## **2024 Productivity Performance Measures**

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					2024	Q3 YTD	Q3 YTD	Assessm	
_	Measures	Description	2022A	2023A	Target	Target	Actual	ent	2024 Q3 Explanation
Labour Utilization	Productive Time	% of Billable Hours / Total Regular Hours	69%	73%	≥ 73%	≥ 73%	7 <mark>3</mark> %	•	Achieved target
	Regular Labour Allocation to Maintenance & Admin	% of Labour Time on Mtnce & Admin / Total Productive Time	35%	35%	<mark>≤ 33%</mark>	≤ 33%	34%	X	Missed target due to increase in metering and stations maintenance.
	Average Sick Days per FTE (annualized)	Total Sick Days / Total Employees	8.1	6.0	≤ 6.0	≤ 6.0	6.1		Missed target but improved from Q1 and unchanged from Q2. Similar to same time last year.
	e-Learning Training per employee (annualized)	Number of hours of e-learning / Total Employees	<mark>4.</mark> 9	6.2	≥ 6.0	≥ 6.0	6.7	•	Surpassed target
OM&A	Bad Debt as a % of Total Electricity Revenue	Bad Debt / Total Electricity Revenue	0.18%	0.20%	≤ 0.16%	≤ 0.13%	0.16%	x	Missed target. September bad debt expenses rose due to an increase in provision for unbilled revenue
Asset	Employee (annualized)	(External IT support costs + computer hardware & software depn) / # of FTE	\$30.0K	\$32.7K	≤ \$32.3K	≤ \$32 <b>.</b> 0K	\$32.5K	X	Missed target. Although costs below budget, the number of employees continues to be below budget.
As									
tv Metrics	EBITDA as a % Revenue								
itabilit		EBITDA \$ / Total Revenue - Hydro Ottawa Limited	50%	48%	<mark>≥ 49%</mark>	≥ <mark>49%</mark>	52%		Surpassed target. Reduced expenses drove an increase in EBITDA
Prof	Inventory Turnover Ratio and Value	Cost of Materials Used / Average Inventory *	1.07	1.01	≥ 1.5	≥ 1.5	0.64	( <b>X</b> )	Missed target. Ordered more transformers last year due to longer lead times and repeated shortages.

\* Starting 2023, Inventory Turnover ratio excludes capital spares that HOL is required to hold in safety stock