



Electricity Retailer Licence Application

Alectra Campbell Road LP

1. Application Type

1. (a) Application Type

☒ New ☐ Renewal

2. The Applicant

2. (a) Legal Name of the Applicant

Alectra Campbell Road LP

2. (b) Business Classification

☐ Sole Proprietorship ☐ Partnership ☐ Corporation ☒ Other

If other, please describe.

Limited Partnership

2. (c) Date of Formation or Incorporation

March 16, 2023

2. (d) Province/State of Formation or Incorporation

Ontario

2. (e) Country of Formation or Incorporation

Canada

2. (f) If the applicant is an individual, are they at least 18 years old?

If the applicant is an individual, the applicant must be at least 18 years old.

☐ Yes ☐ No ☒ Not Applicable

2. (g) Head Office or Business Address of the Applicant

Street Address: 161 Cityview Blvd.

City: Vaughan

Province/State: Ontario

Country: Canada

Postal/Zip Code: L4H0A9

Website: www.alectraenergysolutions.com

Main Phone Number and Email Address

Phone Number: 416-220-1128

Email Address: peter.bifolchi@alectrasolutions.com

2. (h) Please describe the applicant's current or intended line of business and business activities.

Alectra Campbell Road LP ("Alectra Campbell Road") has not commenced operations yet.

Alectra Campbell Road will provide generation services to customer facilities in Ontario. Alectra Campbell Road is submitting an Electricity Retailer Licence application as well as an Electricity Generation Licence application with the OEB to own and operate behind-the-meter generation facilities in Guelph and Windsor. Alectra Campbell Road intends to retail electricity to a large customer.

3. Licence Primary Contact

The licensee shall designate a person who will act as a primary contact with the Ontario Energy Board (OEB) on matters related to the licence.

3. (a) Licence Primary Contact

Salutation: Mr.

Last Name: Bifolchi

First Name: Peter

Title/Position: Manager, Engineering, Construction and Operations

Company: Alectra Energy Services Inc.

Phone Number: 416-220-1128

Email Address: peter.bifolchi@alectrasolutions.com

3. (b) Is the Licence Primary Contact address the same as the Head Office or Business address?

☒ Yes ☐ No

NOTE: If the Licence Primary Contact Address is not in Ontario, the applicant must also provide the contact information for service purposes in Ontario. The applicant may provide the address of an agent (an individual who is a resident of Ontario and is at least 18 years old, or a corporation that has its head office or registered office in Ontario) as the contact for service.

3. (c) Contact Information for Service in Ontario

Salutation: Mr.

Last Name: Bifolchi

First Name: Peter

Title/Position: Manager, Engineering, Construction and Operations

Company: Alectra Energy Services Inc.

Phone Number: 416-220-1128

Email Address: peter.bifolchi@alectrasolutions.com

Address for Service in Ontario

Street Address: 161 Cityview Blvd.

City: Vaughan

Province/State: Ontario

Country: Canada

Postal/Zip Code: L4H0A9

Website: www.alectraenergysolutions.com

4. Application Primary Contact

The primary contact for the licence application may be a person within the applicant's organization other than the licence primary contact noted above. An applicant may also choose to designate a consultant, lawyer, etc. to be the primary contact for the licence application. The OEB will communicate with this person during the course of the application review process, but with the licence primary contact after a licence is issued.

4. (a) Is the Application Primary Contact the same as the Licence Primary Contact?

☒ Yes ☐ No

5. Customer Complaint or Inquiries Primary Contact

Provide contact information of the person to whom correspondence or communication regarding customer complaints or inquiries should be addressed. The mailing address should be in Ontario and the phone number should be listed in Ontario. If the applicant intends to retail electricity to low-volume consumers (annually consuming less than 150,000 kilowatt hours of electricity), the applicant should also provide a toll-free phone number for the general public to use.

5. (a) Customer Complaint or Inquiries Primary Contact

Salutation: Mr.

Last Name: Bifulchi

First Name: Peter

Title/Position: Manager, Engineering, Construction and Operations

Company: Alectra Energy Services Inc.

Phone Number: 416-220-1128

Email Address: peter.bifulchi@alectrasolutions.com

Customer Complaint or Inquiries Primary Contact Address

Street Address: 161 Cityview Blvd.

City: Vaughan

Province/State: Ontario

Country: Canada

Postal/Zip Code: L4H0A9

Website: www.alectraenergysolutions.com

6. Trade Names

The electricity retailer licence authorizes the licensee to conduct business using the name under which the licence is held (i.e. the applicant's legal name). It also provides for the use of trade names by the licensee.

6. (a) Does the applicant intend to use trade names?

☐ Yes ☒ No

7. Applicant's Licensing Status and History

7. (a) Has the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) ever been licensed by the OEB?

☒ Yes ☐ No

The *Business Corporations Act* definition for "affiliate" can be found at www.e-laws.gov.on.ca.

If yes, please provide current and expired licences.

Licensee Name	Relation to the Applicant (e.g. applicant itself, affiliate, partner, etc.)	Licence Number
Alectra Energy Services Inc.	Parent Company	ES-2023-0333 (Unit Sub-Metering)
Alectra Utilities Corporation	Affiliate	ED-2016-0360 (Electricity Distribution)
Alectra Utilities Corporation	Affiliate	EG-2004-0438 (Electricity Generation)
Solar Sunbelt General Partnership	Affiliate	EG-2012-0259 (Feed-in Tariff Program)
Alectra Microgrid Services Project (LNR) General Partnership on behalf of Alectra Microgrid Services Project (LNR) Limited Partnership	Affiliate	EG-2021-0090 (Electricity Generation)
Alectra Microgrid Services Project (LNR) General Partnership on behalf of Alectra Microgrid Services Project (LNR) Limited Partnership	Affiliate	ER-2021-0091 (Electricity Retailer)

7. (b) Does the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) have any other application(s) before the OEB?

☒ Yes ☐ No

If yes, please provide other applications.

Applicant Name	Relation to the Applicant	Type of Application	OEB File Number
Alectra Campbell Road LP	Same Entity	Electricity Generation Licence	Not yet assigned
Alectra Utilities Corporation	Affiliate	Service Area Amendment	EB-2024-0113

7. (c) Has the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) ever undertaken energy sector activity in any other jurisdiction within North America?

☒ Yes ☐ No

If yes, please provide information about activities in other jurisdictions.

Company Name	Relation to the Applicant	Jurisdiction	Business Activity	Name of Licensing Body and Licence/Registration No. (if applicable)
Alectra Energy Solutions Inc.	Parent Company	British Columbia, Canada; New Brunswick, Canada; Newfoundland, Canada; Nova Scotia, Canada; Quebec, Canada; Various American States	Provide energy services & solutions	N/A
Holland Power Services Inc.	Affiliate	New Brunswick, Canada; Nova Scotia, Canada; Quebec, Canada; Various American States	Electrical & emergency power restoration service	N/A
Util-Assist Inc.	Affiliate	British Columbia, Canada; New Brunswick, Canada; Newfoundland, Canada; Nova Scotia, Canada; Various American States	Professional services & managed services	N/A
Grid4C Ltd.	Associated Entity (invested interest by Util-Assist Inc.)	British Columbia, Canada; New Brunswick, Canada; Newfoundland, Canada; Nova Scotia, Canada; Various American States	Artificial intelligence & machine learning services	N/A

7. (d) Is the applicant, an affiliate of the applicant, or an associated entity (e.g. a partnership or limited partnership) an Independent Electricity System Operator (IESO) market participant?

☒ Yes ☐ No

If yes, please provide information on the IESO market participant(s) below.

Registered IESO Organization Name	Relation to the Applicant	Participant/Program/Service
ALECTRA MICROGRID SERVICES PROJECT (LNR) LP	Affiliate	Capacity Auction, Capacity Market Participant
ALECTRA UTILITIES CORPORATION	Affiliate	Local Distribution Company, Capacity Auction, Capacity Market Participant
ALECTRA UTILITIES CORPORATION - ENVIDA COMMUNITY ENERGY INC.	Affiliate	Generator
ALECTRA UTILITIES CORPORATION - GUELPH HYDRO ELECTRIC SYSTEMS INC.	Affiliate	Local Distribution Company

8. Officers, Directors and Key Individuals

8. (a) Please confirm the number of officers, directors and key individuals in your organization.

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8. (b) In the table below, identify the key individuals that are responsible for executing the following functions for the applicant: matters related to regulatory requirements and conduct, financial matters and technical matters.

Key individuals include the Chief Executive Officer, the Chief Financial Officer, other officers and directors, partners or proprietors.

NOTES:

1. List a minimum of 3 key individuals in the table below. Additional information about each key individual is required in Section 17.
2. One of the listed key individuals must sign the completed application. See Section 19 for signing authority details.

Name of Key Individual	Email	Title/Position within Applicant's Business (or identify company if not the Applicant's Business)
Ammar Nawaz	Ammar.Nawaz@aletrasolutions.com	Vice President and Director
David Anders	David.Anders@aletrasolutions.com	Director, Distributed Energy Solutions, Alectra Energy Services Inc.
Heather Clark	heather.clark@aletrasolutions.com	Vice President
James Macumber	James.Macumber@alecrautilities.com	Director
John Matovich	john.matovich@alecra.com	Director
Peter Bifulchi	peter.bifulchi@aletrasolutions.com	Manager, Engineering, Construction & Operations, Alectra Energy Services Inc.
Vinay Mehta	vinay.mehta@alecra.com	General Counsel

9. Intended Markets and Services

9. (a) Identify the applicant's intended markets and services. Select all that apply.

- ☐ To sell or offer to sell electricity to low-volume consumers (annually consuming less than 150,000 kilowatt hours of electricity) in Ontario.
- ☒ To sell or offer to sell electricity to large-volume consumers (annually consuming more than 150,000 kilowatt hours of electricity) in Ontario.
- ☐ To sell electricity generated by a renewable generation facility under a Power Purchase Agreement (i.e. retail contract) to a low-volume consumer who will be entering into a net metering arrangement with their distributor. To learn more, click [here](#).
- ☐ To sell electricity generated by a renewable generation facility under a Power Purchase Agreement (i.e. retail contract) to a large-volume consumer who will be entering into a net metering arrangement with their distributor. To learn more, click [here](#).
- ☐ To act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to low-volume consumers, or as an agent or broker for low-volume consumers with respect to the sale or offering for sale of electricity in Ontario.
- ☐ To act as an agent or broker for a retailer with respect to the sale or offering for sale of electricity to large-volume consumers, or as an agent or broker for large-volume consumers with respect to the sale or offering for sale of electricity in Ontario.

9. (b) Is the applicant currently providing any of the above listed services?

☐ Yes ☒ No

9. (b_no) If no, indicate when the applicant intends to provide these services.

June 2024

9. (c) Wholesale Market Participation: Does the applicant intend to operate in the IESO-administered markets and settle bilateral contracts through the IESO?

☐ Yes ☒ No

9. (c_no) If no, please explain how the applicant intends to participate.

Services are for peak mitigation to a large customer.

9. (d) Retail Market Participation: Does the applicant intend to settle the wholesale market cost of electricity consumed by its customers through a distributor's settlement system?

☐ Yes ☒ No

9. (d_no) If no, please explain how the applicant intends to participate.

Settlement for wholesale market cost of electricity consumed will be bilateral with the customer, based on project's sub-metered data.

9. (e) Describe in detail the applicant's current or intended business model and product offering(s). Include details of all products the applicant intends to offer to its customers and explain how the commodity pricing will be determined for each of the applicant's product offering.

The owned generation assets are installed for the purposes of load reduction at the customer's site, and are dispatched primarily for the purposes of reducing the customer's peak demand as well as participation as a demand response resource as contracted through the IESO's capacity auction.

Settlement with the customer is based on a fee for the provision of the peak reduction services, as well as the net value of energy supplied by the assets during each hour of operation, based on the hourly Ontario electricity price. Net energy supplied is calculated based on the asset's sub-metered data.

9. (f) Does the applicant intend to acquire any services from the third-party service providers (e.g. customer service, call centre, settlement services)?

☐ Yes ☒ No

CONFIDENTIAL SECTIONS

Information filed as part of or in support of sections 10 to 17 of this application will be treated as confidential and is not available for public view.

18. Notice

The OEB is authorized, under section 4.14 of the [OEB Act](#), to collect personal information for the purpose of carrying out its duties and exercising its powers under the OEB Act or any other Act.

The information provided both on this form and attached to this form is being collected by the OEB for the purpose of determining whether the applicant is qualified to receive the licence for which it is applying.

In order to verify the information on this form and/or determine whether the applicant is qualified to receive the licence for which it is applying, it may be necessary for the OEB to collect additional information from some or all of the following sources: federal, provincial/state, or municipal governments; licensing bodies; law enforcement agencies; credit bureaus; and banks. Only information relevant to the application or the OEB's determination of the application will be collected by the OEB.

The public official who can answer questions about the collection of the information is:

Registrar
Ontario Energy Board
P.O. Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4
Tel: 416-481-1967 or 1-888-632-6273

Applicants are reminded that the OEB is subject to the *Freedom of Information and Protection of Privacy Act* (FIPPA). FIPPA addresses circumstances in which the OEB may, upon request, be required to release information that is in its custody or under its control, and generally prohibits the OEB from releasing personal information. "Personal Information" has the meaning given to it under FIPPA.