

Plan Elements

K 1.3

Ontario Energy Board	
FILE No. EB-2012-0337	
EXHIBIT No. K1.3	
DATE Jan 31/13	
08/99	

Guiding Factors

Class Ratemaking Principles
OEB DSM Guidelines
Union's Experience
Consultation with Customers and Stakeholders
Jurisdictional Review

Program Design

Offerings Consistent with 2012 Program
Access to Customer Incentive Funding

- Direct Access for Rate T2/Rate 100
- Aggregate Pool for Rate T1

Change Would Impact Targets and Budget

Targets

Cumulative Natural Gas Savings
Rate T2/Rate 100 Percentage of Customer Incentive Budget Spent
Change Would Impact Program Design and Budget

Budget

Program Budget Consistent with 2012
Enhanced Rate Certainty
Change Would Impact Program Design, Targets and DSM Incentive

DSM Incentive

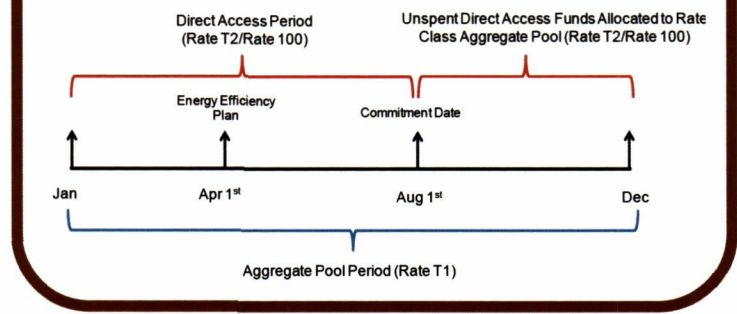
Achieving Targets Results in Customer Savings and DSM Incentive

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Plan Proposal

Customer Incentive Timeline

Exhibit A, Tab 1, Page 28, Figure 2



Targets

Exhibit A, Tab 1, Page 16, Table 4

2013 Large Volume Rate T1 / Rate T2 / Rate 100 Scorecard				
Metric	Metric Target Levels			Weight
	Lower Band	Target	Upper Band	
Rate T2 / Rate 100 Cumulative Natural Gas Savings (m ³)	75% of Target	2012 Post Audit T2/R100 Customer Incentive Cost Effectiveness (m ³ per Customer Incentive Dollar Spent)*(\$2.383 million)* (1-0.30)	110% of Target	20%
Rate T2 / Rate 100 Percentage of Customer Incentive Budget Spent (%)	60%	70%	80%	20%
Rate T1 Cumulative Natural Gas Savings (m ³)	75% of Target	2012 Post Audit T1 Customer Incentive Cost Effectiveness (m ³ per Customer)	125% of Target	60%

2014 Large Volume Rate T1 / Rate T2 / Rate 100 Scorecard				
Metric	Metric Target Levels			Weight
	Lower Band	Target	Upper Band	
Rate T2 / Rate 100 Cumulative Natural Gas Savings (m ³)	75% of Target	2013 Post Audit T2/R100 Customer Incentive Cost Effectiveness (m ³ per Customer Incentive Dollar Spent)*(\$2.383 million)	110% of Target	20%
Rate T2 / Rate 100 Percentage of Customer Incentive Budget Spent (%)	2013 Post Audit Result (%)	2013 Post Audit Result (%) + 5%	2013 Post Audit Result (%) + 10%	20%
Rate T1 Cumulative Natural Gas Savings (m ³)	75% of Target	2013 Post Audit T1 Customer Incentive Cost Effectiveness (m ³ per Customer)	125% of Target	60%

Budget

Exhibit A, Tab 1, Page 12, Table 2

	Year		
	2012 ⁽²⁾ (\$000)	2013 (\$000)	2014 (\$000)
Large Volume T1/T2/R100 Program Budget			
Program Customer Incentives	\$ 3,487	\$ 3,487	\$ 3,487
Program Promotion	\$ 100	\$ 100	\$ 100
Program Technical Resources	\$ 907	\$ 907	\$ 907
Program Evaluation	\$ 40	\$ 40	\$ 40
Cumulative Inflation ⁽¹⁾	\$ 130	\$ 234	\$ 339
Total Large Volume DSM Program Budget	\$ 4,664	\$ 4,767	\$ 4,873

⁽¹⁾ Inflation rate for 2012 is 2.87% and for 2013 is 2.22%. For 2014 the illustrative inflation rate is 2.22%.
⁽²⁾ Approved as per EB 2011-0327

Maximum DSM Incentive

Exhibit A, Tab 1, Page 21, Table 6

	2013			2014		
	Budget (\$000)	Budget Share %	Max Utility Incentive (\$000)	Budget (\$000)	Budget Share %	Max Utility Incentive (\$000)
Scorecard						
Large Volume Rate T1 / Rate T2 / Rate 100	4,767	16.9%	1,809	4,873	16.9%	1,849
Programs Sub-total ⁽¹⁾	28,153	100.0%	10,682	28,778	100.0%	10,919

⁽¹⁾ Sum of the proposed Large Volume Program budget and the program budgets for all programs approved in the DSM