Appendix C16

Property Value Study

PROPERTY VALUE IMPACT STUDY

ON THE EFFECTS OF THE PROPOSED WIND PLANT, WOLFE AND SIMCOE ISLANDS, ONTARIO TOWNSHIP OF FRONTENAC ISLANDS

FOR

CANADIAN RENEWABLE ENERGY CORP.



BY

S. RAYNER & ASSOCIATES LTD.

APRIL, 2007

Report on the Assessment of Effects of the Proposed Wind Plant on Property Values Wolfe and Simcoe Islands, Frontenac Islands Township, Ontario

- The purpose of this Property Value Impact Study is to assess the effects of the proposed wind plant on property values on Wolfe and Simcoe Islands.
- The findings are set out in detail in the body and conclusions of this report.
- The basic precept of the report was to ascertain property value trends on Wolfe and Simcoe Islands between 2004, the first full year following the announcement of the project and December 2006. The trends on Wolfe and Simcoe Islands were then compared to trends in the Kingston Area. Primary areas considered were rural and semi-rural municipalities, similar to Wolfe and Simcoe Islands.
 - Kingston north of Highway #401
 - Frontenac South
 - Lennox and Addington South
 - Leeds and Thousand Islands
- Urbanized Kingston was considered in some aspects of the report.
- Value trends in the area of an existing Wind Farm in Melancthon Township near Shelburne, Ontario between 2002 (knowledge of project) and 2006 were considered.
- Essentially, the conclusions for Wolfe Island are that there are no apparent negative value trends to date on Wolfe and Simcoe Islands. The trends in Melancthon Township between 2002 and 2006 also indicate no negative trends in property values, because of the presence of a Wind Farm.
- Other studies and commentaries relative to property value impacts were reviewed as well. No detailed studies that support negative impacts on values were found.
- Some anecdotal commentaries were found suggesting negative value impacts but without supporting data.



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ASSUMPTIONS AND LIMITING CONDITIONS

- 1. This Value Impact Study is prepared at the request of Canadian Renewable Energy Corp. (CREC), a wholly owned subsidiary of Canadian Hydro Developers, Inc. It is not reasonable for any persons other than Canadian Hydro Developers, Inc. to rely upon this appraisal without first obtaining written authorization from the author. There may be qualifications, assumptions or limiting conditions in addition to those set out below relevant to that person's identity or his intended use. The report is prepared on the assumption that no other persons will rely on it for any other purpose and that all liability to all such persons is denied.
- 2. The author is not a qualified surveyor. Any legal survey supplied to us and utilized in the report is assumed to be correct. Sketches, drawings, diagrams, photographs, etc. are presented in this report for the limited purpose of illustration and are not to be relied upon in themselves.
- 3. No investigation has been undertaken with the local zoning office, the fire department, the buildings inspector, the health department or any other government regulatory agency unless such investigations are expressly represented to have been made in this report.
- 4. Neither possession of this report nor a copy of it carries with it the right of publication. All copyright is reserved to the author and is considered confidential by the author and his client. It shall not be disclosed, quoted from or referred to, in whole or in part, or published in any manner, without the express written consent of the appraiser. This is subject only to confidential review by the Appraisal Institute of Canada as provided in the Code of Ethics, Standards of Professional Conduct and Standards of Professional Practice of the Institute. Consent is hereby given to use of the report by the client in the approval process for the proposed windfarm project.
- 5. Market data has been obtained, in part, from documents at the land registry office, or as reported by the real estate board. As well as using such documented and generally reliable evidence of market transactions, it was also necessary to rely on hearsay evidence. Except as noted herein, a reasonable attempt has been made to verify all such information.
- 6. Because market conditions, including economic, social and political factors, can change rapidly and, on occasion, without warning, the value trends expressed as of the date of this report cannot be relied upon to estimate the market value as of any other date except with further advice of the author.



ASSUMPTIONS AND LIMITING CONDITIONS

7. The compensation for services rendered in this report does not include a fee for court or public meeting preparation or court or public meeting appearance, which must be negotiated separately. However, neither this nor any other of these limiting conditions is an attempt to limit the use that might be made of this report should it properly become evidence in a judicial proceeding. In such a case, it is acknowledged that it is the judicial body which will decide the use of the report which best serves the administration of justice.



FIGURE #1 - AREA MAP
KINGSTON AND FRONTENAC ISLANDS







AREA DATA

The subject wind plant is located on Wolfe Island (see Figures #1 & #2), primarily in the western half of the island. Wolfe Island is the second largest fresh water island in the world, lying directly south of the City of Kingston and the confluence of the St. Lawrence River and Lake Ontario. In 1998, it amalgamated with Howe Island to form the Township of Frontenac Islands (Population of 1,862 (2006 Census).

It has a permanent population of approximately 1,300 people (2006 Census). Wolfe Island has a limited economic base primarily consisting of farming. A great percentage of the land is cultivated with corn, wheat, barley, soy beans as well as hay and other grain crops. Many people on the island raise beef, grow selected crops and livestock.

Other employment sources consists of tourism and smaller service industries for the residents and tourists including; fishing & hunting lodges, a highly regarded restaurant, gas station, bakery, general store and 2 diners. The island also has two elementary schools, helicopter ambulance service, a volunteer fire department and a medical clinic.

Access to the island is currently by a year round free ferry operated by the Ministry of Transportation and Communications, from downtown Kingston to Marysville, and also seasonal international access via a 5 minute ferry ride from Cape Vincent, New York to the south of the island. The ferry ride from Kingston is approximately 15 to 20 minutes and most Wolfe Island residents commute to work each day in Kingston.

In 1997, the Provincial Government announced that they would no longer be funding the ferry service and that the municipality would be responsible for the costs to operate the ferry. However, the government subsequently announced that the service would return to its previous funding arrangements stating that the Islands cannot possibly carry the financial responsibility of ferrying costs and thus the downloading of the ferrying costs has been put on hold indefinitely and is much less of a threat than it was 10 years ago. The uncertainty of the situation created an atmosphere of incertitude amongst property owners as well as potential purchasers. Proposals for a linked bridge project are being discussed as a longer term solution. At present, however, the "free" ferry is a critical component to the economic well being of the Island.

The Village of Marysville is located on the north central shore of the Island, as are the provincial docking facilities for the ferry. Marysville is the only urbanized area on Wolfe Island and is the focal point of the community. Highway #96 is a main artery which runs the length of the island in an east/west direction generally following a staircase pattern of the lots and concessions. Highway #95 runs north-south, bissecting the Island from Marysville to the Cape Vincent ferry. The Village provides limited day-to-day services.



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AREA DATA

Wolfe Island originally was an agricultural area with a number of large and small

farms. At one time, there was a Kraft Cheese Factory on the island but it has been closed for

over 20 years. Today, there are fewer than eight dairy farms and only approximately 20 farms

where agriculture is the sole source of income.

Much of the land today is used for cash crops and beef farming. Horse farms

and other more recreational uses of the land also are prevalent.

The land is relatively level with slight undulations over its length. It is a mixture

of open fields, wooded areas and some wetlands.

Waterfront properties over the past 5 to 7 years have become highly desirable

properties, given the proximity to Kingston. While they do not command the same values as

Howe Island to the east, such properties are in fairly high demand. It is this aspect of the

island, given its large, undeveloped waterfrontage that is very important to future development.

The western half of the island, where the Wind Farm is to be located, follows the

same overall pattern and mix of land use as the rest of the island.

The islands' only public waterfront is located in this area - Big Sandy Bay

Provincial Park.

With the prevailing winds being westerly, north-westerly and south westerly, the

west section is the less desirable waterfront area, given the exposure to the prevailing winds.

This same exposure to the prevailing winds, makes the western section the preferred location

for a wind farm.

Figures #3, #4 and #5 following, outline respectively; 1) the zoning; 2) the land

use and; 3) the Natural Heritage Features and aggregate reserve areas of Wolfe Island. The

areas that the turbines are to be sited in virtually all fall within the agricultural area and are

removed from any environmentally sensitive areas, cultural heritage features or residential

zonings.

Given the designations of the lands in question in the Zoning by-law and Official

Plan, the development of the Wind Farm should not have any impact on future development as

intended by the Zoning by-law and Official Plan.

Figure #6 shows more precisely the turbine siting areas. The areas where

turbines could theoretically be sited were derived from compiling and considering physical,

economic, social and environmental constraints.

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AREA DATA

These areas indicate a minimum turbine setback of 350 metres from any building. Discussions with the proponent indicate the minimum will actually be 400 metres and many are in excess of that distance.



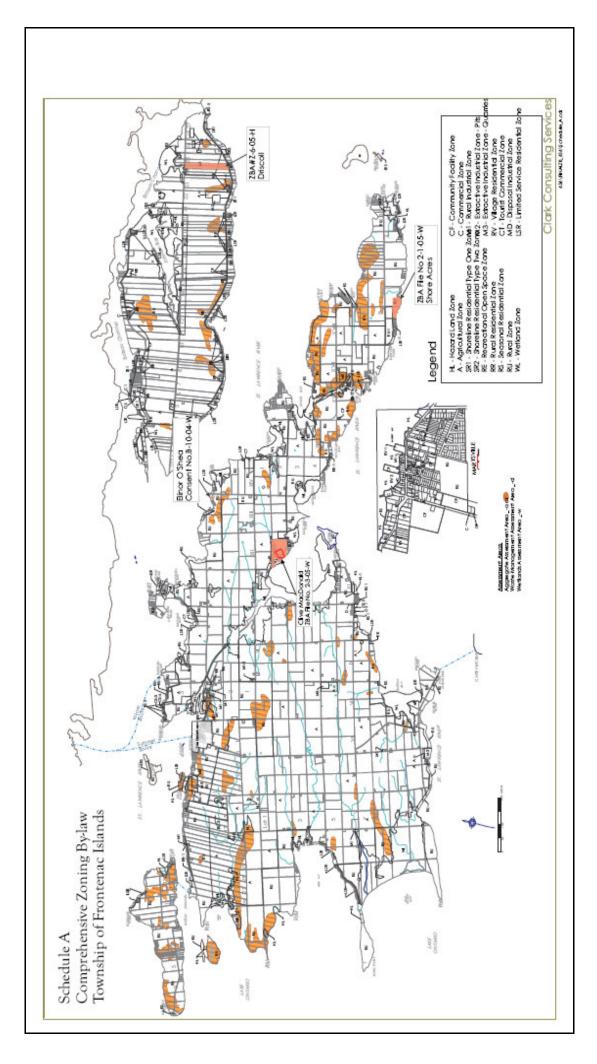




FIGURE #4



FIGURE #5



PROJECT BACKGROUND

The project was initiated in 2003 by Canadian Renewable Energy Corporation (CREC) as a project consisting of 13, 1.8 megawatt turbines and was expanded to include an additional 80 megawatt capacity.

Also, during 2003, Gaia Power Inc. initiated an Environmental Screening Report (ESR) for a 36 megawatt wind plant and subsequently initiated an Environmental Screening Report (ESR) for a further 100 megawatt of capacity in 2004. Figure #7 outlines the overall area that the project is to be located in on a more general level and also indicates the path of the submarine cable to Kingston West and mainland section of the project showing the route to the Gardiners Road Hydro Substation, where it will be linked to the power grid at the Hydro One Gardiner Transformer Substation.

Gaia and Ontario Wind Energy Partnership (OWEP) subsequently assigned their project interests to CREC and the only project now under consideration is the CREC proposal for a wind plant of 86 - 2.3 megawatt turbines with a total potential capacity of 197.8 megawatts.

All of the turbines are to be built in the western section of the island, as detailed in Figure #6.



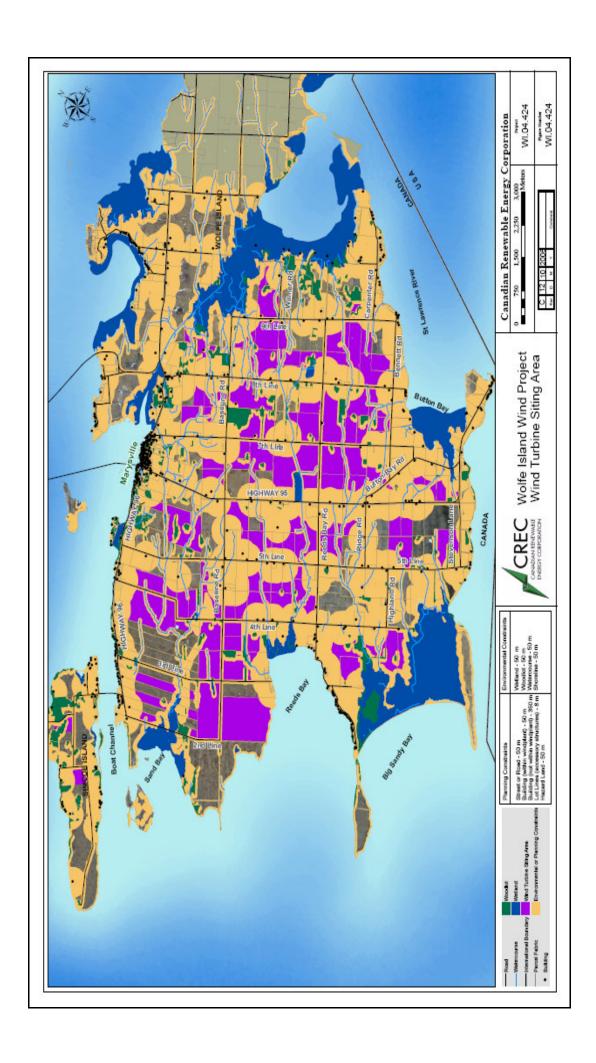




FIGURE #7



SALES ANALYSIS PREAMBLE





SALES ANALYSIS

PREAMBLE

In order to gauge the present and potential impact of the proposed wind farm on property values on Wolfe Island and Simcoe Islands, a comprehensive analysis of sales on the two islands and other similar areas was undertaken.

- Sources of data included but were not limited to:
 - a) Geowarehouse/Teranet services a private sector service providing land registry data.
 - b) MPAC (municipal property assessment corporation) a corporation owned by the municipalities to provide assessment services to municipalities, as well as data generated from assessment rolls to subscribers.
 - c) MLS data data on sales and listings of properties within the Kingston real estate board territory.
 - d) Land registry office.
 - e) Data within our company files
- Sales data on Wolfe island and Simcoe Islands were compared to sales data in comparable areas to determine if value trends were similar.
- Other areas considered are listed below. They were considered to be comparable districts as they are:
- a) Similar rural / semi-rural areas.
 - b) Similar commuting distance to Kingston.
 - c) Similar mix of property types within the district.
- The districts by MLS classification are:
 - a) Kingston north of Highway #401
 - b) Frontenac County South
 - c) Lennox and Addington County South
 - d) Leeds and Thousand Islands
- Sales were analyzed by district and property type to determine if trends in the different districts varied from trends on Wolfe and Simcoe Islands.
- Percentage and dollar value increases were measured by industry norms the period 2004-2005 constituting one period; the period 2005-2006 constituting a second period and the period 2004-2006 constituting two periods.



SALES ANALYSIS PART 1

WOLFE ISLAND AND SIMCOE ISLAND

JANUARY 1, 2004 TO DECEMBER 31, 2006





SALES ANALYSIS - PART 1 WOLFE ISLAND AND SIMCOE ISLAND

Table 1 breaks down all sales by the categories of vacant land and improved properties and also summarizes all sales as a single category.

Conclusions

- Total sales over the 3 year period were 111±.
- The number of vacant land sales (Table 1A) averaged 15.7 per year at an average price of \$73,938 or \$4,764 per acre. The average value per property declined from \$68,131 in 2004 to \$46,280 in 2006 or 32.07% (16.04% per year). On a per acre basis, values increased from \$3,051 in 2004 to \$6,593 in 2006 or 116.10% (58.05% per year). The absolute decline in property values in 2006 is due to the fact that 2006 included lots that, on average, were substantially smaller in size (7.02 acres in 2006 vs 17.57 acres in 2005 and 22.33 acres in 2004). 2005 sales also included 2 sales in excess of \$250,000 and one sale in excess of \$450,000, which tends to skew the averages. Overall, the vacant land values in 2006 are significantly higher than in 2004 on a per acre basis and that is the critical comparison.
- The number of residential and farm property sales (Table 1B) averaged 21.33 per year at an average price of \$189,245 or \$135.52 per sq.ft. of living area in the principal residence. Values increased \$65,836 per property or 46.06% (23.03% per year). On a per sq.ft. of residence basis, values increased by \$55.48 or 46.06% (23.03% per year). Values between 2004 and 2005 increased at a rate of 26.16% vs being virtually unchanged between 2005 and 2006 (a 0.02% decline). It nonetheless still shows strong value increases consistent with other market areas and reflects a disproportionately high increase between 2004 and 2005 of 46.08% per property or 42.26% per sq.ft. 2005 is distorted because of the sale of a residence for \$1,000,000 on a 6.76 acre lot.
- Overall property values increased by \$36,777 or 32.68% (16.34% per year see Table 1C). Again, the rate of appreciation between 2004 and 2005 was greater than 2005 to 2006 (37.08% vs a slight decline of 3.21%). As commented on above, the decline in 2006 is due to 2005 being distorted because of 3 vacant land sales in excess of \$250,000 and a \$1,000,000 residential sale. It is not reflective of a general trend.

Table 2 ignores the type of property and compares only by size classification. We have broken the properties into a 0 - 9.99 acre size, which typically reflects residential or estate residential, a 10 - 49.99 acre size category, which also typically reflects estate residential to hobby farms and over 50 acres, which typically are farms of one type or another, either with or without buildings (virtually all were vacant land).

Conclusions

- Total sales over the 3 year period were 111.
- The number of 0 to 9.99 acre sales (Table 2A) averaged 31.33 per year at an average price of \$137,847 per property. Values increased \$40,968 per property or 36.11% (18.06% per year). Values between



SALES ANALYSIS - PART 1 WOLFE ISLAND AND SIMCOE ISLAND

Conclusions

2005 and 2006 increased at a lesser annual rate (11.21%) than 2004 to 2005 (22.39%).

- The number of 10 to 49.99 acre property sales (Table 2B) averaged 2.33 per year at an average price of \$95,571. Values decreased \$76,667 per property or 73.72% (36.86% per year). This is due to the fact that there were no residential properties in this category in 2006 just vacant non-waterfront land. In 2004, the sales consisted of 1 residential property and two vacant parcels. 2005 by contrast included only one sale of a larger, waterfront parcel. 2006 included 3 smaller non-waterfront vacant land parcels.
- The number of sales of properties over 50 acres (Table 2C) averaged 3 per year at an average price of \$196,016. Values increased by \$126,612 or 112.16% (56.08% per year). This is a small sample and less meaningful but indicates a strong market for vacant land in each year of the period 2004 to 2006. The sale of a single waterfront parcel at \$472,500 in 2005, distorts the average sale price for that year and the period overall.

Overall Conclusions

- Viewing year by year increases/decreases in a small market can lead to volatile fluctuations. Table 1A is distorted because of a smaller average lot size in 2006, a more uniform pattern and lesser waterfront lots. Table 1B is distorted because of a single \$1,000,000 residential sale in 2005. Excluding this sale would result in a 2005 average sale price of \$164,861 vs \$142,944 in 2004 and \$208,780 in 2006, a more uniform pattern. Table 2B reflects such results. 2005 had a single waterfront sale in the 10 4.99 acre category. 2006 had 3 non-waterfront sales averaging \$27,333.
- Such a disparity is not considered reflective of general trends. General trends over the longer two year period are more appropriate to consider and those trends show a positive trend in values over the two year period.



TABLE 1 - SALES ANALYSIS OF WOLFE ISLAND BY TYPE

# OF SALES TOT	ES TOTAL ACREAGE (ACRES)									
2004 13			AVERAGE PROPERTY AVERAGE SALES PRICE SIZE (ACRES) PER PROPERTY	AVERAGE SALES PRICE PER ACRE	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER ACRE (%) PER YEAR	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER ACRE (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	AVERAGE INCREASE PER ACRE PER YEAR (%)
	000 290.33 000 333.76	2 + 2	\$68,131	\$3,051		\$2,628	46.41%	86.13%	46.41%	4
2004-2006 47 \$3,475,100		15.52	\$46,280 \$73,938	\$4,764	(\$53,467)	\$3,542	-53.60% -32.07%	16.10%	-53.50%	%20.8%

	AVERAGE INCREASE PER SQ. FT. PER YEAR (%)	21.13% 4.50% 27.53%
	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	46.08% -0.02% 23.03%
	AVERAGE INCREASE PER SQ. FT. (%)	42.26% 9.00% 55.06%
	AVERAGE INCREASE AVERAGE INCRE	46.08% -0.02% 46.06%
M PROPERTIES	AVERAGE INCREASE PER SQ. FT. (\$)	\$42.58 \$12.90 \$55.48
ID - RESIDENTIAL & FAR	AVERAGE INCREASE PER PROPERTY (\$)	\$65,872 (\$36)
TABLE 1B - SALES ANALYSIS - WOLFE ISLAND - RESIDENTIAL & FARM PROPERTIES	AVERAGE SALES PRICE PER SQ. FT.	\$100.77 \$143.35 \$156.25 \$135.52
TABLE 1B - SALES	AVERAGE PROPERTY AVERAGE SALES PRICE AVERAGE SALES PRICE SIZE (SQ. FT.) PER PROPERTY PER SQ. FT.	\$142,944 \$208,816 \$208,780 \$189,245
	AVERAGE PROPERTY SIZE (SQ. FT.)	1,419 1,457 1,336 1,396
	TOTAL AREA (SQ. FT.)	26,952 27,677 34,740 89,369,00
	TOTAL SALES PRICE	\$2,715,934 19 \$3,967,497 26 \$5,428,267 64 \$12,111,698
	# OF SALES PRICE	
	YEAR	2004 2005 2006 2006

		-	TABLE 1C - SALES ANALYSIS - WOLFE ISLAND - ALL PROPERTIES	S - WOLFE ISLAND - ALL	PROPERTIES	
YEAR	# OF SALES		TOTAL SALES AVERAGE SALES PRICE PRICE PRICE	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	32 38 41	\$3,601,634 \$5,862,697 \$6,122,467	\$112,551 \$154,282 \$149,328	\$41,730 (\$4,953)	37.08% -3.21%	37.08% -3.21%
94-2006	111	\$15,586,798	\$140,422	\$36,777	32.68%	16.34%

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WOLFE ISLAND WIND FARM - VALUE IMPACT STUDY

TABLE 2 SALES ANALYSIS OF WOLFE ISLAND BY SIZE

	TOTAL ACREAGEAVERAGE SALES PRICE AVERAGE SALE AVERAGE INCREASE AVERAGE INCREASEAVERAGE INCREASE AVERAGE INCR	22.39% 56.87% 11.21% 19.09%	18.06% 43.41%
	ERAGE INCREASEAVER PER ACRE (%) PE	56.87% 19.09%	86.82%
	AVERAGE INCREASEAVE PER PROPERTY (%)	22.39%	36.11%
0 - 9.99 ACRES	AVERAGE INCREASEA PER ACRE (\$)	\$40,922 \$21,553	\$62,475
TABLE 2A - SALES ANALYSIS - WOLFE ISLAND - 0 - 9.99 ACRES	AVERAGE INCREASE / PER PROPERTY (\$)	\$25,414 \$15,573	\$40,986
SALES ANALY	VERAGE SALE A PRICE PER ACRE	\$71,957 \$112,880 \$134,432	\$106,419
TABLE 2A -	FERAGE SALES PRICE AN PER PROPERTY	\$113,499 \$138,912 \$154,485	\$137,847
	OTAL ACREAGEAN (ACRES)	41.01 39.38 41.37	121.76
	TOTAL SALES TO PRICE	\$2,950,971 \$4,445,197 \$5,561,467	\$12,957,635
	# OF SALES	32 32 36	94
	YEAR	2004 2005 2006	2004-2006

TOTAL SALES	TOTAL ACREAGE	TABLE 2C - SALES ANALYSIS - WOLFE ISLAND - OVER 50 ACRES TOTAL ACREAGEAVERAGE SALES PRICE AVERAGE SALE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE	- SALES ANALY AVERAGE SALE	TABLE 2C - SALES ANALYSIS - WOLFE ISLAND - OVER 50 ACRES ES PRICE AVERAGE INCREASE AVERAGE INCRE	OVER 50 ACRES AVERAGE INCREASE	AVERAGE INCREASE	VERAGE INCREASE	AVERAGE INCREASE	VERAGE INCREASE
PRICE	(ACRES)	PER PROPERTY	PRICE PER ACRE	PER PROPERTY (\$)	PER ACRE (\$)	PER PROPERTY (%)	PER ACRE (%)	PER PROPERTY PER YEAR (%)	PER ACRE PER YEAR (%)
\$338,663		\$112,888							
\$1,142,500	437.17	\$228,500 \$239,500	\$2,613 \$3,765	\$115,612 \$11,000	\$1,473 \$1,151	102.41% 4.81%	129.07% 44.06%	102.41% 4.81%	129.07% 44.06%
\$1.960.163	861.25	\$196.016	\$2.276	\$126.612	\$2.624	112.16%	230.00%	26.08%	115.00%

SALES ANALYSIS PART 2

KINGSTON AREA INCLUDING FRONTENAC ISLANDS

JANUARY 1, 2004 TO DECEMBER 31, 2006





SALES ANALYSIS - PART 2

KINGSTON AREA INCLUDING FRONTENAC ISLANDS

- Table 3 summarizes MLS sales statistics for the years 2004 to 2006 for the following areas combined, by property type:
 - a) All areas including City of Kingston
 - b) The Islands (Wolfe, Simcoe and Howe)
 - c) City of Kingston North of Highway #401
 - d) Frontenac South
 - e) Lennox and Addington South
 - f) Front of Leeds and Thousand Islands
- Within the overall area, the average increase per property between 2004 and 2006 was \$32,536 or 18.64% (9.32% per year).

	Increase	Total%	% Per Year
Residential (Table 3B)	\$32,669	17.71%	8.85% per year
Vacant Land (Table 3C)	\$19,783	30.32%	15.16% per year
Farms (Table 3D)	\$87,715	46.16%	23.08% per year

- Tables 4 to 8 follow the same format as to type but are broken down into the individual municipalities / areas.
 - 1) The Islands (Wolfe, Simcoe, Howe)
 - 2) City of Kingston North of Highway #401
 - 3) Frontenac South
 - 4) Lennox and Addington South
 - 5) Leeds and Thousand Islands

The following chart summarizes these findings:

Value Trends - 200	4 to 2006							
	Residential	Table	Vacant Land	Table	Farm	Table	Overall	Table
The Islands	11.54%	4B	12.12%	4C	N/A	4D	10.61%	4A
Kingston North of #401	12.97%	5B	42.16%	5C	4.52%	5D	14.79%	5A
Frontenac South	11.63%	6B	31.25%	6C	53.58%	6D	12.23%	6A
Lennox and Addington	12.92%	7B	65.59%	7C	9.83%	7D	13.20%	7A
Leeds and Thousand Islands	11.90%	8B	65.37%	8C	25.44%	8D	17.3%	8A
All Districts	8.85%	3B	15.16%	3C	23.08%	3D	9.32%	3A



SALES ANALYSIS - PART 2 KINGSTON AREA INCLUDING FRONTENAC ISLANDS

- Tables 9 to 12 are comparative charts by property type for all of the municipalities considered.
- Table 9 shows the overall increases in all property types for all areas.
- Table 10 shows the overall increases residential property values for all areas plus the individual areas.
- Table 11 shows the overall increases vacant land values for all areas plus the individual areas.
- Table 12 shows the overall increases in farm for all areas plus the individual areas.
- Tables 9 to 12 all show generally positive trends over the period 2004 to 2006.

Average overall sales price increases were:

a)	All districts	9.32%
b)	Frontenac Islands	10.61%
c)	Kingston North of Highway #401	14.79%
d)	Frontenac South	12.23%
e)	Lennox and Addington South	13.20%
f)	Leeds and Thousand Islands	17.39%

- Given the total sales of 11,207 properties, it is felt to be a large enough base to be quite accurate.
- Number of sales per year combined is fairly steady in all areas, with no spike in number of sales in any given year.
- Table 10 shows a drop in the average sale price of residential properties on the Islands (\$397,031 to \$352,918) between 2005 and 2006. As this market is dominated by high end waterfront homes, where there are a wide spread in individual sales prices, it is not considered a major issue. Average sale price in Frontenac Islands is still 73.5% higher than the average overall of \$200,741 for all areas and 57.2% higher than the next highest district (Kingston North of Highway #401 at \$221,489).



TABLE 3 - MLS STATISTICS REPORT - ALL DISTRICTS BY TYPE

		ABLE 3A - MLS	STATISTICS REPO	TABLE 3A - MLS STATISTICS REPORT -ALL DISTRICTS - OVERALL	CTS - OVERALL	
EAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE AVERAGE NCREASE PER INCREASE PER PROPERTY (\$)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	3,863 3,714 3,630	\$674,383,389 \$712,776,037 \$751,811,640	\$174,575 \$191,916 \$207,111	\$17,341	9.93% 7.92%	9.93% 7.92%
2004-2006		11.207 \$2.138.971.066	\$190.860	\$32.536	18.64%	9.32%

TABLE 3B - MLS STATISTICS REPORT - ALL DISTRICTS - RESIDENTIAL	TOTAL SALES AVERAGE AVERAGE AVERAGE INCREASE PRICE SALES PRICE INCREASE PROPERTY PROPERTY (\$) PROPERTY (%) PER YEAR (%)	\$643,806,097 \$184,472 \$681,728,593 \$201,456 \$16,985 9.21% 9.21% \$719,822,872 \$217,141 \$15,685 7.79% 7.79%	\$2,045,357,562 \$200,742 \$32,669 17.71% 8.85%
rable 3B -			9 \$2,045,
	YEAR # OF SALES	3,490 3,384 3,315	10,189
	YEAR	2004 2005 2006	2004-2006

TABLE 3C - MLS STATISTICS REPORT - ALL DISTRICTS - VACANT LAND	AVERAGE AVERAGE AVERAGE INCREASE SALES PRICE INCREASE PER PROPERTY PROPERTY (%) PROPERTY (%) PER YEAR (%)	252 \$8,066 12.36% 12.36% 335 \$11,717 15.98% 15.98%	175 \$19,783 30.32% 15.16%
- MLS STATISTICS REPO	TOTAL SALES AVERAGE SALES PRICE PER PROPERT	\$21,076,392 \$65,252 \$20,968,877 \$73,318 \$24,489,968 \$85,035	\$66,535,237 \$74,175
TABLE 3C	YEAR # OF SALES P	2004 323 \$2 2005 286 \$2 2006 288 \$2	2004-2006 897 \$6

		TABLE 3D - ML	TABLE 3D - MLS STATISTICS REPORT - ALL AREAS - FARM	EPORT - ALL ARE	EAS - FARM	
YEAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY (%) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE AVERAGE INCREASE CREASE PER PROPERTY COPERTY (%) PER YEAR (%)
2004 2005 2006	50 45 27	\$9,500,900 \$10,078,567 \$7,498,800	\$190,018 \$223,968 \$277,733	\$33,950 \$53,765	17.87% 24.01%	17.87%
2004-2006	122	\$27,078,267	\$221,953	\$87,715	46.16%	23.08%

TABLE 4 - MLS STATISTICS REPORT - THE ISLANDS BY TYPE

YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE SALES PRICE INCREASE PERINCREASE PER PER PROPERTY PROPERTY (\$)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004	56	\$12,403,437	\$221,490 \$246.087	\$24.597	11.11%	11.11%
2006	24	\$14,398,979		\$20,560	8.35%	8.35%
2004-2006	174	\$42,552,011	\$244.552	\$45,158	20.39%	10.19%

	AVERAGE AVERAGE AVERAGE INCREASE SALES PRICE INCREASE PER INCREASE PER PROPERTY PER PROPERTY (%) PROPERTY (%)		38.46%	-11.11%	11.54%	
S- RESIDENTIAL	AVERAGE INCREASE PER PROPERTY (%)		38.46%	-11.11%	23.08%	
T - THE ISLANDS	AVERAGE INCREASE PER I PROPERTY (\$)		\$110,283	(\$44,114)	\$66,169	
TABLE 4B - MLS STATISTICS REPORT - THE ISLANDS- RESIDENTIAL	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PROPERTY (\$) PROPERTY (%)	\$286,749	\$397,032	\$352,918	\$348,323	
3LE 4B - MLS ST,	TOTAL SALES PRICE	\$10,609,700	\$17,072,365	\$14,116,725	\$41,798,790	
TAI	YEAR # OF SALES	37	43	40	120	
	YEAR	2004	2005	2006	2004-2006	

EAR	YEAR # OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE AVERAGE AVERAGE A ES PRICE SALES PRICE INCREASE PER NCREASE PER PER PROPERTY (%)	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY PROPERTY (\$)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004	18	\$1,640,737	\$91,152	\$715	0.78%	0.78%
2006	13	\$1,472,300	\$113,254	\$21,387	23.28%	23.28%
2004-2006	52	\$5.042.237	\$96.966	\$22.102	24.25%	12.12%

TABLE 4D - MLS STATISTICS REPORT - THE ISLANDS - FARM	AVERAGE AVERAGE AVERAGE INCREASE SALES PRICE INCREASE PER INCREASE PER PROPERTY PER PROPERTY (\$) PROPERTY (%) PER YEAR (%)	(\$10,500) -6.86% -6.86% \$26,500 18.60%	/000 1 /000 1
STATISTICS RE	AVERAGE SALES PRICE PER PROPERTY	\$153,000 \$142,500.00 \$169,000	0464 760
TABLE 4D - MLS	TOTAL SALES PRICE	\$153,000 \$285,000 \$169,000	000 1000
	# OF SALES	7 0 7	
	YEAR	2004 2005 2006	2000

TABLE 5 - MLS STATISTICS REPORT - CITY NORTH OF 401 BY TYPE

99 \$17,856,750 \$180,371 PROPERTY (\$) PROPERTY (%) PER YEAR 119 \$25,271,216 \$212,363 \$21,360 10.06% 10.06%	99 \$17,856,750 \$180,371 \$31,992 17.74% 113 \$26,410,724 \$233,723 \$21,360 10.06%	YEAR	# OF SALE	ABLE 5A - MLS ST TOTAL SALES PRICE	TABLE 5A - MLS STATISTICS REPORT -CITY NORTH OF 401 - OVERALL TOTAL SALES AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER	AVERAGE INCREASE PER	AVERAGE AVERAGE INCREASE PER INCREASE PER	AVERAGE INCREASE PER PROPERTY
99 \$17,856,750 \$180,371 119 \$25,271,216 \$212,363 \$31,992 113 \$26,410,724 \$233,723 \$21,360 10.06%	99 \$17,856,750 \$180,371 119 \$25,271,216 \$212,363 \$26,410,724 \$233,723 \$21,360				PER PROPERTY	PROPERTY (\$)	PROPERTY (%)	
119 \$25,271,216 \$212,363 \$31,992 17.74% 113 \$26,410,724 \$233,723 \$21,360 10.06%	119 \$25,271,216 \$212,363 \$31,992 17.74% 113 \$26,410,724 \$233,723 \$21,360 10.06%	2004		\$17,856,750	\$180,371			
113 \$26,410,724 \$233,723 \$21,360 10.06%	113 \$26,410,724 \$233,723 \$21,360 10.06% .	2002		\$25,271,216		\$31,992	17.74%	17.74%
		2006		\$26,410,724		\$21,360	10.06%	10.06%

	TABL	E 5B - MLS STAT	TABLE 5B - MLS STATISTICS REPORT - CITY NORTH OF 401 - RESIDENTIAL	CITY NORTH O	F 401 - RESIDEN	TIAL
YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE AVERAGE AVERAGE ASALES PRICE INCREASE PER INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2007	4 85	\$16,576,250	\$195,015			
2005	2 106	\$23,390,216	\$220,662	\$25,648	13.15%	13.15%
2006	3 97	\$23,822,599	\$245,594	\$24,931	11.30%	11.30%
2004-2006	5 288	\$63,789,065	\$221,490	\$50,579	25.94%	12.97%

IND	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	112.49%	44.02%
TABLE 5C - MLS STATISTICS REPORT - CITY NORTH OF 401 - VACANT LAND		112.49%	88.04%
CITY NORTH OF	AVERAGE INCREASE PER PROPERTY (\$)	\$63,792 (\$13,865)	\$49,927
ISTICS REPORT	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PER PROPERTY (\$) PROPERTY (%)	\$56,708 \$120,500 \$106,635	\$93,092
E 5C - MLS STAT	TOTAL SALES PRICE	680,500 \$1,205,000 \$1,279,625	\$3,165,125
TABL	YEAR # OF SALES	10 10	34
	YEAR	2004 2005 2006	2004-2006

	\$600,000 \$300,000 \$574,667 -24.89%
	\$225,333

TABLE 6 - MLS STATISTICS REPORT - FRONTENAC SOUTH BY TYPE

	TAB	TABLE 6A - MLS STATISTICS REPORT - FRONTENAC SOUTH - OVERALL	TISTICS REPORT	- FRONTENAC S	OUTH - OVERAL	ب
YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	411 342 370	\$69,315,259 \$61,075,015 \$77,660,861	\$168,650 \$178,582 \$209,894	\$9,932 \$31,312	5.89% 17.53%	5.89% 17.53%
2004-2006	1123	\$208,051,135	\$185,264	\$41,244	24.46%	12.23%

YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (%)	AVERAGE AVERAGE AN INCREASE PER INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE AVERAGE INCREASE CREASE PER PER PROPERTY (%) PER YEAR (%)
2004		\$65,996,757 \$53,894,488	\$188,562 \$198,873	\$10,310	5.47%	5.47%
2006	908	\$71,821,067		\$33,558	16.87%	16.87%
2004-2006	930	\$191,712,312	\$206,142	\$43,868	23.26%	11.63%

		TOTAL SALES	AVERAGE	AVERAGE	AVERAGE	AVERAGE AVERAGE INCREASE
YEAR	# OF SALES	PRICE	SALES PRICE INCREASE PER INCREASE PER PER PROPERTY PROPERTY (%)	INCREASE PER INCREASE PER PROPERTY (%)	INCREASE PER PROPERTY (%)	PER PROPERTY PER YEAR (%)
2004	09	\$3,183,502	\$53,058			
2002	78	\$6,196,427		\$26,383	49.72%	49.72%
2006	58	\$5,000,794		\$6,779	8.53%	8.53%
2004-2006	196	\$14.380.723	\$73.371	\$33.162	62.50%	31.25%

	TA	BLE 6D - MLS ST	TABLE 6D - MLS STATISTICS REPORT - FRONTENAC SOUTH - FARM	T - FRONTENAC	SOUTH - FARM	
YEAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE AVERAGE INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	4 10 10 1 10 10 10 10 10 10 10 10 10 10 10 10 10	\$135,000 \$984,100 \$839,000	\$135,000 \$328,033 \$279,667	\$193,033 (\$48,367)	142.99%	142.99%
2004_2006	7	¢4 050 400	6070 700	6444667	707 700	

TABLE 7 - MLS STATISTICS REPORT - LENNOX AND ADDINGTON SOUTH BY TYPE

YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY PROPERTY (\$) PROPERTY (%)	AVERAGE AVERAGE INCREASE CREASE PER PER PROPERTY ROPERTY (%) PER YEAR (%)
2004		\$25,017,750 \$30,413,453	\$138,988 \$173,791	9	25.04%	25.04%
2004-2006	148	\$25,999,400	\$175,672	\$1,880	1.08%	1.08%

	I ABLE / B - IV	TABLE / B - MICO STATISTICS REPORT - LENNON AND ADDINGTON SOUTH - RESIDENTIAL	REPORT - LENING	A AND ADDING	1008 NO	SIDENTIAL
YEAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PER PER PER PER PER PER PER PER PE	AVERAGE INCREASE PER	AVERAGE AVERAGE PRINCREASE PER PROPERTY (%) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER VEAD (8/)
					l vol Elvi	
2004	125	20,508,950	\$164,072			
2002	134	\$25,878,853	\$193,126	\$29,054	17.71%	17.71%
2006	9	20,441,300	\$206,478	\$13,352	6.91%	6.91%
2004-2006	9 358	\$66,829,103	\$186,673	\$42,406	25.85%	12.92%

	TABLE 7C - M	TABLE 7C - MLS STATISTICS REPORT - LENNOX AND ADDINGTON SOUTH - VACANT LAND	REPORT - LENNO	X AND ADDING	FON SOUTH - VA	CANT LAND
YEAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	27 27 43	\$1,697,800 \$1,487,600 \$4,116,500	\$41,410 \$55,096 \$95,733	\$13,687 \$40,636	33.05% 73.75%	33.05% 73.75%
2004-2006	111	\$7,301,900	\$65,783	\$54,323	131.18%	65.59%

YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE AVERAGE AVERAGE INCREASE INCREASE INCREASE PER PER PROPERTY (%) PER YEAR (%)
2004	41 41	\$2,811,000 \$3,047,000	\$200,786 \$217,643	\$16,857	8.40%	8.40%
2004-2006	9 8	\$1,441,600			10.39%	10.39%

TABLE 8 - MLS STATISTICS REPORT - FRONT OF LEEDS AND 1000 ISLANDS BY TYPE

AR # (YEAR # OF SALES 2004 143	TOT	AVERAGE SALES PRICE PER PROPERTY \$167,418	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER INCREASE PER PROPERTY (%) PROPERTY (%) \$167,418	AVERAGE AVERAGE INCREASE PER INCREASE PER PROPERTY (\$) PROPERTY (%)	INC
	119	\$21,710,267	\$182,439	\$15,021	8.97%	8.97%
2006	102	\$23,016,912	\$225,656	\$43,217	23.69%	23.69%
		-				
2004-2006	364	\$68.667.994	\$188,648	\$58,238	34.79%	17.39%

	IABLE 85 - MLS SIAIIS IICS REPORT - FRONT OF LEEDS AND 1000 ISLANDS - RESIDENTIAL					
YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PER PROPERTY (\$) PROPERTY (%)	AVERAGE AVERAGE AVERAGE A SALES PRICE INCREASE PER INCREASE PER FR PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004	114	\$20,467,412 \$19,064,800		\$19,053	10.61%	10.61%
2006	84	18,671,800	\$222,283	\$23,692	11.93%	11.93%

-						
YEAR	YEAR # OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YFAR (%)
2004	24	\$2,236,403	\$93,183			
2005	13 18	\$1,547,500	\$85,972	(\$7,211)	-7.74% 150.10%	-7.74% 150.10%
2004-2006	25	\$7,009,215	\$122,969		130.75%	65.37%

YEAR # OF SALES	SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE PER PROPERTY	AVERAGE INCREASE PER PROPERTY (\$)	AVERAGE AVERAGE AVERAGE SALES PRICE INCREASE PER PROPERTY (\$) PROPERTY (%)	AVERAGE AVERAGE INCREASE CREASE PER PROPERTY OPERTY (%) PER YEAR (%)
2004	n u	\$1,237,000	\$247,400	(\$27 807)	.41 24%	.11 24%
2006	က	\$1,119,800	\$373,267	\$153,673		%86.69

TABLE 9 - AVERAGE SALE PRICES OF ALL PROPERTIES BY DISTRICT

		TABLE 9A	TABLE 9A - AVERAGE SALE PRICE - ALL DISTRICTS	- ALL DISTRICTS	
YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICEAVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
2004		\$674,383,389			800
2006	3630	\$751,811,640	\$191,910	7.92%	7.92%
2004-2006 11.207	11.207	\$2.138.971.066	\$190.860	18.64%	9.32%

		I ABLE 3D	ABLE 9B - AVERAGE SALE PRICE - THE ISLANDS	- THE ISLANDS	
YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
2004	26	\$12,403,437	\$221,490		
2002	64	\$15,749,595	\$246,087	11.11%	11.11%
2006	23	\$14,229,979	\$268,490	9.10%	9.10%
			Ī		
2004-2006	173	\$42.383.011	\$244.989	21.22%	10.61%

		TABLE 9C - AVERA	TABLE 9C - AVERAGE SALE PRICE - KINGSTON NORTH OF HWY 401	TON NORTH OF HWY 4	101
YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004	99	\$17,856,750 \$25,271,216	\$180,371 \$212,363		17.74%
2006	113	\$26,410,724	\$233,723	10.06%	10.06%
2004-2006	331	\$69 538 690	\$210.087	29.58%	14 79%

SALES PRICE PER PROPERTY PER PROPERTY (%) PER PROPERTY (%)		# 0F	TOTAL SALES	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE	AVERAGE INCREASE	AVERAGE INCREASI
\$69,315,259 \$168,650 \$5.89% \$61,075,015 \$17,660,861 \$209,894 17.53% \$209,894 24.46%	YEAR	SALES	PRICE	PER PROPERTY	PER PROPERTY (%)	PER PROPERTY PER YEAR (%)
\$61,075,015 \$178,582 5.89% \$77,660,861 \$209,894 17.53% \$209,894 24.46%	2004		\$69,315,259	\$168,650		
\$77,660,861 \$209,894 17.53% 20.08.08 14.08 24.46%	2005		\$61,075,015	\$178,582	2.89%	2.89%
\$208.051.135 \$185.264 24.46%	2006		\$77,660,861	\$209,894	17.53%	17.53%
	2004-2006	1,123	\$208,051,135	\$185,264	24.46%	12.23%

YEAR	# OF SALES	TOTAL SALES PRICE	AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
2004	180	\$25,017,750	\$138,988		
2002	175	\$30,413,453	\$173,791	25.04%	25.04%
2006	148	\$25,999,400	\$175,672	1.08%	1.08%
2004-2006	328	\$51.017.150	\$155.540	26.39%	13.20%

2004 143 \$23,940,815 \$167,418 \$167,418 8.97% 2005 119 \$21,710,267 \$182,439 8.97% 8.97% 2006 102 \$23,016,912 \$225,656 23.69% 23.69%	YEAR	# OF	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PRICE PER PROPERTY (%) PER PROPERTY PER PR	TAL SALES AVERAGE SALES PRICE AVERAGE INCREASE PRICE PRICE PER PROPERTY (%)	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
119 \$21,710,267 \$182,439 8.97% 102 \$23,016,912 \$225,656 23.69%	2004		\$23,940,815	\$167,418		
102 \$23,016,912 \$225,656 23.69%	2005		\$21,710,267	\$182,439		8.97%
	2006		\$23,016,912			23.69%
	2004-2006	364	\$68,667,994	\$188.648	34.79%	17.39%

TABLE 10 - AVERAGE SALE PRICE OF RESIDENTIAL PROPERTIES BY DISTRICT

	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	9.21%	8.85%
- ALL DISTRICTS	AVERAGE INCREASE PER PROPERTY (%)	9.21%	17.71%
TABLE 10A - AVERAGE SALE PRICE - ALL DISTRICTS	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE PRICE PER PROPERTY PER PROPERTY (%)	\$184,472 \$201,456 \$217,141	\$200,742
TABLE 10A	TOTAL SALES PRICE	\$643,806,097 \$681,728,593 \$719,822,872	\$2,045,357,562
	# OF SALES	3,490 3,384 3,315	10,189
	YEAR	2004 2005 2006	2004-2006 10,189

2004 37 \$10,609,700 \$286,749 38.46% 2005 43 \$17,072,365 \$397,032 38.46% 2006 40 \$14,116,725 \$352,918 -11.11% -11.11%	YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE PRICE PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
40 \$14,116,725 \$352,918 -11.11%	2004		\$10,609,700	\$286,749 \$397,032		38.46%
	2006	40	\$14,116,725			-11.11%

401	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	13.15% 11.30%	12.97%
STON NORTH OF HWY	AVERAGE INCREASE PER PROPERTY (%)	13.15% 11.30%	25.94%
TABLE 10C - AVERAGE SALE PRICE - KINGSTON NORTH OF HWY 401	AVERAGE SALES PRICE AVERAGE INCREASE PER PROPERTY (%)	\$195,015 \$220,662 \$245,594	\$221,490
TABLE 10C - AVER	TOTAL SALES PRICE	\$16,576,250 \$23,390,216 \$23,822,599	\$63,789,065
	# OF SALES	85 106 97	288
	YEAR	2004 2005 2006	2004-2006

YEAR	# OF SALES	TABLE 10D - TOTAL SALES PRICE	TABLE 10D - AVERAGE SALE PRICE - FRONTENAC SOUTH TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PRICE PROPERTY PER PROPERTY (%) PRICE PER PROPERTY PER PROPERTY (%) PER PROPERTY PER PROPERTY (%)	FRONTENAC SOUTH AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004		\$65,996,757	\$188,562	7027 1	Z A 770/
2006	309	\$71,821,067	\$232,431	16.87%	16.87%
2004-2006	930	\$191,712,312	\$206,142	23.26%	11.63%

AVERAGE SALES PRICE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY PER PROPERTY PER PROPERTY PER PROPERTY (%)		
	\$20,508,950 \$25,878,853	
	\$20,441,300	\$20,441,300 \$20,441
	\$66,829,103	358 \$66,829,103

		TABLE 10F -	TABLE 10F - AVERAGE SALE PRICE - LEEDS & 1000 ISLANDS	LEEDS & 1000 ISLAND	S
YEAR	#OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PRICE PROPERTY (%) PER PROPERTY (%) PER PROPERTY (%) PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004	114	\$20,467,412 \$19,064,800	\$179,539 \$198,592	10.61%	10.61%
2006	84	\$18,671,800	\$222,283	11.93%	11.93%
2004-2006	294	\$58.204.012	\$197.973	23.81%	7.94%

TABLE 11 - AVERAGE SALE PRICES OF VACANT LAND PROPERTIES BY DISTRICT

# OF TOTAL	AL SALES P	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE INCREASE PRICE PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASI PER PROPERTY PER YEAR (%)
2004 325 \$21	\$21,076,392	\$64.850		
286	\$20,968,877	\$73,318	13.06%	13.06%
2006 288 \$24	\$24,489,968	\$85,035	15.98%	15.98%
3007_2008	\$66 535 237	\$74.040	34 4 20/	15 E60/

YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICEAVERAGE INCREASEAVERAGE INCREASE PRICE PRICE PROPERTY PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004	18	\$1,640,737			
2002	21	\$1,929,200	\$91,867	%82.0	0.78%
2006	13	\$1,472,300	\$113,254	23.28%	23.28%
2004-2006	52	\$5 042 237	996 968	24 25%	12 12%

7 401	VERAGE INCREASE PER PROPERTY PER YEAR (%)	112.49%	42.16%
STON NORTH OF HW	AVERAGE INCREASE	112.49%	-84.33%
TABLE 11C - AVERAGE SALE PRICE - KINGSTON NORTH OF HWY 401	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE NCREASE PROPERTY PER PROPERTY (%) PER PROPERTY (%) PER YEAR (%)	\$56,708 \$120,500 \$8,886	\$58,592
ABLE 11C - AVE	TOTAL SALES PRICE	\$680,500 \$1,205,000 \$106,635	\$1,992,135
	# OF SALES	10 10 12	34
	YEAR	2004 2005 2006	2004-2006

	VERAGE INCREASE PER PROPERTY PER YEAR (%)	49.72% 8.53%	31.25%
RONTENAC SOUTH	AVERAGE INCREASEAN PER PROPERTY (%)	49.72% 8.53%	62.50%
TABLE 11D - AVERAGE SALE PRICE - FRONTENAC SOUTH	TOTAL SALES AVERAGE SALES PRICEAVERAGE INCREASEAVERAGE INCREASE PRICE PRICE PER PROPERTY PER PROPERTY PER PROPERTY (%) PER YEAR (%)	\$53,058 \$79,441 \$86,221	\$73,371
TABLE 11D - A	TOTAL SALES PRICE	\$3,183,502 \$6,196,427 \$5,000,794	\$14,380,723
	# OF SALES	60 78 58	196
	YEAR	2004 2005 2006	2004-2006

		FABLE 11E - AVE	TABLE 11E - AVERAGE SALE PRICE - LENNOX & ADDINGTON SOUTH	NOX & ADDINGTON S	ОПТН
YEAR SALES		TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASEAVERAGE INCREASE PRICE PROPERTY (%) PER PROPERTY PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004	27	\$1,697,800 \$1,487,600	\$41,410 \$55,096	33.05%	33.05%

		TABLE 11F - A	TABLE 11F - AVERAGE SALE PRICE - LEEDS & 1000 ISLANDS	EEDS & 1000 ISLANDS	0
YEAR		TOTAL SALES PRICE	# OF TOTAL SALES AVERAGE SALES PRICEAVERAGE INCREASE AVERAGE INCREASE SALES PRICE PROPERTY PER P	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004 2005 2006	18 18	\$2,236,403 \$1,547,500 \$3,225,312	\$93,183 \$85,972 \$215,021	-7.74% 150.10%	-7.74% 150.10%
2004-2006	57	\$7,009,215	\$122,969	130.75%	65.37%

WOLFE ISLAND WIND FARM - VALUE IMPACT STUDY

TABLE 12 - AVERAGE SALE PRICE OF FARM PROPERTIES BY DISTRICT

50 \$9,500,900 \$190,018 17.87% 17.87% 45 \$1,0078,567 \$223,968 17.87% 17.87% 27 \$7,498,800 \$277,733 24.01% 24.01%		# OF	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PRICE PER PROPERTY (%) PER PROPERTY PER PROPERTY PER PROPERTY PER PROPERTY (%) PER PROPERTY (L SALES AVERAGE SALES PRICE AVERAGE INCREASE RICE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
45 \$10,078,567 \$223,968 17.87% 27 \$7,498,800 \$277,733 24.01%		20	\$9,500,900	\$190,018		
27 \$7,498,800 \$277,733 24.01%	2005	45	\$10,078,567	\$223,968	17.87%	17.87%
	2006	27	\$7,498,800	\$277,733	24.01%	24.01%
	2004-2006		00.007,888,014	75.07 / UZZ¢	40.10%	23.00%

2004 1 \$153,000 \$153,000 \$142,500 -6.86% -6.86% -6.86 2005 2 \$285,000 \$142,500 -6.86% -6.86 -6.86 2006 1 \$169,000 \$169,000 18.60% 18.60%	YEAR	# OF	TOTAL SALES PRICE	# OF TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE SALES PRICE PER PROPERTY (%) PER PROPERTY	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY
2 \$285,000 \$142,500 -6.86% 1 \$169,000 \$169,000 18.60%	2004	_	\$153,000			ren tean (%)
1 \$169,000 \$169,000 18.60%	2002	7	\$285,000		%98·9 -	%98'9-
	2006	_	\$169,000		18.60%	18.60%
	2004-2006	0	\$322 000	\$161 000	10 46%	

01	VERAGE INCREASE PER PROPERTY PER YEAR (%)	-24.89% 45.17%	4.52%
TON NORTH OF HWY 40	AVERAGE INCREASE A	-24.89% 45.17%	9.04%
TABLE 12C - AVERAGE SALE PRICE - KINGSTON NORTH OF HWY 401	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PRICE PROPERTY (%) PER PROPERTY PER PROPERTY (%) PER PROPERTY PER PROPERTY (%)	\$300,000 \$225,333 \$327,125	\$318,083
ABLE 12C - AVER	TOTAL SALES PRICE	\$600,000 \$676,000 \$1,308,500	\$1,908,500
1	# OF SALES	2 6 4	9
	YEAR	2004 2005 2006	2004-2006

		TABLE 12D -	TABLE 12D - AVERAGE SALE PRICE - FRONTENAC SOUTH	FRONTENAC SOUTH	
YEAR	# OF SALES	TOTAL SALES PRICE	# OF TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE SALES PRICE PER PROPERTY (%) PER PROPERTY PER PROPERTY PER PROPERTY (%) PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004 2005 2006	- e e	\$135,000 \$984,100 \$839,000	\$135,000 \$328,033 \$279,667	142.99%	142.99%
2004-2006	4	\$974,000	\$243,500	107.16%	53.58%

		TABLE 12E - AVE	TABLE 12E - AVERAGE SALE PRICE - LENNOX & ADDINGTON SOUTH	NOX & ADDINGTON SC	ОТН
YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY (%) PER YEAR (%)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREAS PER PROPERTY PER YEAR (%)
2004	41 4	\$2,811,000 \$3,047,000	\$200,786 \$217,643	8.40%	8.40%
2004-2006	6 20	\$1,441,600	\$240,267	10.39%	10.39%

		TABLE 12F -	TABLE 12F - AVERAGE SALE PRICE - LEEDS & 1000 ISLANDS	LEEDS & 1000 ISLANDS	
YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL SALES AVERAGE SALES PRICE AVERAGE INCREASE AVERAGE INCREASE PROPERTY (%) PER PROPERTY PER PROPERTY PER PROPERTY PER PROPERTY PER PROPERTY (%) PER PROPERT	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY PER YEAR (%)
2004 2005 2006	രവ	\$1,237,000 \$1,097,967 \$1,119,800	\$247,400 \$219,593 \$373,267	-11.24% 69.98%	-11.24% 69.98%
2004-2006	8	\$2,356,800	\$294,600	20.88%	25.44%

S. RAYNER & ASSOCIATES LTD.

590 CATARAQUI WOODS DRIVE, SUITE 2, KINGSTON, ONTARIO K7P 1T8

SALES ANALYSIS PART 3

MELANCTHON TOWNSHIP

2002 TO 2006



SALES ANALYSIS PART 3 MELANCTHON TOWNSHIP

Melancthon Township (see Figure 9) is the site of a 45 turbine wind farm. It is a community located north of Orangeville adjacent to Highway #10. In 2002, there was knowledge of the wind farm but approvals were not obtained until 2005 and construction did not commence until 2005. An inspection of the neighbourhood around the turbines revealed it to be a similar rural area, close to a large urban centre, with similar, relatively flat topography and open fields. It is considered to be a good comparator for the proposed Wind Farm on Wolfe and Simcoe Islands.

Within Melancthon Township, property values were compared from 2002 to 2006 and compared to properties in adjoining East Luther Grand Valley and the overall Dufferin County. Only the two periods above were considered and the changes, etc. occuring over that entire period.

Table 13 in this section summarizes those findings.

Initial knowldge of The Melancthon Wind Farm arose in 2002. This has therefore been used as a base year and compared to 2006 sales experience.

East Luther Grand Valley(see Figure 9) is the adjacent township and does not have any wind turbines.

Dufferin County(see Figure 9) encompasses both municipalities and also includes Orangeville.

The sales trends indicate that Melancthon experienced a stronger growth rate in sales price per property, than the adjoining East Luther Grand Valley Township. It did not rise at the same rate as Dufferin County as a whole, due in large part to the strong Orangeville Market, but was only marginally less.

Melancthon Township showed an average sale price in 2002 of \$188,463 and \$243,590 in 2006, an increase of \$55,128 or 29.25% (7.31% per year over 4 years).

East Luther Grand Valley indicated an average sale price of \$307,264 in 2002 and \$312,251 in 2006 an increase of \$4,987 or 1.62% (.41% per year over 4 years).

Dufferin County as a whole indicated an average sales price of \$223,726 in 2002 and \$309,741 in 2006, an increase of \$86,015 or 38.45% (9.61% per year over 4 years).

Given the above, it would seem fairly evident that the presence of the Wind Farm in Melancthon Township has not had an adverse impact on values within that municipality.

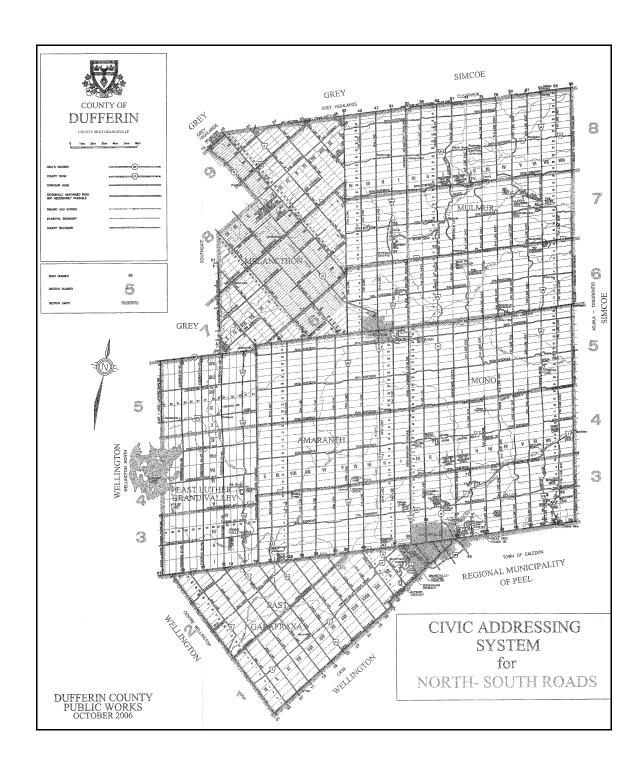


FIGURE 9 - DUFFERIN COUNTY MAP

TABLE 13 SALES ANALYSIS OF MELANCTHON TOWNSHIP

			7	ABLE 13A - SALES ANALY	FABLE 13A - SALES ANALYSIS - MELANCTHON TOWNSHIP	НІР		
	=							
YEAR	# OF SALES	TOTAL SALES PRICE	TOTAL ACREAGE	AVERAGE PROPERTY SIZE (ACRES)	AVERAGE PROPERTY AVERAGE SALES PRICE SIZE (ACRES) PER PROPERTY	AVERAGE INCREASE AVERAGE INCREASE AVERAGE INCREASE PER PROPERTY (%) PER PROPERTY (**)	AVERAGE INCREASE PER PROPERTY (%)	AVERAGE INCREASE PER PROPERTY
								PER YEAR (%)
2002	99 2		3,720	56.36				
2006	9	\$16,807,724	4,264	61.80	\$243,590	\$55,128	29.25%	7.31%
2004-2006	135	\$29,246,251	7,984	59.14	\$216,639	\$55,128	29.25%	7.31%

			TAB	LE 13B - SALES ANALYSIS	TABLE 13B - SALES ANALYSIS - EAST LUTHER GRAND VALLEY	ALLEY		
		9		AVERAGE PROPERTY	SE	1	AVERAGE INCREASE	€
YEAR	# OF SALES	PRICE	TOTAL ACREAGE	SIZE (ACRES)	PER PROPERTY	PER PROPERTY (\$)	PER PROPERTY (%)	PER PROPERTY
								PER YEAR (%)
2002	7		943		\$307,264			
2006	27	\$8,430,775	1,539	57.00		\$4,987	1.62%	0.41%
2004-2006		38 \$11,810,675	2,482	65.32	\$310,807	\$4,987	1.62%	0.41%

	AVERAGE INCREASE PER PROPERTY PER YEAR (%)	9.61%	9.61%
ТУ	AVERAGE INCREASE PER PROPERTY (%)	38.45%	38.45%
TABLE 13C - SALES ANALYSIS - DUFFERIN COUNTY	AVERAGE INCREASE PER PROPERTY (\$)	\$86,015	\$86.015
TABLE 13C - SALES AN	AVERAGE SALES PRICE PER PROPERTY	\$223,726 \$309,741	\$267.782
	TOTAL SALES PRICE	\$44,745,200 \$65,045,610	410 \$109.790.810
	# OF SALES	200	410
	YEAR	2002	2004-2006

SALES ANALYSIS PART 4

OVERALL CONCLUSIONS



SALES ANALYSIS PART 4 OVERALL CONCLUSIONS

Wolfe Island is a relatively small market that experienced moderate but consistent activity in sales at any given time over the past 3 years. With small markets, breaking data down into small subsets leaves analysis subject to some fairly wide swings. More general overall analyses are considered to be better indicators of trends.

The following are what are considered to be the relevant conclusions of the data analyzed.

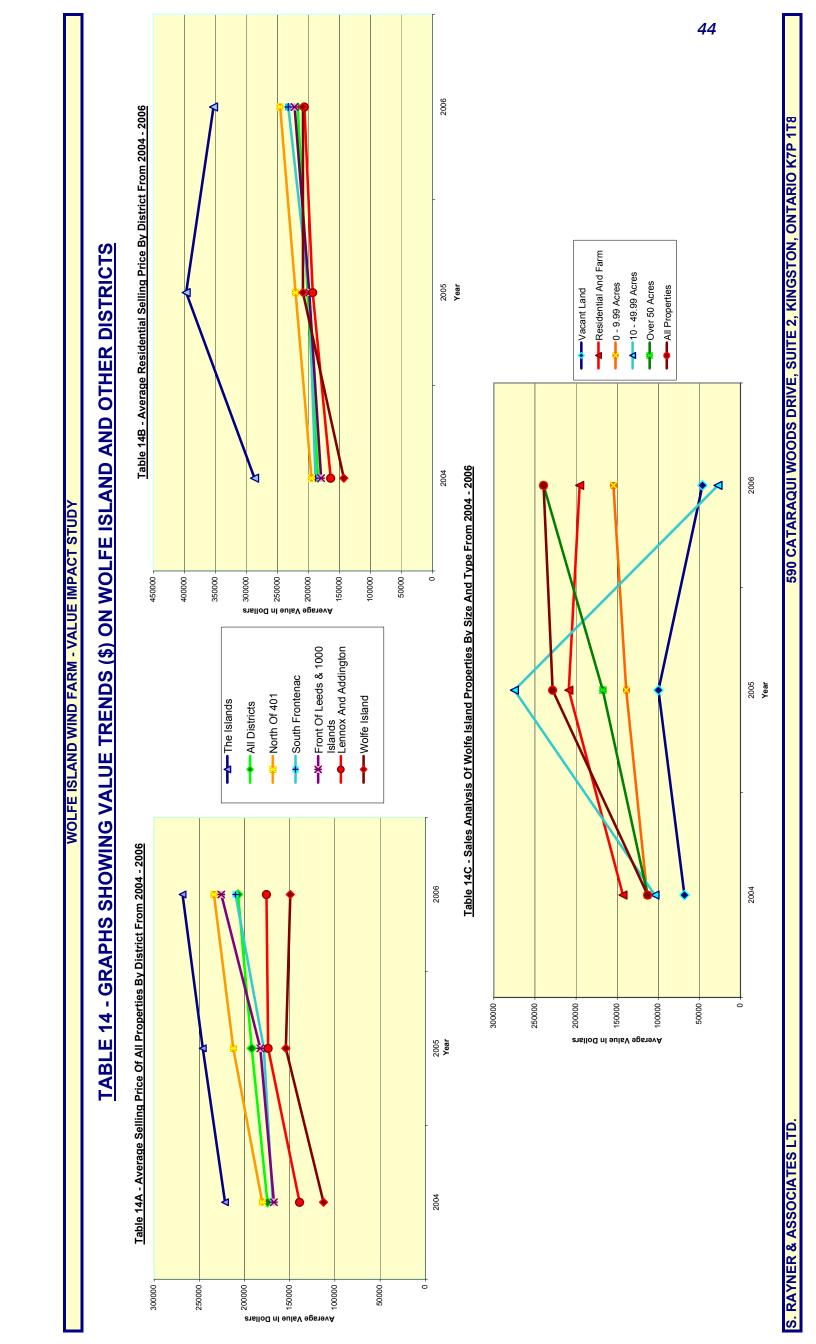
- Values overall on Wolfe Island increased by 16.34% per year between 2004 and 2006.
- Values overall in the Kingston Area increased by 9.32% per year between 2004 and 2006.
- Vacant land values on Wolfe Island decreased by 16.04% per year between
 2004 and 2006. On a per acre basis, it increased 58.1% per year.
- Vacant land values in the Kingston Area increased by 15.16% per year between 2004 and 2006. The per acre rate is not available.
- According to MLS statistics for the Islands, which also included Howe Island, overall values increased by 10.19% per year between 2004 and 2006.
- Similarily, residential values on the Islands increased by 11.54% per year and vacant land values increased by 12.12% per year.
- Farm data for the islands is not available, as no true farms sold in 2006.
- Compared to the four other districts and the overall market, values on Wolfe
 Island increased generally in step with or slightly above the market trends.

Value Trends - 20	04 to 2006							
	Residential	Table	Vacant Land	Table	Farm	Table	Overall	Table
The Islands	11.54%	4B	12.12%	4C	5.23%	4D	10.19%	4A
Kingston North of #401	12.97%	5B	42.16%	5C	4.52%	5D	14.79%	5A
Frontenac South	11.63%	6B	31.25%	6C	53.58%	6D	12.23%	6A
Lennox and Addington	12.92%	7B	65.59%	7C	9.83%	7D	13.20%	7A
Leeds and Thousand Islands	11.90%	8B	65.37%	8C	25.44%	8D	17.3%	8A
All Districts	8.85%	3B	15.16%	3C	23.08%	3A	9.32%	3A
Wolfe Island	23.03%	1B	-16.04% (+58.05%/acre)	1A	N/A	N/A	16.34%	1C

The graphs set out as Tables 14 and 15 delineate these trends more clearly.

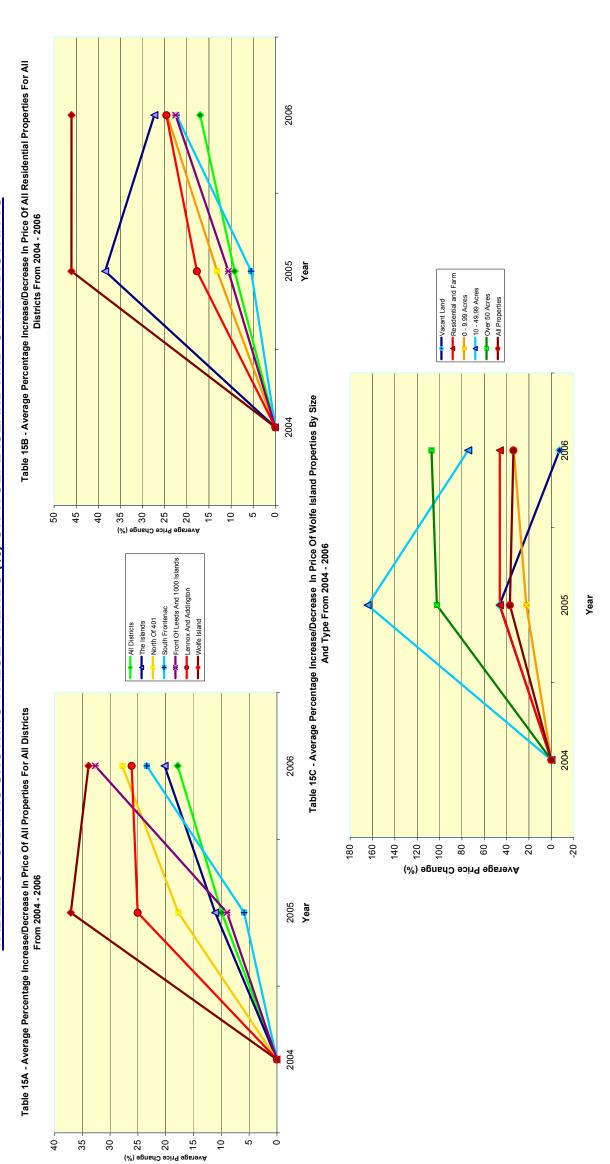
SALES ANALYSIS PART 4 OVERALL CONCLUSIONS

- In virtually all categories, the trends are quite similar or superior to the overall pattern, particularly the residential category as that is the largest category in each area and hence less subject to distortion. The overall annual rate of value increase for all districts between 2004 and 2006 was 9.32% per year. Wolfe Island had an annual rate of increase of 16.34% higher than the overall average and nominally higher than most of the other rural districts (12.23% to 17.3% with 3 of the 4 being between 12.23% and 14.79%).
- In the residential category the largest category Wolfe Island exceeded all areas and the overall average, with an average annual increase of 23.03%.
- The Melancthon experience would bear this out, as value trends in this area have continued in step with or superior to adjoining municipalities.
- Overall, given all of the evidence available, it is not anticipated that the proposed wind farm would have any negative impact on property values on Wolfe Island.



WOLFE ISLAND WIND FARM - VALUE IMPACT STUDY

TABLE 15 - GRAPHS SHOWING VALUE TRENDS (%) ON WOLFE ISLAND AND OTHER DISTRICTS



I hereby certify that, to the best of our knowledge and belief,

- 1. The statements of fact contained in this report are true and correct and have been verified, where possible and that all matters affecting value have been considered.
- 2. The analyses, opinions and conclusions reported herein are my personal and unbiased views and are limited only by the Assumptions and Limited Conditions contained herein.
- 3. I have no past, present or contemplated future interest in the real estate which is the object of this report and that I have no personal interest or bias with respect to the parties involved.
- 4. My compensation is not contingent upon any action or event resulting from the analyses, opinions or conclusions in, or the use of this report.
- 5. My analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice and with the requirements of the Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute of Canada.
- 6. The Appraisal Institute of Canada has a Mandatory Recertification Program for designated members. As of the date of this report, I have fulfilled the requirements of the program.
- 7. I have the knowledge and experience to complete the assignment competently.
- 8. This report sets forth all of the Assumptions and Limiting Conditions affecting the analyses, opinions and conclusions contained herein.

S. RAYNER & ASSOCIATES LTD.

Stephen Rayner, AACI

General Manager

Date: April 23, 2007

- S. Rayner & Associates Ltd. is a firm offering appraisal, consulting and study services of various natures, all pertaining to real estate.
- The firm was established in 1981 and has expanded over the years from a staff of two to its present staff of nine, operating out of premises at 590 Cataraqui Woods Drive in the City of Kingston. Clients include major financial institutions, all levels of Government, Crown corporations, law firms, corporations and individuals.
- The principal of the firm, Stephen Rayner has over 35 years experience in real estate financing, developing and appraising. Mr. Rayner's CV is set out below:

DESIGNATIONS - AACI (Accredited Appraiser Canada Institute).

<u>EDUCATION</u> - Senior Matriculation (Grade 13) - 1968.

Attended Queen's University and University of

Toronto 1968 - 1972.

MEMBERSHIPS - Appraisal Institute of Canada

(former Chair of Kingston Chapter).

- Member of Appraisal Review Panel for Ecogift

Program of Environment Canada.

REAL ESTATE EXPERIENCE

The Great West Life Assurance Company
 1972 to 1975 - Mortgage and Real Estate
 Analyst

This position involved the underwriting of mortgage loans and acquisition of real estate for the company portfolio. Great West Life participated only in commercial projects. Work also involved appraisal of properties.

Location - Toronto.

1975 to 1978 - Senior Property Analyst

This position involved extensive travel in the U.S. appraising commercial properties and underwriting mortgage proposals for the company U.S. account. Reports were prepared and presented to the Investment Committee and Board of Directors for approval.

Location - Winnipeg. (Head Office)

1978 to 1980 - Assistant Manager and Manager, B.C. Property Investments.

These positions involved responsibility for the company mortgage and real estate investments in British Columbia and the Yukon.
Responsibilities included appraisals of commercial properties, acquisition of improved properties, acquisition and development of raw land and leasing of buildings and market studies

COMPANY PROFILE

for major projects. Responsibilities also included management of staff of eight including training, budgeting, administration of existing portfolio in excess of \$500 million. Location - Vancouver.

EXPERT WITNESS	<u># of</u>	<u>Appearances</u>	# of App	<u>earances</u>	
Ontario Municipal Board			(15-20)	Supreme Court of	
			Ontario		(4)
Divisional Court/County Co	urt	(15-20)	Assessm	ent Review Board(4	5-50)
Bureau de Revision (Queb	ec)	(20-25)	Arbitratio	n Hearings (8-10)
Land Compensation Board		(3)			

- Since its operation, S. Rayner & Associates Ltd. has completed over 17,000 residential appraisals in the Kingston area and over 4,700 commercial appraisals and studies, primarily in Eastern Ontario.
- The firm has completed over 350 appraisals on Wolfe, Amherst, Simcoe and Howe Islands including three major portfolio reports.
- S. Rayner & Associates Ltd. has completed value impact studies relative to landfill sites and contaminated lands. As well, the firm has completed a number of reports for litigation and expropriate purposes to determine value impacts due to oil spills, hydro and other easements.
- The methodology applied in all of the above value impact reports is very similar to the methodology applied in the subject report.

MAJOR ASSIGNMENTS - S. Rayner & Associates Ltd.

Office / Office-Retail

Kingston:

- La Salle Mews, Princess Street.
- Regency Court 80 Queen Street.
- Kinalea Corporate Centre O'Connor Dr.
- Cataraqui Corporate Centre 321
 Concession Street Thomson & Jemmett Building.
- First City Place Office Complex Sir John A. MacDonald Boulevard.
- Royal Block 61-71 Princess Street.
- Professional Building 11 Princess Street.
- Dacon/KEC Facility Gardiners Road.
- Progress Square -
 - Progress Avenue & Gardiners Road.
- Westgate Square 835-847 Princess Street.
- Cataraqui Woods Square -2772-2814 Princess Street.

Deep River:

- Atomic Energy Administration Building.

Shopping Centres

Kingston:

- Gardiners Town Centre -470 Gardiners Road.
- Clock Tower Plaza 819-863 Norwest Road
- Princess Plaza -2815 Princess Street Belleville:
- Dundas Square Shopping Centre -173 Dundas Street.

Brockville:

- Raina's Northside Mall - 215 Sanders St.

<u>Apartment Buildings/Multi-Family</u> Kingston:

- Elliot Avenue Apartments Bob Martin
- Leeuwarden Condominium Project -Wellington Street.
- Country Club Towers 66 Greenview Dr.
- Brittany Place 1000 & 1010 Pembridge Crescent.
- Bayridge Court -1005-1023 Pembridge Crescent.

Trenton:

Tripp Towers - 50 Tripp Boulevard.

Institutional (Churches, Schools, etc.)

- Brockville Psychiatric Hospital Brockville
- Prince Edward Heights Picton (residential; institutional)

Nursing/Retirement Homes

- Trillium Ridge Retirement Centre 800 Edgar Crescent Kingston.
- Rosewood Retirement Centre -Sutton Mills Court - Kingston.

<u>Industrial</u>

Kingston:

- Woolen Mill, Cataraqui Street.
- J.P. Coates Building, Dalton Avenue.
- Kingston Spinners Building 360 Dalton Avenue.
- Counter Court 407 Counter Street.

COMPANY PROFILE

MAJOR ASSIGNMENTS

Brockville:

- 3M Plastics -
- Somerville Belkin
- Parke Davis Industrial Facility -2337 Parkedale Avenue
- Commerce Court -2211 Parkedale Avenue.

Trenton:

- Bata Warehouse .
- Trenton Cold Storage Warehouses -Fraser & Telephone Roads.
- Premium Brand Juice & Drinks Facility -80 Carrying Place Road.

Belleville:

- Parmalat Building
- **Braun Manufacturing**
- Sigma Stretch Film
- Canada Transport Group
- Santa Maria Foods
- Halla Climate Control

Kingston.

- Cataraqui Truck Stop -Fourth Concession Road.
- Jerome Taylor Automotive Dealership and Development Land - Kingston Township

Belleville:

- Bob Clute Pontiac Highway #62.
- Trudeau Motors.
- Saturn Isuzu of Belleville -2113 Old Highway #2.
- Knight's Chev Oldsmobile -31-57 Station Street.

Brockville:

- G.F. Perrins Chrysler Dealership -720 Stewart Boulevard.
- Braden Ford Sales 21-25 Eleanor Street.

Hotels/Motels; Resorts/Inns Kingston:

- Prince George Hotel, Ontario Street. Place De Frontenac, Ontario Street.
- Ramada Inn, 1 Johnson Street.
- Four Points Sheraton Hotel -
- Ambassador Motor Hotel -1550 Princess Street.
- Kingston Motel West, Princess Street.
- Kingston Motel East, Highway #15

Bancroft:

Bridesgate Spa & Country Inn.

- Quality Inn 407 North Front Street.
- Howard Johnsons 325 North Front St.

Brockville:

- Super 8 Motel 7789 Kent Boulevard.
- Journey's End 7777 Kent Boulevard.

Trenton:

Days Inn - 10 Trenton Street.

Sarnia:

Ramada Inn - London Road.

S. Rayner & Associates Ltd.

<u>Vacant Land</u>

Kingston:

- -Block D.
- -RioCan Shopping Centre -(land appraisal).
- -Davis Tannery Site, Rideau Street.
- -Esso Site, Queen Street.
- -Confederation Square Gardiners Road.
- -Jerome Taylor Automotive Dealership and Development Land - Kingston Twp. Belleville:
- -Highway #37 and #401 Development Site

<u>Miscellaneous</u>

- Cataraqui Golf & Country Club -Kingston
- Contract Assignment to Inspect 2,000 Residences (Ontario Government)

Environmental/Conservation

- Storrington Land Fill Site Expansion.
- Peterborough Land Fill Site -
- City & County of Peterborough 8 Water Lots, St. Lawrence River MNR.
- Rolfton Reactor Site Atomic Energy Canada.
- 18 Surplus Parcels of Land St. Lawrence Parks Commission
- Bald Eagle's Nest Site, Wolfe Lake, Ontario
- Contaminated Tank Farm Site, Tank Farm Road, Belleville, Ontario
- Conservation Easement, Rockport, Ontario
- Conservation Easement over Marina, Ivy Lea, Ontario
- 400 Acres donated to Queen's University300 Acres donated to Queen's University
- Member of Appraisal Review Panel for **Ecogift Program**
- Reviewed 40± appraisals of Ecological donations of fee simple or conservation easements

Campgrounds/Resorts

- Glen House Motel Resort, Gananoque
- Mount Airy Resort, Ivy Lea
- Snug Harbour Resort, Desert Lake
- Cedar Trees Resort
- Fairfield Resort, Cherry Valley
- Holiday Manor, BatterseaMohawk Bay Trailer Park
- Rideau Ferry Inn
- Miller's Little Rideau Lake Cottages
- Desert Lake Family Resort Val Halla Resort, 1000 Islands Parkway
- Colonial Resort
- Twin Pine Resorts
- Hidden Valley Resort
- Sandbanks Beach Resort
- Baycrest Cottage Resort

<u>Agricultural</u>

- Ball Brothers Farms, Sunbury
- Schenk Orchards, Adolphustown
- Pyke Farms, Wolfe Island
- Pykeview Farm, Gananoque
- Gray Brothers Farms, Napanee
- Franconia Farms, Howe Island - Hughes Orchards, Waupoos
- 12 Farms (for Expropriation), Peterborough
- Greenlees Farms, Joyceville

Over 200 Operational & Hobby Farms