

## Alectra Inc.

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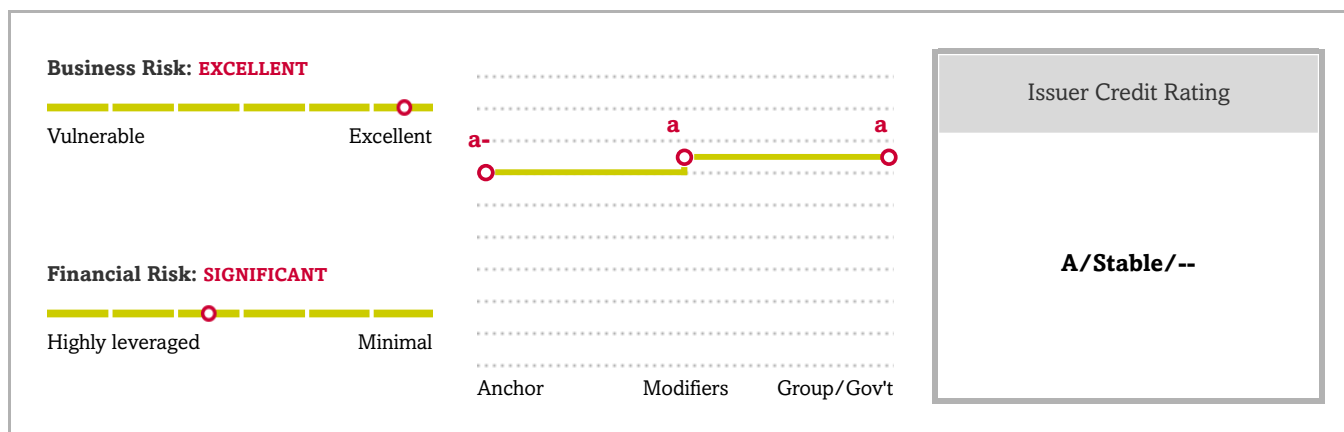
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# Alectra Inc.



## Credit Highlights

Overview	
Key Strengths	Key Risks
Majority of cash flows from low-risk regulated electricity distribution operations.	Deferral of COVID-19 costs recovery could weaken financial measures modestly.
Credit-supportive regulatory environment.	Limited geographic and regulatory diversity.
Mostly residential customers with minimal concentration risk.	Negative discretionary cash flow indicating external funding needs.

**In response to COVID-19, the Ontario Energy Board (OEB) prohibited the disconnection of residential customers through July 31, 2020, due to nonpayment.** The OEB's order may increase write-offs and bad debts along with continuing to pay for power costs. This will increase working capital requirements and require incremental borrowing under revolving credit facilities and greater issuance of commercial paper. Financial measures will weaken from the higher debt and reduced operating cash flow. Ontario utilities are accruing these costs for future rate recovery.

**Alectra's strategy remains consistent with harvesting synergies from amalgamated operations and grid modernization.** Alectra's projected capital expenditures are mainly on projects required to meet customer service obligations, and System renewal expenditures relate to long-term plans to replace assets that are at the end, or nearing the end, of their useful lives. The regulated rate base additions further results in more stable and predictable cost recoveries with enhanced operating efficiency.

**Ontario regulatory construct permits timely cost recovery.** The OEB preapproves utilities' capital programs and has not disallowed rate recovery of preapproved capital spending. There is revenue decoupling for distribution operators and fixed-rate distribution tariffs. In addition, the utility's exposure to commodity costs is limited because it passes these costs through to customers.

## Outlook: Stable

The stable outlook reflects S&P Global Ratings' assessment of Alectra's predictable and stable cash flows from the company's low-risk, regulated distribution business. We expect adjusted funds from operations (FFO) to debt to be in the 12%-14% range through 2021. The outlook also reflects our expectation that management will continue to focus on integrating the amalgamated companies and its core regulated business electricity distribution over our two-year outlook horizon.

### Downside scenario

We could downgrade the company over the next two years if adjusted FFO to debt declines below 12%. This would indicate very minimal cushion at the current rating level and could happen if the company cannot achieve the required synergies, costs significantly increase during the company's deferred rate rebasing period, or there is an adverse regulatory decision that materially limits cost recovery.

### Upside scenario

Although less likely, we could raise the rating within the next two years if Alectra's adjusted FFO to debt approaches 20%. However, based on our financial forecast and the company's capital programs, we believe the prospect of a positive rating action is highly unlikely during our outlook horizon.

## Our Base-Case Scenario

Assumptions	Key Metrics																
<ul style="list-style-type: none"><li>Continued costs recovered through annual filings and incremental capital module riders;</li><li>Modest customer growth in Ontario;</li><li>Gross margin additions of about \$10 million annually;</li><li>Annual gross capital spending of about C\$350 million–C\$400 million per year through 2022;</li><li>Dividends averaging about C\$85 million annually;</li><li>Negative discretionary cash flows indicate external funding needs; and</li><li>All debt maturities are refinanced.</li></ul>	<table><tr><th></th><th>2019A</th><th>2020E</th><th>2021E</th></tr><tr><td>Adjusted FFO to debt (%)</td><td>11.5</td><td>12-14</td><td>12-14</td></tr><tr><td>Adjusted debt to EBITDA (x)</td><td>7.1</td><td>6-6.5</td><td>6-6.5</td></tr><tr><td>Adjusted FFO cash interest coverage (x)</td><td>4.5</td><td>4.5-5</td><td>4.5-5</td></tr></table> <p>FFO—Funds From Operations. E—Estimate. A—Actual.</p>		2019A	2020E	2021E	Adjusted FFO to debt (%)	11.5	12-14	12-14	Adjusted debt to EBITDA (x)	7.1	6-6.5	6-6.5	Adjusted FFO cash interest coverage (x)	4.5	4.5-5	4.5-5
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## Company Description

Alectra is a municipality-owned electric distribution utility in Ontario, Canada.

## Business Risk: Excellent

Our assessment of Alectra's business risk reflects its fully regulated electric distribution operations in the supportive regulatory environment in the Province of Ontario and a stable customer base that is partially offset by its limited regulatory and business diversity. Alectra's customer base consists of about one million customers in Ontario that are mostly residential (over 90%) and commercial, providing stability to cash flows as exposure to industry cyclicality is limited.

We believe the OEB has provided a transparent, consistent, and independent regulatory framework that supports stable and predictable cash flows for the company, which we view as a credit strength. This includes limiting commodity risk exposure since electricity costs are passed through to ratepayers. The tariff structure allows the operator to recover prudently spent operating costs, capital expenditures, or other unexpected material losses in a timely manner. These positive aspects are partially offset by our expectation that the company is allowed to defer rebasing rates for the next decade and its operations under a single regulator. Additionally, the revenue collection deferrals due to COVID-19 relief actions may result in volatile profitability measures.

Alectra's non-utility operations include non-regulated solar generation and energy services businesses. We consider these operations riskier than the low-risk regulated operations.

## Financial Risk: Significant

Alectra's financial risk profile reflects our base-case scenario that includes adjusted FFO to debt in the 12%-14% range through 2022. This incorporates gross capital spending averaging about C\$350 million-C\$400 million per year, regular recoveries through a capital rate surcharge, and modest customer growth. We expect adjusted FFO to debt to average about 12%-14% for Alectra, consistent with the higher range for its financial risk profile category. We expect the supplemental ratio of adjusted FFO cash interest coverage to be in the 4x-5x range and the debt leverage to be relatively aggressive for a regulated utility. This is captured through adjusted debt to EBITDA in the 6.0x-6.5x range through 2022.

Alectra's credit metrics, including adjusted FFO to debt, was lower than expected in 2019 at about 11.5%. This reflects the treatment of regulatory assets under International Financial Reporting Standards (IFRS) accounting. In 2019, Alectra incurred a shortfall of about C\$40 million because energy cost exceeded energy sales, creating a regulatory asset of a similar amount. Under IFRS, this regulatory asset is treated as an offset against energy sales, reducing net income and cash flow temporarily and resulting in a lower adjusted FFO to debt and other credit metrics. For 2019, adjusting for the net shortfall, the adjusted FFO to debt would be about 13% and adjusted debt to EBITDA would be about 6.3x. We expect the company to recover this amount in its next rate application since electricity cost is a

pass-through to ratepayers under the current tariff framework.

We base our assessment on our low-volatility financial benchmarks, which are the most relaxed when compared to those for a typical corporate issuer. This reflects the company's focus on low-risk regulated natural gas distribution operations and strong management of regulatory risk.

To capture the company's adjusted FFO to debt financial measure being at the stronger end of the significant category, we apply a positive comparative rating analysis modifier.

## Liquidity: Adequate

We assess the company's liquidity as adequate because we believe its liquidity sources are likely to cover uses by more than 1.1x over the next 12 months and meet cash outflows even with a 10% decline in EBITDA. The assessment also reflects the company's generally prudent risk management, sound relationship with banks, and a generally satisfactory standing in credit markets.

Principal Liquidity Sources	Principal Liquidity Uses
<ul style="list-style-type: none"> <li>Estimated cash FFO of about C\$310 million</li> <li>Credit facility availability of C\$500 million</li> </ul>	<ul style="list-style-type: none"> <li>Debt maturities of C\$180 million</li> <li>Capital spending of about C\$410 million</li> <li>Dividends of about C\$85 million</li> </ul>

## Environmental, Social, And Governance

Alectra's exposure to environmental risk is limited given that its operations are entirely in lower-risk electric distribution operations without commodity exposure. As such, from an environmental perspective, Alectra is better positioned than its counterparts with generation assets across North America. Social or governance factors have not had a material impact on the rating and are generally in line with peers'.

## Government Influence

We believe there is a low likelihood that the utility's municipal owners would provide timely and sufficient extraordinary support in the unlikely event of financial distress. In our view, Alectra has a role of limited importance to the cities, given that the province, not the cities, has oversight of electricity regulation licensing, and that a private enterprise could provide the utility's services. We believe there is a limited link between Alectra and the cities, given our belief that, in a stress scenario, the cities might provide some temporary liquidity support but would be unlikely to

support the utility with taxpayer dollars.

## Issue Ratings - Subordination Risk Analysis

### Capital structure

Alectra's capital structure consists of about C\$2 billion of unsecured debt.

### Analytical conclusions

We rate Alectra's senior unsecured debt the same as the issuer credit rating because it is the debt of a qualifying investment-grade utility.

## Ratings Score Snapshot

### Issuer Credit Rating

A/Stable/--

### Business risk: Excellent

- **Country risk:** Very low
- **Industry risk:** Very low
- **Competitive position:** Strong

### Financial risk: Significant

- **Cash flow/leverage:** Significant

Anchor: a-

### Modifiers

- **Diversification/portfolio effect:** Neutral (no impact)
- **Capital structure:** Neutral (no impact)
- **Financial policy:** Neutral (no impact)
- **Liquidity:** Adequate (no impact)
- **Management and governance:** Satisfactory (no impact)
- **Comparable rating analysis:** Positive (+1 notch)

### Stand-alone credit profile : a

- **Group credit profile:** a
- **Related government rating:** AA-
- **Likelihood of government support:** Low (no impact)

## Related Criteria

- Criteria - Corporates - General: Reflecting Subordination Risk In Corporate Issue Ratings, March 28, 2018
- General Criteria: Methodology For Linking Long-Term And Short-Term Ratings, April 7, 2017
- General Criteria: Rating Government-Related Entities: Methodology And Assumptions, March 25, 2015
- Criteria | Corporates | General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers, Dec. 16, 2014
- General Criteria: Methodology: Industry Risk, Nov. 19, 2013
- ARCHIVE: General Criteria: Group Rating Methodology, Nov. 19, 2013
- ARCHIVE: Criteria | Corporates | General: Corporate Methodology: Ratios And Adjustments, Nov. 19, 2013
- Criteria | Corporates | General: Corporate Methodology, Nov. 19, 2013
- Criteria - Corporates - Utilities: Key Credit Factors For The Regulated Utilities Industry, Nov. 19, 2013
- General Criteria: Country Risk Assessment Methodology And Assumptions, Nov. 19, 2013
- General Criteria: Methodology: Management And Governance Credit Factors For Corporate Entities And Insurers, Nov. 13, 2012
- General Criteria: Use Of CreditWatch And Outlooks, Sept. 14, 2009

### Business And Financial Risk Matrix

Business Risk Profile	Financial Risk Profile					
	Minimal	Modest	Intermediate	Significant	Aggressive	Highly leveraged
Excellent	aaa/aa+	aa	a+/a	a-	bbb	bbb-/bb+
Strong	aa/aa-	a+/a	a-/bbb+	bbb	bb+	bb
Satisfactory	a/a-	bbb+	bbb/bbb-	bbb-/bb+	bb	b+
Fair	bbb/bbb-	bbb-	bb+	bb	bb-	b
Weak	bb+	bb+	bb	bb-	b+	b/b-
Vulnerable	bb-	bb-	bb-/b+	b+	b	b-

### Ratings Detail (As Of April 30, 2020)\*

#### Alectra Inc.

Issuer Credit Rating A/Stable/--  
 Senior Unsecured A

#### Issuer Credit Ratings History

26-Jan-2017 A/Stable/--

\*Unless otherwise noted, all ratings in this report are global scale ratings. S&P Global Ratings' credit ratings on the global scale are comparable across countries. S&P Global Ratings' credit ratings on a national scale are relative to obligors or obligations within that specific country. Issue and debt ratings could include debt guaranteed by another entity, and rated debt that an entity guarantees.

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