



Open Utility Ltd
(trading as Piclo)
35 Holland Grove
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Email: matthew.billson@piclo.energy

February 2025

Ms. Nancy Marconi
Registrar Ontario Energy Board
P.O. Box 2319 2300 Yonge Street, 27th Floor Toronto, ON
M4P 1E4

Dear Ms. Marconi

EB-2025-0060 Distribution System Operator Capabilities

I am writing pursuant to the Ontario Energy Board's (OEB) letter dated January 28, 2025 regarding the above review to request participant status.

Piclo's interest

Piclo is a global leader in supporting DSOs to implement new functionality associated with transitioning from DNO to DSO. In particular, we deliver an end-to-end solution for local flexibility markets. Our market-based solution helps tackle grid congestion by utilizing capacity from Distributed Energy Resources, and thus enables DSO to deliver a resilient grid at least cost to rate payers and consumers.

We have experience from six countries globally, having worked with more than 14 system operators. We are keen to use this experience and learnings to support the OEB with their deliberations.

Representation

Piclo would be represented by Matthew Billson, who has worked on energy policy and regulation for over 20 years, and is currently Director of Policy & Market Strategy; and by Alex Ghanem, a specialist in DER implementation.

Notice

Please serve all correspondence pertaining to this proceeding to:

Matthew Billson
Piclo
9 Appold Street

London

matthew.billson@piclo.energy

We trust this letter will suffice for the OEB to grant participant status to Piclo.

Matthew