

# What is a Heat Pump?

Most homes have an air conditioner to cool in summer and a furnace to heat in winter.

A Heat Pump is an alternative highly energy-efficient system to cool or heat your home with ONE appliance, which provides year-round consistent indoor comfort.

In cooling mode (summer), it acts as an air-conditioner. In heating mode (winter), it extracts heat from outside air to heat your home.

And it is very energy efficient.

The Heat Pump does not use fossil fuel [*natural gas or oil*] to produce heat [*like a furnace does*]. It only uses some electricity to power a compressor that moves heat energy from one place to another.



# What is a Heat Pump?

A typical heat pump system consists of:

- An outdoor condenser unit and
- An indoor air handler

Heat pumps have the ability to extract heat from the cooler outdoor air (*using properties of the refrigerant*) and transfers that heat into the home.

This heat transfer technology costs much less to operate than conventional electric heat and this translates to ongoing savings over the life of the heat pump system.

In the summer the system reverses the cycle to operate as an air-conditioner.

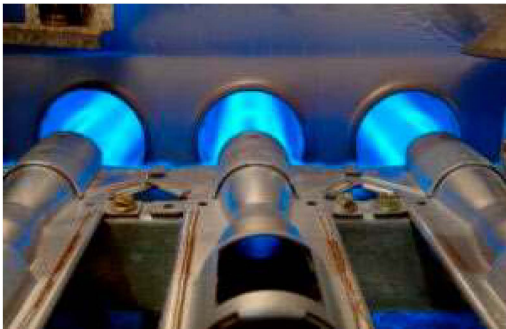


# Benefits of Heat Pumps

<b>Furnaces</b>	<b>Heat Pumps</b>
<p><b>Heats ONLY</b></p> <ul style="list-style-type: none"> <li>- Provides heating only.</li> </ul>	<p><b>Heats and Cools</b></p> <ul style="list-style-type: none"> <li>- Provides both heating and cooling.</li> </ul>
<p><b>Lower Efficiency</b></p> <ul style="list-style-type: none"> <li>- Energy Efficiency Rate only up to 99%.</li> </ul>	<p><b>Higher Efficiency</b></p> <ul style="list-style-type: none"> <li>- Energy Efficiency Rate up to 425% which translates to ongoing savings over life of the system.</li> </ul>
<p><b>Burns Fuels</b></p> <ul style="list-style-type: none"> <li>- Creates heat by burning fossil fuels like gas &amp; propane.</li> </ul>	<p><b>Transfers Heat</b></p> <ul style="list-style-type: none"> <li>- In heating mode, the heat pump extracts heat from outside &amp; moves it inside. In cooling mode, the reverse occurs.</li> </ul>
<p><b>Increases GHG (Greenhouse Gas Emissions)</b></p> <ul style="list-style-type: none"> <li>- Furnaces running on fossil fuels like gas and propane produce carbon emissions which harm the environment.</li> </ul>	<p><b>Produces NO GHG (Greenhouse Gas Emissions)</b></p> <ul style="list-style-type: none"> <li>- Runs on electricity instead of fossil fuels, producing zero carbon emissions.</li> </ul>
<p><b>Inconsistent Heat</b></p> <ul style="list-style-type: none"> <li>- Only cycles between ON &amp; OFF.</li> </ul>	<p><b>Consistent Temperature &amp; Comfort</b></p> <ul style="list-style-type: none"> <li>- Adjusts incrementally to match heating (or cooling) needs and ensures optimum comfort for the occupants of the unit.</li> </ul>

# Comparing Efficiency (COP)

The **Coefficient Of Performance (COP)** is a performance rating that tells us how effective the heat pump or air conditioner is at transferring heat versus the amount of electrical power consumed. Higher the COP the more efficient it is at transferring heat and greater the savings.



**Natural Gas furnace**  
up to 98% Annual Fuel  
Utilization Efficiency  
(AFUE)  
*COP : up to 0.98*



**Propane furnace**  
up to 98% Annual Fuel  
Utilization Efficiency  
(AFUE)  
*COP: up to 0.98*

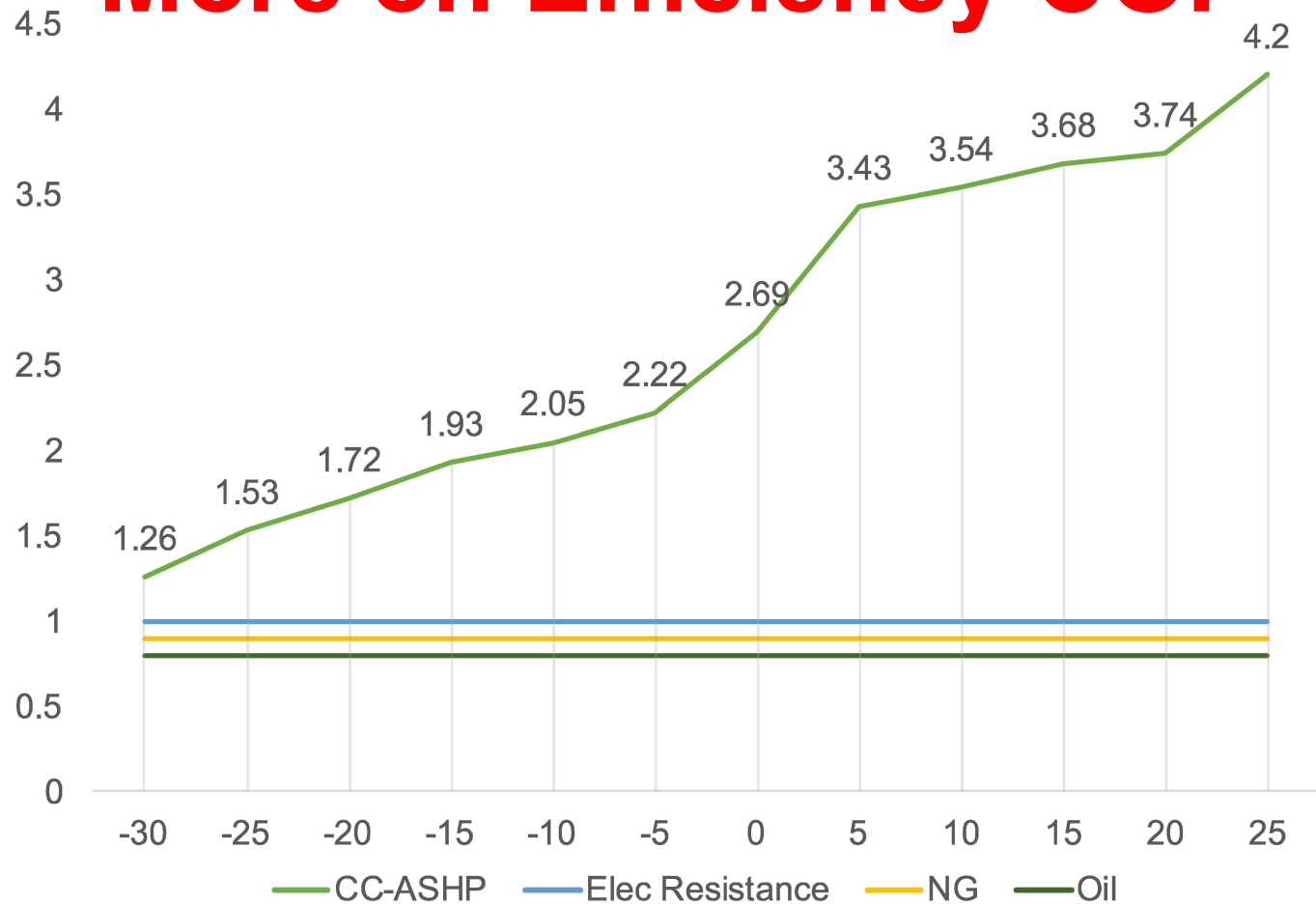


**Electric Baseboard**  
up to 100% efficiency  
*COP: up to 1*



**Heat Pump**  
200% – 425% efficiency  
*COP: 2.00 to 4.25*

# More on Efficiency COP

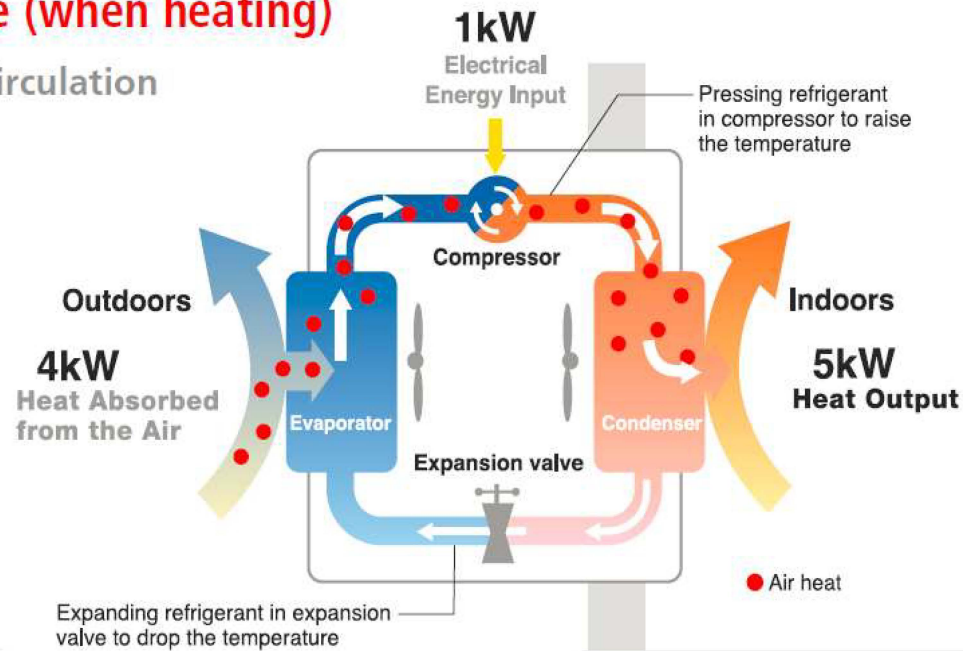




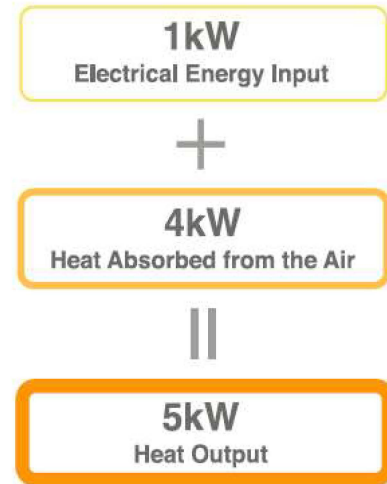
# How is it so Efficient?

## Heat pump principle (when heating)

Refrigerant and Heat Circulation



Output energy is a quintuple of input energy



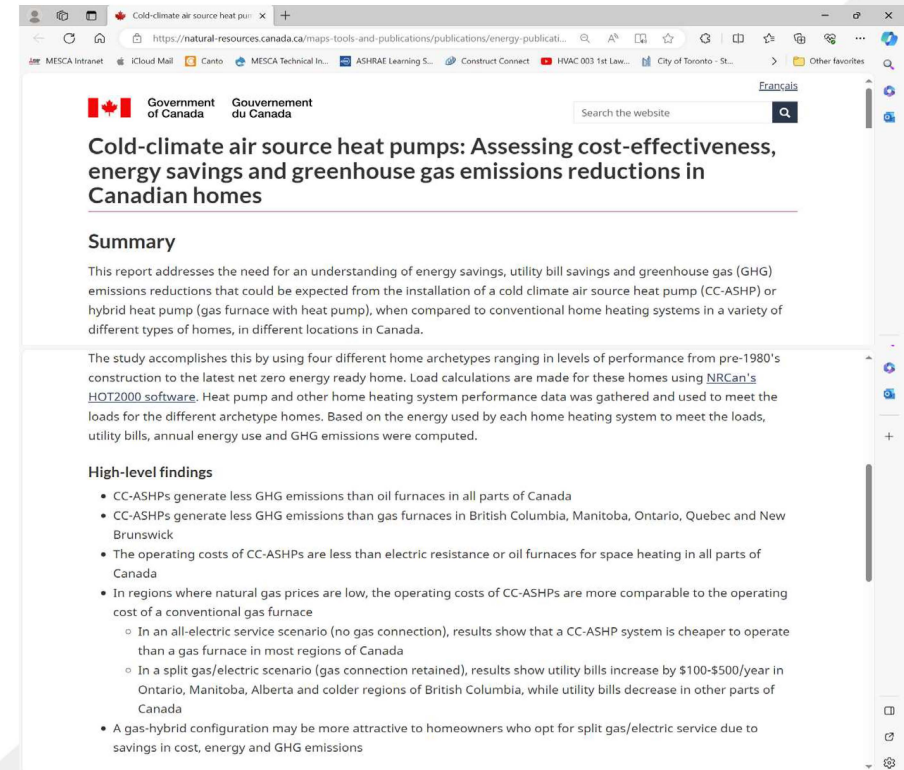
COP= Coefficiency of Performance

# Cost-effectiveness of heat pumps

Costs of the heat pump device by itself can range anywhere from \$ 3,000 to about \$ 19,000, depending on model and capacity.

Typical total cost of a complete system depends on physical attributes of the home or building and related installation costs.

Most important are the ongoing savings on utility bills which in some situations can be over 50%\*.



The screenshot shows a web browser window displaying a report from the Government of Canada. The report title is "Cold-climate air source heat pumps: Assessing cost-effectiveness, energy savings and greenhouse gas emissions reductions in Canadian homes". The page includes a search bar, a summary section, and a list of high-level findings. The findings state that CC-ASHPs generate less GHG emissions than oil furnaces in all parts of Canada, and that their operating costs are less than electric resistance or oil furnaces for space heating in all parts of Canada. In regions where natural gas prices are low, the operating costs of CC-ASHPs are more comparable to the operating cost of a conventional gas furnace. In an all-electric service scenario (no gas connection), results show that a CC-ASHP system is cheaper to operate than a gas furnace in most regions of Canada. In a split gas/electric scenario (gas connection retained), results show utility bills increase by \$100-\$500/year in Ontario, Manitoba, Alberta and colder regions of British Columbia, while utility bills decrease in other parts of Canada. A gas-hybrid configuration may be more attractive to homeowners who opt for split gas/electric service due to savings in cost, energy and GHG emissions.

[\\*Cold-climate air source heat pumps: Assessing cost-effectiveness, energy savings and greenhouse gas emissions reductions in Canadian homes \(canada.ca\)](https://natural-resources.canada.ca/maps-tools-and-publications/publications/energy-publicat...)