



Exhibit 3:

Customer and Load Forecast

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Exhibit 3: Customer And Load Forecast

Tab 1 (of 2): Load Forecast



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LOAD FORECAST OVERVIEW

NOW Inc. engaged Elenchus to complete a 2025 Load Forecast. The approach used is included in their report at E3/T1/S1/Att1. The results are documented in the Elenchus report, and in Appendix 2-IB, included as Attachment 2 to this schedule.

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The trend in load is a modest increase to recent volumes – attributable primarily to the Residential rate class. The GS < 50 kW rate class has experienced no significant load growth or decline. The GS > 50 kW rate class has had somewhat lower volumes since 2020 and that is expected to continue to the test year. Loads of the USL and Street Light rate classes have been stable following NOW Inc.'s LED lighting conversion that completed in 2017.

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Table 1 below summarizes kWh consumption by rate class since 2017.

14 Table 1: Load Forecast kWh Volumes

kWh	2017 Approved	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual
Residential	41,624,801	37,483,079	38,878,731	38,802,690	40,126,981	39,104,541
GS < 50	19,759,776	17,706,302	17,940,823	17,709,286	16,586,733	17,080,206
GS > 50	62,140,492	59,958,733	59,526,842	60,254,777	57,599,230	57,309,861
Street Light	556,610	513,973	517,432	524,449	526,417	531,088
USL	165,218	164,178	164,178	164,178	164,178	164,159
Total	124,246,897	115,826,265	117,028,006	117,455,380	115,003,539	114,189,855

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kWh	2022 Actual	2023 Actual	2023 Normal	2024 Bridge	2025 Test
Residential	39,671,263	39,128,268	39,893,974	41,263,111	41,340,698
GS < 50	17,769,474	17,511,886	<i>17,7</i> 65,151	17,775,995	17,945,241
GS > 50	56,933,855	56,007,213	56,570,018	56,718,182	56,240,557
Street Light	492,972	491,060	491,060	491,060	491,060
USL	163,953	163,953	163,953	163,953	163,953
Total	115,031,517	113,302,381	114,884,156	117,199,405	116,181,510

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Table 2 below summarizes kW demand by rate class since 2017.

Table 2: Load Forecast kWh Volumes

kW	2017 Approved	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual
GS > 50	181,679	171,236	183,205	171,055	161,087	156,227
Street Light	1,576	1,392	1,421	1,463	1,500	1,532
Total	183,255	172,628	184,626	172,518	162,587	157,759

kW	2022 Actual	2023 Actual	2023 Normal	2024 Bridge	2025 Test
GS > 50	155,849	151,260	156,129	156,537	155,213
Street Light	1,517	1,425	1,464	1,468	1,468
Total	157,366	152,685	157,593	158,005	156,681

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 Table 3 below summarizes customer/connection counts by rate class since 2017.

Customer counts provided in this table and in the Load Forecast report are monthly average counts. The customer counts in Appendix 2-IB are year-end values.

Table 3: Forecast Customers/Connections

kWh	2017	2017	2018	2019	2020	2021	2022	2023	2024	2025
	Approved	Actual	Bridge	Test						
Residential	5,216	5,202	5,157	5,107	5,155	5,166	5,161	5,194	5,187	5,179
GS < 50	784	747	713	743	717	706	712	716	711	707
GS > 50	71	54	69	69	72	71	68	69	69	69
Street Light	1,650	1,650	1,660	1,710	1,710	1,710	1,710	1,710	1,710	1,710
USL	23	23	23	23	23	23	22	22	22	22
Total	7,744	7,676	7,622	7,651	7,677	7,675	7,673	7,711	7,699	7,687

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Attachment 1 (of 2):

Load Forecast Report



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Weather Normalized Distribution System Load Forecast: 2025 Cost of Service

Report prepared by Andrew Blair Elenchus Research Associates Inc.

Prepared for:
Northern Ontario Wires Inc.

9 August 2024

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1 Introduction

This report outlines the results of, and methodology used to derive, the weather normal load forecast prepared for Northern Ontario Wires Inc. ("NOWI") for its Cost of Service application for 2025 rates.

The regression equations used to normalize and forecast NOWI's weather sensitive load use monthly heating degree days and cooling degree days as measured at Environment Canada's Kapuskasing CDA¹ weather station to take into account temperature sensitivity. NOWI typically experiences relatively large heating loads in the summer and low cooling loads in the winter so its peak load is in the winter. Environment Canada defines heating degree days and cooling degree days as the difference between the average daily temperature and 18°C for each day (below for heating, above for cooling). Heating and cooling degree days with base temperatures other than 18°C have also been considered.

To isolate the impact of CDM, persisting CDM as measured by the IESO is added back to rate class consumption to simulate the rate class consumption had there been no CDM program delivery. This is labelled as "Actual No CDM" throughout the model. The effect is to remove the impact of CDM from any explanatory variables, which may capture a trend, and focus on the external factors. A weather normalized forecast is produced first based on no CDM delivery, and then persisting CDM savings of historic programs are subtracted off to reflect the actual normal forecast.

CDM data beyond 2018 is based on limited data in the IESO Participant and Cost Report. As per the updated CDM Guidelines, forecast CDM is based on a forecast of NOWI's share of provincial energy savings.

While statistical regression is appropriate for estimating a relationship between explanatory variables and energy use, in the case of CDM, an independent measurement is available providing a greater level of accuracy than could be obtained through regression.

Overall economic activity also impacts energy consumption. There is no known agency that publishes monthly economic accounts on a regional basis for Ontario. However, regional employment levels are available. Specifically, the monthly full-time equivalent (FTE) employment levels for Ontario, as reported in Statistics Canada's Monthly Labour

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¹ "Kapuskasing CDA" operated by ECCC - MSC, Latitude:49°24'23" N, Longitude:82°26'37" W, Elevation:218.00 m

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Force Survey² is considered. Ontario GDP is available from Ontario Economic Accounts³ on a quarterly basis and Overall GDP is available from Statistics Canada on an annual basis.⁴ The GDP of specific industries relevant to NOWl's service territories are also considered. Statistics Canada GDP data considered includes Total Ontario GDP, Agriculture General GDP, Mining General GDP, Oil & Gas GDP, Oil & Gas Support GDP, Forestry & Logging GDP, Forestry Support GDP, Wood Product Manufacturing GDP, and Paper Manufacturing GDP. Ontario Economic Accounts data considered includes total Ontario GDP, Agriculture, Forestry, Fishing & Hunting GDP, Wood Products and Furniture GDP, and Paper Products & Printing GDP.

In order to isolate demand determinants at the class specific level, equations to weather normalize and forecast kWh consumption for the Residential, GS < 50 kW, and GS > 50 kW classes have been estimated.

In addition to the weather and economic variables, a time trend variable, number of days and number of working days in each month, number of customers, and month of year variables have been examined for all weather-sensitive rate classes. More details on the individual class specifications are provided in the next section.

A range of COVID variables were considered to account for the impacts triggered by the COVID-19 pandemic. These variables have been included in load forecasts used to set electricity distribution rates in Ontario.5 COVID flag variables were tested and found to be statistically significant for some classes. The following COVID flag variables were considered:

- A "COVID" variable equal to 0 in all months prior to March 2020, 1 in all months from March 2020 to December 2021, and 0.5 from January 2022 to December 2022, and 0 thereafter.
- A "COVID_AM" variable equal to 0 in all months prior to March 2020, equal to 0.5 in March 2020, equal to 1 in April and May 2020, 0.5 in each month from June 2020 to December 2021, 0.25 each month from January 2022 to December 2022, and 0 thereafter. This variable accounts for the relatively larger impact of COVID in the first two and a half months following the first lockdowns in March 2020.

² Statistics Canada Table 14-10-0380-01

³ Ontario Economic Accounts (https://data.ontario.ca/dataset/ontario-economic-accounts)

⁴ Statistics Canada Table 36-10-0402-01

⁵ Grimsby Power Inc. (EB-2021-0027), Bluewater Power Distribution Corporation (EB-2022-0016), EPCOR Electricity Distribution Ontario Inc. (EB-2022-0028), Kingston Hydro (EB-2022-0044), Milton Hydro Distribution Inc. (EB-2022-0049), and Synergy North Corporation (EB-2023-0052).

- A "COVID_WFH" variable equal to 0 in all months prior to March 2020, equal to 0.5 in March 2020, equal to 1 each month from April 2020 to December 2020, 0.75 from January 2021 to December 2021, 0.5 from January 2022 to December 2022, and 0.25 thereafter. This variable is intended to reflect the shift to "Work from Home", which had larger impacts through the summer of 2020 and continues to reflect ongoing impacts.
- A "COVID2020" variable equal to 0 in all months prior to March 2020, equal to 0.5 in March 2020, equal to 1 in April and May 2020, equal to 0.5 in June 2020, and equal to 0 in July 2020 and each month thereafter. This variable reflects the temporary impacts experienced by some customers, particularly larger customers.

The extent to which consumption from March 2020 onward differed from typical consumption has been found to be related to the weather variables in those months for certain classes, particularly the Residential class. A set of COVID/weather interaction variables were considered to capture the incremental consumption caused by people staying at home due to lockdowns and from the increase in people working from home, which has persisted after the prevalence of direct COVID impacts have subsided.

The "HDD COVID" and "CDD COVID" variables are equal to the relevant HDD and CDD variables since March 2020, and 0 in all earlier months. The coefficients reflect incremental heating and cooling load consumed as people stayed home during the pandemic. These variables continue to December 2021 but are reduced to 50% of HDD and CDD in all months in 2022 and to 0 in 2023.

The "CWFH HDD" and "CWFH CDD" variables are COVID/weather interaction variables that are equal to the relevant HDD and CDD variables applied to the COVID_WFH ("work from home"). The variables are 0 in all months prior to March 2020, 50% of weather variables in March 2020, 100% of weather variables in April 2020 to December 2020, 75% of weather variables in 2021, and 25% of weather variables in 2022 and thereafter.

COVID variables were tested for each of the Residential, General Service < 50 kW, and General Service > 50 kW rate classes. The COVID variables were not found to be statistically significant for any rate class.

For classes with demand charges, an annual kW to kWh ratio is calculated using actual observations for each historical year and applied to the normalized kWh to derive a weather normal kW observation.

1.1 SUMMARIZED RESULTS

The following table summarizes the historic and forecast kWh for 2017 to 2025:

Normal Forecast

kWh	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2023 Normal	2024 Forecast	2025 Forecast
Residential	37,483,079	38,878,731	38,802,690	40,126,981	39,104,541	39,671,263	39,128,268	39,893,974	41,354,798	41,554,215
GS < 50	17,706,302	17,940,823	17,709,286	16,586,733	17,080,206	17,769,474	17,511,886	17,765,151	17,874,083	18,174,621
GS > 50	59,958,733	59,526,842	60,254,777	57,599,230	57,309,861	56,933,855	56,007,213	56,570,018	57,315,510	57,543,051
Street Light	513,973	517,432	524,449	526,417	531,088	492,972	491,060	491,060	491,060	491,060
USL	164,178	164,178	164,178	164,178	164,159	163,953	163,953	163,953	163,953	163,953
Total	115,826,265	117,028,006	117,455,380	115,003,539	114,189,855	115,031,517	113,302,381	114,884,156	117,199,405	117,926,900

Table 1 kWh Forecast by Class

The following table summarizes the 2025 CDM Adjusted kWh Load Forecast. Details for this calculation can be found in Schedule 7 of this report.

CDM Adjusted

kWh	2025 Weather Normal Forecast	CDM Adjustment	2025 CDM Adjusted Forecast	
Residential	41,554,215	213,517	41,340,698	
GS < 50	18,174,621	229,380	17,945,241	
GS > 50	57,543,051	1,302,494	56,240,557	
Street Light	491,060		491,060	
USL	163,953		163,953	
Total	117,926,900	1,745,391	116,181,510	

Table 2 CDM Adjusted kWh Forecast

The following table summarizes the historic and forecast kW for 2017 to 2025:

Normal Forecast

kW	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2023 Normal	2024 Forecast	2025 Forecast
GS > 50	171,236	183,205	171,055	161,087	156,227	155,849	151,260	156,129	158,187	158,815
Street Light	1,392	1,421	1,463	1,500	1,532	1,517	1,425	1,464	1,468	1,468
Total	172,628	184,626	172,518	162,587	157,759	157,366	152,685	157,593	159,655	160,283

Table 3 kW Forecast by Class

The following table summarizes the 2025 CDM Adjusted kW Load Forecast. Details for this calculation can be found at the end of in Schedule 7 of this report.

CDM Adjusted

kW	2025 Weather Normal	CDM Adjustment	2025 CDM Adjusted Forecast
GS > 50	158,815	158,815 3,601	
Street Light	1,468		1,468
Total	160,283	3,601	156,681

Table 4 CDM Adjusted kW Forecast

The following table summarizes the historic and forecast customer/connection counts for 2017 to 2025:

Customers / Devices

Customers	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Forecast	2025 Forecast
Residential	5,202	5,157	5,107	5,155	5,166	5,161	5,194	5,187	5,179
GS < 50	747	713	743	717	706	712	716	711	707
GS > 50	54	69	69	72	71	68	69	69	69
Street Light	1,650	1,660	1,710	1,710	1,710	1,710	1,710	1,710	1,710
USL	23	23	23	23	23	22	22	22	22
Total	7,676	7,622	7,651	7,677	7,675	7,673	7,711	7,699	7,687

Table 5 Customer / Connections Forecast for 2017-2025

Finally, a summary of billing determinants is provided in Table 6.

2025	kWh	kW	Customers/
2025	KVVII	KVV	Connection
Residential	41,340,698		5,179
GS < 50	17,945,241		707
GS > 50	56,240,557	155,213	69
Street Light	491,060	1,468	1,710
USL	163,953		22
Total	116,181,510	156,681	7,687

Table 6 Billing Determinant Summary

1.2 LOAD FACTOR INFLUENCES

Table 7 below provides a summary of NOWI's total system consumption and the key factors that influence its load. HDD and CDD figures represent the differences between actual weather-related loads and 10-year normalized weather-related loads.

Year	Total kWh	kWh Growth	HDD	CDD	Metered Cust.	Metered Customer Growth
2017	115,826,265		-2.3%	-54.5%	7,676	
2018	117,028,006	1.04%	5.1%	53.8%	7,622	-0.71%
2019	117,455,380	0.37%	6.6%	-13.0%	7,651	0.38%
2020	115,003,539	-2.09%	-1.6%	59.1%	7,677	0.34%
2021	114,189,855	-0.71%	-7.7%	11.2%	7,675	-0.02%
2022	115,031,517	0.74%	0.0%	-37.9%	7,673	-0.03%
2023	113,302,381	-1.50%	-7.6%	13.3%	7,711	0.49%
Avg. Growth 2017-2023		-0.37%				0.08%
2024	117,199,405	3.44%	0.0%	0.0%	7,699	-0.16%
2025	116,181,510	-0.87%	0.0%	0.0%	7,687	-0.16%
Avg. Gro	wth 2017-2025	0.04%				0.02%

Table 7 Load Influence Summary

NOWI Power's consumption decreased by -2.18% since 2017, or -0.37% per year. On a weather-normalized basis, consumption decreased by -0.81% from 2017 to 2023. The consumption growth rate is forecast to increase in 2024 due to a forecast return to average weather from 2023 mild weather and increased electrification (EVs and heat pumps).

	Residential			GS < 50 and GS > 50				
Year	Cust.	Cust. Growth %	kWh	kWh Growth %	Cust.	Cust. Growth %	kWh	kWh Growth %
2017	5,202		37,483,079		801		77,665,035	
2018	5,157	-0.86%	38,878,731	3.72%	782	-2.40%	77,467,665	-0.25%
2019	5,107	-0.98%	38,802,690	-0.20%	811	3.73%	77,964,063	0.64%
2020	5,155	0.93%	40,126,981	3.41%	789	-2.69%	74,185,963	-4.85%
2021	5,166	0.22%	39,104,541	-2.55%	777	-1.61%	74,390,067	0.28%
2022	5,161	-0.09%	39,671,263	1.45%	780	0.44%	74,703,329	0.42%
2023	5,194	0.64%	39,128,268	-1.37%	785	0.62%	73,519,100	-1.59%
Avg.	2017-23	-0.02%		0.72%		-0.34%		-0.91%
2024	5,187	-0.15%	41,263,111	5.46%	780	-0.56%	74,494,177	1.33%
2025	5,179	-0.15%	41,340,698	0.19%	776	-0.56%	74,185,798	-0.41%
Avg.	2017-25	-0.05%		1.23%		-0.40%		-0.57%

Table 8 Residential and Commercial/Industrial Loads

2 CLASS SPECIFIC KWH REGRESSION

Consumption for the Residential, GS < 50 kW, and GS > 50 kW rate classes were forecast with multivariate regressions. Regressions were not used for the Street Light and USL rate classes as these classes do not exhibit sensitivity to the explanatory variables available for a statistical regression approach.

2.1 RESIDENTIAL

For Residential kWh consumption the equation was estimated using 120 observations from 2014:01-2023:12. Multiple heating degree day and cooling degree day thresholds were considered in the Residential regression. Consumption is relatively stable when the average monthly temperature is above 10°C increases at lower average temperatures. HDD relative to 10°C and no CDD variable were found to provide the strongest results. No CDD variable was found to be statistically significant.

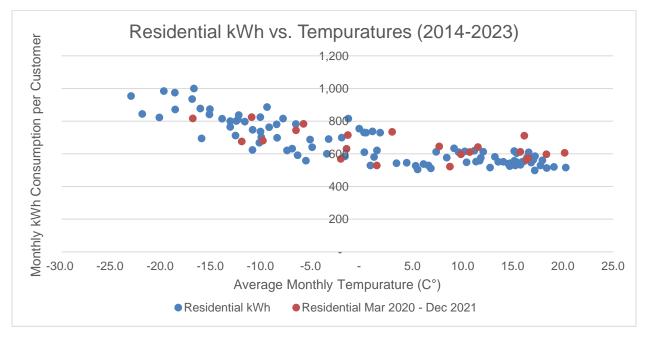


Figure 1 Residential kWh and Average Temperature

Economic variables, such as Ontario employment and various GDP measures, were tested but not found to be statistically significant variables.

The COVID variables were not found to be statistically significant.

A fall variable, equal to 1 in October and November and 0 in all other months, is used and found to be statistically significant. A December flag variable equal to 1 in December and 0 in all other months is also used.

Several other variables were examined and found to not show a statistically significant relationship to energy usage, or a weaker relationship than similar variables that are included. Those included customer counts, time trends, employment, GDP, and other calendar variables.

A time-series autoregressive model using the Prais-Winsten estimation was used for the Residential class to account for autocorrelation.

The following table outlines the resulting regression model:

Model 1: Prais-Winsten, using observations 2014:01-2023:12 (T = 120) Dependent variable: Res_NoCDM rho = 0.0526304							
	coefficient	std. error	t-ratio	p-value			
const	2,970,658	35,847	82.871	0.0000			
HDD10	1,936	82	23.613	0.0000			
Fall	-615,785	62,194	-9.901	0.0000			
Dec	-641,340	85,722	-7.482	0.0000			
Statistics based on the	rho-differenced d	ata					
Mean dependent var	6.98E+12	S.E. of regression	245,381				
Sum squared resid	0.86	Adjusted R-squared	0.8564				
R-squared	220.34	P-value(F)	9.91E-48				
F(7, 112)	-0.01	Durbin-Watson	1.96867				
rho	6.98E+12	S.E. of regression	245,381				

Table 9 Residential Regression Model

Using the above model coefficients, we derive the following:

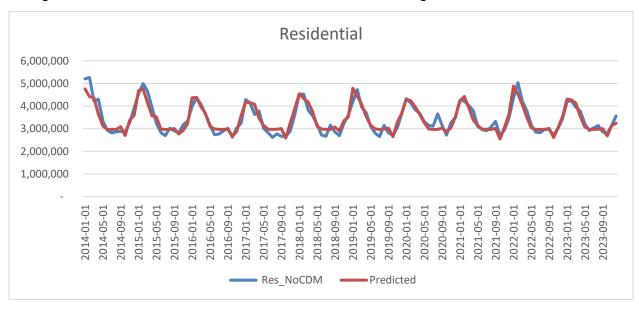


Figure 2 Residential Predicted vs Actual Observations

Annual estimates using actual weather are compared to actual values in the table below. Mean absolute percentage error (MAPE) for annual estimates for the period is 2.4%. The MAPE calculated monthly over the period is 5.4%.

	Residential	kWh	Absolute
Year	CDM Added Back	Predicted	Error (%)
2014	43,864,777	41,964,105	4.3%
2015	42,224,314	41,546,671	1.6%
2016	39,576,590	40,553,752	2.5%
2017	38,896,696	40,687,215	4.6%
2018	40,576,332	41,707,904	2.8%
2019	40,576,642	41,624,937	2.6%
2020	41,866,581	40,810,763	2.5%
2021	40,792,580	40,301,947	1.2%
2022	41,368,004	41,129,586	0.6%
2023	40,838,255	40,296,647	1.3%
Total	410,580,771	410,623,527	0.0%
Mean Abs	2.4%		
Mean Abs	olute Percentage Error	(Monthly)	5.4%

Table 10 Residential model error

2.2 GS < 50

For the GS < 50 class, the regression equation was estimated using 120 observations from 2014:01-2023:12. Multiple heating degree day and cooling degree day thresholds were considered in the Residential regression. Consumption is relatively stable when the average monthly temperature is above 10°C increases at lower average temperatures. HDD relative to 10°C and no CDD variable were found to provide the strongest results. No CDD variable was found to be statistically significant.

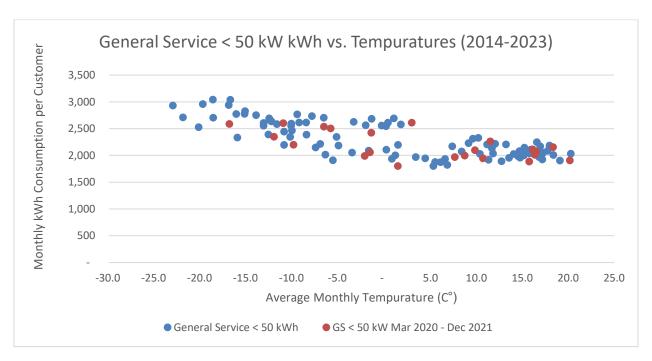


Figure 3 GS<50 kWh and Average Temperature

The number of GS < 50 kW customers was found to be statistically significant so it is used in the model.

Economic variables, such as Ontario employment and various GDP measures, were tested but not found to be statistically significant variables.

The fall and December variables were found to be statistically significant and were used in the GS < 50 model.

The COVID variables were tested and not found to have statistical significance so these variables are not used in the GS < 50 model.

The time trend and other calendar variables were tested but found to not have statistically significant relationships to energy usage.

The following table outlines the resulting regression model:

Model 2: Prais-Winsten, using observations 2014:01-2023:12 (T = 120) Dependent variable: GSlt50_NoCDM rho = 0.12276								
	coefficient	std. error	t-ratio	p-value				
const	223,673	322,894	0.693	0.4899				
HDD10	640	36	17.987	0.0000				
Fall	-261,118	26,377	-9.899	0.0000				
GSlt50Count	1,780	442	4.022	0.0001				
Dec	-215,622	34,840	-6.189	0.0000				
Statistics based on the	e rho-differenced	data						
Mean dependent var	1.165E+12	S.E. of regression	100,661					
Sum squared resid	8.30E-01	Adjusted R-squared	0.8238					
R-squared	117.55	P-value(F)	0.0000					
F(5, 115)	-0.02	Durbin-Watson	2.02E+00					
rho	1.165E+12	S.E. of regression	100,661					

Table 11 GS < 50 Regression Model

Using the above model coefficients we derive the following:

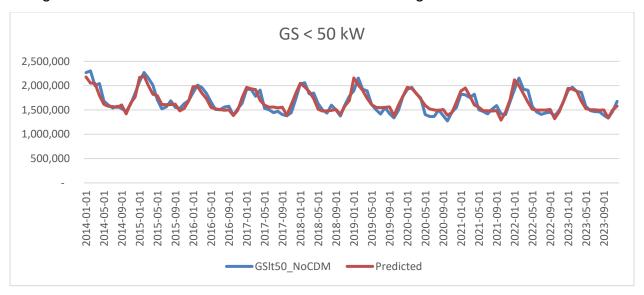


Figure 4 GS<50 Predicted vs Actual Observations

Annual estimates using actual weather are compared to actual values in the table below. Mean absolute percentage error (MAPE) for annual estimates for the period is 2.0%. The MAPE calculated monthly over the period is 4.7%.

	GS<50 k\	Absolute	
Year	CDM Added Back	Predicted	Error (%)
2014	21,470,123	20,832,292	3.0%
2015	21,418,851	21,128,420	1.4%
2016	20,043,153	19,751,876	1.5%
2017	19,451,380	20,185,732	3.8%
2018	20,203,394	19,799,077	2.0%
2019	19,979,092	20,398,019	2.1%
2020	18,776,778	19,591,314	4.3%
2021	19,205,970	19,177,447	0.1%
2022	19,792,479	19,586,439	1.0%
2023	19,475,025	19,391,014	0.4%
Total	199,816,247	199,841,632	0.0%
Mean Ab	2.0%		
Mean Ab	solute Percentage Err	or (Monthly)	4.7%

Table 12 GS < 50 model error

2.3 GS > 50

For the GS > 50 class, the regression equation was estimated using 120 observations from 2014:01-2023:12. Consumption is relatively stable when the average monthly temperature is above 10°C increases at lower average temperatures. HDD relative to 10°C and no CDD variable were found to provide the strongest results. No CDD variable was found to be statistically significant.

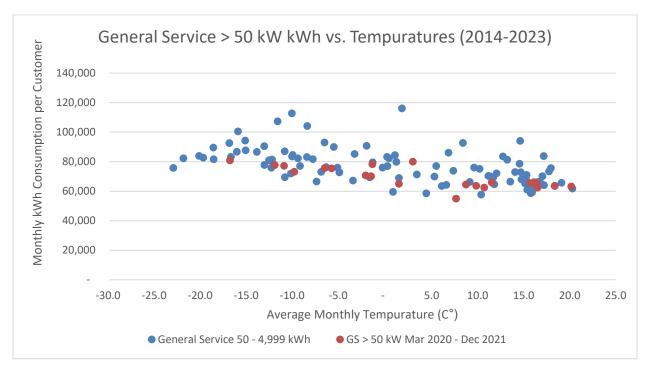


Figure 5 GS>50 kWh and Average Temperature

Economic variables, such as Ontario employment and various GDP measures, were tested but not found to be statistically significant variables.

The COVID variables were tested and the COVID_AM variable provided the most statistically significant results. This variable is used in the GS > 50 kW model.

The fall and December variables were found to be statistically significant and were used in the GS < 50 model.

The customer count, time trend variables, and other binary calendar variables representing other seasons and months were tested but found to not have a statistically significant relationship to energy use.

The following table outlines the resulting regression model:

Model 3: Prais-Winsten, using observations 2014:01-2023:12 (T = 120) Dependent variable: GSgt50_NoCDM rho = 0.290157							
	coefficient	std. error	t-ratio	p-value			
const	4,606,298	63,282	72.790	0.0000			
HDD10	1,380	125	11.005	0.0000			
Spring	148,048	78,477	1.887	0.0617			
Fall	- 264,108	86,351	-3.059	0.0028			
Statistics based on the	e rho-differenced	data					
Mean dependent var	1.12E+13	S.E. of regression	313,748				
Sum squared resid	0.71	Adjusted R-squared	0.7022				
R-squared	45.40	P-value(F)	1.38E-25				
F(5, 114)	- 0.05	Durbin-Watson	2.08351				
rho	1.12E+13	S.E. of regression	313,748				

Table 13 GS>50 Regression Model

Using the above model coefficients we derive the following:

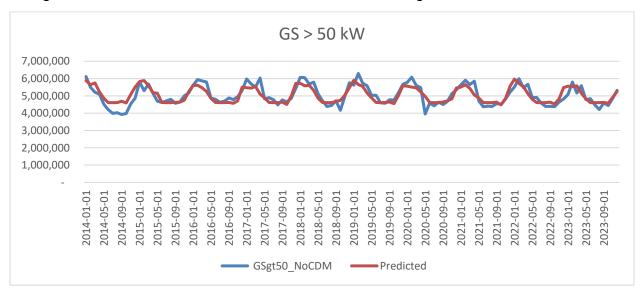


Figure 6 GS>50 Predicted vs Actual Observations

Annual estimates using actual weather are compared to actual values in the table below. Mean absolute percentage error (MAPE) for annual estimates for the period is 2.4%. The MAPE calculated monthly over the period is 5.1%.

	GS>50 k	Absolute	
Year	CDM Added Back	Predicted	Error (%)
2014	55,925,468	61,028,971	9.1%
2015	60,145,601	60,731,411	1.0%
2016	62,123,388	60,023,626	3.4%
2017	61,877,747	60,118,763	2.8%
2018	61,856,847	60,846,343	1.6%
2019	62,832,835	60,787,201	3.3%
2020	60,174,451	60,206,832	0.1%
2021	59,993,612	59,844,132	0.2%
2022	59,661,276	60,434,100	1.3%
2023	59,147,737	59,840,354	1.2%
Total	603,738,963	603,861,732	0.0%
Mean	2.4%		
Mean	Absolute Percentage I	Error (Monthly)	5.1%

Table 14 GS>50 model error

3 WEATHER NORMALIZATION AND ECONOMIC FORECAST

It is not possible to accurately forecast weather for months or years in advance. Therefore, future weather expectations can be based only on what has happened in the past. Individual years may experience unusual spells of weather (unusually cold winter, unusually warm summer, etc.). However, over time, these unusual spells "average" out. While there may be trends over several years (e.g., warmer winters for example), using several years of data rather than one particular year filters out the extremes of any particular year. While there are several different approaches to determining an appropriate weather normal, NOWI has adopted the most recent 10-year monthly degree day average as the definition of weather normal.

3.1 10-YEAR AVERAGE

The table below displays the most recent 10-year average of heating degree days and cooling degree days for a number of temperature thresholds based on temperatures reported by Environment Canada for Kapuskasing CDA Climate, which is used as the weather station for NOWI.

In a few instances in the 2014 to 2023 period, daily Kapuskasing CDA Climate data was not available. If data was not available from the Kapuskasing CDA Climate weather station, data from the Kapuskasing Airport or Lake Bonner weather stations were used.

	8°	C	10	°C	12	°C	14	°C	16	٥	18	°C	20	°C
	<u>HDD</u>	<u>CDD</u>	<u>HDD</u>	CDD										
January	731	0	793	0	855	0	917	0	979	0	1,041	-	1,103	-
February	680	0	736	0	793	0	849	0	905	0	962	-	1,018	-
March	515	0	577	0	639	0	701	0	763	0	825	-	887	-
April	250	3	307	0	367	0	427	0	487	0	547	-	607	-
May	71	93	103	63	143	40	188	24	240	14	295	6	353	2
June	2	224	6	168	14	117	32	74	61	44	100	23	146	9
July	0	307	0	246	1	185	6	128	19	79	44	42	82	18
August	0	259	2	198	6	141	17	89	39	50	75	24	122	8
September	13	139	28	95	54	60	89	36	133	19	183	9	237	3
October	129	34	178	20	230	11	287	5	346	2	407	1	468	0
November	345	2	404	1	463	1	523	0	583	0	643	-	703	-
December	568	0	630	0	692	0	754	0	816	0	878	-	940	-

Table 15 - 10 Year Average HDD and CDD

3.2 ECONOMIC FORECAST

GDP and employment forecasts are based on the mean forecasts of four major Canadian banks TD, BMO, Scotiabank, RBC as of July 2024. Average forecast rates are applied to the most recent GDP and Labour Force Survey monthly data available.

	TD	ВМО	Scotia	RBC	Average	
Report Date	19-Jun-24	19-Jul-24	18-Jul-24	12-Jun-24	Average	
FTE (Employm	ent growth % `	<u>YoY)</u>				
2023	1.6%	1.4%	1.2%	1.6%	1.45%	
2024	0.8%	1.3%	1.1%	0.5%	0.93%	
2025	1.5%	2.3%	2.0%	1.9%	1.93%	
GDP (Real GDP % YoY)						
2023	2.4%	2.4%	2.4%	2.4%	2.40%	
2024	1.3%	1.4%	1.3%	0.9%	1.23%	
2025	0.9%	2.0%	1.2%	1.8%	1.48%	

Table 16 Economic Forecasts

Economic data was tested for each weather-sensitive class but no economic variables were used.

4 CLASS SPECIFIC NORMALIZED FORECASTS

4.1 RESIDENTIAL

Incorporating the 10-year weather normal heating and calendar variables, the following weather corrected consumption and forecast values are calculated:

			Residential I	kWh		
		Cumulative Persisting	Actual No	Normalized	Cumulative Persisting	
Year	Actual	CDM	CDM	No CDM	CDM	Normalized
	Α	В	C = A + B	D	E = B	F = D - E
2014	43,480,804	383,973	43,864,777	42,963,025	383,973	42,579,052
2015	41,684,696	539,618	42,224,314	41,739,996	539,618	41,200,378
2016	38,772,515	804,075	39,576,590	40,085,191	804,075	39,281,116
2017	37,483,079	1,413,617	38,896,696	39,271,833	1,413,617	37,858,217
2018	38,878,731	1,697,601	40,576,332	39,930,781	1,697,601	38,233,180
2019	38,802,690	1,773,952	40,576,642	40,014,058	1,773,952	38,240,106
2020	40,126,981	1,739,600	41,866,581	42,118,170	1,739,600	40,378,571
2021	39,104,541	1,688,039	40,792,580	41,552,985	1,688,039	39,864,946
2022	39,671,263	1,696,741	41,368,004	41,300,771	1,696,741	39,604,029
2023	39,128,268	1,709,987	40,838,255	41,603,961	1,709,987	39,893,974
2024				42,935,262	1,689,591	41,245,671
2025				42,935,262	1,660,007	41,275,255

Table 17 Actual vs Normalized Residential kWh

Additional loads, as described further in Section 6 below, to account for increased loads from electric vehicles and heat pumps are forecast and added to the weather normalized forecasts for 2024 and 2025. These loads are from emerging technologies so they wouldn't be reflected in a forecast based only on historic loads.

	Normalized Forecast	Additional Loads	Total kWh Forecast
2024	41,245,671	109,127	41,354,798
2025	41,275,255	278,959	41,554,215

Table 18 Additional Residential kWh Consumption

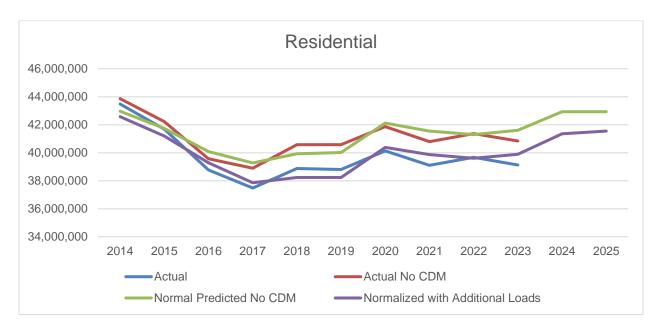


Figure 7 Actual vs Normalized Residential kWh

Note that the vertical intercept does not begin at 0 in any figure in this section. While Residential customer counts are not a component of the regression model, they are forecasted for the purpose of rate setting. The Geometric mean of the annual growth from 2014 to 2023 was used to forecast the growth rate from 2023 to 2025.

Re	esidential	Percent of
Year	Customers	Prior Year
2014	5,263	
2015	5,233	99.43%
2016	5,208	99.52%
2017	5,202	99.88%
2018	5,157	99.14%
2019	5,107	99.02%
2020	5,155	100.93%
2021	5,166	100.22%
2022	5,161	99.91%
2023	5,194	100.64%
2024	5,186.5	99.85%
2025	5,178.9	99.85%

Table 19 Forecasted Residential Customer Count

4.2 GS < 50

Incorporating the 10-year weather normal heating and calendar variables, the following weather corrected consumption and forecast values are calculated:

			GS < 50 kV	Vh		
		Cumulative			Cumulative	
Year	Actual	Persisting CDM	Actual No CDM	Normalized No CDM	Persisting CDM	Normalized
	Α	В	C = A + B	D	E = B	F = D - E
2014	20,165,300	1,304,823	21,470,123	21,171,860	1,304,823	19,867,037
2015	19,810,828	1,608,023	21,418,851	21,258,658	1,608,023	19,650,635
2016	18,349,612	1,693,541	20,043,153	20,211,378	1,693,541	18,517,837
2017	17,706,302	1,745,078	19,451,380	19,575,460	1,745,078	17,830,383
2018	17,940,823	2,262,571	20,203,394	19,989,872	2,262,571	17,727,301
2019	17,709,286	2,269,806	19,979,092	19,793,012	2,269,806	17,523,206
2020	16,586,733	2,190,045	18,776,778	18,859,993	2,190,045	16,669,949
2021	17,080,206	2,125,764	19,205,970	19,457,482	2,125,764	17,331,717
2022	17,769,474	2,023,005	19,792,479	19,770,241	2,023,005	17,747,236
2023	17,511,886	1,963,139	19,475,025	19,728,289	1,963,139	17,765,151
2024				19,548,550	1,716,180	17,832,370
2025				19,453,360	1,375,005	18,078,355

Table 20 Actual vs Normalized GS < 50 kWh

Additional loads, as described further in Section 6 below, to account for a modest amount of increased loads from electric vehicles and heat pumps are forecast and added to the weather normalized forecasts for 2024 and 2025. These loads are from emerging technologies so they wouldn't be reflected in a forecast based only on historic loads.

	Normalized Forecast	Additional Loads	Total kWh Forecast
2024	17,832,370	41,714	17,874,083
2025	18,078,355	96,266	18,174,621

Table 21 Additional GS<50 kWh Consumption

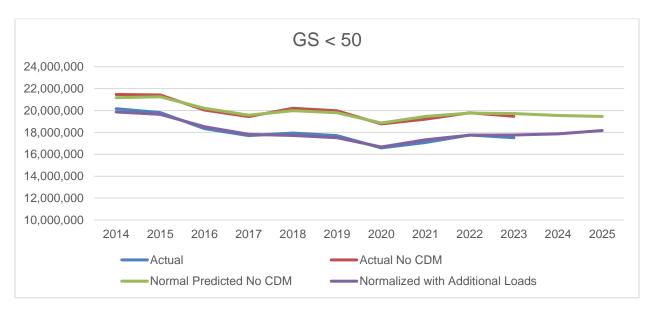


Figure 8 Actual vs Normalized GS<50 kWh

While GS < 50 customer counts are not a component of the regression model, they are forecasted for the purpose of rate setting. The Geometric mean of the annual growth from 2014 to 2023 was used to forecast the growth rate from 2023 to 2025.

The following table includes the customer Actual / Forecast customer count on this basis:

G	GS < 50				
Year	Customers	Prior Year			
2014	758				
2015	778	102.68%			
2016	729	93.69%			
2017	747	102.50%			
2018	713	95.46%			
2019	743	104.11%			
2020	717	96.61%			
2021	706	98.40%			
2022	712	100.90%			
2023	716	100.53%			
2024	711.4	99.37%			
2025	707.0	99.37%			

Table 22 Forecasted GS<50 Customer Count

4.3 GS > 50

Incorporating the 10-year weather normal heating and calendar variables, the following weather corrected consumption and forecast values are calculated:

			GS < 50 k	Wh		
		Cumulative		_	Cumulative	
Year	Actual	Persisting CDM	Actual No CDM	Normalized No CDM	Persisting CDM	Normalized
I Cai	Actual	B	C = A + B	D	E = B	F = D - E
2014	55,514,123	411,345	55,925,468	55,282,670	411,345	54,871,325
2015	59,448,871	696,730	60,145,601	59,800,364	696,730	59,103,633
2016	60,749,110	1,374,278	62,123,388	62,485,935	1,374,278	61,111,657
2017	59,958,733	1,919,014	61,877,747	62,145,157	1,919,014	60,226,143
2018	59,526,842	2,330,005	61,856,847	61,396,678	2,330,005	59,066,672
2019	60,254,777	2,578,058	62,832,835	62,431,807	2,578,058	59,853,749
2020	57,599,230	2,575,221	60,174,451	60,353,793	2,575,221	57,778,571
2021	57,309,861	2,683,751	59,993,612	60,535,653	2,683,751	57,851,902
2022	56,933,855	2,727,421	59,661,276	59,613,350	2,727,421	56,885,929
2023	56,007,213	3,140,523	59,147,737	59,693,556	3,140,523	56,553,033
2024				60,386,173	3,084,013	57,302,160
2025				60,386,173	2,886,318	57,499,856

Table 23 Actual vs Normalized GS>50 kWh

Additional loads, as described further in Section 6 below, to account for increased loads from electric vehicles and heat pumps are forecast and added to the weather normalized forecasts for 2024 and 2025. These loads are from emerging technologies so they wouldn't be reflected in a forecast based only on historic loads.

	Normalized Forecast	Additional Loads	Total kWh Forecast
2024	57,302,160	13,350	57,315,510
2025	57,499,856	43,195	57,543,051

Table 24 Additional GS>50 kWh Consumption

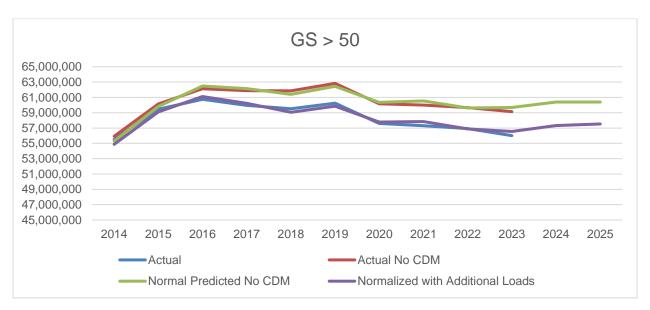


Figure 9 Actual vs Normalized GS>50 kWh

The Geometric mean of the annual growth from 2014 to 2023 was used to forecast the customer count growth rate from 2023 to 2025.

The following table includes the customer Actual / Forecast customer count on this basis:

(GS > 50	Percent of
Year	Customers	Prior Year
2014	68	
2015	69	101.71%
2016	63	90.49%
2017	54	86.17%
2018	69	127.16%
2019	69	99.76%
2020	72	104.87%
2021	71	98.38%
2022	68	95.87%
2023	69	101.60%
2024	68.9	100.12%
2025	69.0	100.12%

Table 25 Forecasted GS>50 Customer Count

In order to normalize and forecast class kW for those classes that bill based on kW demand billing determinants, the relationship between billed kW and kWh is used. The ratio is calculated as the 5-year average kW/kWh ratio from 2019-2023. A 10-year average was considered, however, the kW/kWh ratio changed from the 2014-2018 period to the 2019-2023 period. From 2014 to 2023, class consumption increased by 1% and

billed demands decreased by 12%. Over the shorter 5-year time period, consumption decreased by 7% and billed demands declined by 12%. This narrower divergence in the 5-year time frame is used because it better reflects recent ratios. Additionally, the 10-year average would produce a ratio that is higher than any year since 2019.

		GS > 50			
	kWh	kW	Ratio		
	Α	В	C = B / A		
2014	55,514,123	140,477	0.00253		
2015	59,448,871	174,544	0.00294		
2016	60,749,110	171,062	0.00282		
2017	59,958,733	171,236	0.00286		
2018	59,526,842	183,205	0.00308		
2019	60,254,777	171,055	0.00284		
2020	57,599,230	161,087	0.00280		
2021	57,309,861	156,227	0.00273		
2022	56,933,855	155,849	0.00274		
2023	56,007,213	151,260	0.00270		
	kWh	kW		Additional	
			Averes		Total
	Normalized	Normalized	Average	Load	Total
	E	F = E * G	G	Н	I = E + H
2022	57,315,510	158,187	0.00276	91	158,278
2023	57,543,051	158,815	0.00276	296	159,111

Table 26 Forecasted GS>50 kW

Additional billed demand loads are calculated separately as described in Section 6.

5 STREET LIGHT, SENTINEL LIGHT, AND USL FORECAST

The Street Lighting and Unmetered Scattered Load classes are non-weather sensitive classes. Connection counts are forecasted to be the same in 2024 and 2025 as it was in 2023 for both classes. The Street Light class has had no change in the number of connections since 2019 and the USL class has had 22 or 23 connections in each year in the past ten years. Energy volumes for these classes are forecasted on the basis of average energy per connection.

5.1 STREET LIGHT

The table below summarizes the historic and forecast annual energy consumption for the Street Light class. NOWI underwent a LED conversion from 2015 to 2017, which saw a 64% reduction in consumption per connection. The 2023 average consumption per connection is used as the average consumption per connection in 2024 and 2025.

Streetlight kWh				
			Average /	
Year	Actual	Connections	Connection	Normalized
	Α	В	C = A / B	D = C * B
2014	1,444,270	1,650	875	1,444,270
2015	664,378	1,650	403	664,378
2016	607,008	1,650	368	607,008
2017	513,973	1,650	311	513,973
2018	517,432	1,660	312	517,432
2019	524,449	1,710	307	524,449
2020	526,417	1,710	308	526,417
2021	531,088	1,710	311	531,088
2022	492,972	1,710	288	492,972
2023	491,060	1,710	287	491,060
2024		1,710	287	491,060
2025		1,710	287	491,060

Table 27 Street Light Consumption Forecast

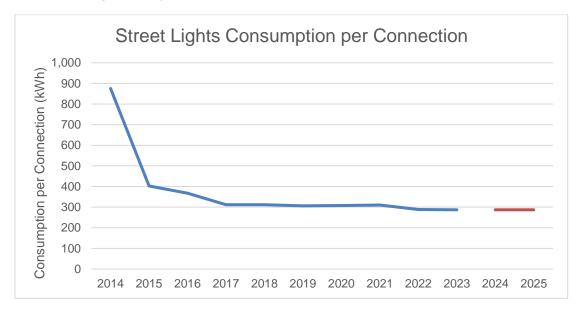


Figure 10 Street Light kWh per Connection

The Street Light connection count has been stable since 2019 so this count is carried forward to 2024 and 2025.

St	reet Light	Percent of
Year	Connections	Prior Year
2014	1,650	
2015	1,650	100.00%
2016	1,650	100.00%
2017	1,650	100.00%
2018	1,660	100.58%
2019	1,710	103.04%
2020	1,710	100.00%
2021	1,710	100.00%
2022	1,710	100.00%
2023	1,710	100.00%
2024	1,710	100.00%
2025	1,710	100.00%

Table 28 Forecasted Street Light Connection Count

The kW/kWh ratio has increased in the last two years so a 2-year average of the ratio in 2022 and 2023 is applied to normalized consumption to forecast kW demand.

	S	Street Lights	
	kWh	kW	Ratio
	Α	В	C = B / A
2014	1,444,270	2,715	0.00188
2015	664,378	1,980	0.00298
2016	607,008	1,503	0.00248
2017	513,973	1,392	0.00271
2018	517,432	1,421	0.00275
2019	524,449	1,463	0.00279
2020	526,417	1,500	0.00285
2021	531,088	1,532	0.00288
2022	492,972	1,517	0.00308
2023	491,060	1,425	0.00290
	kWh	kW	A
	Normalized	Normalized	Average
	E	F = E * G	G
2024	491,060	1,468	0.00299
2025	491,060	1,468	0.00299

Table 29 Forecasted Street Light kW

5.2 <u>USL</u>

The following table summarizes historic and forecast annual energy consumption for NOWI's USL class. Consumption in 2024 and 2025 has been forecasted based on 2023 consumption per connection and 2023 connection counts.

	USL											
	Average /											
Year	Actual	Conn.	Connection	Forecast								
	Α	В	C = A / B	D = C * B								
2014	157,125	22	7,035	157,125								
2015	164,178	23	7,138	164,178								
2016	164,178	23	7,138	164,178								
2017	164,178	23	7,138	164,178								
2018	164,178	23	7,138	164,178								
2019	164,178	23	7,138	164,178								
2020	164,178	23	7,138	164,178								
2021	164,159	23	7,137	164,159								
2022	163,953	22	7,452	163,953								
2023	163,953	22	7,452	163,953								
2024		22	7,452	163,953								
2025		22	7,452	163,953								

Table 30 USL Consumption Forecast

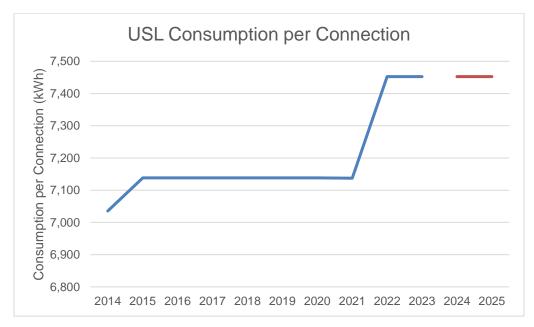


Figure 11 USL kWh per Connection

The number of USL connections has been 22 or 23 in each year over the last 10 years. There were 22 connections in 2022 and 2023 so this number is used as the forecast for 2024 and 2025.

	USL	Percent of
Year	Connections	Prior Year
2014	22	
2015	23	102.99%
2016	23	100.00%
2017	23	100.00%
2018	23	100.00%
2019	23	100.00%
2020	23	100.00%
2021	23	100.00%
2022	22	95.65%
2023	22	100.00%
2024	22	100.00%
2025	22	100.00%

Table 31 Forecasted USL Connections

6 ADDITIONAL LOADS

NOWI's loads are expected to increase above what would be forecast using only weathernormalized historic averages and trends from increased electrification. These loads are estimated using a bottom-up approach in which the specific sources of incremental loads are forecast separately and layered onto the top-down forecast that is based on historic loads.

6.1 ELECTRIC VEHICLES

Electric vehicle consumption is forecast based on Canada's zero-emission vehicle sales target to reach 20% by 2026, estimated consumption per type of EV, EV statistics from Statistics Canada, and population data from the 2016 and 2021 Canadian Census. The data from Statistics Canada includes the total number of EVs sold in Cochrane, Iroquois Falls, and Kapuskasing, and the number of EVs sold in Ontario by type of vehicle.

Statistics Canada provides data for the total number of zero-emission vehicles by municipality, but this data does not provide a breakdown between type of vehicle at the municipal level. This data by type of vehicle is available at the provincial level so it is assumed that the number of the number of each type of EV as a share of total EVs in Ontario is the same as the share in NOWI's service area.

The total number of EVs in NOWI's area and the number of EVs in Ontario by type are provided in the table below.

	2017	2018	2019	2020	2021	2022	2023	
NOWI New EVs	3	6	3	1	7	16	15	Α
ON New EVs	8,180	16,758	9,762	10,515	19,726	38,655	49,810	В
NOWI % of ON EVs	0.04%	0.04%	0.03%	0.01%	0.04%	0.04%	0.03%	C = A / B
EVs by Type in Onta	rio							
Passenger EVs	6,191	12,828	7,124	5,699	8,035	13,160	10,992	D
Multi-Purp. EVs	1,467	3,055	2,546	4,681	11,410	23,927	35,877	Е
Vans EVs	522	875	92	135	281	695	1,126	F
Pickup Truck EVs	1	1	-	1	ı	873	1,808	G
EV Types as % of To	tal EVs							
Passenger EVs	75.7%	76.5%	73.0%	54.2%	40.7%	34.0%	22.1%	H = D/B
Multi-Purp. EVs	17.9%	18.2%	26.1%	44.5%	57.8%	61.9%	72.0%	I = E / B
Vans EVs	6.4%	5.2%	0.9%	1.3%	1.4%	1.8%	2.3%	J = F / B
Pickup Truck EVs	0.0%	0.0%	0.0%	0.0%	0.0%	2.3%	3.6%	K = G / B

Table 32 Ontario and NOWI EV Statistics

These values are used to estimate the number of EVs by type in NOWI's service territory based on the actual total number of EVs. Passenger EVs and Multi-Purpose Vehicle EVs, which are SUVs and crossovers, are combined. Those vehicle types are assumed to have the same annual consumption. The share of Passenger and Multi-Purpose Vehicles have each changed significantly over the past seven years, but jointly the share has been reasonably consistent over time.

	2017	2018	2019	2020	2021	2022	2023				
New Vehicles in NOWI											
Total (Actual)	3	6	3	1	7	16	15	L = A			
Passenger & Multi-Purpose EVs	3	6	3	1	7	15	14	M = L * (H + I)			
Van EVs	0	0	0	0	0	0.3	0.3	N = L * J			
Pickup Truck EVs	-	-	-	-	-	0.4	0.5	O = L * K			

Table 33 Estimate of NOWI EVs by Type

The total number of EVs in NOWI's service area in the bridge and test years is forecast based on the number of vehicles sold in Ontario, the share of Ontario EVs sold in NOWI, and the target number of EVs sold in Canada. The most recent actual year is included as a reference and 2026 is included to show the trajectory to 2026, which is the next year with a specific EV sales target.

	2023	2024	2025	2026	
All Vehicles in Ontario	677,031	699,326	699,326	699,326	Р
New EV Target	7.4%	11.6%	15.8%	20.0%	Q
NOWI % of ON EVs	0.03%	0.03%	0.03%	0.03%	R
Total New NOWI EVs	15	24	33	42	S = P * Q * R
Passenger & Multi-Purp.	14.1	22.9	31.3	39.6	T = S * (H + I)
Van	0.3	0.6	8.0	1.0	U = S * J
Pickup Truck	0.5	0.9	1.2	1.5	V = S * K

Table 34 Initial Forecast of EVs NOWI EVs by Type 2023-2026

Recognizing that EV adoption in NOWI's service area has been low, Elenchus expects for the trajectory of zero-emission EVs to 2026 will be slower than for the province as a whole. The Passenger & Multi-Purpose EV forecast is adjusted to be the average of EVs forecasted assuming Ontario EV sales will reach 20% in 2026 and the average number of EVs sold in 2022 and 2023. The number of Vans and Pickup Trucks is set at 0.5 in each year.

	2022/23	2024	2024	2022/23	2025	2025
	Average	(Above)	Forecast	Average	(Above)	Forecast
Passenger & Multi-Purp.	14.7	22.9	18.8	14.7	31.3	23.0
Van	0.3	0.6	0.5	0.3	8.0	0.5
Pickup Truck	0.5	0.9	0.5	0.5	1.2	0.5
Total	15.5	24.4	19.8	15.5	33.2	24.0

Table 35 Adjusted Forecast of EVs NOWI EVs by Type 2023-2026

Table 36 provides a summary of the assumptions used to forecast EV sales in NOWI.

Metric	Basis of 2024/2025 Forecast
All Vehicles in Ontario	Average 2017-2023
New EV Target	Trajectory to 2026 Target & 2022/23 Average
	2024 equal to 2022/2023 share
NOWI % of ON EVs	2025 midpoint between 2024 and 2026
	2026 NOWI share of Ontario EVs
Total New NOWI EVs	Total vehicles times share of EVs times NOWI share of EVs
Passenger & Multi-Purp.	Total NOWI EVs times 2023 share of vehicle type
Van	Total NOWI EVs times 2023 share of vehicle type
Pickup Truck	Total NOWI EVs times 2023 share of vehicle type

Table 36 Basis of Forecast Elements

The total number of total Ontario vehicle sales as fluctuated in recent years, primarily due to COVID-19 and associated supply chain issues. The number of vehicles sold in 2024 and 2025 is assumed to be the average of the number of vehicles sold from 2017 to 2023. There are no specific targets for 2024 and 2025 so EV sales as a share of total vehicle sales targets are equal annual increases (4.2%/year) from the actual 7.4% to the 20%

2026 target. The share of total Ontario EVs sold in NOWI is based on the actual share of 0.03% in 2023 persisting. The forecast share of EVs in NOWI beginning in 2026 is assumed to be its share of EVs in Ontario. The total number of EVs sold in NOWI in each year is calculated as the total number of vehicles sold in Ontario multiplied by the target share of EVs sold multiplied by NOWI's share of total EVs, adjusted by NOWI's historic actual EV sales.

Calculations for the average consumption per type of vehicle is provided in Table 37. The average distance is based on the average distance driven each day from the "EV Charging Performances Requirement Study" prepared by AES Engineering.⁶ This study does not include NOWI's service area so the highest distance was used as it is more likely to align with NOWI's service areas than the other, more urban, areas included in the study. The average efficiency per type of vehicle is based on a review of efficiency ratings from NRCan's Fuel Consumption Guides⁷, Plug n' Drive's summary of EVs available in Canada, and the share of "zero-emission" EVs that are full battery EVs compared to plug-in hybrid EVs.

	Avg. Distance	Batter	Battery EVs		EV	Avg. Efficiency	Total Consumption per Vehicle
	km	kWh /100km	% Share	kWh % e /100km Share		kWh/100 km	kWh
	A = 70km * 365	В	С	D	Е	F = (B * C) + (D * E)	G = A * F
Passenger	25,550	20	77.2%	12	22.8%	18.17	4,643
Multi-purpose vehicles	25,550	20	71.8%	12	28.2%	17.74	4,534
Van	25,550	25	19.0%	15	81.0%	16.90	4,318
Pickup Truck	25,550	30	100.0%	18	0.00%	30.00	7,665

Table 37 Consumption by EV Type

Cumulative and incremental kWh from EVs are calculated based on the number of EVs multiplied by the average consumption per vehicle. A half-year adjustment is included for new vehicles.

⁶ https://council.cleanairpartnership.org/wp-content/uploads/2021/11/2-21-050-EV-Charging-Performance-Requirements-in-GTHA.pdf

⁷ https://natural-resources.canada.ca/sites/nrcan/files/files/pdf/2024 Fuel Consumption Guide.pdf
Please note that Statistics Canada no longer tracks these figures.

	2023	2024	2025	2026	
Pass. & MP EVs	14	19	23	28	Α
Cumulative EVs	49	68	91	119	В
Cumulative kWh	193,905	270,390	367,519	486,055	$C = (B^{t-1} + A/2) * 4,643$
Incremental kWh		76,484	97,129	118,536	$D = C - C^{t-1}$
Van EVs	0	1	1	1	Е
Cumulative EVs	1.3	1.8	2.3	2.8	F
Cumulative kWh	4,762	6,574	8,733	10,892	$G = (F^{t-1} + E/2) * 4,318$
Incremental kWh		1,812	2,159	2,159	H = G - G ^{t-1}
Pickup Truck EVs	1	1	1	1	1
Cumulative EVs	1	1	2	2	J
Cumulative kWh	4,856	8,859	12,692	16,524	$K = (J^{t-1} + I/2) * 7,665$
Incremental kWh		4,003	3,833	3,833	L = K - K t-1

Table 38 Forecast EVs and kWh Consumption by EV Type

The allocation of incremental consumption is estimated based on judgement as NOWI does not have these details by rate class. The allocations and allocated incremental consumption by EV type to each class is provided in Table 39.

	Allocations		20	024 kWh		2025 kWh			
	Pass/ Multi	Van	Pick-up Truck	Pass/ Multi	Van	Pick-up Truck	Pass/ Multi	Van	Pick-up Truck
Res.	70%	20%	33%	53,539	362	1,334	67,990	432	1,278
GS<50	15%	50%	33%	11,473	906	1,334	14,569	1,080	1,278
GS>50	15%	30%	33%	11,473	543	1,334	14,569	648	1,278
Total	100%	100%	100%	76,484	1,812	4,003	97,129	2,159	3,833

Table 39 Allocations to Rate Classes

Finally, Table 40 provides a summary of EV consumption and demand by rate class. Incremental 2024 consumption is added to class loads in the 2024 bridge year and 2025 incremental loads, plus twice the 2024 incremental load (to account for the half-year rule) is added to class loads in the 2025 test year. Incremental billed demands are forecast using an estimated 20% load factor.

Rate Class	2024 Incremental kWh	2025 Incremental kWh	2025 Incremental + 2024 Full kWh
Residential	55,236	69,700	180,171
GS<50	13,713	16,926	44,352
GS>50	13,350	16,495	43,195
Total	82,299	103,121	267,718
	2024 Incremental kW	2025 Incremental kW	2025 Incremental + 2024 Full kW
GS>50 ⁸	91	113	296

Table 40 EV Forecast Summary

6.2 ELECTRIC HEATING

The forecast of additional loads from electric heating are based on assumptions of heating loads of new customers and customer conversions for the Residential and GS<50 kW classes.

6.2.1 Residential and General Service < 50 kW

Average kWh per Residential and General Service customer are calculated using the consumption of average Enbridge customers multiplied by m³/kWh conversion factors as per Natural Resources Canada. The electricity heating consumption per customer is then adjusted according to the delivered heat kWh-equivalent to kWh ratio as per Natural Resources Canada.

	Residential	GS<50	Unit	Calculation / Source
Consumption per Year	1,788	6,955	m³/year	Typical Enbridge Customer
Convert m ³ to GJ	0.0343	0.0343	GJ/m ³	From NRCan
Convert GJ to kWh	277	277	kWh/GJ	From NRCan
Convert m ³ to kWh	9.5011	9.5011	kWh/m³	GJ/m³ times kWh/m³
kWh per Customer	16,988	66,080	kWh/Customer	Avg. consumption per year times kWh/m³
Heat Pump Efficiency	2.582	2.582	Heat kWh- equivalent/kWh	NRCan Efficiency Ratings
Adj. Consumption	6,579	25,593	kWh/Customer	kWh per Customer times efficiency rating

Table 41 Heating Consumption per Customer

Residential and GS<50 kW heating loads are forecast for both existing connections and new customers. It is assumed that 0.1% of existing customers will convert from natural gas to electricity heating each year and that 5% of new customers will have electric

⁸ kW demand = [(kWh consumption / 20% load factor) / 8,760 hours] times 12 months

heating. It is also assumed that 80% of new electric heating will use heat pumps. Annual forecast heating loads for the Residential and GS<50 kW class are provided in Table 42 and Table 43, respectively.

Residential	2022	2023	2024	2025
Customer Count	5,161	5,194	5,187	5,179
Increase in customers/year	-	33	-	-
Conversions of Existing Connections %	0.1%	0.1%	0.1%	0.1%
New Connections with Electric Heating %	5%	5%	5%	5%
Existing Connections #	5	5	5	5
New Connections #	-	2	1	1
Total Connections	5	7	5	5
kWh/Customer	8,661	8,661	8,661	8,661
Total kWh	44,701	59,028	44,921	44,855

Table 42 Residential Heating Summary

GS < 50 kW	2022	2023	2024	2025
Customer Count	712	716	711	707
Increase in customers/year	6	4	1	•
Conversions of Existing Connections %	0.1%	0.1%	0.1%	0.1%
New Connections with Electric Heating %	5%	5%	5%	5%
Existing Connections #	1	1	1	1
New Connections #	0	0	1	•
Total Connections	1	1	1	1
kWh/Customer	33,690	33,690	33,690	33,690
Total kWh	34,448	30,310	23,968	23,818

Table 43 GS<50 Heating Summary

Rather than apply a half-year adjustment, incremental annual loads are adjusted by relative HDD in each season. This seasonal calculation is detailed below.

Heating Profile					
Month	HDD	HDD %	Seasonal %		
January	1,041.5	17.4%			
February	961.7	16.0%			
March	825.2	13.8%			
April	546.9	9.1%	63.59%		
May	294.9	4.9%			
June	100.0	1.7%			
July	44.5	0.7%			
August	74.8	1.2%			
September	182.6	3.0%			
October	406.6	6.8%	36.41%		
November	642.7	10.7%			
December	877.7	14.6%			
Total	5,999.1	100.0%	100%		

Table 44 Seasonal Heating Calculation

Consumption from August to December is added in the first year and consumption from January to July is added in the following year. The total Residential heating consumption in 2024, for example, is 63.6% of 2023 consumption plus 36.4% of 2024 consumption.

	2023	2024	2025	2026
Residential kWh	59,028	44,921	44,855	
January to July	28,424	37,535	28,565	28,523
August to December	21,493	16,357	16,333	
Seasonally Adj. kWh	49,917	53,891	44,897	
GS < 50 kWh	30,310	23,968	23,818	
January to July	21,905	19,274	15,241	15,145
August to December	11,036	8,727	8,673	
Seasonally Adj. kWh	32,941	28,001	23,914	

Table 45 Seasonally Adjusted kWh

Table 46 summarizes the additional heating loads added to the forecast for the Residential and GS<50 kW classes. The total amount added to the 2025 forecast is a sum of the 2024 and 2025 incremental loads.

Rate Class	2024 Incremental kWh	2025 Incremental kWh	2025 + 2024 kWh
Residential	53,891	44,897	98,788
GS<50	28,001	23,914	51,914
Total	81,892	68,811	232,595

Table 46 Residential and GS<50 Heating Summary

6.3 Additional Loads Summary

Incremental loads from EVs and heating are summarized in Table 47. For each type of new loads, a half-year rule or seasonal adjustment is made to new loads in 2024 and 2025.

		kWh	
		2024	2025
	Residential	55,236	180,171
EVs	GS<50	13,713	44,352
	GS>50	13,350	43,195
	Total	82,299	267,718
	Residential	53,891	98,788
Heating	GS<50	28,001	51,914
	GS>50		
	Total	81,892	150,703
	Residential	109,127	278,959
Total	GS<50	41,714	96,266
	GS>50	13,350	43,195
	Total	164,191	418,421

kW	
2024	2025
0.4	000
91	296
91	296
-	-
91	296
91	296

Table 47 Additional Load Summary

7 CDM ADJUSTMENT TO LOAD FORECAST

On December 20, 2021, the OEB issued a report Conservation and Demand Management Guidelines for Electricity Distributors which provided updated guidance on the role of CDM for rate-regulated LDCs. Based on these guidelines, Elenchus has derived a manual adjustment to the load forecast. CDM programs undertaken as part of the 2021-2024 Conservation and Demand Management framework will put downward pressure on its billing determinants for the General Service < 50 kW, and General Service > 50 kW.

This CDM adjustment has been made to reflect the impact of CDM activities that are expected to be implemented through from 2023 to 2025.

CDM activities have been forecast based on NOWI's share of consumption within the province and the IESO's 2021-2024 Conservation and Demand Management Framework. The table below provides a summary of the 2021-2024 Framework and NOWI's allocation of savings. CDM savings in 2025 are not available so the savings are assumed to be the same as 2024 savings.

	In year	renergy	savings	(GWh)	Est.	NOWI	
Program	2021	2022	2023	2024	2025	Share %	Basis for NOWI %
Retrofit	322	570	359	560	560	0.09%	% of provincial kWh
Small Business	10	4	20	65	65	0.09%	% of provincial kWh
Energy Performance	16	20	50	54	54	0.09%	% of provincial kWh
Energy Management	1	15	29	96	96	0.09%	% of provincial kWh
Industrial Energy Efficiency	0	0	165	165	165	0.09%	% of provincial kWh
Targeted Greenhouse	0	0	333	333	333		
Local Initiatives	0	61	161	181	181		
Residential Demand Response	0	0	3	7	7		
Energy Affordability Program	7	14	49	97	97	0.13%	% of prov. LIM
First Nations Program	1	0	15	16	16		

Table 48 2021-2024 CDM Framework and NOWI Allocation

NOWI's share of kWh is calculated with OEB Yearbook data as a 5-year average of NOWI's Total kWh Supplied divided by the sum of Total kWh Supplied of all Ontario LDCs.

Year	Province kWh	NOWI kWh	NOWI % Share
2018	132,430,891,804	117,028,006	0.09%
2019	129,776,205,940	117,455,380	0.09%
2020	128,180,478,159	115,003,539	0.09%
2021	129,125,642,652	114,189,855	0.09%
2022	130,831,607,587	115,031,517	0.09%
5-Year Avg.	130,068,965,228	115,741,659	0.09%

Table 49 NOWI and Provincial kWh

NOWI's Energy Affordability Program allocation is based on the number of households in Cochrane, Iroquois Falls, and Kapuskasing within the Census Family Low-Income Measure as a share of all Ontario households, as per the 2016 and 2021 Censuses. In both years the combined population of Cochrane, Iroquois Falls, and Kapuskasing is 0.13% of Ontario's population.

NOWI is not aware of any Local Initiatives programs so no share of that program is attributed to NOWI.

Total GWh savings figures are then adjusted by the share attributable to NOWI, yearly weighting factors, and converted to kWh savings. Total CDM savings attributable to NOWI is provided in the following table.

	In year e			
	2023	2024	2025	Total CDM
Weighting Factor	0.5	1.0	0.5	
Retrofit	159,728	498,315	249,158	907,200
Small Business	8,898	57,840	28,920	95,659
Energy Performance	22,246	48,052	24,026	94,324
Energy Management	12,903	85,425	42,713	141,041
Industrial Energy Efficiency	73,412	146,825	73,412	293,650
Targeted Greenhouse	-	-	-	ı
Local Initiatives	-	-	1	ı
Residential Demand				
Response	-	-	-	ı
Energy Affordability Program	30,772	121,830	60,915	213,517
First Nations Program	-	_	-	
Total CDM	307,959	958,288	479,144	1,745,391

Table 50 NOWI CDM

Total CDM savings by program are then allocated to NOWI's rate classes in proportion to historic allocations for those programs. The percentages below reflect the typical share by class used in LRAMVA workforms. The kW share is used for demand-billed classes to better represent the impact of CDM activities on the class's billing determinants.

Program	Residential	GS < 50 kW	GS > 50 kW				
	Allocation %						
Retrofit		14.7%	85.3%				
Small Business		100.0%	0.0%				
Energy Performance		0.0%	100.0%				
Energy Management		0.0%	100.0%				
Industrial Energy Efficiency		0.0%	100.0%				
Targeted Greenhouse							
Local Initiatives							
Residential Demand Response							
Energy Affordability Program	100%						
First Nations Program							
		CDM By Class	S				
Retrofit	-	133,721	773,479				
Small Business	-	95,659	-				
Energy Performance	-	-	94,324				
Energy Management	-	-	141,041				
Industrial Energy Efficiency	-	ı	293,650				
Targeted Greenhouse	-	ı	ı				
Local Initiatives	-	-	-				
Residential Demand Response	-	ı	-				
Energy Affordability Program	213,517	-	-				
First Nations Program	-	-	-				
2023-2025 Savings	213,517	229,380	1,302,494				

Table 51 2021-2024 CDM Framework Adjustments



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Attachment 2 (of 2):

OEB Appendix 2-IB

Appendix 2-IB Customer, Connections, Load Forecast and Revenues Data and Analysis

File Number: EB-2024-0046 Exhibit: Tab: Schedule: Page:

Date: 30-Aug-24

Customer Numbers Year End

This sheet is to be filled in accordance with the instructions documented in section 2.3.2 of Chapter 2 of the Filing Requirements for Distribution Rate Applications, in terms of one set of tables per customer class.

s/Connecti	

	Customers/Connections										
Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025				
Residential	5,165	5,150	5,158	5,159	5,187	5,183	5,175				
General Service < 50 kW	742	706	709	715	714	709	705				
General Service >= 50 kW	70	73	67	67	70	69	69				
Large User	-	-	-	-							
Unmetered Scattered Load Connections	23	23	23	22	22	22	22				
Sentinel Lighting Connections	-	-	-	-							
Street Lighting Connections	1,710	1,710	1,710	1,710	1,710	1,710	1,710				
Wholesale Market Participants	-	-	-	-							
Embedded Distributor(s)	-	-	-	-							
Sub Transmission Customers	-	-	-	-							

	Customers/Connections Variance Analysis											
	Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025				
1	Residential		0%	0%	0%	1%	0%	0%				
	General Service < 50 kW		-5%	0%	1%	0%	-1%	-1%				
l	General Service >= 50 kW		4%	-8%	0%	4%	-1%	0%				
	Large User		0%	0%	0%	0%	0%	0%				
1	Unmetered Scattered Load Connections		0%	0%	-4%	0%	0%	0%				
l	Sentinel Lighting Connections		0%	0%	0%	0%	0%	0%				
1	Street Lighting Connections		0%	0%	0%	0%	0%	0%				
l	Wholesale Market Participants		0%	0%	0%	0%	0%	0%				
	Embedded Distributor(s)		0%	0%	0%	0%	0%	0%				
l	Sub Transmission Customers		0%	0%	0%	0%	0%	0%				

Consumption (Actual)

	- contracting the first						
Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025
Residential	38,802,690	40,126,981	39,104,541	39,671,263	39,128,268	41,263,111	41,340,698
General Service < 50 kW	17,709,286	16,586,733	17,080,206	17,769,474	17,511,886	17,775,995	17,945,241
General Service >= 50 kW	60,254,777	57,599,230	57,309,861	56,933,855	56,007,213	56,718,182	56,240,557
Large User	-	-	-	-			
Unmetered Scattered Load Connections	164,178	164,178	164,159	163,953	163,953	163,953	163,953
Sentinel Lighting Connections	-	-	-	-			
Street Lighting Connections	524,449	526,417	531,088	492,972	491,060	491,060	491,060
Wholesale Market Participants	-	-	-	-			
Embedded Distributor(s)	-	-	-	-			
Sub Transmission Customers	-	-	-	-			

Consumption (Actual	Variance Anal	ysis
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	· ·		Variance Ar				
Rate Class	Historical	Historical	Historical	Historical	Historical	Bridge Year	Test Year
Nate class	2019	2020	2021	2022	2023	2024	2025
Residential		3%	-3%	1%	-1%	5%	0%
General Service < 50 kW		-6%	3%	4%	-1%	2%	1%
General Service >= 50 kW		-4%	-1%	-1%	-2%	1%	-1%
Large User							
Unmetered Scattered Load Connections		0%	0%	0%	0%	0%	0%
Sentinel Lighting Connections							
Street Lighting Connections		0%	1%	-7%	0%	0%	0%
Wholesale Market Participants							
Embedded Distributor(s)							
Sub Transmission Customers							

Demand (Actual)

Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025
Residential	-	-	-	-			
General Service < 50 kW	-	-	-	-			
General Service >= 50 kW	171,055	161,087	156,227	155,849	151,260	156,537	155,213
Large User	-	-	-	-			
Unmetered Scattered Load Connections	-	-	-	-			
Sentinel Lighting Connections	-	-	-	-			
Street Lighting Connections	1,463	1,500	1,532	1,517	1,425	1,468	1,468
Wholesale Market Participants	-	-	-	-			
Embedded Distributor(s)	-	-	-	-			
Sub Transmission Customers	-	-	-	-			

	Demand (Actual) Variance Analysis										
Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025				
Residential											
General Service < 50 kW											
General Service >= 50 kW		-6%	-3%	0%	-3%	3%	-1%				
Large User											
Unmetered Scattered Load Connections											
Sentinel Lighting Connections											
Street Lighting Connections		3%	2%	-1%	-6%	3%	0%				
Wholesale Market Participants											
Embedded Distributor(s)											
Sub Transmission Customers											

Consumption (Weather Normalized)

Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025
38,240,106	40,378,571	39,864,946	39,604,029	39,893,974	41,261,708	41,340,698
17,523,206	16,669,949	17,331,717	17,747,236	17,765,151	17,622,807	17,945,241
59,841,270	57,784,152	57,868,770	56,884,437	56,570,018	56,718,182	56,240,557
164,178	164,178	164,159	163,953	163,953	163,953	163,953
524,449	526,417	531,088	492,972	491,060	491,060	491,060
	38,240,106 17,523,206 59,841,270 164,178	38,240,106 40,378,571 17,523,206 16,669,949 59,841,270 57,784,152 164,178 164,178	38,240,106 40,378,571 39,864,946 17,523,206 16,669,949 17,331,717 59,841,270 57,784,152 57,868,770 164,178 164,178 164,159	38,240,106 40,378,571 39,864,946 39,604,029 17,523,206 16,669,949 17,331,717 17,747,236 59,841,270 57,784,152 57,868,770 56,884,437 164,178 164,178 164,159 163,953	38,240,106 40,378,571 39,864,946 39,604,029 39,893,974 17,523,206 16,669,949 17,331,717 17,747,236 17,765,151 59,841,270 57,784,152 57,868,770 56,884,437 56,570,018 164,178 164,178 164,179 163,953 163,953	Historical 2019 Historical 2021 Historical 2022 Historical 2023 2024 38,240,106 40,378,571 39,864,946 39,604,029 39,893,974 41,261,708 17,523,206 16,669,949 17,331,717 17,747,236 17,765,151 17,622,807 59,841,270 57,784,152 57,868,770 56,884,437 56,570,018 56,718,182 164,178 164,178 164,179 163,953 163,953 163,953

nption (Weather Normalized) Variance Analysis

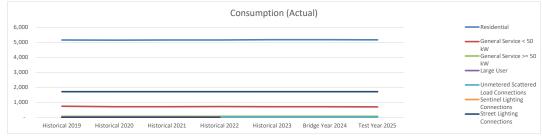
Consumption (Weather Normalized) variance Analysis									
Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025		
Residential		6%	-1%	-1%	1%	3%	0%		
General Service < 50 kW		-5%	4%	2%	0%	-1%	2%		
General Service >= 50 kW		-3%	0%	-2%	-1%	0%	-1%		
Large User									
Unmetered Scattered Load Connections		0%	0%	0%	0%	0%	0%		
Sentinel Lighting Connections									
Street Lighting Connections		0%	1%	-7%	0%	0%	0%		
Wholesale Market Participants									
Embedded Distributor(s)									
Sub Transmission Customers									

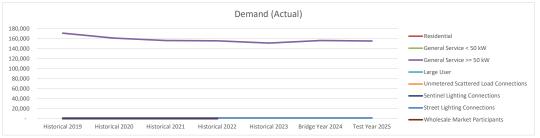
Demand (Weather Normalized

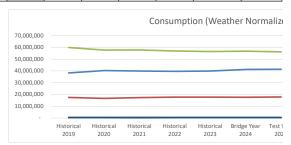
Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025
Residential							
General Service < 50 kW							
General Service >= 50 kW	173,831	166,245	165,448	161,286	156,129	158,187	158,815
Large User							
Unmetered Scattered Load Connections							
Sentinel Lighting Connections							
Street Lighting Connections	1,463	1,500	1,532	1,517	1,425	1,468	1,468
Wholesale Market Participants							
Embedded Distributor(s)							
Sub Transmission Customers							

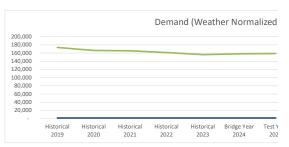
Demand (Weather Normalized) Variance Analysis

Rate Class	Historical 2019	Historical 2020	Historical 2021	Historical 2022	Historical 2023	Bridge Year 2024	Test Year 2025
Residential							
General Service < 50 kW							
General Service >= 50 kW		-4%	0%	-3%	-3%	1%	0%
Large User							
Unmetered Scattered Load Connections							
Sentinel Lighting Connections							
Street Lighting Connections		3%	2%	-1%	-6%	3%	0%
Wholesale Market Participants							
Embedded Distributor(s)							
Sub Transmission Customers							









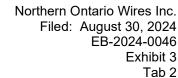




Exhibit 3: Customer And Load Forecast

Tab 2 (of 2): Accuracy of Load Forecast and Variance Analysis



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> Tab 2 Schedule 1 Page 1 of 4

VARIANCE ANALYSIS OF LOAD FORECAST

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NOW Inc. has experienced negligible load growth or loss, and no significant changes are expected.

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Table 1 2017 Approved vs. 2017 Actual

	Customers/Devices				Volumetric		
Rate Class	2017 Approved	2017 Actual	Diff.	2017 Approved	2017 Actual	kWh / kW	Difference
Residential	5,216	5,202	-14	41,624,801	37,483,079	kWh	-4,141,722
GS < 50 kW	784	747	-37	19,759,776	17,706,302	kWh	-2,053,474
GS 50 - 4,999 kW	71	54	-17	181,679	171,236	kW	-10,443
Street Light	1,650	1,650	0	1,576	1,392	kW	-184
USL	23	23	0	165,218	164,178	kWh	-1,040
Total	7,744	7,676	-68	61,733,050	55,526,188		

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Now Inc.'s 2017 actual billed loads and customer/device counts were lower than 2017 approved for each rate class. Actual 2017 heating degree days was approximately the same as forecast (the 2006 to 2015 average HDD). Actual cooling degree days were half of the weather-normal forecast, though cooling degree days have little impact on NOW Inc.'s loads. The lower billed loads are primarily attributable to lower customer counts, as described below, and greater CDM savings than forecast for 2017.

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Residential, GS<50 kW, and GS 50 to 4,999 kW customer counts declined from 2015 (the most recent year of actuals in the 2017 forecast) to 2017, but were forecast to remain approximately the same given the 2009 to 2015 trends used in the 2017 forecast.

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Table 2
2017 Actual vs. 2018 Actual

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	Customers/Devices				Volumetric		
Rate Class	2017 Actual	2018 Actual	Diff.	2017 Actual	2018 Actual	kWh / kW	Difference
Residential	5,202	5,157	-45	37,483,079	38,878,731	kWh	1,395,652
GS < 50 kW	747	713	-34	17,706,302	17,940,823	kWh	234,521
GS 50 - 4,999 kW	54	69	15	171,236	183,205	kW	11,969
Street Light	1,650	1,660	10	1,392	1,421	kW	29
USL	23	23	0	164,178	164,178	kWh	0
Total	7,676	7,622	-54	55,526,188	57,168,358		





customer reclassifications in 2018.

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Exhibit 3 Tab 2

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Billed volumes increased marginally in 2018 due to higher heating loads (7.6% higher HDD) and higher cooling loads (238.4% higher CDD), despite lower Residential and GS<50 kW customer counts. GS 50 to 4,999 kW customer counts increased due to

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Table 3
2018 Actual vs. 2019 Actual

Customers/Devices Volumes Volumetric 2018 2019 kWh/ Diff. 2018 Actual 2019 Actual Difference **Rate Class** Actual kW Actual Residential 5,157 5,107 38,878,731 38,802,690 kWh -76,041 -50 GS < 50 kW 713 743 29 17,940,823 17,709,286 kWh -231,537 GS 50 - 4,999 kW 69 69 0 183,205 171,055 kW -12,15050 Street Light 1,660 1,710 1,421 1,463 kW 42 USL 23 164,178 0 23 164,178 kWh 56,848,672 Total 7,622 7,651 29 57,168,358

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Volume decreases in 2019 were marginal. NOW Inc. added 50 streetlight devices toward the end of 2018 and the start of 2019.

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Table 4
2019 Actual vs. 2020 Actual

	Cusic	Customers/Devices Volumes ,					
Rate Class	2019 Actual	2020 Actual	Diff.	2019 Actual	2020 Actual	kWh / kW	Volumetric Difference
Residential	5,107	5,155	48	38,802,690	40,126,981	kWh	1,324,291
GS < 50 kW	743	717	-25	17,709,286	16,586,733	kWh	-1,122,553
GS 50 - 4,999 kW	69	72	3	171,055	161,087	kW	-9,968
Street Light	1 710	1 710	0	1 463	1 500	k₩	37

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USL

Total

Residential volumes increased and General Service volumes decreased in 2020 mostly as a result of the COVID-19 pandemic in which residents worked from home and generally spend more time at home.

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164,178

56,848,672

164,178

57,040,479

kWh

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19 **Table 5**20 **2020 Actual vs. 2021 Actual**

7,651

7,677



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Exhibit 3 Tab 2

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	Customers/Devices				Volumetric		
Rate Class	2020 Actual	2021 Actual	Diff.	2020 Actual	2021 Actual	kWh / kW	Difference
Residential	5,155	5,166	11	40,126,981	39,104,541	kWh	-1,022,440
GS < 50 kW	717	706	-12	16,586,733	17,080,206	kWh	493,473
GS 50 - 4,999 kW	72	71	-1	161,087	156,227	kW	-4,860
Street Light	1,710	1,710	0	1,500	1,532	kW	32
USL	23	23	0	164,178	164,159	kWh	-19
Total	7,677	7,675	-1	57,040,479	56,506,665		

Volume changes from 2020 to 2021 reflect a partial reversal of the 2020 COVID-19 impacts, though overall the changes were not material.

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Table 6
2021 Actual vs. 2022 Actual

	Customers/Devices				Volumetric		
Rate Class	2021 Actual	2022 Actual	Diff.	2021 Actual	2022 Actual	kWh / kW	Difference
Residential	5,166	5,161	-5	39,104,541	39,671,263	kWh	566,722
GS < 50 kW	706	712	6	17,080,206	17,769,474	kWh	689,268
GS 50 - 4,999 kW	71	68	-3	156,227	155,849	kW	-378
Street Light	1,710	1,710	0	1,532	1,517	kW	-15
USL	23	22	-1	164,159	163,953	kWh	-206
Total	7,675	7,673	-2	56,506,665	57,762,056		

Residential and GS<50 kW volumes increased in 2022 due to increased heating loads (8.4 increase in HDD).

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Table 7
2022 Actual vs. 2023 Actual

	Customers/Devices				Volumetric		
Rate Class	2022 Actual	2023 Actual	Diff.	2022 Actual	2023 Actual	kWh / kW	Difference
Residential	5,161	5,194	33	39,671,263	39,128,268	kWh	-542,995
GS < 50 kW	712	716	4	17,769,474	17,511,886	kWh	-257,588
GS 50 - 4,999 kW	68	69	1	155,849	151,260	kW	-4,589
Street Light	1,710	1,710	0	1,517	1,425	kW	-92
USL	22	22	0	163,953	163,953	kWh	0
Total	7,673	7,711	38	57,762,056	56,956,792		

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Residential and GS<50 kW volumes decreased in 2023 due to decreased heating loads (7.6% decrease in HDD).

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Table 8 2023 Actual vs. 2024 Bridge Year

	Customers/Devices				Volumetric		
Rate Class	2023 Actual	2024 Bridge	Diff.	2023 Actual	2024 Bridge	kWh / kW	Difference
Residential	5,194	5,187	-8	39,128,268	41,263,111	kWh	2,134,843
GS < 50 kW	716	711	-4	17,511,886	17,775,995	kWh	264,109
GS 50 - 4,999 kW	69	69	0	151,260	156,537	kW	5,277
Street Light	1,710	1,710	0	1,425	1,468	kW	43
USL	22	22	0	163,953	163,953	kWh	0
Total	7,711	7,699	-12	56,956,792	59,361,064		

Volumes are forecast to increase in 2024 as a result a return to normal weather from low

heating loads in 2023 (8.2% increase in HDD) and due to increased electrification.

Customer counts are forecast to decline slightly in line with the 10-year average growth

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rate for each class.

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Table 9 2024 Bridge Year vs. 2025 Test Year

	Customers/Devices				Volumetrie		
Rate Class	2024 Bridge	2025 Test	Diff.	2024 Bridge	2025 Test	kWh / kW	Volumetric Difference
Residential	5,187	5,179	-8	41,263,111	41,340,698	kWh	77,587
GS < 50 kW	711	707	-4	17,775,995	17,945,241	kWh	169,246
GS 50 - 4,999 kW	69	69	0	156,537	155,213	kW	-1,324
Street Light	1,710	1,710	0	1,468	1,468	kW	0
USL	22	22	0	163,953	163,953	kWh	0
Total	7,699	7,687	-12	59,361,064	59,606,573		

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Residential and GS<50 kW volumes are forecast to increase in 2025 as a result in increased electrification and declining persistence of previous CDM programs. All volume and customer count changes from the 2024 Bridge Year to the 2025 Test Year are less than 1%.