3%	1%	3%	1%		4%			3%	1%				27%	5%	2%	
Don't know [DO NOT READ]	2%			5%	2%	1%	2%	1%	1%	2%		1%		4%		2%	2%	2%		1%		9%			

D44 - The following questions are for statistical purposes only. They are used to group similar people together when we analyse the results. As always, this information is kept completely confidential.

How many adults 18 years or over usually live at this address?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Refused (DO NOT READ)	1%			3%		1%		1%		1%		1%					1%	1%		1%					
1	14%	15%	10%	13%	13%	21%	4%	9%	15%	13%	13%	11%	13%	18%	10%	19%	13%	17%	2%	12%	16%	27%	28%	5%	2%
2	71%	71%	71%	71%	74%	69%	70%	73%	71%	73%	70%	75%	67%	70%	64%	73%	73%	68%	80%	69%	75%	73%	65%	79%	77%
3	10%	10%	10%	11%	11%	4%	16%	11%	8%	10%	8%	11%	8%	10%	19%	6%	5%	9%	9%	12%	5%		7%	11%	10%
4	5%	2%	8%			4%	11%	5%	4%	3%	5%	1%	9%	2%	5%		6%	4%	7%	6%	2%			3%	11%
5	2%	2%	1%	3%	2%	1%		1%	2%		3%	1%	3%		2%	2%	1%	1%	2%	1%	2%			3%	

D45 - How many children 17 years or younger usually live at this address, if any?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Refused (DO NOT READ)	1%			3%		1%		1%		1%		1%					1%	1%		1%					
0	69%	73%	66%	61%	73%	64%	71%	65%	72%	68%	72%	60%	72%	78%	69%	71%	68%	71%	64%	66%	75%	91%	81%	65%	57%
1	7%	8%	7%	5%	2%	8%	11%	9%	4%	7%	5%	8%	5%	6%	8%	4%	6%	6%	7%	8%	2%		7%	6%	10%
2	12%	8%	15%	13%	16%	13%	7%	14%	11%	14%	10%	13%	12%	10%	12%	17%	10%	12%	11%	14%	9%		2%	11%	21%
3	8%	6%	10%	8%	6%	8%	9%	7%	9%	6%	11%	12%	5%	6%	5%	6%	11%	5%	18%	9%	7%			12%	11%
4	3%	4%	1%	5%	2%	4%	2%	2%	3%	2%	2%	3%	4%		3%	2%	2%	4%		1%	7%		7%	3%	
5	2%		1%	5%	2%	3%		2%	1%	2%		3%	1%		2%		2%	1%		1%		9%	2%	3%	

D46 - Was your TOTAL HOUSEHOLD INCOME for last year under or over \$80,000?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	200	48	99	38	62	78	56	91	95	125	61	75	75	50	59	48	93	141	45	145	44	11	43	66	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UNDER \$80,000	40%	52%	32%	39%	35%	42%	39%	36%	43%	40%	41%	36%	40%	46%	36%	48%	39%	42%	38%	36%	48%	64%	100%	47%	
OVER \$80,000	52%	40%	62%	53%	53%	49%	55%	54%	51%	51%	49%	49%	56%	48%	58%	44%	52%	48%	58%	57%	39%	27%		53%	100%
Refused (DO NOT READ)	9%	8%	6%	8%	11%	9%	5%	10%	6%	9%	10%	15%	4%	6%	7%	8%	10%	11%	4%	7%	14%	9%			

XA - And would that be...?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	80	25	32	15	22	33	22	33	41	50	25	27	30	23	21	23	36	59	17	52	21	7	43	31	-
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	120	23	67	23	40	45	34	58	54	75	36	48	45	27	38	25	57	82	28	93	23	4	-	35	61
Under \$20,000	3%	8%				3%		3%	2%	2%		4%		4%	5%		3%	3%		4%				5%	
\$20,000 to under \$40,000	23%	28%	19%	13%	23%	18%	23%	18%	29%	24%	20%	7%	40%	17%	19%	30%	19%	25%	18%	17%	33%	29%	42%		
\$40,000 to under \$60,000	29%	28%	31%	20%	36%	30%	23%	27%	32%	24%	40%	19%	23%	48%	33%	35%	22%	27%	35%	23%	43%	29%	53%		
\$60,000 to under \$80,000	39%	28%	47%	53%	36%	39%	45%	45%	32%	44%	32%	59%	30%	26%	33%	30%	47%	34%	47%	48%	19%	29%		100%	
UNDER \$80,000 UNSPECIFIED (DO NOT READ)	4%	4%		13%	5%	3%	5%	6%	2%	4%	4%	4%	3%	4%	5%		6%	5%		4%	5%				
REFUSE (DO NOT READ)	4%	4%	3%			6%	5%		2%	2%	4%	7%	3%		5%	4%	3%	5%		4%		14%			

XB - And would that be...?

	SQUARE FOOTAGE				AGE OF HOME			PRIMARY ENERGY SOURCE		HEATING SYSTEM		AGE OF HEATING SYSTEM			LIKELIHOOD OF REPLACING NEXT 5 YEARS			WATER HEATER FUEL		LIKELIHOOD OF CONVERTING TO NG			INCOME		
	Total	Up to 1500	1500 to 2500	More than 2500	Over 100 years	40 to 100 years	Less than 40 years	Propane	Other	Forced air	Other	5 years or less	6 to 15 years	More than 15 years	Definitely will	Likely will	Definitely / not likely	Electricity	Other	Definitely would convert	Would likely / it would depend	Would not convert	Less than \$60K	\$60K - \$100K	More than \$100K
Total	103	19	61	20	33	38	31	49	48	64	30	37	42	24	34	21	48	67	26	83	17	3	-	35	61
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NO ANSWER	97	29	38	18	29	40	25	42	47	61	31	38	33	26	25	27	45	74	19	62	27	8	43	31	-
\$80,000 to under \$100,000	34%	42%	31%	25%	42%	26%	32%	29%	38%	33%	33%	24%	31%	54%	50%	29%	25%	33%	31%	30%	53%	33%		100%	
\$100,000 to under \$120,000	17%	16%	13%	35%	18%	26%	6%	20%	15%	17%	17%	27%	19%		6%	5%	31%	13%	27%	17%	18%	33%		30%	
\$120,000 to under \$140,000	12%	5%	16%	5%	9%	16%	10%	12%	10%	11%	13%	14%	10%	13%	9%	19%	10%	10%	19%	12%	12%			20%	
\$140,000 to under \$160,000	12%	16%	15%		12%	13%	10%	10%	15%	14%	10%	11%	12%	13%	12%	14%	10%	16%	4%	13%	6%			20%	
\$160,000 or more	18%	16%	18%	25%	9%	16%	32%	22%	15%	19%	20%	14%	24%	17%	21%	19%	17%	19%	15%	20%	12%			31%	
OVER \$80,000 UNSPECIFIED (DO NOT READ)	4%	5%	3%	5%	6%	3%	3%	6%	2%	6%		8%	2%			10%	4%	3%	4%	5%					
REFUSE (DO NOT READ)	3%		3%	5%	3%		6%		6%		7%	3%	2%	4%	3%	5%	2%	4%		2%		33%			